

Capital Markets Day

December 5, 2013



Table of contents

Hydro	6
Financial update	45
Market outlook	76
Rolled Products	111
Primary Metal	125
Bauxite & Alumina	138



Cautionary note in relation to certain forward-looking statements

Certain statements included within this announcement contain forward-looking information, including, without limitation, those relating to (a) forecasts, projections and estimates, (b) statements of management's plans, objectives and strategies for Hydro, such as planned expansions, investments or other projects, (c) targeted production volumes and costs, capacities or rates, start-up costs, cost reductions and profit objectives, (d) various expectations about future developments in Hydro's markets, particularly prices, supply and demand and competition, (e) results of operations, (f) margins, (g) growth rates, (h) risk management, as well as (i) statements preceded by "expected", "scheduled", "targeted", "planned", "proposed", "intended" or similar statements.

Although we believe that the expectations reflected in such forward-looking statements are reasonable, these forward-looking statements are based on a number of assumptions and forecasts that, by their nature, involve risk and uncertainty. Various factors could cause our actual results to differ materially from those projected in a forward-looking statement or affect the extent to which a particular projection is realized. Factors that could cause these differences include, but are not limited to: our continued ability to reposition and restructure our upstream and downstream aluminium business; changes in availability and cost of energy and raw materials; global supply and demand for aluminium and aluminium products; world economic growth, including rates of inflation and industrial production; changes in the relative value of currencies and the value of commodity contracts; trends in Hydro's key markets and competition; and legislative, regulatory and political factors.

No assurance can be given that such expectations will prove to have been correct. Hydro disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.





Lifting the bar

Svein Richard Brandtzæg Capital Markets Day 2013



HSE, CSR and compliance are integral parts of our business model

Our first responsibility and our license to operate







Hydro's main priorities

Bauxite & Alumina

Deliver on productivity goals, realize improvement targets

Energy

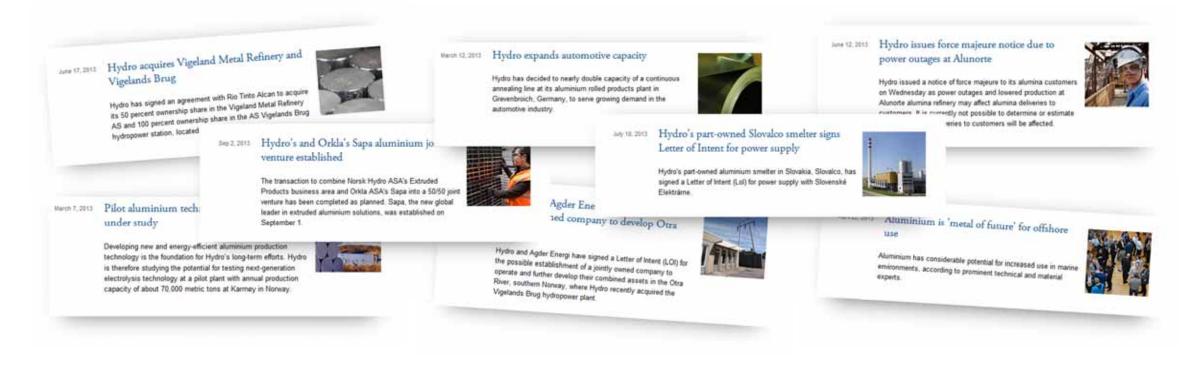
Maximize asset potential, strengthen global support function

Primary Metal

Continue improvement drive, capitalize on technological edge

Rolled Products

Continue to high-grade portfolio, develop step-change innovations



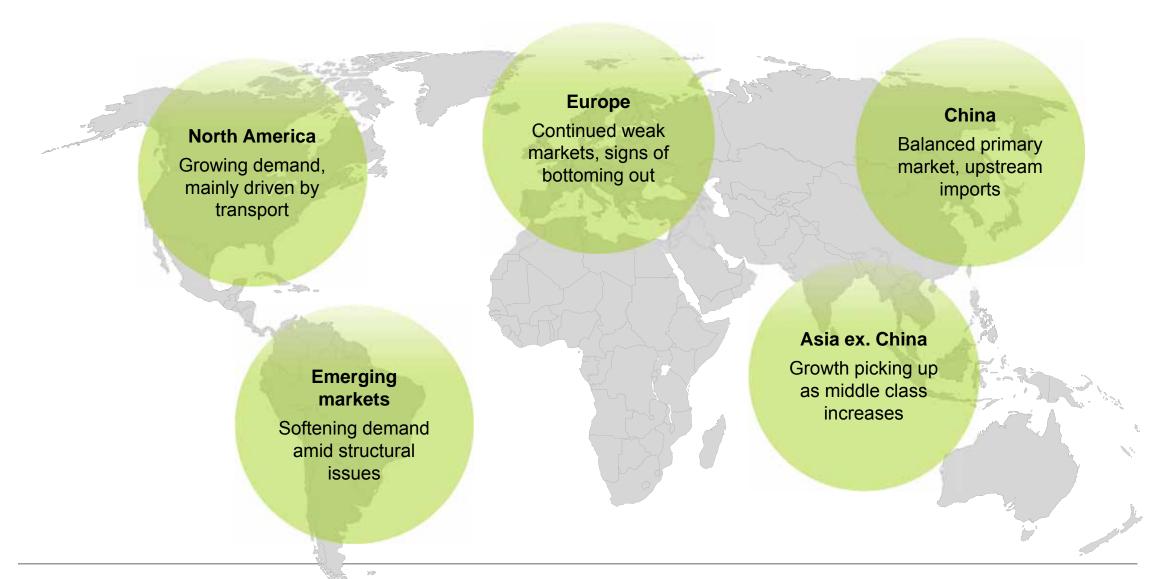


A clear agenda, clear results

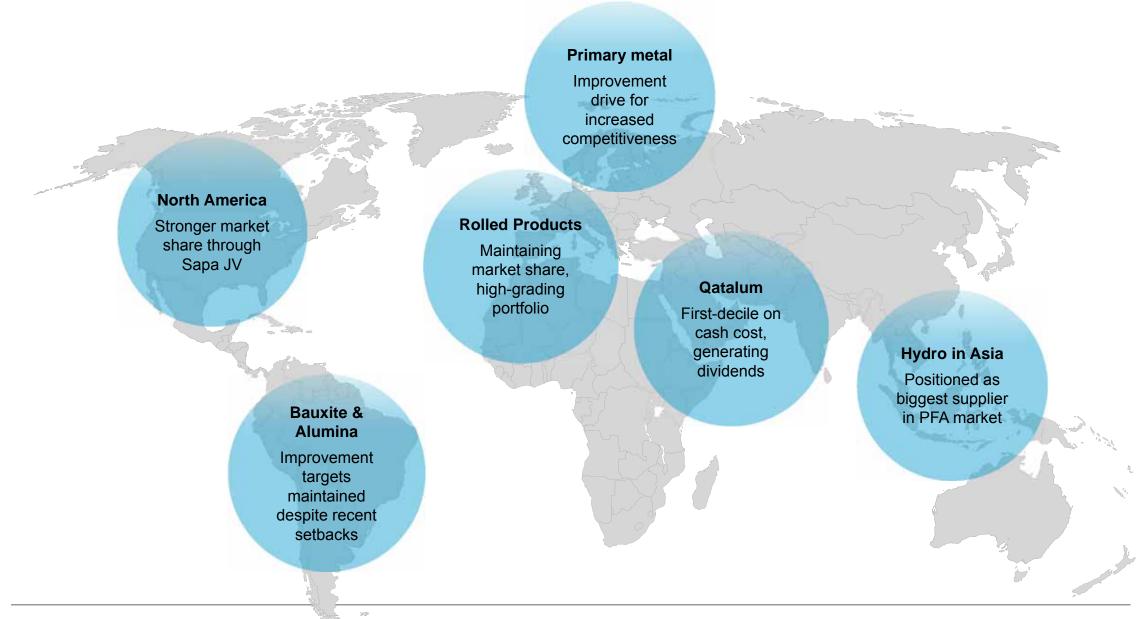
Making Hydro more robust and commercially agile has been our main focus since becoming streamlined in aluminium













China – a net aluminium importer from a full value chain perspective

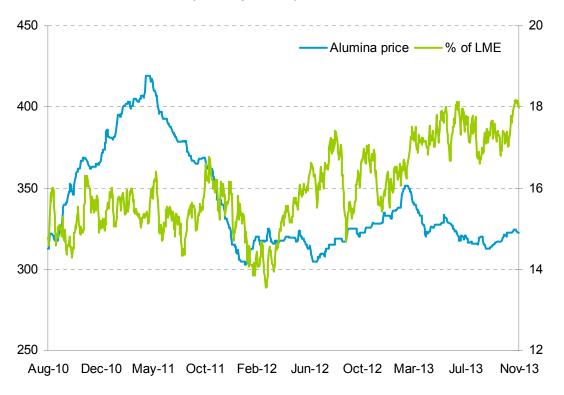


- China expected to be increasingly short in raw materials going forward
- Raw materials shortage to be mainly covered through bauxite imports
- Metal strategy remains unchanged
 - Balanced in production/consumption
 - Trade barriers with RoW
- Continued export of fabricated products



Alumina and aluminium prices not high enough to give sustainable returns





Aluminium price (3 month USD/mt), premium (EU DP USD/mt)

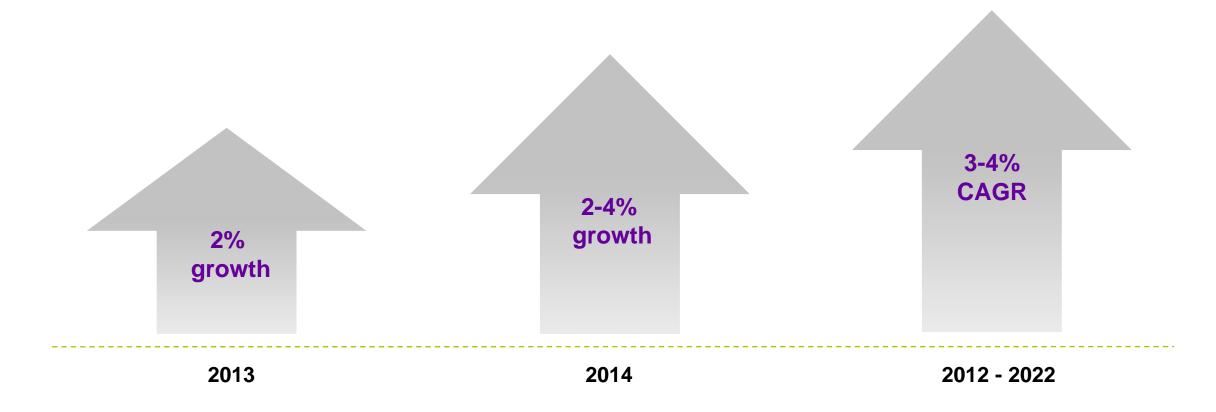


Source: CRU/Platts/Reuters Ecowin/Metal Bulletin



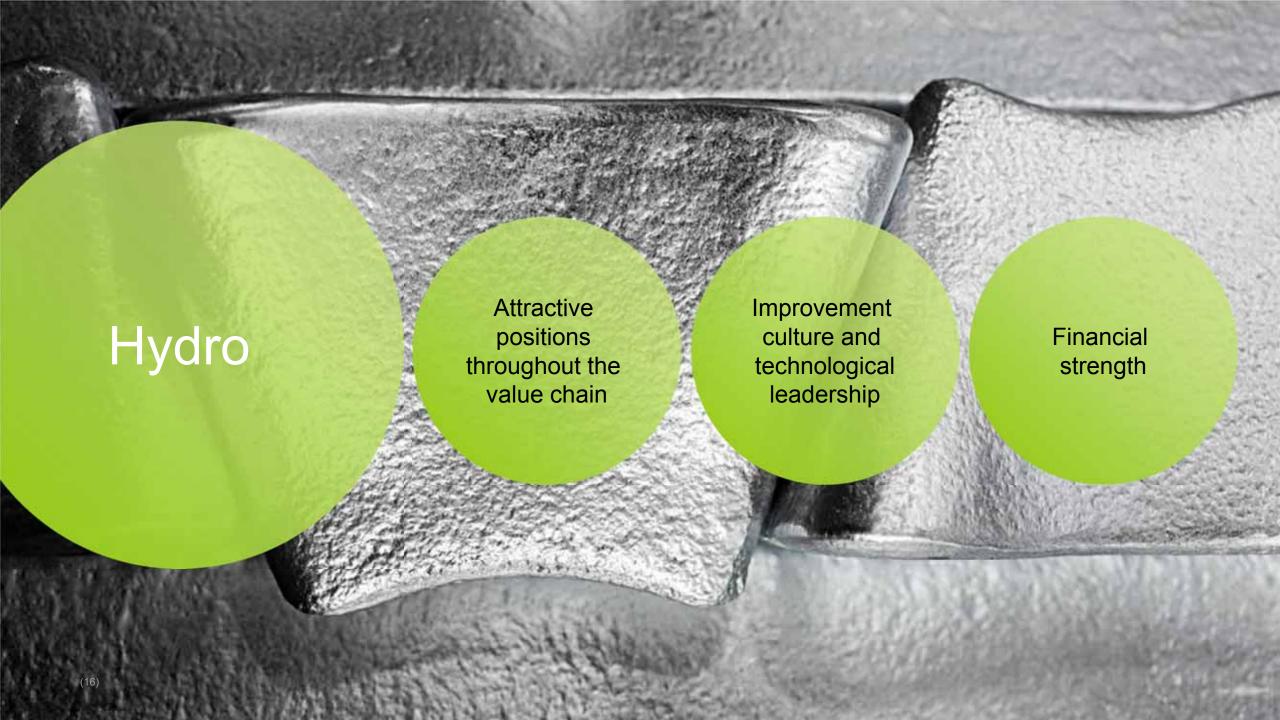
Aluminium demand continues to show healthy growth

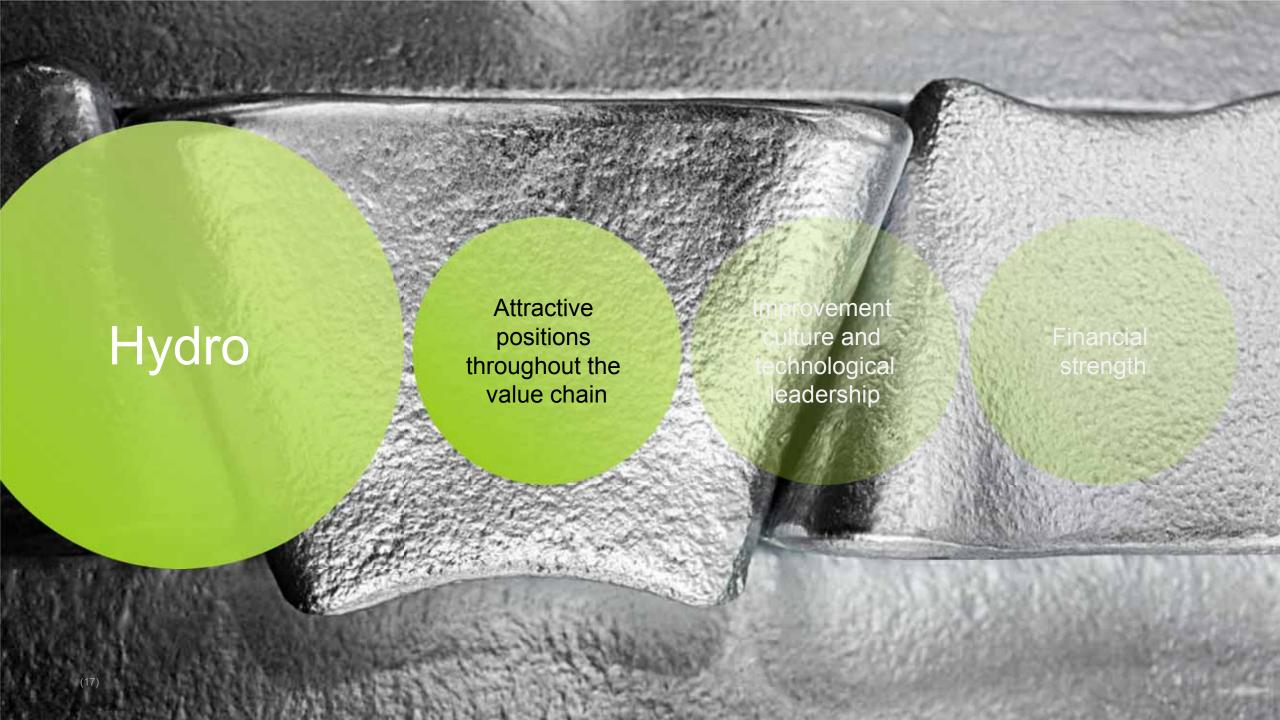
World ex. China, primary demand growth



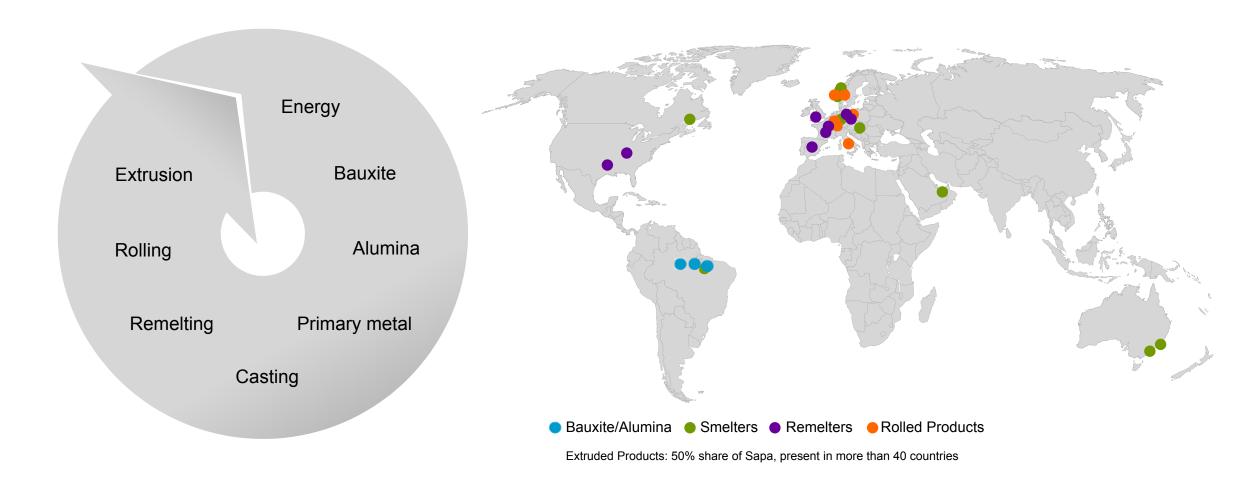








Hydro maintains a full value-chain focus





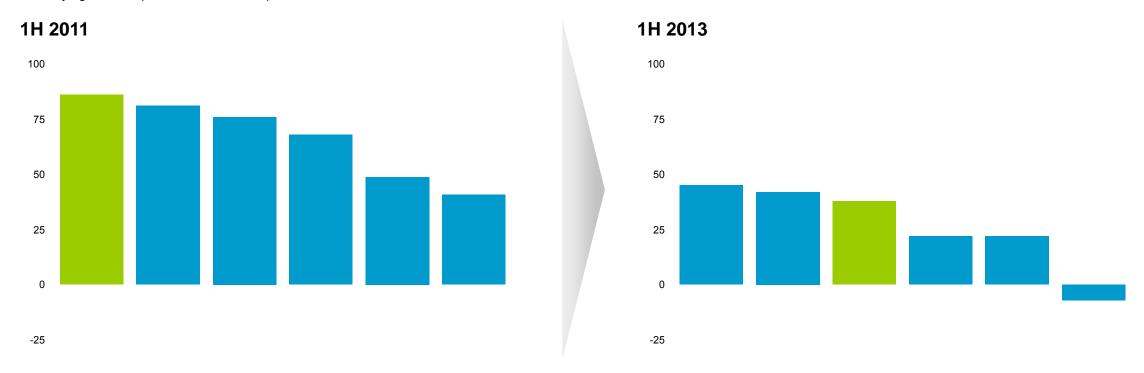
A highly attractive asset base





Bauxite & Alumina: Aiming to improve relative industry position

Underlying EBITDA per mt in USD for respective alumina divisions



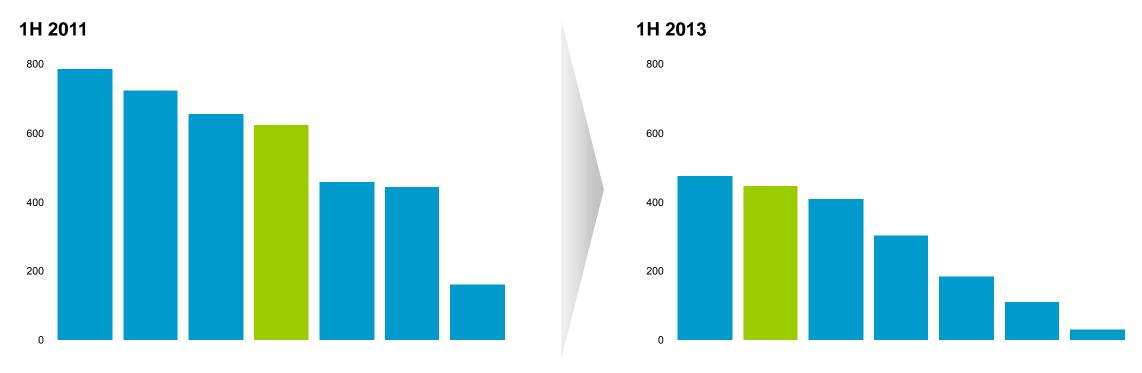
All figures based on public accounting data, not verified by Hydro. Data not adjusted for different accounting principles and non-specified underlying items. Hydro makes no representation as to the accuracy or completeness of such information. The analyses are based on assumptions subject to uncertainty and therefore intended only for general comparisons across companies and should not be used to support any individual investment decision. All results are provided for informational purposes only.

