# PANEVĖŽIO STATYBOS TRESTAS AB

# CONSOLIDATED INTERIM FINANCIAL STATEMENT for three months of 2014

30 May 2014 Panevėžys



# PANEVĖŽIO STATYBOS TRESTAS AB

# Consolidated and Company Financial Statements for the Quarter Ending 31 March 2014

## Unaudited

Company register given code 147732969 Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

## STATEMENT OF EXECUTIVE OFFICERS OF THE COMPANY

Hereby we confirm that on the basis of the information available to us, the Consolidated Interim Financial Statements for three months of 2014 made in accordance with the International Financial Reporting Standards is true and shows the assets, liabilities, financial state, and profit or loss and cash flow of *Panevėžio statybos trestas* AB and companies of *Panevėžio statybos trestas* Company Group in a correct manner.

Dalius Gesevičius, Managing Director Panevėžio statybos trestas AB

Dalė Bernotaitienė, Finance Director Panevėžio statybos trestas AB



## Main data about the issuer

Name of issuer Public limited liability company *Panevėžio statybos* 

trestas

Authorized capital 16,350,000 Litas

Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

Telephone (+370 45) 505 503

Fax (+370 45) 505 520

E-mail pst@pst.lt

Legal-organization form Public limited liability company

Registration date and place 30 October 1993, Panevėžys City Department

Registration No. AB 9376

Code at the register of enterprises 147732969

VAT code LT477329610

Administrator of legal entity register State Enterprise Centre of Registers

Web address www.pst.lt

## Board

Remigijus Juodviršis, Chairman

Artūras Bučas

Gvidas Drobužas

Irma Abromavičienė

Vilius Gražys

## Management

Dalius Gesevičius, Managing Director



# Separate statement of financial position

In Litas

ASSETS	31 March 2014	31 Dec. 2013
Non-current assets	56,490,575	66,203 447
Intangible assets	190,922	130,408
Tangible assets	16,277,098	16,044 567
Investment and amounts receivable in one		
year	39,283,203	49,292,806
Deferred tax assets	739,352	735,666
Current assets	128,508,927	119,230,399
Inventories	3,845,407	2,541,914
Advance payments	1,341,844	3,907,464
Amounts receivable	49,627,553	41,678,743
Other current assets	46,268,310	22,909,853
Cash and cash equivalents	27,425,813	48,192,425
TOTAL ASSETS	184 999,502	185,433,846

EQUITY AND LIABILITIES	31 March 2014	31 Dec. 2013
Equity	133,328,522	132,604,938
Share capital	16,350,000	16,350,000
Reserves	7,369,337	7,517,140
Retained profit (loss)	109,609,185	108,737,798
Translation reserve		
Minority share	,	
Amounts payable and liabilities	51,670,980	52,828,908
Amounts payable in one year and long term liabilities	2,413,325	2,335,947
Loans and borrowings		
Warranty provision	1,401,389	1,297,928
Deferred tax liabilities	1,011,936	1,038,019
Amounts payable in one year and short term liabilities	49,257,655	50,492,961
Loans and borrowings	00 0 0 0 0 0	15.052.055
Trade payables	22,969,868	17,953,077
Prepayments received	18,349,191	24,530,030
Current tax payable	647,467	387,685
Other liabilities	7,291,129	7,622,169
TOTAL EQUITY AND LIABILITIES:	184,999,502	185,433,846



# Consolidated statement of financial position

In Litas		
ASSETS	31 March 2014	31 Dec. 2013
Non-current assets	49,334 742	47 834 935
Intangible assets	527 976	489 792
Tangible non-current assets	24,532 400	23 783 810
Investment assets	20,319 031	20 319 031
Other investment and amounts receivable in one year	177 336	193 694 3 048 608
Other intangible assets	3,777 999	
Current assets	178,929 025	184 588 792
Inventories	48,047 974	46 398 887
Advance payments	6,338 779	8 746 618
Amounts receivable	70,399 963	59 028 118
Other assets	19,519 513	11 725 373
Cash and cash equivalents	34,622 796	58 689 796
TOTAL ASSETS:	228,263 767	232 423 727

