



INTERIM REPORT  
JANUARY-MARCH 2015

**PKC GROUP** 

PKC Group Plc

INTERIM REPORT

6 May 2015 8.15 a.m.

**PKC GROUP Q1/2015:**

**PROFITABILITY IMPROVED SIGNIFICANTLY, STRATEGY EXECUTION PROCEEDING**

**JANUARY - MARCH 2015 HIGHLIGHTS**

- Revenue increased 11.0% on the comparison period (1-3/2014), totalling EUR 226.5 million (EUR 204.1 million). The changes in consolidation exchange rates increased the revenue by approximately +12%.
- EBITDA before non-recurring items increased 41.7% on the comparison period (1-3/2014), totalling EUR 16.7 million (EUR 11.8 million) and 7.4% (5.8%) of revenue.
- Operating profit before non-recurring items increased 71.8% on the comparison period (1-3/2014), totalling EUR 9.2 million (EUR 5.3 million) and 4.0% (2.6%) of revenue.
- Diluted earnings per share were EUR 0.18 (EUR 0.04) including the impact of EUR 0.6 million (EUR 2.7 million) non-recurring items in operating profit.
- Cash flow after investments was EUR -31.8 million (EUR -18.4 million).

**PKC GROUP'S OUTLOOK FOR 2015**

- PKC Group estimates that with prevailing exchange rates 2015 revenue will be close to previous year level, and that comparable EBITDA will be higher than in 2014. In 2014, PKC's revenue was EUR 829.5 million and comparable EBITDA before non-recurring items was EUR 48.6 million\*. Revenue and EBITDA estimates are based on current business structure.

<b>KEY FIGURES*</b>	<b>1-3/15</b>	<b>1-3/14</b>	<b>Change %</b>	<b>1-12/14</b>
EUR 1,000 (unless otherwise noted)				
Revenue	226,494	204,057	+11.0	829,516
EBITDA**	16,732	11,806	+41.7	48,572
% of revenue	7.4	5.8		5.9
Operating profit**	9,150	5,325	+71.8	21,384
% of revenue	4.0	2.6		2.6
Non-recurring items	-582	-2,735		-28,362
Operating profit (loss)	8,568	2,591	+230.7	-6,978
% of revenue	3.8	1.3		-0.8
Profit (loss) before taxes	7,785	1,354	+474.8	-10,528
Net profit (loss) for the report period	4,360	907	+380.5	-29,051
Earnings per share (EPS), EUR	0.18	0.04	+379.3	-1.21
Cash flow after investments	-31,796	-18,355		20,699
ROCE, %	13.3	7.2		7.7
Gearing, %	8.8	8.6		-5.6
Average number of personnel	19,683	18,806	+4.7	19,640

\* PKC Group has reclassified certain financial items and operating expenses as of the beginning of 2015. Comparison periods have been adjusted accordingly. The changes to revenue and operating profit (loss) are minor and have no impact on the net profit (loss) for the period or shareholders' equity. The changes are presented in detail in the table section of the interim report.

\*\* before non-recurring items

**MATTI HYYTIÄINEN, PRESIDENT & CEO:**

“Revenue in the first quarter increased on the comparison period by 11% and was EUR 226.5 million. The changes in consolidation exchange rates increased the revenue by approximately +12%. In North America, production of heavy-duty Class-8 trucks continued to grow on the comparison period and on the final quarter of 2014. However, production volumes of medium-duty trucks in North America and trucks in Europe declined in comparison with the final quarter of 2014, but were higher than in the comparison period. In Brazil, general economic and political uncertainty were reflected in the truck market, and production volumes fell short of both the comparison period and the final quarter of 2014.

PKC’s operating profit before non-recurring items increased on the comparison period by 72% and was EUR 9.2 million. In North America, the company increased its number of production personnel within overheated job markets. Because of this, work productivity fell short of the target level, and overtime and special freight encumbered profit. Ongoing production reorganisation in the business areas of Europe and South America slightly encumbered profitability but progressed as planned. Brazilian operating result improved significantly although operations remained loss-making in deteriorating market conditions.

The start of the year for the Electronics business has been excellent and operating profit increased on the comparison period owing to an increased share of the company’s own products in revenue.

During the first quarter, PKC announced two significant transactions. In February, we announced that we were buying the Wiring Systems business of Groclin, whose main customers are rolling stock manufacturers. In March, we concluded a frame agreement on the establishment of a joint venture with Chinese Wiring Systems company, Huakai. These two transactions are in accordance with our strategy and are estimated to bring a total of some EUR 100 million per year in additional revenue.

PKC’s market position has remained strong in all key market areas. In March, we won two significant new business contracts from our globally-operating customers. The new contracts are estimated to launch by 2018 and to generate annual revenue of about EUR 30 million.

In North America and Europe, the full-year production volume forecasts for trucks are almost unchanged and our customers are slightly more hopeful with regard to production volumes for the rest of the year. Full-year production volumes in Brazil, however, are expected to decline by more than previous market forecasts suggested.

PKC’s personnel have once again been successful in their work, an indication of which is the quality recognitions that we received from our customers during the period.”

**OPERATING ENVIRONMENT**

**Wiring Systems Business**

PKC Group’s key customers operate in the commercial vehicle industry which products are investment goods and as such their demand is highly correlated to the general economic situation. Economic activity continued on a good level in North America during the report period. The growth of the European economy has continued to be weak and deflationary and political risks still exist. The European Central Bank’s quantitative easing, lower oil prices and increased export competitiveness are increasing the optimism slightly. In Brazil, the economic growth has slowed down and the economy has barely avoided recession so far. China’s economic indicators have continued to be slightly weaker recently compared to previous years.

PKC Group’s functional currency the euro has continued to depreciate against the US dollar during the report period and was on average clearly weaker than during the comparison period. During the quarter, Brazilian real in relation to the euro was approximately on the comparison period level. US dollar strengthened against Mexican peso and was on a significantly stronger level than in the comparison period. The Russian ruble



strengthened during the first quarter, but remained weaker than in the comparison period. Majority of PKC Group's Russian manufacturing output is being exported. The price of key raw material, copper, reversed its declining trend during the quarter ending up higher than in the beginning of the year, but still below the comparison period. On average the customer sales prices are updated with a 3-5 month delay on the basis of copper price changes.

<b>Vehicle production, Europe, units</b>	<b>1-3/15</b>	<b>1-3/14</b>	<b>Change %</b>	<b>10-12/14</b>	<b>Change %</b>	<b>1-12/14</b>
Heavy duty trucks	80,579	76,467	+5.4	84,390	-4.5	313,065
Medium duty trucks	17,873	18,705	-4.4	18,216	-1.9	70,984

Source: LMC Automotive Q1/2015

Due to the weak economic situation in Europe truck demand remained unchanged and below the normal replacement level.

<b>Vehicle production, North America, units</b>	<b>1-3/15</b>	<b>1-3/14</b>	<b>Change %</b>	<b>10-12/14</b>	<b>Change %</b>	<b>1-12/14</b>
Heavy duty trucks	81,497	67,074	+21.5	76,903	+6.0	297,499
Medium duty trucks	54,881	51,082	+7.4	57,723	-4.9	227,148
Light vehicles (Pick-up & SUV)	2,199,580	2,177,525	+1.0	2,194,440	+0.2	8,884,232

Source: LMC Automotive Q1/2015

Record freight volumes continue to drive the demand for heavy duty trucks. In addition to the replacement investment, the expansion of transportation capacity has boosted the truck demand.

<b>Vehicle production, Brazil, units</b>	<b>1-3/15</b>	<b>1-3/14</b>	<b>Change %</b>	<b>10-12/14</b>	<b>Change %</b>	<b>1-12/14</b>
Heavy duty trucks	21,986	24,414	-9.9	34,082	-35.5	121,464
Medium duty trucks	8,684	9,100	-4.6	9,162	-5.2	39,963

Source: LMC Automotive Q1/2015

In Brazil the weak economic situation continues to have a negative impact on the demand for trucks. In addition, the substantial reduction in terms of governmental incentives to support truck markets has decreased demand even further.

## Electronics Business

Global caution among companies towards industrial investment exerted a negative impact on the demand for electronics products. The demand for renewable-energy and energy saving products including smart grid solutions on the market decreased slightly compared to the first quarter of previous year, while the market demand for telecommunications related products increased significantly compared to the comparison period.

## REVENUE AND FINANCIAL PERFORMANCE

### January-March 2015

Revenue in January-March amounted to EUR 226.5 million (EUR 204.1 million), up 11.0% on the same period a year earlier. The changes in consolidation exchange rates increased the revenue by approximately +12%. The revenue in North America included some negative impact due to light vehicle program build-outs where a major individual program ended in December 2014 which was compensated by increased revenue to truck customers. In Europe the revenue was close to previous year level, while the revenue in Brazil decreased significantly due to poor market conditions. The revenue in the Electronics business segment developed

favourably in the quarter.