Source: Company filings



Primary Metal: A strong improvement track record

Underlying EBITDA per mt in USD for respective primary aluminium divisions



All figures based on public accounting data, not verified by Hydro. Data not adjusted for different accounting principles and non-specified underlying items. Hydro makes no representation as to the accuracy or completeness of such information. The analyses are based on assumptions subject to uncertainty and therefore intended only for general comparisons across companies and should not be used to support any individual investment decision. All results are provided for informational purposes only. Hydro figures includes Primary Metal, Metal Markets and attributable share of EBITDA and production in Qatalum.

Source: Company filings



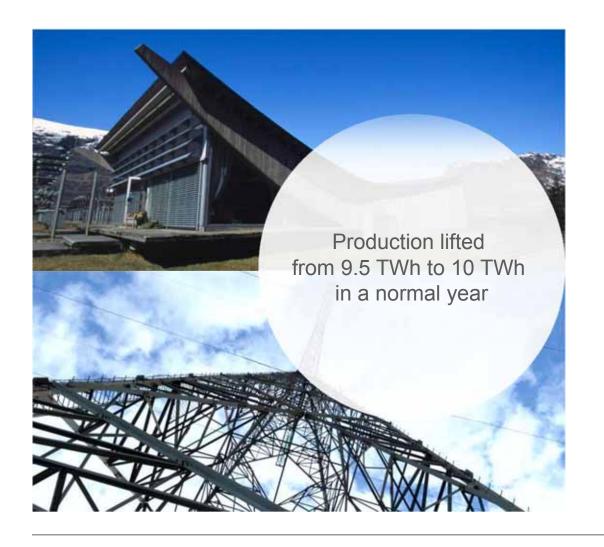
Rolled Products: Aiming to be a global leader in innovation



- Portfolio high-grading and focus on core products to lift value creation
- Strengthen customer relations and competitiveness through innovation
- Expand recyling capacity to improve cost position



Energy: Strong operational performance



- Norwegian captive power production lifted 0.5 TWh in a normal year
- Strong project execution track record on Holsbru, Herva, Vasstøl and Rjukan
- Vigeland acquisition adds 180 GWh and strategic position in Otra River
- Global energy competence actively utilized to support other business areas



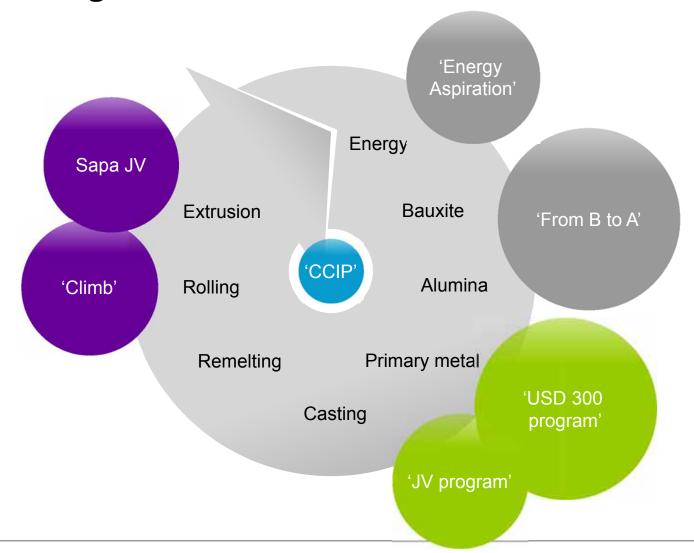
A resource-rich Hydro





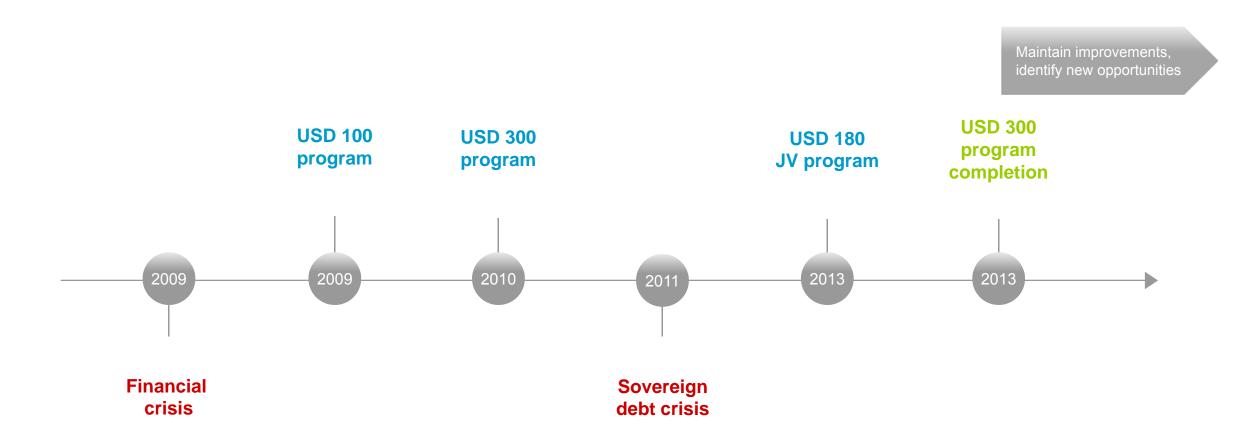


Improvements throughout the value chain





Primary Metal: a strong culture of continuous improvement





Bauxite & Alumina maintains 2015 targets despite setbacks

'From B to A'



- NOK 1 billion improvement by end-2015
- 20% manning reduction
- Improvement momentum back on track during 2014



Dedicated programs also in Rolled Products and Energy







Technological leadership is a strong competitive advantage



Reducing energy consumption and emissions in our own processes



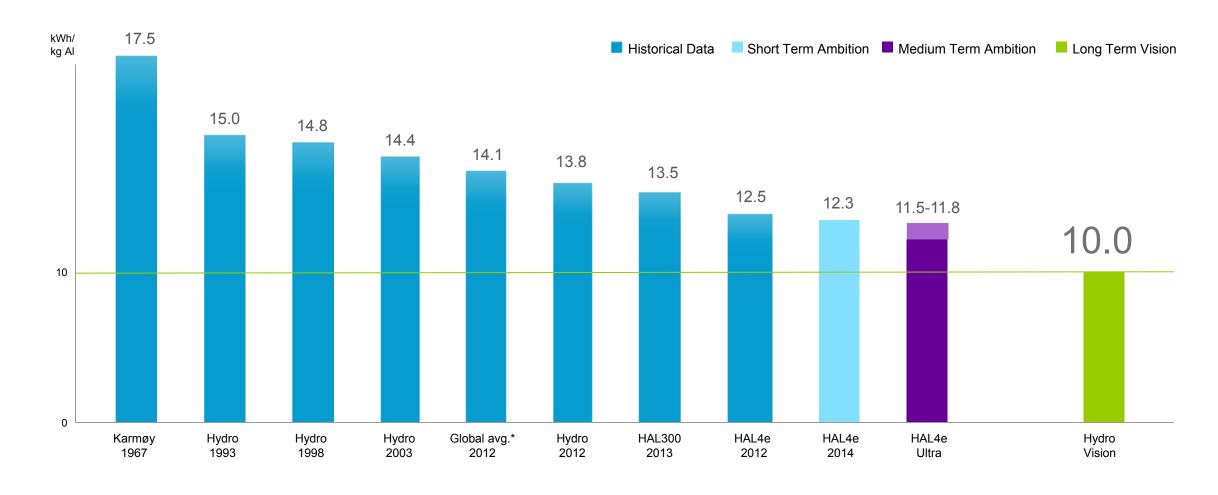
Developing products and solutions that help our customers reduce energy consumption and emissions



Reducing waste in a world of limited resources, recovering value from used products



Technology development to increase energy efficiency and reduce costs



^{*} Source: CRU. Average World ex. China



Potential pilot at Karmøy to test the world's most efficient electrolysis





A highly versatile material, superior user-phase benefits



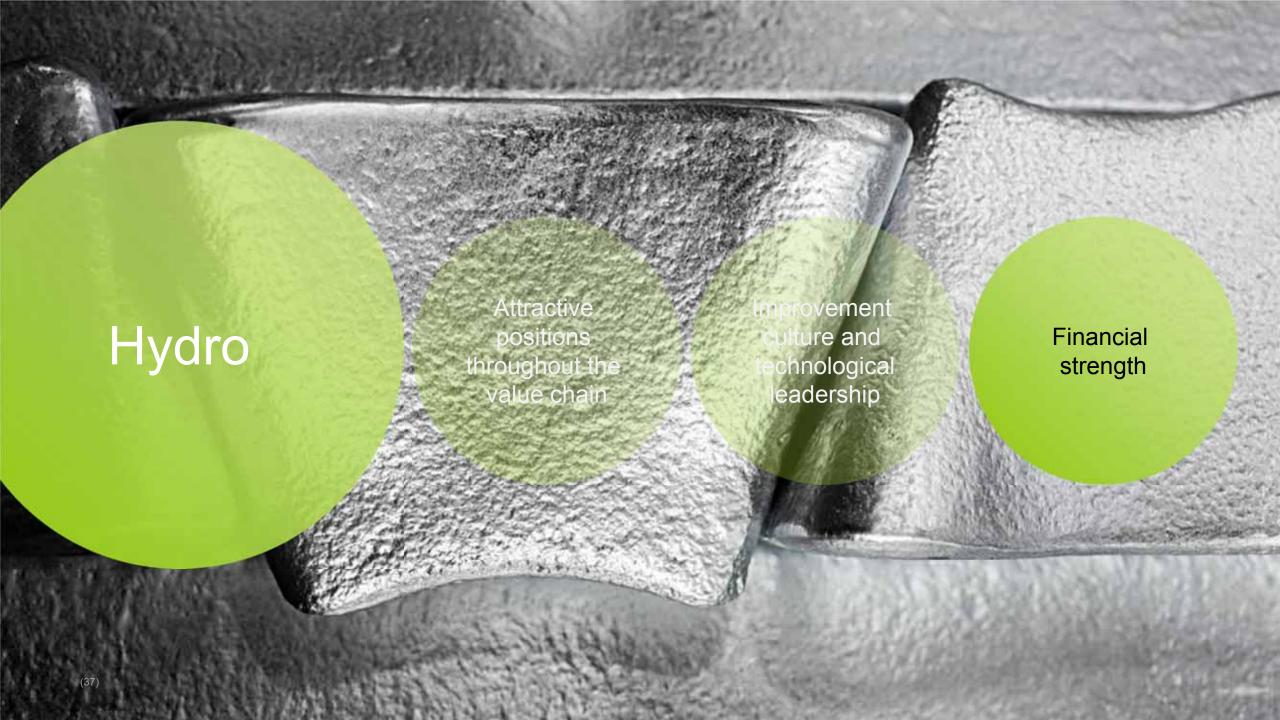




Hydro aims to be climate neutral

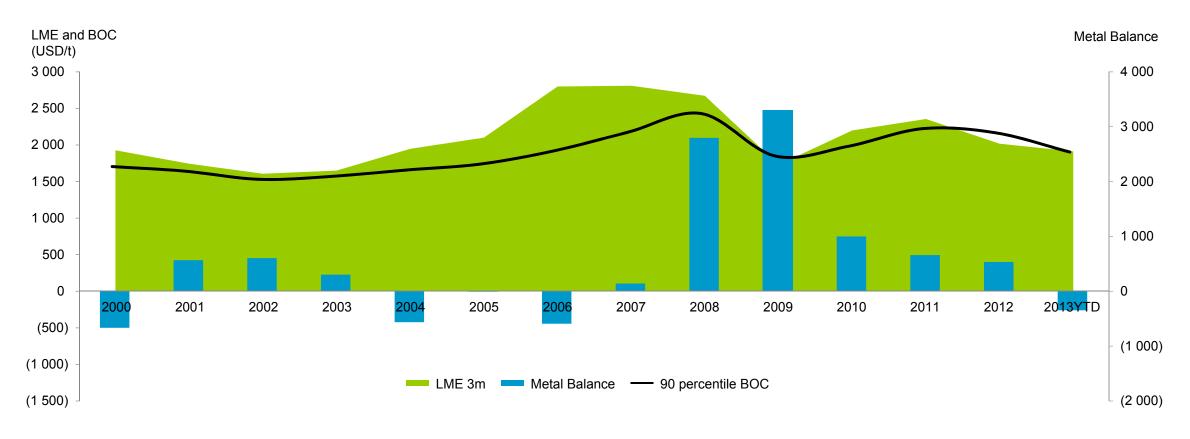






Historical overproduction continues to weigh on prices

World ex. China



Source: CRU, Hydro Analysis
*BOC=Business Operating Costs



Capacity-build has come from diversification and national interest

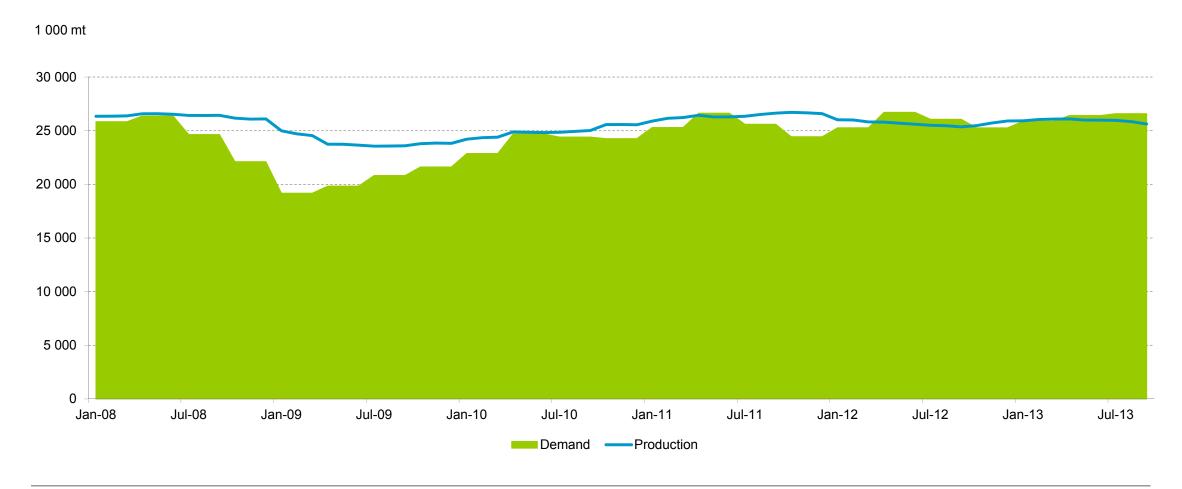
Capacity additions and closures, Net changes 2000-2013 (ktpy)





Hydro expects a balanced market to continue

World ex. China

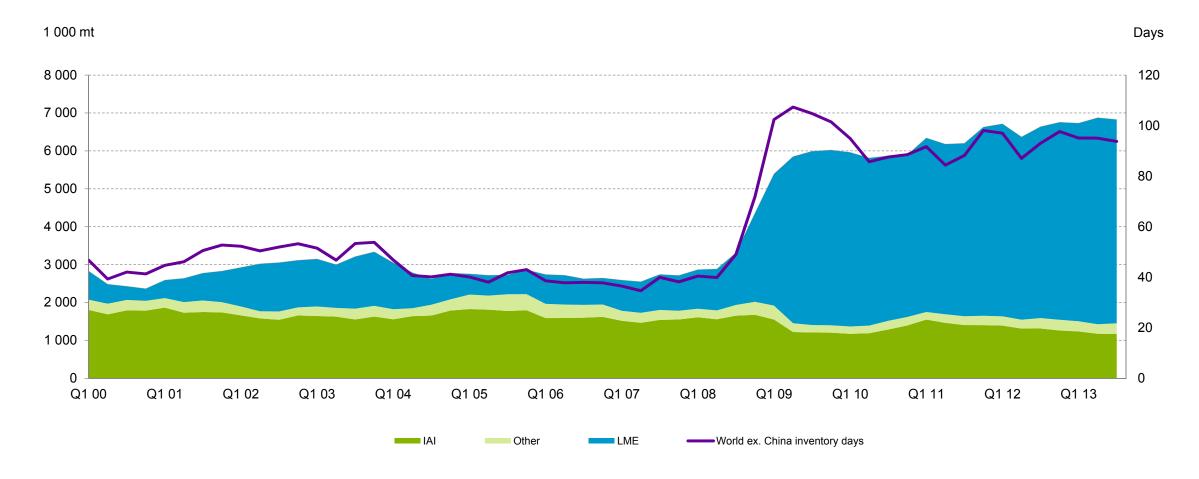


Source: CRU/Hydro



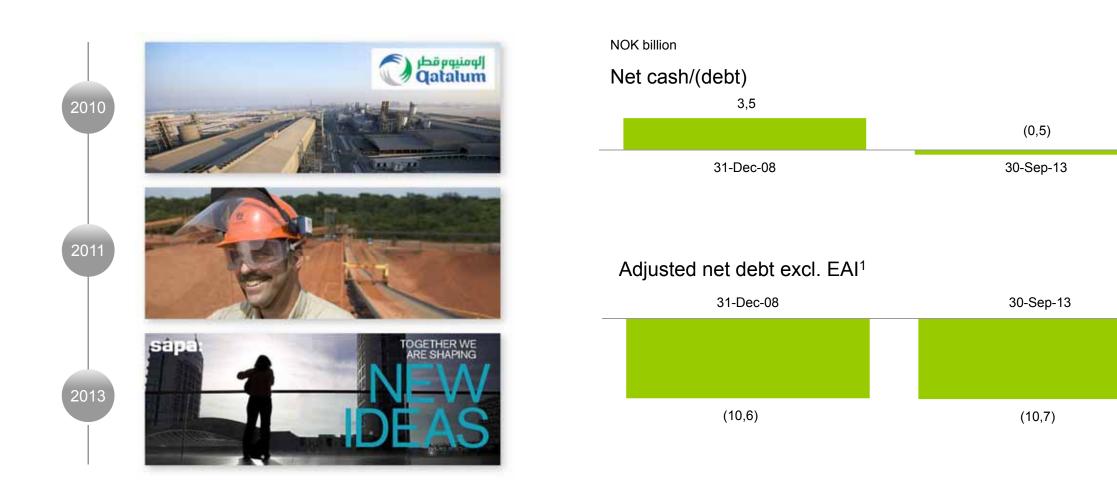
Market balance reflected in inventory development

World ex. China reported primary aluminium inventories





Hydro has maintained a robust financial position through the downturn

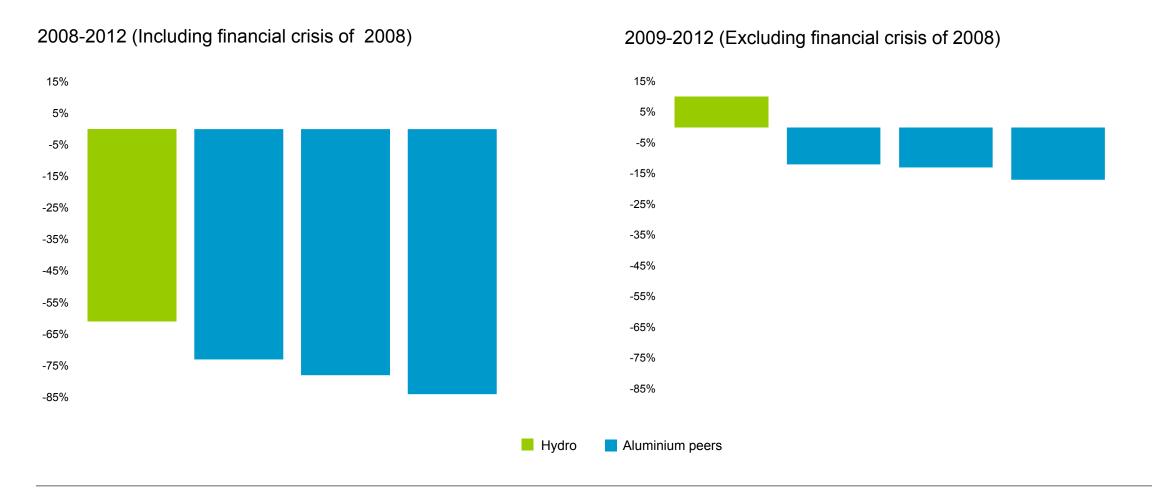


¹⁾ Net pension liability, operating lease commitments and other.



