

Q3

Interim Report

July – September 2014

- Sales amounted to SEK 287.4 million (249.3)
- EBIT was SEK 12.3 million (8.6)
- EBIT margin was 4.3% (3.4)
- Net profit after tax for the period was SEK 9.1 million (4.8)
- Earnings per share were SEK 0.05 (0.03)

January – September 2014

- Sales amounted to SEK 908.8 million (881.8)
- EBIT was SEK 42.1 million (38.1)
- EBIT margin was 4.6% (4.3)
- Net profit after tax for the period was SEK 30.2 million (25.2)
- Earnings per share were SEK 0.17 (0.14)

Key events

- Cybercom won business with Saab regarding development teams for Gripen E.
- Cybercom signed a 2-year framework agreement with the Swedish Tax Agency, the Swedish Enforcement Authority and the Swedish E-identification Board.
- Cybercom will enhance the Swedish International Development Cooperation Agency in the connected world through a 4-year agreement.
- Cybercom assisted WyWallet with implementation so that e-retailers can offer mobile payments.
- Cybercom and Tele2 entered into a strategic partnership machine-to-machine communications, M2M.
- Cybercom was exclusively invited to the UN Climate Change Summit to discuss innovative technology as a tool for a sustainable future.

For additional information, please contact:

Niklas Flyborg, President and CEO	+46 70 594 96 78
Camilla Öberg, CFO	+46 73 398 50 01
Kristina Cato, Communications Director and IR Manager	+46 70 864 47 02

To hear a presentation of this report at 10.30 today, please call +46 8 465 013 85 using conference ID: 8046784

Cybercom is an IT consulting company that assists leading companies and organisations to benefit from the opportunities of the connected world. The company's areas of expertise span the entire ecosystem of communications services. Cybercom's domestic market is the Nordic region, and in addition the company offers global delivery capacity for local and international business. Cybercom was founded in 1995 and has been quoted on the NASDAQ OMX Stockholm exchange since 1999.

Comments from the CEO

In the third quarter, we turned Cybercom towards good growth and also improved our margin. We have bolstered our relationship with Autoliv in Linköping and we developed an important application for the Swedish Film Institute, to make films accessible to the visually impaired and to people with reading difficulties. We also launched an important project with 4T's WyWallet. At the same time, we have continued to grow in the public sector in Sweden through assignments with the Swedish National Social Insurance Board, the Swedish Defence Materiel Administration, the Swedish National Police Board, the Swedish International Development Cooperation Agency and the Swedish Tax Agency. In addition, we have reaped good results from our previous agreements in Finland, with intensive project deliveries for the Finnish National Board of Education, and we have expanded our business with Finnish MTV in Managed Services. We have experienced excellent development for our businesses in Poland and Dubai, which made good contributions in late summer. We have won business with our international telecom clients, such as Cable and Wireless Communication, Ericsson and Unitel Angola. We have also had success internationally with blueGO, our software for wireless Bluetooth technology. This contributed to an increase in sales, which during the quarter amounted to SEK 287.4 million (249.3), representing growth of some 15% compared to the same period last year.

Our EBIT improved by 43% in the third quarter, and amounted to SEK 12.3 million (8.6), giving a margin of 4.3% (3.4). This is a positive development, but we are not yet satisfied. We can do better, and we continue to progressively execute on our strategy and to enhance our efficiency. Net financial income is progressing well, and we increased net profit after tax for the period to SEK 9.1 million (4.8). We have a stable cash flow and a good equity/assets ratio. We recruited 113 talented new employees during the quarter, and the number of employees at September 30 was 1,315 (1,243). The average number of employees has increased by over 7% compared to the third quarter last year. At the same time, we are using a larger proportion of consultants from our external network.

The Nordic market continues to give mixed signals. There are many interesting ongoing business dialogues, while the turbulent macroeconomic situation is dampening the business climate. We are noticing a clear level of caution among our clients in manufacturing and in parts of the automotive industry. So far we have navigated well in the Finnish market, but this is becoming increasingly tough. In southern Sweden, the market is clearly influenced by the measures communicated by Ericsson Modems and Sony Mobile, while we see many more long-term opportunities in this change and in Ericsson's investments in radio network R&D.

Our strength and our good references in Connectivity, the connected world, position us as a preferred partner with many key clients who selectively choose suppliers to ensure stronger and more sustainable development. We are being invited to important conversations with new clients and in new contexts.

