FIH Group Interim Report Q1-Q3 2014 5 November 2014

### **FIH ERHVERVSBANK**



CVR NO 17029312

### Summary

- Profit from ordinary activities was DKK 161.2 million and is in line with last year as a consequence of lower income as well as lower expenses.
- Impairment charges were DKK 143.8 million (Q1-Q3 2013: DKK 90.1 million).
- Profit before tax was DKK 203.9 million in Q1-Q3 2013 (Q1-Q3 2013: DKK 94.7 million).
- Equity was DKK 5,830 million (year-end 2013: DKK 5,677 million).
- The solvency and core capital ratio came to 42.0 per cent (year-end 2013: 25.9 per cent), and the capital buffer was 24.2 percentage points (year-end 2013: 11.5 percentage points).
- FIH has a liquidity surplus of 467 per cent relative to the regulatory requirements (year-end 2013: 221 per cent).
- The transactions with Spar Nord and Nykredit were carried out in the third quarter of 2014.
- FIH continues to expect a total profit before tax for the entire year.

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The FIH Group (FIH) consists of FIH Erhvervsbank A/S and the wholly-owned subsidiaries FIH PARTNERS A/S and FIH Leasing og Finans A/S.

The interim report has been translated from Danish. The Danish text shall govern for all purposes and prevail in case of any discrepancy with the English version.

## Management's review

### Highlights – FIH Group

| (DKK million)   | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Q3<br>2014 | Q2<br>2014 | Q1<br>2014 | Full year<br>2013 |
|---|---------------|---------------|------------|------------|------------|-------------------|
| Net interest income from lending activities           | 152.7         | 209.6         | 39.0       | 55.0       | 58.7       | 271.0             |
| Net fee income etc.                                   | 136.1         | 135.8         | 40.0       | 64.3       | 31.8       | 219.0             |
| Net trading income and income from the liquidity      |               |               |            | ••         |            |                   |
| portfolio   | 39.6          | 102.1         | 10.1       | 10.2       | 19.3       | 117.7             |
| Other operating income                                | 138.9         | 63.5          | 32.0       | 107.7      | -0.8       | -5.3              |
| Total income  | 467.3         | 511.0         | 121.1      | 237.2      | 109.0      | 602.4             |
| Ordinary expenses                                     | 306.1         | 349.1         | 86.2       | 116.1      | 103.8      | 482.2             |
| Ordinary profit/loss                                  | 161.2         | 161.9         | 34.9       | 121.1      | 5.2        | 120.2             |
| Gain from the repurchase of subordinated debt         | -             | -             | -          | -          | -          | 306.1             |
| Net gain from equity portfolio                        | 149.1         | 367.6         | 7.9        | 29.0       | 112.2      | 534.6             |
| Profit/loss from matters concerning the Property      |               |               |            |            |            |                   |
| Finance portfolio                                     | 53.2          | -344.7        | 81.9       | -7.3       | -21.4      | -558.8            |
| Other expenses  | 15.8          | 0.0           | 0.0        | 15.8       | 0.0        | 0.0               |
| Profit/loss before impairment charges etc.<br>and tax | 347.6         | 184.8         | 124.7      | 127.0      | 96.0       | 402.1             |
| Loan impairment charges etc.                          | 143.8         | 90.1          | 38.1       | 110.7      | -5.0       | 105.6             |
| Profit/loss before tax                                | 203.9         | 94.7          | 86.6       | 16.3       | 101.0      | 296.5             |
| Tax   | 51.2          | -10.7         | 22.7       | 3.7        | 24.8       | 68.6              |
| Net profit/loss for the year                          | 152.7         | 105.4         | 63.9       | 12.6       | 76.2       | 227.9             |

| Ratios*                                   | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Q3<br>2014 | Q2<br>2014 | Q1<br>2014 | Full year<br>2013 |
|---|---------------|---------------|------------|------------|------------|-------------------|
| Solvency ratio                            | 42.0          | 24.1          | 42.0       | 30.3       | 26.4       | 25.9              |
| Tier 1 capital ratio                      | 42.0          | 21.8          | 42.0       | 30.3       | 26.4       | 25.9              |
| Individual solvency requirement, per cent | 17.8          | 15.8          | 17.8       | 14.5       | 14.3       | 14.3              |
| Return on equity before tax p.a.          | 4.7           | 2.3           | 4.7        | 4.1        | 7.1        | 5.3               |
| Return on equity after tax p.a.           | 3.5           | 2.5           | 3.5        | 3.1        | 5.3        | 4.1               |
| Sum of large commitments                  | 41.9          | 61.7          | 41.9       | 40.3       | 51.3       | 64.3              |
| Loan as a performance of equity           | 1.1           | 2.2           | 1.1        | 1.1        | 1.8        | 2.0               |

\*Financial ratios are calculated in accordance with the definitions of the Danish Financial Supervisory Authority.

\*\*Financial ratios are calculated per year, year to date.

#### Performance in Q1-Q3 2014

In the interim financial statements for H1 2014, FIH announced that agreements had been concluded with Spar Nord and Nykredit on the sale of the lending business. The transactions with Spar Nord and Nykredit were carried out in the third quarter of 2014.

In the third quarter, FIH completed the conversion of the banking platform to BEC's platform, following which FIH's own banking platform has been phased out. Within the next quarters, FIH also expects to start using BEC's market platform.

Profit before tax for the first nine months was DKK 203.9 million (Q1-Q3 2013: DKK 94.7 million).

#### INCOME

Income was DKK 467.3 million (Q1-Q3 2013: DKK 511.0 million) and was comprised of the following elements:

- Net interest income from lending activities was DKK 152.7 million (Q1-Q3 2013: DKK 209.6 million). The lower net interest income reflects the reduced loan balance. Since the beginning of the year, the loan balance has decreased by DKK 5,413 million to DKK 5,494 million, primarily due to the sale to Spar Nord and Nykredit, which was effected in Q3.
- Net fee income etc. was DKK 136.1 million (Q1-Q3 2013: DKK 135.8 million). Corporate Finance has seen an increase in fee income whereas Banking has seen a decrease due to the declining loan balance.
- Trading income and income from the liquidity portfolio amounted to DKK 39.6 million (Q1-Q3 2013: DKK 102.1 million). Trading income was negatively impacted by FIH's decision to reduce its risk mandate in Markets.
- Other income comprises FIH's other activities, including FIH's money market activities, and amounted to DKK 138.9 million (Q1-Q3 2013: DKK 63.5 million). Other income comprises gain from the repayment of loans on bond-like terms with a long maturity, the gain from the repurchase of own bonds issued and goodwill in connection with the sale to Spar Nord and Nykredit.

#### **EXPENSES**

Total ordinary expenses amounted to DKK 306.1 million (Q1-Q3 2013: DKK 349.1 million), corresponding to a fall of DKK 43.0 million.

Excluding Corporate Finance, ordinary expenses were down by DKK 53.9 million to DKK 229.5 million, continuing the downward trend from Q2 2012. The cost reduction primarily reflects a decline in the number of employees from 201 at end-Q3 2013 to 100 at end-Q3 2014 (both exclusive of Corporate Finance, stated as full-time employees). The significant decline in the number of employees is a result, among other things, of the sale to Spar Nord, which took over a number of FIH's employees in connection with the transaction. Furthermore, FIH has adapted its organisation to the lower activity level.

In Q3 2014, FIH converted the IT platform to BEC's banking platform. In Q1-Q3 2014, costs were affected by oneoff expenses in connection with the conversion. In the coming quarters, the administrative cost reductions from the conversion are expected to be reflected in the cost level. Minor conversion costs are expected in connection with FIH's conversion to BEC's market platform in H1 2015.

The costs in Corporate Finance increased by DKK 10.9 million compared to Q1-Q3 2013. The increased costs are due to higher revenue in the business area, which translates into a correspondingly higher cost level.

| (DKK million)  | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Q3<br>2014 | Q2<br>2014 | Q1<br>2014 | Full year<br>2013 |
|--|---------------|---------------|------------|------------|------------|-------------------|
| Ordinary expenses  |               |               |            |            |            |                   |
| Expenses excluding Corporate Finance<br>Of which costs relating to the Guarantee | 229.5         | 283.4         | 60.6       | 81.5       | 87.4       | 371.4             |
| Fund for Depositors and Investors  | 22.8          | 24.8          | 7.0        | 8.7        | 7.1        | 32.9              |
| Expenses Corporate Finance   | 76.6          | 65.7          | 25.6       | 34.6       | 16.4       | 110.8             |
| Total ordinary expenses  | 306.1         | 349.1         | 86.2       | 116.1      | 103.8      | 482.2             |
|  |               |               |            |            |            |                   |
| Other expenses   | 15.8          | 0.0           | 0.0        | 15.8       | 0.0        | 0.0               |

Other costs include restructuring costs in connection with the adaptation of the organisation during Q2.

#### EQUITIES

Net gains from the equity portfolio were DKK 149.1 million (Q1-Q3 2013: DKK 367.6 million) and are mainly attributable to an increase in the value of Pandora A/S. At the end of September 2014, the equity portfolio totalled DKK 314.9 million and consisted solely of private equities. The largest exposure is to Pandora through Axcel III. FIH's indirect exposure to Pandora is around DKK 0.4 million per price point.

#### MATTERS RELATING TO THE PROPERTY FINANCE PORTFOLIO

Matters relating to the Property Finance portfolio impacted results by DKK 53.2 million (Q1-Q3 2013: -344.7 million). This item includes income and expenses relating to the previous business area Property Finance, including the deficit-absorbing loan and expenses in connection with the European Commission's approval of the transaction with the Financial Stability Company. The value of the deficit-absorbing loan was adjusted by DKK 86 million in 2014 and now amounts to DKK 910 million (year-end 2013: DKK 824 million). The balance sheet of FS Property Finance has been reduced from DKK 17.0 billion at the beginning of 2012 to DKK 8.3 billion at the end of 2013, and the decline continued in Q1-Q3 2014.

FIH filed a writ of summons with the General Court of the European Union for an annulment of the European Commission's decision on state aid in connection with the transaction with Financial Stability Company. This case has not yet been decided.

#### LOAN IMPAIRMENT CHARGES ETC.

Total impairment charges etc. are DKK 143.8 million (Q1-Q3 2013: DKK 90.1 million).

In Q1-Q3, individual impairment charges totalled DKK 221.9 million, and collective impairment charges of DKK 64.7 million were reversed.

| (DKK million)                        | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Q3<br>2014 | Q2<br>2014 | Q1<br>2014 | Full year<br>2013 |
|--------------------------------------|---------------|---------------|------------|------------|------------|-------------------|
| Breakdown of Ioan impairment charges |               | 2010          |            |            | 2011       | 2010              |
| etc.                                 |               |               |            |            |            |                   |
| Individual loan impairment charges   | 221.9         | 366.2         | 55.6       | 148.3      | 18.0       | 444.7             |
| Collective loan impairment charges   | -64.7         | -228.4        | -13.7      | -31.3      | -19.7      | -294.3            |
| MVA, interest rates, etc.*           | -13.4         | -47.7         | -3.8       | -6.3       | -3.3       | -44.8             |
| Total loan impairment charges etc.   | 143.8         | 90.1          | 38.1       | 110.7      | -5.0       | 105.6             |

\* Loan impairment charges on customer derivatives accounting for DKK 0.4 million in Q1-Q3 2014 (Q1-Q3 2013: DKK -34,4 million). These are included as market value adjustments in the income statement on page 15, stated according to the executive Order on Financial Reports for Credit Institutions and Investment Firms etc. (Bekendtgørelse om finansielle rapporter for kredit-institutter og fondsmæglerselskaber m.fl.)

