

## ARCTIC PAPER S.A. CAPITAL GROUP <br> Consolidated quarterly report third quarter of the year 2014

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## Introduction

## Information on report

The hereby Consolidated Quarterly Report for the third quarter of 2014 was prepared in accordance with the Minister of Finance Regulation of 19th February 2009 concerning current and periodical information submitted by issuers of securities and terms and conditions of classifying as equivalent information required by the law of a non-member state (Journal of Laws of 2009 no. 33, item 259, as amended) and the part of condensed consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), in particular in accordance with International Accounting Standard no 34 and IFRS approved by the EU. IFRS comprise standards and interpretations accepted by the International Accounting Standards Board ("IASB") and the International

Financial Reporting Interpretations Committee ("IFRIC"). Condensed consolidated financial statements do not comprise all information and disclosures required in the annual consolidated financial statements which are subject to obligatory audit and therefore they should be read in conjunction with the consolidated financial statements of the Group for the year ended 31st December 2013.

Certain selected information contained in this report comes from the Arctic Paper Group management accounting system and statistics systems.

The hereby consolidated quarterly report presents data in PLN, and all figures, unless otherwise indicated, are given in thousand PLN.

## Definitions and abbreviations

Insofar as the context does not require otherwise, the following definitions and abbreviations are used in the whole document:

## Abbreviations applied to business entities, institutions, authorities and documents of the Company

Arctic Paper, Company, Issuer, Parent Company, Arctic Paper Spółka Akcyjna seated in Poznań, Poland AP

Capital Group, Group, Arctic Paper Group, AP Group

Arctic Paper Kostrzyn, AP Kostrzyn, APK
Arctic Paper Munkedals, AP Munkedals, APM

Arctic Paper Mochenwangen, AP Mochenwangen, APMW

Arctic Paper Grycksbo, AP Grycksbo, APG
Paper Mills

Arctic Paper Investment
Arctic Paper Verwaltungs
Arctic Paper Immobilienverwaltungs
Kostrzyn Group

Capital Group comprised of Arctic Paper Spółka Akcyjna and its subsidiaries as well as joint enterprises

Arctic Paper Kostrzyn Spółka Akcyjna seated in Kostrzyn nad Odrą, Poland
Arctic Paper Munkedals AB seated in Munkedal Municipality, Västra Götaland County, Sweden

Arctic Paper Mochenwangen GmbH seated in Mochenwangen, Germany

Arctic Paper Grycksbo AB seated in Kungsvagen, Grycksbo, Sweden
Arctic Paper Kostrzyn, Arctic Paper Munkedals, Arctic Paper Mochenwangen, Arctic Paper Grycksbo

Arctic Paper Investment GmbH seated in Wolpertswende, Germany
Arctic Paper Verwaltungs GmbH seated in Wolpertswende, Germany
Arctic Paper Immobilienverwaltungs GmbH \& Co. KG seated in Ulm, Germany
Arctic Paper Kostrzyn Spółka Akcyina seated in Kostrzyn nad Odrą and EC Kostrzyn Sp. z o.o. seated in Kostrzyn nad Odrą

| Mochenwangen Group | Arctic Paper Investment GmbH, Arctic Paper Mochenwangen GmbH, Arctic Paper Verwaltungs GmbH, Arctic Paper Immobilienverwaltungs GmbH \& Co.KG |
| :---: | :---: |
| Grycksbo Group | Until August 2014: Arctic Paper Grycksbo AB, Grycksbo Paper Holding AB; in August 2014 Grycksbo Paper Holding AB was merged with AP Investment AB and then liquidated, |
| Distribution Companies | Arctic Paper Sverige AB, Arctic Paper Danmark A/S and Arctic Paper Norge AS |
| Sales Offices | Arctic Paper Papierhandels GmbH seated in Vienna (Austria); <br> Arctic Paper Benelux SA seated in Oud-Haverlee (Belgium); <br> Arctic Paper Danmark A/S seated in Vallensbaek (Denmark); <br> Arctic Paper France SA seated in Paris (France); <br> Arctic Paper Deutschland GmbH seated in Hamburg (Germany); <br> Arctic Paper Ireland Ltd seated in Dublin (Ireland); <br> Arctic Paper Italia Srl seated in Milan (Italy); <br> Arctic Paper Baltic States SIA seated in Riga (Latvia); <br> Arctic Paper Norge AS seated in Trollåsen (Norway); <br> Arctic Paper Polska Sp. z o.o. seated in Warsaw (Poland); <br> Arctic Paper España SL seated in Barcelona (Spain); <br> Arctic Paper Sverige AB seated in Uddevalla (Sweden); <br> Arctic Paper Schweiz AG seated in Zurich (Switzerland); <br> Arctic Paper UK Ltd seated in Caterham (UK); <br> Arctic Paper East Sp. z o.o. seated in Kostrzyn nad Odrą (Poland). |
| Rottneros, Rottneros AB | Rottneros AB seated in Stockholm, Sweden |
| Rottneros Group, Rottneros AB Group | Rottneros $A B$ seated in Vallvik, Sweden; Rottneros Bruk AB seated in Sunne, Sweden; Utansjo Bruk AB seated in Sweden, Vallviks Bruk AB seated in Vallvik, Sweden; Rottneros Packaging AB seated in Sweden; SIA Rottneros Baltic seated in Latvia |
| Pulp mills | Rottneros Bruk AB seated in Sunne, Sweden; Vallviks Bruk AB seated in Vallvik, Sweden |
| Rottneros Purchasing Office | SIA Rottneros Baltic seated in Latvia |
| Kalltorp | Kalltorp Kraft Handelsbolaget seated in Trollhattan, Sweden |
| Trebruk AB | Trebruk AB (formerly Arctic Paper AB) seated in Göteborg Municipality, Västra Götaland County, Sweden |
| Nemus Holding AB | Nemus Holding AB seated in Göteborg Municipality, Västra Götaland County, Sweden |
| Management Board, Issuer's Management Board, Company's Management Board, Group's Management Board | Management Board of Arctic Paper S.A. |
| Supervisory Board, Issuer's Supervisory Board, Company's Supervisory Board, Group's Supervisory Board, SB | Supervisory Board of Arctic Paper S.A. |
| SM, Shareholders Meeting, Issuer's Shareholders Meeting, Company's Shareholders Meeting | Shareholders Meeting of Arctic Paper S.A. |
| ESM, Extraordinary Shareholders Meeting, Issuer's Extraordinary Shareholders Meeting, Company's Extraordinary Shareholders Meeting | Extraordinary Shareholders Meeting of Arctic Paper S.A. |
| Articles of Association, Issuer's Articles of | Articles of Association of Arctic Paper S.A. |

Association, Company's Articles of Association

## SEZ

Court of Registration
Warsaw Stock Exchange, WSE
KDPW, Depository
KNF
SFSA
NASDAQ OMX, OMX
CEPI
EURO-GRAPH
Eurostat
GUS
NBSK
BHKP

Kostrzyńsko-Słubicka Special Economic Zone
District Court Poznań-Nowe Miasto i Wilda in Poznań
Giełda Papierów Wartościowych w Warszawie Spółka Akcyjna
Krajowy Depozyt Papierów Wartościowych Spółka Akcyjna seated in Warsaw
Komisja Nadzoru Finansowego (Financial Supervision Authority)
Swedish Financial Supervisory Authority
Stock Exchange in Stockholm, Sweden
Confederation of European Paper Industries
The European Association of Graphic Paper Producers
European Statistical Office
Polish Central Statistical Office
Northern Bleached Softwood Kraft
Bleached Hardwood Kraft Pulp

Definitions of selected terms and financial indicators and abbreviations of currencies

Sales profit margin
EBIT
EBIT profitability, operating profitability, operating profit margin

EBITDA

EBITDA profitability, EBITDA margin

Gross profit margin
Sales profitability ratio, net profit margin
Return on equity, ROE
Return on assets, ROA
EPS
BVPS
Debt-to-equity ratio
Equity-to-non-current assets ratio
Interest-bearing debt-to-equity ratio
Net debt-to-EBITDA ratio
Solidity ratio

Interest coverage

EBITDA-to-interest coverage ratio

Ratio of sales profit (loss) to sales income
Profit on operating activity (Earnings Before Interest and Taxes)
Ratio of operating profit (loss) to sales income

Operating profit plus depreciation and amortization and impairment charges (Earnings Before Interest, Taxes, Depreciation and Amortization)

Ratio of operating profit plus depreciation and amortization and impairment charges to sales income

Ratio of gross profit (loss) to sales income
Ratio of net profit (loss) to sales income
Ratio of net profit (loss) to equity
Ratio of net profit (loss) to total assets
Earnings Per Share, ratio of net profit to the number of shares
Book Value Per Share, ratio of book value of equity to the number of shares
Ratio of total liabilities to equity
Ratio of equity to non-current assets
Ratio of interest-bearing debt and other financial liabilities to equity
Ratio of interest-bearing debt minus cash to EBITDA
Ratio of equity (calculated in compliance with Swedish Gaap accounting principles) to value of assets

Ratio of interest value (less of financial lease interest) to EBITDA (calculated in compliance with Swedish Gaap accounting principles)

Ratio of EBITDA to interest cost

Current ratio
Quick ratio

Acid test ratio
Days inventory outstanding, DSI, DIO

Days sales outstanding, DSO

Days payable outstanding, DPO

Operating cycle
Cash conversion cycle
FY
1Q
2Q
3Q
4Q
1H
2 H
YTD
Like-for-like, LFL
p.p.

PLN, zł, złoty

## gr

Euro, EUR
GBP
SEK
USD

IAS
IFRS
GDP

Other definitions and abbreviations
Series A Shares
Series B Shares
Series C Shares
Series E Shares

Ratio of current assets to current liabilities
Ratio of current assets minus inventory and short-term prepayments and deferred costs to current liabilities

Ratio of total cash assets and other cash assets to current liabilities
Days Sales of Inventory or Days Inventory Outstanding, ratio of inventory to cost of sales multiplied by the number of days in the period

Days Sales Outstanding, ratio of trade receivables to sales income multiplied by the number of days in the period

Days Payable Outstanding, ratio of trade payables to cost of sales multiplied by the number of days in the period

DSI + DSO
Operating cycle - DPO
Financial year
1st quarter of the financial year
2nd quarter of the financial year
3rd quarter of the financial year
4th quarter of the financial year
First half of the financial year
Second half of the financial year
Year-to-date
Analogous, with respect to operating result - in the meaning of this report excluding the effect of the purchase of Arctic Paper Grycksbo in March 2010

Percentage point - difference between two amounts of one item given in percentage

Monetary unit of the Republic of Poland grosz - 1/100 of one zloty (the monetary unit of the Republic of Poland)

Monetary unit of the European Union
Pound sterling - monetary unit of the Great Britain
Swedish Krona - Monetary unit of the Kingdom of Sweden
United States dollar, the currency being legal tender in the United States of America

International Accounting Standards
International Financial Reporting Standards
Gross Domestic Product

50,000 Arctic Paper S.A. Series A Shares with a par value of 1 PLN each
44,253,500 Arctic Paper S.A. Series B Shares with a par value of 1 PLN each
8,100,000 Arctic Paper S.A. Series C Shares with a par value of 1 PLN each
3,000,000 Arctic Paper S.A. Series E Shares with a par value of 1 PLN each

## Forward looking statements

The information contained in the hereby report which does not relate to historical facts relates to forward looking statements. Such statements may, in particular, concern the Group's strategy, business development, market projections, planned investment outlays, and future revenues. Such statements may be identified by the use of expressions pertaining to the future such as, e.g., "believe", "think", "expect", "may", "will", "should", "is expected", "is assumed", and any negations and grammatical forms of these expressions or similar terms. The statements contained in the hereby report concerning matters which are not historical facts should be treated only as projections subject to risk and uncertainty. Forward-looking statements are inevitably based on certain estimates and assumptions which, although our management finds them rational, are naturally subject to known and unknown risks and
uncertainties and other factors that could cause the actual results to differ materially from the historical results or the projections. For this reason, we cannot assure that any of the events provided for in the forward-looking statements will occur or, if they occurred, about their impact on the Group's operating activity or financial situation. When evaluating the information presented in this report, one should not rely on such forward-looking statements, which are stated only on the date they are expressed. Insofar as the legal regulations do not contain detailed requirements in this respect, the Group shall not be obliged to update or verify those forward-looking statements in order to provide for new developments or circumstances. Furthermore, the Group is not obliged to verify or to confirm the analysts' expectations or estimates, except for those required by law.


Management's Board report on the operations of Arctic Paper S.A. Capital Group to the report for the third quarter of the year-2014

## Arctic Paper Group profile

## General information

The Arctic Paper Group is the second-largest European producer of bulky book paper in terms of production volume, offering the largest product assortment in this segment, and one of Europe's leading producers of fine graphic paper. The Group produces numerous types of uncoated and coated wood-free paper, as well as wood-containing uncoated paper for printing houses, paper distributors, book and magazine publishing houses and the advertising industry. In connection with acquisition of Rottneros Group in December 2012, our assortment was broadened with production of pulp. As on the day of publishing of this report, the Arctic Paper Group employs app. 1,800 people in four paper mills, two pulp mills, fifteen companies dealing in paper distribution and sales, and a company dealing in timber procurement for pulp production. The Group's paper mills are located in Poland, Sweden and Germany and have total production capacity of more than

800,000 metric tons of paper per year. The pulp mills are located in Sweden and have total production capacity of 410,000 tons per year. The Group has three Distribution Companies which handle sales, distribution and marketing of products offered by the Group in Scandinavia and twelve Sales Offices providing access to all European markets, including Central and Eastern Europe. The Group's consolidated sales revenue for the three quarters of 2014 totaled PLN 2,344 million.

Arctic Paper S.A. is a holding company established in April 2008. The Parent Company is entered in the register of entrepreneurs of the National Court Register maintained by the District Court in Poznań - Nowe Miasto i Wilda, 8th Commercial Department of the National Court Register, under KRS number 0000306944. The Parent Company holds statistical number REGON 080262255.

## Group Profile

The principal business of Arctic Paper Group is paper production and sales.
The Group's additional business, partly subordinate to paper production, covers:

- Production and sales of pulp,
- Generation of electricity,

■ Transmission of electricity,

- Distribution of electricity,
- Production of heat,
- Distribution of heat,
- Logistic services,

■ Distribution of paper.

## Our production units

As on 30th September 2014, as well as on the day of publishing of the hereby report, the Group has owned the following paper mills:

- the paper mill in Kostrzyn nad Odrą (Poland) has the production capacity of about 275,000 metric tons per year and mainly produces uncoated wood-free paper for general printing use such as printing books, brochures and forms, and for producing envelopes and other paper products;
- the paper mill in Munkedal (Sweden) has the production capacity of about 160,000 metric tons per year and mainly produces fine uncoated wood-free paper used primarily for printing books and high-quality brochures;

■ the paper mill in Mochenwangen (Germany) has the production capacity of about 115,000 metric tons per year and mainly produces uncoated wood-containing paper used primarily for printing books and flyers;

- paper mill in Grycksbo (Sweden) has the production capacity of about 265,000 metric tons per year and produces coated wood-free paper used for printing maps, books, magazines, posters and printing of advertising materials.

As on 30th September 2014, as well as on the day of publishing of the hereby report, the Group has owned the following pulp mills:

- the pulp mill in Rottneros (Sweden) has the annual production capacity of app. 170,000 tons and mainly produces two types of fibrous mechanical pulp: groundwood and CTMP;

■ the pulp mill in Vallvik (Sweden) has the annual production capacity of app. 240,000 tons and produces two types of long-fiber sulphate pulp: fully bleached sulphate pulp and unbleached sulphate pulp. The most

## Our products

The assortment of products of Arctic Paper Group includes:

## Uncoated wood-free paper, in particular:

- high-white offset paper produced and distributed primarily under the brand name Amber, one of the most versatile types of paper that can be used for many different purposes;

■ wood-free bulky book paper produced under the brand name Munken, used primarily for book publishing;

- high quality graphic paper, used for printing various advertising and marketing materials, produced under the brand name Munken;


## Coated wood-free paper, in particular:

- coated wood-free paper produced under the brand names G-Print and Arctic, used primarily for printing books, magazines, catalogs, maps and direct mail.
of Vallvik pulp mill production is known as NBSK pulp. The unbleached sulphate pulp produced by the mill is characteristic of high levels of purity. The high quality of this pulp, which has been achieved over the years, made Vallvik the global leader in deliveries of this type of pulp, which is used, among other, in production of power transformers and cable industry.


## Uncoated wood-containing paper, in particular:

■ wood-containing bulky book paper produced and distributed under the brand name Pamo, primarily used for printing paperbacks;

- wood-containing offset paper produced and distributed under the brand name L-Print, primarily used for printing low-budget advertising brochures and telephone directories.


## Sulphate pulp:

- fully bleached sulphate pulp and unbleached sulphate pulp which is used mainly for production of printing and writing papers, cardboard, toilet paper and white packaging paper.


## Fibrous mechanical pulp:

■ chemithermomechanical pulp and groundwood which are used mainly for production of printing and writing papers.

## Capital Group structure

Arctic Paper Capital Group comprises Arctic Paper S.A., as the Parent Company, and its subsidiaries, as well as joint arrangements. Since 23rd October 2009, Arctic Paper S.A. has been listed on the primary market of Warsaw Stock Exchange and since 20th December 2012 in NASDAQ OMX stock exchange in Stockholm. The Group carries out business through its Paper Mills and Pulp Mills together with a company
producing packaging as well as Distribution Companies, Sales Offices and a Purchasing Office.

Detailed information about the organization of Arctic Paper S.A. Capital Group with indication of the entities under consolidation can be found in latter section of the hereby quarterly report, in note 2 to the condensed consolidated financial statements.

## Changes in the capital structure of the Arctic Paper Group

On 1st January 2014, a sales agreement concluded on 29th October 2013 came into force. Under the agreement Arctic Paper S.A. acquired 100\% shares in Arctic Paper Deutschland GmbH from Arctic Paper Investment GmbH.

On 3rd Sptember 2014, a sales agreement between Arctic Paper S.A. and Arctic Paper Investment AB was concluded and came into force. Under the agreement, the Company acquired 100\% shares in Arctic Paper Finance AB (formerly Arctic Energy Sverige AB).

## Shareholding structure

On 5th September 2014, the hitherto parent entity of the Issuer, Trebruk AB sold 41,360,449 Shares to Nemus Holding $A B$, therefore Nemus Holding $A B$ is currently the majority shareholder of Arctic Paper S.A., holding 41,375,449 shares of the Company, which constitute $59.72 \%$ of its share capital and representing $59.72 \%$ of total number of votes in the

In August 2014, in Swedish commercial register of entrepreneurs a merger of Grycksbo Paper Holding AB (a holding company and the acquired party) with Arctic Paper Investment $A B$ (the aquirer) was registered, as the result of which Arctic Paper Holding $A B$ terminated its business operations.

In the third quarter of 2014, no other changes in capital structure of Arctic Paper Group occurred.

Shareholders Meeting. Thus Nemus Holding AB became the parent entity of the Issuer. Moreover, Mr. Thomas Onstad, an indirect shareholder of Nemus Holding AB, holds 5,848,658 Shares constituting $8.44 \%$ of total number of the Company's shares.

Shareholders who hold, directly or indirectly, at least 5\% of the total number of votes at the Shareholder Meeting
as at 14.11.2014
as at 1.09.2014

| Shareholder | Of total number |  |  |  |  |  | Of total number |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of shares | Share capital [\%] | Number of v otes | of votes <br> [\%] | Number of shares | Share capital [\%] | Number of votes | of votes <br> [\%] |
| Nemus Holding AB | 41375449 | 59,72\% | 41375449 | 59,72\% | 15000 | 0,02\% | 15000 | 0,02\% |
| Trebruk AB (formerly Arctic |  |  |  |  |  |  |  |  |
| Paper AB) | - | 0,00\% | - | 0,00\% | 41360449 | 59,69\% | 41360449 | 59,69\% |
| Thomas Onstad | 5848658 | 8,44\% | 5848658 | 8,44\% | 5848658 | 8,44\% | 5848658 | 8,44\% |
| Others | 22063676 | 31,84\% | 22063676 | 31,84\% | 22063676 | 31,84\% | 22063676 | 31,84\% |
| Total | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% |
| Treasury shares | - | 0,00\% | - | 0,00\% | - | 0,00\% | - | 0,00\% |
| Total | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% | 69287783 | 100,00\% |

Data in the above table is given as on the date of publishing of the hereby report and as on the date of publishing of the half-yearly report for the first half of 2014. Data in the above table presented as on 14th November 2014 prevailed also on 30th September 2014.

