Unaudited Public Financial Report

for the year ended 31 December 2013

# REVERTA

# Contents

3
5
6
7
8
9
10
11
12
•

### **Management Report**

#### Reverta continues to perform in line with the plan

In 2013, the performance of JSC Reverta has been successful and the objectives stipulated in the Restructuring Plan have been achieved. During the reporting period, EUR 57.3m has been paid to the State Treasury in repayment of State Aid. This sum comprised the principal in the amount of EUR 32.2m and the interest in the amount of EUR 25.1m. The total of the cash funds recovered through the management of the loan portfolio and the realisation of the assets of Reverta was EUR 86.9m.

Overall, since 01 August 2010 to the end of 2013, Reverta has paid EUR 157.8m to the Treasury in repayment of State Aid to Parex banka. In addition the Syndicated Loan of Parex banka (which was State guaranteed) of EUR 234m was repaid in full together with interest of EUR 10.6m. The repayment to the Treasury has started significantly ahead of the term set in the Restructuring Plan.

#### More than half a billion euros recovered

Since 01 August 2010 to the end of 2013, Reverta has recovered more than half a billion euros (EUR 511.74m) from the management and realisation of the distressed loans and from the sales of the bonds portfolio. The result achieved clearly shows the appropriateness of Reverta's chosen strategy and the ability of the Company to work with maximum efficiency, even in disadvantageous situations and with low quality assets.

#### A significant increase of revenue from the sales of real estates

With the income level of the general population gradually stabilising and even starting to grow, the well-considered sales strategy has allowed for recovery of EUR 37.8m from the real estate portfolio during the reporting period. This is the best real estate sales performance since the beginning of Parex banka/Reverta on 01 August 2010. As a result of the many activities commenced in the real estate market and the successful sales campaigns, Reverta has become one of the three leading companies of Latvia managing and selling real estates owned by current and former banks.

In the beginning of 2013, the real estate portfolio was at its highest level by value and by quantity. Thanks to effective work in selling real estates, within a short period, the number of objects sold started to considerably exceed those repossessed by Reverta. According to the real estate portfolio management strategy, this tendency is going to prevail also in the future years.

#### Losses as planned

The reporting period ended with a EUR 136.4m loss, which reflects the underlying nature of the Company. As in years before, the loss mostly comprises provisions for impairment of the loan portfolio and net interest expense. The interest payments to the Treasury and interest on the subordinated capital (mostly to the former shareholders of Parex banka and their family members) represent most of this interest expense.

The complicated and lengthy court proceedings, the inadequacies in legislation, the low quality of the loans/assets and the counteractions of some defaulting borrowers are the main obstacles to the recovery of the State Aid in reasonable terms and amounts. There are also significant differences observed in the historical value of the collaterals pledged in favour of Parex banka and their current and actual market value – quite often the value has decreased even by 90 per cent. Taking the aforementioned facts into account, the Restructuring Plan envisages that there are losses to be expected also in the future years of Reverta.

#### Asset portfolio

At the end of 2013, the total assets of Reverta were EUR 339.5m. As a result of a successful loan restructuring and recovery, the net balance sheet value of the loan portfolio has decreased to EUR 276.1m.

#### Changes in the Supervisory and Management Boards of Reverta

On 26 July 2013, with the term of office of the Supervisory Board ending, an extraordinary shareholders' meeting was held and a new Supervisory Board was elected. The former Chairman of the Supervisory Board Michael Bourke was re-elected along with the former Member of the Supervisory Board Mary Ellen Collins. Two new members – Kaspars Āboliņš and Andris Ozoliņš, were elected.

The two newly elected members of the Supervisory Board have a significant experience in the field of finances. Kaspars Āboliņš is the Treasurer of the State Treasury and has also been a member of the Board of Directors at the Nordic Investment Bank. Andris Ozoliņš has worked for more than 13 years at the DNB bank, including as the President of the bank for eight years. He has also worked as the Chairman of the Council of the Association of the Latvian Commercial Banks and has provided financial consultations.