During the report period EUR -0.6 million (EUR -2.7 million) in non-recurring items were recognised. Non-recurring items consist of expenses related to Group's strategic reorganisation. Non-cash non-recurring items were EUR 0.0 million (EUR 0.0 million). EBITDA before non-recurring items was EUR 16.7 million (EUR 11.8 million) and 7.4% (5.8%) of revenue. Operating profit before non-recurring items and PPA depreciation and amortisation related to acquisitions totalled EUR 11.5 million (EUR 7.4 million), accounting for 5.1% of revenue (3.6%). Operating profit totalled EUR 8.6 million (EUR 2.6 million), accounting for 3.8% of revenue (1.3%). Operating profit was improved by lower losses in Brazil and improved profitability in the Electronics business. In addition, there was some positive translation impact arising from exchange rates. In North America the increase of labour force within overheated job market has resulted in suboptimal productivity and premium freight expenses, which were not fully compensated by favourable Mexican peso depreciation. In Europe and South America the development program continues as planned. Total depreciation and amortisation amounted to EUR 7.6 million (EUR 6.5 million), including EUR 0.0 million in non-recurring items (EUR 0.0 million). PPA depreciation and amortisation amounted to EUR 2.4 million (EUR 2.0 million).

Financial items were EUR -0.8 million (EUR -1.2 million). Financial items include foreign exchange differences totalling EUR 0.3 million (EUR -0.2 million). Profit before taxes was EUR 7.8 million (EUR 1.4 million). Income tax of the report period amounted to EUR 3.5 million (EUR 0.4 million). The effective tax rate was 44% (33%) which continued to be impacted by PKC Group's high exposure to North America and losses in Brazil, on the other hand. Net profit for the report period totalled EUR 4.4 million (EUR 0.9 million). Earnings per share were EUR 0.18 (EUR 0.04).

#### Wiring Systems Business

Revenue generated by the Wiring Systems business in the report period amounted to EUR 205.7 million (EUR 188.6 million), or 9.0% more than in the comparison period. The changes in consolidation exchange rates increased the revenue by approximately +13%. The revenue in North America included some negative impact due to light vehicle program build-outs where a major individual program ended in December 2014 which was compensated by increased revenue to truck customers. In Europe the revenue was close to previous year level, while the revenue in Brazil decreased significantly due to poor market conditions. The segment's share of the consolidated revenue was 90.8% (92.4%).

During the report period EUR 0.0 million (EUR -2.1 million) in non-recurring items were recognised. Non-cash non-recurring items were EUR 0.0 million (EUR 0.0 million). EBITDA before non-recurring items was EUR 15.3 million (EUR 11.7 million) and 7.4% (6.2%) of revenue. Operating profit before non-recurring items was EUR 8.2 million (EUR 5.6 million), equivalent to 4.0% of the segment's revenue (3.0%). Operating profit was EUR 8.2 million (EUR 3.5 million), equivalent to 4.0% of the segment's revenue (1.8%). Operating profit was improved by lower losses in Brazil. In addition, there was some positive translation impact arising from exchange rates. In North America the increase of labour force within overheated job market has resulted in suboptimal productivity and premium freight expenses, which were not fully compensated by favourable Mexican peso depreciation. In Europe and South America the development program continues as planned.

#### Electronics Business

Revenue generated by the Electronics business increased by 34.9% to EUR 20.8 million (EUR 15.4 million). The segment's share of the consolidated revenue was 9.2% (7.6%). Especially the revenue of own products increased during the quarter. During the report and comparison period no non-recurring items were recognised. EBITDA before non-recurring items was EUR 2.8 million (EUR 1.2 million) and 13.6% (8.0%) of revenue. Operating profit was EUR 2.4 million (EUR 0.9 million), equivalent to 11.6% of the segment's revenue (5.7%). Profitability was improved due to higher share of own products in the revenue during the quarter.

### FINANCIAL POSITION AND CASH FLOW

Consolidated total assets on 31 March 2015 amounted to EUR 492.4 million (EUR 453.5 million). At the close

of the report period, interest-bearing liabilities totalled EUR 116.5 million (EUR 100.5 million), which consisted of non-current interest-bearing debt of EUR 101.5 million and current interest-bearing debt of EUR 15.0 million. The increase in current interest-bearing liabilities was mainly due to the issuance of commercial papers. PKC Group has a domestic commercial paper program whereby PKC Group regularly issues short term notes. In addition, the group has a committed, un-utilized credit facility of EUR 90.0 million. PKC Group selectively utilizes also non-recourse factoring arrangements with some customers. At the close of the report period the outstanding amount was EUR 29.7 million (EUR 26.3 million).

The effective average interest rate of the interest-bearing debt including un-utilized credit facility was at the close of the report period 3.5% (4.0%). The Group's equity ratio was 35.8% (43.3%) which was negatively influenced by large non-recurring items and additional taxes during second half of 2014. Net interest-bearing liabilities totalled EUR 15.5 million (EUR 16.9 million) and gearing was 8.8% (8.6%).

PKC Group uses derivatives to hedge risks arising from changes in some key foreign exchange rates, interest rates and copper price. At the end of the report period nominal value of copper derivatives (forward contracts) was EUR 4.2 million (EUR 4.5 million). The Group utilizes euro-denominated interest rate swaps to maintain the targeted level for interest rate fixing term. Based on the currently outstanding interest rate swap the Group receives fixed rate interest until September 2018 and pays floating interest based on Euribor six months rate. The nominal value of the interest rate swap was EUR 50.0 million (EUR 75.0 million) at the close of the report period. At the end of the report period the nominal amount of currency forwards was EUR 97.1 million (EUR 24.2 million).

Inventories amounted to EUR 89.4 million (EUR 80.4 million). Current receivables totalled EUR 135.8 million (EUR 127.6 million). Net cash from operating activities was EUR -29.7 million (EUR -12.8 million) and cash flow after investments during the report period was EUR -31.8 million (EUR -18.4 million). The core net working capital (inventories, trade receivables and trade payables) increased significantly from the end of previous quarter due to increased revenue compared to lower volumes around the year-end shutdown period. Net working capital at the end of March 2015 totalled EUR 62.3 million (EUR 81.5 million) representing an increase of EUR 36.0 million during the quarter, while in the comparison period the increase was EUR 18.0 million. Total net working capital includes the recording of additional EUR 8.3 million tax liability in the third quarter 2014 and some liabilities related to non-recurring items in Europe, South America and North America which were recorded in 2014 and are to be paid during 2015. Cash and cash equivalents amounted to EUR 100.9 million (EUR 83.6 million).

## **CAPITAL EXPENDITURE**

During the report period, the Group's gross capital expenditure totalled EUR 2.4 million (EUR 6.5 million), representing 1.1% of revenue (3.2%). Gross capital expenditure is geographically divided as follows: North America 73.0% (27.6%), Europe 20.1% (45.5%), South America 4.5% (8.6%) and APAC 2.5% (18.4%). The capital expenditure consisted of regular maintenance investments into production machinery and equipment during the report period.

PKC estimates that in the medium term, the Group's replacement investment level is close to its annual depreciation and amortisation level excluding PPA related depreciation and amortization, and impairment losses. The Group's depreciation, amortisation and impairment losses amounted to EUR 7.6 million (EUR 6.5 million) in the report period. Excluding PPA related depreciation and amortisation, and impairment losses it amounted to EUR 5.2 million (EUR 4.4 million).

## **RESEARCH & DEVELOPMENT**

Research and development costs totalled EUR 2.2 million (EUR 2.0 million), representing 1.0% (1.0%) of the consolidated revenue. At the end of report period 145 (151) people worked in product development, excluding production development and process development personnel.

In its product strategy, product development in PKC's Wiring Systems business takes into consideration the long- and short-term product development needs of PKC's customers and the latest development trends in the automotive industry.

PKC's main products are individually tailored electrical distribution systems, in addition to which PKC's product development is a pioneer in the application of new solutions for the needs of its customers. A growing part of PKC's global product range is vehicle electronics, through which PKC can offer its customers more thoroughly optimised electrical distribution systems.

Through active technological development, improvement is constantly being sought in product quality and performance: alternative materials are researched and utilised, and new innovative solutions are developed for the vehicle electrical distribution systems architecture. Improvements are being implemented cost-effectively with the aim of minimising the overall costs of the customer's product.

The strong areas of expertise of PKC's Electronics business product development are test and power management solutions.

## **PERSONNEL**

During the report period, the Group had an average payroll of 19,683 employees (18,806). At the end of the report period, the Group's personnel totalled 19,777 employees (19,053), of whom 19,484 (18,749) worked abroad and 293 (304) in Finland. In addition the Group had at the end of the report period 784 (385) temporary employees. 97.0% of the personnel were employed by the wiring systems business segment and 2.9% by the electronics business segment. Geographically personnel was divided at the end of the report period as follows: North America 61.1%, Europe 26.9%, South America 10.0% and Asia 2.0%. Total amount of report period's employee benefit expenses was EUR 57.4 million (EUR 52.0 million) including EUR 0.8 million (EUR 2.0 million) classified as non-recurring expenses.

Majority of PKC's manufacturing is labour intensive and the Group's competitiveness is based on its skilled personnel. In order to maintain a skilled and engaged workforce, PKC focuses on developing its employees' competences. PKC takes a systematic approach to labour protection and frequently follows e.g. injury and occupational disease rates and absentee rates which are reported also in PKC Group's corporate responsibility report.

