## Interim Report 1 January - 30 September 2014

|  | Third quarter |  | 9 M |  |
| :--- | :---: | :---: | :---: | :---: |
| USDm | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 3}$ |
| Revenue | 16.8 | 16.6 | 51.6 | 50.0 |
| EBITDA adjusted* | 0.7 | $(1.2)$ | 2.0 | $(7.0)$ |
| Profit/(loss) from continuing operations | $(4.0)$ | $(5.4)$ | $(9.9)$ | $20.6^{* *}$ |
| Profit/(loss) from discontinued operations | 1.5 | $(1.6)$ | 0.4 | $(10.6)$ |
| Profit/(loss) for the period | $(2.5)$ | $(7.1)$ | $(9.6)$ | 10.0 |
| Net income/(loss) per share (USD per share) | $(0.0)$ | $(0.1)$ | $(0.1)$ | 0.1 |
|  |  |  |  |  |
| Production \& sales continuing operations |  |  |  |  |
| Sawlogs harvested, $\mathrm{m}^{3}$ | 90,992 | 114,040 | 233,369 | 327,414 |
| Sawnwood produced, $\mathrm{m}^{3}$ | 54,447 | 53,305 | 144,316 | 141,374 |
| Sawlogs sold, $\mathrm{m}^{3}$ | 25,930 | 34,442 | 62,081 | 117,477 |
| Sawnwood sold, $\mathrm{m}^{3}$ | 51,659 | 45,675 | 150,822 | 131,138 |
| Pellets produced, tonnes | 16,646 | - | 35,966 | - |
| Pellets sold, tonnes | 11,124 | - | 27,383 | - |


|  | 30 Sep 2014 | 31 Dec 2013 |
| :--- | :---: | :---: |
| Cash balance | 3.4 | 3.6 |
| Working capital*** | 4.2 | 10.1 |
| Net debt ${ }^{\star * * *}$ | 16.8 | 22.3 |

## Highlights

## Third quarter 2014

- RusForest's operations continue to show positive EBITDA and overall positive cash flow.
- Adjusted EBIDTA in Q3 2014 of USD 0.7 million, compared with negative USD 1.2 million in Q3 2013.
- Sawwood production increased by $2 \%$ to $54,447 \mathrm{~m}^{3}$ of sawnwood, compared with $53,305 \mathrm{~m}^{3}$ in Q3 2013.
- On 28 July 2014, RusForest announced the sale of its subsidiary, Ystad Pellets AB, which owns a noncore wood pellet mill that has been idle for several years in Ystad, Sweden. Net cash proceeds to RusForest received from the transaction amount to USD 0.6 million.


## After the end of the reporting period

- After the end of the quarter the Company received another USD 2 million, in addition to the USD 1.5 million received in March 2014, as part of the Boguchany divestment project.

[^0]
## CEO's Comment

Dear RusForest Shareholders,

The Q3 2014 results demonstrate that we are achieving stability in our business. We improved the adjusted EBITDA from continuing operations to USD 0.7 million, compared with USD -1.2 million in the same period last year. The loss for Q3 2014 decreased to USD - 2.5 million compared with USD -7.1 million in Q3 2013.

We are pleased with the development of our core operations in Magistralny. The Q3 2014 result in Magistralny was positive, and our Japanese market strategy is bearing fruit. We are currently evaluating potential next steps to improve our margins in Magistralny, including investing in a small scale pellet mill.

In order to complete the RusForest turnaround, there are still a few tasks ahead. Firstly, we are working hard to conclude the divestment of the Boguchany forest assets. The on-going Ukraine crisis has made it more difficult to close this deal. Secondly, we are completing our strategic review of the Arkhangelsk business segment. Access to financing continues to be tight due to the Russian sanctions imposed by the international community.

The 2015 consensus forecast for sawnwood markets is challenging given the slowdown in Asia and Europe, but we continue to execute on our plans to become a profitable integrated forest industry company.

I look forward to updating you on our future developments in the coming weeks.

Sincerely,

Matti Lehtipuu

Group CEO, RusForest AB (publ)

## Operational Review

## RusForest operational data

| Forest resources continuing operations |  | As at 30 September 2014 |  |  | As at 30 September 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual Allowable Cut (AAC) | $m^{3}$ | 2,543,360 |  |  | 2,750,060 |  |  |
| Forest area | Hectares | 2,281,178 |  |  | 2,527,064 |  |  |
| Continuing operations |  | Three months ended |  |  | Nine months ended |  |  |
|  |  | $\begin{array}{r} 30 \text { Sep } \\ 2014 \end{array}$ | $\begin{array}{r} 30 \text { Sep } \\ 2013 \end{array}$ | $\begin{array}{r} \text { \% Q3'14 vs } \\ \text { Q3'13 } \end{array}$ | $\begin{array}{r} 30 \text { Sep } \\ 2014 \end{array}$ | $\begin{array}{r} 30 \text { Sep } \\ 2013 \end{array}$ | \% 9M'14 vs 9M'13 |
| Production |  |  |  |  |  |  |  |
| Sawlogs harvested | $m^{3}$ | 90,992 | 114,040 | -20\% | 233,369 | 327,414 | -29\% |
| Arkhangelsk | $m^{3}$ | 7,042 | 25,023 | -72\% | 59,511 | 109,407 | -46\% |
| in own forest leases | $m^{3}$ | 7,042 | 25,023 | -72\% | 59,511 | 109,407 | -46\% |
| in third party forest leases | $m^{3}$ | - | - | - | - | - | - |
| Magistralny | $m^{3}$ | 83,950 | 89,017 | -6\% | 173,858 | 218,007 | -20\% |
| in own forest leases | $m^{3}$ | 18,142 | 25,417 | -29\% | 103,925 | 144,075 | -28\% |
| in third party forest leases | $m^{3}$ | 65,808 | 63,600 | 3\% | 69,933 | 73,932 | -5\% |
| Logs purchased | $m^{3}$ | 85,843 | 27,568 | 211\% | 191,120 | 88,445 | 116\% |
| Arkhangelsk | $m^{3}$ | 85,843 | 27,250 | 215\% | 191,120 | 82,693 | 131\% |
| Magistralny | $m^{3}$ | - | 318 | - | - | 5,752 | - |
| Sawnwood production | $m^{3}$ | 54,447 | 53,305 | 2\% | 144,316 | 141,374 | 2\% |
| Arkhangelsk | $m^{3}$ | 32,828 | 34,079 | -4\% | 86,873 | 91,256 | -5\% |
| Magistralny | $m^{3}$ | 21,619 | 19,226 | 12\% | 57,443 | 50,118 | 15\% |
| Pellets produced | tonnes | 16,646 | - | - | 35,966 | - | - |
| Arkhangelsk | tonnes | 16,646 | - | - | 35,966 | - | - |
| Magistralny | tonnes | - | - | - | - | - | - |
| Sales volumes |  |  |  |  |  |  |  |
| Sawlogs sold | $m^{3}$ | 25,930 | 34,442 | -25\% | 62,081 | 117,477 | -47\% |
| Arkhangelsk | $m^{3}$ | 3,079 | 3,742 | -18\% | 3,439 | 35,710 | -90\% |
| Magistralny | $m^{3}$ | 22,851 | 30,700 | -26\% | 58,642 | 81,767 | -28\% |
| Sawnwood sold | $m^{3}$ | 51,659 | 45,675 | 13\% | 150,822 | 131,138 | 15\% |
| Arkhangelsk | $m^{3}$ | 29,667 | 25,461 | 17\% | 93,094 | 77,302 | 20\% |
| Magistralny | $m^{3}$ | 21,992 | 20,214 | 9\% | 57,728 | 53,836 | 7\% |
| Pellets sold | tonnes | 11,124 | - | - | 27,383 | - | - |
| Arkhangelsk | tonnes | 11,124 | - | - | 27,383 | - | - |
| Magistralny | tonnes | - | - | - | - | - | - |

In Q3 2014, RusForest harvested $90,992 \mathrm{~m}^{3}$ of sawlogs, compared with $114,040 \mathrm{~m}^{3}$ in Q3 2013 (-20\%). The low harvesting volumes were caused by poor weather conditions and problems with haulage mainly in Arkhangelsk.

