

Cavotec wins airport systems orders worth EUR 27 million

Global engineering group Cavotec has won orders worth more than EUR 27 million for its innovative aircraft servicing systems at applications worldwide, including China, Germany, Indonesia, Italy, Turkmenistan, UAE and the US. The majority of these orders are scheduled for delivery in 2015, barring any adjustments from customers.

The largest of these projects is for Soekarno-Hatta International Airport in Indonesia, where Cavotec is to supply its E3 Gate system which includes Cavotec Inet pre-conditioned air (PCA) units, 400Hz static frequency converter units, portable, blue and sewerage water systems, as well as Cavotec Fladung pit systems.

"This project highlights our unique capacity to undertake large, complex ground support equipment (GSE) projects, providing customers with our fully integrated E3 Gate systems for use with a variety of aircraft: a total service solution from a single supplier," says Ottonel Popesco, Cavotec CEO.

The Soekarno-Hatta order draws together Cavotec's local presence in Indonesia, and its technical and engineering expertise in the US, (Cavotec Inet), and Germany, (Cavotec Fladung). It also highlights Cavotec's strong position in the South East Asia airports market, a segment widely forecast for future growth.

The equipment will be installed at Multiple Apron Ramp System (MARS) gates at Soekarno-Hatta's new Terminal 3. The development is designed to meet growing passenger demand that is set to grow from the airport's current annual passenger numbers of 25 million.

In another example of Cavotec being well positioned in areas of future growth in the airports sector, the Group has won an order for a large number of pit electrical supply systems and grounding pits for Ashgabat International Airport in Turkmenistan. The equipment is destined for an apron parking position.

And in Germany – a mature market in contrast to Indonesia and Turkmenistan – Cavotec has secured an important role in the upgrade of Munich Airport's new satellite terminal, including the supply of 400Hz cable coiler units that will be adapted to meet Munich Airport's specific requirements. These units will be fitted with Cavotec's new, third generation 400Hz plugs, and will be mounted on the underside of passenger boarding bridges between aircraft and the terminal.

Cavotec also continues to strengthen its position in the Middle East. In UAE, the Group has been awarded two projects from a major defence customer for equipment that will be installed at one of the world's most advanced aircraft maintenance centres.



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"For one of these projects, we're supplying both technical and electrical pits, and the other is for Cavotec Inet PCA units. As a trusted partner and systems integrator at some of the largest applications in the Middle East in recent years, Cavotec has established a strong presence across the region," explains Juergen Strommer, Cavotec Chief Operating Officer EMEA.

The Group has also registered a further three projects in the US, two of which are for Miami International Airport.

One of the orders at Miami is a maintenance contract and entails routine maintenance of Cavotec Inet 400Hz power and PCA units at many of the airport's gates. The second project at Miami involves the upgrade of PCA and 400Hz ground power supply units, and related equipment.

In China, Cavotec has won an order to supply Cavotec Inet solid-state converters to an assembly line at a leading Chinese aircraft-manufacturing assembly line

And finally, for Rome International Airport, Cavotec is to supply pits for installation at a new-build remote apron application.

These orders follow a string of breakthrough projects for Cavotec's Airports unit announced in the first quarter for the Group's Sub-freezing DX-Boost pre-conditioned air technology for two applications in the Middle East.

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