### **Balance sheet**

The balance sheet total was DKK 21,034 million (year-end 2013: DKK 27,500 million).

The balance sheet total has decreased by DKK 6,466 million since the beginning of the year. This decrease is primarily due to the sale of loans and derivatives to Spar Nord and Nykredit. Both transactions were completed in Q3 2014.

Following the transactions with Spar Nord og Nykredit, loans amounted to DKK 5,494 million (year-end 2013: DKK 10,907 million). Loans primarily consist of loans to Danish business customers.

The bond portfolio was DKK 11,128 million. FIH's liquidity is essentially invested in AAA rated Danish short-term mortgage credit bonds.

| (DKK million)                         | 30.9.2014 | 30.6.2014 | 31.3.2014 | 31.12.2013 | 30.9.2013 |
|---------------------------------------|-----------|-----------|-----------|------------|-----------|
| Balance sheet – Assets                |           |           |           |            |           |
| Cash in hand                          | 761       | 901       | 964       | 919        | 1,419     |
| Loans                                 | 5,494     | 5,608     | 10,561    | 10,907     | 12,507    |
| Loans FSPF                            | 910       | 817       | 813       | 824        | 730       |
| Bonds                                 | 11,128    | 11,313    | 9,830     | 10,929     | 9,409     |
| Shares and investsments in associates | 315       | 302       | 600       | 813        | 991       |
| Other assets                          | 2,426     | 2,083     | 3,095     | 3,108      | 3,762     |
| Assets held for sale                  | -         | 4,993     | -         | -          | -         |
| Total assets                          | 21,034    | 26,017    | 25,863    | 27,500     | 28,818    |

| (DKK million)                                | 30.9.2014 | 30.6.2014 | 31.3.2014 | 31.12.2013 | 30.9.2013 |
|--|-----------|-----------|-----------|------------|-----------|
| Balance sheet - Liabilities                  |           |           |           |            |           |
| Due to credit institutions and central banks | 1,160     | 1,980     | 1,901     | 3,273      | 2,486     |
| Deposits and other payables                  | 11,187    | 12,017    | 13,977    | 13,783     | 14,090    |
| Bond debt and due to credit institutions     | 38        | 431       | 1,051     | 1,048      | 1,790     |
| Liabilities held for sale                    | -         | 749       | -         | -          | -         |
| Other liabilities                            | 2,756     | 4,929     | 3,031     | 3,594      | 3,993     |
| Provision for liabilities                    | 63        | 145       | 150       | 125        | 136       |
| Subordinated debt                            | 0         | 0         | 0         | 0          | 741       |
| Total equity                                 | 5,830     | 5,766     | 5,753     | 5,677      | 5,582     |
| Total liabilities                            | 21,034    | 26,017    | 25,863    | 27,500     | 28,818    |

Deposits amounted to DKK 11,187 million (year-end 2013: DKK 13,783 million), corresponding to a fall of DKK 2,596 million since the beginning of the year. It is a deliberate strategy to reduce the level of deposits in order to adjust it to the volume of lending. The deposit portfolio primarily consists of deposits with FIH Direct Bank (DKK 10,310 million). In addition, FIH holds deposits from enterprises and institutional investors. The decrease since the beginning of the year comprises several elements. FIH has repurchased loans on bond-like terms with a long maturity for DKK 1,465 million, and deposits with FIH Direct Bank has decreased by DKK 1,131 million.

In 2014, FIH repurchased a number of bonds issued. Bonds issued have now decreased to DKK 38 million (yearend 2013: DKK 1,048 million). The latest issue expires in March 2015, and FIH will no longer have any issued listed securities.

Equity amounted to DKK 5,830 million (year-end 2013: DKK 5,677 million), up DKK 153 million as a result of the positive results for the period. FIH's gearing is very limited, with a loan-to-equity ratio of 1.1 times (year-end 2013: 2.0 times).

#### Performance in Q3 2014

Profit before tax was DKK 86.6 million (Q2 2014: DKK 16.3 million).

The performance in Q3 was positively affected by goodwill in connection with the transactions with Spar Nord and Nykredit, positive value adjustment of the deficit-absorbing loan and a positive result in the subsidiary FIH Partners. However, loan impairment charges and lower interest and fee income in Banking due to the reduced loan balance pull in the opposite direction.

#### Significant risks and uncertainties for the remainder of 2014

Loan impairment charges continue to represent the most significant uncertainty factor. In addition, FIH may indirectly incur impairment charges on loans to investment properties through the deficit-absorbing loan granted to FS Property Finance. Finally, FIH's equity exposure represents an element of uncertainty.

#### Events after the balance sheet date

No special events have occurred after the balance sheet date that would affect FIH's financial performance.

On 1 November 2014 Senior Analyst Trine Qwist Pedersen will take up the position as employee-elected member of the Board of Directors in FIH Erhvervsbank A/S. Trine Qwist Pedersen will replace Jacob Baggers Willemoes, who resigns from the Board of Directors when also resigning from his position in FIH for taking up a new position outside the FIH Group.

Trine Qwist Pedersen has been a substitute since the election of employee-representatives for the Board fo Directors in 2011.

#### Outlook for the remainder of 2014

FIH has previously announced its outlook for 'continuing operations', but as the presentation of FIH's financial development will no longer be divided into continuing/discontinuing operations, FIH will provide its outlook for the bank as a whole for the rest of 2014.

FIH continues to expect a total profit before tax for the entire year.

### Liquidity and Funding

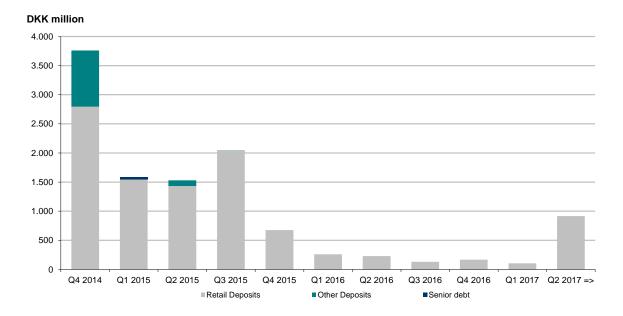
#### LIQUIDITY

At the end of Q3 2014, FIH's liquidity, calculated in accordance with the Danish Financial Business Act (*Lov om finansiel virksomhed*), totalled DKK 9.1 billion, equivalent to a liquidity surplus of 467 per cent relative to the regulatory requirements (year-end 2013: 221 per cent). The increase in the liquidity surplus is due to the sale of loans to Spar Nord and Nykredit, which was completed in Q3. FIH's liquidity is mainly invested in AAA-rated Danish short-term mortgage credit bonds.

#### FUNDING

FIH's main source of funding is deposits from retail customers and small business customers. FIH thus focuses both on ensuring that deposits with FIH Direct Bank provide a stable source of funding and that the level of deposits matches the bank's business volume. This has resulted in a deliberate reduction in deposits with FIH Direct Bank in recent quarters.

In addition to loans, FIH has one minor bond issue which expires in March 2015.



#### Maturity profile of funding

### Credit risks and other risks

#### **QUALITY OF FIH'S CREDIT EXPOSURES**

FIH's loans after impairment charges totalled DKK 5,494 million (year-end 2013: DKK 10,907 million) and DKK 7,112 million before individual impairment charges (year-end 2013: DKK 12,424 million). For credit purposes, FIH's loan balance can be broken down as follows:

- Loans with active ratings totalled DKK 3,060 million after impairment charges.
- Default-registered loans amounted to DKK 2,434 million after impairment charges.

#### LOANS REGISTERED WITH AN OBJECTIVE INDICATION OF IMPAIRMENT

Of the total loan balance of DKK 5,494 million, loans registered with an objective indication of impairment (OII) accounted for DKK 2,579 million after individual impairment charges (year-end 2013: DKK 2,156 million).

| (DKK million)                                | 30.9.2014 | 31.12.2013 |
|--|-----------|------------|
| Oll loans                                    |           |            |
| OII non-default-registered loans             | 146       | 39         |
| OII default-registered loans                 | 4,052     | 3,543      |
| OII – total                                  | 4,198     | 3,582      |
| - of which non-performing loans              | 789       | 947        |
| Oll after individual loan impairment charges | 2,579     | 2,156      |
| Collective loan impairment charges           | 29        | 91         |

#### MARKET RISK

Market risk is the risk of loss of market value arising from movements in financial markets (interest rate and foreign exchange risks etc.). Through its business activities, FIH is naturally exposed to a number of market risks.

#### Approach to market risk

FIH's policy is to have a low market risk for the group as a whole as well as no commodity risks.

The table below shows the most significant market risk types and values:

| (DKK million)  | 30.9.2014 | 31.12.2013 |
|--|-----------|------------|
| Interest rate risk<br>Calculated using the method of accounting of the Danish Finan-<br>cial Supervisory Authority, i.e. the risk arising from a one per-<br>centage point parallel rise in the interest rate level of all curren-<br>cies | -18       | -124       |
| Foreign exchange risk<br>Calculated parametrically at a one-day horizon and 99 per cent<br>probability   | 0         | 0          |

#### Further information on credit and market risks

For further information about FIH's credit and market risks and risk management, see the FIH Annual Report 2013 and the Risk Management 2013 report at www.fih.dk/Top/Om+FIH/Risk+Management/Risikorapporter.

#### **EQUITY RISK**

Share risk is the risk of loss arising from fluctuations in share prices. FIH has previously invested in private equities in the Private Equity business segment, which in keeping with the bank's business strategy is being wound up. FIH does not want to assume any share risk in listed shares.

At the end of Q3 2014, FIH was subject to share risk from a private equity portfolio of DKK 314.9 million, with FIH's indirect exposure to Pandora A/S through the investment in the Axcel III fund accounting for approx. DKK 206.6 million.

#### LIQUIDITY RISKS

Liquidity risk is the risk of loss arising from excessive increases in FIH's funding costs or the risk that FIH does not have sufficient financial resources to meet its payment obligations as they fall due. Based on statutory requirements, the Board of Directors has formulated a liquidity policy, establishing the framework for FIH's short-term net liquidity needs.

At end-Q3 2014, FIH's liquidity totalled DKK 9.1 billion, equivalent to a liquidity surplus of 467 per cent relative to the regulatory requirements; in other words, FIH's liquidity meets both the statutory requirements and FIH's own liquidity requirements.

Most of FIH's future cash flows can be determined with reasonable certainty as the volume of FIH's irrevocable credit commitments is limited, as is the volume of on-demand deposits received. FIH performs liquidity stress tests and defines scenarios for liquidity under various assumptions for developments in assets and liabilities on a daily basis.

