



Interim Report

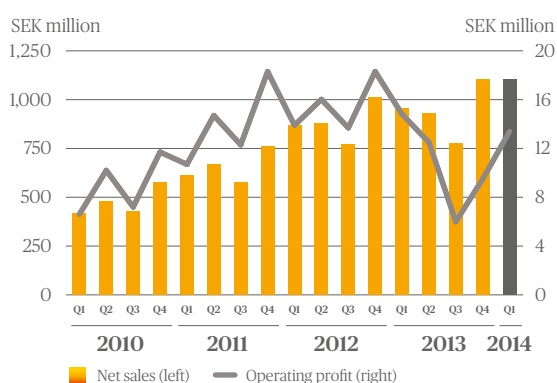
January - March 2014

First quarter 2014 compared with 2013

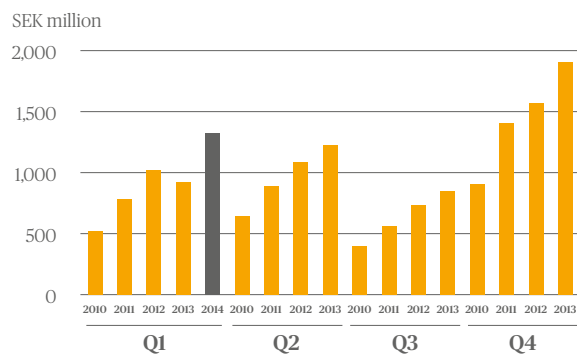
- Net sales increased by 15.7% to SEK 1,103.7 million (954.2).
- Operating profit reduced by 9.5% to SEK 13.4 million (14.8).
- Order intake increased by 44%, totalling SEK 1,325 million (922).
- Profit after tax per share was SEK 0.62 (0.69).

- The consulting market showed some signs of recovery and demand for standard contracts increased slightly.
- eWork signed a substantial MSP contract with Tieto in the period, alongside framework agreements with Outotec, KMD and Kongsberg.
- Zoran Covic took up his position as President and CEO in March.

Net sales and operating profit



Order intake





CEO's commentary

eWork is moving into 2014 with positive momentum. The clearest signal is a 44% increase in order intake compared to the previous year. Net sales also rose by a sound 16%. The growth is mainly due to several significant MSP business collaborations that eWork has entered into in quick succession.

The partnership with Tieto is the latest in this series, where we signed a major contract at the beginning of the quarter. We've prepared intensively for the assignment and began consultant delivery on schedule on 1 April, following a period of extensive consolidation. The collaboration with Tieto is extremely important to eWork. The partnership will affect both the Swedish and Finnish operations and in Finland, business conditions have now improved significantly following a weak cyclical phase.

The progress in our Danish operations is also pleasing, and I feel confident in asserting that we've now experienced a breakthrough. We're party to a number of promising framework agreements with rapidly expanding consultant delivery. What's happened is that eWork has been able to demonstrate the benefits of its business model to major consulting purchasers, who are now rewarding us with substantial orders.

With the success of the Danish operations behind us, we're now continuing our efforts to develop business in Norway and Finland.

eWork experienced a weak consulting market with hesitant demand throughout 2013. Considering this

background, some tendencies towards increasing demand began to appear in the first quarter. Our standard contracts with individual consultant also started to make positive progress following a sluggish 2013. It's clear that eWork stands up extremely well to the competition, and we're winning an increasing number of contracts in competitive tenders.

The rationalisation of eWork's operations is a permanent fixture on our strategic agenda. The success of the most recent rationalisations is evidenced in lower personnel costs and other external expenses despite higher net sales and new hiring for the MSP business. The rationalisations are continuing and further economies of scale remain to be gained.

It's unsatisfactory that the group profit is lower than in the previous year. We're continuing our efforts to improve profitability, and it's clear that the profit trend has been positive over the last two quarters. Given our favourable market position and the sound order intake in the first quarter, the assessment made in the year-end report remains, that eWork is facing favourable conditions for returning sound sales growth and improved profit.

Stockholm, Sweden, 24 April 2014

Zoran Covic, President and CEO

Significant events

eWork is a full-range consulting provider in the Nordic consulting market in IT, technology, telecom and business development. eWork is the leader in the consulting broker market.