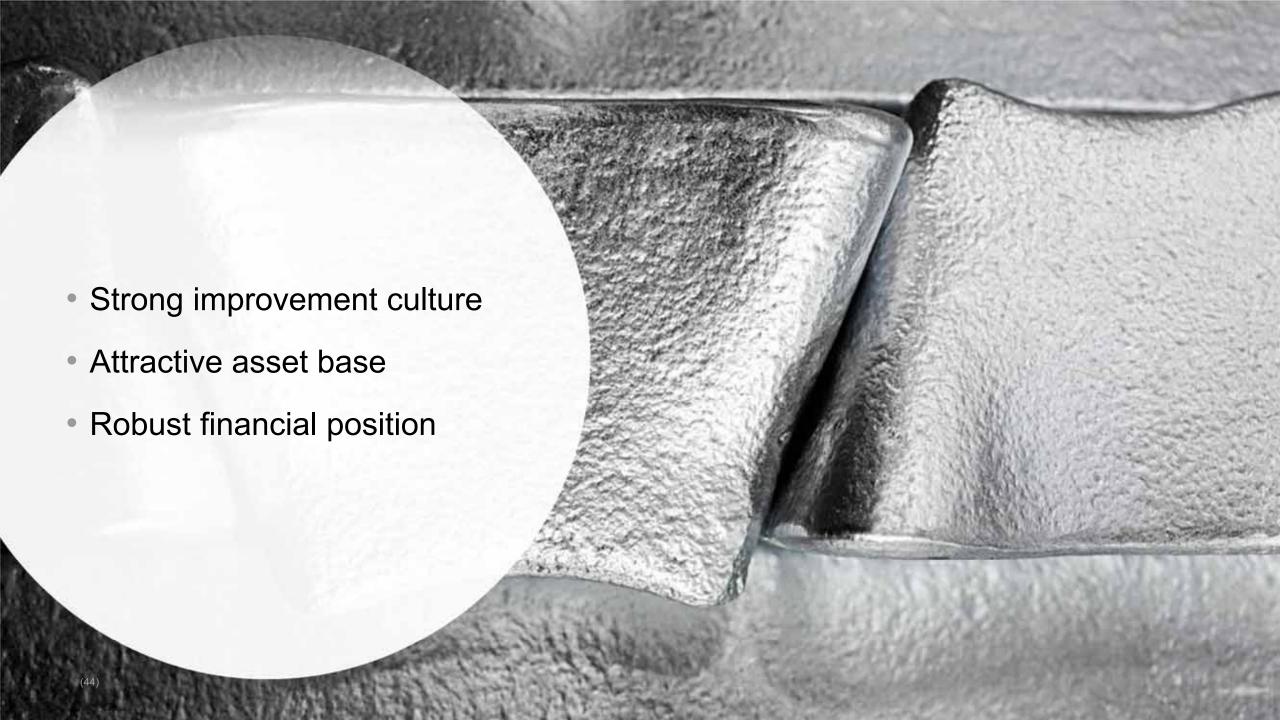
Aiming to lift unsatisfactory returns to competitive levels over the cycle

TSR in percentage, based on year-end prices





HYDRO





Finance

Eivind Kallevik
Capital Markets Day 2013



Agenda



- Financial policy
- Financial reporting going forward
- Internal measures
- External results
- Earning drivers







Priorities for capital allocation



- Ensure competitive return to shareholders
- Maintain a solid balance sheet
- Pursue disciplined and selective growth



Maintain financial flexibility



- Robust balance sheet
- Strong focus on liquidity
 - NOK 8.4 billion in cash and cash equivalents by end-Q3 2013
 - USD 1.7 billion credit facility with maturity 2018*, currently undrawn
 - NOK 1.5 billion bond issued with maturity 2019
- Maintain investment-grade rating
 - Current rating: BBB/Baa2



^{*} Potential to extend through two one-year extension options

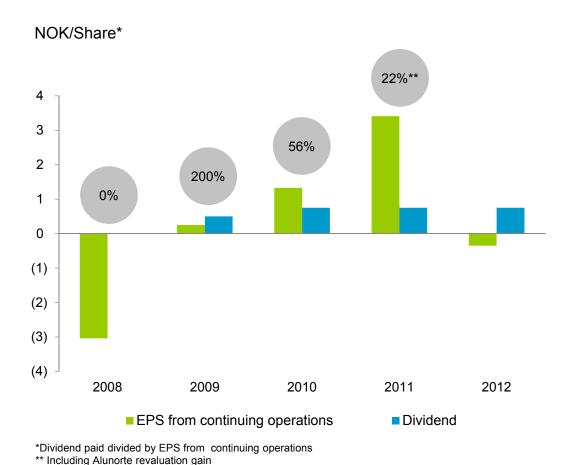
Hedging policy



- Bauxite & Alumina, Primary Metal
 - Remain primarily exposed to LME prices
 - Operational LME hedging
 - One-month forward sales
 - Currency exposure, mainly USD, NOK and BRL
 - Policy of maintaining long-term debt in USD
 - BRL hedged for 2014
- Metal Markets, Rolled Products
 - Operational LME and currency hedging to secure margin
- Volatility mitigated by strong balance sheet
- Flexibility to hedge LME or currency in certain cases



Aiming for competitive returns to shareholders



- Dividend payout ratio* to average 30% over the cycle
 - Average 172% 2008-2012
- Buyback of shares and extraordinary dividends considered when earnings, liquidity position and capital structure allow
- Ambition to maintain absolute dividend level for 2013







Sapa joint venture

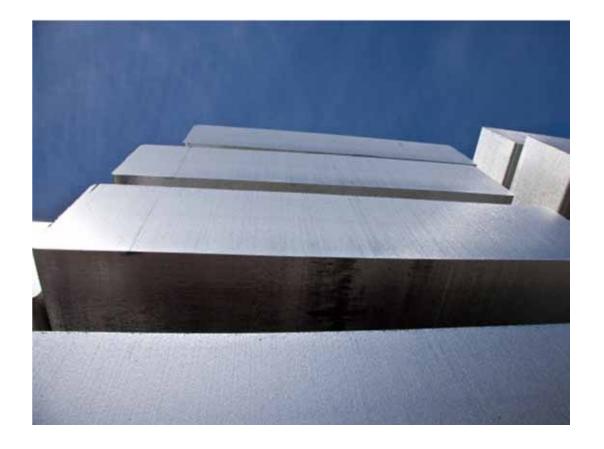
- Hydro's 50% ownership in Sapa accounted for as equity accounted investment
 - Sapa (50%) included with Hydro's share of net income under Other & Eliminations
- Stand-alone financing
 - Hydro's share of net interest bearing debt NOK ~900 million at end of Q3





Implementation of new accounting standards

- Impacts Rolled Products Alunorf hot-rolling mill
 - Pro-rata consolidated as joint operation from 1 Jan 2014
 - Historically reported as equity accounted investment
 - Change related to implementation of IFRS 11
 - Increases EBITDA, but EBIT unchanged
 - Increased sustaining capex
 - NOK ~150 million per annum*



*Hydro's (50%) share

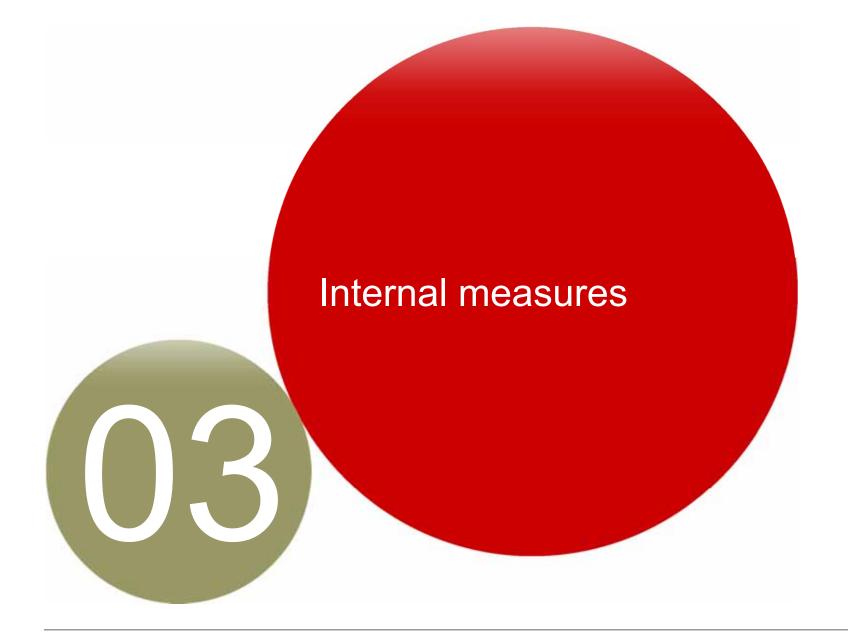


Short-term update: low aluminium prices and lower power production

- Decreasing LME price
 - Standard ingot premiums remain flat, somewhat down from high levels
- Stable alumina prices
- Seasonality of metal businesses
- Lower power production and higher prices
- Stable European markets

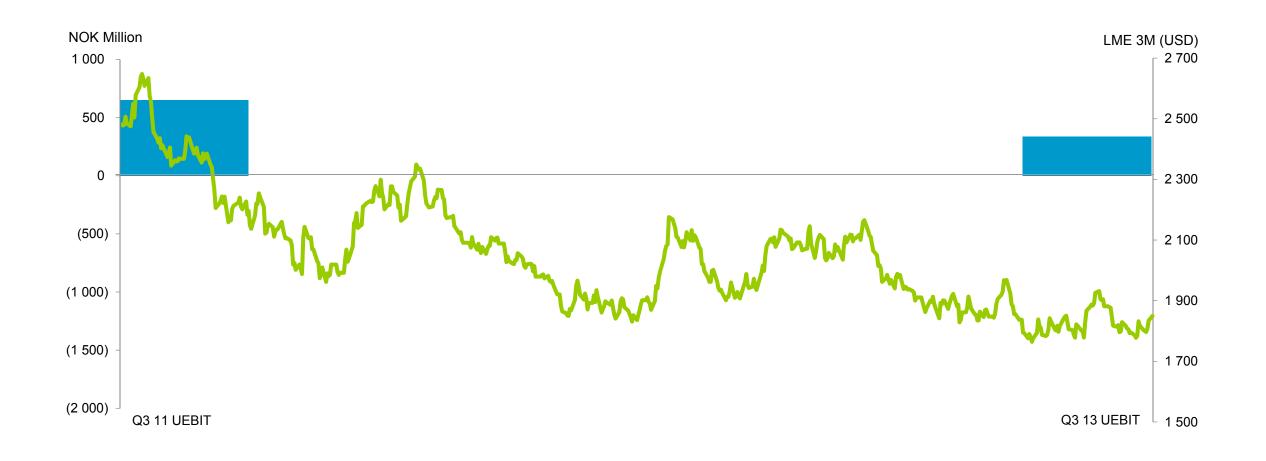






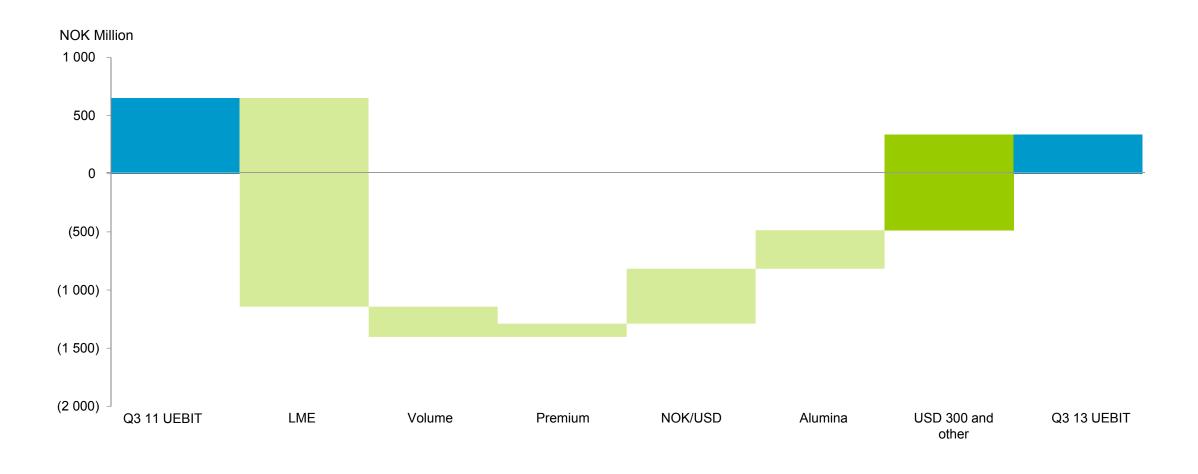


Falling LME partly offset by significant improvements in Primary Metal



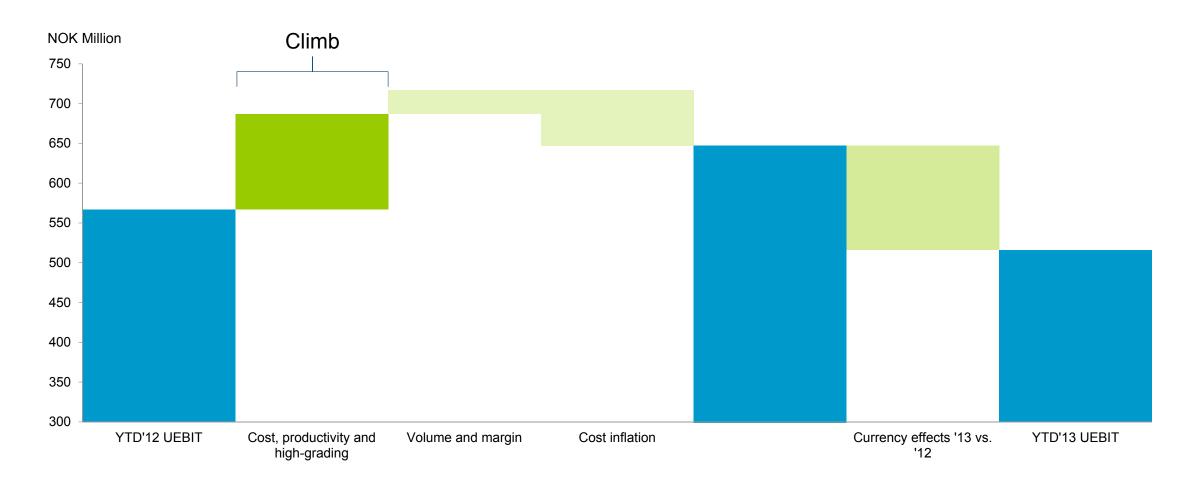


Falling LME partly offset by significant improvements in Primary Metal





Rolled Products "Climb" somewhat offsetting cost inflation and currency





Positive trend in net operating capital



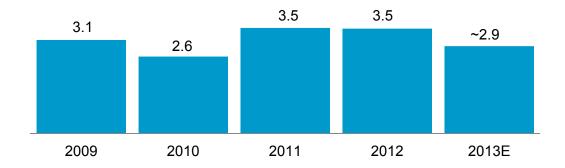
^{*} Pro-forma, excluding extruded products for Q1 2010 - Q3 2013



Long-term sustaining capex NOK ~3.5 billion

NOK billion

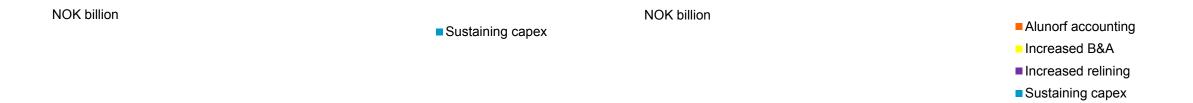
■ Sustaining capex

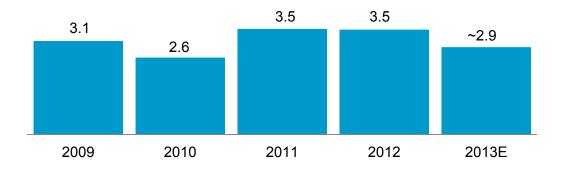


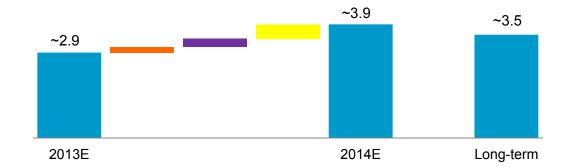
Excluding Extruded Products from 2013 onwards



Long-term sustaining capex NOK ~3.5 billion



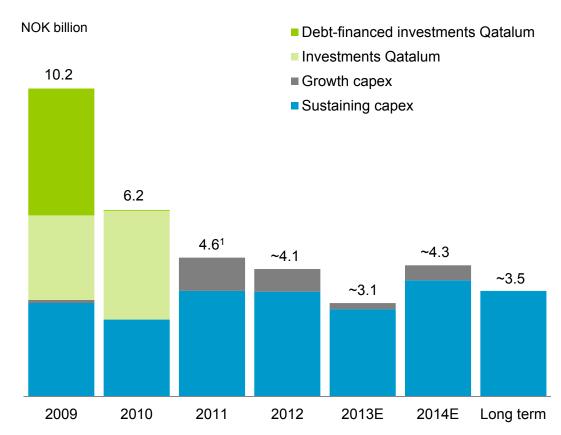




Excluding Extruded Products from 2013 onwards



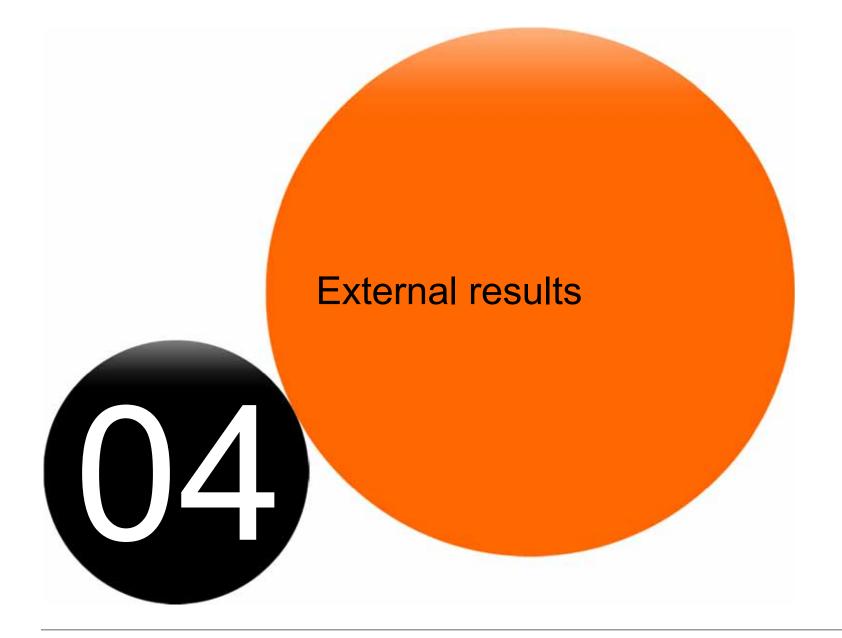
Majority of capital allocated upstream



Excluding Vale assets acquisition
 Excluding Extruded Products from 2013 onwards

- Sustaining capex NOK 3.5 billion annually
- Minor growth projects planned for 2014
- ~85% of sustaining capital to be allocated upstream in 2014
- Depreciation significantly higher than long-term sustaining capex
- 100% of Paragominas acquisition already reflected in Hydro's accounts
 - Put/call options in 2014 and 2016 will not impact future capex, however cash effect

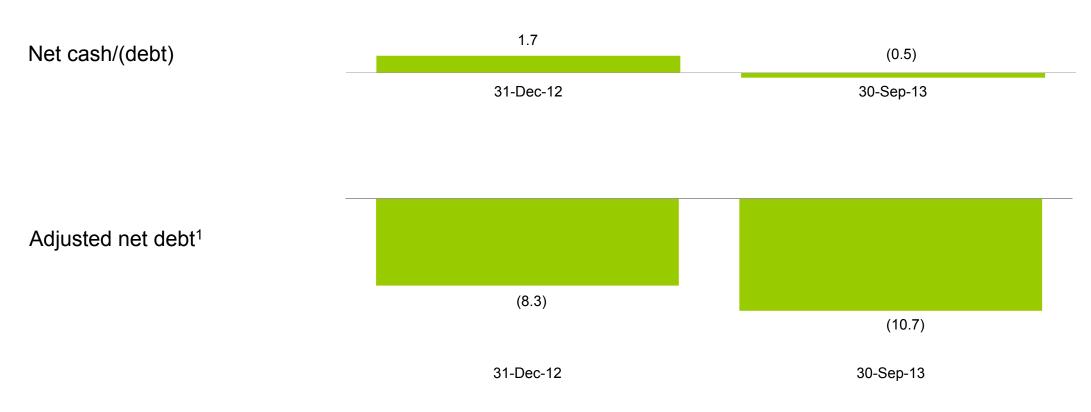






Robust financial position

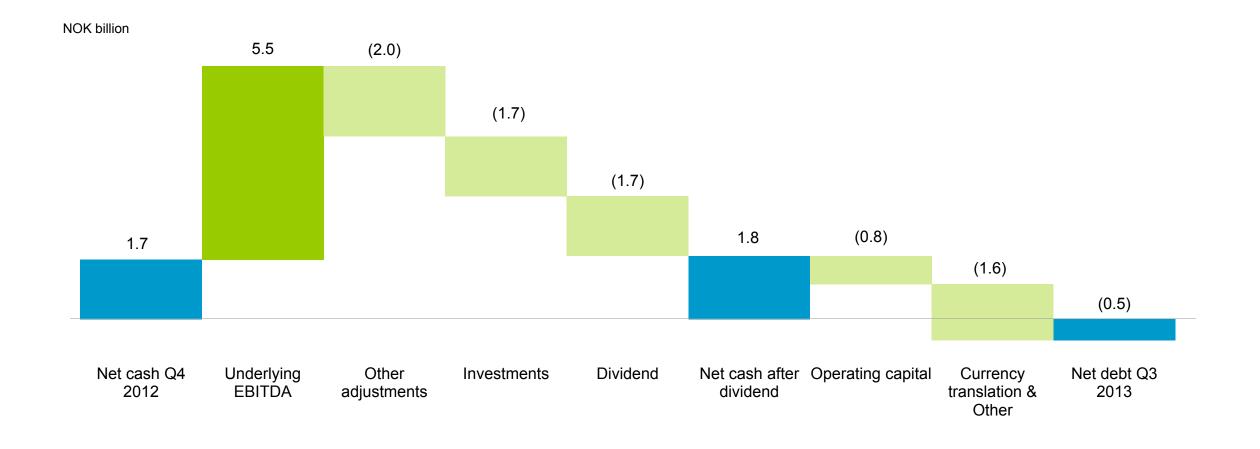
NOK billion



¹⁾ Net pension liability, operating lease commitments and other. Hydro's share of EAI net debt from Qatalum (NOK 5.5 billion) and Sapa (NOK 0.9 billion) not included.