In Q3 2014, RusForest produced $54,447 \mathrm{~m}^{3}$ of sawnwood, compared with $53,305 \mathrm{~m}^{3}$ in Q3 2013 (+2\%).
In Q3 2014, pellet production in Arkhangelsk totalled 16,646 tonnes.

Harvesting sawlogs, $\mathrm{m}^{3}$


Sawnwood production, $\mathrm{m}^{3}$


Pellet production, tonnes


## RusForest sales

RusForest sawnwood sales in Q3 2014 were 13\% higher than in Q3 2013 ( $51,659 \mathrm{~m}^{3}$ compared with $45,675 \mathrm{~m}^{3}$ ).

In Q3 2014, RusForest increased its sales on the European market ( $17,344 \mathrm{~m}^{3}$ compared with $11,746 \mathrm{~m}^{3}$ in Q3 2013). One of the reasons for this was that one of the vessels scheduled for the beginning of Q4 2014 was instead transported in Q3 2014. This increase in deliveries to Europe for the quarter influenced the sales by region breakdown for the quarter.

The average sawnwood price realisation, using a FOB basis for all sales, remained unchanged in Q3 2014 compared with Q2 2014 ( 215.2 USD/m ${ }^{3}$ ). Note that the company sells its products on various terms, including FOB, CIF, FCA and CPT.

RusForest* sawnwood sales by region

## Q3 2014



Q3 2013


[^1]
## Regional Update

## Northwest Russia

## Production

Arkhangelsk harvested 7,042 m3 of sawlogs in Q3 2014, compared with 25,023 m3 in Q3 2013. Harvesting operations in Arkhangelsk in Q3 were in part deliberately restricted as there was a large stock of logs to be hauled from the upper landing. In addition, hauling was limited by bad road conditions.

The company purchased high volumes of sawlogs on the open market to create a stock of sawlogs prior to the off-season harvesting period.

The Arkhangelsk sawmill (LDK-3) produced $32,828 \mathrm{~m} 3$ of sawnwood in Q3 2014, compared with 34,079 m3 in Q3 2013.

The Arkhangelsk pellet mill produced 16,646 tonnes of pellets in Q3 2014 compared with 12,830 tonnes in Q2 2014. The lower than expected production volumes were caused by technical adjustments of the new line. The line was also stopped in September due to limited storage capacity.

## Sales

In Q3 2014, LDK-3 sold 29,667 $\mathrm{m}^{3}$ of sawnwood compared with $25,461 \mathrm{~m}^{3}$ in Q3 2013 (+16.5\%). One of the vessels scheduled for the beginning of Q4 2014 was instead shipped in Q3 2014.

The average sawnwood price realisation in Arkhangelsk increased in Q3 2014 by 18.7\% compared with Q3 2013, to USD 212/m ${ }^{3}$. The increase is due to better market prices and more sales done with delivery to customer, with the additional margin included in this price metric.

Total pellet sales in Q3 2014 amounted to 11,124 tonnes ( $-32 \%$ compared with Q2 2014). One of the shipments scheduled for end of Q3 2014 was instead transported at the beginning of Q4 2014.

## Eastern Siberia

## Production

Magistralny harvested 83,950 m3 of sawlogs in Q3 2014, compared with 89,017 m3 in Q3 2013. Harvesting in forest lease areas controlled by third parties in Q3 2014 was 65,808 m3 compared with $63,600 \mathrm{~m} 3$ in Q3 2013. The decrease was mainly due to unfavorable market situation in China.

The Magistralny sawmill produced $21,619 \mathrm{~m}^{3}$ of sawnwood in Q3 2014, compared with $19,226 \mathrm{~m}^{3}$ in Q3 2013 (+12.4\%).

## Sales

In Q3 2014, Magistralny sold 21,992 $\mathrm{m}^{3}$ of sawnwood compared with $20,214 \mathrm{~m}^{3}$ in Q3 2013 (+8.8\%).
The average sawnwood price realisation in Magistralny decreased in Q3 2014 compared with Q3 2013 by $0.5 \%$ to USD $219 / \mathrm{m}^{3}$ 'on wagon'.

In Q3 2014, RusForest Magistralny sold 22,851 m of sawlogs compared with 30,700 m³ in Q3 2013.

## Financial Review

## EBITDA development

| in USD thousand | Q3 2014 | Q2 2014 | Q1 2014 | Q4 2013 | Q3 2013 | Q2 2013 | Q1 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EBITDA unadjusted, continuing operations | 497 | 420 | 1,069 | $(1,781)$ | $(1,666)$ | $(2,880)$ | $(1,456)$ |
| a. Doubtful receivables | 8 | 360 | 130 | 236 | 233 | 1 | 252 |
| b. Disposal of non-current assets | 73 | 764 | 170 | 7 | 660 | (130) | $(1,075)$ |
| c. Correction of forest lease accrual (Arkhangelsk) | - | - | - | 444 | (444) | - | - |
| d. Collection of old receivable for pulpwood (Arkhangelsk) | - | $(1,420)$ | - | - | - | - | - |
| e. Non-recoverable income (Ust-llimsk) | - | 266 | (266) | - | - | - | - |
| f. Other items | 111 | (197) | 52 | 108 | (24) | (476) | (31) |
| Non-recurring items | 192 | (227) | 86 | 795 | 424 | (604) | (854) |
| EBITDA adjusted, continuing operations | 689 | 193 | 1,155 | (987) | $(1,241)$ | $(3,484)$ | $(2,310)$ |
| Arkhangelsk | 563 | 1,637 | (153) | $(1,465)$ | $(1,617)$ | (692) | 50 |
| Ust-llimsk | (314) | (666) | 360 | (243) | (35) | (407) | 163 |
| Magistralny | 1,532 | 405 | 2,128 | 1,793 | 1,573 | (214) | (494) |
| Unallocated | $(1,092)$ | $(1,183)$ | $(1,180)$ | $(1,072)$ | $(1,163)$ | $(2,172)$ | $(2,029)$ |
| EBITDA adjusted, by segments | 689 | 193 | 1,155 | (987) | $(1,241)$ | $(3,484)$ | $(2,310)$ |
| For reference |  |  |  |  |  |  |  |
| Adjusted EBITDA of Boguchany segment | 657 | (67) | (331) | (867) | (58) | $(1,741)$ | $(1,587)$ |

Earnings before interest taxes and depreciation and amortisation (EBITDA) from continuing operations, also adjusted for non-recurring items (adjusted EBITDA) improved substantially year-on-year, with earnings of negative USD 1.2 million in Q3 2013 turning into positive adjusted EBITDA of USD 0.7 million in Q3 2014. Magistralny continues to deliver positive results for third consecutive quarter. Arkhangelsk showed a large improvement year-on-year and adjusted EBITDA of positive USD 0.6 million. The Arkhangelsk result was however negatively impacted by lower pellet sales than in Q2 2014, which was due to one planned shipment being shipped early October rather than at the end of September. Ustllimsk showed negative earnings due to continued low harvesting activity in Q3 2014. The winter period is generally when there is harvesting activity and revenue generation in Ust-llimsk. The company is still reviewing the long term strategy for the assets in Ust-llimsk. The Boguchany segment, which now consists of the forestry and harvesting unit, showed positive EBTIDA for the quarter thanks to improved operations and active harvesting in Q3 2014.