## **QUALITY AND THE ENVIRONMENT**

Almost all of the Group's factories are certified in accordance with requirements of the ISO/TS16949 quality standard for the automotive industry excluding factory in Traverse City (USA) and electronics factories in Raahe (Finland) and Suzhou (China), which are certified in accordance with requirements of ISO9001 standard. In addition the new wiring systems factories in Panevezys (Lithuania) and Smederevo (Serbia) have not yet been certified according to ISO/TS16949 quality standard requirements. Electronics factory in Raahe (Finland) is also certified according to ISO13485 quality standard for medical equipment manufacturing. All of the Group's factories are certified in accordance with the ISO14001 environmental standard and all factories operate in accordance with the ISO9001 quality standard except the new wiring systems factory in Panevezys (Lithuania) which has not yet been certified. Preparations to recertify Curitiba (Brazil) factory according to ISO14001 environmental standard are on-going. Preparation to certify wiring systems factory in Panevezys (Lithuania) according to ISO/TS16949 and ISO9001 quality standard and ISO14001 environmental standard are on-going. Letter of Conformance according to ISO/TS16949 will be issued to wiring harness factory in Smederevo (Serbia) after the period and certification is planned later in the year.

Production units in Acuna (Mexico), Juarez (Mexico), Piedras Negras (Mexico), Torreon (Mexico), Keila (Estonia), Raahe (Finland) and Suzhou Electronics (China) have also certification in accordance with the OHSAS18001 occupational health and safety management system standard.

PKC wants to take responsibility for the well-being of the environment by developing energy-saving solutions

and by designing products where emissions and material usage are minimised. The environmental impact of manufacturing will be reduced by optimizing deliveries, improving energy efficiency of production facilities and the efficient management of materials.

## MANAGEMENT

The Annual General Meeting held on 1 April 2015, re-elected Reinhard Buhl, Wolfgang Diez, Shemaya Levy, Mingming Liu, Robert Remenar, Matti Ruotsala and Jyrki Tähtinen as Board members. In the Board's organisation meeting, Matti Ruotsala was elected as Chairman of the Board and Robert Remenar as Vice-Chairman.

Shemaya Levy was elected as the chairman of the Audit Committee and Wolfgang Diez, Mingming Liu and Jyrki Tähtinen as members. The Board elected Matti Ruotsala as chairman of the Nomination and Remuneration Committee and Reinhard Buhl and Robert Remenar as members.

KPMG Oy Ab, which has announced Virpi Halonen, APA, to be the Auditor with principal responsibility, was selected as auditor.

At the end of the report period the Group's Executive Board consisted of the following persons Matti Hyytiäinen, Chairman (President & CEO), Jyrki Keronen (Senior Vice President, Business Development & APAC), Jani Kiljala (President, Wiring Systems, Europe and South America), Sanna Raatikainen (General Counsel), Jarmo Rajala (President, Electronics), Frank Sovis (President, Wiring Systems, North America) and Juha Torniainen (CFO).

## DIVIDEND FOR 2014

The Annual General Meeting held on 1 April 2015 resolved to pay a dividend of EUR 0.70 per share: i.e. a total of about EUR 16.8 million. The dividend was paid out on 14 April 2015.

## SHARE TURNOVER AND SHAREHOLDERS

<b>Trading of shares on Nasdaq Helsinki</b>	<b>1-3/15</b>	<b>1-3/14</b>
Turnover in shares	2,963,999	2,745,337
Share turnover, EUR million	54.7	63.9
Turnover in shares per average number of shares, %	12.4	11.5

PKC's shares are also traded on alternative exchanges (such as Chi-X, BATS and Turquoise). The total trading volume on these particular alternative exchanges was 233,730 shares (244,658 shares) during the report period.

<b>Shares and market value on Nasdaq Helsinki</b>	<b>1-3/15</b>	<b>1-3/14</b>
Number of shares at the close of the report period	23,983,164	23,925,237
Lowest share price during the report period, EUR	16.62	21.13
Highest share price during the report period, EUR	20.68	26.33
Share price at close of the report period, EUR	20.68	22.63
Average share price of the report period, EUR	18.43	23.21
Market capitalisation at the close of the report period, EUR million	496.0	541.4

The shares held by Executive Board members, Board members, their closely associated persons and corporations in which they have a controlling interest accounted for 0.1% (0.1%) of the total number of shares at the end of the report period. PKC Group Plc had a total of 8,846 shareholders (8,581) at the end of report period. The shares held by foreigners and through nominee registrations at the close of the report period



totalled 32.7% of the share capital (38.1%).

### Flaggings

On 12 January 2015 the share of votes and share capital in PKC Group Plc held by Nordea Funds Oy (1737785-9) fell below the limit of 5%. Following the transaction Nordea Funds Oy owned 1,183,325 PKC Group Plc shares and votes, i.e. 4.94% of the share capital and votes.

On 19 February 2015 the share of votes and share capital in PKC Group Plc held by Nordea Funds Oy (1737785-9) exceeded the limit of 5%. Following the transaction Nordea Funds Oy owned 1,201,128 PKC Group Plc shares and votes, i.e. 5.01% of the share capital and votes.

### NUMBER OF SHARES

PKC Group Plc's number of shares has changed during the report period as follows:

<b>Registrations of new shares corresponding to subscriptions</b>	<b>2009A options</b>	<b>2009B options</b>	<b>2009C options</b>	<b>Number of shares after subscriptions</b>
29.1.2015	-	5,000	-	23,975,504
25.3.2015	-	6,660	1,000	23,983,164

### THE BOARD'S AUTHORISATIONS

The Board of Directors was granted authorisation by the Annual General Meeting on 3 April 2014 to decide on one or more share issues and granting of special rights defined in Chapter 10, Section 1 of the Companies Act and all the terms and conditions thereof. A maximum total of 4,750,000 shares may be issued or subscribed for on the basis of authorisation. The authorisation includes the right to decide on directed share issues. The authorisation is in force for five years from the date of the General Meeting's decision. At Board of Directors' discretion the authorisation may be used e.g. in financing possible corporate acquisitions, inter-company co-operation or similar arrangement, or strengthening Company's financial or capital structure. The authorisation revoked the authorisation granted on 30 March 2011.

The Board of Directors was granted authorisation by the Annual General Meeting on 1 April 2015 to resolve to repurchase a maximum of 530,000 shares in the Company by using funds in the unrestricted shareholders' equity. The number of shares corresponds 2.2 per cent of all shares of the Company. The price paid for the shares repurchased shall be based on the market price of the Company's shares in public trading. The minimum price to be paid would be the lowest market price of the share quoted in public trading during the authorization period and the maximum price the highest market price quoted during the authorization period. Own shares can be repurchased otherwise than in proportion to the shareholdings of the shareholders (directed repurchase). The authorization is used for purposes determined by the Board of Directors, among other things, for the Company's incentive plans. The authorization is effective until next Annual General Meeting of Shareholders, however, at most until 30 September 2016.

The company does not have any own shares (treasury shares) in its possession.

## STOCK OPTION SCHEMES

### 2009 options

	2009A	2009B	2009C
Subscription period	ended 30.4.2014	1.4.2013- 30.4.2015	1.4.2014- 30.4.2016
Current subscription price, EUR	-	10.01	15.88
Total amount of options	200,000	200,000	200,000
Held by PKC or non-allocated	-	19,478	57,500
Exercised	195,500	141,492	11,000
Expired	4,500	-	-
Outstanding	-	39,030	131,500
Invested non-restricted equity fund can increase by, EUR	-	390,690	2,088,220

The key personnel stock option scheme initiated in 2009 comprises a total of 600,000 options divided into A, B and C warrants. The stock options entitle their owners to subscribe for a maximum total of 600,000 new shares in the company or existing shares held by the company. After the beginning of the subscription period options will no longer be distributed to key personnel. The subscription price for shares through the exercise of the 2009 stock options is the volume-weighted average price of the PKC Group Plc share on Nasdaq Helsinki for April 2009, 2010 and 2011 +20% with dividend adjustments. Options which subscription period has begun and are held by PKC cannot be exercised.

### 2012 options

	2012A(i)	2012A(ii)	2012B(i)	2012B(ii)	2012C(i)	2012C(ii)
Subscription period	1.4.2015- 30.4.2017	1.4.2015- 30.4.2017	1.4.2016- 30.4.2018	1.4.2016- 30.4.2018	1.4.2017- 30.4.2019	1.4.2017- 30.4.2019
Current subscription price, EUR	15.31	15.31	16.65	16.65	23.28	23.28
Total amount of options	170,000	170,000	170,000	170,000	170,000	170,000
Held by PKC or non-allocated	137,500	137,500	5,000	5,000	26,500	26,500
Outstanding	32,500	32,500	165,000	165,000	143,500	143,500
Invested non-restricted equity fund can increase by, EUR	497,575	497,575	2,830,500	2,830,500	3,957,600	3,957,600

The key personnel stock option scheme initiated in 2012 comprises a total of 1,020,000 options. The stock options are marked with the symbol 2012A(i) and 2012A(ii); 2012B(i) and 2012B(ii); as well as 2012C(i) and 2012C(ii). A total of 170,000 stock options are included in each stock option class. The stock options entitle their owners to subscribe for a maximum total of 1,020,000 new shares in the company or existing shares held by the company. The subscription price for shares through the exercise of the 2012 stock options is the volume-weighted average price of the PKC Group Plc share on Nasdaq Helsinki during first quarter in 2012, 2013 and 2014. Options which subscription period has begun and are held by PKC cannot be exercised.