Market

The Nordic consulting market showed some signs of recovery in the first quarter of the year, having been weak throughout 2013. There was considerable interest in consolidation, where existing consultant delivery is collated to a single or a few suppliers. eWork's business model of outsourcing the consultant purchasing function was highly successful in 2013, and market interest remains high.

Demand for new hiring of consultants increased slightly in the quarter. These standard contracts remain the foundation of eWork's business. Standard contracts are exposed to the same cyclical demand fluctuations as the consulting sector as a whole.

The Swedish market was generally stable in the quarter, although activity was slightly higher than in the corresponding period of the previous year. The Norwegian and Finnish markets were weaker, while demand for new hiring of consultants increased on the Danish market. The consulting broker model has continued to be favourably received by several major consulting purchasers and eWork won market share on the Danish market in particular in the period.

eWork's demand indicators, such as the number of client enquiries and applications received, the number of areas of expertise covered etc. made some favourable progress. The number of applicants per assignment remained stable at a relatively high level, indicating comparatively low capacity utilization on

the market as a whole, and thus continued good access to consultants for eWork.

The Group's net sales

The Group's net sales for the first quarter increased by 15.7%, amounting to SEK 1,103.7 million (954.2). The increase is due to the operations in Sweden and Denmark, with the majority derived from MSP contracts in Sweden. Group net sales outperformed estimated market growth, which means that eWork increased its share of the consulting market.

The Group's profit

The Group's operating profit for the first quarter fell by 9.5% to SEK 13.4 million (14.8). Profit after financial items was SEK 13.6 million (14.9). Profit after tax for the quarter was SEK 10.5 million (11.7).

The Group's positive operating profit is attributable to the Swedish and Danish operations. Profit was reduced by costs relating to the start-up of new MSP businesses. Nevertheless, personnel costs and other external expenses were lower than in the previous year as a result of rationalisations and cost savings. Despite the sales growth and reduced costs, however, operating profit for the quarter fell because of fewer standard contracts and an increased proportion of takeover and MSP contracts in the sales mix. The weak progress for standard contracts is due to limited new hiring of consultants in previous periods because of the sustained relatively weak business cycle. Q1 is also the final quarter where comparative figures include sales from a major framework agreement that expired and was not renewed. The year-on-year profit differential narrowed over the last two quarters.

SEK million	Jan-Mar 2014	Jan-Mar 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Net sales	1,103.7	954.2	3,917.4	3,767.9
Operating profit	13.4	14.8	41.4	42.8
Profit before tax	13.6	14.9	42.0	43.3
Profit after tax	10.5	11.7	30.9	32.1
Cash flow, operating activities	-100.2	-59.5	58.1	98.9
Operating margin, %	1.2	1.6	1.1	1.1
Equity/assets ratio, %	11.1	13.2	11.1	10.6
Earnings per share before dilution (SEK)	0.62	0.69	1.82	1.89
Earnings per share after dilution (SEK)	0.62	0.69	1.82	1.89
Max number of consultants on assignment	3,759	3,056	3,759	3,502
Average number of employees	148	154	152	154
Sales per employee (SEK thousand)	7,457	6,196	25,772	24,467

Order intake and events in the Group

The Group's order intake increased by 44% compared to the previous year, amounting to SEK 1,325 million (922.1). The sharp increase in order intake is mainly due to new MSP contracts, but also an increase in the number of new consultant appointments and slightly improving demand overall.

The number of consultants on assignments increased by 23%, reaching a maximum of 3,759 (3,056). MSP contracts were the main growth contributors, as well as standard contracts.

Intensive efforts were made to prepare, start and develop the MSP contracts signed towards the end of 2013 and at the beginning of 2014. eWork signed a major MSP contract with Tieto in the period, the extent of which was announced in the 2013 Year-end report. Preparation for the assignment was completed on schedule in the period, and consultant delivery began on 1 April.

The tech consultants' share of the sales mix increased in the period, mainly as a result of the agreements signed with TetraPak and Outotec.

Zoran Covic took up his position as President and CEO of eWork on 17 March.

Sweden

The Swedish business made positive progress. Net sales for the quarter increased by 20.0% to SEK 919.7 million (766.5). The sales increase was largely due to high-volume MSP contracts.

The substantial MSP agreement signed with Tieto in the period largely affects the Swedish operations.

