

**STATISTICS FOR MARCH 2015 AND THE FIRST QUARTER OF THE 2015 FINANCIAL YEAR**

In March 2015 AS Tallink Grupp transported 643 700 passengers which is more than an 8% decrease compared to March 2014. The number of trucks and trailers decreased over 2% to 27 730 units and the number of passenger vehicles remained on the same level with 77 673 units transported.

In the first quarter of the 2015 financial year (January-March) AS Tallink Grupp transported 1 793 414 passengers which is nearly a 6% decrease compared to the previous year. The number of trucks and trailers decreased over 2% to 75 172 units transported and the number of passenger vehicles decreased by almost 2% to 211 429 units in same comparison.

AS Tallink Grupp's passenger, cargo unit and passenger car numbers for March 2015 and first quarter of the financial year were the following:

	<b>March 2015</b>	<b>March 2014</b>	<b>change</b>	<b>I Quarter 2015</b>	<b>I Quarter 2014</b>	<b>change</b>
<b>Passengers</b>	<b>643 700</b>	<b>701 180</b>	<b>-8,2%</b>	<b>1 793 414</b>	<b>1 905 555</b>	<b>-5,9%</b>
Finland-Sweden	202 798	222 357	-8,8%	584 799	592 253	-1,3%
Estonia-Finland	336 453	342 493	-1,8%	918 296	935 248	-1,8%
Estonia-Sweden	72 560	76 214	-4,8%	195 569	216 985	-9,9%
Latvia-Sweden	31 889	60 116	-47,0%	94 750	161 069	-41,2%
<b>Cargo Units</b>	<b>27 730</b>	<b>28 422</b>	<b>-2,4%</b>	<b>75 172</b>	<b>76 791</b>	<b>-2,1%</b>
Finland-Sweden	6 449	8 816	-26,8%	17 032	23 022	-26,0%
Estonia-Finland	17 258	13 826	24,8%	47 003	38 753	21,3%
Estonia-Sweden	3 348	4 033	-17,0%	9 232	10 305	-10,4%
Latvia-Sweden	675	1 747	-61,4%	1 905	4 711	-59,6%
<b>Passenger Vehicles</b>	<b>77 673</b>	<b>77 821</b>	<b>-0,2%</b>	<b>211 429</b>	<b>215 013</b>	<b>-1,7%</b>
Finland-Sweden	7 297	7 400	-1,4%	20 293	20 888	-2,8%
Estonia-Finland	60 822	59 497	2,2%	164 916	162 711	1,4%
Estonia-Sweden	5 198	4 407	17,9%	13 870	12 976	6,9%
Latvia-Sweden	4 356	6 517	-33,2%	12 350	18 438	-33,0%

The following operational factors influenced the development in March 2015:

**FINLAND-SWEDEN**

In December 2014 the cargo ferry Sea Wind stopped operating on the Turku-Stockholm route.

**ESTONIA-FINLAND**

In August 2014 the cruise ferry Baltic Queen started operating on the Tallinn-Helsinki route, replacing the cruise ferry Silja Europa. The cargo ferry Sea Wind started operating on the Tallinn-Helsinki route in January 2015.

**ESTONIA-SWEDEN**

In August 2014 the cruise ferry Romantika started operating on the Tallinn-Stockholm route, replacing the cruise ferry Baltic Queen.

**LATVIA-SWEDEN**

In August 2014 the cruise ferry Romantika stopped operating on the Riga-Stockholm route, the cruise ferry Isabelle continues operating on the route.



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