#### THE SUPERVISORY DIAMOND

At end-Q3 2014, FIH was in compliance with the Danish Financial Supervisory Authority's Supervisory Diamond for banks.

|                                  | Limit        | 30.9.2014 | 31.12.2013 |
|----------------------------------|--------------|-----------|------------|
|                                  | < 125 % of   |           |            |
| Total amount of large exposures* | capital base | 42 %      | 64 %       |
| Growth in loans                  | < 20 %       | -52 %     | -61 %      |
| Property exposure                | < 25 %       | 25 %      | 19 %       |
| Liquidity surplus                | > 50 %       | 467 %     | 221 %      |
| Funding ratio                    | < 100 %      | 32 %      | 53 %       |

\* The total amount of large exposures is calculated according to the Danish Financial Supervisory Authority's guidelines (available in Danish only).

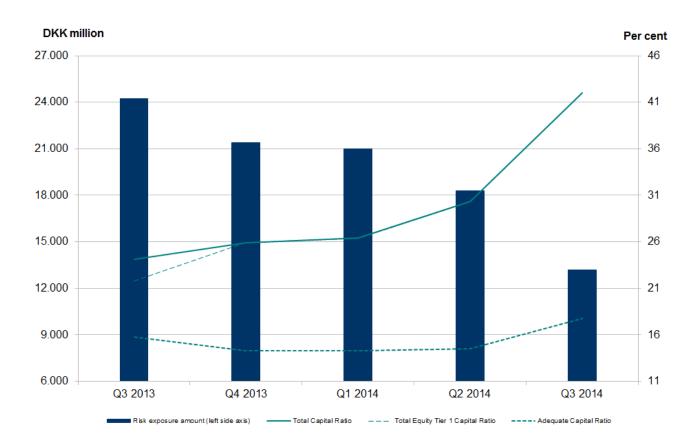
Most of the property exposure of 24.8 per cent is due to the deficit-absorbing loan granted to FS Property Finance being included with a principal amount of DKK 1,650 million. Not including the principal, the property exposure is 9.5 per cent.

#### Solvency requirement and capital position

FIH's capital base consists solely of tier 1 capital (CET1 capital) and amounted to DKK 5,529 million (year-end 2013: DKK 5,531 million). The solvency and core capital ratio came to 42.0 per cent (year-end 2013: 25.9 per cent) following a fall in risk exposures after the sale of the lending business to Spar Nord and Nykredit to DKK 13.2 billion from DKK 21.4 billion at the end of 2013.

The capital buffer was 24.2 percentage points after Q3 2014 (year-end 2013: 11.5 percentage points), based on FIH's individual solvency requirement of 17.8 per cent (year-end 2013: 14.3 per cent).

For further specification, see note 16.



**Capital position in FIH** 

### **Other information**

Estimates are used in the recognition and measurement of certain assets and liabilities and, accordingly, the valuation may be uncertain. Such estimates are performed by FIH's management in accordance with the bank's accounting policies and based on generally accepted valuation models, historical experience and assumptions considered to be realistic and reasonable by the management. The most significant estimates relate to FIH's need for loan impairment charges, market value adjustment of OTC products and provisions for losses on guarantees, valuation of the deficit-absorbing loan, valuation of private equities, valuation of FIH's deferred tax asset and determination of fair values for financial instruments. The need for loan impairment charges, including provisions for losses on guarantees, will continue to be affected by economic trends in the time to come. Otherwise, no special uncertainties have affected recognition and measurement in the interim report.

Copenhagen, 5 November 2014.

On behalf of the Board of Directors

Christian Dyvig Chairman

For further information, please contact Henrik Sjøgreen, CEO, telephone +45 7222 5250.

#### Statement by the Executive Board and the Board of Directors

The Board of Directors and the Executive Board have today considered and presented the interim report of FIH Erhvervsbank A/S for the period 1 January to 30 September 2014.

The consolidated interim report is presented in accordance with IAS 34, Interim Financial Reporting, and the parent company interim financial statements are presented in accordance with Executive Order on Financial Reports of Credit Institutions, Investment Firms, etc. Furthermore, the interim report is presented in accordance with additional Danish disclosure requirements for interim reports for financial institutions with listed bonds.

The interim report has not been subject to audit or review.

In our opinion, the consolidated interim financial statements and parent company interim financial statements give a true and fair view of the group's and the parent company's financial position as at 30 September 2014 and of their financial performance and cash flows for the financial period 1 January to 30 September 2014.

Furthermore, in our opinion, the management's review gives a true and fair account of developments in the group's and the parent company's operations and financial position, results for the period and the group's and the parent company's financial position as a whole, as well as a description of significant risks and uncertainties facing the group and the parent company.

Copenhagen, 5 November 2014.

#### **EXECUTIVE BOARD**

Henrik Sjøgreen Managing director and CEO



Palle Nordahl CFO

**BOARD OF DIRECTORS** 

Christian Dyvig Chairman Henrik Heideby Deputy chairman Daniel Eriksson

Henrik Gade Jepsen

Fredrik Martinsson

Lene Foged Nothlevsen Board member elected by the employees Toke Heding Board member elected by the employees Trine Qwist Pedersen Board member elected by the employees

### Quartly financial statements for Q1-Q3 2014

## Income statement and statement of comprehensive income Q1-Q3 2014

|   | FIH Group       |               |                   | FIH Erhvervsbank A/S |               |                   |  |
|---|-----------------|---------------|-------------------|----------------------|---------------|-------------------|--|
| (DKK million) Not   | Q1-Q3<br>e 2014 | Q1-Q3<br>2013 | Full year<br>2013 | Q1-Q3<br>2014        | Q1-Q3<br>2013 | Full year<br>2013 |  |
| Income statement  |                 |               |                   |                      |               |                   |  |
| Interest income   | 3 234.3         | 462.6         | 565.6             | 234.3                | 455.2         | 557.9             |  |
| Interest expenses   | 4 260.3         | 430.6         | 538.8             | 260.3                | 426.5         | 534.8             |  |
| Net interest income   | -26.0           | 32.0          | 26.8              | -26.0                | 28.7          | 23.1              |  |
| Dividends from shares etc.  | 658.1           | 292.1         | 594.8             | 658.1                | 292.1         | 594.9             |  |
| Fee and commission income   | 145.7           | 138.4         | 222.4             | 54.2                 | 59.6          | 80.5              |  |
| Fee and commissions paid  | 3.2             | 35.0          | 37.2              | 3.2                  | 37.9          | 40.2              |  |
| Net interest and fee income   | 774.6           | 427.5         | 806.8             | 683.1                | 342.5         | 658.3             |  |
| Market value adjustments  | 5 -161.5        | 228.7         | 558.1             | -161.5               | 229.8         | 559.4             |  |
| Other operating income  | 93.4            | 83.0          | 43.6              | 100.3                | 90.5          | 53.8              |  |
| Staff costs and administrative expenses                             | 6 297.8         | 318.8         | 442.6             | 235.6                | 257.5         | 339.0             |  |
| Depreciation, amortisation and impairment charges;                  |                 |               |                   |                      |               |                   |  |
| property, plant and equipment as well as intangible assets          | 1.6             | 5.5           | 6.7               | 1.5                  | 4.9           | 6.1               |  |
| Other operating costs   | 22.5            | 24.8          | 32.9              | 22.5                 | 24.8          | 32.9              |  |
| Impairment charges on loans and receivables etc.                    | 7 144.2         | 229.6         | 174.3             | 144.2                | 229.6         | 174.3             |  |
| Profit from investments in associates and group enterprises         | -36.5           | -16.8         | -37.8             | -19.6                | -5.8          | -13.1             |  |
| Profit before tax   | 203.9           | 143.7         | 714.2             | 198.5                | 140.2         | 706.1             |  |
| Tax   | 51.2            | -10.7         | 68.6              | 45.8                 | -14.2         | 60.5              |  |
| Net profit after tax, continuing operations                         | 152.7           | 154.4         | 645.6             | 152.7                | 154.4         | 645.6             |  |
| Net profit after tax, discontinuing operations 1                    | 2 <b>0.0</b>    | -49.0         | -417.7            | 0.0                  | -49.0         | -417.7            |  |
| Total:  |                 |               |                   |                      |               |                   |  |
| Net profit after tax  | 152.7           | 105.4         | 227.9             | 152.7                | 105.4         | 227.9             |  |
| Comprehensive income  |                 |               |                   |                      |               |                   |  |
| Net profit for the period   | 152.7           | 105.4         | 227.9             | 152.7                | 105.4         | 227.9             |  |
| Other comprehensive income:   |                 |               |                   |                      |               |                   |  |
|   | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Tax thereon   | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Total   | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Items which can subsequently be transferred to the income statement | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Tax thereon   | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Total   | 0.0             | 0.0           | 0.0               | 0.0                  | 0.0           | 0.0               |  |
| Total comprehensive income  | 152.7           | 105.4         | 227.9             | 152.7                | 105.4         | 227.9             |  |

