## Holmen's interim report January-March 2014

|  | Quarter |  |  | Full year |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| SEKm | $\mathbf{1 - 1 4}$ | $4-13$ | $1-13$ | 2013 |  |
| Net turnover | $\mathbf{4 0 8 1}$ | 3938 | 4158 | 16231 |  |
| Operating profit excl. items affecting comparability | $\mathbf{3 8 9}$ | 338 | 238 | 1209 |  |
| Operating profit | $\mathbf{3 8 9}$ | 338 | 98 | 1069 |  |
| Profit after tax | $\mathbf{2 7 6}$ | 230 | 42 | 711 |  |
| Earnings per share, SEK | $\mathbf{3 . 3}$ | 2.7 | 0.5 | 8.5 |  |
| Return on equity, \% | $\mathbf{5 . 3}$ | 4.5 | 0.8 | 3.4 |  |
| Cash flow before investing activities | $\mathbf{5 4 0}$ | 444 | 352 | 2011 |  |
| Debt/equity ratio | $\mathbf{0 . 2 8}$ | 0.29 | 0.31 | 0.29 |  |

- Operating profit, excluding items affecting comparability, totalled SEK 389 million (January-March 2013: 238). The improvement in profit is due to higher prices for printing paper, more stable paperboard production as well as higher prices and increased deliveries for sawn timber.
- Compared with the fourth quarter, operating profit rose by SEK 51 million, mainly as a result of price increases for printing paper.
- The market situation for paperboard was good. Demand for sawn timber increased from low levels. Demand for printing paper continued to decline.
- Profit after tax amounted to SEK 276 million (42), which corresponds to earnings per share of SEK 3.3 (0.5). Return on equity was 5.3 per cent (0.8).


| Holmen Paper | Quarter | Full year |  |  |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 4}$ | $4-13$ | $1-13$ | 2013 |
| Net sales | $\mathbf{1 5 7 2}$ | 1674 | 1778 | 7148 |
| Operating costs | $\mathbf{- 1 4 2 2}$ | -1559 | -1708 | -6720 |
| EBITDA | $\mathbf{1 5 1}$ | 115 | 70 | 429 |
| Depreciation and amortisation according to plan | $\mathbf{- 1 4 5}$ | -185 | -184 | -738 |
| Operating profit excl. item s affecting comp. | $\mathbf{6}$ | -70 | -114 | -309 |
| Items affecting comparability* | $\mathbf{-}$ | - | -140 | -140 |
| Operating profit | $\mathbf{6}$ | -70 | -254 | -449 |
| Investments | $\mathbf{9 6}$ | -42 | 21 | 85 |
| Operating capital | $\mathbf{4 9 1 3}$ | 4810 | 5323 | 4810 |
| EBrDA margin, \%** | $\mathbf{1 0}$ | 7 | 4 | 6 |
| Operating margin, \%** | $\mathbf{0}$ | -4 | -6 | 6 |
| Production, '000 tonnes | $\mathbf{3 4 0}$ | 354 | 403 | -4 |
| Deliveries, '000 tonnes | $\mathbf{3 3 1}$ | 363 | 388 | 1545 |

* Items affecting comparability refers to an impairment loss and restructuring costs of SEKm -140 in Q12013
** Excluding items affecting comparability

Demand for printing paper in Europe fell by 3 per cent in the first months of the year compared to the same period last year. Some price increases were implemented for newsprint.

Holmen Paper's deliveries amounted to 331000 tonnes, which was 15 per cent lower compared to the same period last year as a result of the closure of two paper machines in the autumn of 2013. The strategic product segments MF Magazine and book paper accounted for just over half of deliveries.


Operating profit for January-March was SEK 6 million (-114), excluding items affecting comparability. The improvement in profit is due to higher selling prices and reduced costs. Deprecation has decreased following the closure of production capacity.

Operating profit improved by SEK 76 million compared with the fourth quarter as a result of higher selling prices, reduced costs and lower depreciation. Production has continued to perform well and the capacity utilisation was full during the quarter.

A new energy supply will become operational at Hallsta Paper Mill in the second quarter. This is part of the restructuring of the mill, which also includes the previous closure of a paper machine.

| lggesund Paperboard | Quarter | Full year |  |  |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 4}$ | $4-13$ | $1-13$ | 2013 |
| Net sales | $\mathbf{1 2 4 6}$ | 1141 | 1146 | 4618 |
| Operating costs | $\mathbf{- 1 0 2 9}$ | -889 | -986 | -3740 |
| EBITDA | $\mathbf{2 1 6}$ | 252 | 160 | 878 |
| Depreciation and amortisation according to plan | $\mathbf{- 1 1 9}$ | -116 | -101 | -445 |
| Operating profit | $\mathbf{9 7}$ | 136 | 60 | 433 |
| Investments | $\mathbf{1 2 9}$ | 149 | 197 | 660 |
| Operating capital | $\mathbf{6 9 6 4}$ | 6863 | 6341 | 6863 |
| EBTDA margin, \% | $\mathbf{1 7}$ | 22 | 14 | 49 |
| Operating margin, \% | $\mathbf{8}$ | 12 | 5 | 9 |
| Return on operating capital, \% | $\mathbf{6}$ | 8 | 4 | 9 |
| Production, paperboard, '000 tonnes | $\mathbf{1 2 1}$ | 115 | 119 | 7 |
| Deliveries, paperboard, '000 tonnes | $\mathbf{1 2 4}$ | 112 | 119 | 478 |

The market for SBB and FBB was stable in the first quarter. Deliveries to Europe from European producers increased by 1 per cent compared to the same period last year.

