

INCREASED PROFITS AND RECORD REVENUES

Net sales in the first quarter increase by 12 per cent and total SEK 391.3 (348.6) million. Operating profit (EBIT) grows with 28 per cent and amounts to SEK 46.1 (36.1) million, which is equivalent to a margin of 11.8 per cent. During March, the Annual General Meeting decided on a shareholders' dividend of SEK 2.60 per share, totalling SEK 138.2 million.

"We increase our net sales and profits, and improve our margin compared to the same period last year. Our cash flow continues to be strong. As we now turn 20 and leave our teen years behind us, we do it with the sensation that working with what we do has never been more exciting," says Lars Stugemo, President and CEO at HiQ.

During the first quarter of the year, HiQ wins new framework agreements and assignments with forward clients, and is named one of Sweden's Career Companies. This authenticates the view of HiQ as an attractive employer.

"We see simplicity as the innovation of our time. As digitalisation and mobility claim a place in all industries, we become an evident innovation partner for our clients. New business models are taking form, and the possibilities to simplify people's lives through technology are never-ending," Lars Stugemo concludes.

HiQ's President and CEO, Lars Stugemo, presents the report today, Wednesday 22 April at 09:00 CET, at HiQ's head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from <u>www.hiq.se</u>

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HiQ helps to make the world a better place by making people's lives simpler. We are the perfect partner for everyone eager to achieve results that make a difference in a digital world. Founded in 1995 HiQ currently has 1,400 specialists in four countries and is listed on the Nasdaq Stockholm MidCap list. For more information and inspiration, please visit <u>www.hiq.se</u>