Cash neutral after dividend at LME ~1 900 \$/mt

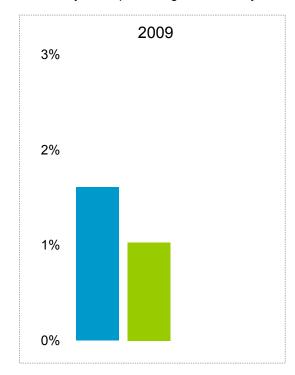


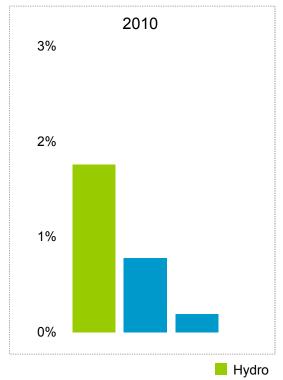


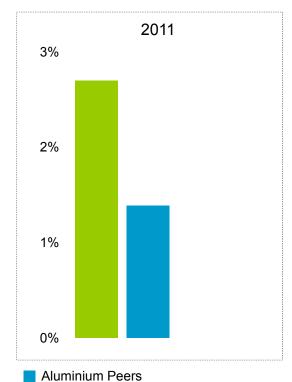
Competitive yield throughout the downturn

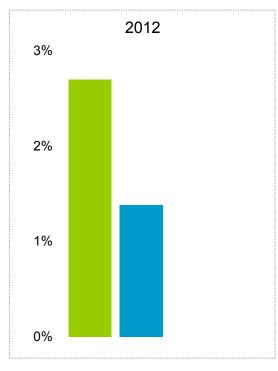
Hydro compared to aluminium peers

Dividend yield in percentage, based on year-end share-prices







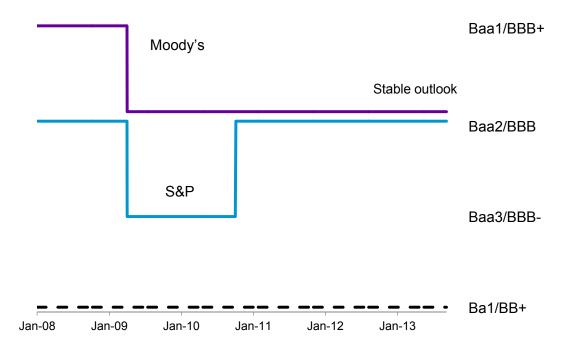


Source: Thomson Reuters



Stable investment-grade rating

- Maintain investment-grade rating
 - Currently: BBB (S&P), Baa2 (Moody's), both with stable outlook
 - Competitive access to capital important for Hydro's business model
- Financial ratio ambitions over business cycle
 - Funds from operations to net adjusted debt > 40%
 - Net adjusted debt to equity < 0.55









Understanding Hydro's earning drivers

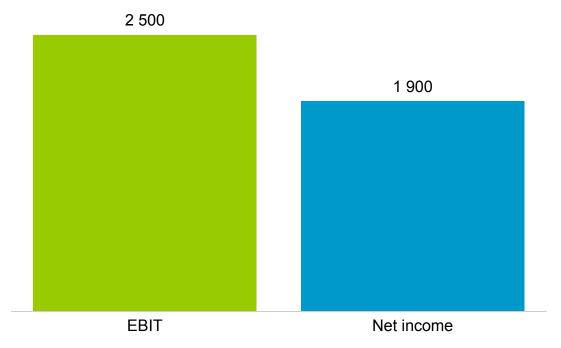


- Starting point and assumptions
- Simplified models
- Negative correlations
- Complexity



Price and currency sensitivities

Aluminium price sensitivity +10%*
NOK million



^{*} Excluding Sapa JV

Currency sensitivities +10%*

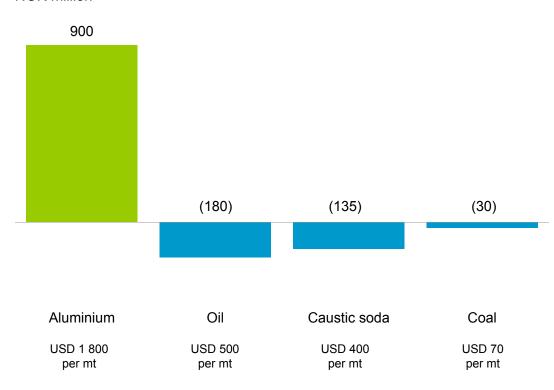
NOK million	EBIT	Financial items
USD	1 950	(1 100)
BRL	(825)	740
EUR	(175)	(685)

- Annual sensitivities based on normal annual business volumes, LME USD 1 800 per mt, Oil
 USD 500 per mt, petroleum coke USD 400 per mt, caustic soda USD 400 per mt, coal USD 70
 per mt, NOK USD 6.00, NOK/BRL 2.70, NOK/EUR 8.00
- Aluminium price sensitivity is net of aluminium price indexed costs and excluding unrealized effects related to operational hedging
- Excludes effects of priced contracts in currencies different from underlying currency exposure (transaction exposure)
- · Excludes effects from BRL/USD hedge
- · Currency sensitivity on financial items includes effects from intercompany positions



Bauxite & Alumina sensitivities

Sensitivities on underlying EBIT if +10% in price



Revenue impact

- ~14.5% of 3-month LME price per tonne alumina
- ~One month lag

Cost impact

Bauxite

- ~2.45 tonnes bauxite per tonne alumina
- Pricing partly LME-linked for bauxite from MRN

Caustic soda

- ~0.1 tonnes per tonne alumina
- Prices based on average of CMAI and Harriman US, pricing quarterly or per shipment

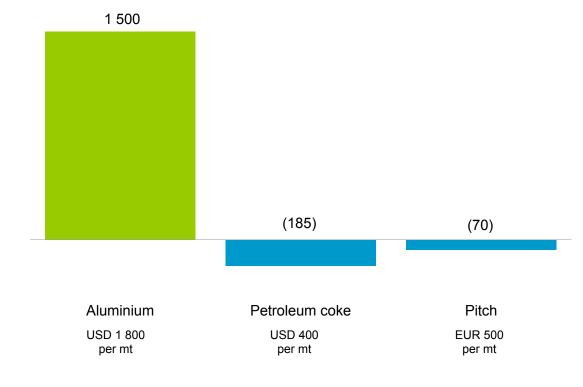
Energy

- ~0.11 tonnes coal per tonne alumina, one year contracts
- ~0.11 tonnes heavy fuel oil per tonne alumina, market prices
- Increased use of coal as energy source in Alunorte



Primary Metal sensitivities

Sensitivities on underlying EBIT if +10% in price NOK million



Revenue impact

Realized price lags LME spot by ~1-2 months

Cost impact

Alumina

- ~1.9 tonnes per tonne aluminium
- ~14.5% of 3-month LME price per tonne alumina, increasing volumes priced on Platts index
- ~Two months lag

Carbon

- ~0.35 tonnes petroleum coke per tonne aluminium
- Half yearly pricing
- ~0.08 tonnes pitch per tonne aluminium
- Quarterly pricing

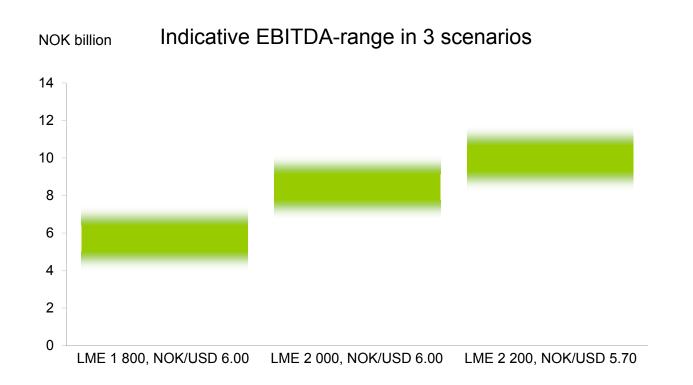
Power

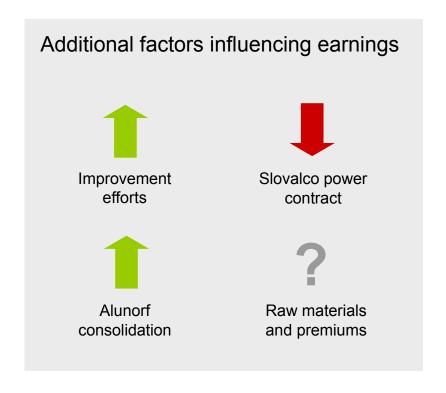
- 13.7 MWh per tonne aluminium
- Long-term power contracts with indexations



Annualized underlying EBITDA scenarios

Scenarios are not forecasts, but represent earnings potential based on sensitivities





Solid operational cash flow









Arvid Moss Erik Fossum

Capital Markets Day 2013

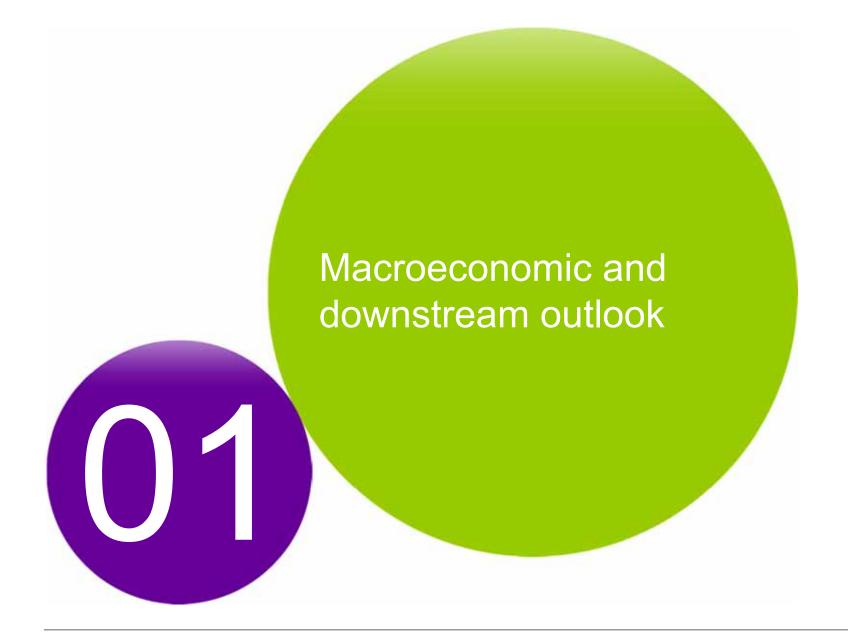


Agenda market outlook

- 1 Macroeconomic and downstream outlook
- 2 Primary supply/demand
- 3 Premium development and Hydro impact
- 4 China
- 5 Bauxite and alumina market
- 6 Long-term outlook



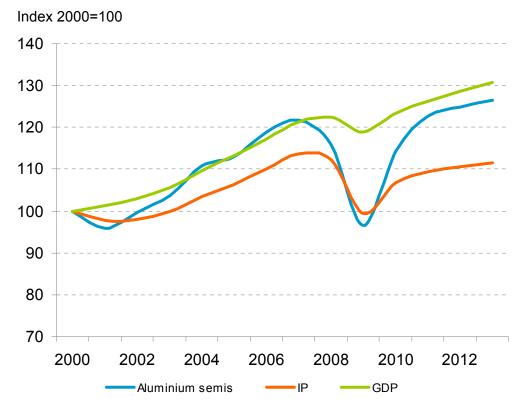






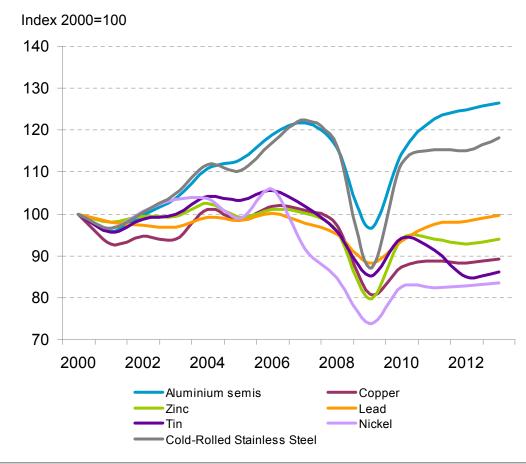
Aluminium demand correlating with economic growth, outperforming other base metals

World ex. China aluminum demand, IP and GDP



Source: CRU/Global Insight

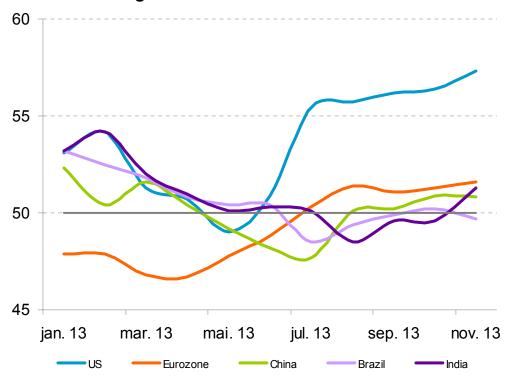
World ex. China demand base metals





Current macro picture: improving sentiment in developed economies and China, growth is softening in emerging economies

Manufacturing PMI in 2013, selected economies





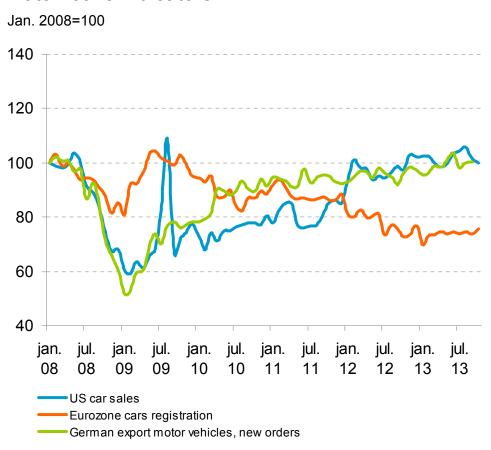
- US is gaining positive momentum
- Eurozone out of recession
- China stabilizing at 7-8 % growth in GDP
- Lower trend in other BRICS
- Several commodity currencies have weakened to USD

Source: Ecowin, Markit, HSBC

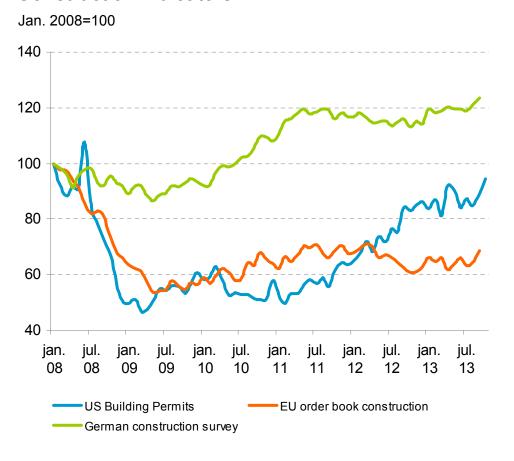


Automotive and construction indicators are picking up in the US, still mixed situation in the Eurozone

Automotive indicators



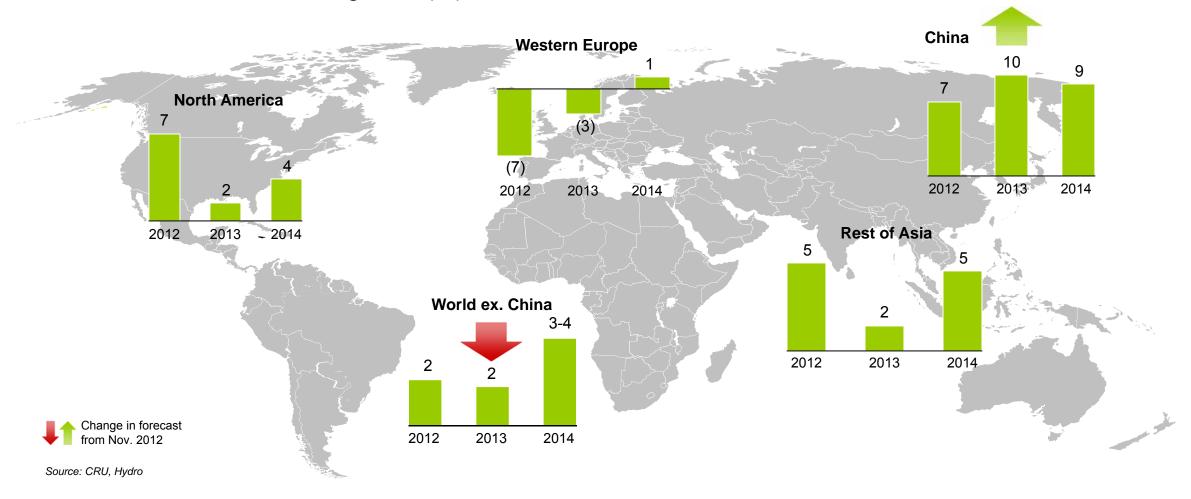
Construction indicators





Semis demand outlook reflecting multi-speed macro development

Total semis demand, annual growth (%)

