

# Joint stock company "Rīgas autoelektroaparātu rūpnīca" (reg.Nr. 4 0003030454)

Report for 12 months of 2013

(Not audited)

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# Information about the company

Name of the company	Rīgas autoelektroaparātu rūpnīca
Legal form	Joint stock company
Registration number in the Register of Enterprises, place and date	000303045, Riga, 22.04.1998
Registration number in Commercial Register, place and date	40003030454, Riga, 30.06.2004
Address	2, Klijanu street, Riga, Latvia, LV-1013
Board	Eriks Kazha - Chairman (since 11.04.2013) Zigurds Kalninsh (since 1998 up to 05.02.2013) Gunars Lubis (since 11.04.2013) Maksym Araslanov
Council	Eriks Kazha – Chairman (up to 11.04.2013) Edgars Lubis – Chairman (since 11.04.2013) Gunars Lubis – Deputy Chairman (up to 11.04.2013) Viktors Rojs (Member of Council; since 11.04.2013 – Deputy Chairman) Zane Sproge (since 11.04.2013) Nina Kazha Galina Kraveca
Reporting period	01.01.2013 - 31.12.2013
Main shareholders	Basing on the list of shareholders prepared on October 31,2013:  1. JSC "Baltijas Holdings"-43.9 % Reg.Nr.40003148033, 2, Klijanu street, Riga 2. "Tehprojekts",Ltd43.9% Reg.Nr. 40103020397, 12,Unijas street, Riga 3. Other physical and legal persons 12.2%

## **Management report**

#### Information about the company and its basic activities

The company was found in 1946 under the Ministry of Automotive industry of the USSR as a manufacturer of electric equipment and other goods for automobiles and agricultural machinery. JSC "Rīgas autoelektroaparātu rūpnīca" has maintained the same profile of production - production of control and measuring devices for motorcars and tractors.

The following technological processes are used in the manufacturing: metal machining and punching, moulding of plastics, electroplating and paint coating and assembling of finished products.

The company has introduced quality management system corresponding to ΓΟCT ISO-9001: 2011 (ISO 9001:2008), ΓΟCT P ИСО/ТУ 16949-2009 (ISO/TS 16949:2009).

JSC "Rīgas autoelektroaparātu rūpnīca" has neither foreign mission nor branch.

### Economic activities in the reporting period

Net turnover of the enterprise in 2013 is 398238 LVL (566642 EUR). It has increased by 56,4% if compared with 2012 due to larger deliveries to the enterprises of Russia and Ukraine.

Average number of employees in the reporting period is 29.

The result of economic activities in this period is profit 287987 LVL (409769 EUR). It is gained from sale of part of real estate.

The products of the enterprise are specific and are intended mainly for complete set of automobiles and agricultural machinery in Russia, Ukraine and Belarus. Therefore the production and delivery volumes are depending on the planned production volumes of automobiles' producers and from the per cent of the production of our enterprise in total delivery volumes. 56% of net turnover in 2013 is export to Russia and 17% to Ukraine.

#### Future prospects and further development

The board predicts that the volumes of sales in 2014 will be much bigger than in 2013. The collaboration with Ukraine will enlarge. The deliveries to Russian company GAZ are also scheduled bigger than in the previous year. The company is working to renew mutual collaboration with Belarus. A further perspective is to perform assembly works of other goods besides the production of electrical appliances for automobiles and tractors. The negotiations with potential customers in the countries of European Union are going on.

The real estate that belongs to the company is much bigger than it is necessary for the process of production. Great activities are carried out to enhance the efficiency of the estate. In 2014 JSC "Rigas autoelektroaparatu rupnica" will invest 1, 3 million euro to improve the effectiveness of expenditure of energy in production building attracting 0, 73 million euro as investments of Climate changes financial instrument. These investments will stop the deterioration and dilapidation of building structure and utilities as well as reduce the costs for energy. It will become possible to maintain adequate microclimate in premises. After carrying out of the activities of the project JSC "Rigas autoelektroaparatu rupnica" will have obtained a new central heating boiler that will ensure heating and hot water supply in long-term applying system of renewable energy resources and thus ensuring growth of economic efficiency.

