## Joint Stock Company "Grindeks"

Non-audited consolidated financial statements for the periods ended 31 December, 2007 and 31 December, 2006 prepared in accordance with International Financial Reporting Standards

## **CONTENTS**

ANCILLARY INFORMATION	3
THE BOARD AND THE SUPERVISORY COUNCIL	4
MAJOR SHAREHOLDERS	5
MANAGEMENT REPORT	6-8
STATEMENT OF BOARD'S RESPONSABILITIES	9
CONSOLIDATED FINANCIAL STATEMENTS:	
Consolidated balance sheets	10-11
Consolidated statements of profit and loss	12
Consolidated statements of changes in shareholders' equity	13
Consolidated statements of cash flows	14
NOTES	15-18

### **ANCILLARY INFORMATION**

Name "GRINDEKS"

Legal status Joint Stock Company since 25 August 1997

Number, place and date of registration 40003034935,

Riga, Republic of Latvia,

11 October 1991

Business activities Production of pharmaceutical, medical and

phyto-chemical medicines

Legal address 53 Krustpils Street

Riga, LV – 1057

Latvia

Subsidiaries JSC "Tallinn Pharmaceutical Plant"

Tondi 33 11316, Tallinn, Estonia

JSC "Kalceks" 53 Krustpils str. Riga, LV - 1057,

Latvia

"Namu apsaimniekosanas projekti" Ltd.

53 Krustpils str. Riga, LV - 1057,

Latvia

"Grindeks Rus" Ltd. 74/3 Warsaw str. 117556, Moscow,

Russia

Reporting year 1 January 2007 – 30 June 2007

Previous reporting year 1 January 2006 – 31 December 2006

Auditor's and their addresses Deloitte Audits Latvia Ltd.

4a Grēdu str. Riga, LV-1019

Latvia

Inguna Staša Sworn Auditor Certificate No. 145



#### THE BOARD AND THE SUPERVISORY COUNCIL

### **Board of the Company**

(In compliance with the election/dismissal dates)

From 23 December 2003 to 2 January 2007:

<u>Name</u> <u>Position</u>

Valdis Jakobsons Chairman of the Board

Vitalijs Skrivelis Board member Janis Romanovskis Board member

From 2 January 2007 to the date of issuing the financial statements:

<u>Name</u> <u>Position</u>

Janis RomanovskisChairman of the BoardVitalijs SkrivelisBoard memberLipmans ZeligmansBoard member

### **Supervisory Council of the Company**

(In compliance with the election/dismissal dates)

From 23 December 2003 to 20 January 2006:

<u>Name</u> <u>Position</u>

Kirovs Lipmans Chairman of the Supervisory Council
Vitalijs Gavrilovs Vice-Chairman of the Supervisory Council
Uldis Osis Member of the Supervisory Council
Janis Naglis Member of the Supervisory Council
Juris Cilinskis Member of the Supervisory Council

From 20 January 2006 to 22 February 2008:

<u>Name</u> <u>Position</u>

Kirovs Lipmans Chairman of the Supervisory Council
Vitalijs Gavrilovs Vice-Chairman of the Supervisory Council
Uldis Osis Member of the Supervisory Council
Janis Naglis Member of the Supervisory Council
Ivars Kalvins Member of the Supervisory Council

From 22 February to the date of issuing the financial statements:

Name Position

Kirovs Lipmans Chairman of the Supervisory Council
Vitalijs Gavrilovs Vice-Chairman of the Supervisory Council
Uldis Osis Member of the Supervisory Council
Janis Naglis Member of the Supervisory Council
Anna Lipmane Member of the Supervisory Council

27 February, 2008



## MAJOR SHAREHOLDERS

Shareholders of the company as of May 31, 2007 and 1 January, 2008 ( $\it Latvian\ Central\ Depository\ data$ )