Operating profit was SEK 13.4 million (14.3), down 6.3% on the previous year. The lower profit figure despite increased sales is due to the same reasons given for the group as a whole (see above).

Finland

In Finland, net sales for the quarter fell by 26.4% to SEK 43.9 million (59.6). The Finnish market recovered slightly, and the reduction is largely due to a framework agreement that expired in 2013 and was not renewed. Costs have been adjusted to the new, lower net sales, while measures have been required for starting up of the substantial MSP contract with Tieto that was signed in the period. Operating profit fell to SEK -0.3 million (0.9) year-on-year.

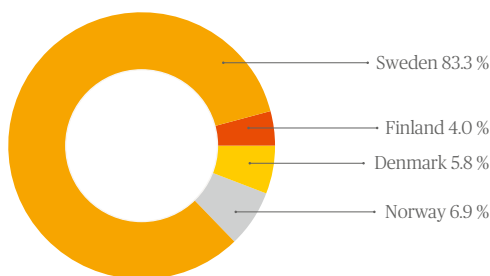
The Finnish market has now normalised in eWork's assessment. The Finnish operations are set to benefit substantially from the extensive collaboration with Tieto. eWork also signed a new framework agreement with Outotec in the period. These new agreements, alongside more stable market conditions, improved the business conditions in the Finnish operations significantly.

Denmark

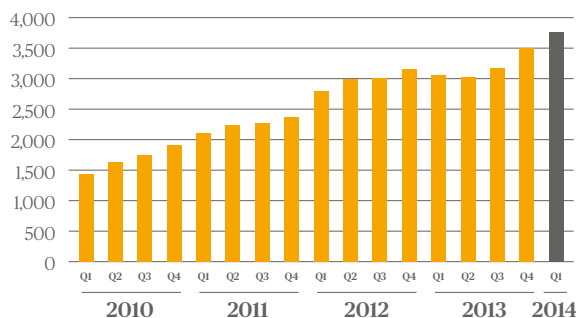
Net sales increased by 74.0% to SEK 63.5 million (36.5) in the first quarter. The sharp increase is mainly explained by good progress made by a number of existing customers, where the clients' positive experience of eWork led to a higher proportion of overall deliveries to these customers. The consulting sector experienced some recovery but remained relatively weak. A new Manager was appointed to replace Zoran Covic. Operating profit went into the black, totalling SEK 0.3 million (-1.1).

The improved business climate in the Danish operations announced in the 2013 Year-end report, generated significant results in the first quarter of the year. eWork's Danish clients showed significant interest in long-term consolidation to fewer suppliers, and eWork won a growing share of consultant delivery to existing customers in the period. eWork also signed a new framework agreement with Danish IT company KMD.

Sales breakdown



Max. no. of consultants on assignment





Norway

Year-on-year sales in the Norwegian operations were down, totalling SEK 76.5 million (91.5). The reduction is due to lower activity from a number of major clients and because the comparative quarter last year was unusually strong. Operating profit was SEK 0.0 million (0.6).

Market conditions were relatively weak, but remained stable. eWork signed a new framework agreement with high-tech service and defence systems group Kongsberg.

Financial position

The equity/assets ratio was 11.1 % (13.2) on 31 March 2014. The lower equity/assets ratio is due to higher working capital, partly as a result of higher sales.

Cash flow from operating activities for the first quarter was SEK -100.2 million (-59.5). Changes to working capital at different reporting dates are mainly due to all payments from customers and consultants being scheduled at month-ends. For this reason, a small timing difference in payments made or received can have a major effect on cash flow at a specific time.

The Group's net interest-bearing assets were SEK 111.7 million (94.0) at the end of the reporting period.

Workforce

The number of employees in the group fell. The average number of employees was 148 (154) excluding consultants employed on a project basis. Personnel costs as a proportion of net sales also continued to fall, amounting to 3.0% (3.6).

The reduction occurred despite higher net sales and new hiring in connection with the major outsourcing assignments signed in 2013 and early 2014. The decrease is the result of completed cost savings and ongoing business rationalisations.

Parent Company

The Parent Company's net sales for the first quarter were SEK 919.7 million (766.5). Profit before financial items was SEK 13.4 million (14.3) and profit after tax was SEK 10.6 million (10.4).