## Summary of consolidated financial results

## Consolidated income statement

Selected items of the consolidated income statement

|  |  |  |  |  | Change \% |  | Change \% | Change \% <br> YTD2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q | 2Q | 3Q | YTD | YTD | 3Q2014/ | 3Q2014/ |  |
| PLN thousands | 2014 | 2014 | 2013 | 2014 | 2013 | 2Q2014 | 3Q2013 | YTD2013 |
| Revenues | 785219 | 753883 | 784000 | 2343594 | 2370007 | 4,2 | 0,2 | $(1,1)$ |
| including: |  |  |  |  |  |  |  |  |
| Sales of paper | 603802 | 575987 | 613193 | 1806005 | 1859482 | 4,8 | $(1,5)$ | $(2,9)$ |
| Sales of pulp | 181417 | 177896 | 170807 | 537589 | 510526 | 2,0 | 6,2 | 5,3 |
| Gross profit (loss) on sales | 132487 | 100759 | 79910 | 336891 | 161965 | 31,5 | 65,8 | 108,0 |
| Gross profit on sales margin \% | 16,87 | 13,37 | 10,19 | 14,37 | 6,83 | 3,5 p.p. | 6,7 p.p. | 7,5 p.p. |
| Sales costs | (71 655) | (72 008) | (74 166) | (217 843) | (227 759) | $(0,5)$ | $(3,4)$ | $(4,4)$ |
| Administrative expenses | (15 687) | (16 803) | (16 130) | (52 546) | (56 399) | $(6,6)$ | $(2,7)$ | $(6,8)$ |
| Other operating income | 14570 | 17843 | 8955 | 49062 | 41593 | $(18,3)$ | 62,7 | 18,0 |
| Other operating cost | (6008) | (5 573) | (5614) | (18312) | (21 282) | 7,8 | 7,0 | $(14,0)$ |
| EBIT | 53708 | 24218 | (7046) | 97251 | (101 881) | 121,8 | $(862,3)$ | $(195,5)$ |
| EBIT margin \% | 6,84 | 3,21 | $(0,90)$ | 4,15 | $(4,30)$ | 3,6 p.p. | 7,7 p.p. | 8,4 p.p. |
| EBITDA | 82552 | 52820 | 23549 | 183761 | 59263 | 56,3 | 250,6 | 210,1 |
| EBITDA margin \% | 10,51 | 7,01 | 3,00 | 7,84 | 2,50 | 3,5 p.p. | 7,5 p.p. | 5,3 p.p. |
| Financial income | (133) | 312 | (1856) | 876 | 886 | $(142,5)$ | $(92,9)$ | $(1,2)$ |
| Financial cost | (11 183) | (8037) | (7 181) | (27 774) | (24 023) | 39,1 | 55,7 | 15,6 |
| EBT | 42393 | 16492 | (16082) | 70353 | (125 018) | 157,0 | $(363,6)$ | $(156,3)$ |
| Corporate income tax | (8011) | (3017) | 791 | (13 588) | 11795 | 165,5 | (112,5) | $(215,2)$ |
| Net profit / (loss) | 34382 | 13475 | (15 291) | 56765 | (113 223) | 155,1 | $(324,8)$ | $(150,1)$ |
| Net profit margin \% | 4,38 | 1,79 | $(1,95)$ | 2,42 | $(4,78)$ | 2,6 p.p. | 6,3 p.p. | 7,2 p.p. |

Commentary of the President of the Management Board Wolfgang Lübbert to the results for the third quarter of 2014

The financial results of Arctic Paper Group for the 3rd quarter of 2014 kept the pace established during 2014, with a net result of PLN 34,4 m, EBITDA of PLN 82,6 m and revenues of PLN 785,2 m.

Through the year to date Arctic Paper S.A. has generated a total net profit of PLN 56,8 m compared to a loss of PLN $113,2 \mathrm{~m}$ for the same period in 2013*. The Group's YTD EBITDA of PLN 183,8 m was an increase of PLN 124,5 m (+ $210 \%$ ) compared to the figures of the first three first quarters of 2013. The total sales revenues for the year to date reached

PLN 2.343,6, which compares to the 2013 YTD revenues of PLN 2.370,0 m.

The steady, constructive and daily internal improvements made by the Group continue to show effects. Besides these, external factors such as pulp prices and exchange rates have had continued impact on the result of the third quarter.

Excluding Rottneros, Arctic Paper continued to show profitable and growing figures such as EBITDA of PLN 51,6 m during the third quarter compared to PLN 19,9 m for the same period of 2013. Net profit for the third quarter amounted to PLN 16,3 m
(compared to a loss of PLN -8,3 m 3Q 2013). The sales revenue for the third quarter of 2014 reached PLN $591,7 \mathrm{~m}$ compared to PLN 603,1 m in the same period of 2013. The revenues YTD accumulated to PLN 1.772,8 m.

The market decline in paper prices continued - but at a slower rate - during the third quarter 2014. End of September 2014 saw the average prices down $-0,9 \%$ for coated and no change for uncoated paper compared to end of June of 2014. Compared to end of September 2013 the prices declined by $2,8 \%$ and $-4,3 \%$ respectively (all data based on RISI).

Arctic Paper grew its total deliveries of paper with $3,9 \%$ compared to Q2, while the total market saw a decline of 2,2\%. Compared to Q3 2013 Arctic Paper was up 2,5\% while the total market was down by - 0,4\% (all market data based on EuroGraph).

## Revenue

In the third quarter of 2014, consolidated sales revenue amounted to PLN 758,219 thousand compared to PLN 784,000 thousand in the same period of the previous year, which represents an increase by PLN 1,219 thousand and accordingly by $0.2 \%$.

In nine months of 2014, sales revenue amounted to PLN $2,343,594$ thousand compared to PLN 2,370,007 thousand achieved in the analogous period of the previous year, which represents a decrease of revenue by PLN 26,413 thousand and approximately $1.1 \%$.

Arctic Paper shows a raise to $94 \%$ in the utilization of its production capacity for the third quarter of 2014.

The accumulated pulp prices were stable, but the third quarter of 2014 showed a decrease ( $-3,0 \%$ ) of BHKP, favourable for Arctic Paper S.A., and an increase (+0,5\%) of NBSK, favourable for Rottneros, compared to 2Q 2014. Together with the more advantageous exchange rates during 2014 the effect was favourable for the result of Arctic Paper Group (all data based on FOEX).

The restructuring process is running as planned, with a unified Scandinavian sales operation and concentrated logistics as main milestones of the Q3. Reduction of costs remains a primary target and progress was achieved during the quarter.

Paper sales volume in the third quarter of 2014 amounted to 192 thousand tons compared to 188 thousand tons in the same period of the previous year. The change represents an increase of 4 thousand tons and respectively $2.1 \%$.

Paper sales volume in three quarters of 2014 amounted to 574 thousand tons compared to 575 thousand tons in the same period of the previous year.

## Profit on sales, cost of sales, selling and administrative expenses

Profit on sales in the third quarter of 2014 amounted to PLN 132,487 thousand and was $65.8 \%$ higher compared to the same period of the previous year. Profit on sales margin in the current quarter stood at $16.9 \%$ compared to $10.2 \%$ (+6.7 p.p.) in the same period of the previous year. The main reason for the increase of profit on sales margin in the third quarter of 2014, compared to the analogous period of the previous year, were lower variable production cost, particularly of raw materials for paper production: pulp, chemical agents and energy.

Profit on sales in three quarters of 2014 amounted to PLN 336,891 thousand and was $108.0 \%$ higher compared to the
same period of the previous year. Profit on sales margin in this period stood at $14.4 \%$ compared to $6.8 \%$ ( +7.5 p.p.) in the same period of the previous year. The main reasons for the increase of profit on sales and profit on sales margin in this period of 2014, compared to the analogous period of the previous year, were lower variable production cost, particularly of raw materials for paper production: pulp, chemical agents and energy. Mioreover, relatively lower profit on sales for three quarters of 2013 was influenced by impairment allowance of non-financial assets in AP Grycksbo recorded as on 30th June 2013 in the amount of PLN 66,650 thousand.

In the third quarter of 2014, selling expenses amounted to PLN 71,655 thousand, which represents a decrease by $3.4 \%$ compared to the costs incurred in the corresponding period of 2013.

In three quarters of 2014, selling expenses amounted to PLN 217,843 thousand, which represents a decrease by $4.4 \%$ compared to the costs incurred in the corresponding period of 2013. The main reason for the decrease of selling expenses in the analyzed period was decrease of transportation costs which are the main item of selling expenses.

## Other operating income and cost

Other operating income in the third quarter of 2014 amounted to PLN 14,570 thousand, which means an increase compared to the same period of the previous year (by PLN 5,615 thousand).

Other operating income in three quarters of 2014 amounted to PLN 49,062 thousand, which means an increase compared to the same period of the previous year (by PLN 7,469 thousand). It resulted mainly from income from sales of other materials and profit on sales of investment property.

Other operating income consisted mainly of income from heat and electricity sales as well as income from sales of other materials.

## Financial income and financial cost

Financial income in nine months of 2014 amounted to PLN 876 thousand while in the analogous period of the previous year it amounted to PLN 886 thousand. Negative financial income in the third quarter of 2014 and 2013 resulted from net presentation of exchange differences, i.e. as the excess of positive exchange differences over negative exchange differences (financial income) or the excess of negative exchange differences over positive differences (financial cost).

Financial cost in the third quarter of 2014 amounted to PLN 11,183 thousand compared to PLN 7,181 thousand incurred in the third quarter of 2013. Higher financial cost in the third

In the third quarter of 2014, administrative expenses amounted to PLN 15,687 thousand compared to PLN 16,130 thousand in the analogous period of 2013 (a decrease by $2.7 \%$ ).

In three quarters of 2014, administrative expenses amounted to PLN 52,546 thousand compared to PLN 56,399 thousand in the analogous period of 2013, which represents a decrease by $6.8 \%$. The main reason of the decrease was cost related to consulting services rendered to the Group by third parties.

In the third quarter of 2014, other operating cost amounted to PLN 6,008 thousand compared to PLN 5,614 thousand in the third quarter of 2013.

In three quarters of 2014, other operating cost amounted to PLN 18,312 thousand which represents a decrease compared the corresponding period of 2013 (by PLN 2,970 thousand).

Other operating expenses comprise mainly cost of electricity and heat sales as well as cost of other materials sold.
quarter of 2014 resulted primarily from the excess of negative exchange differences over positive exchange differences recorded in this period.

Financial cost in three quarters of 2014 amounted to PLN 27,774 thousand compared to PLN 24,023 thousand incurred in three quarters of 2013. Higher financial cost in three quarters of 2014 resulted primarily from the aforementioned excess of negative exchange differences over positive exchange differences recorded in this period.

## Income tax

Income tax in the third quarter of 2014 amounted to PLN $-8,011$ thousand, while in the analogous period of 2013 it amounted to PLN +791 thousand.

Current income tax in the analyzed period of 2014 amounted to PLN -10,414 thousand while the deferred part amounted to PLN $+2,403$ thousand. In the third quarter of the previous year it was respectively PLN +143 thousand and +648 thousand.

## Profitability analysis

Operating result in the third quarter of 2014 amounted to PLN 53,708 thousand compared to PLN -7,046 thousand in the analogous period of the previous year. These changes mean there was an increase of operating profit margin from -0.9\% in the third quarter of 2013 to $+6.8 \%$ in the third quarter of the current year.

Operating result in three quarters of 2014 amounted to PLN 97,251 thousand compared to PLN -101,881 thousand in the analogous period of the previous year. These changes mean there was an increase of operating profit margin from -4.3\% in three quarters of 2013 to $+4.6 \%$ in three quarters of the current year.

EBITDA for the third quarter of 2014 amounted to PLN 82,552 thousand, while in the same period of 2013 it amounted to PLN 23,549 thousand. In the reporting period EBITDA margin amounted to $10.5 \%$ compared to $3.0 \%$ in the analogous period of 2013.

Income tax in three quarters of 2014 amounted to PLN $-13,588$ thousand, while in the analogous period of 2013 it amounted to PLN +11,795 thousand.

Current income tax in the analyzed three quarters of 2014 amounted to PLN -10,608 thousand while the deferred part amounted to PLN -2,980 thousand. In the analogous period of the previous year it was respectively PLN -897 thousand and $+12,962$ thousand.

EBITDA for three quarters of 2014 amounted to PLN 183,761 thousand while in the same period of 2013 it amounted to PLN 59,263 thousand. In this period EBITDA margin amounted to $7.8 \%$ compared to $2.5 \%$ in the analogous period of 2013.

Net profit in the third quarter of 2014 amounted to PLN 34,382 thousand compared to net loss of PLN 15,291 thousand in the third quarter of 2013. Profit recorded in the third quarter of 2014 was primarily due to lower production cost.

Net profit in three quarters of 2014 amounted to PLN 56,765 thousand compared to net loss of PLN 113,223 thousand in three quarters of 2013. Profit recorded in three quarters of 2014 was primarily due to lower production cost. Moreover, net loss for three quarters of 2013 was influenced by impairment allowance in AP Grycksbo recorded as on 30th June 2013.

Profitability analysis

|  |  |  |  |  | Change \% |  | Change \% | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q | 2Q | 3Q | YTD | YTD | 3Q2014/ | 3Q2014/ | YTD2014/ |
| PLN thousand | 2014 | 2014 | 2013 | 2014 | 2013 | 2Q2014 | 3Q2013 | YTD2013 |
| Gross profit (loss) on sales | 132487 | 100759 | 79910 | 336891 | 161965 | 31,5 | 65,8 | 108,0 |
| Sales revenue \% | 16,87 | 13,37 | 10,19 | 14,37 | 6,83 | 3,5 p.p. | 6,7 p.p. | 7,5 p.p. |
| EBITDA | 82552 | 52820 | 23549 | 183761 | 59263 | 56,3 | 250,6 | 210,1 |
| Sales revenue \% | 10,51 | 7,01 | 3,00 | 7,84 | 2,50 | 3,5 p.p. | 7,5 р.p. | 5,3 p.p. |
| EBIT | 53708 | 24218 | (7046) | 97251 | (101 881) | 121,8 | $(862,3)$ | $(195,5)$ |
| Sales revenue \% | 6,84 | 3,21 | $(0,90)$ | 4,15 | $(4,30)$ | 3,6 p.p. | 7,7 p.p. | 8,4 p.p. |
| Net profit / (loss) | 34382 | 13475 | (15 291) | 56765 | (113 223) | 155,1 | $(324,8)$ | $(150,1)$ |
| Sales revenue \% | 4,38 | 1,79 | $(1,95)$ | 2,42 | $(4,78)$ | 2,6 p.p. | 6,3 p.p. | 7,2 p.p. |
| ROE - Return on equity (\%) | 4,8 | 2,0 | $(2,1)$ | 7,9 | $(15,6)$ | 2,8 p.p. | 6,9 p.p. | 23,5 p.p. |
| ROA - Return on assets (\%) | 1,9 | 0,8 | $(0,8)$ | 3,2 | $(6,1)$ | 1,2 p.p. | 2,8 p.p. | 9,3 p.p. |

In the third quarter of 2014 return on equity amounted to $4.8 \% ~(7.9 \%$ in three quarters of 2014), while in the third quarter of 2013 it amounted to $-2.1 \% ~(-15.6 \%$ for three
quarters of 2013). In the same period, return on assets increased from $-0.8 \%(-6.1 \%$ in three quarters of 2013) to $+1.9 \%(+3.2 \%$ for three quarters of 2014).

Report on financial situation
Selected items of the consolidated balance sheet

|  |  |  |  | Change 30/09/2014 | Change 30/09/2014 30/09/2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PLN thousand | 30/09/2014 | 31/122013 | 30/09/2013 | -31/12/2013 | -30/09/2013 |
| Non-current assets | 848441 | 924650 | 990433 | (76 209) | (141 992) |
| Inventory | 358809 | 397373 | 368436 | (38 565) | (9 627) |
| Receivables | 403065 | 328848 | 372566 | 74217 | 30499 |
| trade and other receivables | 389970 | 319784 | 355744 | 70186 | 34227 |
| Other current assets | 18241 | 15553 | 33944 | 2688 | (15 703) |
| Cash and equivalents | 137908 | 118033 | 103884 | 19875 | 34024 |
| Total assets | 1766464 | 1784458 | 1869263 | (17 994) | (102 799) |
| Equity | 719740 | 671532 | 724333 | 48208 | (4593) |
| Short-term liabilities including: | 658648 | 684774 | 916708 | (26 126) | (258 060) |
| trade liabilities and other | 429506 | 367267 | 334239 | 62239 | 95267 |
| interest-bearing liabilities | 145621 | 219932 | 451631 | (74 310) | (306 009) |
| other non-financial liabilities | 83521 | 97575 | 130838 | (14 055) | (47 318) |
| Long-term liabilities including: | 388076 | 428151 | 228221 | (40 075) | 159854 |
| interest-bearing liabilities | 257924 | 290377 | 60275 | (32 453) | 197649 |
| other non-financial liabilities | 130152 | 137775 | 167947 | (7623) | (37 795) |
| Total equity and liabilities | 1766464 | 1784458 | 1869263 | (17 994) | (102 799) |

As on 30th September 2014, total assets amounted to PLN 1,766,464 thousand compared to PLN 1,784,458 thousand as at the end of 2013, which means a decrease of PLN 17,994 thousand.

## Non-current assets

As at the end of September 2014 non-current assets amounted to PLN 848,441 thousand and represented 48.0\% of total assets compared to PLN 924,650 thousand and $51.8 \%$ as at the end of 2013 . The carrying value of non-

## Current assets

Current assets reached the level of PLN 918,023 thousand as at the end of September 2014 compared to PLN 859,808 thousand as at the end of December 2013. Within current assets inventories decreased by PLN 38,565 thousand, receivables increased by PLN 74,217 thousand, other current assets increased by PLN 2,688 thousand, and cash and cash equivalents increased by PLN 19,875 thousand. Current
current assets decreased in three quarters of 2014, mainly due to sales of investment property, as well as to amortization and depreciation allowances partially balanced with expenditures for property, plant and equipment.
assets represented $52.0 \%$ of total assets as at the end of September 2014 ( $48.2 \%$ as at the end of 2013) and included inventories $20.3 \%$ ( $22.3 \%$ as at the end of 2013), receivables $22.8 \%$ ( $18.4 \%$ as at the end of 2013), other current assets $1.0 \%$ ( $0.9 \%$ as at the end of 2013) and cash and cash equivalents $7.9 \%$ ( $6.6 \%$ as at the end of 2013).

## Equity

Equity amounted to PLN 719,740 thousand as at the end of the third quarter of 2014 compared to PLN 671,532 thousand as at the end of 2013. Equity represented $40.7 \%$ of total equity

## Short-term liabilities

As at the end of September 2014 short-term liabilities amounted to PLN 658,648 thousand (37.3\% of total equity and liabilities) compared to PLN 684,774 thousand (38.4\% of total equity and liabilities) as at the end of 2013. In three
and liabilities as at the end of September 2014 compared to $37.6 \%$ of total equity and liabilities as at the end of December 2013.
quarters of 2014, a decrease of short-term liabilities occurred by PLN 26,126 thousand. This change resulted particularly from repayment of overdraft debts.

## Long-term liabilities

As at the end of September 2014 long-term liabilities amounted to PLN 388,076 thousand (22.0\% of total equity and liabilities) compared to PLN 428,151 thousand (24.0\% of total equity and liabilities) as at the end of 2013. In the
analyzed period, a decrease of long-term liabilities occurred by PLN 40,075 thousand, mainly due to debt repayment under bank loan agreements.