	01.01.2008	31.05.2007
	Investments in	Investments in
	percentage	percentage
	(%)	(%)
Kirovs Lipmans	33.29	28.73
Anna Lipmane	16.69	16.69
Hansapank AS Clients Account	15.89	-
Vitalijs Gavrilovs	11.30	11.30
Skandinavska Enskilda Banken	9.23	-
State Social Insurance Agency	2.29	2.29
Other shareholders	11.31	40.99
Total	100.00	100.00



#### MANAGEMENT REPORT

#### Mode of activity

In the reporting year the Group of *Grindeks* consisted of JSC "Grindeks" and its four subsidiaries: JSC "Tallinn Pharmaceutical Plant", JSC "Kalceks", "Namu Apsaimniekošanas projekti" Ltd. and "Grindeks RUS" Ltd. (altogether hereinafter referred to as "the Group").

Main activity of the Group is research, development, production and sales of original products, *generics* and active pharmaceutical ingredients.

### Group activity during accounting year

In 2007 turnover of the Group amounted to 51.5 million lats, which is by 9.3 million lats or 22% more than during the same period in 2006. At the same time, net profit, related to the shareholders of the holding company, in 2007 amounted to 7.2 million lats, which is by 8.8% more than in 2006. In 2007 gross profit margin of the Group was 53%, whereas, net profit margin comprised 14%. Products of the Group, manufactured during the accounting period, were exported to 44 states worldwide for the total amount of 48.8 million lats that exceeds the results of the preceding accounting period by 8.9 million lats or 22%.

### Sales of ready-made medications

The Group sales volume of ready-made medications in 2007 amounted to 47.7 million lats, which is by 8.7 million lats or 22% more than during 2006. Sales of ready-made medications in main export markets, Russia and CIS countries, amounted to 41.7 million lats. During the accounting period, 73% of the total sales volume of the ready-made medications was formed by sales of original product *Mildronate*®, what exceeded the result of 2006 by 6.2 million lats or 22%.

In 2007 the Group continued successful co-operation, in the field of contractual production of injections, with Lithuanian pharmaceutical enterprise "Sanitas" and Polish pharmaceutical producer "Jelfa".

### Sales of active pharmaceutical ingredients

The main export markets for active pharmaceutical ingredients (API) produced by *Grindeks* are Europe, Japan, the USA, Australia, Pakistan, India. In 2007 export of API reached 3.8 million lats, which is by 0.7 million lats or 22% more than during 2006.

In the beginning of 2007 the Group started co-operation with the worldwide organization *PATH* (*Program for Appropriate Technology in Health*) in the project "Oxytocin in Uniject" for delivery of *oxytocin*. "Oxytocin in Uniject" is disposable syringe with already filled dose of *oxytocin* – it is the technology solution, worked out in the context of global programme for health care with the aim to significantly reduce the maternity mortality during bearing, mainly in newly developing countries.

In 2007 various inspections and audits were successfully carried out, that provides basis to expect growth of API export to such markets as the USA, Russia, Japan, the UK.

#### **Investment programme**

The Group continues realization of large scope investment programme and during 2007 total amount of investments reached 8.7 million lat, which is by 1.2 million lats or 16% more than in 2006.

In 2007 the first Analytical and Scale-up Laboratory in Latvia and the Baltic States, corresponding to the requirements of CGMP (Current Good Manufacturing Practice), was opened, which will accelerate the introduction of new active pharmaceutical ingredients and creation of new substances for needs of clinical studies.

With the aim to increase the production volume, the Group continues building of new production unit for final dosage forms, started in the end of 2006. Production capacity of the new unit is expected to be 2 milliards of tablets and capsules per year.

In 2007 construction of the Mildronate ${\mathbb R}$  substance crystallization unit was started. Its production capacity is expected to be 250 tons per year.



Caring about environment protection, in 2007 the Group has started construction of waste water purification plant which is expected to be completed in 2008.

Being aware of the risk of one product prevalence, the Group successfully continued elaboration of new products in the Group's product portfolio. Program of clinical studies of original products is executed in international scale that will make it possible for the Group to register the original products in many countries of the world in the future.

