## Holmen's interim report January-September 2014

| SEKm | Quarter |  |  | January-September |  | Full year$2013$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 |  |
| Net turnover | 3956 | 3946 | 3939 | 11983 | 12293 | 16231 |
| Operating profit excl. items affecting comparability | 522 | 351 | 326 | 1262 | 871 | 1209 |
| Operating profit | 522 | 351 | 326 | 1262 | 731 | 1069 |
| Profit after tax | 385 | 250 | 207 | 912 | 481 | 711 |
| Earnings per share, SEK | 4.6 | 3.0 | 2.5 | 10.9 | 5.7 | 8.5 |
| Return on equity, \% | 7.4 | 4.8 | 4.1 | 5.8 | 3.1 | 3.4 |
| Cash flow before investing activities | 738 | 484 | 567 | 1762 | 1567 | 2011 |
| Debt/equity ratio | 0.29 | 0.31 | 0.31 | 0.29 | 0.31 | 0.29 |

- Operating profit was SEK 1262 million (January-September 2013: 731). The improvement in profit is due to higher prices for printing paper and sawn timber, a weaker Swedish krona and reduced production costs for paperboard. Profit for the previous year was impacted by items affecting comparability of SEK -140 million.
- Operating profit for the third quarter was SEK 522 million, which was SEK 171 million higher than in the second quarter owing to good paperboard production and seasonally low costs
- Profit after tax amounted to SEK 912 million (481), which corresponds to earnings per share of SEK 10.9 (5.7)
- The market situation for paperboard during the quarter was stable, but it was weak for printing paper. The market situation for sawn timber weakened as a result of the high level of supply on the market.


| Holmen Paper | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 | 2013 |
| Net sales | 1637 | 1490 | 1817 | 4699 | 5474 | 7148 |
| Operating costs | -1445 | -1304 | -1 681 | -4 171 | -5 160 | -6720 |
| EBITDA | 192 | 186 | 137 | 528 | 314 | 429 |
| Depreciation and amortisation according to plan | -147 | -146 | -185 | -438 | -553 | -738 |
| Operating profit excl. items affecting comp. | 45 | 40 | -48 | 90 | -239 | -309 |
| Items affecting comparability* | - | - | - | - | -140 | -140 |
| Operating profit | 45 | 40 | -48 | 90 | -379 | -449 |
| Investments | 47 | 95 | 58 | 238 | 128 | 85 |
| Operating capital | 4707 | 4938 | 4974 | 4707 | 4974 | 4810 |
| EBITDA margin, \%** | 12 | 12 | 8 | 11 | 6 | 6 |
| Operating margin, \%** | 3 | 3 | -3 | 2 | -4 | -4 |
| Production, '000 tonnes | 320 | 322 | 378 | 982 | 1191 | 1545 |
| Deliveries, '000 tonnes | 341 | 311 | 400 | 983 | 1211 | 1574 |

* Items affecting comparability refers to an impairment loss and restructuring costs of SEKm -140 in Q1 2013
** Excluding items affecting comparability

The market situation for printing paper stayed weak in the third quarter. Demand for printing paper in Europe fell by 5 per cent during January-August compared to the same period last year.

Holmen Paper's deliveries for January-September amounted to 983000 tonnes, which was approximately 20 per cent lower compared to the same period last year as a result of the closure of two paper machines in the autumn of 2013. The strategic product segments MF Magazine and book paper accounted for just over half of deliveries.

Operating profit for January-September was SEK 90 million (-239), excluding items affecting comparability. The improvement in profit is due to higher selling prices, a weaker Swedish krona and reduced costs as a result of implemented rationalisations and lower electricity and wood prices. Depreciation has decreased following the implementation of closures.

Compared with the second quarter, profit increased by SEK 5 million to SEK 45 million. Seasonally lower costs were offset by production losses and costs from an extended maintenance shutdown.

In the first quarter of 2015, one of the newsprint machines at Braviken Mill will be rebuilt to enable further growth in magazine paper. The rebuilding will result in a production shutdown of approximately 3 weeks.



| Iggesund Paperboard | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEKm | 3-14 | 2-14 | 3-13 | 2014 | 2013 | 2013 |
| Net sales | 1310 | 1237 | 1188 | 3793 | 3477 | 4618 |
| Operating costs | -924 | -1 031 | -879 | -2 983 | -2851 | -3740 |
| EBITDA | 387 | 206 | 309 | 810 | 626 | 878 |
| Depreciation and amortisation according to plan | -124 | -121 | -117 | -364 | -329 | -445 |
| Operating profit | 263 | 86 | 192 | 446 | 297 | 433 |
| Investments | 37 | 84 | 181 | 251 | 510 | 660 |
| Operating capital | 6820 | 6902 | 6689 | 6820 | 6689 | 6863 |
| EBITDA margin, \% | 30 | 17 | 26 | 21 | 18 | 19 |
| Operating margin, \% | 20 | 7 | 16 | 12 | 9 | 9 |
| Return on operating capital, \% | 15 | 5 | 12 | 9 | 6 | 7 |
| Production, paperboard, '000 tonnes | 133 | 118 | 125 | 373 | 363 | 478 |
| Deliveries, paperboard, '000 tonnes | 125 | 122 | 120 | 371 | 357 | 469 |

The market for SBB and FBB was stable during the quarter. Deliveries to Europe from European producers were unchanged for January-September compared with the same period last year.

