

Interim report **Q3**1 April – 31 December 2013

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Interim Report 1 April-31 December 2013 (9 months)

1 April - 31 December 2013 (9 months)

- **Net sales** rose by 12 percent to SEK 4,411 million (3,940).
- **Operating profit** rose by 12 percent to SEK 364 million (326) and the operating margin amounted to 8.3 (8.3).
- Profit after financial items rose by 11 percent to SEK 344 million (309) and profit after tax rose by 1 percent at SEK 269 million (250).
- **Earnings per share** (EPS) totalled SEK 4.00 (3.80). For the latest 12-month-period, EPS amounted to SEK 5.10 (5.00).
- Cash flow from operations reached SEK 375 million (295). For the latest 12-month-period, cash flow per share was SEK 6.35 (6.50).
- Return on equity was 30 percent (33) and the equity ratio was 36 percent (36).
- A share split took place, in which each share was divided into three (3) shares.
- Since the start of the financial year five acquisitions made by the group have taken effect, adding sales of about SEK 300 million on an annual basis.

1 October - 31 December 2013 (3 months)

- During the third quarter, **net sales** rose by 6 percent to SEK 1,502 million (1,415).
- **Operating profit** rose by 4 percent to SEK 110 million (106) and operating margin amounted to 7.3 percent (7.5).
- **Earnings per share** amounted to SEK 1.30 (1.45) during the quarter.

Net sales in the Addtech Group rose by 12 percent during the first nine months of the financial year to SEK 4,411 million (3,940). Comparable units reported unchanged sales, while acquired growth reached 13 percent. Exchange rate changes had an adverse effect of 1 percent of revenue, corresponding to SEK 26 million, and an adverse effect of 1 percent on operating profit, corresponding to SEK 3 million.

Net sales in the third quarter rose by 6 percent to SEK 1,502 million (1,415). Comparable units fell 4 percent and acquired growth totalled 10 percent. Exchange rate changes had a marginal effect on net sales and operating profit.

Demand for production components from Nordic manufacturing companies was uneven during the nine-month period. There have been substantial variations between different geographic markets, customer segments and product niches. This above all affected the Components and Industrial Solutions business areas, in which parts of our operations enjoyed good demand, while others continued to experience tougher business conditions.

Generally speaking, the business climate was more positive and slightly more stable during the latest quarter than in the first six months of the financial year. Despite this, sales did not increase at the same rate due to a number of customers adopting a cautious approach to purchasing before the turn of the calendar year. These postponed deliveries, for example to manufacturing customers and certain customers in the electrical power segment, above all affected our Components and Energy business areas. Many of the Group's manufacturing customers had a long break over Christmas and New Year, as did our own production units in the Industrial Solutions business area. In general, demand for the Life Science business area continued to develop well.

In the various geographic markets the business situation for the Group's operations has on the whole improved slightly in both Sweden and Denmark. The Norwegian market is stable at a high level, and the Group's operations in Finland that have manufacturing customers have noticed a decrease in demand. The Group's companies that operate in markets outside the Nordics have enjoyed very positive development.

The Group's ownership of five acquisitions has commenced since the start of the financial year, representing annual sales of about SEK 300 million.

During the interim period, operating profit increased by 12 percent to SEK 364 million (326) and the operating margin stood at 8.3 percent (8.3). The operating margin before amortisation of intangible non-current assets equalled 9.6 percent (9.4). Net financial items were SEK -20 million (-17) and profit after financial items increased by 11 percent to SEK 344 million (309).

During the third quarter, operating profit rose 4 percent to SEK 110 million (106), and profit after financial items to SEK 103 million (98).

Profit after tax for the interim period rose by 1 percent to SEK 269 million (250) and EPS rose to SEK 4.00 (3.80). The effective tax rate was 22 percent (19). The changed tax rate in Norway and Finland in 2014 resulted in a preliminary reduction of SEK 4 million (net) in deferred tax. In the preceding year, deferred tax has been lowered by a corresponding SEK 24 million, as a result of a reduced tax rate in Sweden in 2013. Excluding these changes, the effective tax rate for the period would have amounted to 23 percent (27).



Development in the business areas

Addtech Components

Addtech Components markets and sells components and subsystems in mechanics, electromechanics, hydraulics and electronics as well as automation solutions to customers in manufacturing.

