

**STATISTICS FOR FEBRUARY 2008 AND II QUARTER OF 2007/2008  
FINANCIAL YEAR**

In February 2008 AS Tallink Grupp transported 606,058 passengers which is the best result in the current financial year so far. The number of transported passengers increased by 33% compared to the February 2007 whereas the improvement in passenger transportation was seen on all our routes. The highest increase came from Tallinn-Helsinki route where the number of passengers increased by 51%. This positive development is mainly the result of the operations of new Shuttle vessel "Star", being the only high speed vessel resistant to the difficult weather conditions in winter.

AS Tallink Grupp's passenger, cargo unit and passenger car numbers for February 2008 and second quarter of the 2007/2008 financial year were the following:

	<b>Feb 2008</b>	<b>Feb 2007</b>	<b>change</b>	<b>II Q 07/08</b>	<b>II Q 06/07</b>	<b>change</b>
<b>Passengers</b>	<b>606,058</b>	<b>455,727</b>	<b>33.0%</b>	<b>1,570,255</b>	<b>1,361,946</b>	<b>15.3%</b>
Finland-Sweden	269,482	244,641	10.2%	654,388	692,706	-5.5%
Estonia-Finland	244,015	161,419	51.2%	659,965	485,497	35.9%
Estonia-Sweden	66,196	34,333	92.8%	172,385	131,919	30.7%
Latvia-Sweden	18,548	9,061	104.7%	58,642	32,045	83.0%
Finland-Germany	7,817	6,273	24.6%	24,875	19,779	25.8%
<b>Cargo units</b>	<b>27,601</b>	<b>28,844</b>	<b>-4.3%</b>	<b>79,374</b>	<b>83,021</b>	<b>-4.4%</b>
Finland-Sweden	8,932	10,607	-15.8%	25,060	30,993	-19.1%
Estonia-Finland	10,048	7,971	26.1%	27,901	22,642	23.2%
Estonia-Sweden	3,410	3,556	-4.1%	10,258	10,474	-2.1%
Latvia-Sweden	1,057	611	73.0%	2,894	1,766	63.9%
Finland-Germany	4,154	6,099	-31.9%	13,261	17,146	-22.7%
<b>Passenger Vehicles</b>	<b>38,507</b>	<b>30,037</b>	<b>28.2%</b>	<b>128,180</b>	<b>95,533</b>	<b>34.2%</b>
Finland-Sweden	6,609	7,939	-16.8%	25,237	27,922	-9.6%
Estonia-Finland	25,489	15,558	63.8%	78,381	43,810	78.9%
Estonia-Sweden	2,795	2,711	3.1%	10,184	11,090	-8.2%
Latvia-Sweden	2,135	1,735	23.1%	8,780	6,451	36.1%
Finland-Germany	1,479	2,094	-29.4%	5,598	6,260	-10.6%

The following operational factors influenced the development.

**FINLAND-SWEDEN**

The sale of M/S SkyWind in August 2007 resulted in smaller capacities in February 2008 compared to February 2007.

M/S Silja Europa schedule has been changed. Instead of Turku-Kapellskär the vessel now operates on route Turku-Stockholm.



M/S Sea Wind schedule was changed so that the vessel will not stop in the Aland Islands any more. As a result the vessel is now carrying only cargo units compared to passenger, car and cargo mix before.

#### ESTONIA-FINLAND

Tallink Shuttle service with new M/S Star was operated between Tallinn and Helsinki route compared to operations of M/S Vana Tallinn and M/S Kapella in the same period of last year.

#### ESTONIA-SWEDEN

Cargo vessel M/S Kapella did not operate in January 2008 due to scheduled docking and returned to operations on 4<sup>th</sup> of February.

#### LATVIA-SWEDEN

The operations of two vessels and everyday departures to both destinations compared to one vessel operations in previous financial year have increased the volumes on Latvia-Sweden route.

M/S Regina Baltica did not operate for 6 days in February 2008 due to scheduled docking.

#### FINLAND-GERMANY

The traffic results were affected by the increased competition in cargo transportation.

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