

Solar A/S Q4 2014 Quarterly information

No audit or review of the quarterly information has been conducted

Quarterly figures

Consolidated

	Q1		Q2		Q3		Q4	
	2014	2013	2014	2013	2014	2013	2014	2013
Income statement (DKK million)								
Revenue	2,585	2,575	2,476	2,635	2,418	2,487	2,773	2,766
Earnings before interest, tax, depreciation and amortisation (EBITDA)	59	13	19	56	103	102	46	136
Earnings before interest, tax and amortisation (EBITA)	38	-8	0	36	82	81	-3	116
Earnings before interest and tax (EBIT)	21	-25	-13	20	69	65	-150	100
Financials, net	-10	-12	-11	-17	-12	-12	-16	-13
Earnings before tax (EBT)	11	-37	-24	3	57	53	-166	87
Net profit or loss for the quarter	-11	-52	-35	-9	35	30	-223	52
Balance sheet (DKK million)								
Non-current assets	1,792	1,913	1,734	1,903	1,724	1,875	1,324	1,814
Current assets	3,279	3,704	3,107	3,391	3,317	3,263	3,250	3,147
Balance sheet total	5,071	5,617	4,841	5,294	5,041	5,138	4,574	4,961
Equity	2,120	2,163	1,974	2,078	2,012	2,108	1,732	2,138
Non-current liabilities	749	1,066	729	1,023	717	840	655	771
Current liabilities	2,208	2,388	2,138	2,193	2,312	2,190	2,187	2,052
Interest-bearing liabilities, net	495	830	700	727	604	593	302	316
Invested capital	2,732	3,171	2,823	2,957	2,760	2,851	2,172	2,637
Net working capital, year-end	1,450	1,863	1,547	1,668	1,482	1,535	1,111	1,318
Net working capital, average	1,490	1,814	1,461	1,764	1,448	1,668	1,267	1,538
Cash flow (DKK million)								
Cash flow from operating activities, continuing operations	-172	-223	-75	68	128	187	306	278
Cash flow from investing activities, continuing operations	-20	-23	-21	58	-11	-21	-6	-23
Cash flow from financing activities, continuing operations	-18	-18	-108	-68	-13	-189	-12	-16
Net investments in intangible assets	-4	-1	-6	-4	-4	-1	-4	-4
Net investments in property, plant and equipment	-16	-22	-15	-20	-8	-20	-2	-19
Acquisition and disposal of subsidiaries and activities, net	0	0	0	82	1	0	0	0

Quarterly figures

Consolidated - continued

Financial ratios (% unless otherwise stated)	Q1		Q2		Q3		Q4	
	2014	2013	2014	2013	2014	2013	2014	2013
Revenue growth	0.4	-8.2	-6.0	-3.1	-2.8	-4.6	0.3	-7.5
Organic growth	3.8	-9.5	-3.4	-4.0	-0.8	-2.7	2.2	-5.2
Organic growth adjusted for number of working days	2.1	-5.1	-2.3	-5.8	-0.8	-4.2	1.2	-4.9
Gross profit	21.5	22.0	21.1	21.3	20.9	21.6	21.1	22.3
EBITDA margin	2.3	0.5	0.8	2.1	4.3	4.1	1.7	4.9
EBITA margin	1.5	-0.3	0.0	1.4	3.4	3.3	-0.1	4.2
EBIT margin	0.8	-1.0	-0.5	0.8	2.9	2.6	-5.4	3.6
Net working capital (year-end NWC)/revenue (LTM)	12.2	14.4	13.3	13.8	12.7	12.5	10.8	10.7
Net working capital (average NWC)/revenue (LTM)	12.5	14.0	12.4	13.9	12.4	13.4	12.4	13.2
Gearing (interest-bearing liabilities, net/EBITDA (LTM)), no. of times	1.0	2.7	1.7	2.4	1.4	2.0	1.3	1.0
Return on equity (ROE)	2.9	1.7	1.8	1.7	2.1	1.0	-12.5	1.0
Return on equity (ROE) excl. amortisation	6.0	4.6	4.8	4.7	5.0	4.0	-2.3	4.1
Return on invested capital (ROIC)	6.0	-3.5	4.9	4.2	5.1	4.1	-4.3	4.5
Return on invested capital (ROIC) excl. amortisation	8.5	5.0	7.4	6.5	7.5	6.4	0.7	6.9
Adjusted market capitalisation/earnings before interest, tax and amortisation (EV/EBITA)	12.7	13.4	16.4	12.5	11.4	13.9	21.7	12.8
Equity ratio	41.8	38.5	40.8	39.3	39.9	41.0	37.9	43.1
Share ratios (% unless otherwise stated)								
Earnings per share in DKK per share outstanding (EPS)	-1.40	-6.62	-4.46	-1.15	4.46	3.82	-28.39	6.62
Earnings per share excl. amortisation in DKK per share outstanding (EPS)	0.76	-4.46	-2.80	0.89	6.11	5.86	-9.67	8.67
Intrinsic value in DKK per share outstanding	269.88	275.35	251.45	264.69	256.29	268.51	220.62	272.34
Share price	405	290	429	267	293	301	288	336
Share price/intrinsic value	1.49	1.08	1.70	1.01	1.14	1.12	1.30	1.23
Employees								
Average number of employees in continuing operations (FTE)	2,912	3,026	2,910	2,930	2,885	2,911	2,893	2,902

Financial ratios are calculated in accordance with the Danish Society of Financial Analysts' "Recommendations & Financial Ratios 2010".

