

## COMPANY ANNOUNCEMENT

5 August 2014

### Historical comparative figures for the Group's Premium brands

As mentioned in connection with the announcement of the interim report for Q3 2013/14, IC Companys' future quarterly reporting will be presented differently in order to reflect the financial performance of each of the three Premium brands that constitute the Group's core business. Quarterly reporting for the non-core business will remain unchanged.

The new reporting will lead to enhanced transparency in respect of the performance of the individual business units in the core business. Prior to the announcement of the annual report 2013/14 historical and comparative data for the three Premium brands has been compiled.

The compiled historical and comparative data is only relevant for the performance of the two brands Tiger of Sweden and By Malene Birger which were previously reported collectively under the segment Premium Contemporary. The historical and comparative data for the brand Peak Performance remains unchanged as the brand previously constituted the only business unit in the Premium Outdoor segment.

For the Group's non-core business, comprising the two brands Saint Tropez and Designers Remix, the performance will still be reported collectively.

The compiled comparative data has been attached to this announcement and is also available on the corporate website under: [iccompanys.com/investors/results-reports/key-figures](http://iccompanys.com/investors/results-reports/key-figures)

### IC Companys A/S

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## EARNINGS PERFORMANCE

	11/12	11/12	11/12	11/12	11/12	11/12	11/12	12/13	12/13	12/13	12/13	12/13	12/13	12/13	12/13	12/13	13/14	13/14	13/14	13/14
DKK million	Q1	Q2	H1	Q3	Q4	H2	FY	Q1	Q2	H1	Q3	Q4	H2	FY	Q1	Q2	H1	Q3		
<b>PEAK PERFORMANCE</b>																				
Revenue	312.8	297.9	610.7	285.0	79.8	364.8	975.5	336.2	227.7	563.9	267.5	99.0	366.6	930.5	343.7	221.6	565.3	277.7		
Wholesale and franchise	251.4	205.3	456.7	199.2	30.7	229.9	686.6	268.5	126.2	394.7	181.1	49.4	230.5	625.2	282.6	126.4	409.0	196.2		
Retail	61.4	92.6	154.0	85.8	49.1	134.9	288.9	67.7	101.5	169.2	86.4	49.6	136.1	305.3	61.1	95.2	156.3	81.5		
Same-store growth (%)*	-10%	-12%	-11%	5%	-6%	1%	-6%	7%	4%	5%	-10%	-1%	-7%	0%	-5%	3%	-1%	4%		
Operating profit before depreciation and amortisation (EBITDA)	50.2	44.8	95.0	37.5	(47.1)	(9.6)	85.4	82.7	23.3	106.0	33.4	(44.1)	(10.5)	95.5	75.7	28.4	104.0	43.7		
Depreciation and amortisation	(6.9)	(7.9)	(14.8)	(6.3)	(9.5)	(15.8)	(30.6)	(6.9)	(6.8)	(13.7)	(6.7)	(6.4)	(12.9)	(26.6)	(6.7)	(6.0)	(12.6)	(5.8)		
<b>Operating profit (EBIT)</b>	<b>43.3</b>	<b>36.9</b>	<b>80.2</b>	<b>31.2</b>	<b>(56.6)</b>	<b>(25.4)</b>	<b>54.8</b>	<b>75.8</b>	<b>16.5</b>	<b>92.3</b>	<b>26.7</b>	<b>(50.5)</b>	<b>(23.4)</b>	<b>68.9</b>	<b>69.0</b>	<b>22.4</b>	<b>91.4</b>	<b>37.9</b>		
EBIT margin (%)	13.8%	12.4%	13.1%	10.9%	-70.9%	-7.0%	5.6%	22.5%	7.2%	16.4%	10.0%	-51.0%	-6.4%	7.4%	20.1%	10.1%	16.2%	13.7%		
<b>TIGER OF SWEDEN</b>																				
Revenue	183.3	135.2	318.5	170.6	144.0	314.6	633.1	223.9	160.8	384.8	192.8	190.7	383.5	768.3	251.1	180.6	431.7	238.9		