The improvement is even more significant for the first nine months of the year, during which adjusted EBITDA amounted to USD 2.0 million compared with negative adjusted EBITDA of USD 7.0 million for same period in 2013. In addition to the significant improvement at Arkhangelsk and Magistralny, the improved in earnings is also due to the $36 \%$ reduction in overhead costs for the first nine months of 2014 (USD 3.5 million) compared with the same period in 2013 (USD 5.4 million).


Revenue

| Sales volume ( $\mathrm{m}^{3} /$ tonnes) |  |  |  |
| :--- | :---: | :---: | :---: |
|  | 9M 2014 9 M | 2013 | $\Delta \%$ |
| Sawnwood | 150,822 | 131,138 | $15 \%$ |
| Sawlogs | 62,081 | 117,477 | $-47 \%$ |
| Pellets | 27,383 | - | $\mathrm{n} / \mathrm{a}$ |


| Revenue per m3/tonne (USD) |  |  |  |
| :--- | :---: | :---: | :---: |
| 9M 2014 9M 2013 |  |  |  |
| Sawnwood | 250 | 208 | $20 \%$ |
| Sawlogs | 70 | 60 | $17 \%$ |
| Pellets | 174 | - | n/a |


| Revenue (USD thousand) |  |  |  |
| :--- | ---: | ---: | ---: |
| 9M 2014 9M 2013 |  |  |  |
| Sawnwood | 37,765 | 27,326 | $38 \%$ |
| Sawlogs | 4,349 | 7,044 | $-38 \%$ |
| Ust-Limsk | 504 | 6,825 | $-93 \%$ |
| Pellets | 4,767 | 0 | $\mathrm{n} / \mathrm{a}$ |
| Other revenue | 4,202 | 8,760 | $-52 \%$ |
| Total | $\mathbf{5 1 , 5 8 7}$ | $\mathbf{4 9 , 9 5 5}$ | $\mathbf{3 \%}$ |

Sales volumes of sawnwood increased by 13\% in Q3 2014 compared with Q3 2013 while sawlog volumes decreased (-25\%), mainly in Magistralny due to unfavorable market situation in China and more sawlogs used for sawnwood production. This is in line with the general strategy in 2014 of reducing sawlog sales in favour of sawnwood. For the first nine months of 2014 sold volumes of sawnwood increased by $15 \%$ compared with 2013. As stated earlier prices for sawnwood on a FOB basis were almost unchanged for Magistralny in Q3 2014 compared with Q3 2013 but increased 18.7\% for Arkhangelsk in Q3 2014 compared with Q3 2013. Sawnwood revenue showed very positive development for the first nine months of 2014, both as a result of the increased volumes and prices received, and also because of the increase in sales with delivery to customers, particularly the sawnwood sales from Arkhangelsk.

Group revenue for Q3 2014 increased by 2\% compared with Q3 2013 and for the first nine months of 2014 the increase was $3 \%$ compared with the first nine months 2013. The loss of Ust-llimsk sawmill revenue and reduction of revenue from the planing mill in Arkhangelsk in 2014 was consequently more than compensated by increase of sawnwood revenue from Arkhangelsk and Magistralny and new revenue from pellet sales.


## Costs

The cost of sales decreased by $16 \%$ to USD 13.1 million in Q3 2014, compared with USD 15.5 million in Q2 2013. This reduction is due to a number of cost items, including reduction in harvesting services due to improved own harvesting operations, reduction in personnel costs and other costs. However, Repairs and Maintenance costs increased in Q3 2014.

Distribution expenses increased by $25 \%$ to USD 3.2 million in Q3 2014, compared with USD 2.6 million in Q3 2013. The shift in Arkhangelsk to selling more products with delivery to customers by ship in order to gain additional margin, as well as deliveries of wood pellets by ship has led to significantly increased sea freight costs in Q3 2014 when comparing with Q3 2013. For the first nine months of 2014 the increase in distribution expenses to USD 8.9 million compared with USD 8.1 million for the same period in 2013 is not so dramatic due to offsetting savings in personnel, rail and other distribution expenses.

Administrative expenses decreased by 6\% to USD 2.7 million in Q3 2014, compared with USD 2.8 million for the same period in 2013. The company's continued focus on cutting administrative expenses led to a continued reduction in almost all cost categories. However, in Q3 2013 certain cost cutting measures had already been implemented, which is why the year-on-year comparison is less significant compared to previous quarters. For the first nine months of 2014 administrative expenses decreased by $23 \%$ compared with same period in 2013.


Distribution expenditure development and USD breakdown thousand


Q3 2013 Q3 2014
$■$ Personnel costs ■ Railway costs - Sea freight ■ Other

Other expenses decreased significantly in Q3 2014, to USD 0.2 million compared with USD 1.0 million in Q3 2013. For the first nine months of 2014, however, other expenses increased due to bad debt provisions made earlier in 2014 in connection with Ust-llimsk subcontractors and losses in connection with the disposal of old machinery and equipment, mainly in Ust-Ilimsk.

Financing costs increased significantly to USD 1.9 million in Q3 2014 compared with USD 0.6 million in Q3 2013, owing mainly to a USD 1 million net FX loss, from the depreciation of the Russian ruble against financial liabilities in other currencies.

## Earnings

The company achieved a gross profit of USD 3.7 million in Q3 2014 in continuing operations, representing a $22 \%$ gross profit margin, compared with gross profit of USD 1.0 million in Q3 2013. As previously stated, the company achieved positive adjusted EBITDA in continuing operations of USD 0.8 million, compared with negative USD 1.2 million in Q3 2013. The operating loss in continuing operations was USD 2.2 million in Q3 2014, compared with a loss of USD 5.1 million in Q3 2013. Discontinued operations, which consist of Boguchany forest and harvesting operations, generated a profit after tax of USD 1.5 million in Q3 2014, compared with a loss of USD 1.6 million in Q3 2013. The loss for Q3 2014 amounted to USD 2.5 million, compared with a loss of USD 7.1 million in Q3 2013.


The chart below summarises different factors contributing to the $57 \%$ reduction in operating loss.


## Balance Sheet and Cash Flow

At 30 September 2014, the total assets of the company amounted to USD 94.3 million. Property, plant and equipment constituted the largest component of assets, amounting to USD 52.8 million. Assets classified as held for sale amounted to USD 4.9 million consisting of the Boguchany forest and harvesting company. Working capital was reduced to USD 4.2 million at 30 September 2014, compared with USD 10.1 million at 31 December 2013. The company's cash and cash equivalents totalled USD 3.4 million at 30 September 2014, compared with USD 3.6 million at 31 December 2013.

Interest-bearing loans and borrowings amounted to USD 24.5 million at 30 September 2014, compared with USD 25.9 million at 31 December 2014. The value in USD of assets and liabilities on the balance sheet is affected by the fluctuations in the ruble, as of 30 September 2014 the RUB/USD rate for translation stood at 39.4, compared with 33.6 as of 30 June 2014.


The Russian ruble depreciated by about $16 \%$ against the USD, the company's reporting currency, in Q3 2014. At 30 September 2014 the Russian ruble had depreciated by about $21 \%$ compared with the start of the year. However the ruble has continued to depreciate since the end of the third quarter and as of mid-November 2014 the depreciation against the USD was about $43 \%$ since the beginning of the year.


Source: Russian Central Bank

At 30 September 2014 the company held its cash in predominantly USD and RUB. The company's debt portfolio at 30 September 2014 was mainly split between USD, EUR and RUB. The debt-to-equity ratio at the end of Q3 2014 was 0.45.


The chart below summarises the company's debt maturity profile (excluding leases)
Debt portfolio maturity profile Q3 2014


In Q3 2014, the company again achieved positive cash flow from operating activities, cash flow amounted to USD 3.3 million, compared with negative USD 2.1 million in Q3 2013. The main item affecting cash flow from financing activities in Q3 2014 was the USD 2.0 million decrease in loans payable.

In the first nine months of 2014 cash flow from operating activities amounted to positive USD 5.5 million compared with negative USD 9.2 million for the same period 2013. A total of USD 4.0 million was spent on investments in equipment and also USD 3.9 million on purchase of loan related to Boguchansky LPK as previously announced in the first nine months of 2014.

