



CAMPOSOLThe World's Largest Asparagus Exporter



Fourth Quarter and Preliminary Full Year 2013 Report



Fourth Quarter 2013 Highlights

- Volume sold during Q413 was 26,603 net MT, up 10.2% from Q412 mainly explained by an increase in volumes of avocadoes, grapes, and blueberries.
- Average price was USD 3.06 per net KG, up 9.7% from the same period in 2012 mainly explained by an increase in prices of shrimp, asparagus and blueberries.
- Sales of USD 81.3 million, up 20.6% from Q412, mainly due to an increase in volume sold of avocadoes, grapes, and blueberries, as well as increasing prices of shrimp and asparagus.
- Average cost of goods sold during Q413 was USD 2.06 per net KG, down 7.9% from the same period last year mainly explained by larger volumes of grapes.
- EBITDA of USD 16.4 million, 206.6% higher than during Q412 explained by higher volumes of avocadoes, grapes and blueberries, as well as increasing prices of shrimp and asparagus. EBITDA margin increased to 20.2%.
- As of December 31st 2013, the Company maintained a cash balance of USD 27.2 million.
- During November 2013, Mr. Sam Aguirre and Mr. Gianfranco Castagnola resigned to the Board of Directors of Camposol Holding Plc. Their resignation was effective immediately.
- On December 12th 2013, following the settlement of the mandatory takeover bid offer dated September 24th 2013, the Cyprus Securities and Exchange Commission ("CySEC") approved the application submitted by Dyer Coriat Holding S.L. ("DCH") to acquire from the minority shareholders all the shares of the issued share capital of Camposol Holding Plc which DCH did not own (directly or indirectly) at that time. The squeeze-out was effective as of December 13th 2013.
- As of December 20th 2013, the shares of Camposol Holding Plc were delisted from Oslo Børs.
- On January 6th 2014, Maria Cristina Couturier was appointed CFO of Camposol Holding Plc, overseeing corporate finance, accounting, treasury, and business planning.

Highlights 2013

- Volume sold in 2013 was 88,661 net MT, up 25.0% from 2012 mainly explained by higher volumes of avocadoes, grapes and blueberries. Average price of USD 2.61 per net KG, up 1.2% from 2012.
- Sales of USD 231.2 million, up 26.2% from 2012, mainly due to an increase in volume sold of avocadoes, grapes and blueberries, as well as increasing prices of shrimp and asparagus.
- EBITDA of USD 42.6 million, 152.7% higher than during 2012 explained by higher volumes
 of avocadoes and grapes, as well as increasing prices of shrimp and asparagus. EBITDA
 margin increased to 18.4% in 2013 from 9.2% in 2012.
- On June 12th 2013, the Company signed an Engagement Letter with Credit Suisse, in order to explore strategic alternatives to improve distribution and marketing operations in the US market.
- On September 17th 2013, Camposol Holding Plc terminated its market making with DNB Markets with immediate effect as approved by Oslo Børs.



- On September 24th 2013, Oslo Børs, in capacity as take-over supervisory authority, approved the Mandatory Offer to acquire the shares in Camposol Holding Plc by DCH at a price per NOK 25 (the "Offer"). The Offer was valid until October 23rd 2013. DCH received total acceptances for 4,985,550 shares, which included the 2,968,502 shares owned by Camposol Holding Plc and Camposol SA in the Company. Together with the 22,046,497 shares already held by DCH, at completion of the Offer, DCH held 26,992,047 shares in the Company, representing 90.47% of the total shareholding.
- On December 12th 2013, following the settlement of the mandatory takeover bid offer dated September 24th 2013, CySEC approved the application submitted by DCH to acquire from the minority shareholders all the shares in the issued share capital of Camposol Holding Plc which DCH did not own (directly or indirectly) at that time. The squeeze-out was effective as of December 13th 2013.

Key Figures of Camposol Holding Plc. and Subsidiaries ("CAMPOSOL")

	For the qua	rter ended	For the ye	ear ended	
	31 Dec	ember	31 December		
USD thousands (if not otherwise stated)	2013*	2012*	2013*	2012**	
Volume Sold (Net MT 000)	26.6	24.1	88.7	71.0	
Sales	81,321	67,426	231,241	183,181	
Gross profit	26,494	13,449	74,361	44,882	
Operating profit	27,173	20,729	52,769	28,181	
Profit before income tax	21,788	16,938	30,940	9,883	
Profit for the period	14,488	14,881	20,304	7,478	
EBITDA	16,398	5,349	42,649	16,878	
Gross Margin	32.6%	19.9%	32.2%	24.5%	
EBITDA Margin	20.2%	7.9%	18.4%	9.2%	

All figures according to IFRS

^{*} Non audited

^{**} Audited



Financial Review for the Fourth Quarter and Full Year 2013

The figures below describe developments in the fourth quarter and the preliminary full year 2013, with figures for the periods of 2012 in parenthesis.

Results

Avocadoes are currently the most profitable crop in the portfolio, on which the most important investments were made since the Company was listed, targeting mainly the US, which is the fastest growing market for avocado consumption.

Revenue for the fourth quarter of 2013 was USD 81.3 million (67.4), up 20.6% from the same period last year. For the full year, the revenues amounted to USD 231.2 million (183.2). The main reasons for the increased revenues for the full year 2013 were higher volumes of avocadoes, grapes and blueberries, as well as increasing prices of shrimp and asparagus.

Average price during 2013 was USD 2.61 per net KG, up 1.2% from 2012, mainly explained by an increase in prices of shrimp and asparagus.

The Company's gross profit increased to USD 26.5 million (13.4) during the fourth quarter of 2013. For the full year, the gross profit increased to USD 74.4 million (44.9), which resulted in an increased gross margin of 32.2% (24.5), mainly due to higher volume sold of avocadoes as well as higher prices of shrimp and asparagus.

The net adjustment from change in fair value of biological assets in the quarter was USD 15.6 million (19.2). In 2013, the adjustment was USD 29.0 million (27.0), mainly explained by the rise of productivity of the young fields of avocadoes and blueberries.

Administrative expenses amounted to USD 7.1 million in the fourth guarter of 2013

(5.7). In 2013, these expenses amounted to USD 22.4 million (20.1). Such increase is mainly explained by expenses related to DCH's mandatory offer for all outstanding shares of Camposol Holding Plc and various personnel expenses.

During the fourth quarter of 2013, selling expenses increased to USD 7.4 million (6.4). In 2013, these expenses amounted to USD 26.2 million (23.0). Both increases are explained by higher volume sold.

