



## Press release

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### Continued organic growth and improved profitability

#### April – June 2014

The revenue for the second quarter increased to SEK 3,319 million (2,832). Organic growth was 4 percent (2) and real growth was 14 percent (2).

Loomis' operating income (EBITA)<sup>1)</sup> amounted to SEK 333 million (276). The operating margin increased to 10.0 percent compared to 9.8 percent during the second quarter of 2013.

Income before taxes amounted to SEK 303 million (236) and income after taxes was SEK 222 million (166).

Earnings per share before and after dilution increased to SEK 2.95 (2.21).

Cash flow from operating activities amounted to SEK 387 million (211), equivalent to 116 percent (76) of operating income (EBITA).

#### January– June 2014

The revenue for the first half of 2014 amounted to SEK 6,196 million (5,538) and organic growth was 4 percent (2). Real growth amounted to 9 percent (1).

Loomis' operating income (EBITA)<sup>1)</sup> amounted to SEK 575 million (494) and the operating margin increased to 9.3 percent (8.9).

Income before taxes amounted to SEK 513 million (470) and income after taxes was SEK 373 million (331).

Earnings per share before dilution was SEK 4.95 (4.45) and SEK 4.95 (4.40) after dilution.

Cash flow from operating activities amounted to SEK 398 million (268), equivalent to 69 percent (54) of operating income (EBITA).

"I am pleased to present another quarter with an increased operating margin and good growth. I remain convinced that we will, excluding VIA MAT, reach our goal of an operating margin of 10 percent for the full year 2014. The growth is mainly attributable to the USA where the successful implementation of new CMS contracts and increased revenue from Loomis SafePoint<sup>®</sup> are the key drivers. The improved margin is mainly a result of our continuous work to improve efficiency within our branches and most of the countries have improved. I particularly want to mention the development in the UK. During the quarter we have also been working on the integration of VIA MAT and we have secured a CMS contract with Bank of America. The trend we are seeing among the US banks toward increased outsourcing is continuing, which proves that our focus on quality and investments in modern facilities in the USA are successful", states Loomis President and CEO Jarl Dahlfors.

<sup>1)</sup> Earnings Before Interest, Taxes, Amortization of acquisition-related intangible fixed assets, Acquisition-related costs and revenue and Items affecting comparability.

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Jarl Dahlfors  
President and CEO

Anders Haker  
CFO

Cell number: +46 70 607 20 51  
Email: [jarl.dahlfors@loomis.com](mailto:jarl.dahlfors@loomis.com)

Cell number: +46 70 810 85 59  
Email: [anders.haker@loomis.com](mailto:anders.haker@loomis.com)

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