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# Stolt-Nielsen Limited Reports Improved Unaudited Results For the Second Quarter and First Half of 2015 

LONDON, July 2, 2015 - Stolt-Nielsen Limited (Oslo Børs: SNI) today reported unaudited results for the second quarter ended May 31, 2015. Net profit attributable to shareholders in the second quarter was $\$ 42.5$ million, with revenue of $\$ 500.7$ million, compared with a net profit of $\$ 38.7$ million, with revenue of $\$ 487.7$ million, in the first quarter of 2015 . Net profit attributable to shareholders for the first six months was $\$ 81.2$ million, with revenue of $\$ 988.4$ million, compared with \$49.4 million, and revenue of \$1,060.1 million, in the first half of 2014.

Highlights for the second quarter of 2015, compared with the first quarter of 2015, were:

- Stolt Tankers reported an operating profit of $\$ 30.4$ million, up from $\$ 19.0$ million, mainly reflecting lower bunker fuel prices, an improved spot market and the favourable impact of the stronger U.S. dollar.
- The Stolt Tankers Joint Service Sailed-in Time-Charter Index ${ }^{1}$ was 0.72, up from 0.67 in the first quarter.
- Stolthaven Terminals reported an operating profit of $\mathbf{\$ 1 4 . 3}$ million, down from $\$ 15.6$ million, mainly reflecting increased maintenance costs at Stolthaven Houston.
- Stolt Tank Containers reported an operating profit of $\mathbf{\$ 1 8 . 6}$ million, up from $\mathbf{\$ 1 6 . 0}$ million, driven by increased shipments and the positive impact of the stronger U.S. dollar.
- Stolt Sea Farm reported an operating profit of $\$ 5.2$ million, compared with an operating loss of $\$ 0.3$ million. Volume sold of turbot and sole increased during the quarter. The accounting for inventories at fair value had a positive impact of $\$ 4.6$ million in the second quarter, compared with a negative impact of $\$ 1.1$ million in the first quarter.
- Corporate and Other reported an operating profit of \$2.8 million, compared with \$21.1 million. The first quarter included a gain of $\$ 19.8$ million before tax, resulting from the previously reported curtailment of a defined benefit pension plan.

Commenting on the Company's results, Mr. Niels G. Stolt-Nielsen, Chief Executive Officer of Stolt-Nielsen Limited, said:

[^0]"Stolt-Nielsen Limited’s results were up in the second quarter, driven mainly by improved performance at Stolt Tankers, which benefited from higher spot-market rates, combined with lower bunker costs, and the positive impact of a stronger U.S. dollar. Utilisation and volume, however, remained flat in the quarter. At Stolthaven Terminals, second-quarter results remained disappointing and we continue to focus on efforts to improve the operational efficiency, utilisation and margins in the terminal division. Stolt Tank Containers reported improved results, but the seasonal rebound in shipments that we normally see in this quarter was less than expected. Stolt Sea Farm also had much improved results, with higher turbot sales during the quarter. Production from our new sole farm in Iceland is slowly ramping up and looks promising."
"While Stolt Tankers may continue to see near-term benefits from the factors driving the recent improvements, the longer-term outlook remains challenging. We see little evidence of strengthening volumes in the parcel tanker market, which is essential if we are to see a sustained turnaround, especially considering the substantial number of newbuildings scheduled to enter the chemical tanker market in 2016 and 2017. Similarly, chemical volumes appear to be slipping in tank container markets compared with a year ago, but Stolt Tank Containers has thus far managed to sustain its margins."

On June 23, the Company agreed to acquire three 5,800 dwt fully stainless steel highly specialised parcel tankers from Odfjell Tankers AS. The ships, which were built in 1997-1998 and are sister ships of three tankers currently operated by Stolt Tankers, are expected to join the Stolt-Nielsen Inter-Europe Service by the end of August 2015.

On June 11, the Company announced the intention to form of a $50 / 50$ joint venture with Golar LNG to pursue opportunities in small-scale LNG production and distribution. We made a strategic investment in Golar LNG through open-market purchases, representing an ownership stake of approximately $2.3 \%$ in the company. We have targeted LNG as a growth market and entered into small-scale LNG liquefaction and logistics services in 2014, through our joint venture Stolt LNGaz. Along with Golar LNG, we plan to develop further opportunities in the LNG space, targeting onwards distribution to off-the-grid customers, supported by Golar's midstream oceanbased system.