As a result, operating profit increased to USD 27.2 million (20.7) in the fourth quarter of 2013. In 2013, operating profit amounted to USD 52.8 million (28.2) due to the reasons mentioned above.

Financial costs in the fourth quarter of 2013 were USD 4.7 million (4.4). In 2013, financial costs amounted to USD 19.7 million (USD 17.9). Such increase is mainly explained by an exchange rate loss on cash and equivalents position and higher interest expense due to the increase of working capital financing compared to 2012 due to higher sales.

For the fourth quarter of 2013, the Company recorded a profit of USD 14.5 million (14.9). In 2013, profit amounted to USD 20.3 million compared to USD 7.5 million during the same period last year as a consequence of a higher gross margin and a higher adjustment from change in fair value of biological assets.

For the fourth quarter 2013, the Company recorded an EBITDA of USD 16.4 million (5.3 million). For the entire year 2013, EBITDA increased to 42.6 million (16.9), mainly explained by higher volumes of avocadoes, grapes and blueberries, as well as increasing prices of shrimp and asparagus.



Cash Flow and Balance Sheet

During 2013, non-current assets increased to USD 418.6 million compared to USD 377.8 million at the end of 2012, mainly due to an increase in the non-current portion of biological assets.

Inventories increased to USD 63.1 million at the end of 2013, compared to USD 52.7 million at the end of 2012, mainly explained by an increase in the inventory of finished products especially asparagus, grapes and shrimp produced during H213, which will be sold in H114 and packaging materials to be used during the first quarter of 2014.

Trade accounts receivable increased from USD 39.6 million at the end of 2012 to USD 54.3 million at the end of 2013, mainly explained by the additional USD 14 million in sales during the fourth quarter of 2013.

As of December 31st 2013, trade payables were USD 60.7 million, USD 9.4 million higher than at the end of the year 2012. Such increase is mainly explained by higher purchases, mainly packaging materials during the fourth quarter 2013 and the extension of credit terms with selected suppliers.

As a result, total working capital (accounts receivable + inventories – accounts payable) increased to USD 56.7 million at the end of 2013 from USD 41.0 million at the end of 2012. Current working capital as December 31st 2013 is 24.5% of sales (22.4%).

Total liabilities increased to USD 279.3 million compared to USD 260.4 million at the end of 2012.

The Company's debt decreased from USD 165.0 million at the end of 2012 to USD 163.6 million at the end of 2013. The Company's debt includes USD 122.3 million of the senior unsecured notes net of capitalized related expenses (121.6), USD 27.2 million of working capital financing (29.9), USD 11.9 million in leasings (10.2), USD 2.2 million to sellers of acquired companies (3.3).

As of December 31st 2013, the Company's leverage ratio (Net Debt / EBITDA) reached 3.20x. Our bond indenture sets a maximum target of 3.25x, over which the Company must not raise any additional debt except for debt raised to finance inventories and receivables (up to 25% of total revenues) and up to an additional USD 20 million for other needs, which gives the Company enough flexibility to continue its normal operations.

During 2013, the Company invested USD 18.5 million (25.4), of which USD 7.1 million were invested in the maintenance of the new planted areas, mainly of avocadoes and blueberries, USD 7.2 million in equipment and infrastructure in order to improve the packing facility and fields, USD 3.3 million in additional planting of other products and USD 0.9 million in the upgrading of our administrative offices.

During 2013, the Company generated USD 6.4 million (used 14.5 million in 2012) in operations and invested USD 18.0 million (24.9). In financing activities, the Company raised USD 10.3 million (61.3), resulting in a net decrease in cash of USD 1.3 million (increase of 21.9 million in 2012). The Company ended the year with USD 27.2 million in cash (28.5).



Segment Reporting for the Fourth Quarter 2013 Fourth quarter 2013 Results

	Avocadoes	Asparagus	Grapes	Artichokes	Peppers	Mangoes	Shrimp	Other	Total
USD thousands									_
Revenues	4,556	28,540	19,130	6,543	6,094	1,846	8,340	6,272	81,321
Gross profit	527	8,189	7,218	990	1,041	347	3,788	4,394	26,494
Gross margin %	11.6%	28.7%	37.7%	15.1%	17.1%	18.8%	45.4%	70.1%	32.6%
Net Metric Tons									
Volume produced	-	7,372	10,146	3,492	572	2,480	797	551*	25,410
Volume sold	2,082	7,699	8,713	2,520	2,835	1,674	599	481**	26,603
USD/kg									
Weighted avg.									
effective price	2.19	3.71	2.20	2.60	2.15	1.10	13.92		3.06

^{*} Corresponds to 551 MT of blueberries.

As of December 31st 2013 Results

	Avocadoes	Asparagus	Grapes	Artichokes	Peppers	Mangoes	Shrimp	Other	Total
USD thousands									
Revenues	49.244	69.955	21.245	12.772	18.730	18.689	26.629	13.977	231,241
Gross profit	22,784	18,447	7,277	1,866	3,014	4,267	9,802	6,904	74,361
Gross margin %	46.3%	26.4%	34.3%	14.6%	16.1%	22.8%	36.8%	49.4%	32.2%
Net Metric Tons									
Volume produced	24,789	20,075	10,146	4,446	5,964	16,005	2,326	2,561*	86,312
Volume sold	26,825	19,512	9,599	4,936	8,781	14,388	2,152	2,468**	88,661
USD/kg									
Weighted avg.									
effective price	1.84	3.59	2.21	2.59	2.13	1.30	12.37		2.61

^{*} Corresponds to 797 MT of blueberries and 1,764 MT of tangerines.

Avocadoes

Avocadoes are the most profitable product on CAMPOSOL's portfolio, with a gross margin of 46.3% and thus, reductions of volume affect profitability of the Company much more than any other crop.

CAMPOSOL sold 25,379 net MTs of fresh avocadoes during 2013, at an average price of USD 1.70 per net KG representing an increase of 114.4% in volume sold and a decrease of 8.4% in price levels compared to the same period of 2012.

CAMPOSOL sold 1,446 net MTs of frozen avocadoes in 2013, which represented a decrease of 36.3% over 2012. The average price of frozen avocadoes sold during 2013

was USD 3.97 per net KG, which was 0.7% lower than 2012.

During 2013 total gross margin for avocadoes was 46.3%, down 5.6pp (percentage points) from the same period the year before.

Asparagus

One of CAMPOSOL's main products is the white asparagus which represents more than 22.7% of the Company's total sales and 75.0% of the total asparagus dollar sales of 2013. Any variation in prices, costs and volumes of this product may have an important impact over the Company's financial performance.

