## ŠIAULIU BANKS

## CONFIRMATION FROM THE RESPONSIBLE PERSONS

We, Chief Executive Officer of Šiaulių banks AB Vytautas Sinius and Chief Accountant Vita Adomaityte, confirm hereby that the provided consolidated financial statements of Šiaulių bankas AB for the first half of 2014 are compiled in compliance with applicable accounting standards, correspond to the reality and correctly reveal the assets, liabilities, financial status, activity result and cash flows of Šiauliụ banks AB and its Group of Companies. As far as we are aware the review of business development and performance in this interim report is revealed correctly.

Chief Executive Officer
Chief Accountant




Vita Adomaitytè


CONDENSED INTERIM FINANCIAL STATEMENTS
for the six month period ended 30 June 2014

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## ŠIAULIU 解 BANKAS

## ŠIAULIU BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU̧ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
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CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU̧ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## ASSETS

Cash and cash equivalents
Due from other banks
Trading securities
Derivative financial instruments
Loans to customers
Finance lease receivables
Investment securities:

- available-for-sale
- held-to-maturity

Investments in subsidiaries and associates
Intangible assets
Property, plant and equipment
Investment property
Current income tax prepayment
Deferred income tax asset
Other assets
Assets classified as held for sale
Total assets
LIABILITIES
Due to other banks and financial institutions
Liabilities at fair value through profit or loss
Due to customers
Special and lending funds
Current income tax liabilities
Deferred income tax liabilities
Other liabilities
Liabilities related to assets classified as held for sale
Total liabilities
EQUITY
Share capital
Share premium
Reserve capital
Statutory reserve
Financial assets revaluation reserve
Retained earnings
Non-controlling interest
Total equity
Total liabilities and equity

| Notes |  | 30-06-2014 |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
|  | 464563 | 464508 | 481002 | 480999 |
|  | 12355 | 12355 | 5995 | 5995 |
| 2 | 91092 | 191092 | 70648 | 193648 |
|  | 19300 | 17961 | 22347 | 21008 |
| 1 | 2323486 | 2696664 | 2375700 | 2723662 |
| 1 | 180082 | 20138 | 205093 | 20779 |
| 2 | 129304 | 128317 | 188203 | 186432 |
| 2 | 1572705 | 1551115 | 1309375 | 1300833 |
| 2 | - | 42901 | - | 51562 |
|  | 1492 | 1163 | 1178 | 887 |
|  | 43954 | 34820 | 45546 | 35914 |
| 3 | 60398 | 16416 | 86637 | 47565 |
|  | - | - | 10 |  |
|  | 2486 | 810 | 6183 | 4723 |
| 3 | 184410 | 32845 | 147657 | 21525 |
| 2 | 371747 | 154376 | 388360 | 155296 |
|  | 5457374 | 5365481 | 5333934 | 5250828 |


|  | 281159 | 304351 | 264234 | 301206 |
| ---: | ---: | ---: | ---: | ---: |
| 12 | 67559 | 67559 | 68855 | 68855 |
| 4 | 4621708 | 4621997 | 4529237 | 4530021 |
|  | 3380 | 3380 | 7354 | 7354 |
|  | 593 | - | 1028 | - |
|  | 4370 | - | 4952 | - |
|  | 40331 | 18099 | 41467 | 22167 |
| 2 | 87581 | - | 92620 | - |
|  | 5106681 | 5015386 | 5009747 | 4929603 |
| 6 | 270000 | 270000 | 250000 | 250000 |
| 6 | 12719 | 12719 | 32719 | 32719 |
|  | 2611 | 2611 | 2611 | 2611 |
|  | 5005 | 4403 | 3243 | 2641 |
|  | 2632 | 2632 | $(1990)$ | $(1990)$ |
|  | 57726 | 57730 | 37104 | 35244 |
|  | - | - | 500 |  |
|  | 350693 | 350095 | 324187 | 321225 |
|  | 5457374 | 5365481 | 5333934 | 5250828 |

The notes on pages 10-33 constitute an integral part of these financial statements.
Chief Executive Officer


CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)


The notes on pages 10-33 constitute an integral part of these financial statements.
Chief Executive Officer
Vytautas Sinus
Vita Adomaityte

## Chief Accountant

20 August 2014


CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

THE GROUP'S AND THE BANK'S STATEMENTS OF COMPREHENSIVE INCOME


The notes on pages 10-33 constitute an integral part of these financial statements.
Chief Executive Officer
Chief Accountant


Vytautas Sinus

Vita Adomaitytė

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU̧ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
THE GROUP'S AND THE BANK'S INCOME STATEMENTS FOR THE PERIOD

|  | 01-04-2014-30-06-2014 |  | 01-04-2013-30-06-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Interest and similar income | 46881 | 47249 | 47482 | 46755 |
| Interest expense and similar charges | (21 237) | (21 247) | (29 968) | (30 034) |
| Net interest income | 25644 | 26002 | 17514 | 16721 |
| Fee and commission income | 7539 | 7732 | 7101 | 7178 |
| Fee and commission expense | (3 337) | (2832) | (2953) | (2 569) |
| Net fee and commission income | 4202 | 4900 | 4148 | 4609 |
| Net loss from embedded derivatives | (2 469) | (2 469) | (1 185) | (1 185) |
| Net gain from financial liabilities at fair value through profit or loss | 682 | 682 | - | - |
| Net gain from operations with securities | 4923 | 4857 | (1351) | (1 351) |
| Net foreign exchange gain | 2542 | 2542 | 1172 | 1172 |
| Gain from derecognition of financial assets | 1057 | 1057 | - | - |
| Net gain (loss) from disposal of assets | 1965 | 1470 | 204 | (21) |
| Other operating income | 8239 | 551 | 9769 | 491 |
| Salaries and related expenses | $(11$ 309) | (9759) | (10 882) | (9 263) |
| Other administrative expenses | (5653) | (5735) | $(5875)$ | (5917) |
| Other expenses | (7 706) | (909) | (8859) | (787) |
| Operating profit before impairment losses | 22117 | 23189 | 4655 | 4469 |
| Impairment losses on loans and other assets | (15 162) | (9 314) | $(5206)$ | (3 846) |
| Impairment losses on investments in subsidiaries | - | $(14653)$ | - | - |
| Dividends from investments in subsidiaries | - | 11053 | - | 2400 |
| Profit from continuing operations before income tax | 6955 | 10275 | (551) | 3023 |
| Profit from discontinued operations | 6117 | - | 3784 | - |
| Income tax (expense) | $(1856)$ | (2056) | (423) | (161) |
| Net profit for the period | 11216 | 8219 | 2810 | 2862 |
| Net profit attributable to: |  |  |  |  |
| Owners of the Bank | 11222 | 8219 | 2801 | 2862 |
| from continuing operations | 5105 | 8219 | (983) | 2862 |
| from discontinued operations | 6117 | - | 3784 | - |
| Non-controlling interest (from continuing operations) | (6) | - | 9 | - |

## ŠIAULIŲ BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
THE GROUP'S STATEMENT OF CHANGES IN EQUITY

|  |  | Attributable to the owners of the Bank |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { N } \\ & \stackrel{1}{0} \end{aligned}$ | $\overline{0}$ 0 0 0 0 0 0 $\vdots$ |  |  |  |  |  | $\begin{aligned} & \overline{\mathrm{T}} \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ |  |  |
| 31 December 2012 |  | 234858 | 47861 | 2611 | 5194 | 1891 | 21206 | 313621 | 835 | 314456 |
| Increase in share capital | 6 | 15142 | (15 142) | - | - | - | - | - | - | - |
| Payment of dividends | 6 | - | - | - | - | - | (1774) | (1774) | - | (1774) |
| Transfer to statutory reserve |  | - | - | - | - | 1352 | (1352) | - | - | - |
| Total comprehensive income (loss) |  | - | - | - | (7869) | - | 6512 | (1357) | 13 | (1344) |
| 30 June 2013 |  | 250000 | 32719 | 2611 | (2675) | 3243 | 25192 | 311090 | 848 | 311938 |
| Acquisition of subsidiary | 2 | - | - | - | - | - | - | - | (428) | (428) |
| Total comprehensive income |  | - | - | - | 685 | - | 11912 | 12597 | 80 | 12677 |
| 31 December 2013 |  | 250000 | 32719 | 2611 | (1990) | 3243 | 37104 | 323687 | 500 | 324187 |
| Increase in share capital | 6 | 20000 | (20000) | - | - | - | - | - | - | - |
| Acquisition of subsidiary | 2 | - | - | - | - | - | - | - | (500) | (500) |
| Transfer to statutory reserve |  | - | - | - | - | 1762 | (1762) | - | - | - |
| Total comprehensive income |  | - | - | - | 4622 | - | 22384 | 27006 | - | 27006 |
| 30 June 2014 |  | 270000 | 12719 | 2611 | 2632 | 5005 | 57726 | 350693 | - | 350693 |

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU̧ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
THE BANK'S STATEMENT OF CHANGES IN EQUITY

|  | $$ | $\overline{0}$ 0 0 0 0 0 0 |  |  |  |  |  | $\stackrel{\bar{\square}}{\square}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 December 2012 |  | 234858 | 47861 | 2611 | 5194 | 1289 | 27043 | 318856 |
| Increase in share capital | 6 | 15142 | (15 142) | - | - | - | - | - |
| Payment of dividends | 6 | - | - | - | - | - | (174) | (1774) |
| Transfer to statutory reserve |  | - | - | - | - | 1352 | (1352) | - |
| Total comprehensive income (loss) |  | - | - | - | (7869) | - | 6277 | (1592) |
| 30 June 2013 |  | 250000 | 32719 | 2611 | (2 675) | 2641 | 30794 | 316090 |
| Total comprehensive income |  | - | - | - | 685 | - | 4450 | 5135 |
| 31 December 2013 |  | 250000 | 32719 | 2611 | (1990) | 2641 | 35244 | 321225 |
| Increase in share capital | 6 | 20000 | (20000) | - | - | - | - | - |
| Transfer to statutory reserve |  | - | - | - | - | 1762 | (1762) | - |
| Total comprehensive income |  | - | - | - | 4622 | - | 24248 | 28870 |
| 30 June 2014 |  | 270000 | 12719 | 2611 | 2632 | 4403 | 57730 | 350095 |

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

|  | for the six month period ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-06-2014 |  |  | 30-06-2013 |
| Operating activities | Group | Bank | Group | Bank |
| Interest received | 68910 | 70601 | 60293 | 56300 |
| Interest paid | (41932) | (41958) | (51 215) | (51 332) |
| Net cash received from service and commission fees | 7821 | 9051 | 6460 | 7333 |
| Cash inflows from trade in trading securities | 4059 | 4059 | 8342 | 8342 |
| Net inflows from foreign exchange operations | 4461 | 4461 | 3049 | 3049 |
| Recoveries on loans previously written off | 469 | 38 | 326 | 102 |
| Salaries and related payments to and on behalf of employees | $(22848)$ | $(19665)$ | $(18730)$ | (15 655) |
| Other net cash receipts (payments) | 8906 | (6461) | (3 249) | (10 211) |
| Income tax paid | (263) | - | (1350) |  |
| Net cash flow from operating activities before change in operating assets and liabilities | 29583 | 20126 | 3926 | (2072) |
| Change in operating assets and liabilities: |  |  |  |  |
| (Increase) decrease in trading securities | (12 812) | 10188 | (113 249) | (236 296) |
| (Increase) in loans to credit and financial institutions | (6360) | (6360) | (1758) | (1758) |
| Decrease (increase) in loans to customers | 52028 | 2014 | $(776019)$ | (815 556) |
| (Increase) in other assets | (25 918) | (11 358) | (262 521) | (17 250) |
| Increase (decrease) in liabilities to credit and financial institutions | 15767 | 1987 | (27 043) | (29 288) |
| Increase in deposits, special and leanding funds | 88497 | 88002 | 2316874 | 2356473 |
| Decrease (increase) in other liabilities | (7 140) | (5002) | 102963 | 8707 |
| Change | 104062 | 79471 | 1239247 | 1265032 |
| Net cash flow from from operating activities | 133645 | 99597 | 1243173 | 1262960 |
| Investing activities |  |  |  |  |
| (Acquisition) of tangible and intangible assets | (7826) | (2 133) | (52 530) | (42 560) |
| Disposal of tangible and intangible assets | 35758 | 35429 | 2504 | 917 |
| (Acquisition) of held-to-maturity securities | (444 268) | (431 220) | $(1128$ 131) | (1119 685) |
| Proceeds from redemption of held-to-maturity securities | 200468 | 200468 | 77975 | 77975 |
| (Acquisition) of available-for-sale securities | (37 698) | $(37606)$ | (176 348) | (176 227) |
| Disposal of available-for-sale securities | 103835 | 103832 | 151765 | 151764 |
| (Acquisition) of subsidiaries | - | (5992) | (101 649) | (140 739) |
| Dividends received | 157 | 21144 | - | 2400 |
| Net cash from (used in) investing activities | (149 574) | (116 078) | (1226 414) | (1246155) |
| Financing activities |  |  |  |  |
| Payment of dividends | (10) | (10) | (1 145) | (1 145) |
| Payment to minority shareholders | (500) | - | - | - |
| Redemption of debt securities in issue | - | - | (22 912) | (22 912) |
| Net cash flow from financing activities | (510) | (10) | (24 057) | (24057) |
| Net increase in cash and cash equivalents | (16 439) | (16 491) | (7298) | (7 252) |
| Cash and cash equivalents at 1 January | 481002 | 480999 | 221855 | 221805 |
| Cash and cash equivalents at 30 June | 464563 | 464508 | 214557 | 214553 |

## ŠIAULIŲ

## GENERAL INFORMATION

Šiauliu Bankas AB was registered as a public company in the Enterprise Register of the Republic of Lithuania on 4 February 1992. The Bank is licensed by the Bank of Lithuania to perform all banking operations provided for in the Law on Commercial Banks of the Republic of Lithuania and the Statute of the Bank. In this document, Siauliu Bankas AB is referred to as the Bank, Siaulių Bankas AB and its subsidiaries - the Group.

The Head Office of the Bank is located in Šiauliai, Tilžès str. 149, LT-76348. The bank has 14 branches in Kelmé, Klaipėda, Kuršėnai, Mažeikiai, Palanga, Šilutè, Vilnius, Alytus, Útena, Kaunas, Druskininkai, Panevėžys, Šiauliai, Radviliškis and 61 client service units. As of 30 June 2014 the Bank had 686 employees (31 December 2013: 680). As of 30 June 2014 the Group (except subsidiaries held for sale) had 829 employees (31 December 2013: 824 employees).

The Bank's shares are listed on the Official List of the Vilnius Stock Exchange - NASDAQ OMX Vilnius AB.
As of 30 June 2014 and as of 31 December 2013 the Bank owned the following subsidiaries:
Siauliu Banko Lizingas UAB (finance and operating lease activities),
Şiauliụ Banko Investicijų Valdymas UAB (investment management activities), Siaulių Banko Turto Fondas UAB ( real estate management activities), Minera $\cup A B$ ( real estate management activities),
SBTF UAB (real estate management activities),
Pavasaris $\cup A B$ (development of the area of multi-apartment residential houses),
7. Kėdainių oda UAB (indirect control; leather processing, production activities).

As of 30 June 2014 and as of 31 December 2013 the Bank owned directly controlled subsidiaries held for sale:
8. Ukio Banko Lizingas UAB (finance lease activities)
9. Bonum Publicum GD UAB (life insurance activities),
10. Eastern Europe Development Fund UAB (real estate management activities),
11. Sporto Klubu Investicijos UAB (real estate management activities),
12. Trade Project UAB (real estate management activities),
13. Investicinio Turto Valdymas $\cup A B$ (real estate management activities),

14-18. ZSA 1 UAB, ZSA 2 UAB, ZSA 3 UAB , ZSA 4 UAB , ZSA 5 UAB (real estate management activities),
As of 30 , June 2014 and as of 31 December 2013 the Bank had the indirectly controlled subsidiaries held for sale: 19. Zalgirio Sporto Arena UAB (real estate management activities),
20. Nacionalinis Futbolo Stadionas UAB (development of the football stadium).

According to the agreement signed among Šiauliu Bankas AB, administrator of Ūkio Bankas AB and a state-owned enterprise Indèlių ir Investicijų Draudimas signed 23 February 2013 and its subsequent amendments (details on the transaction are disclosed in financial statements of Siaulių bankas for the year 2013), 2 February 2014 was the date of the expiration of the option held by Ükio Bankas to puchase back a part of assets acquired by Siauliug Bankas.
None of the five options, under which a part of the assets acquired by Šiaulių Bankas from Ūkio Bankas could be sold, was realised.
The expiration of the options did not cause changes in the accounting of Šiaulių Bankas.
This condensed interim financial information for the six month period ended 30 June 2014 has been prepared in accordance with IAS 34, "Interim Financial Reporting" as adopted by the EU. The condensed interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2013, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by EU. The accounting policies applied by the Group and the Bank in these condensed interim financial statements are the same as those applied by the Group and the Bank in their financial statements as at and for the year ended 31 December 2013, which were prepared in accordance with IFRS as adopted by the EU.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current event and actions, actual results ultimately may differ from those estimates. In preparing these condensed interim financial statements, the significant judgements made in applying Group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements as at and for the year ended 31 December 2013.

These financial statements combine the consolidated financial statements for the Group and stand-alone financial statements of the Bank. Such format of reporting was adopted to ensure consistency of presentation with the format prescribed by the Bank of Lithuania and applied for statutory reporting.
Amounts shown in these financial statements are presented in the local currency, Litas (LTL). Since 2 February 2002 the exchange rate of the litas was pegged to the euro at a rate of LTL $3.4528=$ EUR 1.
No significant amounts of the Group's and the Bank's income or expenses are of a substantial seasonal nature.

## ŠIAULIU BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 1 LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES

Credit risk is defined as the risk for the Group to incur losses due to the Group's customers' failure to fulfil their financial obligations towards the Group. Credit exposures arise principally in lending activities and it is the most significant risk in the Group's banking activities. There is also credit risk in investment activities that arise from debt securities and in the Group's asset portfolio as well as in the off-balance sheet financial instruments, such as loan commitments, guarantees and letters of credit.
The Bank regularly reviews its credit risk management policies which include lending policies, credit risk limit control, other credit risk mitigation measures as well as the internal control and internal audit of credit risk management.
The Bank takes risks only in the fields, which are well known to it and where it has long-term experience, trying to avoid excessive risk in transactions that can have negative influence to the big portion of shareholders' equity but seeks the sufficient profitability which, in terms of increasing competition, would ensure the stable Bank's position in the market and would increase the Bank's value. In assessing exposure to credit risk, the Bank adheres to the principle of prudence.
The aim of the Bank's credit risk management policy is to ensure that the conflict between interests of staff or structural units is avoided. With respect to provision of credits to clients, the principle stating that profit should not be earned at the expense of excessive credit risk is observed.

