

BANKING / INVESTMENTS \ ADVISORY

## ABLV Bank, AS

public quarterly report January – March 2014

### Bank Management Report

Dear shareholders of ABLV Bank, AS,

Although Latvia remains being one of the most rapidly developing economies of the European Union, the external events cause risks for future growth.

Considering the external risks, that include decelerating economy growth in China, changes in the US monetary policy, the political crisis in the Ukraine and fiscal risks in particular Eurozone countries, the Ministry of Finance of the Republic of Latvia has revised the economic growth forecast for future years, decreasing it from 4.3% to 4% for the years 2014–2016.

Despite the above mentioned factors, in the Q1 2014 we significantly improved our operational and financial results, confirming that our wisely chosen strategy is the correct one.

The results of Q1 allow expecting achievement of the objectives set for 2014. All the bank's major performance indicators remain high, including capital adequacy and liquidity ratios.

For the utmost convenience of our customers, in the reporting period we implemented several new products and services. The new Internetbank application for iPad and the improved Internetbank application for iPhone should be specifically highlighted among all other novelties. As for our customers who wish to use the opportunities offered by stock market and make decisions on purchase and sale of financial instruments on their own we started offering the new trading platform Orbis Trader ABLV, that allows accessing the US stock market.

On 1 January 2014, Latvia joined the euro zone, therefore our national currency changed from lats to euro. The process of euro implementation for our customers was as convenient as possible.

In February 2014, the bank's mortgage loans centre returned to premises at 21a Elizabetes Street in Riga. By concentrating all customer service in one place, at 21a Elizabetes Street, we provided our customers new level of service.

Continuing the bond issue programme, in the beginning of 2014 ABLV Bank, AS, has performed two new issues of coupon bonds, the total amount of which equalled USD 75 000 000 and EUR 20 000 000 at face value. More than 50 investors participated in acquiring bonds of the each issue. Currently, it is the highest demand for our bonds so far. The issues were performed under the Third Bond Offer Programme, and the bonds are admitted to the regulated market – NASDAQ OMX Riga list of debt securities.

In 2014, we plan to increase the operating income of ABLV Group at least by 15%. The growth will be based on the Group's development and profitability increase. At the same time, great attention is paid to assessing and reducing possible impact of negative factors, as well as to risk management and compliance with regulatory requirements.

#### **Financial results**

The bank's financial performance in the first quarter of 2014 evidences stable growth.

- The bank's profit in Q1 2014 amounted to EUR 16.6 million. Whereas in Q1 2013 it equalled EUR 11.8 million.
   The bank's operating income before allowances for credit losses totalled EUR 29.7 million. Compared with Q1
- 2013, the operating income has increased by 18.1%.
- The bank's amount of deposits and assets continued to grow. Since the beginning of 2014, the amount of deposits has increased by EUR 135.7 million, i.e., 4.9%, reaching EUR 2.91 billion.
- The amount of issued debt securities reached EUR 343.9 million.
- As at 31<sup>st</sup> of March 2014, the amount of the bank's assets totalled EUR 3.54 billion. Since the beginning of the year, the amount of assets has grown by 6.7%, the total assets increasing by EUR 223.1 million.
- The bank's loan portfolio equalled EUR 771.0 million, as at the end of March.
- The bank's capital and reserves amounted to EUR 159.3 million.
- As at 31 March 2014, the bank's capital adequacy ratio was 14.74%, while liquidity equalled 79.20%.
- ROE reached 36.37%, and ROA 1.90%, as at  $31^{st}$  of March 2014.

Due to euro implementation in Latvia on 1 January 2014, in the reporting period at several meetings of shareholders the decisions to denominate the currency of the bank's share capital from lats to euro were taken, as well as the decision on the share capital increase by issuing new registered shares with a voting right and employee shares. After completing the issue, the bank's share capital totalled 32 400 770 EUR, consisting of 29 385 000 registered shares providing voting rights and rights to receive dividends and 3 015 770 employee shares.