^{*} Corresponds to 481 MT of blueberries.

^{*} Corresponds to 709 MT of blueberries and 1,759 MT of tangerines.



The Company sold 5,054 net MTs of fresh white asparagus at an average price of USD 4.46 per net KG during 2013, representing a decrease of 5.7% in volume sold and a price increase of 21.8% compared to the same period of 2012.

CAMPOSOL sold a total of 10,299 net MTs of preserved white asparagus in 2013, which represented a decrease of 31.2% over the same period in 2012. The average price of preserved white asparagus sold in 2013 was USD 2.85 per net KG, which was 18.2% higher than during the same period in 2012.

In 2013, total gross margin for asparagus was 26.4%, up 8.3pp (percentage points) from the same period the year before.

Grapes

The Company sold 9,599 net MTs of fresh grapes at an average price of USD 2.21 per net KG. This represents an increase of 26.5% in volume sold and a price decrease of 7.7% compared to 2012.

During 2013, total gross margin for grapes was 34.2%, down 0.7pp (percentage points) from the previous year.

Artichokes

CAMPOSOL sold 4,860 net MTs of preserved artichoke during 2013, at an average price of USD 2.56 per net KG representing an increase of 38.7% in volume sold and a decrease of 8.6% in price compared to 2012.

During 2013 total gross margin for artichoke was 14.6%, down 9.9pp (percentage points) from 2012.

Peppers

During 2013, CAMPOSOL sold 8,732 net MTs of preserved piquillo peppers at an average price of USD 1.94 per net KG. This represents an increase of 15.1% in volume

sold and a price decrease of 0.5% compared to the same period in 2012.

During 2013 total gross margin for peppers was 16.1%, down 0.2pp (percentage points) from the year before.

Mangoes

During 2013 CAMPOSOL sold 10,060 net MTs of fresh mango at an average price of USD 1.10 per net KG. This represents an increase of 20.1% in volume sold and a price increase of 4.7% compared with 2012.

In 2013, CAMPOSOL sold 4,013 net MTs of frozen mango at an average price of USD 1.77 per net KG. This represents an increase of 47.8% in volume sold and a price decrease of 13.7% compared to 2012.

Total gross margin for mango was 22.8%, down 10.0pp (percentage points) from the year before.

Shrimp

CAMPOSOL sold 2,152 net MTs of shrimp during 2013 at an average price of USD 11.50 per net KG. This represents a decrease of 12.6% in volume sold due to a change in harvesting schedule of the ponds and a price increase of 43.2% compared to the same period in 2012.

The increasing trend in prices can be explained by the emergence of EMS/AHPNS (early mortality syndrome) in Asia, which is the most important productive region, where production has dropped 50%.

During 2013 total gross margin for shrimp was 36.8%, up 17.0pp (percentage points) from 2012.

For further segment information please refer to pages 18-19.



Investment Program

During 2013, the Company invested USD 18.5 million (25.4), of which USD 7.1 million were invested in the maintenance of the new planted areas, mainly of avocadoes and blueberries, USD 7.2 million in equipment and infrastructure in order to improve the packing facility and fields, USD 3.3 million in additional planting of avocadoes and blueberries and USD 0.9 million in the upgrading of our administrative offices.

As of December 31st 2013, CAMPOSOL had 2,395 Has of asparagus, 2,643 Has of avocadoes, 450 Has of mango, 451 Has of grapes, 103 Has of tangerines and 204 Has of blueberries planted. In addition it also has 636 Has of shrimp ponds farmed and 332 Has of pepper.

The Company had the following planted areas at the end of 2013:

Age of FieldsAs of December 31st 2013

Age (years)	Avocadoes (Has)	Blueberries (Has)	White Asparagus (Has)	Green Asparagus (Has)	Grapes (Has)	Mangoes (Has)	Tangerines (Has)	Total (Has)
0-1	112	150	-	-	-	34	1	297
1 – 2	40	53	-	-	88	-	-	181
2 – 3	212	-	-	-	263	-	-	475
3 – 4	1,259	1	-	-	100	-	56	1,416
4 – 5	160	-	241	169	-	-	46	616
5 – 6	35	-	647	-	-	-	-	682
6 – 7	-	-	499	162	-	-	-	661
7 – 8	104	-	433	8	-	11	-	556
8 – 9	-	-	164	71	-	-	-	235
9 - +	721	-	1	-	-	405	-	1,127
Total								
Has	2,643	204	1,985	410	451	450	103	6,246



Important events during 2013

Conditional share purchase agreement between DCH and Golden Target Pacific Limited

On June 24th 2013, the DCH (related to the Executive Chairman) announced that it had entered into a conditional share purchase agreement ("SPA") with Golden Target Pacific Limited regarding the acquisition of shares in Camposol Holding Plc. Pursuant to the SPA, and upon its completion, DCH would acquire 2,704,020 Camposol Holding Plc shares from Golden Target Pacific Limited becoming the owner of shares representing in total 37.79% of the issued shares of Camposol Holding Plc, thus triggering a mandatory offer for all the shares in the Company under the Cypriot Takeover Act.

On September 3rd 2013, DCH purchased 2,704,080 shares from Golden Target Pacific Limited. The sale price for each share was equivalent to USD 3.10 as further described in the announcement made on June 24th 2013.

Termination of market making agreement with DNB Markets

On September 17th 2013 Camposol Holding Plc terminated its market making agreement with DNB Markets with immediate effect as approved by Oslo Børs.

Approved Mandatory Offer

On September 24th 2013, Oslo Børs, in capacity as take-over supervisory authority, approved the Mandatory Offer to acquire the shares in Camposol Holding Plc by DCH at a price per share of NOK 25 (the "Offer"). The Offer was valid until October 23rd 2013

DCH received total acceptances for 4,985,550 shares. Together with the 22,046,497 shares already held by DCH at completion of the Offer, DCH held 26,992,047 shares in the Company, representing 90.47% of the total shareholding.

Camposol Holding Plc and Camposol SA accepted DCH's Offer

On October 21st 2013, the Board of Directors of Camposol Holding Plc unanimously approved the tender of Camposol Holding Plc and Camposol SA's 2'968,502 shares in the Company.

After completion of the Offer, Camposol Holding Plc and Camposol SA no longer have any shares or rights to shares in the Company.

Sam Aguirre and Gianfranco Castagnola resigned from the Board of Directors

On November 6th 2013, Mr. Sam Aguirre, a member of the Board of Directors of Camposol Holding Plc since February 2012 presented his resignation.

On November 11th 2013, Mr. Gianfranco Castagnola, a member of the Board of Directors of Camposol Holding Plc since 2008 presented his resignation.