Iggesund Paperboard's deliveries amounted to 124000 tonnes, which was 5000 tonnes higher than in the first quarter of 2013.

Operating profit for January-March was SEK 97 million (60). The improvement in profit was due to more stable production and the new biofuel boiler at Workington. Profit was affected by SEK -40 million from revaluation of inventory.

Operating profit was down by SEK 39 million compared with the fourth quarter. Higher volumes had a positive impact but there was a deterioration in the sales mix and inventory revaluation had a negative impact.

The annual major maintenance shutdown at Iggesund Mill will take place in the second quarter.


| Holmen Timber | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
| SEKm | 1-14 | 4-13 | 1-13 | 2013 |
| Net sales | 357 | 322 | 271 | 1175 |
| Operating costs | -317 | -297 | -274 | -1131 |
| EBITDA | 41 | 25 | -3 | 45 |
| Depreciation and amortisation according to plan | -31 | -30 | -31 | -119 |
| Operating profit | 10 | -5 | -35 | -75 |
| Investments | 5 | 7 | 2 | 21 |
| Operating capital | 1377 | 1361 | 1431 | 1361 |
| EBITDA margin, \% | 11 | 8 | -1 | 4 |
| Operating margin, \% | 3 | -1 | -13 | -6 |
| Production, '000 m ${ }^{3}$ | 196 | 203 | 171 | 710 |
| Deliveries, '000 m ${ }^{3}$ | 195 | 186 | 163 | 686 |

The market for sawn timber improved in the quarter and some price increases were implemented.

Holmen Timber delivered 195000 cubic metres in the first quarter, which was 20 per cent higher compared to the same period last year. The rise in deliveries is mainly due to better productivity.

Operating profit for January-March was SEK 10 million (-35). The increase in profit is mainly due to higher prices, a good sales mix and increased deliveries.

Operating profit improved by SEK 15 million compared with the previous quarter as a result of higher prices and a good sales mix.



| Holmen Skog | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
| SEKm | 1-14 | 4-13 | 1-13 | 2013 |
| Net sales | 1494 | 1376 | 1594 | 5694 |
| of which from own forests | 313 | 353 | 329 | 1403 |
| Operating costs | -1313 | -1 189 | -1 389 | -5 000 |
| Depreciation and amortisation according to plan | -6 | -9 | -8 | -34 |
| Earnings from operations | 175 | 178 | 196 | 660 |
| Change in value of forests | 49 | 71 | 36 | 264 |
| Operating profit | 224 | 249 | 232 | 924 |
| Investments | 20 | 31 | 5 | 54 |
| Operating capital | 16867 | 16813 | 16578 | 16813 |
| Return on operating capital, \% | 5 | 6 | 6 | 6 |
| Harvesting company forests, $\mathbf{~} 000 \mathrm{~m}^{3}$ | 789 | 882 | 826 | 3465 |

Demand for timber in Sweden was high in the quarter and market prices increased. Demand for pulpwood was normal and prices were unchanged.

Holmen Skog's earnings from operations for January-March amounted to SEK 175 million (196). Harvesting declined from a high level, which together with costs for handling storm fellings resulted in the lower earnings. Operating profit, which includes a change in value of SEK 49 million, totalled SEK 224 million (232).


Earnings from operations decreased by SEK 3 million compared with the fourth quarter. Both silviculture costs and harvesting volumes declined seasonally.

Holmen has agreed in principle to sell just over 10000 hectares of forest with a wealth of natural assets to the Swedish Environmental Protection Agency in order to create a nature reserve. In exchange, Holmen is being given the opportunity to purchase around 18000 hectares of forest land of an equivalent value. The deal, which will formally be made in several stages during 2014, has no impact on earnings.


| Holmen Energi | Quarter | Full year |  |  |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{1 - 1 4}$ | $4-13$ | $1-13$ | 2013 |
| Net sales | $\mathbf{4 0 2}$ | 407 | 497 | 1648 |
| of which from own hydro power | $\mathbf{1 3 9}$ | 117 | 169 | 450 |
| Operating costs | $\mathbf{- 3 0 1}$ | -336 | -365 | -1257 |
| Depreciation and amortisation according to plan | $\mathbf{- 5}$ | -5 | -5 | -20 |
| Operating profit | $\mathbf{9 6}$ | 65 | 127 | 371 |
| Investments | $\mathbf{9}$ | 10 | 0 | 46 |
| Operating capital | $\mathbf{3 3 1 4}$ | 3357 | 3227 | 3357 |
| Return on operating capital, \% | $\mathbf{1 2}$ | 8 | 16 | 11 |
| Production of company hydro pow er, GWh | $\mathbf{3 6 8}$ | 262 | 363 | 1008 |

Holmen Energi's operating profit for January-March was SEK 96 million (127). The decrease in profit is due to lower electricity prices. Hydro power production was slightly higher than usual for the time of year.