The share subscription period for stock options 2012A(ii), 2012B(ii) and 2012C(ii) shall, however, not commence, unless certain operational or financial targets of the Group established for the exercise of stock options and determined by the Board of Directors have been attained. The Board of Directors shall annually decide on targets separately for each stock option class in connection with the distribution of stock options. Those stock options, for which the targets determined by the Board of Directors have not been attained, shall expire in the manner decided by the Board of Directors. Currently 2012A(ii) options have been released and

are allocated to the key personnel. 2012B(ii) and 2012C(ii) options have been initially allocated to the key personnel.

### **SHARE-BASED INCENTIVE PLANS**

On 11 February 2015 PKC Group announced three new share-based incentive plans for the Group key personnel approved by the Board of Directors.

### **CORPORATE RESPONSIBILITY**

Corporate responsibility is a key element in PKC's operations. PKC operates with ethical business practice, takes responsibility for the operating environment and strives to minimize any harm caused to the environment, and respects and promotes human rights and fair workplace practices, equal opportunities, and zero-tolerance policy on bribery and corruption. PKC Group's Board of Directors has ratified the Code of Conduct covering the whole group. The Code of Conduct sets principles for ethical business practice and is based on the highest ethical standards. Compliance with legislation, regulations and international norms is a fundamental requirement, from which it is not possible to deviate in any circumstances.

PKC's Corporate Responsibility report for 2014 was published on 10 March 2015.

### **STRATEGY 2018**

Strategic objectives have been announced in the capital market day held 3 April 2013.

PKC is a global partner, designing, manufacturing and integrating electrical distribution systems for the commercial vehicle industry and other selected segments. PKC is seeking growth within its current Commercial Vehicle markets and customers as well as in the growing markets of Asia. In addition, PKC is studying growth opportunities in expanding its business further within Transportation Industry. This is a segment where PKC can further utilize its unique knowhow as a global supplier of electrical distribution systems.

The long-term financial targets of PKC Group Plc is to reach EUR 1.4 billion revenue by 2018 and at least 10% EBITDA, while maintaining gearing below 75%. The targeted dividend payout is 30 - 60% of the cash flow after investments.

### **Key strategic highlights of 2015**

PKC Group has in February 2015 signed a contract to buy the rolling stock electrical distribution system business (Wiring & Controls business) of Groclin S.A. Group, a company listed on the Warsaw stock exchange. The Wiring & Controls business develops and manufactures electrical cabinets, powerpacks and electrical distribution systems for rolling stock manufacturers. The clientele also includes the on/off highway commercial vehicle, energy and materials handling industry. Wiring & Controls business revenue in 2014 totalled some EUR 56 million, normalised EBITDA% totalled some 7%, and number of personnel at the end of 2014 totalled about 2,000. The net debt free purchase price is EUR 50 million. The acquisition takes place via a new company, in which PKC Group has an 80% holding and Wiring & Controls business' management has a 20% holding. PKC Group and minority shareholders have agreed on a call option structure, within the framework of which PKC Group will acquire the minority shareholders' shares not before than two years from the closing of the deal.

PKC Group has in March 2015 won new business contracts in the amount of about EUR 30 million from two major global vehicle manufacturers. The new contracts are estimated to launch by 2018 and to generate annual revenue of about EUR 30 million. The major part of the revenue relates to the engagement of PKC North America to manufacture high current fuse modules and associated EDS routing and retention shields for a new light vehicle platform. The focus of the PKC North America components has been on special power distribution center (PDC) development for commercial and light commercial vehicles. However, extension of this product line to light vehicles provides PKC with economies of scale and strengthens its partnership with a

key customer. In addition, PKC Group has been selected as a global wiring harness supplier to a leading global agriculture vehicle manufacturer. PKC Group will supply complete harnesses to a new agricultural equipment platform. This new business award strengthens PKC Group's market position within global agricultural equipment segment.

PKC Group has in March 2015 signed a frame agreement to establish a joint venture with Jiangsu Huakai Wire Harness Co. Ltd. (Huakai). The joint venture shall increase PKC's market share in medium and heavy trucks segment in China by 8%-points and expand clientele with significant new customers. The joint venture shall comprise Huakai's current business. Huakai develops and manufactures electrical distribution systems to truck, construction vehicle and bus segments in China. The key customers are Foton (and Beijing Foton Daimler Automotive), Kinglong and Iveco. Foton is the fourth biggest truck manufacturer in China with 11% market share in 2014. In 2014 Huakai revenue totalled EUR 43 million with current exchange rate, profitability is at healthy level and at the end of the year employees amounted to 680. Huakai is a private company owned 100% by family Gu. The joint venture is accomplished through a new company that will be established by Huakai in Danyang, Jiangsu province in China with an equity value of RMB 150 million / EUR 22 million. PKC contributes RMB 150 million / EUR 22 million via share issue. After the capital increase the total equity value of the joint venture is RMB 300 million / EUR 44 million and PKC owns 50% and Huakai 50%. The frame agreement contains specific terms regarding PKC's right to consolidate.

## **SHORT-TERM RISKS AND UNCERTAINTIES**

The demand for PKC's products is dependent especially on the volatility of the global commercial vehicle industry as well as the development of PKC's customers' businesses.

Uncertainty related to emerging markets' economic development has continued on a relatively high level. Especially in Brazil higher inflation as well as economic and political uncertainty has continued. The growth of the European economy has not accelerated and the inflation has continued to on a low level.

Consolidation of the customer base and changes in customers' relative market shares and sourcing strategies may affect demand of PKC's products.

Weakening of the US dollar against the Mexican peso as well as the weakening of the euro against the Polish zloty and the Russian rouble may increase PKC's processing costs. Strengthening of the euro against the Brazilian real may increase PKC's material costs. A significant increase in copper price may weaken PKC Group's profit in short term. The customer prices are updated on average with a 3-5 month delay on the basis of copper price changes.

The objective of PKC Group's risk management is to identify risks relevant to business operations, and to determine the measures, responsibilities and schedules required for efficient risk management. The comprehensive risk management process is implemented across the whole PKC Group with the aim of establishing uniform procedures for the analysis and measurement of risks, taking into consideration the geographical differences between units. PKC's risks are classified into strategic, operational and financial risks. More information about PKC's risks is presented in the annual report and Corporate Governance Guidelines.

## **MARKET OUTLOOK**

### **Wiring Systems Business**

In 2015 the production of heavy-duty and medium-duty trucks in Europe is expected to remain on previous year's level.

In 2015 the production of heavy-duty trucks in North America is expected to increase by about 14%, production of medium-duty trucks to decline by about 1% and production of light vehicles to increase by about 3% compared to 2014.



In 2015 the production of heavy-duty and medium-duty trucks in Brazil is expected to be clearly lower than previous year. The governmental incentive program to support the purchase of new trucks continues to be valid until further notice, although the terms have been weakened significantly. The weakened terms and both economic and political uncertainty in Brazil bear a significant risk for Brazilian truck sales for 2015.

### **Electronics Business**

The market demand for Electronics segment's products is expected to slightly decrease compared to the current level.

### **PKC GROUP'S OUTLOOK FOR 2015**

PKC Group estimates that with prevailing exchange rates 2015 revenue will be close to previous year level, and that comparable EBITDA will be higher than in 2014. In 2014, PKC's revenue was EUR 829.5 million and comparable EBITDA before non-recurring items was EUR 48.6 million. Revenue and EBITDA estimates are based on current business structure.

PKC Group has reclassified certain financial items and operating expenses as of the beginning of 2015. The changes are minor and comparison periods have been adjusted accordingly.

### **FINANCIAL REPORTS IN 2015**

In 2015, the Interim Reports will be published as follows:

- Interim Report 1-6/2015 Thursday, August 6, 2015 at about 8.15 a.m.
- Interim Report 1-9/2015 Thursday, October 29, 2015 at about 8.15 a.m.

The text section of this release focuses on the interim report. Comparisons have been made to the figures of the corresponding period in 2014, unless otherwise mentioned. The figures presented in the tables are independently rounded figures.

**TABLES**

This interim report has been prepared in accordance with IAS 34 (Interim Financial Reporting) standard. The interim report has been prepared in accordance with the same principles as the annual financial statements for 2014.

The year 2015 IFRS standard changes have no significant effect on the interim report.

PKC Group has reclassified certain financial items and operating expenses as of the beginning of 2015. Comparison periods have been adjusted accordingly. The changes to revenue and operating profit (loss) are minor and have no impact on the net profit (loss) for the period or shareholders' equity. The changes are presented in detail in pages 25-28.

The figures in the interim report are unaudited.

