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Dustin secures new framework agreement with Norwegian organisation HINAS

Dustin Norway has secured a new framework agreement for servers with Helseforetakens Innkjøpsservice AS (HINAS), which is responsible for IT purchases for Norway's four large healthcare regions. The agreement has a duration of one year and is expected to have a value of NOK 35 M. Dustin has already signed framework agreements for clients and printers with a total estimated annual contract value of NOK 100 M.

The framework agreement for servers will have a duration of one year, with the possibility of extension for a total of two years. Consequently, Dustin has a total of three HINAS IT framework agreements, with an overall estimated annual order value of NOK 135 M. Orders can be placed under the agreements by all four healthcare regions in Norway.

"This agreement is a seal of our quality and means that we are strengthening our position in Norway, particularly in the public sector, at the same time as we are growing in the server market. Our competitive offering and broad range have resulted in us now having three major framework agreements in the Norwegian healthcare sector," says Georgi Ganev, CEO of Dustin.

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This information is such that Dustin Group AB (publ) is required to disclose in accordance with the Swedish Financial Instruments Trading Act and/or the Swedish Securities Market Act. The information was submitted for publication at 08:00 CET on June 9, 2015.

About Dustin Group

Dustin Group is one of the leading Nordic resellers of IT products and additional services to companies, the public sector and private individuals. Having its core business within e-commerce, Dustin functions as a bridge between the manufacturer's large selection and the customer's needs where Dustin's employees help customers find the right solution for their needs.

Dustin Group is a one-stop-shop that offers approximately 200,000 products with associated services, functions and solutions. The operation is conducted in Sweden, Denmark, Norway and Finland. Besides Dustin and Dustin home, the Group also includes Businessforum (Finland) and IT-Hantverkarna (Sweden).

Dustin Group has more than 900 employees. Sales during the 2013/14 financial year amounted to approximately SEK 7.4 billion. About 90 per cent of Dustin's income derives from the corporate market with a focus on small and medium companies. Dustin Group is listed on Nasdaq Stockholm since 2015 and has its head office in Nacka in Stockholm.