Maximum exposure to credit risk before collateral held or other credit enhancements
Loans and advances to banks
Loans and advances to customers:

- Loans and advances to financial institutions
- Loans to individuals (Retail)
- Loans to business customers
Finance lease receivables
Trading assets:
- Debt securities
Derivative financial instruments
Securities available for sale:
- Debt securities
Investment securities held to maturity:
- Debt securities
Other financial assets
Credit risk exposures relating to off -balance sheet items are as follows:
- Financial guarantees
- Letters of credit
- Loan commitments and other credit related liabilities
Total

| Group | 30-06-2014 <br> Bank | Group | 31-12-2013 <br> Bank |
| ---: | ---: | ---: | ---: |
| 12355 | 12355 | 5995 | 5995 |
| 2323486 | 2696664 | 2375700 | 2723662 |
| - | 207375 | - | 215734 |
| 227412 | 201251 | 227319 | 195246 |
| 2096074 | 2288038 | 2148381 | 2312682 |
| 180082 | 20138 | 205093 | 20779 |
|  |  |  |  |
| 90570 | 190570 | 70146 | 193146 |
| - | - | - | - |
|  |  | 126512 | 184663 |
|  |  |  | 184663 |
| 126512 | 1551115 | 1309375 | 1300833 |
|  | 14467 | 7695 | 423 |
| 20191 |  |  | 103673 |

## ŠIAULIU̧ BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## Loans to customers

## Loans to individuals

Loans to business customers
Subtract: Fair value revaluation on acquision*
Gross

| Subtract: Allowance for impairment | $(138014)$ | $(138298)$ | $(142653)$ | $(142903)$ |
| :--- | :--- | :--- | :--- | :--- |
| Net | 2323486 | 2696664 | 2375700 | 2723662 |


|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Neither past due not impaired | 1843376 | 2217318 | 1957779 | 2305869 |
| Past due but not impaired | 400319 | 397011 | 344608 | 342075 |
| Impaired | 217805 | 220633 | 215966 | 218621 |
| Gross | 2461500 | 2834962 | 2518353 | 2866565 |
| Subtract: Allowance for impairment | (138 014) | (138 298) | (142 653) | (142 903) |
| Net | 2323486 | 2696664 | 2375700 | 2723662 |

* Fair value revaluation on acquisition is the difference between the estimated fair value by appraisers of the loans acquired under the transaction transfer of assets, rights, transactions and liabilities of Ūkio Bankas and the gross value of the above-mentioned loans.

Loans and advances neither past due not impaired are loans which are not impaired and payments of which are not past due.
Past due but not impaired loans are loans for which principal or interest is past due but no allowance for impairment is recognized.

Impaired loan is a loan to which a loss event is recognized and allowance for impairment is made.

## The list of loss events:

1) significant financial difficulties of the debtor or issuer, i.e. the borrower's financial status is evaluated as poor or bad;
2) violation of the loan agreement (non-payment of the periodic loan payments (the part of the loan or interest)) for more than 30 days;
3) the loan is being recovered;
4) funds granted to the borrower are used not according to the loan purpose and the implementation terms of investment project are violated or decrease in collateral value, when repayment terms of the evaluated loans directly depend on the value of the object of security measure;
5) third parties related to the borrower do not fulfil their obligations, which impacts the borrower's ability to fulfil its financial obligations;
6) other loss events (termination or cancellation of the licence validity of the borrower or issuer engaged in licensed activity; the death of the borrower or issuer).

Loans and advances past due but not impaired
31-12-2013
Bank

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## Loans and advances impaired

|  | Group | Bank | Group |  |
| :--- | ---: | ---: | ---: | ---: |
| Impaired loans | 217805 | 220633 | 215966 | 218621 |
| Allowance for impairment | $(138014)$ | $(138298)$ | $(142653)$ |  |
| Fair value of collateral |  |  | $(1139577$ | 117556 |

Unsecured loans also include loans secured by other types of collateral (e.g. future inflow of funds into the borrowers' Bank accounts (controlled by the Bank), third party warrantees, bills of exchange, etc.).

## Finance lease receivables

Šiaulių Banko Lizingas UAB was established on 16th August 1999. The main business of the company is financial lease.
Leasing activities mainly depend on the attracted financial resources. The funds allocated to provide funding to leasing operations are formed from two following sources: own funds and bank's loans. The leasing company pays interest to the bank for the borrowed funds
In 2013, the Bank acquired some finance lease agreements from Ūkio bankas.

## Segment information

|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| By type of customer: |  |  |  |  |
| Business customers | 235519 | 84156 | 265121 | 87632 |
| Individuals | 11794 | - | 10108 | - |
| Subtract: Fair value revaluation on acquision* | (63 905) | (63 905) | (66853) | (66 853) |
| Gross | 183408 | 20251 | 208376 | 20779 |
| Neither past due not impaired | 130870 | 11379 | 162943 | 11028 |
| Past due but not impaired | 46736 | 8651 | 34149 | 9751 |
| Impaired | 5802 | 221 | 11284 | - |
| Gross | 183408 | 20251 | 208376 | 20779 |
| Subtract: Allowance for impairment | (3 326) | (113) | (3 283) | - |
| Net | 180082 | 20138 | 205093 | 20779 |

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## ŠIAULIU BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

|  | 30-06-2014 |  |  |  |  | 31-12-2013 <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individuals | Business customers | Total | Individuals | Business customers |  |
| Finance lease receivables by type of assets leased (Group): |  |  |  |  |  |  |
| - transport vehicles | 8958 | 50929 | 59887 | 6863 | 49100 | 55963 |
| - real estate | 1708 | 85359 | 87067 | 1670 | 108087 | 109757 |
| - airplanes | - | 5575 | 5575 | - | - | - |
| - railway equipment | - | - | - | - | 6114 | 6114 |
| - production equipment | 5 | 6937 | 6942 | 9 | 11512 | 11521 |
| - other equipment | 307 | 19514 | 19821 | 1247 | 4927 | 6174 |
| - other assets | 816 | 3300 | 4116 | 319 | 18528 | 18847 |
| Total | 11794 | 171614 | 183408 | 10108 | 198268 | 208376 |
|  |  |  | -06-2014 |  |  | 31-12-2013 |
|  | Individuals | Business customers | Total | Individuals | Business customers | Total |
| Finance lease receivables by type of assets leased (Bank): |  |  |  |  |  |  |
| - transport vehicles | - | 184 | 184 | - | 267 | 267 |
| - real estate | - | 19164 | 19164 | - | 20450 | 20450 |
| - airplanes | - | - | - | - | - | - |
| - railway equipment | - | - | - | - | - | - |
| - production equipment | - | 859 | 859 | - | 12 | 12 |
| - other equipment | - | 44 | 44 | - | 50 | 50 |
| - other assets | - | - | - | - | - | - |
| Total | - | 20251 | 20251 | - | 20779 | 20779 |

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 2 <br> SECURITIES

## Trading securities

|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Debt securities: |  |  |  |  |
| Government bonds | 44064 | 44064 | 18884 | 18884 |
| Bonds of private entities | 34753 | 134753 | 44405 | 167405 |
| Bonds of state controlled entities | 11753 | 11753 | 6857 | 6857 |
| Equities: |  |  |  |  |
| Listed | 404 | 404 | 397 | 397 |
| Unlisted | 8 | 8 | - |  |
| Investment fund units | 110 | 110 | 105 | 105 |
| Total | 91092 | 191092 | 70648 | 193648 |
| Group 30-06-2014 | Government debt securities | Corporate debt securities | Corporate equity securites | Investment fund units |
| From AA- to AAA | - | 5920 | - |  |
| From A- to A+ | 39088 | 12409 | - |  |
| From BBB- to $\mathrm{BBB}+$ | 4976 | 23988 | - |  |
| From BB- to BB+ | - | 4189 | - |  |
| Lower than BB- | - | - | - |  |
| No rating | - | - | 412 | 110 |
| Total | 44064 | 46506 | 412 | 110 |


| Group 31-12-2013 | Government debt securities | Corporate debt securities | Corporate equity securites | Investment fund units |
| :---: | :---: | :---: | :---: | :---: |
| From AA- to AAA | 7344 | 19190 |  |  |
| From A - to $\mathrm{A}+$ | - | 5677 |  |  |
| From BBB- to BBB+ | 11540 | 22963 | - |  |
| From BB- to BB+ | - | 3432 |  |  |
| Lower than BB- | - | - | - |  |
| No rating | - | - | 397 | 105 |
| Total | 18884 | 51262 | 397 | 105 |
| Bank 30-06-2014 | Government debt securities | Corporate debt securities | Corporate equity securites | Investment fund units |
| From AA- to AAA | - | 5920 |  |  |
| From A - to $\mathrm{A}+$ | 39088 | 12409 |  |  |
| From BBB- to BBB+ | 4976 | 23988 | - |  |
| From BB- to BB+ | - | 4189 |  |  |
| Lower than BB- | - | - |  |  |
| No rating | - | 100000 | 412 | 110 |
| Total | 44064 | 146506 | 412 | 110 |
| Bank 31-12-2013 | Government debt securities | Corporate debt securities | Corporate equity securites | Investment fund units |
| From AA- to AAA | 7344 | 19190 |  |  |
| From A - to $\mathrm{A}+$ | - | 5677 | - |  |
| From BBB- to BBB+ | 11540 | 22963 | - |  |
| From BB - to $\mathrm{BB}+$ | - | 3432 | - | - |
| Lower than BB- | - | - | - |  |
| No rating | - | 123000 | 397 | 105 |
| Total | 18884 | 174262 | 397 | 105 |

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## Investment securities

| Securities available-for-sale | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Debt securities: |  |  |  |  |
| Litnuanian government bonds | 18635 | 18635 | 31574 | 31574 |
| Foreign government bonds | 16757 | 16757 | 30332 | 30332 |
| Foreign corporate bonds | 91120 | 91120 | 122757 | 122757 |
| Equity securities: |  |  |  |  |
| Listed | - | - | - |  |
| Unlisted | 2378 | 1391 | 3162 | 1391 |
| Investment fund units | 414 | 414 | 378 | 378 |
| Total | 129304 | 128317 | 188203 | 186432 |
| Securities held-to-maturity |  | 30-06-2014 |  | 31-12-2013 |
|  | Group | Bank | Group | Bank |
| Debt securities: |  |  |  |  |
| Lithuanian corporate bonds | 21590 | - | 8542 | - |
| Lithuanian government bonds | 1021503 | 1021503 | 995595 | 995595 |
| Foreign government bonds | 89837 | 89837 | 45019 | 45019 |
| Foreign corporate bonds | 439775 | 439775 | 260219 | 260219 |
| Total | 1572705 | 1551115 | 1309375 | 1300833 |


|  | Securities available-for-sale |  |  |  | Securities held-to-maturity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group 30-06-2014 | Government bonds | Corporate debt securities | Corporate equity securities | Investment fund units | Government bonds | Corporate debt securities |
| From AA- to AAA | 2063 | 3674 | - | - | 18480 | 59428 |
| From A - to $\mathrm{A}+$ | 21173 | 39437 | - | - | 17752 | 128191 |
| From BBB- to $\mathrm{BBB}+$ | 8130 | 48009 | - | - | 998982 | 61765 |
| From BB - to $\mathrm{BB}+$ | 2080 | - | - | - | 5400 | 10835 |
| Lower than BB- | 1946 | - | - | - | - | - |
| No rating | - | - | 2378 | 414 | - | 21590 |
| Total | 35392 | 91120 | 2378 | 414 | 1040614 | 281809 |


| Group 31-12-2013 | Securities available-for-sale |  |  |  | Securities held-to-maturity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Government bonds | Corporate debt securities | Corporate equity securities | Investment fund units | Government bonds | Corporate debt securities |
| From AA- to AAA | 22195 | 27319 | - | - | 18480 | 59428 |
| From A- to A+ | - | 49703 | - | - | 17752 | 128191 |
| From BBB- to BBB+ | 36070 | 41958 | - | - | 998982 | 61765 |
| From BB- to BB+ | 1875 | 3777 | - | - | 5400 | 10835 |
| Lower than BB- | 1766 | - | - | - | - | - |
| No rating | - | - | 3162 | 3617 | - | 8542 |
| Total | 61906 | 122757 | 3162 | 3617 | 1040614 | 268761 |


|  | Securities available-for-sale |  |  |  | Securities held-to-maturity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank 30-06-2014 | Government bonds | Corporate debt securities | Corporate equity securities | Investment fund units | Government bonds | Corporate debt securities |
| From AA- to AAA | 2063 | 3674 | - | - | 15778 | 48976 |
| From A - to $\mathrm{A}+$ | 21173 | 39437 | - | - | 964238 | 187961 |
| From BBB - to $\mathrm{BBB}+$ | 8130 | 48009 | - | - | 123676 | 191928 |
| From BB- to BB+ | 2080 | - | - | - | 7648 | 10910 |
| Lower than BB- | 1946 | - | - | - | - | - |
| No rating | - | - | 1392 | 413 | - | - |
| Total | 35392 | 91120 | 1392 | 413 | 1111340 | 439775 |

## ŠIAULIU̧ BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

|  | Securities available-for-sale |  |  |  | Securities held-to-maturity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank 31-12-2013 | Government bonds | orate debt securities | Corporate equity securities | Investment fund units | Government bonds | Corporate debt securities |
| From AA- to AAA | 22195 | 27319 | - | - | 18480 | 59428 |
| From A - to $\mathrm{A}+$ | - | 49703 | - | - | 17752 | 128191 |
| From BBB- to BBB+ | 36070 | 41958 | - | - | 998982 | 61765 |
| From BB- to BB+ | 1875 | 3777 | - | - | 5400 | 10835 |
| Lower than BB- | 1766 | - | - | - | - | - |
| No rating | - | - | 1391 | 378 | - | - |
| Total | 61906 | 122757 | 1391 | 378 | 1040614 | 260219 |

During the six month period ended 30 June 2014, no reclassifications between portfolios of securities were performed. During the six month period ended 30 June 2013, debt securities with a value of LTL 69.6 million were reclassified from Available-for-sale to Held-to-maturity portfolio. Management of the Bank assessed it has an intention to hold these reclassified securities to maturity.

## Investments in subsidiaries

Investments in consolidated directly controlled subsidiaries

|  | 30-06-2014 |  |  | 31-12-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share in equity, \% | Acquisition cost | Carrying amount | Share in equity, \% | Acquisition cost | Carrying amount |
| Šiauliụ Banko Lizingas |  |  |  |  |  |  |
| UAB | 100 | 9000 | 3000 | 100 | 5000 | 3000 |
| Šiaulių Banko Investiciju Valdymas UAB | 100 | 8640 | 1076 | 100 | 7040 | 1076 |
| Šiauliụ Banko Turto Fondas UAB | 100 | 5117 | 4271 | 100 | 5117 | 4271 |
| Minera UAB | 100 | 5505 | 5505 | 100 | 5505 | 5505 |
| SBTF UAB | 100 | 2000 | 2000 | 100 | 2000 | 2000 |
| Pavasaris UAB | 100 | 36102 | 27049 | 99 | 35710 | 35710 |
| Total |  | 66364 | 42901 |  | 60372 | 51562 |

## Investments in consolidated indirectly controlled subsidiaries

|  | 30-06-2014 |  |  | 31-12-2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share in equity, \% | Acquisition cost | Carrying amount | Share in equity, \% | Acquisition cost | Carrying amount |
| Kėdainių Oda UAB | 100 | 12000 | 9180 | 100 | 12000 | 9180 |

During the six month period ended 30 June 2014 the Bank acquired $1.09 \%$ shares of Pavasaris UAB thus increased its holding from $98.91 \%$ to $100.00 \%$ and became the sole shareholder of the company. This aqcuisition resulted in a gain of LTL 114 thousand, which is included in the income statement line "Other operating income".

During the six month period ended 30 June 2014 the Bank recognized impairment losses to the following investments in subsidiaries: LTL 9053 thousand investment in Pavasaris UAB (value of the investment reduced by the amount of dividends paid by Pavasaris UAB and recognized in the income statement of the Bank); LTL 4000 thousand investment in Šiaulių Banko Lizingas UAB (Bank covered losses of the subsidiary); LTL 1600 thousand investment in Šiaulių Banko Investicijų Valdymas UAB (Bank covered losses of the subsidiary).

In 2013, the Bank recognised an impairment loss of LTL 3,582 thousand on an investment in Šiauliú Banko Investicijų Valdymas UAB (the Bank covered subsidary's losses in amount of LTL 3,000 thousand and recognized additional impairment of LTL 582 thousand).

In 2013, an impairment of an investment in an indirectly controlled subsidiary Kėdainiụ Oda UAB of LTL 2820 thousand was recognized. In Group's financial statements, it is accounted for as an impairment of fixed assets.

## ŠIAULIU̧ BANKAS

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## Assets clasified as held for sale

## Subsidiaries held for sale

3 March 2013, under the agreement on the transfer of assets, rights, transactions and liabilities of Ūkio Bankas, based on which a part of assets, rights, transactions and liabilities of Ūkio Bankas was transferred to Šiaulių Bankas, Šiaulių Bankas AB acquired 100 \% control over following subsidiaries:
i) subsidiaries engaged in real estate development activities: Eastern Europe Development Fund UAB, Sporto Klubų Investicijos UAB, Trade Project UAB, Investicinio Turto Valdymas UAB, ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB, ŽSA 4 UAB and ŽSA 5 UAB (ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB, ŽSA 4 UAB and ŽSA 5 UAB together own 100\% shares of Žalgirio Sporto Arena UAB; Žalgirio Sporto Arena UAB owns $100 \%$ shares of Nacionalinis Futbolo Stadionas UAB) and
ii) subsidaries engaged in other activities: Ūkio Banko Lizingas UAB and Bonum Publicum GD UAB.

Above-mentioned subsidiaries are classified as subsidiaries held for sale. Initially, they are accounted at acquisition value which is equal to their fair value and subsequently adjusted by the amount of activity result (in case of profit, the value is increased; in case of loss, the value is decreased).

|  |  |  |
| :--- | ---: | ---: | ---: | ---: |

During the six month periods ended 30 June 2014 and 30 June 2013, the Group did not incur any gain or loss related to the the measurement to fair value less costs to sell or on the disposal of the subsidiaries mentioned above.