Wholesale and franchise	111.4	68.5	179.9	117.1	70.9	188.0	367.9	138.5	85.0	223.5	133.8	109.7	243.5	467.0	170.2	96.7	266.9	174.7		
Retail	71.9	66.7	138.6	53.5	73.1	126.6	265.2	85.4	75.8	161.2	59.0	81.0	140.0	301.3	80.9	83.9	164.8	64.2		
Same-store growth (%)*	4%	15%	10%	9%	8%	9%	-9%	9%	16%	13%	-3%	15%	13%	13%	1%	14%	7%	-4%		
Operating profit before depreciation and amortisation (EBITDA)	41.9	11.3	53.1	18.3	17.1	35.4	88.5	44.5	6.3	50.9	24.1	17.0	41.2	92.1	45.0	6.5	51.6	34.8		
Depreciation and amortisation	(2.8)	(3.1)	(5.9)	(3.3)	(2.8)	(6.1)	(12.1)	(3.5)	(3.5)	(7.0)	(3.8)	(4.2)	(8.0)	(15.0)	(3.4)	(3.6)	(7.0)	(3.8)		
<b>Operating profit (EBIT)</b>	<b>39.0</b>	<b>8.2</b>	<b>47.2</b>	<b>14.9</b>	<b>14.3</b>	<b>29.2</b>	<b>76.4</b>	<b>41.0</b>	<b>2.9</b>	<b>43.9</b>	<b>20.3</b>	<b>12.8</b>	<b>33.2</b>	<b>77.0</b>	<b>41.7</b>	<b>2.9</b>	<b>44.6</b>	<b>31.1</b>		
EBIT margin (%)	21.3%	6.0%	14.8%	8.7%	9.9%	9.3%	12.1%	18.3%	1.8%	11.4%	10.5%	6.7%	8.6%	10.0%	16.6%	1.6%	10.3%	13.0%		
<b>BY MALENE BIRGER</b>																				
Revenue	90.0	60.2	150.2	83.6	38.2	121.8	272.0	92.4	50.9	143.3	100.0	52.0	152.0	295.3	91.2	68.6	159.8	92.4		
Wholesale and franchise	73.4	39.6	113.0	65.9	20.0	85.9	198.9	73.5	27.6	101.1	80.6	28.0	108.6	209.7	69.8	40.5	110.3	70.8		
Retail	16.6	20.6	37.2	17.7	18.2	35.9	73.1	18.9	23.3	42.2	19.4	24.0	43.4	85.6	21.4	28.1	49.5	21.6		
Same-store growth (%)*	30%	17%	22%	22%	-5%	7%	15%	7%	5%	6%	8%	38%	22%	13%	10%	12%	11%	-1%		
Operating profit before depreciation and amortisation (EBITDA)	19.0	5.4	24.3	12.3	(5.3)	7.0	31.3	17.6	(2.4)	15.2	16.5	(2.9)	13.7	28.9	14.7	3.9	18.6	13.1		
Depreciation and amortisation	(2.5)	(2.3)	(4.8)	(2.5)	(2.5)	(5.0)	(9.8)	(2.6)	(2.7)	(5.3)	(2.8)	(2.7)	(5.6)	(10.9)	(2.6)	(2.4)	(5.0)	(2.4)		
<b>Operating profit (EBIT)</b>	<b>16.4</b>	<b>3.2</b>	<b>19.6</b>	<b>9.7</b>	<b>(7.8)</b>	<b>1.9</b>	<b>21.5</b>	<b>15.0</b>	<b>(5.1)</b>	<b>10.0</b>	<b>13.7</b>	<b>(5.6)</b>	<b>8.1</b>	<b>18.0</b>	<b>12.1</b>	<b>1.5</b>	<b>13.6</b>	<b>10.8</b>		
EBIT margin (%)	18.2%	5.2%	13.0%	11.6%	-20.4%	1.6%	7.9%	16.2%	-9.9%	6.9%	13.7%	-10.8%	5.3%	6.1%	13.3%	2.2%	8.5%	11.6%		
<b>NON-CORE</b>																				
Revenue	119.0	89.5	208.5	102.3	105.8	208.1	416.6	128.1	92.5	220.6	106.3	102.9	209.1	429.7	131.5	91.2	222.9	106.5		
Wholesale and franchise	79.2	40.4	119.6	62.5	52.0	114.5	234.1	79.1	42.5	121.6	65.9	47.1	113.1	234.7	81.8	40.5	122.3	64.1		
Retail	39.8	49.1	88.9	39.8	53.8	93.6	182.5	49.0	50.0	99.0	40.3	55.8	96.0	195.0	49.9	50.7	100.6	42.4		
Same-store growth (%)*	-2%	-5%	-3%	-5%	-3%	-4%	-4%	-4%	8%	3%	-11%	0%	-5%	0%	4%	-4%	2%	3%		
Operating profit before depreciation and amortisation (EBITDA)	18.1	(4.6)	13.5	0.9	(0.9)	(0.0)	13.6	22.2	2.0	24.3	10.3	7.3	16.8	41.1	17.6	3.5	21.2	9.6		
Depreciation and amortisation	(2.7)	(2.8)	(5.5)	(2.7)	(2.8)	(5.5)	(11.0)	(2.7)	(2.7)	(5.5)	(2.7)	(2.8)	(5.4)	(10.9)	(2.3)	(2.2)	(4.6)	(2.3)		
<b>Operating profit (EBIT)</b>	<b>15.4</b>	<b>(7.4)</b>	<b>8.0</b>	<b>(1.8)</b>	<b>(3.7)</b>	<b>(5.5)</b>	<b>2.5</b>	<b>19.5</b>	<b>(0.7)</b>	<b>18.8</b>	<b>7.6</b>	<b>4.5</b>	<b>11.4</b>	<b>30.2</b>	<b>15.3</b>	<b>1.3</b>	<b>16.6</b>	<b>7.3</b>		
EBIT margin (%)	12.9%	-8.3%	3.8%	-1.8%	-3.5%	-2.6%	0.6%	15.2%	-0.8%	8.5%	7.2%	4.4%	5.5%	7.0%	11.6%	1.4%	7.4%	6.9%		

