

LESTO group 1st Quarter 2014 Consolidated Financial Results

30-05-2014

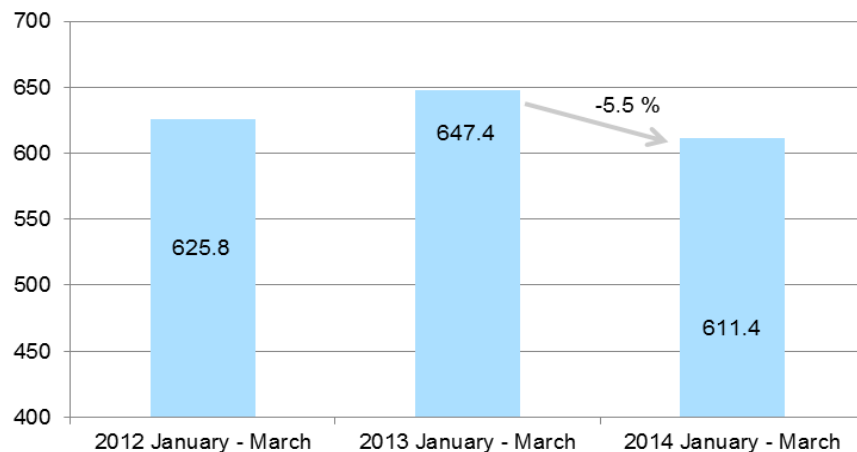
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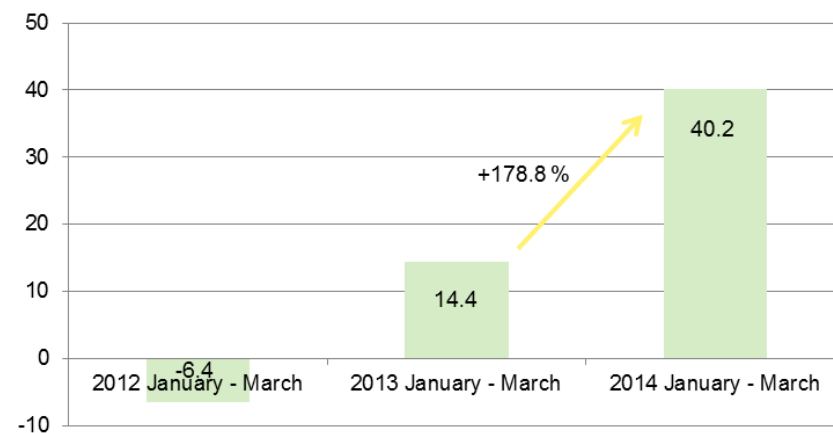
LESTO group main financial ratios