An example of this was when Cybercom was one of the companies chosen by the UN to represent the new, innovative technology and expertise necessary to enable sustainable development in the world. In September, we participated in the UN Climate Summit in New York, which aimed to mobilise action on climate change and raise aspirations in the ongoing climate negotiations. UN Secretary-General Ban Ki-moon invited heads of state, heads of government and representatives from business and finance. This is a valuable ongoing dialogue.

We look forward with confidence, well aware that we are affected by short-term challenges in the market and by the prevailing economic conditions. We continue to execute on our planned strategy and with a stronger position in Connectivity. Step by step we are achieving sustainable improvements to meet our long-term financial goals and to create enhanced value for our shareholders.



Niklas Flyborg
President and CEO

Sales and operating profit

	Q3	Q3	Jan - Sep	Jan - Sep		
Cybercom Group, SEK million	2014	2013	2014	2013	2013	RTM
Sales	287.4	249.3	908.8	881.8	1,195.1	1,222.1
Operating profit/loss, EBIT	12.3	8.6	42.1	38.1	60.2	64.2
EBIT margin, %	4.3	3.4	4.6	4.3	5.0	5.3
Number of employees at period's end	1,315	1,243	1,315	1,243	1,267	1,315
Segment Sweden, SEK million	Q3	Q3	Jan - Sep	Jan - Sep		
	2014	2013	2014	2013	2013	RTM
Sales	194.5	182.0	639.1	655.7	885.5	868.9
Operating profit/loss, EBIT	6.3	3.0	25.6	27.3	45.8	44.1
EBIT margin, %	3.2	1.6	4.0	4.2	5.2	5.1
Number of employees at period's end	808	774	808	774	776	808
Segment Finland, SEK million	Q3	Q3	Jan - Sep	Jan - Sep		
	2014	2013	2014	2013	2013	RTM
Sales	58.8	44.7	180.1	149.7	208.1	238.5
Operating profit/loss, EBIT	3.1	1.0	10.5	5.0	7.7	13.2
EBIT margin, %	5.3	2.2	5.8	3.3	3.7	5.5
Number of employees at period's end	254	246	254	246	244	254
Segment International, SEK million	Q3	Q3	Jan - Sep	Jan - Sep		
	2014	2013	2014	2013	2013	RTM
Sales	45.5	32.1	119.9	107.3	142.3	154.9
Operating profit/loss, EBIT	3.5	2.9	7.2	8.0	10.7	9.9
EBIT margin, %	7.8	9.0	6.0	7.5	7.5	6.4
Number of employees at period's end	234	207	234	207	229	234

Sales and operating profit, continued

July – September

Sales amounted to SEK 287.4 million (249.3). EBIT amounted to SEK 12.3 million (8.6). This corresponds to an operating margin of 4.3% (3.4). Currency effects impacted sales by SEK +5.8 million and operating profit by SEK +0.5 million.

Sales increased by 15.3% compared to the same period last year, which is a major turnaround in the company's performance. The Swedish operations showed 6.9% growth in the quarter, compared with negative growth in the first two quarters. The partnership with Ericsson performed well, and compensates for the reduction with other telecom clients. The Finland segment exhibited good growth again this quarter, of 31.5%, largely driven by short development projects in the public sector, but also stable growth in media, while industrial clients remained restrained. International segment sales increased by 41.7% compared to last year. All operations contributed to the trend through projects with new clients this quarter, which partly offset the volume decline with a larger customer within telecom.

The quarter's growth contributed to a marked improvement in earnings, but was partially offset by pricing pressure in the market, and lower efficiency in certain teams within the Stockholm operations and Finland. A number of employees in Finland were temporarily laid off to deal with the reduced demand from industry, but this has not had time to affect the period. The proportion of deliveries by subcontractors was again higher this quarter than last year, related to the public sectors in Sweden and Finland as well as to the Danish operations, with associated lower margins than for our own delivery.

There was no calendar effect influencing the comparison with last year since the third quarter of this year contained the same number of working days as last year. However, the third quarter was affected by reduced activity associated with the holidays, especially in the Nordic countries.

January – September

Sales amounted to SEK 908.8 million (881.8), representing growth of 3.1%. EBIT amounted to SEK 42.1 million (38.1). This corresponds to an operating margin of 4.6% (4.3). Currency effects impacted sales by SEK +13.0 million and operating profit by SEK +0.6 million.