\* From Q1 2012/13 same-store growth has been calculated based on retail stores and own e-commerce, but not including outlets.

## EARNINGS PERFORMANCE

DKK million	11/12 Q1	11/12 Q2	11/12 H1	11/12 Q3	11/12 Q4	11/12 H2	11/12 FY	12/13 Q1	12/13 Q2	12/13 H1	12/13 Q3	12/13 Q4	12/13 H2	12/13 FY	13/14 Q1	13/14 Q2	13/14 H1	13/14 Q3
<b>CONTINUING ACTIVITIES</b>																		
Revenue	705.1	582.8	1,287.9	641.5	367.8	1,009.3	2,297.2	780.6	532.0	1,312.6	666.6	444.5	1,111.2	2,423.8	817.5	562.0	1,379.7	715.5
<i>Wholesale and franchise</i>	515.4	353.8	869.2	444.7	173.6	618.3	1,487.5	559.6	281.4	841.0	461.4	234.0	695.6	1,536.6	604.4	304.1	908.5	505.7
<i>Retail</i>	189.7	229.0	418.7	196.8	194.2	391.0	809.7	221.0	250.6	471.6	205.1	210.5	415.6	887.2	213.3	257.9	471.2	209.8
<i>Same-store growth (%)*</i>	-2%	-2%	-1%	6%	-1%	3%	0%	5%	8%	7%	-7%	8%	2%	5%	1%	5%	3%	1%
Operating profit before depreciation and amortisation (EBITDA)	129.1	56.8	185.9	68.9	(36.2)	32.7	218.7	167.0	29.2	196.3	84.4	(22.8)	61.2	257.5	153.0	42.4	195.4	101.2
Depreciation and amortisation	(15.0)	(16.0)	(31.0)	(14.9)	(17.6)	(32.5)	(63.5)	(15.7)	(15.6)	(31.4)	(16.0)	(16.2)	(32.0)	(63.4)	(14.9)	(14.3)	(29.2)	(14.2)
<b>Operating profit (EBIT)</b>	<b>114.1</b>	<b>40.8</b>	<b>154.9</b>	<b>54.0</b>	<b>(53.8)</b>	<b>0.2</b>	<b>155.1</b>	<b>151.3</b>	<b>13.6</b>	<b>164.9</b>	<b>68.4</b>	<b>(39.0)</b>	<b>29.2</b>	<b>194.1</b>	<b>138.1</b>	<b>28.1</b>	<b>166.2</b>	<b>87.0</b>
<i>EBIT margin (%)</i>	16.2%	7.0%	12.0%	8.4%	-14.6%	0.0%	6.8%	19.4%	2.6%	12.6%	10.3%	-8.8%	2.6%	8.0%	16.9%	5.0%	12.0%	12.2%
<b>DISCONTINUING ACTIVITIES</b>																		
Revenue	469.9	346.7	816.6	393.4	311.9	705.3	1,521.9	416.0	306.9	722.9	353.4	283.0	636.4	1,359.3	345.4	240.4	585.9	253.9
<i>Wholesale and franchise</i>	297.5	157.7	455.2	249.5	163.3	412.8	868.0	266.8	138.6	405.4	222.9	126.9	349.8	755.2	199.3	93.4	292.7	143.8
<i>Retail</i>	172.4	189.0	361.4	143.9	148.6	292.5	653.9	149.2	168.3	317.5	130.5	156.1	286.6	604.1	146.1	147.1	293.2	110.1