Operating profit was up by SEK 31 million compared with the fourth quarter. Production increased seasonally, although this was partly offset by low electricity prices.

The levels in Holmen's water storage reservoirs were slightly above normal at the end of the quarter.


## Net financial items and financing

Net financial items for January-March totalled SEK -37 million (-45). Borrowing costs fell to an average of 2.4 per cent (3.2).

Cash flow from operating activities totalled SEK 540 million. Cash flow from investing activities was SEK -270 million.

Since year-end, the Group's net financial debt fell by SEK 226 million to SEK 5890 million. At the end of the first quarter the debt/equity ratio was 0.28 and the equity/assets ratio 58 per cent. Financial liabilities including pension provisions totalled SEK 6230 million, SEK 3249 million of which was current liabilities. Cash, cash equivalents and financial receivables totalled SEK 339 million. The Group has unused long-term contractually agreed credit facilities of SEK 5450 million, maturing in 2016-2017.

## Tax

Recognised tax for January-March amounted to SEK -75 million (-11). Recognised tax as a proportion of profit before tax was 21 (20) per cent.

## Equity

In January-March, the Group's equity increased by SEK 247 million to SEK 21101 million. Profit for the period totalled SEK 276 million. In addition, other comprehensive income totalled SEK -30 million.

## Hedging exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for January-March includes currency hedges of SEK 6 million (68). At the end of the quarter, the Group had hedged 35 per cent of its anticipated currency flows for the year. The market value of currency hedges not yet recognised as income amounted to SEK 9 million at the end of the quarter.

Prices for the Group's estimated net consumption of electricity in Sweden for the remainder of 2014 as well as 2015 are fully hedged. For 2016-2018, 60 per cent has been hedged while for 2019-2021 40 per cent has been hedged.

## Investments

Cash flow from investing activities for January-March 2014 was SEK -270 million (-233). Scheduled depreciation and amortisation totalled SEK 312 million (333).

## Personnel

The average number of employees (full-time equivalents) in the Group was 3604 (3903). The reduction is mainly attributable to cutbacks in Holmen Paper.

## Dividend

Holmen's Annual General Meeting 2014 resolved in favour of paying a dividend of SEK 9 (9) per share. The dividend of in total SEK 756 million was paid on 16 April.

## Share buy-backs

At the 2014 AGM, the Board's authorisation to purchase up to 10 per cent of the company's shares was renewed.

No buy-backs took place during the period. The company owns 0.9 per cent of all shares outstanding.

## Material risks and uncertainties

The Group's and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2013, pages 32-35 and note 26.

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the Company's financial position and performance.

## Accounting policies

The report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. For the parent company the report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which complies with Recommendation RFR 2 Accounting for Legal Entities. The accounting policies of the Parent Company and the Group remain unchanged compared to the most recently published annual report, with the exception of the following amended standards, which are applicable as of 1 January 2014. The new IFRS 10-12 apply but have not resulted in any effect on amounts or information in this interim report. The figures in tables are rounded off.

Stockholm, 7 May 2014
Holmen AB (publ.)
Henrik Sjölund
President and CEO
The report has not been reviewed by the company's auditors.
For further information please contact:
Henrik Sjölund, President and CEO, tel. +46 86662105
Anders Jernhall, CFO, tel. +46 86662122
Ingela Carlsson, Communications Director, tel. +46 702129712

## The Group

| Income statement, SEKm | Quarter |  |  | $\begin{array}{r} \hline \text { Full year } \\ 2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-14 | 4-13 | 1-13 |  |
| Net sales | 4081 | 3938 | 4158 | 16231 |
| Other operating income | 227 | 286 | 149 | 984 |
| Change in inventories | -5 | 62 | 114 | 54 |
| Raw materials and consumables | -2 262 | -2 197 | -2 494 | -9 150 |
| Staff costs | -582 | -591 | -599 | -2 350 |
| Other operating costs | -800 | -894 | -841 | -3 512 |
| Depreciation and amortisation according to plan | -312 | -349 | -333 | -1 370 |
| Impairment losses | - | 14 | -100 | -86 |
| Change in value of biological assets | 49 | 71 | 36 | 264 |
| Profit from investments in associates and joint ventures | -7 | -3 | 9 | 3 |
| Operating profit | 389 | 338 | 98 | 1069 |
| Finance income | 0 | 2 | 3 | 8 |
| Finance costs | -38 | -44 | -49 | -205 |
| Profit before tax | 352 | 295 | 53 | 871 |
| Tax | -75 | -65 | -11 | -160 |
| Profit for the period | 276 | 230 | 42 | 711 |
| Earnings per share, SEK | 3.3 | 2.7 | 0.5 | 8.5 |
| Operating margin, \% * | 9.5 | 8.6 | 5.7 | 7.4 |
| Return on capital employed, \% * | 5.8 | 5.0 | 3.5 | 4.5 |
| Return on equity, \% | 5.3 | 4.5 | 0.8 | 3.4 |