Iggesund Paperboard's deliveries for JanuarySeptember amounted to 371000 tonnes, which was 14000 tonnes higher than the corresponding period in 2013.

Operating profit for January-September totalled SEK 446 million (297). The improvement in profit is mainly due to reduced production costs but also a weaker Swedish krona.

Compared with the second quarter, operating profit improved by SEK 177 million to SEK 263 million. Production in the quarter went well and manufacturing costs were low, while personnel costs were seasonally lower. Operating profit for the second quarter was negatively affected by approximately SEK 80 million in costs and production losses from the annual maintenance shutdown at Iggesund Mill.


| Holmen TimberSEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2013 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 |  |
| Net sales | 313 | 367 | 264 | 1037 | 854 | 1175 |
| Operating costs | -265 | -318 | -254 | -900 | -834 | -1 131 |
| EBITDA | 48 | 49 | 10 | 137 | 20 | 45 |
| Depreciation and amortisation according to plan | -31 | -31 | -30 | -93 | -90 | -119 |
| Operating profit | 16 | 18 | -20 | 45 | -70 | -75 |
| Investments | 8 | 10 | 5 | 23 | 15 | 21 |
| Operating capital | 1323 | 1361 | 1373 | 1323 | 1373 | 1361 |
| EBITDA margin, \% | 15 | 13 | 4 | 13 | 2 | 4 |
| Operating margin, \% | 5 | 5 | -8 | 4 | -8 | -6 |
| Production, '000 m ${ }^{3}$ | 172 | 188 | 153 | 555 | 506 | 710 |
| Deliveries, ${ }^{\text {'000 m }}$ | 165 | 196 | 148 | 556 | 500 | 686 |

Following good performance over the past year, the market situation for sawn timber weakened as a result of high supply levels.

Holmen Timber has increased productivity at both sawmills and delivered 556000 cubic metres in the first nine months of the year, which was 11 per cent higher than for the same period in 2013.

Operating profit for January-September was SEK 45 million (-70). The increase in profit is mainly due to higher prices, better productivity and increased deliveries. The improvement was partly offset by higher raw material prices in Southern Sweden.

Compared with the previous quarter, profit decreased by SEK 2 million to SEK 16 million. Seasonally lower volumes were largely compensated by low maintenance and personnel costs over the summer period.



| Holmen Skog | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEKm | 3-14 | 2-14 | 3-13 | 2014 | 2013 | 2013 |
| Net sales | 1250 | 1435 | 1239 | 4180 | 4318 | 5694 |
| of which from own forests | 311 | 347 | 354 | 971 | 1050 | 1403 |
| Operating costs | -1 158 | -1 307 | -1 123 | -3778 | -3 811 | -5 000 |
| Depreciation and amortisation according to plan | -7 | -7 | -8 | -20 | -24 | -34 |
| Earnings from operations | 86 | 121 | 108 | 382 | 482 | 660 |
| Change in value of forests | 114 | 92 | 95 | 255 | 193 | 264 |
| Operating profit | 200 | 213 | 203 | 637 | 675 | 924 |
| Investments | 47 | 5 | 17 | 72 | 22 | 54 |
| Operating capital | 17148 | 16921 | 16667 | 17148 | 16667 | 16813 |
| Return on operating capital, \% | 5 | 5 | 5 | 5 | 5 | 6 |
| Harvesting company forests, '000 m ${ }^{3}$ | 788 | 871 | 864 | 2448 | 2583 | 3465 |

Demand for timber in Sweden was high in the third quarter, while demand for pulpwood was normal. Selling prices were largely unchanged.

Holmen Skog's earnings from operations for January-September 2014 amounted to SEK 382 million (482). The decrease in profit is due to high costs for handling storm fellings, slightly lower selling prices and a decrease in harvesting volumes from a high level. Operating profit, which includes a change in value of SEK 255 million, totalled SEK 637 million (675).


Compared with the second quarter, earnings from operations fell by SEK 35 million to SEK 86 million, mainly as a result of lower harvesting.


| Holmen Energi | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEKm | 3-14 | 2-14 | 3-13 | 2014 | 2013 | 2013 |
| Net sales | 319 | 328 | 358 | 1050 | 1240 | 1648 |
| of which from own hydro power | 71 | 88 | 80 | 298 | 332 | 450 |
| Operating costs | -286 | -286 | -320 | -872 | -920 | -1 257 |
| Depreciation and amortisation according to plan | -5 | -5 | -5 | -15 | -15 | -20 |
| Operating profit | 28 | 37 | 34 | 162 | 305 | 371 |
| Investments | 11 | 8 | 2 | 28 | 13 | 46 |
| Operating capital | 3393 | 3394 | 3370 | 3393 | 3370 | 3357 |
| Return on operating capital, \% | 3 | 4 | 4 | 6 | 12 | 11 |
| Production of company hydro power, GWh | 198 | 269 | 188 | 835 | 746 | 1008 |

Holmen Energi's operating profit for JanuarySeptember amounted to SEK 162 million (305). The previous year's profit included SEK 102 million from the sales of a stake in the Varsvik wind farm. The decrease in profit is also due to lower electricity prices. Production increased from a low level last year. The higher property tax as of 2013 had an effect of SEK 69 million (69) on earnings.