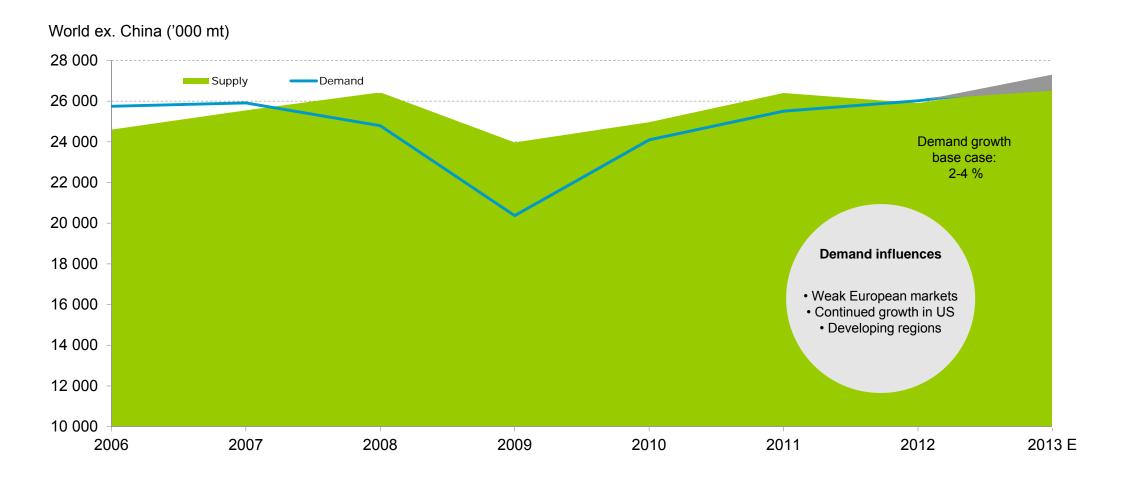






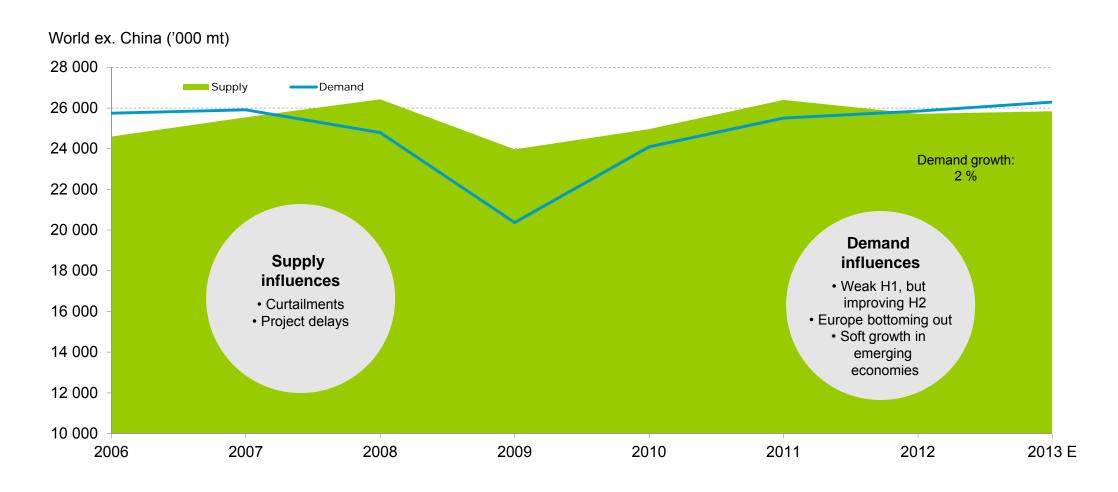


Recap Capital Markets Day 2012: balanced primary market





Production curtailments resulted in largely balanced market in 2013

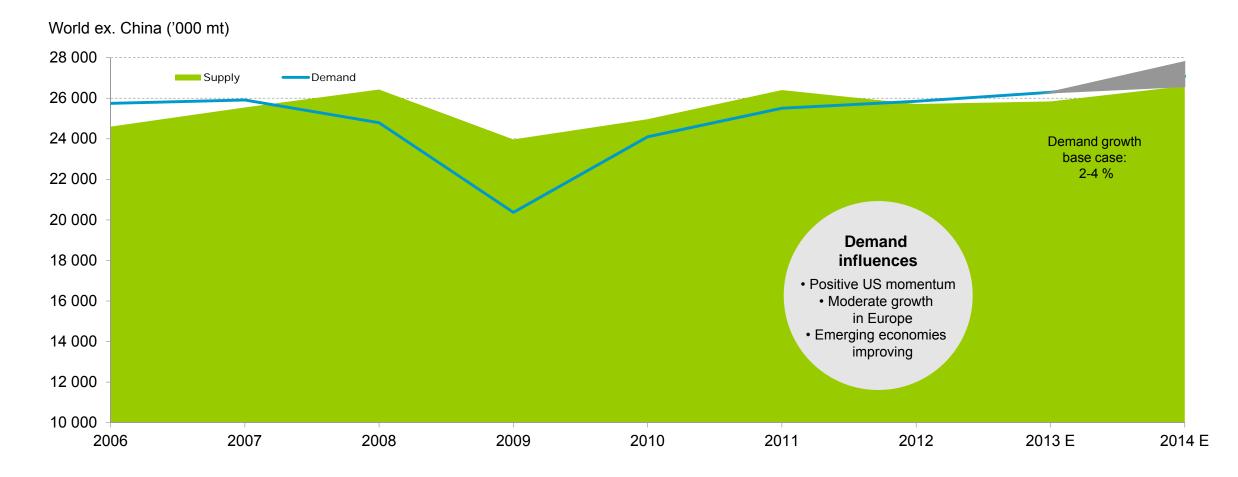


Source: CRU/Hydro



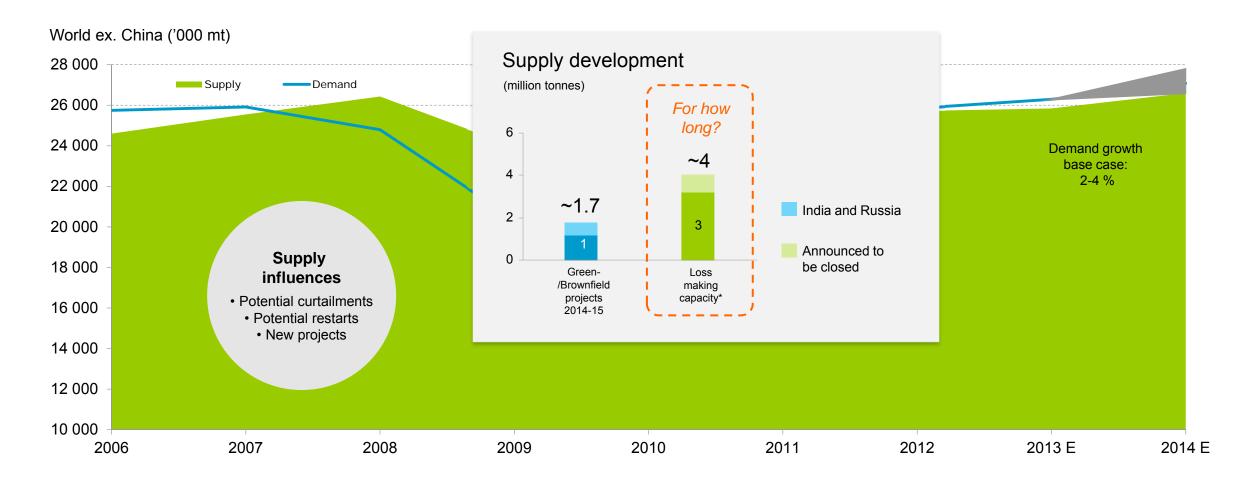
Balanced outlook for 2014

Possibility of modest inventory decline



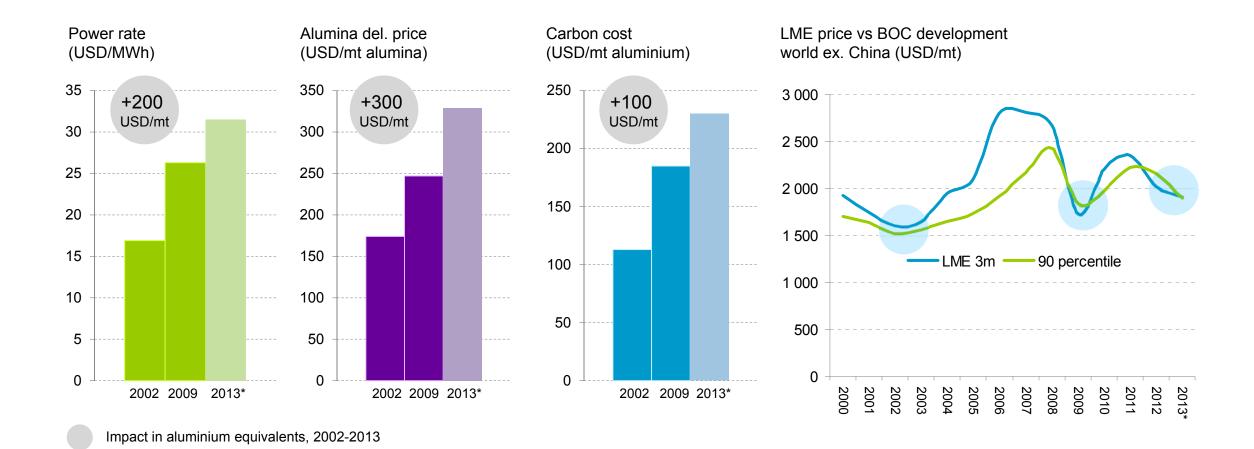


Limited net supply growth expected over the next years





LME prices supported by increasing cost base







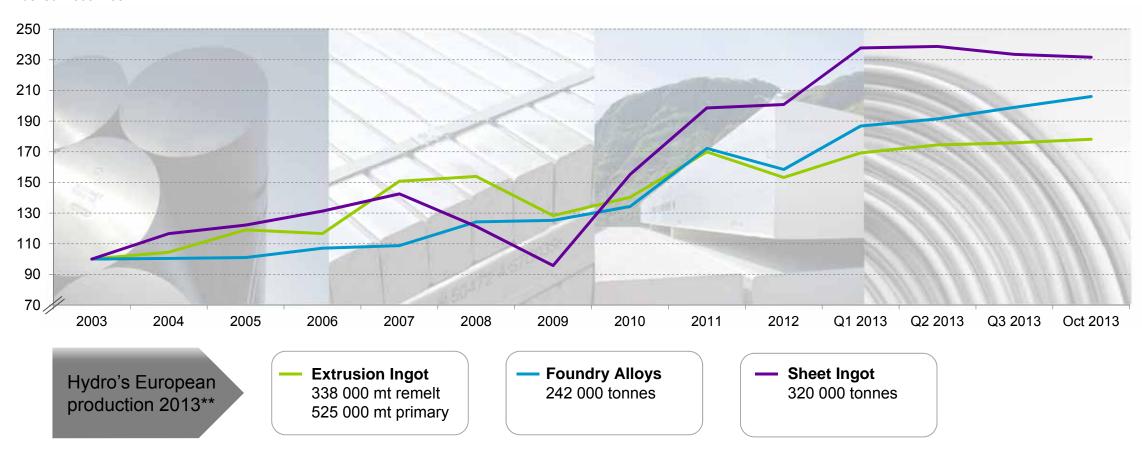




Solid premium development for Hydro's key product categories

European Premium Development*

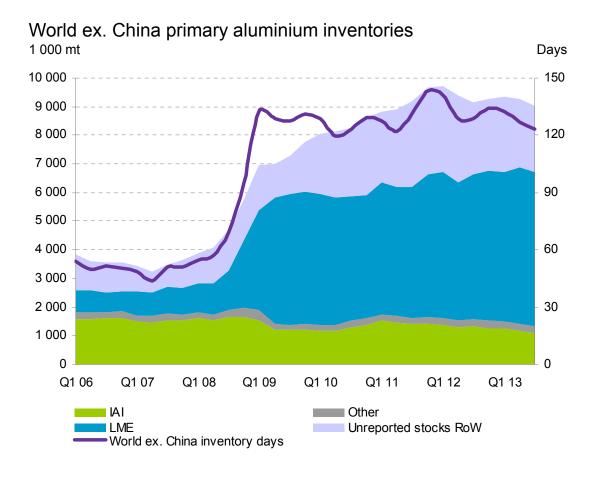
Indexed, 2003=100

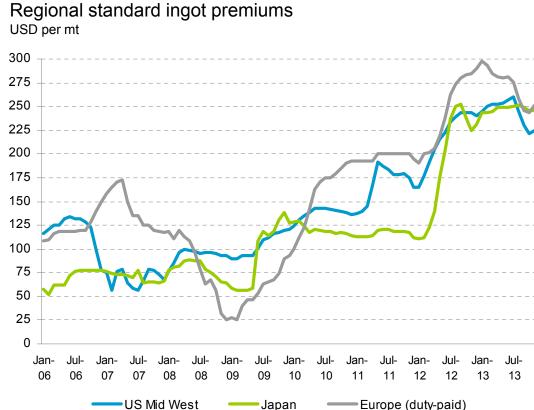




World ex. China inventories starting to decline

Standard ingot premiums look to have peaked

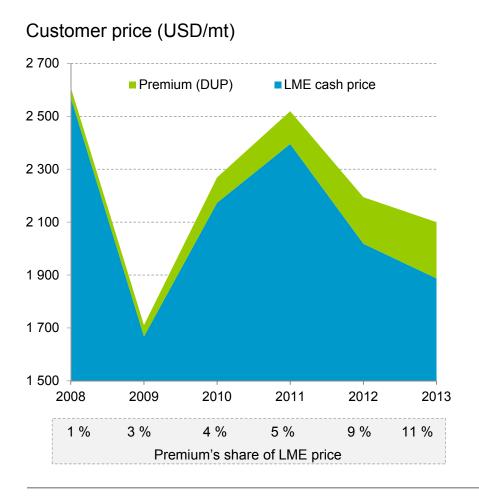


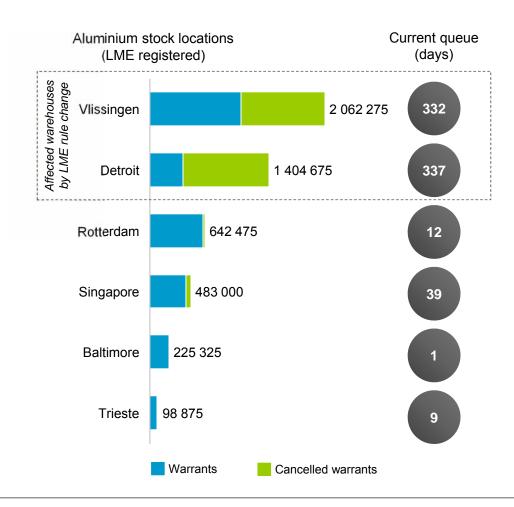


Source: CRU/Hydro Source: Metal Bulletin, MW/MJP: Platts



Increasing premiums and queues underlying trigger for LME rule change

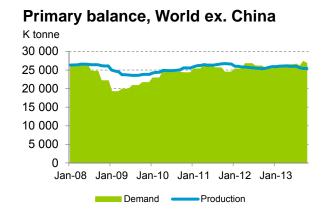




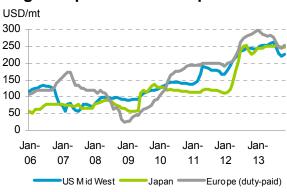
Source: Thomson Reuters/Hydro

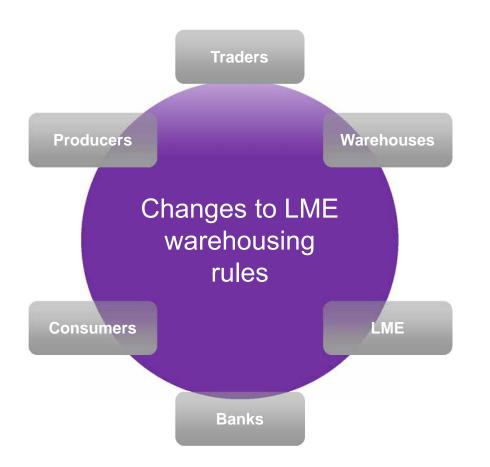


LME warehousing rule changes will impact market players in different ways

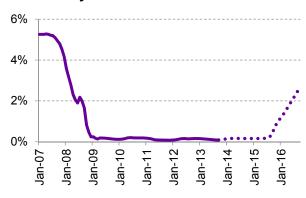


Regional premium development

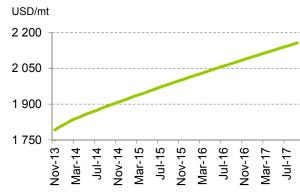




US money market rate



LME 3m contango







Product portfolio improvement efforts continuing in 2014

Commercial agenda 2013

 Increasing focus on product premium margin vs. market share



 Shifting product mix towards higher premium alloys



 Global optimization of Qatalum volumes towards Asia, US, Turkey and GCC

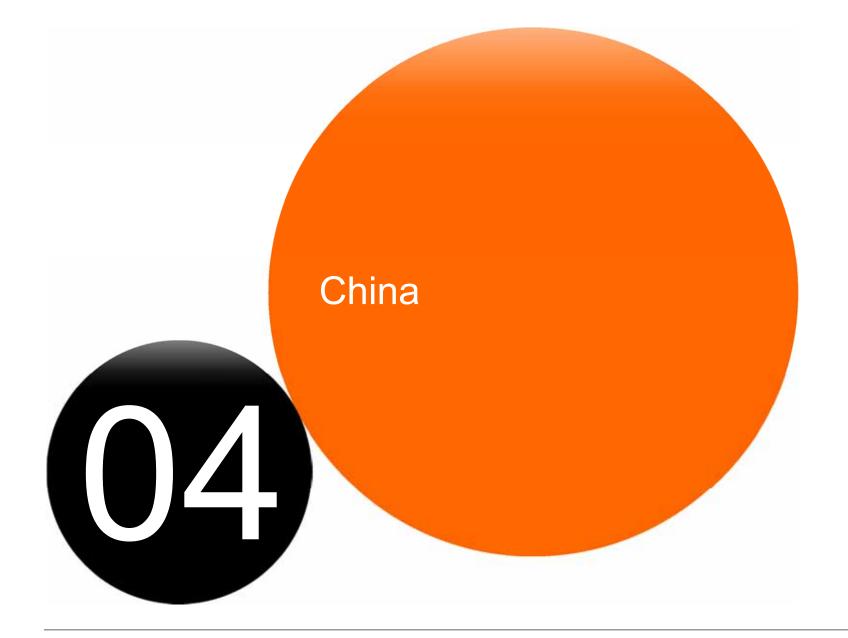


Focus areas in 2014

- Extrusion Ingot: increase focus on post-consumed scrap as metal-source for re-melt
- Sheet Ingot: testing Adjustable Flexible Mould (AFM) technology to improve capability towards automotive
- Primary Foundry Alloys: streamline product portfolio further





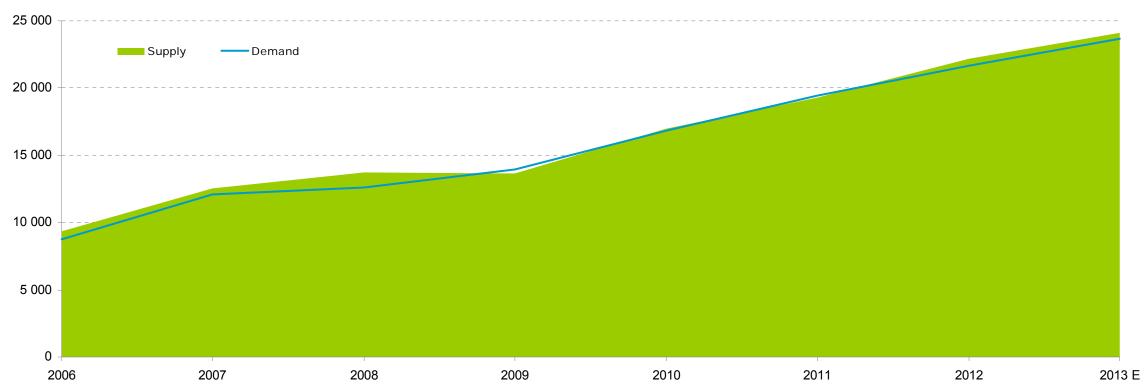




Continued strong Chinese primary aluminium demand

Balanced supply/demand

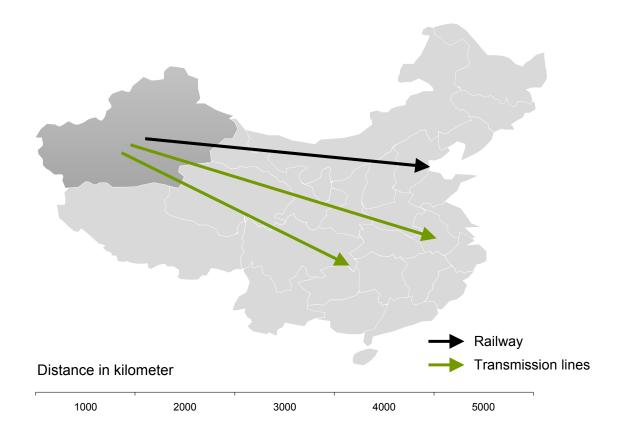
Supply/Demand ('000 mt)



Source: CRU

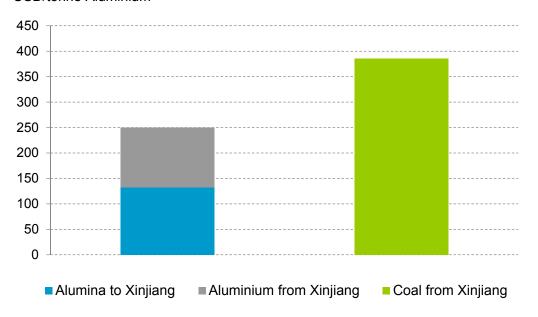


Challenges in Xinjiang



- Energy export through grid (in construction) or coal transportation
- Water scarcity and environmental constraints