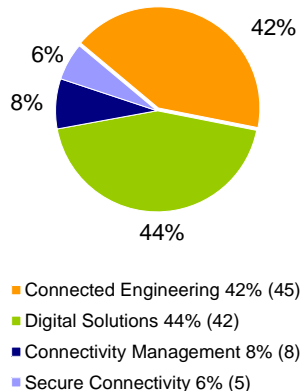
The Swedish operations showed negative growth for the entire first half, but returned to growth in the third quarter. However, cumulative growth was still negative, at -2.5%. The decrease in sales is primarily related to earlier changes at Ericsson Modems and at certain large industrial clients, which are largely offset by the advancement of our focus clients in the telecom sector, manufacturing and the public sector. The lower volumes negatively impacted profitability in the Swedish operations in the first half, while profitability in the third quarter improved, aided by this latest quarter's growth. Finland exhibited strong performance for the entire period, of 20.3%, based on growth in the public sector. In the International segment, the Polish and Danish operations are growing through high demand in their local markets; in Poland through an increase of in-house resources, while Denmark is mainly growing through a larger number of subcontractors, leading to lower margins. The Connectivity Management operations in Poland required efficiency measures towards the end of the second quarter, after which the operations exhibited satisfactory profitability. The changes at Ericsson Modems, for which some deliveries took place from India, influenced the International segment through reduced sales.

Other income/expense items, January - September

Net financial items amounted to SEK -2.0 million (-5.9). This includes interest costs of SEK -2.3 million (-4.1) for bank loans. Pre-tax profit improved to SEK 40.1 million (32.2), which means an improvement in the net margin to 4.4% (3.7). Net profit for the period improved to SEK 30.2 million (25.2). Earnings per share amounted to SEK 0.17 (0.14).

During the period the group's effective tax rate was 24.6% (21.7). The tax expense has been calculated using the current tax rates for the parent company and for each subsidiary.

Market and business



Cybercom is an innovative IT consulting company with almost 20 years of experience in IT and communications technology. Our consultants enable businesses and organisations to benefit from the opportunities of the connected world, to enhance their competitiveness or to achieve efficiency gains. Cybercom's expertise spans the entire ecosystem of this communication – Connectivity. Our consulting services include strategy and advice, testing and quality assurance, security solutions, system development, systems integration, system management and operation. The company's delivery is both local and global.

The different perspectives of the connected world are driven by various forces and business logic. Realising this creates solutions for a more sustainable future. With more connected devices (mobile phones, displays, machines and people) in the world, there is constantly increasing demand for secure technical solutions. Society, different services and business are becoming digital, and the expectations of what technology can achieve are therefore growing, as are the demands for understanding the different drivers. Industry is becoming more efficient through M2M, or becoming smarter through the Internet of things. Authorities and agencies are broadening their services to users, and society is becoming more

integrated and efficient. Likewise, cities are becoming smart and more user friendly for residents. More and more consumers are becoming digital, connected. New services are being created and new, unexpected companies are changing the market's playing field, which is becoming global and growing rapidly.

Cybercom's principal market is the Nordic region, with established operations in Sweden, Finland and Denmark. Poland, India, Dubai and Singapore are international centres of expertise that partly support the Nordic business and partly represent their own specialised business.

The market for IT services companies in the third quarter was similar to that earlier in the year, with a high level of activity but intense competition from existing companies and increasingly many new companies. The Swedish consulting industry is more often competing with brokers and with the major international offshore companies. Long decision times persist. The market in Skåne is affected by changes for telecoms in Lund. Gothenburg is characterised by cautious restraint, particularly in parts of the automotive industry as they focus on efficiency gains. Linköping remains positive and, similarly, there is an active market in Stockholm.

The climate in Finland is becoming increasingly tough, and the industrial segment remains restrained in terms of capital spending and consulting purchases.

The market for our international Connectivity Management business remains active. Poland is showing strong demand, and the proportion of nearshore is also winning ground. Denmark is mixed, with higher demand in the supply of skills.

