

# Joint stock company "Rigas autoelektroaparatu rupnīca" (reg.Nr. 4 0003030454)

Report for 3 months of 2015

(Not audited)

# JSC "Rigas autoelektroaparatu rupnica" Report for 3 months of 2015

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# Information about the company

| Name of the company  | Rīgas autoelektroaparātu rūpnīca  |
|--|---|
| Legal form   | Joint stock company   |
| Registration number in the Register of Enterprises, place and date Registration number in Commercial Register, | 000303045, Riga, 22.04.1998   |
| place and date   | 40003030454, Riga, 30.06.2004   |
| Address  | 2, Klijanu street, Riga, Latvia, LV-1013  |
| Main activities  | NACE 2712 manufacture of electric equipment NACE 6820 renting and operating of own real eastate   |
| Board  | Eriks Kazha - Chairman<br>Gunars Lubis<br>Maksym Araslanov  |
| Council  | Edgars Lubis – Chairman<br>Viktors Rojs- Deputy Chairman<br>Zane Sproge<br>Nina Kazha<br>Galina Kraveca   |
| Reporting period   | 01.01.2015 - 31.03.2015   |
| Main shareholders  | Basing on the list of shareholders prepared on October 31,2014:  1. JSC "Baltijas Holdings"-43.9 % Reg.Nr.40003148033, 2, Klijanu street, Riga 2. "Tehprojekts",Ltd 43.9% Reg.Nr. 40103020397, 12,Unijas street, Riga 3. Other physical and legal persons 12.2% |
| Certified auditor  | Aivars Rutkis<br>Licence No 18  |

The company "Rigas autoelektroaparatu rupnica" was found in 1946 under the Ministry of Automotive industry of the USSR as a manufacturer of electric equipment and other goods for automobiles and agricultural machinery. JSC "Rīgas autoelektroaparātu rūpnīca" has maintained the same profile of production - production of control and measuring devices for motorcars and tractors.

The following technological processes are used in the manufacturing: metal machining and punching, moulding of plastics and assembling of finished products.

The company has introduced quality management system corresponding to ΓOCT ISO-9001: 2011 (ISO 9001:2008), ΓΟCT P ИСО/ТУ 16949-2009 (ISO/TS 16949:2009).

As the company owns real estate, it is gradually developing another branch of activities – management and rental of real estate.

Average number of employees in the reporting period is 18.

# BALANCE SHEET

| A | SS | $\mathbf{E}'$ | rs |
|---|----|---------------|----|
| A | ככ | C I           |    |

|  | Notes | 31.03.2015 | 31.03.2014 |
|--|-------|------------|------------|
| A. LONG-TERM INVESTMENTS                       |       | EUR        | EUR        |
| 1. Fixed assets                                |       |            |            |
| 1.1. Land, buildings and constructions         | 1     | 3683237    | 1976012    |
| 1.2. Equipment and machinery                   |       | 669876     | 0          |
| 1.3. Other fixed assets and inventory          |       |            | 24         |
| 1.4.Costs of unfinished building objects       |       |            |            |
| 1.5.payments on account for intangible         |       |            |            |
| investments                                    |       |            | 385000     |
| 1. TOTAL                                       |       | 4353113    | 2361036    |
| 2.Long-term financial investments              |       |            |            |
| 2.1.Partcipation in the capital of related     | _     |            |            |
| companies                                      | 2     | 190200     |            |
| 2.2.Participation in the capital of associated | _     |            |            |
| companies                                      | 3     | 12935      |            |
| 2.3.Other securities and investments           |       | 202125     | 256        |
| 2. TOTAL                                       |       | 203135     | 256        |
| A. TOTAL                                       |       | 4556248    | 2361292    |
| B. CURRENT ASSETS                              |       |            |            |
| 1. Inventory                                   |       |            |            |
| 1.1. Raw materials, basic materials and        |       | 2.52.550   | 227100     |
| consumables                                    |       | 262660     | 335408     |
| 1.2. Work in progress                          |       | 83654      | 97466      |
| 1.3. Finished goods and goods for sale         |       | 408030     | 623264     |
| 1.4. Advance payments for goods                |       | 58822      | 63794      |
| 1. TOTAL                                       |       | 813166     | 1119932    |
| 2. Debtors                                     | 4     | 100570     | 70.470     |
| 2.1. Purchasers' debts                         | 4     | 180578     | 70479      |
| 2.2. Other debtors                             |       | 277125     | 695251     |
| 2.3. Short term loans                          | _     | 0.7        | 27134      |
| 2.4. Next period costs                         | 5     | 87         | 194        |
| 2.5.Accrued income                             |       | 455500     | 502050     |
| 2. TOTAL                                       |       | 457790     | 793058     |
| 3. Cash 3. TOTAL                               | 6     | 108063     | 56190      |
| B.TOTAL  |       | 1379019    | 1969180    |
| TOTAL ASSETS                                   |       | 5935267    | 4330472    |