"We would like to take this opportunity to thank both, Mr. Aguirre and Mr. Castagnola for their contribution to the Company during the time they served as members of the Board of Directors of Camposol and wish them the best in their future endeavors," says Samuel Dyer Coriat, Executive Chairman of Camposol Holding Plc.



Approval of Squeeze-Out Application

Pursuant to section 36(4)(d) of the Public Takeover Bids for the Acquisition of Securities of Companies, Law 41(I)/2007 (the "Law") DCH, hereby announced that the application under section 36(4)(a) of the Law submitted to the CySEC on November 8th 2013 (the "Application"), under which DCH requested a CySEC decision to be issued under section 36(5) of the Law permitting DCH to acquire from the minority shareholders (the "Minority Shareholders") all the shares in the issued share capital of Camposol Holding Plc which DCH did not own (directly or indirectly) following settlement of the mandatory takeover bid offer dated September 24th 2013 (the "Minority Shares"), had been approved.

The squeeze-out was effective as of December 13th 2013. The consideration for the minority shares acquired in the squeeze-out shall be a cash payment of

NOK 25 per minority share (the "Cash Consideration") and which shall be paid as soon as possible following transfer to DCH. Pursuant to the Application, DCH will: a) notify the minority shareholders accordingly; b) proceed without delay the payment of the Cash Consideration against the transfer of the Minority Shares to DCH; and c) instruct the registrar of the Camposol Holding Plc shares in the Norwegian Central Securities Depository to effect the transfer and register DCH as the holder of the minority shares. The minority shareholders have the right to challenge the Cash Consideration in the Courts of Cyprus.

The Oslo Børs approved the delisting of Camposol Holding Plc

Oslo Børs has decided to delist the shares of Camposol Holding Plc from Oslo Børs. The delisting of the shares is pursuant to Continuing Obligations section 15.1 (4) cf. Stock Exchange Act section 25 (1). The last day of listing was December 20th 2013.



Important events after 2013

Maria Cristina Couturier appointed as CFO

Maria Cristina Couturier is Chief Financial Officer overseeing corporate finance, accounting, treasury, and business planning.

Mrs. Couturier has over 21 years experience occupying positions in various corporations. multinational For previous 6 years, she was Chief Financial Officer for SN Power Peru S.A. (Peru), an energy company owned by the Norwegian company SN Power Invest. She has also worked in other industries and companies like Electroandes S.A. (Peru), PSEG (USA), JP Morgan Chase/Flemings (UK), Prisma SAB (Peru), and Southern Peru Copper Corporation (Peru). Mrs. Couturier has extensive experience in corporate finance, merger and acquisitions, and change management.

Mrs. Couturier holds an MBA in finance and BA in economics from Hofstra University located in New York, USA.

Market

The long term growth prospects for exotic fruits and vegetables markets are excellent. Avocadoes and mango are growing, with headroom for increased per capita consumption in key markets. In the case of asparagus, although consumption is stable, supply is falling due mainly to reduced exports from China.

The Company expects good demand for all fresh produce in general and for avocadoes specifically in both the United States and Europe.

Outlook

The Company is currently focused on adding value to its clients through commercial, marketing and service initiatives which should result on higher margins.

Additionally, CAMPOSOL is analyzing new opportunities to consolidate its leadership through additional planting of current crops, planting of new crops, strategic alliances and acquisitions.

CAMPOSOL will continue positioning itself in the US market, the largest and fastest growing market for avocadoes in the world, now open for Peruvian produce and in other markets with high growth potential.

The Board of Directors, Camposol Holding Plc.

Limassol, Cyprus January 30th 2014



Financial Tables

CAMPOSOL

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME AS OF DECEMBER $\mathbf{31}^{\text{st}}$ 2013

AS OF BECEMBER ST. 2013			quarter ded	For th end	e Year led
		31.12.13*	31.12.12*	31.12.13*	31.12.12**
Continuing operations:	Notes	USD 000	USD 000	USD 000	USD 000
Revenue		81,321	67,426	231,241	183,181
Cost of sales		(54,827)	(53,977)	(156,880)	(138,299)
Gross profit		26,494	13,449	74,361	44,882
Net adjustment from change in fair value of biological assets		15,582	19,210	29,027	26,966
Profit after adjustment from biological assets		42,076	32,659	103,388	71,848
Administrative expenses	4	(7,062)	(5,728)	(22,389)	(20,115)
Selling expenses	5	(7,419)	(6,447)	(26,174)	(22,961)
Other income		402	586	1,334	1,145
Other expenses		(824)	(341)	(3,390)	(1,736)
Operating profit		27,173	20,729	52,769	28,181
Share of gain (loss) of associated companies		208	90	305	66
Finance income		99	717	285	1,557
Finance costs		(4,671)	(4,442)	(19,669)	(17,879)
Currency translation differences		(1,021)	(156)	(2,750)	(2,042)
Profit before income tax		21,788	16,938	30,940	9,883
Income tax		(7,298)	(1,976)	(10,611)	(2,258)
Profit for the period from continuing operations		14,490	14,962	20,329	7,625
Discontinued operations:					
Loss for the period from discontinued operations		(2)	(81)	(25)	(147)
Profit for the period		14,488	14,881	20,304	7,478
Basic earnings per ordinary share (expressed in US dollars per share)		0.486	0.535	0.680	0.269
(-)					
Diluted earnings per ordinary share (expressed in US dollars per share)		0.486	0.535	0.680	0.269
Depreciation & Amortization Amortization without IAS-41		2,958 1,427	2,732 1,343	11,555 5,296	10,152 4,915
Stock options expense		1,42/	1,343	5,296	4,915 5
EBITDA		16,398	5,349	42,649	16,878