## Property, plant and equipment held for sale

In addition to the subsidiaries held for sale, real estate properties, which are expected by the Bank to be sold during the year from the inclusion in this item are also included in assets held for sale. The fair value of real estate properties included in assets held for sale was LTL 276 thousand as of 30 June 2014 (31 December 2013: LTL 1196 thousand).

## NOTE 3

## SIGNIFICANT INFORMATION ON CHANGES IN OTHER ASSET LINE ITEMS

## Investment property

During the six month period ended 30 June 2014, the carrying amount of the Group's invesment property reduced by LTL 26239 thousand, from LTL 86637 thousand at the beginning of the period to LTL 60398 thousand at the end of the period. The sale of the investment property is the main cause of this change (properties acquired under the transaction transfer of assets, rights, transactions and liabilities of Ūkio Bankas comprise the major share of the properties sold).

## Other assets

|  | 30-06-2014 |  |  | $\begin{array}{r} 31-12-2013 \\ \text { Bank } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group |  |
| Assets held for sale | 113304 | - | 111629 |  |
| Amounts receivable | 20191 | 14467 | 7695 | 423 |
| Deferred expenses | 3144 | 1927 | 4580 | 3261 |
| Prepayments | 13685 | 12363 | 16042 | 13884 |
| Foreclosed assets | 27259 | 2050 | 2288 | 2045 |
| Other assets | 6827 | 2038 | 5423 | 1912 |
| Total | 184410 | 32845 | 147657 | 21525 |

NOTE 4
DUE TO CUSTOMERS
31-12-2013
Bank

NOTE 5 SIGNIFICANT INFORMATION ON CHANGES IN OTHER LIABILITY LINE ITEMS

## Debt securities in issue

During the six moth period ended 30 June 2014 the Bank did not issue debt securties. As of 30 June 2014 and as of 31 December 2013, the Bank did not have any liabilities related to holders of its debt securities.

## ŠIAULIU BANKAS

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 6 CAPITAL

As of 30 June 2014 the Bank's share capital comprised 270000000 ordinary registered shares with par value of LTL 1 each. The Articles of Association of the Bank with an increased authorised capital were registered in the Register of Legal Entities on 3 June 2014, using Bank's own resources (share premium), from which a new share issue of 20000000 ordinary shares was issued. The shares were distributed among Bank's shareholders using the proportion of their stakes at the accounting date of the shares (11 April 2014) of the ordinary meeting of shareholders of Šiaulių bankas that took place on 28 March 2014.

As at 30 June 2014, the Bank 3617 shareholders. A share of capital and votes held by Bank's shareholders by the place of residence: residents 66.08\%, non-residents 33.92\% (as at 31 December 2013: 3592 shareholders, of which residents $66.36 \%$, non-residents $33.64 \%$ ).
As of 30 June 2014, the shareholders holding over 5\% of the Bank's shares and votes are listed in the table below:

| Shareholder | Share of votes held, $\%$ |
| :--- | ---: |
| The European Bank for Reconstruction and Development (EBRD); |  |
| Gintaras Kateiva <br> Total | 19.57 <br> 2.24 <br> 25.81 |

Another 19 shareholders had less than 5 \% but more than 1\% of the Bank's share capital.

Shareholders of the Bank including the shareholders that have signed shareholders agreement (The European Bank for Reconstruction and Development, UAB prekybos namai „Aiva", UAB „Mintaka", Imonių grupė „Alita" AB, Arvydas Salda, Sigitas Baguckas, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Kastytis Jonas Vyšniauskas, Algirdas Butkus) and other shareholders votes of which are calculated together based on the legal acts of Republic of Lithuania, form a group votes of which are calculated together. As of 30 June 2014, this group possessed 42.34 percent of the authorised capital and votes of the Bank.

## Dividends

In 2014 the annual general meeting of shareholders decided to not to pay dividends. On 28 March 2013 the ordinary general meeting of shareholders made a decision to pay LTL 0.005 dividends per one ordinary registered share with LTL 1 nominal value each.

NOTE $7 \quad$ NET INTEREST INCOME

|  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Interest income: |  |  |  |  |
| on loans to other banks and financial institutions and placements with credit |  |  |  |  |
| institutions | 1396 | 4766 | 924 | 4268 |
| on loans to customers | 64260 | 63077 | 54383 | 52577 |
| on debt securities | 23507 | 26732 | 20441 | 21188 |
| on finance leases | 5997 | 1524 | 5307 | 1036 |
| Total interest income | 95160 | 96099 | 81055 | 79069 |
| Interest expense: |  |  |  |  |
| on liabilities to other banks and financial institutions and amounts due to credit institutions | (4 758) | (4 784) | ( 5786 ) | (5786) |
| on customer deposits and other repayable funds | (26 981) | (26 981) | (36 810) | (36 927) |
| on debt securities issued | - | - | (122) | ( 122) |
| compulsory insurance of deposits | (10 193) | (10 193) | (8497) | (8497) |
| Total interest expense | (41932) | (41958) | (51 215) | (51 332) |
| Net interest income | 53228 | 54141 | 29840 | 27737 |

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIU̧ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
NOTE 8
NET FEE AND COMMISSION INCOME

|  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Fee and commission income: |  |  |  |  |
| for money transfer operations | 8133 | 8250 | 6878 | 6974 |
| for payment card services | 1729 | 1729 | 1253 | 1253 |
| for base currency exchange | 2355 | 2357 | 1390 | 1392 |
| for operations with securities | 198 | 410 | 162 | 162 |
| other fee and commission income | 1775 | 1780 | 2191 | 2215 |
| Total fee and commission income | 14190 | 14526 | 11874 | 11996 |
| Fee and commission expense: |  |  |  |  |
| for payment card services | (3 649) | (3 649) | (3 417) | (3 417) |
| for money transfer operations | (1750) | $(1733)$ | (1 199) | $(1779)$ |
| for operations with securities | (92) | (92) | (65) | (65) |
| for base currency exchange | - | - | (1) | (1) |
| other fee and commission expenses | ( 878) | (1) | (732) | (1) |
| Total fee and commission expense | (6 369) | (5475) | (5414) | $(4663)$ |
| Net fee and commission income | 7821 | 9051 | 6460 | 7333 |

NOTE 9
EXPENSES

|  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Other administrative expenses: | (9 185) | (9 413) | (9020) | (8817) |
| Rent and maintenance of premises | $(3872)$ | (4 132) | (3 651) | (3 519) |
| Transportation, post and communications expenses | (1624) | (1 325) | (1140) | (1 207) |
| Service organisation expenses | (1559) | (2045) | (2 259) | (2 467) |
| Office equipment maintenance | (1 294) | (1266) | (946) | (931) |
| Advertising and marketing expenses | ( 396) | (176) | ( 421) | ( 284) |
| Training and business trip expenses | (83) | ( 39) | (38) | (33) |
| Other operating expenses | (357) | ( 430) | ( 565) | (376) |
| Depreciation and amortisation: | (2 677) | (2029) | (2590) | (1788) |
| Depreciation of fixed tangible assets | (2 479) | (1844) | (2 437) | (1 645) |
| Amortization of intangible assets | ( 198) | (185) | (153) | ( 143) |
| Total other administrative expenses | (11 862) | (11 442) | (11610) | $(10605)$ |
| Other expenses: |  |  |  |  |
| Construction works | (11 247) | - | (8841) | - |
| Raw materials and consumables used | (3 932) | - | (4 465) | - |
| Real estate tax and other taxes | (1043) | ( 357) | (1776) | (182) |
| Charity | (88) | (88) | (65) | (61) |
| Other expenses | (1926) | $(1702)$ | $(1710)$ | (1 420) |
| Total other expenses | (18236) | (2 147) | (16857) | $(1663)$ |

## ŠIAULIU BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)
NOTE 10 IMPAIRMENT LOSSES

|  | Group | Ban | Group | Bank |
| :---: | :---: | :---: | :---: | :---: |
| Impairment losses on loans | (21 262) | (20 665) | (7 721) | (7647) |
| Recoveries of loans previously written-off | 240 | 38 | 240 | 102 |
| Impairment losses on finance lease receivables | (318) | (113) | (1324) | - |
| Recovered previously written-off finance lease receivables | 225 | - | 86 | - |
| Impairment losses on investment in subsidiaries | - | (14 653) | - | - |
| Impairment losses on other assets | $(5221)$ | ( 46) | ( 423) | 11 |
| Recoveries of other assets previously written-off | 8 | - | - | - |
| Total | (26 328) | (35 439) | (9 142) | (7534) |
|  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
|  | Group | Bank | Group | Bank |
| Allowance for impairment of loans |  |  |  |  |
| As at 1 January | 142653 | 142903 | 111599 | 110431 |
| Change in allowance for loan impairment | 21262 | 20665 | 7721 | 7647 |
| Loans written off during the period | (25 927) | (25 296) | (702) | (614) |
| Influence of FX rate shift | 26 | 26 | 161 | 161 |
| As at 30 June | 138014 | 138298 | 118779 | 117625 |
| Allowance for impairment of finance lease receivables |  |  |  |  |
| As at 1 January | 3283 | - | 1749 | - |
| Change in allowance for loan impairment | 318 | 113 | 1324 | - |
| Loans written off during the period | (275) | - | (521) | - |
| Influence of FX rate shift | - | - | - | - |
| As at 30 June | 3326 | 113 | 2552 | - |

NOTE 11 SIGNIFICANT INFORMATION ON OTHER INCOME STATEMENT LINE ITEMS

## Net loss from embedded derivatives

Net loss from embedded derivatives is related to revaluation and derecognition of embedded derivatives separated from variable rate loans to customers, which have a floor for interest rate set in the agreements. The increase in amount of net losses from LTL 2494 thousand for the six month period ended 30 June 2013 to LTL 6 227 thousand for the six month period ended 30 June 2014 is mainly attributable to premature repayment of certain loans which caused derecognition of embedded derivatives related to those loans.

## Net gain from derecognition of financial assets

Net gain from derecognition of financial assets of LTL 5473 thousand during the six month period ended 30 June 2014 is attributable to the derecognition of the acquisition value adjustment (i.e. the difference between acquisition value and the gross value) for the fully or partially repaid/refinanced loans that were acquired under the transaction of transfer of assets, rights, transactions and liabilities of Ūkio Bankas.

## Other operating income

|  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group | Bank |
| Revenue from sale of goods | 4311 | - | 4815 |  |
| Revenue from sale of apartments | 12821 | - | 11729 |  |
| Income from lease of assets | 1856 | 965 | 966 | 202 |
| Other income | 947 | 596 | 1274 | 529 |
| Total | 19935 | 1561 | 18784 | 731 |

## ŠIAULIU BANKAS

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 12

## RELATED-PARTY TRANSACTIONS

Related parties with the Bank are classified as follows:
a) members of the Bank's Supervisory Council and Board (which also are the main decision makers of the Group), their close family members and companies that are controlled, jointly controlled or significantly influenced over by these related parties. For some companies the presumed significant influence threshold of $20 \%$ voting rights has been reduced if other evidence shows that a person/ entity can exercise significant influence by additional means (e.g. by holding a seat in the Board of Directors of a particular entity);
b) subsidiaries of the Bank;
c) the Shareholders holding over 5\% of the Bank's share capital.

During 2013, 2014 a certain number of banking transactions were entered into with related parties in the ordinary course of business. These transactions include settlements, loans, deposits and foreign currency transactions.

The balances of loans granted to and deposits accepted from the Bank's related parties, except for subsidiaries, were as follows:

|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balances of deposits | Balances of loans (incl.off-balance sheet credit commitments) | Balances of deposits | Balances of loans (incl.off-balance sheet credit commitments) |
| Members of the Council and the Board | 1821 | 5544 | 1303 | 6896 |
| Other related parties (excluding subsidiaries of the Bank) | 10737 | 132273 | 6418 | 146180 |
| Total | 12558 | 137817 | 7721 | 153076 |

## Transactions with EBRD:

The Bank has a subordinated loan received from European Bank for Reconstruction and Development (hereinafter -- EBRD), book value of which was LTL 67559 thousand as of 30 June 2014 (31 December 2013: LTL 68855 thousand). The agreement for the loan was signed at the end of February 2013. Loan amount is EUR 20 million, term - 10 years. Loan agreement provides a prepayment option to Šiaulių bankas in 2018, and a conversion option to EBRD which can be carried out until 2018 by the terms prescribed in the agreement. Because of the latter option, the loan is accounted for as Financial liabilities at fair value through profit or loss. During the six moth period ended 30 June 2014, subordinated loan related interest expenses amounted to LTL 2314 thousand, a gain of LTL 138 thousand related to revaluation of the liability (during six month period ended 30 June 2013 interest expenses of LTL 1464 thousand).
As of 31 December 2012, LTL 78109 thousand loan from EBRD was outstanding. It was repaid in 2013. Interest and other expenses related to this loan amounted to LTL 1045 thousand during the six month period ended 30 June 2013.

Balances of transactions with the subsidiaries (including subsidiaries held for sale) are presented below:

|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Balances of deposits | Balances of loans, debt securities (incl.off-balance sheet credit commitments) | Balances of deposits | Balances of loans, debt securities (incl.off-balance sheet credit commitments) |
| Non-financial institutions | 416 | 212149 | 782 | 192754 |
| Financial institutions | 23068 | 218581 | 36972 | 341536 |
| Total | 23484 | 430730 | 37754 | 534290 |

## ŠIAULIU̧ BANKAS

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
(All amounts are in LTL thousand, unless otherwise stated)

## Transactions with subsidiaries:

Assets
Loans
Debt securities

| $30-06-2014$ | $31-12-2013$ |
| ---: | ---: |
| 413449 | 411290 |
| 100000 | 123000 |
| 95 | 102 |

Other assets

Deposits $\quad 234817236$
Liabilities and shareholders' equity

Bank's investment in subsidiaries
$\begin{array}{rr}42901 & 51562 \\ 154100 & 154100\end{array}$
$\begin{array}{lrl}\text { Bank's investment in subsidiaries classified as assets held for sale } & 154100 & 154100 \\ \text { Other liabilities } & 646\end{array}$

Income
Interest
Commission income

| 01-01-2014-30-06-2014 | 01-01-2013-30-06-2013 |
| ---: | ---: |
| 9929 | 7287 |

Income from foreign exchange operations
Dividends 21053
2400
Income from sale of assets
61
Other income 297
94

## Expenses

Interest (26) (
(102)

Commission expense
Expenses from foreign exchange operations
Operating expenses (978)
Impairment of loans
(61)

Impairment of an investment to subsidiaries
(14 653)

NOTE 13 LIQUIDITY, MARKET AND OPERATIONAL RISKS

## Liquidity risk

Liquidity risk means the risk that the Bank is unable to meet its financial obligations in time or that it will not manage to receive financial resources during a short time by borrowing or selling the assets.

## Liquidity risk management process

The liquidity risk management depends on the Bank's ability to cover the cash shortage by borrowing from the market and the liquidity of the market itself. Liquidity risk management is regulated by the Procedures for Liquidity Risk Management approved by the Board of the Bank. The management of the current and non-current liquidity risk is distinguished in the mentioned procedures. The current liquidity is based on the control of the incoming and outgoing cash flow. The non-current liquidity is managed on the limit system basis.

As of 30 June 2014 the Group's liquidity ratio was 57.28 (31-12-2013-54.07), and the Bank's - 57.22 (31-12-2013 -53.94).

The tables below present the assets and liabilities according to their remaining maturity defined in the agreements. However, actual maturity of the particular types of assets and liabilities may be longer as, for example a portion of loans and deposits is extended and thus the real repayment terms of short-term loans and demand deposits move forward.

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(All amounts are in LTL thousand, unless otherwise stated)

The structure of the Group's liabilities by maturity as of 30 June 2014 was as follows:

|  | Demand | Up to 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3 \text { to } 6 \\ \text { months } \end{array}$ | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefinited | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 413964 | 172243 | 263424 | 224036 | 563175 | 1191548 | 1902108 | 726876 | 5457374 |
| Total liabilities and equity | 1046366 | 436942 | 597080 | 1001289 | 1355287 | 426974 | 145781 | 447655 | 5457374 |
| Net liquidity gap | (632 402) | (264 699) | (333 656) | (777 253) | (792 112) | 764574 | 1756327 | 279221 |  |

The structure of the Group's liabilities by maturity as of 31 December 2013 was as follows:

|  | Demand | Up to 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3 \text { to } 6 \\ \text { months } \end{array}$ | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefinited | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 471161 | 69486 | 162942 | 252955 | 422218 | 1153869 | 2029961 | 771342 | 5333934 |
| Total liabilities and equity | 922180 | 499831 | 583848 | 855212 | 1449589 | 424599 | 166659 | 432016 | 5333934 |
| Net liquidity gap | (451 019) | (430 345) | (420 906) | (602 257) | (1027 371) | 729270 | 1863302 | 339326 | - |

The structure of the Bank's liabilities by maturity as of 30 June 2014 was as follows:

|  | Demand | Up to 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3 \text { to } 6 \\ \text { months } \end{array}$ | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefinited | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 413696 | 197618 | 290753 | 269218 | 765990 | 1141522 | 1839806 | 446878 | 5365481 |
| Total liabilities and equity | 1067366 | 427825 | 597744 | 1000962 | 1354013 | 418039 | 145380 | 354152 | 5365481 |
| Net liquidity gap | (653 670) | (230 207) | (306991) | (731 744) | (588 023) | 723483 | 1694426 | 92726 | - |

The structure of the Bank's liabilities by maturity as of 31 December 2013 was as follows:

|  | Demand | Up to 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{array}{r} 3 \text { to } 6 \\ \text { months } \end{array}$ | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefinited | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | 471044 | 97466 | 295435 | 302855 | 528541 | 1122109 | 1933737 | 499641 | 5250828 |
| Total liabilities and equity | 957335 | 495542 | 582653 | 853950 | 1448301 | 416159 | 166256 | 330632 | 5250828 |
| Net liquidity gap | (486 291) | (398 076) | (287 218) | (551 095) | (919 760) | 705950 | 1767481 | 169009 |  |

## ŠIAULIU BANKAS

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## Market risk

The Group takes on exposure to market risk, which means the risk for the Bank to incur losses due to the adverse fluctuations in the market parameters such as currency exchange rates (foreign currency risk), interest rates (interest rate risk) or equities prices (equity risk). The most significant market risk for a Group is interest rate risk while other market risks are of lower significance.