# **BALANCE SHEET**

| <u>LIABILITIES</u>                     | Notes |                    |            |
|--|-------|--------------------|------------|
|  |       | 31.03.2015         | 31.03.2014 |
|  |       | EUR                | EUR        |
| A. Equity                              |       |                    |            |
| 1. Share capital                       | 7     | 5073262            | 5073262    |
| TOTAL                                  |       | 5073262            | 5073262    |
| 2. Retained profit:                    |       | 2 < 10 10 2        | 2210020    |
| a) brought forward from previous years |       | -2648482           | -2348929   |
| b) for the accounting year             |       | 68073              | -88838     |
| A. TOTAL                               |       | 2492853            | 2635495    |
| B.PROVISIONS                           | 0     | 10220              | 12502      |
| 1.Other provisions                     | 8     | 10238              | 13592      |
| B. TOTAL                               |       | 10238              | 13592      |
| C.CREDITORS                            |       |                    |            |
| 1. Long term creditors 1.1.Other loans |       |                    | 336999     |
| 1.2.Next period income                 | 12    | 1639376            | 1002109    |
| 1.TOTAL                                | 12    | 1639376<br>1639376 | 1339108    |
| 2. Short term creditors                |       | 1037370            | 1337100    |
| 2.1.Loans from credit institutions     | 9     | 330955             |            |
|  |       |                    |            |
| 2.2.Other loans                        | 9     | 350419             |            |
| 2.3.Prepayments from customers         |       | 726755             | 3045       |
| 2.4. Accounts payable to suppliers and |       |                    |            |
| contractors                            | 10    | 299468             | 188447     |
| 2.5. Taxes and State mandatory social  |       |                    |            |
| insurance payments                     | 11    | 19478              | 9071       |
| 2.6. Other creditors                   |       | 12620              | 13992      |
| 2.7.Next period income                 | 12    | 51269              | 123583     |
| 2.8. Accrued obligations               |       | 1836               | 4139       |
| 2.TOTAL                                |       | 1792800            | 342277     |
| C.TOTAL                                |       | 343176             | 1681385    |
| TOTAL LIABILITIES                      |       | 5935267            | 4330472    |

# PROFIT OR LOSS ACCOUNT

0,019

-0,025

**EUR** 3 months of 3 months of 2015 2014 Item Notes Net turnover 1 38424 186037 2 Production costs of sold goods and services 98861 232794 Gross profit or loss -60437 -46757 3 Sales costs 54 2951 4 17340 23418 Administrative expenses Other income from economic activities 5 186191 7364 Other costs of economic activities 6 23811 8941 Other interest income and similar income 0 194 Interest payments and similar expenses 4874 6438 Profit or loss before extraordinary items and taxes 78111 -79383 78111 -79383 Profit or loss before taxes 10038 Other taxes (Real estate tax) 9455 Profit or loss for the accounting year 68073 -88838

Earnings per share

# **STATEMENT OF CASH FLOWS for 3 months of 2015**

|      | I. Cash flow from operating activities                             | 3 months 2015    | 3 months<br>2014 |
|------|--|------------------|------------------|
| 1    | Income from sales and services                                     | 463928           | 188047           |
|      | Payments to suppliers, to employees and other                      |                  |                  |
| 2    | expenses for production  | 50584            | 183413           |
| 3    | Other income or expenses for economic activities                   | 3352             | 7950             |
| 4    | Cash flow from gross operating activities                          | 416696           | 12584            |
| 5    | Real estate tax payments   | 44.660.6         | 9455             |
| I.   | Net cash flow from operating activities                            | 416696           | 3129             |
|      | II. Cash flow from investment activities                           | 3 months 2015    | 3 months 2014    |
| 1    | Purchase of intangible and fixed assets                            | 689088           | 385000           |
| 2    | Sales of intangible and fixed assets                               | 517967           |                  |
| 3    | Given loans  |                  |                  |
| II.  | Net cash from investment activities                                | -171121          | -385000          |
|      | III. Cash flow from financing                                      | 3 months<br>2015 | 3 months<br>2014 |
| 1    | Received loan  | 67910            | 385000           |
| 2    | Received as financing of KPFI projects                             |                  | 109750           |
| 3    | Repaid loans   | 292467           | 109750           |
| 4    | Paid interest  | 23497            |                  |
| III. | Net cash flow from financing                                       | -248054          | 385000           |
|      | SUMMARY OF CASH INCOME AND   | 3 months         | 3 months         |
|      | EXPENDITURE  | 2015             | 2014             |
| I    | The result from operating activities                               | 416696           | 3129             |
| II   | The result from investment activities                              | -171121          | -385000          |
| III  | The result from financing  | -248054          | 385000           |
| IV   | The result from currency rate fluctuations                         | 4                | -311             |
|      | Cash increase or decrease  | -2475            | 2818             |
|      | Cash and cash equivalents at the beginning of the reporting period | 110538           | 53372            |
|      | Cash and cash equivalents at the end of the reporting period       | 108063           | 56190            |