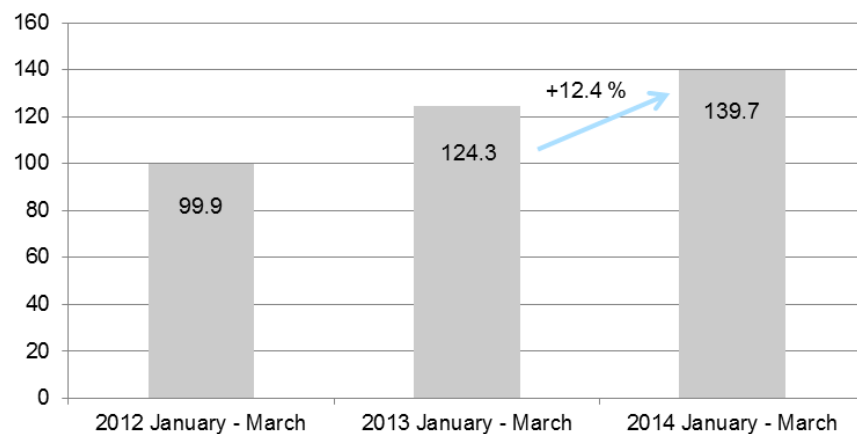
Sales revenue, LTL million



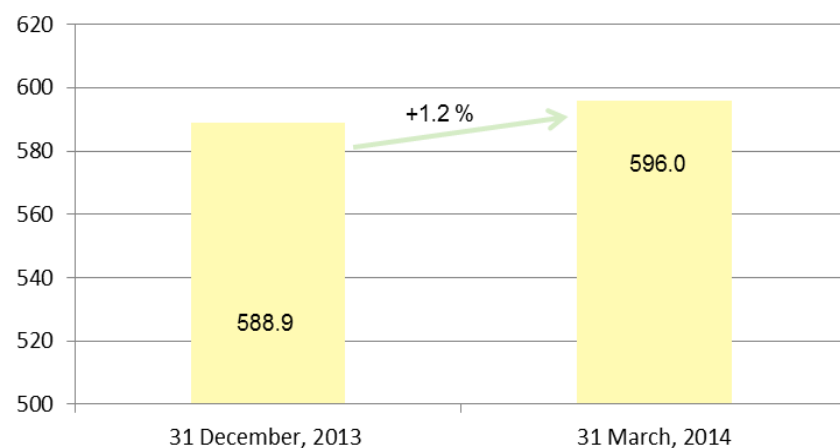
Net profit (loss), LTL million



EBITDA, LTL million



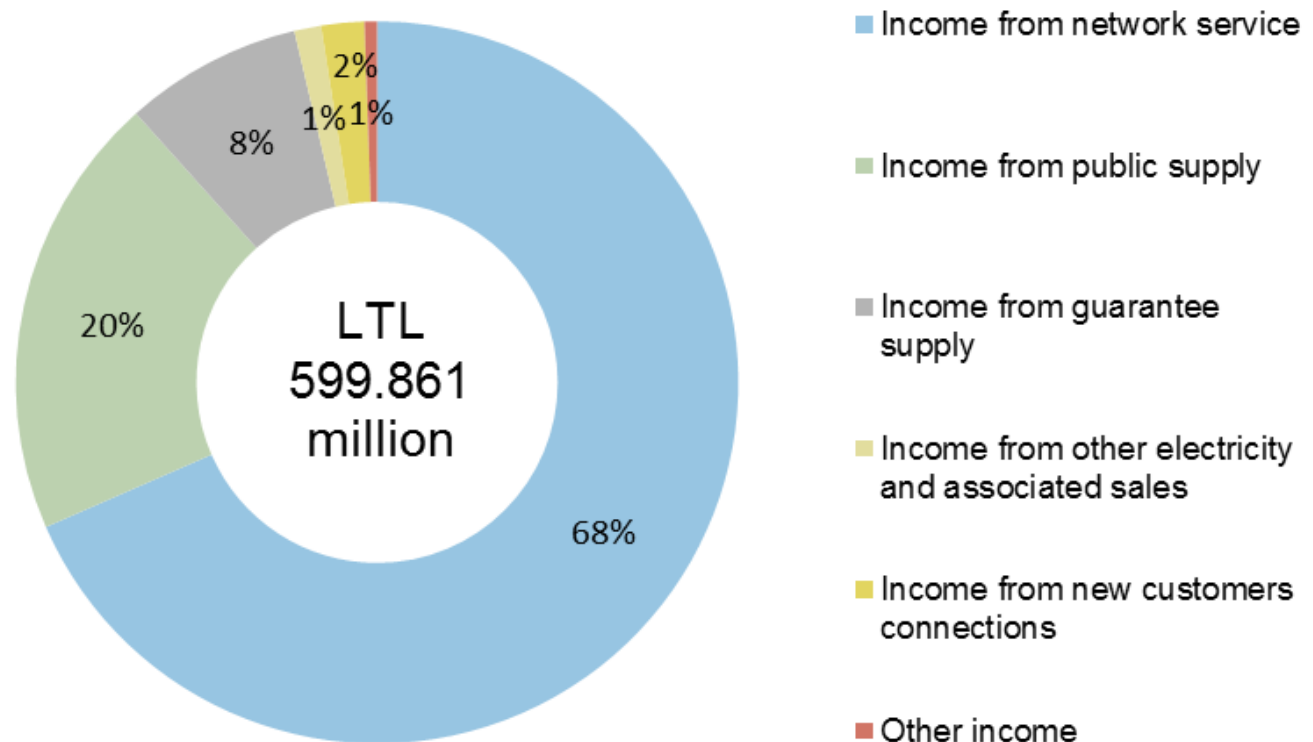
Net financial debt, LTL million