The Parent Company's shareholders' equity at the end of the quarter was SEK 139.3 million (132.7) and the equity/assets ratio was 12.9% (14.0). Otherwise, where appropriate, the above comments regarding the Group's financial position also apply to the Parent Company.

Material risks and uncertainty factors

eWork's material business risks, for the Group and Parent Company, consist of reduced demand for consulting services, difficulties in attracting and retaining skilled staff, credit risks, and to a lesser extent, currency risks. The Company is not aware of any new material business risks in the forthcoming six months.

For a more detailed review of material risks and uncertainty factors, please refer to eWork's Annual Report.

Subsequent events

There were no significant events after the end of the reporting period.

Outlook

The assessment of the outlook for 2014 presented in the 2013 Year-end report remains:

eWork judges that demand on the consulting market will increase somewhat in 2014. This is expected to imply increased new hiring of consultants and increased demand for eWork's standard contracts.

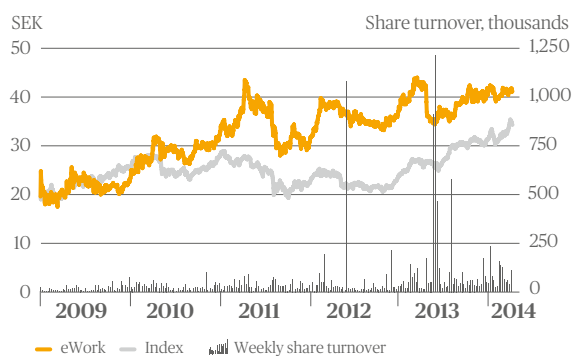
eWork also expects the trend towards consolidation to continue, underlined by significant interest in outsourcing solutions. eWork expects to lead this structural development, and anticipates continued growth and a strengthened market position as a result.

For the full year 2014 overall, eWork is considered to be facing favourable conditions for returning sound sales growth and improved profit compared to the previous year.

Shareholders, eWork's five largest owners

As of 31 March 2014	No. of shares	Votes and capital
Salénia AB	4,147,546	24.4%
Magnus Berglind (endowment insurance)	2,745,530	16.2%
Öresund Investment AB	1,505,065	8.9%
Anders Ström Core Holdings Ltd	1,130,084	6.7%
PSG Small Cap	951,214	5.6%
Other	6,504,536	38.3%
Total	16,983,975	100%

Share price and turnover



Reporting calendar

25 July 2014 Interim Report April–June 2014
24 October 2014 Interim Report July–September 2014

Contacts for more information

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Stockholm, Sweden, 24 April 2014

Zoran Covic
President and CEO

This report has not been subject to review by the company's auditor.

The information disclosed in this year-end report is mandatory for eWork Scandinavia AB (publ) to publish pursuant to the Swedish Securities Markets Act. This information will be submitted for publication at 10:00 a.m. (CET) on 24 April 2014.

Consolidated Statement of Comprehensive Income – Summary

<i>SEK thousand</i>	Note	January- March 2014	January- March 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Operating income					
Net sales	1	1,103,689	954,199	3,917,405	3,767,915
Other operating income		-	3	-3	-
Total operating income		1,103,689	954,202	3,917,402	3,767,915
Operating costs					
Cost of consultants on assignment		-1,046,017	-892,188	-3,697,330	-3,543,501
Other external costs		-10,761	-12,210	-46,165	-47,614
Personnel costs		-33,250	-34,693	-131,367	-132,810
Depreciation, amortisation and impairment of property, plant & equipment and intangible non-current assets		-243	-289	-1,156	-1,202
Total operating costs		-1,090,271	-939,380	-3,876,018	-3,725,127
Operating profit		13,418	14,822	41,384	42,788
Profit/loss on financial items					
Net financial items		141	35	613	507
Profit (loss) after financial items		13,559	14,857	41,997	43,295
Tax		-3,074	-3,162	-11,146	-11,234
Profit for the period		10,485	11,695	30,851	32,061
Other comprehensive income/costs					
Items that have been reposted or can be reposted to profit for the period					
Translation differences for the period regarding non-Swedish operations		330	-1,441	1,765	-6
Other comprehensive income/costs for the period		330	-1,441	1,765	-6
COMPREHENSIVE INCOME FOR THE PERIOD		10,815	10,254	32,616	32,055
Earnings per share					
before dilution (SEK)		0.62	0.69	1.82	1.89
after dilution (SEK)		0.62	0.69	1.82	1.89
Number of shares outstanding at end of the reporting period:					
before dilution (thousands)		16,984	16,958	16,984	16,984
after dilution (thousands)		16,984	16,991	16,991	16,984
Average number of outstanding shares:					
before dilution (thousands)		16,984	16,958	16,978	16,971
after dilution (thousands)		16,984	16,981	16,997	16,971