<i>Same-store growth (%)*</i>	-3%	-3%	-3%	3%	-3%	0%	-2%	-2%	4%	2%	-8%	6%	0%	1%	1%	4%	2%	2%
Operating profit before depreciation and amortisation (EBITDA)	44.8	(15.8)	29.0	11.8	(0.3)	11.5	40.5	25.6	(7.7)	17.9	1.5	(113.4)	(111.6)	(93.7)	26.2	1.6	27.8	31.7
Depreciation and amortisation	(12.4)	(25.6)	(38.0)	(10.1)	(17.1)	(27.2)	(65.2)	(11.1)	(11.4)	(22.5)	(11.9)	(39.5)	(51.5)	(74.0)	(5.3)	(4.8)	(10.1)	(5.1)
<b>Operating profit (EBIT)</b>	<b>32.4</b>	<b>(41.4)</b>	<b>(9.0)</b>	<b>1.7</b>	<b>(17.4)</b>	<b>(15.7)</b>	<b>(24.7)</b>	<b>14.5</b>	<b>(19.1)</b>	<b>(4.6)</b>	<b>(10.4)</b>	<b>(152.9)</b>	<b>(163.1)</b>	<b>(167.7)</b>	<b>20.9</b>	<b>(3.2)</b>	<b>17.7</b>	<b>26.6</b>
<i>EBIT margin (%)</i>	6.9%	-11.9%	-1.1%	0.4%	-5.6%	-2.2%	-1.6%	3.5%	-6.2%	-0.6%	-2.9%	-54.0%	-25.6%	-12.3%	6.1%	-1.3%	3.0%	10.5%
<b>GROUP</b>																		
Revenue	1,175.0	929.5	2,104.5	1,034.9	679.7	1,714.6	3,819.1	1,196.6	838.9	2,035.5	1,020.0	727.5	1,747.5	3,783.0	1,163.1	802.4	1,965.6	969.4
<i>Wholesale and franchise</i>	812.9	511.5	1,324.4	694.2	336.9	1,031.1	2,355.5	826.4	420.0	1,246.4	684.4	361.0	1,045.4	2,291.8	803.8	397.5	1,201.3	649.6
<i>Retail</i>	362.1	418.0	780.1	340.7	342.8	683.5	1,463.6	370.2	418.9	789.1	335.6	366.6	702.2	1,491.3	359.3	405.0	764.3	319.8
<i>Same-store growth (%)*</i>	-4%	-8%	-6%	-2%	-8%	-5%	-6%	-2%	4%	1%	-10%	7%	0%	0%	5%	7%	6%	1%
Operating profit before depreciation and amortisation (EBITDA)	173.9	41.0	214.9	80.7	(36.5)	44.2	259.1	192.6	21.5	214.2	85.9	(136.2)	(50.3)	163.9	179.2	44.1	223.1	132.9
Depreciation and amortisation	(27.4)	(41.7)	(69.0)	(25.0)	(34.7)	(59.7)	(128.7)	(26.8)	(27.0)	(53.9)	(27.9)	(55.7)	(83.6)	(137.5)	(20.2)	(19.2)	(39.3)	(19.3)
<b>Operating profit (EBIT)</b>	<b>146.5</b>	<b>(0.6)</b>	<b>145.9</b>	<b>55.7</b>	<b>(71.2)</b>	<b>(15.5)</b>	<b>130.4</b>	<b>165.8</b>	<b>(5.5)</b>	<b>160.3</b>	<b>58.0</b>	<b>(191.9)</b>	<b>(133.9)</b>	<b>26.4</b>	<b>159.0</b>	<b>24.9</b>	<b>183.8</b>	<b>113.6</b>
<i>EBIT margin (%)</i>	12.5%	-0.1%	6.9%	5.4%	-10.5%	-0.9%	3.4%	13.9%	-0.7%	7.9%	5.7%	-26.4%	-7.7%	0.7%	13.7%	3.1%	9.4%	11.7%