### Quality and environment protection

JSC "Grindeks" already for the third time in a raw received *Good Matufacturing Practice (GMP)* certificate, which is valid up to 2010.

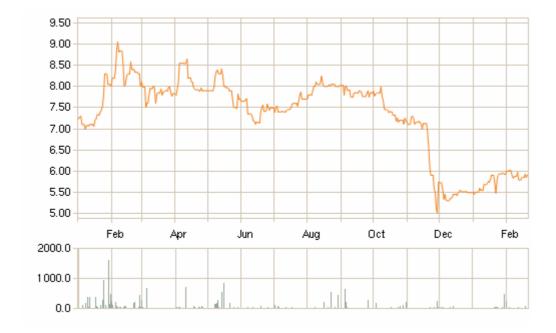
In 2007 the new Analytical and Scale-up Laboratory got the positive statement about conformity with the standards of *Good Laboratory Practice*.

In 2007 "Grindeks" got authorization on category A for the current activity related to environment pollution (equipment, producing pharmaceutical ingredients, and using chemical or biological processes).

In 2007 "Grindeks" got approval, given by agency of consumers' rights protection in the USA (*U.S. Food and Drug Administration*), about conformity of production and control of *xylazine* and *detomidine* with the USA rules.

In 2007 "Grindeks" obtained Quality Management Certificate, which approves the conformity of enterprise's quality management system with international standards ISO 9001:2000.

Growth of "Grindeks" shares prices during accounting period (data of *Riga Stock Exchange*) "Grindeks" shares are quoted in Official list of *Riga Sock Exchange* starting from 2 January, 2006.



Fluctuation of "Grindeks" shares price in *Riga Sock Exchange* was within limits from Ls 5.00 to Ls 9.05 during 2007. Total quantity of Company's shares, traded in *Riga Sock Exchange*, was 1 988 thousand shares, thus yearly turnover of 15.42 millions lats were achieved. At the end of 2007 market capitalization of "Grindeks" was 52.62 million lats. The Group's profit from one share (EPS coefficient) was 0.75 lats in 2007 in comparison with 0.69 lats in 2006.

#### **Further expectations**

The Group will continue to work at the increase of its shareholders' value, by increasing sales volumes in the existing and new attractive markets, as well as improving effectiveness of operations.

In the beginning of 2008 "Grindeks" concluded agreement with the Russian pharmaceutical company "Pharmstandart" for long-term collaboration, which foresees, that "Pharmstandart" will accomplish exclusive distribution and promotion of "Grindeks" original medication *Mildronate*® in Russian Federation. Grant for exclusive rights will make the organization of product's expansion and promotion sufficiently easer as well as will increase *Mildronate*® sales volume in the Russian market.

Registration of original product *Mildronate*® in capsules and injection forms will be continued in People's Republic of China in 2008. Besides, three products - *Mildronate*®, *Ftorafur*® and *Rispaxol*® are in the process of registration in Turkey.

In 2008 "Grindeks" intends to significantly improve product portfolio and offer four new *generics*. Development of new original products will be also continued.

In 2008 the Group will continue the development of chain of representative offices.

On behalf of the Group Management:

Janis Romanovskis Chairman of the Board

27 February, 2008



#### STATEMENT OF BOARD'S RESPONSIBILITIES

The Board of JSC "Grindeks" (hereinafter the Company) is bearing the responsibility for preparation of the consolidated interim financial statements of the Company and its subsidiaries (hereinafter the Group). Independent auditors have not audited year financial statements of the Group.

The consolidated year financial statements, enclosed from the page 10 to the page 18, are prepared in accordance with the accounting records and source documents, presenting fairly the financial position of the Group as of December 31, 2007 and the results of its operations and cash flows for the twelvementh period ended December 31, 2007.