## Debt analysis

## Debt analysis

|  |  |  | Change \% |  | Change \% 3Q2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q | 2Q | 3Q | 3Q2014/ |  |
|  | 2014 | 2014 | 2013 | 2Q2014 | 3Q2013 |
| Debt-to-equity ratio (\%) | 145,4 | 154,2 | 158,1 | $(8,8)$ p.p. | $(12,6)$ p.p. |
| Equity-to-non-current assets ratio (\%) | 84,8 | 78,0 | 73,1 | 6,9 p.p. | 11,7 p.p. |
| Interest-bearing debt-to-equity ratio (\%) | 56,1 | 69,4 | 70,7 | $(13,3)$ p.p. | $(14,6)$ p.p. |
| Net borrowings-to-EBITDA (times) | 1,35x | 2,71x | 1,47x | $(1,37)$ | $(0,12)$ |
| EBITDA-to-interest (imes) | 7,3x | 5,1x | 9,8x | 2,2 | $(2,5)$ |

As at the end of September 2014 debt to equity ratio amounted to $145.4 \%$ and was lower by 8.8 p.p. compared to the end of June 2014 and lower by 12.6 p.p. compared to the end of September 2013.

Equity to non-current assets amounted to $84.8 \%$ as at the end of the third quarter of 2014 and was higher by 6.9 p.p. than as at the end of June 2014 and higher by 11.7 p.p. than as at the end of September 2013.

Interest bearing debt to equity ratio amounted to $56.1 \%$ as at the end of the third quarter of 2014 and was lower by 13.3 p.p. compared to the end of June 2014 and by 14.6 p.p.
compared to the level of this factor calculated at the end of September 2013.

Net borrowings to EBITDA calculated for the last 12 months ended 30th September 2014 amounted to $1.35 x$ compared to $2.71 x$ as for the analogous period ended 30th June 2014 and 1.47 x for the twelve months period ended 30th September 2013.

EBITDA to interest coverage ratio amounted to $7.3 x$ for the twelve months ended 30th September 2014, 5.1x for the twelve months' period ended 30th June 2014 and 9.8x for the twelve months' period ended 30th September 2013.

Liquidity analysis

Liquidity ratios

|  |  |  | Change \% |  | Change \%3Q2014/ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q | 2Q | 3Q | 3Q2014/ |  |
|  | 2014 | 2014 | 2013 | 2Q2014 | 3Q2013 |
| Current liquidity ratio | 1,4x | 1,3x | 1,0x | 0,1 | 0,4 |
| Quick liquidity ratio | 0,8x | 0,7x | 0,5x | 0,1 | 0,3 |
| Acid test ratio (cash liquidity) | 0,2x | 0,1x | 0,1x | 0,1 | 0,1 |
| Inventory turnover DSI (days) | 49,5 | 48,4 | 47,1 | 1,1 | 2,4 |
| Receivables turnover DSO (days) | 44,7 | 45,3 | 40,8 | $(0,6)$ | 3,9 |
| Liabilities turnover DPO (days) | 59,1 | 50,1 | 42,7 | 9,0 | 16,4 |
| Operating cy cle (days) | 94,2 | 93,7 | 87,9 | 0,5 | 6,2 |
| Cash conversion cycle (days) | 35,1 | 43,6 | 45,2 | $(8,5)$ | $(10,2)$ |

Current liquidity ratio amounted to 1.4 x as at the end of September 2014 and increased compared to the end of June 2014 (1.3x) and the end of September 2013 (1.0x).

Quick liquidity ratio increased from $0.5 x$ as at the end of September 2013 and $0.7 x$ as at the end of June 2014 to 0.8x as at the end of September 2014.

Acid test ratio amounted to $0.2 x$ as at the end of September 2014 ( $0.1 \times$ as at the end of June 2014 and September 2013).

Cash conversion cycle in the third quarter of 2014 (35.1 days) shortened compared to the second quarter of 2014 (by 8.5 days) and compared to the third quarter of 2013 (by 10.2 days).

## Consolidated cash flow statement

## Selected items of the consolidated cash flow statement

|  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  | Change $\%$ | Change $\%$ |
| Change $\%$ |  |  |  |  |  |  |  |  |  |  |

## Cash flows from operating activities

In the third quarter of 2014, net cash flows from operating activities amounted to PLN $+117,661$ thousand compared to PLN $+28,167$ thousand in the corresponding period of 2013. Positive cash flows in the third quarter of 2014 resulted primarily from EBITDA achieved in this period and the decrease of working capital.

In the third quarter of 2014, net cash flows from operating activities amounted to PLN $+178,983$ thousand compared to PLN -24,478 thousand in the corresponding period of 2013. Positive cash flows from January to September 2014 resulted primarily from EBITDA and changes of working capital.
amounted to PLN -38,267 thousand compared to PLN $-76,521$ thousand in three quarters of 2013. Investing expenditures in three quarters of 2013 included acquisition of non-controling shares in Rottneros AB. Moreover, as mentioned before, inflows from sales of investment property caused decrease of net expenditures in three quarters of 2014.
factoring agreements and payment of interest. Cash flows from financing activities in three quarters of 2014 amounted to PLN -119,901 thousand compared to PLN $+16,744$ thousand in the same period of 2013. Positive cash flows from financing activities in three quarters of 2013 related to taking overdraft

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Management Board's report on the operations of Arctic Paper S.A. Capital Group
loans, inflows on the grounds of factoring agreements and a loan granted by a majority shareholder of Arctic Paper S.A.

## Summary of standalone financial results

## Standalone income statement

Selected items of the standalone income statement

|  | 3Q |  |  |  | Change \% |  |  | Change \% 3Q2014/ | Change \% YTD2014/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q | 3 Q | YTD | YTD |  | Q2014/ |  |  |
| PLN thousands | 2014 | 2014 | 2013 | 2014 | 2013 |  | Q2014 | 3Q2013 | YTD2013 |
| Revenues: | 5184 | 10601 | 13333 | 25347 | 112861 |  | (51) | (61) | (78) |
| including: |  |  |  |  |  |  |  |  |  |
| Sales of services | 4935 | 10200 | 8071 | 24437 | 31916 |  | (52) | (39) | (23) |
| Loans interest | 250 | 262 | 5222 | 770 | 5790 |  | (5) | (95) | (87) |
| Income from dividends |  | 140 | 40 | 140 | 75155 |  | (100) |  | (100) |
| Gross proft on sales | 2782 | 8213 | 11348 | 18199 | 105044 |  | (66) | (75) | (83) |
| Gross profit on sales margin \% | 53,67 | 77,47 | 85,11 | 71,80 | 93,07 | (23,8) | 8) p.p. | (31,4) p.p. | (21,3) p.p. |
| Sales costs | (805) | (924) | (710) | (2657) | (2 171) |  | (13) | 13 | 22 |
| Administraive expenses | (5857) | (5604) | (5222) | (17 207) | (21 752) |  | 5 | 12 | (21) |
| Other operating income | 12 | 23 | 1 | 203 | 144 |  | (50) | 701 | 41 |
| Other operaing cost | (2 102) | (4220) | (856) | (7 165) | (187 167) |  | (50) | 146 | (96) |
| EBIT | (5970) | (2512) | 4561 | (828) | (105 902) |  | 138 | (231) | (92) |
| EBIT margin \% | $(115,16)$ | (23,70) | 34,21 | $(34,04)$ | (93,83) | $(91,5)$ | 5) p.p. | $(149,4)$ p.p. | 59,8 p.p. |
| EBITDA | (5 184) | (2483) | 4585 | (6 197) | (105819) |  | 109 | (213) | (94) |
| EBITDA margin \% | $(100,00)$ | (23,42) | 34,39 | $(24,45)$ | (93,76) | $(76,6)$ | b) p.p. | $(134,4)$ p.p. | 69,3 p.p. |
| Financial income | 223 | 619 | 19 | 673 | 1450 |  | (64) | 1074 | (54) |
| Financial cost | (307) | (1402) | (558) | (1691) | (1374) |  | (78) | (45) | 23 |
| EBT | (6055) | (329) | 4022 | (9645) | (105 826) |  | 84 | (251) | (91) |
| Corporate income tax | - | - | - | - | - |  | - | - | - |
| Net profit(loss) | (6055) | (3295) | 4022 | (9 645) | (105 826) |  | 84 | (251) | (91) |
| Net profit margin \% | $(116,79)$ | $(31,08)$ | 30,16 | $(38,05)$ | (93,77) | $(85,7)$ | 7) p.p. | (147,0) p.p. | 55,7 p.p. |

## Revenue, profit on sales

The main statutory activity of the Company is holding activity consisting in managing of entities belonging to the controlled Capital Group. Operating activity of Arctic Paper Group is conducted through Paper Mills and Pulp Mills, Distribution Companies and Sales Offices.

Sales revenue for the third quarter of 2014 amounted to PLN 5,184 thousand and comprised services rendered for entities belonging to the Group (PLN 4,935 thousand) and interest on loans (PLN 250 thousand). In the same period of the previous year, standalone sales revenue amounted to PLN 13,333
thousand and comprised services rendered to the Group entities (PLN 8,071 thousand), interest on loans (PLN 5,222 thousand) as well as dividends (PLN 40 thousand).

Standalone sales revenue for three quarters of 2014 amounted to PLN 25,347 thousand and comprised services rendered for entities belonging to the Group (PLN 24,437 thousand), interest on loans granted (PLN 770 thousand) and dividends (PLN 140 thousand).

Standalone sales revenue for three quarters of 2013 amounted to PLN 112,861 thousand and comprised services rendered
for entities belonging to the Group (PLN 31,916 thousand), interest on loans granted (PLN 5,790 thousand) and dividends (PLN 75,155 thousand).

Decrease of sales revenue in three quarters of 2014, compared to the analogous period of 2013, results mainly from decrease of revenue from services related to agency for procurement and sales of pulp, and from decrease of dividends received. Lower interest on granted loans results from conversion of a loan granted by the Company to Arctic Paper Investment $A B$ to shares. In connection with the

## Selling expenses

In the third quarter of 2014, the Company recognized PLN 805 thousand of selling expenses (PLN 710 thousand in the third quarter of 2013).

In three quarters of 2014, the Company recognized PLN 2,657 thousand of selling expenses (PLN 2,171 thousand in three quarters of 2013).

## Administrative expenses

In the third quarter of 2014, administrative expenses amounted to PLN 5,857 thousand and were higher compared to the analogous period of the previous year by PLN 635 thousand. Administrative expenses for three quarters of 2014 amounted to PLN 17,207 thousand, compared to PLN 21,752 thousand for the analogous period of 2013.

Administrative expenses of the company include costs of the administration of the Company operation, costs of services provided to companies in the Group and all costs incurred by

## Other operating income and cost

Other operating income amounted to PLN 12 thousand in the third quarter of 2014 which represents an increase by PLN 11 thousand compared to analogous period of 2013. Other operating cost totaled PLN 2,102 thousand in the third quarter of 2014 (PLN 856 thousand in the analogous period of 2013).

In three quarters of 2014, other operating income and cost amounted respectively to PLN +203 thousand and PLN -7,165 thousand, while in the analogous period of 2013 it amounted
conversion, starting from December 2013, interest on this loan has not been calculated.

Interest cost on loans taken in the Group has been presented as operating cost and decreased profit on sales.

In the third quarter of 2014, profit on sales amounted to PLN 2,782 thousand (PLN 11,348 thousand in the third quarter of 2013). Profit on sales for three quarters of 2014 amounted to PLN 18,199 thousand (PLN 105,044 thousand for three quarters of 2013).

Selling expenses are solely related to costs of pulp procurement agency services.
the Company for the purpose of holding company activities. Among them, a significant group of costs can be distinguished that applies only to statutory activities and includes, among others: costs of tax, legal and accounting services, as well as the costs of the Supervisory Board and the Management Board.
respectively to PLN +144 thousand and PLN -187,167 thousand.

High other operating cost in three quarters of 2013 resulted mainly from impairment of loans in Arctic Paper Investment AB, impairment of shares in Arctic Paper Investment GmbH, and impairment of trade receivables in Arctic Paper Investment GmbH and Arctic Paper Moichenwangen GmbH , recorded in this period.

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Management Board's report on the operations of Arctic Paper S.A. Capital Group

Financial income and cost

In the third quarter of 2014, financial income amounted to PLN 223 thousand and was higher compared to financial income achieved in the third quarter of 2013 by PLN 204 thousand.

Financial cost in the third quarter of 2014 amounted to PLN 307 thousand. In the analogous period of 2013 financial cost amounted to PLN 558 thousand.

In three quarters of 2014, financial income and cost amounted respectively PLN +673 thousand and PLN -1,691 thousand, while in the analogous period of 2013 it amounted respectively to PLN $+1,450$ thousand and PLN -1,374 thousand.

## Statement of financial position

Selected items of the standalone balance sheet

|  |  |  |  | Change 30/09/2014 | Change 30/09/2014 <br> 30/09/2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PLN thousands | 30/09/2014 | 31/12/2013 | 30/09/2013 | -31/12/2013 |  |
| Non-current assets | 829581 | 829519 | 886581 | 62 | (57 000) |
| Receivables | 52247 | 45300 | 43401 | 6946 | 8845 |
| Other current assets | 21090 | 21751 | 21542 | (661) | (452) |
| Cash and equivalents | 10778 | 9018 | 4053 | 1760 | 6726 |
| Total assets | 913696 | 905588 | 955577 | 8108 | (41 881) |
| Equity | 680318 | 690044 | 763789 | (9726) | (83 470) |
| Short-term liabilities | 56011 | 37356 | 21643 | 18656 | 34368 |
| Long-term liabilities | 177366 | 178188 | 170145 | (822) | 7221 |
| Total equity and liabilities | 913696 | 905588 | 955577 | 8108 | (41 881) |

As on 30th September 2014 total assets amounted to PLN 913,696 thousand compared to PLN 905,588 thousand as at the end of 2013.

## Non-current assets

As at the end of September 2014 non-current assets represented nearly $90.8 \%$ of total assets which means this share slightly decreased (by 0.8 p.p.) compared to the end of 2013. The main item of non-current assets is shares in subsidiaries. Total value of this item as at the end of the third

## Current assets

Current assets as at the end of September 2014 amounted to PLN 84,114 thousand compared to PLN 76,069 thousand as at the end of 2013. Current assets increased in three quarters

## Equity

Equity amounted to PLN 680,318 thousand as at the end of the third quarter of 2014 compared to PLN 690,044 thousand as at the end of 2013. Equity amounted to $74.5 \%$ of total

## Short-term liabilities

As at the end of September 2014 short-term liabilities amounted to PLN 56,011 thousand (6.1\% of total equity and
quarter of 2014 was PLN 827,189 thousand compared to PLN 822,189 thousand at the end of 2013. The increase of value of shares in subsidiaries resulted from acquisition of $100 \%$ shares in Arctic Paper Deutschland GmbH (PLN 4,977 thousand) and in Arctic Paper Finance AB (PLN 23 thousand).
of 2014, particularly in receivables. As at the end of the third quarter of 2014 current assets represented 9.2\% of total assets compared to $8.4 \%$ as at the end of the previous year.
equity and liabilities as at the end of September 2014 compared to $76.2 \%$ at the end of 2013. Decrease of equity results mainly from net loss in three quarters of 2014.

Consolidated quarterly report for the third quarter of 2014
Management Board's report on the operations of Arctic Paper S.A. Capital Group

Increase of short-term liabilities resulted primarily from increase of pulp orders realized as at the end of the third quarter of Long-term liabilities

Long-term liabilities as at the end of September 2014 amounted to PLN 177,366 thousand (19.4\% of total equity and liabilities) compared to PLN 178,188 thousand (19.7\% of

2014 compared to the end of 2013.
total equity and liabilities) as at the end of 2013. Long-term liabilities changed due to decrease of accruals.

## Cash flows

## Selected items of the standalone cash flow statement

|  | 3Q |  |  | Change \% |  | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2Q | YTD | YTD | 3Q'14/ | YTD'14/ |
| PLN thousand | 2014 | 2014 | 2014 | 2013 | 2Q'14 | YTD'13 |
| Cash flow from operations | 2617 | (4056) | 2761 | 54780 | $(164,5)$ | $(95,0)$ |
| including: |  |  |  |  |  |  |
| EBT | (6055) | (3295) | (9 645) | (105 826) | 83,7 | $(90,9)$ |
| Amortization/depreciation and impairment of non-current assets | 786 | 1622 | 2430 | 194352 | $(51,5)$ | $(98,7)$ |
| $\Delta$ in working capital | 7757 | (337) | 7958 | (31 152) | ( 2402,5 ) | $(125,5)$ |
| Interest and dividend (net) | 225 | (1 425) | 933 | 1332 | $(115,8)$ | $(30,0)$ |
| Other corrections | (96) | (620) | 1084 | (3926) | $(84,5)$ | $(127,6)$ |
| Cash flow investing activities | (3) | 141 | (3) | (22 525) | $(102,2)$ | $(100,0)$ |
| Cash flow financing activities | (293) | (353) | (998) | (58 559) | $(16,9)$ | $(98,3)$ |
| Total Cash Flow | 2321 | (4267) | 1760 | (26 303) | $(154,4)$ | $(106,7)$ |

Cash flows statement presents an increase in cash and cash equivalents in three quarters of 2014 by PLN +1,760 thousand which includes:

- positive cash flows from operating activities in the amount of PLN +2,761 thousand,


## Cash flows from operating activities

In three quarters of 2014, net cash flows from operating activities amounted to PLN $+2,671$ thousand compared to PLN $+54,780$ thousand in the corresponding period of 2013. Receiving the last installment of the loan taken from Arctic

## Cash flows from investing activities

In nine months of 2014, cash flows from investing activities amounted to PLN -3 thousand compared to PLN $-22,525$ thousand in the analogous period of the previous year. The main item of cash flows from investing activities in

## Cash flows from financing activities

Cash flows from financing activities in 2014 amounted to PLN -998 thousand compared to PLN -58,559 thousand in 2013.

■ negative cash flows from investing activities in the amount of PLN -3 thousand,

- negative cash flows from financing activities in the amount of PLN -998 thousand.

Paper Kostrzyn, purposed for repayment of the last portion of bonds, was the main reason for positive cash flows in three quarters of the previous year.

2013 was expenses related to further acquisition of Rottneros $A B$ shares in cash and to the increase of shares in Arctic Paper Investment GmbH.

Cash flows from financing activities in 2013 were influenced by repayment of the last portion of bonds together with interest.

# Relevant information and factors influencing financial results and evaluation of financial standing 

## Key factors affecting the performance results

The Group's operating activity has been historically and will be influenced by the following key factors:

- macroeconomic and other economic factors;
- paper prices;
- prices of pulp for Paper Mills, timber for Pulp Mills and energy prices;
- currency exchange rates fluctuations.


## Macroeconomic and other economic factors

We believe that a number of macro-economic and other economic factors have a material impact on the demand for high-quality paper, and they may also influence the demand for the Group products and our operating results. Those factors include:

- GDP growth;
- net income - as a measure of income and prosperity of the population;
- production capacities - oversupply lingering in the segment of fine papers and decline of margins on paper sales;
- paper consumption;
- technological development.


## Paper prices

Paper prices undergo cyclic changes and fluctuations, depend on global changes in demand and overall macroeconomic and other economic factors, as those indicated above. Prices of paper are also influenced by a number of factors connected with the supply, primarily changes in production capacities at the worldwide and European level.

## Costs of raw materials, energy and transportation

The main elements of the Group's operating expenses are costs of raw materials, energy and transportation. The costs of raw materials include mainly the costs of pulp for Paper Mills, timber for Paper and Pulp Mills and chemical agents used for
paper and pulp production. Our energy costs, historically, include mostly costs of electricity, natural gas, coal and fuel oil. Costs of transportation include the costs of transportation services rendered to the Group mainly by external service providers.

Taking into account the share of these costs in total operating expenses of the Group and the limited possibility of controlling these costs by the Companies, their fluctuations may have a significant impact on Group's profitability.

Part of pulp supplies to our Paper Mills is realized from Pulp Mills of Rottneros. The rest of pulp produced in Pulp Mills is sold to external customers.