On 01 August 2013, Michael Bourke was appointed the Chairman of the Supervisory Board for another term, and the new member of the Supervisory Board Kaspars Āboliņš was appointed the Deputy Chairman of the Board. According to the Articles of Association of Reverta, the Supervisory Board is elected for three years.

On 31 December 2013, the Chairman of the Management Board of Reverta Christopher Gwilliam discontinued his employment relationship with the Company.

#### The most significant events after the end of the reporting period

On 01 January 2014, the Supervisory Board of Reverta appointed Solvita Deglava the new Chairperson of the Management Board. She had been the Member of the Management Board and the Senior Vice-President of the Company since 2010. S.Deglava has proved herself to be a high-level professional in company management, business deals, restructuring, finances, accounting and other significant spheres. Since the takeover of the former Parex banka by the State, she has worked in several top-level positions and has participated in the restructuring process of the bank. She has many years of experience as an auditor with the international audit company PricewaterhouseCoopers. She has worked as the CFO, vice-president and the member of the board of Latvian Shipping Company.

On 01 February 2014, the Supervisory Board appointed the Head of Real Estate Management Department and Vice-President Edgars Milūns the new Member of the Management Board. The Supervisory Board resolved to appoint E.Milūns after having considered his valuable experience and high-level professionalism in real estate management field, as well as after having considered the recommendations of the Nominating Committee of the Privatisation Agency.

Solvita Deglava Chairperson of the Management Board Edgars Miļūns Member of the Management Board

Ruta Amtmane Member of the Management Board

Riga, 28 February 2014

# The Council and the Management Board

### The Council

Name	Position
Michael Joseph Bourke	Chairman of the Council
Mary Ellen Collins	Member of the Council
Sarmīte Jumīte	Deputy chairwoman of the Council (till 31.07.2013)
Vladimirs Loginovs	Member of the Council (till 31.07.2013)
Kaspars Āboliņš	Deputy chairman of the Council (from 01.08.2013)
Andris Ozoliņš	Member of the Council (from 01.08.2013)

## The Management Board

Name	Position
Christopher John Gwilliam	Chairman of the Management Board, p.p. (till 31.12.2013)
Solvita Deglava	Member of the Management Board, p.p. (till 31.12.2013)
Solvita Deglava	Chairperson of the Management Board (from 01.01.2014)
Ruta Amtmane	Member of the Management Board
Edgars Miļūns	Member of the Management Board (from 01.02.2014)

# Statement of Responsibility of the Management

The Management of AS Reverta (hereinafter – the Company) are responsible for the preparation of the financial statements of the Company as well as for the preparation of the consolidated financial statements of the Company and its subsidiaries (hereinafter – the Group).

The financial statements set out on pages 7 to 14 are prepared in accordance with the source documents and present fairly the financial position of the Company and the Group as at 31 December 2013 and the results of their operations, changes in shareholders' equity and cash flows for the twelve month period ended 31 December 2013. The management report set out on pages 3 to 4 presents fairly the financial results of the reporting period and future prospects of the Company and the Group.

The financial statements are prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board as adopted by the European Union on a going concern basis. Appropriate accounting policies have been applied on a consistent basis. Prudent and reasonable judgments and estimates have been made by the Management in the preparation of the financial statements.

The Management of AS Reverta are responsible for the maintenance of proper accounting records, the safeguarding of the Group's assets and the prevention and detection of fraud and other irregularities in the Group.