Above mentioned consolidated year financial statements are prepared in accordance with the International Financial Reporting Standards, reposing on the principle of business activities continuation. Appropriate accounting policies have been applied on a consistent basis. The management in preparation of the consolidated year financial statements has made prudent and reasonable judgments and estimates.

The Board of the Company is responsible for providing accounting records, preservation of the Group's assets and the prevention and disclosure of fraud and other irregularities of the Group. The Board is responsible for the compliance with the existing legislation in the countries in which the Group's companies are operating (Latvia, Russia and Estonia).

On behalf of the Board:

Janis Romanovskis Chairman of the Board

27 February, 2008

## **BALANCE SHEET**

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
ASSETS				
Non-current assets				
Intangible assets Software, patents, licenses, trademarks and				
other rights	432,821	410,043	615,849	583,439
Advance payments for intangible assets	25,000	25,000	35,572	35,571
Total intangible assets	457,821	435,043	651,421	619,010
Total mangiore assets	107,021	100,010	001,121	012,010
Tangible fixed assets				
Land, buildings and constructions	6,681,582	5,846,737	9,507,035	8,319,157
Equipment and machinery	6,515,639	4,187,126	9,270,919	5,957,744
Other fixed assets	618,005	665,531	879,342	946,965
Advance payments for fixed assets	6,919,077	223,039	9,844,960	5,645,748
Construction in progress	1,056,430	3,967,854	1,503,163	317,356
Total tangible fixed assets	21,790,733	14,890,287	31,005,419	21,186,970
Total tangible into abbots	21,70,700	11,0>0,20	01,000,117	21,100,570
<b>Investment property</b>	4,470,000	4,434,653	6,360,237	6,309,942
	, ,	, ,	, ,	, ,
Long-term financial investments				
Investments in associated companies	22,000	-	31,303	-
Other investments	105,421	134,236	150,001	191,001
Deferred expenses		70,317	-	100,052
<b>Total long-term financial investments</b>	127,421	204,553	181,304	291,053
Total non-current assets	26,845,975	19,964,536	38,198,381	28,406,975
Current assets				
Inventory				
Raw materials	2,025,301	1,430,959	2,881,744	2,036,071
Unfinished goods	2,102,781	2,254,342	2,991,988	3,207,640
Finished goods and goods for resale	2,911,828	3,238,849	4,143,158	4,608,467
Advance payments for goods	3,825	-	5,442	-
Total inventory	7,043,735	6,924,150	10,022,332	9,852,178
Debtors				
Trade receivables	16,831,265	13,991,384	23,948,733	19,907,946
Other debtors	1,130,261	990,714	1,608,216	1,409,658
Deferred expenses	186,409	169,847	265,236	241,671
Total debtors	18,147,935	15,151,945	25,822,185	21,559,275
Financial assets at fair value through profit				
and loss	-	5,231,064	_	7,443,134
*****		2,221,004		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Cash and cash equivalents	1,804,050	574,146	2,566,932	816,936
Total current assets	26,995,720	27,881,305	38,411,449	39,671,523
TOTAL ASSETS	53,841,695	47,845,841	76,609,830	68,078,498
	20,011,075	17,010,011	10,000,000	00,070,70