LESTO income structure



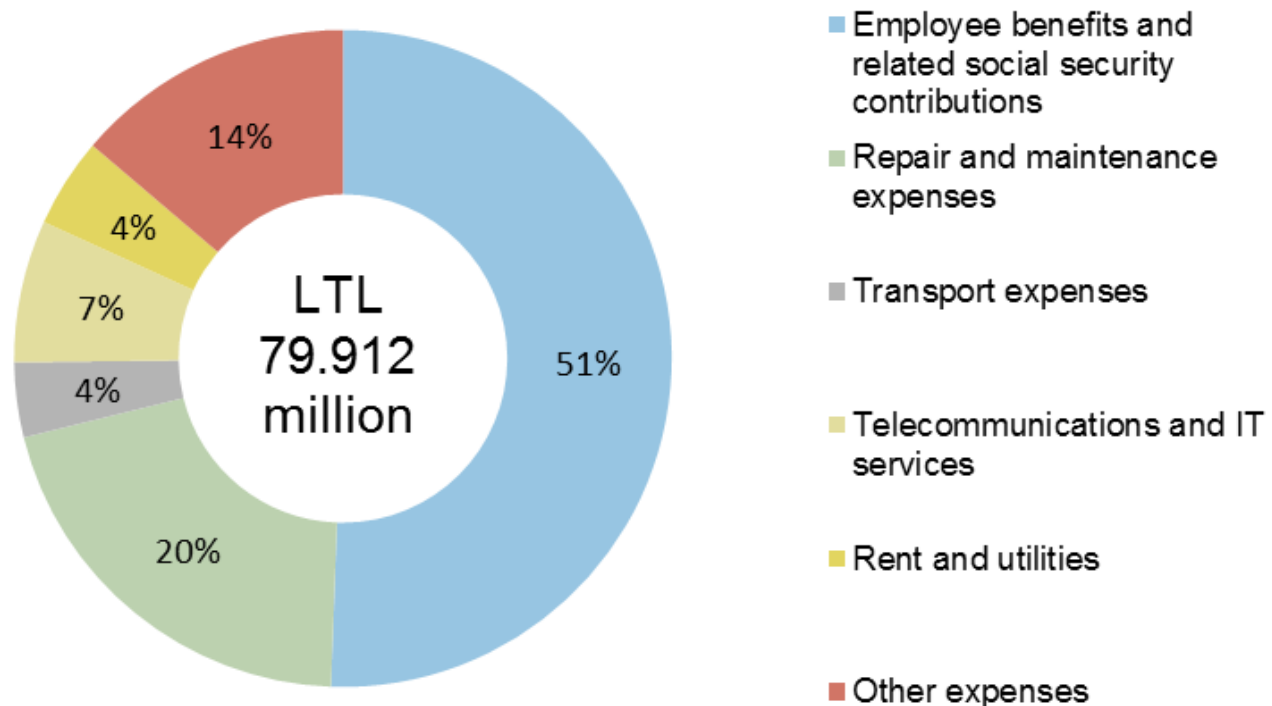
During the three months of 2014 LESTO income decreased by LTL 41.165 million (6.4 %), comparing with the same period of 2013, and amounted to LTL 599.861 million