Solvita Deglava Chairperson of the Management Board Edgars Miļūns Member of the Management Board

Ruta Amtmane Member of the Management Board

Riga, 28 February 2014

# Statements of Comprehensive Income

		LVL O	00's	
	2013	2012	2013	2012
	Group	Group	Company	Company
Interest income	5,720	7,369	5,731	7,516
Interest expense	(20,363)	(26,344)	(20,363)	(26,344)
Net interest expense	(14,643)	(18,975)	(14,632)	(18,828)
Commission and fee income	36	135	36	83
Commission and fee expense	(18)	(21)	(11)	(17)
Net commission and fee income / (expense)	18	114	25	66
Net realised loss on available-for-sale financial assets	-	(32)	-	(32)
Result of revaluation of financial instruments and foreign				
currency, net	(1,079)	1,846	(1,028)	1,722
Other income	63	361	1,079	922
Net financial result of the segment	(15,641)	(16,686)	(14,556)	(16,150)
Real estate segment income	3,531	1,312	84	362
Real estate segment expense	(1,311)	(1,127)	(111)	(198)
Revaluation result, net	(560)	4,290	279	4,042
Net result of RE segment	1,660	4,475	252	4,206
Collaterals and assets under repossession expense	(136)	(278)	(136)	(278
Administrative expense	(7,173)	(9,373)	(6,919)	(8,955
Amortisation and depreciation charge	(117)	(293)	(115)	(291)
Impairment of assets, net	(66,996)	(73,622)	(74,248)	(75,010)
Loss before taxation	(88,403)	(95,777)	(95,722)	(96,478)
Corporate income tax	(176)	(346)	(174)	(315)
Loss for the period	(88,579)	(96,123)	(95,896)	(96,793)
Other comprehensive income:				
Change in fair value of available-for-sale securities	-	487	-	487
Total comprehensive loss for the period	(88,579)	(95,636)	(95,896)	(96,306)

# **Statements of Financial Position**

		LVL 0	00's	
	2013	2012*	2013	2012*
	Group	Group	Company	Company
<u>Assets</u>				
Balances due from credit institutions	15,100	4,441	9,949	3,908
Shares and other non-fixed income securities	7	10	7	10
Bonds and other fixed income securities	-	78	-	78
Loans	169,970	278,507	194,063	314,807
Fixed assets	54	108	45	97
Intangible assets	63	102	63	102
Investments in subsidiaries	-	-	23,030	25,702
Investment property	51,227	63,966	3,860	5,583
Other assets	10,022	11,727	7,591	7,959
Total assets	246,443	358,939	238,608	358,246
Liabilities				
Issued debt securities	364,503	387,717	364,503	387,717
Other liabilities	2,548	3,303	2,199	2,778
Subordinated liabilities	53,185	53,134	53,185	53,134
Total liabilities	420,236	444,154	419,887	443,629
Equity				
Paid-in share capital	311,027	311,027	311,027	311,027
Share premium	12,694	12,694	12,694	12,694
Accumulated losses	(497,514)	(408,936)	(505,000)	(409,104)
Total shareholders' equity attributable to the				
shareholders of the Company	(173,793)	(85,215)	(181,279)	(85,383)
Total liabilities and equity	246,443	358,939	238,608	358,246

\* Auditor: SIA "PricewaterhouseCoopers"

# Statements of Changes in Equity

	LVL 000's						
Group	Issued share capital	Share premium	Fair value revaluation reserve	Retained earnings	Total equity		
Balance as at 31 December 2011	311,027	12,694	(487)	(312,812)	10,422		
Loss for the period	-	-	-	(96,123)	(96,123)		
Other comprehensive income for the							
period	-	-	487	-	487		
Balance as at 31 December 2012	311,027	12,694	-	(408,935)	(85,214)		
Loss for the period	-	-		(88,579)	(88,579)		
Balance as at 31 December 2013	311,027	12,694	-	(497,514)	(173,793)		

	LVL 000's						
Company	lssued share capital	Share premium	Fair value revaluation reserve	Retained earnings	Total equity		
Balance as at 31 December 2011	311,027	12,694	(487)	(312,311)	10,923		
Loss for the period	-	-	-	(96,793)	(96,793)		
Other comprehensive income for the							
period	-	-	487	-	487		
Balance as at 31 December 2012	311,027	12,694	-	(409,104)	(85,383)		
Loss for the period	-	-	-	(95,896)	(95 <i>,</i> 896)		
Balance as at 31 December 2013	311,027	12,694	-	(505,000)	(181,279)		