Note 1: Accounting policies

Note 2: Segment information

Note 13: Offsetting in the FIH Group

Note 14: Fair value of financial instruments

Note 15: Financial assets and liabilities at fair value

Note 16: Capital position in the FIH Group

### Balance sheet 30 September 2014

|  |      |                 |                     | FIH Group              |                     |                     | FIH Erhvervsbank A/S |  |  |  |
|--|------|-----------------|---------------------|------------------------|---------------------|---------------------|----------------------|--|--|--|
| (DKK million)  | Note | 30.9.<br>2014   | 31.12.<br>2013      | 30.09.<br>2013         | 30.9.<br>2014       | 31.12.<br>2013      | 30.09.<br>2013       |  |  |  |
| Assets   |      |                 |                     |                        |                     |                     |                      |  |  |  |
| Cash in hand and demand deposits with central banks    |      | 75.4            | 12.6                | 122.7                  | 75.4                | 12.6                | 122.7                |  |  |  |
| Receivables from credit institutions and central banks |      | 685.5           | 906.6               | 1,296.3                | 685.5               | 906.6               | 1,227.2              |  |  |  |
| Loan and other receivables at fair value               |      | 910.0           | 824.0               | 730.0                  | 910.0               | 824.0               | 730.0                |  |  |  |
| Loan and other receivables at amortised cost           | 7    | 5,493.9         | 10,906.5            | 12,507.1               | 5,493.9             | 10,906.5            | 12,507.1             |  |  |  |
| Bonds at fair value                                    |      | 11,128.2        | 10,928.6            | 9,408.9                | 11,128.2            | 10,928.6            | 9,313.4              |  |  |  |
| Shares etc.  | 8    | 288.8           | 752.1               | 963.6                  | 288.8               | 752.1               | 963.6                |  |  |  |
| Investments in associates                              |      | 26.1            | 61.1                | 27.0                   | 26.1                | 61.1                | 27.0                 |  |  |  |
| Investments in group enterprises                       |      | -               | -                   | -                      | 128.8               | 571.9               | 871.4                |  |  |  |
| Intangible assests                                     |      | 0.0             | 4.0                 | 4.5                    | 193.1               | 197.1               | 4.5                  |  |  |  |
| Land and buildings:                                    |      |                 |                     |                        |                     |                     |                      |  |  |  |
| - Investment properties                                |      | 665.0           | 682.8               | 746.0                  | 665.0               | 682.8               | 746.0                |  |  |  |
| - Domicile properties                                  |      | 2.2             | 2.2                 | 2.2                    | 2.2                 | 2.2                 | 2.2                  |  |  |  |
| Other tangible assets                                  |      | 0.8             | 1.4                 | 1.6                    | 0.8                 | 1.4                 | 1.6                  |  |  |  |
| Current tax assets                                     |      | 0.0             | 0.0                 | 22.6                   | 0.0                 | 0.0                 | 31.7                 |  |  |  |
| Deferred tax assets                                    |      | 131.5           | 112.4               | 174.0                  | 135.1               | 114.4               | 176.9                |  |  |  |
| Assets held temporarily                                |      | 35.7            | 45.1                | 0.0                    | 35.7                | 45.1                | 0.0                  |  |  |  |
| Other assets   |      | 1,580.0         | 2,243.3             | 2,793.1                | 1,542.4             | 2,221.7             | 2,783.1              |  |  |  |
| Prepayments  |      | 10.9            | 17.6                | 17.9                   | 10.4                | 16.8                | 17.0                 |  |  |  |
| Total assets   | _    | 21,034.0        | 27,500.3            | 28,817.6               | 21,321.4            | 28,244.9            | 29,525.3             |  |  |  |
| Equity and liabilities                                 |      |                 |                     |                        |                     |                     |                      |  |  |  |
| Debt   |      |                 |                     |                        |                     |                     |                      |  |  |  |
| Debt to credit intitutions and central banks           |      | 1,160.5         | 3,273.1             | 2,486.4                | 1,160.5             | 3,273.1             | 2,486.4              |  |  |  |
| Deposits and other debt                                |      | 11,187.2        | 13,783.2            | 14,090.3               | 11,308.9            | 14,374.1            | 14,653.9             |  |  |  |
| Bonds issued at amortised cost                         | 9    | 38.3            | 1,048.5             | 1,790.4                | 38.3                | 1,048.5             | 1,790.4              |  |  |  |
| Bonds issued at fair value                             | 9    | 0.0             | 0.0                 | 0.0                    | 0.0                 | 0.0                 | 0.0                  |  |  |  |
| Current tax liabilities                                | 9    | 81.2            | 29.3                | 30.7                   | 71.2                | 23.1                | 29.7                 |  |  |  |
| Other liabilities                                      |      |                 |                     |                        |                     |                     |                      |  |  |  |
|  |      | 2,658.9         | 3,526.6<br>2.6      | 3,853.2                | 2,612.3             | 3,464.1<br>2.6      | 3,775.9              |  |  |  |
| Accruals and deferred income Total debt                |      | 2.8<br>15,128.9 | 2.0                 | 2.6<br><b>22,253.5</b> | 2.8<br>15,194.0     | 2.0                 | 2.6<br>22,738.8      |  |  |  |
| Provisions   |      | 13,120.3        | 21,003.5            | 22,233.3               | 13,134.0            | 22,105.5            | 22,730.0             |  |  |  |
| Provisions for pensions and similar commitments        |      | 0.0             | 3.7                 | 4.2                    | 0.0                 | 3.7                 | 4.2                  |  |  |  |
|  | _    |                 | 5.7<br>111.8        | 4.2<br>121.7           |                     | 3.7<br>111.8        | 4.2                  |  |  |  |
| Provisions for losses on guarantees                    | 7    | 35.8            |                     |                        | 35.8                |                     |                      |  |  |  |
| Other provisions                                       |      | 39.6            | 44.6                | 114.6                  | 39.6                | 44.6                | 114.6                |  |  |  |
| Total provisions                                       |      | 75.4            | 160.1               | 240.5                  | 75.4                | 160.1               | 240.6                |  |  |  |
| Subordinated debt                                      | 10   | 0.0             | 0.0                 | 741.3                  | 0.0                 | 0.0                 | 741.3                |  |  |  |
| Total equity<br>Total liabilities                      |      | 5,829.7         | 5,676.9<br>27,500.3 | 5,582.3<br>28,817.6    | 6,052.0<br>21,321.4 | 5,899.3<br>28,244.9 | 5,804.6<br>29,525.3  |  |  |  |
|  |      | 21,034.0        | 21,300.3            | 20,017.0               | 21,321.4            | 20,244.3            | 23,323.3             |  |  |  |
| Off-balance-sheet items                                |      |                 |                     |                        |                     | 4.664.6             | 4 0 10 -             |  |  |  |
| Guarantees, etc.                                       | 11   | 752.7           | 1,204.3             | 1,248.9                | 752.7               | 1,204.3             | 1,248.9              |  |  |  |
| Other contingent liabilities                           | 11   | 206.4           | 1,276.3             | 1,373.3                | 206.4               | 1,276.3             | 1,373.3              |  |  |  |

### Statement of changes in equity 30 September 2014 - FIH Group

| Specification of changes in equity (DKK million)   | Share<br>capital | Revaluation reserve, property | Retained earnings | Total<br>equity |
|--|------------------|-------------------------------|-------------------|-----------------|
| Total equity 1.1.2013                              | 513.6            | 1.4                           | 4,961.9           | 5,476.9         |
| Net profit and comprehensive income for the period | -                | -                             | 105.4             | 105.4           |
| Distributed dividend for the period                | -                | -                             | -                 | -               |
| Total equity 30.9.2013                             | 513.6            | 1.4                           | 5,067.3           | 5,582.3         |
| Net profit and comprehensive income for the period | -                | -                             | 122.4             | 122.4           |
| Reversal in respect of previous years              | -                | -                             | -27.8             | -27.8           |
| Distributed dividend for the period                | -                | -                             | -                 | -               |
| Total equity 31.12.2013                            | 513.6            | 1.4                           | 5,161.9           | 5,676.9         |
| Net profit and comprehensive income for the period | -                | -                             | 152.7             | 152.7           |
| Distributed dividend for the period                | -                | -                             | -                 | -               |
| Total equity 30.9.2014                             | 513.6            | 1.4                           | 5,314.7           | 5,829.7         |

### Statement of changes in equity 30 September 2014 - FIH Erhvervsbank A/S

| Specification of changes in equity (DKK     | Share   | Revaluation       | Net revaluation<br>according to the |                   | Total   |
|---|---------|-------------------|-------------------------------------|-------------------|---------|
| million)                                    | capital | reserve, property | equity method                       | Retained earnings | equity  |
| Total equity 1.1.2013                       | 513.6   | 1.4               | 327.4                               | 4,856.8           | 5,699.2 |
| Net profit and comprehensive income for the |         |                   |                                     |                   |         |
| period                                      | -       | -                 | 11.0                                | 94.4              | 105.4   |
| Distributed dividend for the period         | -       | -                 | -                                   | -                 | -       |
| Total equity 30.9.2013                      | 513.6   | 1.4               | 338.4                               | 4,951.2           | 5,804.6 |
| Net profit and comprehensive income for     |         |                   |                                     |                   |         |
| the period                                  | -       | -                 | -31.3                               | 153.8             | 122.5   |
| Reversal in respect of previous years       | -       | -                 | -                                   | -27.8             | -27.8   |
| Distributed dividend for the period         | -       | -                 | -                                   | -                 | -       |
| Total equity 31.12.2013                     | 513.6   | 1.4               | 307.1                               | 5,077.2           | 5,899.3 |
| Net profit and comprehensive income for     |         |                   |                                     |                   |         |
| the period                                  | -       | -                 | -                                   | 152.7             | 152.7   |
| Distributed dividend for the period         | -       | -                 | -                                   | -                 | -       |
| Total equity 30.9.2014                      | 513.6   | 1.4               | 307.1                               | 5,229.9           | 6,052.0 |

### Cash flow statement Q1-Q3 2014

|   | FIH Group            |                     |               |  |  |  |  |
|---|----------------------|---------------------|---------------|--|--|--|--|
| (DKK million)                                       | Q1-Q3                | Q1-Q3               | Full year     |  |  |  |  |
| Net profit for the period                           | <b>2014</b><br>203.9 | <b>2013</b><br>94.7 | 2013<br>296.4 |  |  |  |  |
| Taxes paid  | -18.4                | -18.8               | -15.0         |  |  |  |  |
| Regulations for non-cash operations                 | 352.9                | -49.6               | -347.7        |  |  |  |  |
| Loans and guarantees                                | 5,155.9              | 3,402.7             | 4,823.9       |  |  |  |  |
| Loans to FS Property Finance A/S                    | 0.0                  | 13,328.9            | 13,428.9      |  |  |  |  |
| Bonds   | -242.2               | 7,376.2             | 5,786.8       |  |  |  |  |
| Deposits  | -2,625.2             | 38.7                | -314.6        |  |  |  |  |
| Bank debt   | -2,013.2             | -1,550.7            | -733.1        |  |  |  |  |
| Other assets/liabilities                            | 42.0                 | -1,173.0            | -1,063.3      |  |  |  |  |
| Other   | -16.6                | -45.1               | 62.4          |  |  |  |  |
| Cash flow from operating activities                 | 839.1                | 21,404.0            | 21,924.7      |  |  |  |  |
| Net investments, shares                             | 4.5                  | 14.0                | 62.2          |  |  |  |  |
| Net investments, treasury shares                    | 0.0                  | 0.0                 | 0.0           |  |  |  |  |
| Net investments, tangible and intangible assets     | 4.3                  | -0.8                | -0.9          |  |  |  |  |
| Cash flow from investment activities                | 8.8                  | 13.2                | 61.3          |  |  |  |  |
| Change in subordinated debt                         | 0.0                  | -991.4              | -1,300.0      |  |  |  |  |
| Change in bonds issued                              | -1,006.2             | -21,283.5           | -22,043.5     |  |  |  |  |
| Cash flow from financing activities                 | -1,006.2             | -22,274.9           | -23,343.5     |  |  |  |  |
| Change during the period                            | -158.3               | -857.7              | -1,357.5      |  |  |  |  |
| Cash and equivalents, beginng of period             | 919.2                | 2,276.7             | 2,276.7       |  |  |  |  |
| Cash and equivalents, end of period                 | 760.9                | 1,419.0             | 919.2         |  |  |  |  |
| Cash and equivalents according to the balance sheet | 760.9                | 1,419.0             | 919.2         |  |  |  |  |

Loans to FS Property Finance A/S comprise a deficit-absorbing loan of DKK 1,71 million. The bridge loan was repaid end-H1 2013. The cash flow effect of discontinuing operations is specified in note 12.