LESTO group operating costs



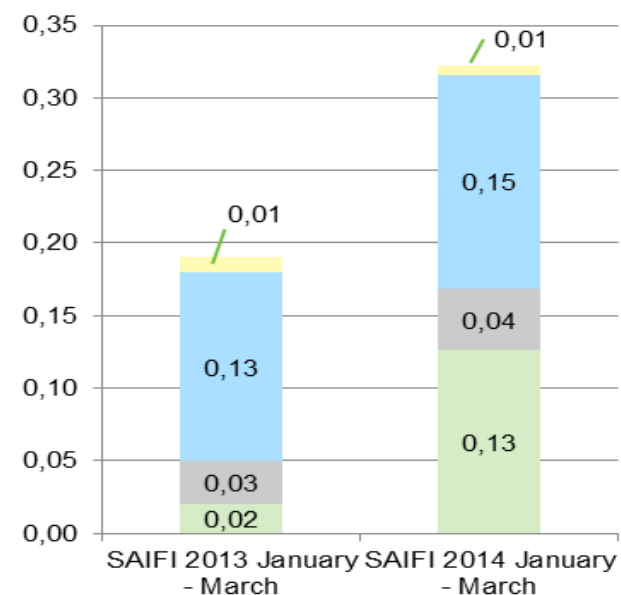
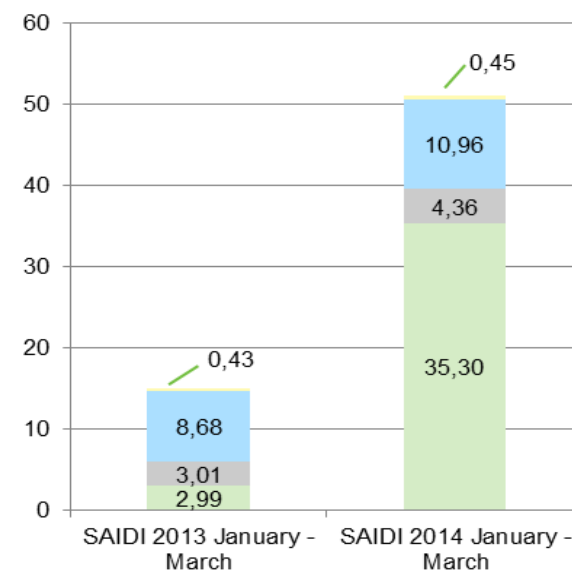
During the three months of 2014 LESTO group operating costs due to higher repair and maintenance expenses increased by LTL 6.417 million (8.7 %), comparing with the same period of 2013, and made up LTL 79.912 million



Activity indicators

| Activity indicators | 2014 January - March | 2013 January - March |
|---|-------------------------|-------------------------|
| Amount of electricity received to the distribution network, million kWh | 2,402 | 2,416 |
| Technological losses in the distribution network, million kWh | 196 | 205 |
| <i>Technological losses in the distribution network, %</i> | <i>8.1</i> | <i>8.5</i> |
| Volume of network service, million kWh | 2,206 | 2,210 |
| Amount of electricity sold, million kWh | 908 | 863 |

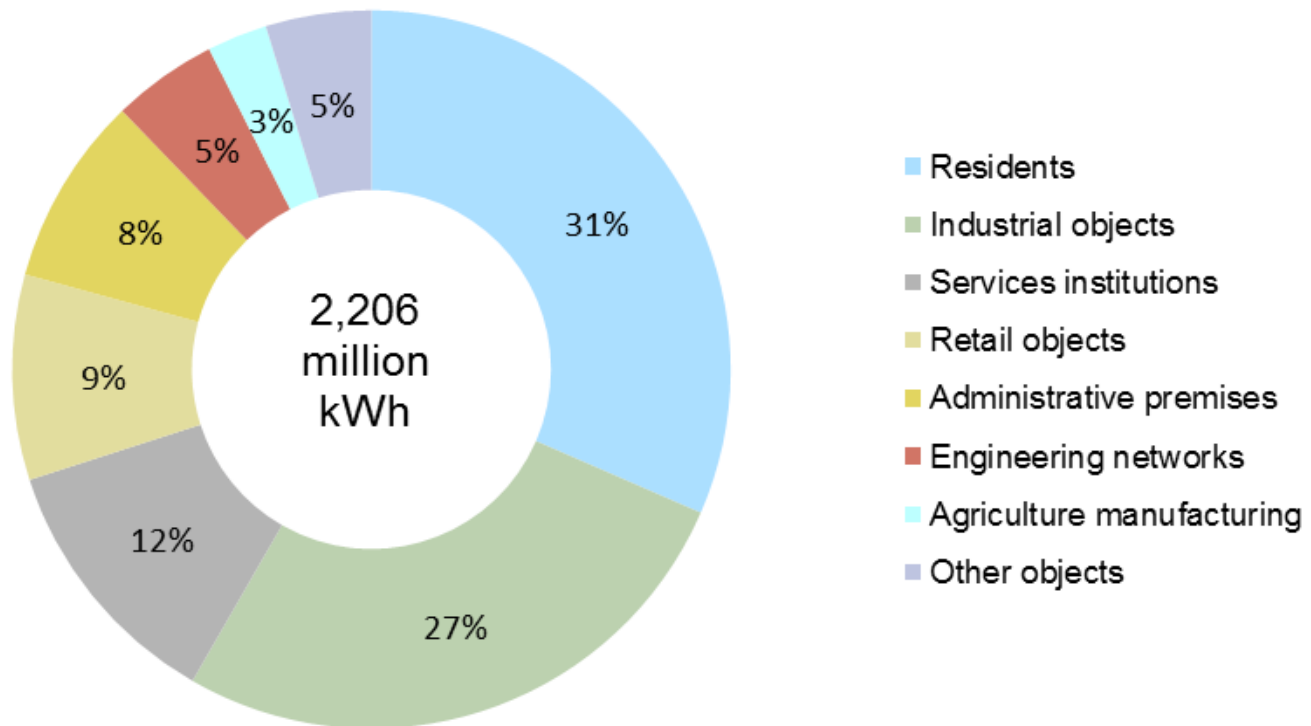
| | | 2014 January - March | 2013 January - March |
|----------------|-------------------------|-------------------------|-------------------------|
| SAIDI, minutes | with „force majeure“ | 51.07 | 15.11 |
| | without „force majeure“ | 15.77 | 12.12 |
| SAIFI, times | with „force majeure“ | 0.33 | 0.19 |
| | without „force majeure“ | 0.20 | 0.17 |