## Currency exchange fluctuations

Our operating results are significantly influenced by currency exchange rates fluctuations. In particular, our revenues and costs are expressed in different foreign currencies and are not matched, therefore, the appreciation of currencies in which we incur costs towards currencies in which we generate revenues, will have an adverse effect on our results. We sell our products in all EURO zone countries, the Nordic countries, Poland and UK; therefore, our revenues are to a great extent expressed in EUR, GBP, SEK and PLN, while the revenues of Pulp Mills are primarily dependent on USD. The Group's operating expenses are primarily expressed in USD (pulp costs for Paper Mills), EUR (costs related to pulp for Paper Mills, energy, transportation, chemicals and a majority of costs related to the operations of the Mochenwangen paper mill), PLN (the majority of other costs incurred by the mill in Kostrzyn nad Odra) and

SEK (the majority of other costs incurred by the Munkedal and Grycksbo mills as well as Rottneros and Vallvik pulp mills).

Exchange rates also have an important influence on results reported in our financial statements because of changes in
exchange rates of currencies in which we generate revenues and incur costs, and the currency in which we report our financial results (PLN).

## Unusual events and factors

In the third quarter of 2014 there were no unusual events or factors.

## Impact of changes in Arctic Paper Group's structure on the financial result

In the third quarter of 2014 there were no relevant changes in Arctic Paper Group's structure that would have material influence on the financial result achieved.

## Other material information

## Negotiations with Swedish banks

On 19th March 2014, Arctic Paper S.A. and its subsidiary, Arctic Paper Grycksbo AB, finalized the next stage of negotiations with banks which finance the Issuer's group entities.

As a result of the negotiations, Svenska Handelsbanken AB set the payment term of Arctic Paper Grycksbo AB overdraft on 30th September 2014 and granted Arctic Paper Grycksbo AB a covenant waiver concerning solidity ratio and interest coverage ratio as set in the loan agreement until 30th September 2014.

In connection with the fact that as on 30th September 2014 APG kept covenants, i.e. solidity ratio and interest coverage ratio, determined in a loan agreement with Svenska Handelsbanken AB ("Bank"), the Parties agreed for the original wording of the agreement to be binding. Therefore, APG is obliged to keep the hitherto covenants. The loan agreement provides for an unspecified repayment date of overdraft in APG account with the possibility to give notice regarding termination of the loan agreement in case covenants have not been met on verification date. The next verification date has been scheduled to 31st December 2014.

## Supplies agreement

On 17th June 2014, the Company received an agreement dated 12th June 2014, concluded by and between Arctic Paper S.A. and Fibria International Trade GmbH seated in

Lustenau, Austria ("Supplier"). The subject of the agreement is pulp supplies realized by the Supplier ("Supplies Agreement").

The Supplies Agreement has been concluded for the period of 1st January 2014 - 31st December 2014. Under the Supplies Agreement, the Supplier is obliged to deliver and the Company to receive 90 thousand metric tons of pulp, whereas the parties of the Supplies Agreement allowed the possibility of both increase and decrease of the total delivieries' volume by $10 \%$. Under the Supplies Agreement, the Supplier is obliged to deliver and the Company to receive pulp of total estimated value of PLN 170 million. The price for a metric ton was calculated based on FOEX PIX USD (U.S. dollar) index for Europe and the discounts agreed by the parties of the Supplies Agreement. The Agreement does not provide for penalties and does not include any stipulations of terms and conditions.

## Annex to the loan agreement

On 15th October 2014, Arctic Paper S.A. together with its subsidiaries, i.e. Arctic Paper Kostrzyn S.A., Arctic Paper Investment GmbH and Arctic Paper Mochenwangen GmbH and the consortium of banks ("Financing Banks") consisting of: Bank Pekao S.A., Bank Zachodni WBK S.A. and mBank S.A. concluded the Annex no 5 ("Annex") to the Loan Agreement dated 6th November 2012 ("Loan Agreement").

The Company reported the conclusion of the Loan Agreement and its amendments in annual reports for 2012 and 2013.

By the power of the Annex:

- Financing Banks waived the condition to increase the Issuer's share capital by no less than PLN 50,000,000 and agreed for the Issuer to take a subordinate loan in the amount of app. PLN 42,000,000 (EUR 10,000,000) from the indirect majority shareholder Mr. Thomas Onstad (through a subsidiary of the Issuer) ("Subordinate Loan"). The parties agreed that the funds from the Subordinate Loan shall be transferred to the Issuer no later than 30th October 2014;
- A commitment to assign funds from the Subordinate Loan and from sale of assets to be reinvested in the Issuer's group in the amount up to PLN 60,000,000 was reinforced;
- A commitment of the Issuer to assign funds from the Subordinate Loan and from sale of assets (in the amount of the excess over PLN 60,000,000) for prepayments of liabilities resulting from the Loan Agreement was reinforced;
- Financing Banks agreed for the payment of dividend from Arctic Paper Kostrzyn S.A. to the Issuer, in the amount of $75 \%$ of net profit achieved by Arctic Paper Kostrzyn S.A. in the financial year preceding the dividend payment, on
condition the funds thus received by the Issuer shall be assigned for repayments of liabilities on the grounds of a loan agreement concerning the loan taken by the Issuer from Arctic Paper Kostrzyn S.A.

Other material financing conditions specified in the Loan Agreement remained unchanged.

Collaterals established in the Loan Agreement remained unchanged.

## Subordinated loan

On 27th October 2014, by the agency of Arctic Paper Finance AB , the Company concluded a subordinate loan agreement with Mr. Thomas Onstad, an indirect majority shareholder of the Company. The loan agreement was concluded in connection with the Annex to the loan agreement concluded by and between the Company together with its subsidiaries and a consortium of banks consisting of Bank Pekao S.A., Bank Zachodni WBK S.A. and mBank S.A. dated 15th October 2014 (current report 24/2014 dated 16th October 2014). The amount of the Ioan totaled EUR 10,000 thousand. The loan was concluded on market conditions and its purpose is financing of the Group's operations. According to the agreement, the loan shall be repaid until 30th September 2019. The funds were transferred to the Issuer immediately after the agreement was concluded.

# Factors influencing Arctic Paper Group development 

## Information on market tendencies

## Supplies of fine papers

Supplies of fine papers to the European market in the third quarter of 2014 were slightly lower compared to the analogous period of 2013 by app. $0.4 \%$. Supplies in the segment of uncoated wood-free paper (UWF) were lower by $0.8 \%$, while those in the segment of coated wood-free paper (CWF) remained unchanged.

Compared to the second quarter of 2014, the supplies of fine papers were approximately $2.2 \%$ lower. In the analyzed period, supplies in the segment of uncoated wood-free paper (UWF) were $7.3 \%$ lower, while those in the segment of coated woodfree paper (CWF) were 3.8\% higher.

## Paper prices

In the third quarter of 2014, fine papers prices in Europe remained unchanged or experienced a slight decrease compared to prices at the end of the second quarter of 2014. Average UWF prices remained unchanged, while CWF prices decreased by $0.9 \%$.

Between July and September 2014, UWF prices declared by producers for the selected products and markets of Germany, France, Spain, Italy and United Kingdom, expressed in EUR and GBP remained unchanged. CWF prices in the same period changed from $-1.0 \%$ to $-0.8 \%$.

At the end of the quarter, average prices decreased by app. $2.8 \%$ for UWF and $4.3 \%$ for CWF, compared to the end of the corresponding period of the previous year.

Prices invoiced by Arctic Paper in EUR of comparable products in the segment of uncoated wood-free paper

Supplies of fine papers to the European market in nine months of 2014 were $0.4 \%$ higher than in the corresponding period of 2013. Supplies in the segment of uncoated wood-free paper (UWF) were $1.0 \%$ higher, while those in the segment of coated wood-free paper (CWF) were $0.4 \%$ lower.

In 3Q 2014 Arctic Paper Group paper sales volume was 3.9\% higher than in 2Q 2014 and 2.5\% higher than in the corresponding period of 2013.

Data source: EuroGraph, RISI, Arctic Paper analysis
changed from July to September 2014 by from -1.3\% to $+0.5 \%$, while in the segment of coated wood-free paper by from $-5.6 \%$ to $+2.2 \%$.

Source: For market data - RISI, price changes for chosen markets in Germany, France, Spain, Italy and United Kingdom in local currencies for graphic papers similar to product portfolio of the Arctic Paper Group. Prices are expressed excluding specific rebates for individual clients and they include neither additions nor price reductions in relation to publicly available price lists. Estimated prices for particular month reflect orders made in that month, whereas their deliveries may take place in the future. Because of that, RISI price estimations for a particular month do not reflect real prices by which deliveries are realized buy only express ordering prices. For Arctic Paper products the average invoiced sales prices for all served markets in EUR.

## Pulp prices

At the end of the third quarter of 2014, pulp prices reached a level of USD 931 per ton for NBSK and USD 725 per ton for BHKP. The average pulp price in 3Q 2014 was higher by $7.9 \%$ for NBSK while lower by $8.3 \%$ for BHKP, compared to the corresponding period of the previous year. In the third quarter of 2014, average pulp price was higher by $0.5 \%$ for NBSK and lower by $3.0 \%$ for BHKP, compared to the second quarter of 2014.

The average cost of pulp per ton as calculated for AP Group, expressed in PLN, in 3Q 2014 increased by 1.06\% compared to 2Q 2014 and decreased by 7.2\% compared to 3Q 2013.

## Currency exchange rates

The EUR/PLN exchange rate at the end of the third quarter of 2014 amounted to 4.1755 and was higher by $0.4 \%$ than at the end of the second quarter of 2014 and lower by $1.0 \%$ than at the end of the third quarter of 2013. The average exchange rate in the third quarter of 2014 was slightly higher than in the second quarter of 2014 and amounted to 4.1748, compared to 4.1672 ( $0.2 \%$ ). The average exchange rate in the third quarter of 2014, compared to the corresponding period of the previous year, was $1.7 \%$ lower.

EUR/SEK exchange rate at the end of the third quarter of 2014 amounting to 9.1769 stayed nearly identical with the rate at the end of the second quarter of 2014 (9.1812). However, for this pairing, the average rate in the third quarter of 2014 was $1.7 \%$ higher compared to the second quarter of 2014. The average exchange rate in the third quarter of 2014 was $6.1 \%$ higher than in the corresponding period of 2013.

These changes mean that in the third quarter of 2014 a depreciation of SEK towards EUR occurred, which has a positive impact on financial results of the Group, particularly concerning sales income generated by Swedish mills that are dependent on prices expressed in EUR.

At the end of the third quarter of 2014, USD/PLN rate was $8.2 \%$ higher than at the end of the second quarter of 2014 and amounted to 3.2973. In the third quarter of 2014, the average

The share of pulp costs in cost of paper sales in the third quarter of 2014 amounted to $49 \%$ and was higher compared to the level recorded in 3Q 2014 (47\%).

Arctic Paper Group uses the pulp in the production process according to the following structure: BHKP 64\%, NBSK 18\% and other $18 \%$.

Source: www.foex.fi, Arctic Paper analysis

USD/PLN exchange rate amounted to 3.1498 compared to 3.0382 in the second quarter of 2014, which means a depreciation of PLN by 3.7\%.

At the end of the third quarter of 2014, USD/SEK rate amounted to 7.2468 and was $7.8 \%$ higher than at the end of the second quarter of 2014. The average exchange rate in the third quarter of 2014 amounted to 6.9454 which means an increase by $5.2 \%$ compared to the second quarter of 2014.

Changes of USD/PLN and USD/SEK exchange rates caused the price for a ton of pulp, expressed in PLN and SEK, to increase. It reduced the favorable effect of BHKP pulp price decrease, compared to the price of this material in 2Q 2014.

At the end of September 2014, EUR/USD rate amounted to 1.2663 compared to $1.3654(-7.3 \%)$ at the end of the second quarter of 2014 and to $1.3502(-6.2 \%)$ at the end of September 2013. In the third quarter of 2014, the average exchange rate amounted to 1.3262 compared to 1.3716 $(-3.3 \%)$ in the second quarter of 2014.

Further depreciation of SEK towards EUR had a positive influence of the Group's financial results, mainly due to increase of sales revenue generated in EUR and expressed in SEK. USD appreciating towards PLN and SEK caused higher cost of main raw material in Swedish paper mills and in the paper mill in Kostrzyn.

## Factors influencing the financial results in the perspective of the next quarter

Material factors, which have an impact on the financial results in the perspective of the next quarter, include:

- Demand for fine papers in Europe have an influence on our financial results. Decline of demand for fine papers in Europe (level of orders realized) will unfavorably influence levels of orders to our Paper Mills and, as a result, will have an adverse impact on financial results of the Group.
- The levels of fine papers prices. In particular, the ability to raise the prices of Arctic Paper products in local currencies, in reference to changing supplies/demand in Europe and in connection with exchange rates fluctuations, will have a material influence on the financial results. Paper prices are going to be of particular importance for paper mills of Grycksbo and Mochenwangen, which, in connection with market changes, experience the greatest adverse impact of changes of sales volume, prices, as well as, in case of AP Grycksbo, of exchange rates fluctuations.
- Prices fluctuations of raw materials, including pulp for Paper Mills and electricity for all operational entities. In particular, financial results of Paper Mills may be adversely influenced by increasing pulp prices, particularly BHKP. On the other hand, increasing NBSK prices should positively influence financial results of Pulp Mills. Fluctuations of electricity prices in Sweden may also have a material impact on the results achieved by the Group. In future, such market changes may translate to changes of sales profitability in paper mills of AP Munkedals and AP Grycksbo as well as in pulp mills of Rottneros and Vallvik.
- Currency rates; in particular, the appreciation of PLN and SEK in relation to EUR and GBP, the appreciation of PLN in relation to SEK, and depreciation of PLN and SEK in relation to USD, may have an adverse effect on the financial results. However, our Pulp Mills may benefit from appreciation of USD in relation to SEK.


## Risk factors

In the third quarter of 2014, there were no material changes regarding risk factors, which have been described in details in the halfyearly report for the first half of 2014.

## Supplementary information

Management Board position on the possibility to achieve the projected financial results published earlier The Management Board of Arctic Paper S.A. has not published projections of financial results for 2014.

Changes in Issuer's shareholding or rights to shares of persons managing and supervising Arctic Paper S.A.

$\square$
Statement of changes to the holdings of the Company's shares and rights thereto by managing and supervising personnel

| Managing and supervising personnel | Number of shares or rights thereto as at 14/11/2014 | Number of shares or rights thereto as at $1 / 09 / 2014$ | Change |
| :---: | :---: | :---: | :---: |
| Management Board |  |  |  |
| Wolfgang Lübbert | - | - | - |
| Jacek Łoś | - | - | - |
| Per Skoglund | - | - | - |
| Malgorzata Majewska-Śliwa | - | - | - |
| Michał Sawka | - | - | - |
| Supervisory Board |  |  |  |
| Rolf Olof Grundberg | 12102 | 12102 | - |
| Rune Roger Ingvarsson | - | - | - |
| Thomas Onstad | 5848658 | 5848658 | - |
| Kjell Olsson | N/A | - | - |
| Roger Mattsson | - | N/A | - |
| Dariusz Witkowski | - | - | - |
| Mariusz Grendowicz | - | - | - |

## Information on guarantees

As on 30th September 2014, the Group reported:

- a pledge on movables of Arctic Paper Munkedals $A B$ resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 160,000 thousand;
- a pledge on movables of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 85,000 thousand;
- a pledge on real estate of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 20,000 thousand;
- a pledge on shares of Arctic Paper Grycksbo AB resulting from a factoring contract with Svenska Handelsbanken AB amounting to SEK 163,528 thousand;
- a pledge on shares of Arctic Paper Grycksbo AB resulting from an agreement with FPG in favor of mutual
life insurance company PRI in the amount of SEK 50,000 thousand;
- a contingent liability on the grounds of a guarantee for FPG in favor of mutual life insurance company FRI in the amount of SEK 1,483 thousand in Arctic Paper Grycksbo AB and of SEK 711 thousand in Arctic Paper Munkedals $A B ;$

■ a pledge on real estate of Arctic Paper Munkedals $A B$ resulting from an agreement with FPG in favor of mutual life insurance company PRI in the amount of SEK 50,000 thousand;

- a limit of liabilities under factoring contract in Arctic Paper Munkedals set to SEK 134,482 thousand;
- a contingent liability of Arctic Paper Munkedals AB on the grounds of a guarantee for Kalltorp Kraft HB liabilities in the amount of SEK 2,722 thousand;
- mortgages on Kalltorp Kraft HB real estate in the amount of SEK 8,650 thousand;
- a bank guarantee in favor of Skatteverket Ludvika in the amount of SEK 135 thousand;
- a guarantee on the bank account of Arctic Paper Mochenwangen GmbH on the grounds of employee benefits in the amount of EUR 257 thousand;
- a guarantee in favor of Cartiere del Garda S.P.A - paper supplier for Distribution Companies (Arctic Paper Sweden AB, Arctic Paper Denmark A/S, Arctic Paper Norge AS) in the total amount of EUR 900 thousand;

■ a guarantee in favor of WBW GmbH \& Co.KG - a supplier of machines for Arctic Paper Mochenwangen GmbH in the amount of EUR 300 thousand;

- guarantees granted by the companies of Rottneros Group in the total amount of SEK 3,000 thousand,
- pledges on shares of Rottneros Group subsidiaries in the amount of SEK 245,000 thousand;
- a guarantee in favor of Södra Cell International AB, the supplier of pulp, in the amount of SEK 12,000 thousand,
■ a pledge on 39,900,000 Rottneros $A B$ shares resulting from a loan agreement for the amount of EUR 4,000 thousand, concluded by and between Arctic Paper S.A. and Mr. Thomas Onstad.

Moreover, the following collaterals securing the loan agreement (Arctic Paper Kostrzyn S.A. as the Borrower, Arctic Paper S.A. who acceded, by way of cumulative accession, to the Borrower's debt, as well as Arctic Paper Investment GmbH and Arctic Paper Mochenwangen GmbH as Guarantors, concluded a loan agreement with Bank Pekao S.A., Bank Zachodni WBK S.A. and BRE Bank S.A. as Lenders) dated 6th November 2012 were established:

■ pledges on shares of Arctic Paper Kostrzyn S.A., shares of Arctic Paper Investment GmbH, Arctic Paper Mochenwangen GmbH and on shares of holding companies in Germany;

- pledges on bank accounts of all companies;
- mortgages on real estate of Arctic Paper Kostrzyn S.A.;
- land debt on real estate of Arctic Paper Mochenwangen GmbH;
- pledge on components of assets of Arctic Paper Kostrzyn S.A.;
- lien of property as security in Arctic Paper Mochenwangen GmbH;
- cession of rights under insurance policy;
- cession of receivables under loan agreements within the Group (Arctic Paper Kostrzyn S.A. and Arctic Paper Investment GmbH);
■ submission to enforcement on the basis of art. 97 banking law (separate in favor of each bank) - Arctic Paper Kostrzyn S.A and Arctic Paper S.A.

As on 30th June 2014, Arctic Paper Mochenwangen GmbH has a contingent liability in the amount of EUR 7,489 thousand connected with exercising the benefit of lowered electricity costs in 2012 and 2013. Lower charges for electricity had been offered by German state authorities on the grounds of support granted to companies which used renewable sources of energy. The European Union considered if such help is compliant with EU law. On 1st August 2014 the legality of German Government actions was approved by EU organs, therefore the contingent liability of Arctic Paper Mochenwangen GmbH expired.

## Significant off-balance sheet items

Information regarding off-balance sheet items is included in consolidated financial statements.
Information on court and arbitration proceedings and proceedings pending before public administrative authorities

During the period covered by this report, Arctic Paper S.A. and its subsidiaries were not a party to any proceedings pending before a court, arbitration or public administrative authority, the
unit or joint value of which would equal or exceed 10\% of the Company's equity.

Information on transactions with related parties executed on non-market terms and conditions
During the period covered by this report, Arctic Paper S.A. and its subsidiaries did not execute any significant transactions with related entities on non-market terms and conditions.