## The Market

## RusForest sawnwood prices

| Site | Q3 2014 | Q2 2014 | Q32014 vs. Q2 2014 |  |
| :--- | :---: | :---: | :---: | :---: |
| Arkhangelsk, 'on ship', USD $/ \mathrm{m}^{3}$ | 212.1 | 211.1 | $+0.5 \%$ | $\nearrow$ |
| Magistralny, 'on wagon', USD $/ \mathrm{m}^{3}$ | 219.3 | 225.8 | $-2.9 \%$ | $>$ |
| RusForest Group, USD $/ \mathrm{m}^{3}$ | 215.2 | 215.2 | - | $\rightarrow$ |

## RusForest sawnwood price dynamics



RusForest sawnwood markets remained stable in Q3 2014. The average level of sawnwood remained unchanged from Q2 2014. The Q3 2014 overall sawnwood market environment was characterized by the following factors:

- Europe - Increased sawnwood production volumes in all key supply countries resulting in excess volumes in the market. Pressure on prices of sawnwood.
- Japan - Market decline continued after VAT increase in April and reduced housing starts.
- MENA -High deliveries from Europe and Russia in H1 2014, increasing stock levels especially in Egypt.
- China - Uncertainties in housing markets, high roundwood and sawnwood stocks at the ports.
- US - Housing starts and sawnwood market recovering, no dramatic impact on prices of sawnwood.

Our short-term outlook for Q4 2014 is negative. However, this is also partly due to seasonal factors; the winter months are usually less active in the market place before the construction season starts again in the spring. We do not expect to see an improvement in the market until Q2 2015.

| Market | Current <br> situation <br> Q3 2014) | Short-term <br> outlook <br> $($ Q4 201) |
| :--- | :---: | :---: |
| Europe | $\triangle$ |  |
| Japan | $\triangle$ | $\longrightarrow$ |
| MENA | $\triangle$ | $\longrightarrow$ |
| China | $\triangle$ | $\longrightarrow$ |
| US | $\longrightarrow$ | $\longrightarrow$ |

Construction - housing starts


Imports of sawnwood


Sources: International Trade Centre (ITC), US Census Bureau, Japanese Ministry of Finance, General Customs Administration of China, Eurostat

Consumption of sawnwood


Sources: USA: WWPA, USDA, WoodMarkets
Japan: Statistical Survey on Lumber / Ministry of Agriculture, Forestry and Fisheries

Prices

## Sawnwood



Sources: Random Lengths, Wood Markets, Japan Lumber Journal

## Pellets

Demand for industrial pellets in Europe in Q3 2014 was stable for the season. Prices in the Amsterdam-Rotterdam-Antwerp (ARA) region were 10\% above Q3 2013 levels.

Pellet demand in the EU is expected to rise from 17.5 to 20 million tonnes in 2014. The increase in demand is met by imported pellets, mainly from North America. As the EU's current production capacity is currently only 16.2 million tonnes per year, imports are set to increase further in the coming years. In 2013, 2.8 million tonnes came from the US, 1.9 million tons from Canada and 0.7 million tonnes from Russia. Pellet imports into the EU have quadrupled over five years. The largest increases in consumption are predicted for Italy, France and the UK.


Source: Argus Media, 2014

## The Share

The RusForest AB shares are listed on NASDAQ OMX First North Stockholm. At the close of the period, the share price was SEK 1.35 ( 0.19 USD) and the company's market capitalisation was approximately SEK 178 million or USD 25 million. The company's certified adviser on First North is Pareto Securities AB, which also acts as a market maker in RusForest shares.

Share data for the first nine months of 2014

| Summary shareholder information |  |
| :--- | :--- |
| Official listing: | NASDAQ OMX First |
| Outstanding shares: | North |
| Round lot: | 1 |
| Sector: | Basic Resources |
| ISIN: | SE0001732728 |
| Short name: | RUSF |
| Reuters: | RUSF.ST |
| Bloomberg: | RUSF:SS |


| Average Daily <br> Turnover (SEK) | Average No of <br> Traded Shares | Average No of <br> daily trades |  |
| :--- | ---: | ---: | ---: |
| 415,080 | 257,851 | 54 |  |
|  |  |  |  |
| Shareholder | Number of shares | Percentage |  |
| Nova Capital | $33,500,000$ | $25.4 \%$ |  |
| Avanza Pension | $9,708,277$ | $7.4 \%$ |  |
| Carnegie Strategifond | $5,670,625$ | $4.3 \%$ |  |
| Nordet Pensionsförsäkring AB | $4,459,928$ | $3.4 \%$ |  |
| Berndt Ivarsson | $2,053,545$ | $1.6 \%$ |  |
| Jesihemma Ltd (Cyprus | $1,379,179$ | $1.0 \%$ |  |
| Others | $75,262,327$ | $57.0 \%$ |  |
| Total | $\mathbf{1 3 2 , 0 3 3 , 8 8 1}$ | $\mathbf{1 0 0 . 0 \%}$ |  |

RusForest share price performance 1 January-30 September 2014


Source: NASDAQ OMX First North Stockholm

| RusForest share |  |  |  |
| :---: | :---: | :---: | :---: |
| Price SEK/share 30 Sep 2014 | Change 1 Month | Change 3 months | 52 week high |
| $\mathbf{1 . 3 5}$ | $-2.9 \%$ | $-25 \%$ | 2.65 |
|  | Change 6 Months | Change 1 year | 52 week low |

## Accounting Policies

This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and related parts of the Annual Accounts Act. The interim report for the Parent Company has been prepared in accordance with the Annual Accounts Act Chapter 9, with the exception that it has not been prepared in Swedish. The Group and Parent Company have applied the same accounting and valuation principles as in the most recent Annual Report. Since the Q1 2014 report RusForest has reporting Group consolidated financials in US dollars instead of Swedish krona, while Parent Company financials continue to be reported in Swedish krona. Comparative financials have been restated to US dollars for proper comparison. The comparative financial information has been restated as if US dollars had always been RusForest's presentation currency for consolidated financials. Assets and liabilities are translated based on the exchange rate at the end of the comparative reporting period. Items of income, expense and cash flows relating to transactions in a previous period are translated at the appropriate average rate. Components of equity have been translated at the exchange rates at the dates of the relevant transactions.

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Inventories: The fair value of inventories acquired in a business combination is determined based on the estimated selling price in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

Non-derivative financial liabilities: Fair value for loans and borrowings, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements. Fair value for non-derivative financial liabilities was determined using Level 2 of fair value hierarchy.

## Risks

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation.

The recent conflict in Ukraine and related events has increased the perceived risks of doing business in the Russian Federation. The imposition of economic sanctions on Russian individuals and legal entities by the European Union, the United States of America, Japan, Canada, Australia and others, as well as retaliatory sanctions imposed by the Russian government, has resulted in increased economic uncertainty including more volatile equity markets, a depreciation of the Russian Ruble, a reduction in both local and foreign direct investment inflows and a significant tightening in the availability of credit. In particular, some Russian entities may be experiencing difficulties in accessing international equity and debt markets and may become increasingly dependent on Russian state banks to finance their operations. The longer term effects of recently implemented sanctions, as well as the threat of additional future sanctions, are difficult to determine.

The consolidated financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

The company and the company's products remain directly unaffected by the current situation of sanctions against Russia, with the exception of the general fluctuations in the ruble exchange rate and a noticeable downturn in credit activity throughout the Russian financial system. The company continues to monitor the situation closely. Although the company is subject to the effect of fluctuations in the Russian ruble, such exposure is still limited in terms of the negative impact on the financial performance of the Group. A more detailed description of general risks, as well as a sensitivity analysis of the weakening of the ruble, can be found in the company's annual report 2013. The risks are indirectly the same for the parent company as for the Group.

