Finnvera Financial Statements 2013



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Report of the Board of Directors

The world economy continued its sluggish growth during the first half of 2013, and the upswing that took place towards the end of the year did not affect Finland's economic trend yet. The economic atmosphere in Finland was uncertain throughout the year, especially as the gloomier outlook for the public economy clouded future expectations. Finland is in an awkward economic rut: the structure of exports and the weak domestic demand kept the economy stagnant. The need for inevitable structural reforms is becoming increasingly evident.

The operation of the Finnish financial market was at least satisfactory. Unlike in Southern Europe, Finnish companies did not suffer from a credit crunch even though the public debate may have suggested otherwise. The availability of financing is reasonably good, but banks have presented more stringent requirements for collateral, margins have risen, and borrowers are required to account for a larger share of financing themselves. This affected the availability of credit for companies with the weakest performance. The capital markets recovered slightly, but this did not help SMEs. Actions were launched to develop capital markets, but the effects will not be visible until a few years from now.

With regard to Finnvera's clients, demand for financing for investments was low among SMEs. Financing was mainly needed for working capital and for rescheduling existing loans. Demand for export financing continued to be brisk but focused only on a few sectors. Finnvera was able to meet the financing needs of export companies in a competitive manner.

The role of public financing is accentuated when the economic situation is difficult. This is also true for the current recession. Finnvera has been actively involved in finding solutions to well-known financial problems in certain sectors, such as the marine industry and mining. The recession has also reflected on Finnvera as higher credit risks among SMEs.

In 2014 resources will be targeted at the strategy selected

The impartial evaluation of Finnvera's operations, conducted in 2012, gave rise to a revision of the strategy. Implementation of the new strategy began and assumed tangible forms during the period under review: in line with its strategy, Finnvera targeted its financing more clearly at growing and internationalising enterprises.

The company's structure and resources are directed so as to provide increasing support for the strategy selected. Thus, Finnvera will act more consistently in keeping with the Government's industrial policy.

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The regional network will be revised so that the division into service regions is discontinued and the current branch offices constitute larger regions than at present. The model for managing offices is simplified when the number of regions is reduced. For clients this will be visible as increasingly uniform practices and as better service.

Finnvera's role as the intermediary for the State's interest subsidies to SMEs ended

In accordance with the decision made by the Government during discussions on spending limits, Finnvera's role as the intermediary for the State's interest subsidies to SMEs ended on 31 December 2013.

In this connection, the microloan product ceased to be in use. In the future, other Finnvera products will be used for micro-financing. At the same time, the terms of financing for small projects became more flexible since there are no longer any special terms associated with interest subsidies. The terms of the Entrepreneur Loan also became more flexible.

New tasks proposed for Finnvera

In the proposal for the third supplementary budget in 2013, the Government suggested that Finnvera be given new tasks and means for strengthening the operating potential of enterprises and the Finnish economy. For instance, substantial increases are proposed to the authorisation to finance export credits and ship credits and also to the authorisation to grant export credit guarantees. Ensuring sufficient authorisation for Finnvera to grant export financing during spring 2014 is pivotal for the operations of capital goods exporters. The proposal whereby Finnvera could subscribe to bonds issued by SMEs would, in turn, help to secure the availability of financing for growth and investments.

The Government will make the final decisions during 2014.

Business trends

The Group's profit trend for January–December 2013

The Finnvera Group's profit for the year 2013 was EUR 75 million (53 million), or EUR 21 million more than the year before. The main factors contributing to the improved performance were the increase in the

parent company Finnvera plc's fee and commission income in export financing and the decrease in impairment losses on receivables and guarantee losses in SME financing. In contrast, the decrease in the net interest income, caused by lower interest rates and a reduction of the outstanding credits for SME financing, had a negative effect on the profit.

The Group's operating profit was EUR 75 million (54 million). The profit was divided between the business areas as follows: The operating profit of SME Financing was EUR 7 million (–4 million) while that of Export Financing was EUR 74 million (62 million), of which the operating profit for export credits accounted for EUR 0.6 million. The result for venture capital investments was EUR 5 million in the red (–3 million).

Within the past few years, Finnvera's outstanding commitments and their risk levels have risen significantly. Risk levels continued to rise in 2013 as well. The rise in risk levels is reflected in SME financing, for instance, as poorer risk ratings for client enterprises and as an increase in the relative share of non-performing receivables and payment delays. Another indication of the higher risk level is that, in recent years, the impairment losses on receivables and guarantee losses materialised in SME financing have been greater than in the past, although in 2013 impairment losses and guarantee losses were smaller than the year before. In export financing, no major losses have been recorded in recent years or in 2013, and no major increases have been made in provisions for losses in proportion to the outstanding commitments.

The impact of the parent company, the subsidiaries and the associated companies on financial performance

The profit of the parent company, Finnvera plc, in 2013 stood at EUR 69 million (56 million). The profit improved on the previous year by EUR 13 million. The improvement was mainly due to a rise of 20 per cent in fee and commission income, to EUR 133 million (110 million), and a decrease of 16 per cent in impairment losses on receivables and guarantee losses, to EUR 62 million (74 million). Correspondingly, the profit was reduced by a decrease in net interest income to EUR 53 million (60 million) and an impairment loss of EUR 9 million entered on the investments made by the subsidiaries.

The subsidiaries and associated companies had an impact of EUR 6 million on the Group's profit (–3 million). Venture capital investment companies accounted for EUR –4 million (–4 million) of this impact. Interest equalisation, lending, and funding for export credits accounted for EUR 2 million (1 million). In addition, the elimination of the impairment loss entered on the subsidiaries' investments and both Matkailunkehitys Nordia Oy and the dissolution of Spikera Oy had an impact on the Group's profit.

| Finnvera Group Financial performance | Q4/2013 MEUR | Q3/2013 MEUR | Q2/2013 MEUR | Q1/2013 MEUR | Q4/2012 MEUR | Change % | 2013 MEUR | 2012 MEUR | Change % |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|----------|--------------|--------------|----------|
| Net interest income | 15 | 12 | 14 | 14 | 17 | -10 | 56 | 63 | -11 |
| Fee and commission income and expenses | | | | | | | | | |
| (net) | 37 | 35 | 30 | 32 | 29 | 28 | 134 | 112 | 20 |
| Gains/losses from items carried at fair value | 1 | 0 | -2 | -1 | 5 | -75 | -2 | 2 | -178 |
| | | | | · · | | | | | |
| Administrative expenses | -12 | -8 | -12 | -11 | -12 | -3 | -43 | -43 | 0 |
| Impairment losses, guarantee losses | -35 | -11 | -16 | -2 | -13 | 177 | -64 | -75 | -16 |
| Loans and domestic guarantees | -31 | -26 | -24 | -21 | -25 | 23 | -101 | -115 | -12 |
| Credit loss compensation from the State | 7 | 14 | 8 | 18 | 14 | -51 | 48 | 50 | -3 |
| Export credit guarantees and special guarantees | -11 | 0 | 0 | 0 | -1 | 611 | -11 | -10 | 7 |
| Operating profit | 4 | 27 | 15 | 30 | 25 | -85 | 75 | 54 | 39 |
| Profit for the period | 3 | 27 | 14 | 30 | 23 | -86 | 75 | 53 | 40 |

Separate result and the funds on the balance sheet

Finnvera's balance sheet has separate funds for domestic operations and for export and special guarantee operations. Each year, operating profits are entered into these funds and, correspondingly, any losses from operations are covered from these funds.

The separate result of export credit guarantee and special guarantee activities accounted for EUR 78 million of Finnvera plc's total profit for 2013 (62 million). This sum was transferred to the fund for export credit guarantees and special guarantees. The result for SME financing and venture capital investments during the financial period, and the sum entered into the fund for domestic operations, was EUR –9 million (–6 million). In addition, EUR 4 million (3 million) of a subordinated loan granted by the State was cancelled because of the loss shown by Seed Fund Vera Ltd in 2012; this sum was entered directly into retained earnings and is transferred to the fund for domestic operations.

Moreover, Finnvera's balance sheet includes a fund for venture capital investments, under unrestricted equity. This fund is used for monitoring the assets allocated by the European Regional Development Fund (ERDF) for venture capital investments.

The Group's profit trend for October–December 2013

The Finnvera Group's profit for the last quarter of 2013 came to EUR 3 million. The profit was markedly, or EUR 24 million, smaller than the profit for the third quarter.

The factors contributing to the weaker performance during the last quarter included the impairment losses on receivables and guarantee losses, which at EUR 35 million were clearly higher than in the previous quarter. Another factor diminishing the profit was the higher administrative expenses for the final quarter. They were EUR 12 million, or at the same level as the year before. However, owing to the accrual practices applied to personnel expenses and the timing of certain expenses for external services near the end of the year, administrative expenses were over 40 per cent more than the figure for the third quarter of 2013 (8 million).

Analysis of the Group's financial performance in January–December 2013

The Group's income increased by 6 per cent on the previous year. In particular, the marked rise in fee and commission income, shown by the parent company for export financing, contributed to the increase. Correspondingly, the Group's expenses were nearly 4 per cent greater than the year before, the main reason for this being the increase in IT expenses. At the end of the year, however, the Group's cost-to-income ratio was excellent, 27 per cent.

Interest income and expenses and interest subsidies

The Finnvera Group's net interest income in January–December came to EUR 56 million (63 million). The low interest level did not affect the total interest income significantly because the parent company's lower interest income level was offset by the considerably greater interest income of Finnish Export Credit, accumulated from the funding of export credits during the year. However, the increase in interest expenses had a marked impact on the decline in net interest income.

The interest subsidy paid by the State and by the European Regional Development Fund (ERDF) and passed on to clients totalled EUR 9 million (12 million), or nearly 28 per cent less than the year before. The fall in the amount of interest subsidy was caused by a decline in interest-subsidised outstanding commitments.

Fee and commission income and expenses

The net value of the Group's fee and commission income and expenses came to EUR 134 million (112 million). The amount of fee and commission income and expenses increased by 20 per cent on the previous year.

Fee and commission income totalled EUR 140 million (115 million), of which the parent company's fee and commission income for export credit guarantees and special guarantees was EUR 104 million (81 million), for domestic credits and guarantees EUR 34 million (32 million), and for interest equalisation, lending and the funding of export credits EUR 2 million (2 million).

The Group's fee and commission expenses totalled EUR 5 million (3 million) and consisted mainly of costs incurred by the parent company in reinsurance and acquisition of funds.

Gains and losses from items carried at fair value

The Group's gains from items carried at fair value through profit or loss totalled EUR –2 million (2 million), of which the change in the fair value of interest rate and currency swaps and debts accounted for EUR one million (3 million) and the change in the fair value of venture capital investments accounted for EUR –3 million (–1 million). In addition to changes in the fair value of debts and derivatives and the recognition of the fair value of venture capital investments, the item includes exchange rate differences.

Other income

Other operating income in the Group totalled EUR 1 million (2 million). Other income includes the management fee paid by the State Guarantee Fund to Finnvera for managing the liability for export credit guarantees and special guarantees arisen before 1999, a remuneration associated with the management of ERDF financing, and rental income.

Impairment losses on receivables and guarantee losses

The Group's impairment losses and guarantee losses on loans, domestic guarantees, export credit guarantees and special guarantees totalled EUR 112 million (125 million). After the State's compensation for credit losses, the Group's liability for the impairment losses and other losses during the period under review amounted to EUR 64 million (75 million).

Impairments, losses and provisions on loans and domestic guarantees totalled EUR 101 million (115 million). Almost all of the losses arose from credits and guarantees granted to SMEs. The compensation for credit losses paid by the State and the European Regional Development Fund totalled EUR 48 million (50 million),

or 57 per cent of the losses materialised (54). The total amount of impairment and other losses in SME financing – i.e. micro-financing, regional financing and financing for growth and internationalisation – was 3.4 per cent of the outstanding commitments (3.5).

In 2013, no major losses were recorded and no major increases were made in provisions for losses relative to the outstanding commitments in export financing. Losses on export credit guarantees and special guarantees amounted to EUR 11 million (10 million).

| Finnvera Group Impairment losses on receivables, guarantee losses | Q4/2013 MEUR | Q3/2013 MEUR | Q4/2012 MEUR | Change % | 2013 MEUR | 2012 MEUR | Change % |
|---|-----------------|-----------------|-----------------|-------------|--------------|--------------|-------------|
| Impairment losses, guarantee losses | -35 | -11 | -13 | 177 | -64 | -75 | -16 |
| Loans and domestic guarantees | -31 | -26 | -25 | 23 | -101 | -115 | -12 |
| Credit loss compensation from the State | 7 | 14 | 14 | -51 | 48 | 50 | -3 |
| Export credit guarantees and special guarantees | -11 | 0 | -1 | 611 | -11 | -10 | 7 |

Non-performing and zero-interest receivables increased by EUR 29 million, or 26 per cent, during the year and totalled EUR 5.0 per cent of the outstanding commitments at year's end. A factor affecting the amount of non-performing credits was the number of applications filed for corporate restructuring, which was greater than the year before.

Administrative expenses and other operating expenses

The Group's administrative expenses totalled EUR 43 million (43 million), of which personnel expenses accounted for 70 per cent (70). Administrative expenses rose by 0.3 per cent on the previous year (2). Other operating expenses totalled EUR 8 million (7 million) and they included depreciation and expenses associated with real property.

Long-term economic self-sustainability

According to the goal of economic self-sustainability set for Finnvera's operations, the income received from the company's operations must, in the long run, cover the company's operating expenses. In SME financing, the period for reviewing self-sustainability is 10 years while in export financing it is 20 years. Self-sustainability in Finnvera's SME financing has been attained over a period of ten years when the cumulative result is calculated up to the end of December 2013. Correspondingly, export financing has been economically self-sustainable during Finnvera's 15 years of operation. If the payment-based result of Finnvera's predecessor, the Finnish Guarantee Board, for its last years of operation is also taken into account when reviewing the self-sustainability of export financing, economic self-sustainability is also realised over a 20-year period.

The volume and risk level of Finnvera's outstanding commitments will have a major impact on Finnvera's financial performance and realisation of its long-term economic self-sustainability in the coming years. In examining the financial performance, it is important to note that, at the end of 2013, Finnvera's total commitments for export credit guarantees and special guarantees amounted to EUR 11 billion and the commitments for credits and guarantees in SME financing stood at EUR 2.6 billion. In relation to these commitments, the net profit creating a buffer against losses on the balance sheet is now approximately 0.5 per cent at the annual level.

Balance sheet

At year's end, the consolidated balance sheet total was EUR 4,603 million (3,808 million), while the parent company's balance sheet total came to EUR 2,423 million (2,342 million). Among the subsidiaries, the balance sheet total of Finnish Export Credit Ltd, EUR 2,305 million (1,474 million), had the greatest impact on the consolidated balance sheet before eliminations.

On 31 December, the Group's outstanding credits came to EUR 3,650 million (2,953 million), of which the parent company's outstanding credits accounted for EUR 1,540 million (1, 555 million). The Group's outstanding credits increased by nearly 25 per cent, or almost EUR 700 million, during the year. The credits granted by the subsidiary Finnish Export Credit for export financing had the greatest effect on this increase.

The parent company's outstanding domestic guarantees for SME financing decreased by EUR 21 million during the year and totalled EUR 1,047 million on 31 December (1,068 million). The book value of outstanding commitments, as referred to in the Act on the State's Export Credit Guarantees, amounted to EUR 9,761 million (9,332 million). Total outstanding commitments arising from export credit guarantees and special guarantees (current commitments and offers given, including export guarantees) totalled EUR 11,004 million (11,203 million)

The parent company's non-current liabilities as per 31 December totalled EUR 1,148 million (1,155 million). Of this sum, EUR 1,060 million (937 million) consisted of bonds. The liabilities include subordinated loans of EUR 38 million received by Finnvera from the State for investment in the share capitals of Finnvera's subsidiaries, and a subordinated loan of EUR 50 million granted for strengthening the capital adequacy of the parent company. In addition, the balance sheet includes EUR 8 million (80 million) in derivatives. These arise from interest rate and currency swaps and pertain to non-current liabilities.

During the year, the Group's non-current liabilities increased by one quarter and totalled EUR 3,291 million (2,590 million). The loans received by Finnish Export Credit Ltd from the State and the parent company for granting and funding export credits were the most important factors affecting the increase in non-current liabilities.

Other liabilities include a debt of EUR 28 million owed to the State (28 million). This debt pertains to the subsidies that were received for the acquisition of shares in subsidiaries.

At the end of the period under review, the Group's unrestricted funds had a total of EUR 595 million (513 million), of which the fund for domestic operations accounted for EUR 137 million (140 million), the fund for export credit guarantee and special guarantee operations EUR 358 million (296 million), and the fund for venture capital investments EUR 17 million (17 million). The retained profits were EUR 83 million (60 million).

| Finnvera Group Balance sheet | 31 Dec 2013 MEUR | 31 Dec 2012 MEUR | Change MEUR | Change % |
|--|---------------------|---------------------|----------------|-------------|
| Share capital | 197 | 197 | 0 | 0 |
| Share premium and fair value reserve | 51 | 51 | 0 | -1 |
| Unrestricted funds, in total | 595 | 513 | 82 | 16 |
| Fund for domestic operations | 137 | 140 | -3 | -2 |
| Fund for export credit guarantees and special guarantees | 358 | 296 | 62 | 21 |
| Fund for venture capital investments | 17 | 17 | 0 | -1 |
| Retained earnings | 83 | 60 | 22 | 37 |
| Equity attributable to the parent company's owners | 843 | 761 | 82 | 11 |
| Share of equity held by non-controlling interests | 6 | 10 | -5 | -347 |
| Balance sheet total | 4 603 | 3 808 | 796 | 21 |

Capital adequacy and acquisition of funds

According to the target set, the Finnvera Group's capital adequacy ratio should be at least 12.0 per cent. At the end of December, the Group's capital adequacy ratio stood at 17.6 per cent (16.3) while the capital adequacy of the parent company, Finnvera plc, was 17.6 per cent (16.1). Capital adequacy has been calculated in accordance with the principles of the Basel II standard method.

| Capital adequacy | 31 Dec 2013 | 31 Dec 2012 | Change |
|------------------|-------------|-------------|----------|
| | % | % | % points |
| Finnvera Group | 17.6 | 16.3 | 1.3 |
| Finnvera plc | 17.6 | 16.1 | 1.5 |

The Act on Finnvera (443/1998) stipulates that domestic operations must be kept separate from export credit guarantee and special guarantee operations. Losses from domestic operations are covered from the fund for domestic operations, while losses from export credit guarantees and special guarantees are covered from the fund for export credit guarantee and special guarantee operations. According to the Act on the State Guarantee Fund (444/1998), the State is responsible for export credit guarantees and special guarantees. Should the fund for export credit guarantee and special guarantee operations not have sufficient assets to cover the losses incurred in the respective operations, the losses are covered from assets in the State Guarantee Fund, which are supplemented, whenever necessary, by an appropriation from the State Budget. The above separation provided by law, and the State's responsibility for export credit guarantees, explain why Finnvera calculates its capital adequacy, i.e. the ratio between its commitments and assets, only for domestic operations.

The Finnvera Group's risk-weighted receivables totalled EUR 2,610 million at the end of December (2,743 million). Of these, loans and guarantees pertaining to business proper amounted to 2,211 million, or 85 per cent of risk-weighted receivables. Most of the remaining receivables were associated with the acquisition of funds and the investment of cash assets. About 50 per cent of loans and guarantees consisted of a large

number of individual commitments of under one million euros. Calculated according to the standard method, their risk weight was 75 per cent. The risk weight of other loans and guarantees was 100 per cent.

| Finnvera Group | 31 Dec 2013 | 31 Dec 2012 |
|--|-------------|-------------|
| Capital for calculating capital adequacy | MEUR | MEUR |
| Shareholders' equity | 849 | 772 |
| Subordinated loan | 50 | 50 |
| Intangible assets | -2 | -2 |
| Fund for export credit guarantees and special guarantees | -358 | -296 |
| Profit for the period attributable to export credit guarantees | -78 | -62 |
| Total | 461 | 462 |

| Finnvera Group | 31 Dec 2013 | 31 Dec 2012 |
|--|-------------|-------------|
| Risk-weighted items | MEUR | MEUR |
| Receivables from credit institutions | 55 | 34 |
| Receivables from clients | 2 117 | 2 238 |
| Investments and derivatives | 233 | 363 |
| Receivables, prepayments, interest and other receivables, other assets | 21 | 16 |
| Binding promises for loans | 94 | 91 |
| Operational risk | 96 | 96 |
| Total | 2 616 | 2 838 |

In all, EUR 576 million of the Group's non-current loans was paid back during the year. The Group's acquisition of funds during the financial period amounted to EUR 1,601 million.

Group structure and its changes

On 31 December 2013, apart from the parent company, the Finnvera Group comprised two companies owned 100 per cent by Finnvera: Finnish Export Credit Ltd and Veraventure Ltd. In addition, the Group included Seed Fund Vera Ltd, in which Finnvera's holding is 93.31 per cent.

There were two associated companies, one of which is a real-estate company for Finnvera's premises.

Risk management

At the end of 2013, outstanding commitments for SME financing totalled EUR 2.9 billion.

The outstanding commitments shrank by about EUR 150 million during the year. The main reason for this was the low demand for financing for investments. Companies paid off their old loans, and new loans were

not withdrawn at the same rate. The credit losses recognized also diminished the outstanding commitments.

In practice, the risk level of the outstanding commitments remained unchanged, but the overall risk level is still significantly higher than it was prior to the recession. In particular, the risk level is affected by the weak and uncertain general economic situation. The outstanding commitments in the poorer risk categories remained the same, while those in the better risk categories diminished because loans were repaid or credit ratings fell. Most commitments are in risk categories B1, B2 and B3. Owing to individual factors, commitments in risk category D were exceptionally high at year's end. Appropriate impairment losses have been recognized for these commitments, either in the financial year 2013 or earlier.

Credit and guarantee losses and impairment losses totalled EUR 99.4 million. The amount of losses decreased by EUR 14.1 million on the previous year. The decrease stemmed from the anticipated impairment losses on some major commitments that were entered in 2012 but did not exist to the same extent in 2013.

At the end of 2013, outstanding commitments for export financing, monitored by risk management, totalled EUR 10.9 billion. The 'old liability' under the State Guarantee Fund's direct responsibility accounted for no more than EUR 26 million of this sum. Outstanding commitments decreased by EUR 0.2 billion during the year. At year's end, a significant share of the current guarantees and binding offers was in the country risk categories 0 and 3. Most of the guarantees granted during the year were also entered into these categories.

The volume of enterprises' commercial commitments, associated with export guarantees and special guarantees, fell by about EUR 200 million during 2013, to EUR 9.4 billion at year's end. The sectors with the highest commitments were telecommunications, shipping companies, shippards, and the forest industry. These sectors accounted for a total of 90 per cent of corporate commitments. Altogether 35 per cent of the commitments were in category B1, which is close to investment grade, or in better categories. New risks were mostly taken in categories B1–B3.

Guarantee losses and impairment losses came to EUR 11 million; seen against the outstanding commitments, this is a low figure.

Among the subsidiaries, the outstanding commitments arisen for Finnish Export Credit Ltd from the funding of export credits totalled EUR 4.3 billion at year's end; this was about EUR 1.3 billion more than at the start of the year. The commitments include export credits funded both under the temporary system and the permanent system launched in 2012. The credit risks associated with the outstanding commitments are fully covered by means of export credit guarantees granted by Finnvera plc. These export credit guarantees are included in the above-mentioned outstanding commitments for export financing.

Finnvera's investments in subsidiaries engaged in venture capital investments remained at the same level as before, totalling EUR 182 million at year's end. The sale of shares in Matkailunkehitys Nordia Oy reduced investments by EUR 6.8 million, while an investment made in Seed Fund Vera Ltd increased these by EUR 10

million. Seed Fund Vera Ltd makes direct investments in portfolio companies. Veraventure Ltd invests in regional fund companies and in Vigo accelerator funds. The venture capital investment companies had direct or indirect investments in over 300 enterprises. The book value of the investments was about EUR 117 million. The book value is based on a fair value calculated according to the IFRS. Investments are distributed among numerous companies. This reduces the risk arising from the operations to the Finnvera Group.

Attainment of industrial policy and ownership policy goals

Finnvera's operations are steered by the legislation on the company and by the industrial and ownership policy goals determined by the owner.

When determining the annual industrial policy goals, attention is paid to the Finnish Government Programme, the corporate strategy and policy objectives of the Ministry of Employment and the Economy, and the goals of EU programmes.

Out of the 15 goals set for the company for 2013, Finnvera attained 13.

Read more about the goals Governance > In 2013, Finnvera achieved most of its goals

Corporate Governance

Personnel

At the end of the financial period, the Group had 399 employees (411). Finnvera plc had 382 employees (393), of whom 361 (379) held a permanent post and 21 (14) a fixed-term post.

The salaries and fees paid to the personnel totalled EUR 23 million for the Group (24 million) and EUR 22 million for the parent company (22 million).

Supervisory Board, Board of Directors and auditor

On 26 April 2013, Finnvera's Annual General Meeting elected new members to the company's Supervisory Board and Board of Directors.

The new members on the Supervisory Board are Helena Hakkarainen, Finance Manager (representative of Finnvera's personnel), Anna Lavikkala, Labour Market Director, Lea Mäkipää, Member of Parliament, and Antti Zitting, Chairman of the Board.

Johannes Koskinen, Member of Parliament, will continue as Chairman of the Supervisory Board, and Lauri Heikkilä, Member of Parliament, will continue as Vice Chairman. The members continuing on the Supervisory Board are: Paula Aikio-Tallgren, Entrepreneur; Kaija Erjanti, Head of Division; Lasse Hautala, Member of Parliament; Miapetra Kumpula-Natri, Member of Parliament; Leila Kurki, Senior Adviser; Esko Kurvinen, Member of Parliament; Kasperi Launis, Chairman; Jari Myllykoski, Member of Parliament; Antti Rantakangas, Member of Parliament; Osmo Soininvaara, Member of Parliament; Timo Vallittu, Chairman; and Sofia Vikman, Member of Parliament.

Markku Pohjola, B.Sc. (Econ.) was elected Chairman of Finnvera's Board of Directors. The new regular members are Kirsi Komi, LL.M., Vesa Luhtanen, CEO, Pirkko Rantanen-Kervinen, B.Sc. (Econ.), Pekka Timonen, Director General (First Vice Chair), and Marianna Uotinen, Specialist Counsel (Second Vice Chair). Risto Paaermaa, LL.Lic., will continue as a Board member.

The Annual General Meeting amended the Articles of Association so that deputy members are no longer elected to the Board of Directors.

KPMG Oy Ab was re-elected Finnvera's regular auditor with Juha-Pekka Mylén, Authorised Public Accountant, as the principal auditor.

Events after the period under review

After the end of the financial period, in February 2014, it turned out that a risk in short-term export credit guarantees may be realised during 2014. According to the current estimate, the risk may cause a final loss of 15–35 million euros.

Future prospects and impending risks

The unclear economic outlook and a cautious attitude to investments will keep the demand for SME financing low, at least during the first few months of the year. New projects take off slowly, because it is difficult to make decisions on investments and financing concerning risky projects, especially during a recession.

Weak signals of recovery are more frequent than before, but any appreciable revival of Finnish exports is still on a shaky foundation. As a result, Finnvera's export financing solutions are important for the competitiveness of Finnish export companies. Demand for export credits and export credit guarantees is maintained by risks in buyers' countries, the slow economic growth and stiffer competition on export markets, where financing solutions available to the buyer gain added weight.

According to the current estimate, the Finnvera Group's financial performance for 2014 is likely to fall below that for 2013. The uncertainty factors associated with economic trends make it difficult to predict the financial performance. If the materialisation of risks is more widespread than anticipated, the situation may weaken considerably.