## Foreign exchange risk

The management of the currency exchange risk is regulated by the Currency Exchange Risk Management Procedures, which specify the principles allowing the Group to reduce the incurred foreign currency fluctuation risk to minimum. The Group is not engaged in any speculative transactions through which it could expect to earn profit from the open currency positions after changes in currency rate. The Board of the Bank regularly approves and reviews the maximum limits set to the open currency positions at the level of the Bank's subsidiary companies and the Bank itself. The set limits are below the limits allowed by the Bank of Lithuania. The Treasury Department of the Bank bears responsibility for the Group's compliance with the Currency Exchange Risk Management Procedures.

## Sensitivity of foreign exchange risk

Foreign exchange (FX) risk is limited by amounts of open FX positions. For calculation of sensitivity to FX risk all exposures shall be converted into possible loss, i.e. open FX position is multiplied by possible FX rate change. The FX risk parameters for the Group (Bank) have been established in view of the maximum fluctuations of currency exchange rate in 2013 and forecast that exchange rate fluctuations will reduce in 2014. The Group does not evaluate FX risk on open EUR position as LTL is pegged to EUR at a fixed rate (see General information).

| Currency | Annual reasonable shift 2014 <br> CHF <br> GBP |
| :--- | :--- |
| NOK | $4 \%$ |
| USD | $8 \%$ |
| Other currencies | $8 \%$ |
| $4 \%$ |  |

The following table presents Group (Bank) sensitivities of profit and loss and equity to reasonably possible changes in exchange rates applied at the balance sheet date, with all other variables held constant:

|  | 30-06-2014 |  | 31-12-2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Impact on profit or loss, on equity |  | Impact on profit or loss, on equity |  |
|  | Group | Bank | Group | Bank |
| CHF | 0 | 0 | 1 | 1 |
| GBP | 28 | 28 | 1 | 1 |
| NOK | 13 | 13 | 95 | 95 |
| USD | 10 | 10 | 80 | 80 |
| Other currencies | 102 | 102 | 272 | 272 |
| Total | 153 | 153 | 449 | 449 |

The presumable FX rate change makes an impact on the Group's / Bank's profit LTL 153 thousand in 2014 (2013: LTL 449 thousand).

The Group's open positions of prevailing currencies as of 30 June 2014 were as follows:

Assets
Liabilities and equity
Net balance sheet position
Currency swaps
Net open position

| USD | Others currencies | Total currencies: | EUR | LTL | Total: |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 203159 | 38645 | 241804 | 1313435 | 3902135 | 5457374 |
| 200888 | 35404 | 236292 | 1321048 | 3900034 | 5457374 |
| 2271 | 3241 | 5512 | $(7613)$ | 2101 | - |
| $(2533)$ | $(694)$ | $(3227)$ | 3229 | - | 2 |
| $(262)$ | 2547 | 2285 | $(4384)$ | 2101 | 2 |

The Group's open positions of prevailing currencies as of 31 December 2013 were as follows:

Assets
Liabilities and equity
Net balance sheet position
Currency swaps
Net open position

| USD | Others currencies | Total currencies: | EUR | LTL | Total: |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 182650 | 46526 | 229176 | 1215648 | 3889110 | 5333934 |
| 174375 | 36727 | 211102 | 1233320 | 3889512 | 5333934 |
| 8275 | 9799 | 18074 | $(17672)$ | $(402)$ | - |
| $(6275)$ | $(4241)$ | $(10516)$ | 10524 | - | 8 |
| 2000 | 5558 | 7558 | $(7148)$ | $(402)$ | 8 |

The Bank's open positions of prevailing currencies as of 30 June 2014 were as follows:

Assets
Liabilities and equity
Net balance sheet position
Currency swaps
Net open position

| USD | Others currencies | Total currencies: | EUR | LTL | Total: |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 203158 | 38645 | 241803 | 1314222 | 3809456 | 5365481 |
| 200888 | 35404 | 236292 | 1320490 | 3808699 | 5365481 |
| 2270 | 3241 | 5511 | $(6268)$ | 757 |  |
| $(2533)$ | $(694)$ | $(3227)$ | 3229 | - | 2 |
| $(263)$ | 2547 | 2284 | $(3039)$ | 757 | 2 |

The Bank's open positions of prevailing currencies as of 31 December 2013 were as follows:

Assets
Liabilities and equity
Net balance sheet position
Currency swaps
Net open position

| USD | Others currencies | Total currencies: | EUR | LTL | Total: |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 182649 | 46526 | 229175 | 1215601 | 3806052 | 5250828 |
| 174375 | 36727 | 211102 | 1233320 | 3806406 | 5250828 |
| 8274 | 9799 | 18073 | $(17719)$ | $(354)$ | - |
| $(6275)$ | $(4241)$ | $(10516)$ | 10524 | - | 8 |
| 1999 | 5558 | 7557 | $(7195)$ | $(354)$ | 8 |

## ŠIAULIU BANKAS

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## Interest rate risk

Interest rate risk is the risk to incur loss because of uncoordinated re-evaluation of the Bank's assets and liabilities. The risk management is regulated by the Interest Rate Risk Management Procedures which define the risk assessment approaches as well as risk management measures. The present procedure specifies that the Bank shall avoid guessing the future interest rates. The scope of the risk is assessed referring to the interest rate gap model.

## Sensitivity of interest rate risk

Assessing the sensitivity of the Group's profit towards the change of interest rates, it has been assumed that interest is to change by 1 percentage point.

The data provided in the table below specify the Group and the Bank's interest rate risk when the assets and liabilities shown at the carrying amount are allocated by the date of the interest rate review or by maturity of assets and liabilities, depending on which comes first. The scenarios presented in the table show the changes in Group's/Bank's profit in the event of interest rate increase by the number specified. In case interest rates decreased, the values of the changes in profit would be opposite.

Group 30 June 2014:

|  |  |  | $n$ + + 0 $\vdots$ 6 0 $m$ |  |  |  | $\stackrel{\overline{0}}{\stackrel{-}{\circ}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 558179 | 805827 | 856575 | 282256 | 1572581 | 1381956 | 5457374 |
| Liabilities and equity | 564972 | 690797 | 973462 | 1298774 | 320742 | 1608627 | 5457374 |
| Net interest sensitivity gap | (6793) | 115030 | (116887) | (1016 518) | 1251839 | (226 671) | - |
| Higher/lower impact on profit from balance sheet assets and liabilities | (65) | 959 | (731) | (2 541) | - | - | (2 378) |

Group 31 December 2013:

|  |  |  |  |  |  |  | $\stackrel{\Gamma}{\square}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 484601 | 645017 | 939613 | 207404 | 1609447 | 1447852 | 5333934 |
| Liabilities and equity | 633238 | 675767 | 837096 | 1393232 | 320092 | 1474509 | 5333934 |
| Net interest sensitivity gap | (148 637) | (30 750) | 102517 | (1 185828 ) | 1289355 | (26 657) | - |
| Higher/lower impact on profit from balance sheet assets and liabilities | (1424) | (256) | 641 | (2965) | - | - | (4005) |

CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB
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Bank 30 June 2014:

|  |  |  |  |  |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 584016 | 780159 | 857323 | 500644 | 1649885 | 993454 | 5365481 |
| Liabilities and equity | 564972 | 692097 | 973467 | 1298774 | 320742 | 1515429 | 5365481 |
| Net interest sensitivity gap | 19044 | 88062 | (116 144) | (798 130) | 1329143 | (521 975) |  |
| Higher/lower impact on profit from balance sheet assets and liabilities | 183 | 734 | (726) | (1995) | - | - | (1 805) |

Bank 31 December 2013:

|  |  |  | $n$ H 0 0 6 0 0 |  |  |  | $\stackrel{\overline{0}}{\stackrel{-}{\circ}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | 511293 | 746580 | 925030 | 339219 | 1644069 | 1084637 | 5250828 |
| Liabilities and equity | 633238 | 675772 | 837096 | 1394540 | 320092 | 1390090 | 5250828 |
| Net interest sensitivity gap | (121 945) | 70808 | 87934 | (1055 321) | 1323977 | (305 453) |  |
| Higher/lower impact on profit from balance sheet assets and liabilities | (1169) | 590 | 550 | (2 638) | - | - | $(2667)$ |

## Operational risk

Objectives of the operational risk management of the Bank are: to properly identify and assess the operational risk; to prevent the occurence of major events and losses by implementing effective internal controls; to properly organize and maintain the internal control environment by regularly reviewing internal control methods; to concentrate time and resources on the identification and management of key sources of operational risk of the Bank across all lines of its activity; to assure the enforcement of the compliance legislation.

In view of operational risk management system, the Bank's activities are grouped into the following categories: credit facilities, other financial services to customers, cash and other valuables, tangible assets, areas not related to the provision of financial services to customers, and information security.

The bank distinguishes a reputation risk as an operational risk sub-group. The reputation risk is the existing or foreseen risk, which might have a negative impact on the Bank's income and (or) capital with regard to unfavourable opinion about the Bank's reputation and which is made by the clients, parties of the agreement, shareholders and investors.

The following key sources of the operational risk are distinguished within the Bank based on the type and volume of the activity:

1. internal fraud;
2. external fraud;
3. working conditions and occupational safety;
4. customers, products and business environment;
5. damage of tangible assets;
6. business process malfunctions and system errors;
7. execution, delivery and process management.

The Bank accumulates the historical data related to operational risk and losses caused by it with the aim to gather information on operational risk events. For this purpose, the Bank developed a system the operation of which is described by the Operational Risk Events Registration Instruction.

To ensure continuity of the activities the Bank has approved the Activity Continuity Plan and Procedures for Provision of Banking Products, in case of the incident occurring in the Bank's Information Systems. According to the policies mentioned above the particular procedures and actions are taken in case of a contingency event and emergency cases seeking to minimize and avoid operational risks and loss of values if the daily activities of the Bank are disturbed.

## CONDENSED INTERIM FINANCIAL STATEMENTS OF ŠIAULIŲ BANKAS AB

(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 14

Types of inputs used in valuation techniques determine the following fair value hierarchy:

- Level I - Quoted prices (unadjusted) or public price quotations in active markets for identical assets or liabilities;
- Level II - Inputs other than quoted prices included within Level I that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level III - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

During the six month period ended 30 June 2014, the process of fair value measurement did not change significantly as compared to the process described in the annual financial statements for the year 2013. For the valuation of financial assets and liabilities purposes, estimates, valuation techniques and inputs used to develop those measurements have not changed significantly during the six month period ended 30 June 2014, no new circumstances that could have a significant impact on the fair values of financial assets and liabilities were identified during the period.

Measurement of financial assets and liabilities according to the fair value hierarchy

|  | 30-06-2014 |  |  | 31-12-2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Group | Bank | Group |  |
| LEVELI |  |  |  |  |
| Financial assets at fair value through profit or loss | 91084 | 91084 | 70648 | 70648 |
| Available for sale financial assets | 126926 | 126926 | 185041 | 185041 |
| Total Level I Financial assets | 218010 | 218010 | 255689 | 255689 |
| LEVEL III |  |  |  |  |
| Financial assets at fair value through profit or loss | 19308 | 117969 | 22347 | 144008 |
| Available for sale financial assets | 2378 | 1391 | 3162 | 1391 |
| Total Level III Financial assets | 21686 | 119360 | 25509 | 145399 |
| Financial liabilities at fair value through profit or loss | 67559 | 67559 | 68855 | 68855 |
| Total Level III Financial liabilities | 67559 | 67559 | 68855 | 68855 |

2014 m. ir 2013 m. tarp hierarchijos lygių perkėlimų nebuvo.
The changes in Level III instruments during the six month period ended 30 June:

| Group | Financial assets at fair value through profit or loss |  | Available for sale financial assets |  | Financial liabilities at fair value through profit or loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 01-01-2014- } \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} \hline 01-01-2013- \\ 30-06-2013 \end{gathered}$ | $\begin{gathered} \hline \text { 01-01-2014- } \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} \hline 01-01-2013- \\ 30-06-2013 \end{gathered}$ | $\begin{gathered} \hline 01-01-2014- \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} \hline 01-01-2013- \\ 30-06-2013 \end{gathered}$ |
| Value as of 1 January | 22347 | 13693 | 3162 | 3617 | 68855 | - |
| Additions | 3188 | 192 | 92 | - |  | - |
| Disposals | - | (1) | (3) | - |  | - |
| Changes due to interest accrued/paid | - | - | - | - | (1 434) |  |
| Revaluations through profit or loss | (6227) | (2 494) | (873) | - | 138 | - |
| Value as of 30 June | 19308 | 11390 | 2378 | 3617 | 67559 | - |
| Bank | Financial assets at fair value through profit or loss |  | Available for sale financial assets |  | Financial liabilities at fair value through profit or loss |  |
|  | $\begin{gathered} \hline \text { 01-01-2014- } \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} \hline 01-01-2013- \\ 30-06-2013 \end{gathered}$ | $\begin{gathered} \hline 01-01-2014- \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} \hline 01-01-2013- \\ 30-06-2013 \end{gathered}$ | $\begin{gathered} \hline 01-01-2014- \\ 30-06-2014 \end{gathered}$ | $\begin{gathered} 01-01-2013- \\ 30-06-2013 \end{gathered}$ |
| Value as of 1 January | 144008 | 13693 | 1391 | 1391 | 68855 | - |
| Additions | 3188 | 123192 | - | - |  | - |
| Disposals | $(23000)$ | (1) | - | - | - | - |
| Changes due to interest accrued/paid | - | - | - | - | (1 434) | - |
| Revaluations through profit or loss | (6227) | (2 494) | - | - | 138 | - |
| Value as of 30 June | 117969 | 134390 | 1391 | 1391 | 67559 | - |
|  |  |  | 01-01-2014-30-06-2014 |  | 01-01-2013-30-06-2013 |  |
|  |  |  | Group | Bank | Group | Bank |
| Total result from revaluation of Level III instruments included in the income statement |  |  | (6962) | (6089) | (2 494) | (2 494) |

(All amounts are in LTL thousand, unless otherwise stated)

## NOTE 15 SEGMENT INFORMATION

## Business segments

A summary of major indicators for the main business segments of the Group included in the statement of financial position as at 30 June 2014 and in the income statement for the six month period ended 30 June 2014 is presented below:
Internal
External
Net interest income
Internal
External
Net interest, fee and commission income
Internal
External
Operating expenses
Amortisation charges
Depreciation charges
Internal
External
Impairment expenses
Internal
External
Net other income
Profit before tax
Profit from discontinued operations
Income tax
Profit per segment after tax
Profit for the period attributable to owners of the Bank
Profit for the period attributable to non-controling interest
Total segment assets
Total segment liabilities
Net segment assets (shareholders' equity)

| Banking | Leasing | Investment management | Other activity | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9903 | (2 952) | 112 | (1 204) | (5 859) |  |
| 44238 | 7662 | 28 | 1300 | - | 53228 |
| 54141 | 4710 | 140 | 96 | $(5859)$ | 53228 |
| 10258 | (3 068) | 112 | (1 012) | (6290) |  |
| 52934 | 6907 | 28 | 1180 | - | 61049 |
| 63192 | 3839 | 140 | 168 | (6 290) | 61049 |
| (978) | ( 99) | (13) | ( 19) | 1109 |  |
| (31 191) | (1794) | ( 265) | (17994) | - | (51 244) |
| (32 169) | (1 893) | (278) | (18013) | 1109 | (51 244) |
| ( 185) | (6) | (4) | (3) | - | ( 198) |
| (1844) | ( 209) | ( 7) | (419) | - | (2 479) |
| (14 714) | - | - | - | 14714 |  |
| (20 725) | (4351) | (1323) | 71 | - | (26 328) |
| (35 439) | (4 351) | (1323) | 71 | 14714 | (26 328) |
| 21411 | - | 200 | 168 | (21 779) |  |
| 12367 | 210 | 13 | 19042 | - | 31632 |
| 33778 | 210 | 213 | 19210 | (21 779) | 31632 |
| 27333 | (2 410) | (1259) | 1014 | (12 246) | 12432 |
| - | - | - | - | 12960 | 12960 |
| (3 085) | 162 | - | (85) | - | (3 008) |
| 24248 | (2 248) | (1 259) | 929 | 714 | 22384 |
|  |  |  |  |  | 22384 |
| 5365481 | 218493 | 31450 | 234688 | (392 738) | 5457374 |
| 5015386 | 214034 | 28769 | 197833 | (349 341) | 5106681 |
| 350095 | 4459 | 2681 | 36855 | (43 397) | 350693 |

A summary of major indicators for the main business segments of the Group included in the statement of financial position as at 30 June 2013 and in the income statement for the six month period ended 30 June 2013 is presented below:

|  | Banking | Leasing | Investment management | Other activity | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internal | 7185 | (2963) | ( 120) | (2 238) | (1 864) | - |
| External | 20552 | 7590 | 112 | 1586 |  | 29840 |
| Net interest income | 27737 | 4627 | (8) | ( 652) | (1864) | 29840 |
| Internal | 7317 | (3 073) | ( 49) | (2 102) | (2093) | - |
| External | 27753 | 6849 | 112 | 1586 | - | 36300 |
| Net interest, fee and commission income | 35070 | 3776 | 63 | ( 516) | (2093) | 36300 |
| Internal | ( 721) | (74) | ( 5) | ( 9) | 809 | - |
| External | (26 352) | (1 671) | ( 210) | (17 311) | - | (45 544) |
| Operating expenses | (27 073) | (1745) | ( 215) | (17 320) | 809 | $(45$ 544) |
| Amortisation charges | (143) | (8) | - | (2) | - | ( 153) |
| Depreciation charges | (1645) | ( 403) | (9) | ( 380) | - | (2 437) |
| Internal | - | - | - | - | - | - |
| External | (7534) | (1468) | ( 46) | (94) | - | (9 142) |
| Impairment expenses | (7534) | (1468) | ( 46) | (94) | - | (9 142) |
| Internal | 2494 | - | 18 | 119 | (2 631) | - |
| External | 5941 | 176 | 140 | 18117 | - | 24374 |
| Net other income | 8435 | 176 | 158 | 18236 | (2 631) | 24374 |
| Profit before tax | 7110 | 328 | ( 49) | ( 76) | (3 915) | 3398 |
| Profit from discontinued operations | - | - | - | - | 4350 | 4350 |
| Income tax | (833) | ( 224) | - | ( 166) | - | (1 223) |
| Profit per segment after tax | 6277 | 104 | ( 49) | ( 242) | 435 | 6525 |
| Profit for the period attributable to owners of the Bank |  |  |  |  |  | 6512 |
| Profit for the period attributable to non-controling interest |  |  |  |  |  | 13 |
| Total segment assets | 5242647 | 218094 | 28304 | 237296 | (415 095) | 5311246 |
| Total segment liabilities | 4926557 | 215438 | 25475 | 197456 | (365 618) | 4999308 |
| Net segment assets (shareholders' equity) | 316090 | 2656 | 2829 | 39840 | (49 477) | 311938 |

## Tin



CONSOLIDATED INTERIM REPORT OF ŠIAULIU̧ BANKAS AB FOR THE PERIOD OF 6 MONTHS OF 2014

## ŠIAULUU SAS BAS

## ŠIAULIU SBE BANKAS

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## I. REPORTING PERIOD COVERED IN THE CONSOLIDATED ANNUAL REPORT

The present consolidated report of Šiauliu bankas AB (hereinafter - the Bank) covers the period from 01 January 2014 to 30 June 2014.