On May 22, the Company sold 2.5 million shares of Avance Gas Holdings Ltd (AGHL) at a price of NOK 122.00 per share for total proceeds of $\$ 40.0$ million, resulting in a gain on the sale of $\$ 3.0$ million. The Company now owns $7.22 \%$ of AGHL's shares.

On April 17, the Company announced that all agenda items were approved and all nominated directors were elected at the Annual General Meeting of shareholders held in Bermuda. The final dividend for 2014 of $\$ 0.50$ per Common Share was paid on May 13, 2015 to shareholders of record on April 23, 2015.

On March 26, the Company announced the successful placement of NOK 1,100 million in a new senior unsecured five-year bond issue carrying a coupon of three-month NIBOR plus $4.10 \%$, swapped into a $\$ 142.2$ million fixed-rate obligation. The placement was oversubscribed. The settlement date for the bonds was April 8, 2015 and the maturity date is April 8, 2020. Net proceeds from the bond issue will be used for general corporate purposes, and the bond was listed on the Oslo Stock Exchange on June 15, 2015.

At the end of the second quarter, SNL was in full compliance with its loan covenants.

## SNL Performance Summary and Results

| Reporting Item (in USD millions, <br> except per share data and number <br> of shares) | Quarter |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue | 2 Q 15 | 1 Q 15 | 2 Q 14 | First Half |  |
| Operating profit | 500.7 | 487.7 | 543.4 | $\mathbf{9 8 8 . 4}$ | $\mathbf{1 , 0 6 0 . 1}$ |
| Net profit | 42.3 | 71.5 | 58.9 | 142.8 | 104.7 |
| Net profit attributable to SNL shareholders | 42.5 | 38.7 | 31.2 | 81.6 | 49.8 |
| EPS attributable to SNL shareholders - <br> diluted | 0.76 | 0.69 | 0.53 | 1.44 | $\mathbf{8 1 . 2}$ |
| Weighted average number of shares - <br> diluted (in millions) | 56.4 |  |  |  |  |

Stolt-Nielsen Limited reported a second-quarter net profit of $\$ 42.8$ million, up from $\$ 38.8$ million in the first quarter of 2015, which included a gain of $\$ 16.4$ million, net of tax, resulting from the curtailment of the Company's U.S. pension plan. Second-quarter results reflected improved performance at Stolt Tankers, Stolt Tank Containers and Stolt Sea Farm, partially offset by weaker results at Stolthaven Terminals.

Debt, net of cash and cash equivalents as of May 31, 2015 was $\$ 1,762.4$ million, compared with $\$ 1,690.9$ million as of February 28, 2015.

Net interest expense in the second quarter was $\$ 25.3$ million, compared with $\$ 23.6$ million in the first quarter of 2015. SNL had $\$ 124.9$ million of cash and $\$ 240.7$ million of available and undrawn committed overdraft facilities at May 31, 2015.

## Segment Information

| Operating Profit by Division <br> (in USD millions) | Quarter |  |  | First Half |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 2 Q 15 | 1015 | 2 Q 14 | 2015 | 2014 |  |
| Stolt Tankers | 30.4 | 19.0 | 8.5 | 49.4 | 18.3 |  |
| Stolthaven Terminals | 14.3 | 15.6 | 11.8 | 29.9 | 30.7 |  |
| Stolt Tank Containers | 18.6 | 16.0 | 18.0 | 34.6 | 33.0 |  |
| Stolt Sea Farm | 5.2 | $\mathbf{0 . 3}$ | $\mathbf{( 5 . 2}$ | 5.0 | $(3.8)$ |  |
| U.S. Pension Curtailment Gain | - | 19.8 | - | 19.8 | - |  |
| Corporate \& Other | 2.8 | 1.4 | 25.8 | 4.1 | 26.5 |  |
| Total | 71.3 | 71.5 | 58.9 | 142.8 | 104.7 |  |

## Stolt Tankers

Stolt Tankers reported second-quarter operating revenue of $\$ 285.3$ million, up from $\$ 278.2$ million in the first quarter. Deep-sea revenue increased by $4.5 \%$ in the second quarter, reflecting additional calendar days in the quarter, along with a $2.8 \%$ increase in the average freight rate. While average contracts of affreightment (COA) rates were essentially unchanged in the quarter, average spot
rates rose by $7.1 \%$ on the back of a strong commodity chemical market. As a result of COA bunkersurcharge clauses and lower bunker fuel costs, contract customers were reimbursed a total of $\$ 11.2$ million in the second quarter, an increase of $\$ 2.4$ million from the previous quarter. Regional fleet revenue decreased by $6.0 \%$ in the second quarter, mainly reflecting the impact of the stronger U.S. dollar, reduced operating days following the redelivery of time-chartered tonnage, and the sale of Stolt Avocet in the second quarter.

