



## Press release 2, 2015

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### West Atlantic AB (publ) awarded Air Mail Network Contract from Posten Norge AS.

Posten Norge A/S – the Norwegian Postal Service – and West Atlantic AB (Publ) have agreed to a new contract for domestic air transportation of mail. The agreement begins in August 2015 and expires in July 2020.

Historically, Posten Norge A/S and West Atlantic signed the first two plus two year contract for airport-to-airport delivery of Mail within Norway in 2007. Thereafter, during 2011 the contract was re-tendered and West Atlantic was awarded the contract for two plus two years again. The award announced today succeeds that second contract and adds another five years of service, with options of annual extension thereafter for a possible maximum duration of eight years.

Posten Norge A/S conducted a competitive public procurement for the transportation of domestic mail products by air. Following a rigorous evaluation of technical aspects, pricing, and other factors in the offers, Posten Norge A/S determined that West Atlantic's proposal represented the best value. The new contract benefits postal customers by providing service improvements, and other planned operational improvements for up to eight years.

"The new contract allows Posten Norge A/S and West Atlantic to continue our successful business relationship, founded during the introduction of a dedicated freighter network in 2007 with West Atlantic's customized fleet," said West Atlantic's CEO Gustaf Thureborn.

### About Posten Norge A/S

Posten Norge is a Nordic mail and logistics group that develops and delivers complete solutions within postal services, communications and logistics, with the Nordic area as its local market. Posten Norge meets the markets with two brands, Posten and Bring. Posten covers services to private customers, the post office network and daily postal distribution to the entire Norwegian populace. Bring is aimed at business customers within mail and logistics in the Nordic area.

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### About West Atlantic Group

West Atlantic Group is a European dedicated cargo airline specialised in mail and express freight. Developing from many years' experience the Group can offer its customers customised efficient solutions for airfreight services, maintenance and airworthiness services and aircraft leasing.

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