FINNVERA KEY FIGURES

Key Figures

| Finnvera Group | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|----------|----------|----------|---------|---------|
| Net interest income and net fee and commission | | | | | |
| income, MEUR | 189.8 | 174.6 | 157.9 | 154.2 | 136.1 |
| Administrative expenses, MEUR | 42.8 | 42.7 | 42.0 | 41.4 | 42.7 |
| Write-down on receivables and guarantee losses, | | | | | |
| MEUR | 111.6 | 125.0 | 87.3 | 74.6 | 96.4 |
| Credit loss compensation from the State, MEUR | 48.0 | 49.7 | 31.9 | 25.4 | 32.2 |
| Operating profit or loss, MEUR | 75.1 | 54.1 | 62.3 | 62.0 | 18.3 |
| Profit for the year, MEUR | 74.5 | 53.4 | 59.7 | 62.9 | 17.7 |
| Return on equity, % | 9.3 | 7.3 | 9.3 | 10.5 | 3.2 |
| Return on assets, % | 1.8 | 1.6 | 2.4 | 2.4 | 0.8 |
| Equity ratio, % | 18.4 | 20.3 | 24.7 | 23.8 | 22.4 |
| Capital adequacy ratio, % | 17.6 | 16.3 | 15.5 | 14.6 | 15.0 |
| Expense-income ratio, % | 27.0 | 27.6 | 29.2 | 30.4 | 32.3 |
| Balance sheet total, MEUR | 4,603.5 | 3,807.8 | 2,890.2 | 2,664.1 | 2,539.4 |
| Shareholders' equity, MEUR | 848.5 | 771.8 | 714.8 | 633.5 | 569.0 |
| - of which unrestricted funds, MEUR | 594.8 | 513.3 | 455.8 | 374.6 | 310.4 |
| Personnel at year-end | 399 | 411 | 413 | 418 | 432 |
| Finnvera plc, SME Financing | | | | | |
| Financing granted, MEUR | 756.5 | 853.4 | 977.0 | 913.7 | 1,194.7 |
| Outstanding commitments as per the balance sheet at year's end | | | | | |
| Outstanding credits, MEUR | 1,540.0 | 1,555.2 | 1,660.2 | 1,731.1 | 1,663.9 |
| Outstanding guarantees, MEUR | 1,046.9 | 1,068.1 | 1,092.8 | 1,065.3 | 1,007.0 |
| Start-up enterprises | 3,473 | 3,123 | 3,397 | 3,611 | 3,457 |
| New jobs | 8,663 | 8,660 | 10,159 | 8,994 | 9,214 |
| Finnvera plc, Export Financing | | | | | |
| Export credit guarantees and special guarantees offered, MEUR | 3,397.5 | 5,351.0 | 3,795.6 | 2,379.6 | 4,449.7 |
| Guarantees that came into effect, MEUR | 2,737.8 | 2,414.2 | 3,158.7 | 2,642.4 | 3,759.8 |
| Total outstanding commitments, MEUR | 11,003.5 | 11,203.4 | 10,365.2 | 8,930.2 | 9,665.0 |
| Finnvera plc, clients and personnel | | · | | <u></u> | |
| Number of clients, SME Financing and Export | | | | | |
| Financing together | 29,700 | 30,000 | 29,900 | 29,300 | 28,400 |
| Personnel at year's end | 382 | 393 | 391 | 397 | 411 |

FINNVERA KEY FIGURES

Formulas for the key indicators

Return on equity % (ROE)

Operating profit/loss – income taxes

x 100

Equity + minority share + accumulated appropriations deducted by the deferred tax liability (average of the beginning and the end of the year)

Return on assets % (ROA)

Operating profit/loss – income taxes

- x 100

Total assets in average (average of the beginning and the end of the year)

Equity ratio %

Equity + minority share + accumulated appropriations deducted by the deferred tax liability

- x 100

Total assets

Capital adequacy ratio

2008–2011 calculated according to Basel II standard method Until 2007 calculated in accordance with the Financial Supervision Regulation 106.7.

Expense-income ratio

Administrative expenses + other operating expenses

- x 100

Net interest income + net fee and commission income + gains/losses from financial instruments carried at fair value + net income from investments + other operating income

The Board of Directors' proposal

The Board of Directors' proposal for measures concerning the profit for the financial period

The parent company's profit for the financial period was EUR 68,577,647.20.

The Board of Directors proposes that, by virtue of Section 4 of the Act on the State-owned Specialised Financing Company, the profit be transferred to the unrestricted equity funds as follows:

To the fund for export credit guarantee and special guarantee operations; the share of export credit guarantee and special guarantee operations

EUR 77,802,766.16

To the fund for domestic operations; the share of domestic operations

EUR -9,225,118.96

In addition, the cancellation of a subordinated loan received from the owner, EUR 4,359,056.04 and remeasurement gains in defined benefit pension plans, EUR 2,782,302.00, were entered directly into retained earnings during the financial period. It is proposed that this sum be transferred to the fund for domestic operations.

Sum transferred to the fund for domestic operations, in total

EUR -2,083,760.92

Consolidated financial statements

Consolidated comprehensive income statement

| (EUR 1,000) | Note | 1 Jan-31 Dec 2013 | 1 Jan-31 Dec 2012 |
|---|------|-------------------|-------------------|
| Interest income | 1 | | |
| - Loans | | 97 356 | 88 892 |
| - Subsidies passed on to customers | | 8 808 | 12 221 |
| - Export credit and special guarantee receivables | | 213 | 181 |
| - Guarantee receivables | | 1 710 | 1 3 3 1 |
| - Other | | 2 097 | 2 677 |
| Total interest income | | 110 184 | 105 302 |
| Interest expenses | 1 | -54 620 | -42 519 |
| Net interest income | 1 | 55 564 | 62 783 |
| Net fee and commission income | 2 | 134 284 | 111 856 |
| Gains and losses from financial instruments carried at fair value | 3 | -1 678 | 2 160 |
| Net income from investments | 4 | 909 | 313 |
| Other operating income | 5 | 850 | 1653 |
| Administrative expenses | | | |
| - Wages and salaries | 6 | -23 444 | -23 952 |
| - Social security costs | 6 | -6 436 | -5 853 |
| - Other administrative expenses | 7 | -12 957 | -12 896 |
| Total administrative expenses | | -42 837 | -42 700 |
| Other operating expenses | 8 | -8 408 | -6 606 |
| Impairment loss on financial assets | | | |
| - Impairment losses on credits and losses on guarantees | | -100 869 | -115 007 |
| - Credit loss compensation from the State | | 47 976 | 49 661 |
| - Losses on export credit guarantees and special guarantees | | -10 693 | -9 986 |
| Net impairment loss on financial assets | | -63 586 | -75 331 |
| Operating profit | | 75 099 | 54 127 |
| Income tax expense | 10 | | |
| - Current and previous periods' tax expense | | -1 001 | -272 |
| - Deferred tax expense | | 436 | -493 |
| Total income tax expense | | -566 | -765 |
| Profit for the period | | 74 533 | 53 362 |
| Other comprehensive income | | | |

| Items that may not be reclassified subsequently to the statement of income | | |
|---|--------|--------|
| - Revaluation of defined benefit pension plans | 2 782 | 442 |
| Items that may be reclassified subsequently to the statement of income | | |
| - Change in the fair value of shares | 200 | 226 |
| Total other comprehensive income | 2 982 | 668 |
| Total comprehensive income for the period | 77 515 | 54 031 |
| Distribution of the profit for the period attributable to | | |
| - Equity holders of the parent company | 74 922 | 54 109 |
| - Non-controlling interest | -389 | -747 |
| | 74 533 | 53 362 |
| Distribution of the total comprehensive income for the period attributable to | | |
| - Equity holders of the parent company | 77 904 | 54 778 |
| - Non-controlling interest | -389 | -747 |
| | 77 515 | 54 031 |

Consolidated balance sheet

| ASSETS (EUR 1,000) | Note | 31 Dec 2013 | 31 Dec 2012 |
|---|------|-------------|-------------|
| Loans and receivables from credit institutions | 11 | 276 443 | 172 037 |
| Loans and receivables from customers | 12 | | |
| - Loans | | 3 649 525 | 2 952 642 |
| - Guarantee receivables | | 46 023 | 38 129 |
| - Receivables from export credit and special guarantee operations | | 15 305 | 16 442 |
| | | 3 710 853 | 3 007 214 |
| Investments | 13 | | |
| - Debt securities | | 326 191 | 269 593 |
| - Associates | 29 | 78 195 | 76 448 |
| - Other shares and participations | 29 | 118 019 | 114 044 |
| - Investment property | | 0 | 28 |
| | | 522 405 | 460 112 |
| Derivatives | 21 | 8 159 | 80 387 |
| Intangible assets | 14 | 2 572 | 1980 |
| Property and equipment | 15 | | |
| - Properties | | 834 | 1146 |
| - Equipment | | 1 437 | 1 355 |
| | | 2 270 | 2 501 |
| Other assets | 16 | | |
| - Credit loss receivables from the state | | 6 516 | 49 360 |
| - Other | | 5 030 | 3 684 |
| | | 11 546 | 53 044 |
| Prepayments and accrued income | 17 | 69 115 | 30 344 |
| Tax assets | 18 | 98 | 188 |
| TOTAL ASSETS | | 4 603 461 | 3 807 808 |

| LIABILITIES (EUR 1,000) | Note | 31 Dec 2013 | 31 Dec 2012 |
|--|------|-------------|-------------|
| Liabilities to credit institutions | 19 | 0 | 85 000 |
| Liabilities to other institutions | 19 | 2 143 436 | 1 435 125 |
| Debt securities in issue | 20 | 1 059 870 | 987 399 |
| Derivatives | 21 | 31 272 | 7 067 |
| Provisions | 22 | 65 601 | 46 586 |
| Other liabilities | | 54 738 | 55 401 |
| Accruals and deferred income | 24 | 307 616 | 332 827 |
| Tax liabilities | 18 | 4 333 | 4 230 |
| Capital loans | 25 | 88 029 | 82 388 |
| | | 3 754 895 | 3 036 021 |
| EQUITY | 26 | | |
| Equity attributable to the parent company's shareholders | | | |
| Share capital | | 196 605 | 196 605 |
| Share premium | | 51 036 | 51 036 |
| Fair value reserve | | 518 | 318 |
| Unrestricted funds | | | |
| - Fund for domestic operations | | 137 172 | 139 770 |
| - Fund for export credit guarantees and special guarantees | | 357 825 | 295 726 |
| - Other | | 17 225 | 17 461 |
| - Retained earnings | | 82 590 | 60 401 |
| | | 594 813 | 513 359 |
| Total equity | | 842 972 | 761 319 |
| Share of equity held by non-controlling interest | | 5 594 | 10 468 |
| TOTAL LIABILITIES AND EQUITY | | 4 603 461 | 3 807 808 |

Consolidated statement of changes in equity

Legend:

- A = Share capital
- B = Share premium
- C = Fair value reserve
- D = Fund for domestic operations
- E = Fund for export credit guarantee and special guarantee operations
- F = Fund for venture capital investments
- G = Retained earnings
- H = Total
- I = Share of equity held by non-controlling interest
- J = Total equity

Equity attributable to the parent company's shareholders

| Α | В | C | D | Е | F | G | Н | 1 | J |
|---------|--------------------|----------------------------------|---------|---------|---|--|--|---|---|
| 196 605 | 51 036 | 92 | 135 753 | 241 378 | 17 529 | 61 187 | 703 579 | 11 251 | 714 831 |
| | | | | | | | | | |
| | | | | | | -803 | -803 | | -803 |
| 196 605 | 51 036 | 92 | 135 753 | 241 378 | 17 529 | 60 384 | 702 777 | 11 251 | 714 028 |
| | | | | | | 3 435 | 3 435 | | 3 435 |
| | | | | | | | | | |
| | | 226 | | | | 54 109 | 54 335 | -747 | 53 588 |
| | | | 4 017 | 54 348 | -68 | -58 366 | -68 | | -68 |
| 196 605 | 51 036 | 318 | 139 770 | 295 726 | 17 461 | 59 562 | 760 479 | 10 505 | 770 984 |
| | | | | | | | | | |
| 196 605 | 51 036 | 318 | 139 770 | 295 726 | 17 461 | 60 401 | 761 319 | 10 468 | 771 787 |
| | | | | | | | | | |
| | | | | | | -337 | -337 | | -337 |
| | 196 605 196 605 | 196 605 51 036 196 605 51 036 | 196 605 | 196 605 | 196 605 51 036 92 135 753 241 378 196 605 51 036 92 135 753 241 378 226 4 017 54 348 196 605 51 036 318 139 770 295 726 | 196 605 51 036 92 135 753 241 378 17 529 196 605 51 036 92 135 753 241 378 17 529 226 4 017 54 348 -68 196 605 51 036 318 139 770 295 726 17 461 | 196 605 51 036 92 135 753 241 378 17 529 61 187 -803 196 605 51 036 92 135 753 241 378 17 529 60 384 | 196 605 51 036 92 135 753 241 378 17 529 61 187 703 579 196 605 51 036 92 135 753 241 378 17 529 60 384 702 777 196 605 51 036 92 135 753 241 378 17 529 60 384 702 777 3 435 3 435 3 435 3 435 3 435 3 435 3 435 3 435 196 605 51 036 318 139 770 295 726 17 461 59 562 760 479 196 605 51 036 318 139 770 295 726 17 461 60 401 761 319 | 196 605 51 036 92 135 753 241 378 17 529 61 187 703 579 11 251 196 605 51 036 92 135 753 241 378 17 529 60 384 702 777 11 251 196 605 51 036 92 135 753 241 378 17 529 60 384 702 777 11 251 226 |

| Restated balance at 1 Jan 2013 | 196 605 | 51 036 | 318 | 139 770 | 295 726 | 17 461 | 60 064 | 760 982 | 10 505 | 771 450 |
|--|---------|--------|-----|---------|---------|--------|---------|---------|--------|---------|
| Cancelled amount of subordinated loan received from the owner | | | | | | | 4 359 | 4 359 | | 4 359 |
| Total comprehensive income for the year / Revaluation of defined pension plans | | | | | | | 2 782 | 2 782 | | 2 782 |
| Total comprehensive income for the year / change in the fair value of shares | | | 200 | | | | 74 922 | 75 122 | -389 | 74 733 |
| Transfer to funds | | | | -2 598 | 62 099 | -236 | -59 501 | -236 | | -236 |
| Balance at 31 Dec 2013 | 196 605 | 51 036 | 518 | 137 172 | 357 825 | 17 225 | 82 590 | 842 972 | 5 594 | 842 972 |

Consolidated statement of cash flow

| (EUR 1,000) | 1 Jan-31 Dec 2013 | 1 Jan-31 Dec 2012 |
|---|-------------------|-------------------|
| Cash flows from operating activities | | |
| Withdrawal of loans granted | -1 315 190 | -1 201 995 |
| Repayments of loans granted | 350 007 | 400 341 |
| Purchase of investments | -24 965 | -14 617 |
| Proceeds from investments | 3 369 | 3 367 |
| Interest received | 91 899 | 87 550 |
| Interest paid | -60 764 | -43 416 |
| Interest subsidy received | 9 923 | 9 522 |
| Payments received from commission income | 125 147 | 176 329 |
| Payments received from other operating income | 66 968 | 21 145 |
| Payments for operating expenses | -74 572 | -41 086 |
| Claims paid | -49 738 | -66 122 |
| Taxes paid | -234 | -609 |
| Net cash from operating activities (A) | -878 150 | -669 591 |
| Cash flows from investing activities | | |
| Purchase of property and equipment and intangible assets | -1508 | -1036 |
| Proceeds from other investment | -705 | 1 952 |
| Dividends received from investments | 926 | 598 |
| Net cash used in investing activities (B) | -1287 | 1 513 |
| Cash flows from financing activities | | |
| Proceeds from issue of share capital | 10 000 | 0 |
| Proceeds from loans | 1 601 065 | 1 215 784 |
| Repayment of loans | -576 341 | -418 788 |
| Net cash used in financing activities (C) | 1 034 724 | 796 996 |
| Net change in cash and cash equivalents (A+B+C) increase (+) / decrease (-) | 155 287 | 128 918 |
| Cash and cash equivalents at the beginning of the period | 506 549 | 377 631 |
| Cash and cash equivalents at the end of the period | 661 835 | 506 549 |

| Cash and cash equivalents at the end of period | | |
|--|---------|---------|
| Receivables from credit institutions | 276 443 | 172 036 |
| Debt securities | 326 191 | 269 593 |
| Investments in short-term interest funds | 59 201 | 64 920 |
| Total | 661 835 | 506 548 |

Accounting principles

Basic information of the company

The Group's parent company, Finnvera plc, provides financing for the business of small and medium-sized enterprises (SMEs), for exports and internationalisation, and helps implement the government's regional policy objectives. The Group also consists of venture capital investment companies Veraventure Ltd and Seed Fund Vera Ltd as well as Finnish Export Credit Ltd.

The Group's parent company is a Finnish limited liability company established in accordance with Finnish law and domiciled in Kuopio. Its registered address is P.O. Box 1127, Kallanranta 11, 70111 Kuopio, Finland. The Board of Directors approved the financial statements on 27 February 2014.

Copies of the consolidated financial statements are available online at www.finnvera.fi, or in the Group's head offices at Kallanranta 11, 70110 Kuopio, Finland and Eteläesplanadi 8, 00100 Helsinki, Finland.

Accounting principles for the consolidated financial statements

The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS), complying with IFRSs effective on 31 December 2012 that refer to the standards and their interpretations adopted in accordance with the procedures laid down in IAS Regulation (EC) No 1606/2002 of the European Parliament and of the Council. The notes to the consolidated financial statements also comply with the requirements of the Finnish Accounting and Limited Liability Companies Acts.

The consolidated financial statements have been prepared on the basis of historical costs, except for financial assets available for sale and financial assets and liabilities carried at fair value through profit or loss.

The financial statements are presented in thousands of euros.

New and revised IFRSs and interpretations applied

In 2013, Finnvera adopted the following new or revised IFRSs and interpretations:

- Amendment to IAS 1 Presentation of Financial Statements (applied to financial periods starting on or after 1 July 2012). The primary amendment is the requirement for the reclassification of other comprehensive income items, based on whether these items are will potentially be reclassified to the statement of income at a later time upon fulfilling certain conditions, or they will not be reclassified to the statement of income. The amendment affects the manner in which the Group's other comprehensive income items are to be presented.
- Amendment to IAS 19 Employee Benefits (applied to financial periods starting on or after 1 January 2013). Under the amendment, the benefit liability (asset) and its actuarial gains and losses used for calculating the pension liability and for valuing underlying assets are to be, as of 1 January 2013, recognised in the consolidated statement of comprehensive income for the period during which they were incurred, i.e. the corridor method would be eliminated, with financial expenses being measured based on net funding.

Key adjustments involve changes to actuarial gains and losses, which affect the net assets or liabilities of pension plans as well as to other comprehensive income.

The revised IAS 19 Employee Benefits standard is applied retroactively, in accordance with the applicable transitional provisions. Unrecognised actuarial gains and losses are entered in the balance sheet at the beginning of the reference period (1 Jan 2012). Information for the 2012 reference period has been adjusted according to the revised standard. The following revisions have been made to the Group and parent company opening balance and reference period information.

| Finnvera Group (EUR 1,000) | Reported | Adjusted | Adjusted |
|--|----------|----------|----------|
| 1 Jan 2012 | | | |
| Total equity | 714 831 | -803 | 714 028 |
| - Attributable to the parent company's shareholders | 703 580 | -803 | 702 777 |
| - Share of equity held by non-controlling interests | 11 251 | 0 | 11 251 |
| 2012 | | | |
| Defined pension benefit liabilities | 983 | 337 | 1320 |
| Total equity | 771 787 | -337 | 771 450 |
| - Attributable to the parent company's shareholders | 761 282 | -337 | 760 945 |
| - Share of equity held by non-controlling interests | 10 505 | 0 | 10 505 |
| Impact on the income statement and other comprehensive income: | | | |
| Profit for the period | 53 362 | -24 | 53 338 |
| Other comprehensive income | | | |
| - Revaluation of defined benefit pension plans | 0 | 442 | 442 |

- Amendments to the IFRS 7 Financial Instruments: Disclosures standard further defines information on offsetting in financial instruments and equivalent agreements (applied to financial periods starting 1 July 2013 or after). The amendment results in additional notes to the consolidated financial statements describing the presentation of net financial assets and liabilities.
- ▶ IFRS 13 Fair Value Measurement (applied to financial periods starting 1 January 2013 or after). The amended standard defines the fair value and provides guidance on how to determine it as well as requirements concerning notes to financial statements. The new requirements expanded notes concerning financial instruments for the Group's consolidated financial statements.

Accounting principles for the Group consolidated financial statements

Principles of consolidation

Subsidiaries

The consolidated financial statements include the financial statements of the parent company and its subsidiaries. Subsidiaries are entities controlled by the parent company. Control exists when the parent company has the power, directly or indirectly, to govern the financial or operating policies of a subsidiary so as to obtain benefits from its activities.

The Group's mutual share ownership has been eliminated by the acquisition cost method. When subsidiaries are acquired, they are consolidated from the date of acquisition up to the date when the control ceases.

In accordance with the exemption granted under IFRS 1, the acquisition costs arising from business combinations prior to the IFRS transition date 1 January 2006 have been treated according to the Finnish accounting practice. The Group has not made company acquisitions after the date of transition.

Intra-group transactions, internal receivables and liabilities, unrealised profits on internal transactions, and intra-group profit distributions are eliminated in the consolidation.

Non-controlling interest

Non-controlling interest in the equity and in the profit for the period is reported as a separate item in the income statement and in the balance sheet.

Associates

Associated companies are entities in which the Group has significant influence but not control over the financial and operational policies of the entity. Significant influence exists when the Group has 20 to 50 per cent of the voting shares of the entity. Associated companies are consolidated using the equity method of accounting.

Equity investments made by Finnvera through its subsidiaries are treated in the alternative manner allowed by IAS 28 Investments in Associates at fair value, as investments recognised through profit or loss. Changes in fair value are recognised in the income statement during the financial periods in which they have occurred.

Transactions denominated in foreign currencies

The consolidated financial statements are presented in euros, which is the currency that all Group companies use in their operations and presentations.

Transactions denominated in foreign currencies are recognised using the exchange rates prevailing on the dates of the transactions, and assets and liabilities denominated in foreign currencies are converted using the exchange rates on the balance sheet date. Foreign exchange gains and losses arising on conversion are recognised under the income statement item Gains and losses from financial instruments carried at fair value through profit or loss.

Recognition of income and expenses

Net interest income

Interest income and interest expenses are recognised in the income statement over the maturity of the contract using the effective interest rate method. All fees received and paid, interest points that are an integral part of the effective interest rate of the contract, as well as transaction costs and any other premiums or discounts are taken into consideration in calculating the effective interest. Interest subsidies received from the State are recognised correspondingly over the maturity of the contract using the effective interest rate method.

Fees and commission income and expenses, net

Guarantee fees are recognised in the income statement over the maturity of the contract. Other fee and commission income and expenses are normally recognised when the service is rendered.

Gains/losses from financial instruments carried at fair value

Gains and losses (both realised and unrealised) from derivatives, liabilities measured at fair value and venture capital investments as well as exchange rate differences are presented under the income statement item Gains and losses from financial instruments carried at fair value through profit or loss.

Net income from investments

Gains and losses from shares, participations and debt securities classified as available for sale, impairments of these items as well as income and expenses arising from investment properties are presented under the item Net income from investments.

The item Net income from investments also presents the net income from associates and the dividends received. Dividends are recognised as income in the period in which the right to receive dividends is established.

Government grants

Finnvera receives interest and commission subsidies from the State as well as compensation for credit and guarantee losses that have arisen from credits and guarantees that Finnvera has granted on certain regional policy grounds agreed with the State. Credit and guarantee loss compensation is paid for credits and guarantees that have been granted without securing collateral.

Interest and commission subsidies are recognised over the maturity of the contract using the effective interest rate method, and compensation received for credit losses is recognised when the contractual right to receive such compensation is established.

Cash and cash equivalents

Cash and cash equivalents comprise deposits payable on demand.

Financial instruments

Classification

Financial assets are classified as financial assets at fair value through profit or loss, loans and other receivables as well as available-for-sale financial assets. Financial liabilities are classified as financial liabilities at fair value through profit or loss and other financial liabilities.

Financial assets and liabilities recognised at fair value through profit or loss

Balance sheet items recognised at fair value through profit or loss comprise financial assets and liabilities held for trading, and financial liabilities designated at fair value through profit or loss.

Finnvera has no financial assets or liabilities held for trading. Financial items recognised at fair value through profit or loss comprise derivatives and those liabilities designated at fair value through profit or loss for which the interest rate risk or the currency risk has been hedged using these derivatives. Finnvera applies the fair value option in accordance with IAS 39 Financial Instruments: Recognition and Measurement to the above mentioned items. Fair value changes in assets recognised at fair value through profit or loss are recognised in the income statement under the item Gains and losses from financial instruments carried at fair value through profit or loss.

Venture capital investments made by the Group are classified as financial assets at fair value through profit or loss upon initial recognition. Such investments are measured at fair value and the resulting change in fair value is recognised in the income statement as incurred. (For the fair value of venture capital investments, see the section Determination of fair value).

Loans and other receivables

Contracts with fixed or determinable payments that are not quoted in an active market are classified as loans and other receivables. Upon initial recognition loans and other receivables are measured at fair value plus any directly attributable costs. Subsequently these items are measured at amortised cost using the effective interest method.

Available-for-sale financial assets

Non-derivative financial assets that are designated as available for sale or that do not belong to any other category of financial assets are classified as available-for-sale financial assets.

In Finnvera, debt securities as well as shares and holdings other than those held for venture capital investments are classified as available-for-sale financial assets. Upon initial recognition, these assets are measured at fair value plus any transaction costs directly attributable to the acquisition. Subsequently, available-for-sale financial assets are measured at fair value and the change in fair value is recognised in other components of comprehensive income and in equity in the fair value reserve. If there is objective evidence of impairment on an asset classified as an available-for-sale financial asset, the accumulated loss recognised in equity is entered in the income statement. The criteria are as follows: the enterprise does not possess the prerequisites for profitable business or is insolvent, in liquidation, being reorganised or has filed for bankruptcy.

Other financial liabilities

Other financial liabilities comprise other liabilities to credit institutions and customers, as well as debt securities in issue, that are not designated as financial liabilities at fair value through profit or loss.

State subsidies and grants received for the purpose of acquisition of subsidiaries are also classified as other financial liabilities because of the repayment obligation relating to these assets in certain situations.

Financial liabilities are recorded in the balance sheet at the amount of the consideration received, adjusted for any transaction costs incurred, and are measured at amortised cost using the effective interest method.

Finnvera treats the zero-interest subordinated loans granted to the Group by the State as loans granted by the owner. They are recognised at nominal value due to their special nature and the related special clauses.

IAS 32 Financial Instruments: Presentation and Disclosure defines a financial liability as a contractual obligation to deliver financial assets to another entity and an equity instrument as any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Impairment losses on liabilities

An impairment loss is recorded on loans and other receivables when there is objective evidence of impairment as a result of one or more loss events and this has an impact on future cash flows to be received from the receivables.

Objective evidence of a customer's capability to fulfil obligations is based on the risk classification of customers, past experience and estimates made by the management about the effect of delayed payments on the accruing of receivables.

Impairment is assessed individually and collectively. Receivables where the customer's total risk exposure is significant are assessed individually. For the purposes of assessing receivables collectively, the receivables are divided into subgroups that are similar in terms of credit risk.

An impairment loss is recognised if the present value of the future cash flows discounted at the receivable's original effective interest rate is lower than the carrying amount of the receivable. The amount recovered at the realisation of the collateral, as well as the credit loss compensation received from the State, are taken into account in the assessment.

An impairment loss is recognised as a realised loss when the customer has been found insolvent in liquidation proceedings, has ceased operations, or the receivables have been written off in either a voluntary or statutory loan arrangement.

Determination of fair value

The fair value of financial instruments is determined based on the following principles:

- Level 1: The fair value of quoted shares, fund investments and other financial instruments is determined on the basis of published price quotations on an active market.
- Level 2: If a published price quotation on an active market does not exist for a financial instrument in its entirety, but an active market exists for its components, fair value is determined on the basis of relevant market prices for the components. The valuation techniques used may vary by financial instrument.
- Level 3: If the market is not active or the security is unlisted, fair value is determined by using generally accepted valuation techniques. If fair value cannot be determined reliably, the financial instrument

The notes on Group financial assets and liabilities describe in greater detail the principles for determining fair value by financial instrument, the valuation techniques used in various situations, and the classification of the fair value of financial instruments according to whether they were obtained by public listing (Level 1), using valuation techniques that use verifiable data (Level 2), or using valuation techniques based on unverifiable data (Level 3).

Recognition and derecognition of financial assets and liabilities

Loans and other receivables are recognised on the balance sheet when a customer takes out a loan; available-for-sale financial assets and derivatives are entered using trade date accounting, and financial liabilities recognised at fair value through profit or loss are entered when the consideration is received.

Financial assets are derecognised from the balance sheet when the contractual right to the asset expires or when a significant share of the risks and income are transferred to another party. Financial liabilities are derecognised when the related obligations are fulfilled.

Leases

Leases are classified as finance leases and operating leases. The classification is based on whether the substantial risks and rewards incidental to ownership are transferred to the lessee. Finnvera does not have leases classified as finance leases.

Finnvera enters into operating leases both as a lessee and as a lessor. Lease payments payable and

receivable under operating leases are recognised as income or expense on a straight-line basis over the lease term. Operating leases are mostly contracts relating to premises.