Stolt Tankers reported a second-quarter operating profit of $\$ 30.4$ million, up from $\$ 19.0$ million in the first quarter. Results for the second quarter reflected the impact of higher average freight rates and a net positive impact of $\$ 8.7$ million from lower bunker fuel costs, as the average price of intermediate fuel oil consumed fell to $\$ 334$ per ton from $\$ 412$ per ton in the first quarter. Income from joint ventures was up in the quarter, reflecting improved results from lower bunker costs and a reduction in time-charter expense at Stolt NYK Asia Pacific Services Inc due to the redelivery of two ships. Results for the quarter also benefited from lower maintenance and repair and the impact of the stronger U.S. dollar. Results were negatively affected by a $\$ 1.5$ million loss on the sale of Stolt Avocet.

## Stolthaven Terminals

Stolthaven Terminals reported second-quarter operating revenue of $\$ 55.5$ million, essentially unchanged from $\$ 55.7$ million in the first quarter. The average terminal capacity at Stolthaven’s owned terminals rose slightly to 1.60 million cbm, reflecting $10,630 \mathrm{cbm}$ of new capacity at Stolthaven Moerdijk. Overall utilisation edged upward to $87.5 \%$ from $86.4 \%$ in the first quarter, as total leased capacity rose by $1.7 \%$. Utilisation at Stolthaven Santos (Brazil) rebounded significantly in the quarter. Singapore also reported improved utilisation.

Stolthaven reported a second-quarter operating profit of $\$ 14.3$ million, down from $\$ 15.6$ million in the first quarter. Operating expenses increased by $8.0 \%$ in the quarter, primarily as a result of maintenance and repair costs at Stolthaven Houston and three accruals related to customer claims. Equity income from the Company's non-consolidated joint-venture terminals was up slightly for the quarter.

## Stolt Tank Containers (STC)

Stolt Tank Containers reported second-quarter operating revenue of $\$ 131.3$ million, up from $\$ 126.1$ million in the first quarter. Revenue for the quarter was driven by a seasonal $7.5 \%$ increase in shipments, though topline growth was held down by the impact of increased price competition and lower freight costs, which were passed along to customers. Utilisation rose to $71.3 \%$ from $70.2 \%$ in the first quarter, primarily reflecting the increase in shipments. The number of tanks in STC's global fleet was essentially unchanged in the second quarter.

STC reported a second-quarter operating profit of $\$ 18.6$ million up from $\$ 16.0$ million, reflecting both the $7.5 \%$ increase in shipments and the favourable impact of the stronger U.S. dollar.

## Stolt Sea Farm (SSF)

Stolt Sea Farm reported second-quarter operating revenue of $\$ 14.4$ million, up from $\$ 13.7$ million in the first quarter, despite the negative impact of the stronger U.S. dollar in SSF's key European
markets. Revenue from turbot sales increased by $15.1 \%$ in the second quarter, driven by a strong increase in volume sold, partially offset by lower market prices. Revenue from sole sales increased by $43.1 \%$ in the second quarter, though sole prices also edged lower. The volume of sole sold increased by $53.3 \%$ in the second quarter, driven by additional production from SSF's new sole farm in Iceland. Caviar revenue, volume and prices fell in the second quarter, consistent with seasonal patterns.

SSF reported second-quarter operating income of $\$ 5.2$ million, compared with an operating loss of $\$ 0.3$ million in the first quarter. The accounting for inventories at fair value had a positive impact of $\$ 4.6$ million in the second quarter, compared with a negative impact of $\$ 1.1$ million in the first quarter. The accounting for inventories is computed at the end of the quarter and rising turbot prices resulted in a positive impact of $\$ 2.9$ million.

## Stolt-Nielsen Gas (SNG)

Stolt-Nielsen Limited's share of ownership in AGHL decreased to 7.2\% from 14.5\%, after StoltNielsen Gas sold 2.5 million common shares in the second quarter of 2015.