Compared with the second quarter, operating profit fell by SEK 9 million to SEK 28 million as a result of lower production.

At the end of the quarter, the levels in Holmen's water storage reservoirs were much lower than normal for the time of year.

## Net financial items and financing

Net financial items for January-September totalled SEK -107 million (-155). Borrowing costs fell to an average of 2.3 per cent (3.2).

Cash flow from operating activities totalled SEK 1762 million. Cash flow from investing activities was SEK -648 million. SEK 756 million in dividends was paid in the second quarter.

During January-September, the Group's net financial debt fell by SEK 96 million to SEK 6020 million. At the end of the third quarter the debt/equity ratio was 0.29 and the equity/assets ratio 58 per cent. Financial liabilities including pension provisions totalled SEK 6196 million, SEK 3385 million of which was current liabilities. Cash, cash equivalents and financial receivables totalled SEK 176 million. The Group has unused long-term contractually agreed credit facilities of SEK 5526 million, maturing in 2016-2019.

## Tax

Recognised tax for January-September amounted to SEK -244 million (-95). Recognised tax as a proportion of profit before tax was 21 (16) per cent.

## Equity

In January-September, the Group's equity increased by SEK 181 million to SEK 21036 million. Profit for the period totalled SEK 912 million. Dividend of SEK 756 million was paid. In addition, other comprehensive income totalled SEK 26 million.

## Hedging exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for January-September includes currency hedges of SEK -61 million (41). At end of the quarter, the Group had hedged 40 per cent of its anticipated currency flows for a year. The market value of currency hedges not yet recognised as income amounted to SEK -1 million at the end of the quarter.

Prices for the Group's estimated net consumption of electricity in Sweden for the remainder of 2014 as well as 2015 are fully hedged. For 2016-2018, 60 per cent has been hedged while for 2019-2021 40 per cent has been hedged.

## Investments

Cash flow from investing activities for January-September 2014 was SEK -648 million (-673). Scheduled depreciation and amortisation totalled SEK 946 million (1022).

## Personnel

The average number of employees (full-time equivalents) in the Group was 3410 (3800). The reduction is mainly attributable to cutbacks in Holmen Paper and Iggesund Paperboard.

## Share buy-backs

At the 2014 AGM, the Board's authorisation to purchase up to 10 per cent of the company's shares was renewed.

No buy-backs took place during the period. The company owns 0.9 per cent of all shares outstanding.

## Material risks and uncertainties

The Group's and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2013, pages 32-35 and note 26.

## Transaction with related parties

There were no transactions between Holmen and related parties that had a significant effect on the Company's financial position and performance.

## Accounting policies

The report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. For the parent company the report has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which complies with Recommendation RFR 2 Accounting for Legal Entities. The accounting policies of the Parent Company and the Group remain unchanged compared to the most recently published annual report, with the exception of the following amended standards, which are applicable as of 1 January 2014. The new IFRS 10-12 apply but have not resulted in any effect on amounts or information in this interim report. The figures in tables are rounded off.

Stockholm, 23 October 2014
Holmen AB (publ.)
Henrik Sjölund
President and CEO
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## Review report

## Introduction

We have reviewed the condensed interim financial information (interim report) for Holmen AB (publ) as per 30 September 2014 and the nine-month reporting period ending on that date. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## Focus and scope of the review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410 "Review of Interim Financial Information Performed by the Independent Auditors of the Entity". A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially smaller in scope than an audit conducted in accordance with ISA and other generally accepted auditing standards.

The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that could have been identified in an audit. Therefore, the conclusion expressed on the basis of a review does not give the same level of assurance as a conclusion expressed on the basis of an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report was not, in all material respects, prepared for the Group in accordance with IAS 34 and the Swedish Annual Accounts Act, and, for the Parent Company, in accordance with the Swedish Annual Accounts Act.

Stockholm, 23 October 2014
KPMG AB
George Pettersson
Authorised public accountant

## The Group

| Income statement, SEKm |  | Quarter | January-September | Full year |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |

*Excl. items affecting comparability.

| Statement of comprehensive income, SEKm | Quarter |  |  | January-September |  | Full year 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 |  |
| Profit for the period | 385 | 250 | 207 | 912 | 481 | 711 |
| Other comprehensive income |  |  |  |  |  |  |
| Revaluations of defined benefit pension plans | -143 | 24 | -36 | -117 | 46 | 72 |
| Tax attributable to items that w ill not be reclassifed to profit for the period | 29 | -5 | 8 | 23 | -11 | -15 |
| Items that will not be reclassifed to profit for the period | -115 | 19 | -28 | -94 | 36 | 58 |
| Cash flow hedging | 15 | -36 | 54 | -95 | -16 | -64 |
| Translation difference on foreign operation | 46 | 154 | -16 | 231 | 3 | 109 |
| Hedging of currency risk in foreign operation | -3 | -37 | 14 | -49 | -11 | -39 |
| Tax attributable to items that w ill be reclassifed to profit for the period | -2 | 16 | -15 | 32 | 6 | 23 |
| Items that will be reclassifed to profit for the period | 54 | 97 | 37 | 120 | -19 | 28 |
| Total other comprehensive income after tax | -60 | 116 | 9 | 26 | 17 | 86 |
| Total comprehensive income | 325 | 366 | 216 | 937 | 498 | 797 |