Net sales in Addtech Components decreased by 2 percent to SEK 1,131 million (1,151). Operating profit amounted to SEK 69 million (76).

All in all, demand for the business area from Nordic manufacturing companies recovered slightly during third quarter. Some delays in outgoing deliveries during the quarter adversely affected both sales and profit. The differences between various markets and customer segments prevail. The Finnish operations again had a weaker business climate during third quarter, while on the whole in the quarter the Swedish operations experienced slightly more stable demand than before. The market in Denmark is growing slowly but stably towards a slightly higher level. The Norwegian operations in above all oil, gas and marine industries, continue to develop well.

Addtech Energy

Addtech Energy markets and sells battery solutions, electric power distribution products and products for electrical safety, electrical installations and connection technology. Its customers are in the energy and telecom sectors and the commercial vehicle industry.

Net sales in Addtech Energy totalled SEK 1,411 million (1,124), which is an increase of 25 percent. Operating profit amounted to SEK 141 million (111).

From an overall perspective, the business area experienced good demand throughout the interim period. In this area, the end of the latest quarter was also affected by deliveries delayed until after the end of the calendar year. Overall, the business conditions for battery solutions were stable in the Nordic markets. Demand for products for electrical power distribution and transmission was sound throughout the interim period. The market for products in electrical installation and electrical safety remained robust in Norway, but was weaker in Sweden also during third quarter.

Addtech Industrial Solutions

Addtech Industrial Solutions markets and sells machine components, products made of polymeric materials, electric motors and transmissions, customer-specific products in electromechanics as well as equipment and consumables for the manufacturing industry. Products under own brands are marketed and sold to local and global industrial customers.

Net sales in Addtech Industrial Solutions reached SEK 855 million (857). Operating profit amounted to SEK 63 million (66).

The business situation for the business area differs substantially between various geographic markets and product areas, but from an overall perspective demand remains relatively unchanged. The operations outside the Nordics have developed more positively than our Nordic operations. Several major customers have continued to purchase smaller volumes, while interesting new projects have been added. Demand for products for the special vehicles sector stabilised slightly in the quarter, but remains on a low level from manufacturers of mining-related machinery. Sales have been subdued regarding electrical motor solutions and products made of polymeric materials in the Danish market. Demand from industrial aftermarket customers was stable in third quarter.

Addtech Life Science

Addtech Life Science markets and sells instruments, consumables and services to laboratories in healthcare and research, diagnostic equipment for the healthcare sector and process and analysis equipment to industry.

Net sales for Addtech Life Science were SEK 1,019 million (812), which is a 26 percent increase. Operating profit amounted to SEK 100 million (81).

The market for the business area's products and solutions was good throughout the interim period. Deliveries brought forward had some positive effects on diagnostic equipment and reagents to the Nordic healthcare sector in the second quarter. Despite this, demand was at a stable high level in the third quarter. Demand for measuring and analysis instruments for the marine industry segment increased during the period, while demand from the Nordic process industry was stable. Sales of equipment and reagents to healthcare laboratories and research laboratories continued to develop well.

Group development

Profitability, financial position and cash flow

The return on equity was 30 percent (33), and return on capital employed was 24 percent (26).

Return on working capital P/WC (operating profit in relation to working capital) amounted to 45 percent (47) at the end of the period.

At the end of the period the equity ratio stood at 36 percent (36). Equity per share, excluding non-controlling interest, totalled SEK 18.30 (15.90). The Group's net debt at the end of the period stood at SEK 621 million (477), excluding pension liabilities of SEK 250 million (240). The net debt/equity ratio, calculated on the basis of net debt excluding provisions for pensions, totalled 0.5 (0.5).

Cash and cash equivalents, consisting of cash and bank balances together with approved but non-utilised credit facilities, totalled SEK 494 million (572) at 31 December 2013.

Cash flow from operating activities reached SEK 375 million (295) during the period. Company acquisitions including settlement of consideration regarding acquisitions implemented in previous years amounted to SEK 163 million (223). Investments in non-current assets were SEK 42 million (31) and disposal of non-current assets totalled SEK 3 million (2). The exercise of call options totalled SEK 27 million (14) and the repurchase of own shares totalled SEK 15 million (0).