Stolt LNGaz, SNL’s joint venture focusing on the development of small-scale LNG liquefaction and distribution in Quebec, Canada, is proceeding as planned, with progress made on technical design, environmental permitting and sales. SNL recognised an equity loss of $\$ 1.5$ million in the three-months-ended May 31, 2015 due to start-up expenses.

## Conference Call

Stolt-Nielsen Limited will hold a presentation and conference call to discuss the Company's results for the second quarter on Thursday, July 2, 2015 at 3:00pm CEST (9:00am EDT, 2:00pm BST) in the auditorium at Swedbank, Filipstad Brygge 1, 0115, in Oslo, Norway.

The presentation and conference call will be hosted by:

- Mr. Niels G. Stolt-Nielsen - Chief Executive Officer, Stolt-Nielsen Limited
- Mr. Jan Chr. Engelhardtsen - Chief Financial Officer, Stolt-Nielsen Limited

Those who wish to participate may dial +44 2034270503 (UK), +1 2124440481 (US \& Canada) or +4723162787 (Norway) and quote the code: 9981951. Phone lines will open 10 minutes before the call. A live audio webcast of the presentation may be accessed via the Stolt-Nielsen website at http://www.stolt-nielsen.com/en/Investor-Relations/Earnings-Release-Presentations.aspx.

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## About Stolt-Nielsen Limited

Stolt-Nielsen Limited (SNL or the "Company") is a leading global provider of integrated transportation solutions for bulk liquid chemicals, edible oils, acids, and other specialty liquids through its three largest business divisions, Stolt Tankers, Stolthaven Terminals and Stolt Tank Containers. Stolt Sea Farm produces and markets high quality turbot, sole, sturgeon, and caviar. Stolt-Nielsen Gas develops opportunities in LPG and LNG shipping and distribution. StoltNielsen Limited is listed on the Oslo Stock Exchange.

This information is subject of the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.

## Forward-Looking Statements

This press release contains "forward-looking statements" based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statement. These statements may be identified by the use of words like "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," "should," "seek," and similar expressions. The forward-looking statements reflect the Company’s current views and assumptions and are subject to risks and uncertainties. The Company does not represent or warrant that the Company's actual future results, performance or achievements will be as discussed in the those statements, and assumes no obligation to, and does not intend to, update any of those forward-looking statements other than as may be required by applicable law.

## Revenue

Operating expenses
Gross margin
Depreciation and amortisation
Gross profit
Share of profit of joint ventures and associates
Administrative and general expenses
U.S. pension curtailment gain (a)

Restructuring expenses
Gain on disposal of assets, net (b)
Other operating income (c)
Other operating expenses

## Operating Profit

Non operating income (expense)
Interest income
interest expense (d)
Foreign currency exchange gain (loss), net
Other non operating (expense) income, net
Profit before income tax provision
Income tax provision
Net Profit