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
EQUITY AND LIABILITIES				
EQUITY				
Share capital	9,585,000	9,585,000	13,638,226	13,638,226
Share premium	15,687,750	15,687,750	22,321,657	22,321,657
Other reserves	464,905	464,905	661,500	661,500
(Accumulated loss) / retained profit:	•	ŕ	ŕ	,
a) prior year accumulated profit/loss	5,864,453	(722,731)	8,344,366	(1,028,352)
b) foreign currency revaluation	(6)	-	(9)	-
c) current year profit	7,168,404	6,587,184	10,199,720	9,372,718
Equity attributable to equity holders of the			, ,	
parent	38,770,506	31,602,108	55,165,460	44,965,749
Minority interest	52,965	50,149	75,362	71,355
<b>Total equity</b>	38,823,471	31,652,257	55,240,822	45,037,104
LIABILITIES				
Long-term liabilities				
Loans from credit institutions	2,635,076	2,177,181	3,749,375	3,097,849
Finance lease liabilities	57,543	87,934	81,877	125,119
Deferred tax liability	,	,	,	,
•	1,311,123	1,141,225	1,865,560	1,623,817
Total non-current liabilities	4,003,742	3,406,340	5,696,812	4,846,785
Current liabilities				
Loans from credit institutions	3,940,757	6,871,922	5,607,192	9,777,864
Finance lease liabilities	26,635	22,735	37,898	32,349
Advances from customers	23,145	4,749	32,932	6,757
Trade accounts payable	4,628,391	4,736,511	6,585,607	6,739,448
Taxes and social security liabilities	281,414	259,513	400,416	369,254
Other current liabilities	-	502,000	-	714,282
Other payables	239,220	262,807	340,380	373,940
Accrued liabilities	416,012	127,007	591,932	180,715
Total current liabilities	9,555,574	12,787,244	13,596,357	18,194,609
Deferred income	1,458,908	-	2,075,839	-
Total liabilities	15,018,224	16,193,584	21,369,008	23,041,394
TOTAL EQUITY AND LIABILITIES	53,841,695	47,845,841	76,609,830	68,078,498

## STATEMENTS OF PROFIT AND LOSS

	2007	2006	2007	2006
	LVL	LVL	EUR	EUR
Net sales	51,493,491	42,230,247	73,268,637	60,088,228
Cost of goods sold	(23,980,471)	(19,408,216)	(34,121,136)	(27,615,403)
Gross profit	27,513,020	22,822,031	39,147,501	32,472,825
Selling expenses	(12,040,754)	(9,295,902)	(17,132,449)	(13,226,877)
Administrative expenses	(6,776,015)	(5,592,110)	(9,641,401)	(7,956,856)
Other operating income	473,080	409,089	673,131	582,081
Other operating expenses	(405,804)	(581,621)	(577,407)	(827,571)
Changes in fair value of investment				
property	210,000	1,020,000	298,803	1,451,329
Decrease in goodwill and other expenses				
related to long-term investments	-	(498,761)	-	(709,673)
Interest income and similar income	47,579	219,138	67,699	311,805
Interest expense and similar expense	(361,276)	(380,949)	(514,049)	(542,042)
Real estate tax	(113,003)	(64,230)	(160,789)	(91,391)
Profit before taxation	8,546,827	8,056,685	12,161,039	11,463,630
Corporate income tax	(1,375,607)	(1,437,375)	(1,957,312)	(2,045,200)
NET PROFIT FOR THE YEAR	7,171,220	6,619,310	10,203,727	9,418,430
Attributable to:				
Equity holders of the parent	7,168,404	6,587,184	10,199,720	9,372,719
Minority interest	2,816	32,126	4,007	45,711
TOTAL	7,171,220	6,619,310	10,203,727	9,418,430
Earnings per share attributable equity				
holders of the parent				
(LVL per share)				
- Basic earnings per share	0.75	0.69	1.06	0.98
- Diluted earnings per share	0.75	0.69	1.06	0.98
~ ·				