## II. GROUP OF THE BANK'S COMPANIES

As of 30 June 2014 the Bank had the following subsidiaries:
"Šiaulių banko lizingas" UAB (hereinafter - "SB lizingas"):
$\checkmark$ assets: LTL 214,49 million;
$\checkmark$ nature of activities: finance leases (leasing) and operating leasing.
"Šiaulių banko turto fondas" UAB (hereinafter - "SB turto fondas"):
$\checkmark$ assets: LTL 90,11 million;
$\checkmark$ nature of activities: real estate management activities.
"Šiaulių banko investicijų valdymas" UAB (hereinafter - "SB investicijų valdymas"):
$\checkmark$ assets: LTL 31,45 million;
$\checkmark$ nature of activities: investment management activities.
"SBTF" UAB (hereinafter - „SBTF"):
$\checkmark$ assets: LTL 41,23 million;
$\checkmark$ nature of activities: management, administration of liquid real estate and movable assets and assurance and realization of current activities.
"Minera" UAB (hereinafter - „Minera"):
$\checkmark$ assets: LTL 48,74 million;
$\checkmark$ nature of activities: real estate management activities.
„Pavasaris" UAB (hereinafter - „Pavasaris"):
$\checkmark$ assets: LTL 18,59 million;
$\checkmark$ nature of activities: development of residential apartment area.

A share of the Bank's authorized capital in the subsidiaries as of 30 June 2014:

| Company | A share of the authorized capital owned by the Bank, \% |
| :--- | :---: |
| "SB lizingas" | 100.00 |
| "SB investicijų valdymas" UAB | 100.00 |
| "SB turto fondas" | 100.00 |
| "SBTF" | 100.00 |
| "Pavasaris" | 100.00 |
| "Minera" | 100.00 |

## Contact information of the Bank

Name - Šiauliụ bankas AB
Legal form - Limited Liability Public Company Registration date - 04/02/1992
Registrar - State Enterprise Centre of Registers
Company code - 112025254
Domicile address - Tilžěs st.149, LT-76348 Šiauliai
Tel.: + 37041595 607, fax +370 41430774
E-mail info@sb.lt, www.sb.lt

Contact information of the companies of the Bank Group

Name - „Šiauliụ banko investiciju valdymas" UAB
Legal form - Limited Liability Private Company Registration date - 16/08/1999
Registrar - State Enterprise Centre of Registers
Company code - 45569548
Domicile address - Tilžěs st.167, LT-76352 Šiauliai
Tel. : +37041420 855, +3705 2723015 fax +370 41423437
E-mail: lizingas@sb.lt, www.sblizingas.lt

CONSILIDATED INTERIM REPORT OF ŠIAULIŲ BANKAS AB FOR 6 MONTHS OF 2014

As of 30 June 2014 the Bank controlled all the subsidiary companies directly except „Kedainių oda" UAB. This company is controlled by 100 per cent through "SB investicijų valdymas". The nature of „Kėdainių oda" UAB activities is leather processing and manufacturing, its assets - LTL 12.87 million.
3 March 2013, under the agreement on the transfer of assets, rights, transactions and liabilities of Ūkio Bankas, based on which a part of assets, rights, transactions and liabilities of Ūkio Bankas was transferred to the Bank it acquired 100 per cent control over following subsidiaries:
$\checkmark$ subsidiaries engaged in real estate development activities: Eastern Europe Development Fund UAB, Sporto Klubų Investicijos UAB, Trade Project UAB, Investicinio Turto Valdymas UAB, ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB, ŽSA 4 UAB and ŽSA 5 UAB (ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB, ŽSA 4 UAB and ŽSA 5 UAB all together control 100 per cent Žalgirio Sporto Arena UAB; Žalgirio Sporto Arena UAB owns 100\% shares of Nacionalinis Futbolo Stadionas UAB);
$\checkmark$ subsidiaries engaged in other activities: Ūkio banko lizingas" UAB and life insurance "Bonum publicum" UAB.
In compliance with the agreement signed by Šiaulių bankas AB, temporary administrator of Ūkio bankas and the state undertaking "Deposit and Investment Insurance" dated 23 February 2013 with its further amendments the call option rights of Ükio bankas $A B$ to acquire the part of the assets taken over by Šiaulių bankas $A B$ from the failed Ūkio bankas AB expired on 2 February 2014. Neither of five call options, during which the part of the assets taken over by Šiaulių bankas from Ūkio bankas were exposed to sale until 02 February 2014, had been realized.
III. THE BANK'S MISSION, VISION AND VALUES

## MISSION

We are here to help our clients grow, fulfil their objectives, aspirations and projects as well as to create a new quality of life in Lithuania together.

## OUR VISION

A professional, reliable and modern financial partner.

## OUR VALUES

$\checkmark$ Attention to clientèle
$\checkmark$ High internal standards, respect to each other and clients
$\checkmark$ Open communication
$\checkmark$ Constant growing

After taking over part of Ūkio bankas' assets and liabilities the Bank strengthened its position in financial market in 2014. The changes in the Bank's activities in 2013 positively reflected in the results of all key activities of the Bank in 1H.

## Contact information of the companies of the Bank Group

Name - „Šiaulių banko turto fondas" UAB Legal form - Limited Liability Private company Registration date - - 2002-08-13 Registrar -
State Enterprise Centre of Registers
Company code - 45855439
Domicile address -
Vilniaus str. 167, 76352 Šiauliai
Tel.: + 37041525 322, fax +370 41525321
E-mail turtofondas@sb.lt, www.sbip.lt

Name - „Šiaulių banko
investicijụ valdymas" UAB
Legal form - Limited Liability Private Company
Registration date - - 31/08/2000
Registrar -
State Enterprise Centre of Registers
Company code - 45649065
Domicile address -
Šeimyniškių str. 1A, 09312 Vilnius
Tel.: + 37052722477
E-mail sbiv@sb.lt, www.sbip.lt

## Name - „SBTF" UAB

Legal form --- Limited Liability Private Company Registration date - - 24/11/2004

CONSILIDATED INTERIM REPORT OF ŠIAULIŲ BANKAS AB FOR 6 MONTHS OF 2014

## IV. NATURE OF THE BANK'S ACTIVITIES

The key area of the Bank's activities is focused on lending to small and medium-sized business. In its activities the Bank follows the laws and other legal acts of the Republic of Lithuania, the Charter of the Bank and agreements concluded, the Bank is engaged in usual activity of commercial banks and offers a wide variety of services to private and corporate customers.
$\checkmark$ opening and handling of bank accounts in litas and foreign currency to Lithuanian and foreign clients;
$\checkmark$ domestic and international payments in litas and foreign currency;
$\checkmark$ collection utility bills and other settlements;
$\checkmark$ direct debit service, standing and conditional orders;
$\checkmark$ account management on the Internet;
$\checkmark$ mobile banking services;
$\checkmark$ trading in foreign currencies;
$\checkmark$ conclusion of various types deposit agreements;
$\checkmark$ issue, purchase and sales of cheques,
$\checkmark$ granting of various short-term and long-term credits;
$\checkmark$ issue and administration of payment cards;
$\checkmark$ intermediation in entering transactions on the Stock Exchanges;
$\checkmark$ registration of transactions in securities off-stock trading;
$\checkmark$ consulting regarding issue, acquisition and transfer of securities;
$\checkmark$ handling of accounting of shares issued by the entities;
$\checkmark$ issue of debt securities;
$\checkmark$ preparation of share issue prospectus;
$\checkmark$ distribution of commemorative coins and numismatic sets, etc.
As of 30 June 2014 the Bank had 75 customer service points in 39 cities and towns of Lithuania and was one of banks in the country with the biggest number of regional units. The Bank's network covers the major cities of the country as well as financially active regional centres with the Head Office located in Šiauliai.

## Contact information of the companies of the Bank Group

| Name - „Minera" UAB | Name - "Pavasaris" UAB |
| :---: | :---: |
| Legal form - Limited Liability Private company | Legal form - Limited Liability Private company |
| Registration date - - 30/09/1992 | Registration date - - 25/09/1992 |
| Registrar - | Registrar - |
| State Enterprise Centre of Registers | State Enterprise Centre of Registers |
| Company code - 121736330 | Company code - 121681115 |
| Domicile address - - Vilniaus g. 167, | Domicile address - Šiltnamiu str. 27, |
| 76352 Šiauliai | 04130 Vilnius |
| Tel.: + 37041399 423, fax +370 41399423 | Tel.: + 3705244 8096, fax +3705 2401623 |
| E-mail info@minera.lt, www.sbip.lt | E-mail info@pavasaris.net |
|  | www.pavasaris.net |

Name - „Kėdainiụ oda" UAB
Legal form - Limited Liability Private company
Registration date - - 29/10/2008
Registrar -
State Enterprise Centre of Registers
Company code - 302190537
Domicile address - Biochemikų str. 7,
57234 Kèdainiai
Tel.: + 37034755 089, fax +370 34755857
www.naturalioda.eu

## V. INVOLVEMENT INTO ASSOCIATED STRUCTURES

The Bank participates in the activities of the following organizations, associations, and associated structures:
$\checkmark$ Society for Worldwide Interbank Financial Telecommunication (SWIFT)
$\checkmark$ „Visa Europe" International Payment Card Association
$\checkmark$ "MasterCard Worldwide" International Payment Card Organization
$\checkmark$ International initiative under the UN - Global Compact
$\checkmark$ Association of Lithuanian Banks
$\checkmark$ Stock Exchange NASDAQ OMX Baltic
$\checkmark$ Association of Lithuanian Financial Brokers
$\checkmark$ Lithuanian Business Employers' Confederation (centre and Utena)
$\checkmark$ Kaunas Chamber of Commerce, Industry and Crafts
$\checkmark$ Klaipeda Chamber of Commerce, Industry and Crafts
$\checkmark$ Panevezys Chamber of Commerce, Industry and Crafts
$\checkmark$ Siauliai Chamber of Commerce, Industry and Crafts
$\checkmark$ Klaipeda Association of Industrialists
$\checkmark$ Siauliai Association of Industrialists
$\checkmark$ Kelme Association of Entrepreneurs
$\checkmark$ Mazeikiai Association of Entrepreneurs
$\checkmark$ Taurage Association of Entrepreneurs

## VI. AUTHORIZED CAPITAL AND SHAREHOLDERS OF THE BANK

The authorized capital of the Bank is LTL 270000000.
The amendments of the Charter related to the capital increase were registered the Register of Legal Entities on 03 June 2014. The Bank increased its authorized capital by LTL 20 million from the Bank's own funds following the resolution of the General meeting of shareholders as of 28/03/2014 and distributed the shares to the shareholders proportionately to the number of shares owned by them (8 per cent) on the day of accounting of rights (11/04/2014).

| Date | 14/05/2008 | 22/06/2010 | $\mathbf{0 4 / 0 8 / 2 0 1 1}$ | $31 / 05 / 2013$ | $30 / 06 / 2014$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Capital size, LTL | 180357533 | 204857533 | 234857533 | 250000000 | 270000000 |

Structure of the Bank's authorized capital:

|  |  |  |  |
| :--- | :--- | :--- | :--- |
| Ordinary registered shares, <br> ISIN LTOOOO102253 | 270000000 | 1 | 270000000 |

## Contact information of the companies of the Bank Group

Name - "Minera" UAB
Legal form - Limited Liability Private company
Registration date - - 30/09/1992
Registrar -
State Entelprise Centre of Registers
Company code - 121736330
Domicile address - - Vilniaus g. 167,
76352 Šiauliai
Tel.: + 37041399 423, fax +370 41399423 E-mail info@minera.lt, www.sbip.lt

Name - "Pavasaris" UAB
Legal form - Limited Liability Private company Registration date - - 25/09/1992
Registrar -
Siate Enterprise Certare of fisgisters
Company code - 121681115
Domicile address - Šiltnamių str. 27, 04130 Vilnius
Tel.: + 3705244 8096, fax +370 52401623 E-mail info@pavasaris.net www.pavasaris.net

Name - „Kėdainiụ oda" UAB
Legal form - Limited Liability Private company
Registration date - - 29/10/2008
Registrar -
State Enterprise Centre of Registers
Company code - 302190537
Domicile address - Biochemikų str. 7,
57234 Kèdainiai
Tel.: + 37034755089 , fax +370 34755857 www.naturalioda.eu

CONSILIDATED INTERIM REPORT OF ŠIAULIŲ BANKAS AB FOR 6 MONTHS OF 2014


As of 30 June 2014 the number of the Bank's shareholders comprised 3617 (late in $2013-3$ 592). All issued shares grant the shareholders equal rights foreseen by the Law on Companies and the Charter of the Bank.

A share of capital size managed by the Bank's shareholders by the place of residence (per cent)


The shareholders of the Bank who owned more than 5 per cent of the authorized capital of the Bank as of 31 March 2014 are as follows:

| Shareholder | Number of <br> shares under the <br> right of <br> ownership, units | Share of <br> authorized <br> capital under <br> the right of <br> ownership, \% | Share of votes <br> under the <br> right of <br> ownership, \% | Share of votes <br> together with the <br> related persons, <br> \% |
| :--- | :--- | :--- | :--- | :--- |
| European Bank for Reconstruction and <br> Development (ERPB) adr. One Exchange <br> Square, London, United Kingdom | 52843282 | 19.57 | 19.57 | 42.34 |
| Gintaras Kateiva, Lithuania | 16853868 | 6.24 | 6.24 | 42.34 |

European Bank for Reconstruction and Development (EBRD), Trade House „Aiva", UAB, "Mintaka" UAB , Enterprise group „Alita" AB, Sigitas Baguckas, Algirdas Butkus, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Arvydas Salda ir Kastytis Jonas Vyšniauskas who have signed the Shareholders' Agreement as well as other shareholders whose votes are calculated together in compliance with the law of the Republic of Lithuania form a group that owned 42.34 per cent of the Bank's authorized capital and votes as of 30 June 2014.

## VII. TRADE IN SHARES OF THE COMPANIES OF THE BANK GROUP IN REGULATED MARKETS

In the Official trading list of $A B$ NASDAQ OMX Vilnius, only the shares of the Bank are quoted. ISIN code LT0000102253; the number of shares: 270000000 . Shares of the Bank's subsidiary companies are issued for nonpublic circulation.
On 17/06/2014 OMX NASDAQ Stock Exchange announced that since 1 July the Bank's shares are included in to the OMX Baltic 10 which consists of shares of the 10 the most liquid companies enrolled into the trading list of the OMX Baltic. Shares issued by the Bank are also included in the comparative index of the OMX Baltic states securities market OMX Baltic Benchmark, which comprises shares of the highest capitalization and most liquid companies as well as in indices OMX Vilnius, OMX Baltic, OMX Baltic Financials, and OMX Baltic Benchmark Cap. Besides, shares issued by the Bank are included in the indices STOXX Eastern Europe TMI, STOXX Eastern Europe TMI Small, STOXX EU Enlarged TMI, STOXX Global Total Market and STOXX Lithuania Total Market.

Changes in the share price within five years (in euros):



Source: NASDAQ OMX Vilnius AB website
http://www.nasdaqomxbaltic.com/market/?instrument=LT0000102253\&list=2\&pg=details\&tab=historical\&currency=0\&downloadcsv=0\&date=\&start_d=30 \&start_m=6\&start_y=2009\&end_d=30\&end_m=6\&end_y=2014\&lang=en

Turnover of the Bank's shares over the period from 2010 to the end of 1 H of 2014:

| Year | Price of the last <br> trading session, EUR | Max <br> price, EUR | Min. price <br> EUR | Average <br> price, EUR | Number of <br> shares, units | Turnover, <br> EUR mIn |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2010 | 0.337 | 0.345 | 0.264 | 0.318 | 17784012 | 5.65 |
| 2011 | 0.245 | 0.372 | 0.225 | 0.298 | 17899502 | 5.34 |
| 2012 | 0.231 | 0.285 | 0.230 | 0.256 | 11106241 | 2.48 |
| 2013 | 0.266 | 0.31 | 0.227 | 0.266 | 20496506 | 5.45 |
| IH. 2014 | 0.285 | 0.331 | 0.27 | 0.293 | 13907832 | 4.08 |

Turnover and price of the Bank's shares of IH of 2014 (in euros):


Source: NASDAQ OMX Vilnius AB website
http://www.nasdaqomxbaltic.com/market/?instrument=LT0000102253\&list=2\&pg=details\&tab=historical\&currency=0\&downloadcsv=0\&date=\&start_d=1\& start_m=1\&start_y=2014\&end_d=30\&end_m=6\&end_y=2014\&lang=en

The charts of the share price changes of OMX Vilnius index, OMX Baltic Benchmark and Bank's shares during the period between 30/06/2009 and 30/06/2014 are provided below:


The Chart's data:

| Index/Shares | $\mathbf{3 0 / 0 6 / 2 0 0 9}$ | $\mathbf{3 0 / 0 6 / 2 0 1 4}$ | $+/-, \%$ |
| :--- | :--- | :--- | :--- |
| OMX Baltic Benchmark GI | 224.90 | 611.24 | 171.78 |
| OMX Vilnius | 180.14 | 471.95 | 161.99 |
| SAB1L | 0,19 EUR | 0,29 EUR | 46.92 |

Source: NASDAQ OMX Vilnius AB website
http://www.nasdaqomxbaltic.com/market/?pg=charts\&lang=It\&idx_main\[\]=OMXBBGI\&idx_main\[\]=OMXV\&add_index=OMXBBPI\&add_equit $y=L T 0000102253 \& i d x \_e q u i t y \% 5 B \% 5 D=L T 0000102253 \& p e r i o d=o t h e r \& s t a r t \_d=30 \& s t a r t \_m=6 \& s t a r t \_y=2009 \& e n d \_d=30 \& e n d \_m=6 \& e n d \_y=2014$

The capitalization of shares of the Bank and the total capitalization of shares quoted on the Baltic Regulated Markets as of 30/06/2009 and 30/06/2014;

| The list of the Baltic shares | $30 / 06 / 2009$ | $30 / 06 / 2014$ | Change |
| :--- | :--- | :--- | :--- |
| Šiaulių bankas - SAB1L | 34997552 EUR | 76950000 EUR | $+119.87 \%$ |
| The Baltic Regulated Market in total | 4881533690 EUR | 6042921514 EUR | $+23.79 \%$ |
| The list of the Baltic shares | $30 / 06 / 2013$ | $30 / 06 / 2014$ | Change |
| Šiaulių bankas - SAB1L | 66000000 EUR | 76950000 EUR | $+16.59 \%$ |
| The Baltic Regulated Market in total | 5888150182 EUR | 6042921514 EUR | $+2.63 \%$ |

Source: NASDAQ OMX Vilnius AB website
http://www.nasdaqomxbaltic.com/market/?pg=capital\&list\[\]=BAMT\&list\[\]=BAIT\&list\[\]=BAFN\&period=other\&start_d=30\&start_m=6\& start_y=2013\&end_d=30\&end_m=6\&end_y=2014

The indicator of the relation between the Bank's share market price and profit P/E:

| Indicator | 31/12/2010 | $31 / \mathbf{1 2 / 2 0 1 1}$ | $\mathbf{3 1 / 1 2 / 2 0 1 2}$ | 31/12/2013 | 30/06/2014 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $P / E$ | negative | 14.10 | 13.29 | 22.96 | 5.47 |

## VIII. AGRREMENTS WITH INERMEDIARIES IN PUBLIC CIRCULATION OF SECURITIES:

The Bank's Securities Accounting Department is in charge of accounting of the securities issued by the Bank.
To execute and account other transactions with securities the Bank has entered into agreements with the following intermediaries in public circulation of securities:
$\checkmark$ with the bankas Finasta AB-Investment service provision agreement;
$\checkmark$ with the Lithuanian branch of Danske Bank A/S - Investment service provision agreement.
$\checkmark$ With DnB bankas AB - Agreement regarding management of financial instrument account and execution of orders.
$\checkmark$ with „Swedbank", AB-Agreements of securities account management and brokerage.
$\checkmark$ with SEB bankas AB-Agreements of securities account management.
$\checkmark$ with „Credit Suisse" bank - Order transfer and execution agreement.