^{*} Non audited

^{**} Audited



CAMPOSOL

CONSOLIDATED BALANCE SHEET

AS OF DECEMBER 31st 2013

	Notes	31.12.13* USD 000	30.09.13* USD 000	30.06.13* USD 000	31.03.13* USD 000	31.12.12** USD 000
Assets						
Non-current assets						
Property, plant and equipment, net	6	128,604	126,805	126,982	126,565	127,733
Investments in associated companies		864	656	799	962	559
Intangibles	9	18,149	18,854	19,579	20,088	20,343
Non-current portion of biological assets		270,966	261,713	242,073	236,231	229,135
		418,583	408,028	389,433	383,846	377,770
Current assets						
Prepaid expenses		1,030	1,473	1,667	1,665	821
Current portion of biological assets		6,769	5,444	18,624	17,536	16,564
Inventories	8	63,082	61,135	53,357	51,836	52,696
Other accounts receivable	7	13,499	16,055	16,675	18,547	16,865
Trade accounts receivable		54,299	32,549	25,210	26,824	39,565
Cash and cash equivalents		27,240	19,712	23,390	23,046	28,523
		165,919	136,368	138,923	139,454	155,034
Total assets		584,502	544,396	528,356	523,300	532,804
Equity and liabilities						
Capital and reserve attributable to						
shareholders of the Company						
Share capital		507	507	507	507	507
Share premium		212,318	212,318	212,318	212,318	212,318
Treasury shares		825	(11,592)	(11,592)	(11,592)	(11,592)
Retained earnings		90,700	76,151	66,922	66,989	70,622
		304,350	277,384	268,155	268,222	271,855
Non-controlling interests		806	867	683	592	580
		305,156	278,251	268,838	268,814	272,435
Total equity		303,130	278,231	200,030	200,814	272,433
Non-current liabilities						
Long-term debt		133,327	134,507	134,885	133,743	132,352
Deferred income tax		36,278	29,318	25,165	25,104	26,038
		169,605	163,825	160,050	158,847	158,390
Current liabilities						
Current portion of long-term debt		4,250	3,737	3,385	3,389	2,759
Trade payables		60,655	51,447	41,854	41,434	51,288
Other payables		18,811	14,356	16,149	12,736	18,052
Bank loans		26,025	32,780	38,080	38,080	29,880
		109,741	102,320	99,468	95,639	101,979
Total liabilities		279,346	266,145	259,518	254,486	260,369
Total equity and liabilities		584,502	544,396	528,356	523,300	532,804

^{*} Non audited

^{**} Audited



CAMPOSOL

CONSOLIDATED STATEMENT OF CHANGE IN EQUITY AS OF DECEMBER 31st 2013

Share capital	Share premium	Treasury shares	Retained earnings	Equity attributable to shareholders of the parent	Non- controlling interests	Total Equity
US\$000	US\$000	US\$000	US\$000	US\$000	US\$000	US\$000
507	212,318	(11,592)	70,622	271,855	580	272,435
-	-	11,592	-	11,592	-	11,592
-	-	825	-	825	-	825
-	-	-	20,304	20,304	-	20,304
			(226)	(226)	226	
507	212,318	825	90,700	304,350	806	305,156
	capital US\$000 507	capital premium US\$000 US\$000 507 212,318 - - - - - - - - - - - - - - - -	capital premium shares US\$000 US\$000 US\$000 507 212,318 (11,592) - - 11,592 - - 825 - - - - - - - - -	capital premium shares earnings US\$000 US\$000 US\$000 507 212,318 (11,592) 70,622 - - 11,592 - - - 825 - - - - 20,304 - - - (226)	Share capital Share premium Treasury shares Retained earnings attributable to shareholders of the parent US\$000 US\$000 US\$000 US\$000 US\$000 507 212,318 (11,592) 70,622 271,855 - - 11,592 - 11,592 - - 825 - 825 - - 20,304 20,304 - - (226) (226)	Share capital Share premium Treasury shares Retained earnings Retained the parent Non-controlling interests US\$000 US\$000

The total paid in number of ordinary shares as of 31 December 2013 is 29,833,820 shares with a par value of Euro 0.01 per share.

The Company has also 2,570,000 dormant shares without any voting or dividend rights.



CAMPOSOL

CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD AS OF DECEMBER $\mathbf{31}^{st}$ 2013