Employees

At the end of the period, the number of employees was 2,134, compared to 2,011 at the beginning of the financial year. During the period, implemented acquisitions led to an increase of 87 in the number of employees. Temporary positions of employment in the production also increased the number of employees by 53. The average number of employees during the latest 12-month period was 2,063 (1,736).

Ownership structure

At the end of the period the share capital stood at SEK 51.1 million.

Class of shares	Number of shares
Class A shares	3,253,800
Class B shares	64,944,696
Total number of shares before repurchases	68,198,496
Total number of repurchased class B shares	-2,128,500
Total number of shares after repurchases	66,069,996

The extraordinary general meeting of Addtech AB on 19 November 2013 decided to implement a share split by dividing each share into three (3) shares. The number of shares in the company increased to 68,198,496, of which 3,253,800 are Class A shares and 64,944,696 are Class B shares; each share having a quotient value of SEK 0.75. The share spilt took place on 13 December. The split also means that each call option outstanding entitles the holder to three Class B shares.

During the quarter, 50,900 treasury shares were repurchased, which, after the split, corresponds to 152,700 shares. The own holding of 2,128,500 Class B shares corresponds to 3.1 percent of the total number of shares and 2.2 percent of the votes. The average purchase price for repurchased shares amounts to SEK 45.60 per share. The most recent price paid for the Addtech share on 10 February 2014 was SEK 97.00. The average number of treasury shares held during the period was 2,227,345 (2,870,431).

In accordance with a resolution of the August 2013 AGM, 25 members of management were offered the opportunity to acquire 180,000 call options on repurchased Class B shares. The programme was fully subscribed for. If the options are fully exercised, the number of Class B shares outstanding will increase by 540,000, equivalent to 0.8 percent of the total number of shares and 0.6 percent of the votes. The call options were transferred at a price of SEK 21.20 per option, equivalent to the fair (market) value of the options based on an external valuation.

The exercise price for shares attributable to issued call options regarding the share-based incentive programme for 2010 is SEK 54.90; the exercise period is 16 September 2013 until 30 May 2014 inclusive. During the period 16 September until 31 December 2013 inclusive, 92,200 options, of a total of 221,700, were exercised for shares.

The exercise price per share attributable to issued call options regarding the share-based incentive scheme for 2011 is SEK 59.80; the exercise period is 15 September 2014 until 29 May 2015, inclusive.

The exercise price per share attributable to issued call options regarding the share-based incentive scheme for 2012 is SEK 71.50; the exercise period is 14 September 2015 until 3 June 2016, inclusive.

The exercise price per share attributable to issued call options regarding the share-based incentive programme for 2013 is SEK 106.13; the exercise period is 19 September 2016 until 2 June 2017 inclusive.

Issued call options for repurchased shares represent a potential dilution effect of approximately 0.5 percent during the last 12-month period (0.2). The corresponding dilution effect is 0.6 percent for the latest accounting period (0.3) and 0.9 percent for the latest quarter (0.2). The share price at 31 December 2013 was SEK 105.50.

Acquisitions

During the period 1 April to 30 September 2013 Addtech acquired the Rutab Group to become part of the Energy business area, Holger Eldfast AB to join the Industrial Solutions business area and Vimex AS to the Life Science business area. For more information on these acquisitions see previous interim reports and Addtech's website.

Two company acquisitions took place in the third quarter:

On 1 October, Addtech acquired Sittab AB, which became part of the Industrial Solutions business area. Sittab is a niche company that delivers ergonomic solutions for driver seats, mainly for construction

machinery and buses. The acquired company has 26 employees and sales of about SEK 65 million.

Valnor AS was acquired to be part of the Components business area on 2 December. Valnor is a technology trading company that supplies components in the field of valves for instrumentation and piping installation. The company has 12 employees and sales of about NOK 50 million.

The total consideration for the period's five acquisitions was SEK 228 million. The combined effect of the acquisitions on the Addtech Group's net sales was SEK 148 million, on operating profit it was SEK 9 million and on profit after tax for the period it was SEK 6 million. Had the acquisitions been completed on 1 April 2013, their impact would have been an estimated SEK 223 million on Group net sales, about SEK 16 million on operating profit and some SEK 11 million on profit after tax for the period.