Signatures of the Members of the Management Board

| Position | Name and surname | Date | Signature |
| :--- | :--- | :--- | :--- |
| President of the Management Board <br> Chief Executive Officer | Wolfgang Lübbert | 14 November 2014 |  |
| Member of the Management Board <br> Chief Financial Officer | Malgorzata Majewska-Śliwa | 14 November 2014 |  |



Condensed quarterly consolidated financial statements for the nine months' period ended 30th September 2014

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## Consolidated financial statements and selected financial data

Selected consolidated financial data

|  | For the period from 01.01.2014 <br> to 30.09.2014 PLN'000s | For the period from 01.01.2013 <br> to 30.09.2013 PLN'000s | For the period from 01.01.2014 <br> to 30.09.2014 EUR'000s | For the period from 01.01.2013 <br> to 30.09.2013 EUR'000s |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | 2343594 | 2370007 | 561216 | 564103 |
| Operating proft (loss) | 97251 | (101 881) | 23288 | (24 250) |
| Profit (loss) before tax | 70353 | (125 018) | 16847 | (29 756) |
| Profit (loss) from continuing operations | 56765 | (113 223) | 13593 | (26 949) |
| Profit (loss) for the period | 56765 | $(113$ 223) | 13593 | $(26949)$ |
| Profit (loss) for the period attributable to equity holders of the parent | 39684 | (102 695) | 9503 | (24 443) |
| Net operating cash flow | 178983 | (24 478) | 42861 | (5 826) |
| Net investing cash flow | (38 267) | (76 521) | (9 164) | (18213) |
| Net financing cash flow | (119 901) | 16744 | (28713) | 3985 |
| Net change in cash and cash equivalents | 20814 | (84 255) | 4984 | $(20054)$ |
| Weighted av erage number of shares | 69287783 | 68776295 | 69287783 | 68776295 |
| Weighted av erage diluted number of shares | 69287783 | 68776295 | 69287783 | 68776295 |
| EPS (in PLN/EUR) | 0,57 | $(1,49)$ | 0,14 | $(0,36)$ |
| Diluted EPS (in PLN/EUR) | 0,57 | $(1,49)$ | 0,14 | $(0,36)$ |
| Average PLN/EUR rate* |  |  | 4,1759 | 4,2014 |
|  | $\begin{array}{r} \text { As at } 30 \\ \text { September } 2014 \end{array}$ | $\begin{array}{r} \text { As at } \\ 1 \text { December } 2013 \end{array}$ | $\begin{array}{r} \text { As at } 30 \\ \text { September } 2014 \end{array}$ | $\begin{array}{r} \text { As at } \\ 1 \text { December } 2013 \end{array}$ |
|  | PLN'000s | PLN'000s | EUR'000s | EUR'000s |
| Assets | 1766464 | 1784458 | 423055 | 430280 |
| Long-term liabilities | 388076 | 428151 | 92941 | 103239 |
| Short-term liabilities | 658648 | 684774 | 157741 | 165117 |
| Equity | 719740 | 671532 | 172372 | 161924 |
| Share capital | 69288 | 69288 | 16594 | 16707 |
| Number of shares | 69287783 | 69287783 | 69287783 | 69287783 |
| Diluted number of shares | 69287783 | 69287783 | 69287783 | 69287783 |
| Book value per share (in PLN/EUR) | 10,39 | 9,69 | 2,49 | 2,34 |
| Diluted book value per share (in PLN/EUR) | 10,39 | 9,69 | 2,49 | 2,34 |
| Declared or paid dividend (in PLN/EUR) | - | - | - | - |
| Declared or paid dividend per share (in PLN/EUR) | - | - | - | - |
| PLN/EUR rate at the end of the period** | - | - | 4,1755 | 4,1472 |

[^0]
## Consolidated income statement

|  | 3 months period ended 30 September 2014 | 9 months period ended 30 September 2014 | 3 months period ended 30 September 2013 | 9 months period ended ptember 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |
| Sales of products | 785219 | 2343594 | 784000 | 2370007 |
| Revenues | 785219 | 2343594 | 784000 | 2370007 |
| Cost of sales | (652 732) | (2006 703) | (704 091) | (2 208042 ) |
| Gross profit (loss) on sales | 132487 | 336891 | 79910 | 161965 |
| Selling and distribution expenses | (71 655) | (217 843) | (74 166) | (227 759) |
| Administrative expenses | (15 687) | (52 546) | (16 130) | (56 399) |
| Other operating income | 14570 | 49062 | 8955 | 41593 |
| Other operating expenses | (6008) | (18312) | (5614) | (21 282) |
| Operating profit / (loss) | 53708 | 97251 | (7046) | (101 881) |
| Financial income | (133) | 876 | (1856) | 886 |
| Financial costs | (11 183) | (27 774) | (7 181) | (24 023) |
| Profit / (loss) before tax | 42393 | 70353 | (16 082) | (125 018) |
| Income tax | (8011) | (13 588) | 791 | 11795 |
| Net profit (loss) for the period from continuing operations | 34382 | 56765 | (15 291) | (113 223) |
| Discontinued operations |  |  |  |  |
| Profit (loss) for the period from discontinued operations | - | - - | - - |  |
| Net proft (loss) for the period | 34382 | 56765 | (15 291) | (113 223) |
| Attributable to: |  |  |  |  |
| Equity holders of the parent | 25587 | 39684 | (12 191) | (102 695) |
| Non-controlling interest | 8794 | 17080 | (3 100) | (10 528) |
|  | 34382 | 56765 | (15 291) | (113 223) |
| Earnings per share: <br> - basic from the profit (loss) for the period |  |  |  |  |
| - basic from the profit (loss) from continuing operations |  |  |  |  |
| - diluted from the proft (loss) for the period attributable to equity holders of the parent | 0,37 | 0,57 | $(0,18)$ | $(1,49)$ |
| - diluted from the proft (loss) from the continuing operations attributable to equity holders of the parent | 0,37 | 0,57 | $(0,18)$ | $(1,49)$ |

Consolidated statement of comprehensive income

|  | 3 months period ended 30 September 2014 (unaudited) | 9 months period ended 30 September 2014 (unaudited) | 3 months period ended 30 September 2013 (unaudited) | 9 months period ended 30 September 2013 (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
| Net profit / (loss) for the period | 34382 | 56765 | (15 291) | (113 223) |
| Items to be recognized in profitloss in future periods: |  |  |  |  |
| Exchange difference on translation of foreign operations | 1531 | (13 570) | (8 121) | 9996 |
| Deferred tax on items recognized directly in equity | (1 387) | (1570) | (2804) | (1059) |
| Valutation of derivatives | 6550 | 7620 | 14519 | 5594 |
| Items not to be recognized in profitloss in future periods: |  |  |  |  |
| Actuarial gains/ losses |  | (1037) |  | (334) |
| Other comprehensive income | 6694 | (856) | 3594 | 14198 |
| Total comprehensive income | 41076 | 48209 | (11 696) | (99 025) |
| Total comprehensive income attributable to: |  |  |  |  |
| Equity holders of the parent | 30595 | 33943 | (8320) | (94 164) |
| Non-controlling interest | 10480 | 14266 | (3377) | (4861) |

Consolidated balance sheet

|  | $\begin{array}{r} \text { As at } \\ 30 \text { September } 2014 \\ \text { (unaudited) } \end{array}$ | As at 30 June 2014 (unaudited) | $\begin{array}{r} \text { As at } \\ 31 \text { December 2013 } \\ \text { (audited) } \end{array}$ | $\begin{array}{r} \text { As at } \\ 30 \text { September } 2013 \\ \text { (unaudited) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 742194 | 753921 | 790779 | 847254 |
| Investment property | 3559 | 11181 | 11181 | 10542 |
| Intangible assets | 51360 | 48419 | 49379 | 61885 |
| Shares in joint arrangements | 4936 | 4917 | 5093 | 5168 |
| Other financial assets | 1160 | 1156 | 1155 | 1168 |
| Other non-financial assets | 1107 | 2462 | 1174 | 1276 |
| Deferred tax asset | 44125 | 48359 | 65891 | 63141 |
|  | 848441 | 870414 | 924650 | 990433 |
| Current assets |  |  |  |  |
| Inventories | 358809 | 351228 | 397373 | 368436 |
| Trade and other receivables | 389970 | 379552 | 319784 | 355744 |
| Corporate income tax receivables | 13095 | 11050 | 9064 | 16822 |
| Other non-financial assets | 18241 | 17613 | 13868 | 32171 |
| Other financial assets | - | - | 1685 | 1773 |
| Cash and cash equivalents | 137908 | 95216 | 118033 | 103884 |
|  | 918023 | 854658 | 859808 | 878830 |
| TOTAL ASSETS | 1766464 | 1725072 | 1784458 | 1869263 |
| LIABILITIES |  |  |  |  |
| Equity and liabilities |  |  |  |  |
| Equity attributable to equity holders of the parent company |  |  |  |  |
| Share capital | 69288 | 69288 | 69288 | 69288 |
| Share premium | 472748 | 472748 | 652659 | 652659 |
| Other reserves | 136532 | 132481 | 132697 | 141654 |
| Foreign currency translation | 9592 | 8635 | 18132 | 30673 |
| Retained earnings / Accumulated (unabsorbed) losses | (138457) | (164 044) | (357 015) | (333 062) |
| Non-controlling interest | 170038 | 159558 | 155772 | 163122 |
| Total equity | 719740 | 678665 | 671532 | 724334 |
| Non-current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 220177 | 228347 | 245438 | 16865 |
| Provisions | 80081 | 78782 | 79455 | 91201 |
| Other financial liabilities | 37747 | 41267 | 44939 | 43409 |
| Deferred tax liabilities | 22751 | 19309 | 28979 | 46722 |
| Accruals and deferred income | 27320 | 27994 | 29340 | 30023 |
|  | 388076 | 395698 | 428151 | 228221 |
| Current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 71393 | 132267 | 142430 | 380529 |
| Provisions | 3521 | 6193 | 3086 | 6611 |
| Other financial liabilities | 74228 | 68791 | 77502 | 71101 |
| Trade and other payables | 428536 | 363548 | 365932 | 333941 |
| Income tax payable | 970 | 888 | 1335 | 298 |
| Accruals and deferred income | 80000 | 79021 | 94489 | 124227 |
|  | 658648 | 650708 | 684774 | 916708 |
| TOTAL LIABILITIES | 1046724 | 1046406 | 1112925 | 1144929 |
| TOTAL EQUITY AND LIABILITIES | 1766464 | 1725072 | 1784458 | 1869263 |

## Consolidated cash flow statement

|  | 3 months period ended 30 September 2014 (unaudited) | 9 months period ended 30 September 2014 (unaudited) | 3 months period ended 30 September 2013 (unaudited) | $\begin{array}{r} 9 \text { months } \\ \text { period ended } \\ 30 \text { September } \\ 2013 \\ \text { (unaudited) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |  |
| Profit (loss) before taxation | 42393 | 70353 | (16 082) | (125 018) |
| Adjustments for: |  |  |  |  |
| Amorization/depreciation | 28844 | 86510 | 30595 | 94495 |
| Impairment of non-financial assets | - | - | - | 66650 |
| Foreign exchange differences | 1313 | 4752 | 7669 | 2031 |
| Net interest and dividends | 7185 | 22653 | 7345 | 22845 |
| Gain/loss from investing activities | (2 232) | (4 148) | 66 | 216 |
| Increase / decrease in receivables and other non-financial assets | (858) | (78 530) | 7016 | (14 820) |
| Increase / decrease in inventories | (6920) | 30935 | 45979 | 50526 |
| Increase / decrease in pay ables except for loans, borrowings and bonds | 64052 | 72159 | (40 775) | (100 855) |
| Change in accruals and prepayments | (609) | (19 629) | (16 625) | (13 802) |
| Change in provisions | (1753) | 2948 | 1460 | (4937) |
| Income tax paid | (3121) | (4 649) | 1135 | (7366) |
| Derecognition of emission rigths to CO 2 identified in a business combination | 195 | (190) | (643) | 771 |
| Certificates of cogeneration | (3096) | (3224) | 1011 | 4672 |
| Other | (3) | (958) | 17 | 115 |
| Net cash flow from operating activities | 117661 | 178983 | 28167 | (24 478) |
| Cash flow from investing activities |  |  |  |  |
| Proceeds from sale of property, plant and equipment and intangibles | 9827 | 11765 | 3 | 43 |
| Purchase of property, plant and equipment and intangible assets | (15 377) | (50 033) | (26916) | (70 438) |
| Acquisition of non-controlling interest | - | - | - | (6 126) |
| Net cash flow from investing activities | ( 5550 ) | (38 267) | (26 913) | $(76521)$ |
| Cash flow from financing activities |  |  |  |  |
| Change in bank overdrafts | (61 518) | (68 904) | (8087) | 31277 |
| Repay ment of finance lease liabilities | (674) | (2083) | (692) | (5054) |
| Proceeds from other financial liabilities | (3492) | 5021 | (10 851) | 26656 |
| Repay ment of other finance liabilities | 12478 | (5072) | (256) | (1603) |
| Proceeds from loans, borrowings | (0) | (0) | 16865 | 16865 |
| Repayment of loans, borrowings and bonds | (8746) | (26 208) | (8776) | (26 360) |
| Interest paid | (7 185) | (22 655) | (7233) | (25037) |
| Net cash flow from financing activities | (69 137) | (119 901) | (19 031) | 16744 |
| Net increase/(decrease) in cash and cash equivalents | 42974 | 20814 | (17 776) | (84 255) |
| Net foreign exchange differences | (283) | (939) | (12917) | (14571) |
| Cash and cash equivalents at the beginning of the period | 95216 | 118033 | 134578 | 202710 |
| Cash and cash equivalents at the end of the period | 137908 | 137908 | 103884 | 103884 |

Consolidated statement of changes in equity
Attributable to equity holders of the parent company

|  | Share capital | Share premium | Translation reserve | Other reserves | Retained earnings (losses) | Total | Non-controlling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2014 | 69288 | 652659 | 18132 | 132697 | (357 015) | 515760 | 155772 | 671532 |
| Net profit (loss) for the period | - | - | - | - | 39684 | 39684 | 17080 | 56765 |
| Other comprehensive income | - | - | $(8539)$ | 3835 | (1037) | (5741) | (2815) | (8556) |
| Total comprehensive income | - | - | $(8539)$ | 3835 | 38647 | 33943 | 14266 | 48208 |
| Profit distribution | - | (179 911) | - | - | 179911 | - | - | - |
| As at 30 September 2014 (unaudited) | 69288 | 472748 | 9592 | 136532 | (138 457) | 549703 | 170038 | 719740 |

Attributable to equity holders of the parent company

|  | Share capital | Share premium | Translation reserve | Other reserves | Retained earnings (losses) | Total | Non-controlling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2013 | 55404 | 580875 | 26312 | 189688 | (245 859) | 606419 | 223067 | 829487 |
| Net profit (loss) for the y ear | - | - | - | - | (132 266) | (132 266) | (19 887) | (152 153) |
| Other comprehensive income | - | - | (8 180) | (4 455) | 11445 | (1 190) | (2 309) | (3 499) |
| Total comprehensive income | - | - | (8 180) | (4 455) | (120 820) | (133 456) | (22 196) | (155 651) |
| Registration of shares issued in 2012 | 10741 | 54242 | - | (64 983) | - | - | - | - |
| Acqusition of non-controlling interest | 3143 | 16460 | - | - | 29353 | 48956 | (55 084) | (6 128) |
| Profit distribution | - | 1082 |  | 12447 | (13 529) | - | - | - |
| Sales of non-controlling interest | - |  | - | - | (6 160) | (6 160) | 9985 | 3825 |
| As at 31 December 2013 (audited) | 69288 | 652659 | 18132 | 132697 | (357 015) | 515760 | 155772 | 671532 |

Attributable to equity holders of the parent company

|  | Share capital | Share premium | Translation reserve | Other reserves | Retained earnings (losses) | Total | Non-controlling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2013 | 55404 | 580875 | 26312 | 189688 | (245 859) | 606419 | 223067 | 829487 |
| Net proft (loss) for the period | - | - | - | - | (102 695) | (102 695) | (10 528) | (113 223) |
| Other comprehensive income | - | - | 4361 | 4502 | (332) | 8531 | 5667 | 14198 |
| Total comprehensive income | - | - | 4361 | 4502 | (103 027) | (94 164) | $(4861)$ | (99 025) |
| Registration of shares issued in 2012 | 10741 | 54242 | - | (64 983) | - | - | - | - |
| Acqusition of non-controlling interest | 3143 | 16460 | - | - | 29353 | 48956 | (55 084) | (6 128) |
| Profit distribution/ Div idend pay ment | - | 1082 | - | 12447 | (13 529) | - | - | - |
| As at 30 September 2013 (unaudited) | 69288 | 652659 | 30673 | 141654 | (333 062) | 561212 | 163122 | 724333 |

## Standalone financial statements and selected financial data

## Selected standalone financial data

|  | For the period from 01.01.2014 <br> to 30.09.2014 PLN 000's | For the period from 01.01.2013 <br> to 30.09 .2013 PLN 000's | For the period from 01.01.2014 <br> to 30.09 .2014 EUR 000's | For the period from 01.01.2013 <br> to 30.09 .2013 <br> EUR 000's |
| :---: | :---: | :---: | :---: | :---: |
| Revenues | 25347 | 112861 | 6070 | 26863 |
| Operating profit (loss) | (8628) | $(105902)$ | (2066) | (25 207) |
| Proft (loss) before tax | (9645) | (105 826) | (2310) | (25 188) |
| Profit (loss) from continuing operations | (9645) | (105 826) | (2310) | (25 188) |
| Profit (loss) for the period | (9645) | (105 826) | (2310) | (25 188) |
| Net operating cash flow | 2761 | 54780 | 661 | 13039 |
| Net investment cash flow | (3) | (22 525) | (1) | (5 361) |
| Net financial cash flow | (998) | (58559) | (239) | (13938) |
| Net change in cash and cash equivalents | 1760 | $(26303)$ | 421 | $(6261)$ |
| Weighted av erage number of shares | 69287783 | 68776295 | 69287783 | 68776295 |
| Weighted av erage diluted number of shares | 69287783 | 68776295 | 69287783 | 68776295 |
| EPS (in PLN/EUR) | $(0,14)$ | $(1,54)$ | $(0,03)$ | $(0,37)$ |
| Diluted EPS (in PLN/EUR) | $(0,14)$ | $(1,54)$ | $(0,03)$ | $(0,37)$ |
| Average PLN/EUR rate* |  |  | 4,1759 | 4,2014 |


|  | As at 30 As at <br> September 201431 December 2013  |  | As at 30 As at <br> September 201431 December 2013  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | PLN 000's | PLN 000's | EUR 000's | EUR 000's |
| Assets | 913696 | 905588 | 218823 | 218361 |
| Long-term liabilities | 177366 | 178188 | 42478 | 42966 |
| Short-term liabilities | 56011 | 37356 | 13414 | 9007 |
| Equity | 680318 | 690044 | 162931 | 166388 |
| Share capital | 69288 | 69288 | 16594 | 16707 |
| Number of shares | 69287783 | 69287783 | 69287783 | 69287783 |
| Diluted number of shares | 69287783 | 69287783 | 69287783 | 69287783 |
| Book value per share (in PLN/EUR) | 9,82 | 9,96 | 2,35 | 2,40 |
| Diluted book value per share (in PLN/EUR) | 9,82 | 9,96 | 2,35 | 2,40 |
| Declared or paid dividend (in PLN/EUR) | - | - | - | - |
| Declared or paid dividend per share (in PLN/EUR) | - | - | - | - |
| PLN/EUR rate at the end of the period** |  |  | 4,1755 | 4,1472 |

*     - Items of the income statement and the cash flow statement are converted at the exchange rate, which is the arithmetic mean of average rates announced by the NBP during the period to which presented data relates.
** - Items of balance sheet and book value per share were converted at the average exchange rate announced by the NBP and prevailing at the balance sheet date.