In general, restatements have been made of 2013 and 2014 income statements, cashflows and key ratios concerning the discontinued operations in Solar Deutschland GmbH and restatements have been made concerning the divestment of Aurora Group Danmark A/S for 2012 and 2013, whereas these are not adjusted of previous years. The key ratio, interest-bearing liabilities, net, has been adjusted for interest-bearing receivables relating to the divestment of Aurora Group Danmark A/S.

Effective from the presentation of Annual Report 2014, Solar has changed the presentation currency from euro to Danish kroner. Balance sheet items as at 1 January 2013 have been translated at a price of 746.040, and balance sheet items as at 1 January 2014 have been translated at a price of 746.030, while the 2014 income statement has been translated at a price of 745.879. Apart from this, the change will not affect earnings before tax, net profit for the year or earnings per share.

Statement of comprehensive income Q4 2014

Income statement Q4

Group

DKK million	Q4	
	2014	2013
Revenue	2,773	2,766
Cost of sales	-2,188	-2,148
Gross profit	585	618
Other operating income	0	1
External operating costs	-115	-119
Staff costs	-417	-366
Loss on trade receivables	-7	2
Earnings before interest, tax, depreciation and amortisation (EBITDA)	46	136
Depreciation and write-down on property, plant and equipment	-49	-20
Earnings before interest, tax and amortisation (EBITA)	-3	116
Amortisation of intangible assets	-147	-16
Earnings before interest and tax (EBIT)	-150	100
Financial income	13	7
Financial expenses	-29	-20
Earnings before tax (EBT)	-166	87
Income tax	-45	-20
Profit or loss from continuing operations	-211	67
Profit or loss from discontinued operations	-12	-15
Net profit for the period	-223	52
Earnings per share for the period in DKK per share outstanding (EPS)	-28.39	6.62
Diluted earnings per share for the period in DKK per share outstanding (EPS-D)	-28.39	6.61
Earnings for the period per share in DKK per share outstanding (EPS)	-26.86	8.53
Diluted earnings per share for continuing operations in DKK per share (EPS-D)	-26.86	8.52

Other comprehensive income Q4 Group

DKK million	Q4	
	2014	2013
Net profit for the period	-223	52
Other income and costs recognised:		
Items that cannot be reclassified for the income statement		
Actuarial gains/losses on defined benefit pension plans	-8	-2
Tax	-1	1
Items that can be reclassified for the income statement		
Foreign currency translation adjustment of foreign subsidiaries	-42	-25
Foreign currency translation adjustment before tax	-15	6
Tax on value adjustments of hedging instruments	3	-3
Other income and costs recognised after tax	-63	-23
Total comprehensive income for the period	-286	29

Balance sheet

Group

DKK million	Q4	
	31.12.2014	31.12.2013
Assets		
Intangible assets	339	524
Property, plant and equipment	937	1,181
Deferred tax asset	43	63
Other non-current assets	5	46
Non-current assets	1,324	1,814
Inventories	1,240	1,312
Trade receivables	1,303	1,454
Income tax receivable	10	40
Other receivables	49	20
Prepayments	25	27
Cash at bank and in hand	248	294
Assets held for sale	375	0
Current assets	3,250	3,147
Total assets	4,574	4,961
Equity and liabilities		
Share capital	792	792
Reserves	-162	-93
Retained earnings	1,047	1,345
Proposed dividend for the year	55	94
Equity	1,732	2,138
Interest-bearing liabilities	501	574
Provision for pension obligations	19	22
Provision for deferred tax	122	155
Other provisions	13	20
Non-current liabilities	655	771
Interest-bearing liabilities	81	68
Trade payables	1,432	1,448
Income tax payable	18	18
Other payables	503	489
Prepayments	4	7
Other provisions	77	22
Liabilities held for sale	72	0
Current liabilities	2,187	2,052
Liabilities	2,842	2,823
Total equity and liabilities	4,574	4,961

Cash flow statement

Group

DKK million	Q4	
	2014	2013
Net profit or loss for the period from continuing operations	-211	67
Depreciation, write-down and amortisation	196	36
Changes to provisions and other adjustments	75	-13
Financials, net	16	13
Income tax	45	20
Financials, net, received	3	1
Financials, net, paid	-9	-12
Income tax, settled	-22	-57
Cash flow before change in working capital	93	55
Change in inventories	37	-48
Change in receivables	222	235
Change in non-interest-bearing liabilities	-46	36
Cash flow from operating activities, continuing operations	306	278
Cash flow from operating activities, discontinuing operations	-3	18
Cash flow from operating activities	303	296
Purchase of intangible assets	-4	-4
Purchase of property, plant and equipment	-7	-23
Disposal of property, plant and equipment	5	4
Cash flow from investing activities, continuing operations	-6	-23
Cash flow from investing activities, discontinuing operations	0	-2
Cash flow from investing activities	-6	-25
Repayment of non-current, interest-bearing debt	-12	-16
Dividends distributed	0	0
Cash flow from financing activities, continuing operations	-12	-16
Cash flow from financing activities, discontinuing operations	0	0
Cash flow from financing activities	-12	-16
Total cash flow	285	255
Cash at bank and in hand at the beginning of period	-111	-25
Foreign currency translation adjustments	-7	-4
Cash at bank and in hand at the end of period	167	226
Cash at bank and in hand at the end of period		
Cash at bank and in hand	248	294
Current interest-bearing liabilities	-81	-68
Cash at bank and in hand at the end of period	167	226

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