On 31<sup>st</sup> of March, at the ordinary meeting of the bank's shareholders it was decided to pay EUR 43.4 million out of the profit for 2013 in the form of dividends. The payment per share amounted to EUR 1.44. The payment of the dividends will allow the bank's shareholders to re-invest the profit derived from dividends in the bank's further growth by acquiring the bank's newly issued shares.

The Board made the decision to initiate new bond issue programme, which was registered with the Financial and Capital Market Commission on 23<sup>rd</sup> of April 2014. Under this programme, we will perform public offer of the bonds amounting up to EUR 400 000 000 during the following 12 months. The issue will be performed in several steps.

The bank continued investing in securities. The total amount of the securities portfolio was equal to EUR 1.62 billion, as at  $31^{st}$  of March 2014. The bank's securities portfolio is mostly composed of fixed-income debt securities, and 70.2% of the portfolio is constituted by securities having credit rating AA- and higher. In terms of major countries, securities are allocated as follows: the USA – 27.1%, Russia – 11.9%, Germany – 11.1%, Canada – 10.1%, Sweden – 9.5%, Latvia – 9.0%, the Netherlands – 3.0%, Denmark – 2.0%, and Norway – 1.9%. Whereas 4.5% is constituted of securities issued by international institutions – the European Commission, EBRD, etc. In the reporting period, annual yield of the securities portfolio amounted to 1.8%.

We express our gratitude to our shareholders and customers for their loyalty, and to all officers for their contribution to the bank's and the group's growth!

Chairman of the Council Olegs Fils

Chairman of the Board **Ernests Bernis** 

Riga, 30 May 2014

### General information

ABLV Bank, AS (hereinafter – the bank) was registered in Aizkraukle, Republic of Latvia, on 17 September 1993, as a joint stock company, under unified registration number 50003149401. At present, the legal address of the bank is Elizabetes Street 23, Riga.

The bank operates in accordance with the legislation of the Republic of Latvia and the license issued by the Bank of Latvia that allows the bank to render all the financial services specified in the Law on Credit Institutions.

As at 31 March 2014 the group and the bank operate the central office and one lending centre in Riga, subsidiary bank in Luxembourg, as well as foreign representation offices/ territorial structural units in Azerbaijan (Baku), in Belarus (Minsk), in Kazakhstan (Almaty), in Cyprus (Limassol), in Russia (Moscow, St. Petersburg, Yekaterinburg and Vladivostok), in Ukraine (Kyiv with a branch in Odessa), in Uzbekistan (Tashkent) and Tajikistan (Dushanbe).

Organizational structure of ABLV Bank, AS is shown on page 5 at this public quarterly report.

This quarterly report is prepared in accordance with the Regulations on Preparation of Public Quarterly Reports of Banks approved by the Financial and Capital Market Commission for the purpose to providing information on the financial standing and performance indicators of the bank for the period started 1 January 2014 till 31 March 2014.

Financial statements are reported in thousands of euro (EUR '000), unless otherwise stated.

### Shareholders and groups of related shareholders of the bank

				31/03/2014
	Amount of voting shares *	Par value of shares *	Paid-in the Bank's share capital	% of the total paid-in the Bank's share capital with voting rights
Shareholders	amount	EUR	EUR'000	(%)
Ernests Bernis and Nika Berne (direct and indirect interest)	11,671,674	1	11,672	43.00
Oļegs Fiļs (indirect interest)	11,672,315	1	11,672	43.00
Other shareholders total	3,797,949	1	3,798	14.00
Total shares with voting rights	27,141,938	х	27,142	100.00
Shares without voting rights	3,015,770		3,016	
Paid-in share capital total	30,157,708		30,158	

				31/12/2013
-	Amount of voting shares	Par value of shares	Paid-in the Bank's share capital	% of the total paid-in the Bank's share capital with voting rights
Shareholders	amount	EUR	EUR'000	(%)
Ernests Bernis and Nika Berne (direct and indirect interest)	54,683	213	11,672	43.00
Olegs Fils (indirect interest)	54,686	213	11,672	43.00
Other shareholders total	17,801	213	3,799	14.00
Total shares with voting rights	127,170	х	27,143	100.00
Shares without voting rights	13,400		2,860	
Paid-in share capital total	140,570		30,003	

\* Information about the bank's shares denomination is disclosed at Bank Management Report of this public quarterly report.