EQUITY AND LIABILITIES	31 March 2014	31 Dec. 2013
Equity	121,341,145	120,202,384
Share capital	16,350,000	16,350,000
Reserves	9,302,290	9,461,106
Retained profit (loss)	94,111,923	93,407,957
Translation reserve	1,576,932	983,321
Minority share	4,276,753	4,351,600
Amounts payable and liabilities	102,645,869	107,869,743
Amounts payable in one year and long term liabilities	19,021,050	19,223,413
Loans and borrowings	14,186,951	13,590,812
Provisions	2,307,737	2,191,516
Deferred tax liabilities	2,193,456	2,348,801
Grants and subsidies	104,573	112,802
Other payable amounts	228,333	979,482
Amounts payable in one year and short term liabilities	83,624,819	88,646,330
Loans and borrowings	15,928,835	14,755,613
Trade payables	35,261,654	30,323,167
Prepayments received	19,353,181	25,718,989
Current tax payable	903,586	524,412
Other liabilities	12,177,563	17,324,149
TOTAL EQUITY AND LIABILITIES:	228,263,767	232,423,727



# Separate statement of comprehensive income

In Litas	3	
ITEM	31 March 2014	31 March 2013
SALE	40,199,857	45,350,879
COST OF SALE	35,847,317	44,159,020
GROSS PROFIT (LOSS)	4,352,540	1,191,859
OPERATING EXPENSES	2,637,421	2,781,360
Sale	95,056	65,158
General and administration	2,542,365	2,716,202
TYPICAL OPERATING PROFIT (LOSS)	1,715,119	-1,589,501
OTHER ACTIVITIES	-59,248	143,448
Income	236,574	441,756
Expenses	295,822	298,308
FINANCIAL AND INVESTMENT ACTIVITIES	-715,895	647,553
Income	311,003	719,566
Expenses	1,026,898	72,013
USUAL ACTIVITY PROFIT (LOSS)	939,976	-798,500
WINDFALL PROFIT		
LOSSES		
PROFIT (LOSS) BEFORE TAXATION	939,976	-798,500
PROFIT TAX	205,147	500,101
NET PROFIT (LOSS)	734,829	-1,298,601



# Consolidated statement of comprehensive income

n Litas		
ITEM	31 March 2014	31 March 2013
SALE	60,799,586	64,244,215
COST OF SALE	52,098,689	60,661,359
GROSS PROFIT (LOSS)	8,700,897	3,582,856
OPERATING EXPENSES	4,714,359	5,303,705
Sale	425,897	230,194
General and administration	4,288,462	5,073,511
TYPICAL OPERATING PROFIT (LOSS)	3,986,538	-1,720,849
OTHER ACTIVITIES	290,940	82,839
Income	913,135	416,720
Expenses	622,195	333,88
FINANCIAL AND INVESTMENT ACTIVITIES	-4,866,884	568,559
Income from other financial activities	37,759	747,93
Other expenses of financial activities	4,904,643	179,37
USUAL ACTIVITY PROFIT (LOSS)	-589,406	-1,069,45
WINDFALL PROFIT		
LOSSES		
PROFIT (LOSS) BEFORE TAXATION	-589,406	-1,069,45
PROFIT TAX	-687,389	437,47
NET PROFIT (LOSS)	97,983	-1,506,92
ATTRIBUTABLE TO SHAREHOLDERS	556,395	-1,273,67
ATTRIBUTABLE TO MINORITY INTEREST	-458,412	-233,25



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# Separate statement of changes in equity

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In Litas					
	Authorized capital	Non-current tangible asset revaluation reserve	Legal	Deferred	Total
Balance as of 1 January 2013 Unrecognised net profit (loss) for 2013 Net profit (loss) for 2013	16,350,000	<b>5,328,370</b> -66,630	1,635,030	108,555,020 66,630 -1,298,601	131,868,420 0 -1,298,601
Balance as of 31 March 2013 Balance as of 31 December 2013 Non-current tangible asset revaluation Unrecognized net profit (loss) for 2014 Net profit (loss) for 2014	16,350,000	<b>5,261,740 5,882,110</b> -11,245 -136,558	1,635,030	107,323,049 108,737,798 136,558 734,829	130,569,819 132,604,938 -11,245 0
Balance as of 31 March 2014	16,350,000	5,734,307	1,635,030	109,609,185	133,328,522