## Attributable to:

Equity holders of SNL
Non-controlling interests

|  | Three months ended |  |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { May } 31 \\ 2015 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { Feb } 28 \\ 2015 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { May 31 } \\ 2014 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { May } 31 \\ 2015 \\ \hline \end{array}$ |  | $\begin{array}{r} \hline \text { May 31 } \\ 2014 \\ \hline \end{array}$ |
| \$ | $\begin{aligned} & \mathbf{5 0 0 , 7 1 0} \\ & 342,263 \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 487,704 \\ & 346,375 \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 543,399 \\ & 415,224 \\ & \hline \end{aligned}$ | \$ | $\begin{aligned} & 988,414 \\ & 688,638 \\ & \hline \end{aligned}$ | \$ | $\begin{array}{r} 1,060,106 \\ 798,362 \\ \hline \end{array}$ |
|  | 158,447 |  | 141,329 |  | 128,175 |  | 299,776 |  | 261,744 |
|  | 51,986 |  | 50,004 |  | 50,950 |  | 101,990 |  | 97,714 |
|  | 106,461 |  | 91,325 |  | 77,225 |  | 197,786 |  | 164,030 |
|  | $\begin{gathered} 13,159 \\ (49,198) \end{gathered}$ |  | $\begin{gathered} 11,929 \\ (51,514) \end{gathered}$ |  | $\begin{gathered} 13,984 \\ (51,113) \end{gathered}$ |  | $\begin{gathered} 25,088 \\ (100,712) \end{gathered}$ |  | $\begin{array}{r} 23,955 \\ (103,484) \end{array}$ |
|  | (731) |  | 19,813 |  |  |  | $\begin{array}{r} 19,813 \\ (731) \end{array}$ |  | - |
|  | 1,464 |  | 51 |  | 19,216 |  | 1,515 |  | 19,210 |
|  | $\begin{gathered} 268 \\ (92) \\ \hline \end{gathered}$ |  | $\begin{array}{r} 93 \\ (216) \\ \hline \end{array}$ |  | $\begin{array}{r} 656 \\ (1,043) \\ \hline \end{array}$ |  | $\begin{gathered} 361 \\ (308) \\ \hline \end{gathered}$ |  | $\begin{gathered} 3,302 \\ (2,315) \end{gathered}$ |
|  | 71,331 |  | 71,481 |  | 58,925 |  | 142,812 |  | 104,698 |
|  | $\begin{gathered} 2,384 \\ (27,641) \end{gathered}$ |  | $\begin{array}{r} 840 \\ (24,423) \end{array}$ |  | $\begin{array}{r} 529 \\ (24,662) \end{array}$ |  | $\begin{gathered} 3,224 \\ (52,064) \end{gathered}$ |  | $\begin{gathered} 1,082 \\ (47,110) \end{gathered}$ |
|  | 1,033 |  | (160) |  | $(1,089)$ |  | 873 |  | $(1,821)$ |
|  | (11) |  | 19 |  | 108 |  | 8 |  | 24 |
|  | 47,096 |  | 47,757 |  | 33,811 |  | 94,853 |  | 56,873 |
|  | $(4,262)$ |  | $(8,976)$ |  | $(2,614)$ |  | $(13,238)$ |  | $(7,030)$ |
| \$ | 42,834 | \$ | 38,781 | \$ | 31,197 | \$ | 81,615 | \$ | 49,843 |
| \$ | $\begin{array}{r} 42,498 \\ 336 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 38,723 \\ 58 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 30,841 \\ 356 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 81,221 \\ 394 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 49,449 \\ \quad 394 \\ \hline \end{array}$ |
| \$ | 42,834 | \$ | 38,781 | \$ | 31,197 | \$ | 81,615 | \$ | 49,843 |

PER SHARE DATA
Net profit attributable to SNL shareholders Basic

| $\$$ | 0.76 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Weighted average number of common shares and common share equivalents Basic |  | 56,225 |  | 56,278 |  | 58,106 |  | 56,251 |  | 8,010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted |  | 56,225 |  | 56,278 |  | 58,131 |  | 56,251 |  | 58,133 |
| SELECTED CASH FLOW DATA |  |  |  |  |  |  |  |  |  |  |
| Capital expenditures (excluding capitalised interest) | \$ | 59,033 | \$ | 99,412 | \$ | 64,521 | \$ | 158,445 | \$ | 143,938 |
| Equity contributions and advances to joint ventures and associates, net of repayments |  | 17 |  | 1,310 |  | 3,407 |  | 1,327 |  | 3,407 |
| Total capital expenditures, equity contributions and advances to joint ventures | \$ | 59,050 | \$ | 100,722 | \$ | 67,928 | \$ | 159,772 | \$ | 147,345 |

EARNINGS BEFORE DEPRECIATION, AMORTISATION, GAIN ON DISPOSAL OF ASSETS, INTEREST AND TAXES (EBITDA)

Profit before income tax provision
Adjusted for:
Depreciation and amortisation
Interest income
Interest expense
Gain on disposal of assets, net (b)

## EBITDA

Fair value adjustment made to biological assets (included in operating expenses)
U.S. pension curtailment gain (a)

Dilution gain for AGHL included in Share of profit of joint ventures and associates Restructuring expenses
Impairment of two ships in Shanghai Sinochem-Stolt Shipping Ltd
Effect on reversing customer contract for Moerdijk on revenue
EBITDA before fair value of biological assets, insurance reimburse-
ments and other one-time, non-cash items