Intangible assets

Intangible assets include the development costs of IT applications and software, if their cost can be measured reliably and it is probable that the Group will gain economic benefit from the assets.

Intangible assets are carried at historical cost less accumulated amortisations and impairment losses, and they are amortised over their estimated useful life, which is five years.

Property, plant and equipment

Property, plant and equipment comprise property, machinery and equipment in the company's own use. Properties in which a significant part of the floor area is used by Finnvera or its subsidiaries are classified as property in own use.

Property, plant and equipment are carried at historical cost less accumulated depreciation and impairment losses. Property, plant and equipment are depreciated over their estimated useful lives as follows:

Property 30–40 years
Machinery and equipment 5–7 years

Impairment of intangible assets and property, plant and equipment

On every balance sheet date, the carrying amounts of intangible assets and property, plant and equipment are reviewed to determine whether there are indications of impairment. If such indications exist, the asset's recoverable amount is estimated. An impairment loss is entered into the income statement when the carrying amount of an asset exceeds its recoverable amount.

Employee benefits

Group Pension plans are classified as either defined benefit plans or defined contribution plans. Under a defined contribution plan, the Group pays fixed contributions to a pension insurance company and has no legal or constructive obligation to pay further contributions. Obligations resulting from a defined

contribution plan are expensed in the period to which they relate. The cost of providing defined benefit plans is charged to the income statement over the working lives of the employees participating in the plan on the basis of actuarial calculations. The net liability of defined benefit plans is entered on the balance sheet.

Expenses based on work performed during the term and the net liability interest of defined benefit plans are entered on the income statement and presented under expenses incurred by employment benefits. Items resulting from revaluation the net liability of defined benefit plans (e.g. actuarial gains and losses as well as earnings from plan assets) are recognised in other comprehensive income for the financial period during which they are incurred.

Provisions

Provisions for export credit guarantee and special guarantee losses

A provision for export credit guarantee and special guarantee losses is recognised when there is objective evidence indicating that the obligation to pay a guarantee indemnity is likely to arise and it is assumed that the value of the assets that can be recovered will be less than the indemnity paid.

Objective evidence of a customer's capability to fulfil obligations is based on the risk classification of customers, past experience and estimates made by management about the customer's ability to repay the credit covered by the guarantee.

The need for provisions is assessed individually and collectively. Individual assessment is applied to commitments where the amount of commitments is substantial, i.e. the total commitment as per the guarantee cover is at least EUR 500,000. For smaller commitments, the need for provisions is assessed collectively.

A provision is recognised if the present value of the cash flows arising from the commitment to pay indemnity and discounted at the effective interest rate exceeds the correspondingly discounted cash flow from the recovery receivables arisen on the basis of the indemnity paid.

Provisions for domestic guarantee losses

Provisions for domestic guarantee losses are recognised according to the same principles as the impairment losses recognised on loans and other receivables individually or collectively.

Income taxes

Tax expenses in the statement of comprehensive income consist of the tax based on the taxable profit for the financial period and deferred tax. Taxes are entered under the various components of comprehensive income or directly into equity, in which case the tax is also charged or credited to equity.

Deferred taxes are calculated for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred taxes are determined using tax rates confirmed by the balance sheet date.

An amendment to the Income Tax Act passed by Parliament entered into force through a Government Decree issued on 20 December 2007. The amendment made Finnvera plc exempt from income taxation as of 1 January 2007. The subsidiaries of Finnvera plc have no corresponding exemption.

Accounting principles requiring the management's judgment and the key sources of estimation uncertainty

To a certain extent, the preparation of financial statements requires the making of judgments. In Finnvera, the essential judgments concern the determination of the fair value of financial instruments and investments made by the associated companies, the impairment testing of loans and receivables, and the provisions to be made for guarantee commitments.

The fair value of SME financing and export credits recognised at fair value through statements of income and derivatives is determined using a method based on the current value of cash flow, in which market interest rates and other accounting information on the end date of the financial period are used as the accounting principles. The fair value of derivatives are equivalent to the average market price in situations, in which the Group would transfer or sell derivatives in normal business operations under the market conditions on the end date of the financial period. The credit risk related to derivatives is mitigated by means of collateral arrangements.

For large sums, the impairment testing of receivables for the outstanding commitments of SMEs is prepared individually, and for other sums, collectively. The impairment testing of receivables is based on estimates of future cash flows to be received. Collective impairments are based on an estimate of future losses made

based on historical data.

The provision to be made for SME financing and export financing guarantee commitments is based on the management's assessment of the probable amount of expenditure that needs to be covered by the provision.

The fair value of venture capital investments made by subsidiaries engaged in venture capital investment is determined using a valuation method approved by the Board of Directors and which complies with the International Private Equity and Venture Capital (IPEV) Valuation Guidelines for early-stage ventures. In this method, the determination of fair value is based on the valuation and investments made by outside investors as well as on the portfolio company valuation approved by the fund's board of directors. The basis of the valuation is the value to be determined based on the previous round of investments. If necessary, this value can be adjusted in accordance with change factors in the portfolio company, its performance and its operating environment. If a fund's early-stage venture capital investment portfolio is extensive (approx. 140 investments), a 10 per cent change in the value of a single, average investment will affect the portfolio by a 0.07 percentage point.

Application of new standards

The IASB has issued the following new and amended standards and interpretations. They are applied as of the effective date of each standard and interpretation. If the effective date is not the first day of a financial period, they are applied as of the beginning of the next financial period following the effective date.

2014 financial period

- ▶ IFRS 10 Consolidated Financial Statements (applied in the EU to financial periods starting on 1 January 2014 or thereafter). The standard establishes principles for the presentation and preparation of consolidated financial statements when an entity controls one or more other entities. The Standard also outlines the specification of control in situations involving interpretation. The new Standard is not expected to have a major impact on the consolidated financial statements.
- ▶ IFRS 11 Consolidated Financial Statements (applied in the EU to financial periods starting on 1 January 2014 or thereafter). The Standard outlines reporting principles for entities that jointly control an arrangement (joint arrangements). The new Standard is not expected to have a major impact on the consolidated financial statements.
- ▶ IFRS 12 Disclosure of Interests in Other Entities (applied to financial periods starting on 1 January 2014 or thereafter). The standard contains requirements for disclosures about an entity's interests in other entities, including subsidiaries, joint arrangements, associates and other unconsolidated structured entities. The new standard will expand the disclosures presented by a Group of its holdings in other entities. The new Standard is not expected to have a major impact on the consolidated financial

statements.

- ▶ IAS 27 Separate Financial Statements (applied to financial periods starting on 1 January 2014 or thereafter). The revised standard contains the requirements for separate financial statements that remained after the sections on control were integrated into the new IFRS 10. The revised standard will not have any impact on the consolidated financial statements, but may have an impact on the parent company's financial statements.
- ▶ IAS 28 Investments in Associates and Joint Ventures (applied to financial periods starting on 1 January 2014 or thereafter). Following the publication of IFRS 11, the revised standard outlines how to apply the equity method to associates and joint ventures as well as specifies the fair value of venture capital investments. The Group adopted the Standard for the financial period starting on 1 January 2014.
- Amendment to IAS 32 Financial Instruments: Presentation (applied to financial periods starting on 1 January 2014 or thereafter; not yet approved for application in the EU). The amendment specifies the rules for presenting the net value of financial assets and liabilities and provides more guidance on the related application. The amendment is not expected to have a major impact on the consolidated financial statements.
- Amendment to IAS 39 Financial Instruments (applied to financial periods starting on 1 January 2014 or thereafter; not yet approved for application in the EU). The amendment allows for the continuation of hedge accounting when certain conditions are fulfilled, in situations where a derivative is transferred to a central counterparty (CCP). Finnvera does not use hedge accounting in the valuation of financial instruments.

2015 financial period or later

Amendment to IFRS 9 Financial Instruments (applied to financial periods starting, at the earliest, on 1 January 2015 or thereafter; not yet approved for application in the EU). Upon completion, the originally three-phase project will replace the current IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 Phase 1, which outlined the classification and measurement of financial assets, was published in November 2009. Based on their valuation method, financial assets are divided into two main groups: those measured at amortised cost and those measured at fair value. This classification depends on the characteristics of cash flows based on the agreement as well as the business model of the company. Published in October 2010, Phase 2 addresses the classification and measurement of financial liabilities and is primarily based on existing requirements specified in IAS 39. The IASB is still considering making limited revision to guidelines specified in the above-mentioned IAS 39.

Incomplete sections of IFRS 9 involve the impairment of financial assets and macro hedge accounting. IASB has made macro hedge accounting into a separate project. Due to these incomplete sections, it is impossible to estimate the impact that the final Standard will have on the consolidated financial statements.

Risk management

IFRS consolidated financial statements, notes to risk management

Finnvera works as a financier supplementing the financial market and takes higher credit risks than financiers operating on commercial grounds.

Role and responsibilities of risk management

Risk management is of central importance for the maintenance of the Finnvera Group's ability to take risks and for the attainment of economic objectives in the long run. Finnvera's Board of Directors and the top management are responsible for arranging and organising internal control and risk management. The Board of Directors approves decision-making powers, the principles of risk management and the outlines for risk-taking. For its part, the goal of risk management is to ensure prerequisites for implementing the company's strategy.

Working independently of Finnvera's business areas, the Risk Management Unit is responsible for developing risk management methods and guidelines, and for monitoring the Group's risk standing. The Risk Management Unit reports to the Chief Executive Officer. Internal auditing monitors and ensures that guidelines approved by the Board of Directors are followed. Practical measures regarding risk management are part of day-to-day management and are implemented by the entire Finnvera organisation and Group companies.

The Risk Management Unit is also responsible for coordinating the development and maintenance of risk classification systems and for monitoring the functionality of classification systems.

Controlled risk-taking

The State of Finland compensates Finnvera for some of the losses that arise in SME financing. Using revenues from its operations, Finnvera must cover its own share of any domestic credit and guarantee losses incurred from one economic cycle to the next. Apart from the buffer of accumulated equity, the State Guarantee Fund and the State of Finland secure the foreign country, bank and enterprise risks stemming from export credit guarantee operations. In the long term, profits from operations must cover the expenses and guarantee losses arising from operations. Finnvera's goal is to take credit risks in a

controlled manner in line with its operating principles, and to hedge against other risks or to minimise them. Some of the investments in subsidiaries consist of capital invested by the State through the parent company, while some is capital invested directly by the parent company.

Risk-taking in SME financing is guided by means of the credit policy and the risk-taking goals specific to each business area. These take into account, for example, differences in clientele and operating environment. The risk-taking goals are based on the targets set for Finnvera vis-àvis its ownership policy, profitability and effectiveness. Risk-taking pertaining to export credit guarantees is guided by means of country and guarantee policies ratified by the Board of Directors. Instruments such as reinsurance or credit derivatives may be used for protection against some credit risks.

In line with their strategic policies, the subsidiaries engaged in venture capital investment focus their risk-taking on start-ups and growth enterprises. The parent company manages risks arising in subsidiaries through ownership steering. In addition, the subsidiaries are within the scope of the risk management and internal auditing practised in the Group.

Credit and guarantee risks

The risk of a credit loss arises when a debtor or another counterparty does not meet its obligations to the full. In SME financing, the reason for credit losses is usually the insolvency of a corporate client. In the case of export credit guarantees, a guarantee loss may stem from the inability or unwillingness of a country, bank or corporate client to meet its payments.

Management of credit risks in SME financing is based on the assessment of credit risks for each enterprise. Finnvera applies a risk classification system of eight categories, which is based on long-term observation of insolvency events for each risk category. The scale in use has seven categories for operating enterprises and one category for insolvent enterprises. When a decision on financing is made, the account manager is responsible for assessing the credit risk, for applying the risk classification and for drafting the financing proposal. The risk rating of Finnvera's client companies is updated at least every second year. The value of any available collateral is also assessed and updated in a similar way.

For granting export credit guarantees, Finnvera classifies countries into eight categories. The classification is based on methods used by export credit agencies. Various factors affect the determination of the country category: assessment of the country's ability to manage its external liabilities; expectations of the future trend of the country's economy; and political stability and the legislative framework. The granting of export credit guarantees is based on country policy. Each country for which Finnvera can grant export credit guarantees is assigned one country policy out of four (A–D). Finnvera keeps a close eye on the economic and political situations of countries and makes adjustments to its country policy depending on the changes that have occurred. The category of each country is checked at least once a year.

The taking of bank risks is based on an assessment of each country's banking system and on the risk analyses and risk ratings of individual banks. On the basis of both qualitative and quantitative factors, a

risk-taking outline is determined for each individual bank, depending on the risk category. The risk rating of banks is updated whenever needed and always when new projects are introduced.

The taking of enterprise risks is based on an analysis of the enterprise's management, business and finances. The analysis may be concise in the case of small and short-term guarantees. The analysis results in internal risk classification of eight categories, which partly corresponds to the risk classification method used by international rating agencies. The classification is updated when new projects are introduced and at least once a year.

Financing decisions are made in accordance with the authorisations decided by the Board of Directors so that the amount of liability and risk has an impact on the decision-making level. Finnvera has management groups for export financing and SME financing. Both management groups for financing discuss financing decisions of the highest levels, proposals submitted to the Board of Directors for decision-making, and issues requiring a specific policy. The CEO chairs both management groups for financing. The Risk Management Unit participates in the work of the management groups for financing. The biggest financing decisions are made by Finnvera's Board of Directors.

Various means are applied to client monitoring: annual analysis of the client enterprise's financial statements; regular contacts with the client; and continuous monitoring of the client's payment behaviour and operations. In its monitoring, Finnvera utilises data from various sources: from its own control systems, from beneficiaries of guarantees, and from public registers on payment defaults. Clients with elevated risks are selected for special monitoring. In the case of the greatest risks, a report on the special monitoring is drawn up quarterly. The probability of credit losses and any needs for claim-specific write-downs are assessed at the same time.

The risk-taking realised is followed monthly by means of a diverse set of indicators. The main indicators in Finnvera's risk management are as follows: distribution of current commitments and the change in commitments by risk category; payment defaults and non-performing receivables; the anticipated statistical value of credit losses, describing the amount of risk-taking in terms of outstanding commitments and the financing granted; and the credit losses that have materialised.

Interest rate and currency risk

Interest rate and currency risks associated with Finnvera's provision of funding for export credits are managed by reconciling the terms of borrowing and lending, for example, by means of interest rate and currency swaps. The consequent interest rate and currency risks are monitored actively, and the Board of Directors receives reports on them on a regular basis. The effect of market risks on Finnvera's performance is deemed to be small.

Liquidity risk

Finnvera acquires long-term funding by means of the EMTN programme that has the best credit rating. In addition, other sources of financing are used, whenever necessary. These help distribute the acquisition of funds between several markets and several investor groups. The acquisition of funds is guaranteed by the State. Cash assets, deposits and short-term investments in targets meeting the criteria for credit rating ensure short-term liquidity. At all times, Finnvera's liquid assets cover the financing needs required by binding agreements for the next six months.

The potentially high claims arising from export credit guarantee operations may lead to an unexpected need for money. Finnvera has entered into contractual arrangements with the State of Finland to prepare for the realisation of such liquidity risk.

Operational risks

An operational risk is a risk of loss caused by insufficient or inoperable internal processes, systems, human resources or external events. Operational risks also include legal risks and the risk of damage to reputation.

The management of operational risks has been developed systematically since 2006, and operational risks have been registered since the beginning of 2007. The Risk Management Unit is responsible for developing the management of operational risks. In practice, the process teams, units and the Information Security Group are responsible for implementing practical measures. Finnvera has a full-time Information Security Manager. Potential risks have been charted and the severity of any consequences they might involve has been assessed for all business areas and support units. In addition, Finnvera has drawn up risk scenarios that, if materialised, would have serious consequences for the company's operations. Responsibility for the implementation of actions to avert the risk scenarios and other severe potential risks has been divided between the various organisational units in line with their tasks. Finnvera has an ISO 9001 quality certificate that guides the management of operational risks, the associated work and the improvement of the quality of the company's operations. Safeguards are taken against operational risks, for example, by introducing internal control mechanisms, by developing processes, information systems and the quality of operations, and by taking out insurance against risks.

Venture capital investments

Within the Finnvera Group, venture capital investments are carried out by Veraventure Ltd, Seed Fund Vera Ltd and also, until December 2013, by Matkailunkehitys Nordia Oy. Investments made in these companies are included within the scope of Finnvera plc's credit risk monitoring.

Risk management done by the subsidiaries engaged in venture capital investment is based on limiting the size of investments, on sharing the risk with other investors, and on sufficient distribution of the investment portfolio.

The companies engaged in venture capital investment comply with the recommendations issued by the European Venture Capital Association (EVCA) on the valuation of portfolio companies and fund investments. Investments are carried at fair value in accordance with the above-mentioned recommendations.

Capital management, capital adequacy and external risk weight

Finnvera calculates its capital adequacy by using the Basel II standard method even though Finnvera is not officially required to apply the Basel II Framework methods. The adequacy of equity is examined in relation to future and current credit risks by using management accounting, including an indicator describing economic capital, and by assessing the amounts of credit losses that would arise in potential extreme situations.

Owing to the nature of its business, Finnvera must ensure that the amount of equity is sufficient in relation to the credit risks taken. Equity and retained earnings have been allocated to the fund for domestic operations and to the fund for export credit guarantee and special guarantee operations. Finnvera's domestic financing includes the compensation for credit and guarantee losses paid by the State. At present, the compensation for credit and guarantee losses varies between 35 and 80 per cent of the outstanding credits and guarantees. In regard to export credit guarantee operations, the State of Finland is responsible, e.g. through the State Guarantee Fund, for losses arising during the financial period that have exceeded the assets in the fund for export credit guarantee and special guarantee operations.

On 31 December 2013, the fund for domestic operations totalled EUR 137.1 million and the fund for export credit guarantee and special guarantee operations EUR 357.8 million.

It has been ensured through legislation that, in the capital adequacy calculations of banks, the risk weight of Finnvera's guarantees is the same as that of the State of Finland, which was determined at zero as per 31 December 2013.

Notes to the risk management

1. Credit risks

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|--|-------------|-------------|
| Receivables | | |
| Loans and receivables from credit institutions | 276 443 | 172 037 |
| Loans and receivables from customers | 3 710 853 | 3 007 214 |
| Debt securities | 326 191 | 269 593 |
| Derivatives | 8 159 | 80 387 |
| Total | 4 321 646 | 3 529 231 |

Finnish Export Credit's receivables, EUR 2,227,139 thousand, guaranteed by Finnvera, are included in 'Receivables from customers' in the Group.

| | Note | | |
|---------------|------|------------|------------|
| Contingencies | 27 | 14 121 096 | 14 216 697 |

2. Receivables from customers and guarantees whose value has not impaired

| (EUR 1,000) | 31 Dec 2013 | % | 31 Dec 2012 | % |
|----------------------------|-------------|------|-------------|------|
| Risk class | | | | |
| A1 | 0 | 0% | 0 | 0% |
| A2 | 5 093 | 0% | 10 747 | 0% |
| A3 | 58 614 | 2% | 53 954 | 2% |
| B1 | 388 913 | 15% | 441 308 | 17% |
| B2 | 1 276 974 | 50% | 1 252 263 | 49% |
| В3 | 594 298 | 23% | 686 011 | 27% |
| С | 90 009 | 4% | 85 747 | 3% |
| D | 116 666 | 5% | 51 555 | 2% |
| Total | 2 530 567 | 100% | 2 581 585 | 100% |
| Finnish Export Credit Ltd* | 2 227 139 | | 1397 623 | |

^{*} Finnish Export Credit Ltd's credits guaranteed by Finnvera plc.

The information in risk categories A1-D pertain to domestic financing.

3. Concentrations

3.1 Receivables from customers and guarantees by industry

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|-----------------------------|-------------|-------------|
| Rural trades | 30 327 | 29 485 |
| Industry | 164 354 | 1364 936 |
| Tourism | 1 355 021 | 164 160 |
| Services to business | 619 852 | 657 015 |
| Trade and consumer services | 361 013 | 365 989 |
| Total | 2 530 567 | 2 581 585 |

Loans granted by Finnish Export Credit are included in the industry-specific data on export credit guarantee operations under section 3.2.

3.2 Commercial commitments of the export credit guarantee operations by industry

| (EUR 1,000) | | 31 Dec 2013 | | | | | |
|-------------------------------|-----------|-------------|-----------|---------|-----------|-----------|--|
| | Offered | In force | Total | Offered | In force | Total | |
| Telecommunications | 500 079 | 2 825 880 | 3 325 959 | 368 586 | 3 059 286 | 3 427 872 | |
| Wood processing | 584 829 | 1 546 315 | 2 131 144 | 79 360 | 1 486 611 | 1565 970 | |
| Power generation | 0 | 164 734 | 164 734 | 85 853 | 140 039 | 225 892 | |
| Shipping companies | 298 400 | 3 034 876 | 3 333 276 | 350 550 | 2 803 905 | 3 154 455 | |
| Metal industry and ore mining | 0 | 271 768 | 271 768 | 13 796 | 214 988 | 228 785 | |
| Other | 86 665 | 300 848 | 387 513 | 30 139 | 550 451 | 580 591 | |
| Total | 1 469 972 | 8 144 421 | 9 614 393 | 928 285 | 8 255 280 | 9 183 564 | |

3.3 Bank commitments of the export credit guarantee operations

| (EUR 1,000) | | 31 Dec 2013 | | | | 31 Dec 2012 |
|---------------------|---------|-------------|---------|---------|----------|-------------|
| | Offered | In force | Total | Offered | In force | Total |
| Banks and financing | 192 709 | 773 723 | 966 432 | 45 307 | 854 089 | 899 396 |

4. Commitments by area

4.1 Loans and guarantees by area

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|-------------|-------------|-------------|
| Finland | 2 530 567 | 2 581 585 |
| Total | 2 530 567 | 2 581 585 |

4.2 Commitments of the export credit guarantee operations by area

| (EUR 1,000) | | | 31 Dec 2013 | | | 31 Dec 2012 |
|-----------------------|----------|-----------|-------------|----------|-----------|-------------|
| | Offered | In force | Total | Offered | In force | Total |
| Asia | 356 468 | 1125 913 | 1 482 381 | 254 928 | 965 544 | 1 220 472 |
| CIS* | 205 792 | 855 839 | 1 061 631 | 165 440 | 1 374 371 | 1 539 811 |
| Central and Eastern | | | | | | |
| Europe | 35 769 | 126 409 | 162 179 | 243 612 | 147 780 | 391 391 |
| Latin America | 2 109 | 2 402 664 | 2 404 774 | 484 709 | 1 934 421 | 2 419 130 |
| Middle East and North | | | | | | |
| Africa | 301 393 | 844 091 | 1 145 484 | 55 373 | 908 214 | 963 586 |
| Sub-Saharan Africa | 20 651 | 139 587 | 160 239 | 95 119 | 175 221 | 270 340 |
| Industrial countries | 276 880 | 4 309 970 | 4 586 850 | 255 718 | 4 140 066 | 4 395 784 |
| Total | 1199 062 | 9 804 475 | 11 003 537 | 1554 899 | 9 645 616 | 11 200 515 |

^{*} The term CIS area is used for the 12 independent, former Soviet Union countries.

5. Collateral shortage

Legend:

A = Risk category

B = Amount of commitment

C = Amount of collaterals

D = Collateral shortage

E = Collateral shortage-%

| (EUR 1,000) | | | | 31 Dec 2013 | | | | 31 Dec 2012 |
|-------------|-----------|---------|----------|----------------|-----------|---------|----------|----------------|
| A | В | С | D | E | В | С | D | E |
| A1 | 0 | 2,918 | 0 | 0% | 0 | 0 | 0 | 0% |
| A2 | 5 093 | 18 287 | 2 175 | 43% | 10 747 | 4 640 | 6 107 | 57% |
| A3 | 58 614 | 113 592 | 40 327 | 69% | 53 954 | 18 386 | 35 568 | 66% |
| B1 | 388 913 | 447 273 | 275 321 | 71% | 441 308 | 135 097 | 306 211 | 69% |
| B2 | 1 276 974 | 146 751 | 829 702 | 65% | 1 252 263 | 436 980 | 815 283 | 65% |
| В3 | 594 298 | 21 712 | 447 548 | 75% | 686 011 | 179 765 | 506 246 | 74% |
| С | 90 009 | 7 203 | 68 297 | 76% | 85 747 | 21 123 | 64 624 | 75% |
| D | 116 666 | 7 203 | 109 463 | 94% | 51 555 | 8 499 | 43 056 | 84% |
| Total | 2 530 567 | 764 939 | 1772 832 | 70% | 2 581 585 | 804 490 | 1777 095 | 69% |

6. Impaired loans and guarantees for which a guarantee provision has been made

Impairment losses on individually assessed loans and guarantee provisions

| Loans |
|-------|
|-------|

| (EUR 1,000) | | | | | 31 Dec 2013 |
|----------------------------------|----|--------|-------|--------|-------------|
| Risk category | B2 | В3 | С | D | Total |
| Commitment before the impairment | 0 | 59 672 | 8 882 | 90 953 | 159 507 |
| Impairment loss | 0 | 24 487 | 4 912 | 29 966 | 59 365 |
| Commitment after the impairment | 0 | 35 185 | 3 970 | 60 987 | 100 142 |

Guarantees

| (EUR 1,000) | | | | | |
|---|----|---------|-------|--------|---------|
| Risk category | B2 | В3 | С | D | Total |
| Commitment before the guarantee provision | 0 | 109 410 | 3 125 | 14 927 | 127 462 |
| Guarantee provision | 0 | 25 783 | 1 243 | 5 536 | 32 562 |
| Commitment after the guarantee provision | 0 | 83 627 | 1882 | 9 391 | 94 900 |

Impairment losses on collectively assessed loans and guarantee provisions

Loans

| (EUR 1,000) | | | | | | |
|----------------------------------|-------|--------|--------|--------|---------|--|
| Risk category | B2 | В3 | С | D | Total | |
| Commitment before the impairment | 9 104 | 37 850 | 24 986 | 46 514 | 118 454 | |
| Impairment loss | 1 145 | 10 659 | 9 250 | 20 734 | 41 787 | |
| Commitment after the impairment | 7 959 | 27 191 | 15 736 | 25 780 | 76 667 | |

Guarantees

| (EUR 1,000) | | | | | 31 Dec 2013 |
|---------------|----|----|---|---|-------------|
| Risk category | B2 | В3 | С | D | Total |
| | | | | | |

| Risk category | B2 | В3 | С | D | Total |
|---|-------|-------|-------|--------|--------|
| Commitment before the guarantee provision | 3 205 | 4 843 | 4 668 | 36 235 | 48 951 |
| Guarantee provision | 367 | 1198 | 1323 | 15 567 | 18 455 |
| Commitment after the guarantee provision | 2 838 | 3 645 | 3 345 | 20 668 | 30 496 |

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Impairment losses on individually assessed loans and guarantee provisions

| Loans |
|-------|
|-------|

| Risk category | B2 | В3 | С | D | Total |
|----------------------------------|----|---------|-------|--------|---------|
| Commitment before the impairment | 0 | 150 158 | 2 722 | 13 357 | 166 237 |
| Impairment loss | 0 | 48 888 | 1 232 | 6 695 | 56 815 |
| Commitment after the impairment | 0 | 101 270 | 1490 | 6 662 | 109 422 |

Guarantees

| (EUR 1,000) | | 31 Dec 2012 | | | |
|---|----|-------------|-------|-------|---------|
| Risk category | B2 | В3 | С | D | Total |
| Commitment before the guarantee provision | 0 | 93 140 | 4 082 | 6 688 | 103 910 |
| Guarantee provision | 0 | 21 847 | 1839 | 2 324 | 26 010 |
| Commitment after the guarantee provision | 0 | 71 293 | 2 243 | 4 364 | 77 900 |

Impairment losses on collectively assessed loans and guarantee provisions

Loans

| (EUR 1,000) | | | | | | |
|----------------------------------|-------|--------|--------|--------|--------|--|
| Risk category | B2 | В3 | С | D | Total | |
| Commitment before the impairment | 5 222 | 27 252 | 22 171 | 43 357 | 98 002 | |
| Impairment loss | 677 | 7 644 | 8 064 | 19 346 | 35 731 | |
| Commitment after the impairment | 4 545 | 19 608 | 14 107 | 24 011 | 62 271 | |

Guarantees

| (EUR 1,000) | | | | | | | |
|---|-------|-------|-------|--------|--------|--|--|
| Risk category | B2 | В3 | С | D | Total | | |
| Commitment before the guarantee provision | 2 433 | 4 484 | 6 200 | 28 962 | 42 079 | | |
| Guarantee provision | 332 | 1094 | 1808 | 12 444 | 15 678 | | |
| Commitment after the guarantee provision | 2 101 | 3 390 | 4 392 | 16 518 | 26 401 | | |

7. Past due receivables

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|------------------|-------------|-------------|
| 1 day – 3 months | 17 076 | 12 365 |
| 3–6 months | 16 978 | 6 089 |
| 6–12 months | 15 074 | 14 246 |
| Over 12 months | 26 496 | 22 267 |
| Total | 75 624 | 54 967 |

Past due receivables comprise any interest payments, loan instalments, guarantee commissions and outstanding guarantee receivables that are unpaid at the balance sheet date for all current commitments, including loans subject to any impairment.