Consolidated Statement of Financial Position - Summary

<i>SEK thousand</i>	31 March 2014	31 March 2013	31 December 2013
ASSETS			
Non-current assets			
Intangible non-current assets	664	888	743
Property, plant and equipment	1,164	1,472	1,323
Non-current receivables	430	426	467
Deferred tax recoverable	2,957	3,154	2,933
Total non-current assets	5,215	5,940	5,466
Current assets			
Accounts receivable - trade	1,088,647	980,082	960,985
Tax receivables	3,625	-	-
Prepaid expenses and accrued income	15,260	18,374	11,833
Other receivables	5,677	1,519	4,193
Cash and cash equivalents	111,711	93,972	211,616
Total current assets	1,224,920	1,093,947	1,188,627
TOTAL ASSETS	1,230,135	1,099,887	1,194,093
EQUITY AND LIABILITIES			
Equity			
Share capital	2,207	2,204	2,207
Other paid-up capital	62,416	61,320	62,416
Reserves	-5,203	-6,968	-5,533
Retained earnings including profit for the period	77,610	89,155	67,125
Total equity	137,030	145,711	126,215
Non-current liabilities			
Deferred tax liability	-	3,237	-
Current liabilities			
Accounts payable - trade	1,057,210	912,292	1,027,765
Tax liabilities	-	2,538	402
Other liabilities	14,866	16,572	17,491
Accrued expenses and deferred income	21,029	19,537	22,220
Total current liabilities	1,093,105	950,939	1,067,878
TOTAL EQUITY AND LIABILITIES	1,230,135	1,099,887	1,194,093

Consolidated Statement of Changes in Equity - Summary

<i>SEK thousand</i>	Share capital	Other paid-up capital	Translation reserve	Retained earnings incl. profit for the period	Total equity
Opening equity, 1 January 2013	2,204	61,320	-5,527	77,460	135,457
<i>Comprehensive income for the period</i>					
Profit for the period				11,695	11,695
Other comprehensive income/costs for the period			-1,441		-1,441
Comprehensive income for the period			-1,441	11,695	10,254
Closing equity, 31 March 2013	2,204	61,320	-6,968	89,155	145,711
Opening equity, 1 April 2013	2,204	61,320	-6,968	89,155	145,711
<i>Comprehensive income for the period</i>					
Profit for the period				20,366	20,366
Other comprehensive income/costs for the period			1,435		1,435
Comprehensive income for the period			1,435	20,366	21,801
<i>Transactions with the Group's shareholders</i>					
Dividends				-42,396	-42,396
Share options exercised by staff	3	888			891
Premiums deposited on issuing share warrants		208			208
Closing equity, 31 December 2013	2,207	62,416	-5,533	67,125	126,215
Opening equity, 1 January 2014	2,207	62,416	-5,533	67,125	126,215
<i>Comprehensive income for the period</i>					
Profit for the period				10,485	10,485
Other comprehensive income/costs for the period			330		330
Comprehensive income for the period			330	10,485	10,815
Closing equity, 31 March 2014	2,207	62,416	-5,203	77,610	137,030

Consolidated Statement of Cash Flows

- Summary

<i>SEK thousand</i>	January- March 2014	January- March 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Operating activities				
Cash flow from operating activities before changes in working capital	6,704	5,912	23,023	22,231
Cash flow from changes in working capital	-106,943	-65,387	35,096	76,652
Cash flow from operating activities	-100,239	-59,475	58,119	98,883
Cash flow from investing activities	40	22	-412	-430
Cash flow from financing activities	0	0	-41,297	-41,297
Cash flow for the period	-100,199	-59,453	16,410	57,156
Cash and cash equivalents at beginning of period	211,616	154,599	93,972	154,599
Exchange rate differences	294	-1,174	1,329	-139
Cash and cash equivalents at end of period	111,711	93,972	111,711	211,616