<b>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (EUR 1,000)</b>	<b>1-3/15 3 mon.</b>	<b>1-3/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
<b>Revenue</b>	<b>226,494</b>	<b>204,057</b>	<b>829,516</b>
Production for own use	0	91	53
Other operating income	827	137	4,311
Increase (+) / decrease (-) in stocks of finished goods and work in progress	2,925	-991	1,211
Materials and services	-136,373	-123,557	-505,270
Employee benefit expenses	-57,419	-51,981	-221,893
Depreciation, amortisation and impairment	-7,582	-6,480	-33,476
Other operating expenses	-20,304	-18,685	-81,430
<b>Operating profit (loss)</b>	<b>8,568</b>	<b>2,591</b>	<b>-6,978</b>
Items affecting comparability	-582	-2,735	-28,362
<b>Comparable operating profit</b>	<b>9,150</b>	<b>5,325</b>	<b>21,384</b>
Interest and other financial income and expenses	-1,089	-1,070	-4,085
Foreign currency exchange differences	307	-167	535
<b>Profit (loss) before taxes</b>	<b>7,785</b>	<b>1,354</b>	<b>-10,528</b>
Income taxes	-3,425	-447	-18,523
<b>Net profit (loss) for the report period</b>	<b>4,360</b>	<b>907</b>	<b>-29,051</b>
<b>Other comprehensive income</b>			
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation differences – foreign operations	15,403	605	8,452
Cash flow hedges	-1,806	0	-1,443
Taxes related to cash flow hedges	662	0	529
<b>Total comprehensive income for the period</b>	<b>18,620</b>	<b>1,512</b>	<b>-21,514</b>
<b>Attributable to equity holders of the parent company</b>			
Basic earnings per share (EPS), EUR	0.18	0.04	-1.21
Diluted earnings per share (EPS), EUR	0.18	0.04	-1.21

<b>CONSOLIDATED STATEMENT OF FINANCIAL POSITION (EUR 1,000)</b>	<b>3/15</b>	<b>3/14</b>	<b>12/14</b>
<b>ASSETS</b>			
<b>Non-current assets</b>			
Goodwill	32,498	29,341	30,348
Intangible assets	38,907	33,742	36,035
Property, plant and equipment	70,195	76,905	68,539
Available-for-sale financial assets	720	56	720
Other receivables	6,732	5,951	6,541
Deferred tax assets	17,256	15,948	17,300
<b>Total non-current assets</b>	<b>166,308</b>	<b>161,943</b>	<b>159,483</b>
<b>Current assets</b>			
Inventories	89,409	80,436	79,390
Receivables			
Trade receivables	116,803	105,709	89,033
Other receivables	18,959	21,833	18,052
Current tax assets	4	10	3
Total receivables	135,765	127,552	107,088
Cash and cash equivalents	100,919	83,578	110,321
<b>Total current assets</b>	<b>326,093</b>	<b>291,566</b>	<b>296,799</b>
<b>Total assets</b>	<b>492,401</b>	<b>453,509</b>	<b>456,282</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Share capital	6,218	6,218	6,218
Share premium account	11,282	11,282	11,282
Invested non-restricted equity fund	81,205	80,844	81,256
Share-based payments	5,862	4,111	5,369
Other reserves	-1,891	0	-914
Translation difference	11,730	-11,424	-3,673
Retained earnings	57,196	104,358	87,598
Net profit (loss) for the report period	4,360	907	-29,051
<b>Total equity</b>	<b>175,961</b>	<b>196,296</b>	<b>158,085</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Interest-bearing financial liabilities	101,452	100,446	101,446
Provisions	1,711	1,178	1,619
Other liabilities	10,304	8,380	9,260
Deferred tax liabilities	25,065	20,744	25,593
<b>Total non-current liabilities</b>	<b>138,532</b>	<b>130,748</b>	<b>137,918</b>
<b>Current liabilities</b>			
Interest-bearing financial liabilities	15,000	12	0
Trade payables	102,672	86,991	98,251
Other non-interest-bearing liabilities	58,446	39,462	62,013
Current tax liabilities	1,790	0	15
<b>Total current liabilities</b>	<b>177,907</b>	<b>126,465</b>	<b>160,279</b>
<b>Total liabilities</b>	<b>316,440</b>	<b>257,213</b>	<b>298,197</b>
<b>Total equity and liabilities</b>	<b>492,401</b>	<b>453,509</b>	<b>456,282</b>

<b>CONSOLIDATED STATEMENT OF CASH FLOWS (EUR 1,000)</b>	<b>1-3/15 3 mon.</b>	<b>1-3/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
<b>Cash flows from operating activities</b>			
Cash receipts from customers	202,776	191,149	836,731
Cash receipts from other operating income	-1,046	87	3,647
Cash paid to suppliers and employees	-219,911	-204,108	-794,399
<b>Cash flows from operations before financial income and expenses and taxes</b>	<b>-18,182</b>	<b>-12,872</b>	<b>45,979</b>
Interest paid and other financial expenses	-3,766	-1,331	-8,227
Effects of exchange rate changes	-5,698	1,645	7,909
Interest received	2,050	16	3,846
Income taxes paid	-4,065	-273	-8,468
<b>Net cash from operating activities (A)</b>	<b>-29,661</b>	<b>-12,816</b>	<b>41,038</b>
<b>Cash flows from investing activities</b>			
Acquisition of property, plant and equipment and intangible assets	-2,325	-5,561	-19,772
Proceeds from sale of property, plant and equipment and intangible assets	95	21	42
Acquisitions of available-for-sale assets	0	0	-610
Dividends received from investments	95	0	1
<b>Net cash used in investment activities (B)</b>	<b>-2,135</b>	<b>-5,540</b>	<b>-20,339</b>
<b>Cash flows after investments</b>	<b>-31,796</b>	<b>-18,355</b>	<b>20,699</b>
<b>Cash flows from financing activities</b>			
Share issue and subscriptions of options	141	105	422
Proceeds from current borrowings	15,000	0	0
Proceeds from non-current borrowings	0	23	0
Repayment of current/non-current borrowings	0	-648	-660
Dividends paid	0	0	-16,760
<b>Net cash used in financing activities (C)</b>	<b>15,141</b>	<b>-521</b>	<b>-16,998</b>
<b>Net increase (+) or decrease (-) in cash and equivalents (A+B+C)</b>	<b>-16,654</b>	<b>-18,876</b>	<b>3,701</b>
Cash and cash equivalents in the beginning of the period	110,321	102,665	102,665
Effect of exchange rate changes	7,247	-210	3,956
Cash and cash equivalents in the end of the period	100,919	83,578	110,321



<b>KEY FINANCIAL INDICATORS</b>	<b>1-3/15 3 mon.</b>	<b>1-3/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Revenue, EUR 1,000	226,494	204,057	829,516
Operating profit (loss), EUR 1,000	8,568	2,591	-6,978
% of revenue	3.8	1.3	-0.8
Profit (loss) before taxes, EUR 1,000	7,785	1,354	-10,528
% of revenue	3.4	0.7	-1.3
Net profit (loss) for the period, EUR 1,000	4,360	907	-29,051
% of revenue	1.9	0.4	-3.5
Return on equity (ROE), %	10.4	1.9	-16.5
Return on investments (ROI), %	19.2	6.6	2.0
Return on capital employed (ROCE), %	13.3	7.2	7.7
Net working capital, EUR 1,000	62,267	81,535	26,199
Net liabilities, EUR 1,000	15,533	16,880	-8,875
Gearing, %	8.8	8.6	-5.6
Equity ratio, %	35.8	43.3	34.7
Current ratio	1.8	2.3	1.9
Gross capital expenditure, EUR 1,000	2,388	6,534	19,908
% of revenue	1.1	3.2	2.4
R&D expenditures, EUR 1,000	2,234	2,036	8,164
% of revenue	1.0	1.0	1.0
Personnel average	19,683	18,806	19,640

<b>PER-SHARE KEY INDICATORS</b>	<b>1-3/15 3 mon.</b>	<b>1-3/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Earnings per share (EPS), EUR	0.18	0.04	-1.21
Earnings per share (EPS), diluted, EUR	0.18	0.04	-1.21
Equity per share, EUR	7.34	8.20	6.59
Cash flow per share, EUR	-1.32	-0.76	0.86
Share price at close of period, EUR	20.68	22.63	17.58
Lowest share price, EUR	16.62	21.13	13.13
Highest share price, EUR	20.68	26.33	26.33
Average share price, EUR	18.43	23.21	19.69
Turnover in shares, 1,000 shares	2,964	2,745	12,101
Turnover in shares per (share issue adjusted) share capital, %	12.4	11.5	50.5
Average number of shares, 1,000 shares	23,975	23,914	23,953
Average number of shares, diluted, 1,000 shares	24,028	24,115	24,098
Shares at end of period, 1,000 shares	23,983	23,925	23,971
Market capitalisation, EUR 1,000	495,972	541,428	421,401

## 1. OPERATING SEGMENTS

Segment assets and liabilities include only those assets and liabilities that can be directly allocated to the respective segments. Group's unallocated expenses and income, and eliminations between segments are included in unallocated items of comprehensive income. Unallocated assets include mainly items related to Group management and also taxes and loan receivables. Unallocated liabilities include current and non-current loans and tax liabilities.

