



## PRESS RELEASE

# Tilgin delivers Next-generation Home Gateways to Dansk Bredbånd's Fiber-based VoIP and IPTV offerings

**Stockholm, 14 January 2008:** Tilgin, a leading provider of customer premises equipment (CPE) for triple play, next-generation broadband and IMS-based services, today announces a new \$550,000 (US) deal with leading Danish operator Dansk Bredbånd.

Dansk Bredbånd is investing in new next-generation Tilgin Home Gateways for its national roll out of triple play services. The deal meets forecasted needs for the first half of 2008 and represents a new development in the existing relationship between the two companies.

An intelligent service node for all IP services, the Tilgin Home Gateways will enable Dansk Bredbånd to cost-efficiently deliver high quality triple play and new converged services to residential broadband customers. The gateways are centrally managed and remotely provisioned by the previously acquired Tilgin remote management system (VCM).

"Tilgin is providing us with a Home Gateway solution that gives us the performance and advanced service functionality we need to meet the increasing demands of our fiber customers," comments Mikkel Jensen, CIO Dansk Bredbånd. "Cost control is an important component of our CPE investments and we are very happy with the way Tilgin's solutions help us keep our operational costs to a minimum."

"Key to this is the way we can manage and auto-provision the gateways without interaction from our customers. We also have the advantage of using common software for all the Tilgin gateway platforms we deploy at the customer premises. We have worked closely with Tilgin to design and add value to our service offering and look forward to building further on this relationship in the future", ends Jensen.

"Dansk Bredbånd is a leading triple play over fiber operator that we have worked with for many years, and in the process received valuable input that we have catered our design to", says Ola Berglund, CEO Tilgin. "The new Tilgin Home Gateways help them to further enhance their service offering while keeping their installation and operational costs to a bare minimum. We are proud and enthused to have Dansk Bredbånd as a customer."

### Product details

The deal includes two of Tilgin's newest home gateways. The Tilgin HG1300 Ethernet Home Gateway will be deployed into apartments that are fed off a common fiber access into the building. The other product, Tilgin HG1500 PtP Fiber Home Gateways together with the MSA 912 fiber wall-mounting kit, will be deployed into single family houses with direct fiber access. The full solution also includes the Tilgin VCM remote management system.

The fiber wall-mounting kit is designed to be as unobtrusive as possible in customer homes. Its construction hides the fiber optic cable, protecting it from any potential damage.

The increased capacity and functionality of the Tilgin Home Gateway solution will enable Dansk Bredbånd to roll out a fully wirespeed routed solution to users in the home. This provides Dansk Bredbånd the capabilities to service multiple IP STBs in the home as well as deliver new multimedia applications and services that can include media sharing between devices in the home.

Dansk Bredbånd is both an operator and a content provider, equally known for its quality and its range of content. It is the only operator in Denmark to have signed a deal with national Danish Broadcast channel TV2, allowing it to offer "a la carte" content over IP from TV2 and making it one of the country's leading operators.

Tilgin expects additional orders from Dansk Bredbånd to be placed in 2008.

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**For further information:**

Katrin Buhre, IR & Communications Director,  
Phone: +46 8 572 386 86, E-mail: [katrin.buhre@tilgin.com](mailto:katrin.buhre@tilgin.com)

Elise Nørrekjær, Marketingansvarlig  
Dansk Bredbånd a/s, Toldbodgade 37, 1253 København K, [www.DanskBredbaand.dk](http://www.DanskBredbaand.dk) ,  
Phone: +45 33 7010 1318

**About Tilgin**

Tilgin designs and delivers premier IP customer premises equipment (CPE) for advanced Triple Play and IMS-based services. Supporting the full convergence of voice, video and data, Tilgin takes a network systems approach to CPE that enables service providers to offer a broad range portfolio of innovative and competitive broadband services. Tilgin's comprehensive product portfolio of IP home gateways, set-top boxes and related management applications, offers service providers unprecedented return on investment - delivering new service revenues and impressive cost savings over the lifetime of the product. Tilgin was founded in 1997 under the name i3 micro technology and listed on the Stockholm Stock Exchange on the Nordic List as of December 2006. It is headquartered in Kista, Sweden, with European sales representation in France and Germany. [www.tilgin.com](http://www.tilgin.com)