Network service volumes



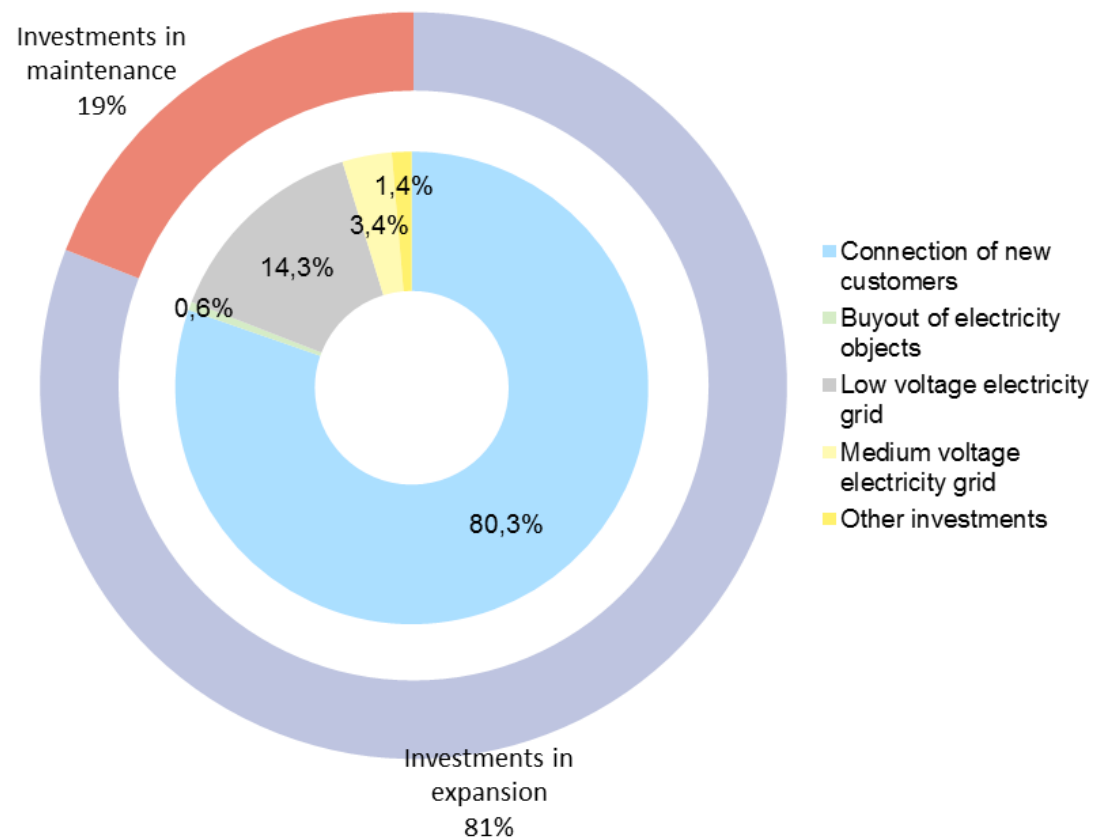
During the three months of 2014 the amount of LESTO network service declined by 4 million kWh (0.2 %), comparing with the same period of 2013, and reached 2,206 million kWh.