1.1.-31.3.2015 (EUR 1,000)	Wiring Systems	Electronics	Total reportable segments	Unallocated amounts and eliminations	Total Group
Segment revenue	205,839	20,835	226,674	56	226,730
of which inter-segment revenue	150	29	180	56	235
<b>External revenue</b>	<b>205,689</b>	<b>20,806</b>	<b>226,494</b>	<b>0</b>	<b>226,494</b>
<b>EBITDA</b>	<b>15,319</b>	<b>2,839</b>	<b>18,158</b>	<b>-1,426</b>	<b>16,732</b>
<b>% of revenue</b>	<b>7.4</b>	<b>13.6</b>			<b>7.4</b>
Depreciation, amortisation and impairments *)	-4,747	-422	-5,169	-23	-5,192
<b>EBITA</b>	<b>10,572</b>	<b>2,417</b>	<b>12,989</b>	<b>-1,449</b>	<b>11,540</b>
<b>% of revenue</b>	<b>5.1</b>	<b>11.6</b>			<b>5.1</b>
PPA depreciation and amortisation	-2,390	0	-2,390	0	-2,390
<b>Operating profit before non-recurring items</b>	<b>8,182</b>	<b>2,417</b>	<b>10,599</b>	<b>-1,449</b>	<b>9,150</b>
<b>% of revenue</b>	<b>4.0</b>	<b>11.6</b>			<b>4.0</b>
Non-recurring employee benefit expenses	-824	0	-824	0	-824
Other non-recurring income and expenses	824	0	824	-582	241
<b>Total non-recurring items</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-582</b>	<b>-582</b>
<b>Operating profit</b>	<b>8,182</b>	<b>2,417</b>	<b>10,599</b>	<b>-2,031</b>	<b>8,568</b>
<b>% of revenue</b>	<b>4.0</b>	<b>11.6</b>			<b>3.8</b>
Financial income and expenses	0	0	0	-783	-783
<b>Profit before taxes</b>	<b>8,182</b>	<b>2,417</b>	<b>10,599</b>	<b>-2,814</b>	<b>7,785</b>
Income taxes	0	0	0	-3,425	-3,425
<b>Net profit for the period</b>	<b>8,182</b>	<b>2,417</b>	<b>10,599</b>	<b>-6,239</b>	<b>4,360</b>
Goodwill	31,289	1,209	32,498	0	32,498
Other segment assets	368,510	44,906	413,416	46,487	459,903
<b>Total assets</b>	<b>399,799</b>	<b>46,115</b>	<b>445,914</b>	<b>46,487</b>	<b>492,401</b>
Segment liabilities	293,813	29,665	323,478	-7,038	316,440
<b>Total liabilities</b>	<b>293,813</b>	<b>29,665</b>	<b>323,478</b>	<b>-7,038</b>	<b>316,440</b>

\*) excluding PPA depreciation and amortisation and non-recurring asset impairment

1.1.-31.3.2014 (EUR 1,000)	Wiring Systems	Electronics	Total reportable segments	Unallocated amounts and eliminations	Total Group
Segment revenue	188,773	15,487	204,260	182	204,442
of which inter-segment revenue	141	62	203	182	385
<b>External revenue</b>	<b>188,632</b>	<b>15,425</b>	<b>204,057</b>	<b>0</b>	<b>204,057</b>
<b>EBITDA</b>	<b>11,679</b>	<b>1,240</b>	<b>12,919</b>	<b>-1,113</b>	<b>11,806</b>
<b>% of revenue</b>	<b>6.2</b>	<b>8.0</b>			<b>5.8</b>
Depreciation, amortisation and impairments *)	-4,076	-355	-4,431	-15	-4,445
<b>EBITA</b>	<b>7,603</b>	<b>885</b>	<b>8,489</b>	<b>-1,128</b>	<b>7,361</b>
<b>% of revenue</b>	<b>4.0</b>	<b>5.7</b>			<b>3.6</b>
PPA depreciation and amortisation	-2,035	0	-2,035	0	-2,035
<b>Operating profit before non-recurring items</b>	<b>5,568</b>	<b>885</b>	<b>6,453</b>	<b>-1,128</b>	<b>5,325</b>
<b>% of revenue</b>	<b>3.0</b>	<b>5.7</b>			<b>2.6</b>
Non-recurring employee benefit expenses	-2,020	0	-2,020	0	-2,020
Other non-recurring income and expenses	-85	0	-85	-630	-715
<b>Total non-recurring items</b>	<b>-2,105</b>	<b>0</b>	<b>-2,105</b>	<b>-630</b>	<b>-2,735</b>
<b>Operating profit</b>	<b>3,463</b>	<b>885</b>	<b>4,349</b>	<b>-1,758</b>	<b>2,591</b>
<b>% of revenue</b>	<b>1.8</b>	<b>5.7</b>			<b>1.3</b>
Financial income and expenses	0	0	0	-1,236	-1,236
<b>Profit before taxes</b>	<b>3,463</b>	<b>885</b>	<b>4,349</b>	<b>-2,994</b>	<b>1,354</b>
Income taxes	0	0	0	-447	-447
<b>Net profit for the period</b>	<b>3,463</b>	<b>885</b>	<b>4,349</b>	<b>-3,441</b>	<b>907</b>
Goodwill	28,132	1,209	29,341	0	29,341
Other segment assets	402,545	38,120	440,665	-16,497	424,168
<b>Total assets</b>	<b>430,677</b>	<b>39,329</b>	<b>470,006</b>	<b>-16,497</b>	<b>453,509</b>
Segment liabilities	330,134	27,921	358,055	-100,843	257,213
<b>Total liabilities</b>	<b>330,134</b>	<b>27,921</b>	<b>358,055</b>	<b>-100,843</b>	<b>257,213</b>

\*) excluding PPA depreciation and amortisation and non-recurring asset impairment

1.1.-31.12.2014 (EUR 1,000)	Wiring Systems	Electronics	Total reportable segments	Unallocated amounts and eliminations	Total Group
Segment revenue	772,680	57,717	830,398	576	830,973
of which inter-segment revenue	607	274	881	576	1,457
<b>External revenue</b>	<b>772,073</b>	<b>57,443</b>	<b>829,516</b>	<b>0</b>	<b>829,516</b>
<b>EBITDA</b>	<b>51,425</b>	<b>3,131</b>	<b>54,556</b>	<b>-5,983</b>	<b>48,572</b>
<b>% of revenue</b>	<b>6.7</b>	<b>5.5</b>			<b>5.9</b>
Depreciation, amortisation and impairments *)	-17,490	-1,473	-18,964	-69	-19,033
<b>EBITA</b>	<b>33,934</b>	<b>1,658</b>	<b>35,592</b>	<b>-6,052</b>	<b>29,540</b>
<b>% of revenue</b>	<b>4.4</b>	<b>2.9</b>			<b>3.6</b>
PPA depreciation and amortisation	-8,156	0	-8,156	0	-8,156
<b>Operating profit before non-recurring items</b>	<b>25,778</b>	<b>1,658</b>	<b>27,436</b>	<b>-6,052</b>	<b>21,384</b>
<b>% of revenue</b>	<b>3.3</b>	<b>2.9</b>			<b>2.6</b>
Non-recurring employee benefit expenses	-12,216	0	-12,216	0	-12,216
Impairment of PPE and intangible assets	-6,288	0	-6,288	0	-6,288
Other non-recurring income and expenses	-7,967	0	-7,967	-1,891	-9,858
<b>Total non-recurring items</b>	<b>-26,471</b>	<b>0</b>	<b>-26,471</b>	<b>-1,891</b>	<b>-28,362</b>
<b>Operating profit (loss)</b>	<b>-692</b>	<b>1,658</b>	<b>965</b>	<b>-7,943</b>	<b>-6,978</b>
<b>% of revenue</b>	<b>-0.1</b>	<b>2.9</b>			<b>-0.8</b>
Financial income and expenses	0	0	0	-3,550	-3,550
<b>Profit (loss) before taxes</b>	<b>-692</b>	<b>1,658</b>	<b>965</b>	<b>-11,493</b>	<b>-10,528</b>
Income taxes	0	0	0	-18,523	-18,523
<b>Net profit (loss) for the period</b>	<b>-692</b>	<b>1,658</b>	<b>965</b>	<b>-30,017</b>	<b>-29,051</b>
Goodwill	29,139	1,209	30,348	0	30,348
Other segment assets	348,690	39,484	388,175	37,760	425,934
<b>Total assets</b>	<b>377,829</b>	<b>40,693</b>	<b>418,522</b>	<b>37,760</b>	<b>456,282</b>
Segment liabilities	288,972	27,658	316,629	-18,432	298,197
<b>Total liabilities</b>	<b>288,972</b>	<b>27,658</b>	<b>316,629</b>	<b>-18,432</b>	<b>298,197</b>

\*) excluding PPA depreciation and amortisation and non-recurring asset impairment



<b>REVENUE BY GEOGRAPHICAL LOCATIONS (EUR 1,000)</b>	<b>1-3/15 3 mon.</b>	<b>1-3/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Finland	11,164	12,951	50,781
Other Europe	51,061	51,220	191,186
North America	138,258	114,638	494,069
South America	13,825	17,628	67,874
APAC	12,187	7,621	25,607
<b>Total</b>	<b>226,494</b>	<b>204,057</b>	<b>829,516</b>

## 2. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (EUR MILLION)

A = Share Capital  
 B = Share premium account  
 C = Invested non-restricted equity fund  
 D = Other reserves  
 E = Translation difference  
 F = Retained earnings  
 G = Equity attributable to shareholders of the parent company

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>	<b>F</b>	<b>G</b>
<b>Equity at 1.1.2014</b>	<b>6.2</b>	<b>11.3</b>	<b>81.0</b>	<b>0.0</b>	<b>-12.3</b>	<b>108.2</b>	<b>194.4</b>
Share-based payments	0.0	0.0	0.0	0.0	0.0	0.3	0.3
Exercise of options	0.0	0.0	0.1	0.0	0.0	0.0	0.1
Comprehensive income for the period	0.0	0.0	-0.3	0.0	0.9	0.9	1.5
<b>Equity at 31.3.2014</b>	<b>6.2</b>	<b>11.3</b>	<b>80.8</b>	<b>0.0</b>	<b>-11.4</b>	<b>109.4</b>	<b>196.3</b>
<b>Equity at 1.1.2015</b>	<b>6.2</b>	<b>11.3</b>	<b>81.3</b>	<b>-0.9</b>	<b>-3.7</b>	<b>63.9</b>	<b>158.1</b>
Share-based payments	0.0	0.0	0.0	0.0	0.0	0.5	0.5
Exercise of options	0.0	0.0	0.1	0.0	0.0	0.0	0.1
Comprehensive income for the period	0.0	0.0	0.0	-1.2	15.4	4.4	18.6
Other changes	0.0	0.0	-0.2	0.2	0.0	-1.3	-1.3
<b>Equity 31.3.2015</b>	<b>6.2</b>	<b>11.3</b>	<b>81.2</b>	<b>-1.9</b>	<b>11.7</b>	<b>67.5</b>	<b>176.0</b>