# **Statements of Cash Flows**

		LVL O	00's	
	2013	2012	2013	2012
	Group	Group	Company	Company
Cash flows from operating activities				
Loss before tax	(88,403)	(95,777)	(95,722)	(96,478)
Amortisation and depreciation	117	293	115	291
Change in impairment allowances and other accruals	66,996	78,266	74,248	81,009
Interest income	(5,720)	_	(5,731)	-
Interest expense	20,363	26,229	20,363	26,229
Other non-cash items	(560)	(4,043)	(1,480)	(3,793)
Foreign currency transactions	-	(1,688)	-	(1,688)
Cash generated before changes in assets and				
liabilities	(7,207)	3,280	(8,207)	5,570
Decrease in loans and receivables	44,895	67,115	55,710	58,336
Decrease/( increase) in investment property	26,536	-	1,316	-
Decrease in deposits	-	(10,151)	-	(10,151)
(Increase)/decrease in other assets	(9,049)	(17,122)	1,561	(11,694)
(Decrease)/ increase in other liabilities	(755)	585	(580)	1,221
Cash generated from operating activities before	, <i>,</i>		. ,	
corporate income tax	54,420	43,707	49,800	43,282
Corporate income tax paid	(176)	(346)	(174)	(315)
Net cash flows from operating activities	54,244	43,361	49,626	42,967
Cash flows from investing activities				
Purchase of intangible and fixed assets	(54)	(74)	(54)	(65)
Sale of subsidiaries	-	1,943	-	1,943
Sale of available-for-sale securities	-	128	-	128
Net cash flow from investing activities	(54)	1,997	(54)	2,006
Cash flows from financing activities				
Redemption of issued debt securities (principal)	(22,623)	(42,974)	(22,623)	(42,974)
Interest for issued debt securities	(17,664)	(20,044)	(17,664)	(20,044)
Interest for subordinated debt	(3,244)	(3,487)	(3,244)	(3,487)
Net cash flow used in financing activities	(43,531)	(66,505)	(43,531)	(66,505)
Net cash flow for the reporting period	10,659	(21,147)	6,041	(21,532)
Cash and cash equivalents at the beginning of the				
reporting period	4,441	25,588	3,908	25,440
Cash and cash equivalents at the end of the reporting period	15,100	4,441	9,949	3,908
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# **Consolidation Group Structure** as a

### as at 31 December 2013

No.	Name of company	Registration number	Registration address	Country of domicile	Company type*	% of total paid-in share capital	% of total voting rights	Basis for inclusion in the group**
1	AS "Reverta"	LV-40003074590	Latvia, Riga LV-1010, Republikas laukums 2A	LV	KS	100	100	MAS
2	Regalite Holdings Limited	CY-HE93438	Cyprus, Nicosia 1075, 58 Arch. Makarios 3 Avenue, Iris Tower, 6th floor, office 602	CY	PLS	100	100	MS
3	OOO "Parex Leasing and Factoring"	GE-205224461	Georgia, Tbilisi, Kazbegi avenue 44	GE	LIZ	100	100	MS
4	SIA "NIF"	LV-40103250571	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
5	SIA "NIF Dzīvojamie īpašumi"	LV-40103253915	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
6	SIA "NIF Komercīpašumi"	LV-40103254003	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
7	SIA "NIF Zemes īpašumi"	LV-40103255348	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
8	UAB "NIF Lietuva"	LT-302462108	Lithuania, Vilnius LT03107, K.Kalinausko 13	LT	PLS	100	100	MS
9	OÜ "NIF Eesti"	EE-11788043	Estonia, Tallinn 10119, Roosikrantsi 2	EE	PLS	100	100	MS
10	SIA "NIF Projekts 1"	LV-50103300111	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
11	SIA "NIF Projekts 2"	LV-40103353475	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
12	SIA "NIF Projekts 3"	LV-40103353511	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
13	SIA "NIF Projekts 4"	LV-40103398418	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
14	SIA "NIF Projekts 5"	LV-40103398850	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
15	SIA "NIF Projekts 6"	LV-40103398865	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
16	SIA "NIF Projekts 7"	LV-40103512479	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
17	SIA "NIF Projekts 8"	LV-40103512604	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
18	SIA "NIF Projekts 9"	LV-40103512498	Latvia, Riga LV-1010, Republikas laukums 2A	LV	PLS	100	100	MS
19	Carnella Maritime Corp.	BVI-1701483	British Virgin Islands, Mill Mall Tower, 2 nd Floor, Wickhams Cay 1, Tortola.	BVI	PLS	100	100	MS