|  |  |  |
| :--- | ---: | ---: |
| Change in equity, SEKm | January-September |  |
|  | 2014 | 2013 |
| Opening equity | 20854 | 20813 |
| Profit for the period | $\mathbf{9 1 2}$ | 481 |
| Other comprehensive income | $\mathbf{2 6}$ | 17 |
| Total comprehensive income | $\mathbf{9 3 7}$ | 498 |
| Dividends paid | $\mathbf{- 7 5 6}$ | $\mathbf{- 7 5 6}$ |
| Closing equity | $\mathbf{2 1 0 3 6}$ | 20555 |


| Share structure | Votes | No. of shares | No. of votes | Quota value | SEKm |
| :--- | ---: | ---: | ---: | ---: | ---: |
| A-share | 10 | 22623234 | 226232340 | 50 | 1131.2 |
| B-share | 1 | 62132928 | 62132928 | 50 | 3106.6 |
| Total num ber of shares |  | 84756162 | 288365268 | 4237.8 |  |
| Holding of own B-shares bought back | -760000 | -760000 |  |  |  |
| Total num ber of shares in issue | 83996162 | 287605268 |  |  |  |

## The Group

| Balance sheet, SEKm | 30 September | $\begin{array}{r} 2014 \\ 30 \text { June } \end{array}$ | $2013$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible non-current assets | 109 | 110 | 59 |
| Property, plant and equipment | 11779 | 11888 | 12104 |
| Biological assets | 16825 | 16679 | 16517 |
| Investments in associates and joint ventures | 1948 | 1942 | 1961 |
| Other shares and participating interests | 9 | 9 | 9 |
| Non-current financial receivables | 34 | 37 | 28 |
| Deferred tax assets | 2 | 2 | 2 |
| Total non-current assets | 30705 | 30667 | 30680 |
| Current assets |  |  |  |
| Inventories | 2885 | 2996 | 3140 |
| Trade receivables | 2304 | 2289 | 2103 |
| Current tax receivable | 49 | 47 | 106 |
| Other operating receivables | 426 | 501 | 425 |
| Current financial receivables | 22 | 23 | 24 |
| Cash and cash equivalents | 120 | 120 | 275 |
| Total current assets | 5806 | 5975 | 6074 |
| Total assets | 36512 | 36642 | 36753 |
| Equity | 21036 | 20711 | 20854 |
| Non-current liabilities |  |  |  |
| Non-current financial liabilities | 2473 | 2468 | 2734 |
| Pension provisions | 338 | 195 | 238 |
| Other provisions | 552 | 552 | 552 |
| Deferred tax liabilities | 5653 | 5687 | 5804 |
| Total non-current liabilities | 9016 | 8902 | 9328 |
| Current liabilities |  |  |  |
| Current financial liabilities | 3385 | 3946 | 3470 |
| Trade payables | 1882 | 1851 | 2007 |
| Current tax liability | 176 | 110 | 28 |
| Provisions | 52 | 51 | 64 |
| Other operating liabilities | 965 | 1071 | 1002 |
| Total current liabilities | 6460 | 7030 | 6571 |
| Total liabilities | 15476 | 15932 | 15899 |
| Total equity and liabilities | 36512 | 36642 | 36753 |
| Debt/equity ratio, times | 0.29 | 0.31 | 0.29 |
| Equity/assets ratio, \% | 57.6 | 56.5 | 56.7 |
| Operating capital | 32707 | 32825 | 32772 |
| Capital employed | 27056 | 27140 | 26970 |
| Net financial debt | 6020 | 6429 | 6116 |
| Pledged collateral | 145 | 138 | 142 |
| Contingent liabilities | 115 | 116 | 113 |


| Financial instruments, SEKm | Recognised value |  | Fair value |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 4}$ | 2013 | $\mathbf{2 0 1 4}$ |  | 2013 |
|  | $\mathbf{3 0}$ Septem ber | 31 December | 30 Septem ber | 31 December |  |
| Assets at fair value | $\mathbf{3 6}$ | 32 | $\mathbf{3 6}$ | 32 |  |
| Assets at acquisition cost | $\mathbf{2 4 8 4}$ | 2428 | $\mathbf{2 4 7 5}$ | 2420 |  |
| Liabilities at fair value | $\mathbf{2 7 0}$ | 156 | $\mathbf{2 7 0}$ | 156 |  |
| Liabilities at acquisition cost | $\mathbf{7 6 3 2}$ | 8167 | $\mathbf{7 6 5 4}$ | 8202 |  |

Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition
to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade
payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 7 .
All of the Group's derivatives are covered by ISDA or FEMA agreements, which entails a right to offset assets and liabilities in
relation to the same counterparty in the case of a credit event. Assets and liabilities are not offset in the report. Recognised derivatives totalled SEK 36 million on the asset side and SEK 270 million on the liabilities side.