## Subsequent events

After the end of the quarter the Company received another USD 2 million, in addition to the USD 1.5 million received in March 2014, as part of the Boguchany divestment project.

## Condensed Consolidated Income Statement

| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations |  |  |  |  |  |
| Revenue | 16,846 | 16,559 | 51,587 | 49,955 | 66,210 |
| Cost of sales | $(13,106)$ | $(15,544)$ | $(40,483)$ | $(48,904)$ | $(63,957)$ |
| Gross profit/(loss) | 3,740 | 1,015 | 11,104 | 1,051 | 2,253 |
| Other income | 60 | 204 | 2,011 | 1,059 | 1,996 |
| Distribution expenses | $(3,188)$ | $(2,554)$ | $(8,891)$ | $(8,101)$ | $(11,297)$ |
| Administrative expenditure | $(2,658)$ | $(2,834)$ | $(8,549)$ | $(11,047)$ | $(14,207)$ |
| Other expenses | (172) | (969) | $(1,692)$ | (59) | (897) |
| Impairment loss | - | - | - | 0 | $(7,630)$ |
| Impairment of investments in associates |  | - | - | 0 | 0 |
| Operating profit/(loss) | $(2,218)$ | $(5,138)$ | $(6,017)$ | $(17,097)$ | $(29,782)$ |
| Financing income | 144 | 286 | 344 | 82 | 96 |
| Gain from bond restructuring | - | - | - | 41,404 | 41,404 |
| Financing cost | $(1,893)$ | (574) | $(4,238)$ | $(3,780)$ | $(4,939)$ |
| Net financing income/(cost) | $(1,749)$ | (288) | $(3,894)$ | 37,706 | 36,561 |
| Profit/(loss) before tax from continuing operations | $(3,967)$ | $(5,426)$ | $(9,911)$ | 20,609 | 6,779 |
| Income tax | 3 | - | (14) | 5 | 110 |
| Profit/(loss) from continuing operations | $(3,964)$ | $(5,426)$ | $(9,925)$ | 20,614 | 6,889 |
| Discontinued operations |  |  |  |  |  |
| Profit/(loss) after tax from discontinued operations | 1,471 | $(1,640)$ | 356 | $(10,642)$ | $(51,406)$ |
| Profit/(loss) for the period | $(2,493)$ | $(7,066)$ | $(9,569)$ | 9,972 | $(44,517)$ |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent | $(2,520)$ | $(6,974)$ | $(9,581)$ | 9,051 | $(45,270)$ |
| Non-controlling interests | 27 | (92) | 12 | 921 | 753 |
| Profit/(loss) for the period | $(2,493)$ | $(7,066)$ | $(9,569)$ | 9,972 | $(44,517)$ |
| Earnings per share | (0.02) | (0.05) | (0.07) | 0.09 | (0.41) |

## Condensed Consolidated Statement of Comprehensive Income

| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/(loss) for the period | $(2,373)$ | $(7,066)$ | $(9,449)$ | 9,972 | $(44,517)$ |
| Other comprehensive income |  |  |  |  |  |
| Items that may be reclassified subsequently to profit or loss: |  |  |  |  |  |
| Currency translation difference | $(9,726)$ | 1,581 | $(11,993)$ | $(10,089)$ | $(9,897)$ |
| Other comprehensive income/(Ioss) for the period, net of tax | $(9,726)$ | 1,581 | $(11,993)$ | $(10,089)$ | $(9,897)$ |
| Total comprehensive income/(loss) for the period, net of tax | $(12,099)$ | $(5,485)$ | $(21,442)$ | (117) | $(54,414)$ |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent | $(12,068)$ | $(5,420)$ | $(21,383)$ | $(1,003)$ | $(55,137)$ |
| Non-controlling interests | (31) | (65) | (59) | 886 | 723 |
| Total comprehensive income/(loss) for the period, net of tax | $(12,099)$ | $(5,485)$ | $(21,442)$ | (117) | $(54,414)$ |


| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/(loss) from continuing operations | $(3,844)$ | $(5,426)$ | $(9,805)$ | 20,614 | 6,889 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent | $(3,871)$ | $(5,334)$ | $(9,817)$ | 19,693 | 6,136 |
| Non-controlling interests | 27 | (92) | 12 | 921 | 753 |
| Profit/(loss) from discontinued operations | 1,471 | $(1,640)$ | 356 | $(10,642)$ | $(51,406)$ |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent | 1,471 | $(1,640)$ | 356 | $(10,642)$ | $(51,406)$ |
| Non-controlling interests | 0 | 0 | 0 | 0 | 0 |

## Per Share Data

| Per Share Data USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings | (0.02) | (0.05) | (0.07) | 0.09 | (0.41) |
| Shareholders' Equity (end of period) | 0.41 | 0.98 | 0.41 | 0.98 | 0.58 |
| Number of Shares | Q2 2014 | Q2 2013 | 6M 2014 | 6M 2013 | 12M 2013 |
| Beginning of period | 132,033,881 | 132,033,881 | 132,033,881 | 5,609,540 | 5,609,540 |
| End of Period | 132,033,881 | 132,033,881 | 132,033,881 | 132,033,881 | 132,033,881 |
| Average number of shares | 132,033,881 | 132,033,881 | 132,033,881 | 103,508,695 | 110,698,605 |

Earnings per share were calculated as net profit/loss after tax divided by the average number of shares
during the period adjusted for the results of the reverse share split of 22 April 2013.

| USD for 1 unit of foreign currency | RUB |
| :--- | ---: |
| December 31, 2012 | 0.033 |
| March 31, 2013 | 0.032 |
| June 30, 2013 | 0.031 |
| September 30, 2013 | 0.031 |
| December 31, 2013 | 0.031 |
| March 31, 2014 | 0.028 |
| June 30, 2014 | 0.030 |
| September 30, 2014 | 0.025 |

source: ww.cbr.ru

## Condensed Consolidated Statement of Financial Position

| In thousands of USD | Note | Sep 30, 2014 | Dec 31, 2013 |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipment |  | 52,830 | 68,441 |
| Forest lease rights |  | 11,460 | 14,406 |
| Intangible assets |  | 226 | 334 |
| Deferred tax asset |  | 3 | 4 |
| Total non-current assets |  | 64,519 | 83,185 |
| Current assets |  |  |  |
| Inventory |  | 9,501 | 10,368 |
| VAT refundable |  | 4,621 | 6,229 |
| Trade and other receivables |  | 2,953 | 5,684 |
| Current tax assets |  | 55 | 54 |
| Loans receivable from related companies |  | 4,309 | - |
| Cash and cash equivalents |  | 3,386 | 3,637 |
|  |  | 24,825 | 25,972 |
| Assets classified as held for sale | 5 | 4,945 | 19,562 |
| Total current assets |  | 29,770 | 45,534 |
| Total assets |  | 94,289 | 128,719 |
| EQUITY |  |  |  |
| Equity and reserves |  |  |  |
| Share capital |  | 20,683 | 20,683 |
| Other paid in capital |  | 358,448 | 358,448 |
| Reserves |  | 43 | - |
| Translation reserve |  | $(27,651)$ | $(15,738)$ |
| Accumulated loss |  | $(287,310)$ | $(242,051)$ |
| Profit/(loss) for the period |  | $(9,581)$ | $(45,270)$ |
| Total equity attributable to Shareholders of the Group |  | 54,632 | 76,072 |
| Non-controlling interest |  | 346 | 430 |
| Total Equity |  | 54,978 | 76,502 |
| Liabilities |  |  |  |
| Non-current liabilities |  |  |  |
| Interest-bearing loans and borrowings |  | 14,605 | 17,884 |
| Deferred tax liability |  | 3 | 4 |
| Total non-current liabilities |  | 14,608 | 17,888 |
| Current liabilities |  |  |  |
| Interest bearing loans and borrowings |  | 9,919 | 8,053 |
| Trade and other payables |  | 12,919 | 12,179 |
| Current tax liabilities |  | 30 | 30 |
| Provisions |  | 25 | 32 |
|  |  | 22,893 | 20,294 |
| Liabilities directly associated with the assets classified as held for sale | 5 | 1,810 | 14,035 |
| Total current liabilities |  | 24,703 | 34,329 |
| Total liabilities |  | 39,311 | 52,217 |
| Total equity and liabilities |  | 94,289 | 128,719 |