<b>3. PROPERTY, PLANT AND EQUIPMENT (EUR 1,000)</b>	<b>3/15</b>	<b>3/14</b>
<b>Acquisition cost 1.1.</b>	<b>153,498</b>	<b>146,679</b>
+/- Currency translation differences	9,406	-626
+ Additions	3,041	5,991
- Disposals	-6,990	-964
+/- Reclassifications	-19	-44
+/- Other changes	307	25
<b>Acquisition cost 31.3.</b>	<b>159,242</b>	<b>151,061</b>
<b>Accumulated depreciation 1.1.</b>	<b>84,958</b>	<b>70,652</b>
+/- Currency translation differences	4,042	-480
- Accumulated depreciation on disposals and reclassifications	-6,101	-991
+/- Other changes	3	0
+ Depreciation and impairment	6,146	4,975
<b>Depreciation 31.3.</b>	<b>89,048</b>	<b>74,156</b>
<b>Carrying amount 31.3.</b>	<b>70,195</b>	<b>76,905</b>
<b>4. INTANGIBLE ASSETS (EUR 1,000)</b>	<b>3/15</b>	<b>3/14</b>
<b>Acquisition cost 1.1.</b>	<b>116,411</b>	<b>106,508</b>
+/- Currency translation differences	7,487	1,045
+ Additions	640	543
+/- Reclassifications	-57	84
+/- Other changes	-39	0
<b>Acquisition cost 31.3.</b>	<b>124,441</b>	<b>108,180</b>
<b>Accumulated amortisation 1.1.</b>	<b>50,029</b>	<b>42,328</b>
+/- Currency translation differences	1,141	0
- Accumulated amortisation on disposals and reclassifications	101	0
+ Amortisation	1,764	2,770
<b>Amortisation 31.3.</b>	<b>53,036</b>	<b>45,098</b>
<b>Carrying amount 31.3.</b>	<b>71,405</b>	<b>63,083</b>

## 5. FAIR VALUES OF FINANCIAL INSTRUMENTS (EUR 1,000)

Set out below is a comparison of the carrying amounts and fair values of financial instruments as at 31 March 2015

As of March 31, 2015	Carrying amounts of balance sheet items	Fair values of balance sheet items
<b>Non-current financial assets</b>		
Other non-current financial assets	672	672
Total non-current financial assets	672	672
<b>Current financial assets</b>		
Interest derivatives	2,120	2,120
Copper derivatives	439	439
Total current financial assets	2,559	2,559
<b>Total financial assets</b>	<b>3,231</b>	<b>3,231</b>
<b>Non-current financial liabilities</b>		
Non-current interest-bearing liabilities	101,505	113,243
Total non-current financial liabilities	101,505	113,243
<b>Current financial liabilities</b>		
Current interest-bearing liabilities	15,000	15,000
Currency derivatives	5,463	5,463
Total current financial liabilities	20,463	20,463
<b>Total financial liabilities</b>	<b>121,968</b>	<b>133,706</b>

The valuation of derivatives is based on market data (level 2 IFRS 7:27A). The valuation of available-for-sale shares (Other non-current financial assets, EUR 672 thousand) is based on the acquisition cost (level 3, IFRS 7.27A) as the fair value of the shares cannot be determined reliably.

**6. CONTINGENT LIABILITIES AT END OF PERIOD  
(EUR 1,000)**

	<b>3/15</b>	<b>3/14</b>	<b>12/14</b>
<b>Leasing liabilities</b>	<b>27,071</b>	<b>20,291</b>	<b>20,771</b>

**Liabilities for derivative instruments**

**Nominal values**

Interest derivatives	50,000	75,000	50,000
Currency derivatives	97,144	24,195	62,988
Copper derivatives	4,187	4,460	3,708
<b>Total</b>	<b>151,331</b>	<b>103,655</b>	<b>116,696</b>

**Fair values**

Interest derivatives	2,120	1,126	2,191
Currency derivatives	-5,463	222	-3,931
Copper derivatives	439	-121	-42
<b>Total</b>	<b>-2,904</b>	<b>1,227</b>	<b>-1,782</b>

Interest rate, currency and copper derivatives are used in hedging currency and copper risks. PKC Group does not apply hedge accounting to copper derivative instruments in accordance with IAS 39. Fair values of copper derivatives are recognised through profit and loss. PKC Group applies hedge accounting to currency derivatives and to interest rate swaps.

**7. QUARTERLY KEY INDICATORS, CONSOLIDATED**

	<b>1-3/14</b>	<b>4-6/14</b>	<b>7-9/14</b>	<b>10-12/14</b>	<b>1-3/15</b>
	<b>3 mon.</b>	<b>3 mon.</b>	<b>3 mon.</b>	<b>3 mon.</b>	<b>3 mon.</b>
Revenue, EUR million	204.1	206.0	210.2	209.2	226.5
Operating profit (loss), EUR million	2.6	4.6	-4.0	-10.2	8.6
% of revenue	1.3	2.2	-1.9	-4.9	3.8
Profit (loss) before taxes, EUR million	1.4	3.9	-4.6	-11.2	7.8
% of revenue	0.7	1.9	-2.2	-5.3	3.4
Equity ratio, %	43.3	41.9	38.0	34.7	35.8
Earnings per share (EPS), diluted (EUR)	0.04	0.11	-0.73	-0.63	0.18
Equity per share, EUR	8.20	7.79	7.39	6.59	7.34
Net cash from operating activities, EUR million	-12.8	12.9	6.5	34.4	-29.7
Cash flow after investments, EUR million	-18.4	7.4	0.9	30.7	-31.8

**QUARTERLY KEY INDICATORS, WIRING SYSTEMS**

Revenue, EUR million	188.6	191.3	195.4	196.7	205.7
Operating profit (loss), EUR million	3.5	6.2	-3.0	-7.3	8.2
% of revenue	1.8	3.2	-1.6	-3.7	4.0

**QUARTERLY KEY INDICATORS, ELECTRONICS**

Revenue, EUR million	15.4	14.7	14.8	12.5	20.8
Operating profit (loss), EUR million	0.9	0.4	0.6	-0.2	2.4
% of revenue	5.7	2.8	4.0	-1.8	11.6

**THE IMPACT OF CHANGES IN ACCOUNTING PRINCIPLES TO COMPARISON FIGURES**

PKC Group has reclassified certain financial items and operating expenses as of the beginning of 2015. Comparison periods have been adjusted accordingly. The changes to revenue and operating profit (loss) are minor and have no impact on the net profit (loss) for the period or shareholders' equity. The figures of comparison period have restated as follows:

<b>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, New accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
<b>Revenue</b>	<b>204,057</b>	<b>205,966</b>	<b>210,246</b>	<b>209,247</b>	<b>829,516</b>
Production for own use	91	29	2	-69	53
Other operating income	137	1,349	1,756	1,069	4,311
Increase (+) / decrease (-) in stocks of finished goods and work in progress	-991	-405	2,115	492	1,211
Materials and services	-123,557	-123,559	-128,738	-129,416	-505,270
Employee benefit expenses	-51,981	-52,375	-56,460	-61,078	-221,893
Depreciation, amortisation and impairment	-6,480	-6,728	-11,523	-8,745	-33,476
Other operating expenses	-18,685	-19,647	-21,416	-21,681	-81,430
<b>Operating profit (loss)</b>	<b>2,591</b>	<b>4,631</b>	<b>-4,018</b>	<b>-10,181</b>	<b>-6,978</b>
Items affecting comparability	-2,735	-1,465	-12,423	-11,739	-28,362
<b>Comparable operating profit</b>	<b>5,325</b>	<b>6,095</b>	<b>8,405</b>	<b>1,558</b>	<b>21,384</b>
Interest and other financial income and expenses	-1,070	-790	-862	-1,365	-4,085
Foreign currency exchange differences	-167	29	287	385	535
<b>Profit (loss) before taxes</b>	<b>1,354</b>	<b>3,871</b>	<b>-4,593</b>	<b>-11,160</b>	<b>-10,528</b>
Income taxes	-447	-1,277	-12,967	-3,832	-18,523
<b>Net profit (loss) for the report period</b>	<b>907</b>	<b>2,593</b>	<b>-17,560</b>	<b>-14,992</b>	<b>-29,051</b>