8. Liquidity risk

The guarantees in the table have been broken down according to their due dates. An individual guarantee may give rise to indemnity at any time during its period of validity. There is no historical information as to when such indemnities have been realized during the life cycle of a guarantee.

Maturity of liabilities 31 Dec 2013

| (EUR 1,000) | Carrying | Payable | < 3 | 3–12 | 1–5 | 5-10 | > 10 |
|-------------------------------|-----------|-----------|---------|-----------|-----------|---------|--------|
| | amount | | months | months | years | years | years |
| Liabilities to credit | | | | | | | |
| institutions | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Liabilities to the public and | | | | | | | |
| public sector | 2 107 553 | 2 400 301 | 73 634 | 208 034 | 1163 306 | 902 659 | 52 668 |
| Debt securities in issue | 1 095 753 | 1100 501 | 1 716 | 220 421 | 878 364 | 0 | 0 |
| Subordinated liablities | 88 029 | 90 000 | 0 | 0 | 50 000 | 0 | 40 000 |
| Binding financing offers | | 2 171 239 | 453 273 | 742 935 | 975 031 | 0 | 0 |
| Total liabilities | 3 291 335 | 5 762 041 | 528 623 | 1 171 390 | 3 066 701 | 902 659 | 92 668 |
| Derivatives – receivables | 5 663 | 1136 295 | 1 716 | 220 670 | 913 909 | 0 | 0 |
| Derivatives – liabilities | 31 273 | 1129 650 | 418 | 201 816 | 927 416 | 0 | 0 |
| Derivatives – net | -25 609 | 6 646 | 1298 | 18 854 | -13 507 | 0 | 0 |
| Guarantees | | 1159 442 | 154 431 | 374 461 | 537 610 | 88 369 | 4 570 |

Maturity of liabilities 31 Dec 2012

| (EUR 1,000) | Carrying | Payable | < 3 | 3-12 | 1–5 | 5-10 | > 10 |
|-------------------------------|-----------|-----------|---------|---------|-----------|---------|--------|
| | amount | | months | months | years | years | years |
| Liabilities to credit | | | | | | | |
| institutions | 85 000 | 85 815 | 25 267 | 10 192 | 50 356 | 0 | 0 |
| Liabilities to the public and | | | | | | | |
| public sector | 1485 096 | 1692303 | 66 009 | 113 785 | 746 187 | 711 007 | 55 315 |
| Debt securities in issue | 937 427 | 982 197 | 643 | 274 239 | 707 316 | 0 | 0 |
| Subordinated liablities | 82 388 | 82 388 | 0 | 0 | 50 000 | 2 388 | 30 000 |
| Binding financing offers | | 1948 067 | 682 067 | 500 000 | 766 000 | 0 | 0 |
| Total liabilities | 2 589 911 | 4 790 770 | 773 986 | 898 216 | 2 319 859 | 713 395 | 85 315 |
| Derivatives – receivables | 80 387 | 1 028 108 | 643 | 274 555 | 708 584 | 44 327 | 0 |
| Derivatives – liabilities | 7 067 | 904 093 | 43 | 225 112 | 635 513 | 43 425 | 0 |
| Derivatives – net | 73 320 | 124 015 | 600 | 49 443 | 73 071 | 902 | 0 |
| Guarantees | | 1 165 843 | 125 502 | 361 107 | 570 745 | 101 038 | 7 451 |

9. Interest rate risk

Determination of the interest rate on receivables and liabilities 31 Dec 2013

| (EUR 1,000) | Carrying amount | Payable | < 3 months | 3–12 months | 1–5 years | 5–10 years | > 10 years |
|------------------------------------|--------------------|-----------|---------------|----------------|--------------|---------------|---------------|
| Receivables from credit | | | | | | | |
| institutions | 250 271 | 250 271 | 250 271 | 0 | 0 | 0 | 0 |
| Receivables from | | | | | | | |
| customers | 3 710 853 | 3 710 853 | 655 377 | 1668 572 | 751 259 | 605 975 | 29 670 |
| Debt securities | 326 191 | 326 280 | 326 280 | 0 | 0 | 0 | 0 |
| Total receivables | 4 287 315 | 4 287 404 | 1 231 928 | 1 668 572 | 751 259 | 605 975 | 29 670 |
| Liabilities to credit institutions | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Liabilities to others | 2 143 436 | 2 142 103 | 68 994 | 686 862 | 756 307 | 600 314 | 29 626 |
| Debt securities in issue | 1059 870 | 1 055 418 | 225 757 | 420 810 | 408 852 | 0 | 0 |
| Subordinated liabilities | 88 029 | 88 029 | 0 | 0 | 50 000 | 0 | 38 029 |
| Total liabilities | 3 291 335 | 3 285 550 | 294 751 | 1 107 672 | 1 215 159 | 600 314 | 67 655 |
| Derivatives – receivables | 5 663 | 1 089 967 | 225 757 | 420 810 | 443 401 | 0 | 0 |
| Derivatives – liabilities | 31 273 | 1121 089 | 263 536 | 857 553 | 0 | 0 | 0 |
| Derivatives – net | -25 609 | -31 122 | -37 779 | -436 744 | 443 401 | 0 | 0 |

The item "Receivables from credit institutions" does not include the ERDF assets deposited, EUR 26,172,000. Their use is regulated separately.

The table presents the interest rate determination dates for interest-bound receivables and liabilities as well as for interest rate and currency swaps hedging the liabilities.

Determination of the interest rate on receivables and liabilities 31 Dec 2012

| (EUR 1,000) | Carrying amount | Payable | < 3 months | 3–12 months | 1–5 years | 5–10 years | > 10 years |
|--------------------------------------|--------------------|-----------|---------------|----------------|--------------|---------------|---------------|
| Receivables from credit institutions | 143 506 | 143 506 | 143 506 | 0 | 0 | 0 | 0 |
| Receivables from customers | 3 007 214 | 3 007 214 | 798 789 | 1 079 985 | 570 904 | 513 355 | 44 181 |
| Debt securities | 269 593 | 269 670 | 269 670 | 0 | 0 | 0 | 0 |
| Total receivables | 3 420 313 | 3 420 390 | 1 211 965 | 1079 985 | 570 904 | 513 355 | 44 181 |
| Liabilities to credit institutions | 85 000 | 85 000 | 75 000 | 10 000 | 0 | 0 | 0 |
| Liabilities to others | 1485 096 | 1482748 | 66 605 | 297 146 | 542 366 | 550 178 | 26 453 |
| Debt securities in issue | 937 427 | 921 414 | 108 869 | 244 955 | 567 591 | 0 | 0 |
| Subordinated liabilities | 82 388 | 82 388 | 0 | 0 | 50 000 | 0 | 32 388 |
| Total liabilities | 2 589 911 | 2 571 550 | 250 474 | 552 101 | 1 159 957 | 550 178 | 58 841 |
| Derivatives – receivables | 80 387 | 965 424 | 108 869 | 244 955 | 567 591 | 44 010 | 0 |
| Derivatives – liabilities | 7 067 | 909 027 | 98 105 | 810 922 | 0 | 0 | 0 |
| Derivatives – net | 73 320 | 56 397 | 10 764 | -565 968 | 567 591 | 44 010 | 0 |

The item "Receivables from credit institutions" does not include the ERDF assets deposited, EUR 28,531,000. Their use is regulated separately.

The table presents the interest rate determination dates for interest-bound receivables and liabilities as well as for interest rate and currency swaps hedging the liabilities.

Sensitivity to interest rate

An immediate increase of 1 percentage unit increases the net interest income by EUR 7.8 million and an 0.1 percentage unit decrease in the interest rate decreases the net interest income by EUR 0.8 million during the following 12 months.

The fair value of available-for-sale money market funds and debt securities increases by EUR 0.03 million if the interest rates decrease by 0.1 percentage unit. Respectively, their fair value decreases by EUR 0.3 million of the interest rates increase by 1 percentage unit. The change in the fair value is recognised in the balance sheet.

The changes in fair values of liabilities at fair value through profit or loss and the interest rates of the derivatives hedging them offset each other and therefore they do not have an impact on the profit or loss.

10. Currency risk

The Company's profit is affected by the changes in the US dollar exchange rate. The table below presents the effect of 10% in the U.S. dollar exchange rate on the Company's profit.

| | 31 Dec 2013 | 31 Dec 2012 |
|---|-------------|-------------|
| The USD strengthens by 10% against the euro | 21 784 | 1629 |
| The USD weakens by 10% against the euro | -17 829 | -1333 |

The exchange rate risk arises from the drawdown of Finnish Export Credit's dollar-denominated loans in the near future and from a dollar account kept to provide for dollar-denominated claims in export credit guarantees.

At the end of 2013, the balance of the dollar account was EUR 181 million greater than at the start of the year.

Segment information

Segment reporting in Finnvera Group is based on internal business areas and organisational structure. Client enterprises have been divided into business areas according to their size and the need for financing at their development stage. A service concept has been devised for each business area. Finnvera's segments are micro-financing, regional financing, financing for growth and internationalisation, export financing, and venture capital investments.

Micro-financing clients are enterprises with less than 10 employees that operate locally. Micro-financing provides financial services for the start-up and development of enterprises in cooperation with regional enterprise services and other financiers.

The clients of **regional financing** are SMEs and, on special grounds, large enterprises. The clientele includes companies engaged in production or services. In cooperation with other financiers, regional financing provides financing solutions especially for development and growth needs and for changes of generation.

The clients of **financing for growth and internationalisation** are SMEs with a growth strategy based on internationalisation. Some clients already operate on the international market and engage in exports, while others are still at the start of this development. In general, these enterprises also use the services of other organisations providing services for growth enterprises (Finpro, Tekes, Centres for Economic Development, Transport and the Environment) and make use of the services offered by Finnvera for export financing.

Export financing clients are mostly exporters operating in Finland and classified as large enterprises, as well as domestic and foreign bodies providing financing for these exports. Finnvera has official Export Credit Agency (ECA) status. Export financing offers competitive export credit guarantee services to meet client needs.

Two of Finnvera's subsidiaries – Veraventure Ltd and Seed Fund Vera Ltd – make venture capital investments in enterprises. Finnish Export Credit Ltd offers financing of export credits and administers the interest equalisation system associated with export credits granted on OECD terms and domestic ship financing.

Income, expenses, assets and liabilities are allocated to each segment when they are deemed to fall within that segment or when such allocation is otherwise sensible. All income and expenses have been allocated to segments. There is no notable intra-segment business.

Assessment of the profitability of Finnvera's segments, and decisions concerning resources allocated to segments, are based on operating profit. The assets and liabilities of segments are valued according to the principles for drawing up the consolidated financial statements.

Finnvera Group has operations only in Finland and its clientele consists of a wide spectrum of clients in various sectors.

Consolidated income statement and balance sheet by segments for the period 1 Jan-31 Dec 2013

| (EUR 1,000) | Micro financing | Regional financing | Financing for growth and internatio- nalisation | Export financing | Venture capital financing | Eliminations | Total |
|--|--------------------|-----------------------|--|---------------------|---------------------------------|--------------|---------------|
| Net interest income | 9 108 | 24 661 | 15 886 | 4 594 | 1 315 | 0 | 55 564 |
| Net fee and commission income | 3 968 | 17 247 | 17 901 | 95 171 | -2 | 0 | 134 284 |
| Net impairment loss on financial assets, guarantee and security losses | -3 220 | -20 966 | -25 339 | -12 585 | -1 476 | 0 | -63 586 |
| Operating expenses* | -10 189 | -14 733 | -9 242 | -14 553 | -5 938 | 4 557 | -50 098 |
| Depreciation and amortization | -91 | -475 | -231 | -309 | -40 | 0 | -1146 |
| Other income/expenses** | 532 | 1 415 | 845 | 1 937 | 959 | -5 607 | 82 |
| Operating profit | 107 | 7 150 | -182 | 74 256 | -5 182 | -1 049 | 75 099 |
| Total assets | 159 134 | 536 654 | 318 685 | 3 574 571 | 318 066 | -303 649 | 4 603 461 |
| Receivables from | | | | | | | |
| customers | 228 764 | 761 149 | 485 410 | 2 353 159 | 12 887 | -130 516 | 3 710 853 |
| Total liabilities | 101 295 | 326 247 | 283 212 | 3 084 437 | 94 311 | -134 607 | 3 754 895 |

Consolidated income statement and balance sheet by segments for the period 1 Jan–31 Dec 2012

| (EUR 1,000) | Micro financing | Regional financing | Financing for growth and internationa- lisation | Export financing | Venture capital financing | Eliminations | Total |
|--|--------------------|-----------------------|--|---------------------|---------------------------------|--------------|-----------|
| Net interest income | 10 410 | 31 459 | 11 803 | 7 034 | 2 077 | 0 | 62 783 |
| Net fee and commission income | 3 897 | 18 856 | 14 280 | 74 824 | -1 | 0 | 111 856 |
| Net impairment loss on financial assets, guarantee and security losses | -2 797 | -44 218 | -18 337 | -8 424 | -1 556 | 0 | -75 331 |
| Operating expenses* | -10 680 | -14 423 | -8 254 | -13 389 | -5 231 | 4 083 | -47 893 |
| Depreciation and amortization | -122 | -622 | -289 | -339 | -41 | 0 | -1 413 |
| Other income/expenses** | 802 | 3 052 | 731 | 1 917 | 1705 | -4 081 | 4 125 |
| Operating profit | 1 510 | -5 897 | -66 | 61 624 | -3 048 | 2 | 54 127 |
| Total assets | 240 768 | 881 382 | 378 822 | 2 151 071 | 174 936 | -19 171 | 3 807 808 |
| Receivables from customers | 249 818 | 960 181 | 386 096 | 1 411 257 | 17 659 | -17 798 | 3 007 214 |
| Total liabilities | 182 943 | 677 876 | 343 178 | 1754 374 | 95 508 | -17 858 | 3 036 021 |

^{*} Operating expenses = administrative expenses + other operating expenses – depreciation and amortization

Inter-segment revenue is not significant.

^{**} Gains/losses from financial instruments carried at fair value + net income from investments + other operating income

Financial assets and liabilities

Classification of financial assets and liabilities

Under IFRS rules, financial assets can be classified into four main categories: loans and receivables, financial assets at fair value through profit or loss, available-for-sale financial assets and held-to-maturity financial investments. Financial assets at fair value through profit or loss can be further divided into the following categories: classified as held for trading and upon initial recognition designated by the entity as at fair value through profit or loss. The Group has no financial assets to be held for trading or held until maturity.

Under IFRS rules, the Group's financial liabilities can be classified into two main categories: Financial liabilities at fair value through profit or loss and other financial liabilities. Other financial liabilities are measured at amortised cost using the effective interest method. Financial liabilities at fair value through profit or loss are presented in the same manner as financial assets, classified as being held for trading and upon initial recognition designated by the entity as at fair value through profit or loss. The Group has no financial liabilities to be held for trading.

Fair value measurement principles applied by the Group

1. Debt securities

The fair value of debt securities are based on the market quote on the end date of the financial period or the value of the discounted market interest rate on the end date of the financial period.

2. Derivatives

The fair values of interest rate and currency swaps and currency futures are specified using a method based on the current value of cash flows, in which the market interest rates on the end date of the financial period and other market information serve as the accounting principle. The Group uses common valuation techniques in determining the fair value of these instruments. Fair values are equivalent to average market prices in situations where the Group would transfer or sell derivatives in the course of normal business under market conditions on the end date of the financial period. The credit risk related to derivatives is mitigated by means of collateral arrangements. Fair values are monitored on a daily basis using calculations from counterparties and those made in-house.

3. Investments in associates

The fair value of subsidiaries involved in venture capital investment is determined using a valuation technique approved by the Board of Directors that complies with the International Equity and Venture Capital Valuation (IPEV) Guidelines and recommendations for early stage ventures. In this technique, the determination of the investment's fair value is based on the valuation and investments made by outside investors as well as on the portfolio company valuation approved by the fund's Board of Directors. The valuation of companies is done continuously throughout the year, with valuations being updated on a biannually basis, for Group reporting in a separate process, where investments are examined by investment portfolio. The basis for valuation is the value to be determined based on the previous round of investments. If necessary, this value can be adjusted in accordance with change factors in the portfolio company its performance and its operating environment. In accordance with State aid regulations, all investment rounds include private investors, with whom investments are made under mutually applicable conditions and at a valuation approved by private investors. In determining the value of a holding, attention is also given to the impact that any options and rights of exchange may have on the holding value If fair value cannot be determined reliably, venture capital investments shall be measured at amortised cost using the effective interest method. Initial investments less than a year old are measured at their book value. When fair values decrease, valuation can be based on an estimate made by the administrative company.

Fund investments are also made in accordance with IPEV Guidelines. The valuation of fund portfolio companies is done by private fund administration companies, which report their valuations to the funds' boards of directors and investors.

4. Shares and participations

Shares and reserve shares listed on the NASDAQ OMX Helsinki stock exchange that are classified as available-for-sale shares and participations are measured at the exchange rate on the date of the financial statements. Unlisted shares classified as available-for-sale shares and participations are measured using the effective interest method. because their measurement using fair value measurement models has not been possible, nor could the fair value of investments otherwise be reliably determined. The most significant item of this kind comprehends the shares for the Finnish Fund for Industrial Cooperation Ltd (EUR 13.67 million).

5. Financial liabilities at fair value through profit or loss

The fair value of liabilities are calculated using a method based on the current value of cash flows. In this method, market interest rates on the end date of the financial period and other accounting information serve as the accounting principle. The company's own credit risk is also taken into consideration in the measurement of liabilities.

Financial assets 31 Dec 2013

| Loans and | Financial instruments | Available-for- | Total | Fair value |
|-------------|---|--|--|--|
| receivables | carried at fair value | sale | | |
| 276 443 | | | 276 443 | 276 443 |
| | | | | |
| 3 710 853 | | | 3 710 853 | 3 929 693 |
| | | 326 191 | 326 191 | 326 191 |
| | 8 159 | | 8 159 | 8 159 |
| | 77 846 | | 77 846 | 77 846 |
| | 43 572 | 74 447 | 118 019 | 118 019 |
| 47 819 | | | 47 819 | 47 819 |
| 4 035 115 | 129 576 | 400 638 | 4 565 330 | 4 784 170 |
| | receivables 276 443 3 710 853 47 819 | receivables carried at fair value 276 443 3 710 853 8 159 77 846 43 572 47 819 | receivables carried at fair value sale 276 443 3 710 853 326 191 8 159 77 846 43 572 74 447 47 819 | receivables carried at fair value sale 276 443 276 443 3 710 853 3 710 853 326 191 326 191 8 159 8 159 77 846 77 846 43 572 74 447 118 019 47 819 47 819 |

Financial liabilities 31 Dec 2013

| (EUR 1,000) | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value |
|------------------------------------|---|-----------------------------|-----------|------------|
| Liabilities to credit institutions | | 0 | 0 | 0 |
| Liabilities to other institutions | 35 883 | 2 107 553 | 2 143 436 | 2 227 067 |
| Debt securities in issue | 1 059 870 | 0 | 1 059 870 | 1 059 870 |
| Derivatives | 31 272 | | 31 272 | 31 272 |
| Other financial liabilities | | 304 298 | 304 298 | 304 298 |
| Subordinated liabilities | | 88 029 | 88 029 | 88 029 |
| Total | 1 127 025 | 2 499 880 | 3 626 905 | 3 710 537 |

Financial assets 31 Dec 2012

| (EUR 1,000) | Loans and receivables | Financial instruments carried at fair value | Available-for- sale | Total | Fair value |
|----------------------------|-----------------------|---|------------------------|-----------|------------|
| Loans and receivables from | | | | | |
| credit institutions | 172 037 | | | 172 037 | 172 037 |
| Loans and receivables from | | | | | |
| customers | 3 007 214 | | | 3 007 214 | 3 081 171 |
| Debt securities | | | 269 593 | 269 593 | 269 593 |
| Derivatives | | 80 387 | | 80 387 | 80 387 |
| Investments in associates | | 76 023 | | 76 023 | 76 023 |
| Shares and participations | | 34 426 | 79 618 | 114 044 | 114 044 |
| Other financial assets | 68 941 | | | 68 941 | 68 941 |
| Total | 3 248 192 | 190 836 | 349 211 | 3 788 238 | 3 862 195 |

Financial liabilities 31 Dec 2012

| (EUR 1,000) | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value |
|------------------------------------|---|-----------------------------|-----------|------------|
| Liabilities to credit institutions | | 85 000 | 85 000 | 85 000 |
| Liabilities to other institutions | 46 386 | 1388738 | 1 435 125 | 1500 896 |
| Debt securities in issue | 937 427 | 49 972 | 987 399 | 987 399 |
| Derivatives | 7 067 | | 7 067 | 7 067 |
| Other financial liabilities | | 313 158 | 313 158 | 313 158 |
| Subordinated liabilities | | 82 388 | 82 388 | 82 388 |
| Total | 990 881 | 1 919 256 | 2 910 136 | 2 975 908 |

Hierarchy for recognition at fair value

Financial assets 31 Dec 2013

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Derivatives | | 8 159 | |
| Investments in associates | | | 77 846 |
| Shares and holdings | | | 43 572 |
| Available-for-sale | | | |
| Debt securities | | 326 191 | |
| Shares and holdings | 59 727 | | 14 720 |
| Total | 59 727 | 334 350 | 136 137 |

Financial liabilities 31 Dec 2013

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|-----------|---------|
| Financial instruments carried at fair value | | | |
| Liabilities to other institutions | | 35 883 | |
| Debt securities in issue | | 1 059 870 | |
| Derivatives | | 31 272 | |
| Total | | 1 127 025 | |

Financial assets 31 Dec 2012

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Derivatives | | 80 387 | |
| Investments in associates | | | 76 023 |
| Shares and holdings | | | 34 426 |
| Available-for-sale | | | |
| Debt securities | | 269 593 | |
| Shares and holdings | 65 388 | | 14 230 |
| Total | 65 388 | 349 980 | 124 679 |

Financial liabilities 31 Dec 2012

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Liabilities to other institutions | | 46 386 | |
| Debt securities in issue | | 937 427 | |
| Derivatives | | 7 067 | |
| Total | | 990 881 | |

Financial assets and liabilities recognised at fair value

Level 3, Financial assets

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|--|-------------|-------------|
| Financial assets carried at fair value | | |
| Balance 1 Jan | 124 679 | 109 332 |
| Profits and losses entered in the income statement, in total | -2 668 | 153 |
| Acquisitions | 19 639 | 20 706 |
| Sales | -5 512 | -5 512 |
| Balance 31 Dec | 136 137 | 124 679 |
| Profits and losses entered in the income | | |
| statement for the instruments held by | | |
| Finnvera on 31 Dec | 751 | 1 912 |

Notes

Notes to the income statement

Note 1: Net interest income

| (EUR 1,000) | | 2013 | | 2012 |
|---|-------|---------|-------|---------|
| Interest income | | | | |
| Loans to customers | | 97 356 | | 88 892 |
| Subsidies passed on to customers | | | | |
| - Regional interest subsidy | 954 | | 1 243 | |
| - Interest subsidy to special loans | 4 136 | | 5 278 | |
| - Interest subsidy from the ERDF | 1774 | | 2 705 | |
| - National interest subsidy (ERDF) | 1 945 | 8 808 | 2 995 | 12 221 |
| Interest on export credit guarantee and special guarantee receivables | | 213 | | 181 |
| Interest on guarantee receivables | | 1 710 | | 1 3 3 1 |
| Other interest income | | | | |
| - On receivables from credit institutions | 1 207 | | 1743 | |
| - On debt securities, available-for-sale | 717 | | 662 | |
| - On other | 173 | 2 097 | 272 | 2 677 |
| Total interest income | | 110 184 | | 105 302 |
| Interest expenses | | | | |
| On liabilities to credit institutions | | 292 | | 1795 |
| On liabilities to other institutions | | 51 314 | | 30 982 |
| On debt securities in issue | | 2 702 | | 9 448 |
| Other interest expenses | | 313 | | 294 |
| Total interest expenses | | 54 620 | | 42 519 |
| Net interest income | | 55 564 | | 62 783 |
| Interest income on financial assets which are not carried at fair value totalled | | 110 184 | | 105 302 |
| Interest expenses on financial liabilities which are not carried at fair value totalled | | 51 533 | | 33 260 |
| Interest income include interest accrued on impaired loans | | 2 866 | | 3 550 |

Interest subsidy from the state and the European Regional Development Fund

The interest subsidy passed on to customers is calculated on the basis of the passage of time, similar to interest, and is presented as a separate item under interest income in the income statement. In 2001 the Group began to grant investment and working capital loans that include interest subsidy from the European Regional Development Fund (ERDF), as well as national interest subsidy granted by the State of Finland.

Interest-subsidised loans and guarantees in total at 31 December

436 220

560 920

Note 2: Net fee and commission income

| (EUR 1,000) | 2013 | 2012 |
|--|---------|---------|
| Fee and commission income | | |
| From export credit guarantees and special guarantees | 103 994 | 81 189 |
| From other guarantees | 24 982 | 24 928 |
| From credit operations | 9 333 | 8 958 |
| From other | 1206 | 119 |
| Total fee and commission income | 139 515 | 115 194 |

All fee and commission income is from financial assets which are not carried at fair value.