## STATEMENTS OF CHANGES IN EQUITY

	Share capital	Share premium	Other reserves	Accumulated (loss)/ profit	Foreign currency trans- lation	Equity attributabl e to equity holders of	Mino- rity interest	Total
As of	LVL	LVL	LVL	LVL	reserve LVL	the parent LVL	LVL	LVL
31.12.2006	9,585,000	15,687,750	464,905	5,864,453	-	31,602,108	50,149	31,652,257
Profit for the year Foreign	-	-	-	7,168,404	-	7,168,404	2,816	7,171,220
currency revaluation	-	-	-	-	(6)	(6)	-	(6)
As of 31.12.2007	9,585,000	15,687,750	464,905	13,032,857	(6)	38,770,506	52,965	38,823,471
	Share capital	Share premium	Other reserves	Accumulated (loss)/ profit	Foreign currency trans- lation reserve	Equity attribu- table to equity holders of the parent	Mino- rity interest	Total
As of	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
As of 31.12.2006	13,638,226	22,321,657	661,500	8,344,366	-	44,965,749	71,355	45,037,104
Profit for the year Foreign currency	-	-	-	10,199,720	-	10,199,720	4,007	10,203,727
revaluation	-	-	-	-	(9)	(9)	-	(9)
As of 31.12.2007	13,638,226	22,321,657	661,500	18,544,086	(9)	55,165,460	75,362	55,240,822

## STATEMENTS OF CASH FLOWS

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
OPERATING ACTIVITIES				
Net profit before taxation	8,546,827	8,056,685	12,161,039	11,463,630
Adjustments to reconcile net profit to net				
cash provided by operating activities:	1 017 210	1 227 (21	2.505.012	1 002 262
Depreciation and amortisation	1,817,319	1,337,621	2,585,812	1,903,263
Loss / (gain) on disposal of fixed assets and intangible assets	51 <i>155</i>	20.750	72 214	20.527
Impairment of goodwill and other	51,455	20,759 498,761	73,214	29,537 709,673
(income) expenses from long term investments	-	498,701	-	709,073
Changes in fair value of investment property	(210,000)	(1,020,000)	(298,803)	(1,451,329)
Interest expense	(47,579)	(219,138)	(67,699)	(311,805)
Interest income	361,276	380,949	514,049	542,042
Changes in operating assets and	301,270	300,747	314,047	342,042
liabilities:				
Inventory	(119,585)	(2,603,838)	(170,154)	(3,704,928)
Debtors	(2,995,990)	(6,843,638)	(4,262,910)	(9,737,620)
Creditors	418,263	1,414,091	595,135	2,012,072
Gross cash provided by operating	7,821,986	1,022,252	11,129,683	1,454,535
activities	1,0==,-	_,	,,,,,,,	_,,
Corporate income tax paid	(1,219,991)	(1,097,207)	(1,735,890)	(1,561,186)
Net cash provided by (used in)	6,601,995	(74,955)	9,393,793	(106,651)
operating activities				
INVESTING ACTIVITIES				
Purchase of fixed assets and intangible	(8,749,063)	(7,533,950)	(12,448,795)	(10,719,845)
assets				
Proceeds from sale of fixed assets	3,522	34,063	5,011	48,466
Interest received	46,647	32,625	66,373	46,421
Purchase of long term financial	(524,000)	(1,088,119)	(745,585)	(1,548,253)
investments				
Purchase of short term financial	5,184,417	14,549	7,376,761	20,701
investments	(4.029.477)	(9.540.922)	(5.74(.325)	(12.152.510)
Net cash used in investing activities	(4,038,477)	(8,540,832)	(5,746,235)	(12,152,510)
FINANCING ACTIVITIES				
Received loans from credit institutions	1,413,539	5,489,744	2,011,285	7,811,202
Repaid loans to credit institutions	(3,886,809)	(1,890,592)	(5,530,432)	(2,690,070)
Additional financial resources	1,500,000	-	2,134,308	(2,000,070)
Interest income	932	_	1,326	-
Interest paid	(361,276)	(388,575)	(514,049)	(552,892)
Net cash provided by financing	(1,333,614)	3,210,577	(1,897,562)	4,568,240
activities	(2,000,021)	0,210,077	(1,03 1,002)	1,000,210
Net (decrease)/ increase in cash and				
cash equivalents	1,229,904	(5,405,210)	1,749,996	(7,690,921)
Cash and cash equivalents at the				
beginning of the year	574,146	5,979,356	816,936	8,507,857
gg j			,	-, ,0
CASH AND CASH EQUIVALENTS				
AT THE END OF THE PERIOD	1,804,050	574,146	2,566,932	816,936