## IX. ACQUISITION OF OWN SHARES

The Bank and its subsidiary companies or persons acting at the instruction of the subsidiary companies do not hold any shares of the Bank. The Bank has not acquired its own shares and has not transferred them to others over the accounting period. The shares to those employees who in compliance with the Bank's Remuneration Policy should receive the shares are purchased at the NASDAQ OMX Vilnius stock exchange on behalf of the group by the joint order which is covered from the Bank's owned funds.

## X. RATINGS ASSIGNED BY THE INTERNATIONAL AGENCIES

The credit rating agencies are registered and certified in accordance with Regulation (EC) No. 1060/2009 of the European Parliament and of the Council of 16 September 2009 on credit rating agencies. The credit rating of the Bank is determined by the international rating agency Moody's Investors Service LTD, the licence of which was updated on 31 October 2011.

The international rating agency Moody's Investors Service updated the rating of the Bank on 20 March 2013 as follows:

| Long-term credit rating | B1 |
| :--- | :--- |
| Short-term credit rating | NP |
| Financial strength rating | E+ |
| Rating outlook | developing |

## XI. INFORMATION IN COMPLIANCE WITH THE PRUDENTIAL REQUIREMENTS SET TO THE BANK

The Bank and the Bank Group complied with all the prudential requirements. The topical information on compliance with the prudential requirements is provided on the Bank's internet site at: http://www.sb.lt/en/about-bank/investors/prospectus-and-reports/, in the rubric "Prudential standards"

## XII. RISK MANAGEMENT

The Group of the Bank assumes, manages, analyses and evaluates the risks arising from its activities. The purpose of risk management in the group of the Bank is to ensure sufficient return on equity by managing risks in a conservative manner. By implementing an advanced risk management policy, the Group of the Bank seeks not only minimization of potential risks, but also improvement of pricing and assurance of effective distribution of capital.
The risk management policy is approved and its implementation controlled by the Management Board of the Bank. It defines the risks encountered in the activities of the Bank Group as well as principles of the risk management system. Creation of an appropriate risk management system, its on-going improvement and application of its measures in daily activities are one of the key assumptions ensuring the successful performance of the Bank in the long-term run. The procedures for the management of various types of risks prepared on the basis of the policy help to ensure the integrity of the risk management process throughout the group of the Bank. The most important types of risks encountered by the Bank Group include credit, market, liquidity, concentration and operational risks. The market risk encompasses the risk of currency exchange rate, interest rate, and price of securities. More detailed information on risk management is provided in the note 13 of the explanatory note of the interim financial statements as of 30 June 2014.

## CONSILIDATED INTERIM REPORT OF ŠIAULIŲ BANKAS AB FOR 6 MONTHS OF 2014

The Bank Group revises its risk management policies and systems regularly, not less than once a year, with regard to market changes, new products, and newly applied principles best practices.

## XIII. INFORMATION ON THE RESULTS OF PERFOMANCE

In the middle of 2014 the Bank and the Bank Group have been further improving the key performance indicators and maintaining the stable growth. The unaudited net profit of the Bank Group generated reached LTL 22.4 million over 1 H which is by 3.4 times more than over the respective period in 2013 when it earned LTL 6.5 million. Since the beginning of 2014 the unaudited net profit of the Bank comprised LTL 24.2 million which is by 3.9 times more than it was generated over 1H of the year 2013 when the Bank earned LTL 6.3 million.

Net profit of the Group over the quarter (LTL million)


The Bank Group's assets reached LTL 5.5 billion after 1H of this year. The positive impact on its growth was made by more active lending actions taken from the very beginning of the year - the loan portfolio increased by LTL 39 million over the second quarter of the year and comprised LTL 2.3 billion late in June, 2014. The Bank granted more than LTL 200 million in loans to its in total over the second quarter of 2014.

## ŠIAULIUC BANKAS

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Preparing for the Euro adoption more and more depositors trust their funds to the Bank. This is also reflected in the bank's deposit portfolio which has increased by LTL 92 million during the first six months of the year and exceeded LTL 4.6 billion. According to the data as at the end of the first quarter, the Bank owned 5 per cent of country's loan market and 9.3 per cent of the deposit market.


The consistently growing number of the customers as well as their increasing activity using the services of the Bank resulted in the income growth. Comparing to 1 H of the last year Interest income earned during the first six months of the year increased by 78 per cent (note 7 of the explanatory note of interim financial statements as of 30 June 2014) and despite the fact that the net interest income decreased by 7 per cent over the 2 Q after elimination of impact of one-off and atypical factors the net income margin remains stable.


- On liabilities to other institutions and amounts due to them
- On the customers' deposits and other repayable funds
- Compulsory insurance of deposits

During 1 H of this year the net fee and commission income increased by 21 per cent (note 8 of the explanatory note of interim financial statements as of 30 June 2014) and the results of transactions in foreign currency was by 53 per cent better.

Fee and commission income


Fee and commission expense


Impairment of loans and other assets still made a negative impact on the Group's result. Over 2Q the Bank's Group additionally recognized LTL 15.2 million impairment losses from loans and assets and since the beginning of the year it comprised LTL 26.3 million. (note 10 of the explanatory note of interim financial statements as of 30 June 2014).
The Group's income is increasing faster than costs, therefore the efficiency of performance is continuously growing. The Group's cost to income ratio comprised 56.75 per cent at the end of 1 H of 2014 , while the return on equity formed 13.42 per cent.

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|  | Profitability ratios, \% | 2010 | 2011 | 2012 | 2013 | 30/06/2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | Cost / income | 63.78 | 58.87 | 45.55 | 50.88 | 43.45 |
|  | ROAA, \% | -1.10 | 0.49 | 0.52 | 0.20 | 0.92 |
|  | ROAE, \% | -9.47 | 4.61 | 4.79 | 3.36 | 14.57 |
| Financial group | Cost / income | 62.77 | 59.13 | 45.94 | 50.77 | 43.45 |
|  | ROAA, \% | -1.09 | 0.53 | 0.54 | 0.16 | 1.01 |
|  | ROAE, \% | -9.38 | 4.87 | 4.90 | 2.65 | 15.91 |
| Group | Cost / income | 67.85 | 60.44 | 59.40 | 65.84 | 56.75 |
|  | ROAA, \% | -1.28 | 0.49 | 0.46 | 0.34 | 0.83 |
|  | ROAE, \% | -11.20 | 4.63 | 4.24 | 5.79 | 13.42 |

In the middle of 2014 the number of private and corporate clients of the Bank exceeds 330 thousand. The Bank, operating through 75 outlets in 39 towns of Lithuania, was ranked as second by the number of the client service points. The Bank's clients used 230 ATMs of the joint ATM network of four banks operating in 46 cities and towns throughout Lithuania, moreover, the clients were able to cash their funds or place them to the payment card accounts through more than 1800 terminals of "Perlo paslaugos" UAB all over Lithuania.

Legal entities:


Natural entities:


## XIV. SOCIAL RESPONSIBILITY

Being a member of the international initiative of Global Compact for six years already the Bank carries out its performance with the respect to human and labour rights following the principles of environment protection and not contributing to the expansion of corruption.
Over 1H of 2014 the Bank paid special attention to creation of an effective staff appraisal system designed to increase the efficiency of the Bank's operations and raise the employees' motivation. Therefore, an individual employee evaluation was launched. Various events to increase expertise and knowledge were arranged to the bank's employees and heads.
Seeking to improve the quality of client servicing a new Client Servicing Quality Department has been established within the Bank and a Client Servicing Standard is being created.
Over the first half of the year the Bank arranged conferences and seminars to the Bank's existing and potential clients, it also participated in the events organized by other partners - there the Bank introduced business funding possibilities as well as other services which could be important to the business entities. The Bank's representatives participated in such events as the conference "Business Development and Funding. Development Capital" in Vilnius, the seminar "Funding possibilities to small and medium-sized business. Mission is possible" in Ukmergé, the international seminar organized by the Ministry of Economy to the Lithuanian and Belarus business people on the possibilities of cooperation developing the joint business projects in Lithuania and Belarus, the economy forum "Economic development of Šiauliai region: State's investments into business promotion ideas" as well as the event „Verslas veža". Particular attention was paid to presentations of the renovation projects in various Lithuanian cities.
During the accounting period the Bank granted support to the events and projects arranged by the Marijampole, Plungė, Anykščiai regional municipalities, Ukmergè cultural centre, public undertaking "Klaipėdos šventè" , Šeduvos Cultural and Craft Centre, and Šiauliai Association of Industrialists and other institutions.
In 2014 for the third year in turn the Bank participated in the in "The Junior Colleague" Day arranged by "Lithuanian Junior Achievement" during which the Bank's outlets in Šiauliai, Tauragè, Kelmė and Panevėžys were visited by half a hundred of the students of senior classes. In spring the employees of Kelmés branch introduced a

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banker's profession and Bank's services topical to students during regional the Students' Economy Olympics organized in the Kelme adult training centre.
For academic achievements and constant striving for improvement in the field of studies the Bank traditionally granted two nominal scholarships to two students of Vytautas Magnus University over IH of 2014.
Like every year, on the Bank's birthday occasion much attention was paid to the employees with the longest working experience. They received premiums for the responsible and diligent long-term service and, for the first time, as a sign of respect and gratitude, these workers were granted the Bank's commemorative badges.
The same as each year the Bank's representatives participated in inter-bank sports events: volleyball tournament, basketball tournament, where they won the second place, karting championship, where they became champions. Bank's employees team of running enthusiasts as well as individual workers took part in running marathons in Trakai, Vilnius, Riga and Šiauliai, also, some of them competed in track cycling too. Bank's staff also organized a traditional bike ride - this time to Kurtuvènai.

## XV. DIVIDENDS PAID

The Bank does not have an established procedure for allocation of dividends. The General Shareholders' Meeting annually decides either to pay dividends or not while allocating the Bank's profit. A table provides data on the dividends paid by the Bank within the last five years:

|  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | 30/06/2014 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Per cent from the nominal value | 0.00 | 0.00 | 0.00 | 0.005 | 0.00 |
| Amount of dividends per share, LTL | 0.00 | 0.00 | 0.00 | 0.005 | 0.00 |
| Amount of dividends, LTL | 0.00 | 0.00 | 0.00 | 1174288 | 0.00 |
| Dividends to net profit, \% | 0.00 | 0.00 | 0.00 | 7.89 | 0.00 |

Taxation of dividends - profit taxation of legal entities is regulated by the Profit Law of the Republic of Lithuania No. IX-675 as of 20 December (further - PL), 2001 and the resolutions and other legal acts adopted by the Government of the Republic of Lithuania on its basis. The charge of 15 per cent is applied to the paid dividends. The dividends of the Lithuanian unit that owns 10 per cent of issuer's capital for the period longer than one year are not subject to charges (with exceptions described in the chapter VII of the Profit Law of the Republic of Lithuania). The dividends of the foreign units are charged by applying an income tax rate of 15 per cent. If a foreign unit owns the shares granting at least 10 per cent of votes for a period of at least 12 months without interruption, the dividends paid to that foreign entity are not charged, except for the cases when a foreign entity receiving dividends is registered or otherwise organized in the targeted countries.
Taxation of citizens' income is regulated by the Law on Citizen's Income Tax of the Republic of Lithuania No. IX1007 as of 2nd July, 2002 and the latter amendments of the Law as well as resolutions adopted on the basis of this Law. The dividends received since 01/01/2014 are charged by 15 per cent tax, which is deducted and paid to the budget by the Bank in compliance with the applicable orders.

## XVI. PRINCIPLES OF INTERNALAUDIT'S PERFORMANCE

The purposes, goals, functions organization of the performance, rights, duties and responsibilities of the Internal Audit Division are foreseen by the Provisions of the Internal Audit Division and Methodology of the Internal Audit. These documents are prepared in accordance with the laws of the Republic of Lithuania, resolutions passed by the Government of the Republic of Lithuania and the Bank of Lithuania, International Accounting Standards, International Internal Audit standards, the Code of Ethics, the general organization regulations of the Internal

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Audit of the Bank approved by the Board of the Bank of Lithuania, the Charter of the Bank, the resolutions of the General Shareholders' Meeting, Bank's Supervisory Council, Internal Audit Committee and the Bank's Board.
The Internal Audit Division by implementing its functions performs the financial, eligibility, activity, management and informational system audit and provides consulting services. A purpose of the Internal Audit is to audit the Banks' activity independently and objectively, to provide consultancy, to evaluate the Bank's activity risk management systematically and comprehensively as well as the efficiency of the internal control, to assist the Bank in implementation of its objectives seeking to ensure that the objectives of the internal control are achieved at the lowest cost and the functions of internal control are efficiently implemented.
The Internal Audit Division performs its functions by implementing the current activity plan as well as strategic business plan for 2014-2016 (the document are approved by the Internal Audit Committee).
The employees of the Internal Audit Division follow the principles of:
$\checkmark$ GOOD FAITH , i.e., to perform their work honestly, accurately, with responsibility, in compliance with the laws, do not participate in any illegal activities, do not take any actions, which could discredit an internal auditor's profession and the Bank, to respect lawful and ethic objectives of the Bank and to support their implementation;
$\checkmark$ OBJECTIVITY, i.e., do not participate in any activities and do not have any relations which harm or might harm their impartiality and would contradict with the Bank's interest, do not accept presents to avoid the impact on their professional opinion and to disclose all the important facts they are aware of;
$\checkmark$ CONFIDENTIALITY , i.e., to use and store the information gained while performing their duties responsibly, do not use the information for their own purposes;
$\checkmark$ COMPETENCE, i.e., to provide only such services, for the performance of which they possess necessary knowledge, skills and experience, to render internal audit services in compliance with the International Audit Standards, to improve their qualification on regular basis as well as the quality and efficiency of the provided services.
The Internal Audit DIVISION is under the direct control of the Internal Audit Committee and submits the reports to the latter on quarterly basis at least.
The purpose of the Internal Audit Committee is to supervise the process of the preparation of the Bank's financial statements, the efficiency of the Bank's internal control, risk management and internal audit systems, the process of the audit and internal audit performance, to discuss the information provided by the Internal Audit Department regarding the performed inspections, detected defects and their elimination, implementation of the Internal audit's plans and to ensure the independence of the Internal audit's performance.
The Bank's Internal Audit Committee consists of 4 members including an independent member of the Supervisory Council. The Internal Audit Committee performs functions foreseen in the provisions of the Internal Audit Committee (approved by the Supervisory Council of the Bank). The Internal Audit Committee reports on its activities to the Bank Supervisory Council once a year.
The employees of the Internal Audit Division prepare the inspection programme before each inspection, which shall foresee the purpose, volume and time of audit as well as procedures and composition of the audit team. Inspection programme shall be coordinated with the Head of Internal Audit Division. Considering the recommendations and comments of the Internal Audit Division the heads of the Bank approve a Plan for defect elimination and implementation of recommendations. The Head of Internal Audit Division considering the significance of provided conclusions and recommendations assigns the employees to perform the implementation control of recommendations (monitoring of the progress).
The post-audit activities (monitoring of the progress) include the overcoming shortcomings established during the inspection by the external audits and the Bank of Lithuania as well as implementation inspections of provided recommendations.
On quarterly basis the Head of the Internal Audit Division provides the Bank's senior management with the information regarding the recommendations submitted after the performed inspections and their implementation.

## XVII. EXTERNAL AUDIT

For 2014-2015 the Bank selected an audit company PricewaterhouseCoopers UAB to carry out the audit (company's address: J. Jasinskio str. 16B, 01112 Vilnius tel. +3705300 2392, fax +3705301 2392, the company registered on 29/12/1993, No. UI 93-369, code 111473315). The audit company has been selected after the Management Board has considered other international audit companies and their proposals. Reputation risk, price of services and other factors had been considered while selecting the audit company.
The Bank's General meeting of shareholders held on 28 March 2014 passed a resolution to select „PricewaterhouseCoopers" UAB to perform the Bank's audit and set a price of LTL 150 thou (excluding VAT) for the rendered services. In 2012-2013 the audit was carried out by the same audit company PricewaterhouseCoopers" UAB.
In 2013 the audit company received LTL 60 thou from the Bank for the services not related to the audit, while LTL 2 thou was paid over 1 H of 2014 for the provided consultations and reports regarding prudential requirements.

## XVIII. INFORMATION ON MALICIOUS TRANSACTIONS

During the reporting period, no malicious transactions not meeting the objectives of the Bank, normal market conditions, breaching the shareholders' or other group's interests which have had or will likely have a negative impact on the Bank's performance or activity results have been made. Nor was there any transactions made on the conflict of interest between the Bank's senior management, controlling shareholders or other related parties' obligations to the Bank and their private interests and (or) office.