## Condensed Consolidated Statement of Cash Flows

| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Profit/(loss) for the period | $(2,493)$ | $(7,066)$ | $(9,569)$ | 9,972 | $(44,517)$ |
| Adjustment for non-cash items | 3,030 | 6,389 | 11,346 | $(16,290)$ | 36,449 |
| Paid income tax | (8) | (87) | (26) | (109) | (196) |
| Cash flow from operating activities before changes in working capital | 529 | (764) | 1,751 | $(6,427)$ | $(8,264)$ |
| Cash flow changes in working capital | 3,427 | $(1,172)$ | 3,409 | (721) | $(1,054)$ |
| Cash flow from discontinued operations | (656) | (190) | 334 | $(2,059)$ | $(2,807)$ |
| Cash flow from operating activities | 3,300 | $(2,126)$ | 5,494 | $(9,207)$ | $(12,125)$ |
| Investment in equipment | (712) | $(7,037)$ | $(3,986)$ | $(10,090)$ | $(15,203)$ |
| Proceeds from sales of equipment | 320 | 756 | 1,136 | 2,470 | 4,239 |
| VAT refund on capital investments | 840 |  | 2,482 |  | 894 |
| Acquisition of shares in subsidiaries | (15) | (64) | (18) | (64) | (94) |
| Proceeds from sale of subsidiaries | 558 | 613 | 2,033 | 2,012 | 2,230 |
| Interest received |  |  | 1 |  | 95 |
| Cash flow from discontinued operations | 1,704 | (81) | 1,645 | 1,230 | 1,367 |
| Cash flow from investing activities | 2,695 | $(5,813)$ | 3,293 | $(4,442)$ | $(6,472)$ |
| New share issue |  |  |  | 28,659 | 28,659 |
| Costs related to the share issue |  | (76) | - | $(3,377)$ | $(3,377)$ |
| Redemption of the loans of sold subsidiaries |  | - | $(3,941)$ |  |  |
| Increase/(decrease) in loans payable | $(2,023)$ | 5,101 | (245) | (817) | 722 |
| Interest paid | (867) | (727) | $(2,477)$ | $(2,319)$ | $(3,050)$ |
| Cash flow from discontinued operations | $(1,196)$ | (818) | $(1,846)$ | $(2,421)$ | $(2,290)$ |
| Cash flow from financing activities | $(4,086)$ | 3,480 | $(8,509)$ | 19,725 | 20,664 |
| Cash flow during the period | 1,909 | $(4,459)$ | 278 | 6,076 | 2,067 |
| including continuing operations | 2,057 | $(3,370)$ | 145 | 9,326 | 5,797 |
| including discontinued operations | (148) | $(1,089)$ | 133 | $(3,250)$ | $(3,730)$ |
| Cash and cash equivalents, beginning of period | 1,938 | 12,417 | 3,760 | 2,586 | 2,586 |
| including continuing operations | 1,874 | 12,104 | 3,637 | 2,519 | 2,519 |
| including discontinued operations | 64 | 312 | 123 | 67 | 67 |
| Exchange-rate differences on cash balance | (456) | (49) | (647) | (753) | (893) |
| Cash and cash equivalents, period end | 3,391 | 7,909 | 3,391 | 7,909 | 3,760 |
| including continuing operations | 3,386 | 7,562 | 3,386 | 7,562 | 3,637 |
| including discontinued operations | 5 | 346 | 5 | 346 | 123 |
| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 | 12M 2013 |
| Adjustment for non-cash items |  |  |  |  |  |
| Depreciation of property, plant and equipment | 2,500 | 3,001 | 7,364 | 9,725 | 12,497 |
| Amortization of intangible assets | 215 | 471 | 639 | 1,370 | 1,872 |
| Income tax | (3) |  | 14 | (5) | (110) |
| Finance income | (144) | (286) | (344) | (82) | (96) |
| Income from bond restructuring | - | - | - | $(41,404)$ | $(41,404)$ |
| Finance expense | 1,893 | 574 | 4,238 | 3,780 | 4,939 |
| Net loss on disposal of property, plant and equipment | 57 | 660 | 1,034 | (545) | (538) |
| Net income/loss on disposal of intangible assets | 16 | - | (27) | - |  |
| Bad debts | 8 | 233 | 498 | 486 | 722 |
| Accounts receivable and payable net-off | - |  | $(1,404)$ | - |  |
| Other comprehensive (proft)/loss from assets held for sale | $(1,471)$ | 1,640 | (356) | 10,642 | 51,406 |
| Impairment loss | - | - | - | - | 7,630 |
| Impairment of investments in associates | - | - | - | - | - |
| Other non-cash items | (41) | 96 | (310) | (258) | (469) |
| Total | 3,030 | 6,389 | 11,346 | $(16,290)$ | 36,449 |

## Condensed Consolidated Statement of Changes in Equity

## 1 January 2014-30 September 2014


*Related to employee stock option programme 2013/2016 implemented at AGM 2013. Accumulated reserves based on distribution of value Black \& Scholes valuation as per date of issue.

1 January 2013-30 September 2013

|  | Attributable to the equity holders of the parent |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| In thousands of USD | Share capital | Other paid in capital | Reserves | Translation reserve | $\begin{aligned} & \text { Accumulated } \\ & \text { loss } \end{aligned}$ | Noncontrolling interest | Total |
| Opening shareholders' equity | 72,766 | 239,667 | - | $(5,871)$ | $(242,435)$ | 173 | 64,300 |
| Profit/(loss) for the period |  |  |  |  | 9,051 | 921 | 9,972 |
| Other comprehensive income/(loss) |  |  |  | $(10,054)$ |  | (35) | $(10,089)$ |
| Total comprehensive income/(loss) | - | - |  | $(10,054)$ | 9,051 | 886 | (117) |
| Decrease in share capital | $(72,039)$ | 72,039 |  |  |  |  | - |
| Acquired non-controlling interest in subsidiaries |  |  |  |  | 152 | (214) | (62) |
| Costs related to the share issue |  | $(3,457)$ |  |  |  |  | $(3,457)$ |
| New share issue | 19,956 | 50,199 |  |  |  |  | 70,155 |
| Shareholders' equity at end of period | 20,683 | 358,448 | - | $(15,925)$ | $(233,232)$ | 845 | 130,819 |

## 1 January 2013-31 December 2013



Parent Company Income Statement

| In thousands of SEK | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Other income | - | - | - | 547 |
| Administrative expenditure | $(4,222)$ | $(2,697)$ | $(9,853)$ | $(16,488)$ |
| Operating profit/(loss) | $(4,222)$ | $(2,697)$ | $(9,853)$ | $(15,941)$ |
| Exchange gain/loss | $(16,473)$ | $(20,519)$ | $(15,216)$ | $(47,874)$ |
| Financing income | 1,360 | 14,480 | 5,157 | 42,178 |
| Income on bond restructuring | - | - | - | 269,772 |
| Financing cost | $(1,185)$ | 276 | $(2,936)$ | $(6,220)$ |
| Loss on disposal of investments | - | - | - | $(435,624)$ |
| Impairment of investments and forgiveness of receivables from subsidiaries | $(11,436)$ | - | $(12,353)$ | - |
| Net financing income/(cost) | $(27,734)$ | $(5,763)$ | $(25,348)$ | $(177,768)$ |
| Income tax | - | - | - | - |
| Profit/(loss) for the period | $(31,956)$ | $(8,460)$ | $(35,201)$ | $(193,709)$ |