### Performance indicators

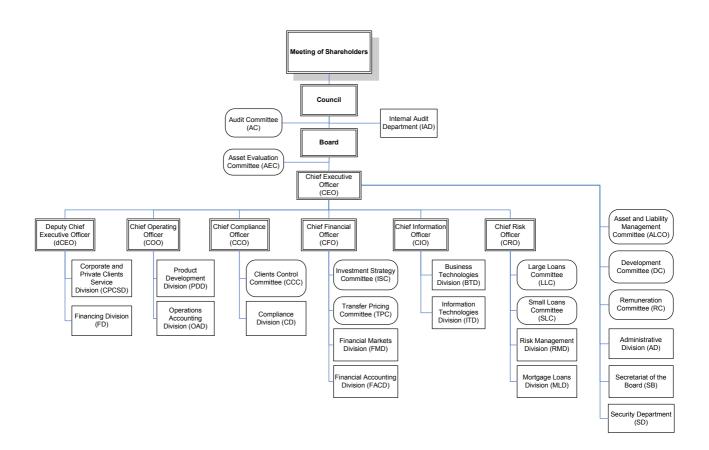
Title of entry	01/01/2014 - 31/03/2014 (non-audited)	01/01/2013 - 31/03/2013 (non-audited)
Return on equity (ROE) (%)	36.37	31.03
Return on assets (ROA) (%)	1.90	1.46

Indicators are calculated according to principles of the Regulations on Preparation of Public Quarterly Reports of Banks approved by the Financial and Capital Market Commission.

### **Risk management**

The information about Risk management is available in 2013 Annual Report from Note 33 till Note 36 on ABLV Bank, AS web page http://www.ablv.com/en/about/financial-reports. Since 31 March 2013 there are no any essential changes in Risk management.

### Bank's structure\*



\* More detailed information about the customer's service offices are available on the bank's website http://www.ablv.com/lv/about/offices.

### The council and the board

#### The council of the bank:

Chairman of the Council: Oļegs Fiļs

Deputy Chairman of the Council: Jānis Krīgers

Council Member: Igors Rapoports Date of re-election: 01/04/2013

Date of re-election: 01/04/2013

Date of re-election: 01/04/2013

#### The board of the bank:

Chairman of the Board:	Date of re-election:
Ernests Bernis - Chief Executive Officer (CEO)	17/10/2011
Deputy Chairman of the Board:	Date of re-election:
Vadims Reinfelds – Deputy Chief Executive Officer (dCEO)	17/10/2011
Board Members:	Date of re-election:
Aleksandrs Pāže – Chief Compliance Officer (CCO)	17/10/2011
Edgars Pavlovičs – Chief Risk Officer (CRO)	17/10/2011
Māris Kannenieks – Chief Financial Officer (CFO)	17/10/2011
Rolands Citajevs – Chief IT Officer (CIO)	17/10/2011
Romans Surnačovs – Chief Operating Officer (COO)	Date of election: 17/10/2011

There were no changes in the council or the board of the bank during the reporting period.

### Strategy and aim of the bank's activities

The group's and bank's main scope of activity are investment services, settlement products, asset management, financial consultations, and real estate management. The business model aimed at supplying individual services to wealthy individuals and their businesses.