According to the preliminary acquisition analyses, the assets and liabilities included in the acquisitions were as follows:

	Carrying amount at acquisition date	Adjustment to fair value	Fair value
Intangible non-current assets	1	135	136
Other non-current assets	18	-	18
Inventories	46	-	46
Other current assets	94	-	94
Deferred tax liability/tax asset	-8	-32	-40
Other liabilities	-101	-3	-104
Acquired net assets	50	100	150
Goodwill			78
Non-controlling interests			-
Consideration 1)			228
Less: cash and cash equivalents in acquired businesses			-15
Less: consideration not yet paid			-64
Effect on the Group's cash and cash equivalents			149

1) The consideration is stated excluding acquisition expenses.

For acquisitions that resulted in ownership transfer during the interim period, transaction costs totalled SEK 1 million and are recognised in selling expenses.

Of the consideration not yet paid for acquisitions during the period, estimated contingent consideration amounts to SEK 19 million, which constitutes about 62 percent of the maximum outcome. The outcome depends on the results achieved in the companies and has a set maximum level. During the quarter correction of a previous preliminary acquisition analysis took place, which resulted in adjustment of a previously recognised minority of SEK 15 million, which decreased the equity.

Revaluation of liabilities for contingent, not yet paid, consideration added income of SEK 14 million (4) during the period, which is recognised under other operating income.

Accounting policies

This interim report was prepared as per IFRSs and IAS 34 Interim Financial Reporting. The accounting policies and basis for calculations applied in the latest annual report were also used here with the exception of the changes in IAS 19.

Recalculation of historical key figures per share took place following the split into three shares in the third quarter.

The amended IAS 19, Employee Benefits, has been applies since 1 April 2013. The change eliminates the option of deferring actuarial gains and losses according to the corridor method. The standard also contains new rules for the reporting of special employer's contribution. The standard applies with retroactive effect, which means that the comparative figures in the balance sheet have been recalculated. as at 31 March 2013 pension liabilities rose by SEK 38 million, including special employer's contribution of SEK 13 million, and equity fell by SEK 25 million net, of which SEK 9 million via comprehensive income. As at 31 March 2012 pension liabilities rose by SEK 49 million, including special employer's contribution of SEK 11 million, and equity fell by SEK 33 million, net. The effect on the income statements is deemed negligible, so recalculation has not been performed. On the basis of the changes in IAS 19 the company has decided to change the definition for the calculation of the net debt/equity ratio, where the net is calculated excluding provisions for pensions.

Extended disclosure for fair value according to IFRS 7 and for financial instruments according to IFRS 13 have been included in this report.

The interim report for the parent company was prepared in accordance with the Swedish Annual Accounts Act (1995:1554) and the Securities Market Act (2007:528), in compliance with recommendation RFR 2 Accounting for Legal Entities, of the Swedish Financial Reporting Board.

Parent Company

Parent Company net sales totalled SEK 35 million (34) and profit after financial items was SEK 12 million (26). Income from interests in Group companies is included and totals SEK 8 million (20). Net investments in non-current assets were SEK 4 million (0). The Parent Company's net financial debt was SEK 31 million at the end of the period, compared to SEK 44 million at the start of the financial year.

Nomination committee

The 2013 Annual General Meeting authorised the Board Chairman to establish a nomination committee for upcoming elections to the Board, by appointing members from among representatives of the five shareholders who controlled the largest number of votes in the Company at 31 December 2013, to serve with the Chairman on the nomination committee. In accordance with the above, the committee comprises these appointed members: Anders Börjesson (Chairman of the Board), Tom Hedelius, Marianne Nilsson (appointed by Swedbank Robur), Martin Wallin (appointed by Lannebo Fonder) and Johan Strandberg (appointed by SEB Fonder). Information on how to contact the committee is available on the Addtech website.

Transactions with related parties

No transactions between Addtech and related parties that materially affected the Group's position and profit took place during the period.

Events after the end of the interim period

On 2 January 2014 the business in Hantor-Mittaus OY was acquired to become part of the Components business area. Hantor-Mittaus is a technology trading company that supplies measuring instruments to industry and the public sector. The company has 5 employees and sales of about SEK 10 million.

No other events of significance to the Group occurred after the end of the reporting period.