## Parent Company Balance Sheet

In thousands of SEK Sep 30, 2014 Dec 31, 2013 Sep 30, 2013

## Assets

Non-current assets

| Property, plant and equipment | 38 | 80 | 74 |
| :---: | :---: | :---: | :---: |
| Investments in subsidiaries | 220,756 | 50,841 | 49,499 |
| Loans receivable from subsidiaries | 67,658 | 299,220 | 617,500 |
| Total non-current assets | 288,452 | 350,141 | 667,073 |
| Current assets |  |  |  |
| VAT refundable | 71 | 66 | 99 |
| Receivables from subsidiaries | 213,695 | - | 17,128 |
| Trade and other receivable | 162 | 207 | 726 |
| Current tax assets | 181 | 70 | 52 |
| Cash and cash equivalents | 1,517 | 11,536 | 38,792 |
| Total current assets | 215,626 | 11,879 | 56,797 |
| Total assets | 504,078 | 362,020 | 723,870 |

## Equity

Equity and reserves

| Restricted equity |  |  |  |
| :--- | :---: | :---: | :---: |
| Share capital | 132,034 | 132,034 |  |
| Non-restricted equity |  |  |  |
| Share premium | $1,037,511$ | $1,037,511$ | $1,037,511$ |
| Retained earnings | $(888,523)$ | $(853,322)$ | $(486,145)$ |
| Total equity | $\mathbf{2 8 1 , 0 2 2}$ | $\mathbf{3 1 6 , 2 2 3}$ | $\mathbf{6 8 3}, 400$ |

## Liabilities Non-current liabilities

| Interest-bearing loans and borrowings | 3,745 | 3,745 | 3,745 |
| :---: | :---: | :---: | :---: |
| Loans payable to Group companies | 2,083 | - | - |
| Loans payable to related companies | - | - | 32,149 |
| Total-non current liabilities | 5,828 | 3,745 | 35,894 |
| Current liabilities |  |  |  |
| Interest-bearing loans and borrowings | 36,283 | 32,634 | - |
| Loans payable to related companies | - | - | 3,046 |
| Payables to Group companies | 178,324 | 8,085 | - |
| Trade and other payables | 2,621 | 1,333 | 1,530 |
| Total current liabilities | 217,228 | 42,052 | 4,576 |
| Total equity and liabilities | 504,078 | 362,020 | 723,870 |

Earlier in the year, in connection with the agreement to sell the Boguchany business segment several intragroup loans were restructured and receivable from subsidiaries in Parent Company significantly declined with corresponding increase in receivables from subsidiaries in current assets. The company has furthermore successfully progress on the announced project to transfer ownership of all Russian operating entities directly to Group Parent Company and as a consequence investments in subsidiaries has increased significantly.

## Notes to the Financial Statements

## Note 1. Cost of sales

| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 |
| :--- | ---: | ---: | ---: | ---: |
| Personnel costs | 3,106 | 3,655 | 9,683 | 11,125 |
| Purchased sawlogs | 1,970 | 2,227 | 8,376 | 3,869 |
| Purchased sawnwood | - | 583 | 661 | 3,374 |
| Purchased woodchips | 254 | - | 293 | - |
| Depreciation of property, plant and equipment | 2,304 | 2,694 | 6,756 | 8,750 |
| Amortization of intangible assets | 203 | 469 | 610 | 1,365 |
| Materials | 411 | 461 | 1,310 | $\mathbf{1 , 3 3 6}$ |
| Energy and fuel | 1,675 | 1,523 | 5,290 | 5,715 |
| Repairs and maintanance | 1,474 | 971 | 2,913 | 3,336 |
| Harvesting services | 308 | 1,145 | 632 | 3,663 |
| Forest lease | 877 | 577 | 2,041 | $\mathbf{2 , 1 1 9}$ |
| Other | 524 | 1,239 | 1,918 | $\mathbf{4 , 2 5 2}$ |
| Total | $\mathbf{1 3 , 1 0 6}$ | $\mathbf{1 5 , 5 4 4}$ | $\mathbf{4 0 , 4 8 3}$ | $\mathbf{4 8 , 9 0 4}$ |

Note 2. Distribution expenses

| In thousands of USD | Q3 2014 | Q3 2013 | 9M 2014 | 9M 2013 |
| :--- | ---: | ---: | ---: | :---: |
| Personnel costs | 365 | 528 | 1,244 | $\mathbf{1 , 9 2 7}$ |
| Railway costs | 1,163 | 1,009 | 2,885 | 3,050 |
| Sea freight | 1,373 | 578 | 3,776 | 1,284 |
| Other | 287 | 439 | 986 | 1,840 |
| Total | $\mathbf{3 , 1 8 8}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{8 , 8 9 1}$ | $\mathbf{8 , 1 0 1}$ |

* Other distribution expenses mainly consist of 1.Materials, 2.Agent fees, 3.Fuel, 4.Quarantine and sanitary certificates, 5.Depreciation of PPE and 6.Energy


## Note 3. Administrative expenditure

| In thousands of USD | Q3 2014 | Q3 2013 | $\mathbf{9 M} \mathbf{2 0 1 4}$ | $\mathbf{9 M} \mathbf{2 0 1 3}$ |
| :--- | ---: | ---: | ---: | ---: |
| Personnel costs | 1,688 | $\mathbf{1 , 7 4 2}$ | 5,505 | $\mathbf{7 , 2 0 4}$ |
| Audit | 90 | 120 | 350 | 301 |
| Property tax | 192 | 252 | 581 | 762 |
| Consulting fees | 154 | 362 | 654 | 940 |
| Other | 534 | 358 | 1,459 | $\mathbf{1 , 8 4 0}$ |
| Total | $\mathbf{2 , 6 5 8}$ | $\mathbf{2 , 8 3 4}$ | $\mathbf{8 , 5 4 9}$ | $\mathbf{1 1 , 0 4 7}$ |

## Note 4. Segment information

The Group's Parent Company has its head office in Stockholm, Sweden. All of the Group's operating companies are located in the Russian Federation.

Operational segments, results for nine months ended 30 September 2014

| In thousands of USD | External revenue |  |  |  |  | Impairment loss | Profit/(loss) before tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sawnwood | Sawlogs | Pellets | Other | Total |  |  |
| Arkhangelsk | 22,424 | 258 | 4,767 | 3,585 | 31,034 | - | $(2,793)$ |
| Ust-llimsk | - | - | - | 504 | 504 | - | $(2,202)$ |
| Magistralny | 15,341 | 4,091 | - | 617 | 20,049 | - | (865) |
| Unallocated | - | - | - | - | - | - | $(4,051)$ |
| Total from continuing operations | 37,765 | 4,349 | 4,767 | 4,706 | 51,587 | - | $(9,911)$ |
| Boguchany | 2,452 | 934 | - | 402 | 3,788 | - | 1,214 |
| Pellets (Sweden \& Latvia) | - | - | 59 | - | 59 | (853) | (855) |
| Total from discontinued operations | 2,452 | 934 | 59 | 402 | 3,847 | (853) | 359 |
| Total | 40,217 | 5,283 | 4,826 | 5,108 | 55,434 | (853) | $(9,552)$ |

