

Revenue (MSEK)	2013Q4	2013Q3	2013Q2	2013Q1	2012Q4	2012Q3	2012Q2	2012Q1
DACH Region	62.7	61.7	66.2	71.7	76.3	63.9	68.6	82.4
France & Benelux Region	124.0	109.0	119.9	147.5	147.5	129.6	135.7	160.7
Nordics Region	94.4	83.5	81.8	84.2	91.3	78.0	86.5	91.5
South Region	56.2	64.1	60.0	57.9	63.5	66.2	69.8	75.6
UK & Ireland region	127.5	123.8	120.0	125.6	135.7	144.8	152.3	173.9
Affiliate	464.7	442.1	447.9	486.8	514.3	482.5	513.0	584.2
Technology	15.1	14.9	14.9	15.1	16.0	14.2	17.5	16.3
Performance marketing	479.8	456.9	462.9	501.9	530.2	496.7	530.5	600.5
Other	24.5	21.9	27.5	26.0	37.5	29.4	43.2	39.7
Total revenue	504.3	478.8	490.3	527.9	567.7	526.1	573.7	640.2

EBITDA (MSEK)	2013Q4	2013Q3	2013Q2	2013Q1	2012Q4	2012Q3	2012Q2	2012Q1
DACH Region	4.1	6.9	8.0	10.0	8.2	7.5	9.0	11.7
France & Benelux Region	8.2	8.7	11.7	16.6	13.3	11.6	12.7	17.0
Nordics Region	3.3	9.3	8.0	8.2	9.2	8.2	8.7	9.4
South Region	2.3	6.6	6.3	7.1	7.3	7.4	10.6	10.8
UK & Ireland region	8.9	9.1	9.0	6.0	8.1	2.8	8.6	12.9
Affiliate	26.8	40.6	43.0	47.7	46.1	37.4	49.6	61.9
Technology	9.6	11.6	11.5	10.2	10.6	9.2	12.2	10.1
Performance marketing	36.5	52.2	54.5	57.9	56.7	46.6	61.8	72.0
Other	1.8	0.8	2.3	-1.2	-1.5	-2.6	1.4	-2.6
Group mgmt & support functions	-44.3	-32.4	-37.1	-37.6	-48.3	-47.1	-62.9	-51.2
Total EBITDA	-6.0	20.6	19.8	19.1	6.9	-3.1	0.3	18.1

EBITDA/Net sales(%)	2013Q4	2013Q3	2013Q2	2013Q1	2012Q4	2012Q3	2012Q2	2012Q1
DACH Region	6.6	11.2	12.1	13.9	10.8	11.7	13.1	14.2
France & Benelux Region	6.6	7.9	9.7	11.2	9.0	8.9	9.4	10.6
Nordics Region	3.5	11.2	9.8	9.7	10.1	10.5	10.0	10.3
South Region	4.2	10.3	10.6	12.2	11.5	11.1	15.2	14.3
UK & Ireland region	7.0	7.3	7.5	4.8	6.0	1.9	5.7	7.4
Affiliate	5.8	9.2	9.6	9.8	9.0	7.8	9.7	10.6
Technology	63.6	78.1	77.3	67.5	66.3	64.4	69.8	61.8
Performance Marketing	7.6	11.4	11.8	11.5	10.7	9.4	11.6	12.0
Other	7.5	3.6	8.5	-4.8	-3.9	-8.7	3.1	-6.7
Group margin	-1.2	4.3	4.0	3.6	1.2	-0.6	0.0	2.8