LESTO investments (I)



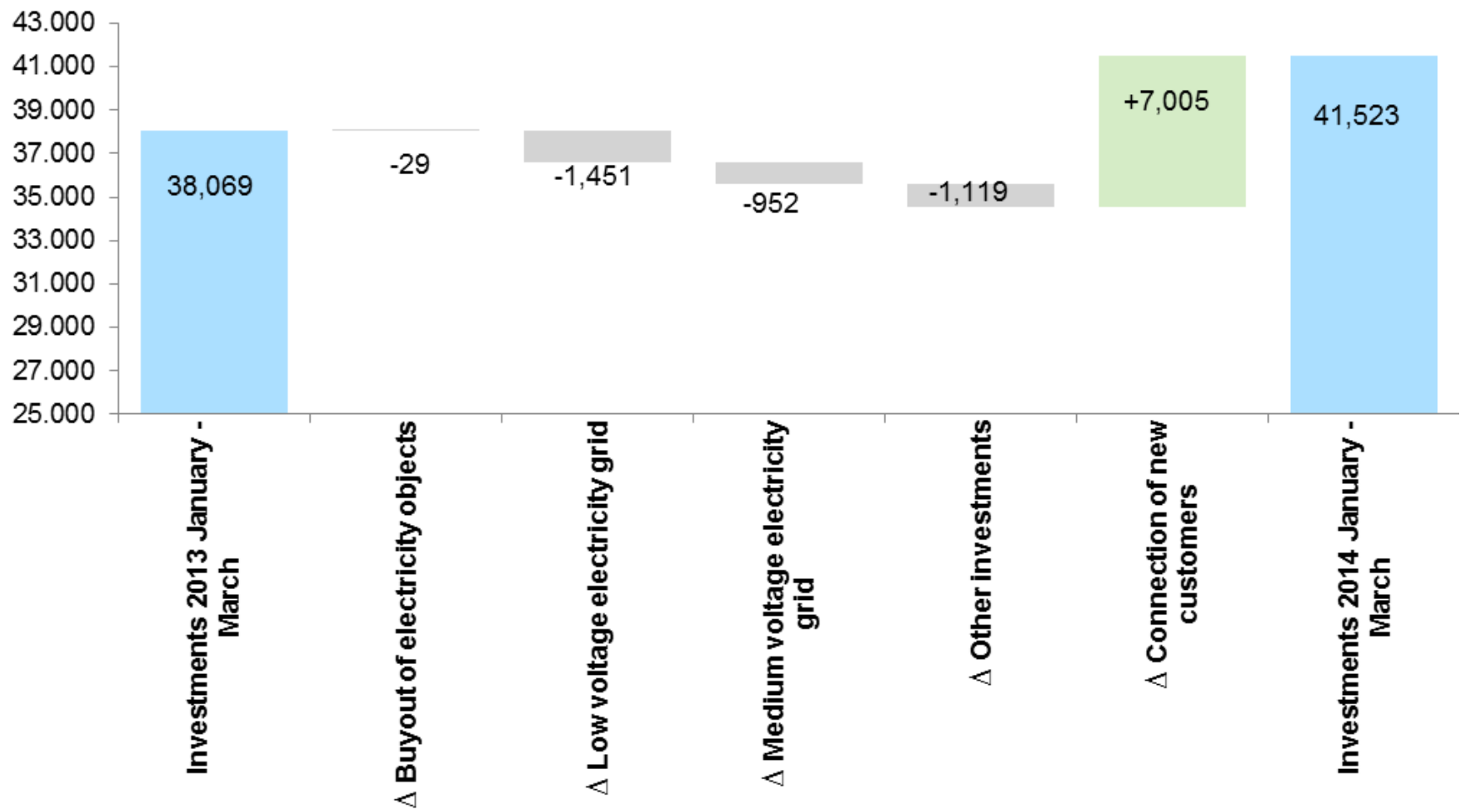
During the three months of 2014 LESTO investments rose by LTL 3.454 million (9.1 %), comparing with the same period of 2013, and amounted to LTL 41.523 million.