Cash flow from operating activities 216,616 172,888 Payment to suppliers and employees (201,026) (186,425) Interest paid (18,188) (10,589) Custom duties refund collections 7,675 7,057 Other collections 1,364 2,929 Debt termination fee - (407) Net cash generated from operating activities 6,441 (14,547) Purchases of property, plant and equipment (10,480) (14,471) Investments in biological assets (7,581) (10,603) Acquisition of subsidiary, net of cash acquired (415) (288) Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities 59,370 Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback 10,1495 59,370 Sales of own shares 12,417 - Prepayment of syndicated loan 6,58,524		<u>31.12.13</u> *	31.12.12**
Payment to suppliers and employees (201,026) (186,425) Interest paid (18,188) (10,589) Custom duties refund collections 7,675 7,675 Other collections 1,364 2,929 Debt termination fee - (407) Net cash generated from operating activities - (407) Purchases of property, plant and equipment (10,480) (14,471) Investments in biological assets (7,581) (10,603) Acquisition of subsidiary, net of cash acquired (415) (288) Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities 3 59,370 Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 </th <th>Cash flow from operating activities</th> <th></th> <th></th>	Cash flow from operating activities		
Interest paid	Collections	216,616	172,888
Custom duties refund collections 7,675 7,057 Other collections 1,364 2,929 Debt termination fee - (407) Net cash generated from operating activities 6,441 (14,547) Purchases of property, plant and equipment (10,480) (14,471) Investments in biological assets (7,581) (10,603) Acquisition of subsidiary, net of cash acquired (415) (288) Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities 30,407 (24,933) Cash close from sale of property, plant and equipment 429 429 Net cash used from investing activities 101,495 59,370 Bank loans proceeds 101,495 59,370 Bank loans proceeds 101,495 59,370 Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs	Payment to suppliers and employees	(201,026)	(186,425)
Other collections 1,364 2,929 Debt termination fee - (407) Net cash generated from operating activities 6,441 (14,547) Cash flow from investing activities Variance Variance Purchases of property, plant and equipment (10,480) (14,471) Investments in biological assets (7,581) (10,603) Acquisition of subsidiary, net of cash acquired (415) (288) Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities 101,495 59,370 Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426)	Interest paid	(18,188)	(10,589)
Debt termination fee. (407)Net cash generated from operating activities6,441(14,547)Cash flow from investing activitiesPurchases of property, plant and equipment(10,480)(14,471)Investments in biological assets(7,581)(10,603)Acquisition of subsidiary, net of cash acquired(415)(288)Proceeds from sale of property, plant and equipment429429Net cash used from investing activities(18,047)(24,933)Bank loans proceeds101,49559,370Bank loans proceeds101,49559,370Share buyback-(115,592)Sales of own shares12,417-Prepayment of syndicated loan-(58,524)Bond issue, net of transaction costs-12,1013New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Custom duties refund collections	7,675	7,057
Net cash generated from operating activities6,441(14,547)Cash flow from investing activitiesU10,480(14,471)Purchases of property, plant and equipment(10,480)(14,471)Investments in biological assets(7,581)(10,603)Acquisition of subsidiary, net of cash acquired(415)(288)Proceeds from sale of property, plant and equipment429429Net cash used from investing activities(18,047)(24,933)Cash flow from financial activities59,370Bank loans proceeds101,49559,370Bank loans payments(105,350)(55,287)Share buyback-(11,592)Sales of own shares12,417-Prepayment of syndicated loan-(58,524)Bond issue, net of transaction costs-121,013New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Other collections	1,364	2,929
Cash flow from investing activities Purchases of property, plant and equipment Investments in biological assets Acquisition of subsidiary, net of cash acquired Proceeds from sale of property, plant and equipment Acquisition of subsidiary, net of cash acquired Proceeds from sale of property, plant and equipment Acquisition of subsidiary, net of cash acquired Acquisition of subsidiary, net of subsidiary, net of investing activities Bank loand proceeds Bank loans proceeds Bank loans proceeds Acquisition of subsidiary, net of investing activities Acquisition of subsidiary, net of cash and cash equivalents during the period Acquisition of subsidiary, net of investing activities Acquisition of subsidiary, net of investing activities Acquisition of investing acqui	Debt termination fee	-	(407)
Purchases of property, plant and equipment(10,480)(14,471)Investments in biological assets(7,581)(10,603)Acquisition of subsidiary, net of cash acquired(415)(288)Proceeds from sale of property, plant and equipment429429Net cash used from investing activities(18,047)(24,933)Cash flow from financial activities59,370Bank loans proceeds101,49559,370Bank loans payments(105,350)(55,287)Share buyback-(11,592)Sales of own shares12,417-Prepayment of syndicated loan-(58,524)Bond issue, net of transaction costs-121,013New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Net cash generated from operating activities	6,441	(14,547)
Investments in biological assets Acquisition of subsidiary, net of cash acquired (415) (288) Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback - (11,592) Sales of own shares 12,417 Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs New long-term proceeds Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities Net increase (decrease) in cash and cash equivalents during the period Cash and cash equivalents at beginning of period 28,523 6,604	Cash flow from investing activities		
Acquisition of subsidiary, net of cash acquired Proceeds from sale of property, plant and equipment 429 429 Net cash used from investing activities (18,047) (24,933) Cash flow from financial activities Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Purchases of property, plant and equipment	(10,480)	(14,471)
Proceeds from sale of property, plant and equipment429429Net cash used from investing activities(18,047)(24,933)Cash flow from financial activities59,370Bank loans proceeds101,49559,370Bank loans payments(105,350)(55,287)Share buyback-(11,592)Sales of own shares12,417-Prepayment of syndicated loan-(58,524)Bond issue, net of transaction costs-121,013New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Investments in biological assets	(7,581)	(10,603)
Net cash used from investing activities(18,047)(24,933)Cash flow from financial activities101,49559,370Bank loans proceeds101,49559,370Bank loans payments(105,350)(55,287)Share buyback-(11,592)Sales of own shares12,417-Prepayment of syndicated loan-(58,524)Bond issue, net of transaction costs-121,013New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Acquisition of subsidiary, net of cash acquired	(415)	(288)
Cash flow from financial activities Bank loans proceeds 101,495 59,370 Bank loans payments (105,350) (55,287) Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Proceeds from sale of property, plant and equipment	429	429
Bank loans proceeds Bank loans payments (105,350) Bank loans payments (105,350) Share buyback - (11,592) Sales of own shares Prepayment of syndicated loan Prepayment of syndicated loan Solution of transaction costs Bond issue, net of transaction costs Solution of transaction	Net cash used from investing activities	(18,047)	(24,933)
Bank loans payments (105,350) (55,287) Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Cash flow from financial activities		
Share buyback - (11,592) Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Bank loans proceeds	101,495	59,370
Sales of own shares 12,417 - Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Bank loans payments	(105,350)	(55,287)
Prepayment of syndicated loan - (58,524) Bond issue, net of transaction costs - 121,013 New long-term proceeds 5,187 8,566 Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Share buyback	-	(11,592)
Bond issue, net of transaction costs New long-term proceeds Payments of long-term debt (3,426) Net cash generated from financial activities 10,323 Net increase (decrease) in cash and cash equivalents during the period Cash and cash equivalents at beginning of period 28,523 6,604	Sales of own shares	12,417	-
New long-term proceeds5,1878,566Payments of long-term debt(3,426)(2,147)Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	Prepayment of syndicated loan	-	(58,524)
Payments of long-term debt (3,426) (2,147) Net cash generated from financial activities 10,323 61,399 Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Bond issue, net of transaction costs	-	121,013
Net cash generated from financial activities10,32361,399Net increase (decrease) in cash and cash equivalents during the period(1,283)21,919Cash and cash equivalents at beginning of period28,5236,604	New long-term proceeds	5,187	8,566
Net increase (decrease) in cash and cash equivalents during the period (1,283) 21,919 Cash and cash equivalents at beginning of period 28,523 6,604	Payments of long-term debt	(3,426)	(2,147)
Cash and cash equivalents at beginning of period 28,523 6,604	Net cash generated from financial activities	10,323	61,399
	Net increase (decrease) in cash and cash equivalents during the period	(1,283)	21,919
Cash and cash equivalents at end of period 27,240 28,523	Cash and cash equivalents at beginning of period	28,523	6,604
	Cash and cash equivalents at end of period	27,240	28,523

^{*} Non-audited

^{**} Audited



CAMPOSOL

CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD AS OF DECEMBER 31 $^{\rm st}$ 2013

	<u>31.12.13</u> *	<u>31.12.12</u> **
Conciliation		
Operating activities:		
Reconciliation of loss (profit) for the period (year) to net cash from (used in) operating activities:		
(Loss) Profit before income tax	30,940	9,883
Depreciation	8,946	7,597
Amortization	2,609	2,555
Transference to biological assets	5,296	4,915
Provision for doubtful accounts receivable	-	120
Provision for obsolescence of inventories	1,218	918
Recovery of doubtful	1	(22)
Interest expenses	19,669	17,879
Write down off trade accounts receivable	(255)	-
Write down of inventories	(1,834)	(1,601)
Fair value assets	(32,036)	(36,539)
Loss on sale of property, plant and equipment	(246)	(227)
Share-based payments expense	-	5
Profit of investments in associates	(305)	(66)
Income tax	10,611	2,119
Net exchange difference	(299)	349
Increase (decrease) on the operations flow for net variations		
Trade receivables	(14,626)	(10,391)
Other receivables	3,398	(5,333)
Inventories	(9,770)	(7,665)
Prepaid expenses	(209)	(9)
Trade payables	9,367	11,214
Other payables	(26,034)	(10,248)
Net cash generated from operating activities	6,441	(14,547)

^{*} Non-audited

** Audited



Selected disclosure notes

1. Basis of preparation

This condensed consolidated financial information for the fourth quarter ended December 31st 2013 has been prepared in accordance with IAS-34, 'Interim financial reporting' (IFRS). The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended December 31st 2012, which have been prepared in accordance with IFRS.

