30<sup>th</sup> November, 2013 No. 1-12,39 Vilnius

Supervision service of Bank of Lithuania Zirmunu str. 151 LT-09128 <u>Vilnius</u> LITHUANIA

## **CONFIRMATION OF RESPONSIBLE PERSONS**

In behalf DVARCIONIU KERAMIKA, AB General manager Liudmila Suboč and Chief accountant Elona Suveizdienė hereby confirm that to the best of our knowledge the unaudited Financial Statements for the nine months of 2013 prepared in accordance to International Financial Reporting Standards give a true and fair view of the assets liabilities financial position profit or loss and cash flow.

Enclosure: DVARCIONIU KERAMIKA, AB Interim Report for the nine months of 2013.

General manager

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Liudmila Suboč

Chief accountant

Elona Suveizdienė



# DVARČIONIŲ KERAMIKA AB

INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS OF 2013

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The largest ceramic tiles manufacturer in the Baltic States, DVARČIONIŲ KERAMIKA, AB (hereinafter the Company) exports the production to Latvia, Estonia, Byelorussia, Ukraine, Russia, Scandinavia and Western Europe countries.

The Company's financial statements were prepared in accordance to International Financial Reporting Standards.

The Company's interim financial statements for the period January – September, 2013 were not audited. Financial statements for the year ended 31 December 2012 were audited accordingly.

#### STATEMENT OF FINANCIAL POSITION (LTL THOUSAND)

ASSETS	2013 09 30	2012 12 31
NON CURRENT ASSETS	25 874	28 559
INTANGIBLE ASSETS	1	2
TANGIBLE ASSETS	25 558	28 235
Land	-	-
Buildings	19 945	21 431
Other tangible assets	5 613	6 804
INVESTMENTS PROPERTY	15	22
NON CURRENT FINANCIAL ASSETS	300	300
LONG TERM RECEIVABLES	-	-
DEFERRED TAXES		
CURRENT ASSETS	9 302	14 411
INVENTORIES	5 600	10 802
STOCK	5 480	10 504
PREPAYMENTS	118	296
NOT COMPLETED WORKS	2	2
CURRENT RECEIVABLES	3 655	3 552
INVESTMENTS AND TERM DEPOSITS	-	-
CASH	47	57_
TOTAL ASSETS	35 176	42 970

# STATEMENT OF FINANCIAL POSITION (LTL THOUSAND) (continued)

EQUITY AND LIABILITIES	2013 09 30	2012 12 31
CAPITAL AND RESERVES	6 415	10 767
SHARE CAPITAL	19 811	19 811
Authorized	19 811	19 811
Subscribed uncalled share capital	-	_
SHARE PREMIUM	-	-
REVALUATION RESERVE	10 186	10 186
OTHER RESERVES	125	125
RETAINED EARNINGS	(23 707)	(19 355)
Previous years	(19 355)	(14 721)
Current year	(4 352)	(4 634)
GRANTS AND SUBSIDIES	` ,	, ,
DEFERRED TAX & ACCRUED LIABILITIES	1 950	1 950
Accrued expenses	-	_
Deferred tax liability	1 950	1 950
LIABILITIES	26 811	30 253
NON CURRENT LIABILITIES		
Financial liabilities	2 685	
Trade payables	-	<u>.</u>
Advances received	-	1698
Other non current payables	-	1000
CURRENT LIABILITIES	24 126	28 555
Current part of long term financial liabilities	2.120	20 333
Other financial liabilities	18 011	19 123
Trade payables	5 359	7 035
Advances received	69	178
Taxes and salaries payable	320	829
Other payables	367	1 390
TOTAL EQUITY AND LIABILITIES	35 176	42 970
TO THE BY OTHER MANDE BUILDING	33 170	42.9/0

General manager

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Liudmila Suboč

Chief accountant

Elona Suveizdienė

# STATEMENT OF COMPREHENSIVE INCOME (LTL THOUSAND)

	2013.01.01-	2012.01.01-
	2013.09.30	2012.09.30
SALES INCOME	14 132	18 587
COST OF SALES	-11 584	-15 350
GROSS PROFIT	2 548	3 237
Operating expenses	-7 372	<b>-</b> 6 971
OPERATING PROFIT (LOSS)	-4 824	-3 734
OTHER ACTIVITIES	707	393
Income	719	447
Expenses	12	<i>-</i> 54
FINANCIAL AND INVESTING	-235	-183
ACTIVITIES	-	
Income	2	24
Expenses	-237	-207
PROFIT (LOSS) BEFORE		
PROFIT TAX	-4 352	-3 524
Profit tax	-	-
NET PROFIT (LOSS)	-4 352	-3 524