#### Risks for the economic activities of the company

- 1) Developing and introducing of new technologies is an expensive process. If it is necessary to obtain new machinery, equipment, punch press or introduce new technologies, it may cost from tens of thousands EUR up to hundred of thousands EUR. It is hard to return this money because the new product takes part in a tender where design, functions, quality as well as price are evaluated. As the products are intended for complete set of definite automobiles there is a risk that a contract will not be signed for any of reasons.
- 2) The price depends on three main factors costs of production, demand and prices of competitors. If the level of prices for materials and services remain lower for the internal market of NVS (Commonwealth of Independent States) it may create essential problems for competitiveness of goods manufactured by the company. Besides, even if the prices are equal the automobile and tractor producers prefer local suppliers. The only possibility to stay in the market is to offer products of higher quality for low prices.
- 3) The activities of the company are subjected to the fluctuations of foreign currencies' exchange rate because different currencies are used in the deals with the purchasers as well as with the suppliers.
  - Besides, problems may occur because of political situation in the countries of collaboration partners as it is now confirmed by the situation in Ukraine.

Chairman of the Board:	E.Kazha
Members of the Board:	G.Lubis
	M. Araslanov

February 27, 2014

# **Statement of Management Responsibility**

The Management Board of JSC "Rīgas autoelektroaparātu rūpnīca" (the Company) is responsible for the preparation of the financial statements of the Company.

The financial statements on pages 6 to 16 are prepared in accordance with underlying accounting records and source documents and present fairly the financial position of the Company as on December 31, 2013 and the results of its operations and cash flows for the period ended on December 31, 2013.

The financial statements are prepared in accordance with laws "On accountancy", "On the annual reports" and Latvian Accounting Standards on a going company basis. Appropriate accounting policies have been applied on a consistent basis. Judgements and estimates made by the Management Board in the preparation of the financial statements have been prudent and reasonable.

The Management Board of JSC "Rīgas autoelektroaparātu rūpnīca" is responsible for the maintenance of proper accounting records, the safeguarding of the Company's assets and the prevention and detection of fraud and other irregularities in the Company. The Management Board is also responsible for operating the Company in compliance with the legislation of the Republic of Latvia.

On behalf of the Board,	
	Eriks Kazha
	Chairman of the Board

February 27, 2014

BALANCE SHEET	<b>For 12</b>	month	s of 2013		K=0,7028	04				
			LVL	LVL	EUR	EUR	LVL	LVL	EUR	EUR
ASSETS	Notes	Row code	At the end of the period 31.12.13.	At the beginning of the year 1.01.13.	At the end of the period 31.12.13.	At the beginning of the year 1.01.13.	At the end of the period 31.12.12.	At the beginning of the year 1.01.12.	At the end of the period 31.12.12.	At the beginning of the year 1.01.12.
A. LONG-TERM INVESTMENTS						<u> </u>	<u>-</u>			
1. Fixed assets										
1.1. Land, buildings and constructions	1	010	1395091	2223609	1985036	3163911	2223609	409229	3163911	582280
1.2. Equipment and machinery		020		3614	0	5142	3614	11520	5142	16392
1.3. Other fixed assets and inventory		030	39	176	56	250	176	346	250	492
1. TOTAL		040	1395130	2227399	1985092	3169303	2227399	421095	3169303	599164
2.Long-term financial investments										
2.1.Other securities and investments		050	180	200	256	285	200	200	285	285
2. TOTAL		060	180	200	256	285	200	200	285	285
A. TOTAL		070	1395310	2227599	1985348	3169588	2227599	421295	3169588	599449
B. CURRENT ASSETS										
1. Inventory		ı	1		T				I I	
1.1. Raw materials, basic materials and										
consumables		080	250787	225900	356838	321427	225900	247309	321427	351889
1.2. Work in progress		090	70741	77439	100655	110186	77439	28834	110186	41027
1.3. Finished goods and goods for sale		100	439245	472177	624989	671847	472177	572896	671847	815158
1.4. Advance payments for goods	2	110	41482	64759	59024	92144	64759	15454	92144	21989
1. TOTAL	1	120	802255	840275	1141506	1195604	840275	864493	1195604	1230063
2. Debtors		100		0.5470		07.11	25170	<b>50</b> 50 4	25.45	101010
2.1. Purchasers' debts	3	130	51146	26458	72774	37646	26458	73684	37646	104843
2.2. Other debtors	4	140	498473	197998	709263	281726	197998	236491	281726	336496
2.3. Short term loans	5	150	18934	12265	26941	17452	12265	75640	17452	107626
2.4. Next period costs	6	160	121	143	172	203	143	166	203	236
2. TOTAL		170	568674	236864	809150	337027	236864	385981	337027	549201
3. Cash 3. TOTAL	7	180	37510	21475	53372	30556	21475	489497	30556	696492
B.TOTAL		190	1408439	1098614	2004028	1563187	1098614	1739971	1563187	2475756
TOTAL ASSETS		200	2803749	3326213	3989376	4732775	3326213	2161266	4732775	3075205