*Excl. items affecting comparability.

| Statement of comprehensive income, SEKm | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-14 | 4-13 | 1-13 | 2013 |
| Profit for the period | 276 | 230 | 42 | 711 |
| Other comprehensive income |  |  |  |  |
| Revaluations of defined benefit pension plans | 2 | 26 | 77 | 72 |
| Tax attributable to items that will not be reclassifed to profit for the period | -1 | -4 | -18 | -15 |
| Items that will not be reclassifed to profit for the period | 2 | 22 | 60 | 58 |
| Cash flow hedging | -74 | -48 | -17 | -64 |
| Translation difference on foreign operation | 32 | 106 | -155 | 109 |
| Hedging of currency risk in foreign operation | -8 | -28 | 42 | -39 |
| Tax attributable to items that w ill be reclassifed to profit for the period | 18 | 17 | -6 | 23 |
| Items that will be reclassifed to profit for the period | -32 | 47 | -136 | 28 |
| Total other comprehensive income after tax | -30 | 69 | -76 | 86 |
| Total comprehensive income | 247 | 299 | -34 | 797 |


| Change in equity, SEKm | Jan-March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 4}$ | 2013 |
| Opening equity | $\mathbf{2 0} 854$ | 20813 |
| Profit for the period | $\mathbf{2 7 6}$ | 42 |
| Other comprehensive income | $\mathbf{- 3 0}$ | -76 |
| Total comprehensive income | $\mathbf{2 4 7}$ | -34 |
| Dividends paid | $\mathbf{-}$ | - |
| Closing equity | $\mathbf{2 1 1 0 1}$ | 20779 |


| Share structure | Votes | No. of shares | No. of votes | Quota value | SEKm |
| :--- | ---: | ---: | ---: | ---: | ---: |
| A-share | 10 | 22623234 | 226232340 | 50 | 1131.2 |
| B-share | 1 | 62132928 | 62132928 | 50 | 3106.6 |
| Total number of shares |  | 84756162 | 288365268 | 4237.8 |  |
| Holding of ow $n$ B-shares bought back |  | -760000 | -760000 |  |  |
| Total number of shares in issue |  | 83996162 | 287605268 |  |  |

## The Group

| Balance sheet, SEKm | $\begin{array}{r} 2014 \\ 31 \text { March } \end{array}$ | $\begin{array}{r} 2013 \\ 31 \text { December } \end{array}$ |
| :---: | :---: | :---: |
| Non-current assets |  |  |
| Intangible non-current assets | 53 | 59 |
| Property, plant and equipment | 11971 | 12104 |
| Biological assets | 16579 | 16517 |
| Investments in associates and joint ventures | 1958 | 1961 |
| Other shares and participating interests | 9 | 9 |
| Non-current financial receivables | 23 | 28 |
| Deferred tax assets | 2 | 2 |
| Total non-current assets | 30595 | 30680 |
| Current assets |  |  |
| Inventories | 3026 | 3140 |
| Trade receivables | 2263 | 2103 |
| Current tax receivable | 86 | 106 |
| Other operating receivables | 389 | 425 |
| Current financial receivables | 26 | 24 |
| Cash and cash equivalents | 290 | 275 |
| Total current assets | 6080 | 6074 |
| Total assets | 36675 | 36753 |
| Equity | 21101 | 20854 |
| Non-current liabilities |  |  |
| Non-current financial liabilities | 2756 | 2734 |
| Pension provisions | 224 | 238 |
| Other provisions | 549 | 552 |
| Deferred tax liabilities | 5762 | 5804 |
| Total non-current liabilities | 9291 | 9328 |
| Current liabilities |  |  |
| Current financial liabilities | 3249 | 3470 |
| Trade payables | 1926 | 2007 |
| Current tax liability | 67 | 28 |
| Provisions | 57 | 64 |
| Other operating liabilities | 984 | 1002 |
| Total current liabilities | 6283 | 6571 |
| Total liabilities | 15575 | 15899 |
| Total equity and liabilities | 36675 | 36753 |
| Debt/equity ratio, times | 0.28 | 0.29 |
| Equity/assets ratio, \% | 57.5 | 56.7 |
| Operating capital | 32751 | 32772 |
| Capital employed | 26991 | 26970 |
| Net financial debt | 5890 | 6116 |
| Pledged collateral | 142 | 142 |
| Contingent liabilities | 115 | 113 |


|  | Recognised value |  | Fair value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Financial instruments, SEKm | $\mathbf{2 0 1 4}$ | 2013 | $\mathbf{2 0 1 4}$ | 2013 |
|  | $\mathbf{3 1}$ March | 31 December | $\mathbf{3 1}$ March | 31 December |
| Assets at fair value | $\mathbf{2 7}$ | 32 | $\mathbf{2 7}$ | 32 |
| Assets at acquisition cost | $\mathbf{2 6 0 2}$ | 2428 | $\mathbf{2 5 9 3}$ | 2420 |
| Liabilities at fair value | $\mathbf{2 1 1}$ | 156 | $\mathbf{2 1 1}$ | 156 |
| Liabilities at acquisition cost | $\mathbf{8 0 9 2}$ | $\mathbf{8 1 6 7}$ | $\mathbf{8 1 2 8}$ | $\mathbf{8 2 0 2}$ |

[^0]derivatives totalled SEK 27 million on the asset side and SEK 211 million on the liabilities side.