Fee and commission expenses

| <u> </u> | | |
|---|---------|---------|
| From reinsurance | 4 439 | 2 143 |
| From borrowing | 755 | 1 156 |
| From payment transactions | 37 | 39 |
| From other | 0 | 0 |
| Total fee and commission expenses | 5 231 | 3 338 |
| Fee and commission expenses from financial assets which are not carried at fair | | |
| value totalled | 4 476 | 2 182 |
| Net fee and commission income | 134 284 | 111 856 |

Note 3: Gains and losses

| (EUR 1,000) | | | 2013 | | | 2012 |
|---|-----------------------------------|--------------------------|----------|-----------------------------------|--------------------------|---------|
| From financial instruments carried at fair value through profit or loss (net) | Gains and losses from sales | Changes in fair value | Total | Gains and losses from sales | Changes in fair value | Total |
| Derivatives | 0 | -100 634 | -100 634 | 0 | 24 315 | 24 315 |
| Liabilities carried at fair value | 0 | 101 827 | 101 827 | 0 | -21 293 | -21 293 |
| Shares and participations | 2 270 | -4 877 | -2 607 | 103 | -719 | -616 |
| Translation differences | 0 | -264 | -264 | 0 | -246 | -246 |
| | 2 270 | -3 948 | -1 678 | 103 | 2 057 | 2 160 |

| By categories of financial instruments (categories in accordance with IAS 39) | Gains and losses from sales | Changes in fair value | Total | Gains and losses from sales | Changes in fair value | Total |
|---|-----------------------------------|--------------------------|--------|-----------------------------------|--------------------------|-------|
| Liabilities carried at fair value | 2 270 | -3 684 | -1 414 | 103 | 2 303 | 2 406 |
| Loans and other receivables | 0 | 0 | 0 | 0 | 0 | 0 |
| | 2 270 | -3 684 | -1 414 | 103 | 2 303 | 2 406 |

Note 4: Net income from investments

| (EUR 1,000) | | 2013 | | 2012 |
|---|------|------|------|-------|
| Available-for-sale financial assets | | | | |
| Shares and participations | | | | |
| - Gains/losses | 81 | | -278 | |
| - Impairment losses | -142 | -61 | -493 | -771 |
| Dividends | | 970 | | 1 258 |
| Total available-for-sale financial assets | | 909 | | 487 |

Investment property

| Rental income | 0 | | 0 | |
|-----------------------------------|---|-----|------|------|
| Depreciation | 0 | | -177 | |
| Gains/losses from sale | 0 | 0 | 0 | -177 |
| Share of profit of associates | | 0 | | 2 |
| Total net income from investments | | 909 | | 313 |

Note 5: Other operating income

| (EUR 1,000) | 2013 | 2012 |
|---|------|-------|
| Fee for the management of the old liability | 194 | 248 |
| Management fee for the handling of ERDF loans | 154 | 631 |
| Rental income | 187 | 141 |
| Other | 315 | 633 |
| Total other operationg income | 850 | 1 653 |

Note 6: Employee benefit expenses

| (EUR 1,000) | | 2013 | | 2012 |
|------------------------------|-------|--------|-------|--------|
| Wages and salaries | | 23 444 | | 23 952 |
| Social security costs | | | | |
| Pension costs | | | | |
| - Defined contribution plans | 3 907 | | 3 508 | |
| - Defined benefit plans | 1 021 | | 775 | |
| Other social security costs | 1508 | 6 436 | 1569 | 5 853 |
| Total | | 29 880 | | 29 805 |

| Personnel in average | 2013 | 2012 |
|----------------------|------|------|
| Permanent full-time | 360 | 374 |
| Permanent part-time | 16 | 22 |
| Temporary | 23 | 15 |
| Total | 399 | 411 |

Note 7: Auditor's fees

| (EUR 1,000) | | 2013 | | 2012 |
|---|-----|------|-----|------|
| Fees for auditing | 70 | | 97 | |
| Fees for expert services provided by auditors | 159 | 229 | 115 | 212 |

Note 8: Other operating expenses

| (EUR 1,000) | 2013 | 2012 |
|-----------------------------------|-------|---------|
| Rental expenses | 4 325 | 4 126 |
| Expenses from property in own use | 1144 | 1 0 2 7 |
| Other expenses | 1792 | 40 |
| Total | 7 261 | 5 193 |
| Depreciation and amortization | | |
| Intangible assets | 718 | 820 |
| Property, plant and equipment | | |
| - Properties | 5 | 9 |
| - Machinery and equipment | 423 | 332 |
| - Other tangible assets | 0 | 252 |
| Total | 1 146 | 1 413 |
| Total other operating expenses | 8 408 | 6 606 |

Note 9: Net impairment loss on financial assets

| (EUR 1,000) | 2013 | 2012 |
|---|---------|---------|
| Receivables written down as credit and guarantee losses | | |
| Credit losses | 61 277 | 66 429 |
| Guarantee losses | 29 432 | 31 166 |
| Reversal of losses recognized | | |
| Credit losses | -5 997 | -5 921 |
| Guarantee losses | -1 965 | -1 711 |
| Change in impairment of individually assessed loans during the period | 9 104 | 24 548 |
| Change in impairment of collectively assessed loans during the period | 9 018 | 496 |
| Total impairment losses on loans and guarantees | 100 869 | 115 007 |
| The state's and the ERDF's share of the parent company's final credit and | | |
| guarantee losses | -47 976 | -49 661 |
| Finnvera plc's share | 52 893 | 65 346 |

The state and the ERDF compensate Finnvera plc for the final losses on loans and guarantees granted without a securing collateral. On 31 December 2013 these loans and guarantees totalled EUR 2,525 (2,671) million. The compensation was 56.5% (54.2%) of the credit and guarantee losses recognized during the period.

| (EUR 1,000) | 2013 | 2012 |
|---|--------|--------|
| Export credit guarantees and special guarantees | | |
| Claims paid | 3 538 | 18 839 |
| Change in the claims provision during the period | 10 657 | -1 216 |
| Accumulated recoveries | -2702 | -1 036 |
| Change in recovery receivables | -800 | -6 601 |
| Impairment losses on export credit guarantee and special guarantee operations recognised in the financial statements | 10 693 | 9 986 |
| Impairment losses on loans, domestic guarantees and export credit guarantee and special guarantee operations recognised in the income statement | 63 586 | 75 331 |

Note 10: Income tax expense

| (EUR 1,000) | 2013 | 2012 |
|--|------|------|
| Current period | 1002 | 272 |
| Adjustment for prior periods | 0 | 0 |
| Deferred taxes | -436 | 493 |
| Income tax expense in the income statement | 566 | 765 |

The parent company Finnvera plc was made exempt from the income taxation as from 1 January 2007.

Notes to the balance sheet

Note 11: Loans and receivables from credit institutions

| (EUR 1,000) | 2013 | 2012 |
|-------------------|---------|---------|
| Payable on demand | 250 271 | 143 506 |
| Other | 26 172 | 28 531 |
| Total | 276 443 | 172 037 |

Note 12: Loans and receivables from customers

| (EUR 1,000) | 2013 | 2012 |
|---|-----------|-----------|
| Loans | | |
| Subordinated loans | 39 404 | 47 208 |
| Other loans | 3 610 121 | 2 905 434 |
| Total loans | 3 649 525 | 2 952 642 |
| Guarantee receivables | 46 023 | 38 129 |
| Receivables from export credit guarantee and special guarantee operations | | |
| Fee and commission receivables | 605 | 2 096 |
| Recovery receivables | 14 700 | 14 346 |
| Total receivables from export credit guarantee and special guarantee operations | 15 305 | 16 442 |
| Total receivables from customers | 3 710 853 | 3 007 214 |

Impairment losses on individually assessed loans

| (EUR 1,000) | 2013 | 2012 |
|--|---------|---------|
| Impairment losses at the beginning of the period | 56 815 | 34 229 |
| Credit losses realized during the period on which an impairment loss has been earlier recognised | -16 285 | -11 384 |
| Impairment losses recognised during the period | 20 399 | 36 777 |
| Reversal of impairment losses | -4 754 | -6 583 |
| Effect of discounting | 3 190 | 3 776 |
| Impairment losses at the end of the period | 59 365 | 56 815 |
| Impairment losses on collectively assessed loans at the beginning of the period | 35 731 | 34 220 |
| Impairment losses on collectively assessed loans recognized during the period | 6 056 | 1 511 |
| Impairment losses on collectively assessed loans at the end of the period | 41 787 | 35 731 |
| Total impairment losses | 101 152 | 92 546 |

An impairment loss on loans and other receivables is recognised when objective evidence of their impairment exists. The objective evidence of a customer's ability to fulfil its obligations is based on the customers' risk classification as well as on the Company's experience and the management's estimate of effect of defaults on the recovery of loan receivables.

Note 13: Investments

| (EUR 1,000) | 2013 | 2012 |
|---------------------------------|---------|---------|
| Debt securities | 326 191 | 269 593 |
| Associates | 78 195 | 76 448 |
| Other shares and participations | 118 019 | 114 044 |
| Investment property | 0 | 28 |
| Total | 522 405 | 460 112 |
| Debt securities | | |
| Available-for-sale | | |
| - Certificates of deposits | 119 549 | 24 698 |
| - Commercial papers | 0 | 123 438 |
| - Other | 206 643 | 121 457 |
| Total | 326 191 | 269 593 |

Investments have been made to non-publicly quoted debt securities.

Associates

| At the beginning of the period | 76 448 | 70 366 |
|--------------------------------|--------|--------|
| Share of profit for the period | 0 | 0 |
| Additions | 3 778 | 9 230 |
| Disposals | -2 031 | -3 149 |
| At the end of the period | 78 195 | 76 448 |

Associates accounted for using the equity method in 2013:

| Name | Carrying amount | Ownership | Assets | Liabilities | Carrying net sales | Profit/Loss |
|--|-----------------|-----------|--------|-------------|--------------------|-------------|
| Kiinteistö Oy Kajaanin Kauppakatu 1 | 349 | 36,43% | 1595 | 7 | 107 | 0 |

Associates accounted for using the equity method in 2012:

| Name | Carrying amount | Ownership | Assets | Liabilities | Carrying net sales | Profit/Loss |
|---------------------------|-----------------|-----------|--------|-------------|--------------------|-------------|
| lin Micropolis Oy | 76 | 23,08% | 378 | 378 | 116 | 4 |
| Kiinteistö Oy Kajaanin | | | | | | |
| Kauppakatu 1 | 349 | 36,43% | 1591 | 2 | 106 | 3 |
| (EUR 1,000) | | | | 201 | 13 | 2012 |
| Other shares and particip | pations | | | | | |
| At fair value through pro | fit or loss | | | 43 57 | '2 | 34 426 |
| Available-for-sale | | | | 74 44 | 17 | 79 618 |
| Total | | | | 118 01 | 9 | 114 044 |
| Other shares that are pub | olicly quoted | | | 59 72 | 27 | 65 388 |
| Total investments | | | | 522 40 | 5 | 460 085 |

Note 14: Intangible assets

| (EUR 1,000) | 2013 | 2012 |
|--|--------|--------|
| Acquisition cost | | |
| Acquisition cost at 1 Jan | 35 869 | 34 990 |
| Additions | 1293 | 879 |
| Disposals | -20 | 0 |
| Acquisition cost at 31 Dec | 37 142 | 35 869 |
| Accumulated amortization and impairment losses | | |
| Accumulated amortization and impairment losses at 1 Jan | 33 889 | 33 098 |
| Amortization for the period | 680 | 791 |
| Accumulated amortization and impairment losses at 31 Dec | 34 569 | 33 889 |
| Carrying amount at 1 Jan | 1980 | 1892 |
| Carrying amount at 31 Dec | 2 572 | 1980 |

Amortization is included in the other operating expenses in the income statement.

Note 15: Property, plant and equipment

| (EUR 1,000) | | | 2013 | | | 2012 |
|---|------------|------------------|--------|------------|------------------|--------|
| | | Machinery and | | | Machinery and | |
| | Properties | equipment | Total | Properties | equipment | Total |
| Acquisition cost | | | | | | |
| Acquisition cost at 1 Jan | 7 997 | 10 298 | 18 295 | 7 997 | 10 320 | 18 317 |
| Additions | 0 | 529 | 529 | 0 | 183 | 184 |
| Disposals | -293 | -24 | -317 | 0 | -38 | -38 |
| Acquisition cost at 31 Dec | 7 704 | 10 803 | 18 507 | 7 997 | 10 466 | 18 463 |
| Accumulated depreciation and impairment losses | | | | | | |
| Accumulated depreciation and impairment losses at 1 Jan | 6 851 | 8 943 | 15 794 | 6 572 | 8 772 | 15 344 |
| Depreciation for the period | 20 | 423 | 443 | 279 | 339 | 617 |
| Accumulated depreciation and | | | | | | |
| impairment losses at 31 Dec | 6 871 | 9 367 | 16 237 | 6 851 | 9 111 | 15 961 |
| Carrying amount at 1 Jan | 1146 | 1 355 | 2 501 | 1 425 | 1548 | 2 973 |
| Carrying amount at 31 Dec | 834 | 1 437 | 2 270 | 1146 | 1 355 | 2 501 |

Depreciation is included in the other operating expenses in the income statement.

Note 16: Other assets

| Total other assets | 11 546 | 53 044 |
|---|--------|--------|
| Other | 5 030 | 3 684 |
| Credit loss receivables from the state and the ERDF | 6 516 | 49 360 |
| (EUR 1,000) | 2013 | 2012 |

The state and the European Regional Development Fund (ERDF) has granted Finnvera commitments to partially compensate Finnvera for the credit and guarantee losses. The commitments enable Finnvera to take higher risks in domestic business than financiers operating on commercial grounds.

Note 17: Prepayments and accrued income

| (EUR 1,000) | 2013 | 2012 |
|--------------------------------------|--------|--------|
| Interest | 15 736 | 10 270 |
| Fee and commission receivables | 6 847 | 5 280 |
| Prepayments and other accrued income | 46 532 | 14 795 |
| Total prepayments and accrued income | 69 115 | 30 344 |

Note 18: Tax assets and liabilities

| (EUR 1,000) | 2013 | 2012 |
|--|-------|-------|
| Tax assets | | |
| Income tax assets | 98 | 0 |
| | | |
| Deferred tax assets at 1 Jan | 0 | 17 |
| Increase/decrease to income statement during the period | 0 | 0 |
| Increase/decrease to other items in comprehensive income during the period | 0 | -17 |
| Deferred tax assets at 31 Dec | 0 | 0 |
| Tax liabilities | | |
| Current income tax liabilities | 0 | 0 |
| Deferred tax liabilities | | |
| - On fair value changes recognized in fair value reserve | 3 645 | 4 230 |
| Total tax liabilities | 3 645 | 4 230 |
| Deferred tax liabilities at 1 Jan | 4 230 | 3 680 |
| Increase/decrease to income statement during the period | -436 | 431 |
| Increase/decrease to other items in comprehensive income during the period | 188 | 119 |
| Deferred tax liabilities at 31 Dec | 3 982 | 4 230 |

Note 19: Liabilities to credit and other institutions

| (EUR 1,000) | | | 2013 | | | 2012 |
|--|---------------|----------------------|--------------------|---------------|-------------------------|-----------------|
| | Nominal value | Change in fair value | Carrying amount | Nominal value | Change in fair value | Carrying amount |
| Credit institutions | 0 | 0 | 0 | 85 000 | 0 | 85 000 |
| Other institutions | | | | | | |
| - At fair value through profit or loss | 35 883 | 0 | 35 883 | 46 386 | 0 | 46 386 |
| - At amortized cost | 2 107 553 | 0 | 2 107 553 | 1388738 | 0 | 1388738 |
| Total | 2 143 436 | 0 | 2 143 436 | 1 520 125 | 0 | 1 520 125 |

Note 20: Debt securities in issue

| (EUR 1,000) | | | 2013 | | | 2012 |
|--------------------------------------|------------------|----------------------|--------------------|------------------|----------------------|-----------------|
| | Nominal value | Change in fair value | Carrying amount | Nominal value | Change in fair value | Carrying amount |
| Bonds | | | | | | |
| At fair value through profit or loss | 1 055 418 | 4 452 | 1 059 870 | 921 414 | 16 013 | 937 427 |
| At amortized cost | 0 | 0 | 0 | 49 972 | 0 | 49 972 |
| Total | 1 055 418 | 4 452 | 1 059 870 | 971 386 | 16 013 | 987 399 |
| Average interest rate, % | | 0.30 | | | 0.37 | |

Liabilities have been measured at fair value when they have been hedged with derivatives (fair value option). An amount equaling the nominal value of a liability is repaid at the maturity date. The change in fair value does not include the change in credit risk because the liabilities have been guaranteed by the state of Finland, whose credit risk has not changed.

Note 21: Derivatives

| (EUR 1,000) | | | 2013 | | | 2012 |
|--|----------|-----------------------|---------------------------|------------|----------|---------------------------|
| | | Fair value Fair value | | Fair value | | |
| | Positive | Negative | Total nominal value | Positive | Negative | Total nominal value |
| Contracts entered in hedging purposes | | | | | | |
| Currency derivatives | | | | | | |
| - Interest rate swaps and foreign exchange derivatives | 8 159 | 31 272 | 1 089 967 | 80 387 | 7 067 | 965 424 |
| Total derivatives | 8 159 | 31 272 | 1089 967 | 80 387 | 7 067 | 965 424 |

Derivatives hedge liabilities. The derivative contracts and the liabilities hedged with them have been measured at fair value and the changes in their fair values have been recognized in the income statement (fair value option).

Note 22: Provisions

| (EUR 1,000) | 2013 | 2012 |
|--|--------|--------|
| Provision for export credit guarantee losses at 1 Jan | 2 870 | 4 048 |
| Provisions made during the period | 12 975 | 2 803 |
| Provisions used during the period | -2 144 | -3 980 |
| Other change | -165 | 0 |
| Provision for export credit guarantee losses at 31 Dec | 13 536 | 2 870 |

A provision for export credit guarantee losses is recognised when the Group has a constructive and legal obligation to pay a guarantee indemnity, the realisation of the obligation is probable and it can be measured reliably.

| (EUR 1,000) | 2013 | 2012 |
|---|--------|--------|
| Impairment losses on guarantees at the beginning of the period | 41 688 | 41 675 |
| - of which individually assessed guarantees | 26 010 | 24 748 |
| - of which collectively assessed guarantees | 15 678 | 16 927 |
| Guarantee losses realized during the period on which an impairment loss has been earlier recognized | -6 226 | -7 410 |
| Individually assessed impairment losses recognized during the period | 15 089 | 9 659 |
| Collectively assessed impairment losses recognized during the period | 2 778 | -1 249 |
| Reversal of impairment losses | -2 490 | -1128 |
| Effect of discounting | 181 | 141 |
| Impairment losses at the end of the period | 51 020 | 41 688 |
| - of which individually assessed guarantees | 32 564 | 26 010 |
| - of which collectively assessed guarantees | 18 456 | 15 678 |

A provision for domestic guarantee losses is recognised when objective evidence exists of impairment of guarantees' value. The objective evidence of a customer's ability to fulfil its obligations is based on the customers' risk classification as well as on the Company's experience and the management's estimate of effect of defaults on the recovery of loan receivables.

| Other provisions | 1045 | 1 045 |
|------------------|--------|--------|
| Total provisions | 33 037 | 19 593 |

Note 23: Defined benefit obligations

On 1 January 2013, the Group adopted the revised IAS 19R standard. The impact of the adoption is presented under 'New and revised IFRSs and interpretations applied'.

The Group has several defined benefits group pension insurance plans, which cover personnel who transferred to Finnvera from previous organisations and supplementary pension insurance plans for Management Group members and Regional Directors appointed before 2 April 2009. At the end of the year, there were 163 people covered by the plan. When a person is terminated or retires, the insurance is changed to a defined contribution plan, because paid-up policies and pensions are increased by a credit issued by the insurance provider.

In the beginning of the year 2013, management group supplementary pension insurance changed from defined benefits to defined contribution, with the retirement age remaining 63 years, with certain transitional conditions. This is presented in accounting in compliance with obligations.

On the balance sheet, the obligation is shown as the pledge made to all insurees and the asset is shown as the share of this obligation assumed by the insurance provider. The amount of assets is calculated using the

same discount interest rate as an equivalent obligation. As a result, the risk posed by changes in the discounted interest rate only affects the net liabilities. A hypothetical 0.25% increase in salary would increase the obligation 1.3% and, correspondingly, an equivalent decrease would have the opposite effect.

Balance sheet items arising from the defined benefit:

| (EUR 1,000) | | 2013 | | 2012 |
|---|--------|--------|-------|-------|
| Pension obligation | | | | |
| Present value of funded obligations 1 Jan | | 9 357 | | 6 548 |
| Unrecognised actuarial gains or losses | 921 | | 337 | |
| Interest on obligation | 281 | | 311 | |
| Effect of fulfilling the plan and reducing the obligation | -2 415 | | -597 | |
| Revaluation of defined benefit pension plans | | | | |
| - Caused by changes in financial assumptions | -1 081 | | 2 240 | |
| - Caused by changes in demographic assumptions | -603 | | 740 | |
| - Based on experience | -3 381 | -6 278 | -222 | 2 809 |
| Present value of funded obligations 31 Dec | | 3 079 | | 9 357 |
| Fair value of assets | | | | |
| Fair value of plan assets 1 Jan | | 8 037 | | 4 719 |
| Interest income on assets | 249 | | 237 | |
| Effect of fulfilling the obligation | -2 308 | | -597 | |
| Return on plan assets, excluding items contained in interest expenses or income | -2 283 | | 3 200 | |
| Contributions paid to the plan | -130 | -4 472 | 478 | 3 318 |
| Fair value of plan assets 31 Dec | | 3 565 | | 8 037 |
| Net liabilities (difference between obligations and assets) | | -486 | | 1320 |
| Consolidated statement of comprehensive income – pension costs | | | | |
| Unrecognised actuarial gains or losses | | 921 | | 337 |
| Effect of fulfilling the obligation | | -107 | | 0 |
| Net interest expenses | | 32 | | 74 |
| Consolidated income statement defined benefit pension costs | | 846 | | 411 |
| Items resulting from revaluation | | -2 782 | | -442 |

The net liabilities of the Group's defined benefits have changed during the financial period as follows:

| (EUR 1,000) | 2013 | 2012 |
|--|--------|------|
| Defined benefit net liabilities | | |
| Pension debt (+) / Pension receivable (-) 1.1. | 1320 | 1829 |
| Expenses recognised in the income statement | 846 | 411 |
| Paid pension contributions | 130 | -478 |
| Other items recognised in the consolidated statement of comprehensive income | -2 782 | -442 |
| Pension debt (+) / Pension receivable (-) 31.12. | -486 | 1320 |

Information on the distribution of assets by plan asset category is unavailable, because the assets belong to the insurance provider.

| Actuarial assumptions | 2013 | 2012 |
|--------------------------|-------|-------|
| Discount rate | 3.00% | 3.00% |
| Future salary increases | 2.40% | 2.44% |
| Future pension increases | 0.69% | 2.10% |

Finnvera expects to pay EUR 159,406 in contributions to defined benefit plans in 2014. The duration of the obligation, based on a weighted average, is 14.8 years.

Note 24: Accruals and deferred income

| (EUR 1,000) | 2013 | 2012 |
|------------------------------------|---------|---------|
| Interest | 14 065 | 9 280 |
| Advance interest payments received | 807 | 706 |
| Guarantee premiums paid in advance | 286 443 | 301 432 |
| Other accruals and deferred income | 6 990 | 21 410 |
| Total accruals and deferred income | 308 304 | 332 827 |

Note 25: Subordinated liabilities, Finnvera plc

| (EUR 1,000) | | | 2013 | | | 2012 |
|---|--------|------------------|--------|--------|------------------|--------|
| Subordinated loans from the state in 2005 and 2007* | | | | | EUR | 2 388 |
| Increase in the share capital of | | | | | | |
| Seed Fund Vera Ltd | | | | | Interest rate, % | 0 |
| | | | | | Loan period | 20 yrs |
| Subordinated loan from the state in 2009* | | EUR | 28 029 | | EUR | 30 000 |
| Increase in the share capital of | | | | | | |
| Seed Fund Vera Ltd | 20 529 | Interest rate, % | 0 | 22 500 | Interest rate, % | 0 |
| Increase in the share capital of | | | | | | |
| Veraventure Ltd | 7 500 | Loan period | 15 yrs | 7 500 | Loan period | 15 yrs |
| Subordinated loan from the | | | | | | |
| state in 2009** | | EUR | 50 000 | | EUR | 50 000 |
| | | Interest rate, % | 0 | | Interest rate, % | 0 |
| | | Loan period | 7 yrs | | Loan period | 7 yrs |
| Subordinated loan from the | | | | | | |
| state in 2013 | | EUR | 10 000 | | | |
| | | Interest rate, % | 0 | | | |
| | | Loan period | 15 yrs | | | |

^{*} The loans are to be used as investment raising the share capital of Seed Fund Vera Ltd and Veraventure Ltd. The loans will be paid back in one instalment at the end of the loan period, provided that the restricted equity and other non-distributable items, as shown in the balance sheet, remain fully covered after the repayment. In the event that the venture capital company's financing operations show a loss, the corresponding amount will be deducted from the loan principals to be recovered. The loan granted in 2007 for raising the share capital of Seed Fund Vera Ltd was cancelled in its entirety in 2013. In addition, EUR 1,971 million of the loan granted in 2009 was cancelled because of the loss shown by Seed Fund Vera Ltd for the financial year 2012.

^{**} The loan is to be used for raising the capital adequacy of Finnvera plc and for improving the company's capacity to meet the demand for its products, especially counter-cyclical loans and guarantees, owing to the prolonged financial crisis. The loan will be repaid in one instalment at maturity, provided that the company's unrestricted equity and total subordinated liabilities at the time of payment exceed the loss recorded on the balance sheet adopted for the latest financial period or on a balance sheet included in more recent financial statements.

Note 26: Equity

| (EUR 1,000) | | | 2013 | | 2012 |
|---|--------------|---------|---------|---------|-----------|
| EEquity attributable to the parent company's | shareholders | | | | |
| Share capital | | | 196 605 | | 196 605 |
| Reserves | | | | | |
| Restricted reserves | | | | | |
| - Share premium | į | 51 036 | | 51 036 | |
| - Fair value reserve | | 518 | 51 554 | 318 | 51 354 |
| Unrestricted reserves | | | | | |
| - Fund for domestic operations | 1 | 137 172 | | 139 770 | |
| - Fund for export credit guarantee and special operations | • | 57 825 | | 295 726 | |
| - Fund for venture capital investments | | 17 225 | 512 223 | 17 461 | 452 958 |
| Retained earnings | | | | | |
| Profit/loss for previous periods | | 527 | | 2 856 | |
| Profit/loss for the period | 8 | 32 064 | 82 590 | 57 545 | 60 401 |
| Total equity attributable to the parent compar shareholders | ny's | | 842 972 | | 761 319 |
| Share of equity held by non-controlling intere | sts | | 5 594 | | 10 468 |
| Total equity | | | 848 566 | | 771 787 |
| Share capital Sha | res, nb Own | ership | Share | s, nb | Ownership |
| The state | 11 565 | 100% | 11 | 1 565 | 100% |

Reserves:

Share premium

The share premium reserve has been formed before the new regulations of the Companies' Act came into force on 1 September 2006. The reserve includes the difference of EUR 42.9 million between the acquisition cost and the nominal value of KERA's shares and EUR 0.1 million that was generated in the transfer of assets of Takuukeskus and the acquisition of Fide Oy's shares as well as EUR 8.1 million generated by the raise of share capital of Finnvera as the shares of Finnish Export Credit Ltd were acquired.

Fund for domestic operations and fund for export credit guarantee and special guarantee operations

In 2006 the laws regulating the operations of Finnvera plc were amended so that separate funds to cover future losses from domestic operations and from export credit guarantee and special guarantee operations

were established in equity. Losses from export credit guarantee and special guarantee operations will be covered by resources from the State Guarantee Fund only when the export credit guarantee and special guarantee fund is insufficient. The retained earnings from the domestic operations were transferred to the fund for domestic operations and the retained earnings from the export credit guarantee and special guarantee operations were transferred to the fund for export credit guarantee and special guarantee operations.

Fund for venture capital investments

In 2011, a fund for venture capital investments was established in the unrestricted equity on the balance sheet. The purpose is to monitor the assets allocated for venture capital investments in accordance with ERDF operational programmes. The Ministry of Employment and the Economy has allocated to Finnvera the sum of EUR 17.5 million, to be used for venture capital investments in accordance with ERDF operational programmes during the programme period 2007–2013. These assets have been recorded in the above fund.

Fair value reserve

The reserve includes the fair value change of available-for-sale financial assets. The items recognized in the fair value reserve are taken to the income statement when an available-for-sale financial asset is disposed of or an impairment loss on such an asset is recognised.

Other notes

Note 27: Contingencies at 31 Dec

| (EUR 1,000) | 2013 | 2012 |
|---|------------|------------|
| Outstanding total commitments for export credit guarantees and special guarantees at 31 Dec | | |
| Export credit guarantees | | |
| - Buyer credit guarantees | 9 631 727 | 9 877 153 |
| - Credit risk guarantees | 182 580 | 240 145 |
| - Export receivables guarantees | 118 994 | 100 671 |
| - Letter of credit guarantees | 223 387 | 408 430 |
| - Bank risk guarantees | 4 894 | 14 276 |
| - Investment guarantees | 72 511 | 75 792 |
| - Bond guarantees | 170 845 | 67 317 |
| - Finance guarantees | 420 840 | 222 345 |
| Total | 10 825 778 | 11 006 129 |
| Special guarantees | | |
| - Environmental guarantees | 75 638 | 85 722 |
| - Ship guarantees | 102 120 | 111 535 |
| - Venture capital guarantees | 0 | 0 |
| Total | 177 759 | 197 257 |
| Total export credit guarantees and special guarantees | 11 003 537 | 11 203 386 |
| Provision for export credit guarantees | -13 536 | -2 870 |
| Total | 10 990 001 | 11 200 515 |

At the balance sheet date, the Company has outstanding claims for indemnification EUR 13.2 (15.3) million in total. These commitments have not been recognized as expense in the financial statements because the claims are still being processed.

| (EUR 1,000) | 2013 | | 2012 | |
|---|------------|-------------------------------------|------------|-------------------------------------|
| Binding financing offers | 2 171 239 | | 1948 066 | |
| Liability | Total | Group and asociated companies | Total | Group and asociated companies |
| Domestic guarantees | 1 046 853 | | 1 068 115 | |
| Carrying amount of the liability according to the Act on the State's Export Credit Guarantees | 9 760 786 | 3 551 431 | 9 332 150 | 2 492 040 |
| Liability for special guarantees | 177 759 | | 292 591 | |
| | 10 985 398 | 3 551 431 | 10 692 856 | 2 492 040 |

When calculating the carrying amount of the liability according to the Act on the State's Export Credit Guarantees, the commitments arisen from current export credit guarantees are taken into account in their entirety insofar as the guaranteed capital is concerned, without any other items that might be indemnified in addition to the capital. Moreover, half of the liability arisen from binding guarantee offers is taken into account insofar as the guaranteed capital is concerned.