## The Group

| Cash flow analysis, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 |  |
| Operating activities |  |  |  |  |  |  |
| Profit before tax | 488 | 315 | 266 | 1155 | 576 | 871 |
| Adjustments for non-cash items * | 197 | 223 | 252 | 694 | 878 | 1056 |
| Paid income taxes | -51 | -47 | 1 | -140 | 169 | 210 |
| Cash flow from operating activities before changes in working capital | 634 | 492 | 519 | 1710 | 1623 | 2138 |
| Cash flow from changes in working capital |  |  |  |  |  |  |
| Change in inventories | 76 | 51 | 10 | 266 | 258 | 93 |
| Change in trade receivables and other operating receivables | 75 | -83 | 75 | -145 | -151 | 173 |
| Change in trade payables and other operating liabilities | -46 | 24 | -37 | -68 | -163 | -394 |
| Cash flow from operating activities | 738 | 484 | 567 | 1762 | 1567 | 2011 |
| Investing activities |  |  |  |  |  |  |
| Acquisition of non-current assets | -153 | -215 | -271 | -640 | -769 | -1 098 |
| Disposal of non-current assets | 3 | 1 | 35 | 5 | 94 | 226 |
| Change in non-current financial receivables | 3 | -16 | 0 | -13 | 1 | 3 |
| Cash flow from investing activities | -148 | -230 | -236 | -648 | -673 | -869 |
| Financing activities |  |  |  |  |  |  |
| Change in financial liabilities and current financial receivables | -591 | 330 | -226 | -516 | -182 | -419 |
| Dividends paid to the shareholders of the parent company | - | -756 | - | -756 | -756 | -756 |
| Cash flow from financing activities | -591 | -426 | -226 | -1 272 | -937 | -1 175 |
| Cash flow for the period | 0 | -171 | 105 | -157 | -43 | -33 |
| Opening cash and cash equivalents | 120 | 290 | 159 | 275 | 308 | 308 |
| Exchange difference in cash and cash equivalents | 1 | 1 | -1 | 2 | -1 | 1 |
| Closing cash and cash equivalents | 120 | 120 | 264 | 120 | 264 | 275 |


| Change in net financial debt, SEKm | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-14 | 2-14 | 3-13 | 2014 | 2013 | 2013 |
| Opening net financial debt | -6429 | -5890 | -6703 | -6 116 | -6590 | -6 590 |
| Cash flow from operating activities | 738 | 484 | 567 | 1762 | 1567 | 2011 |
| Cash flow from investing activities (excl financial receivables) | -151 | -214 | -236 | -635 | -674 | -872 |
| Dividends paid | - | -756 | - | -756 | -756 | -756 |
| Revaluations of defined benefit pension plans | -143 | 23 | -36 | -118 | 45 | 70 |
| Foreign exchange effects and changes in fair value | -35 | -76 | 5 | -158 | 5 | 21 |
| Closing net financial debt | -6 020 | -6429 | -6402 | -6 020 | -6402 | -6116 |

* The adjustments consist primarily of depreciation according to plan, impairment losses, change in value of biological assets, change in provisions, interests in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.


## The Parent company



Sales to Group companies accounted for SEK 81 million (72) of operating income in JanuarySeptember 2014.

Net financial items include the result from hedging equity in foreign subsidiaries totalling SEK -49 million (-11).

Appropriations include Group contributions of SEK 1306 million (-367).

The parent company's investments in property, plant and equipment and intangible non-current assets totalled SEK 18 million (7).