# Consolidated statement of changes in equity

In Litas

	Authorized capital	Revaluation reserve	Legal	Influence of change in exchange rate	Accumulated profit	Losses per parent company share	Minority	Total
Balance as of 1 January 2013 Decrease in revaluation reserve Net profit (loss) for 2013 Currency rate change	16,350,000	<b>5,909,097</b> -78,958	2,050,013	200,429	91,510,925 78,958 -1,273,670	116,020,464 0 -1,273,670 -174,439	<b>4,940,669</b> -233,258 -28,353	120,961,133 0 -1,506,928 -202,792
Balance as of 31 March 2013  Balance as of 31 December 2013  Decrease in revaluation reserve	16,350,000	5,830,139 7,394,717 -147,571	2,050,013	25,990 983,321	90,316,213 93,407,957 147,571	114,572,355 120,202,384	4,679,058	119,251,413 124,553,984 0
Non-current tangible asset revaluation Net profit (loss) for 2014 Currency rate change	oc.	-11,245		593,611	556,395	-11,245 556,395 593,611	.458,412 383,565	-11,245 97,983 977,176
Balance as of 31 March 2014	16,350,000	7,235,901	2,066,389	1,576,932	94,111,923	121,341,145	4,276,753	125,617,898



# Separate statement of cash flows

In Litas

	Jan. through March 2014	Jan. through March 2013
Cash flow from operating activities		
Net profit (loss)	734,829	-1,298,601
Depreciation and amortization costs	657,246	730,680
(Profit) loss from transfer of long term assets	37,594	-141,582
Income tax expense	205,147	500,101
-	1,634,816	-209,402
Change in inventories	-1,303,493	4,823,900
Changes in trade receivables	-7,948,810	-3,562,903
Change in prepayments	2,565,620	1,109,647
Change in amounts receivable after one year	98,722	-779,583
Change in other assets	-7,316,269	92,521
Change in trade payables	5,016,791	-9,284,533
Change in prepayments received	-6,180,839	6,030,258
Change in provisions and other liabilities	-60,678	-25,100
	-13,494,140	-1,805,195
Income tax paid	0	-163,666
Net cash from operating activities	-13,494,140	-1,968,861
Cash flow from investing activities		
Acquisition of long term assets (excl. investment)	-1,055,945	-165,337
Transfer of long term assets (excl. investment)	68,060	168,416
Acquisition of investments	-22,210	0
Loans issued	-8,577,614	663,019
Loans recovered	2,334,133	983,204
Dividends and interest received	12,035	0
Net cash used in investing activities	-7,241,541	1,649,302
Cash flow from financial activities	*	
Dividends paid	-2,255	0
Getting loans and borrowings	3,729	0
Repayments from loans and borrowings	-3,729	0
Payment of finance lease liabilities		-295,650
Interest paid	-28,676	-71,694
Net cash from (used in) financing activities	-30,931	-367,344
Increase (decrease) in net cash flow Cash and its equivalent at the beginning of the	-20,766,612	-686,903
period	48,192,425	17,892,250
Cash and its equivalent at the end of the period	27,425,813	17,205,347



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# Consolidated statement of cash flows

