

EXTERNAL RELATIONS AND CORPORATE COMMUNICATION

New Falcon Airborne Service adds alternative lift to AOG support

October 20, 2014 (Orlando, Florida): Today Dassault Aviation introduced a new airborne response service that provides not only rapid AOG support but also alternative transportation options for passengers.

“We already use charter and company aircraft to expedite AOG solutions, but with our new service we are taking airborne support to the next level,” said Eric Trappier, Dassault Aviation Chairman/CEO. “Our large cabin, long-range Falcon 900s will play an important role in making sure our Customers get to their next destination as quickly and efficiently as possible.”

The service, part of a major reinforcement of Dassault’s customer support portfolio, will involve two Falcon 900 aircraft, one based at Teterboro airport in New Jersey and another at Le Bourget outside of Paris.

The Teterboro 900 will serve North America, Central America and parts of South America. The Le Bourget-based aircraft will serve Europe, Russia, North Africa and the Middle East.

Each will be able to carry Dassault GoTeams and the necessary parts and tools to put an AOG aircraft back into service and provide alternative lift for passengers if needed.

“Our belief is that, if an AOG occurs, the impact to passengers should be minimal and, they should be supported entirely throughout all phases of the event,” said Trappier.

Trappier noted that Dassault is in the midst of a massive expansion of its customer support services, including parts, people, service locations and digital services. The company has already achieved the highest level of spare parts availability in the industry, filling more than 98 percent of orders within the timeframe requested by customers. Dassault Customer Service has also reduced prices on tens of thousands of parts through its ongoing Right Size Pricing program.

“We have a ‘*Whatever it Takes*’ attitude here at Dassault, and it’s more than just a slogan: it’s a true commitment. This new airborne response service is evidence of that,” said Trappier.

Notes for Editors

Dassault Falcon is the recognized global brand for Dassault business jets which are designed, manufactured and supported by Dassault Aviation and Dassault Falcon Jet Corp.

About Dassault Aviation

Dassault Aviation is a leading aerospace company with a presence in over 80 countries across five continents. It produces the Rafale fighter jet as well as the complete line of Falcons. The company employs a workforce of over 11,000 and has assembly and production plants in both France and the United States and service facilities around the globe. Since the rollout of the first Falcon 20 in 1963, over 2,250 Falcon jets have been delivered. Dassault offers a range of six business jets from the twin-engine 3,350 nm large-cabin Falcon 2000S to its new flagship, the tri-engine 6,450 nm ultra-long-range Falcon 8X.

About Dassault Falcon Jet

Dassault Falcon Jet Corp. is a wholly owned U.S. subsidiary of Dassault Aviation, France. Dassault Falcon Jet markets and supports the Falcon family of business jets throughout North America, South America and the Pacific Rim countries of Asia, including the People's Republic of China.

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