#### Bank' vision

Bank's vision is to become the leading independent private bank in Eastern Europe and to be the first bank, which combines traditional banking services, asset management and advisory services in a single client-tailored service offer.

#### Bank's mission

Bank's mission is to preserve and increase capital of our clients, providing them financial and advisory services necessary for that.

#### Bank's values

#### Collaborative

We listen attentively and respond intelligently. We are always ready for changes. We don't rest, we act.

#### Intuitive

We know what's important to our customers. We understand peculiarities of their business, law and culture of their countries, and offer tailored solutions.

#### Valued

We work to bring success to our customers. Our key target is to be useful for our customers.

#### Bank's aim

Bank's goal is to achieve that medium-size private companies and wealthy individuals in the Baltic States and CIS countries choose us as the primary financial partner and advisor.

### **Consolidation group**

Information disclosed in the report is prepared in accordance with the principles of the Regulations on Preparation of Public Quarterly Reports of Banks approved by the Financial and Capital Market Commission. The bank is the parent entity of the group.

#### Members of the consolidation group as at 31 March 2014:

No	Name of the company	Registration number	Code of registration state and address	Type of activities <sup>1</sup>	Interest in share capital (%)	Share of voting rights (%)	Motivation for inclusion in the group <sup>2</sup>
1	ABLV Bank, AS	50003149401	LV, Elizabetes iela 23, Rīga, LV-1010	BNK	100	100	MT
2	ABLV Bank Luxembourg, S.A.	B 162048	LU, Boulevard Royal, 26a, L-2449, Luxembourg	BNK	100	100	MS
3	ABLV Consulting Services, AS	40003540368	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MS
4	ABLV Corporate Services, SIA	40103283479	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MS
5	ABLV Corporate Services, LTD	HE273600	CY, 15 Karaiskaki Street, 3032, Limassol	PLS	100	100	MMS
6	Pillar Holding Company, KS	40103260921	LV, Elizabetes iela 23, Rīga, LV-1010	CFI	100	100	MS
7	Pillar, SIA	40103554468	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MS
8	Pillar 2, SIA	40103193033	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
9	Pillar 3, SIA	40103193067	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
10	Pillar 4, SIA	40103210494	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
11	Pillar 6, SIA	40103237323	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
12	Pillar 7, SIA	40103237304	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
13	Pine Breeze, SIA	40103240484	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
14	Pillar 9, SIA	40103241210	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
15	Pillar 10, SIA	50103247681	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
16	Pillar 11, SIA	40103258310	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
17	Pillar 12, SIA	40103290273	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
18	Lielezeres Apartment House, SIA	50103313991	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
19	Pillar 18, SIA	40103492079	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
20	Pillar 19, SIA	40103766952	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
21	Pillar Parking, SIA	40103731804	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
22	Pillar Management, SIA	40103193211	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MMS
23	Elizabetes Park House, SIA	50003831571	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	91.6	91.6	MMS
24	New Hanza City, SIA	40103222826	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MS
25	ABLV Asset Management, IPAS	40003814724	LV, Elizabetes iela 23, Rīga, LV-1010	IPS	91.7	100	MS
26	ABLV Capital Markets, IBAS	40003814705	LV, Elizabetes iela 23, Rīga, LV-1010	IBS	90	100	MS
27	AmberStone Group, AS	40103736854	LV, Elizabetes iela 23, Rīga, LV-1010	CFI	40.9	40.9	MS
28	ABLV Private Equity Management, SIA	40103286757	LV, Elizabetes iela 23, Rīga, LV-1010	PLS	100	100	MS
29	ABLV Private Equity Fund 2010, KS	40103307758	LV, Elizabetes iela 23, Rīga, LV-1010	CFI	100	100	MS
30	Vainode Agro Holding, SIA	40103503851	LV, Elizabetes iela 23, Rīga,	CFI	70	70	MMS

<sup>1</sup> - BNK – bank, IBS – investment brokerage company, IPS – asset management company, CFI – other financial institution, PLS – ancillary subsidiary company. <sup>2</sup> - MS – subsidiary company, MMS – subsidiary company of subsidiary company, MT – parent company.