# STATEMENT OF EXCHANGES IN EQUITY

|  | Share<br>capital | Long term<br>investment<br>revaluation<br>reserve | Profit (+)<br>or losses(-)<br>from<br>previous<br>years | Profit (+) or<br>losses(-) for<br>the accounting<br>period | Equity  |
|--|------------------|---|---|--|---------|
| <b>On December 31, 2013</b>                      | 5073262          | 0   | -2755068  | 406139   | 2724333 |
| Profit covers losses of the                      |                  |   |   |  |         |
| previous years                                   |                  |   | 406139  | -406139  | 0       |
| Profit (+) or losses(-) for the 3 months of 2014 | <b>20222</b>     |   | <b>42</b> 400 <b>4</b> 0                                | -88838   | -88838  |
| On March 31, 2014                                | 5073262          | 0   | -2348929  | -88838   | 2635495 |
|  |                  |   |   |  |         |
| <b>On December 31, 2014</b>                      | 5073262          | 56815   | -2348929  | -299553  | 2481595 |
| Desposal of revaluated long term                 |                  |   |   |  |         |
| investments                                      |                  | -56815  |   |  | -56815  |
| Transfer of the losses of the                    |                  |   |   |  |         |
| previous year                                    |                  |   | -299553   | 299553   | 0       |
| Profit (+) or losses(-) for the 3 months of 2015 |                  |   |   | 68073  | 68073   |
| On March 31, 2015                                | 5073262          | 0   | -2648482  | 68073  | 2492853 |

# NOTES TO FINANCIAL STATEMENTS

# 1. General principles

The report is prepared in accordance with the law "On accountancy", "On the annual reports", Regulations No.488 issued by the Cabinet of Ministers of the Republic of Latvia "Regulations on enforcement policies of the law on annual reports" and Regulations No.481 issued by the Cabinet of Ministers of the Republic of Latvia "Regulations on content and preparation procedures of the cash flow statement and statement of changes in equity".

Profit or loss account is prepared in accordance with methods of turnover expenses.

Statement of cash flows is prepared using the direct method.

The financial statements include comparable information of the same period of the previous year.

The financial statements are presented in euro (EUR).

# 2. Accounting policy

The accounting policy of the Company was developed to ensure that the information:

- is applicable for decision making;
- is credible and fairly presents the results of activities and the financial position;
- reveals economic essence of a deal;
- is not prejudiced;
- is prudent;
- keeps going concern principle;
- is complete in all essential aspects.

Software developed by "Bilance", Ltd. is used to compile accounting registers.

#### 3. The recognition of revenue and expenditure

The net turnover is the total value of goods sold during the reporting period, as well as revenue from rent, what applies to this period.

Costs are recognized in accordance with the accrual principle in the period in which the have incurred regardless of the invoice date.

Loan costs associated with the loans, are included in expenses in the period to which they relate and are listed under "interest payments and similar costs.

# 4. Foreign currency

Foreign currency in bank accounts and in treasury is translated into EUR in accordance with the European Central Bank exchange rate for the last day of reporting period.

| Foreign currency | 31.03.2015 | 31.03.2014 |
|------------------|------------|------------|
| USD              | 1.0845     | 1.3759     |
| RUR              | 62.5595    | 49.1646    |

#### 5. Fixed assets

Fixed assets are recorded at historic cost net of depreciation. Depreciation of fixed assets is calculated using the straight-line method applying the depreciation rates set by management.