In Litas

In Litas		
	Jan. through March 2014	Jan. through March 2013
Cash flow from operating activities		
Net profit (loss)	97,983	-1,506,928
Elimination of other non-monetary items		
Depreciation and amortization costs	874,489	935,644
Other non-monetary items	-979,189	-523,603
•	-6,717	-1,094,887
Change in inventories	-1,649,087	5,320,584
Change in amounts receivable	-11,371,845	1,084,924
Change in prepayments	2,407,839	3,956,532
Change in other assets	-7,756,701	81,835
Change in trade payables	4,938,487	-6,812,304
Change in prepayments received	-6,365,808	-514,454
Change in provisions and other liabilities	-5,362,231	-1,946,948
Change in providing	-25,166,063	75,282
Elimination of results from financial and investing	000.957	27.024
activities	969,857	-37,934
Net cash from operating activities	-24,196,206	37,348
Cash flow from investing activities		
Acquisition of non-current assets (except	-1,369,821	-361,904
investments)		170,378
Transfer of non-current assets (except investments)	-22,210	0
Acquisition of non-current investments	0	0
Loans issued Loans recovered	1,129	4,129
Dividends and interest received	37,759	27,616
Net cash used in investing activities	-513,254	-159,781
Cash flow from financial activities		
Dividends paid	-2,255	0
Proceeds from loans and borrowings	1,630,824	1,774,399
Repayments from loans and borrowings	-221,876	0
Payment of finance lease liabilities	-379,925	-108,003
Interest paid	-384,308	-168,120
Net cash from (used in) financing activities	642,460	1,498,276
Increase (decrease) in net cash flow	-24,067,000	1,375,843
Cash and cash equivalent in the beginning of the period	58,689,796	23,574,500
Cash and cash equivalent at the end of the		



## **EXPLANATORY NOTE**

## General information

Panevėžio statybos trestas AB (hereinafter "the Company") was established in 1957 and for a long tome was known as the North Lithuania Construction Trust (Šiaurės Lietuvos statybos trestas). In 1991 the Company was registered as a State Capital Company. On 30 October 1993 the State Capital Company was reorganized to a Public Limited Liability Company. Company code 147732969, VAT code LT477329610. Registration certificate No. 013732, issued on 27 September 2004 by the State Register Centre Panevėžys Branch.

The Company comprises the following branches: Gerbusta, Pastatų apdaila, Genranga and Klaipstata. These branches keep separate records, but their assets, liabilities and financial results are included when preparing financial accountability of the Company. The Company has its representative offices in Cherepovets, a branch in Kaliningrad and permanent establishments in Latvia and the Kingdom of Sweden. Financial year of the Company is calendar year. The period of commercial-economic activities of the Company is unlimited.

The main activity of the Company and its subsidiaries (hereinafter "the Group") is designing and construction of various buildings, structures, facilities, communications and other similar objects in Lithuania and abroad, real estate development. In addition to the listed activities the Company rents out premises and equipment, resells utility and communication services.

As of 31 March 2014, the Group includes the parent company and 11 subsidiaries:

Subsidiaries	Type of activities	Share controlled (per cent)	Registered address
Skydmedis UAB	Construction: panel houses	100	Pramonės Str. 5, Panevėžys Tel.: +370 45 583341
Metalo meistrai UAB	Construction	100	Tinklų Str. 7, Panevėžys, Tel. +370 45 464677
Vekada UAB	Construction: electrical installation	96	Marijonų Str. 36, Panevėžys Tel.: +370 45 461311
Panevėžio statybos trestas AB and partner's Vilniaus papėdė TŪB	Real estate development	69	Švitrigailos Str. 8, Vilnius Tel.: +370 5 2609405
Alinita UAB	Construction: conditioning equipment	100	Tinklų Str. 7, Panevėžys Tel.+370 45 467630
KINGSBUD Sp.zo.o.	Intermediation services	100	A. Patli 16-400, Suwalki, Poland