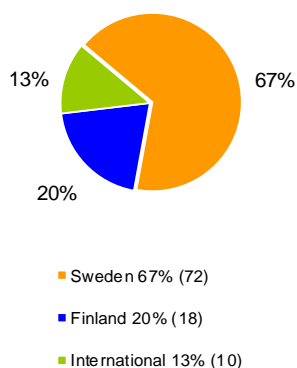
Clients

Cybercom's vision is to be our clients' foremost business partner in the connected world. Examples of new clients during the quarter are Eltel, Ljungby Municipality, Unitel Angola, STRUCTeam Ltd, BMS Poland, UNIT9 Ltd and the Swedish Film Institute. Our largest clients include Alma Media Group, Cable and Wireless Communication, Ericsson, the Finnish National Board of Education, Millicom, MTV, the Swedish National Police Board, Saab, Sony Mobile and Volvo. The ten largest clients accounted for 42% (45) of total sales. The single largest client accounted for 16% (14) of sales. Cybercom is striving to broaden its client base, with a goal of the ten largest clients accounting for 35% of sales, and with no individual client accounting for more than 15% of sales.

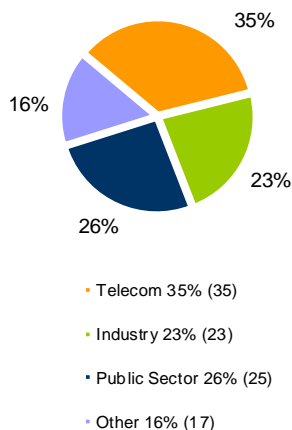
During the third quarter, Cybercom won a number of new contracts, sealed new partnerships and expanded many ongoing assignments. We have continued to provide Ericsson with more agile teams, working closely with the client in Kista, Stockholm. Tele2 chose Cybercom for a strategic partnership in services for machine-to-machine-communications, M2M. Cybercom's operation in Linköping won new assignments with Saab's business area Aeronautics as a supplier of development teams for the new Gripen and increased its business within Active Safety at Autoliv Electronics. Cybercom also launched a successful project with 4T's WyWallet. In the public sector, new assignments were won with the Swedish Defence Materiel Administration, the National Social Insurance Board, the National Police Board, the International Development Cooperation Agency and the Tax Agency. The deal with Finnish MTV in managed services has been further strengthened. Internationally, the company has made new

inroads with its security business. Cybercom's software for wireless Bluetooth technology, blueGO, continued to gain ground, most recently with a leading international automaker.

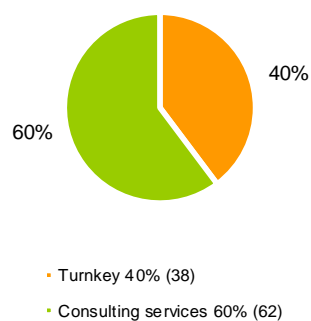
Q3 sales by segment



Q3 sales by sector



Q3 sales by assignment type



Cybercom's sales are distributed close to our goal of having a balanced client portfolio of 30/30/30, and were distributed in the quarter at 35% (35) telecoms, 26% (25) public sector and 23% (23) industry. Cybercom has a broad platform of framework agreements, and sales from these amounted to 66% (64). The proportion of turnkey assignments has increased to 40% (38) of sales, which is in line with our stated strategy.

Employees

The number of employees in the group grew in the third quarter by 3.4% compared to the end of the second quarter, and was 1,315 (1,243) at the end of the period, of which 17% (17) women. The average number of employees in the quarter increased by 7.3% compared to the third quarter of last year. The average number of employees (full-time equivalents) in the group during January – September was 1,217 (1,171). The growth has mainly occurred in Poland and Sweden. Of Cybercom's employees, 84% (85) operate in the Nordic countries and 63% (64) in Sweden.

Investments

Net investments in intangible assets and property, plant and equipment during the quarter were SEK 8.8 million (1.1). Investments in the quarter relate mainly to the company's new office in Stockholm and the Finnish cloud operations.

Liquidity and financial position

Cash flow from operating activities during the quarter amounted to SEK 3.6 million (3.9). Cash flow before changes in working capital was SEK 16.7 million (3.5). Changes in working capital during the quarter were SEK -13.1 million (0.4). Group cash and cash equivalents amounted to SEK 7.9 million (26.6) on September 30, 2014. Interest-bearing liabilities amounted to SEK 80.2 million (121.9). Net debt (interest-bearing liabilities less cash and cash equivalents) amounted to SEK 72.3 million (95.3), which gave debt to equity of 8% (11). The unutilised overdraft facility amounts to SEK 100 million.

Equity on September 30, 2014 was SEK 894.5 million (834.4), corresponding to a 73.3% (69.8) equity/assets ratio. Equity per share amounted to SEK 4.96 (4.62).

Outlook

Cybercom does not publish forecasts.