General manager

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Liudmila Suboč

Chief accountant

Elona Suveizdienė

# CASH FLOW STATEMENT (LTL THOUSAND)

	2013.09.30	2012.09.30
Cash flows from operating activities		
Net profit	-4 352	-3.524
Adjustments for:	-4 332	-3.324
Income tax benefit		
Depreciation and amortization	2 759	2 079
(Gain)/ losses on foreign exchange	2 133	2019
(Gain)/ losses on investment activity	-	_
(Gain)/ losses on disposals (sales) of fixed assets	-	-
Net interest		-
Change in deferred taxes	-	-
Increase/(decrease) in inventory valuation allowance	- -	257
Other	-695	357
Operating profit before working capital changes	2.200	1 000
(Increase)/decrease in trade and other receivables excluding	-2 288	-1 088
receivables connected with selling fixed assets	7.5	500
(Increase)/decrease in inventories	75 5.024	-577
Increase/(decrease) in payables excluding borrowings and loans are	5 024	1.759
payables connected with purchasing fixed assets		40
Cash generated from operations	-4 293	-1035
Interest paid	-1583	-941
Profit tax paid	-	-
Interest received	-	-
· · · · · · · · · · · · · · · · · · ·		
Net cash from operating activities	-1583	-941
Cash flows from investing activities		
Purchases of property, plant and equipment		
Sales of property, plant and equipment	1 600	1.001
Other items	1 58 <b>3</b>	1 031
Net cash from investing activities	4-0-	-
The cash from investing activities	1583	1 031
Cash flows from financing activities		
Repayment/receipt of loans	1.570	0.0
Financial lease payments	1573	-93
(Decrease)increase in factoring financing		
Net cash from financing activities	- 1552	
1700 cash from financing activities	1573	-93
Net change in cash and cash equivalents	-10	-3
Cash and cash equivalents at the beginning of period	-10 57	121
<del>"</del>	5,	121
Cash and cash equivalents at the end of period	47	118
General manager  **Rece!	Liudmila Suboč	

Chief accountant

Elona Suveizdienė

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# STATEMENT OF CHANGES IN EQUITY (LTL THOUSAND)

	Share capital	Revaluation reserve	Legal reserve	Retained earnings	Total equity
Balance at 31 December 2010 Profit (loss) Decrease in revaluation reserve due to	19.811	12.043	125	-10.924 -1.065	21.055 -1.065
depreciation or write-off of revalued asset	-	-437			-437
Balance at 30 September 2011 Profit (loss)	19.811	11.506	125	-13.367 -2.542	18.075 -2.542
Decrease in revaluation reserve due to depreciation or write-off of revalued assets		-651			-651
Balance at 31 December 2012	19.811	10.186	125	-19.355	10.767
Profit (loss)				-4.352	-4.352
Decrease in revaluation reserve due to depreciation or write-off of revalued assets	•	-			-
Balance at 30 September 2013	19.811	10.186	125	-23.707	6.415

General manager

Chief accountant

Liudmila Suboč

Elona Suveizdienė

#### NOTES TO FINANCIAL STATEMENTS

Dvarčionių Keramika, AB - the largest ceramic tiles manufacturer in the Baltic States. Company's shares are listed on Vilnius stock exchange secondary list (ticker: DKR1L).

## Major Financial Indicators of the Company

Financial Indicators	January – September, 2013	January – September, 2012	Change (percent)
Income (thousand Lt)	14 132	18 587	-24
EBITDA (thousand Lt)	-1 359	-238	-510
EBITDA margin (percent)	-9,6	-1,3	
Profit (loss) from operations (thousand Lt)	-4 824	-3 734	-32
Operational profit margin (percent)	-34,1	-20,1	
Profit before taxes (thousand Lt)	-4 352	-3 524	-328
Net profit (loss) (thousand Lt)	-4 352	-3 524	-328
Net profit margin (percent)	-30	-19	
Ernings per share (in Litas)	-0,44	-0,36	
Debt to equity ratio	4,5	2,5	
Liquidity ratio (percent)	0,38	0,45	
Earnings to asset ratio (percent)	18	29	

### Sales income and EBITDA

Company revenue for the nine month of 2013 was 14 132 thousand LTL. Revenue for the nine month of 2012 was 18 587 thousand LTL.

The main reason of the fall in revenue - reduced number of warehouse equipment, high competition. In the beginning of 2013 the production line stopped to carry out prevention equipment and repairs. In July of 2013 the production was halted due to lack of working capital. This temporarily disrupted economic activity, had a negative impact on the financial position, reduced range of products, complicated relationships with raw material and service suppliers and customers.

The company sells its products in the biggest Lithuanian commercial networks, the own brand shops, situated in major cities. It is also production exported to Latvia, Estonia, Scandinavia, Belgium, Czech Republic, Russia, Ukraine and Byelorussia.

The Company income distribution according to the geographical segments is as follows (Thousand LTL):

Sales	January – March, 2013	January – March, 2012	Change
Lithuania	7 638	9 369	-18
Latvia and Estonia	1 329	2 321	-43
Ukraine	513	771	-33
Russia	2 837	3 211	-12
Belarus	286	214	34
Poland	136	203	-33
West countries	1 393	2 498	-44
Total sales	14 132	18 587	-24

The Gross profit for the reporting period was 2 548 thousand Litas. During the same period of 2012 was 3 237 thousand Litas.

Operating expenses during the nine month of 2013 was 7 372 thousand Litas, compared with the same period of 2012 increased 401 thousand Litas.

Gross profit margin decreased due to decrease in the turnover.

Operating profit margin during the reporting period was negative -34,1%, the nine month of 2012 – negative -20,1%.

During the nine month of this year Company has earned 707 thousand Litas of profit from other activities. The profit was earned renting premises. During the same period of the last year Company has earned 393 thousand Litas of profit from other activities.

During the reporting period, EBITDA was -1 359 thousand Lt. Year ago (the nine month) EBITDA was negative 238 thousand LTL. EBITDA margin was negative – 9,6 percent (During the nine month of 2012 – negative 1,3 percent).

### Company Loans (LTL thousand)

The grantor	Currency	Balance at 30-09-2013	Balance at 31-12-2012
AB Swedbank	Litas	17.400	17.400