Note 28: Operating leases

| (EUR 1,000) | 2013 | 2012 |
|--|-------|--------|
| Non-cancellable minimum lease payments payable for premises eased under operating lease contracts | | |
| Within one year | 532 | 523 |
| Between one and five years | 8 178 | 13 770 |
| Later than five years | 0 | 0 |
| Total | 8 710 | 14 293 |
| Non-cancellable minimum lease payments receivable from premises leased under operating lease contracts | | |
| Within one year | 122 | 107 |
| Between one and five years | 0 | 0 |
| Later than five years | 0 | 0 |
| Total | 122 | 107 |

Group companies

Note 29: Finnvera plc's shares and holdings

Shares and holdings in Group companies in 2013:

| Name and domicile of the company | Sector | Holding of all shares, % | Share of votes, % | Book value |
|--|--|--------------------------|-------------------|------------|
| Seed Fund Vera Ltd, Kuopio | Development and investment company | 93.31% | 93.31% | 90 000 000 |
| Finnish Export Credit Ltd, Helsinki | Export financing and interest equalisation | 100.00% | 100.00% | 20 181 579 |
| Veraventure Ltd, Kuopio | Development and investment company | 100.00% | 100.00% | 48 633 752 |
| Shares and holdings in associates | | | | |
| Kiinteistö Oy Kajaanin Kauppakatu 1 | Real estate company | 36.43% | 36.43% | 349 000 |

Subsidiaries' shares and holdings in 2013 (holding over 20%):

| | Sector | Holding of all shares, % | Share of votes, % | Equity | Profit for the year |
|----------------------------------|--|--------------------------|-------------------|--------|---------------------|
| Seed Fund Vera Ltd | | | | | |
| Abacus Diagnostica Oy | Manufacture of chemical products, not classified elsewhere | 30.69% | 30.69% | -1108 | -810 |
| APL Systems Oy | Private security services | 21.96% | 21.96% | 27 | -35 |
| Autoprod Oy | Machine and process design | 38.28% | 38.28% | -840 | -1 645 |
| BCB Medical Oy | Design and manufacture of software | 20.74% | 20.74% | 247 | -396 |
| Bone Index Finland Oy | Medical research and development | 30.86% | 30.86% | 143 | -106 |
| CadFaster Oy | Design and manufacture of software | 32.50% | 32.50% | 15 | -388 |
| CWP Coloured Wood Products Oy | Sawing, planing and preservative treatment of wood | 28.53% | 28.53% | -156 | -158 |
| Dodreams Oy | Design and manufacture of software | 27.25% | 27.25% | 47 | -174 |
| eGen Oy | Manufacture of electric motors, generators and transformers | 23.27% | 23.27% | 445 | -223 |
| Ekogen Oy | Electrotechnical design | 31.13% | 31.13% | 411 | -463 |
| Enviprobe Oy | Wholesale trade of machinery and equipment, not classified elsewhere | 22.66% | 22.66% | -236 | -146 |
| Feedbackdialog Oy | Design and manufacture of software | 21.71% | 21.71% | 30 | -162 |

| Finnester Coatings Oy | Manufacturing of other rubber products | 34.35% | 34.35% | 14 | -157 |
|--------------------------------|---|----------|----------|--------|--------|
| 8 | Manufacture of measurement, testing and navigation instruments | | | | |
| Gasera Oy | and equipment | 20.90% | 20.90% | 596 | -261 |
| GlowWay Oy | Manufacture of electric lighting equipment | 21.21% | 21.21% | 6 | -139 |
| Goodmill Systems Oy | Design and manufacture of software | 39.79% | 39.79% | 103 | -351 |
| Helpten Oy | Wireless network management and services | 25.28% | 25.28% | 18 | -1 143 |
| Hermo Pharma Oy | Medical research and development | 21.51% | 21.51% | -3 | -1 446 |
| HLD Healthy Life Devices Oy | Other health care services | 24.04% | 24.04% | 1 156 | -769 |
| | Manufacture of radiation equipment and electronic medical | | | | |
| Injeq Oy | and therapy equipment | 23.24% | 23.24% | 624 | -66 |
| Juno Medical Oy | Manufacture of radiation equipment and electronic medical and therapy equipment | 36.52% | 36.52% | 48 | -446 |
| Liquid Zone Oy | Design and manufacture of software | 24.57% | 24.57% | 40 | -70 |
| Medanets Oy | Machine and process design | 35.21% | 35.21% | 137 | -92 |
| wedanets by | Manufacture of measurement, testing and navigation instruments | 33.21 /0 | 33.21 /6 | 137 | -92 |
| Myontec Oy | and equipment | 37.53% | 37.53% | 140 | -325 |
| Nervogrid Oy | Data processing, server rental and related services | 30.27% | 30.27% | 125 | -770 |
| Netled Oy | Electrotechnical design | 25.00% | 25.00% | 149 | -254 |
| Norsepower Oy Ltd | Building of ships and floating structures | 24.42% | 24.42% | | |
| Ozics Oy | Manufacture of measuring, testing and navigation instruments and equipment | 22.62% | 22.62% | 55 | -605 |
| Pharmatest Services Ltd | Other technical testing and analysis | 27.17% | 27.17% | 49 | 54 |
| Thatmatest Services Ltu | Manufacture of measuring, testing and navigation | 27.17 76 | 27.1770 | 47 | |
| PlexPress Oy | instruments and equipment | 23.36% | 23.36% | -452 | -339 |
| Reliplay Oy | Other advertising service | 31.00% | 31.00% | | |
| Safera Oy | Machine and process design | 28.17% | 28.17% | -149 | 11 |
| Senseg Oy | Technological research and development | 22.71% | 22.71% | -1 376 | -1 574 |
| Sensire Oy | Design and manufacture of software | 33.15% | 33.15% | 57 | -54 |
| Spinfy Oy | Design and manufacture of software | 26.90% | 26.90% | 51 | -321 |
| | Recording studios; publishing of sound and | | | | |
| Steam Republic Oy | music recordings | 22.00% | 22.00% | 29 | -755 |

| | Manufacture of nines profile nines | | | | |
|--|---|----------|----------|--------|------|
| Steelbow Oy | Manufacture of pipes, profile pipes and their accessories in steel | 22.71% | 22.71% | -9 | -263 |
| StreamPlay Oy | Computer equipment and software consulting | 33.14% | 33.14% | 162 | -17 |
| Tamturbo Oy | Machine and process design | 22.25% | 22.25% | 358 | -216 |
| Tassu ESP Oy | Metal treatment and coating | 35.64% | 35.64% | 183 | -103 |
| Techila Technologies Oy | Design and manufacture of software | 31.91% | 31.91% | 4 | -34 |
| | | 27.77% | 27.77% | | |
| Telespro Finland Oy | Retail trade in health care supplies | 21.11 10 | 27.77 /0 | 265 | 161 |
| | Manufacture of measuring, testing and navigation | | | | |
| TimerGPS Europe Oy | instruments and equipment | 25.03% | 25.03% | 228 | -89 |
| TWID Oy | Design and manufacture of software | 27.21% | 27.21% | 173 | -419 |
| | Biotechnological research and | | | | |
| Vactech Oy | development | 23.99% | 23.99% | -115 | -4 |
| | Hydro and wind power | | | | |
| Wello Oy | generation | 20.44% | 20.44% | 4 133 | -280 |
| w | Manufacture of builders' | 24.200/ | 24.220/ | 1540 | 500 |
| Woodprime Oy | carpentry and joinery n.e.c. | 24.39% | 24.39% | 1548 | -502 |
| Voyantic Oy | Electrotechnical design | 27.08% | 27.08% | 195 | -93 |
| Veraventure Ltd | | | | | |
| Clean Future Fund Ky | Venture capital investments | 35.30% | 35.30% | 1 615 | -550 |
| Gorilla Kiihdytys 2012 Ky | Venture capital investments | 44.64% | 44.64% | | |
| Indekon Oy | Venture capital investments | 34.45% | 34.45% | 4 126 | -117 |
| Itä-Suomen Rahasto Oy | Venture capital investments | 36.63% | 36.63% | 13 090 | 951 |
| JyväsSeed Fund Oy | Venture capital investments | 40.00% | 40.00% | 1 081 | 20 |
| Luoteis-Venäjä Rahasto | | | | | |
| Оу | Venture capital investments | 69.99% | 49.99% | 2 291 | -51 |
| Länsi-Suomen | | | | | |
| Pääomarahasto Oy | Venture capital investments | 40.12% | 40.12% | 7 419 | -222 |
| Midinvest Oy | Venture capital investments | 29.17% | 29.17% | 4 264 | -64 |
| Pikespo Invest Oy Ltd | Venture capital investments | 40.52% | 40.52% | 7 432 | 368 |
| Royal Majestics Fashion & Desing Fund I Ky | Venture capital investments | 36.86% | 36.86% | | |
| Spinno-Seed Oy | Venture capital investments | 28.30% | 28.30% | 1 294 | -271 |
| Teknoventure Oy | Venture capital investments | 48.38% | 48.38% | 14 673 | -752 |
| Uudenmaan | ventare capital investments | 10.30 % | 10.50 % | 11075 | |
| Pääomarahasto Oy | Venture capital investments | 41.13% | 41.13% | 15 750 | 897 |
| Virtaa Hämeeseen Oy | Venture capital investments | 21.71% | 21.71% | 4 596 | -52 |
| Wedeco Oy Ab | Venture capital investments | 39.80% | 39.80% | 13 572 | 886 |
| Vendep Starup Rahasto I | · | | | | |
| Ку | Venture capital investments | 39.20% | 39.20% | | |

Shares and holdings in Group companies in 2012

| Name and domicile of the | Sector | Holding of all | Share of | Book value |
|-----------------------------------|--|----------------|----------|------------|
| company | | shares, % | votes, % | |
| Seed Fund Vera Ltd, | | | | |
| Kuopio | Development and investment company | 92.61% | 92.61% | 89 003 000 |
| Matkailunkehitys Nordia | | | | |
| Oy, Kuopio | Development and investment company | 63.52% | 63.52% | 6 831 438 |
| Spikera Oy, Kuopio | Development and investment company | 100.00% | 100.00% | 134 550 |
| Finnish Export Credit Ltd, | | | | |
| Helsinki | Export financing and interest equalisation | 100.00% | 100.00% | 20 181 579 |
| Veraventure Ltd, Kuopio | Development and investment company | 100.00% | 100.00% | 48 633 752 |
| Shares and holdings in associates | | | | |
| lin Micropolis Oy, Ii | Development company | 23.08% | 23.08% | 75 685 |
| Kiinteistö Oy Kajaanin | | | | |
| Kauppakatu 1 | Real estate company | 36.43% | 36.43% | 349 000 |

Subsidiaries' shares and holdings in 2012 (holding over 20%)

| | Sector | Holding of all shares, % | Share of votes, % | Equity | Profit for the year |
|----------------------------------|--|--------------------------|-------------------|--------|---------------------|
| Seed Fund Vera Ltd | | | | | |
| 7signal Oy | Use and control services of data processing and equipment | 38.06% | 38.06% | 319 | -583 |
| Abacus Diagnostica Oy | Manufacture of chemical products, not classified elsewhere | 29.54% | 29.54% | 36 | -508 |
| APL Systems Oy | Private security services | 21.96% | 21.96% | 2 | -15 |
| | Manufacture of measurement, testing and navigation | | | | |
| Beddit.com Oy | instruments and equipment | 23.00% | 23.00% | 479 | -207 |
| Bone Index Finland Oy | Medical research and development | 28.58% | 28.58% | | |
| C2 SmartLight Oy | Computer equipment and software consulting | 26.31% | 26.31% | 125 | -389 |
| CadFaster Oy | Design and manufacture of software | 33.97% | 33.97% | 91 | -451 |
| CEM4 Mobile Solutions Oy | Design and manufacture of software | 23.28% | 23.28% | 724 | -477 |
| CWP Coloured Wood Products Oy | Sawing, planing and preservative treatment of wood | 25.34% | 25.34% | 1 | -340 |
| Ekogen Oy | Electrotechnical design | 21.89% | 21.89% | 172 | -252 |
| Enercomp Oy | Machine and process design | 41.50% | 41.50% | -27 | -208 |
| Enfucell Oy | Design and manufacture of software | 21.05% | 21.05% | 792 | -607 |

| | Whatesdated of a salence and | | | | |
|---------------------------------|---|--------|--------|------|-------|
| Enviprobe Oy | Wholesale trade of machinery and equipment, not classified elsewhere | 25.03% | 25.03% | 210 | -73 |
| Feedbackdialog Oy | Design and manufacture of software | 22.74% | 22.74% | 273 | -169 |
| Finnester Coatings Oy | Manufacturing of other rubber products | 32.94% | 32.94% | 27 | -40 |
| Gasera Oy | Manufacture of measurement, testing and navigation instruments and equipment | 22.33% | 22.33% | 857 | 21 |
| Global Innovation Network Oy | Security and commodity contracts brokerage | 29.05% | 29.05% | | |
| GlowWay Oy | Manufacture of electric lighting equipment | 22.58% | 22.58% | -130 | -37 |
| Goodmill Systems Oy | Design and manufacture of software | 40.60% | 40.60% | -1 | -37 |
| HammerKit Oy | Design and manufacture of software | 26.30% | 26.30% | 316 | -270 |
| | Wireless network management | | | | |
| Helpten Oy | and services | 25.00% | 25.00% | 195 | -324 |
| HLD Healthy Life Devices Oy | Other health care services | 21.50% | 21.50% | 248 | -505 |
| | Wireless network management | | | | |
| Idem Oy | and services | 39.84% | 39.84% | -23 | -1002 |
| Injeq Oy | Manufacture of radiation equipment and electronic medical and therapy equipment | 23.30% | 23.30% | | |
| | Manufacture of radiation equipment and electronic medical and | | | | |
| Juno Medical Oy | therapy equipment | 30.96% | 30.96% | 334 | -290 |
| Liquid Zone Oy | Design and manufacture of software | 24.57% | 24.57% | 73 | -108 |
| Medanets Oy | Machine and process design | 35.21% | 35.21% | 97 | -160 |
| Miradore Oy | Design and manufacture of software | 20.40% | 20.40% | 326 | -325 |
| Mycontag () | Manufacture of measurement, testing and navigation | 24.20% | 24.20% | F2 | 106 |
| Myontec Oy | instruments and equipment | 34.29% | 34.29% | 52 | -196 |
| Nervogrid Oy | Data processing, server rental and related services | 30.87% | 30.87% | 449 | -380 |
| Netled Oy | Electrotechnical design | 25.00% | 25.00% | 67 | 0 |
| Nordic Clinic Oy | Other health care services | 20.00% | 20.00% | | |
| Northforce Oy | Wholesale of dairy products and edible oils and fats | 22.02% | 22.02% | 10 | -209 |
| Ozics Oy | Manufacture of measuring, testing and navigation instruments and equipment | 22.62% | 22.62% | 1898 | -164 |
| Pharmatest Services Ltd | Other technical testing and analysis | 25.00% | 25.00% | 3 | -417 |
| Powerkiss Oy | Machine and process design | 25.53% | 25.53% | 89 | -339 |
| RapidBlue Solutions Oy | Other telecommunications activities | 23.93% | 23.93% | 229 | -575 |
| Reliplay Oy | Other advertising service | 22.51% | 22.51% | -118 | -13 |

| RM5 Software Oy | Design and manufacture of software | 25.70% | 25.70% | 226 | -401 |
|-------------------------------|---|--------|--------|--------|-------|
| Safera Oy | Machine and process design | 28.17% | 28.17% | 40 | -104 |
| Sensinode Oy | Design and manufacture of software | 30.37% | 30.37% | 105 | -86 |
| • | | | | | |
| Sensire Oy | Design and manufacture of software | 33.15% | 33.15% | 111 | -111 |
| | Recording studios; publishing of sound and | | | | |
| Steam Republic Oy | music recordings | 28.17% | 28.17% | -21 | -299 |
| | Computer equipment and | | | | |
| StreamPlay Oy | software consulting | 33.14% | 33.14% | 71 | -129 |
| Tamturbo Oy | Machine and process design | 20.32% | 20.32% | 34 | -264 |
| Tassu ESP Oy | Metal treatment and coating | 34.64% | 34.64% | 73 | -70 |
| Techila Technologies Oy | Design and manufacture of software | 30.93% | 30.93% | 38 | -188 |
| Telespro Finland Oy | Retail trade in health care supplies | 28.00% | 28.00% | 104 | -13 |
| TWID Oy | Design and manufacture of software | 22.21% | 22.21% | 152 | -424 |
| | Other scientific research and | | | | |
| Ultranat Oy | development | 20.40% | 20.40% | 2 | -164 |
| Wello Oy | Hydro and wind power generation | 22.99% | 22.99% | 2637 | -173 |
| | Manufacture of electronic | | | | |
| Wisteq Oy | components | 23.08% | 23.08% | -199 | -65 |
| Waadarina Or | Manufacture of builders' carpentry | 24.40% | 24.40% | | |
| Woodprime Oy | and joinery n.e.c. | 24.40% | 24.40% | 400 | 15.6 |
| Voyantic Oy | Electrotechnical design | 27.10% | 27.10% | 409 | 156 |
| Veraventure Ltd | | | | | |
| Clean Future Fund Ky | Venture capital investments | 35.30% | 35.30% | 1518 | -15 |
| Indekon Oy | Venture capital investments | 34.45% | 34.45% | 4243 | -58 |
| ltä-Suomen Rahasto Oy | Venture capital investments | 36.63% | 36.63% | 12401 | 528 |
| JyväsSeed Fund Oy | Venture capital investments | 40.00% | 40.00% | 1309 | -86 |
| Luoteis-Venäjä Rahasto | | | | | |
| Оу | Venture capital investments | 69.99% | 49.99% | 2 342 | -1059 |
| Länsi-Suomen | | | | | |
| Pääomarahasto Oy | Venture capital investments | 40.12% | 40.12% | 5 491 | -373 |
| Midinvest Oy | Venture capital investments | 29.17% | 29.17% | 4 229 | 66 |
| Pikespo Invest Oy Ltd | Venture capital investments | 40.52% | 40.52% | 7 822 | 235 |
| Spinno-Seed Oy | Venture capital investments | 28.30% | 28.30% | 1565 | -692 |
| Teknoventure Oy | Venture capital investments | 48.38% | 48.38% | 15 627 | 361 |
| Uudenmaan Biiii | W | 01 | | 4= | |
| Pääomarahasto Oy | Venture capital investments | 41.13% | 41.13% | 15 119 | 530 |
| Virtaa Hämeeseen Oy | Venture capital investments | 21.71% | 21.71% | 5 159 | 409 |
| Wedeco Oy Ab | Venture capital investments | 39.80% | 39.80% | 12 988 | 349 |
| Mad Statut State | | | | | |
| Matkailunkehitys Nordia Oy | | | | | |

| Hiihtokeskus Ukkohalla | | | | | |
|--|-------------------------------|---------|---------|-------|-------|
| Оу | Ski resort | 25.48% | 25.48% | 369 | 10 |
| Hotelli Luostotunturi Oy, Sodankylä | Hotel and restaurant business | 33.29% | 33.29% | 90 | -342 |
| Hotelli Mesikämmen Oy, Ähtäri | Hotel and restaurant business | 25.00% | 25.00% | 200 | 120 |
| Hotelli Pyhätunturi Oy, Pelkosenniemi | Hotel and restaurant business | 30.00% | 30.00% | -475 | -79 |
| Kalajoen Kylpylähotelli Sani Oy, Kalajoki | Hotel and restaurant business | 45.00% | 45.00% | 315 | 59 |
| Kristina Cruises Oy, Kotka | Cruises | 20.00% | 20.00% | 1439 | -1897 |
| Kultaranta Resort Oy, Naantali | Hotel and restaurant business | 20.00% | 20.00% | 1 097 | -729 |
| Levi Magic Oy, Kittilä | Project / No operations | 57.70% | 55.70% | 819 | -4 |
| Yyterin Kylpylähotelli Oy, Pori | Hotel and restaurant business | 100.00% | 100.00% | 1633 | 366 |

Note 30: Related parties

The relationships within the Group are presented in Note 29. Related parties include the following: the parent company, its subsidiaries and associated companies; companies and associates outside the Finnvera Group where the State holds the majority of shares and where the Ministry of Employment and the Economy exercises ownership steering; and the State Treasury. Related parties also include the members of the Supervisory Board and the Board of Directors, the CEO and the Executive Vice President.

| (EUR 1,000) | 2013 | 2012 |
|--------------------------------|-----------|-----------|
| The related party transactions | | |
| Services purchased | 3 774 | 4 083 |
| Loans | 130 516 | 17 797 |
| Receivables | 4 664 | 1009 |
| Long-term liabilities | 2 291 089 | 1388738 |
| Short-term liabilities | 4 664 | 1009 |
| Guarantees | 2 307 840 | 1 434 602 |

Management employee benefit expenses In the Group, key management personnel are members of the parent company Board of Directors, members of the Supervisory Board, CEO, Executive Vice President as well as the Management Group, which is comprised of the CEO and Executive Vice President, along with: Annamarja Paloheimo, John Erickson, Pentti Kinnunen, Hannu Puhakka, Kari Villikka, Ulla Hagman, Risto Huopaniemi, Tarja Svartström and Leo Houtsonen.

The table below shows the employment benefits received by key management personnel. The employment benefits shown are performance-based. Employee benefits include the bonus corresponding to one

month's total remuneration paid to the Chief Executive Officer and the other members of the Management Group in 2012. Post-employment benefits are dealt with as voluntary pension plans, which include both defined contribution and defined benefit pension plans.

| (EUR 1,000) | 2013 | 2012 |
|--|-------|-------|
| Salaries and other short-term employee benefits | 1886 | 1832 |
| Supplementary pension commitments | 156 | 378 |
| Remuneration of the Board of Directors and Supervisory Board members | 247 | 234 |
| Total | 2 289 | 2 444 |

The CEO belongs to the defined contribution pension plan, whose retirement age is 63 years. The group supplementary pension plan was changed from defined benefit to defined contribution as of 1 Jan 2013. The target retirement age for the CEO is starting at 63 years of age and the supplementary pension with a fixed 11.47 per cent bonus and other performance-based salary items deducted from the earnings-related pension insurance (TyEL).

The Executive Vice President belongs to the old, defined benefit pension plan, which offers eligibility for retirement at 60 years of age. Therefore, the target pension is 60 per cent of the average yearly earnings over the previous five years. Lowering the retirement age from the statutory retirement age is done with a defined benefit supplementary pension.

The period of notice for the CEO is six months, in addition to which the CEO will receive termination benefits equivalent to 18 months' salary if the company terminates their employment. The period of notice for the Executive Vice President is six months, in addition to which the Executive Vice President will receive termination benefits equivalent to 12 months' salary if the company terminates their employment.

The monthly remuneration for members of the Board of Directors is: EUR 1,500 for the chairman, EUR 850 for the deputy chairman, 700 for members and EUR 400 for deputy members. The attendance allowance is EUR 500/meeting.

The attendance allowance for members of the Supervisory Board are: EUR 800/meeting for the chairman, EUR 600/meeting for the deputy chairman and 500/meeting for members.

| | Salary, remuneration and social security costs | | Pension commitments | |
|---|--|-------|---------------------|------|
| (EUR 1,000) | 2013 | 2012 | 2013 | 2012 |
| Management salaries, remuneration and social security costs as well as applicable pension commitments | | | | |
| CEO Pauli Heikkilä | 331 | 310 | 36 | 48 |
| Executive Vice President Topi Vesteri | 252 | 251 | 76 | 71 |
| Other members of the Management Group | 1303 | 1 271 | 44 | 259 |

| Members of the Board of Directors: | | | | |
|--|----|----|----|----|
| Markku Pohjola, chairman | 33 | 18 | No | No |
| Pekka Timonen, I deputy chairman | 14 | | No | No |
| Marianna Uotinen, II deputy chairman | 14 | | No | No |
| Kirsi Komi, member | 12 | | No | No |
| Vesa Luhtanen, member | 12 | | No | No |
| Pirkko Rantanen-Kervinen, member | 13 | | No | No |
| Risto Paaermaa, I deputy chairman until 26 April 2013 | 22 | 11 | No | No |
| Marjaana Aarnikka, member until 26 April 2013 | 8 | 14 | No | No |
| Johanna Ala-Nikkola, member until 26 April 2013 | 7 | 9 | No | No |
| Leila Helaakoski, member until 26 April 2013 | 8 | 9 | No | No |
| Timo Kekkonen, member until 26 April 2013 | 9 | 16 | No | No |
| Timo Lindholm, member 26 April 2013 | 9 | 14 | No | No |
| Elise Pekkala, member until 26 April 2013 | 2 | 8 | No | No |
| Kristina Sarjo, II deputy chairman until 26 April 2013 | 10 | 14 | No | No |
| Heikki Solttila, member until 26 April 2013 | 2 | 12 | No | No |
| Petri Vanhala, member until 26 April 2013 | 8 | 9 | No | No |
| Esko Hamilo, member until 30 April 2012 | | 5 | No | No |
| Pirkko-Liisa Hyttinen, member until 30 April 2012 | | 5 | No | No |
| Kalle J. Korhonen, chairman until 30 April 2012 | | 9 | No | No |
| Members of the Supervisory Board (total) | 63 | 61 | No | No |

Note 31: Capital adequacy

| Capital adequacy ratio | 2013 | 2012 |
|--|------|------|
| Finnvera Group | 17.6 | 16.3 |
| | | |
| Finnvera Group, capital for calculating capital adequacy | | |
| Shareholders' equity | 849 | 772 |
| Subordinated loan* | 50 | 50 |
| Intangible assets | -2 | -2 |
| Fund for export credit guarantees and special guarantees | -358 | -296 |
| Profit for the period attributable to export credit guarantees | -78 | -62 |
| Total | 461 | 462 |
| | | |
| Finnvera Group, risk-weighted items | | |

| Receivables from credit institutions | 55 | 34 |
|--|-------|-------|
| Receivables from clients | 2 117 | 2 238 |
| Investments and derivatives | 233 | 363 |
| Receivables, prepayments, interest and other receivables, other assets | 21 | 16 |
| Binding financing offers | 94 | 91 |
| Operational risk | 96 | 96 |
| Total | 2 616 | 2 838 |

^{*} The loan is to be used for raising the capital adequacy of Finnvera plc and for improving the company's capacity to meet the demand for its products, especially counter-cyclical loans and guarantees, owing to the prolonged financial crisis.

Note 32: Events after the period under review

After the end of the financial period, in February 2014, it turned out that a risk in short-term export credit guarantees may be realised during 2014. According to the current estimate, the risk may cause a final loss of EUR 15–35 million.