Risk assessment

Cybercom is, like other companies, exposed to various kinds of risk in its operations. Among the most notable are risks related to the general financial climate and economy, client contracts and clients' ability to pay, staff recruitment and retention, and various financial risks such as currency risks, credit risks and refinancing risks. Risk management



is an integral part of Cybercom's management and the financial risks are described in greater detail in the 2013 annual report, note 26. The risks described for the group can also have an indirect effect on the parent company.

In the short and medium terms, the overall global uncertainty and the uncertainty this in turn creates for the business climate are among the more significant risks.

Annual general meeting

Cybercom's annual general meeting 2015 will be held on May 7 in Stockholm. Shareholders wishing to have matters considered at the meeting must submit these to Cybercom by March 19 to be included in the notice. Requests should be addressed to the board and be posted to The General Counsel, Cybercom Group AB (publ) at: Box 7574, 103 93 Stockholm, Sweden.

Nomination committee

Cybercom's nomination committee consists of

- Ulf Gillberg, JCE Group AB (nomination committee chairman)
- Evert Carlsson, Swedbank Robur Fonder
- John Örtengren, representative for minority shareholders
- Hampus Ericsson, JCE Group AB, is chairman of Cybercom and participates in the nomination committee without voting rights.

Shareholders wishing to submit proposals to Cybercom's nomination committee can contact the chairman of the nomination committee, Ulf Gillberg, by e-mail: ulf.gillberg@jcegroup.se. Please note that proposals must be received by the nomination committee by March 19, 2015.

Forthcoming reporting dates

Year-end Report, January – December 2014	February 13, 2015
Interim Report, January – March 2015	April 29, 2015
Annual General Meeting 2015	May 7, 2015
Interim Report, January – June 2015	July 14, 2015
Interim Report, January – September 2015	October 23, 2015
Year-end Report, January – December 2015	February 11, 2016

Cybercom's annual reports, year-end reports and interim reports are published in Swedish and English. In the event of differences between the English translation and the Swedish original, the Swedish text shall prevail.

Forward-looking statements

This report contains statements concerning, among other things, Cybercom's financial position and performance as well as statements on market conditions that may be forward-looking. Cybercom believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions. However, forward-looking statements involve inherent risks and uncertainties and actual results or outcomes may differ materially from those expressed. Forward-looking statements relate only to the date they were made and, other than as required by applicable law, Cybercom undertakes no obligation to update any of them in light of new information or future events.

Note: Cybercom Group AB (publ) is required to make the information in this interim report public in compliance with the Swedish Securities Market Act. The information was submitted for publication on October 24, 2014 at 07.30.

Stockholm, October 24, 2014

Niklas Flyborg
President and CEO



Report on review of interim financial information

Introduction

We have reviewed the interim report of Cybercom Group AB (publ), corporate identity number 556544-6522, as of September 30, 2014 and the nine-month period then ended. The Board of Directors and the President are responsible for the preparation and fair presentation of this interim financial information in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim annual report based on our review.

Scope of review

We conducted our review in accordance with the International standard on review engagements ISRE 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing practises. The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that might be identified in an audit. Therefore, the conclusion expressed based on a review does not give the same level of assurance expressed based on an audit.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Annual Accounts Act for the Group and in accordance with the Annual Accounts Act for the Parent Company.

Stockholm, October 24, 2014

KPMG AB

Helena Arvidsson Älgne
Certified Public Accountant
Chief Auditor

Hök Olov Forsberg
Certified Public Accountant

Condensed income statement

Cybercom Group, SEK million	Note	Q3 2014	Q3 2013	Jan-Sep 2014	Jan-Sep 2013	2013	RTM
Sales		287.4	249.3	908.8	881.8	1,195.1	1,222.1
Operating expenses							
Other external expenses		-87.8	-67.7	-241.7	-235.9	-314.8	-320.6
Employee benefits expenses		-180.6	-167.0	-605.6	-588.0	-793.9	-811.5
Depreciation and amortisation		-6.7	-6.0	-19.4	-19.8	-26.2	-25.8
Operating profit/loss, EBIT		12.3	8.6	42.1	38.1	60.2	64.2
Finance income		1.8	0.4	2.5	1.6	1.9	2.8
Finance costs		-0.9	-2.6	-4.5	-7.5	-8.8	-5.8
Profit/loss before tax		13.2	6.4	40.1	32.2	53.3	61.2
Current tax	4	-3.6	-3.3	-7.4	-6.8	-13.2	-13.8
Deferred tax	4	-0.5	1.7	-2.5	-0.2	1.4	-0.9
Period's profit/loss		9.1	4.8	30.2	25.2	41.5	46.5