## XIX. ASSESMENT OF INTERNAL CONTROL AND RISK MANAGEMENT

The risk management system of the Bank Group includes the policy of the risk management in the banking activities, individual procedures for management of different types of risks, as well as the internal control system and internal audit.
Seeking to avoid the conflict of interest, the Bank's units performing the risk management functions are separated from the units, the direct performance of which is related to the emergence of various types of the Bank's risks.
Due to the fact he risks experienced by the Bank are interdependent their management is centralized. Arrangement and coordination of the experienced credit risk management system is one of the main goals of the Risk Management Committee.
The risks incurred in the activities of the Bank's Group as well as the principles of their management are defined in the Bank's Risk Management Policy. The most important types of risks encountered by the Bank include concentration, credit, liquidity, operational risks and market risk, which, on its turn, falls into interest rate risk, foreign currency risks and securities price risk.
The Bank's Remuneration policy in and integral part of the risk management system. The Remuneration policy is consistent with the Bank's strategy, level of assumed risks, the Bank's objectives, values and long-term vision.
Before calculating the internal capital requirement necessary to ensure the stable performance the Bank carries out the annual self-assessment. This process allows identifying all the risks faced by the Bank in its activities, defining their level, assessing the impact of risks on the Bank's income and capital.
Compliance with and arrangement of the internal control as well as its monitoring are considered as one of the integral parts of the Bank's operational risk management process. The internal control is integral and continuous part of the Bank's daily activities. It operates in every level of the Bank's management and in each process, its elements are integrated into procedures of each process. The function of compliance is decentralized at the Bank, i.e. its separate parts are implemented by the different units/persons according to the functions assigned to them in the staff regulations, provisions of the departments or in the other procedures of the Bank.

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The assessment of the Bank's internal control system, compliance and risk management is performed by the Bank's Internal Audit Department, which informs the Bank's Internal Audit Committee and the Bank's Board regarding the detected shortcoming and violations.

## XX. EMPLOYEES

As of 30 June 2014 the Bank employed 686 staff members, a little bit less than 82 per cent of the total number of the Bank's employees had the university education, 12 per cent had college, 3 per cent - secondary education and 3 per cent had special secondary education. As of 31 December 2013 the Bank employed 680 staff members.



As of 30 June 2014 the Bank Group companies employed 829 officers (excluding subsidiaries held for sale).

In 2013 the changes related to the takeover of part of Ūkio bankas alongside with the amendments in the Bank's leadership which occurred at the end of the year as well as other dynamic changes led to improvements in the bank's organizational structure in pursue of more efficient and smoother internal processes.

Over 1H of 2014 to increase personnel management efficiency, a partnership between a director and his subordinate and to improve the motivation the Bank introduced a single system of discussion of annual performance results which allows to assess the employees' achievements and the current skills as well as to agree with the employees about the future goals.

The Bank's leading employees participated in such trainings as "Discussions on Annual Performance" and "Management of Competences required for Project Management", as well as in the event according to the specifics of their activities.

The monthly average salary of the appropriate group of employees before taxes:

|  | 2010 |  | 2011 |  | 2012 |  | 2013 |  | 30/06/2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group of employees | Average number of employees | Average monthly salary, in LTL | Average number of employees | Average monthly salary, in LTL | Average number of employees | Average monthly salary, in LTL | Average number of employees | Average monthly salary, in LTL | Average number of employees | Average monthly salary, in LTL |
| Leading employees | 8 | 14910 | 12 | 23568 | 11 | 24207 | 11 | 29228 | 11 | 34705 |
| Officers | 441 | 1967 | 418 | 2476 | 411 | 2780 | 609 | 2925 | 626 | 3319 |

The Bank does not have agreements with the employees foreseeing compensations in case of retirement or dismissal without the reasonable ground or
in case their capacities would be cancelled because of changes in the bank's control.

The Bank also is not the party of material agreements, which would become effective, change or would be cancelled because of changes in the bank's control.
XXI. REMUNERATION POLICY

The information is prepared and delivered implementing the requirement set by the cl. 25 of the resolution No. 03-175 of the Board of the Bank of Lithuania as of December 23, 2010 regarding "The amendment of the "Policy of minimal requirements to remuneration of employees of credit institutions" approved by resolution No. 228 of the Board of the Bank of Lithuania as of December 10, 2009 ".
Currently the Bank applies the Remuneration Policy approved by the Bank's Supervisory Council on 02 May 2013. The composition of the Remuneration Committee is specified in chapter XXII of the Bank's Interim Consolidated Report for 6 months of 2014.
Aggregate quantitative information on remuneration to employees, highlighting the Bank's leaders - aggregate amounts of fixed and variable remuneration (without taxes to soc. insurance and guarantee fund) as well as number of beneficiaries thou are provided in the table below.

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Bank's data:

| $\mathbf{0 1 / 0 1 / 2 0 1 3 - 3 1 / 1 2 / 2 0 1 3}$ | Fixed portion of remuneration <br> thou LTL | Portion of variable <br> remuneration LTL | Number of recipients, <br> units |
| :--- | :--- | :--- | :--- |
| The senior management <br> (members of the Board) | 2462 | 323 | 7 |
| Employees | 21012 | 2338 | 613 |
| Total | 23474 | 2661 | 620 |
| $\mathbf{0 1 / 0 1 / 2 0 1 4 - 3 0 / 0 6 / 2 0 1 4 ~}$ | Fixed portion of remuneration <br> thou LTL | Portion of variable <br> remuneration LTL | Number of recipients, <br> units |
| The senior management <br> (members of the Board) | 1615 | 321 | 7 |
| Employees | 12082 | 1431 | 630 |
| Total | 13697 | 1752 | 637 |

Data of the Financial Group:

| $\mathbf{0 1 / 0 1 / 2 0 1 3 - 3 1 / 1 2 / 2 0 1 3}$ | Fixed portion of remuneration <br> thou LTL | Portion of variable <br> remuneration LTL | Number of recipients, <br> units |
| :--- | :--- | :--- | :--- |
| The senior management <br> (members of the Board) | 2889 | 387 | 12 |
| Employees | 22141 | 2430 | 651 |
| Total | 25030 | 2817 | 663 |
| $\mathbf{0 1 / 0 1 / 2 0 1 4 - 3 0 / 0 6 / 2 0 1 4}$ | Fixed portion of remuneration <br> thou LTL | Portion of variable <br> remuneration LTL | Number of recipients, <br> units |
| The senior management <br> (members of the Board) | 1863 | 397 | 12 |
| Employees | 12619 | 1478 | 666 |
| Total | 14482 | 1875 | 678 |

** the pay outs of the variable remuneration for the IV Q of 2013 m the form of bonuses were paid in I Q of 2014, for IV Q of 2012 were paid in I Q of 2013, while the employees whose professional activities can have the significant impact on the risks accepted by the Bank received the pay outs in in 2Q of 2013 and of 2014.

The amounts of variable remuneration for 2013 split into monetary pay outs, pension contributions, Bank's shares, financial instruments related to the Bank's shares, other financial or non-monetary measures, (amounts).

Bank's data:

| Deferred portion of variable remuneration | 547 thou LTL |
| :--- | :--- |
| Monetary payments | 440 thou units |
| Bank's shares | - |
| Pension contributions | - |
| Financial instruments related to shares | - |
| Other financial or non-monetary measures |  |

Data of the Financial Group:

| Deferred portion of variable remuneration | 607 thou LTL |
| :--- | :--- |
| Monetary payments | 488 thou units |
| Bank's shares | - |
| Pension contributions | - |
| Financial instruments related to shares | - |
| Other financial or non-monetary measures |  |

The amounts of outstanding deferred variable remuneration for 2011 and 2012 as of 30/06/2014 (data covers both operating and redundant employees):

Bank's data:

| Deferred portion of variable pay |  |
| :--- | :--- |
| Monetary payments | 201 thou LTL |
| Bank's shares | 183 thou units |

Data of the Financial Group:

| Deferred portion of variable pay |  |
| :--- | :--- |
| Monetary payments | 217 thou LTL |
| Bank's shares | 202 thou units |

The amounts of outstanding deferred variable remuneration for 2013 as of 30/06/2014 (data covers both operating and redundant employees):

Bank's data:

## Deferred portion of variable pay

| Monetary payments | 219 thou LTL |
| :--- | :--- |
| Bank's shares | 167 thou units |

Data of the Financial Group:

| Deferred portion of variable pay |  |
| :--- | :--- |
| Monetary payments | 237 thou LTL |
| Bank's shares | 186 thou units |

## XXII. MEMBERS OF THE COMMITTEES FORMED WITHIN THE BANK AND AREAS OF THEIR PERFORMANCE

The Loan, Internal Audit, Risk Management and Remuneration Committees are formed within the Bank. The functions, procedures of formation and the policy of activities
of these committees are defined by the legal acts of the Republic of Lithuania, legal acts of the Bank of Lithuania as well as provisions of the certain committee approved by the Management Board or Supervisory Council of the Bank.
$\checkmark$ The Loan Committee analyses loan application documents, decides regarding granting of loans and amendment of their terms, assesses risks of loans, suggests regarding loan granting, loan interest rates, improvement of loan administration procedures and performs other functions foreseen by its provisions.
$\checkmark$ The Internal Audit Committee monitors and discusses the process of financial statement preparation, the efficiency of the Bank's internal control, risk management and internal audit systems, the processes of the audit and internal audit performance on regular basis and performs other functions foreseen by the legal acts of the supervisory authority and provisions of the Internal Audit Committee. The composition, competences and arrangement of activities of the internal Audit Committee are defined by the provisions of the internal Audit Committee approved by the Bank's Supervisory Council.
$\checkmark$ The Risk Management Committee performs the functions related to the efficiency of the Bank's activities taking into consideration the parameters of the acceptable risks and integrating the management of the interest rates, capital and liquidity, also, performs other functions foreseen by its provisions.
$\checkmark$ The Remuneration Committee evaluates the Policy of variable remuneration, practice and incentives created to manage the risks accepted by the Bank, its capital and liquidity, supervises the variable remuneration of the employees responsible for risk management and control of compliance, prepares

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draft resolutions regarding variable remunerations and performs other functions foreseen by its provisions.

Data of the members of the committees as of 30 June 2014:

| Name, surname | Beginning / end of tenure | Share of capital under the right of ownership, \% | Place of Work |
| :---: | :---: | :---: | :---: |
| Internal Audit Committee |  |  |  |
| Ramunė Vilija Zabulienė | 29/03/2012 / 2016 | 0.00 | Public Undertaking „ArsDomina" |
| Sigitas Baguckas | 29/03/2012 / 2016 | 0.65 | „Namu statyba" UAB |
| Vytautas Junevičius | 29/03/2012 / 2016 | 0.13 | Enterprise Group „Alita" $A B$ |
| Rimantas Purtulis | 29/03/2012 / 2016 | 0.10 | Certificate of the Lithuanian resident for individual activity |
| Risk Management Committee |  |  |  |
| Donatas Savickas | 12/03/2014 / operating on a continuous basis | 0.12 | Šiaulių bankas AB |
| Jolanta Dūdaitė | 12/03/2014 / operating on a continuous basis | 0.00 | Šiaulių bankas AB |
| Pranas Gedgaudas | 12/03/2014 / operating on a continuous basis | 0.02 | Šiaulių bankas AB |
| Morena Liachauskienė | 12/03/2014 / operating on a continuous basis | 0.00 | Šiauliu bankas AB |
| Edas Mirijauskas | 12/03/2014 / operating on a continuous basis | 0.01 | Šiaulių bankas AB |
| Loan Committee |  |  |  |
| Vytautas Sinius | 27/03/2012 / operating on a continuous basis | 0.09 | Šiaulių bankas AB |
| Edas Mirijauskas | 27/03/2012 / operating on a continuous basis | 0.01 | Šiaulių bankas AB |
| Danutė Gaubienė | 27/03/2012 / operating on a continuous basis | <0.01 | Šiaulių bankas AB |
| Daiva Kiburienė | 27/03/2012 / operating on a continuous basis | 0.08 | Šiaulių bankas AB |
| Aurelija Geležiūnė | 27/03/2012 / operating on a continuous basis | 0.01 | Šiauliu bankas AB |
| Giedrius Sarapinas | 27/03/2012 / operating on a continuous basis | 0.01 | Šiaulių bankas AB |
| Donatas Savickas | 27/03/2012 / operating on a continuous basis | 0.12 | Šiaulių bankas AB |
| Remuneration Committee |  |  |  |
| Gintaras Kateiva | 02/05/2013 / operating on a continuous basis | 6.24 | „Litagra" UAB |
| Pranas Gedgaudas | 13/08/2012 / operating on a continuous basis | 0.02 | Šiaulių bankas AB |
| Ernesta Laurinavičienė | 09/05/2011 / operating on a continuous basis | 0.00 | Šiaulių bankas AB |
| Živilė Skibarkienė | 09/05/2011 / operating on a continuous basis | 0.07 | Šiauliu bankas AB |

## XXIII. BANK'S MANAGEMENT BODIES

The management bodies of the Bank are as follows: the General Meeting of the Shareholders of the Bank, Council of the Bank, Board of the Bank and Chief Executive Officer (Head of the Bank).
General Meeting of Shareholders takes place annually, within three months after the end of fiscal year. The shareholders, having no less than $1 / 10$ of all the votes, as well as the Board and Council have an initiative right of convening the meeting. The Law on Companies specifies the cases when a general meeting can be convened by other persons. General Meeting of Shareholders is organized, voting is carried out and resolutions passed in compliance with the Law
on Companies. If the meeting cannot take place due to lack of a quorum (more than $1 / 2$ of the total votes), the reconvened meeting of shareholders with the valid agenda of the previous meeting shall be summoned.

## Exclusively the General Shareholders' Meeting:

$\checkmark$ amends Charter of the Bank, except in cases, provided in the laws;
$\checkmark$ amend the Bank's head office;
$\checkmark$ elects the Bank's Supervisory Council members;
$\checkmark$ recalls the Bank's Supervisory Council or its individual members;
$\checkmark$ elects and recalls the audit company to audit the annual financial statements, sets the terms of payment for audit services;
$\checkmark$ approves the set annual financial statements of the Bank;
$\checkmark$ sets class, number, par value and minimum issue price of the shares, issued by the Bank;
$\checkmark$ adopts resolution regarding:

- issuing of convertible bonds;
- cancellation of the preference right to purchase shares or convertible bonds of the Bank of a given emission to all of the shareholders;
- conversion of the Bank's shares of one class into another, approval of the conversion order;
- allocation of profit (loss);
- making, use, reduction and cancellation of reserves;
- increase of authorized capital;
- reduction of authorized capital, except of the cases, provided in the laws;
- purchase by the Bank of its own shares;
- reorganization or demerge of the Bank, approving terms of such reorganization or demerge;
- restructuring of the Bank;
- liquidation of the Bank, cancellation of liquidation, except cases, provided in the laws;
$\checkmark$ to select and cancel the Bank's liquidator, except cases, provided in the laws.
The Supervisory Council of the Bank is a collegial body supervising the activities of the Bank. The Supervisory Council is directed by its Chairman. The Supervisory Council consisting of eight members is elected by the General Meeting of Shareholders for a term of four years. The initiators of the Meeting or the shareholders holding shares that grant at least $1 / 20$ of the Bank's shares, shall have the right of proposing the members of the Supervisory Council. The candidates are proposed before the Meeting or during such Meeting. Each candidate to the Supervisory Council's members shall inform the Meeting about his current capacity and how his activities are related to the Bank or to other legal entities associated with the Bank. While electing the Supervisory Council's members each shareholder shall have such number of votes which is equal to the product of the numbers of votes granted to him by the shares owned and number of the Supervisory Council's members to be elected. These votes are allocated by the shareholder at his own discretion - for one or several candidates. The candidates who receive the biggest number of votes are elected. 1 independent member is elected to the current tenure of the Supervisory Council. In accordance with the Bank's Charter the number of tenures of the Council member is not limited.


## The functions of the Supervisory Council are as follows:

$\checkmark$ elect members of the Board and remove them from office, make recommendations to the Board regarding the candidature for the Chairman of the Board. Prior approval of the Council is necessary to
obtain before setting salaries of the Board members who hold other positions in the Bank, Chief Executive Officer and his deputies, as well as other terms of labour contract. If the Bank operates at a loss, the Council must consider the suitability of the Board members for their positions;
$\checkmark$ elect members of the Internal Audit Committee;
$\checkmark$ supervise activities of the Board and the Chief Executive Officer;
$\checkmark$ supervise the implementation of business plans of the Bank, analysis the Bank's income and expenses, own investments and capital adequacy issues;
$\checkmark$ adopt Supervisory Council's work regulation;
$\checkmark$ approve business plans of the Bank and annual budget;
$\checkmark$ approve any type of policies related to the Bank's activities including the risk management policy;
$\checkmark$ approve the business strategy of every entity controlled by the Bank;
$\checkmark$ ensure the effective internal control system in the Bank;
$\checkmark$ make proposals and comments to the General Shareholders' Meeting on the Bank's work strategy, the Bank's annual financial statements, the draft of the profit (loss) distribution and the report on the Bank's activities as well as activities of the Board and the Chief Executive Officer of the Bank;
$\checkmark$ approve loan granting policy and set order of borrowing subject to Supervisory Council's approval;
$\checkmark$ make proposals to the Board and the Chief Executive Officer to cancel their resolutions that contradict the laws and other legal acts, this Charter or resolutions of the Meeting;
$\checkmark$ set the list of transactions and resolutions, making or implementation of which is subject to the Council's approval;
$\checkmark$ adopt resolutions, assigned to the Supervisory Council's competence according to the orders, approved by the Supervisory Council; such order shall be adopted by the Council following the laws, this Charter or resolutions of the General Meeting of Shareholders;
$\checkmark$ consider other matters, subject to its consideration or solution of the Supervisory Council, provided for in the laws of this Charter or in the resolutions adopted by the Meeting.
The Management Board of the Bank is a collegial Bank's management body, consisting of eight members. It manages the Bank, handles its matters and answers under the laws for the execution of the Bank's financial services. Order of the Board's work is set by the Board work regulations. The Board of the Bank is elected by the Council for a term of 4 years. The Board members are elected, recalled and supervised by the Bank's Supervisory Council. The Board of the Bank is elected by the Council for a term of 4 years - the number of tenures is not limited. If individual Board members are elected, they are elected till the end of the active Board's term.
The Bank's Board shall consider and approve:
$\checkmark$ the consolidated annual report of the Bank
$\checkmark$ the structure of the Bank management and positions; posts in which persons are employed only by holding competitions;
$\checkmark$ regulations of the branches, representatives and other separate subdivisions of the Bank;
$\checkmark$ order of the Bank's loans granting, following the loan granting policy, approved by the Supervisory Council;
$\checkmark$ order of issuing guarantees, securities and taking of other liabilities;
$\checkmark$ order of writing-off of the loans and other debt liabilities;
$\checkmark$ regulations of the Loan Committee and Risk Management Committee of the Bank.
$\checkmark$ the Board shall elect and remove from office the Chief Executive Officer and his deputies. The Board sets salary and other terms of labour contract with the Chief Executive Officer, approves his Staff Regulations, induces and imposes sanctions to the Chief Executive Officer;
$\checkmark$ the Board determines the information to be considered commercial secret of the Bank.
The Board shall adopt:
$\checkmark$ decisions on the Bank becoming the incorporator, member of other legal entities;
$\checkmark$ decisions on opening branches, representatives and other separate subdivisions of the Bank as well as on cancellation of their activities;

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$\checkmark$ decisions on the investment, transfer or lease of long-term assets the balance-sheet whereof amounts to over $1 / 20$ of the Bank's authorized capital (calculating separately for each kind of transaction);
$\checkmark$ decisions on the mortgage or hypothec of long-term assets the value whereof amounts to over $1 / 20$ of the Bank's authorized capital (calculating separately for each kind of transaction);
$\checkmark$ decisions on offering guarantee or surety for the discharge of obligations of other entities, when the amount of the obligations exceeds $1 / 20$ of the Bank's authorized capital;
$\checkmark$ decisions on the acquisition of long-term assets the price whereof exceeds $1 / 20$ of the Bank's authorized capital;
$\checkmark$ decisions on issuing of non-convertible bonds;
$\checkmark$ Board work regulation;
$\checkmark$ decisions on other matters it has to consider or solve under the Laws or Charter of the Bank.