| \$ | 47,096 | \$ | 47,757 | \$ | 33,811 | \$ | 94,853 | \$ | 56,873 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 51,986 \\ (2,384) \\ 27,641 \\ (1,464) \\ \hline \end{gathered}$ |  | $\begin{array}{r} 50,004 \\ (840) \\ 24,423 \\ (51) \\ \hline \end{array}$ |  | $\begin{gathered} 50,950 \\ (529) \\ 24,662 \\ (19,216) \\ \hline \end{gathered}$ |  | $\begin{gathered} 101,990 \\ (3,224) \\ 52,064 \\ (1,515) \\ \hline \end{gathered}$ |  | $\begin{gathered} 97,714 \\ (1,082) \\ 47,110 \\ (19,210) \\ \hline \end{gathered}$ |
| \$ | 122,875 | \$ | 121,293 | \$ | 89,678 | \$ | 244,168 | \$ | 181,405 |
|  | $(4,568)$ |  | 1,108 |  | 4,676 |  | $(3,460)$ |  | 5,648 |
|  | - |  | $(19,813)$ |  | - |  | $(19,813)$ |  | - |
|  | - |  |  |  | $(4,748)$ |  | - |  | $(4,748)$ |
|  | 731 |  | - |  | - |  | 731 |  | - |
|  | - |  | - |  | - |  | - |  | $(2,050)$ |
|  | - |  | - |  | - |  | - |  | $(1,256)$ |
| \$ | 119,038 | \$ | 102,588 | \$ | 89,606 | \$ | 221,626 | \$ | 178,999 |

(a) The first quarter of 2015 includes $\$ 19.8$ million gain from the curtailment of the U.S. Defined Benefit Pension Plan
(b) The first half of 2015 includes $\$ 3.1$ million gain on the sale of 2.5 million Avance Gas Holding Ltd (AGHL) common shares for net proceeds of $\$ 40.0$ million while the first half of 2014 includes $\$ 19.6$ million qain on the sale of 2.9 million AGHL common shares for net proceeds of $\$ 57.1$ million.
(c) The first half of 2014 includes $\$ 2.1$ million insurance reimbursements for damages caused by Hurricane Isaac at the New Orleans terminal.
(d) Excludes capitalised interest of $\$ 1.6$ million, $\$ 1.2$ million and $\$ 2.8$ million in the second quarter, first quarter and six months of 2015 , respectively, and $\$ 4.2$ million and $\$ 6.2$ million in the second quarter and first half of 2014, respectively

## STOLT-NIELSEN LIMITED AND SUBSIDIARIES

 CONSOLIDATED BALANCE SHEETS (in U.S. dollar thousands) (UNAUDITED)ASSETS

Cash and cash equivalents
Restricted cash
Receivables, net
Inventories, net
Biological assets
Prepaid expenses
Derivative financial instruments
ncome tax receivable
Asset held for sale
Other current assets

## Total current assets

Property, plant and equipment
Investment in and advances to joint ventures and associates
Available for sale financial assets (a)
Deferred income tax assets
Goodwill and other intangible assets, net
Employee benefit assets
Deposit for newbuildings
Other assets
Total non-current assets
Total assets

| \$ | 124,923 | \$ | 45,206 |
| :---: | :---: | :---: | :---: |
|  | 78 |  | 65 |
|  | 226,621 |  | 200,823 |
|  | 11,725 |  | 9,177 |
|  | 38,694 |  | 39,052 |
|  | 68,481 |  | 72,234 |
|  | 103 |  |  |
|  | 4,879 |  | 9,289 |
|  | - |  | 6,521 |
|  | 29,699 |  | 25,819 |
|  | 505,203 |  | 408,186 |
|  | 2,813,628 |  | 2,835,213 |
|  | 478,353 |  | 514,831 |
|  | 103,572 |  |  |
|  | 20,386 |  | 34,868 |
|  | 50,025 |  | 57,057 |
|  | 4,035 |  | 4,010 |
|  | 51,065 |  | 43,770 |
|  | 12,577 |  | 16,857 |
|  | 3,533,641 |  | 3,506,606 |
| \$ | 4,038,844 | \$ | 3,914,792 |


