

#### **AB Volvo**

### **Press Information**

# Truck deliveries January 2008

Total deliveries of trucks from the Volvo Group's four truck companies amounted to 20,856 in January this year, which is an increase of 49%, compared with January 2007. Excluding Nissan Diesel, which was not part of the Volvo Group in January 2007, deliveries increased 22%.

Total deliveries by market for the Volvo Group's truck companies (Mack, Nissan Diesel, Renault Trucks and Volvo Trucks):

Delivered Units	Janu	uary	Change	Year-to-Date		Change
Volvo Group	2008	2007		2008	2007	
Europe	10 909	7 778	40%	10 909	7 778	40%
Western Europe	9 323	6 633	41%	9 323	6 633	41%
Eastern Europe	1 586	1 145	39%	1 586	1 145	39%
North America	3 564	4 078	-13%	3 564	4 078	-13%
South America	753	652	15%	753	652	15%
Asia	4 318	707	511%	4 318	707	511%
Middle East	1 366	434	215%	1 366	434	215%
Other Asia	2 952	273	981%	2 952	273	981%
Other markets	1 312	747	76%	1 312	747	76%
<b>Total Volvo Group</b>	20 856	13 962	49%	20 856	13 962	49%
Light duty (< 7t)	3 227	1 221	164%	3 227	1 221	164%
Medium duty (7-16t)	2 519	1 098	129%	2 519	1 098	129%
Heavy duty (>16t)	15 110	11 642	30%	15 110	11 642	30%
Total Volvo Group	20 856	13 962	49%	20 856	13 962	49%

#### Mack

Deliveries in January totaled 1,382, down 15% compared with the year-earlier period. January last year was still dominated by vehicles equipped with engines compliant with the pre-2007 emission legislation. The current demand is at a low level, and is being impacted by the sluggish economy, and continued downturn in the US housing market.

Deliveries by market area:

Delivered Units	January		Change	Year-to-Date		Change
Mack	2008	2007		2008	2007	
North America	1 168	1 443	-19%	1 168	1 443	-19%
South America	78	111	-30%	78	111	-30%
Asia	30			30		
Middle East	30			30		
Other Asia						
Other markets	106	69	54%	106	69	54%
Total Mack	1 382	1 623	-15%	1 382	1 623	-15%
Light duty (< 7t)						
Medium duty (7-16t)	2	5	-60%	2	5	-60%
Heavy duty (>16t)	1 380	1 618	-15%	1 380	1 618	-15%
Total Mack	1 382	1 623	-15%	1 382	1 623	-15%

### **Renault Trucks**

Deliveries in January totaled 6,612 trucks, up 45% compared with the particularly low deliveries in January last year. In January 2007, deliveries of the light trucks Renault Maxity and Renault Mascott Euro 4 had not started. In Europe, 50% more vehicles were delivered, of which +56% in France. The performance of the Renault Premium ranges is good, with +93% for the Premium Lander, +39% for the Premium Route and +65% for the Premium Distribution.

Deliveries of Renault Magnum increased by 22% and interest for the new Renault Magnum that will be introduced mid-year is high.

Deliveries by market area:

Delivered Units	Janı	uary	Change	Year-to-Date		Change
Renault Trucks	2008	2007		2008	2007	
Europe	5 797	3 898	49%	5 797	3 898	49%
Western Europe	5 183	3 630	43%	5 183	3 630	43%
Eastern Europe	614	268	129%	614	268	129%
North America	56	31	81%	56	31	81%
South America	87	106	-18%	87	106	-18%
Asia	362	145	150%	362	145	150%
Middle East	345	117	195%	345	117	195%
Other Asia	17	28	-39%	17	28	-39%
Other markets	310	373	-17%	310	373	-17%
Total Renault Trucks	6 612	4 553	45%	6 612	4 553	45%
Light duty (< 7t)	2 065	1 221	69%	2 065	1 221	69%
Medium duty (7-16t)	979	715	37%	979	715	37%
Heavy duty (>16t)	3 568	2 616	36%	3 568	2 616	36%
Total Renault Trucks	6 612	4 553	45%	6 612	4 553	45%

### **Volvo Trucks**

Volvo Trucks' deliveries during January amounted to 8,971 vehicles, up 15% compared with the year-earlier period. The demand in Europe remains high and deliveries increased by 32%. The total Asian market shows increasing deliveries as well, up 47% compared with the year earlier period, driven by strong demand in Middle East. The North American market is still weakened by the US economic downturn and shows a decline in deliveries by 15%.

Deliveries by market area:

Delivered Units	Janı	uary	Change	Year-to-Date		Change
Volvo Trucks	2008	2007		2008	2007	
Europe	5 112	3 880	32%	5 112	3 880	32%
Western Europe	4 140	3 003	38%	4 140	3 003	38%
Eastern Europe	972	877	11%	972	877	11%
North America	2 204	2 604	-15%	2 204	2 604	-15%
South America	533	435	23%	533	435	23%
Asia	828	562	47%	828	562	47%
Middle East	558	317	76%	558	317	76%
Other Asia	270	245	10%	270	245	10%
Other markets	294	305	-4%	294	305	-4%
Total Volvo Trucks	8 971	7 786	15%	8 971	7 786	15%
Light duty (< 7t)						
Medium duty (7-16t)	221	378	-42%	221	378	-42%
Heavy duty (>16t)	8 750	7 408	18%	8 750	7 408	18%
Total Volvo Trucks	8 971	7 786	15%	8 971	7 786	15%

#### **Nissan Diesel**

Nissan Diesel's deliveries during January amounted to 3,891 vehicles, up 24% from the corresponding period a year ago. In Asia, the number of deliveries increased by 42%. A high rate of deliveries was especially noted in Indonesia and Hong Kong, where deliveries increased to 266 vehicles (19) and 104 vehicles (18) respectively. Deliveries by market area:

Delivered Units	Ja	nuary	Change	Year-to-Date		Change
Nissan Diesel	2008	2007 (1)		2008	2007 (1)	
North America	136	258	-47%	136	258	-47%
South America	55	52	6%	55	52	6%
Asia	3 098	2 185	42%	3 098	2 185	42%
Middle East	433	213	103%	433	213	103%
Other Asia	2 665	1 972	35%	2 665	1 972	35%
Other markets	602	638	-6%	602	638	-6%
Total Nissan Diesel	3 891	3 133	24%	3 891	3 133	24%
Light duty (< 7t)	1 162	1 015	14%	1 162	1 015	14%
Medium duty (7-16t)	1 317	1 000	32%	1 317	1 000	32%
Heavy duty (>16t)	1 412	1 118	26%	1 412	1 118	26%
Total Nissan Diesel	3 891	3 133	24%	3 891	3 133	24%

<sup>(1)</sup> Nissan Diesel was consolidated into the Volvo Group 1 April 2007. Number for the period 1 January 2007

<sup>- 31</sup> March 2007 are included for information only and not included in the Volvo Group total.

Historical truck deliveries for Nissan Diesel are available on: www.volvogroup.com -> investors -> truck deliveries.

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