## The Group

| Cash flow analysis, SEKm | Quarter |  |  | Full year |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-14 | 4-13 | 1-13 | 2013 |
| Operating activities |  |  |  |  |
| Profit before tax | 352 | 295 | 53 | 871 |
| Adjustments for non-cash items * | 274 | 178 | 471 | 1056 |
| Paid income taxes | -42 | 41 | -147 | 210 |
| Cash flow from operating activities before changes in working capital | 584 | 515 | 376 | 2138 |
| Cash flow from changes in working capital |  |  |  |  |
| Change in inventories | 139 | -165 | 41 | 93 |
| Change in trade receivables and other operating receivables | -137 | 324 | -119 | 173 |
| Change in trade payables and other operating liabilities | -46 | -231 | 53 | -394 |
| Cash flow from operating activities | 540 | 444 | 352 | 2011 |
| Investing activities |  |  |  |  |
| Acquisition of non-current assets | -272 | -330 | -236 | -1 098 |
| Disposal of non-current assets | 2 | 132 | 3 | 226 |
| Change in non-current financial receivables | 0 | 2 | 0 | 3 |
| Cash flow from investing activities | -270 | -196 | -233 | -869 |
| Financing activities |  |  |  |  |
| Change in financial liabilities and current financial receivables | -255 | -237 | -297 | -419 |
| Dividends paid to the shareholders of the parent company | - | - | - | -756 |
| Cash flow from financing activities | -255 | -237 | -297 | -1 175 |
| Cash flow for the period | 15 | 10 | -178 | -33 |
| Opening cash and cash equivalents | 275 | 264 | 308 | 308 |
| Exchange difference in cash and cash equivalents | 0 | 1 | -2 | 1 |
| Closing cash and cash equivalents | 290 | 275 | 127 | 275 |


| Change in net financial debt, SEKm | Quarter |  |  | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2013 |  |  |  |  |

[^1]
## The Parent company

| Income statement, SEKm | Quarter |  |  | $\begin{array}{r} \hline \text { Full year } \\ 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | 1-14 | 4-13 | 1-13 |  |
| Operating income | 3845 | 3674 | 3900 | 15163 |
| Operating costs | -3604 | -3637 | -3886 | -14746 |
| Operating profit | 240 | 36 | 14 | 417 |
| Net financial items | -41 | -61 | - 8 | -212 |
| Profit after net financial items | 199 | -25 | 6 | 204 |
| Appropriations | 171 | 525 | 63 | 824 |
| Profit before tax | 370 | 500 | 69 | 1028 |
| Tax | -83 | -110 | -5 | -201 |
| Profit for the period | 287 | 390 | 64 | 828 |
| Statement of comprehensive income, SEKm | 1-14 | 4-13 | 1-13 | Full year 2013 |
| Profit for the period | 287 | 390 | 64 | 828 |
| Other comprehensive income |  |  |  |  |
| Cash flow hedging | -6 | -134 | 37 | -23 |
| Tax attributable to other comprehensive income | 1 | 30 | -8 | 5 |
| Items that will be reclassifed to profit for the period | -5 | -105 | 29 | -18 |
| Total comprehensive income | 282 | 285 | 93 | 810 |


| Balance sheet, SEKm | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: |
|  | $\mathbf{3 1}$ March | 31 December |
| Non-current assets | $\mathbf{1 7 8 3 3}$ | $\mathbf{1 7 8 1 4}$ |
| Current assets | $\mathbf{5 1 3 4}$ | 4764 |
| Total assets | $\mathbf{2 2 9 6 7}$ | 22578 |
|  |  |  |
| Restricted equity | $\mathbf{5 9 1 5}$ | 5915 |
| Non-restricted equity | $\mathbf{3 8 4 9}$ | 3568 |
| Untaxed reserves | $\mathbf{1 9 1 2}$ | 1771 |
| Provisions | $\mathbf{1 2 5 8}$ | 1274 |
| Liabilies | $\mathbf{1 0 0 3 3}$ | 10051 |
| Total equity and liabilities | $\mathbf{2 2 9 6 7}$ | 22578 |
|  |  |  |
| Pledged collateral | $\mathbf{1 4 2}$ | 142 |
| Contingent liabilities | $\mathbf{9 5}$ | $\mathbf{9 3}$ |

Sales to Group companies accounted for SEK 23 million (22) of operating income in January-March 2014.

Net financial items include the result from hedging equity in foreign subsidiaries totalling SEK -8 million (42).

Appropriations include Group contributions of SEK 312 million (-67).

The parent company's investments in property, plant and equipment and intangible non-current assets totalled SEK 4 million (0).