## Standalone income statement

|  | 3 months period ended 30 September 2014 (unaudited) | 9 months period ended 30 September 2014 (unaudited) | 3 months period ended 30 September 2013 (unaudited) | 9 months period ended 30 September 2013 (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |
| Sales of services | 4935 | 24437 | 8071 | 31916 |
| Interest income | 250 | 770 | 5222 | 5790 |
| Dividends | - | 140 | 40 | 75155 |
| Revenues | 5184 | 25347 | 13333 | 112861 |
| Cost of interest to subsidiaries | (2402) | (7 148) | (1986) | (7817) |
| Gross profit on sales | 2782 | 18199 | 11348 | 105044 |
| Other operaing income | 12 | 203 | 1 | 144 |
| Selling and distribution costs | (805) | (2657) | (710) | (2 171) |
| Administrative expenses | (5857) | (17 207) | (5222) | (21 752) |
| Other operating expenses | (2 102) | (7 165) | (856) | (187 167) |
| Operating profit / (loss) | (5970) | (828) | 4561 | $(105902)$ |
| Finance income | 223 | 673 | 19 | 1450 |
| Finance costs | (307) | (1691) | (558) | (1374) |
| Profit / (loss) before tax | (6055) | (9645) | 4022 | $(105826)$ |
| Income tax | - | - | - | - |
| Net profit (loss) for the period from continuing operations | (6055) | (9645) | 4022 | (105 826) |
| Discontinued operations |  |  |  |  |
| Profit (loss) for the period from discontinued operations | - | - | - | - |
| Net profit (loss) for the period | (6055) | (9645) | 4022 | $(105826)$ |
| Earnings per share: |  |  |  |  |
| - basic from the profit (loss) for the period | $(0,09)$ | $(0,14)$ | 0,06 | $(1,54)$ |
| - basic from the profit (loss) from continuing operations for the period | $(0,09)$ | $(0,14)$ | 0,06 | $(1,54)$ |

Standalone statement of comprehensive income

|  | 3 months period ended 30 September 2014 (unaudited) | > 9 months period ended 30 September 2014 (unaudited) | 3 months period ended 30 September 2013 (unaudited) | 9 months period ended 30 September 2013 (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
| Net proft (loss) for the period | (6055) | (9645) | 4022 | (105 826) |
| Other comprehensive income |  |  |  |  |
| Items to be recognized in profitloss in future periods: |  |  |  |  |
| Exchange difference on translation of foreign operations | (44) | 284 | 149 | (188) |
| Total net other comprehensive income | (44) | 284 | 149 | (188) |
| Total comprehensive income for the period | (6099) | (9361) | 4171 | (106 013) |

Standalone balance sheet

|  | As at <br> 30 September 2014 <br> (unaudited) | As at 30 June 2014 (reviewed) | As at <br> 31 December 2013 <br> (audited) | As at 30 September 2013 (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 327 | 353 | 263 | 291 |
| Intangible assets | 1319 | 1320 | 1321 | 1322 |
| Investment in subsidiaries, associates and joint ventures | 827189 | 827166 | 822189 | 884103 |
| Other non-financial assets (non-currento | 745 | 742 | 5745 | 865 |
|  | 829581 | 829580 | 829519 | 886581 |
| Current assets |  |  |  |  |
| Trade and other receivables | 51966 | 37528 | 44489 | 41917 |
| Income tax receivables | 281 | 235 | 811 | 1484 |
| Other financial assets | 20425 | 20865 | 21142 | 20609 |
| Other non-financial assets | 665 | 741 | 609 | 932 |
| Cash and cash equivalents | 10778 | 8458 | 9018 | 4053 |
|  | 84115 | 67826 | 76069 | 68996 |
| TOTAL ASSETS | 913696 | 897406 | 905588 | 955577 |
| EQUITY AND LIABILITIES |  |  |  |  |
| Equity attributable to equity holders of the parent company |  |  |  |  |
| Share capital | 69288 | 69288 | 69288 | 69288 |
| Share premium | 472752 | 472752 | 652662 | 652662 |
| Other reserves | 147871 | 147871 | 147871 | 147871 |
| Foreign currency translation | 476 | 520 | 192 | (148) |
| Retained earnings / Accumulated (unabsorbed) losses | (10 069) | (3648) | (179 968) | (105 884) |
| Total equity | 680318 | 686783 | 690044 | 763789 |
| Non-current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 175541 | 175483 | 175428 | 167795 |
| Provisions | 710 | 707 | 733 | 845 |
| Deferred tax liabilities | 1 | 1 | 1 | 1 |
| Other non-current liabilities | 62 | 62 | - | - |
| Accruals and deferred income | 1051 | 1212 | 2026 | 1504 |
|  | 177366 | 177466 | 178188 | 170145 |
| Current liabilities |  |  |  |  |
| Interest-bearing loans, borrowings and bonds | 7259 | 4857 | 114 | 6055 |
| Trade payables | 45622 | 25256 | 33523 | 12191 |
| Other current liabilities | 1159 | 1245 | 1170 | 814 |
| Accruals and deferred income | 1971 | 1799 | 2548 | 2584 |
|  | 56011 | 33157 | 37356 | 21643 |
| TOTAL LIABILITIES | 233378 | 210623 | 215544 | 191788 |
| TOTAL EQUITY AND LIABILITIES | 913696 | 897406 | 905588 | 955577 |

## Standalone cash flow statement

|  | $\begin{array}{r} 3 \text { months } \\ \text { period ended } \\ 30 \text { September } \\ 2014 \\ \text { (unaudited) } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { period ended } \\ 30 \text { September } \\ 2014 \\ \text { (unaudited) } \end{array}$ | $\begin{array}{r} 3 \text { months } \\ \text { period ended } \\ 30 \text { September } \\ 2013 \\ \text { (unaudited) } \end{array}$ | $\begin{array}{r} 9 \text { months } \\ \text { period ended } \\ 30 \text { September } \\ 2013 \\ \text { (unaudited) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |  |
| Profit (loss) before taxation | (6055) | (9645) | 4022 | (105 826) |
| Adjustments for: |  |  |  |  |
| Depreciation | 29 | 82 | 24 | 78 |
| Gain / (loss) from foreign exchange differences | (35) | 292 | 150 | (192) |
| Impairment of non-current assets | 756 | 2348 | - | 194274 |
| Net interest and dividends | 225 | 933 | 331 | 1332 |
| Gain/loss from investing activities | - | - | 2 | 2 |
| Increase / decrease in receivables and other non-financial assets | (7869) | (2499) | (867) | (12 128) |
| Increase / decrease in pay ables ex cept for loans, borrowings and bonds | 15563 | 12088 | (12 132) | (17 712) |
| Change in accruals and prepayments | 60 | (1608) | (763) | (1312) |
| Change in provisions | 3 | (22) | (13) | 18 |
| Income tax paid | (46) | 530 | (351) | 338 |
| Increase / decrease in loans to subsidiaries | 359 | 636 | (2338) | (4092) |
| Payments within the tax group | (374) | (374) | - | - |
| Net cash flow from operaing activities | 2617 | 2761 | (19736) | 54780 |
| Cash flow from investing activities |  |  |  |  |
| Proceeds from sales of property, plant and equipment and intangibles | 20 | 20 | 3 | 3 |
| Purchase of property, plant and equipment and intangible assets | - | - | (5) | (51) |
| Acquisation of shares in subsidiary | (23) | (23) | - | (7804) |
| Increse of shares in subsidiaries | - | - | - | (14673) |
| Net cash flow from investing activities | (3) | (3) | (2) | (22 525) |
| Cash flow from financing activities |  |  |  |  |
| Repay ment of bonds | - | - | - | (71 900) |
| Repay ment of finance lease liabilities | (41) | (41) | - | - |
| Proceeds from loans and borrowings | - | - | 16865 | 16865 |
| Interest paid | (190) | (957) | (218) | (3 524) |
| Other | (62) | - | - | - |
| Net cash flow from financing activities | (293) | (998) | 16647 | $(58559)$ |
| Net increase/(decrease) in cash and cash equivalents | 2321 | 1760 | (3090) | (26 303) |
| Cash and cash equivalents at the beginning of the period | 8458 | 9018 | 7142 | 30356 |
| Cash and cash equivalents at the end of the period | 10778 | 10778 | 4053 | 4053 |

## Standalone statement of changes in equity

|  | Share capital | Share premium | Translation reserve | Retained earmings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Other reserves | (losses) | Total equity |
| As at 1 January 2013 | 69288 | 652662 | 192 | 147871 | (179 968) | 690044 |
| Profit for the period | - | - | - | - | (9645) | (9645) |
| Other comprehensive income | - | - | 284 | - | - | 284 |
| Total comprehensive income | - | - | 284 | - | (9645) | (9361) |
| Proft distribution | - | (179 910) | - | - | 179910 |  |
| Payments within the tax group | - | - | - | - | (366) | (366) |
| As at 30 September 2014 (unaudited) | 69288 | 472752 | 476 | 147871 | (10069) | 680318 |


|  | Share <br> capital | Share <br> premium | Translation <br> reserve | Other reserves | Retained eamings <br> (losses) | Total equity |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| As at 1 January 2013 | 55404 | 580878 | 40 | 200407 | 13471 | 850198 |
| Profit for the year | - | - | - | - | $(179910)$ | $(179910)$ |
| Other comprehensive income | - | - | 152 | - | - | 152 |
| Total comprehensive income | - | - | 152 | - | $(179910)$ | $(179758)$ |
| Issuance of shares | 13884 | 70702 | - | $(64983)$ | - | 19603 |
| Proft distribution | - | 1082 |  | 12447 | $(13529)$ | - |
| As at 31 December 2013 (audited) | 69288 | 652662 | 192 | 147871 | $(179968)$ | 690044 |


|  | Share <br> capital | Share <br> premium | Translation <br> reserve | Retained earnings <br> (losses) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other reserves |  |  |  |  |

## Additional explanatory notes

## 1. General information

Arctic Paper Group is the second largest, in terms of production volume, European producer of bulky book paper, offering the widest range of products in this segment and one of the leading producers of high-quality graphic paper in Europe. We produce many types of wood-free coated and uncoated paper, as well as wood-containing uncoated paper for printing houses, paper distributors, publishers of books and periodicals and advertising industry. At the day of publication of this report, Arctic Paper Group employs app. 1,800 people in four paper mills and fifteen companies involved in the distribution and sale of paper as well as in two pulp companies, a purchasing office and a company dealing in production of food packaging. Our paper mills are located in Poland, Sweden and Germany and have a combined capacity of more than 800,000 tons of paper annually. Our pulp mills are located in Sweden and have aggregated production capacities of 410,000 tons of pulp annually. The Group has three distribution companies engaged in sales, distribution and marketing of the products offered by the Group in Nordic countries and 12 Sales Offices to ensure access for all European markets, including Central and Eastern Europe.

Our consolidated sales revenues for nine months of 2014 amounted to PLN 2,344 million.

Arctic Paper SA is a holding company established in April 2008. As a result of capital restructuring carried out in 2008, the paper mills Arctic Paper Kostrzyn (Poland) and Arctic Paper Munkedals (Sweden), Distribution Companies and Sales Offices have become the properties of Arctic Paper SA. Previously they were owned by Arctic Paper AB (current name

Trebruk AB), the parent company of the Issuer. In addition, under the expansion, the Group acquired paper mill Arctic Paper Mochenwangen (Germany) in November 2008 and paper mill Grycksbo (Sweden) in March 2010. In 2012, Arctic Paper S.A. acquired shares in Rottneros AB, a company listed on NASDAQ OMX in Stockholm, Sweden, and owning two pulp companies (Sweden).

The Parent Company is entered in the register of entrepreneurs of the National Court Register maintained by the District Court in Poznań - Nowe Miasto i Wilda, 8th Commercial Department of the National Court Register, under KRS number 0000306944. The Parent Company holds statistical number REGON 080262255.

Condensed quarterly consolidated financial statements of the Company comprise income statement, statement of comprehensive income and cash flow statement for the period of three and nine months ended 30th September 2014 and includes comparative data for analogous periods ended 30th September 2013. Condensed quarterly consolidated financial statements of the Company comprise statement of changes in equity for the period of nine months ended 30th September 2014 and includes comparative data for analogous period ended 30th September 2013 as well as for the twelve months' period ended 31st December 2014.

Condensed quarterly consolidated financial statements of the Company comprise also balance sheet as on 30th September 2014 and includes comparative data as on 30th June 2014, 31st December 2013 and 30th September 2013.

## Business activities

The main area of Arctic Paper Group's business activities is paper production.
The additional business activities of the Group, subordinate to paper production are:

## - Production and sales of pulp,

- Generation of electricity,

■ Transmission of electricity,

- Electricity distribution,
- Heat production,
- Heat distribution,
- Logistics services,
- Paper distribution.


## Shareholding structure

On 5th September 2014, the hitherto parent entity of the Issuer, Trebruk AB sold 41,360,449 Shares to Nemus Holding $A B$, therefore Nemus Holding $A B$ is currently the majority shareholder of Arctic Paper S.A., holding 41,375,449 shares of the Company, which constitute $59.72 \%$ of its share capital and representing $59.72 \%$ of total number of votes in the Shareholders Meeting. Thus Nemus Holding AB became the parent entity of the Issuer.

Moreover, Mr. Thomas Onstad, an indirect shareholder of Nemus Holding AB, holds 5,848,658 Shares constituting $8.44 \%$ of total number of the Company's shares.

The ultimate parent of Arctic Paper Group is Cassandrax Financial S.A.

The company has unlimited period of operation.

## 2. Composition of the Group

The Group is composed of Arctic Paper S.A. and the following subsidiaries:

| Entity | Registered office | Business activities | Share in capital of subsidiaries entities as at |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 14 | 30 | 1 | 31 |
|  |  |  | November <br> 2014 | September <br> 2014 | September <br> 2014 | December <br> 2013 |
| Arctic Paper Kostzyn S.A. | Poland, Fabry czna 1, 66-470 Kostzyn nad Odra | Paper production | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Munkedals AB | Sweden, SE 45581 Munkedal | Paper production | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Mochenwangen GmbH | Germany, Fabrikstrasse 62, DE-882, 84 Wolpertswende | Paper production | 99,74\% | 99,74\% | 99,74\% | 99,74\% |
| Arctic Paper Grycksbo AB | Sweden, Box 1, SE 79020 Grycksbo | Paper production | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper UK Limited | Great Britain, Quadrant House, 47 Croydon Road, Caterham, Surrey | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Balic States SIA | Latvia, K. Vardemara iela 33-20, Riga LV-1010 | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arcic Paper Deutschland GmbH | Germany, Raboisen 3, 20095 Hamburg | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Benelux S.A. | Belgium, Ophemstraat 24 <br> B-3050 Oud-Haverlee | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Schweiz AG | Swizerland, Technoparkstrasse 1, 8005 Zurich | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Italia srl | Italy, Milano - Via R. Boscovich 14 | Trading services | 100\% | 100\% | 100\% | 100\% |


| Entity | Registered office | Business activities | Share in equity of subsidiaries as at |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 14 <br> November <br> 2014 | 30 September 2014 | 1 September 2014 | 31 December 2013 |
| Arctic Paper Ireland Limited | Ireland, 4 Rosemount Park Road, Dublin 11 | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Danmark A/S | Denmark, Jydekrogen 18, DK-2625 Vallensbaek | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper France SAS | France, 43 rue de la Breche aux Loups, 75012 Paris | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Espana SL | Spain, Av enida Diagonal 472-474, 9-1 Barcelona | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Papierhandels GmbH | Austria, Hainborgerstrasse 34A, A-1030 Wien | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Polska Sp. z 0.o. | Poland, Biskupia 39, 04-216 Warszawa | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Norge AS | Norway, Rosenholmsveien 25 , NO-1414 Trollasen | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Sverige AB | Sweden, Kurodsvagen 9, 45155 Uddevalla | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper East Sp. z o.o. | Poland, Fabryczna 1, 66-470 Kostzyn nad Odra | Trading services | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Investment GmbH * | Germany, Fabrikstrasse 62, DE-882, 84 Wolpertswende | Holding company | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Finance AB (previous Arctic Energy Sverige AB) | Sweden, Box 383, 40126 Göteborg | Holding company (previously hydro energy production) | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Verwaltungs GmbH * | Germany, Fabrikstrasse 62, DE-882 84 Wolpertswende | Holding company | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Immobilienverwaltung GmbH\&Co. KG* | Germany, Fabrikstrasse 62, DE-882 84 Wolpertswende | Holding company | 94,90\% | 94,90\% | 94,90\% | 94,90\% |
| Arctic Paper Investment AB ** | Sweden, Box 383, 40126 Göteborg | Holding company | 100\% | 100\% | 100\% | 100\% |
| Grycksbo Paper Holding AB | Sweden, Box 1, SE 79020 Grycksbo | Holding company | - | - | 100\% | 100\% |
| EC Kostrzyn Sp. z 0.0. | Poland, Fabry czna 1, 66-470 Kostzyn nad Odra | Property and machinery rental | 100\% | 100\% | 100\% | 100\% |
| Arctic Paper Munkedals Kraft AB | Sweden, 45581 Munkedal | Hydro energy production | 100\% | 100\% | 100\% | 100\% |
| Rottneros AB | Sweden, 10724 Sztokholm | Holding company | 51,27\% | 51,27\% | 51,27\% | 51,27\% |
| Rottneros Bruk AB | Sweden, Sunne | Pulp production | 51,27\% | 51,27\% | 51,27\% | 51,27\% |
| Utansjo Bruk AB | Sweden, Harnosand | Pulp production | 51,27\% | 51,27\% | 51,27\% | 51,27\% |
| Vallviks Bruk AB | Sweden, Vallvik | Pulp production | 51,27\% | 51,27\% | 51,27\% | 51,27\% |
| Rottneros Packaging AB | Sweden, Stockholm | Food packaging production | 51,27\% | 51,27\% | 51,27\% | 51,27\% |
| SIA Rottneros Balic | Latvia | Timber procurement | 51,27\% | 51,27\% | 51,27\% | 51,27\% |

*     - formed for the purpose of acquisition of Arctic Paper Mochenwangen GmbH
** - formed for the purpose of acquisition of Grycksbo Paper Holding AB

As on 30th September 2014 and as well as on the day of publishing of the hereby report, the percentage of voting rights held by the Group in subsidiaries corresponds to the percentage held in the share capital of those entities. All subsidiaries within the Group are consolidated under the full method from the day of obtaining control by the Group and cease to be consolidated from the day the control has been transferred out of the Group.

On 1st October 2012, Arctic Paper Munkedals AB purchased $50 \%$ of shares in Kalltorp Kraft Handelsbolaget seated in Trolhattan, Sweden. Kalltorp Kraft deals in energy production in the owned hydro-power plant. The purpose of the purchase
was realization of the strategy of increasing own energy capacities. The shares in Kalltorp Kraft have been recognized as joint arrangement and measured at ownership rights.

In August 2014, in Swedish commercial register of entrepreneurs a merger of Grycksbo Paper Holding AB (a holding company and the acquired party) with Arctic Paper Investment $A B$ (the aquirer) was registered, as the result of which Arctic Paper Holding AB terminated its business operations.

## 3. Management and supervisory bodies

### 3.1. Management Board of the Parent Company

As on 30th September 2014, the following persons constituted the Parent Company's Management Board:

- Wolfgang Lübbert - President of the Management Board appointed on 27th November 2013 (appointed as a Member of the Management Board on 5th June 2012);

■ Jacek Łoś - Member of the Management Board appointed on 27th April 2011;
■ Per Skoglund - Member of the Management Board appointed on 27th April 2011;
■ Małgorzata Majewska - Śliwa - Member of the Management Board appointed on 27th November 2013;

- Michał Sawka - Member of the Management Board appointed on 12th February 2014.

On 12th February 2014, the Supervisory Board appointed Mr. Michał Sawka as a Member of the Management Board (current report 1/2014).

From 30th September 2014 until the date of publishing of the hereby interim condensed consolidated financial statements, there were no changes in the composition of the Management Board of the Parent Company.

### 3.2. Supervisory Board of the Parent Company

As on 30th September 2014, the following persons constituted the Parent Company's Supervisory Board:

- Rolf Olof Grundberg - President of the Supervisory Board appointed on 30th April 2008;
- Rune Roger Ingvarsson - Member of the Supervisory Board appointed on 22nd October 2008;

■ Thomas Onstad - Member of the Supervisory Board appointed on 22nd October 2008;
■ Mariusz Grendowicz - Member of the Supervisory Board appointed on 28th June 2012;
■ Dariusz Witkowski - Member of the Supervisory Board appointed on 24th October 2013.
■ Roger Mattsson - Member of the Supervisory Board appointed on 16th September 2014.

On 16th September 2014, Mr. Kjell Olsson was dismissed from being a Member of the Supervisory Board (current report 20/2014).
At the same time, the Extraordinary Shareholders Meeting appointed Mr. Roger Mattsson as a Member of the Supervisory Board from 16th September 2014 (current report 21/2014).