| Find od fixed assets Rate of deprecia             |                       | reciation |
|---|-----------------------|-----------|
|   | In financial accounts |           |
| Buildings, constructions and transmission devices | From 1,0% to          | 8,3 %     |
|   | Years                 | Months    |
| <b>Equipment and machinery</b>                    |                       |           |
| Loading devices and machinery                     | 2                     | 24        |
| Technological equipment and machinery,            |                       |           |
| working in adverse conditions                     | 4                     | 48        |
| Technological equipment for production,           |                       |           |
| laboratory equipment (measurement                 | 5                     | 60        |
| equipment)  |                       |           |
| Thermal technical equipment, pumps and            | _                     |           |
| compressors, ventilation equipment                | 7                     | 84        |
| Power units, electric motors,                     |                       |           |
| telecommunication equipment                       | 8                     | 96        |
| Vehicles  | 5                     | 60        |
| (cars, trucks and trailers)                       |                       |           |
| Other fixed assets and inventory                  |                       |           |
| Office equipment and inventory                    | 10                    | 120       |
| Computers, software, xeroxes and electronic       |                       |           |
| cash-registers                                    | 5                     | 60        |
| Inventory used in production and for              | _                     |           |
| transportation and storage of goods               | 3                     | 36        |

# 6. Investments in subsidiaries and associated companies

Investments in subsidiaries and associated companies are recorded at thei acquisition. If the value of shares are set in currency, it is translated into euros in accordance with the European Central Bank exchange rate for the last day of reporting period.

## 7. Stock

Stock of materials and purchased parts is estimated using weighted average prices. The stock of finished goods is valued in accordance with the lowest market price.

# 8. Accounts receivable and payable

All debts are real and reconciled with debtors and creditors. Debts in foreign currency are translated into EUR in accordance with the European Central Bank exchange rate for the last day of reporting period. The resulting profit or loss is revealed in profit or loss account of the period.

#### 9. Provisions for unused vacations

Amount of provisions for vacations is calculated by multiplying the average wage per day of each of the employees in the reporting year by the amount of his accrued but not used vacation days at the end of the reporting year.

# **Balance sheet**

# **1. Buildings, constructions and land are registered in Land Register** and the property belongs to "RAR".

Balance value on December 31, 2014: 2686355 EUR on March 31, 2015: 3683237 EUR including: buildings and constructions- 2597529 EUR land - 88826 EUR 88826 EUR

Cadastral value on 01.01.2015

Cadastral value of the buildings Cadastral value of the land 
421181 EUR

On January 31, 2015 JSC "Rigas autoelektroaparatu rupnica" completed improvement of the effectiveness of expenditure of energy in administrative building. 1.2 million euro was invested, partly attracting investments of Climate changes financial instrument.

# 2. Participation in the capital of related companies.

JSC "Rigas autoelektrokomponentu rupnica" made a property investment in JSC "Rigas autoelektroaparatu rupnica" valued at 155200 EUR, increasing its capital by issuing new shares. 100% of shares belong to JSC "Rigas autoelektroaparatu rupnica".

#### 3. Other securities and investments.

JSC "Rigas autoelektrokomponentu rupnica" owns 27,5% of parts of joint venture in Belarus, limited liability company "ETON-AVTO".

# 4. Purchasers' and other debts.

All the debts are receivable within a year.

#### 5. Next period costs.

Next period costs include magazine subscriptions, accumulated guarantee deposit for mobile communications.

### 6.Cash.

106553 EUR is financial security for advance payment from "Vides investīciju fonds" within the KPFI project. This money temporarily is blocked.

### 7. Share capital.

Share capital is 5073262 EUR (3565509 LVL).

Total amount of issued shares is 3565509. 1762786 are bearer' shares, which are cerculated in the regular market. 1802723 are registered shares, which are not involved in regular markets. All the shares have equal rights. Nominal value of a share is 1.42 EUR (1.00LVL).

#### 8. Other provisions

In accordance with the law "On the annual reports" provisions for vacations of 2014 are calculated in total 15927 EUR. The unused vacations on March 31, 2015 are 10238 EUR.

# 9. Loans

Reconstruction of buildings is implemented attracting investments of Climate changes financial instrument (KPFI). "Rigas autoelektroaparatu rupnica" is financing the projects attaching credits of other enterprises (On March 31, 2015 the loan is 350419 EUR), as well as loan from credit institution – 330955 EUR (including financial security). Interest rate for financial security is set 1,5% and for credit 5,5%. Interest is payable once a month. The loan repayment term is 06.07.2015.

# 10.Accounts payable to suppliers and contractors.

All the debts are payable within a year.

# 11. Taxes and State mandatory social insurance payments.

| Tax                       | Total in EUR | Total in EUR |
|---------------------------|--------------|--------------|
|                           | 31.03.2015   | 31.12.2014   |
| Personal income tax       | 3351         | 1981         |
| Social security payments  | 6026         | 3515         |
| Business risk fee         | 6            | 8            |
| Cars' tax for enterprises | 57           | 57           |
| Real estate tax           | 10038        |              |
| Total:                    | 19478        | 5561         |

On March 31, 2015 overpaid VAT is 1490 EUR.