Earnings per share

Cybercom Group, SEK	Q3 2014	Q3 2013	Jan-Sep 2014	Jan-Sep 2013	2013	RTM
Earnings per share, basic and diluted	0.05	0.03	0.17	0.14	0.23	0.26
Average number of shares, basic and diluted	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495

Statement of comprehensive income

Cybercom Group, SEK million	Q3 2014	Q3 2013	Jan-Sep 2014	Jan-Sep 2013	2013	RTM
Period's profit/loss	9.1	4.8	30.2	25.2	41.5	46.5
Other comprehensive income						
Items that can or has been reclassified to profit or loss						
Translation differences in translating data in foreign operations	1.9	-3.1	8.3	0.1	5.4	13.6
Translation differences included in profit and loss	-	-	-	-1.6	-1.6	-
Other comprehensive income	1.9	-3.1	8.3	-1.5	3.8	13.6
Total comprehensive income	11.0	1.7	38.5	23.7	45.3	60.1

Condensed statement of changes in equity

Cybercom Group, SEK million	Share capital	Other capital contributions	Translation reserve	Retained earnings	Total equity
Opening balance January 1, 2013	45.1	964.8	-5.9	-193.2	810.8
Period's comprehensive income	-	-	-1.5	25.2	23.7
New share issue	-	-0.1	-	-	-0.1
Closing balance September 30, 2013	45.1	964.7	-7.4	-168.0	834.4
Opening balance January 1, 2014	45.1	964.7	-2.1	-151.7	856.0
Period's comprehensive income	-	-	8.3	30.2	38.5
Closing balance September 30, 2014	45.1	964.7	6.2	-121.5	894.5

Condensed balance sheet

Cybercom Group, SEK million	Note	30/09/2014	30/09/2013	31/12/2013
Assets				
Goodwill		791.4	785.8	788.8
Customer value		22.8	30.4	28.7
Other intangible assets		12.3	17.0	16.6
Property, plant, and equipment		34.7	22.7	26.6
Financial assets		0.1	0.1	0.1
Deferred tax assets		15.8	23.0	19.5
<i>Total non-current assets</i>		<i>877.1</i>	<i>879.0</i>	<i>880.3</i>
Current assets excl. cash and cash equivalents		335.7	290.4	324.7
Cash and cash equivalents		7.9	26.6	23.7
<i>Total current assets</i>		<i>343.6</i>	<i>317.0</i>	<i>348.4</i>
Total assets		1,220.7	1,196.0	1,228.7
Equity and liabilities				
Equity		894.5	834.4	856.0
Non-current liabilities, interest-bearing		39.0	80.1	70.4
Non-current liabilities, non-interest-bearing		7.5	14.6	9.3
<i>Total non-current liabilities</i>		<i>46.5</i>	<i>94.7</i>	<i>79.7</i>
Current liabilities, interest-bearing		41.2	41.8	41.3
Current liabilities, non-interest-bearing		238.5	225.1	251.7
<i>Total current liabilities</i>		<i>279.7</i>	<i>266.9</i>	<i>293.0</i>
Total equity and liabilities		1,220.7	1,196.0	1,228.7
Pledged assets and contingent liabilities	2	See note	See note	See note

The carrying amount is believed to represent a realistic estimate of fair value of all financial assets and financial liabilities. The financial assets and liabilities are attributable to measurement categories 2 and 3. For information on measurement methods, please refer to Note 25 in the 2013 annual report.

Condensed statements of cash flow

Cybercom Group, SEK million	Note	Q3 2014	Q3 2013	Jan - Sep 2014	Jan - Sep 2013	2013	RTM
Cash flow before changes in working capital		16.7	3.5	50.7	9.5	33.6	74.8
Changes in working capital		-13.1	0.4	-20.6	60.3	49.6	-31.3
Cash flow from operating activities		3.6	3.9	30.1	69.8	83.2	43.5
Investments in tangible and intangible fixed assets		-8.8	-1.1	-15.8	-7.0	-14.3	-23.1
Acquisition in subsidiaries/net assets	3	-	-	-0.6	-0.7	-0.7	-0.6
Other items		-	0.1	-	0.1	0.1	-
Cash flow from investing activities		-8.8	-1.0	-16.4	-7.6	-14.9	-23.7
New share issue		-	-0.1	-	-0.1	-0.1	-
Change in factoring and overdraft facilities		-	-	-	-43.4	-43.4	-
Change in other financial liabilities		-11.3	1.4	-31.6	-11.1	-21.7	-42.2
Cash flow from financing activities		-11.3	1.3	-31.6	-54.6	-65.2	-42.2
Period's cash flow		-16.5	4.2	-17.9	7.6	3.1	-22.4
Cash and cash equivalents at period's start		24.0	23.2	23.7	20.3	20.3	26.6
Exchange differences in cash and cash equivalents		0.4	-0.8	2.1	-1.3	0.3	3.7
Cash and cash equivalents at period's end		7.9	26.6	7.9	26.6	23.7	7.9