## The Group

| Quarterly figures, SEKm | 2014Q1 | 2013 |  |  |  | Full year <br> 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q4 | Q3 | Q2 | Q1 |  |
| Income statement |  |  |  |  |  |  |
| Net sales | 4081 | 3938 | 3939 | 4197 | 4158 | 16231 |
| Operating costs | -3 422 | -3 320 | -3 356 | -3611 | -3632 | -13919 |
| Profit from investments in associates and joint ventures | -7 | -3 | -5 | 2 | 9 | 3 |
| Depreciation and amortisation according to plan | -312 | -349 | -347 | -342 | -333 | -1 370 |
| Change in value of forests | 49 | 71 | 95 | 62 | 36 | 264 |
| Items affecting comparability* | - | - | - | - | -140 | -140 |
| Operating profit | 389 | 338 | 326 | 307 | 98 | 1069 |
| Net financial items | -37 | -42 | -59 | -50 | -45 | -198 |
| Profit before tax | 352 | 295 | 266 | 257 | 53 | 871 |
| Tax | -75 | -65 | -59 | -25 | -11 | -160 |
| Profit for the period | 276 | 230 | 207 | 232 | 42 | 711 |
| Earnings per share, SEK | 3.3 | 2.7 | 2.5 | 2.8 | 0.5 | 8.5 |
| Net sales |  |  |  |  |  |  |
| Holmen Paper | 1572 | 1674 | 1817 | 1879 | 1778 | 7148 |
| Iggesund Paperboard | 1246 | 1141 | 1188 | 1143 | 1146 | 4618 |
| Holmen Timber | 357 | 322 | 264 | 319 | 271 | 1175 |
| Holmen Skog | 1494 | 1376 | 1239 | 1485 | 1594 | 5694 |
| Holmen Energi | 402 | 407 | 358 | 385 | 497 | 1648 |
| Elimination of intra-group net sales | -990 | -982 | -927 | -1015 | -1127 | -4 051 |
| Group | 4081 | 3938 | 3939 | 4197 | 4158 | 16231 |
| Operating profit/loss by business area** |  |  |  |  |  |  |
| Holmen Paper | 6 | -70 | -48 | -77 | -114 | -309 |
| Iggesund Paperboard | 97 | 136 | 192 | 45 | 60 | 433 |
| Holmen Timber | 10 | -5 | -20 | -15 | -35 | -75 |
| Holmen Skog | 224 | 249 | 203 | 240 | 232 | 924 |
| Holmen Energi | 96 | 65 | 34 | 145 | 127 | 371 |
| Group-w ide | -44 | -38 | -35 | -30 | -33 | -136 |
| Group | 389 | 338 | 326 | 307 | 238 | 1209 |
| Operating margin, \% ** |  |  |  |  |  |  |
| Holmen Paper | 0.4 | -4.2 | -2.6 | -4.1 | -6.4 | -4.3 |
| Iggesund Paperboard | 7.8 | 11.9 | 16.2 | 3.9 | 5.2 | 9.4 |
| Holmen Timber | 2.9 | -1.4 | -7.6 | -4.8 | -12.8 | -6.3 |
| Group | 9.5 | 8.6 | 8.3 | 7.3 | 5.7 | 7.4 |
| EBITDA by business area** |  |  |  |  |  |  |
| Holmen Paper | 151 | 115 | 137 | 107 | 70 | 429 |
| lggesund Paperboard | 216 | 252 | 309 | 157 | 160 | 878 |
| Holmen Timber | 41 | 25 | 10 | 14 | -3 | 45 |
| Holmen Skog | 181 | 187 | 116 | 186 | 204 | 694 |
| Holmen Energi | 101 | 71 | 38 | 150 | 132 | 391 |
| Group-wide | -38 | -34 | -32 | -26 | -29 | -121 |
| Group | 652 | 616 | 578 | 587 | 535 | 2315 |
| Return on operating capital, \% ** |  |  |  |  |  |  |
| Holmen Paper | 0.5 | -5.7 | -3.8 | -5.9 | -8.3 | -6.0 |
| Iggesund Paperboard | 5.6 | 8.0 | 11.6 | 2.8 | 3.8 | 6.6 |
| Holmen Timber | 3.0 | -1.4 | -5.7 | -4.3 | -9.7 | -5.3 |
| Holmen Skog | 5.3 | 5.9 | 4.9 | 5.8 | 5.6 | 5.6 |
| Holmen Energi | 11.5 | 7.8 | 4.0 | 17.5 | 15.7 | 11.2 |
| Group | 4.8 | 4.1 | 4.0 | 3.7 | 2.9 | 3.7 |
| Key indicators |  |  |  |  |  |  |
| Return on capital employed, \% ** | 5.8 | 5.0 | 4.8 | 4.5 | 3.5 | 4.5 |
| Return on equity, \% | 5.3 | 4.5 | 4.1 | 4.5 | 0.8 | 3.4 |
| Deliveries |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 331 | 363 | 400 | 423 | 388 | 1574 |
| Paperboard, '000 tonnes | 124 | 112 | 120 | 119 | 119 | 469 |
| Saw n timber, '000 m³ | 195 | 186 | 148 | 189 | 163 | 686 |
| Harvesting company forests, '000 m ${ }^{3}$ | 789 | 882 | 864 | 894 | 826 | 3465 |
| Production of company hydro pow er, GWh | 368 | 262 | 188 | 195 | 363 | 1008 |

* Items affecting comparability in Q1 2013 refers to an impairment loss on non-current assets and restructuring costs.
**Excl. items affecting comparability.