\*KS – commercial company, LIZ – leasing company, PLS – company providing various support services.

\*\* MS – subsidiary company, MAS – parent company.

### Notes

### Information about Reverta's structure

As at 31 December 2013 the Company had 4 representative offices.

### Issued share capital as at 31 December 2013

Shareholders	Nominal value, (LVL)	Number of shares	Paid-in share capital, (LVL)	Voting rights	Paid-in share capital, (%)
SJSC "Privatizācijas Aģentūra"	1	261 733 152	261,733,152	205 783 152	84.15%
EBRD	1	39 631 824	39,631,824	39 631 824	12.74%
Other	1	9 662 319	9,662,319	5 468 463	3.11%
Total		311 027 295	311,027,295	250 883 439	100%

# Information on certain parties that were related to the Company at the moment it received state aid

The following table represents summary of material transactions with certain parties that were related to the Company at the moment it received the State Aid:

	LVL 000's						
		2013 year		2012 year			
	Period-end balance	Average interest rate *	Interest income/ (expense)	Period-end balance	Average interest rate *	Interest income/ (expense)	
Loans issued by the Company Subordinated financing provided to	1,877	0.00%	-	1,890	0.00%	-	
the Company	35,998	3.69%	(2,116)	36,005	3.84%	(2,295)	

\* According to period-end rates

Subordinated financing contracts were entered into force in 2008 and have maturities ranging 2015 through 2022. Subordinated financing is LVL and EUR denominated. Prior repayment can be unilaterally requested only upon liquidation of the Company.

#### The following table represents the details of the Company's subordinated capital:

Counterparty	Residence country	Currency	lssue size, 000's	Interest rate	Original agreement date	Original maturity date	Amortised cost (LVL 000's) 31/12/2013	Amortised cost (LVL 000's) 31/12/2012
Notes-private								
placement	UK	EUR	20,000	4.844%	28/12/2007	28/12/2022	13,362	13,308
Private person	Latvia	LVL	7,500	6M Rigibid + 3%	28/09/2007	26/09/2017	7,501	7,501
Private person	Latvia	LVL	7,500	6M Rigibid + 3%	28/09/2007	26/09/2017	7,501	7,501
Notes – public								
issue	n/a	EUR	5,050	12%	08/05/2008	08/05/2018	3,826	3,820
Private person	Latvia	EUR	15,000	12%	20/06/2008	14/05/2015	10,595	10,602
Private person	Latvia	LVL	1,500	6M Rigibid + 3%	30/10/2008	30/10/2018	1,500	1,500
Private person	Latvia	LVL	1,500	6M Rigibid + 3%	30/10/2008	30/10/2018	1,500	1,500
Private person	Latvia	LVL	2,284	6M Rigibid + 3%	04/12/2008	17/09/2015	2,284	2,285
Private person	Latvia	LVL	2,284	6M Rigibid + 3%	04/12/2008	17/09/2015	2,284	2,285
Private person	Latvia	LVL	1,416	6M Rigibid + 3%	04/12/2008	29/09/2015	1,416	1,416
Private person	Latvia	LVL	1,416	6M Rigibid + 3%	04/12/2008	29/09/2015	1,416	1,416
Tota	al						53,185	53,134