Risks and factors of uncertainty

Addtech's profit and financial position, as well as its strategic position, are affected by a number of internal factors under Addtech's control and by a number of external factors over which Addtech has limited influence. The most important risk factors for Addtech are the state of the economy, combined with structural change and the competitive situation. Risk and uncertainty factors are the same as in previous periods, please see section Risks and uncertainties (page 24-25) in Addtech's 2012/2013 annual report for further details.

The Parent Company is indirectly affected by the above risks and uncertainty factors due to its role in the organisation.

Stockholm, 11 February 2014

Johan Sjö President and Director

This report has not been subject to review by the Company's autitor.

The year-end report for the period 1 April 2013 - 31 March 2014 will be published on 14 May 2014.

The Annual General Meeting (AGM) of Addtech AB (publ.) will be held at 4.00 p.m. on 27 August 2014. For more information see Addtech's website.

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Business areas

Net sales by business area		201	3/2014			2012	2/2013
Quarterly data, SEKm	Q3	Q2	Q 1	Q 4	Q3	Q2	Q 1
Components	375	357	399	391	387	365	399
Energy	459	456	496	452	429	334	361
Industrial Solutions	292	283	280	293	286	273	298
Life Science	379	313	327	329	315	218	279
Parent Company and Group items	-3	0	-2	-2	-2	- 1	-1
Addtech Group	1,502	1,409	1,500	1,463	1,415	1,189	1,336
Operating profit/loss by business area		201	3/2014		2		
Quarterly data, SEKm	Q3	Q 2	Q 1	Q 4	Q3	Q2	Q1
Components	17	24	28	22	20	24	32
Energy	43	46	52	41	37	33	41
Industrial Solutions	16	25	22	27	19	25	22
Life Science	38	29	33	27	34	15	32
Parent Company and Group items	-4	-3	-2	-6	-4	-2	-2
Operating profit/loss	110	121	133	111	106	95	125
Finance income and expenses	-7	-4	-9	-12	-8	-2	-7
Profit after financial items	103	117	124	99	98	93	118

Net sales by business area	3 mg	onths ending	9 m	onths ending	12 months ending		
SEKm	31 dec 13	31 dec 12	31 dec 13	31 dec 12	31 dec 13	31 Mar 13	
Components	375	387	1,131	1,151	1,522	1,542	
Energy	459	429	1,411	1,124	1,863	1,576	
Industrial Solutions	292	286	855	857	1,148	1,150	
Life Science	379	315	1,019	812	1,348	1,141	
Parent Company and Group items	-3	-2	-5	-4	-7	-6	
Addtech Group	1,502	1,415	4,411	3,940	5,874	5,403	

Operating profit/loss and operating margin by business												
area		3 r	nonths e	ending		9 r	nonths 6	ending		12 r	nonths e	nding
	31 de	ec 13	31 de	c 12	31 de	c 13	31 de	c 12	31 de	c 13	31 Ma	r 13
	SEKm	%	SEKm	%	SEKm	%	SEKm	%	SEKm	%	SEKm	%
Components	17	4.4	20	5.2	69	6.1	76	6.6	91	5.9	98	6.4
Energy	43	9.4	37	8.6	141	10.0	111	9.9	182	9.8	152	9.7
Industrial Solutions	16	5.5	19	6.7	63	7.4	66	7.7	90	7.8	93	8.1
Life Science	38	10.0	34	10.7	100	9.8	81	10.0	127	9.5	108	9.5
Parent Company and Group items	-4		-4		-9		-8		-15		-14	
Operating profit/loss	110	7.3	106	7.5	364	8.3	326	8.3	475	8.1	437	8.1
Finance income and expenses	-7		-8		-20		-17		-32		-29	
Profit after financial items	103		98		344		309		443		408	