### **NOTES**

## FINISHED GOODS AND GOOD FOR RESALE

			31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
Goods for sale Self-manufactured	and	co-manufactured	1,742,919	1,889,043	2,479,950	2,687,866
production		-	1,168,909	1,349,806	1,663,208	1,920,601
Total			2,911,828	3,238,849	4,143,158	4,608,467

### OTHER DEBTORS

	31.12.2007	31.12.2006	31.12.2007	31.12.2006
	LVL	$\mathbf{LVL}$	EUR	EUR
Tax receivables	829,432	311,830	1,180,175	443,694
Other	300,829	678,884	428,041	965,964
Total	1,130,261	990.714	1,608,216	1,409,658

## CASH AND CASH EQUIVALENTS

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
Cash in bank	1,801,352	565,253	2,563,093	804,282
Cash on hand	2,698	8,893	3,839	12,654
Total	1,804,050	574,146	2,566,932	816,936

## LOANS FROM CREDIT INSTITUTIONS

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
Credit line from JSC "Hansabanka", Latvia	1,949,396	2,525,857	2,773,741	3,593,971
Credit line from JSC"UniCredit Bank", Latvia	1,048,648	1,507,323	1,492,091	2,144,727
JSC " Hansabanka", Latvia	354,213	1,618,071	504,000	2,302,308
JSC "UnicreditBank Latvia"	191,163	191,163	272,000	272,000
JSC "Hansabanka", Latvia	151,834	-	216,040	-
JSC "Parekss banka", Latvia	147,954	177,550	210,520	252,631
JSC "Hansabanka", Latvia	97,549	167,189	138,800	237,888
Ministry of Finance (World Bank credit)	-	684,769	-	974,339
Current loans from credit institutions	3,940,757	6,871,922	5,607,192	9,777,864
JSC "Hansabanka", Latvia	1,277,790	1,644,929	1,818,130	2,340,522
JSC "Hansabanka", Latvia	809,862	-	1,152,330	-
JSC "SEB Unibanka", Latvia	451,843	-	642,915	-
JSC "UnicreditBank Latvia"	95,581	286,744	136,000	408,000
JSC "Parekss banka", Latvia	-	147,959	-	210,527
JSC "Hansabanka", Latvia	-	97,549	-	138,800
Non-current loans from credit institutions	2,635,076	2,177,181	3,749,375	3,097,849
Total	6,575,833	9,049,103	9,356,567	12,875,713

### TAX LIABILITIES

	31.12.2007 LVL	31.12.2006 LVL	31.12.2007 EUR	31.12.2006 EUR
Corporate income tax	87,771	62,763	124,887	89,304
Personal income tax	103,304	48,457	146,988	68,948
Social security payments	81,506	145,026	115,973	206,353
Other	8,833	3,267	12,568	4,649
Total	281,414	259.513	400,416	369.254

### **NET SALES**

	2007	2006	2007	2006
	LVL	LVL	EUR	EUR
Di.	20 745 000	24 620 077	40,000,564	25.046.722
Russia	28,745,080	24,630,977	40,900,564	35,046,723
Other CIS countries	16,863,121	12,732,297	23,994,060	18,116,426
Other countries	4,462,187	3,605,774	6,349,120	5,130,554
Latvia	2,915,379	2,404,687	4,148,211	3,421,561
Lithuania	1,647,855	1,357,500	2,344,686	1,931,548
Estonia	976,541	965,480	1,389,493	1,373,755
Other income	50,852	82,245	72,355	117,025
Gross sales	55,661,015	45,778,960	79,198,489	65,137,592
Less discounts				
Russia	(2,310,142)	(2,051,966)	(3,287,036)	(2,919,685)
Other CIS countries	(1,479,470)	(1,300,189)	(2,105,096)	(1,850,002)
Other countries	(36,117)	(16,711)	(51,390)	(23,778)
Latvia	(239,778)	(112,657)	(341,173)	(160,296)
Lithuania	(46,864)	(23,721)	(66,681)	(33,752)
Estonia	(55,153)	(43,469)	(78,476)	(61,851)
Discounts total	(4,167,524)	(3,548,713)	(5,929,852)	(5,049,364)
Total, net	51,493,491	42,230,247	73,268,637	60,088,228