## The Group

| Quarterly figures, SEKm | Q3 | 2014 |  | 2013 |  |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2014 | 2013 |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 3956 | 3946 | 4081 | 3938 | 3939 | 4197 | 4158 | 11983 | 12293 | 16231 |
| Operating costs | -3 233 | -3 357 | -3422 | -3 320 | -3 356 | -3611 | -3632 | -10 011 | -10 600 | -13919 |
| Profit from investments in associates and joint ventures | 4 | -16 | -7 | -3 | -5 | 2 | 9 | -19 | 6 | 3 |
| Depreciation and amortisation according to plan | -319 | -314 | -312 | -349 | -347 | -342 | -333 | -946 | -1 022 | -1370 |
| Change in value of forests | 114 | 92 | 49 | 71 | 95 | 62 | 36 | 255 | 193 | 264 |
| Items affecting comparability* | - | - | - | - | - | - | -140 | - | -140 | -140 |
| Operating profit | 522 | 351 | 389 | 338 | 326 | 307 | 98 | 1262 | 731 | 1069 |
| Net financial items | -34 | -36 | -37 | -42 | -59 | -50 | -45 | -107 | -155 | -198 |
| Profit before tax | 488 | 315 | 352 | 295 | 266 | 257 | 53 | 1155 | 576 | 871 |
| Tax | -103 | -66 | -75 | -65 | -59 | -25 | -11 | -244 | -95 | -160 |
| Profit for the period | 385 | 250 | 276 | 230 | 207 | 232 | 42 | 912 | 481 | 711 |
| Earnings per share, SEK | 4.6 | 3.0 | 3.3 | 2.7 | 2.5 | 2.8 | 0.5 | 10.9 | 5.7 | 8.5 |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 1637 | 1490 | 1572 | 1674 | 1817 | 1879 | 1778 | 4699 | 5474 | 7148 |
| Iggesund Paperboard | 1310 | 1237 | 1246 | 1141 | 1188 | 1143 | 1146 | 3793 | 3477 | 4618 |
| Holmen Timber | 313 | 367 | 357 | 322 | 264 | 319 | 271 | 1037 | 854 | 1175 |
| Holmen Skog | 1250 | 1435 | 1494 | 1376 | 1239 | 1485 | 1594 | 4180 | 4318 | 5694 |
| Holmen Energi | 319 | 328 | 402 | 407 | 358 | 385 | 497 | 1050 | 1240 | 1648 |
| Elimination of intra-group net sales | -874 | -911 | -990 | -982 | -927 | -1015 | -1127 | -2775 | -3069 | -4 051 |
| Group | 3956 | 3946 | 4081 | 3938 | 3939 | 4197 | 4158 | 11983 | 12293 | 16231 |
| Operating profit/loss by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 45 | 40 | 6 | -70 | -48 | -77 | -114 | 90 | -239 | -309 |
| Iggesund Paperboard | 263 | 86 | 97 | 136 | 192 | 45 | 60 | 446 | 297 | 433 |
| Holmen Timber | 16 | 18 | 10 | -5 | -20 | -15 | -35 | 45 | -70 | -75 |
| Holmen Skog | 200 | 213 | 224 | 249 | 203 | 240 | 232 | 637 | 675 | 924 |
| Holmen Energi | 28 | 37 | 96 | 65 | 34 | 145 | 127 | 162 | 305 | 371 |
| Group-wide | -30 | -43 | -44 | -38 | -35 | -30 | -33 | -117 | -98 | -136 |
| Group | 522 | 351 | 389 | 338 | 326 | 307 | 238 | 1262 | 871 | 1209 |
| Operating margin, \% ** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 2.8 | 2.7 | 0.4 | -4.2 | -2.6 | -4.1 | -6.4 | 1.9 | -4.4 | -4.3 |
| Iggesund Paperboard | 20.1 | 6.9 | 7.8 | 11.9 | 16.2 | 3.9 | 5.2 | 11.7 | 8.5 | 9.4 |
| Holmen Timber | 5.2 | 5.0 | 2.9 | -1.4 | -7.6 | -4.8 | -12.8 | 4.3 | -8.2 | -6.3 |
| Group | 13.2 | 8.9 | 9.5 | 8.6 | 8.3 | 7.3 | 5.7 | 10.5 | 7.1 | 7.4 |
| EBITDA by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 192 | 186 | 151 | 115 | 137 | 107 | 70 | 528 | 314 | 429 |
| Iggesund Paperboard | 387 | 206 | 216 | 252 | 309 | 157 | 160 | 810 | 626 | 878 |
| Holmen Timber | 48 | 49 | 41 | 25 | 10 | 14 | -3 | 137 | 20 | 45 |
| Holmen Skog | 93 | 128 | 181 | 187 | 116 | 186 | 204 | 402 | 507 | 694 |
| Holmen Energi | 33 | 42 | 101 | 71 | 38 | 150 | 132 | 177 | 320 | 391 |
| Group-wide | -25 | -38 | -38 | -34 | -32 | -26 | -29 | -101 | -87 | -121 |
| Group | 727 | 573 | 652 | 616 | 578 | 587 | 535 | 1953 | 1700 | 2315 |
| Return on operating capital, \% ** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 3.7 | 3.2 | 0.5 | -5.7 | -3.8 | -5.9 | -8.3 | 2.5 | -6.1 | -6.0 |
| Iggesund Paperboard | 15.3 | 5.0 | 5.6 | 8.0 | 11.6 | 2.8 | 3.8 | 8.6 | 6.1 | 6.6 |
| Holmen Timber | 4.9 | 5.3 | 3.0 | -1.4 | -5.7 | -4.3 | -9.7 | 4.4 | -6.6 | -5.3 |
| Holmen Skog | 4.7 | 5.0 | 5.3 | 5.9 | 4.9 | 5.8 | 5.6 | 5.0 | 5.4 | 5.6 |
| Holmen Energi | 3.3 | 4.5 | 11.5 | 7.8 | 4.0 | 17.5 | 15.7 | 6.4 | 12.3 | 11.2 |
| Group | 6.4 | 4.3 | 4.8 | 4.1 | 4.0 | 3.7 | 2.9 | 5.1 | 3.5 | 3.7 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% ** | 7.7 | 5.2 | 5.8 | 5.0 | 4.8 | 4.5 | 3.5 | 6.2 | 4.3 | 4.5 |
| Return on equity, \% | 7.4 | 4.8 | 5.3 | 4.5 | 4.1 | 4.5 | 0.8 | 5.8 | 3.1 | 3.4 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 341 | 311 | 331 | 363 | 400 | 423 | 388 | 983 | 1211 | 1574 |
| Paperboard, '000 tonnes | 125 | 122 | 124 | 112 | 120 | 119 | 119 | 371 | 357 | 469 |
| Saw n timber, '000 m ${ }^{3}$ | 165 | 196 | 195 | 186 | 148 | 189 | 163 | 556 | 500 | 686 |
| Harvesting company forests, ${ }^{\text {, }} 000 \mathrm{~m}{ }^{3}$ | 788 | 871 | 789 | 882 | 864 | 894 | 826 | 2448 | 2583 | 3465 |
| Production of company hydro pow er, GWh | 198 | 269 | 368 | 262 | 188 | 195 | 363 | 835 | 746 | 1008 |