Key performance data

	January-March 2014	January-March 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Sales growth, %	15.7	9.7	15.7	6.9
Operating margin, %	1.2	1.6	1.1	1.1
Return on equity, %	29.7	34.6	21.8	24.5
Equity per share, SEK	8.1	8.5	8.1	7.4
Cash flow from operating activities per share, SEK	-5.9	-3.5	3.4	5.8
Equity/assets ratio, %	11.1	13.2	11.1	10.6
Acid test ratio, %	112	115	112	111
Average number of employees	148	154	152	154
Sales per employee	7,457	6,196	25,772	24,467

Key performance data per share

	January-March 2014	January-March 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Earnings per share before dilution	0.62	0.69	1.82	1.89
Earnings per share after dilution	0.62	0.69	1.82	1.89
Equity per share before dilution	8.1	8.5	8.1	7.4
Equity per share after dilution	8.1	8.6	8.1	7.4
Cash flow from operating activities per share before dilution	-5.9	-3.5	3.4	5.8
Cash flow from operating activities per share after dilution	-5.9	-3.5	3.4	5.8
Number of shares outstanding at end of the reporting period before dilution (thousands)	16,984	16,958	16,984	16,984
Number of shares outstanding at end of the reporting period after dilution (thousands)	16,984	16,991	16,991	16,984
Average number of outstanding shares before dilution (thousands)	16,984	16,958	16,978	16,971
Average number of outstanding shares after dilution (thousands)	16,984	16,981	16,997	16,971

Parent Company Income Statement

<i>SEK thousand</i>	January- March 2014	January- March 2013	Rolling 4 quarters Apr 2013-Mar 2014	Full year 2013
Operating income				
Net sales	919,737	766,528	3,251,371	3,098,162
Other operating income	2,106	2,440	7,643	7,977
Total operating income	921,843	768,968	3,259,014	3,106,139
Operating costs				
Cost of consultants on assignment	-874,292	-717,207	-3,074,949	-2,917,864
Other external costs	-9,421	-10,566	-40,905	-42,050
Personnel costs	-24,577	-26,621	-97,704	-99,748
Depreciation, amortisation and impairment of property, plant & equipment and intangible non-current assets	-164	-264	-1,017	-1,117
Total operating costs	-908,454	-754,658	-3,214,575	-3,060,779
Operating profit	13,389	14,310	44,439	45,360
Profit/loss from financial items				
Other interest income and similar items	270	104	2,677	1,569
Interest expense and similar items	-3	-968	-158	-181
Profit after financial items	13,656	13,446	46,958	46,748
Appropriations	-	-	14,713	14,713
Tax	-3,064	-3,003	-13,752	-13,691
Profit for the period*	10,592	10,443	47,919	47,770

* Profit for the period corresponds to comprehensive income for the period.

Parent Company Balance Sheet

<i>SEK thousand</i>	31 March 2014	31 March 2013	31 December 2013
ASSETS			
Non-current assets			
Intangible non-current assets	664	888	743
Property, plant and equipment	774	1,001	859
<i>Financial non-current assets</i>			
Participations in Group companies	19,392	15,829	19,392
Total financial non-current assets	19,392	15,829	19,392
Total non-current assets	20,830	17,718	20,994
Current assets			
Accounts receivable – trade	960,738	827,529	849,021
Receivables from Group companies	10,092	33,123	7,900
Tax receivables	3,085	-	-
Other receivables	126	142	97
Prepaid expenses and accrued income	9,056	10,103	6,240
Cash and bank balances	74,404	56,322	185,177
Total current assets	1,057,501	927,219	1,048,435
TOTAL ASSETS	1,078,331	944,937	1,069,429
EQUITY AND LIABILITIES			
Equity			
<i>Restricted equity</i>			
Share capital (16,983,975 shares with par value of SEK 0.13)	2,207	2,205	2,207
Statutory reserve	6,355	6,355	6,355
Total restricted equity	8,562	8,560	8,562
<i>Non-restricted equity</i>			
Share premium reserve	56,455	55,360	56,455
Retained earnings	63,694	58,319	15,924
Profit for the period	10,592	10,443	47,770
Total non-restricted equity	130,741	124,122	120,149
Total equity	139,303	132,682	128,711
Untaxed reserves	-	14,713	-
Current liabilities			
Accounts payable—trade	913,016	771,282	912,574
Tax liabilities	-	2,801	727
Other liabilities	11,998	10,143	13,851
Accrued expenses and deferred income	14,014	13,316	13,566
Total current liabilities	939,028	797,542	940,718
TOTAL EQUITY AND LIABILITIES	1,078,331	944,937	1,069,429