# 12. Next period income.

There is finansing received for projects - reconstruction of office building improving effectiveness of expenditure of thermal energy and improvement of effect from usage of energy in the production building. The received finansing will be gradually included in income during the service life fixed assets. 1639376 EUR will be included in the income of next years, 17090 EUR are included in the income of the first three months of 2015 and other 51269 EUR will be included in the income till the end of this year.

# Notes to profit or loss account

#### 1. Net turnover

Net turnover is income from basic economic activities of the Company. It consists of total value of sold goods and delivered services without discounts and value added tax. Production costs of sold goods are expenses for used materials, all kind of services and energy, costs for personnel, amortization of tangible assets and writing- off of intangible assets as well as other expenses (expenses for labour safety, certification of the goods etc.)

As from 2013 net turnover includes income from demise of real estate.

Breakdown of net turnover by kind of production: (EUR and %)

|                  | Net turnover | Including   |                     |                          |
|------------------|--------------|---|---------------------|--------------------------|
|                  | Total:       | Control and<br>measuring<br>devices for<br>vehicles | Different<br>orders | Rental of<br>real estate |
| 3 months of 2015 | 38424        | 28175   | 8970                | 1279                     |
| %                | 100          | 73.3  | 23.4                | 3.3                      |
|                  |              |   | •                   |                          |

| 3 months of 2014 | 186037 | 175670 | 9128 | 1239 |
|------------------|--------|--------|------|------|
| %                | 100    | 94.4   | 4.9  | 0.7  |

# Breakdown of net turnover by geographical markets: (EUR and %)

100

%

|                  | Net      | Including |         |      |        |
|------------------|----------|-----------|---------|------|--------|
|                  | turnover | Russia    | Ukraine | EU   | Latvia |
|                  | Total:   |           |         |      |        |
| 3 months of 2015 | 38424    |           |         |      | 38424  |
| %                | 100      |           |         |      | 100.0  |
|                  |          |           |         |      |        |
| 3 months of 2014 | 566642   | 40903     | 128972  | 5795 | 10367  |

22.0

69.2

3.1

5.7

| 2. Production costs of sold goods and services, total:     | 3 months<br>of 2015 | 3 months<br>of 2014 |
|--|---------------------|---------------------|
| including  | 98861               | 232794              |
| -costs of materials and sub-components including transport | , , , ,             |                     |
| expenses, custom fees and import duties                    | 17700               | 134284              |
| -salaries and social security payments                     | 34040               | 58891               |
| - electric power   | 6066                | 13791               |
| -services related to the process of production             | 676                 | 6384                |
| -inventory and outfit                                      | 89                  | 46                  |
| - amortization   | 39641               | 9055                |
| -operating costs   | 649                 | 10343               |
| 3. Sales costs, total:                                     | 54                  | 2951                |
| Incl transport costs                                       |                     | 2646                |
| - other expenses   | 54                  | 305                 |
| 4. Administrative expenses, total :                        | 17340               | 23418               |
| including - salaries and social security payments          | 14800               | 19914               |
| - communication expenses                                   | 362                 | 407                 |
| - bank services  | 143                 | 413                 |
| - payments to Stock exchange                               | 889                 | 889                 |
| - expenses due to shareholders' meeting                    | 387                 | 224                 |
| - other administrative expenses                            | 759                 | 1571                |
| 5. Other income from economic activities                   | 186191              | 7364                |
| - income from sales of fixed assets                        | 1450                | 2200                |
| -remuneration for the use of intellectual property         | 10000               |                     |
| - sales of materials                                       |                     | 553                 |
| - sales of scrap metal                                     | 3122                |                     |
| -revaluation investing in property                         | 150900              |                     |
| - next period income referable to first quarter of 2013    | 17090               | 4611                |
| - other income   | 3629                |                     |
|  |                     |                     |

# JSC "Rigas autoelektroaparatu rupnica" Report for 3 months of 2015

| 6. Other costs of economic including- exchange ra - expenses due | <b>23811</b> 20141 | <b>8941</b> 454 |      |
|--|--------------------|-----------------|------|
| guarantee period   |                    |                 | 135  |
| - other expense  | S                  | 3670            | 8352 |
| Chairman of the Board  |                    | E.Kazha         |      |
| Members of the Board   |                    | G.Lubis         |      |
|  |                    | M.Araslanov     |      |
| May 28, 2015   |                    |                 |      |