From 30th September 2014 until the date of publishing of the hereby interim condensed consolidated financial statements, there were no changes in the composition of the Supervisory Board of the Parent Company

### 3.3. Audit Committee of the Parent Company

As on 30th September 2014, the following persons constituted the Parent Company’s Audit Committee:

- Rolf Olof Grundberg - President of the Audit Committee appointed on 20th February 2013;

■ Rune Ingvarsson - Member of the Audit Committee appointed on 20th February 2013;

- Mariusz Grendowicz - Member of the Audit Committee appointed on 20th February 2013

Until the date of publishing of the hereby report, there were no changes in the composition of the Audit Committee of the Parent Company.

## 4. Approval of the financial statements

The hereby interim quarterly condensed consolidated financial statements were approved for publishing by the Management Board on 14th November 2014.

## 5. Basis of preparation of consolidated financial statements

The hereby condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS"), in particular in accordance with IAS 34 and IFRS endorsed by the European Union.

The hereby condensed consolidated financial statements have been presented in Polish zloty ("PLN") and all values are rounded to the nearest thousand (PLN '000) except when otherwise indicated.

Interim condensed consolidated financial statements do not include all the information and disclosures required in annual

## 6. Significant accounting policies

The accounting policies adopted in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31st December 2013, except for the following application of
consolidated financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31st December 2013.

The hereby condensed consolidated financial statements have been prepared based on the assumption that the Group's companies will continue as going concern in the foreseeable future. As on the day of authorization of the hereby financial statements, no premises have been found to indicate any threat to continuation of business operations of the Group's companies.
changes in standards and new interpretations binding for yearly periods beginning on 1st January 2014.

■ Amendments to IAS 32 Financial Instruments Presentation: Offsetting Financial Assets and Financial Liabilities - effective for financial years beginning on or after 1st January 2014,

- Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities (issued on 31st October 2012) - effective for financial years beginning on or after 1st January 2014,
- Amendments to IAS 36 Recoverable Amounts Disclosures for Non-Financial Assets (issued on 29th May 2013) effective for financial years beginning on or after 1st January 2014,
- Amendments to IAS 39 Novation of Derivatives and Continuation of Hedge Accounting (issued on 27th June 2013) - effective for financial years beginning on or after 1st January 2014.


### 6.1. Foreign currency translation

Transactions denominated in currencies other than functional currency of the entity are translated into functional currency at the foreign exchange rate prevailing on the transaction date.

On the balance sheet date, monetary assets and liabilities expressed in currencies other than functional currency of the entity are translated into functional currency using the average foreign exchange rate prevailing for the given currency at the end of the reporting period. Exchange differences resulting from translation are recorded under financial income or financial costs or under capitalized cost of assets, based on defined examples in accounting policy. Non-monetary foreign currency assets and liabilities recognized at historical cost are translated at the historical foreign exchange rate prevailing on the transaction date. Non-monetary foreign currency assets and liabilities recognized at fair value are translated into Polish zloty using the rate of exchange binding as on the date of remeasurement to fair value.

The adoption of the aforementioned changes to standards did not cause changes of the comparative data.

The Group has not early adopted any other standard, interpretation or amendment that was issued but is not yet effective.

The functional currencies of the foreign subsidiaries are EUR, SEK, LVL, DKK, NOK, GBP and CHF. As on the reporting date, the assets and liabilities of these subsidiaries are translated into the presentation currency of the Group (Polish zloty) using the rate of exchange prevailing on the balance sheet date and their income statements are translated using the average weighted exchange rate for the given reporting period. The exchange differences arising from the translation are taken directly to equity and recognized in a separate line. On disposal of a foreign operation, the cumulative amount of the deferred exchange differences recognized in equity and relating to that particular foreign operation shall be recognized in the income statement.

Exchange differences on loans treated, in compliance with IAS 21, as investments in subsidiaries are recognized in the consolidated financial statements in other comprehensive income.

The following exchange rates were used for valuation purposes:

|  | As at | As at |
| :--- | ---: | ---: |
|  | 30 September 2014 | 31 December 2013 |
| USD | 3,2973 | 3,0120 |
| EUR | 4,1755 | 4,1472 |
| SEK | 0,4550 | 0,4694 |
| LVL | $\mathrm{n} / \mathrm{a}$ | 5,9009 |
| DKK | 0,5610 | 0,5560 |
| NOK | 0,5144 | 0,4953 |
| GBP | 5,3549 | 4,9828 |
| CHF | 3,4600 | 3,3816 |

Average foreign exchange rates for the reporting periods are as follows:

|  | $01 / 01-30 / 09 / 2014$ | $01 / 01-30 / 09 / 2013$ |
| :--- | ---: | ---: |
| USD | 3,0821 | 3,1901 |
| EUR | 4,1759 | 4,2014 |
| SEK | 0,4620 | 0,4897 |
| LVL | n/a | 5,9931 |
| DKK | 0,5598 | 0,5634 |
| NOK | 0,5045 | 0,5486 |
| GBP | 5,1445 | 4,9307 |
| CHF | 3,4285 | 3,4117 |

### 6.2. Data comparability

In three quarters of 2014, no changes in accounting policies occurred which would have caused changes of the comparative data.

## 7. Seasonality

The Group's activities are not of seasonal or cyclical nature. Therefore the results presented by the Group do not fluctuate significantly during the year.

## 8. Information on business segments

The principal business of the Group is paper production, which is conducted in four paper mills belonging to the Group.

The Group identifies the following business segments:
■ Uncoated paper - paper for printing or other graphic purposes, including wood-free and wood-containing. Uncoated wood-free paper can be produced from various types of pulp, with different filler content, and can
undergo various finishing enhancing processes, such as surface sizing and calendering. Two main categories of this type of paper are graphic paper (used for example for printing books and catalogues) and office papers (for instance, photocopy paper, however the Group currently does not produce office papers. Uncoated paper from mechanical pulp intended for printing or other graphic purposes. This type of paper is used for printing
magazines with the use of rotogravure or offset printing techniques. The Group's products in this segment are usually used for printing paperbacks.

- Coated paper - wood-free paper for printing or other graphic purposes, one-side or two-side coated with mixtures containing mineral pigments, such as china clay, calcium carbonate, etc. The coating process can involve different methods, both online and offline, and can be supplemented by super-calendering to ensure a smooth surface. Coating improves the printing quality of photographs and illustrations.

■ Pulp - fully bleached sulphate pulp and unbleached sulphate pulp which is used mainly for production of printing and writing papers, cardboard, toilet paper and white packaging paper as well as chemithermomechanical pulp and groundwood which are used mainly for production of printing and writing papers,

- Other - this segment contains results of Arctic Paper S.A. business operations.

The division of business segments to uncoated and coated paper is caused by the following circumstances:

- Demand for products and its supply, as well as the products prices sold on the market are shaped by factors characteristic for each segment, including i.e. level of the production capacity in each segment,
- Key operational factors such as e.g. orders inflow or production costs level are determined by factors which are close to each other within each paper segment,
- Products produced in the Group's Paper Mills can be, with some exceptions, allocated to production in different subsidiaries within the same paper segment, which to some extent disturbs the financial results of each Paper Mill,
- Arctic Paper Group results are dominated by global market trends in terms of fluctuations of prices of paper and basic raw materials, particularly pulp, and depend on individual conditions of production subsidiaries to lesser extent.

The results of particular segments of business activity are monthly analyzed by the Group's key management personnel based on internal reporting provided by the companies (excluding companies of Rottneros Group). Results of Rottneros Group are analyzed mainly based on reports published on NASDAQ OMX Stockholm stock exchange. Performance is measured based on the EBITDA level.

Transfer prices in transactions between segments are set on an arm's length basis as if it concerned non-related parties.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to nine months' period ended 30th September 2014 and represents the situation as on 30th September 2014.

Nine months' period ended 30th September 2014 and as on 30th September 2014

| Continuing Operations |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Uncoated | Coated | Pulp | Other | Total | Eliminations | Total Group |  |

## Revenues

| Sales to extermal customers | 1303718 | 502287 | 537589 | - | 2343594 | - | 2343594 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Inter-segment sales | 103361 | 110728 | 33129 | 24437 | 271655 | $(271655)$ | - |
| Total segment revenues | 1404656 | 613014 | 570718 | 24437 | 2615249 | $(271655)$ | 2343594 |

## Segment's Result

| EBITDA | 89364 | 18628 | 70540 | 4811 | 183343 | 418 | 183761 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 8949 | 96 | 0 | 1804 | 10849 | (10 306) | 543 |
| Interest Costs | (18524) | (5361) | (1386) | (8223) | (33 494) | 12335 | (21 159) |
| Amorization/depreciation | (43 982) | (20 173) | (22 274) | (82) | $(86510)$ | - | $(86510)$ |
| Impairment of non-current assets | - | 0 | - | - | 0 | - | 0 |
| Positive FX and other financial income | 371 | - | - | 676 | 1047 | (714) | 333 |
| Negative FX and other financial costs | (5283) | (578) | (462) | (616) | (6939) | 324 | (6614) |
| Proft before tax | 30895 | (7388) | 46419 | (1 629) | 68296 | 2057 | 70353 |
| Segment assets | 1238901 | 339189 | 451898 | 215322 | 2245310 | (527 908) | 1717402 |
| Segment liabilities | 851821 | 362940 | 146055 | 233377 | 1594193 | (570 219) | 1023973 |
| Capital expenditures | 25656 | 4953 | 19404 | 19 | 50033 | - | 50033 |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN 876 thousand of which PLN 543 thousand is interest income) and financial costs (PLN 27,774 thousand of which PLN 21,159 thousand is interest costs), amortization and depreciation (PLN 86,510 thousand), as well as income tax charges (PLN 13,588 thousand). However, segment result includes inter-segment sales loss (PLN 418 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 44,125 thousand, deferred tax liability of PLN 22,751 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in companies from within the Group.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to three months' period ended 30th September 2014 and represents the situation as on 30th September 2014.

Three months' period ended 30th September 2014 and as on 30th September 2014

|  | Continuing Operations |  |  |  |  |  | Total Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Uncoated | Coated | Pulp | Other | Total | Eliminations |  |
| Revenues |  |  |  |  |  |  |  |
| Sales to external customers | 439960 | 163842 | 181417 | - | 785219 | - | 785219 |
| Inter-segment sales | 44115 | 46565 | 12129 | 4518 | 107327 | (107 327) | - |
| Total segment revenues | 484075 | 210407 | 193546 | 4518 | 892546 | (107 327) | 785219 |
| Segment's Result |  |  |  |  |  |  |  |
| EBITDA | 37269 | 11436 | 32646 | 126 | 81477 | 1075 | 82552 |
| Interest Income | 2985 | 30 | - | 593 | 3608 | (3444) | 163 |
| Interest Costs | (5868) | (1706) | (453) | (2764) | (10 791) | 4097 | (6694) |
| Depreciation | (15 213) | (6477) | (7 125) | (29) | (28 844) | - | $(28844)$ |
| Impairment of non-current assets | - | 0 | - | 6006 | 6006 | $(6006)$ | 0 |
| Positive FX and other financial |  |  |  |  |  |  |  |
| income | (1028) | (509) | - | 176 | (1361) | 1066 | (296) |
| Negative FX and other financial |  |  |  |  |  |  |  |
| costs | (2570) | (512) | (462) | 55 | (3489) | (1000) | (4 489) |
| Proft before tax | 15576 | 2262 | 24605 | 4162 | 46605 | (4 212) | 42393 |
| Segment assets | 1238901 | 339189 | 451898 | 215322 | 2245310 | (527 908) | 1717402 |
| Segment liabilities | 851821 | 362940 | 146055 | 233377 | 1594193 | (570 219) | 1023973 |
| Capital expenditures | 9950 | 481 | 4943 | 3 | 15377 | - | 15377 |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN -133 thousand of which PLN 163 thousand is interest income) and financial costs (PLN 11,183 thousand of which PLN 6,694 thousand is interest costs), amortization and depreciation (PLN 28,844 thousand), as well as income tax charges (PLN -8,011 thousand). However, segment result includes inter-segment sales loss (PLN 1,075 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 44,125 thousand, deferred tax liability of PLN 22,751 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in companies from within the Group.

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to nine months' period ended 30th September 2013 and represents the situation as on 31st December 2013.

## Nine months' period ended 30th September 2013 and as on 31st December 2013



| EBITDA | 49863 | (8220) | 8990 | 9030 | 59662 | (399) | 59263 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income | 9771 | 101 | - | 16536 | 26408 | (25 527) | 881 |
| Interest Costs | (19 190) | (18916) | (1959) | (9 148) | (49 214) | 27444 | (21770) |
| Amorization/depreciation | (38 354) | (27065) | (28999) | (78) | (94495) | - | (94 495) |
| Impairment of non-current assets | - | (66650) | - | - | (66650) | - | (66650) |
| Positive FX and other financial income | 464 | - | - | 75613 | 76077 | (76 072) | 5 |
| Negative FX and other financial costs | (1862) | (806) | - | (42) | (2710) | 458 | (2 252) |
| Proft before tax | 691 | (121 556) | (21 968) | 91910 | (50922) | (74 096) | (125018) |
| Segment assets | 1246372 | 334510 | 423597 | 209866 | 2214345 | (500 870) | 1713474 |
| Segment liabilities | 906176 | 351758 | 159127 | 215543 | 1632603 | (548657) | 1083946 |
| Capital expenditures | 55151 | 5932 | 9305 | 70 | 70458 | - | 70458 |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN 886 thousand of which 881 PLN is interest income) and financial costs (PLN 24,023 thousand of which PLN 21,770 thousand is interest costs), amortization and depreciation (PLN 94,495 thousand), impairment of non-financial assets (PLN 66,650 thousand), as well as income tax charges (PLN $+11,795$ thousand). However, segment result includes inter-segment sales profit (PLN 399 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 65,891 thousand, deferred tax liability of PLN 28,979 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in companies from within the Group

In the table below presented is the data concerning revenues and profits as well as some of the assets and liabilities. The data is divided to particular segments of the Group and refers to three months' period ended 30th September 2013 and represents the situation as on 31st December 2013.

## Three months' period ended 30th September 2013 and as on 31st December 2013

|  | Continuing Operations |  |  |  |  |  | Total Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Uncoated | Coated |  | Other | Total | Eliminations |  |
| Revenues |  |  |  |  |  |  |  |
| Sales to external customers | 440479 | 172715 | 170807 | - | 784000 | - | 784000 |
| Inter-segment sales | 37932 | 41215 | 10110 | 8071 | 97329 | (97 329) | - |
| Total segment revenues | 478410 | 213930 | 180918 | 8071 | 881329 | (97 329) | 784000 |
| Segment's Result |  |  |  |  |  |  |  |
| EBITDA | 12756 | 3041 | 5364 | 2099 | 23259 | 290 | 23549 |
| Interest Income | 1316 | 19 | - | 5240 | 6576 | (6410) | 166 |
| Interest Costs | (6264) | (6077) | (490) | (2314) | (15 144) | 8354 | (6790) |
| Depreciation | (12990) | (7753) | (9828) | (24) | (30 595) | - | (30 595) |
| Impairments of non-current assets | - | - | - | - | - | - | - |
| Positive FX and other financial |  |  |  |  |  |  |  |
| income | (1099) | - | (490) | 207 | (1382) | (640) | (2022) |
| Negative FX and other financial costs | 192 | (736) | - | (13) | (557) | 167 | (390) |
| Proft before tax | (6088) | (11 506) | (5444) | 5195 | (17 843) | 1761 | (16082) |
| Segment assets | 1246372 | 334510 | 423597 | 209866 | 2214345 | (500 870) | 1713474 |
| Segment liabilities | 906176 | 351758 | 159127 | 215543 | 1632603 | (548657) | 1083946 |
| Capital expenditures | 19906 | 639 | 6366 | 5 | 26916 | - | 26916 |

- Revenues from inter-segment transactions are excluded on consolidation.
- Segment result does not include financial income (PLN -1,856 thousand of which 166 PLN is interest income) and financial costs (PLN 7,181 thousand of which PLN 6,790 thousand is interest costs), amortization and depreciation (PLN 30,595 thousand), as well as income tax charges (PLN +791 thousand). However, segment result includes inter-segment sales loss (PLN 290 thousand).
- Segment assets and liabilities do not include deferred tax asset and liability (deferred tax asset of PLN 65,891 thousand, deferred tax liability of PLN 28,979 thousand) as these positions are managed in the Group level. Segment assets do not also include investments in companies from within the Group


## 9. Dividend paid and proposed

Dividend is paid based on the net profit presented in standalone annual financial statements of Arctic Paper SA after covering losses carried forward from the previous years.
In accordance with provisions of the Code of Commercial Companies, the parent company is obliged to establish a share premium to finance possible losses. At least $8 \%$ of the profit for the financial year shown in the standalone financial statements of the parent company should be transferred to this category of capital until this capital has reached the amount of at least one third of the share capital of the parent company. The use of share premium and reserve capital is determined by the Shareholders Meeting; however, the part of share premium equal to one third of the share capital can be used only to finance the losses shown in the standalone financial statements of the parent company and cannot be distributed to other purposes.
As on the date of the hereby financial statements, the Company had no preferred shares.

## 10. Earnings per share

Earnings per share ratio is established by dividing the net profit for the reporting period attributable to the Company's ordinary shareholders by weighted average number of issued ordinary shares existing in the reporting period.

The possibility of payment of potential dividend by the Company to shareholders depends on the level of payments received from subsidiaries. Risks associated with the Company's ability to pay dividends have been described in the part "Risk factors" of the annual report for 2013.

By the power of the Annex no 3 dated 20th December 2013 to the Loan Agreement dated 6th November 2012 concluded by Arctic Paper S.A. together with its subsidiaries, i.e. Arctic Paper Kostrzyn S.A., Arctic Paper Investment GmbH and Arctic Paper Mochenwangen GmbH and the consortium of banks (Bank Pekao S.A., Bank Zachodni WBK S.A. and BRE Bank S.A.), Arctic Paper S.A. bound itself not to declare or pay dividend when a breach of the agreement occurred or in case declaration or payment of dividend would have caused a breach of the agreement.

The Annex no 5 (for details see note 11) concluded on 15th October 2014 did not change the provisions related to dividend payment from the Company.

Shareholders Meeting which took place on 26th June 2014 did not decide for distribution of profit and dividend payment.

Information regarding profit and number of shares, which was the base for calculation of earnings per share and diluted earnings per share, are presented below:

|  | 3 months period ended 30 September 2014 (unaudited) | 9 months period ended <br> 30 September 2014 <br> (unaudited) | 3 months period ended 30 September 2013 (unaudited) | 9 months period ended <br> 30 September 2013 <br> (unaudited) |
| :---: | :---: | :---: | :---: | :---: |
| Net profit (loss) for the period from continuing operations attributable to equity holders of the parent Profit (loss) for the period from discontinued operations attributable to equity holders of the parent | 25587 | 39684 | (12 191) | (102 695) |
| Net profit (loss) for the period from continuing operations | 25587 | 39684 | (12 191) | (102 695) |
| Number of shares - A series | 50000 | 50000 | 50000 | 50000 |
| Number of shares - B series | 44253500 | 44253500 | 44253500 | 44253500 |
| Number of shares - C series | 8100000 | 8100000 | 8100000 | 8100000 |
| Number of shares - E series | 3000000 | 3000000 | 3000000 | 3000000 |
| Number of shares - F series | 13884283 | 13884283 | 13884283 | 13884283 |
| Total number of shares (in thousand) | 69287783 | 69287783 | 69287783 | 69287783 |
| Weighted average number of shares | 69287783 | 69287783 | 69287783 | 68776295 |
| Weighted av erage diluted number of shares | 69287783 | 69287783 | 69287783 | 68776295 |
| Profit per share (in PLN) | 0,37 | 0,57 | $(0,18)$ | $(1,49)$ |
| Diluted proftt(loss) per share (in PLN) | 0,37 | 0,57 | $(0,18)$ | $(1,49)$ |

## 11. Interest-bearing loans and borrowings

In the period covered by the hereby financial statements, the Group performed partial payment of its debt under temporary credit resulting from the loan agreement concluded in November 2012 with a consortium of banks (Bank Polska Kasa Opieki S.A., Bank Zachodni WBK S.A. and mBank S.A) in the amount of PLN 26,208 thousand and reduced its debt under overdrafts towards the aforementioned consortium of banks and Svenska Handelsbanken in the amount of PLN 61,518 thousand.