# Income statement and statement of comprehensive income, broken down in quarters

|  | FIH Group   |        |        |        |        |       |  |  |
|--|-------------|--------|--------|--------|--------|-------|--|--|
|  | Q3          | Q2     | Q1     | Q4     | Q3     | Q2    |  |  |
| (DKK million)  | 2014        | 2014   | 2014   | 2013   | 2013   | 2013  |  |  |
|  | <b>FF 0</b> | 84.0   | 0C F   | 102.0  | 047    | 450.4 |  |  |
| Interest income  | 55.9        | 81.9   | 96.5   | 102.9  | 94.7   | 153.1 |  |  |
| Interest expenses  | 71.7        | 90.1   | 98.5   | 108.2  | 114.3  | 135.5 |  |  |
| Net interest income  | -15.8       | -8.2   | -2.0   | -5.3   | -19.6  | 17.6  |  |  |
| Dividends from shares etc.                                 | 0.0         | 324.7  | 333.4  | 302.8  | 291.7  | 0.4   |  |  |
| Fee and commission income                                  | 48.5        | 64.7   | 32.5   | 84.0   | 63.3   | 37.2  |  |  |
| Fee and commissions paid                                   | 1.8         | 0.3    | 1.1    | 2.3    | 1.5    | 7.6   |  |  |
| Net interest and fee income                                | 30.9        | 380.8  | 362.8  | 379.2  | 333.9  | 47.6  |  |  |
| Market value adjustments                                   | 123.1       | -128.9 | -155.7 | 329.4  | -118.1 | 135.6 |  |  |
| Other operating income                                     | 57.6        | 18.1   | 17.7   | -39.4  | 20.8   | 22.4  |  |  |
| Staff costs and administrative expenses                    | 78.9        | 122.6  | 96.3   | 123.8  | 116.4  | 96.9  |  |  |
| Depreciation, amortisation and impairment charges;         |             |        |        |        |        |       |  |  |
| property, plant and equipment as well as intangible assets | 0.2         | 0.6    | 0.8    | 1.2    | 2.4    | 1.7   |  |  |
| Other operating costs                                      | 7.0         | 8.7    | 6.8    | 8.1    | 7.2    | 8.4   |  |  |
| Impairment charges on loans and receivables etc.           | 38.7        | 108.8  | -3.3   | -55.3  | 149.1  | 29.8  |  |  |
| Profit from investments in associates and group            |             |        |        |        |        |       |  |  |
| enterprises  | 0.0         | -13.3  | -23.2  | -21.0  | 0.0    | -1.2  |  |  |
| Profit before tax  | 86.8        | 16.1   | 101.0  | 570.4  | -38.5  | 67.7  |  |  |
| Tax  | 22.9        | 3.5    | 24.8   | 79.3   | -18.4  | -0.3  |  |  |
| Net profit after tax, continuing operations                | 63.9        | 12.6   | 76.2   | 491.1  | -20.1  | 67.9  |  |  |
| Net profit after tax, discontinuing operations             | 0.0         | 0.0    | 0.0    | -368.7 | 0.0    | 79.3  |  |  |
| Total:   |             |        |        |        |        |       |  |  |
| Net profit after tax                                       | 63.9        | 12.6   | 76.2   | 122.4  | -20.1  | 147.2 |  |  |
| Comprehensive income                                       |             |        |        |        |        |       |  |  |
| Net profit for the period                                  | 63.9        | 12.6   | 76.2   | 122.4  | -20.1  | 147.2 |  |  |
| Other comprehensive income:                                |             |        |        |        |        |       |  |  |
| Items which cannot be transferred to the income statemen   | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Tax thereon  | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Total  | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Items which can subsequently be transferred to the         |             |        |        |        |        |       |  |  |
| income statement   | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Tax thereon  | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Total  | 0.0         | 0.0    | 0.0    | 0.0    | 0.0    | 0.0   |  |  |
| Total comprehensive income                                 | 63.9        | 12.6   | 76.2   | 122.4  | -20.1  | 147.2 |  |  |

#### Notes

#### Note 1 – Accounting policies

The consolidated interim financial statements are presented in accordance with IAS 34, 'Interim Financial Reporting', as adopted by the EU

The consolidated interim financial statements are also presented in accordance with additional Danish disclosure requirements of Nasdaq OMX Copenhagen for the interim financial statements of issuers of listed bonds and the Executive Order on the application of international financial reporting standards for undertakings subject to the Danish Financial Business Act (*Lov om finansiel virksomhed*). The interim financial statements of the parent company are presented in accordance with the Danish Financial Business Act, including the Danish Executive Order on Financial Reports for Credit Institutions and Investment Firms, etc. (*Bekendtgørelse om finansielle rapporter for kreditinstitutter og fondsmæglerselskaber m.fl.*). The rules on recognition and measurement applied by the parent company comply with IFRS – except for measurement of group enterprises and associates, which are recognised at equity value in compliance with the Danish Financial Supervisory Authority's Executive Order on the Presentation of Financial Statements, where IFRS prescribes measurement at cost or fair value. The interim financial statements of the parent company are also presented in accordance with additional Danish disclosure requirements of Nasdaq OMX Copenhagen for the interim reports of financial institutions with listed debt instruments and the Danish Financial Business Act.

#### Change in accounting policies

Effective from 1 January 2014, FIH Erhvervsbank has implemented the standards and interpretations, including amendments, taking effect in Q1-Q3 2014. The accounting policies applied are consistent with those of the FIH Annual Report 2013; see the FIH Annual Report 2013 for a description of the accounting policies applied. Change of accounting estimates

#### For a description of accounting estimates, see page 13.

#### Discontinuing operations

Discontinuing operations Discontinuing operati

#### **Related parties**

All transactions with related parties are settled on an arm's length basis or on a cost recovery basis.

#### Note 2 - Segment information

Segment financial statement based on the primary activities of the FIH Group is presented below.

#### 30 September 2014

|  |         |          | Corporate | Other      |          |
|--|---------|----------|-----------|------------|----------|
| (DKK million)                              | Banking | Markets  | Finance   | activities | Total    |
| Income statement                           |         |          |           |            |          |
| Net interest and fee income                | 190.6   | -103.6   | 91.5      | 596.1      | 774.6    |
| Market value adjustments                   | 0.4     | 143.2    | 0.0       | -341.6     | -198.0   |
| Other operating income                     | 9.3     | 0.0      | 0.0       | 84.0       | 93.4     |
| Operating costs                            | 119.5   | 65.6     | 76.6      | 60.1       | 321.9    |
| Impairment charges and losses on loans and |         |          |           |            |          |
| other receivables etc.                     | 144.2   | 0.0      | 0.0       | 0.0        | 144.2    |
| Profit before tax                          | -63.4   | -26.0    | 14.9      | 278.4      | 203.9    |
| Balance sheet                              |         |          |           |            |          |
| Loans                                      | 5,493.9 | 0.0      | 0.0       | 910.0      | 6,403.9  |
| Bonds                                      | 0.0     | 11,128.2 | 0.0       | 0.0        | 11,128.2 |
| Other assets, etc.                         | 665.0   | 623.8    | 0.0       | 2,213.1    | 3,501.8  |
| Total assets                               | 6,158.9 | 11,752.0 | 0.0       | 3,123.1    | 21,034.0 |

Segmental financial statement is prepared on the basis of the net profits etc, recognised for individual business segments. Accordingly, no intercompany interest rates are allocated between segments and no liabilities are allocated. No tax is calculated for the individual business areas.

#### 30 September 2013

|  |          |          | Corporate | Other      | Total continuing | Discon-<br>tinuing |          |
|--|----------|----------|-----------|------------|------------------|--------------------|----------|
| (DKK million)                              | Banking  | Markets  | Finance   | activities | operations       | operations         | Total    |
| Income statement                           |          |          |           |            |                  |                    |          |
| Net interest and fee income                | 260.2    | -138.2   | 78.8      | -65.4      | 135.4            | -49.0              | 86.4     |
| Market value adjustments                   | 34.4     | 240.4    | 0.0       | -46.1      | 228.7            | 0.0                | 228.7    |
| Other operating income                     | 6.4      | 0.0      | 0.0       | 351.9      | 358.3            | 0.0                | 358.3    |
| Operating costs                            | 118.0    | 76.1     | 65.7      | 89.3       | 349.1            | 0.0                | 349.1    |
| Impairment charges and losses on loans and |          |          |           |            |                  |                    |          |
| other receivables etc.                     | 124.6    | 0.0      | 0.0       | 105.0      | 229.6            | 0.0                | 229.6    |
| Profit before tax                          | 58.4     | 26.1     | 13.1      | 46.1       | 143.7            | -49.0              | 94.7     |
| Balance sheet                              |          |          |           |            |                  |                    |          |
| Loans                                      | 12,507.1 | 0.0      | 0.0       | 730.0      | 13,237.1         | 0.0                | 13,237.1 |
| Bonds                                      | 0.0      | 9,408.9  | 0.0       | 0.0        | 9,408.9          | 0.0                | 9,408.9  |
| Other assets, etc.                         | 746.0    | 1,633.4  | 0.0       | 3,792.2    | 6,171.6          | 0.0                | 6,171.6  |
| Total assets                               | 13,253.1 | 11,042.3 | 0.0       | 4,522.2    | 28,817.6         | 0.0                | 28,817.6 |

|  |                | FIH Group      |                   | FIH E         | rhvervsbank A | VS                |
|--|----------------|----------------|-------------------|---------------|---------------|-------------------|
| (DKK million)  | Q1-Q3<br>2014  | Q1-Q3<br>2013  | Full year<br>2013 | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Full year<br>2013 |
| Note 3 – Interest income:                              |                |                |                   |               |               |                   |
| Amortised cost   |                |                |                   |               |               |                   |
| Due from credit institutions and central banks         | 1.6            | 4.7            | 4.9               | 1.6           | 4.7           | 4.9               |
| oans and other receivables                             | 333.3          | 490.9          | 625.7             | 333.3         | 484.8         | 619.6             |
| Other interest income                                  | 0.4            | 0.0            | 0.2               | 0.4           | 0.0           | 0.2               |
| lotal  | 335.3          | 495.6          | 630.8             | 335.3         | 489.5         | 624.7             |
| air value  |                |                |                   |               |               |                   |
| oan and other receivables                              | 16.3           | 15.3           | 20.5              | 16.3          | 15.3          | 20.5              |
| Bonds  | 154.7          | 181.1          | 227.8             | 154.7         | 179.8         | 226.2             |
| Currency contracts                                     | 1.9            | 50.0           | 49.9              | 1.9           | 50.0          | 49.9              |
| nterest rate contracts                                 | -273.9         | -279.4         | -363.4            | -273.9        | -279.4        | -363.4            |
| Fotal  | -101.0         | -33.0          | -65.2             | -101.0        | -34.3         | -66.8             |
| otal interest income                                   | 234.3          | 462.6          | 565.6             | 234.3         | 455.2         | 557.9             |
| lote 4 – Interest expenses:                            |                |                |                   |               |               |                   |
| Amortised cost   |                |                |                   |               |               |                   |
| Debt to credit institutions and central banks          | 2.3            | 7.6            | 8.7               | 2.3           | 7.6           | 8.                |
| Repurchase transactions related to credit              | 210            |                | 0.1               | 210           |               | 0.1               |
| nstitutions and central banks                          | 0.5            | 0.1            | 0.1               | 0.5           | 0.1           | 0.                |
| Other repurchase transactions                          | 0.0            | 0.0            | 0.4               | 0.0           | 0.0           | 0.4               |
| Deposits and other debt                                | 245.6          | 292.4          | 385.9             | 245.6         | 292.4         | 385.9             |
| Bonds issued   | 1.7            | 9.6            | 10.8              | 1.7           | 9.6           | 10.3              |
| Other interest expenses                                | 0.0            | 0.2            | 0.3               | 0.0           | 0.1           | 0.3               |
| otal   | 250.1          | 309.9          | 406.2             | 250.1         | 309.8         | 406.2             |
| Fair value   |                |                |                   |               |               |                   |
| Bonds issued   | 9.7            | 98.4           | 104.7             | 9.7           | 94.4          | 100.7             |
| Subordinated debt                                      | 0.5            | 22.3           | 27.9              | 0.5           | 22.3          | 27.9              |
| otal   | 10.2           | 120.7          | 132.6             | 10.2          | 116.7         | 128.              |
| otal interest expenses                                 | 260.3          | 430.6          | 538.8             | 260.3         | 426.5         | 534.8             |
| lote 5 – Market value adjustments:                     |                |                | 1                 |               |               |                   |
| Other loans and receivables at amortised cost, hedging | 1.8            | -71.0          | -88.3             | 1.8           | -71.0         | -77.3             |
| Bonds  | -42.7          | -244.9         | -314.6            | -42.7         | -243.8        | -313.3            |
| nvestment properties                                   | -26.7          | -28.3          | -38.9             | -26.7         | -28.3         | -38.9             |
| Shares etc.*   | -456.8         | 112.9          | 5.0               | -456.8        | 112.9         | 5.0               |
| Deficit absorbing loan                                 | 69.7           | -174.4         | -85.5             | 69.7          | -174.4        | -85.              |
| oreign currency  | -10.0          | -13.6          | -35.2             | -10.0         | -13.6         | -35.2             |
| Derivative financial instruments**                     | 233.9          | 363.3          | 425.2             | 233.9         | 363.3         | -35               |
|  |                |                | I                 |               |               |                   |
| Bonds issued – mortgage credit bonds                   | 74.0           | 10.6           | 692.9             | 74.0          | 0.0           | 682.3             |
| Other assets<br>Total market value adjustments         | -4.7<br>-161.5 | 274.1<br>228.7 | -2.5<br>558.1     | -4.7          | 284.7         | -2.5<br>559.4     |

\* Adjustments of shares is linked to dividends of shares etc. which amounts to DKK 658.1 million in Q1-Q3 2014 (Q1-Q3 2013: DKK 292.1 million).