BALANCE SHEET	BALANCE SHEET For 12 months of 2013 K=0,702804				04						
			LVL	LVL	EUR	EUR	I	LVL	LVL	EUR	EUR
LIABILITIES	Notes	Row code	At the end of the period 31.12.13.	At the beginning of the year 1.01.13.	At the end of the period 31.12.13.	At the beginning of the year 1.01.13.	p	the end of the eriod .12.12.	At the beginning of the year 1.01.12.	At the end of the period 31.12.12.	At the beginning of the year 1.01.12.
A. Equity											
1. Share capital	8	210	3565509	3565509	5073262	5073262	35	65509	3565509	5073262	5073262
2. Long-term investment revaluation reserve	9	220	0	664485	0	945477		54485	0	945477	0
TOTAL		230	3565509	4229994	5073262	6018739	42	29994	3565509	6018739	5073262
2. Retained profit:											
a) brought forward from previous years		240	-1936273	-1936273	-2755068	-2755068		39628	-1939628	-2759842	-2759842
b) for the accounting year		250	287987		409769			3355		4774	
A. TOTAL		260	1917223	2293721	2727963	3263671	22	93721	1625881	3263671	2313420
B.PROVISIONS					_				1		
1.Other provisions	10	270	10942	13070	15569	18597		3070	9674	18597	13765
B. TOTAL		280	10942	13070	15569	18597	1	3070	9674	18597	13765
C.CREDITORS							_				
1. Long term creditors											
1.1.Other loans	11	290	40187	331890	57181	472237		31890	0	472237	0
1.2.Next period income	12	300	704286	531651	1002109	756471		31651	0	756471	0
1.TOTAL		310	744473	863541	1059290	1228708	80	63541	0	1228708	0
2. Short term creditors							_		1		
2.1. Advance payments from customers		320	3686	49998	5245	71141	4	9998		71141	
2.2. Accounts payable to suppliers and											
contractors	13	330	96909	67391	137889	95889	6	7391	131376	95889	186931
2.3. Taxes and State mandatory social											
insurance payments	14	340	6198	5813	8819	8271	4	5813	10907	8271	15520
2.4. Other creditors	15	350	10195	15514	14506	22074	1	5514	11659	22074	16589
2.5.Next period income	12	360	12962	12992	18443	18486	1	2992	367175	18486	522443
2.6. Accrued obligations	16	370	1161	4173	1652	5938	4	1173	4594	5938	6537
2.TOTAL		380	131111	155881	186554	221799	15	55881	525711	221799	748020
C.TOTAL		390	875584	1019422	1245844	1450507	10	19422	525711	1450507	748020
TOTAL LIABILITIES		400	2803749	3326213	3989376	4732775	33	26213	2161266	4732775	3075205

# PROFIT OR LOSS ACCOUNT

## For 12 months of 2013

K=0.702804

		LVL	LVL	EUR	EUR
Item	Row code	12 months of 2013	12 months of 2012	12 months of 2013	12 months of 2012
1	2	3	4	5	6
Net turnover	010	398238	254600	566642	362263
Production costs of goods sold	020	413860	330128	588870	469729
Gross profit or loss	030	-15622	-75528	-22228	-107466
Sales costs	040	5117	1684	7281	2396
Administrative expenses	050	91486	113956	130173	162145
Other income from economic activities	060	491657	313706	699565	446363
Other costs of economic activities	070	57978	93774	82495	133428
Other interest income and similar income	080	936	6566	1332	9342
Interest payments and similar expenses	090	9733	4590	13849	6531
Profit or loss before extraordinary items and taxes	100	312657	30740	444871	43739
Profit or loss before taxes	110	312657	30740	444871	43739
Other taxes (Real estate tax)	120	24670	27385	35102	38965
Profit or loss for the accounting year	130	287987	3355	409769	4774