## COST OF GOODS SOLD

	2007 LVL	2006 LVL	2007 EUR	2006 EUR
	LVL	LVL	EUK	EUK
Goods purchased for resale	7,561,383	7,645,144	10,758,879	10,878,060
Raw materials and packing	7,001,387	5,782,411	9,962,076	8,227,630
Direct labour and social security payments	5,461,051	4,221,945	7,770,376	6,007,287
Research costs	2,388,629	2,447,477	3,398,713	3,482,446
Depreciation of fixed assets and amortization of				
intangible assets	1,208,774	908,978	1,719,930	1,293,359
Electricity resource expenses	631,703	521,233	898,832	741,648
Machinery, buildings and equipment repairs	662,452	452,649	942,584	644,062
Household expenses	176,441	152,436	251,053	216,897
Waste disposal	137,648	141,172	195,855	200,870
Transport	193,955	103,730	275,973	147,594
Rent of work clothing	79,959	74,362	113,771	105,808
Other	1,191,151	797,624	1,694,856	1,134,914
Internal turnover of self-manufactured raw				
materials	(2,714,062)	(3,840,945)	(3,861,762)	(5,465,172)
Total	23,980,471	19,408,216	34,121,136	27,615,403

### SELLING AND DISTRIBUTION COSTS

	2007	2006	2007	2006
	LVL	LVL	EUR	EUR
Advertising	5,888,620	4,607,953	8,378,751	6,556,526
Expenses of representative offices	2,128,954	1,671,591	3,029,229	2,378,460
Salaries and social security payments	933,110	685,037	1,327,696	974,720
Patents	510,827	477,477	726,841	679,389
Distribution expenses for goods	560,464	456,282	797,468	649,231
Registration costs for medicine	255,881	263,646	364,086	375,134
Commissions	563,585	200,421	801,909	285,173
Depreciation of fixed assets and amortisation of				
intangible assets	177,737	118,477	252,897	168,578
Freight insurance	49,173	61,300	69,967	87,222
Other	972,403	753,718	1,383,605	1,072,444
Total	12,040,754	9,295,902	17,132,449	13,226,877

### ADMINISTRATIVE EXPENSES

	2007 LVL	2006 LVL	2007 EUR	2006 EUR
			_	_
Salaries and social security payments	2,697,924	2,150,441	3,838,800	3,059,802
Depreciation of fixed assets and amortisation of				
intangible assets	430,808	326,267	612,985	464,236
Security costs	214,312	174,177	304,939	247,832
Transport	184,686	148,405	262,785	211,161
Personnel training and hiring expenses	132,148	185,814	188,030	264,390
Employee insurance	122,287	117,207	173,999	166,771
Electricity	126,330	107,004	179,751	152,253
Professional services	116,414	229,349	165,642	326,334
Communication expense	99,033	55,141	140,911	78,459
Computers maintenance	83,897	78,296	119,375	111,405
Business trips	71,390	113,671	101,579	161,739
Bank charges	70,986	73,877	101,004	105,118
Property and liability insurance	40,421	24,982	57,514	35,546
Other	2,385,379	1,807,479	3,394,087	2,571,810
Total	6,776,015	5,592,110	9,641,401	7,956,856

Currency exchange for the EUR – 0.702804

JSC "Grindeks" hereby informs that there were no changes made in its accounting policy in 2007. In non-audited financial accounts for the period January - December 2007 the Group has employed the same Accounting and Consolidation Principles as in the audited consolidated financial accounts for the year 2006, released on April 24, 2007.

Chairman of the Board

Janis Romanovskis