<b>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, Previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
<b>Revenue</b>	<b>203,813</b>	<b>206,222</b>	<b>210,651</b>	<b>208,532</b>	<b>829,219</b>
Production for own use	91	29	2	-69	53
Other operating income	137	1,349	1,756	1,069	4,311
Increase (+) / decrease (-) in stocks of finished goods and work in progress	-991	-405	2,115	492	1,211
Materials and services	-123,025	-124,304	-129,187	-128,164	-504,680
Employee benefit expenses	-50,653	-51,075	-55,275	-59,592	-216,596
Depreciation, amortisation and impairment	-6,480	-6,728	-11,523	-8,745	-33,476
Other operating expenses	-20,013	-20,947	-22,600	-23,167	-86,727
<b>Operating profit (loss)</b>	<b>2,878</b>	<b>4,142</b>	<b>-4,061</b>	<b>-9,644</b>	<b>-6,685</b>
Items affecting comparability	-2,735	-1,465	-12,423	-11,739	-28,362
<b>Comparable operating profit</b>	<b>5,613</b>	<b>5,607</b>	<b>8,361</b>	<b>2,095</b>	<b>21,677</b>
Interest and other financial income and expenses	-1,174	-1,153	-1,049	-568	-3,944
Foreign currency exchange differences	-350	882	518	-948	101
<b>Profit (loss) before taxes</b>	<b>1,354</b>	<b>3,871</b>	<b>-4,593</b>	<b>-11,160</b>	<b>-10,528</b>
Income taxes	-447	-1,277	-12,967	-3,832	-18,523
<b>Net profit (loss) for the report period</b>	<b>907</b>	<b>2,593</b>	<b>-17,560</b>	<b>-14,992</b>	<b>-29,051</b>
<b>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME, The changes of restated accounting policy in comparison to previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
<b>Revenue</b>	<b>244</b>	<b>-257</b>	<b>-405</b>	<b>715</b>	<b>297</b>
Materials and services	-532	745	449	-1,252	-590
Employee benefit expenses	-1,328	-1,299	-1,185	-1,485	-5,297
Other operating expenses	1,328	1,299	1,185	1,485	5,297
<b>Operating profit (loss)</b>	<b>-288</b>	<b>488</b>	<b>43</b>	<b>-537</b>	<b>-293</b>
Items affecting comparability	0	0	0	0	0
<b>Comparable operating profit</b>	<b>-288</b>	<b>488</b>	<b>43</b>	<b>-537</b>	<b>-293</b>
Interest and other financial income and expenses	104	364	187	-797	-141
Foreign currency exchange differences	184	-853	-230	1,334	434
<b>Profit (loss) before taxes</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Income taxes	0	0	0	0	0
<b>Net profit (loss) for the report period</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>REVENUE BY SEGMENTS, New accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	188,632	191,284	195,411	196,746	772,073
Electronics	15,425	14,682	14,835	12,501	57,443
<b>Total Group</b>	<b>204,057</b>	<b>205,966</b>	<b>210,246</b>	<b>209,247</b>	<b>829,516</b>
<b>REVENUE BY SEGMENTS, Previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	188,388	191,502	195,582	195,912	771,384
Electronics	15,425	14,720	15,070	12,620	57,835
<b>Total Group</b>	<b>203,813</b>	<b>206,222</b>	<b>210,651</b>	<b>208,532</b>	<b>829,219</b>
<b>REVENUE BY SEGMENTS, The changes of restated accounting policy in comparison to previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	244	-219	-170	834	689
Electronics	0	-38	-235	-119	-392
<b>Total Group</b>	<b>244</b>	<b>-257</b>	<b>-405</b>	<b>715</b>	<b>297</b>
<b>EBITDA BY SEGMENTS, New accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	11,679	13,504	15,512	10,730	51,425
Electronics	1,240	761	958	172	3,131
Unallocated amounts and eliminations	-1,113	-1,339	-1,229	-2,302	-5,983
<b>Total Group</b>	<b>11,806</b>	<b>12,926</b>	<b>15,241</b>	<b>8,600</b>	<b>48,572</b>
<b>EBITDA BY SEGMENTS, Previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	11,984	12,995	15,213	11,203	51,396
Electronics	1,244	790	1,214	232	3,479
Unallocated amounts and eliminations	-1,134	-1,348	-1,229	-2,299	-6,010
<b>Total Group</b>	<b>12,094</b>	<b>12,437</b>	<b>15,198</b>	<b>9,137</b>	<b>48,865</b>
<b>EBITDA BY SEGMENTS, The changes of restated accounting policy in comparison to previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	-305	509	298	-473	29
Electronics	-4	-29	-255	-60	-348
Unallocated amounts and eliminations	21	9	0	-3	26
<b>Total Group</b>	<b>-288</b>	<b>488</b>	<b>43</b>	<b>-537</b>	<b>-293</b>

<b>OPERATING PROFIT (LOSS) BY SEGMENTS, New accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	3,463	6,161	-3,040	-7,277	-692
Electronics	885	407	587	-221	1,658
Unallocated amounts and eliminations	-1,758	-1,937	-1,565	-2,682	-7,943
<b>Total Group</b>	<b>2,591</b>	<b>4,631</b>	<b>-4,018</b>	<b>-10,181</b>	<b>-6,978</b>
<b>OPERATING PROFIT (LOSS) BY SEGMENTS, Previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	3,768	5,653	-3,338	-6,804	-721
Electronics	889	436	843	-161	2,006
Unallocated amounts and eliminations	-1,779	-1,946	-1,565	-2,679	-7,969
<b>Total Group</b>	<b>2,878</b>	<b>4,142</b>	<b>-4,061</b>	<b>-9,644</b>	<b>-6,685</b>
<b>OPERATING PROFIT (LOSS) BY SEGMENTS, The changes of restated accounting policy in comparison to previous accounting policy (EUR 1,000)</b>	<b>1-3/14 3 mon.</b>	<b>4-6/14 3 mon.</b>	<b>7-9/14 3 mon.</b>	<b>10-12/14 3 mon.</b>	<b>1-12/14 12 mon.</b>
Wiring Systems	-305	509	298	-473	29
Electronics	-4	-29	-255	-60	-348
Unallocated amounts and eliminations	21	9	0	-3	26
<b>Total Group</b>	<b>-288</b>	<b>488</b>	<b>43</b>	<b>-537</b>	<b>-293</b>
<b>Return on investments (ROI), %</b>	<b>1-3/14 3 mon.</b>	<b>1-6/14 6 mon.</b>	<b>1-9/14 9 mon.</b>	<b>1-12/14 12 mon.</b>	
New accounting policy	6.6	8.3	5.0	2.0	
Previous accounting policy	9.1	10.2	7.3	5.3	

## **CALCULATION OF INDICATORS**

Return on equity (ROE), %

= 100 x Net profit (loss) for the report period / Total equity (average)

Return on investments (ROI), %

= 100 x (Profit (loss) before taxes + financial expenses) / (Total equity + interest-bearing financial liabilities (average))

Return on capital employed (ROCE), %

= 100 x (Operating profit +/- non-recurring items) / (Total equity + interest-bearing financial liabilities (average))

Net liabilities

= Interest bearing liabilities – cash and cash equivalents

Gearing, %

= 100 x (Interest-bearing financial liabilities – cash and cash equivalents) / Total equity

Equity ratio, %

= 100 x Total equity / (Total of the statement of financial position – advance payments received)

Current ratio

= Total current assets / Total current liabilities

Earnings per share (EPS), EUR

= Net profit (loss) for the report period attributable to equity holders of the parent company / Average share issue-adjusted number of shares

Equity per share, EUR

= Equity attributable to equity holders of the parent company / Share issue-adjusted number of shares at the date of the statement of financial position

Cash flow per share, EUR

= Cash flows after investments / Average share issue-adjusted number of shares

Market capitalisation

= Number of shares at the end of the report period x the last trading price of the report period

EBITDA

= Operating profit (loss) + non-recurring items + depreciation, amortisation and impairments

EBITA

= Operating profit (loss) + non-recurring items + PPA depreciation and amortisation

Net working capital

= Inventories + current non-interest-bearing receivables – current non-interest-bearing liabilities

All the future estimates and forecasts presented in this stock exchange release are based on the best current knowledge of the company's management and information published by market research companies and customers. The estimates and forecasts contain certain elements of risk and uncertainty which, if they materialise, may lead to results that differ from present estimates. The main factors of uncertainty are related, among other things, to the general economic situation, the trend in the operating environment and the sector as well as the success of the Group's strategy.

**PKC GROUP PLC**  
**Board of Directors**

**Matti Hyytiäinen**  
**President & CEO**

For additional information, contact:  
Matti Hyytiäinen, President & CEO, PKC Group Plc,  
tel. +358 (0)400 710 968

Juha Torniainen, CFO, PKC Group Plc, tel. +358 (0)40 570 8871

**PRESS CONFERENCE**

A press conference on the interim report will be arranged for analysts and investors today, 6 May 2015, at 10.00 a.m., at the address Event Arena Bank, Unioninkatu 20, Helsinki.

**DISTRIBUTION**

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PKC Group is a global partner, designing, manufacturing and integrating electrical distribution systems, electronics and related architecture components for the commercial vehicle industry and other selected segments. The Group has production facilities in Brazil, China, Estonia, Finland, Germany, Lithuania, Mexico, Poland, Russia, Serbia and the USA. The Group's revenue in 2014 totalled EUR 829.5 million. PKC Group Plc is listed on Nasdaq Helsinki.





MANAGING THE COMPLEXITY

**PKC GROUP** 

PKC Group Plc  
Bulevardi 7  
FI-00120 Helsinki, Finland  
[www.pkcgroup.com](http://www.pkcgroup.com)