[^0]
## The Group

| Full year review, SEKm | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 16231 | 17852 | 18656 | 17581 | 18071 | 19334 | 19159 | 18592 | 16319 | 15653 |
| Operating costs | -13919 | -15 224 | -15 501 | -15077 | -15 191 | -16 614 | -15637 | -15069 | -13 287 | -12 631 |
| Profit from investments in associates and joint ventures | 3 | 47 | 84 | 28 | 45 | 50 | 12 | 11 | 20 | 25 |
| Depreciation and amortisation according to plan | -1 370 | -1313 | -1 260 | -1 251 | -1 320 | -1 343 | -1 337 | -1 346 | -1 167 | -1 156 |
| Change in value of forests | 264 | 350 | - | 52 | 16 | -16 | 89 | 115 | 82 | 61 |
| Items affecting comparability* | -140 | -193 | 3593 | 264 | - | -361 | 557 | - | - | - |
| Operating profit | 1069 | 1520 | 5573 | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 | 1952 |
| Net financial items | -198 | -227 | -244 | -208 | -255 | -311 | -261 | -247 | -233 | -206 |
| Profit before tax | 871 | 1294 | 5328 | 1388 | 1366 | 740 | 2582 | 2056 | 1734 | 1746 |
| Tax | -160 | 559 | -1374 | -684 | -360 | -98 | -1 077 | -597 | -478 | -471 |
| Profit for the year | 711 | 1853 | 3955 | 704 | 1006 | 642 | 1505 | 1459 | 1256 | 1275 |
| Diluted earnings per share, SEK | 8.5 | 22.1 | 47.1 | 8.4 | 12.0 | 7.6 | 17.8 | 17.2 | 14.8 | 15.1 |
| Operating profit by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | -309 | 94 | 228 | -618 | 340 | 280 | 623 | 754 | 631 | 487 |
| Iggesund Paperboard | 433 | 596 | 863 | 817 | 419 | 320 | 599 | 752 | 626 | 809 |
| Holmen Timber | -75 | -130 | -136 | 20 | 21 | 13 | 146 | 80 | 13 | 5 |
| Holmen Skog | 924 | 931 | 739 | 818 | 605 | 632 | 702 | 643 | 537 | 586 |
| Holmen Energi | 371 | 355 | 406 | 495 | 414 | 327 | 272 | 197 | 301 | 178 |
| Group-w ide | -136 | -132 | -120 | -200 | -178 | -159 | -56 | -123 | -141 | -113 |
| Group | 1209 | 1713 | 1980 | 1332 | 1620 | 1412 | 2286 | 2303 | 1967 | 1952 |
| EBITDA by business area** |  |  |  |  |  |  |  |  |  |  |
| Holmen Paper | 429 | 862 | 1002 | 229 | 1218 | 1176 | 1537 | 1667 | 1358 | 1214 |
| Iggesund Paperboard | 878 | 959 | 1186 | 1141 | 780 | 688 | 954 | 1108 | 976 | 1152 |
| Holmen Timber | 45 | -10 | -26 | 49 | 52 | 47 | 169 | 104 | 38 | 28 |
| Holmen Skog | 694 | 614 | 769 | 794 | 616 | 674 | 639 | 556 | 483 | 553 |
| Holmen Energi | 391 | 374 | 425 | 516 | 435 | 346 | 289 | 214 | 319 | 196 |
| Group-w ide | -121 | -123 | -116 | -198 | -176 | -160 | -54 | -115 | -122 | -96 |
| Group | 2315 | 2676 | 3240 | 2531 | 2925 | 2771 | 3534 | 3534 | 3052 | 3047 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Printing paper, '000 tonnes | 1574 | 1651 | 1668 | 1732 | 1745 | 2044 | 2025 | 2021 | 1764 | 1731 |
| Paperboard, '000 tonnes | 469 | 485 | 474 | 464 | 477 | 494 | 516 | 536 | 492 | 501 |
| Saw n timber, '000 m³ | 686 | 660 | 487 | 285 | 313 | 266 | 262 | 248 | 229 | 195 |
| Harvesting company forests, '000 m³ | 3465 | 3211 | 2988 | 2999 | 2897 | 2649 | 2575 | 2618 | 2334 | 2608 |
| Production of company hydro power, GWh | 1008 | 1343 | 1230 | 1145 | 1090 | 1128 | 1193 | 934 | 1236 | 1054 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 30652 | 30664 | 30334 | 26028 | 25694 | 26506 | 26153 | 25354 | 25793 | 23381 |
| Current assets | 5774 | 6005 | 6642 | 6950 | 6075 | 7268 | 6549 | 6138 | 5709 | 5149 |
| Financial receivables | 327 | 377 | 240 | 454 | 407 | 828 | 541 | 649 | 712 | 459 |
| Total assets | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 |
| Equity | 20854 | 20813 | 19773 | 16913 | 16504 | 15641 | 16932 | 16636 | 16007 | 15635 |
| Deferred tax liability | 5804 | 5504 | 6630 | 5910 | 5045 | 4819 | 5482 | 5030 | 5143 | 5177 |
| Financial liabilities and interest-bearing provisions | 6443 | 6967 | 6499 | 6227 | 6091 | 8332 | 6518 | 6634 | 7351 | 5335 |
| Operating liabilities | 3653 | 3762 | 4313 | 4382 | 4536 | 5809 | 4310 | 3841 | 3713 | 2842 |
| Total equity and liabilities | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 | 28989 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2011 | 2254 | 2101 | 1523 | 2873 | 1660 | 2476 | 2358 | 2471 | 2331 |
| Investing activities | -869 | -1920 | -1733 | -1597 | -818 | -1 124 | -1315 | -947 | -3 029 | -1 195 |
| Cash flow after investments | 1142 | 334 | 368 | -74 | 2054 | 536 | 1161 | 1411 | -558 | 1136 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% ** | 4 | 7 | 9 | 6 | 7 | 6 | 10 | 10 | 9 | 10 |
| Return on equity, \% | 3 | 9 | 23 | 4 | 6 | 4 | 9 | 9 | 8 | 8 |
| Debt/equity ratio | 0.29 | 0.32 | 0.32 | 0.34 | 0.34 | 0.48 | 0.35 | 0.36 | 0.41 | 0.31 |
| Dividend |  |  |  |  |  |  |  |  |  |  |
| Dividend, SEK | 9 | 9 | 8 | 7 | 7 | 9 | 12 | 12 | 11 | 10 |