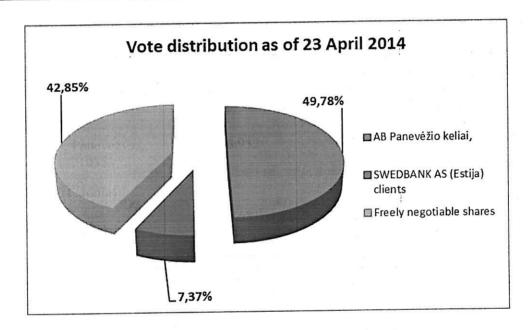
PS TRESTS SIA	Construction	100	Vietalvas Str. 5, Riga	
BALTILSTROIJ 000	Construction	100	Sovetskij Ave. 43, Kaliningrad Tel.: 0074012350435	
Teritorija 000	Real estate development	velopment 87,5 2		
PST Nordic AB	Construction	100	Krossgatan 25 162 50 Vällingby Stockholm County	
PST Investicijos UAB	Real estate development 68		Verkių Str. 25C, Vilnius Tel.: +370 5 2728213	
Subsidiaries of PST invest	icijos UAB:	E		
Ateities projektai UAB	Real estate development	100	Verkių Str. 25C, Vilnius	
Šeškinės projektai UAB	Real estate development	100	Verkių Str. 25C, Vilnius	
Sakališkės UAB	Real estate development	100	Verkių Str. 25C, Vilnius	
Kauno erdvė UAB	Real estate development	development 100 Verkių		
Verkių projektas UAB	Real estate development	100	Verkių Str. 25C, Vilnius	
ISK Baltevromarket ZAO	Real estate development	100	Pobeda Square 10, Kaliningrad	

# Authorized capital of the company and its structure

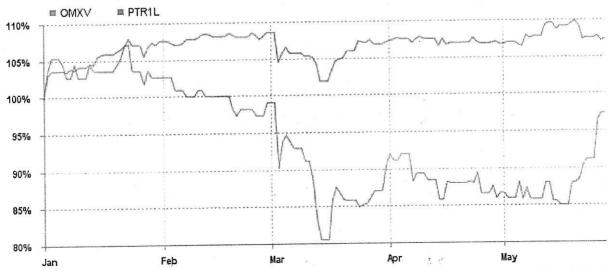
As of 31 March 2013, the authorized capital of the Company was 16,350,000 Litas, it was divided into 16,350,000 ordinary registered shares (hereinafter referred to as ORS), the par value of one share being 1.00 Litas. All shares are intangible and fully paid. The property right for the shares is proved by the record in the stock accounts. The shares of *Panevėžio statybos trestas* AB are traded at the Vilnius Stock Exchange. On 23 April 2014 the total number of the shareholders was 2007. The shareholders who under the ownership right held or controlled more than 5 per cents of the authorized capital of the Company are as follows:



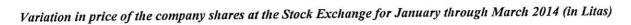
Name, surname of a shareholder (company name, type, headquarter address, company code)	Number of ordinary registered shares held by a shareholder under ownership right (pcs.)	Share of the authorized capital held (%)	Portion of votes granted by the shares held under the ownership right (%)	Portion of votes owned by the shareholder along with acting persons (%)
Panevėžio keliai AB S. Kerbedžio Str. 7, Panevėžys, Company code: 147710353	8,138,932	49.78	49.78	
SWEDBANK AS (Estonia) CLIENTS Liivalaia 8, Tallin Estonia 10060701	1,204,581	7.37	7.37	
Freely negotiable shares	7,006,487	42.85	42.85	

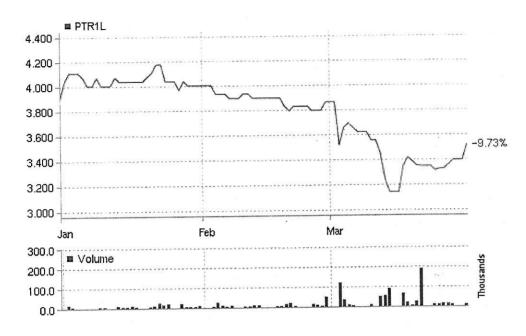


Changes in Panevėžio statybos trestas AB and OMX Baltic Benchmark GI indexes for January through March 2014









Last price 31 Dec. 2013	Average price for Jan. through March	Highest price for Jan. through March	Lowest price for Jan. through March	Last price 31 March 2014	
3.902 Litas	3.597 Litas	4.212 Litas	3.108 Litas	3.522 Litas	

# Basis of interim financial statement preparation

The figures in the interim financial statement are presented in the national currency of Lithuania, Litas, which is also the Company's functional currency.

The same accounting principles were applicable to both - the interim financial statement and the annual financial statement.