## The Group

| Full year review, SEKm | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 16231 | 17852 | 18656 | 17581 | 18071 | 19334 | 19159 | 18592 | 16319 | 15653 |
| Operating costs | -13919 | -15 224 | -15 501 | -15077 | -15 191 | -16614 | -15637 | -15 069 | -13 287 | -12631 |
| Profit from investments in associates and joint ventures | 3 | 47 | 84 | 28 | 45 | 50 | 12 | 11 | 20 | 25 |
| Depreciation and amortisation according to plan | -1370 | -1313 | -1260 | -1251 | -1320 | -1343 | -1 337 | -1 346 | -1167 | -1156 |
| Change in value of forests | 264 | 350 | - | 52 | 16 | -16 | 89 | 115 | 82 | 61 |
| Items affecting comparability* | -140 | -193 | 3593 | 264 | - | -361 | 557 | - | - | - |
| Operating profit | 1069 | 1520 | 5573 | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 | 1952 |
| Net financial items | -198 | -227 | -244 | -208 | -255 | -311 | -261 | -247 | -233 | -206 |
| Profit before tax | 871 | 1294 | 5328 | 1388 | 1366 | 740 | 2582 | 2056 | 1734 | 1746 |
| Tax | -160 | 559 | -1374 | -684 | -360 | -98 | -1 077 | -597 | -478 | -471 |
| Profit for the year | 711 | 1853 | 3955 | 704 | 1006 | 642 | 1505 | 1459 | 1256 | 1275 |
| Diluted earnings per share, SEK | 8.5 | 22.1 | 47.1 | 8.4 | 12.0 | 7.6 | 17.8 | 17.2 | 14.8 | 15.1 |
| Operating profit by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | -309 | 94 | 228 | -618 | 340 | 280 | 623 | 754 | 631 | 487 |
| lggesund Paperboard | 433 | 596 | 863 | 817 | 419 | 320 | 599 | 752 | 626 | 809 |
| Holmen Timber | -75 | -130 | -136 | 20 | 21 | 13 | 146 | 80 | 13 | 5 |
| Holmen Skog | 924 | 931 | 739 | 818 | 605 | 632 | 702 | 643 | 537 | 586 |
| Holmen Energi | 371 | 355 | 406 | 495 | 414 | 327 | 272 | 197 | 301 | 178 |
| Group-w ide | -136 | -132 | -120 | -200 | -178 | -159 | -56 | -123 | -141 | -113 |
| Group | 1209 | 1713 | 1980 | 1332 | 1620 | 1412 | 2286 | 2303 | 1967 | 1952 |
| EBITDA by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 429 | 862 | 1002 | 229 | 1218 | 1176 | 1537 | 1667 | 1358 | 1214 |
| lggesund Paperboard | 878 | 959 | 1186 | 1141 | 780 | 688 | 954 | 1108 | 976 | 1152 |
| Holmen Timber | 45 | -10 | -26 | 49 | 52 | 47 | 169 | 104 | 38 | 28 |
| Holmen Skog | 694 | 614 | 769 | 794 | 616 | 674 | 639 | 556 | 483 | 553 |
| Holmen Energi | 391 | 374 | 425 | 516 | 435 | 346 | 289 | 214 | 319 | 196 |
| Group-w ide | -121 | -123 | -116 | -198 | -176 | -160 | -54 | -115 | -122 | -96 |
| Group | 2315 | 2676 | 3240 | 2531 | 2925 | 2771 | 3534 | 3534 | 3052 | 3047 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 1574 | 1651 | 1668 | 1732 | 1745 | 2044 | 2025 | 2021 | 1764 | 1731 |
| Paperboard, '000 tonnes | 469 | 485 | 474 | 464 | 477 | 494 | 516 | 536 | 492 | 501 |
| Saw n timber, '000 m ${ }^{3}$ | 686 | 660 | 487 | 285 | 313 | 266 | 262 | 248 | 229 | 195 |
| Harvesting company forests, '000 m ${ }^{3}$ | 3465 | 3211 | 2988 | 2999 | 2897 | 2649 | 2575 | 2618 | 2334 | 2608 |
| Production of company hydro pow er, GWh | 1008 | 1343 | 1230 | 1145 | 1090 | 1128 | 1193 | 934 | 1236 | 1054 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 30652 | 30664 | 30334 | 26028 | 25694 | 26506 | 26153 | 25354 | 25793 | 23381 |
| Current assets | 5774 | 6005 | 6642 | 6950 | 6075 | 7268 | 6549 | 6138 | 5709 | 5149 |
| Financial receivables | 327 | 377 | 240 | 454 | 407 | 828 | 541 | 649 | 712 | 459 |
| Total assets | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 |
| Equity | 20854 | 20813 | 19773 | 16913 | 16504 | 15641 | 16932 | 16636 | 16007 | 15635 |
| Deferred tax liability | 5804 | 5504 | 6630 | 5910 | 5045 | 4819 | 5482 | 5030 | 5143 | 5177 |
| Financial liabilities and interest-bearing provisions | 6443 | 6967 | 6499 | 6227 | 6091 | 8332 | 6518 | 6634 | 7351 | 5335 |
| Operating liabilities | 3653 | 3762 | 4313 | 4382 | 4536 | 5809 | 4310 | 3841 | 3713 | 2842 |
| Total equity and liabilities | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2011 | 2254 | 2101 | 1523 | 2873 | 1660 | 2476 | 2358 | 2471 | 2331 |
| Investing activities | -869 | -1920 | -1733 | -1597 | -818 | -1124 | -1315 | -947 | -3 029 | -1195 |
| Cash flow after investments | 1142 | 334 | 368 | -74 | 2054 | 536 | 1161 | 1411 | -558 | 1136 |