2. Significant accounting policies

The consolidated financial statements have been prepared on historical cost basis, except biological assets and derivative financial instruments which have been measured at fair value and in accordance with IFRS.

The financial statements are presented in United States Dollars (USD) and all monetary amounts are rounded to the nearest thousand (USD '000) except when otherwise indicated. The financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the financial statements as of December 31st 2012.

The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the financial statements for the year ended December 31st 2012.



3. Segment information

Results of the fourth quarter 2013

	Avoc	adoes	Aspai	ragus	Gra	pes	Artic	hokes	Pepp	ers	Man	goes	Shr	imp	Oth	iers	To	tal
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
USD thousands	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4	Q4
Revenues	4,556	3,320	28,540	27,956	19,130	15,633	6,543	7,065	6,094	6,728	1,846	1,203	8,340	4,691	6,272	830	81,321	67,426
Cost of goods sold	(4,029)	(2,092)	(20,351)	(24,767)	(11,912)	(10,455)	(5,553)	(5,434)	(5,053)	(5,497)	(1,499)	(697)	(4,552)	(3,756)	(1,878)	(1,279)	(54,827)	(53,977)
Gross profit	527	1,228	8,189	3,189	7,218	5,178	990	1,631	1,041	1,231	347	506	3,788	935	4,394	(449)	26,494	13,449
Volume produced (net MT) (1)	-	-	7,372	7,049	10,146	6,852	3,492	3,934	572	2,049	2,480	1,582	797	527	551(a)	-	25,410	21,993
Volume sold (net MT)	2,082	974	7,699	9,515	8,713	6,501	2,520	2,470	2,835	3,249	1,674	914	599	503	481(b)	4(c)	26,603	24,130
Weighted avg. effective price (USD /Kg.)	2.19	3.41	3.71	2.94	2.20	2.40	2.60	2.86	2.15	2.07	1.10	1.32	13.92	9.33			3.06	2.79
Planted area (Has)	2,643	2,616	2,395	2,516	451	451	319	40	332	291	450	450	636	635			7,226	6,999
Volume Harvested (MT) (2)	-	-	8,909	8,142	11,375	7,844	2,635	217	-	3,162	2,250	-	1,106	758			26,275	20,123
Third party supply (MT)	-	-	1,269	1,411	-		3,920	7,693	573	-	1,831	2,103	-	-			7,593	11,207
Fresh % *	84%	33%	27%	28%	100%	100%	-	0%	0%	0%	90%	98%	0%	0%			55%	43%
Preserved % *	-	0%	65%	66%	0%	0%	97%	100%	99%	100%	6%	0%	0%	0%			39%	50%
Frozen % *	16%	67%	8%	6%	0%	0%	3%	0%	1%	0%	4%	2%	100%	100%			6%	7%

⁽¹⁾ Includes processed raw material from suppliers

⁽²⁾ Only own production

^{*} by net volume sold

⁽a) Corresponds to 551 MT of blueberries.

⁽b) Corresponds to 481 MT of blueberries.

⁽c) Corresponds to 4 MT of tangerines.



Results as of December 31st 2013

	Avoca	adoes	Asp	aragus	Gra	pes	Artic	nokes	Pep	pers	Man	goes	Shr	imp	Oth	iers	То	otal
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
USD thousands	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD						
Revenues	49,244	31,436	69,955	68,078	21,245	18,178	12,772	9,837	18,730	15,299	18,689	14,722	26,629	21,149	13,977	4,482	231,241	183,181
Cost of goods sold	(26,460)	(15,141)	(51,508)	(55,796)	(13,968)	(11,843)	(10,906)	(7,430)	(15,716)	(12,813)	(14,422)	(12,829)	(16,827)	(16,958)	(7,073)	(5,489)	(156,880)	(138,299)
Gross profit	22,784	16,295	18,447	12,282	7,277	6,335	1,866	2,407	3,014	2,486	4,267	1,893	9,802	4,191	6,904	(1,007)	74,361	44,882
Volume produced (net MT) (1)	24,789	13,911	20,075	20,356	10,146	7,463	4,446	6,135	5,964	8,343	16,005	11,786	2,326	2,419	2,561(a)	662(c)	86,312	71,075
Volume sold (net MT) Weighted avg. effective price (USD	26,825	14,096	19,512	23,783	9,599	7,584	4,936	3,505	8,781	7,589	14,388	11,269	2,152	2,463	2,468(b)	661(d)	88,661	70,950
/Kg.)	1.84	2.23	3.59	2.86	2.21	2.40	2.59	2.81	2.13	2.02	1.30	1.31	12.37	8.59			2.61	2.58
Planted area (Has)	2,643	2,616	2,395	2,516	451	451	319	40	332	291	450	450	636	635			7,226	6,999
Volume Harvested (MT) (2)	27,825	15,168	24,276	25,738	11,375	8,615	3,486	217	7,804	12,207	11,852	10,617	3,195	3,443			89,813	76,005
Third party supply (MT)	1,651	2,532	3,062	1,902	-	-	4,766	11,979	1,203	-	9,635	6,074	-	-			20,317	22,487
Fresh % *	95%	84%	34%	30%	100%	100%	0%	0%	0%	0%	70%	74%	0%	0%			61%	50%
Preserved % *	0%	0%	61%	66%	0%	0%	98%	100%	99%	100%	2%	2%	0%	0%			29%	38%
Frozen % *	5%	16%	5%	4%	0%	0%	2%	0%	1%	0%	28%	24%	100%	100%			10%	12%

⁽¹⁾ Includes processed raw material from suppliers

⁽²⁾ Only own production

^{*} by net volume sold

⁽a) Corresponds to 797 MT of blueberries and 1,764 MT of tangerines.

⁽b) Corresponds to 709 MT of blueberries and 1,759 MT of tangerines.

⁽c) Corresponds to 662 MT of tangerines.

⁽c) Corresponds to 661 MT of tangerines.



4. Administrative expenses

Administrative expenses increased from USD 20.1 million in 2012 to USD 22.4 million in the same period of 2013.