Other information

Cybercom Group, SEK million	Q3 2014	Q3 2013	Jan - Sep 2014	Jan - Sep 2013	2013	RTM
Share information						
Earnings per share, SEK	0.05	0.03	0.17	0.14	0.23	0.26
Number of shares at period's end, basic and diluted	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495
Average number of shares, basic and diluted	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495	180,439,495
Financial position						
Equity	894.5	834.4	894.5	834.4	856.0	894.5
Equity/assets ratio, %	73.3	69.8	73.3	69.8	69.7	73.3
Equity/share, SEK	4.96	4.62	4.96	4.62	4.74	4.96
Net investments in tangible and intangible fixed assets	8.8	1.1	15.8	7.0	14.3	23.1
Cash and cash equivalents	7.9	26.6	7.9	26.6	23.7	7.9
Net debt	72.3	95.3	72.3	95.3	88.0	72.3
Employees						
Number of employees at period's end	1,315	1,243	1,315	1,243	1,267	1,315
Of which women at period's end, %	17	17	17	17	16	17
Average number of FTEs	1,229	1,145	1,217	1,174	1,180	1,214
Revenue per FTE, SEKk	234	218	747	751	1,013	1,007
Key figures						
Operating margin (EBITDA), %	6.6	5.9	6.8	6.6	7.2	7.4
Operating margin (EBIT), %	4.3	3.4	4.6	4.3	5.0	5.3
Net margin (profit/loss before tax), %	4.6	2.6	4.4	3.7	4.5	5.0

Operating segments

An operating segment is a part of the group that engages in activities that may generate revenue and incur expenses and for which separate financial information is available. Operating segment results are regularly reviewed by the company's President to assess performance and allocate resources to the segment.

Q3 2014	Group functions and eliminations				Cybercom Group
SEK million	Sweden	Finland	International		
Sales to external customers	192,4	58,4	37,5	-0,9	287,4
Sales to other segments	2,1	0,4	8,0	-10,5	-
Operating profit/loss, EBITDA	8,7	5,6	4,2	0,5	19,0
Depreciation and amortisation	-2,4	-2,5	-0,7	-1,1	-6,7
Operating profit/loss, EBIT	6,3	3,1	3,5	-0,6	12,3
Financial items					0,9
Profit/loss before tax					13,2
Number of employees	808	254	234	19	1 315

Group functions include parent company EBIT of SEK 0.8 million.

Q3 2013	Group functions and eliminations				Cybercom Group
SEK million	Sweden	Finland	International		
Sales to external customers	180,7	44,3	25,1	-0,8	249,3
Sales to other segments	1,3	0,4	7,0	-8,7	-
Operating profit/loss, EBITDA	5,2	3,6	3,0	2,8	14,6
Depreciation and amortisation	-2,2	-2,6	-0,1	-1,1	-6,0
Operating profit/loss, EBIT	3,0	1,0	2,9	1,7	8,6
Financial items					-2,2
Profit/loss before tax					6,4
Number of employees	774	246	207	16	1 243

Group functions include parent company EBIT of SEK 3.0 million.

Jan - Sep 2014	Group functions and eliminations				Cybercom Group
SEK million	Sweden	Finland	International		
Sales to external customers	634,1	178,7	97,6	-1,6	908,8
Sales to other segments	5,0	1,4	22,3	-28,7	-
Operating profit/loss, EBITDA	32,4	17,9	9,2	2,0	61,5
Depreciation and amortisation	-6,8	-7,4	-2,0	-3,2	-19,4
Operating profit/loss, EBIT	25,6	10,5	7,2	-1,2	42,1
Financial items					-2,0
Profit/loss before tax					40,1
Number of employees	808	254	234	19	1 315

Group functions include parent company EBIT of SEK 1.4 million.