LESTO investments (II)



Investment growth was driven by connection of new customers:
during the three months of 2014, LESTO has connected 3,951
objects of new customers, 23.7 % more than in the same period of
2013.

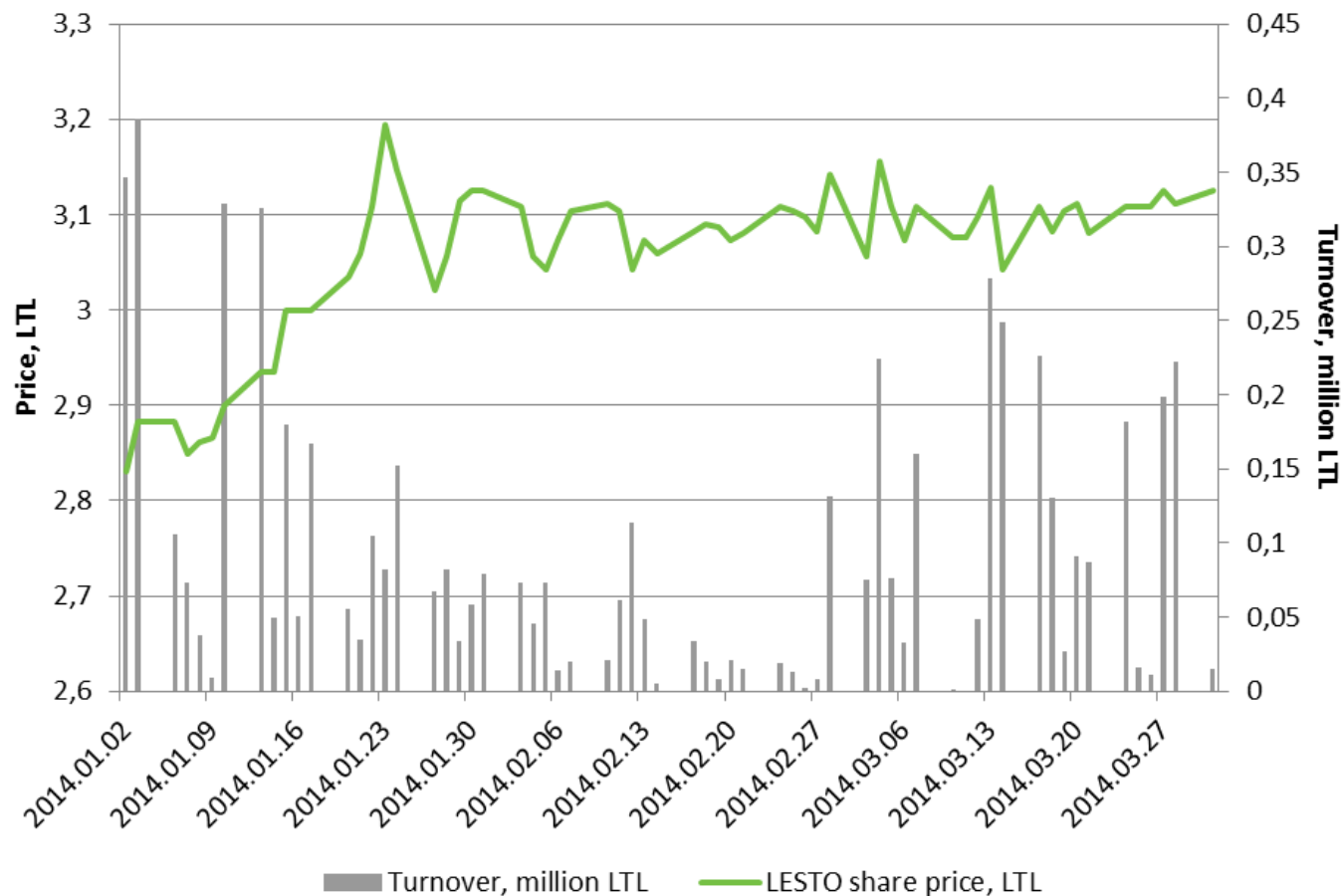


LESTO share price and turnover



During the three months of 2014 LESTO share price increased by 10.4 %.

The weighted average price of LESTO share during the three months of 2014 was LTL 3.03.



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