	For the ye	ear ended
	31.12.13	31.12.12
	USD 000	USD 000
Personnel expenses	10,933	10,243
Third parties services	4,499	3,211
Depreciation & amortization	1,231	1,175
General services	2,714	2,314
Travel and business expenses	727	963
Insurance	133	93
Stock options expense	-	5
Other expenses	2,152	2,111
Total	22,389	20,115

5. Selling expenses

Selling expenses increased from USD 23.0 million in 2012 to USD 26.2 million in the same period of 2013.

	For the year ended		
	31.12.13 31.12.12		
	USD 000	USD 000	
Freight	11,712	11,681	
Amortization of customer relationships	2,132	2,132	
Personnel expenses	1,300	1,184	
Customs	6,761	4,535	
Travel and business expenses	907	561	
Insurance	598	382	
Other expenses	2,764	2,486	
Total	26,174	22,961	



6. Property, plant and equipment

Main additions are part of the investment in the irrigation and equipment for the new planted areas and improvements in packing facility.

		USD 000
	Opening net book amount as of January 1, 2013	127,733
(+)	Additions	10,480
(-)	Write – off	(183)
(-)	Depreciation	(8,946)
(+/-)	Adjustments	(480)
	Closing net book amount as of December 31, 2013	128,604

7. Other accounts receivable

Other accounts receivable decreased from USD 16.9 million in December 31^{st} 2012, to USD 13.5 million by the end of fourth quarter of 2013.

As of	31.12.13 31.12.12	
	USD 000	USD 000
Drawback Import duties	2,551	2,103
Value added tax	3,056	4,778
Income tax credit	3,907	6,792
Others (*)	4,594	3,978
	14,108	17,651
Less:		
Allowance to doubtful accounts	(609)	(786)
	13,499	16,865
(*) Included:		
Prepayments to suppliers	541	630
Employees	143	145
Loans to third parties	396	478
Doubtful accounts	609	786
Others	2,905	1,939



8. Inventories

Total inventories increased from USD 52.7 million in December 31^{st} 2012, to USD 63.1 million by the end of the fourth quarter of 2013.

As of:	31.12.13	31.12.12
	USD 000	USD 000
Finished product	36,743	32,026
Supplies	9,517	7,611
Packaging	12,108	7,772
Raw materials and others	1,953	2,081
Product in process	715	1,154
In-transit raw materials and supplies	2,046	2,052
Total	63,082	52,696

9. Intangibles

As of:	31.12.13	31.12.12	
	USD 000	USD 000	
Goodwill	12,997	12,997	
Customer relationships	2,133	4,265	
Software	2,861	2,923	
Others	158	158	
Total	18,149	20,343	

10. Transactions with related parties

The main transactions carried out between the Group and related companies are as follows:

	For the year ended		
	31.12.13 31.12.12 USD 000 USD 000		
Empacadora de Frutos Tropicales S.A.C. Sales of services Purchase of services	1 1,881	- 1,633	
Apoyo Consultoría S.A.C. Purchase of services	24	7	



Gestión del Pacifico S.A.C.		
Sales of services	27	1
Purchase of services	1,546	1,255
Purchase of fixed assets	311	187

Amounts due from / to related parties:

	As of 31.12.13	As of 31.12.12
	USD 000	USD 000
Trade accounts payable		
Empacadora de Frutos Tropicales S.A.C	143	308
Gestión del Pacifico S.A.C.	17	103
Apoyo Consultoría S.A.C.	3	3



11. Seasonality

Company production is subject to seasonal fluctuations, with peak production in the third to fourth quarter of the year. This is due to seasonal weather conditions which affect production.

12. Use of NON-GAAP measures

In the discussion of operating results, CAMPOSOL refers to certain non-GAAP financial measures such as EBITDA. CAMPOSOL's management makes regular use of these measures to evaluate the performance, both in absolute terms and comparatively from period to period. EBITDA, which CAMPOSOL defines as sales minus cost of goods sold, administrative and selling expenses plus depreciation, amortization, amortization without IAS-41 and stock option costs, is an approximation of cash flow from continuing operating activities before tax and net operating capital changes. Amortization without IAS-41 is the cost assigned to cost of goods sold that under an accounting without IAS-41 would be considered amortization.

CAMPOSOL's definition of EBITDA may differ from that of other companies. EBITDA should not be considered as an alternative to operating income and income before tax as an indicator of the Company's operations in accordance with IFRS. Nor is EBITDA an alternative to cash flow from operating activities in accordance with IFRS. A reconciliation of EBITDA to total profit before income tax is provided as follows:

	For the		For the	
	quarter ended year ended		ended	
	31.12.13	31.12.12	31.12.13	31.12.12
	USD 000	USD 000	USD 000	USD 000
EBITDA	16,398	5,349	42,649	16,878
Depreciation & Amortization	(2,958)	(2,732)	(11,555)	(10,152)
Amortization without IAS-41	(1,427)	(1,343)	(5,296)	(4,915)
Stock options expense	-	-	-	(5)
Other income (expenses)	(422)	245	(2,056)	(591)
Change in fair value of biological assets	15,582	19,210	29,027	26,966
Operating profit	27,173	20,729	52,769	28,181
Share of gain (loss) of associated companies	208	90	305	66
Finance income	99	717	285	1,557
Finance costs	(4,671)	(4,442)	(19,669)	(17,879)
Currency translation differences	(1,021)	(156)	(2,750)	(2,042)
Profit before income tax	21,788	16,938	30,940	9,883
Income tax Profit for the period from continuing	(7,298)	(1,976)	(10,611)	(2,258)
operations	14,490	14,962	20,329	7,625
		•	•	



For further information, please contact:

Executive Chairman, Samuel Dyer Coriat sdyerc@camposol.com.pe

CFO, Maria Cristina Couturier mcouturier@gdp.com.pe

Head of Investor Relations, Maria Elena Olmos molmos@gdp.com.pe

Phone: +511 634 7141 Fax: +511 475 0789

About CAMPOSOL

CAMPOSOL is the leading agro industrial company in Peru, the largest exporter of asparagus and soon the first producer of avocadoes in the world. It is involved in the harvest, processing and marketing of high quality agricultural products such as asparagus, avocadoes, grapes, mangoes, peppers, artichokes, tangerines and blueberries; which are exported to key markets in Europe, the United States of America and Asia.

CAMPOSOL is a vertically integrated company located in Peru, offering fresh, preserved and frozen products. It is the third largest employer of the country, with more than 11 thousand workers in high season, and is committed to support sustainable development through a social responsibility policy and projects that increases the shared-value for all of its stakeholders.

CAMPOSOL was the first Peruvian agro industrial company to present annual audited Sustainability Reports and has achieved the following international certifications: BSCI, Global Gap, IFS, HACCP and BRC among others.