The following currency rates were used when preparing the interim financial statement:

Currency	31 March 2014	31 March 2013		
1 EUR	3.4528	3.4528		
100 RUB	7.0360	8.6984		
10 PLN	8.2782	8.2451		



## Principles of consolidation

Subsidiary companies are the companies controlled by the parent company. Such control is defined as a capability to a company to have determinant effect on other company, manage and influence financial and economic activities to get benefit from that company. For the purposes of control assessment the total available number of shareholders' votes at the General Meeting of Shareholders is considered. The financial statements of subsidiary companies are included into the Consolidated Financial Statement from the day of control gain and are excluded from the day of control loss. During consolidation of financial statement the income and expenses, amounts receivable and payable and unrealized results of the Company Group are eliminated.

## Investment in non-current assets

During the first quarter of the year 2014, the investments of the Group in acquisition of non-current assets amounted to 2,061,821 Litas: *Panevėžio statybos trestas* AB acquired non-current assets for 1,004,946 Litas. During the first quarter of year 2014 the costs related to depreciation and amortization of assets of the Group amounted to 874,489 Litas, including 657,246 Litas accounted for in the Financial Statement of *Panevėžio statybos trestas* AB.

### Loans

As of 31 March 2014, the loans of the Company Group of *PST investicijos* UAB amounted to 27,852,454 Litas including short and long term bank credits totaling 23,240,574 Litas.

## Guarantees, sureties

As of 31 March 2014 the guarantees of the liabilities of *Panevėžio statybos trestas* AB by credit institutions amounted to 6,680,515 Litas, 4,701,385 Litas of which were issued performance guarantees.

## Transactions with associated parties

There were no significant transactions made with any associated parties.

## **Dividends**

The Annual General Meeting of the Shareholders of *Panevėžio statybos trestas* AB that took place on 30 April 2014 took the decision to pay no dividends.



# Significant changes in the interim financial statement during the reporting period

Referring to the unaudited data, during three months of 2014 the Group of *Panevėžio statybos trestas* AB (PST) was on the income of 60.8 mln. and had the net profit in the amount of 98 thousand Litas. Though typical operating profit amounts to 4 mln. Litas, the loss of 4.5 mln. Litas due to drop in the exchange rate of the Russian Rouble had negative effect on the net profit.

The performance results of Panevėžio statybos trestas AB Group and the Company (in thousands Litas):

	Group			Company		
	31 March 2012	31 March 2013	31 March 2014	31 March 2012	31 March 2013	31 March 2014
Іпсоте	44,876	64,244	60,800	40,466	45,351	40,200
Gross profit	-824	3,583	8,701	2,372	1,192	4,353
Gross profit margin (per cent)	-1.84	5.58	14.31	5.86	2.63	10.83
Net profit	-4,044	-1,507	98	, 274	-1,299	735
Nets profit margin (per cent)	-9.01	-2.35	0.16	0.68	-2.86	1.83
Profit per share (Litas)	-0.26	-0.09	0.006	0.02	-0.08	0.05
Profit before taxes, interest, depreciation and amortization EBITDA	-1.840	34	669	1.917	4	1.626
EBITDA margin (per cent)	-4.10	0.05	1.10	4.74	0.01	4.04
Return on equity (per cent) (ROE)	-3.78	-1.32	0.08	0.21	-0.99	0.55
Return on assets or asset profitability (ROA)	-1.95	0.67	0.04	0.14	-0.66	0.40
Return on investments (ROI)	-3.43	-1.12	0.07	0.21	-0.98	0.54
Current liquidity ratio	1.87	2.03	2.14	- 1.91	2.11	2.61
Acid test (Quick) ratio	1.20	1.44	1.57	1.59	2.04	2.53
General liquidity ratio	1.12	1.07	1.18	2.14	1.99	2.58
Asset to equity ratio	0.52	0.51	0.53	0.68	0.67	0.72
Book value per share	6.55	7.01	7.42	7.99	7.99	8.15
Ratio of share price and profit (P/E)	-16.7	-42.7	587.7	255.8	-49.6	78.4
Ratio of share price and book value (P/BV)	0.65	0.56	0.47	0.54	0.49	0.43