Earnings per share 0,081 0,001 0,115 0,001

# STATEMENT OF CASH FLOWS for 12 months of 2013

#### I. Cash flow from operating activities

K=0.702804

	1. Cush now from operating activities	11-0.702001				
		2013	2012	2013	2012	
		12 months	12 months	12 months	12 months	
No	ITEMS	LVL	LVL	EUR	EUR	
1	Income from sales and services	326794	279591	464986	397822	
	Payments to suppliers, to employees and					
2	other expenses for production	-419727	-469415	-597218	-667917	
	Other income or expenses for economic					
3	activities	75781	180177	107827	256369	
		15150	0.545	24407	1070 -	
4	Cash flow from gross operating activities	-17152	-9647	-24405	-13726	
5	Real estate tax payments	-24670	-27385	-35102	-38965	
I.	Net cash flow from operating activities	-41822	-37032	-59507	-52691	

#### II. Cash flow from investment activities

		2013	2012	2013	2012
		12 months	12 months	12 months	12 months
No	ITEMS	LVL	LVL	EUR	EUR
1	Purchase of intangible and fixed assets		-1124966		-1600682
2	Sales of intangible and fixed assets	124128	150383	176618	213976
3	Given loans	-50000		-71143	
4	Repaid loans		35640		50711
5	Received interest		3076		4377
II.	Net cash from investment activities	74128	-935867	105475	-1331618

## III. Cash flow from financing

		2013	2012	2013	2012
		12 months	12 months	12 months	12 months
No	ITEMS	LVL	LVL	EUR	EUR
1	Repayment of loan	30000	408754	42686	581604
2	Received as financing of KPFI 10/51 project	185567	177468	264038	252514
3	Repaid loans	-229492	-78650	-326538	-111909
III.	Net cash flow from financing	-13925	507572	-19814	722209

# SUMMARY OF CASH INCOME AND EXPENDITURE

		2013	2012	2013	2012
		12 months	12 months	12 months	12 months
No	ITEMS	LVL	LVL	EUR	EUR
I	The result from operating activities	-41822	-37032	-59507	-52691
II	The result from investment activities	74128	-935867	105475	-1331618
III	The result from financing	-13925	507572	-19814	722209
IV	The result from currency rate fluctuations	-2346	-2695	-3338	-3835
	Cash increase or decrease	16035	-468022	22816	-665935
	Cash and cash equivalents at the beginning of the reporting period	21475	489497	30556	696491
	Cash and cash equivalents at the end of the reporting period	37510	21475	53372	30556

# STATEMENT OF EXCHANGES IN EQUITY

LVL	31.12. 2013.	31.12. 2012.	31.12. 2011.
Share capital	3565509	3565509	3565509
Long-term investment revaluation			
reserve			
In the balance sheet of the previous			
period	664485	0	0
Exchanges of long-term investment			
revaluation reserve	-664485	664485	0
In the balance sheet at the end of the			
accounting period	0	664485	0
Retained profit			
Retained profit brought forward from			
previous years	-1936273	-1939628	-1596630
Profit of the accounting year	287987	3355	-342998
Total profit in the balance sheet at the end			
of the accounting year	-1648286	-1936273	-1939628
Equity			
In the balance sheet of the previous			
period	2293721	1625881	1625881
In the balance sheet at the end of the			
accounting period	1917223	2293721	1625881

EUR	31.12. 2013.	31.12. 2012.	31.12. 2011.
Share capital	5073262	5073262	5073262
Long-term investment revaluation			
reserve			
In the balance sheet of the previous			
period	945477	0	0
Exchanges of long-term investment			
revaluation reserve	-945477	945477	0
In the balance sheet at the end of the			
accounting period	0	945477	0
Retained profit			
Retained profit brought forward from			
previous years	-2755068	-2759842	-2271800
Profit of the accounting year	409769	4774	-488042
Total profit in the balance sheet at the end			
of the accounting year	-2345299	-2755068	-2759842
Equity			
In the balance sheet of the previous			
period	3263671	2313420	2313420
In the balance sheet at the end of the			
accounting period	2727963	3263671	2313420