Other changes in the amount of loans and borrowings as on 30th September 2014 compared to 31st December 2013 result mainly from the changes of balance sheet evaluation.

On 15th October 2014, Arctic Paper S.A. together with its subsidiaries, i.e. Arctic Paper Kostrzyn S.A., Arctic Paper Investment GmbH and Arctic Paper Mochenwangen GmbH and the consortium of banks ("Financing Banks") consisting of: Bank Pekao S.A., Bank Zachodni WBK S.A. and mBank S.A. concluded the Annex no 5 ("Annex") to the Loan Agreement dated 6th November 2012 ("Loan Agreement").

The Company reported the conclusion of the Loan Agreement and its amendments in annual report for 2012 and 2013.

By the power of the Annex:

- Financing Banks waived the condition to increase the Issuer's share capital by no less than PLN 50,000,000 and agreed for the Issuer to take a subordinate loan in the amount of app. PLN 42,000,000 (EUR 10,000,000) from the indirect majority shareholder Mr. Thomas Onstad (through a subsidiary of the Issuer) ("Subordinate Loan"). The parties agreed that the funds from the Subordinate Loan shall be transferred to the Issuer no later than 30th October 2014;
- A commitment to assign funds from the Subordinate Loan and from sale of assets to be reinvested in the Issuer's group in the amount up to PLN 60,000,000 was reinforced;
- A commitment of the Issuer to assign funds from the Subordinate Loan and from sale of assets (in the amount of the excess over PLN 60,000,000) for prepayments of
liabilities resulting from the Loan Agreement was reinforced;
- Financing Banks agreed for the payment of dividend from Arctic Paper Kostrzyn S.A. to the Issuer, in the amount of 75\% of net profit achieved by Arctic Paper Kostrzyn S.A. in the financial year preceding the dividend payment, on condition the funds thus received by the Issuer shall be assigned for repayments of liabilities on the grounds of a loan agreement concerning the loan taken by the Issuer from Arctic Paper Kostrzyn S.A.

Other material financing conditions specified in the Loan Agreement remained unchanged.

Collaterals established in the Loan Agreement remained unchanged.

In connection with the information passed by the Company in current report no 3/2014 dated 20th March 2014, concerning specification of debt repayment date and obtainment of covenant waiver by the subsidiary Arctic Paper Grycksbo AB ("APG"), and in connection with the fact that as on 30th September 2014 APG kept covenants, i.e. solidity ratio and interest coverage ratio, determined in a loan agreement with Svenska Handelsbanken AB ("Bank"), the Parties agreed for the original wording of the agreement to be binding. Therefore, APG is obliged to keep the hitherto covenants. The loan agreement provides for an unspecified repayment date of overdraft in APG account with the possibility to give notice regarding termination of the loan agreement in case covenants have not been met on verification date. The next verification date has been scheduled to 31st December 2014.

## 12. Equity securities

| Share capital | As at 30 September 2014 (unaudited) | As at 31 December 2013 (audited) |
| :---: | :---: | :---: |
| 'A' series ordinary shares of PLN 1 each | 50 | 50 |
| 'B' series ordinary shares of PLN 1 each | 44254 | 44254 |
| 'C' series ordinary shares of PLN 1 each | 8100 | 8100 |
| 'E' series ordinary shares of PLN 1 each | 3000 | 3000 |
| 'F' series ordinary shares of PLN 1 each | 13884 | 13884 |
|  | 69288 | 55404 |


|  | Date of registration of <br> capital increase | Volume | Value in PLN |
| :--- | ---: | ---: | ---: |
| Ordinary shares issued and fully covered |  |  |  |
| Issued on 30 April 2008 | $2008-05-28$ | 50000 | 50000 |
| Issued on 12 September 2008 | $2008-09-12$ | 44253468 | 44253468 |
| Issued on 20 April 2009 | $2009-06-01$ | 32 | 32 |
| Issued on 30 July 2009 | $2009-11-12$ | 8100000 | 8100000 |
| Issued on 01 March 2010 | $2010-03-17$ | 3000000 | 3000000 |
| Issued on 20 December 2012 | $2013-01-09$ | 10740983 | 10740983 |
| Issued on 10 January 2013 | $2013-01-29$ | 283947 | 283947 |
| Issued on 11 February 2013 | $2013-03-18$ | 2133100 | 2133100 |
| Issued on 6 March 2013 | $2013-03-22$ | 726253 | 726253 |
| As at 30 September 2014 (unaudited) |  | 69287783 | 69287783 |

## 13. Financial instruments

The Company has the following financial instruments: cash at hand and in bank accounts, bank loans, receivables, liabilities of financial leases, SWAP interest contracts, forward foreign

### 13.1. Hedge accounting

In order to reduce the volatility of the projected cash flows related to foreign exchange risk, the Group companies use currency hedging based on the use of derivatives related to foreign exchange market. They include, in particular, forward contracts, contracts for electricity purchases and SWAP interest contracts.

As on 30th September 2014, the Group used cash flow hedge accounting for the following hedging relations:

- Arctic Paper Kostrzyn S.A. designated for cash flow hedge accounting the SWAP derivative in order to hedge repayments of interest in EUR on the bank loan in EUR and to hedge repayments of interest in PLN on the bank loan in PLN.
- Arctic Paper Munkedals AB, Arctic Paper Grycksbo AB and the companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge the future purchases of electricity.
exchange contracts, forward contracts for the purchase of electricity, as well as forward contracts for the sales of pulp.
- The Companies of Rottneros Group designated for cash flow hedge accounting the FX forward derivatives in order to hedge a part of currency expenditures in EUR related to future purchases of electricity.
- The Companies of Rottneros Group designated for cash flow hedge accounting the FX forward derivatives in order to hedge a part of currency intakes in EUR related to export sales.
- The Companies of Rottneros Group designated for cash flow hedge accounting the forward derivatives in order to hedge pulp sales price in SEK.


## Cash flow hedge accounting related to foreign currency trading using FX forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting regarding the purchase of EUR for SEK:

| Hedge type | Hedging the cash flow variations related to the planned purchases of electricity in foreign currencies |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from purchases of electricity <br> denominated in EURO |
| Hedging instruments | Hedging instruments are FX forward transactions in which the Company commits to purchase EUR for <br> SEK |
| Forward contract parameters |  |
| Trade date | 2013 and 2014 <br> Delivery date |
| depending on the contract, untill 31.12.2016 |  |
| Hedged amount | 7.0 mln EUR |
| Forward ratio | 9.11 SEK/EUR |

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting regarding the sale of EUR for SEK:

| Hedge ty pe | Hedging the cash flow variations related to the planned sales in foreign currencies |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from export sales |
| Hedging instruments |  |
| Forward contract parameters |  |
| Trade date | 2012 and 2013 |
| Delivery date | depending on the contract, untill 31.12 .2016 |
| Hedged amount | 1.0 min EUR |
| Forward ratio | 8.84 SEK/EUR |

## Cash flow hedge accounting related to electricity purchases with the use of forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to electricity purchases:

| Hedge type | Hedging the cash flow variations related to electricity purchases |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from electricity purchases |
| Hedging instruments | Hedging instruments are forward transactions for electricity purchases on the Nord Pool Stock Exchange |
| Forward contract parameters |  |
| Trade date | depending on the contract, since 01.05 .2009 <br> Delivery date |
| Hedged amount depending on the contract, untill 31.12 .2017 <br> Forward price from 350.45 to 48.80 EUR/MWh |  |

## Cash flow hedge accounting related to pulp sales with the use of forward transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to sales of pulp:

| Hedge type | Hedging the cash flow variations related to sales of pulp |
| :--- | :--- |
| Hedge item | Hedged item is part of the future highly probably cash flows resulting from sales of pulp |
| Hedging instruments | Hedging instruments are forward transactions for sales of pulp in SEK |
| Forward contract parameters |  |
| Trade date | 2013 and 2014 |
| Delivery date | depending on the contract, untill 31.12.2014 |
| Hedged amount | 6,000 tones |
| Forward price | 5720 SEK/tonne |

Cash flow volatility hedge accounting related to changeable interest rate of a loan with the use of SWAP transactions

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to repayment of interest in EUR on the loan in EUR:

| Hedge type | Hedging the cash flow variations related to flexible rate interest on a bank loan denominated in EURO |
| :--- | :--- |
| Hedge item | Hedged item is future cash flows resulting from interest (in EURO) based on 3M EURIBOR on a bank <br> loan denominated in EURO |
| Hedging instruments are SWAP transactions in which the Company commits to pay interest in EURO on |  |
| Hedging instruments |  |
| a bank loan denominated in EURO based on a fixed interest rate |  |

The table below presents detailed information concerning the hedging relationship in the cash flow hedge accounting related to repayment of interest in PLN on the loan in PLN:

| Hedge type | Hedging the cash flow variations related to flexible rate interest on a bank loan denominated in PLN |
| :--- | :--- |
| Hedge item | Hedged item is future cash flows resulting from interest (in PLN) based on 3M WIBOR on a bank loan <br> denominated in PLN |
| Hedging instruments | Hedging instruments are SWAP transactions in which the Company commits to pay interest in PLN on a <br> bank loan denominated in PLN based on a fixed interest rate |
| Forward contract parameters | 07.03.2013 <br> Trade date |
| Delivery date depending on interest pay ment date based on schedule in the bank loan agreement, until 7.11 .2017 <br> Hedged amount interest in accordance with the bank loan agreement on a bank loan of 38.8 mln PLN |  |
| SWAP interest rate | $3,71 \%$ |

The table below presents fair value of hedging instruments in cash flow hedge accounting as on 30th September 2014 and the comparative data:

|  | As at 30 September 2014 (unaudited) |  | As at 31 December 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities | Assets | Liabilities |
| FX forward | - | - | 1685 | 1125 |
| Pulp forward | - | 2490 |  | 1661 |
| SWAP | - | 2856 | - | 794 |
| Electricity forward | - | 11577 |  | 23945 |
| Total hedging derivatives | - | 16923 | 1685 | 27525 |

## 14. Financial risk management objectives and policies

The Group's principal financial instruments comprise bank loans, financial leases and hire purchase contracts, cash and short-term deposits. The main purpose of these financial instruments is to raise finance for Group's operations.

The Group also uses factoring with regression for trade receivables. The main purpose for using this financial instrument is to quickly raise finance.

The Group has various other financial instruments such as trade receivables and liabilities, which arise directly from

## 15. Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business operations and maximize shareholder value.

## 16. Contingent liabilities and contingent assets

As on 30th September 2014, the Capital Group reported:

- a contingent liability on the grounds of a guarantee for FPG in favor of mutual life insurance company FRI in the amount of SEK 1,483 thousand (PLN 675 thousand) in Arctic Paper Grycksbo AB and of SEK 711 thousand (PLN 319 thousand) in Arctic Paper Munkedals AB;
- a contingent liability of Arctic Paper Munkedals AB on the grounds of a guarantee for Kalltorp Kraft HB liabilities in the amount of SEK 2,722 thousand (PLN 1,239 thousand);
■ a bank guarantee in favor of Skatteverket Ludvika in the amount of SEK 135 thousand (PLN 61 thousand);
■ guarantees granted by the companies of Rottneros Group in the total amount of SEK 3,000 thousand (PLN 1,365 thousand),
- a guarantee in favor of Södra Cell International $A B$, the supplier of pulp, in the amount of SEK 12,000 thousand (PLN 5,460 thousand),
- a guarantee in favor of Cartiere del Garda S.P.A - paper supplier for Distribution Companies (Arctic Paper Sweden
operations, as well as short-term deposits. The main risks arising from the Group's financial instruments are interest rate risk, liquidity risk, foreign currency risk and credit risk. The Management Board reviews and agrees policies for managing each of these risks.

In the opinion of the Management Board - in comparison to the annual consolidated financial statements prepared as on 31st December 2013 there have been no significant changes of the financial risk. There have been also no changes in the objectives and policies of the management of the risk.

In the Management Board's opinion - in comparison to the annual consolidated financial statements prepared as on 31st December 2013 there have been no significant changes in the objectives and policies of capital management.

AB, Arctic Paper Denmark A/S, Arctic Paper Norge AS) in the total amount of EUR 900 thousand (PLN 3,758 thousand);

■ a guarantee in favor of WBW GmbH \& Co.KG - a supplier of machines for Arctic Paper Mochenwangen GmbH in the amountof EUR 300 thousand (PLN 1,253 thousand);

As on 30th June 2014, Arctic Paper Mochenwangen GmbH has a contingent liability in the amount of EUR 7,489 thousand connected with exercising the benefit of lowered electricity costs in 2012 and 2013. Lower charges for electricity had been offered by German state authorities on the grounds of support granted to companies which used renewable sources of energy. The European Union considered if such help is compliant with EU law. On 1st August 2014 the legality of German Government actions was approved by EU organs, therefore the contingent liability of Arctic Paper Mochenwangen GmbH expired.

## 17. Legal claims

Arctic Paper S.A. and its subsidiaries are not a party to any legal case filed in court against them.

## 18. CO2 emission rights

Arctic Paper Kostrzyn S.A., Arctic Paper Munkedals AB, Arctic Paper Grycksbo AB and Arctic Paper Mochenwangen GmbH, as well as the companies of Rottneros Group, are all part of the European Union Emission Trading Scheme. The previous
trading period lasted from 1st January 2008 to 31st December 2012. New allocation covers the period of 1st January 2013 31st December 2017.

The tables below specify the allocation for 2013 and 2014 approved by the EU and the usage of emission rights by each of the five entities.

| (in tonnes) for Arctic Paper Kostrzyn S.A. | 2013 | 2014 |
| :--- | ---: | ---: |
| Amount granted | 108535 | 105434 |
| Amount unused from previous years | 348490 | 306448 |
| Amount used | $(150577)$ | 106996 |
| Amount purchased | - | - |
| Amount sold | - | - |
| Amount unused | 306448 | 518878 |


| (in tonnes) for Arctic Paper Munkedals AB | 2013 | 2014 |
| :--- | ---: | ---: |
| Amount granted | 44238 | 43470 |
| Amount unused from previous years | 24305 | 67262 |
| Amount used | $(1281)$ | $(699)$ |
| Amount purchased | - | - |
| Amount sold | - | - |
| Amount unused | 67262 | 110033 |


| (in tonnes) for Arctic Paper Mochenwangen GmbH | 2013 | 2014 |
| :--- | ---: | ---: |
| Amount granted | 112141 | 76733 |
| Amount unused from previous years | $(78861)$ | 1398 |
| Amount used | $(110743)$ | $(100325)$ |
| Amount purchased | 78861 | 128700 |
| Amount sold | - | $(105105)$ |
| Amount unused | 1398 | 1401 |


| (in tonnes) for Arctic Paper Grycksbo AB | 2013 | 2014 |
| :--- | ---: | ---: |
| Amount granted | 77037 | 75689 |
| Amount unused from previous years | 69411 | 111448 |
| Amount used | - | - |
| Amount purchased | - | - |
| Amount sold | $(35000)$ | - |
| Amount unused | 111448 | 187137 |


| (in tonnes) for Rottneros' subsidiaries | 2013 | 2014 |
| :--- | ---: | ---: |
| Amount granted | 30681 | 30681 |
| Amount not used in previous years | 72888 | 90522 |
| Amount used | $(13047)$ | $(13301)$ |
| Amount purchased | - | - |
| Amount sold | - | - |
| Amount unused | 90522 | 107902 |

## 19. Government grants and operations in Special Economic Zone

### 19.1. Government grants

In the current quarter the Group companies have not received any subsidies.

### 19.2. Operations in Special Economic Zone

Arctic Paper Kostrzyn S.A. operates in the KostrzyńskoSłubicka Specjalna Special Economic Zone (the „KSSSE") and based on the permission issued by the Kostrzyńsko - Słubicka Special Economic Zone S.A. benefits from the investment tax relief as regards the activities carried out under the permission.

The tax exemption is of conditional nature. The provisions of the act on special economic zones provide that Arctic Paper Kostrzyn S.A. loses its tax relief if at least one of the following occurs:

- Arctic Paper Kostrzyn ceases to conduct business operations in the KSSSE for which it obtained the permission,
- Arctic Paper Kostrzyn violates the conditions of the permission,
- Arctic Paper Kostrzyn does not remove errors/ irregularities identified during the course of control within the period of time specified in the order issued by appropriate minister for economic affairs,
- Arctic Paper Kostrzyn transfers, in any form, the ownership right to assets to which the investment tax relief related within the period shorter than 5 years of introducing those assets to the fixed assets register,
- if the machines and equipment is transferred to conduct business activities outside the SEZ,
- Arctic Paper Kostrzyn receives compensation, in any form, of the investment expenditure incurred,
- Arctic Paper Kostrzyn goes into liquidation or if it petitioned for bankruptcy.

Based on the permit issued on 25th August 2006, Arctic Paper Kostrzyn S.A. may benefit from exemption to 15th November 2017. The pre-requisite condition for this tax relief is that appropriate investment expenditure is made in the Special Economic Zone within the meaning of $\S 6$ of the Decree of the Council of Minister dated 14th September 2004 concerning Kostrzyńsko - Słubicka Special Economic Zone, being the basis for the calculation of public assistance in
accordance with § 3 Decree with a value exceeding EUR 40,000,000 to 31st December 2013 calculated using the average EUR announced by the President of the National Bank of Poland as prevailing on the date the expenditure is made. Creation in the territory of the KSSSE of at least 5 new workplaces within the meaning of § 3 paragraph 3 and paragraph 6 of the Decree by 31st December 2011 and maintaining the employment level at 453 people during the period from 1st January 2012 to 31st December 2013.

The conditions of the exemption have not changed in the reporting period. The Group is a subject to an inspection by the authorized authorities. The inspection concerns checking of all conditions explained in the permission.

## 20. Significant events after balance sheet date

On 27th October 2014, by the agency of Arctic Paper Finance AB , the Company concluded a subordinate loan agreement with Mr. Thomas Onstad, an indirect majority shareholder of the Company. The loan agreement was concluded in connection with the Annex to the loan agreement concluded by and between the Company together with its subsidiaries and a consortium of banks consisting of Bank Pekao S.A., Bank Zachodni WBK S.A. and mBank S.A. dated 15th October 2014 (current report 24/2014 dated 16th October 2014). The amount of the loan totaled EUR 10,000 thousand.

During the period from 25th August 2006 to 30th September 2014, Arctic Paper Kostrzyn incurred investment expenditure classified as expenditure of the SEZ in the amount of PLN 197,917 thousand. During this period, the discounted amount of public assistance used was PLN 50,030 thousand.

If the qualified investment expenditures incurred are not covered by income of the current year, Arctic Paper Kostrzyn S.A. creates a deferred tax asset on the excess.

The amount of deferred tax asset recognized on the expenditures incurred in SEZ as on 30th September 2014 amounted to PLN 14,103 thousand (unrecognized asset: PLN 2,225 thousand).

The loan was concluded on market conditions and its purpose is financing of the Group's operations. According to the agreement, the loan shall be repaid until 30th September 2019. The funds were transferred to the Issuer immediately after the agreement was concluded.

After 30th September 2014 until the day of the hereby report, there were no other significant events, which should have been disclosed in this report, except for the occurrences reported earlier in the hereby report (particularly in note 11 concerning interest-bearing bank loans).

Signatures of Members of the Management Board

| Position | Name and surname | Date | Signature |
| :--- | :--- | :--- | :--- |
| President of the Management Board <br> Chief Execuive Officer | Wolfgang Lübbert | 14 November 2014 |  |
| Member of the Management Board <br> Chief Financial Officer | Malgorzata Majewska-Śliwa | 14 November 2014 |  |

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[^0]:    *     - Items of the income statement and the cash flow statement are converted at the exchange rate, which is the arithmetic mean of average rates announced by the NBP during the period to which presented data relates.
    ** - Items of balance sheet and book value per share were converted at the average exchange rate announced by the NBP and prevailing at the balance sheet date.