### Income statements of the bank

		EUR'000
	01/01/2014 -	01/01/2013 -
	31/03/2014	31/03/2013
Title of entry	(non-audited)	(non-audited)
Interest income	15,653	14,065
Interest expense	(3,877)	(4,515)
Dividends received	3,015	11
Commission and fee income	13,123	11,376
Commission and fee expense	(3,531)	(1,098)
Net realised gain/ (loss) from financial assets and liabilities at		
amortised cost	-	-
Net realised gain/ (loss) from available-for-sale financial assets	(164)	34
Net realised gain/ (loss) from financial assets and liabilities held	(117)	155
for trading	(117)	100
Net gain/ (loss) from financial assets and liabilities at fair value		
through profit or loss	-	-
Changes in fair value hedge accounting	-	-
Net result from foreign exchange trading and revaluation	4,661	4,609
Gain/ (loss) from sale of tangible and intangible fixed assets	31	11
Other income	888	460
Other expense	(580)	(1,291)
Administrative expense	(9,595)	(8,963)
Depreciation	(624)	(512)
Impairment allow ance	-	-
Impairment of financial instruments and non-financial assets	(918)	(2,467)
Profit/ (loss) before corporate income tax	17,965	11,875
Corporate income tax	(1,316)	(110)
Net profit/ (loss) for the period	16,649	11,765

### Balance sheet of the bank

			EUR'000
		31/03/2014	31/12/2013
Assets	Notes	(non-audited)	(audited)*
Cash and demand deposits with central banks		145,552	356,747
Demand deposits from credit institutions		615,411	371,775
Financial assets held for trading		16,568	17,245
Financial assets at fair value through profit or loss		-	-
Available-for-sale financial assets		898,147	731,659
Loans and receivables	1	952,370	1,008,530
Held to maturity investments		709,844	651,411
Change of fair value of hedge portfolio		-	-
Prepaid expense and accrued income		1,355	1,107
Tangible fixed assets		10,264	9,745
Investment properties		24,323	24,330
Intangible fixed assets		4,927	5,016
Investments in subsidiaries		131,155	132,829
Tax assets		119	1
Other assets		28,416	4,971
Total assets		3,538,451	3,315,366
Liabilities			
Demand deposits from credit institutions		13,016	14,491
Financial liabilities held for trading		250	2,046
Financial liabilities at fair value through profit or loss		-	
Financial liabilities at amortised cost	2	3,270,366	3,094,992
Financial liabilities arrised from financial asset transfer		-	-
Change of fair value of hedge portfolio		_	_
Deferred income and accured expense		8,549	7,376
Provisions		382	408
Tax liabilities		6,785	6,199
Other liabilities		79,811	2,817
Total liabilities		3,379,159	3,128,329
Total shareholders' equity		159,292	187,037
Total liabilities and shareholders' equity		3,538,451	3,315,366
Memorandum itema			
Memorandum items Contingent liabilities		5,491	7,898
Financial commitments		89,223	,
		09,223	60,799

\* Information has been prepared based on data that are available in the annual report for the year ended 31 December 2013 audited by SIA Ernst & Young Baltic (No 40003593454).