Group summary

Income statement	3 mo	nths ending	9 moi	nths ending	12 months ending		
SEKm	31 dec 13	31 dec 12	31 dec 13	31 dec 12	31 dec 13	31 mar 13	
Net sales	1,502	1,415	4,411	3,940	5,874	5,403	
Cost of sales	-1,012	-956	-2,956	-2,645	-3,950	-3,639	
Gross profit	490	459	1,455	1,295	1,924	1,764	
Selling expenses	-295	-269	-832	-735	-1,098	-1,001	
Administrative expenses	-95	-89	-267	-246	-360	-339	
Other operating income and expenses	10	5	8	12	9	13	
Operating profit	110	106	364	326	475	437	
- as % of net sales	7.3	7.5	8.3	8.3	8.1	8.1	
Financial income and expenses	-7	-8	-20	-17	-32	-29	
Profit after financial items	103	98	344	309	443	408	
- as % of net sales	6.9	7.0	7.8	7.8	7.5	7.6	
Income tax expense	-17	-1	-75	-59	-101	-85	
Profit for the period	86	97	269	250	342	323	
Attributable to:							
Equity holders of the Parent Company	85	96	265	247	336	318	
Non-controlling interests	1	1	4	3	6	5	
Earnings per share (EPS), SEK*	1.30	1.45	4.00	3.80	5.10	4.85	
Diluted EPS, SEK*	1.30	1.45	3.95	3.75	5.10	4.85	
Average number of shares, '000s	66,101	65,504	65,971	65,328	65,879	65,394	
Number of shares at end of period, '000s	66,070	65,524	66,070	65,524	66,070	65,764	
Operating expenses include depreciation and	amortisation						
- of property, plant and equipment in amounts of	-10	-10	-31	-29	-41	-39	
- of intangible non-current assets in amounts of	-20	-16	-61	-45	-78	-62	
* Calculated based on equity holders' portion of p	profit for the per	iod.					

Statement of comprehensive income, SEKm	3 mo	nths ending	9 mo	nths ending	12 months ending		
SEKm	31 dec 13	31 dec 12	31 dec 13	31 dec 12	31 dec 13	31 Mar 13	
Profit for the period	86	97	269	250	342	323	
Components that will be reclassified to profit for the year							
Cash flow hedges	0	0	0	0	0	0	
Foreign currency translation differences for the period	10	14	13	-20	-16	-49	
Components that will not be reclassified to profit for the year							
Actuarial effects of the net pension obligation	-	2	-	6	3	9	
Other comprehensive income	10	16	13	-14	-13	-40	
Total comprehensive income	96	113	282	236	329	283	
Attributable to:							
Equity holders of the Parent Company	93	112	277	233	323	279	
Non-controlling interests	3	1	5	3	6	4	

Balance sheet, SEKm	31 Dec 13	31 Mar 13	31 Dec 13
Goodwill	775	696	681
Other intangible non-current assets	572	496	483
Property, plant and equipment	187	166	165
Financial non-current assets	19	14	14
Total non-current assets	1,553	1,372	1,343
Inventories	739	675	703
Current receivables	981	943	831
Cash and cash equivalents	98	72	87
Total current assets	1,818	1,690	1,621
Total assets	3,371	3,062	2,964
Total equity	1,228	1,113	1,055
Interest-bearing provisions	250	239	240
Non-interest-bearing provisions	212	188	180
Non-current interest-bearing liabilities	163	10	122
Total non-current liabilities	625	437	542
Non-interest-bearing provisions	1	9	8
Current interest-bearing liabilities	556	586	443
Current non-interest-bearing liabilities	961	917	916
Total current liabilities	1,518	1,512	1,367
Total equity and liabilities	3,371	3,062	2,964

Statement of changes in Group equity, SEKm	1	apr 13-31	dec 13	1 a	apr 12-31	mar 13	1	apr 12-31	dec 12
	Equity excl. non- control- ling interests	Non- control- ling interests	Total equity	Equity excl. non-control-ling interests	Non- control- ling interests	Total equity	Equity excl. non-control-ling interests	Non- control- ling interests	Total equity
Amount at beginning of period	1,097	16	1,113	1,004	13	1,017	1,004	13	1,017
Change in accounting policies	-	-	-	-34	-	-34	-33	-	-33
Exercised and issued call options	27	-	27	24	-	24	14	-	14
Repurchase of own shares	-15	-	-15	-	-	-	-	-	-
Dividend	-176	-3	-179	-174	-4	-178	-174	-4	-178
Change non-controlling interests	-	-	-	-2	3	1	-1	0	-1
Total comprehensive income	277	5	282	279	4	283	233	3	236
Amount at end of period	1,210	18	1,228	1,097	16	1,113	1,043	12	1,055