## Key indicators

| Return on capital employed, \% ** | 4 | 7 | 9 | 6 | 7 | 6 | 10 | 10 | 9 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on equity, \% | 3 | 9 | 23 | 4 | 6 | 4 | 9 | 9 | 8 | 8 |
| Debt/equity ratio | 0.29 | 0.32 | 0.32 | 0.34 | 0.34 | 0.48 | 0.35 | 0.36 | 0.41 | 0.31 |
| Dividend |  |  |  |  |  |  |  |  |  |  |
| Dividend, SEK | 9 | 9 | 8 | 7 | 7 | 9 | 12 | 12 | 11 | 10 |

* Items affecting comparability in 2013 refers to impairment loss on non-current assets and restructuring costs (SEK -140 million). 2012 refers to an impairment loss on noncurrent assets (SEK -153 million) and restructuring costs (SEK -40 million). 2011 refers to revaluation of forest. 2010 refers to w rite-dow n of fixed assets (SEK -555 million), provisions for restructuring (SEK -231 million) and revaluation of forest (SEK +1050 million). 2008 refers to provisions and costs due to restructure and closure of mills and result effects from fire (SEK -361 million). 2007 relate to a w rite-dow $n$ of goodw ill and tangible fixed assets of SEK -1 603 million w ithin Holmen Paper, a reversed w rite-dow $n$ of SEK 60 million w ithin Holmen Timber, and a positive revaluation of forests by SEK 2100 million w ithin Holmen Skog.
** Excl. items affecting comparability


## Holmen in brief

Holmen's business concept is to develop and run profitable business within three product-oriented business areas for printing paper, paperboard and sawn timber as well as two raw material-oriented business areas for forest and energy. Europe is the key market.

The business area Holmen Paper manufactures printing paper for magazines, catalogues, advertising material, books and daily newspapers at two Swedish mills and one Spanish mill. Iggesund Paperboard produces paperboard for consumer packaging and graphics printing at one Swedish and one English mill. Holmen Timber produces sawn timber at two Swedish sawmills. Annual production capacity is 1480000 tonnes of printing paper, 540000 tonnes of paperboard and 900000 cubic metres of sawn timber.

Holmen Skog manages the Group's forests covering just over one million hectares. The annual volume harvested in company forests is some 3.2 million cubic metres. Holmen Energi is responsible for the Group's hydro and wind power assets and for developing the Group's business within the energy sector. Normal yearly production amounts to some 1100 GWh of electric power. Holmen Skog and Holmen Energi are also responsible for the Group's wood and electricity supply in Sweden.

## Press and analyst conference

On the publication of the interim report, a press and analyst conference will be held at 14.30 CET on Wednesday, May 7. Venue: Tändstickspalatset, Kreugersalen. Västra Trädgårdsgatan 15, Stockholm. Holmen President and CEO Henrik Sjölund will present and comment on the report. The presentation will be held in English.

The conference is also directly available as a webcast on Holmen's website, www.holmen.com. You may also participate in the conference by telephone, by calling +46 (0)8 50556474 (within Sweden), $+44(0) 2033645374$ (from the rest of Europe) or +18557532230 (from the US) no later than 14.25 CET.

## Financial reports

23 October 2014 Interim report January-September 2014
9 February $2015 \quad$ Year-end report 2014

[^2]
[^0]:    Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 7.
    All of the Group's derivatives are covered by ISDA or FEM A agreements, which entails a right to offset assets and liabilities in relation to the same counterparty in the case of a credit event. Assets and liabilities are not offset in the report. Recognised

[^1]:    *The adjustments consist primarily of depreciation according to plan, impairment losses, change in value of biological assets, change in provisions, interests in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.

[^2]:    This is information that Holmen AB is obliged to disclose under the Swedish Securities Market Act and/or the Swedish Financial Instruments Trading Act. The information was distributed to the media for publication at 12:30 CET on Wednesday May 7, 2014.