* Items affecting comparability in 2013 refers to impairment loss on non-current assets and restructuring costs (SEK - 140 million). 2012 refers to an impairment loss on noncurrent assets (SEK -153 million) and restructuring costs (SEK -40 million). 2011 refers to revaluation of forest. 2010 refers to $\mathbf{w}$ rite-dow n of fixed assets (SEK -555 million), provisions for restructuring (SEK -231 million) and revaluation of forest (SEK +1050 million). 2008 refers to provisions and costs due to restructure and closure of mills and result effects from fire (SEK - 361 million). 2007 relate to a w rite-down of goodw ill and tangible fixed assets of SEK - 1603 million within Holmen Paper, a reversed w rite-dow $n$ of SEK 60 million w ithin Holmen Timber, and a positive revaluation of forests by SEK 2100 million w ithin Holmen Skog.
** Excl. items affecting comparability


## Holmen in brief

Holmen's business concept is to develop and run profitable business within three product-oriented business areas for printing paper, paperboard and sawn timber as well as two raw material-oriented business areas for forest and energy. Europe is the key market.

The business area Holmen Paper manufactures printing paper for magazines, directories, advertising material, books and daily newspapers at two Swedish mills and one Spanish mill. Iggesund Paperboard produces paperboard for consumer packaging and graphics printing at one Swedish and one English mill. Holmen Timber produces sawn timber at two Swedish sawmills. Annual production capacity is 1480000 tonnes of printing paper after announced closures, 540000 tonnes of paperboard and 900000 cubic metres of sawn timber.

Holmen Skog manages the Group's forests covering just over one million hectares. The annual volume harvested in company forests is some 3.2 million cubic metres. Holmen Energi is responsible for the Group's hydro and wind power assets and for developing the Group's business within the energy sector. Normal yearly production amounts to some 1100 GWh of electric power at wholly and partly owned hydro power stations in Sweden. Holmen Skog and Holmen Energi are also responsible for the Group's wood and electricity supply in Sweden.

## Press and analyst conference

On the publication of the interim report, a press and analyst conference will be held at 14.30 CET on Thursday, October 23. Venue: Tändstickspalatset, Kreugersalen. Västra Trädgårdsgatan 15, Stockholm. Holmen President and CEO Henrik Sjölund will present and comment on the report. The presentation will be held in English.

The conference is also directly available as a webcast on Holmen's website, www.holmen.com. You may also participate in the conference by telephone, by calling +46 (0)8 50556474 (within Sweden), $+44(0) 2033645374$ (from the rest of Europe) or +18557532230 (from the US) no later than 14.25 CET.

## Financial reports

9 February $2015 \quad$ Year-end report 2014
8 May 2015 Interim report January-March 2015
13 August 2015 Interim report January-June 2015
5 November 2015 Interim report January-September 2015

[^1]
[^0]:    * Items affecting comparability in Q1 2013 refers to an impairment loss on non-current assets and restructuring costs.
    ${ }^{* *}$ Excl. items affecting comparability.

[^1]:    In its capacity as issuer, Holmen AB is releasing the information in this interim report for January-September 2014 in accordance with Chapter 17 of the Swedish Securities Market Act (2007:528). The information was distributed to the media for publication at 12.00 CET on Thursday, October 23, 2014.

    This is a translation of the Swedish interim report of Holmen Aktiebolag (publ.). In the event of inconsistency between the English and the Swedish versions, the Swedish version shall prevail.