# Bank's summary report of equity and minimum capital requirements

		EUR'000
	31/03/2014	31/12/2013
Title of entry	(non-audited)	(audited)*
Total equity	237,231	266,530
Tier 1	161,799	181,039
Tier 2	80,900	90,961
Decrease in Tier 1 and Tier 2	(5,468)	(5,470)
Tier 1 total applying decrease	159,065	178,304
Tier 2 total applying decrease	78,166	88,227
Used Tier 3	-	-
Total capital charge	128,798	121,648
Total of capital requirements for credit risk, counterparty credit risk, dilution risk and free deliveries risk	108,880	102,105
Capital charge for settlement/ deliveries risk	3	1
Capital charge for position risk, foreign currency risk and commodity risk	5,681	7,332
Capital charge for operational risk	14,234	12,210
Capital charge for other risk and transition period	-	-
Aditional information		
Capital requirements covered by own funds (surplus/ (shortfall)) excluding capital charge for other risk and transition period	108,433	144,882
Capital adequacy ratio (%) excluding capital charge for other risk and transition period	14.74%	17.53%
Capital requirements covered by own funds (surplus/ (shortfall))	108,433	144,882
Capital adequacy ratio (%)	14.74%	17.53%

\* Information has been prepared based on data that are available in the annual report for the year ended 31 December 2013 audited by SIA Ernst & Young Baltic (No 40003593454).

#### Note 1

#### Loans and receivables

Total	952,370	1,008,530
Loans to credit institutions	181,323	247,262
Loans	771,047	761,268
Title of entry	(non-audited)	(audited)*
	31/03/2014	31/12/2013
		EUR'000

Note 2

#### Financial liabilities at amortized cost

		EUR'000
	31/03/2014	31/12/2013
Title of entry	(non-audited)	(audited)*
Deposits	2,912,151	2,776,457
Issued securities	250,811	215,840
Issued subordinated securities	93,124	92,546
Subordinated deposits	10,167	10,149
Term deposits from credit institutions	4,113	-
Total	3,270,366	3,094,992

\* Information has been prepared based on data that are available in the annual report for the year ended 31 December 2013 audited by SIA Ernst & Young Baltic (No 40003593454).

Note 3

#### The bank's investments in financial assets, except derivatives

The bank's investments in financial assets break downs by countries of issuers as at 31 March 2014, except derivatives:

				EUR'000
Issuer state	Securities of central governments	Securities of other issuers	Total	% of sareholders' equity
United States of America	436,451	4,318	440,769	185.8
Russia	26,750	165,971	192,721	81.2
Germany	10,153	169,418	179,571	75.7
Canada	77,012	86,882	163,894	69.1
Sweden	124,672	29,660	154,332	65.1
Latvia	121,142	24,669	145,811	61.5
Netherlands	-	48,381	48,381	20.4
Denmark	29,609	3,653	33,262	14.0
Norway	23,105	7,404	30,509	12.9
Securities of other countries*	-	73,822	73,822	68.0
Securities of international organizations	77,583	83,639	161,222	31.1
Total securities, net	926,477	697,817	1,624,294	

\* Each country's issuers' total exposure is less than 10% from the eligible capital used for capital adequacy ratio calculation purposes.

The bank's investments in financial assets break downs by countries of issuers as at 31 December 2013, except derivatives:

				EUR'000
Issuer state	Securities of central governments	Securities of other issuers	Total	% of sareholders' equity
United States of America	301,102	4,395	305,497	114.6
Russia	31,857	160,779	192,636	72.3
Germany	10,102	162,048	172,150	64.6
Canada	56,047	106,489	162,536	61.0
Sweden	93,111	30,215	123,326	46.3
Latvia	86,161	24,702	110,863	41.6
Netherlands	-	48,884	48,884	18.3
Norway	23,398	7,425	30,823	11.6
Securities of other countries*	70,824	89,239	160,063	60.1
Securities of international organizations	-	93,087	93,087	34.9
Total securities, net	672,602	727,263	1,399,865	

\* Each country's issuers' total exposure is less than 10% from the eligible capital used for capital adequacy ratio calculation purposes.

As at 31 March 2014 the securities portfolio weighted average modified duration was 2.56 (2.45).

During the reporting period has not been recognized an impairment for available for sale financial assets.

At the end of reporting period provisions for financial assets at amortized cost amounted to EUR 113.9 thousand and market value of those securities amounted to EUR 210.4 thousand.