Finnvera plc's financial statements

Comprehensive income statement

| (EUR 1,000) | Note | 1 Jan-31 Dec 2013 | 1 Jan-31 Dec 2012 |
|---|------|-------------------|-------------------|
| Interest income | 1 | | |
| - Loans | | 43 247 | 55 730 |
| - Subsidies passed on to customers | | 8 808 | 12 221 |
| - Export credit and special guarantee receivables | | 213 | 181 |
| - Guarantee receivables | | 1 710 | 1 3 3 1 |
| - Other | | 1794 | 1999 |
| Total interest income | | 55 773 | 71 462 |
| Interest expenses | 1 | -3 268 | -11 517 |
| Net interest income | 1 | 52 504 | 59 945 |
| Net fee and commission income | 2 | 132 567 | 110 029 |
| Gains and losses from financial instruments carried at fair value | 3 | 1 821 | 2 700 |
| Net income from investments | 4 | -36 | 643 |
| Other operating income | 5 | 2 174 | 2 852 |
| Administrative expenses | | | |
| - Wages and salaries | 6 | -22 203 | -22 497 |
| - Social security costs | 6 | -6 162 | -5 532 |
| - Other administrative expenses | 7 | -11 915 | -11 780 |
| Total administrative expenses | | -40 281 | -39 809 |
| Other operating expenses | 8 | -9 057 | -6 519 |
| Impairment loss on financial assets | 9 | | |
| - Impairment losses on credits and losses on guarantees | | -99 394 | -113 451 |
| - Credit loss compensation from the State | | 47 976 | 49 661 |
| - Losses on export credit guarantees and special guarantees | | -10 693 | -9 986 |
| Net impairment loss on financial assets | | -62 110 | -73 775 |

| Impairment losses on other financial assets | | -9 003 | 0 |
|--|----|--------|--------|
| Operating profit | | 68 578 | 56 065 |
| Income tax expense | 10 | 0 | 0 |
| Profit for the period | | 68 578 | 56 065 |
| Other comprehensive income | | | |
| Items that may not be reclassified subsequently to the statement of income | | | |
| – Revaluation of defined benefit pension plans | | 2 782 | 442 |
| Items that may be reclassified subsequently to the statement of income | | | |
| – Change in the fair value of shares | | 115 | 51 |
| Total other comprehensive income | | 2 897 | 493 |
| Total comprehensive income for the period | | 71 475 | 56 558 |

Balance sheet

| ASSETS (EUR 1,000) | Note | 31 Dec 2013 | 31 Dec 2012 |
|---|------|-------------|-------------|
| Loans and receivables from credit institutions | 11 | | |
| - Payable on demand | | 215 646 | 101 671 |
| - Other than payable on demand | | 26 172 | 28 531 |
| | | 241 818 | 130 201 |
| Loans and receivables from customers | 12 | | |
| - Loans | | 1 540 016 | 1 555 158 |
| - Guarantee receivables | | 46 023 | 38 129 |
| - Receivables from export credit and special guarantee operations | | 15 305 | 16 442 |
| | | 1 601 344 | 1609730 |
| Investments | 13 | | |
| - Debt securities | | 326 191 | 264 893 |
| - Investments in group companies | | 158 815 | 164 784 |
| - Associates | 28 | 349 | 425 |
| - Other shares and participations | 28 | 15 246 | 14 698 |
| | | 500 602 | 444 800 |
| Derivatives | 21 | 8 159 | 80 387 |
| Intangible assets | 14 | 2 490 | 1903 |
| Property and equipment | 15 | | |
| - Properties | | 834 | 1146 |
| - Equipment | | 1437 | 1355 |
| | | 2 270 | 2 501 |
| Other assets | 16 | | |
| - Credit loss receivables from the state | | 6 516 | 49 360 |
| - Other | | 5 894 | 3 684 |
| | | 12 410 | 53 044 |
| Prepayments and accrued income | 17 | 53 952 | 19 513 |
| TOTAL ASSETS | | 2 423 044 | 2 342 080 |

| LIABILITIES (EUR 1,000) | Note | 31 Dec 2013 | 31 Dec 2012 |
|--|------|-------------|-------------|
| Liabilities to credit institutions | 18 | 0 | 85 000 |
| Liabilities to other institutions | 18 | | |
| - At fair value through profit or loss | | 0 | 0 |
| Debt securities in issue | 19 | | |
| - At fair value through profit or loss | | 1 059 870 | 987 399 |
| Derivatives | 20 | 29 915 | 5 047 |
| Provisions | 21 | 65 601 | 46 586 |
| Other liabilities | 18 | 49 790 | 51 920 |
| Accruals and deferred income | 23 | 293 824 | 322 986 |
| Capital loans | 24 | 88 029 | 82 388 |
| | | 1 587 029 | 1 581 325 |
| EQUITY | 25 | | |
| Share capital | | 196 605 | 196 605 |
| Share premium | | 51 036 | 51 036 |
| Fair value reserve | | -71 | -186 |
| Unrestricted funds | | | |
| - Fund for domestic operations | | 137 172 | 139 770 |
| - Fund for export credit guarantees and special guarantees | | 357 825 | 295 726 |
| - Fund for venture capital investments | | 17 225 | 17 461 |
| - Retained earnings | | 76 223 | 60 342 |
| | | 588 445 | 513 300 |
| Total equity | | 836 015 | 760 754 |
| TOTAL LIABILITIES AND EQUITY | | 2 423 044 | 2 342 080 |

Statement of changes in equity

Legend:

- A = Share capital
- B = Share premium
- C = Fair value reserve
- D = Fund for domestic operations
- E = Fund for export credit guarantee and special guarantee operations
- F = Fund for venture capital investments
- G = Retained earnings
- H = Total

| (EUR 1,000) | Α | В | С | D | Е | F | G | н |
|--|---------|--------|------|---------|---------|--------|---------|---------|
| Balance at 1 Dec 2011 | 196 605 | 51 036 | -237 | 135 753 | 241 378 | 17 529 | 59 206 | 701 270 |
| Amendment in calculation principle, IAS 19 | | | | | | | -803 | -803 |
| Balance at 1 January 2012 | 196 605 | 51 036 | -237 | 135 753 | 241 378 | 17 529 | 58 404 | 700 467 |
| Cancelled amount of subordinated loan received from the owner | | | | | | | 3 435 | 3 435 |
| Total comprehensive income for the year / Change in the fair value of | | | | | | | | |
| shares | | | 51 | | | | 56 065 | 56 116 |
| Transfer into funds | | | | 4 017 | 54 348 | -68 | -58 366 | -68 |
| Balance at 31 December 2012 | 196 605 | 51 036 | -186 | 139 770 | 295 726 | 17 461 | 60 342 | 760 754 |
| Amendment in calculation principle, IAS 19 | | | | | | | -337 | -337 |
| Balance at 1 January 2013 | 196 605 | 51 036 | -186 | 139 770 | 295 726 | 17 461 | 60 005 | 760 417 |
| Cancelled amount of subordinated loan received from the owner | | | | | | | 4 359 | 4 359 |
| Total comprehensive income for the year / Revaluation of defined pension plans | | | | | | | 2 782 | 2 782 |
| Total comprehensive income for the year / Change in the fair value of shares | | | 115 | | | | 68 578 | 68 693 |
| Transfer into funds | | | | -2 598 | 62 099 | -236 | -59 501 | -236 |
| Balance at 31 December 2013 | 196 605 | 51 036 | -71 | 137 172 | 357 825 | 17 225 | 76 223 | 836 015 |

Statement of cash flow

| (EUR 1,000) | 1 Jan-31 Dec 2013 | 1 Jan-31 Dec 2012 |
|---|-------------------|-------------------|
| Cash flows from operating activities | | |
| Withdrawal of loans granted | -270 552 | -311 905 |
| Repayments of loans granted | 230 477 | 348 288 |
| Purchase of investments | -10 686 | |
| Interest received | 42 165 | 57 143 |
| Interest paid | -3 429 | -14 197 |
| Interest subsidy received | 9 923 | 9 522 |
| Payments received from commission income | 122 443 | 172 131 |
| Payments received from other operating income | 68 135 | 21 159 |
| Payments for operating expenses | -69 704 | -34 936 |
| Claims paid | -49 738 | -66 122 |
| Taxes paid | 0 | 0 |
| Net cash from operating activities (A) | 69 034 | 181 083 |
| Cash flows from investing activities | | |
| Purchase of property and equipment and intangible assets | -1463 | -963 |
| Proceeds from other investments | 4 956 | 1952 |
| Dividends received from investments | 24 | 24 |
| Net cash used in investing activities (B) | 3 517 | 1 012 |
| Cash flows from financing activities | | |
| Repayment of loans | 464 490 | 331 346 |
| Repayment of loans | -364 126 | -371 057 |
| Net cash used in financing activities (C) | 100 364 | -39 711 |
| | | |
| Net change in cash and cash equivalents (A+B+C) increase (+) / decrease (-) | 172 915 | 142 384 |
| Cash and cash equivalents at the beginning of the period | 395 094 | 252 710 |
| Cash and cash equivalents at the end of the period | 568 009 | 395 094 |

| Cash and cash equivalents at the end of period | | |
|--|---------|---------|
| Receivables from credit institutions | 241 818 | 130 201 |
| Debt securities | 326 191 | 264 893 |
| Total | 568 009 | 395 094 |

Segment information

Finnvera plc's income statement and balance sheet by segments for the period 1 Jan-31 Dec 2013

| (EUR 1,000) | Local micro enterprises | Domestic market SMEs | SMEs aiming at growth in exports and internalisation | Export financing | Financing of export credits | Other segments | Finnvera plc total |
|-------------------------------------|----------------------------|----------------------------|--|------------------|-----------------------------|----------------|-----------------------|
| Net interest income | 9 108 | 24 661 | 15 886 | 2 625 | 225 | 0 | 52 504 |
| Net fee and commission | 9 100 | 24 001 | 13 000 | 2 023 | 223 | 0 | 32 304 |
| income | 3 968 | 17 247 | 17 901 | 92 131 | 1322 | 0 | 132 567 |
| Net impairment loss on financial | | | | | | | |
| assets | -3 220 | -20 966 | -25 339 | -12 585 | 0 | 0 | -62 110 |
| Operating expenses* | -10 189 | -14 725 | -9 242 | -10 483 | -2789 | -804 | -48 232 |
| Depreciation and amortization | -91 | -475 | -231 | -309 | 0 | 0 | -1 106 |
| Other income, | 532 | 1408 | 845 | -69 | 1 242 | -9 003 | -5 046 |
| Operating profit | 107 | 7 150 | -181 | 71 310 | 0 | -9 807 | 68 578 |
| Total assets | 159 134 | 536 654 | 318 685 | 757 770 | 512 168 | 138 634 | 2 423 044 |
| Loans and receivables from | | | | | | | |
| customers | 228 764 | 761 149 | 485 410 | 12 729 | 113 291 | 0 | 1601344 |
| | | | | | | | |
| Total liabilities | 101 295 | 326 247 | 283 212 | 296 965 | 512 168 | 67 142 | 1587 029 |

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Finnvera plc's income statement and balance sheet by segments for the period 1 Jan – 31 Dec 2012

| (EUR 1,000) | Local micro enterprises | Domestic market SMEs | SMEs aiming at growth in exports and internalisation | Export financing | Financing of export credits | Other segments | Finnvera plc total |
|----------------------------------|----------------------------|----------------------------|--|------------------|-----------------------------|----------------|-----------------------|
| Net interest income | 10 410 | 31 453 | 11 803 | 6 349 | 0 | -70 | 59 945 |
| Net fee and commission | | | | | | | |
| income | 3 897 | 18 856 | 14 280 | 73 265 | 0 | -269 | 110 029 |
| Net impairment loss on financial | 2.707 | 44.210 | 10 227 | 0.424 | 0 | 0 | -73 775 |
| assets | -2 797 | -44 218 | -18 337 | -8 424 | 0 | 0 | -/3 //5 |
| Operating expenses* | -10 680 | -14 382 | -8 254 | -10 374 | 0 | -1266 | -44 956 |
| Depreciation and amortization | -122 | -622 | -289 | -339 | 0 | 0 | -1 372 |
| Other income, net** | 802 | 2 907 | 731 | 150 | 0 | 1605 | 6 194 |
| Operating profit | 1 510 | -6 008 | -66 | 60 628 | 0 | 0 | 56 065 |
| Total assets | 240 768 | 880 685 | 378 822 | 697 336 | 0 | 144 468 | 2 342 080 |
| Loans and receivables from | | | | | | | |
| customers | 249 818 | 960 181 | 386 096 | 13 634 | 0 | | 1609730 |
| Total liabilities | 182 943 | 677 411 | 343 178 | 307 540 | 0 | 70 254 | 1 581 325 |

^{*} Operating expenses = administration expenses + other operating expenses – depreciation and amortisation

^{**} Other income, net = gains and losses from financial instruments carried at fair value + net income from investments + other operating income Inter-segment revenue is not significant.

Financial assets and liabilities

Financial assets 31 Dec 2013

| (EUR 1,000) | Loans and receivables | Financial instruments carried at fair value | Available-for-sale financial assets | Total | Fair value |
|--|-----------------------|---|-------------------------------------|-----------|------------|
| Loans and receivables from credit institutions | 241 818 | | | 241 818 | 241 818 |
| Loans and receivables from customers | 1 601 344 | | | 1 601 344 | 1600 284 |
| Debt securities | | | 326 191 | 326 191 | 326 191 |
| Derivatives | | 8 159 | | 8 159 | 8 159 |
| Shares and participations* | | | 15 246 | 15 246 | 15 246 |
| Other financial assets | 32 673 | | | 32 673 | 32 673 |
| Total | 1 875 835 | 8 159 | 341 437 | 2 225 431 | 2 224 371 |

The Company does not have financial receivables held for trading or held-to-maturity.

Financial liabilities 31 Dec 2013

| (EUR 1,000) | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value |
|------------------------------------|--|--------------------------------|-----------|------------|
| Liabilities to credit institutions | | 0 | 0 | 0 |
| Debt securities in issue | 1 059 870 | 0 | 1 059 870 | 1 059 870 |
| Derivatives | 29 915 | | 29 915 | 29 915 |
| Other financial liabilities | | 290 698 | 290 698 | 290 698 |
| Subordinated liabilities | | 88 029 | 88 029 | 88 029 |
| Total | 1 0 8 9 7 8 5 | 378 727 | 1 468 512 | 1 468 512 |

The company does not have financial liabilites held for trading.

^{*} Because the fair value of the Finnish Fund for Industrial Cooperation Ltd, included in the figure, cannot be determined reliably, the shares have been valued at original acquisition cost.

Financial assets 31 Dec 2012

| (EUR 1,000) | Loans and receivables | Financial instruments carried at fair value | Available-for-sale financial assets | Total | Fair value |
|--|-----------------------|--|-------------------------------------|-----------|------------|
| Loans and receivables from credit institutions | 130 201 | | | 130 201 | 130 201 |
| Loans and receivables from customers | 1609730 | | | 1 609 730 | 1608 970 |
| Debt securities | | | 264 893 | 264 893 | 264 893 |
| Derivatives | | 80 387 | | 80 387 | 80 387 |
| Shares and participations* | | | 14 698 | 14 698 | 14 698 |
| Other financial assets | 55 059 | | | 55 059 | 55 059 |
| Total | 1794 991 | 80 387 | 279 591 | 2 154 969 | 2 154 208 |

The Company does not have financial receivables held for trading or held-to-maturity.

Financial liabilities 31 Dec 2012

| (EUR 1,000) | Financial instruments carried at fair value | Other financial liabilities | Total | Fair value |
|------------------------------------|---|--------------------------------|-----------|------------|
| Liabilities to credit institutions | | 85 000 | 85 000 | 85 000 |
| Debt securities in issue | 937 427 | 49 972 | 987 399 | 987 399 |
| Derivatives | 5 047 | | 5 047 | 5 047 |
| Other financial liabilities | | 304 393 | 304 393 | 304 393 |
| Subordinated liabilities | | 82 388 | 82 388 | 82 388 |
| Total | 942 474 | 521752 | 1 464 226 | 1 464 226 |

The Company does not have financial liabilities held for trading.

^{*} Because the fair value of the Finnish Fund for Industrial Cooperation Ltd, included in the figure, cannot be determined reliably, the shares have been valued at original acquisition cost.

Hierarchy for recognition at fair value

Financial assets 31 Dec 2013

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Derivatives | | 8 159 | |
| Saleable | | | |
| Debt securities | | 326 191 | |
| Shares and holdings | 526 | | 14 720 |
| Total | 526 | 334 350 | 14 720 |

Financial liabilities 31 Dec 2013

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|-----------|---------|
| Financial instruments carried at fair value | | | |
| Liabilities to other institutions | | | |
| Debt securities in issue | | 1 059 870 | |
| Derivatives | | 29 915 | |
| Total | | 1 089 785 | |

Financial assets 31 Dec 2012

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Derivatives | | 80 387 | |
| Saleable | | | |
| Debt securities | | 264 893 | |
| Shares and holdings | 468 | | 14 230 |
| Total | 468 | 345 280 | 14 230 |

Financial liabilities 31 Dec 2012

| (EUR 1,000) | Level 1 | Level 2 | Level 3 |
|---|---------|---------|---------|
| Financial instruments carried at fair value | | | |
| Liabilities to other institutions | | | |
| Debt securities in issue | | 937 427 | |
| Derivatives | | 5 047 | |
| Total | | 942 474 | |

Level 1:

Investments in shares and funds are valued at market price based on active trading.

Level 2:

The values of interest rate and currency swaps are based on estimates of prices for terminating agreements and for concluding new, corresponding agreements. These estimates are given by banks operating actively on the market. The banks base their pricing on market interest rates and exchange rates.

The fair values of liabilities are based on the value calculated on the basis of exchange rates and market interest rates on the reference day (current value of liabilities).

Financial assets and liabilities recognised at fair value

Level 3, Financial assets

| (EUR 1,000) | 31 Dec 2013 | 31 Dec 2012 |
|---|-------------|-------------|
| Financial assets carried at fair value | | |
| Balance 1 January | 14 230 | 15 386 |
| Profits and losses entered in the income statement, in total | -61 | 796 |
| Acquisitions | 624 | 0 |
| Sales | -55 | -1 951 |
| Other | -18 | |
| Balance 31 Dec | 14 720 | 14 230 |
| Profits and losses entered in the income statement for the instruments held by Finnvera | | |
| on 31 December | -142 | 0 |

Financial instruments set off in the balance sheet or subject to netting agreements

31 Dec 2013 (EUR 1,000)

Amounts not set off but subject to master netting agreements and similar agreements

| | Gross recognised financial assets | Gross recognised financial liabilities set off in the balance sheet | Net carrying amount in the balance sheet | Financial instruments | Financial instruments received as collateral | Cash received as collateral | Net amount |
|--------------------------|---|--|--|--------------------------|---|--------------------------------|---------------|
| Financial assets | | | | | | | |
| Derivatives | 8 159 | 0 | 8 159 | -7 029 | 0 | 0 | |
| Total | 8 159 | 0 | 8 159 | -7 029 | 0 | 0 | 1130 |
| | Gross recognised financial liabilities | Gross recognised financial assets set off in the balance sheet | Net carrying amount in the balance sheet | Financial instruments | Financial instruments pledged as collateral | Cash pledged as collateral | Net amount |
| Financial liabilities | | | | | | | |
| Derivatives | 29 915 | 0 | 29 915 | -7 029 | 0 | -18 700 | |
| Total | 29 915 | 0 | 29 915 | -7 029 | 0 | -18 700 | 4 186 |

31 Dec 2012 (EUR 1,000)

Amounts not set off but subject to master netting agreements and similar agreements

| | Gross recognised financial assets | Gross recognised financial liabilities set off in the balance sheet | Net carrying amount in the balance sheet | Financial instruments | Financial instruments received as collateral | Cash received as collateral | Net amount |
|--------------------------|---|--|--|--------------------------|---|--------------------------------|---------------|
| Financial assets | | | | | | | |
| Derivatives | 80 387 | 0 | 80 387 | -5 047 | 0 | -15 000 | 60 340 |
| Total | 80 387 | 0 | 80 387 | -5 047 | 0 | -15 000 | 60 340 |
| | Gross recognised financial liabilities | Gross recognised financial assets set off in the balance sheet | Net carrying amount in the balance sheet | Financial instruments | Financial instruments pledged as collateral | Cash pledged as collateral | Net amount |
| Financial liabilities | | | | | | | |
| Derivatives | 5 047 | 0 | 5 047 | -5 047 | 0 | 0 | 0 |
| Total | 5 047 | 0 | 5 047 | -5 047 | 0 | 0 | 0 |

Notes

Notes to the income statement

Note 1: Net interest income

| (EUR 1,000) | | 2013 | | 2012 |
|---|-------|--------|-------|---------|
| Interest income | | | | |
| Loans to customers | | 43 247 | | 55 730 |
| Subsidies passed on to customers | | | | |
| - Regional interest subsidy | 954 | | 1 243 | |
| - Interest subsidy to special loans | 4 136 | | 5 278 | |
| - Interest subsidy from the ERDF | 1774 | | 2 705 | |
| - National interest subsidy (ERDF) | 1 945 | 8 808 | 2 995 | 12 221 |
| Interest on export credit guarantee and special guarantee receivables | | 213 | | 181 |
| Interest on guarantee receivables | | 1710 | | 1 3 3 1 |
| Other interest income | | | | |
| - On receivables from credit institutions | 1 072 | | 1 318 | |
| - On debt securities, available-for-sale | 695 | | 617 | |
| - On other | 27 | 1794 | 64 | 1999 |
| Total interest income | | 55 773 | | 71 462 |
| Interest expenses | | | | |
| On liabilities to credit institutions | | 292 | | 1795 |
| On liabilities to other institutions | | -24 | | 24 |
| On debt securities in issue | | 2 702 | | 9 448 |
| Other interest expenses | | 299 | | 249 |
| Total interest expenses | | 3 268 | | 11 517 |
| Net interest income | | 52 504 | | 59 945 |
| Interest income on financial assets which are not carried at fair value totalled | | 55 773 | | 71 462 |
| Interest expenses on financial liabilities which are not carried at fair value totalled | | 426 | | 2 592 |
| Interest income include interest accrued on impaired loans | | 2 866 | | 3 550 |

Interest subsidy from the state and the European Regional Development Fund

The interest subsidy passed on to customers is calculated on the basis of the passage of time, similar to interest, and is presented as a separate item under interest income in the income statement. In 2001 the Group began to grant investment and working capital loans that include interest subsidy from the European Regional Development Fund (ERDF), as well as national interest subsidy granted by the State of Finland.

Interest-subsidised loans and guarantees in total at 31 December

436 220

560 920

Note 2: Net fee and commission income

| (EUR 1,000) | 2013 | 2012 |
|--|---------|---------|
| Fee and commission income | | |
| From export credit guarantees and special guarantees | 103 994 | 81 189 |
| From other guarantees | 24 982 | 24 928 |
| From credit operations | 8 795 | 7 200 |
| From other | 25 | 49 |
| Total fee and commission income | 137 796 | 113 366 |
| All fee and commission income is from financial assets which are not carried at fair value. | | |
| Fee and commission expenses | | |
| From reinsurance | 4 439 | 2 143 |
| From borrowing | 755 | 1 156 |
| From payment transactions | 36 | 38 |
| Total fee and commission expenses | 5 229 | 3 336 |
| Fee and commission expenses from financial assets which are not carried at fair value totalled | 4 475 | 2 181 |
| Net fee and commission income | 132 567 | 110 029 |

Note 3: Gains and losses

| (EUR 1,000) | | | 2013 | | | 2012 |
|---|----------------------------------|-----------------------|---------|----------------------------------|-----------------------|---------|
| From financial instruments carried at fair value through profit or loss | Gains and losses from sale | Changes in fair value | Total | Gains and losses from sale | Changes in fair value | Total |
| Derivatives | 0 | -85 230 | -85 230 | 0 | 24 451 | 24 451 |
| Liabilities carried at fair value | 0 | 87 347 | 87 347 | 0 | -21 489 | -21 489 |
| Translation differences | -297 | 0 | -297 | -262 | 0 | -262 |
| | -297 | 2 117 | 1821 | -262 | 2 962 | 2 700 |

| By categories of financial instruments (categories in accordance with IAS 39) | Gains and losses from sale | Changes in fair value | Total | Gains and losses from sale | Changes in fair value | Total |
|---|----------------------------------|-----------------------|---------|----------------------------------|-----------------------|-------|
| Liabilities carried at fair value | 0 | 2 117 | 2 117 | 0 | 2 962 | 2 962 |
| Loans and other receivables | -297 | 0 | -297 | -262 | 0 | -262 |
| | -297 | 2 117 | 1 8 2 1 | -262 | 2 962 | 2 700 |

Note 4: Net income from investments

| (EUR 1,000) | 2013 | 2012 |
|--|------|------|
| From available-for-sale financial assets | | |
| Shares and participations | | |
| - Gains/losses | 81 | 796 |
| - Impairment losses on investment property | -142 | -177 |
| Dividends | 24 | 24 |
| Total net income from investments | -37 | 642 |

Note 5: Other operating income

| (EUR 1,000) | 2013 | 2012 |
|---|-------|-------|
| Fee for the management of the old liability | 194 | 248 |
| Management fee for the handling of ERDF loans | 154 | 631 |
| Rental income | 356 | 257 |
| Other | 1469 | 1 715 |
| Total other operating income | 2 174 | 2 852 |

Note 6: Employee benefit expenses

| (EUR 1,000) | | 2013 | | 2012 |
|------------------------------|-------|--------|-------|--------|
| Wages and salaries | | 22 203 | | 22 497 |
| Social security costs | | | | |
| Pension costs | | | | |
| - Defined contribution plans | 3 675 | | 3 233 | |
| - Defined benefit plans | 1 021 | | 775 | |
| Other social security costs | 1 466 | 6 162 | 1524 | 5 532 |
| Total | | 28 366 | | 28 029 |
| Personnel in average | | | | |
| Permanent full-time | | 345 | | 357 |
| Permanent part-time | | 16 | | 22 |
| Temporary | | 21 | | 14 |
| | | | | |

Note 7: Auditors' fees

Total

| (EUR 1,000) | 2013 | 2012 |
|---|------|------|
| Fees for auditing | 56 | 73 |
| Fees for expert services provided by auditors | 159 | 72 |
| Total | 215 | 145 |

382

393

Note 8: Other operating expenses

| (EUR 1,000) | 2013 | 2012 |
|-----------------------------------|-------|-------|
| Rental expenses | 4 312 | 4 119 |
| Expenses from property in own use | 1 144 | 1027 |
| Other expenses | 879 | 1 |
| Total | 6 335 | 5 147 |
| Depreciation and amortisation | | |
| Intangible assets | 679 | 779 |
| Property, plant and equipment | | |
| - Properties | 5 | 261 |
| - Machinery and equipment | 423 | 332 |
| Total | 1106 | 1 372 |
| Total other operating expenses | 7 441 | 6 519 |

Note 9: Net impairment loss on financial assets

| (EUR 1,000) | 2013 | 2012 |
|--|---------|---------|
| Receivables written down as credit and guarantee losses | | |
| Credit losses | 59 802 | 64 873 |
| Guarantee losses | 29 432 | 31 166 |
| Reversal of losses recognized | | |
| Credit losses | -5 997 | -5 921 |
| Guarantee losses | -1 965 | -1 711 |
| Change in impairment of individually assessed loans during the period | 9 104 | 24 548 |
| Change in impairment of collectively assessed loans during the period | 9 018 | 496 |
| Total impairment losses on loans and guarantees | 99 394 | 113 451 |
| The state's and the ERDF's share of the parent company's final credit and guarantee losses | -47 976 | -49 661 |
| Sear arrived 199563 | 47 57 6 | 47 001 |
| Finnvera plc's share | 51 418 | 63 790 |

The state and the ERDF compensate Finnvera plc for the final losses on loans and guarantees granted without a securing collateral. On 31 December 2013 these loans and guarantees totalled EUR 2,525 (2,671) million. The compensation was 56.5% (54.2%) of the credit and guarantee losses recognised during the period.

| (EUR 1,000) | 2013 | 2012 |
|---|--------|--------|
| Export credit guarantees and special guarantees | | |
| Claims paid | 3 538 | 18 839 |
| Change in the claims provision during the period | 10 657 | -1 216 |
| Accumulated recoveries | -2 702 | -1 036 |
| Change in recovery receivables | -800 | -6 601 |
| Impairment losses on export credit guarantee and special guarantee operations recognized in the financial statements | 10 693 | 9 986 |
| Impairment losses on loans, domestic guarantees and export credit guarantee and special guarantee operations recognized in the income statement | 62 110 | 73 775 |

Note 10: Income tax expense

| (EUR 1,000) | 2013 | 2012 |
|--|------|------|
| Current period | 0 | 0 |
| Adjustment for prior periods | 0 | 0 |
| Income tax expense in the income statement | 0 | 0 |

Finnvera plc was made exempt from the income taxation as from 1 January 2007.

Notes to the balance sheet

Note 11: Loans and receivables from credit institutions

| (EUR 1,000) | 2013 | 2012 |
|-------------------|---------|---------|
| Payable on demand | 215 646 | 101 671 |
| Other | 26 172 | 28 531 |
| Total | 241 818 | 130 201 |

Note 12: Loans and receivables from customers

| (EUR 1,000) | 2013 | 2012 |
|---|-----------|-----------|
| Loans | | |
| Subordinated loans | 37 026 | 42 061 |
| Other loans | 1 372 474 | 1 495 299 |
| Total loans | 1409 500 | 1 537 361 |
| Loans to Group companies | 130 516 | 17 798 |
| Guarantee receivables | 46 023 | 38 129 |
| Receivables from export credit guarantee and special guarantee operations | | |
| Fee and commission receivables | 605 | 2 096 |
| Recovery receivables | 14 700 | 14 346 |
| Total receivables from export credit guarantee and special guarantee operations | 15 305 | 16 442 |
| Total receivables from customers | 1601344 | 1609730 |

Impairment losses on individually assessed loans:

| (EUR 1,000) | 2013 | 2012 |
|--|---------|---------|
| Impairment losses at the beginning of the period | 56 815 | 34 229 |
| Credit losses realised during the period on which an impairment loss has been earlier recognised | -16 285 | -11 384 |
| Impairment losses recognised during the period | 20 399 | 36 777 |
| Reversal of impairment losses | -4 754 | -6 583 |
| Effect of discounting | 3 190 | 3 776 |
| Impairment losses at the end of the period | 59 365 | 56 815 |
| Impairment losses on collectively assessed loans at the beginning of the period | 35 731 | 34 220 |
| Impairment losses on collectively assessed loans recognized during the period | 6 056 | 1 511 |
| Impairment losses on collectively assessed loans at the end of the period | 41 787 | 35 731 |
| Total impairment losses | 101 152 | 92 546 |

An impairment loss on loans and other receivables is recognised when objective evidence of their impairment exists. The objective evidence of a customer's ability to fulfil its obligations is based on the customers' risk classification as well as on the Company's experience and the management's estimate of effect of defaults on the recovery of loan receivables.

Note 13: Investments

| (EUR 1,000) | 2013 | 2012 |
|---------------------------------|---------|---------|
| Debt securities | 326 191 | 264 893 |
| Investments in Group companies | 158 815 | 164 784 |
| Associates | 349 | 425 |
| Other shares and participations | 15 246 | 14 698 |
| Total | 500 602 | 444 800 |
| Debt securities | | |
| Available-for-sale | | |
| - Certificates of deposits | 0 | 19 998 |
| - Commercial papers | 119 549 | 123 438 |
| - Local authority paper | 181 754 | 121 457 |
| - Bonds | 24 889 | 0 |
| Total | 326 191 | 264 893 |

Investments have been made to non-publicly quoted debt securities.