### **Risk management**

The Group's risk is managed according to principles set out in Group's Risk Management Policy. The Group adheres to the following key risk management principles:

- Undertaking an acceptable risk level is one of the Group's main functions in all areas of operation. Risks are always assessed in relation to the expected return. Risk exposures that are not acceptable for the Group are, where possible, avoided, limited or hedged;
- The Group does not assume new high or uncontrollable risks irrespective of the return they provide. Risks should be diversified and those risks that are quantifiable should be limited or hedged;
- Risk management is based on awareness of each and every Group's employee about the nature of transactions he/she carries out and related risks;
- The Group aims to ensure as low as possible risk exposure and low level of operational risk.

Risk management is an essential element of the Group's management process. Risk management within the Group is controlled by an independent unit unrelated to customer servicing - Risk Management Division.

The Group is exposed to the following main risks: credit risk, liquidity risk, currency risk and operational risk. The Group has approved risk management policies for each of these risks, which are briefly summarised below.

### **Credit risk**

Credit risk is the risk that the Group will incur losses from debtor's non-performance or default. The group is exposed to credit risk in its loan restructuring activities.

Credit risk management is based on adequate risk assessment and decision-making. For material risks, risk analysis is conducted by independent Risk Management Division. The analysis of credit risk comprises evaluation of customer's creditworthiness and collateral and its liquidity. The analysis of creditworthiness of a legal entity includes analysis of the industry, the company, and its current and forecasted financial position. The analysis of creditworthiness of creditworthiness of an individual includes the analysis of the customer's credit history, income and debt-to-income ratio analysis, as well as the analysis of social and demographic factors. All decisions about loan restructuring or changes in loan agreements are made by the Credit Committee and further reviewed by the Company's Management Board.

The Group reviews its loan portfolio on a regular basis to assess its quality and concentrations, as well as to evaluate the portfolio trends.

Credit risk identification, monitoring and reporting is the responsibility of Risk Management Division.

### Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its legal payment obligations. The purpose of liquidity risk management is to ensure the availability of liquid assets sufficient to meet potential obligations.

The Group manages its liquidity risk in accordance with the Group's Liquidity Risk Management Policy. Liquidity risk is assessed and related decisions are made by the Company's Management Board. Daily liquidity management, as well as liquidity risk measurement, monitoring and reporting, is ensured by the Finance, Risk Management & Operational Department. Liquidity risk management in the Group is coordinated by the Finance, Risk Management & Operational Department. The main source of liquidity is debt securities issued by the Company.

### **Operational risk**

Operational risk is the risk of suffering losses resulting from processes that are deficient or non-compliant with requirements of external and internal regulations, losses resulting from actions of employees and system malfunctioning, as well as losses resulting from actions of third parties or from other external conditions, including legal risk (risk of penalty fees, sanctions applied by external institutions, losses resulting from litigation and other similar events), but excluding strategic risk and reputation risk. The Group further divides operational risk into the following categories: personnel risk, process risk, IT and systems risk, external risk.

The Group applies following approaches for operational risk management:

- Defining operational risk indicators use of statistical, financial and other indicators that reflect the level of various operational risk types and its changes within the Group;
- Operational risk measurement by recording and analysing operational risk events, the extent of the respective damage incurred, causes and other related information (data base of operational risk losses and incidents);
- "Four-eye-principle" and segregation of duties;
- Business continuity planning;
- Insurance;
- Investments in appropriate data processing and information protection technologies.

### **Currency risk**

Currency risk is related to mismatch in foreign currency asset and liability positions that impact the Group's cash flow and financial results via fluctuations in currency exchange rates.

Currency risk management in the Group is carried out in accordance with the Group options. Day-to-day currency risk monitoring, management and reporting is the responsibility of Finance, Risk Management & Operational Department.