#### NOTES TO FINANCIAL STATEMENTS

The report of 12 months of 2013 is prepared in accordance with the law "On accountancy", "On the annual reports", Regulations No.488 issued by the Cabinet of Ministers of the Republic of Latvia "Regulations on enforcement policies of the law on annual reports" and Regulations No.481 issued by the Cabinet of Ministers of the Republic of Latvia "Regulations on content and preparation procedures of the cash flow statement and statement of changes in equity".

Profit or loss account is prepared in accordance with methods of turnover expenses.

Statement of cash flows is prepared using the direct method.

The stock of finished goods, produced in 2013, is evaluated in production costs.

The stock of finished goods, produced in previous years, is valued in accordance with the lowest market price.

The financial statements include comparable information of the same period of the previous year.

The financial statements are presented in the national currency of Latvia, the lat (LVL) and in euro (EUR).

#### Balance sheet for 12 months of 2013

1. Buildings, constructions and land are registered in Land Register and the property belongs to "RAR". Balance sheet  $-row\ code\ 010$ 

Balance value on December 31, 2013: 1395091 LVL on January 1, 2013: 2223609LVL including: buildings and constructions- 1332664 LVL land - 62427 LVL 389227 LVL

Cadastral value on 01.01.20131920085 LVLCadastral value of the buildings -1542885 LVLCadastral value of the land -377200LVL

On December 2013, JSC "RAR" sold the parts of the property on Klijanu 2B.

## 2.Advance payments for goods. Balance sheet -row code 110

Advance payment	Total in LVL 31.12.2013	Total in LVL 31.12.2012
For materials	261	35176
For outfit	41221	29583
TOTAL	41482	64759

#### 3. Purchasers' debts. Balance sheet -row code 130

Business partner	Total in LVL 31.12.2013	Total in LVL 31.01.2012
Enterprises of Russia	35552	15669
Enterprises of Belarus	10789	10789
Enterprises of Ukraine	4805	
TOTAL	51146	26458

Customers' debts are real. According to the signed contracts customers shall pay for the delivered production in 60 days. Enterprises of Belarus fall behind the term of payment.

#### 4.Other debtors. Balance sheet -row code 140

Debt	Total in LVL 31.12.2013	Total in LVL 31.12.2012
Agreement of lease	7037	6091
For materials and outfit	50253	34042
For the equipment	31016	31016
For real estate	400000	118910
Overpaid taxes	10167	7913
Other debts		26
TOTAL	498473	197998

#### 5. Short term loans. Balance sheet row code 150

Residue of the loan is 25838, 84 EUR, accrued interest is 1101, 39 EUR

#### 6. Next period costs. Balance sheet row code 160

Next period costs 121 LVL include magazine subscription and motor insurance.

#### 7. Cash. Balance sheet row code 180

Currency	Balance	Exchange rate	Balance LVL	Balance LVL
	in	of the Bank of	As on December 31,	As on January 1, 2013
	currency	Latvia	2013	
LVL			6136.62	5065.75
USD	57435.35	0.515	29579.15	2071.93
EUR	1323.74	0.702804	930.33	14337.20
RUR	55360.41	0.0156	863.62	0.65
Total			37509.72	21475.53

#### 8. Share capital. Balance sheet -row code - 210

Share capital is 3565509 LVL. Nominal value of a share is 1.00 LVL.

There are 1802723 registered shares and 1762786 bearer's shares.

All the shares have equal rights.

#### 9. Long-term investment revaluation reserve. Balance sheet -row code - 220

On 2012 the real estate on Klijanu street 2B was revaluated in conformity with actual value determined by certified estimator. Increase in value was stated in long-term investment revaluaton reserves. On 2013 this state was sold.

#### 10. Other provisions. Balance sheet row code -270

In accordance with the law "On the annual reports" provisions for vacations of 2013 are calculated in total 10942 LVL.

The provisions for vacations of 2012 were calculated 13070 LVL.