Cash flow statement	3 mo	nths ending	6 mo	nths ending	12 mo	nths ending
SEKm	31 Dec 13	31 Dec 12	31 Dec 13	31 Dec 12	31 Dec 13	31 Mar 13
Profit after financial items	103	98	344	309	443	408
Adjustment for items not included in cash flow	18	22	75	72	104	101
Income tax paid	-11	-12	-81	-83	-164	-166
Changes in working capital	91	98	37	-3	36	-4
Cash flow from operating activities	201	206	375	295	419	339
Net investments in non-current assets	-11	-11	-39	-29	-50	-40
Acquisitions and disposals	-71	-98	-163	-223	-251	-311
Cash flow from investing activities	-82	-109	-202	-252	-301	-351
Dividend paid to shareholders	-	-	-176	-174	-176	-174
Repurchase of own shares	-15	-	-15	-	-15	-
Other financing activities	-83	-62	42	172	89	219
Cash flow from financing activities	-98	-62	-149	-2	-102	45
Cash flow for the period	21	35	24	41	16	33
Cash and cash equivalents at beginning of period	76	50	72	50	87	50
Exchange differences on cash and cash equivalents	1	2	2	-4	-5	-11
Cash and cash equivalents at end of period	98	87	98	87	98	72

Fair values on financial instruments

For quoted securities, the fair value is determined on the basis of the asset's quoted price in an active market, level 1. As at the reporting date the Group had no items in this category.

For currency contracts and embedded derivatives, the fair value is determined on the basis of observable market data, level 2. For contingent considerations, a cash-flow-based valuation is performed, which is not based on observable market data, level 3

The fair value and carrying amount are recognised in the balance sheet as shown in the following table.

Financial instruments, SEKm		31 dec 13		31 mar 13			
	Carrying amount	Level 2	Level 3	Carrying amount	Level 2	Level 3	
Derivatives used in hedge accounting	0	0	-	0	0	-	
Derivatives held for trading purposes	2	2	-	3	3	-	
Total financial assets at fair value per level	2	2	-	3	3	-	
Derivatives used in hedge accounting	0	0	-	1	1	-	
Derivatives held for trading purposes	3	3	-	1	1	-	
Contingent considerations	50	-	50	61	-	61	
Total financial liabilities at fair value per level	53	3	50	63	2	61	

For the Group's other financial assets and liabilities, fair value is estimated to be the same as the carrying amount.

Key financial indicators				12	months ending
	31 dec 13	31 mar 13	31 dec 12	31 mar 12	31 mar 11
Net sales, SEKm	5,874	5,403	5,304	5,200	4,418
Operating profit, SEKm	475	437	443	470	380
Profit after financial items, SEKm	443	408	420	447	364
Profit for the period, SEKm	342	323	332	327	265
Operating margin, %	8.1	8.1	8.4	9.0	8.6
Profit margin, %	7.5	7.6	7.9	8.6	8.2
Equity ratio, %*	36	36	36	36	40
Return on equity, %*	30	31	33	34	31
Return on working capital (P/WC), %	45	45	47	53	50
Return on capital employed, %*	24	25	26	32	33
Debt / equity ratio, multiple*	0.8	0.7	0.8	0.6	0.4
Financial net liabilities, SEKm	871	763	717	584	358
Net debt / EBITDA, multiple	1.5	1.4	1.3	1.0	0.8
Net debt excl. pensions, SEKm	621	523	477	339	172
Net debt / equity ratio, multiple*	0.5	0.5	0.5	0.3	0.2
Interest coverage ratio, multiple	15.6	14.2	14.0	15.8	19.5
Average number of employees	2,063	1,815	1,736	1,612	1,445
Number of employees at end of the period	2,134	2,011	1,936	1,700	1,512

^{*} Key financial indicators are calculated based on equity that includes non-controlling interests.

Key financial indicators per share**	12 months end					
	31 dec 13	31 mar 13	31 dec 12	31 mar 12	31 mar 11	
Earnings per share (EPS), SEK	5.10	4.85	5.00	4.90	3.95	
Diluted EPS, SEK	5.10	4.85	5.00	4.85	3.90	
Cash flow per share, SEK	6.35	5.20	6.50	6.30	4.50	
Shareholders' equity per share, SEK*	18.30	16.70	15.90	14.90	13.60	
Last price paid per share, SEK	105.50	72.33	62.00	60.67	63.00	
Average number of shares after repurchases, '000s	65,879	65,394	65,306	65,832	66,759	
Average number of shares adjusted for repurchases and dilution, '000s	66,246	65,533	65,468	66,000	66,878	
Number of shares outstanding at end of the period, '000s	66,070	65,764	65,524	65,238	66,738	

 $^{{\}color{blue}*} \textit{ Calculations based on proportion of equity attributable to the equity holders.}$

^{**} Recalculation of historical key figures per share took place following the split into three shares in the third quarter.

