

STATISTICS FOR MARCH 2014 AND THE FIRST QUARTER OF THE 2014 FINANCIAL YEAR

In March 2014 AS Tallink Grupp transported 701 180 passengers which is nearly a 1% decrease compared to March 2013. The number of passenger vehicles increased by almost 2% to 77 821 and the number of trucks and trailers increased by almost 18% to 28 422 units in same comparison.

In the first quarter of the 2014 financial year (January-March) AS Tallink Grupp transported 1 905 555 passengers which is nearly a 1% increase compared to the previous year. The number of passenger vehicles increased by 4% to 215 013 units transported and the number of trucks and trailers increased by almost 15% to 76 791 units in same comparison.

AS Tallink Grupp's passenger, cargo unit and passenger car numbers for March 2014 and first quarter of the financial year were the following:

	March 2014	March 2013	change	I Quarter 2014	I Quarter 2013	change
Passengers	701 180	706 154	-0.7%	1 905 555	1 895 343	0.5%
Finland-Sweden	222 357	229 893	-3.3%	592 253	630 962	-6.1%
Estonia-Finland	342 493	339 501	0.9%	935 248	895 299	4.5%
Estonia-Sweden	76 214	76 879	-0.9%	216 985	213 408	1.7%
Latvia-Sweden	60 116	59 881	0.4%	161 069	155 674	3.5%
Cargo Units	28 422	24 163	17.6%	76 791	67 003	14.6%
Finland-Sweden	8 816	8 590	2.6%	23 022	23 888	-3.6%
Estonia-Finland	13 826	10 494	31.8%	38 753	28 887	34.2%
Estonia-Sweden	4 033	3 478	16.0%	10 305	9 687	6.4%
Latvia-Sweden	1 747	1 601	9.1%	4 711	4 541	3.7%
Passenger Vehicles	77 821	76 571	1.6%	215 013	206 747	4.0%
Finland-Sweden	7 400	9 212	-19.7%	20 888	24 495	-14.7%
Estonia-Finland	59 497	55 417	7.4%	162 711	150 734	7.9%
Estonia-Sweden	4 407	5 183	-15.0%	12 976	13 572	-4.4%
Latvia-Sweden	6 517	6 759	-3.6%	18 438	17 946	2.7%

The following operational factors influenced the development in March 2014:

ESTONIA-SWEDEN

The cruise ferry Victoria I did not operate for 8 days due to scheduled maintenance, the vessel was not replaced during that time.

LATVIA-SWEDEN

In May 2013 the cruise ferry Isabelle replaced the cruise ferry Silja Festival on the Riga-Stockholm route.

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