#### 11. Other loans. Balance sheet row code – 290

Reconstruction of office building was implemented attracting investments of Climate changes financial instrument. "RAR" wass financing 35% of the project attaching credits of other enterprises.

#### 12. Next period income. Balance sheet row code 300 and 360

The finansing 730210.58 LVL was received for KPFI-10/51 project - reconstruction of office building improving effectiveness of expenditure of thermal energy. 12962,32 LVL of them were included in the income of 2013, 12962,32 LVL will be included in the income of 2014 and 704285,94 LVL are long term next period income.

## 13. Accounts payable to suppliers and contractors. Balance sheet row code – 330

Substantiation	Total in LVL	Total in LVL
	31.12.2013	01.01.2013
For electric power		2900
For water supply	244	911
For materials and sub-components	92488	58288
Payments to Stock exchange	756	756
Different services	3421	4536
Total	96909	67391

## 14. Taxes and State mandatory social insurance payments. Balance sheet row code – 340

Item	Dec.31,2012 Overpaid (-) Debt(+)	Calculated in 2013	Fine	Paid in 2013	Received repayment	Dec.31,2013 Overpaid (-) Debt(+)
Personal						
income tax	2124.58	25458.52	0.03	25423.32		2159.81
Social security				46217.61		
payments	3639.49	46567.92				3989.80
Real estate tax						
	0	24669.98	35.54	24705.52		0
Business risk						
fee	8.50	90.75		91.00		8.25
Value added						
tax	-7913.04	-41536.64		3311.96	42603.85	-10157.79

There are no debts for tax payments.

In 2007 JSC "RAR" signed contract with "Zaļa josta", Ltd for recovery of used wrapping materials and was exempted from natural resource tax for wrapping materials.

#### 15. Other creditors. Balance sheet row code – 350

Debt	Total in LVL	Total in LVL 01.01.2013
	31.12.2013	
Salary	7854	7456
Other creditors	2341	8058
Total	10195	15514

#### 16.Accrued liabilities. Balance sheet row code 370

1161 LVL for different srervices received in December 2013.

## Notes to profit or loss account

As from 2013 net turnover includes income from demise of real estate.

In 2012 income from this  $\ \,$ branch was inessential – only 0,5% of net turnover. Therefore data for 2012 are not recalculated.

Breakdown of net turnover by kind of production: (LVL and %)

	Net		Includ	ling	
	turnover	Control and	Different	Other	Demise of
	Total:	measuring	orders	metal	real estate
		devices for		ware	
		vehicles			
2013	398238	301809	25516	67425	3488
%	100	75.8	6.4	16.9	0.9
2012	254600	135430	9048	110122	
%	100	53.2	3.6	43.2	

Breakdown of net turnover by geographical markets: (LVL and %)

	Net turnover		Includ	ing	
	Total:	Russia	Ukraine	EU	Latvia
2013	398238	221562	67109	13030	96537
%	100	55.6	16.9	3.3	24.2
2012	254600	81778	18487	24185	130150
%	100	32.1	7.3	9.5	51.1

Row code	Item	6 months of 2013 LVL	6 months of 2012 LVL
020	Production costs of goods sold, total:		
	including	413860	330128
	-costs of materials and sub-components including transport		
	expenses, custom fees and import duties	162700	95934
	-salaries and social security payments	113580	150910
	- provisions for vacations	8798	5184
	- electric power	30069	28657
	-services related to the process of production	24784	5450
	-inventory and outfit	1499	6016
	- amortization	37646	17591
	-operating costs	34784	20386

17         1684           37         1427           30         257           36         113956           47         68462           08         2488           48         3366           2000         5000           97         26107           74         771           23         5045           37         89697           28         36           36         83782           31         82177           51592         52           13         6386
36     113956       47     68462       08     2488       48     3366       2000     5000       39     717       00     5000       207     26107       74     771       23     5045       37     89697       28     836       33     82177       51592     52
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47     68462       08     2488       48     3366       2000     5000       39     717       00     5000       27     26107       74     771       23     5045       57     313706       72     72       87     89697       28     83782       81     82177       51592     52
08     2488       48     3366       2000     39       39     717       00     5000       27     26107       74     771       23     5045       37     313706       72     38       36     83782       31     82177       51592     52
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