Operational segments, results for nine months ended 30 September 2013

| In thousands of USD | External revenue |  |  |  |  | Impairmentloss | Profit/(loss) before tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sawnwood | Sawlogs | Pellets | Other | Total |  |  |
| Arkhangelsk | 14,446 | 1,541 | - | 8,100 | 24,087 | - | $(8,253)$ |
| Ust-llimsk | 1,764 | 1,848 | - | 3,213 | 6,825 | - | $(1,623)$ |
| Magistralny | 12,880 | 5,503 | - | 660 | 19,043 | - | $(4,529)$ |
| Unallocated* | - | - | - | - | - | - | 35,014 |
| Total from continuing operations | 29,090 | 8,892 | - | 11,973 | 49,955 | - | 20,609 |
| Boguchany | 12,300 | 2,712 | - | 598 | 15,610 | - | $(9,201)$ |
| Pellets (Sweden \& Latvia) | - | - | 483 | - | 483 | - | $(1,025)$ |
| Gravel | - | - | - | 2,240 | 2,240 | - | (57) |
| ALK | - | - | - | 1 | 1 | - | (59) |
| UI ZSI | - | - | - | 404 | 404 | - | (337) |
| Shenkursk | 4 | - | - | 13 | 17 | - | (96) |
| Total from discontinued operations | 12,304 | 2,712 | 483 | 3,256 | 18,755 | - | $(10,775)$ |
| Total | 41,394 | 11,604 | 483 | 15,229 | 68,710 | - | 9,834 |

* includes gain from bond restructuring in the amount of USD 41.4 million

Note 5. Assets held for sale and the result of discontinued operations
Assets classified as held for sale

| In thousands of USD | Sep 30, 2014 | Dec 31, 2013 |
| :--- | ---: | ---: |
| Non-current assets |  |  |
| Property, plant and equipment | 8,91 | 8,037 |
| Forest lease rights | 26 | 3,730 |
| Intangible assets | - | 357 |
| Deferred tax asset | $\mathbf{3 , 7 7 5}$ | - |
| Total non-current assets |  | $\mathbf{1 2 , 1 2 4}$ |
| Current assets | 519 | $\mathbf{3 , 2 2 3}$ |
| Inventory | 20 | $\mathbf{2 , 2 2 3}$ |
| VAT refundable | 626 | $\mathbf{1 , 1 5 4}$ |
| Trade and other receivables | - | - |
| Current tax assets | - | $\mathbf{7 1 5}$ |
| Loans receivable | $\mathbf{5}$ | $\mathbf{1 , 1 7 0}$ |
| Cash and cash equivalents | $\mathbf{4 , 9 4 5}$ | $\mathbf{7 , 4 3 8}$ |
| Total current assets |  | $\mathbf{1 9 , 5 6 2}$ |
| Total assets |  |  |

Liabilities directly associated with the assets classified as held for sale

| In thousands of USD | Sep 30,2014 | Dec 31, 2013 |
| :--- | ---: | ---: |
| Non-current liabilities |  | 4,66 |
| Interest-bearing loans and borrowings | - | - |
| Deferred tax liability | - | $\mathbf{4 , 6 2 6}$ |
| Total non-current liabilities | - |  |
| Current liabilities | 64 | 1,435 |
| Interest-bearing loans and borrowings | 1,734 | $\mathbf{7 , 9 6 3}$ |
| Trade and other payables | 12 | 11 |
| Current tax liabilities | - | - |
| Provisions | $\mathbf{1 , 8 1 0}$ | $\mathbf{9 , 4 0 9}$ |
| Total current liabilities | $\mathbf{1 , 8 1 0}$ | $\mathbf{1 4 , 0 3 5}$ |
| Total liabilities |  |  |

Consolidated statement of comprehensive income, discontinued operations

| In thousands of USD | 9M 2014 | 9M 2013 |
| :---: | :---: | :---: |
| Discontinued operations |  |  |
| Revenue | 3,847 | 18,755 |
| Cost of sales | $(3,926)$ | $(19,714)$ |
| Gross profit/(loss) | (79) | (959) |
| Other income | 2,616 | 924 |
| Distribution expenses | (849) | $(6,097)$ |
| Administrative expenditure | (749) | $(2,657)$ |
| Other expenses | (219) | $(1,360)$ |
| Impairment loss | (853) | - |
| Profit from disposal | 1,325 | 520 |
| Operating profit/(loss) | 1,192 | $(9,629)$ |
| Financing income | - | 1 |
| Financing cost | (833) | $(1,147)$ |
| Net financing income/(cost) | (833) | $(1,146)$ |
| Income tax | (3) | 133 |
| Loss after tax from discontinued operations | 356 | $(10,642)$ |

Condensed consolidated statement of cash flows, discontinued operations

| In thousands of USD | $\mathbf{9 M} \mathbf{2 0 1 4}$ | $\mathbf{9 M} \mathbf{2 0 1 3}$ |
| :--- | ---: | ---: |
| Cash flow from operating activities | $\mathbf{3 3 4}$ | $(\mathbf{2 , 0 5 9 )}$ |
| Investment in equipment | $\mathbf{9 9 9}$ | $(1,003)$ |
| Proceeds from sales of forest lease rights | 1,267 | - |
| Proceeds from sales of equipment | - | 208 |
| VAT refund on capital investments | $\mathbf{1 , 6 4 5}$ | 2,025 |
| Cash flow from investing activities | $(1,570)$ | $\mathbf{1 , 2 3 0}$ |
| Increase/(decrease) in loans payable | $(276)$ | $(1,577)$ |
| Interest paid | $\mathbf{( 1 , 8 4 6 )}$ | $(844)$ |
| Cash flow from financing activities | $\mathbf{1 3 3}$ | $\mathbf{( 2 , 4 2 1 )}$ |
| Cash flow during the period |  | $\mathbf{( 3 , 2 5 0 )}$ |

## Note 6. Related party transactions

| In thousands of USD | Signficant inter dependent commercial relationship | $\mathbf{9 M} \mathbf{2 0 1 4}$ |
| :--- | ---: | ---: |
| BLPK LLC |  | 972 |
| Sales of goods and services | 184 |  |
| Resale of materials | 2 |  |
| Sale of property, plant and equipment | 1,011 |  |
| Rent income | 328 |  |
| Finance income | 57 |  |
| Purchase of goods and services | 20 |  |
| Rent expenses | RMG LLC provides management services to certain RusForest entities | 4,309 |
| Short-term loans receivable | 551 |  |
| Accounts receivable |  | 949 |
|  |  | 103 |
| RusForest Management Group LLC |  |  |
| Management senvices provided to RusForest entities* |  |  |
| Accounts payable |  |  |

## Review Report

To the Board of Directors of RusForest AB (publ.)<br>Corp. id. 556694-6421

## Introduction

We have reviewed the summary interim financial information (interim report) of RusForest AB (publ.) as of 30 September 2014 and the nine-month period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## Scope of review

We conducted our review in accordance with International Standard on Review Engagements ISRE 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing practices and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, for the Group in accordance with IAS 34 and the Annual Accounts Act, and for the Parent Company in accordance with the Annual Accounts Act.

Stockholm, November 26, 2014

KPMG AB
Mats Kåvik
Authorized Public Accountant

## Financial Calendar

Year-end Report 2014
Annual Report 2014
Annual General Meeting 2015
Interim report Jan - Mar 2015
Interim report Jan - Jun 2015
Interim report Jan - Sep 2015

31 March 2015
24 April 2015
15 May 2015
28 May 2015
28 August 2015
27 November 2015

## Nomination Committee

The Nomination Committee for the Annual General Meeting 2015 is comprised of Temo Jorbenadze (Nova Capital), Dag Rolander (appointed by investors controlling in excess of 5 percent of the shares) and Garrett Soden (Chairman of the Board of RusForest AB publ).

The Nomination Committee can be contacted via e-mail at info@rusforest.com .

Stockholm, 26 November 2014

RusForest AB (publ.)
The Board of Directors

For additional information, please contact:
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[^0]:    *Detailed EBITDA calculation on page 6 of this report.
    **Includes gain from bond restructuring in the amount of USD 41.4 million.
    ***Calculated as trade and other receivables less trade and other payables, excluding interest bearing receivables, -liabilities and cash.
    ${ }^{* * * *}$ Calculated as interest bearing loans and borrowing less interest bearing loan receivables and cash.

[^1]:    * Magistralny + Arkhangelsk