\* From Q1 2012/13 same-store growth has been calculated based on retail stores and own e-commerce, but not including outlets.

## GEOGRAPHIC REVENUE AND SALES POINTS

DKK million	11/12	11/12	11/12	12/13	12/13	12/13	13/14
	H1	H2	FY	H1	H2	FY	H1
<b>PEAK PERFORMANCE</b>							
Geographic revenue							
Nordic region	371.5	256.5	628.0	363.4	265.0	628.4	348.0
Rest of Europe	217.5	97.0	314.5	175.3	92.1	267.4	190.7
Rest of the world	21.7	11.3	33.0	25.2	9.5	34.7	26.6
<b>Total</b>	<b>610.7</b>	<b>364.8</b>	<b>975.5</b>	<b>563.9</b>	<b>366.6</b>	<b>930.5</b>	<b>565.3</b>
Sales points							
Wholesale third party stores <sup>1</sup>			1,970			1,979	
Franchise stores			52	47		46	47
Retail stores <sup>2</sup>			36	41		40	39
Concessions			0			0	
<b>TIGER OF SWEDEN</b>							
Geographic revenue							
Nordic region	289.1	276.2	564.6	338.6	331.8	671.1	367.3
Rest of Europe	19.2	27.0	46.9	32.2	35.4	66.9	46.2
Rest of the world	10.2	11.4	21.6	14.0	16.3	30.3	18.3
<b>Total</b>	<b>318.5</b>	<b>314.6</b>	<b>633.1</b>	<b>384.8</b>	<b>383.5</b>	<b>768.3</b>	<b>431.8</b>
Sales points							
Wholesale third party stores <sup>1</sup>			853			1,083	
Franchise stores			12	12		15	14
Retail stores <sup>2</sup>			13	12		13	16
Concessions			12			12	11
<b>BY MALENE BIRGER</b>							
Geographic revenue							
Nordic region	79.4	65.3	144.0	81.2	83.0	163.5	92.1
Rest of Europe	53.5	41.4	95.6	43.5	46.2	90.5	45.5
Rest of the world	17.3	15.1	32.4	18.6	22.7	41.3	22.1
<b>Total</b>	<b>150.2</b>	<b>121.8</b>	<b>272.0</b>	<b>143.3</b>	<b>151.9</b>	<b>295.3</b>	<b>159.7</b>
Sales points							
Wholesale third party stores			850			884	
Franchise stores			15	15		14	16
Retail stores <sup>2</sup>			5	5		5	7
Concessions			7			6	7
<b>NON-CORE</b>							
Geographic revenue							
Nordic region	152.8	151.8	304.6	174.0	180.4	354.4	182.2
Rest of Europe	41.8	34.9	76.7	41.2	27.5	68.7	36.5
Rest of the world	13.9	21.4	35.3	5.4	1.2	6.6	4.2
<b>Total</b>	<b>208.5</b>	<b>208.1</b>	<b>416.6</b>	<b>220.6</b>	<b>209.1</b>	<b>429.7</b>	<b>222.9</b>
Sales points							
Wholesale third party stores			420			424	
Franchise stores			17	15		17	14
Retail stores <sup>2</sup>			39	42		44	45
Concessions			25			24	21