\*\*Loan impairment charges on customer derivates accounting for DKK 0.4 million for Q1-Q3 2014 (Q1-Q3 2013: DKK -34.4 million).

|  |               | FIH Group     |                   | FIH           | FIH Erhvervsbank A/S |                   |
|--|---------------|---------------|-------------------|---------------|----------------------|-------------------|
| (DKK million)  | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Full year<br>2013 | Q1-Q3<br>2014 | Q1-Q3<br>2013        | Full year<br>2013 |
| Note 6 – Staff costs and administrative expenses:  | 2014          | 2013          | 2013              | 2014          | 2013                 | 2013              |
| Salaries and remuneration of Board of Directors and  |               |               |                   |               |                      |                   |
| Executive Baord  |               |               |                   |               |                      |                   |
| Board of Directors   | 1.9           | 2.4           | 2.8               | 1.9           | 2.4                  | 2.8               |
| Executive Board  | 7.8           | 7.8           | 10.3              | 7.7           | 7.4                  | 10.0              |
| Total Board og Directors and Executive Board   | 9.7           | 10.2          | 13.1              | 9.6           | 9.8                  | 12.8              |
| Staff costs:   |               |               |                   |               |                      |                   |
| Salaries   | 153.8         | 169.8         | 244.3             | 95.7          | 121.4                | 159.7             |
| Pensions   | 5.1           | 11.7          | 15.0              | 5.1           | 11.5                 | 14.7              |
| Social security costs  | 18.8          | 20.7          | 28.9              | 12.0          | 15.5                 | 20.1              |
| Share-based payments   | 0.0           | 0.0           | 0.0               | 0.0           | 0.0                  | 0.0               |
| Total  | 177.7         | 202.2         | 288.2             | 112.8         | 148.4                | 194.5             |
| Other administrative expenses  | 110.4         | 106.4         | 141.3             | 113.2         | 99.3                 | 131.7             |
| Total staff costs and administrative expenses  | 297.8         | 318.8         | 442.6             | 235.6         | 257.5                | 339.0             |
| Note 7 – Impairment charges on loans and   |               |               |                   |               |                      |                   |
| other receivables etc.   |               |               |                   |               |                      |                   |
| Impairment charges on loans and other  |               |               |                   |               |                      |                   |
| receivables etc.   |               |               |                   |               |                      |                   |
| Impairment charges, beginning of year  | 1,427.3       | 1,538.0       | 1,538.0           | 1,427.3       | 1,538.0              | 1,538.0           |
|  | 153.4         | 207.8         | 196.9             | 153.4         | 207.8                | 196.9             |
| Reversal of previous impairment charges  | 498.8         | 492.7         | 609.0             | 498.8         | 492.7                | 609.0             |
| Impairment charges during the period   |               |               |                   |               |                      |                   |
| Losses recorded  | 154.7         | 390.7         | 522.8             | 154.7         | 390.7                | 522.8             |
| Market value adjustment reclassified to other assets   | 0.0           | 32.5          | 0.0               | 0.0           | 32.5                 | 0.0               |
| Individual impairment charges, end of period   | 1,618.0       | 1,464.7       | 1,427.3           | 1,618.0       | 1,464.7              | 1,427.3           |
| Loans, collective impairment charges   |               |               |                   |               |                      |                   |
| Impairment charges, beginning of year  | 90.5          | 377.6         | 377.6             | 90.5          | 377.6                | 377.6             |
| Impairment charges during the period   | -61.3         | -221.1        | -287.1            | -61.3         | -221.1               | -287.1            |
| Collective impairment charges, end of period   | 29.2          | 156.5         | 90.5              | 29.2          | 156.5                | 90.5              |
| Loans, total impairment charges  |               |               |                   |               |                      |                   |
| Impairment charges, beginning of year  | 1,517.8       | 1,915.6       | 1,915.6           | 1,517.8       | 1,915.6              | 1,915.6           |
| Reversal of previous impairment charges  | 153.4         | 428.9         | 196.9             | 153.4         | 428.9                | 196.9             |
| Impairment charges during the period   | 437.5         | 492.7         | 321.9             | 437.5         | 492.7                | 321.9             |
| Losses recorded  | 154.7         | 390.7         | 522.8             | 154.7         | 390.7                | 522.8             |
| Market value adjustments reclassified to other assets  | 0.0           | 32.5          | 0.0               | 0.0           | 32.5                 | 0.0               |
| Total impairment charges, end of period  | 1,647.2       | 1,621.2       | 1,517.8           | 1,647.2       | 1,621.2              | 1,517.8           |
| Total loans for which an objective indication for<br>impairment has occurred before impairment charges | 4,197.8       | 3,925.0       | 3,582.0           | 4,197.8       | 3,925.0              | 3,582.0           |
| Total loans for which an objective indication for<br>mpairment has occurred after impairment charges   | 2,579.7       | 2,464.7       | 2,154.7           | 2,579.7       | 2,464.7              | 2,154.7           |
| Accumulated impairment charges on loans, has a<br>percentage of loans, end of period                   | 18.6%         | 11.5%         | 10.7%             | 18.6%         | 11.5%                | 10.7%             |
| Losses and impairment charges on loans as a<br>percentage of loans, end of period                      | 1.6%          | 0.9%          | 1.2%              | 1.6%          | 0.9%                 | 1.2%              |
| Net losses recorded, as a percentage of the impairment balance, beginning of year                      | 10.2%         | 18.3%         | 27.3%             | 10.2%         | 18.3%                | 27.3%             |
| Provisions for losses on guarantees  |               |               |                   |               |                      |                   |
| Provisions for losses on guarantees, beginning of year   | 111.8         | 121.4         | 121.4             | 111.8         | 121.4                | 121.4             |
| Provisions for the period  | 21.4          | 70.3          | 63.6              | 21.4          | 70.3                 | 63.6              |
| Provisions applied for the period  | 20.0          | 62.8          | 65.9              | 20.0          | 62.8                 | 65.9              |
| Unused provisions, written-back  | 77.4          | 7.2           | 7.3               | 77.4          | 7.2                  | 7.3               |
|  | 35.8          | 121.7         | 111.8             |               |                      | 7.0               |

|   |               | FIH Group     |                   | FIH           | Erhvervsbank / | A/S               |
|---|---------------|---------------|-------------------|---------------|----------------|-------------------|
| (DKK million)   | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Full year<br>2013 | Q1-Q3<br>2014 | Q1-Q3<br>2013  | Full year<br>2013 |
| Note 8 – Shares etc.  |               |               |                   |               |                |                   |
| Unlisted shares   | 288.8         | 752.1         | 963.6             | 288.8         | 752.1          | 963.6             |
| Total shares etc.   | 288.8         | 752.1         | 963.6             | 288.8         | 752.1          | 963.6             |
| Note 9 – Bonds issued:  |               |               |                   |               |                |                   |
| Bonds issued at amortised cost  |               |               |                   |               |                |                   |
| Bonds issued at amort. cost beg. of period                                    | 1,048.5       | 23,158.2      | 23,158.2          | 1,048.5       | 23,158.2       | 23,158.2          |
| Buy-backs   | 766.7         | 694.9         | 0.0               | 766.7         | 694.9          | 0.0               |
| Redemptions   | 236.5         | 21,195.2      | 21,165.6          | 236.5         | 21,195.2       | 21,165.6          |
| Market value adjustments  | -7.0          | -219.6        | -202.2            | -7.0          | -219.6         | -202.2            |
| Bonds issued at amortised costs, end of period                                | 38.3          | 1,048.5       | 1,790.4           | 38.3          | 1,048.5        | 1,790.4           |
| Bonds issued at fair value  |               |               |                   |               |                |                   |
| Bonds issued at fair value. beg. of period                                    | 0.0           | 156.0         | 156.0             | 0.0           | 0.0            | 0.0               |
| Redemptions   | 0.0           | 145.4         | 145.4             | 0.0           | 0.0            | 0.0               |
| Market value adjustments  | 0.0           | -10.6         | -10.6             | 0.0           | 0.0            | 0.0               |
| Bonds issued at fair value, end of period                                     | 0.0           | 0.0           | 0.0               | 0.0           | 0.0            | 0.0               |
| Note 10 – Subordinated debt   |               |               |                   |               |                |                   |
| Subordinated debt. beginning of period  | 0.0           | 1,830.4       | 1,830.4           | 0.0           | 1,830.4        | 1,830.4           |
| Buy-backs   | 0.0           | 308.6         | 0.0               | 0.0           | 308.6          | 0.0               |
| Redemptions   | 0.0           | 991.4         | 991.4             | 0.0           | 991.4          | 991.4             |
| Market value adjustments  | 0.0           | -530.4        | -97.7             | 0.0           | -530.4         | -97.7             |
| Subordinated debt. end of period  | 0.0           | 0.0           | 741.3             | 0.0           | 0.0            | 741.3             |
| Subordinated debt – maturity profile  |               |               |                   |               |                |                   |
| Tier 2  |               |               |                   |               |                |                   |
| 4.80 % JPY 10-bn 31.03.2032   | 0.0           | 0.0           | 741.3             | 0.0           | 0.0            | 741.3             |
| Total subordinated debt, end of period  | 0.0           | 0.0           | 741.3             | 0.0           | 0.0            | 741.3             |
| Subordinated debt that may be included in the calculation of the base capital | 0.0           | 0.0           | 555.9             | 0.0           | 0.0            | 555.9             |

|                                    | FIH Group     |               |                   | FIH           | FIH Erhvervsbank A/S |                   |  |
|------------------------------------|---------------|---------------|-------------------|---------------|----------------------|-------------------|--|
| (DKK million)                      | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Full year<br>2013 | Q1-Q3<br>2014 | Q1-Q3<br>2013        | Full year<br>2013 |  |
| Note 11 – Off-balance-sheet items  |               |               |                   |               |                      |                   |  |
| Guarantees etc.                    | 158.9         | 121.4         | 127.0             | 158.9         | 121.4                | 127.0             |  |
| Financial guarantees               | 564.6         | 1,028.8       | 1,061.5           | 564.6         | 1,028.8              | 1,061.5           |  |
| Other contingent liabilities       | 29.2          | 54.1          | 60.4              | 29.2          | 54.1                 | 60.4              |  |
| Total guarantees etc.              | 752.7         | 1,204.3       | 1,248.9           | 752.7         | 1,204.3              | 1,248.9           |  |
| Other contingent liabilities       |               |               |                   |               |                      |                   |  |
| Irrevocable loan commitments       | 113.9         | 1,097.5       | 1,135.8           | 113.9         | 1,097.5              | 1,135.8           |  |
| Other liabilities                  | 92.5          | 113.3         | 56.1              | 92.5          | 113.3                | 56.1              |  |
| Discontinuing operations           | 0.0           | 65.5          | 181.3             | 0.0           | 65.5                 | 181.3             |  |
| Total other contingent liabilities | 206.4         | 1,276.3       | 1,373.3           | 206.4         | 1,276.3              | 1,373.3           |  |

#### Other contingent liabilities

Other contingent liabilities comprise, among other things, a number of leases and outsourcing agreements – including the lease on Langelinie Allé, which cannot be terminated until mid-2015. Total future minimum payments on FIH's leases and outsourcing agreements are DKK 18.8 million.