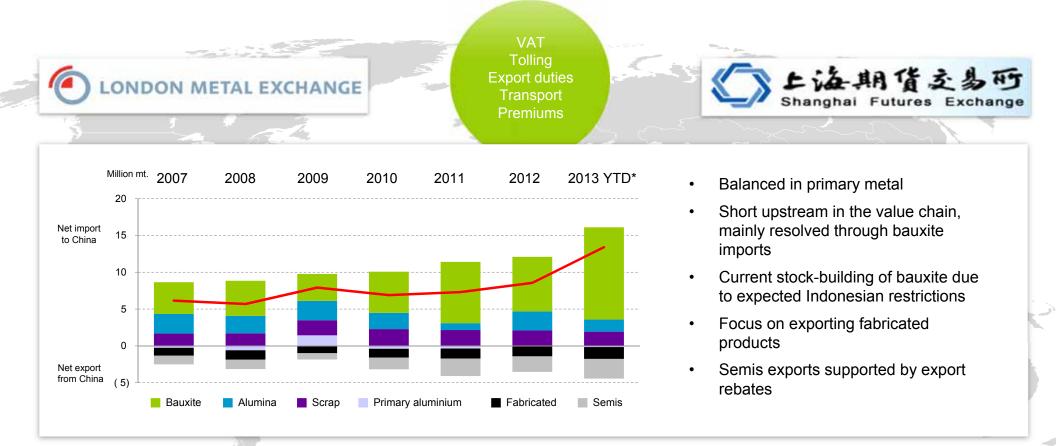
Transport cost associated with one tonne aluminium production USD/tonne Aluminium



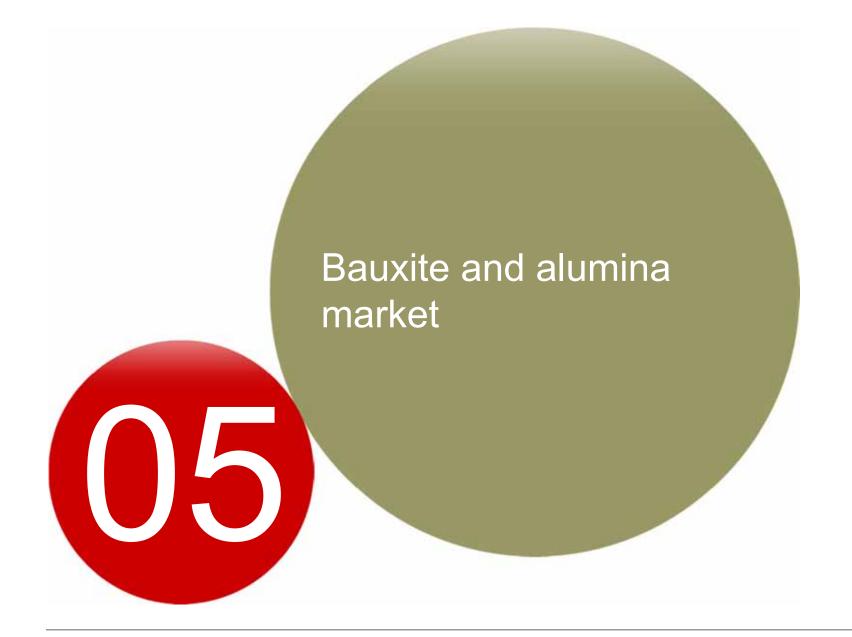
- Long distance to markets
- Higher wages needed to attract workforce



China's metal strategy underpinned by trade barriers at several parts of the value chain



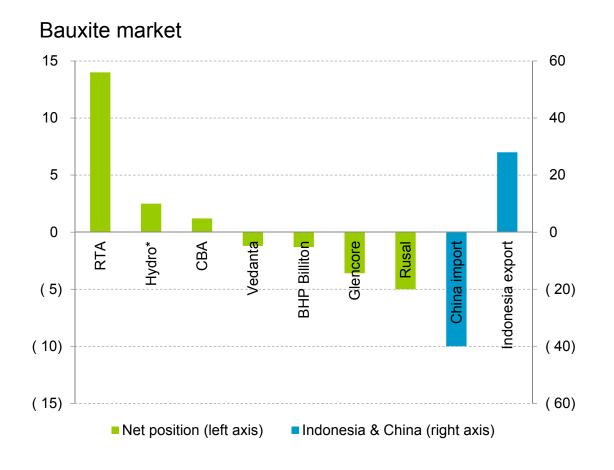


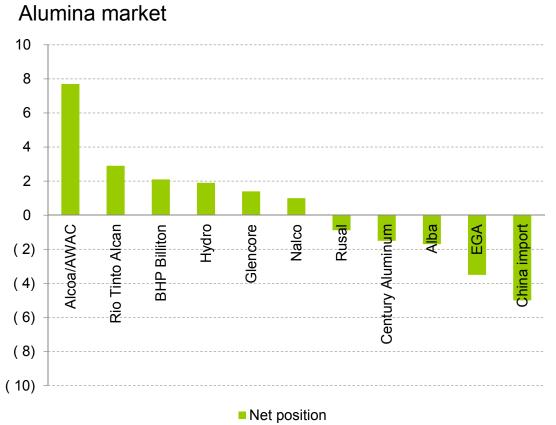




Hydro a major company in the world market of bauxite and alumina

Main long and short companies outside China in 2012 third-party market, million mt

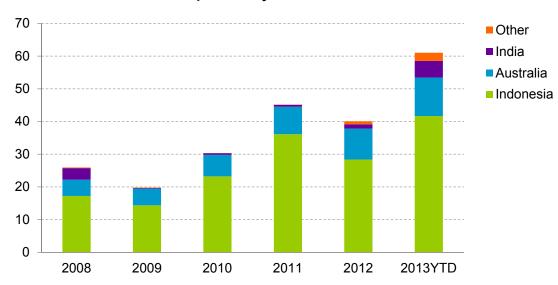




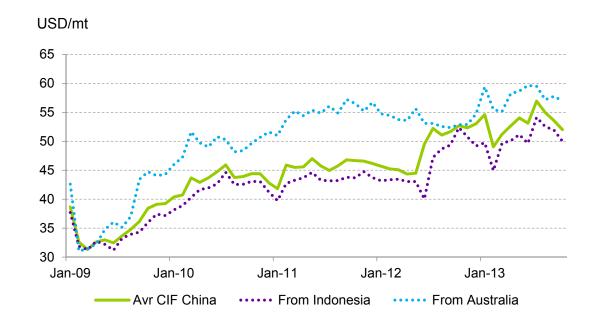


Average CIF China bauxite price up 50 % since 2009

Chinese bauxite imports by source, million tonnes



Record-high bauxite from Indonesia in 2013

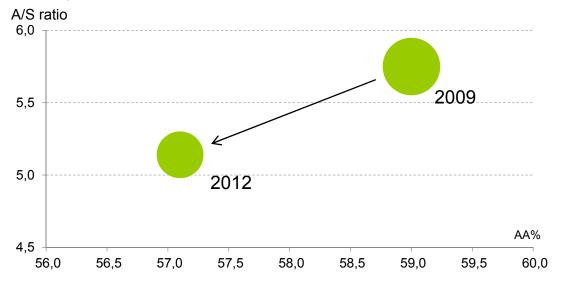


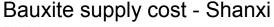
- CIF China bauxite price trending upwards
 - Higher demand and new export taxes
- Indonesian bauxite most determining for the average price
 - Other bauxite imports ranging up to ~85 USD/mt

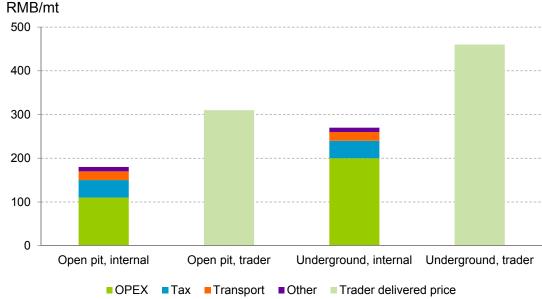


Higher bauxite costs in China amid emerging third-party market and depletion of quality reserves

Quality and reserves







- Poor mining discipline is causing a decrease in reserves despite large investments to discover more bauxite
- Quality is continuing to slide, increasing cost pressure

- Around 50 % of domestic bauxite sourced in the biggest alumina producing regions, are sourced from third-party
- Often 70-100 % higher priced than internal mines



Indonesia's potential restrictions on bauxite exports

Creating uncertainty for China

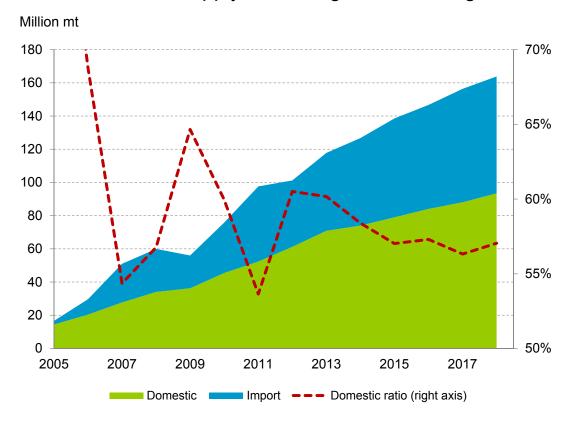


- Still no clear direction on how the export restriction will be implemented in Jan 2014
- Total export restriction unlikely
 - Bauxite export quotas granted on commitment to alumina refining projects and clear progress
- Overall bauxite exports expected to be much lower than current speed



China's import dependency expected to increase, but sourcing of bauxite imports remains uncertain

Chinese bauxite supply, excluding stock building



- Increasing Chinese demand for imported bauxite due to depletion of domestic resources and falling quality
- Indonesia's export ban treatment key uncertainty
- Third-party bauxite market in China likely to push domestic prices closer to import prices
- Abundant global resources, but access limited medium term by several constraints
 - Resource nationalism determining factor in bauxite world



World ex. China alumina market largely balanced due to exports to China

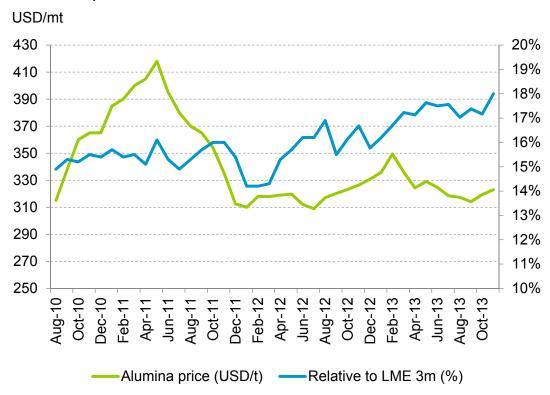
- In a normally balanced market, annual Chinese alumina imports have historically been in the range of 3 to 5 million tonnes
- Chinese alumina import levels are driven by price arbitrage
- After closure of the 2 million tonne Gove refinery in 2014, the alumina market is tight given continued Chinese imports
- To watch: as China is facing upwards pressure on bauxite costs, the alumina production cost will increase – this development may move the balancing point higher for the World ex. China in the future



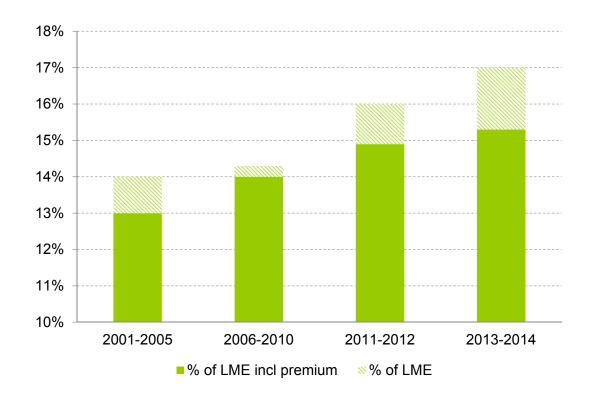


Continued support for alumina prices in the world outside China

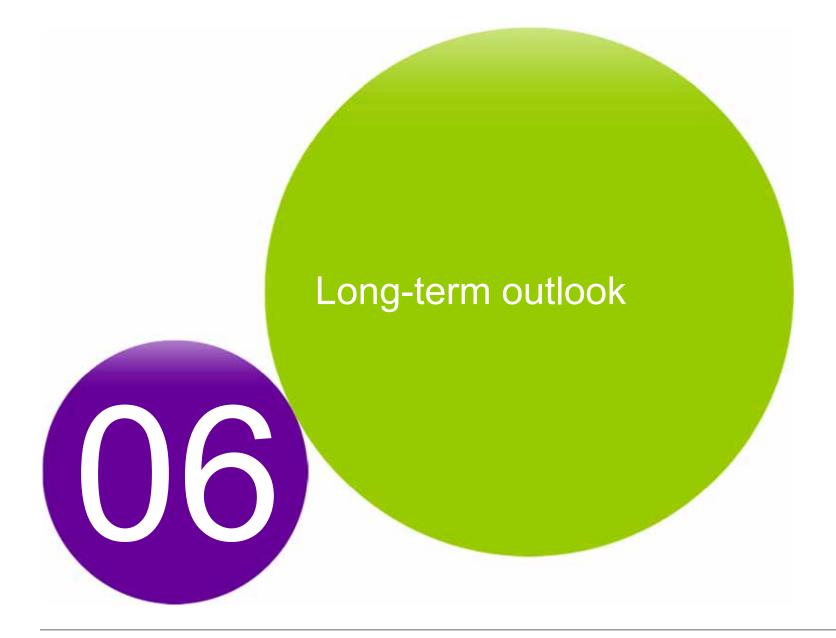
Alumina price



Short/medium-term contract prices in % of LME



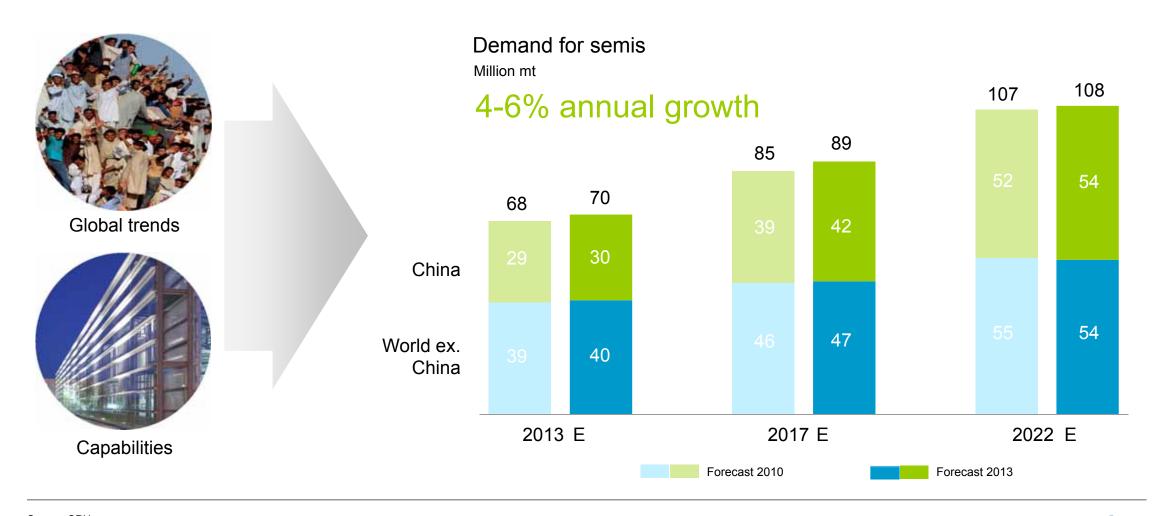






Healthy growth in aluminium demand

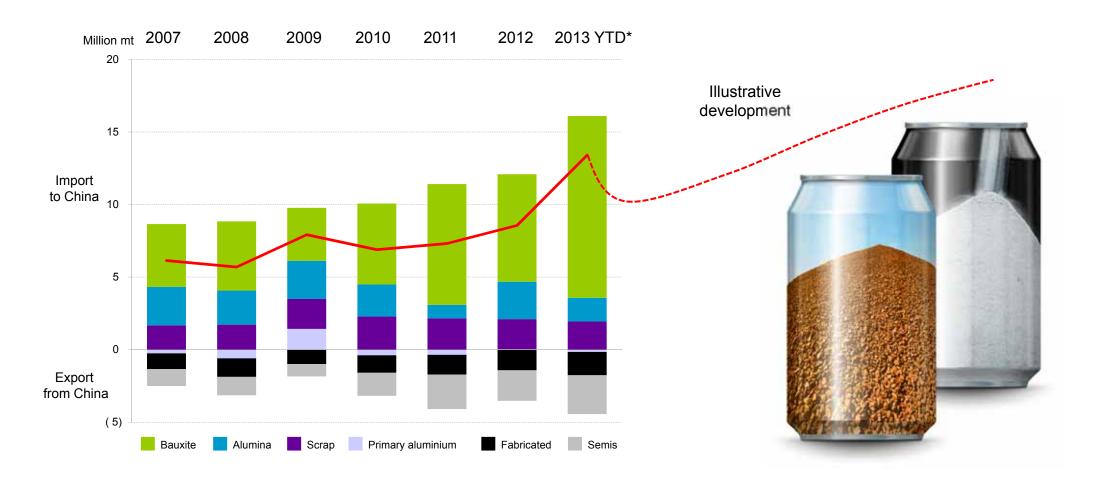
Robust demand projections





HYDRO

China expected to have a continued shortage upstream in the value chain







- Improving demand in mature economies and solid long-term projections in emerging economies
- Industry curtailments and delayed projects, still high aluminium stocks
- Solid product premium development
- Pricing of bauxite and alumina on its own merits





Rolled Products

Oliver Bell

Capital Markets Day 2013



Megatrends supporting demand for aluminium products

Megatrends

Urbanization

New middle class

Environmental Sustainability

Aluminium solutions | Greener products



Food production: 30% of emissions

Conserving and protecting food better in storing and transport



Transportation: 25% of emissions

Making cars lighter with aluminium



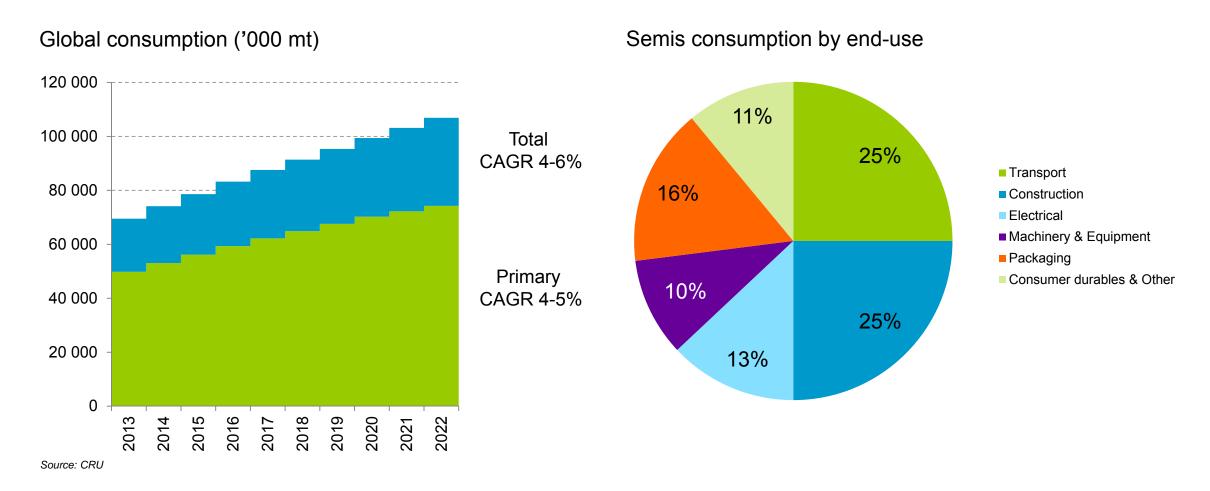
Buildings: 15% of emissions

Reduce energy consumption and emissions from buildings

Megatrends basis for future growth in aluminium products



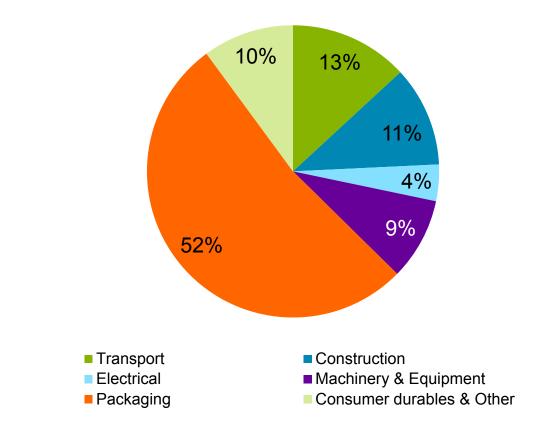
Global semis consumption will give upstream aluminium demand growth