## The Board shall set:

$\checkmark$ terms for the shares issue of the Bank;
$\checkmark$ order for issue of the bonds of the Bank. When the General Shareholders' Meeting adopts a resolution regarding the issuing of convertible bonds, the Board is entitled to set additional terms of issuing and to approve bond subscription agreements, signed by the Chief Executive Officer or his authorized person;
$\checkmark$ order and cases of employment in the Bank, when the employees are engaged with the Board's approval.
The Board shall analysis and evaluate the material submitted by the Chief Executive Officer on:
$\checkmark$ implementation of the Bank's activities strategy;
$\checkmark$ arrangement of the Bank's activities;
$\checkmark$ financial state of the Bank;
$\checkmark$ results of economic activities, income and expenditure estimates, stock-taking data and other records of valuables.
The Board shall also analysis, assess the Bank's draft annual financial statements and draft of the profit (loss) allocation and submit them to the Board and Meeting. The Board shall solve other matters of the Bank's activities, if they are out of the other managing bodies' competence under the laws and this Charter.
The Board shall convene and hold the General Shareholders' Meetings in due time.
Chief Executive Officer arranges everyday activities of the Bank and performs other actions necessary to perform his functions, to implement the decisions of the Bank's bodies and to ensure the Bank's activities.
Chief Executive Officer:
$\checkmark$ arranges everyday activities of the Bank;
$\checkmark$ engages and discharges employees, makes work contracts with them and terminates them, induces them and imposes sanctions. The Head of the Bank is entitled to authorize another Bank employee to perform actions listed therein;
$\checkmark$ without special authorization represents the Bank in its relations with other persons, in court and arbitrage;
$\checkmark$ grants and cancels powers of attorney and procurements;
$\checkmark$ issues orders;
$\checkmark$ performs other actions, necessary to perform his functions, to implement decisions of the Bank's bodies and to ensure Bank's activities.
Chief Executive Officer is responsible for:
$\checkmark$ arrangement of the Bank's activity and implementation of its aims;
$\checkmark$ making of annual financial statements and preparation of the Bank's annual report;
$\checkmark$ making of a contract with the audit company;
$\checkmark$ delivery of information and documents to the Meeting, Board and Supervisory Council in the cases, provided for in the laws or upon request;
$\checkmark$ delivery of the Bank's documents and data to the custodian of the Register of Legal Entities;
$\checkmark$ delivery of the documents to the Securities Commission and to the Central Securities Depository of Lithuania;

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$\checkmark$ publication of the information, prescribed by the laws and other legal acts, in the newspapers, stated in this Charter;
$\checkmark$ information delivery to the shareholders;
$\checkmark$ execution of other duties, prescribed by the laws and legal acts, this Charter and Staff regulations of the Chief Executive Officer.
The Chief Executive Officer acts on the Bank's behalf and is entitled to make transactions at his sole discretion, except for the exceptions, stated therein or in the resolutions of the bodies of the Bank.
XXIV. THE MEMBERS OF THE BANK'S COLLEGIAL BODIES

## Supervisory Council of the Bank:



Member of the Supervisory Council of Šiauliu bankas AB since 1991, Chairman of the Bank's Supervisory Council since 1999.

## Education:

Kaunas Institute of Technology.
Vilnius university, applicable mathematics.
Work experience (not less than 5 years):
Consultant of „SB turto fondas" UAB since 2004.

## Sigitas Baguckas



Deputy Chairman of Council of Šiaulių bankas AB since 2000, Member of Bank's Supervisory Council since 1991;

## Education:

Vilnius Civic Engineering Institute, an engineer-constructor.
Work experience (not less than 5 years):
Procurist and director at „Namų statyba" UAB since 2007.

## Gintaras Kateiva

Member of the Supervisory Council of Šiaulių bankas AB since 2008.


## Education:

Vilnius Pedagogic Institute, a teacher.

## Work experience (not less than 5 years):

Chairman of the Board of "Litagra" UAB since 2005, director of "Litagros prekyba" UAB until 2008, director of "Litagros mažmena" UAB since 2008.

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| Vigintas Butkus |
| :--- |
| Member of the Supervisory Council of Šiaulių bankas AB since 2004. |
| Education: |

Marijampole School of Culture, a director.
Work experience (not less than 5 years):
Director of "Mintaka" UAB since 2000, Director of Trade House "Aiva" UAB since 2002.


Member of the Supervisory Council of Šiaulių bankas AB since 2006.

## Education:

Kaunas Institute of Technology, an engineer-economist.
Vilnius University, a specialist of international economy relations.
Work experience (not less than 5 years):
Director General of "Alita" AB until 2009, the Consultant of the Director General of the Company’s Group "Alita", 2009-2011.

## Peter Reiniger



Member of the Supervisory Council of Šiaulių bankas AB since 2011.

## Education:

Technical University of Budapest, an engineer-mechanic, an engineer of production organization.

## Work experience (not less than 5 years):

European Bank for Reconstruction and Development (EBRD), Director of the Business Group until 2010, the RBRD Managing director 2010-2011. Chief Advisor of the First Vice-president and Executive Committee since 2011.

## Ramunė Vilija Zabulienė



Independent member of the Supervisory Council of Šiaulių bankas AB since 04/05/2012.
Education:
Vilnius University, an engineer-economist.
Work experience (not less than 5 years):
Work experience: the member of the Board of the Bank of Lithuania, Deputy Chairman until 2011.

Acts in compliance with the certificate of the Lithuanian resident for individual activity.

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Member of the Supervisory Council of the Bank since April 2014.

## Education:

Vytautas Magnus University, Master of Business Administration and Management; Southern Methodist University (USA), Master.
Work experience (not less than 5 years):
Head of the EBRD representative office in Minsk until 2011, EBRD senior banker since 2011, member of the Council of the bank belonging to the Socciete Generale Group in Mobiasbanka (Moldova).

3 meetings of the Bank's Supervisory Council took place over 1H of 2014. Neither member of the Supervisory Council missed more than half of the meetings.

The Management Board of the Bank:


Chairman of the Board.

## Education:

Kaunas Technology Institute, Master of economy.
Work experience:
Chairman of the Board, Chief Executive Officer of Šiaulių bankas AB from 1999 to February 2011, Deputy Chief Executive Officer since February 2011.


Deputy Chairman of the Board, Chief Executive Officer.

## Education:

Vilnius Higher School of Economics.
Vilnius University, Bachelor of economy.
Vytautas Magnus University, Master of Business Administration and Management.

## Work experience:

Director of Retail Banking Division of SEB AB ,
Head of Corporate Banking Division of Šiaulių bankas AB since 2011, Chief Executive Officer since February 2014.

## Donatas Savickas



Deputy Chairman of the Board, Deputy Chief Executive Officer, Head of Finance and Risk Management Division.

## Education:

Vilnius University, Bachelor of Economy.
Vytautas Magnus University, Master of Business Administration and Management.

## Work experience:

Deputy Chairman of the Board of the Bank since1995, Deputy
Chief Executive Officer, Head of Finance and Credit Division, Head of Finance and Risk Management Division.

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## Daiva Kiburienė

Member of the Board, Deputy Chief Executive Officer, Head of Business Development Division.

## Education:

Vilnius University, Bachelor of Economy.
Vytautas Magnus University, Master of Business Administration and Management.
Work experience:
Deputy Chairperson of the Board of the Bank since1998, Deputy
Chief Executive Officer, Head of Corporate and Retail Banking Division, Head of Šiauliai region,
Head of Business Development Division since 2014.
Vita Adomaitytè
Member of the Board, Chief Financial Officer, Head of Accounting and Reporting Division.


Education:
Vilnius University, Master of finance and credit.

## Work experience:

Chief Financial Officer of Šiaulių bankas since 2002, Head of Accounting and Reporting Division since 2005.
Jonas Bartkus

Member of the Board since 29/03/2012, Head of the IT Division.


## Education:

Vilnius University, Master in mathematics.

## Work experience:

Head of Computerization of Šiaulių bankas AB since 2001, Head of Business Development Division since, Head of the IT Division.

## Ilona Baranauskienė



Member of the Board since February 2014; Head of the Assets Restructuring Division.

## Education:

Kaunas University of Technology, a bachelor of Business Administration and Management; Šiauliai University, Master of economy.

## Work experience:

Director General of "SLEZVB" UAB until 2013, Deputy Director of "SBTF" UAB since 2006, Director of the Special Financing Department of Šiaulių bankas AB.

## Audrius Žiugžda



Deputy Chairman of the Board and Chief Executive Officer 31/01/2014.

## Education:

Vytautas Magnus University, Master of Business Administration and Management.

## Work experience:

Chairman of the Board and President of SEB AB 2006-2009, Advisor of the Director General TEO LT, AB 2010-2011 m., Chief Executive Officer of the Bank since 2011 to 31/01/2014.

| Name, surname | Beginning / end of tenure | Share of capital under the right of ownership, \% | Share of votes together with the related persons, \% |
| :---: | :---: | :---: | :---: |
| Arvydas Salda | beginning 29/03/2012 end 2016 | 2.59 | 42.34 |
| Sigitas Baguckas | beginning 29/03/2012 end 2016 | 0.65 | 42.34 |
| Vigintas Butkus | beginning 29/03/2012 <br> end 2016 | 0.08 | 42.34 |
| Vytautas Junevičius | beginning 29/03/2012 <br> end 2016 | 0.13 | 42.34 |
| Gintaras Kateiva | beginning 29/03/2012 <br> end 2016 | 6.24 | 42.34 |
| Peter Reiniger | beginning 29/03/2012 end 2016 | - | - |
| Valdas Vitkauskas | beginning 01/04/2014 <br> end 2016 | - | - |
| Ramunė Vilija Zabulienė | beginning 04/05/2012 <br> end 2016 | - | - |
| Algirdas Butkus | beginning 29/03/2012 <br> end 2016 | 3.82 | 42.34 |
| Vytautas Sinius | beginning 29/03/2012 end 2016 | 0.09 | 42.34 |
| Donatas Savickas | beginning 29/03/2012 <br> end 2016 | 0.12 | 42.34 |
| Vita Adomaityte | beginning 29/03/2012 <br> end 2016 | 0.04 | 42.34 |
| Jonas Bartkus | beginning 29/03/2012 <br> end 2016 | 0.06 | 42.34 |
| Ilona Baranauskienė | beginning 12/02/2014 end 2016 | 0.03 | 42.34 |
| Daiva Kiburienė | beginning 29/03/2012 <br> end 2016 | 0.08 | 42.34 |

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The information regarding participation of the collegial bodies of the Bank and Chief Accountant in activities and capital of other undertakings is provided in the table below:

| Name, surname | Participating in activities of other <br> undertakings (name of the company, <br> position) | Participating in capital of other undertakings <br> (percentage in capital exceeding 5 \%) |
| :--- | :--- | :--- |
| Arvydas Salda | Member of the Board „,Klaipedos LEZ <br> valdymo bendrové" UAB; <br> Consultant of „Šiauliú banko turto fondas" <br> UAB (ASSETS FUND) | - |
| Sigitas Baguckas | Director of „Namu statyba" UAB | "Namu statyba" UAB - 47.12 \% |
| Vigintas Butkus | Director of Trade house "Aiva'" UAB <br> Director of „Mintaka" UAB | "Mintaka" UAB - 9.25 \% <br> "Mintaka" UAB - 9.80 \% |
| Vytautas Junevičius | Senior advisor of Company Group „Alita" <br> AB <br> Chairman of the Board of "Anykščių <br> vynas" AB | Company Group „Alita" AB |
| Gintaras Kateiva | Director General of „Litagra" UAB, <br> Chairman of the Board <br> Director of „Litagros" mažmena UAB | "Litagra" UAB - 36.95 \% |

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Amounts of funds calculated between 01 January 2014 and 30 June 2014 and average sizes per member of the collegial body as well as provided guarantees:

| Members of the Management <br> Bodies | Number <br> of people | Calculated total <br> amounts, LTL | Average <br> sizes,LTL | Transferred <br> assets,LTL | Provided guarantees, <br> LTL |
| :--- | :--- | :--- | :--- | :--- | :--- |
| The Supervisory Council of the Bank | 7 | 0 | 0 | 0 | 0 |
| The members of the Board of the <br> Bank | 7 | 1935282 | 276469 | 0 | 0 |
| Chief Executive Officer and Chief <br> Accountant | 2 | 551162 | 275581 | 0 | 0 |

Loans granted to the members of the Supervisory Council and Bank's Board as of 30 June 2014:

| Members of the Management Bodies | Loans granted, in LTL thou LTL |
| :--- | :--- |
| The Supervisory Council of the Bank | 4910 |
| The members of the Board of the Bank | 634 |
| Total: | 5544 |

## XXV. TRANSACTIONS WITH RELATED PARTIES

Implementing its usual activities the Bank concludes the banking transactions with the members of the Council and Board, other related parties and subsidiary companies. The related parties of the Bank are as follows:
$\checkmark$ the members of the Bank's Supervisory Council and the Bank's Board, their close family members and companies where the related parties own more than 5 per cent of shares and/or take managing positions;
$\checkmark$ the Bank's subsidiaries;
$\checkmark$ the Bank's shareholders owning more than 5 per cent of the Bank's shares. of the Bank's shares.
The members of the Bank's Supervisory Council and the Management Board work for the benefit of the shareholders avoiding the conflicts of interest. The Bank has adopted policies to avoid the conflicts of interest establishing the internal procedures and requirements for measures to identify and manage the circumstances that may lead to a conflict of interests in the Bank's provision of investment services and specifying the methods of avoidance of such conflicts of interest or actions to be taken in case they arise. All transactions with the Bank's senior management are entered under the market conditions.
At the Bank the transactions with the senior management through the IT measures are distinguished from the other transactions, the comprehensive description on these transactions is provided in 12 note of the explanatory note of the Bank's interim financial statements as of 30 June 2014.

## XXVI. DATA ON PUBLICLY DICSLOSED INFORMATION

The following information was publicly disclosed over the first half a year of 2014:
$\checkmark$ 06/01/2014 - the calendar of the Bank's information was announced to the investors;
$\checkmark$ 04/02/2014-notification regarding the expiry of the call options rights with regard to the assets taken over from Ūkio bankas.
$\checkmark$ 12/02/2014 - information regarding amendments in the Bank's Council and Management Board;
$\checkmark$ 12/02/2014 - the calendar of the Bank's information was announced to the investors;
$\checkmark$ 17/02/2014-a pre-audited activity result of the Bank and the Group for 2013;
$\checkmark$ 24/02/2014 - interim financial information of the Bank for 12 months of 2013;
$\checkmark$ 07/03/2014 - convocation of the Ordinary General Meeting of Shareholders;
$\checkmark$ 07/03/2014 - the draft resolutions prepared by the Board for the Ordinary General Meeting of Shareholders held on 28-03-2012;
$\checkmark$ 10/03/2014 - notification regarding sales transactions of real estate.
$\checkmark$ 28/03/2014 - resolutions of the Ordinary General Meeting of Shareholders held on 28/03/2014;
$\checkmark$ 28/03/2014 -annual information;
$\checkmark$ 20/04/2014 - a pre-audited activity result of the Bank and the Bank Group for IQ of 2014;
$\checkmark$ 19/05/2014 -interim information for 3 months of 2014;
$\checkmark$ 21/05/2014 - report regarding concluded transactions, related to payment of the variable remuneration in the Bank's shares;
$\checkmark$ 03/06/2014 -notification regarding the amendments of the Bank's Charter after registering the increased authorized capital.
$\checkmark$ reports regarding the transactions with the Banks shares entered by the Bank's senior managers.
In accordance with the procedures set by the Charter of the Bank and the legal acts of the Republic of Lithuania all the stock events are announced in the Central regulated information base and on the Bank's website www.sb.lt. Reports on the Meetings of Shareholders are additionally announced in the daily newspaper "Lietuvos ryas".
XXVII. PROCEDURE OF CHARTER AMENDMENTS

The Bank's Charter can be amended only by the resolution of the General Shareholders' Meeting at $2 / 3$ majority of votes, except exclusive cases defined by the law.

## XXVIII. INFORMATION RE COMPLIANCE WITH THE GOVERNANCE CODE

The Bank operates in compliance with the many standards set in the Governance Code. Information about how the Bank complies with the particular articles of the Governance Code is provided in the annex enclosed to the present report together with the set of financial statements of 2013 and is also available on the website of the Bank www.sb.lt.

Chief Executive Officer


Vytautas Sinus

20 August 2014


[^0]:    * Fair value revaluation on acquisition is the difference between the estimated fair value by appraisers of the finance lease receivables acquired under the transaction transfer of assets, rights, transactions and liabilities of Ūkio Bankas.