The business volume of the FIH Group implies that the Group is a party to various lawsuits. The pending lawsuits are not expected to have a material impact on the financial position of the Group.

#### Assets pledged as collateral

FIH Erhvervsbank A/S had deposited bonds with Danmarks Nationalbank and VP Securities totalling DKK 3,680 million in connection with clearing and settlement (year-end 2013: DKK 1,474 million).

As far as repurchase transactions are concerned, i.e. sale of securities for which an agreement is simultaneously entered into for repurchase at a later date, the securities will remain on the balance sheet and the amount received will be recognised as amounts due to credit institutions. Securities in the form of repurchase transactions are treated as assets pledged as collateral for liabilities. These securities totalled DKK 850 million (year-end 2013: DKK 2,709 million). In addition, FIH has pledged cash and bonds as collateral for exposures totalling DKK 2,208 million (year-end 2013: DKK 2,262 million) in connection with the CSA agreement and CCP clearing. Other than that, the institution has no pledges, mortgages, collateral etc.

#### Note 12 – Discontinuing operations:

Discontinuing operations comprise activities relating to the demerger, including financing, and divestment of the Property Finance segment to the Financial Stability Company on 2 July 2012.

The financing comprises a short-term bridge loan with a nominal value of DKK 13,365.3 million and a deficit-absorbing loan with a nominal value of DKK 1,650.0 million. The bridge loan was fully repaid at the end of H1 2013. The loan was repaid as FIH's government-guaranteed bonds matured, given that the bridge loan was held in trust for this very purpose. The deficit-absorbing loan will be repaid after deduction of losses in the demerged company.

Following the FIH Erhvervsbank group's changed strategy, the Private Equity segment and the deficit-absorbing loan no longer live up to the definitions of IFRS5 and are therefore no longer classified as discontinuing operations. The historical comparative figures have been restated to reflect the changed conditions.

Total discontinuing operations are specified below.

|   |               | FIH Group     |                   | FIH E         | Erhvervsbank A | VS                |
|---|---------------|---------------|-------------------|---------------|----------------|-------------------|
| (DKK million)                                       | Q1-Q3<br>2014 | Q1-Q3<br>2013 | Full year<br>2013 | Q1-Q3<br>2014 | Q1-Q3<br>2013  | Full year<br>2013 |
| INCOME STATEMENT                                    |               |               |                   |               |                |                   |
| Interest income                                     | 0.0           | 60.5          | 60.5              | 0.0           | 60.5           | 60.5              |
| Interest expense                                    | 0.0           | 109.5         | 109.5             | 0.0           | 109.5          | 109.5             |
| Net interest income                                 | 0.0           | -49.0         | -49.0             | 0.0           | -49.0          | -49.0             |
| Net interest and fee income                         | 0.0           | -49.0         | -49.0             | 0.0           | -49.0          | -49.0             |
| Other operating costs                               | 0.0           | 368.7         | 0.0               | 0.0           | 368.7          | 0.0               |
| Profit before tax                                   | 0.0           | -417.7        | -49.0             | 0.0           | -417.7         | -49.0             |
| Тах   | 0.0           | 0.0           | 0.0               | 0.0           | 0.0            | 0.0               |
| Net profit for the period, discontinuing operations | 0.0           | -417.7        | -49.0             | 0.0           | -417.7         | -49.0             |
| CASH FLOWS  |               |               |                   |               |                |                   |
| Cash flow from operating activities                 | 0.0           | 13,466.9      | 13,466.9          | -             | -              | -                 |
| Cash flow from investing activities                 | 0.0           | 0.0           | 0.0               | -             | -              | -                 |
| Cash flow from financing activities                 | 0.0           | 0.0           | 0.0               | -             | -              | -                 |
| Total cash flow                                     | 0.0           | 13,466.9      | 13,466.9          | -             | -              | -                 |

|   | FIH Group    |                   |              |                   |  |  |  |
|---|--------------|-------------------|--------------|-------------------|--|--|--|
| (DKK million)   | 30 Septem    | ber 2014          | 31 Decemb    | per 2013          |  |  |  |
| Note 13 – Offsetting at the FIH Group                             | Other assets | Other liabilities | Other assets | Other liabilities |  |  |  |
| Recognised gross assets and liabilities subject to the offsetting | 3,434.1      | 4,560.4           | 4,871.5      | 5,524.4           |  |  |  |
| Balance sheet offsetting  | 2,490.3      | 2,490.3           | 2,954.4      | 2,954.4           |  |  |  |
| Recognised net assets and liabilities on the balance sheet        | 943.8        | 2,070.1           | 1,917.1      | 2,570.0           |  |  |  |
| Related amounts that are not offset on the balance sheet          | 107.5        | 689.9             | 227.5        | 1,564.6           |  |  |  |
| Net amount  | 836.3        | 1,380.2           | 1,689.6      | 1,005.4           |  |  |  |

The FIH Group has entered into master netting agreements with all financial counterparties on the Group's derivatives transactions. Four of these agreements meet the offsetting provisions of IAS 32. The other agreements do not meet the offsetting provisions, since the netting right is conditional on future conditions such as default, bankruptcy or similar.

|   | 30 September                                  | 2014     | 31 December 2 | 2013       |
|---|---|----------|---------------|------------|
| Note 14 – Fair value of financial instruments       | of financial instruments Booked value Fair va |          | Booked value  | Fair value |
| Financial assets                                    |   |          |               |            |
| Cash in hand and demand deposits with central banks | 75.4  | 75.4     | 12.6          | 12.6       |
| Due from credit institutions and central banks      | 685.5   | 685.3    | 906.6         | 907.0      |
| Loans and other receivables at amortised cost       | 6,403.9                                       | 6,569.2  | 10,906.5      | 11,004.0   |
| Bonds at fair value                                 | 11,128.2                                      | 11,128.2 | 10,928.6      | 10,928.6   |
| Other assets  | 943.8   | 943.8    | 1,917.1       | 1,917.1    |
| Total financial assets                              | 19,236.8                                      | 19,401.9 | 24,671.4      | 24,769.3   |
| Financial liabilities                               |   |          |               |            |
| Due to credit institutions and central banks        | 1,160.5                                       | 1,153.3  | 3,273.1       | 3,273.4    |
| Deposits and other debt                             | 11,187.2                                      | 11,187.5 | 13,783.2      | 13,784.5   |
| Bonds issued at amortised cost                      | 38.3  | 38.3     | 1,048.5       | 1,050.4    |
| Other liabilities                                   | 2,070.1                                       | 2,070.1  | 2,570.0       | 2,570.0    |
| Total financial liabilities                         | 14,456.1                                      | 14,449.2 | 20,674.8      | 20,678.3   |
| Other assets, cf. Balance sheet                     | 1,580.0                                       | -        | 2,243.3       | -          |
| Of which financial assets                           | 943.8   | -        | 1,917.1       | -          |
| Other liabilities, cf. Balance sheet                | 2,658.9                                       | -        | 3,474.9       | -          |
| Of which financial liabilities                      | 2,070.1                                       | -        | 2,570.0       | -          |

Note: In addition, the following methods and assumptions have been applied in the determination of the fair value of the financial assets and liabilities specified in the table above.

The fair value of short-term financial assets and liabilities corresponds to the carrying amount.

In the determination of the fair value of loans and other receivables at amortised cost or fair value, adjustments has been made for the credit risk based on the need for impairment charges.

|  | Balance  | Level 1   | Level 2   | Level 3   |
|--|--|---|---|---|
| Note 15 - Financial assets and liabilities at fair value   | sheet<br>total   | Quoted<br>prices  | Observable<br>inputs  | Non-observable<br>inputs  |
| 30 September 2014  |  |   |   |   |
| Assets   |  |   |   |   |
| Loans at fair value  | 910.0  | 0.0   | 0.0   | 910.0   |
| Bonds at fair value  | 11,128.2   | 11,128.2  | 0.0   | 0.0   |
| Shares   | 288.7  | 0.0   | 0.0   | 288.7   |
| Investment properties  | 665.0  | 0.0   | 0.0   | 665.0   |
| Owner-occupied properties  | 2.2  | 0.0   | 0.0   | 2.2   |
| Other assets   | 943.8  | 0.0   | 943.8   | 0.0   |
| Total assets at fair value   | 13,937.9   | 11,128.2  | 943.8   | 1,865.9   |
| Financial liabilities  |  |   |   |   |
| Other liabilities  | 2,070.1  | 0.0   | 2,070.1   | 0.0   |
| Total financial liabilities  | 2,070.1  | 0.0   | 2,070.1   | 0.0   |
|  | _,   | ••  | 2,01011   | 0.0   |
|  | _,   |   | 2,010.1   | 0.0   |
| There have been no transferrals to and from levels 1 and 2.  |  |   |   |   |
|  | Balance<br>sheet   | Level 1<br>Quoted   | Level 2<br>Observable   | Level 3<br>Non-observable   |
|  | Balance  | Level 1   | Level 2   | Level 3   |
|  | Balance<br>sheet   | Level 1<br>Quoted   | Level 2<br>Observable   | Level 3<br>Non-observable   |
| There have been no transferrals to and from levels 1 and 2.  | Balance<br>sheet   | Level 1<br>Quoted   | Level 2<br>Observable   | Level 3<br>Non-observable   |
| There have been no transferrals to and from levels 1 and 2. 31 December 2013   | Balance<br>sheet   | Level 1<br>Quoted   | Level 2<br>Observable   | Level 3<br>Non-observable   |
| There have been no transferrals to and from levels 1 and 2. 31 December 2013 Assets  | Balance<br>sheet<br>total  | Level 1<br>Quoted<br>prices   | Level 2<br>Observable<br>inputs   | Level 3<br>Non-observable<br>inputs   |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value   | Balance<br>sheet<br>total<br>824.0   | Level 1<br>Quoted<br>prices   | Level 2<br>Observable<br>inputs<br>0.0  | Level 3<br>Non-observable<br>inputs<br>824.0  |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value  | Balance<br>sheet<br>total<br>824.0<br>10,928.6                                     | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6                                    | Level 2<br>Observable<br>inputs<br>0.0<br>0.0   | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0                                 |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value<br>Shares  | Balance<br>sheet<br>total<br>824.0<br>10,928.6<br>752.1                            | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6<br>0.0                             | Level 2<br>Observable<br>inputs<br>0.0<br>0.0<br>0.0  | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0<br>752.1                        |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value<br>Shares<br>Investment properties   | Balance<br>sheet<br>total<br>824.0<br>10,928.6<br>752.1<br>682.8                   | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6<br>0.0<br>0.0                      | Level 2<br>Observable<br>inputs<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0                          | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0<br>752.1<br>682.8               |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value<br>Shares<br>Investment properties<br>Owner-occupied properties  | Balance<br>sheet<br>total<br>824.0<br>10,928.6<br>752.1<br>682.8<br>2.2            | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6<br>0.0<br>0.0<br>0.0<br>0.0        | Level 2<br>Observable<br>inputs<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0                   | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0<br>752.1<br>682.8<br>2.2        |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value<br>Shares<br>Investment properties<br>Owner-occupied properties<br>Other assets                                      | Balance<br>sheet<br>total<br>824.0<br>10,928.6<br>752.1<br>682.8<br>2.2<br>1,917.1 | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0 | Level 2<br>Observable<br>inputs<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>1,917.1 | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0<br>752.1<br>682.8<br>2.2<br>0.0 |
| There have been no transferrals to and from levels 1 and 2.<br><b>31 December 2013</b><br><b>Assets</b><br>Loans at fair value<br>Bonds at fair value<br>Shares<br>Investment properties<br>Owner-occupied properties<br>Other assets<br><b>Total assets at fair value</b> | Balance<br>sheet<br>total<br>824.0<br>10,928.6<br>752.1<br>682.8<br>2.2<br>1,917.1 | Level 1<br>Quoted<br>prices<br>0.0<br>10,928.6<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0 | Level 2<br>Observable<br>inputs<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>0.0<br>1,917.1 | Level 3<br>Non-observable<br>inputs<br>824.0<br>0.0<br>752.1<br>682.8<br>2.2<br>0.0 |