Acquisitions completed during the 2012/2013 and 2013/2014 financial years are distributed among the Group's business areas as follows:

Acquisitions	Time	Net sales, SEKm*	Number of employees*	Business Area
Staubo Elektro Maskin AS, Norway	July, 2012	75	15	Energy
ASI Automatikk AS, Norway	July, 2012	45	7	Components
Leica Nilomark Oy, Finland	October, 2012	25	10	Life Science
Active Care Sverup AB, Sweden	October, 2012	25	8	Life Science
Quality Documentation Scandinavia AB, Sweden	November, 2012	11	5	Components
Necks Electric Holding AB, Sweden	November, 2012	220	175	Energy
Vallin Baltic AS, Estonia	November, 2012	50	20	Energy
Norsk Analyse AS, Norway	January, 2013	140	60	Life Science
Rutab AB, Sweden	April, 2013	150	40	Energy
Holger Eldfast AB, Sweden	July, 2013	15	2	Industrial Solutions
Vimex AS, Norway	August, 2013	14	7	Life Science
Sittab AB, Sweden	October, 2013	65	26	Industrial Solutions
Valnor AS, Norway	December, 2013	55	12	Components

^{*} Refers to conditions at the time of acquisition on a full-year basis.

Parent company summary

Income statement	3 months ending		9 mor	9 months ending		12 months ending	
SEKm	31 dec 13	31 dec 12	31 dec 13	31 dec 12	31 dec 13	31 Mar 13	
Net sales	12	11	35	34	46	45	
Administrative expenses	-13	-12	-39	-38	-51	-50	
Operating profit/loss	-1	-1	-4	-4	-5	-5	
Profit from interests in Group companies	-	-	8	20	222	234	
Interest income and expenses and similar	2	2	0	1.0	1.2	4.4	
items	3	2	8	10	12	14	
Profit after financial items	2	1	12	26	229	243	
Appropriations	-	-	-	-	-25	-25	
Profit before taxes	2	1	12	26	204	218	
Income tax expense	-1	0	-2	-2	-53	-53	
Profit for the period	1	1	10	24	151	165	
Total comprehensive income	1	1	10	24	151	165	
Balance sheet, SEKm			31 dec 1	3 31	mar 13	31 dec 12	
Intangible non-current assets			(0	1	1	
Property, plant and equipment			4	4	0	0	
Financial non-current assets			2,33	5	2,325	2,142	
Total non-current assets			2,339	9	2,326	2,143	
Current receivables			11	7	307	123	
Cash and cash equivalents				-	1	0	
Total current assets			113	7	308	123	
Total assets			2,450	5	2,634	2,266	
Equity			82	2	976	824	
Untaxed reserves			32	7	327	302	
Provisions			1	7	17	17	
Non-current liabilities			42.	5	354	388	
Current liabilities			86	5	960	735	
Total equity and liabilities			2,45	6	2,634	2,266	
Pledged assets				-	-	-	
Contingent liabilities			14	4	144	147	

This information is disclosed in accordance with the Swedish Securities Markets Act, the Swedish Financial Instruments Trading Act and/or the regulations of NASDAQ OMX Stockholm. The information was submitted for publication on 11 February 2014 at 12:00 a.m. (CET).

About this interim report

Addtech's interim reports are published and distributed online on our website. However, you can download all or parts of the interim report in PDF format.

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Value Adding Tech Provider

Addtech is a technology trading group that provides technological and economic value added in the link between manufacturers and customers. Addtech operates in selected niches in the market for advanced technology products and solutions. Its customers primarily operate in the manufacturing industry and public sector. Addtech has about 2,000 employees in more than 100 subsidiaries that operate under their own brands. The Group has annual sales of over SEK 5 billion.

Addtech is listed on the NASDAQ OMX Stockholm.



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