1) Double counting can occur since stores with both a men's concept and a women's concept of the same brand are included twice

2) Retail stores including outlets, but excluding concessions

## GEOGRAPHIC REVENUE AND SALES POINTS

DKK million	11/12	11/12	11/12	12/13	12/13	12/13	13/14
	H1	H2	FY	H1	H2	FY	H1
<b>CONTINUING ACTIVITIES</b>							
Geographic revenue							
Nordic region	892.8	749.8	1,641.2	957.2	860.2	1,817.4	989.6
Rest of Europe	332.0	200.3	533.7	292.2	201.2	493.5	318.9
Rest of the world	63.1	59.2	122.3	63.2	49.7	112.9	71.2
<b>Total</b>	<b>1,287.9</b>	<b>1,009.3</b>	<b>2,297.2</b>	<b>1,312.6</b>	<b>1,111.2</b>	<b>2,423.8</b>	<b>1,379.7</b>
Sales points							
Wholesale third party stores <sup>1</sup>			4,093			4,370	
Franchise stores			96	89		92	91
Retail stores <sup>2</sup>			92	100		102	107
Concessions			44			42	39
<b>DISCONTINUING ACTIVITIES</b>							
Geographic revenue							
Nordic region	389.1	349.4	739.9	388.6	343.8	732.3	292.0
Rest of Europe	379.1	305.3	683.0	292.0	254.6	546.5	260.5
Rest of the world	48.4	50.6	99.0	42.3	38.2	80.5	33.4
<b>Total</b>	<b>816.6</b>	<b>705.3</b>	<b>1,521.9</b>	<b>722.9</b>	<b>636.5</b>	<b>1,359.3</b>	<b>585.9</b>
Sales points							
Wholesale third party stores <sup>1</sup>			5,325			5,189	
Franchise stores			127	115		78	74
Retail stores <sup>2</sup>			162	152		103	82
Concessions			161			55	50
<b>GROUP</b>							
Geographic revenue							
Nordic region	1,281.9	1,099.2	2,381.1	1,345.8	1,203.9	2,549.7	1,281.6
Rest of Europe	711.1	505.6	1,216.7	584.2	455.8	1,040.0	579.4
Rest of the world	111.5	109.8	221.3	105.5	87.9	193.4	104.6
<b>Total</b>	<b>2,104.5</b>	<b>1,714.6</b>	<b>3,819.1</b>	<b>2,035.5</b>	<b>1,747.5</b>	<b>3,783.0</b>	<b>1,965.6</b>
Sales points							
Wholesale third party stores <sup>1</sup>			9,418			9,559	
Franchise stores			223	204		170	165
Retail stores <sup>2</sup>			254	252		205	189
Concessions			205			97	89

1) Double counting can occur since stores with both a men's concept and a women's concept of the same brand are included twice

2) Retail stores including outlets, but excluding concessions