

## BALTIC SEA OPERATIONS ADAPTED TO MARKET CHANGES

As part of the ongoing adaptation of DFDS' operations to changes in customer demands and markets, the following measures will be implemented in the coming months.

Customer demand for shipping services between Sweden and the Baltics continue to be robust. To increase capacity on Karlshamn-Klaipeda, tonnage will therefore be swapped between Karlshamn-Klaipeda and Kiel-Klaipeda during the summer.

Volumes and financial performance on DFDS' route between Germany and Russia continue to be lower than envisaged and the current two-ship operation will be reduced to a one-ship operation in the beginning of June 2014.

In the freight market between Germany and Lithuania, customer demand is growing for intermodal transport solutions combining shipping and rail transport. To meet this demand and balance the capacity reduction following the tonnage swap on Kiel-Klaipeda, a new freight route for unaccompanied trailers and other cargo will be opened between Travemunde and Klaipeda on 6 June 2014. The port of Travemunde has excellent rail connections to facilitate intermodal transport solutions. The new route will be a one-ship operation deploying the ship released from the route between Germany and Russia.

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### DFDS profile

DFDS provides shipping and transport services in Europe, generating annual revenues of EUR 1.6bn.

To over 8,000 freight customers, we deliver high performance and superior reliability through shipping & port terminal services, and transport & logistics solutions.

For more than five million passengers, we provide safe overnight and short sea ferry services.

Our 6,000 employees are located on ships and in offices across 20 countries. DFDS was founded in 1866, is headquartered in Copenhagen, and listed on NASDAQ OMX Copenhagen.