Jan - Sep 2013	Group functions and eliminations				Cybercom Group
SEK million	Sweden	Finland	International		
Sales to external customers	649,5	148,3	85,0	-1,0	881,8
Sales to other segments	6,2	1,4	22,3	-29,9	-
Operating profit/loss, EBITDA	34,8	13,1	8,8	1,3	58,0
Depreciation and amortisation	-7,5	-8,1	-0,8	-3,4	-19,8
Operating profit/loss, EBIT	27,3	5,0	8,0	-2,2	38,1
Financial items					-5,9
Profit/loss before tax					32,2
Number of employees	774	246	207	16	1 243

Group functions include parent company EBIT of SEK -2.4 million.

Note 1 – Accounting policies

The interim report for the group has been prepared in accordance with IAS 34 Interim Reporting and applicable provisions of the Annual Accounts Act. The interim report for the parent company has been prepared in accordance with Chapter 9 of the Swedish Annual Accounts Act, Interim Reporting. The accounting policies and measurement methods are unchanged from those applied in the most recent annual report.

Note 2 – Pledged assets and contingent liabilities

The shares in Cybercom Sweden AB have been pledged as collateral for the obligations within existing loan agreements. The group value of the pledged assets on September 30, 2014 amounted to SEK 840.5 million (784.3). In addition, floating charges in Cybercom Sweden AB of SEK 200.0 million (200.0) have been pledged as collateral for the loan agreement.

Note 3 – Purchase of net assets

Under the purchase agreement between Teleca and Cybercom for the acquisition of auSystems, Teleca will receive 50% of the tax effect Cybercom benefits from for tax depreciation on the goodwill from transfer of assets included in the acquisition. In the second quarter of 2014, SEK 0.6 (0.7) million was paid and the remaining consideration amounts to SEK 0.5 million.

Note 4 – Tax

The difference between tax recognised in the income statement and tax based on the parent company's current tax rate 22% (22).

Cybercom Group, SEK million	Jan - Sep 2014	Jan - Sep 2013	Jan - Dec 2013
Profit/loss before tax in income statement	40.1	32.2	53.3
Tax as per applicable tax rate for parent company	-8.8	-7.1	-11.7
Tax attributable to prior years	-1.1	0.2	-0.3
Effect of changed tax rate	-	-	0.4
Tax at source on foreign dividends	-	-0.3	-0.3
Tax effect of non-deductible costs	-0.3	-0.4	-0.8
Tax effect of tax-exempt revenue	-	0.4	0.6
Tax on standard interest, tax allocation reserves	0.0	0.0	0.0
Effect of foreign tax rates	0.3	0.2	0.3
Tax on period's profit/loss as per income statement	-9.9	-7.0	-11.8
Effective tax rate	24.6%	21.7%	22.2%

Parent company

The operations of the parent company comprise primarily the management of group-wide functions, such as finance, sales, PR and marketing communications, HR, administration and internal systems. At the end of the period 10 (10) people were employed by the parent company. The average number of employees (full-time equivalents) during the period was 10 (10). The profit/loss from financial items includes dividends from subsidiaries of SEK 6.9 (19.0) million.

Condensed income statement - parent company	Q3	Q3	Jan-Sep	Jan-Sep	
SEK million	2014	2013	2014	2013	2013
Operating revenue	10.7	10.0	31.9	29.6	36.0
Operating costs	-11.4	-12.1	-35.2	-36.7	-47.9
Operating profit/loss	-0.7	-2.1	-3.3	-7.1	-11.9
Financial items	6.9	1.9	7.0	18.7	18.8
Profit/loss after financial items	6.2	-0.2	3.7	11.6	6.9
Appropriations	-	-	-	-	-27.4
Tax on period's profit/loss	-0.2	-0.8	-0.4	0.3	7.0
Period's profit/loss	6.0	-1.0	3.3	11.9	-13.5

Condensed balance sheet - parent company			
SEK million	30/09/2014	30/09/2013	31/12/2013
<u>Assets</u>			
Non-current assets	925.2	929.1	933.2
Current assets	32.7	40.6	45.2
Total assets	957.9	969.7	978.5
<u>Equity and liabilities</u>			
Equity	718.6	740.7	715.3
Untaxed reserves	5.0	11.2	5.0
Non-current liabilities	180.6	200.6	200.6
Current liabilities	53.7	17.2	57.6
Total equity and liabilities	957.9	969.7	978.5
Pledged assets and contingent liabilities	650.0	650.0	650.0