Investments in Group companies

| At the beginning of the period | 164 784 | 164 784 |
|--------------------------------|---------|---------|
| Additions | 10 000 | 0 |
| Disposals | -6 966 | 0 |
| Impairment losses | -9 003 | 0 |
| At the end of the period | 158 815 | 164 784 |
| Associates | | |
| At the beginning of the period | 425 | 602 |
| Disposals | 76 | 177 |
| At the end of the period | 349 | 425 |

Associates accounted for using the equity method in 2013:

| Name | Carrying amount | Ownerhip | Assets | Liabilities | Carrying net sales | Profit/ loss |
|------------------------|--------------------|----------|--------|-------------|--------------------|-----------------|
| Kiinteistö Oy Kajaanin | | | | | | |
| Kauppakatu | 349 | 36,43% | 1595 | 7 | 107 | 0 |

Associates accounted for using the equity method in 2012:

| Name | Carrying amount | Ownerhip | Assets | Liabilities | Carrying net sales | Profit/ loss |
|--------------------------------------|--------------------|----------|--------|-------------|--------------------|-----------------|
| lin Micropolis Oy | 76 | 23,08% | 378 | 378 | 116 | 4 |
| Kiinteistö Oy Kajaanin | | | | | | |
| Kauppakatu | 349 | 36,43% | 1 591 | 2 | 106 | 3 |
| (EUR 1,000) | | | | 2013 | | 2012 |
| Other shares and participations | | | | | | |
| Available-for-sale | | | | 15 246 | | 14 698 |
| Total | | | | 15 246 | | 14 698 |
| Other shares that are publicly quote | ed | | | 526 | | 468 |
| Total investments | | | | 500 602 | | 444 800 |

Note 14: Intangible assets

| (EUR 1,000) | 2013 | 2012 |
|--|--------|--------|
| Acquisition cost | | |
| Acquisition cost at 1 Jan | 35 938 | 35 121 |
| Additions | 1 271 | 818 |
| Acquisition cost at 31 Dec | 37 209 | 35 938 |
| Accumulated amortisation and impairment losses | | |
| Accumulated amortisation and impairment losses at 1 Jan | 33 809 | 33 048 |
| Amortisation for the period | 663 | 761 |
| Accumulated amortisation and impairment losses at 31 Dec | 34 472 | 33 809 |
| Carrying amount at 1 Jan | 1903 | 1846 |
| Carrying amount at 31 Dec | 2 490 | 1903 |

Amortisation is included in the other operating expenses in the income statement.

Note 15: Property, plant and equipment

| (EUR 1,000) | | | 2013 | | | 2012 |
|--|------------|-------------------------|--------|------------|-------------------------|--------|
| | Properties | Machinery and equipment | Total | Properties | Machinery and equipment | Total |
| Acquisition cost | | | | | | |
| Acquisition cost at 1 Jan | 7 996 | 10 298 | 22 591 | 7 996 | 10 153 | 18 148 |
| Additions | 0 | 529 | 529 | 0 | 183 | 184 |
| Disposals | -293 | -24 | -317 | 0 | -38 | -38 |
| Acquisition cost at 31 Dec | 7 703 | 10 803 | 18 506 | 7 996 | 10 298 | 18 294 |
| Accumulated depreciation and impairment losses | | | | | | |
| Accumulated depreciation and impairment losses at 1 Jan | 6 851 | 8 943 | 15 794 | 6 572 | 8 611 | 15 183 |
| Depreciation for the period | 20 | 423 | 443 | 279 | 332 | 611 |
| Accumulated depreciation and impairment losses at 31 Dec | 6 871 | 9 367 | 16 237 | 6 851 | 8 943 | 15 794 |
| Carrying amount at 1 Jan | 1 146 | 1 355 | 2 501 | 1 424 | 1 541 | 2 965 |
| Carrying amount at 31 Dec | 834 | 1 437 | 2 270 | 1 146 | 1355 | 2 501 |

Depreciation is included in the other operating expenses in the income statement.

Note 16: Other assets

| (EUR 1,000) | 2013 | 2012 |
|---|--------|--------|
| Credit loss receivables from the state and the ERDF | 6 516 | 49 360 |
| Other | 5 894 | 3 684 |
| Total other assets | 12 410 | 53 044 |

The state and the European Regional Development Fund (ERDF) has granted Finnvera commitments to partially compensate Finnvera for the credit and guarantee losses. The commitments enable Finnvera to take higher risks in domestic business than financiers operating on commercial grounds.

Note 17: Prepayments and accrued income

| (EUR 1,000) | 2013 | 2012 |
|--------------------------------------|--------|--------|
| Interest | 764 | 709 |
| Fee and commission receivables | 6 672 | 4 885 |
| Prepayments and other accrued income | 46 516 | 13 919 |
| Total prepayments and accrued income | 53 952 | 19 513 |

Note 18: Liabilities to credit and other institutions

| (EUR 1,000) | | | 2013 | | | 2012 |
|-----------------------------------|------------------|----------------------|--------------------|------------------|----------------------|-----------------|
| | Nominal value | Change in fair value | Carrying amount | Nominal value | Change in fair value | Carrying amount |
| Credit institutions | 0 | 0 | 0 | 85 000 | 0 | 85 000 |
| Other institutions | | | | | | |
| - At fair value through profit or | | | | | | |
| loss | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 85 000 | 0 | 85 000 |

Note 19: Debt securities in issue

| (EUR 1,000) | | | 2013 | | | 2012 |
|------------------------------|------------------|----------------------|--------------------|------------------|----------------------|-----------------|
| | Nominal value | Change in fair value | Carrying amount | Nominal value | Change in fair value | Carrying amount |
| Bonds | | | | | | |
| At fair value through profit | | | | | | |
| or loss | 1 055 418 | 4 452 | 1 059 870 | 921 414 | 16 013 | 937 427 |
| At amortised cost | 0 | 0 | 0 | 0 | 0 | 0 |
| | 1 055 418 | 4 452 | 1 059 870 | 921 414 | 16 013 | 937 427 |
| Average interest rate, % | | | 0,30 | | | 0,37 |

Liabilities have been measured at fair value when they have been hedged with derivatives (fair value option). An amount equaling the nominal value of a liability is repaid at the maturity date. The change in fair value does not include the change in credit risk because the liabilities have been guaranteed by the state of Finland, whose credit risk has not changed.

Note 20: Derivatives

| (EUR 1,000) | | | 2013 | | | 2012 |
|--|------------|----------|------------------|------------|----------|------------------|
| | Fair value | | | Fair value | | |
| | | | Total nominal | | | Total nominal |
| | Positive | Negative | value | Positive | Negative | value |
| Contracts entered in hedging purposes | | | | | | |
| Currency derivatives | | | | | | |
| - Interest rate swaps and foreign exchange derivatives | 8 159 | 29 915 | 1 055 418 | 80 387 | 5 047 | 921 414 |
| Total derivatives | 8 159 | 29 915 | 1 055 418 | 80 387 | 5 047 | 921 414 |

Derivatives hedge liabilities. The derivative contracts and the liabilities hedged with them have been measured at fair value and the changes in their fair values have been recognised in the income statement (fair value option).

Note 21: Provisions

| (EUR 1,000) | 2013 | 2012 |
|--|--------|--------|
| Provision for export credit guarantee losses at 1 Jan | 2 870 | 4 048 |
| Provisions made during the period | 12 975 | 2 803 |
| Provisions used during the period | -2 144 | -3 980 |
| Other change | -165 | 0 |
| Provision for export credit guarantee losses at 31 Dec | 13 536 | 2 870 |

A provision for export credit guarantee losses is recognized when the Group has a constructive and legal obligation to pay a guarantee indemnity, the realization of the obligation is probable and it can be measured reliably.

| (1,000 e) | 2013 | 2012 |
|---|--------|--------|
| Impairment losses at 1 Jan | 41 688 | 41 675 |
| - of which individually assessed guarantees | 26 010 | 24 748 |
| - of which collectively assessed guarantees | 15 678 | 16 927 |
| Guarantee losses realized during the period on which an impairment loss has been earlier recognized | -6 226 | -7 410 |
| Individually assessed impairment losses recognized during the period | 15 089 | 9 659 |
| Collectively assessed impairment losses recognized during the period | 2 778 | -1 249 |
| Reversal of impairment losses | -2 490 | -1128 |
| Effect of discounting | 181 | 141 |
| Impairment losses at 31 Dec | 51 020 | 41 688 |
| - of which individually assessed guarantees | 32 564 | 26 010 |
| - of which collectively assessed guarantees | 18 456 | 15 678 |

A provision for domestic guarantee losses is recognised when objective evidence exists of impairment of guarantees' value. The objective evidence of a customer's ability to fulfil its obligations is based on the customers' risk classification as well as on the Company's experience and the management's estimate of effect of defaults on the recovery of loan receivables.

| Other provisions | 1 045 | 1 045 |
|------------------|--------|--------|
| Total provisions | 47 145 | 29 925 |

Note 22: Defined benefit obligations

On 1 January 2013, the Group adopted the revised IAS 19R standard. The impact of the adoption is presented under 'New and revised IFRSs and interpretations applied'.

The Group has several defined benefits group pension insurance plans, which cover personnel who transferred to Finnvera from previous organisations and supplementary pension insurance plans for Management Group members and Regional Directors appointed before 2 April 2009. At the end of the year, there were 163 people covered by the plan. When a person is terminated or retires, the insurance is changed to a defined contribution plan, because paid-up policies and pensions are increased by a credit issued by the insurance provider.

In the beginning of the year 2013, management group supplementary pension insurance changed from defined benefits to defined contribution, with the retirement age remaining 63 years, with certain transitional conditions. This is presented in accounting in compliance with obligations.

On the balance sheet, the obligation is shown as the pledge made to all insurees and the asset is shown as the share of this obligation assumed by the insurance provider. The amount of assets is calculated using the same discount interest rate as an equivalent obligation. As a result, the risk posed by changes in the discounted interest rate only affects the net liabilities. A hypothetical 0.25% increase in salary would increase the obligation 1.3% and, correspondingly, an equivalent decrease would have the opposite effect.

Balance sheet items arising from the defined benefit:

| (EUR 1,000) | 2013 | | 2012 |
|---|--------|-------|-------|
| Pension obligation | | | |
| Present value of funded obligations 1 Jan | 9 357 | | 6548 |
| Unrecognised actuarial gains or losses 921 | | 337 | |
| Interest on obligation 281 | | 311 | |
| Effect of fulfilling the plan and reducing the obligation -2 415 | | -597 | |
| Revaluation of defined benefit pension plans | | | |
| - Caused by changes in financial assumptions -1 081 | | 2 240 | |
| - Caused by changes in demographic assumptions -603 | | 740 | |
| - Based on experience -3 381 | -6 278 | -222 | 2 809 |
| Present value of funded obligations 31 Dec | 3 079 | | 9 357 |
| | | | |
| Fair value of assets | | | |
| Fair value of plan assets 1 Jan | 8 037 | | 4719 |
| Interest income on assets 249 | | 237 | |
| Effect of fulfilling the obligation -2 308 | | -597 | |
| Return on plan assets, excluding items contained in interest expenses | | | |
| or income -2 283 | | 3 200 | |
| Contributions paid to the plan -130 | -4 472 | 478 | 3 318 |
| Fair value of plan assets 31 Dec | 3 565 | | 8 037 |
| Net liabilities (difference between obligations and assets) | -486 | | 1320 |
| Consolidated statement of comprehensive income – pension costs | | | |
| Unrecognised actuarial gains or losses | 921 | | 337 |
| Effect of fulfilling the obligation | -107 | | 0 |
| Net interest expenses | 32 | | 74 |
| Consolidated income statement defined benefit pension costs | 846 | | 411 |
| Items resulting from revaluation | -2 782 | | -442 |

The net liabilities of the Group's defined benefits have changed during the financial period as follows:

| (EUR 1,000) | 2013 | 2012 |
|---|--------|-------|
| Defined benefit net liabilities | | |
| Pension debt (+) / Pension receivable (-) 1.1. | 1320 | 1829 |
| Expenses recognised in the income statement | 846 | 411 |
| Paid pension contributions | 130 | -478 |
| Other items recognised in the consolidated statement of comprehensive income | -2 782 | -442 |
| Pension debt (+) / Pension receivable (-) 31.12. | -486 | 1320 |
| Information on the distribution of assets by plan asset category is unavailable, because the assets belong to the insurance provider. | | |
| Actuarial assumptions | 2013 | 2012 |
| Discount rate | 3.00% | 3.00% |
| Future salary increases | 2.40% | 2.44% |
| Future pension increases | 0.69% | 2.10% |

Finnvera expects to pay EUR 159,406 in contributions to defined benefit plans in 2014.

The duration of the obligation, based on a weighted average, is 14.8 years.

Note 23: Accruals and deferred income

| (EUR 1,000) | 2013 | 2012 |
|------------------------------------|---------|---------|
| Interest | 512 | 672 |
| Advance interest payments received | 807 | 706 |
| Guarantee premiums paid in advance | 286 443 | 301 432 |
| Other accruals and deferred income | 6 063 | 20 176 |
| Total accruals and deferred income | 293 824 | 322 986 |

Note 24: Subordinated liabilities, Finnvera plc

| (EUR 1,000) | | | 2013 | | | 2012 |
|---|--------|------------------|--------|--------|------------------|--------|
| Subordinated loan from the state in 2007* | | EUR | | | EUR | 2 388 |
| Increase in the share capital of | | | | | | |
| Seed Fund Vera Ltd | | Interest rate, % | | | Interest rate, % | 0 |
| | | Loan period | | | Loan period | 20 yrs |
| Subordinated loan from the state in 2009* | | EUR | 28 029 | | EUR | 30 000 |
| Increase in the share capital of | | | | | | |
| Seed Fund Vera Ltd | 20 529 | Interest rate, % | 0 | 22 500 | Interest rate, % | 0 |
| Increase in the share capital of | | | | | | |
| Veraventure Ltd | 7 500 | Loan period | 15 yrs | 7 500 | Loan period | 15 yrs |
| Subordinated loan from the | | | | | | |
| state in 2009** | | EUR | 50 000 | | EUR | 50 000 |
| | | Interest rate, % | 0 | | Interest rate, % | 0 |
| | | Loan period | 7 yrs | | Loan period | 7 yrs |
| Subordinated loan from the | | | | | | |
| state in 2013 | | EUR | 10 000 | | | |
| Increase in the share capital of | | | | | | |
| Seed Fund Vera Ltd | | Interest rate, % | 0 | | | |
| | | Loan period | 15 yrs | | | |

^{*} The loans are to be used as investment raising the share capital of Seed Fund Vera Ltd and Veraventure Ltd. The loans will be paid back in one instalment at the end of the loan period, provided that the restricted equity and other non-distributable items, as shown in the balance sheet, remain fully covered after the repayment. In the event that the venture capital company's financing operations show a loss, the corresponding amount will be deducted from the loan principals to be recovered. The loan granted in 2007

for raising the share capital of Seed Fund Vera Ltd was cancelled in its entirety in 2013. In addition, EUR 1,971 million of the loan granted in 2009 was cancelled because of the loss shown by Seed Fund Vera Ltd for the financial year 2012.

** The loan is to be used for raising the capital adequacy of Finnvera plc and for improving the company's capacity to meet the demand for its products, especially counter-cyclical loans and guarantees, owing to the prolonged financial crisis. The loan will be repaid in one instalment at maturity, provided that the company's unrestricted equity and total subordinated liabilities at the time of payment exceed the loss recorded on the balance sheet adopted for the latest fi nancial period or on a balance sheet included in more recent financial statements.

Note 25: Equity

| (EUR 1,000) | | | 2013 | | 2012 |
|--|-----------------|-----------|---------|---------|-----------|
| Equity attributable to the parent company | 's shareholders | | | | |
| Share capital | | | 196 605 | | 196 605 |
| Reserves | | | | | |
| Restricted reserves | | | | | |
| - Share premium | | 51 036 | | 51 036 | |
| - Fair value reserve | | -71 | 50 965 | -186 | 50 850 |
| Unrestricted reserves | | | | | |
| - Fund for domestic operations | | 137 172 | | 139 770 | |
| - Fund for export credit guarantee and spo | ecial guarantee | | | | |
| operations | | 357 825 | | 295 726 | |
| - Fund for venture capital investments | | 17 225 | 512 223 | 17 461 | 452 958 |
| Retained earnings | | | | | |
| Profit/loss for previous periods | | 504 | | 841 | |
| Profit/loss for the period | | 75 719 | 76 223 | 59 501 | 60 342 |
| Total equity | | | 836 015 | | 760 754 |
| | | | | | |
| | Shares, nb | Ownership | Share | es, nb | Ownership |
| Share capital | | | | | |
| The state | 11,565 | 100% | 1 | 1,565 | 100% |

Reserves:

Share premium

The share premium reserve has been formed before the new regulations of the Companies' Act came into force on 1 September 2006. The reserve includes the difference of EUR 42.9 million between the acquisition cost and the nominal value of KERA's shares and EUR 0.1 million that was generated in the transfer of assets

of Takuukeskus and the acquisition of Fide Oy's shares as well as EUR 8.1 million generated by the raise of share capital of Finnvera as the shares of Finnish Export Credit Ltd were acquired.

Fund for domestic operations and fund for export credit guarantee and special guarantee operations

In 2006 the laws regulating the operations of Finnvera plc were amended so that separate funds to cover future losses from domestic operations and from export credit guarantee and special guarantee operations were established in equity. Losses from export credit guarantee and special guarantee operations will be covered by resources from the State Guarantee Fund only when the export credit guarantee and special guarantee fund is insufficient. The retained earnings from the domestic operations were transferred to the fund for domestic operations and the retained earnings from the export credit guarantee and special guarantee operations were transferred to the fund for export credit guarantee and special guarantee operations.

Fund for venture capital investments

In 2011, a fund for venture capital investments was established in the unrestricted equity on the balance sheet. The purpose is to monitor the assets allocated for venture capital investments in accordance with ERDF operational programmes. The Ministry of Employment and the Economy has allocated to Finnvera the sum of EUR 17.5 million, to be used for venture capital investments in accordance with ERDF operational programmes during the programme period 2007–2013. These assets have been recorded in the above fund.

Fair value reserve

The reserve includes the fair value change of available-for-sale financial assets. The items recognized in the fair value reserve are taken to the income statement when an available-for-sale financial asset is disposed of or an impairment loss on such an asset is recognised.

Other notes

Note 26: Contingencies

| (EUR 1,000) | 2013 | 2012 |
|---|------------|------------|
| Outstanding total commitments for export credit guarantees and special guarantees at 31 Dec | | |
| Export credit guarantees | | |
| - Buyer credit guarantees | 9 631 727 | 9 877 153 |
| - Credit risk guarantees | 182 580 | 240 145 |
| - Export receivables guarantees | 118 994 | 100 671 |
| - Letter of credit guarantees | 223 387 | 408 430 |
| - Bank risk guarantees | 4 894 | 14 276 |
| - Investment guarantees | 72 511 | 75 792 |
| - Bond guarantees | 170 845 | 67 317 |
| - Finance guarantees | 420 840 | 222 345 |
| Total | 10 825 778 | 11 006 129 |
| Special guarantees | | |
| - Environmental guarantees | 75 638 | 85 722 |
| - Ship guarantees | 102 120 | 111 535 |
| Total | 177 759 | 197 257 |
| Total export credit guarantees and special guarantees | 11 003 537 | 11 203 386 |
| Provision for export credit guarantees | -13 536 | -2 870 |
| Total | 10 990 001 | 11 200 515 |

At the balance sheet date, the Company has outstanding claims for indemnification EUR 13.2 (15.3) million in total. These commitments have not been recognized as expense in the financial statements because the claims are still being processed.

| (EUR 1,000) | 2013 | 2012 |
|--------------------------|---------|---------|
| Binding financing offers | 187 576 | 181 167 |

| Liabilities | Total | Group and associated companies | Total | Group and associated companies |
|---|------------|--------------------------------|------------|--------------------------------|
| Domestic guarantees | 1 046 853 | | 1 068 115 | |
| Carrying amount of the liability according to the Act on the State's Export Credit Guarantees | 9 760 786 | 3 551 431 | 9 332 150 | 2 492 040 |
| Liability for special guarantees | 177 759 | | 292 591 | |
| | 10 985 398 | 3 551 431 | 10 692 856 | 2 492 040 |

When calculating the carrying amount of the liability according to the Act on the State's Export Credit Guarantees, the commitments arisen from current export credit guarantees are taken into account in their entirety insofar as the guaranteed capital is concerned, without any other items that might be indemnified in addition to the capital. Moreover, half of the liability arisen from binding guarantee offers is taken into account insofar as the guaranteed capital is concerned.

Note 27: Operating leases

| (EUR 1,000) | 2013 | 2012 |
|--|-------|--------|
| Non-cancellable minimum lease payments payable for premises leased under operating lease contracts | | |
| Within one year | 532 | 523 |
| Between one and five years | 8 178 | 13 770 |
| Later than five years | 0 | 0 |
| Total | 8 710 | 14 292 |
| Non-cancellable minimum lease payments receivable from premises leased under operating lease contracts | | |
| Within one year | 122 | 107 |
| Between one and five years | 0 | 0 |
| Later than five years | 0 | 0 |
| Total | 122 | 107 |

Group companies

Note 28: Finnvera plc's shares and holdings

Shares and holdings in Group companies in 2013:

| Name and domicile of the company | Sector | Holding of all shares, % | Share of votes |
|-------------------------------------|-----------------------|--------------------------|----------------|
| | Development and | | |
| Seed Fund Vera Ltd, Kuopio | investment company | 93.31% | 93.31% |
| | Export financing and | | |
| Finnish Export Credit Ltd, Helsinki | interest equalisation | 100.00% | 100.00% |
| | Development and | | |
| Veraventure Ltd, Kuopio | investment company | 100.00% | 100.00% |
| Shares and holdings in associates: | | | |
| Kiinteistö Oy Kajaanin Kauppakatu 1 | Real estate company | 36.43% | 36.43% |

Finnvera plc's shares and holdings in 2012:

| Name and domicile of the company | Sector | Holding of all shares, % | Share of votes |
|-------------------------------------|-----------------------|--------------------------|----------------|
| | Development and | | |
| Seed Fund Vera Ltd, Kuopio | investment company | 92.61% | 92.61% |
| | Development and | | |
| Matkailunkehitys Nordia Oy, Kuopio | investment company | 63.52% | 63.52% |
| | Development and | | |
| Spikera Oy, Kuopio | investment company | 100.00% | 100.00% |
| | Export financing and | | |
| Finnish Export Credit Ltd, Helsinki | interest equalisation | 100.00% | 100.00% |
| | Development and | | |
| Veraventure Ltd, Kuopio | investment company | 100.00% | 100.00% |
| Shares and holdings in associates | | | |
| lin Micropolis Oy, Ii | Development company | 23.08% | 23.08% |
| Kiinteistö Oy Kajaanin Kauppakatu 1 | Real estate company | 36.43% | 36.43% |

Note 29: Separate result of activities* referred to in the Act on the State Guarantee Fund \$4, and its share of the total result of Finnvera plc

| (EUR 1,000) | | Share of ctivities defined in the Act an–31 Dec 2013 | | Share of other activities 1 Jan–31 Dec 2013 | | Finnvera total 1 Jan–31 Dec 2013 |
|---|--------|--|---------|---|---------|-------------------------------------|
| INCOME STATEMENT | | | | | | |
| Interest income | | | | | | |
| Interest from the public and public corporations | 0 | | 43 247 | | 43 247 | |
| Subsidies passed on to customers | 0 | | 8 808 | | 8 808 | |
| Interest from guarantee receivables | 213 | | 1 710 | | 1 923 | |
| Other interest income | 2 244 | 2 457 | -449 | 53 316 | 1794 | 55 773 |
| Interest expenses | | 0 | | 3 268 | | 3 268 |
| Net interest income | | 2 457 | | 50 048 | | 52 504 |
| Nat for and assemble in | | | | | | |
| Net fee and commission income | | 99 596 | | 32 971 | | 132 567 |
| Gains and losses from financial instruments carried at fair value | | | | | | |
| through profit or loss | | -366 | | 2 186 | | 1 821 |
| Net income from investments | | 0 | | -36 | | -36 |
| Other operating income | | 328 | | 1846 | | 2 174 |
| Administrative expenses | | | | | | |
| - Wages and salaries | 5 815 | | 16 388 | | 22 203 | |
| - Social security costs | 1 718 | | 4 445 | | 6 162 | |
| - Other administrative expenses | 4 166 | 11 699 | 7 749 | 28 582 | 11 915 | 40 281 |
| Other operating expenses | | 1820 | | 7 237 | | 9 057 |
| Net impairment loss on financial assets | | | | | | |
| - Loans and guarantees | 0 | | 99 394 | | 99 394 | |
| - Credit loss compensation from the state | 0 | | -47 976 | | -47 976 | |
| - Export credit guarantees and special guarantees | 10 693 | 10 693 | 0 | 51 418 | 10 693 | 62 110 |
| | | | | | | |

^{*} The separate result of export credit guarantee and special guarantee activities refers to the activities for which the state is responsible and which have been defined in §4 of the Act on the State Guarantee Fund (444/1998).

FINNVERA SIGNATURES

Signatures

In Helsinki on 27 February 2014

Markku Pohjola Pekka Timonen

Marianna Uotinen Kirsi Komi

Vesa Luhtanen Risto Paaermaa

Pirkko Rantanen-Kervinen

Pauli Heikkilä CEO

FINNVERA AUDITOR'S REPORT

Auditor's report

This document is an English translation of the Finnish auditor's report. Only the Finnish version of the report is legally binding.

To the Annual General Meeting of Finnvera Plc

We have audited the accounting records, the financial statements, the report of the Board of Directors, and the administration of Finnvera Plc for the year ended on 31 December 2013. The financial statements comprise both the consolidated and the parent company's balance sheet, statement of comprehensive income, statement of changes in equity and statement of cash flows, and notes to the financial statements.

Responsibility of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU, as well as for the preparation of financial statements and the report of the Board of Directors that give a true and fair view in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The Board of Directors is responsible for the appropriate arrangement of the control of the company's accounts and finances, and the Managing Director shall see to it that the accounts of the company are in compliance with the law and that its financial affairs have been arranged in a reliable manner.

FINNVERA AUDITOR'S REPORT

Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements, on the consolidated financial statements and on the report of the Board of Directors based on our audit. The Auditing Act requires that we comply with the requirements of professional ethics. We conducted our audit in accordance with good auditing practice in Finland. Good auditing practice requires that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the report of the Board of Directors are free from material misstatement, and whether the members of the Board of Directors of the parent company and the Managing Director are guilty of an act or negligence which may result in liability in damages towards the company or have violated the Limited Liability Companies Act or the articles of association of the company.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the report of the Board of Directors. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements and report of the Board of Directors that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the report of the Board of Directors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

FINNVERA AUDITOR'S REPORT

Opinion

In our opinion,

both the consolidated and the parent company's financial statements give a true and fair view of their financial position, financial performance, and cash flows in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU

- the financial statements and the report of the Board of Directors give a true and fair view of both the consolidated and the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland
- the information in the report of the Board of Directors is consistent with the information in the financial statements.

Other opinions

We support the adoption of the financial statements. The proposal by the Board of Directors regarding the treatment of distributable funds is in compliance with the Limited Liability Companies Act. We support that the Supervisory Board and the Board of Directors as well as the Managing Director of the parent company be discharged from liability for the financial period audited by us.

Helsinki, 27 February 2014 KPMG OY AB

Juha-Pekka Mylén Authorized Public Accountant

Statement by the Supervisory Board

We have reviewed the financial statements of Finnvera plc, including the consolidated financial statements, for the period 1 January – 31 December 2013, as well as the auditors' report issued on 27 February 2014.

We propose to the Annual General Meeting that the financial statements, in which the consolidated income statement shows a profit of EUR 74,533,147.11 and the parent company's income statement shows a profit of EUR 68,577,647.20, be adopted and that the parent company's profit be used in accordance with the proposal made by the Board of Directors.

Helsinki, 27 February 2014

Johannes Koskinen

Lauri Heikkilä

Paula Aikio-Tallgren

Kaija Erjanti

Helena Hakkarainen

Lasse Hautala

Miapetra Kumpula-Natri

Leila Kurki

Esko Kurvinen

Kasperi Launis

Anna Lavikkala

Jari Myllykoski

Lea Mäkipää

Antti Rantakangas

Osmo Soininvaara Timo Vallittu

Sofia Vikman Antti Zitting