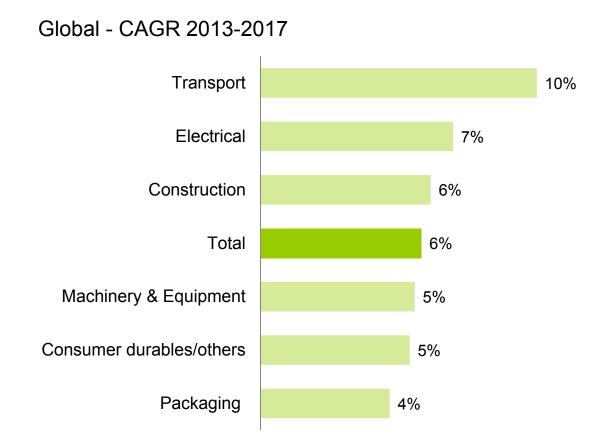




Global FRP consumption growth of 6%, driven by transport

Flat Rolled Products



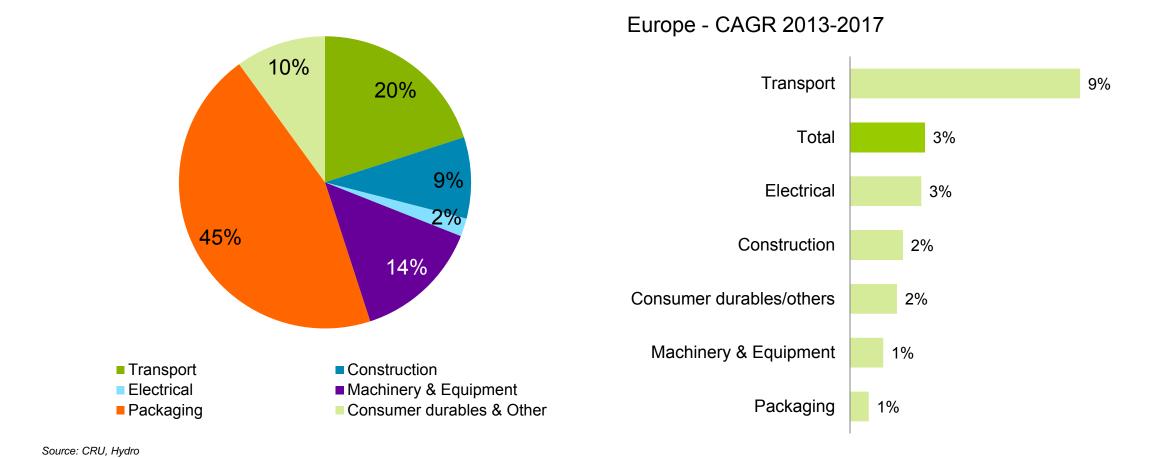


Source: CRU, Hydro



Transport also main driver for growth in European FRP consumption

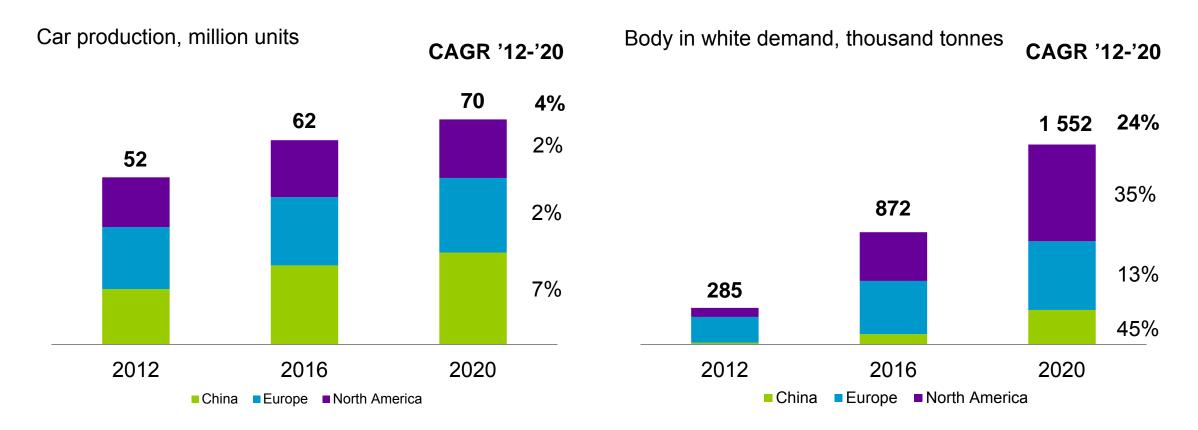
Flat Rolled Products





Substitution contributing to growth in aluminium demand

Aluminium sheet demand for automotive applications robust and fast growing



Source: IHS, Hydro analysis



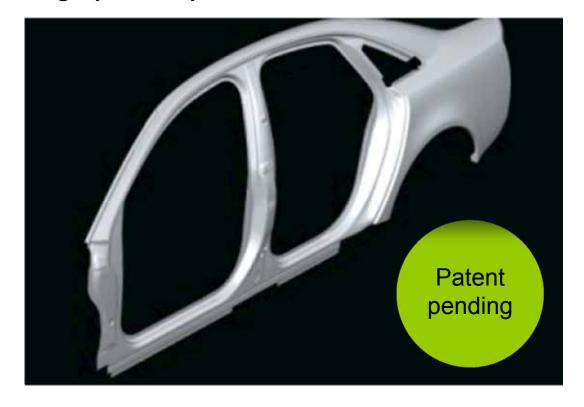
Leading edge and preferred partner for product developments

Example: high formability for automotive applications through innovation

Step-change innovation

- Forming limits represent the main challenge in automotive applications
- Clad alloy HA 6016-X allows for strongly improved formability
- Customers need less joining operations to produce one functional group
- Cost advantages over multi-piece solutions
- Compatible alloys with no downgrading of existing recycling concepts

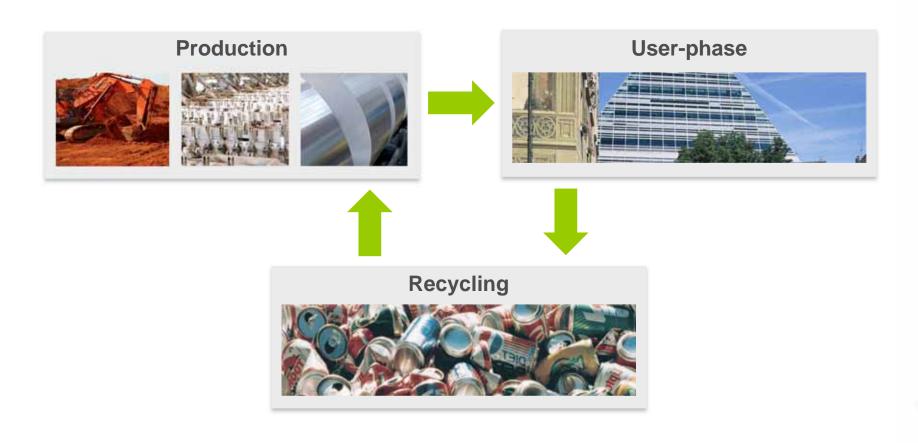
Single-part side panel





Aluminium: a sustainable material from a life cycle perspective

Resource efficiency across the value chain







Sustainable aluminium packaging

- 30% of greenhouse gas emissions from food production and consumption
- Hydro contributes with optimized packaging to preserve food

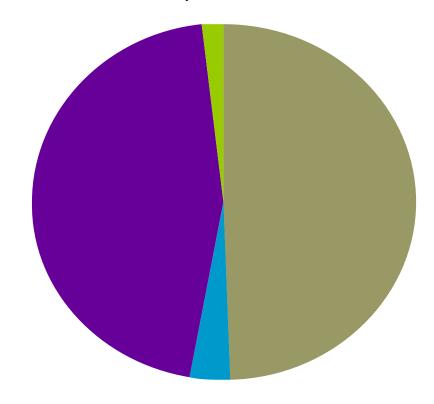
Produce coffee

Transport

Brew hot water

Packaging

CO₂ emissions of a cup of coffee



Source: EAFA study



Rolled Products pro climate

Benefiting the global climate and meeting customer needs



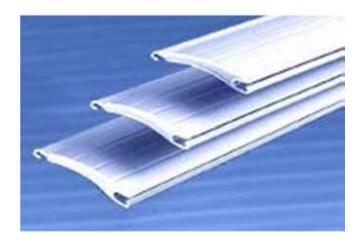
Foil for packaging Protect what's good

1 kg aluminium saves 76 kg CO₂



Automotive sheet
Less weight, less emissions

1 kg aluminium saves 20kg CO₂



Aluminium roller shutters
Lower energy consumption

1 kg aluminium saves 36 kg CO₂



We want our metal back

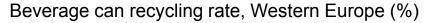


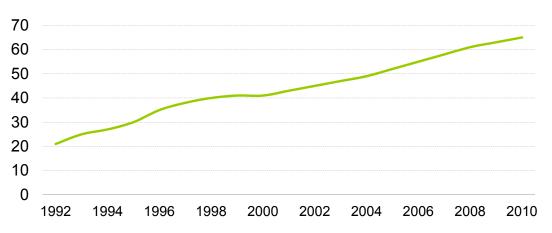
- Climate protection
- Prerequisite for greener aluminium image
- Attractive business



- Support collection and recycling
- 75% recycling rate in Europe by 2015
- Plan to increase recycling capacity through a new UBC*processing line









^{*} UBC = Used Beverage Can

Meeting customer needs and overall market requirements





- Customer value creation and lifting competitiveness through innovation, quality and service
- Expand in transportation and other fast-growing markets
- Further strengthening core assets and fully capitalize on strong technology and cost position
- Increase recycling volume
- Our ambitions:

No 1 in Europe and global benchmark



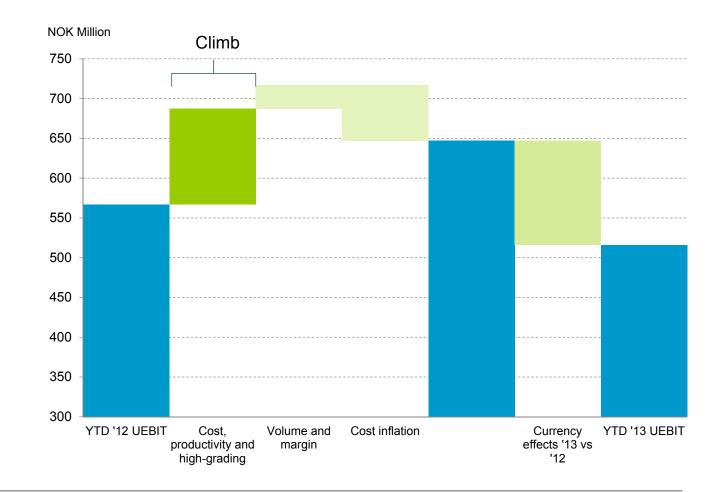
"Climb": Rolled Products' improvement program

Target 800 MNOK

Time period **2012-2016**

Contributing to bottom line by

- High-grading product portfolio
- Margin management
- Productivity improvement
- Reducing net cost level







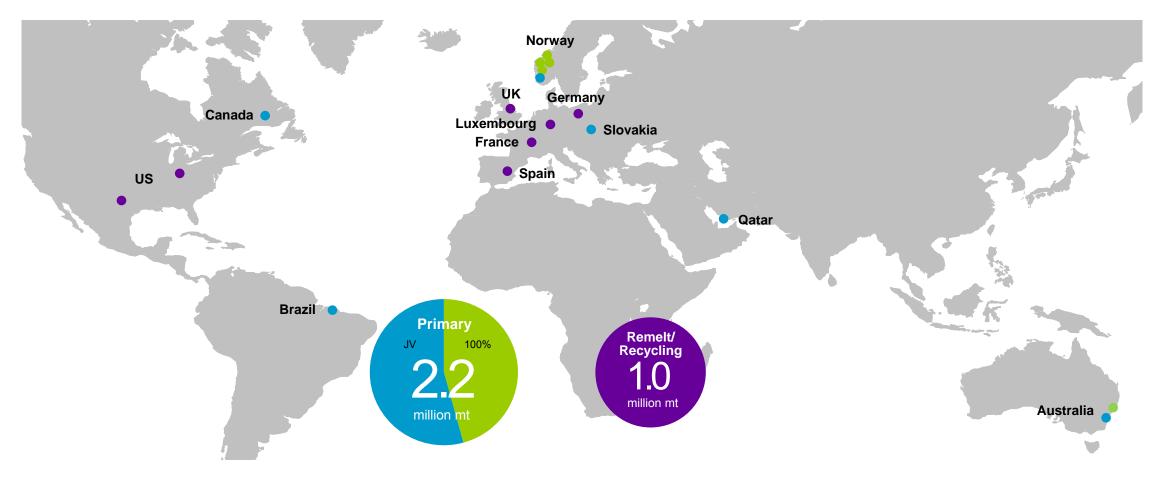
- Megatrends driving aluminium products demand
- Aluminium plays key role in climate protection
- Transport key growth segment
- Hydro well positioned to capture market opportunities







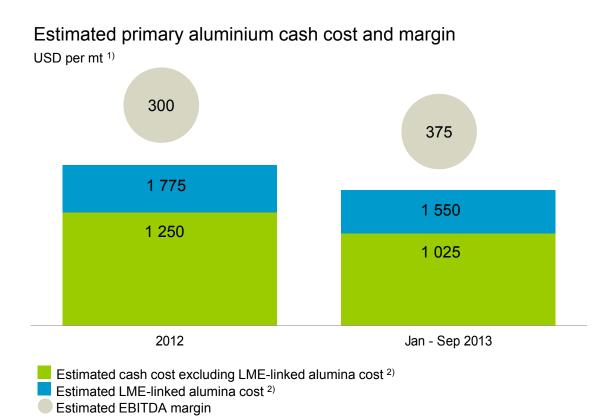
Primary Metal and Metal Markets production portfolio



2.2 million mt is consolidated capacity. Slovalco and Albras are fully consolidated, Tomago and Alouette are proportionally consolidated and Qatalum and Søral are equity accounted. 280.000 mt of capacity is currently mothballed in Sunndal, Søral and Kurri Kurri. Neuss, which is a part of Rolled Products, is not included. 1.0 million mt includes stand-alone remelters, recycling facilities and additional casthouse capacity at primary plants.



Increasing portfolio robustness



- Realized aluminium price minus EBITDA margin per mt primary aluminium. Includes net earnings from primary casthouses. Qatalum EBITDA and production included from 2012.
- 2) ~13.5-14% of LME 3 month price with 2.5 months delay

- Delivering on ambitious USD 300 improvement program for fully-owned smelters
- Starting to see effect from improvement program for joint venture smelters
- Confirming Qatalum first-decile cost position
- Increasing value creation above standard ingot
- Focusing on technology and innovation
- Securing competitive energy supply



Delivering on ambitious USD 300 improvement program

Total annual improvement effect of NOK ~1.4 billion

Improvement categories

Operational improvements

- Improved current efficiency
- Reduced power consumption
- Reduced anode consumption

Fixed cost reductions and lean operations

Further operational improvements

Technology costs/spin-offs

Investments

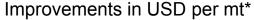
Maintenance and relining

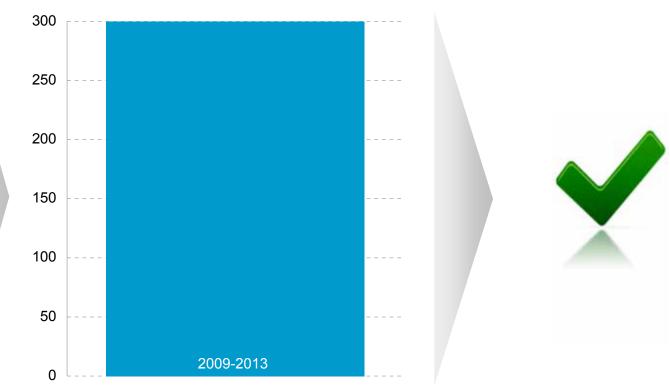
Procurement

Logistics

Organization and manning

Casthouse product margin

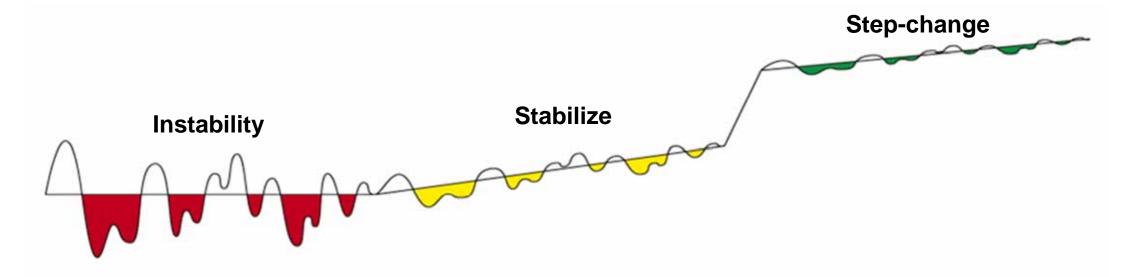




^{*} Compared to 2009 cost level. USD 300 per mt real term target for fully owned smelters excluding Neuss with 2009 as baseline. Effect of exchange rates and raw materials cost changes are neutralized



Continuous improvements in fully-owned smelters



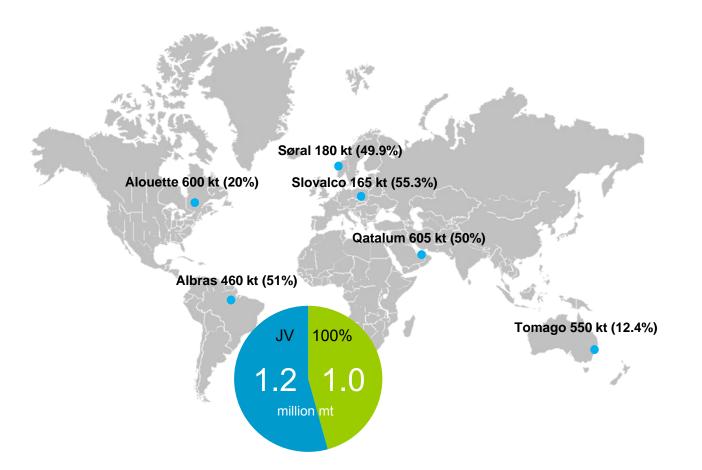
- Continuing our way of working in the Primary Metal Production System (AMPS)
- Culture of continuous improvements

- New areas for step-change will be explored
 - Testing of alternative raw materials
 - Further effect of technology spin-offs in electrolysis
 - Commercial excellence casthouses targeting more advanced customers



Ambitious improvement programs in joint venture smelters

Key for Hydro's success



- Generally large scale and efficient smelters
- Hydro is industrial partner in Albras, Qatalum and Slovalco
 - RTA provides technology support in Alouette, Tomago and Søral
- Hydro utilizes its improvement competence to the benefit of the joint ventures
- Improvement drive is a shared commitment among the joint ventures, Hydro and partners



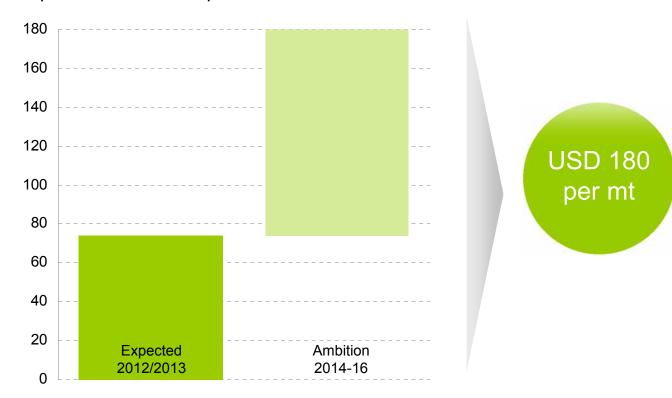
Primary Metal joint ventures improvement program

USD 180 per mt improvements by end-2016, corresponding to NOK 1.2 billion

Improvement categories



Improvements in USD per mt*



^{*} Compared to 2011 cost level. USD 180 per mt in real terms corresponds to USD 150 in nominal terms. Effect of exchange rates , LME and raw materials cost changes are neutralized. Casthouse margins and cost above plants are not included.