There have been no transferrals to and from levels 1 and 2.

#### Methods and assumptions applied in the determination of fair values

#### Loans and other receivables

For loans measured at fair value, the value is determined on the basis of generally accepted valuation models where observable input variables such as yield curves are used to discount future cash flows.

#### Bonds at fair value

The portfolio of listed liquid mortgage credit bonds is valued based on observed prices published by active market places at the balance sheet date.

#### Investment properties

The fair value of investment properties is determined based on discounted expected contractual future cash flows with addition of the expected fair value of the property at the termination of the relevant cash flows.

The credit quality of the tenants is assessed on an ongoing basis and if the tenants' ability to pay deteriorates, the fair value is adjusted accordingly. In order to assess the expected fair value of the property at the termination of the relevant cash flows, valuers make a specific assessment of the property value at least once a year based on the property's location, type and application, as well as leasehold improvements and state of maintenance.

#### **Owner-occupied properties**

Owner-occupied properties are recognised at cost, including improvement expenses, and are subsequently measured at the revalued amount.

#### Note 15 - continued

#### Other assets/other liabilities

Other assets and other liabilities measured at fair value comprise fair values of financial instruments. For financial instruments that are not traded on an active market place, the fair value is determined based on generally accepted valuation models and input variables in the form of yield curves, volatility curves, spreads etc. The valuation models discount future fixed and estimated cash flows and measure option elements, if any.

|   |              | FIH Group |                  |  |
|---|--------------|-----------|------------------|--|
| Financial assets and liabilities measured at fair value at level 3    | 30 September | 2014      | 31 December 2013 |  |
| Financial assets measured at fair value at level 3, beginning of year | 2,2          | 261.1     | 2,435.8          |  |
| Additions   |              | 2.9       | 0.0              |  |
| Disposals   |              | 26.7      | 72.0             |  |
| Transferred to/from level 1 or 2                                      |              | 0.0       | 0.0              |  |
| Change in fair value  | -<           | 371.4     | -102.7           |  |
| Financial assets measured at fair value at level 3, end of period     | 18           | 365.9     | 2,261.1          |  |

The change in fair value is recognised under Market value adjustments in the income statement.

|  | FIH Group         |                   |              |  |  |  |
|--|-------------------|-------------------|--------------|--|--|--|
| (DKK million)  | 30 September 2014 | 30 september 2013 |              |  |  |  |
| Note 16 – Capital base statement                                   |                   |                   |              |  |  |  |
| Capital base   |                   |                   |              |  |  |  |
| Share capital  | 513.6             | 513.6             | 513.6        |  |  |  |
| Reserves   | 0.0               | 0.0               | 0.0          |  |  |  |
| Revaluation reserve  | 1.3               | 0.0               | 0.0          |  |  |  |
| Retained earnings  | 5,162.0           | 5,161.9           | 4,961.8      |  |  |  |
| Actual tier 1 capital  | 5,676.9           | 5,675.5           | 5,475.4      |  |  |  |
| Deduction in tier 1 capital:                                       |                   |                   |              |  |  |  |
| Deduction due to deficit for the period                            | 0.0               | 0.0               | 0.0          |  |  |  |
| Deferred tax assets  | -131.5            | -112.4            | -174.0       |  |  |  |
| Intangible assets  | 0.0               | -4.0              | -4.5         |  |  |  |
| Other deductions   | -16.0             | 0.0               | 0.0          |  |  |  |
| Actual tier 1 capital after primary deductions                     | 5,529.4           | 5,559.1           | 5,296.9      |  |  |  |
| Hybrid tier 1 capital  | 0.0               | 0.0               | 0.0          |  |  |  |
| Other deductions in tier 1 capital                                 | 0.0               | -28.1             | -20.8        |  |  |  |
| Tier 1 capital including hybrid tier 1 capital after<br>deductions | 5,529.4           | 5,531.0           | 5,276.1      |  |  |  |
| Subordinated loan capital and evaluation reserves                  | 0.0               | 1.3               | 567.3        |  |  |  |
| Other deductions   | 0.0               | -1.3              | -20.8        |  |  |  |
| Capital after deductions   | 5,529.4           | 5,531.0           | 5,822.6      |  |  |  |
| Minimum requirement  |                   |                   |              |  |  |  |
| Risk exposure amount for credit risk                               | 9,272.4           | 15,351.8          | 17,901.3     |  |  |  |
| Risk exposure amount for market risk                               | 2,340.3           | 4,502.5           | 4,200.3      |  |  |  |
| Risk exposure amount for operational risk                          | 1,538.2           | 1,538.2           | 2,050.7      |  |  |  |
| Total risk exposure amount   | 13,150.9          | 21,392.5          | 24,152.3     |  |  |  |
| Capital requirement under pillar I                                 | 1,052.1           | 1,711.4           | 1,932.2      |  |  |  |
| Adequate capital (pillar II)                                       |                   |                   |              |  |  |  |
| Capital requirement for credit risk                                | 1,980.0           | 2,528.0           | 2,938.0      |  |  |  |
| Capital requirement for market risk                                | 187.0             | 360.0             | 386.0        |  |  |  |
| Capital requirement for operational risk                           | 173.0             | 173.0             | 164.0        |  |  |  |
| Capital requirement for other risks                                | 1.0               | 3.0               | 323.0        |  |  |  |
| Capital requirement under pillar II                                | 2,341.0           | 3,064.0           | 3,811.0      |  |  |  |
| Adequate capital, per cent   |                   |                   |              |  |  |  |
|  | 17.8              | 14.3              | 15.8         |  |  |  |
| Tier 1 capital ratio, per cent                                     | 17.8<br>42.0      | 14.3<br>25.9      | 15.8<br>21.8 |  |  |  |

### **Financial ratios**

|  | FIH Group     |                |               | FIH Erhvervsbank A/S |                |               |
|--|---------------|----------------|---------------|----------------------|----------------|---------------|
| Financial ratios (per cent or DKK million)                 | 30.9.<br>2014 | 31.12.20<br>13 | 30.9.<br>2013 | 30.9.<br>2014        | 31.12.20<br>13 | 30.9.<br>2013 |
| Total capital ratio, per cent                              | 42.0          | 25.9           | 24.1          | 41.9                 | 25.3           | 24.1          |
| Tier 1 capital ratio, per cent                             | 42.0          | 25.9           | 21.8          | 41.9                 | 25.3           | 21.9          |
| Return on equity before tax p.a.                           | 4.7           | 5.3            | 2.3           | 4.4                  | 5.0            | 2.3           |
| Return on equity after tax p.a.                            | 3.5           | 4.1            | 2.5           | 3.4                  | 3.9            | 2.4           |
| Income/cost ratio  | 1.44          | 1.52           | 1.35          | 1.49                 | 1.60           | 1.39          |
| Interest rate risk   | 0.3           | 2.2            | 1.1           | 0.3                  | 2.2            | 1.1           |
| Foreign currency position                                  | 0.2           | 0.7            | 0.2           | 0.2                  | 0.7            | 0.2           |
| Foreign exchange risk                                      | 0.0           | 0.0            | 0.0           | 0.0                  | 0.0            | 0.0           |
| Loans and impairment charges as a percentage of deposits   | 0.8           | 0.9            | 1.0           | 0.8                  | 0.9            | 1.0           |
| Loans as a percentage of equity                            | 1.1           | 2.0            | 2.2           | 1.1                  | 2.0            | 2.2           |
| Growth in loans for the period, per cent                   | -41.3         | -61.0          | -58.9         | -41.3                | -61.0          | -56.3         |
| Capital buffer relative to statutory liquidity requirement | 467.2         | 220.5          | 230.6         | 465.0                | 214.2          | 220.5         |
| Sum of large commitments                                   | 41.9          | 64.3           | 61.7          | 42.1                 | 64.0           | 49.8          |
| Impairment ratio for the period, per cent                  | 1.3           | 1.7            | 0.8           | 1.3                  | 1.7            | 0.8           |

Financial ratios are calculated based on total results, i.e. both continuing and discontinuing operations. For a definition of ratios, reference is made to page 63 of the FIH Annual Report 2013.

Information on parent company and subsidiaries FIH Holding A/S, Langelinie Allé 43, DK-2100 Copenhagen O, is the parent company for FIH Erhvervsbank A/S, Langelinie Allé 43, DK-2100 Copenhagen O, who owns the following subsidiaries:

| (DKK million)                         | Activity               | Holding* | Assets | Equity | Liabili-<br>ties | Turn-<br>over | Results |
|---------------------------------------|------------------------|----------|--------|--------|------------------|---------------|---------|
| Consolidated subsidiaries:            |                        |          |        |        |                  |               |         |
| FIH Leasing og Finans A/S, Copenhagen | Leasing- and financing | 100%     | 1.0    | 1.0    | 0.0              | 0.0           | -0.1    |
| FIH PARTNERS A/S, Copenhagen          | Corporate Finance      | 100%     | 188.2  | 126.7  | 60.4             | 99.0          | 15.9    |

\*There is no difference between holding and voting share.