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Press release

Indutrade establishes a sixth business area

Starting 1 January 2015 the Indutrade Group will be organised in six business areas, instead of five at present. The change entails that companies with operations in measurement technology in the Special Products business area will be broken away to form a new business area, called Measurement & Sensor Technology. The aim of the sixth business area is to strengthen this technology cluster and management function within Indutrade.

The president of the new Measurement & Sensor Technology business area will be Patrik Stolpe, who began his employment on 1 December 2014. Patrik Stolpe joined Indutrade most recently from a position as Global Segment Manager Monitor & Control at Xylem. Prior to this he served in leading positions at Lorentzen & Wettre.

The changes will be reflected in the Group's external reporting starting with the interim report for the period 1 January–31 March 2015.

Preliminary financial key ratios for the new business area structure, based on the outcome for the full year 2013 and third quarter of 2014, are presented in an appendix.

In connection with the year-end report, which will be published on 16 February 2015, definitive key ratios for the new organisation will be presented.

Stockholm, 5 December 2014

INDUTRADE AB (publ)

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About Indutrade

Indutrade markets and sells components, systems and services with a high-tech content within selected niches. Indutrade's business is distinguished by

- *High-tech products for recurring needs*
- *Growth through a structured and tried-and tested acquisition strategy*
- *A decentralised organisation characterised by an entrepreneurial spirit.*

The Group is organised into five business areas: Engineering & Equipment, Flow Technology, Fluids & Mechanical Solutions, Industrial Components and Special Products. Indutrade's sales totalled SEK 8,831 million in 2013, generating operating income of SEK 990 million before depreciation of intangible assets. Indutrade is listed on the Nasdaq OMX Stockholm.

New business area structure from 1 January 2015

	2014	2013	2014	2013	2013/14	2013
Net sales, SEK m	Jul-Sep	Jul-Sep	Jan-Sep	Jan-Sep	moving 12 mos	Jan-Dec
Engineering & Equipment	319	301	945	931	1 279	1 265
Flow Technology	533	471	1 532	1 471	2 040	1 979
Fluids & Mechanical Solutions	252	234	769	735	1 027	993
Industrial Components	437	409	1 379	1 251	1 845	1 717
Measurement & Sensor Technology	190	174	546	521	730	705
Special Products	697	567	1 957	1 604	2 568	2 215
Moderbolag & koncernposter	-16	-8	-36	-34	-45	-43
	2 412	2 148	7 092	6 479	9 444	8 831
	2014	2013	2014	2013	2013/14	2013
EBITA, SEK m	Jul-Sep	Jul-Sep	Jan-Sep	Jan-Sep	moving 12 mos	Jan-Dec
Engineering & Equipment	31	25	71	75	99	103
Flow Technology	47	40	126	120	165	159
Fluids & Mechanical Solutions	29	25	94	84	120	110
Industrial Components	52	55	170	148	234	212
Measurement & Sensor Technology	43	32	95	81	124	110
Special Products	107	88	285	240	378	333
Moderbolag & koncernposter	-15	-13	-41	-41	-37	-37
	294	252	800	707	1 083	990
	2014	2013	2014	2013	2013/14	2013
EBITA margin, %	Jul-Sep	Jul-Sep	Jan-Sep	Jan-Sep	moving 12 mos	Jan-Dec
Engineering & Equipment	9,7	8,3	7,5	8,1	7,7	8,1
Flow Technology	8,8	8,5	8,2	8,2	8,1	8,0
Fluids & Mechanical Solutions	11,5	10,7	12,2	11,4	11,7	11,1
Industrial Components	11,9	13,4	12,3	11,8	12,7	12,3
Measurement & Sensor Technology	22,6	18,4	17,4	15,5	17,0	15,6
Special Products	15,4	15,5	14,6	15,0	14,7	15,0
	12,2	11,7	11,3	10,9	11,5	11,2