Parent Company pledged assets and contingent liabilities

<i>SEK thousand</i>	31 March 2014	31 March 2013	31 December 2013
Pledged assets	None	None	None
Contingent liabilities			
Rental guarantees	776	776	776

Note on the financial statements

Accounting principles

The Interim Report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting and the appropriate provisions of the Swedish Annual Accounts Act. The Interim Report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act. The same accounting principles and basis of calculation have been applied as in the Annual Report for 2013.

NOTE 1 The Group's operating segments

First quarter 2014 compared to 2013

<i>SEK thousand</i>	Sweden		Finland		Denmark		Norway		Total	
	Jan-Mar 2014	Jan-Mar 2013	Jan-Mar 2014	Jan-Mar 2013	Jan-Mar 2014	Jan-Mar 2013	Jan-Mar 2014	Jan-Mar 2013	Jan-Mar 2014	Jan-Mar 2013
Income from clients	919,737	766,528	43,876	59,614	63,543	36,538	76,533	91,519	1,103,689	954,199
Profit per segment	23,025	26,345	554	1,814	986	-490	594	1,628	25,159	29,297
Group-wide expenses	-9,636	-12,035	-816	-823	-665	-590	-624	-1,027	-11,741	-14,475
Operating profit/loss	13,389	14,310	-262	991	321	-1,080	-30	601	13,418	14,822
Net financial items	-	-	-	-	-	-	-	-	141	35
Profit/loss for the period before tax									13,559	14,857

eWork's Business Concept

eWork's business concept is to cost-efficiently provide the client with consultants who have the right specialist competence for each assignment, and to manage the related administration, quality assurance and follow-up. Correspondingly, consultants that sell their services via eWork are provided with challenging and profitable assignments.

eWork's Business model

eWork's business model is based on the consultant broker model, which means eWork serves as an independent third party, matching consultants to the consultant purchaser's assignment. It offers consultant purchasers effective purchasing processes, systems support and an independent, competitive selection that optimises access to, and management of, consultants. Consultants are not employed by eWork, but instead, eWork delivers a consultant network, where in practice, all the market's consultants that operate in an in-demand specialism can join. eWork serves as contract counterparty for the client and consultant in a consulting assignment, dealing with all administration relating to the assignment.

eWork's Glossary

Completion frequency	Contracted assignments in relation to received consultant inquiries.
Consultant broker	Companies that provide consultant purchasers with consultants who are not their employees, by entering into an agreement with both the client and the consultant.
CSO	Consultant Sourcing Office. Name of eWork's service that offers outsourcing of consultant sourcing, often with staffing at the customer's premises.
Framework agreement	An agreement with the consultant purchaser that enables eWork to provide consultants for particular requirements, although most often without a guaranteed volume.
MSP	Managed service provider: term describing eWork's function on outsourcing assignments.
Outsourcing of consultant purchasing	Outsourcing is a type of collaboration where eWork's role is to manage the client's operational procurement function for consultant purchasing for consultant delivery. All the client's consultant purchasing is contracted via eWork.
Specific selection	The client selects a specific consultant for an assignment, but contracts the consultant via eWork.
Standard contract	eWork finds the right consultant for the client at the right price and at the right time for a new assignment.
Takeover contracts	eWork takes over an existing consultant agreement during an ongoing consultant delivery.
Volume business	General description of larger transactions, often referring to outsourcing of consultant purchasing, but also covering large-scale takeover contracts, for example.

eWork Scandinavia AB is a complete consultant supplier with over 3,500 consultants on assignment within the fields of IT, telecoms, technology, and business development. eWork offers an objective selection of specialists from the largest consultant network on the market with over 65,000 consultants, offering clients better pricing, quality and time efficiency. eWork has framework agreements with more than 140 clients among the Nordic region's leading companies active in most sectors.

The Company's share is listed on NASDAQ OMX Stockholm.