Qatalum – first-decile cash cost position confirmed

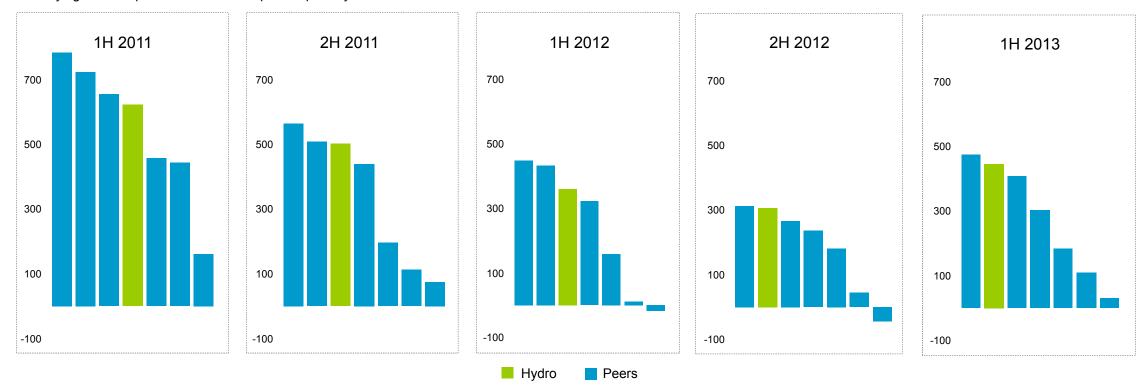
- Continued strong production performance, consistently above nameplate capacity
- First-decile business operating cash cost position
 - Improved BOC due to reduced fixed cost level and higher premiums
 - Further improvement efforts being executed
- Attractive geographic position verified
 - Sales to US, Asia, Turkey and GCC
- About 99% value-added products
- Strong cash flow EBITDA of NOK 1 018 million* first three quarters of 2013
- First dividend received in October USD 35 million*

*Hydro's 50% share



Improvement drive yields results in primary production

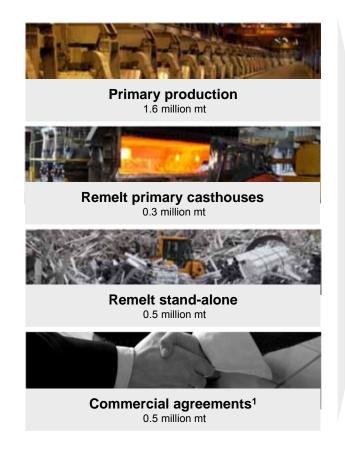
Underlying EBITDA per mt in USD for respective primary aluminium divisions

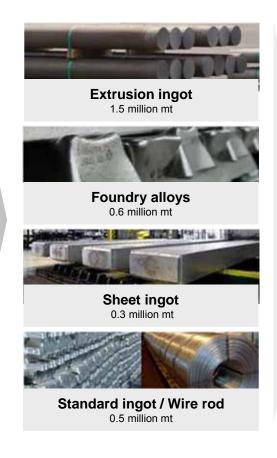


All figures based on public accounting data, not verified by Hydro. Data not adjusted for different accounting principles and non-specified underlying items. Hydro makes no representation as to the accuracy or completeness of such information. The analyses are based on assumptions subject to uncertainty and therefore intended only for general comparisons across companies and should not be used to support any individual investment decision. All results are provided for informational purposes only. Hydro figures includes Primary Metal, Metal Markets and attributable share of EBITDA and production in Qatalum.



Leading worldwide supplier of casthouse products



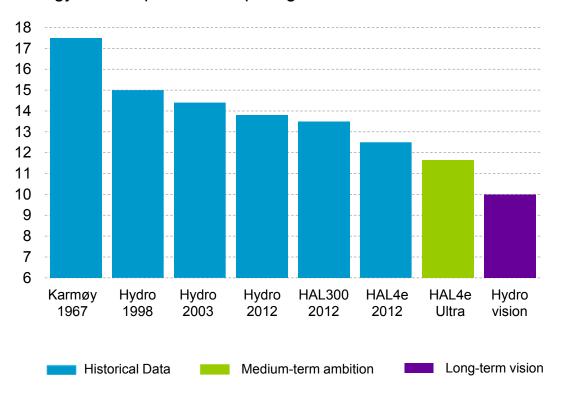


- Capitalizing on competence, customer satisfaction and sustainability position to increase margins
- Strategy of high-grading product portfolio
- Testing AFM² technology to strengthen capabilities towards automotive sector
- Increasing usage of post-consumed scrap and sales of Recycling Friendly Alloy³
 – creating margins utilizing low-grade scrap



Technology and innovation to fulfill ambitions

Energy consumption*, kWh per kg aluminium







^{*}Direct current, kWh per kg aluminium

Robust power coverage



- Current aluminium capacity with full power coverage until 2021
- ~2/3 based on hydropower
- Long-term power contract signed for Slovalco
- Focus on power supply in Norway beyond 2020
 - Comfortable Nordic power market balance







Bauxite & Alumina

Johnny Undeli

Capital Markets Day 2013



World-class asset base, focus on operational improvements



- Alunorte temporary production setback, operational improvements being implemented
- High-quality bauxite resource base
- Paragominas prepared for increased Alunorte production



Improving value creation starts with operational performance



- Internal measures to improve value creation
 - Recover from outages
 - Deliver on "From B to A" improvement program
 - Reach nameplate capacity
 - Shift to new industry pricing of products
- External influences
 - Cost inflation
 - BRL currency volatility, hedged for 2014
 - LME price development
 - Changing market dynamics



Temporary setback in Alunorte alumina refinery



- Temporary production setbacks, triggered by external power outages on May 18 and June 2
- Mitigating actions being implemented
 - More robust energy supply
 - Process improvements
 - New management

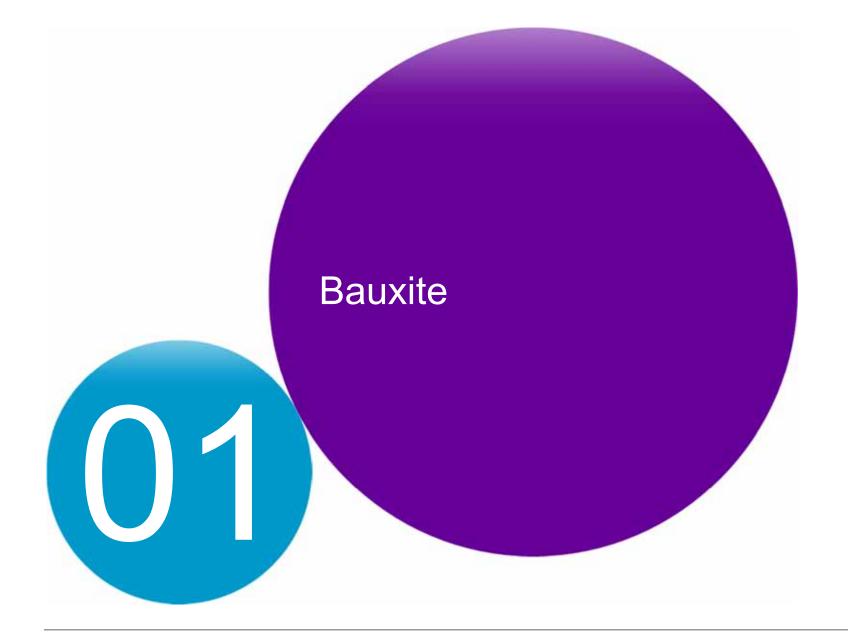


Positioning in Brazil the Hydro Way

- HSE/CSR industry leadership
- Strengthening stakeholder relations
- 1:1 reforestation from 2017
- Cooperation with universities in Oslo and Bélem on bio-diversity









Paragominas: strong focus on performance and quality

- High-quality Gibbsite bauxite
- Production 2012 on record level, temporarily lowered in 2013 due to Alunorte outages
- 15% manning reduction executed
- Second pump station successfully implemented
 - Increased reliability of bauxite pipeline making the transportation system more robust



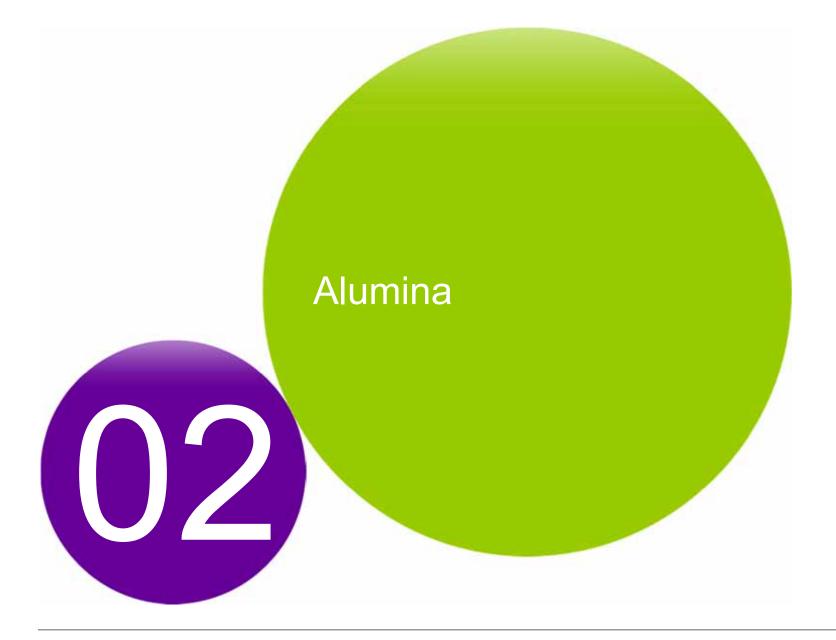


Bauxite contributing to commercial success

- Brazilian bauxite quality attractive in global market
 - Shipments to Atlantic and Pacific markets
- Bauxite pricing on own merits
- Excess MRN bauxite sold with quality premium to China









Alumina price trending higher in percent of LME

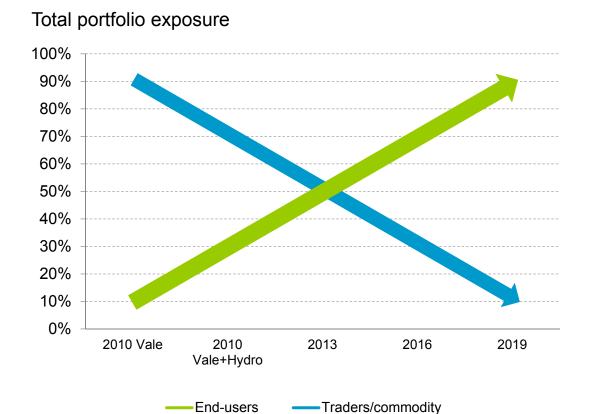


Platts alumina index	USD/mt	% of LME
Q1 2013	340	16.7%
Q2 2013	326	17.4%
Q3 2013	317	17.3%

Source: Platts



Shifting sales portfolio towards end-users

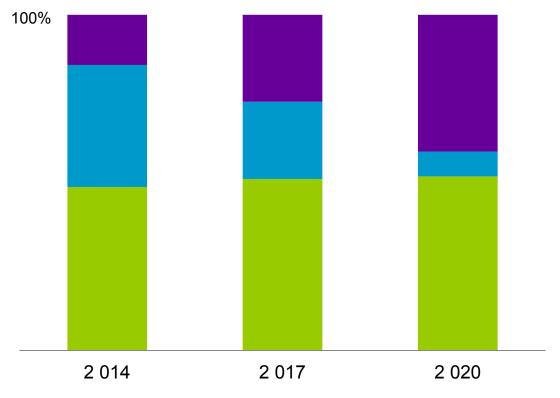


- Focus on developing strategic consumer business
 - Closer links with end-users
- Sales on delivered (CIF) terms
 - Better control of total value chain/logistics
- Global sales portfolio

Source: Hydro



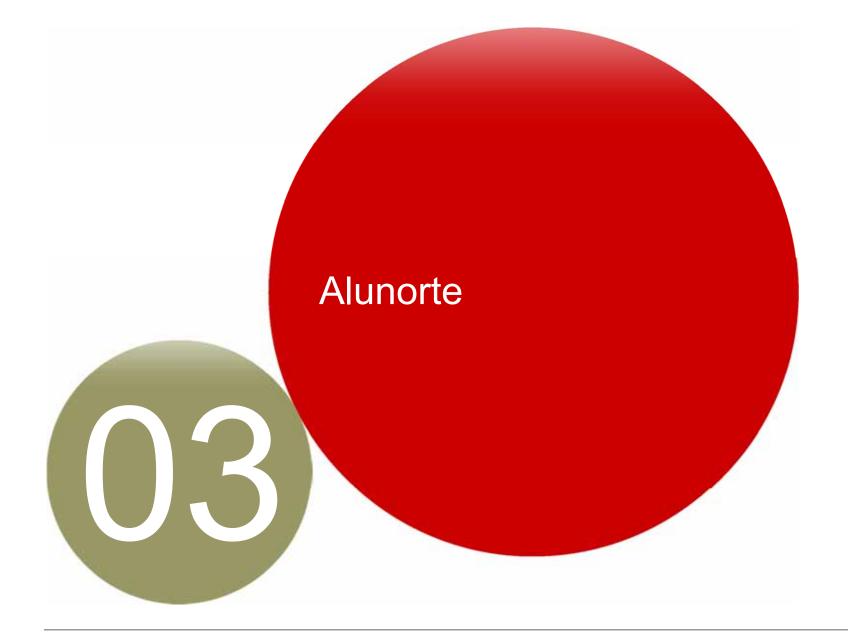
Alumina pricing on own fundamentals



- Alumina index price has become the leading pricing mechanism in the market
- Alunorte the preferred quality in the market
- Internal pricing on arms-length principle



[■] Potential index exposure on external sales ■ LME link in external sales ■ Internal demand





Alunorte experiences temporary setback following power outages

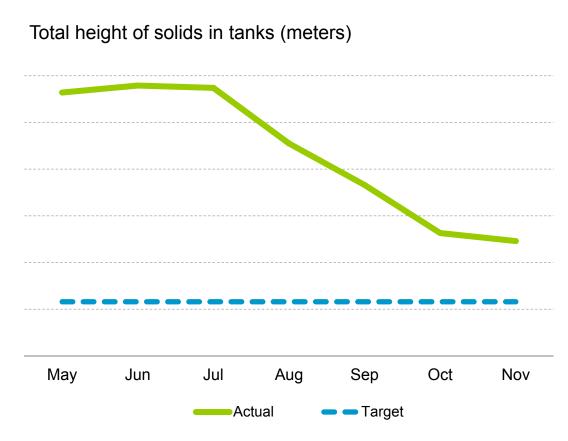


- Temporary production setback, triggered by external power outages in May and June
- Main issue: settled hydrate in precipitation tanks
- Main focus on tank recovery
 - Mechanical removal of settled hydrate
 - Caustic cleaning
 - Full maintenance overhauls



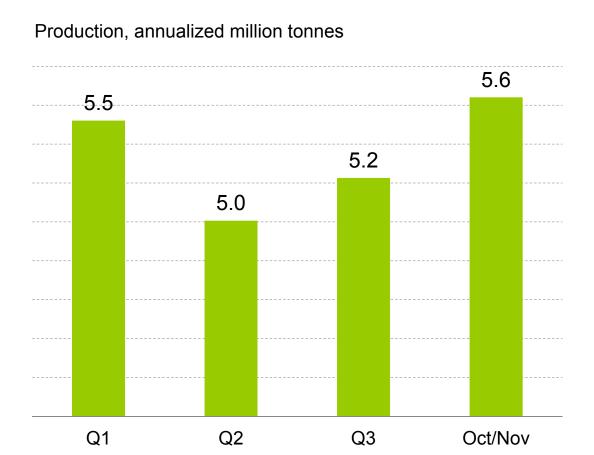
Solids reduced by 50% in 116 precipitation tanks







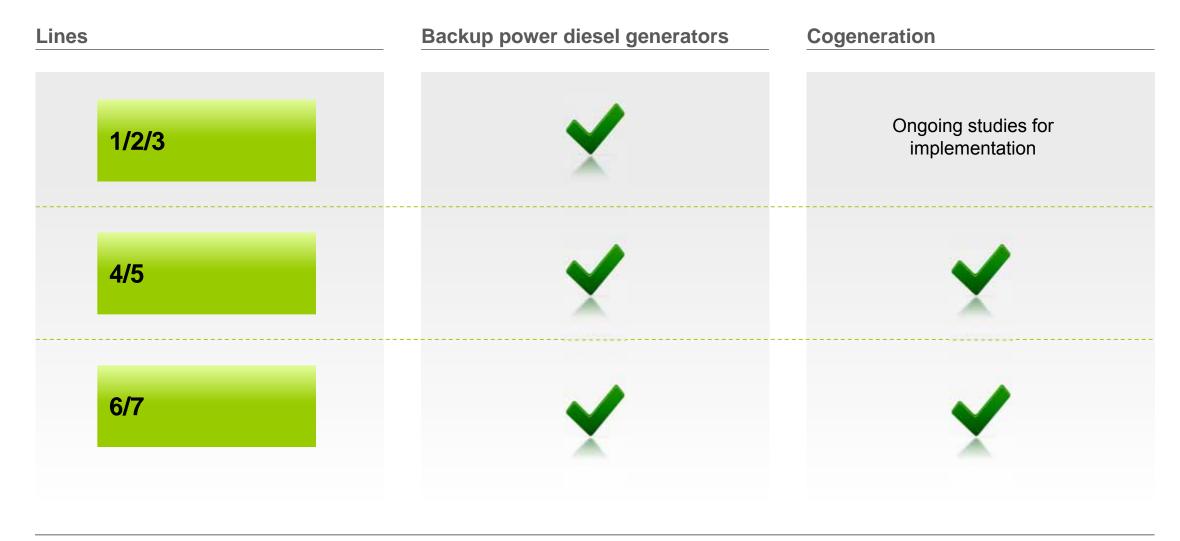
Alunorte production speed gradually improving





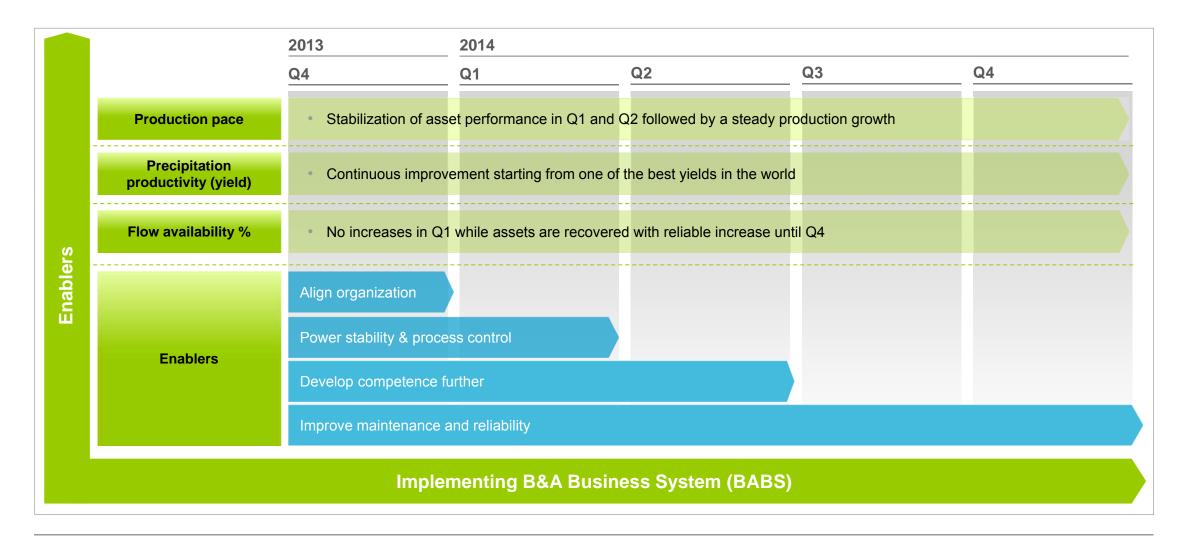


Improving robustness against power outages





Alunorte's path towards nameplate capacity









Aiming for operational and commercial leadership





- Accelerate Alunorte's operational improvements
- Maximize potential of world-class bauxite and alumina assets
- Capture full value of products
 - Pricing based on own fundamentals
- Build on strong Brazilian presence to further develop Hydro's global commercial footprint



"From B to A" improvement program back on targeted level in 2014

- Production setback impacts 2013 speed of improvement program
- Underlying improvements ongoing, bringing program back to target level in 2014
- Strong commercial contribution
- 2015 target confirmed
 - NOK 1 billion annual improvement by end-2015
 - 20% manning reduction
 - Target for 2014: NOK 600 million











Investor Relations in Hydro



Rikard Lindqvist

Head of Investor Relations

t: +47 417 51 199

e: rikard.lindqvist@hydro.com



Pål Kildemo

Investor Relations Officer

t: +47 970 96 711

e: pal.kildemo@hydro.com

Next events

Fourth Quarter Results February 12, 2014

For more information see www.hydro.com/ir