| \$ | 200,000 | \$ | 215,800 |
| :---: | :---: | :---: | :---: |
|  | 139,397 |  | 242,151 |
|  | 88,111 |  | 105,434 |
|  | 63,680 |  | 60,475 |
|  | 164,239 |  | 166,202 |
|  | 7,814 |  | 7,923 |
|  | 7,641 |  | 5,303 |
|  | - |  | 28,584 |
|  | 24,648 |  | 41,799 |
|  | 30,678 |  | 32,115 |
| 726,208 |  |  | 905,786 |
| 1,547,972 |  |  | 1,253,861 |
| 62,543 |  |  | 71,067 |
| 55,467 |  |  | 72,529 |
| 234,374 |  |  | 169,135 |
| 6,653 |  |  | 5,598 |
| 5,246 |  |  | 7,837 |
| 1,912,255 |  |  | 1,580,027 |
| 2,638,463 |  |  | 2,485,813 |
| 64,150 |  |  | 64,150 |
| 314,754 |  |  | 314,754 |
| $\begin{gathered} 1,388,174 \\ (171,454) \end{gathered}$ |  |  | 1,337,768 |
|  |  |  | $(101,232)$ |
| 1,595,624 |  |  | 1,615,440 |
| $(198,962)$ |  |  | $(189,786)$ |
| 1,396,662 |  |  | 1,425,654 |
| 3,719 |  |  | 3,325 |
| 1,400,381 |  |  | 1,428,979 |
| \$ | 4,038,844 | \$ | 3,914,792 |

$\$ 1,762,446 \quad \$ \quad 1,666,606$
(a) Available for sale financial assets consists of 2.2 million common shares of Golar LNG Limited acquired for $\$ 99.9$ million in May 2015. The adjustment to fair value of $\$ 3.7$ million was recorded through Other components of equity.
(b) Computed as short-term bank loans, current maturities of long-term debt and finance leases and long-term debt and finance leases less cash and cash equivalents.

The following tables present the contribution to revenue, gross profit, operating profit and total assets for each of SNL's reportable segments and other corporate items


[^1]
# STOLT-NIELSEN LIMITED AND SUBSIDIARIES <br> OPERATING YARDSTICKS (UNAUDITED) 



Notes:
(a) Deepsea fleet statistics include those for time-chartered ships and STJS pool partner ships
(b) Operating days for deepsea fleet include ships out on Time Charter
(c) Regional fleet statistics include only wholly-owned ships and cargo carried by the Regional fleet on behalf of the deepsea fleet
(d) Regional fleet statistics include the results of both the Northern Europe and US barging activities
(g) Effective with the second quarter 2014 we have revised and restated the Sailed-in Time Charter index. The sailed-in time charter result has been set at 1.00 in the first quarter of 1996 and excludes the impact of bunker hedge results and adjusts for changes to the average ship size in the fleet and for the average inflation rate from 1996 onwards. The inflation rate applied is the Consumer Price Index as published by the U.S. Bureau of Labor Statistics.


[^0]:    ${ }^{1}$ Effective with the second quarter 2014, the Sailed-in Time Charter index has been revised. The Stolt Tankers Joint Service Sailed-in Time-Charter index is an indexed measurement of the performance of the market in which the Joint Service operates. The sailed-in rate per operating day is a measure frequently used by shipping companies, which subtracts from a ship's operating revenue the variable costs associated with a voyage, primarily commissions, sublets, transshipments, port costs, and bunker fuel. The previous index was set at 1.00 in the first quarter 1990, based on the average sailed-in time-charter result for the fleet at the time. The new index has been set at 1.00 in the first quarter of 1996. In addition, the sailed-in time charter result has been adjusted to exclude the impact of bunker hedge results and changes to the average ship size in the fleet. Finally, the sailed-in time charter result has been adjusted for the average inflation rate from 1996 onwards. The inflation rate applied is the Consumer Price Index for All Urban Consumers (CPI-U): U.S. city average, by expenditure category and commodity and service group, all items (1982$84=100$ ) as published by the Bureau of Labor Statistics as part of the Consumer Price Index Detailed Reports.

[^1]:    (a) Includes Stolt Bitumen revenue of $\$ 12.4$ million, $\$ 12.9$ million and $\$ 25.3$ million in the second quarter, first quarter and first half of 2015 , respectivelv, and $\$ 10.8$ million and $\$ 21.5$ million in second quarter and first half of 2014, respectively.
    (b) Includes Stolt Bitumen operating expenses of $\$ 11.1$ million, $\$ 11.4$ million and $\$ 22.5$ million in the second quarter, first quarter and first half of 2015, respectively, and $\$ 9.7$ million and $\$ 19.3$ million in the second quarter and first half of 2014, respectively.
    (c) Includes the Group's share of the results of Avance Gas Holding Ltd and its subsidiaries for the second quarter,first quarter and first half of 2015 and in the second quarter and first half of 2015.
    (d) Includes $\$ 3.1$ million and $\$ 19.6$ million gain on the sale of 2.5 million and 2.9 million shares of Avance Gas Holding Ltd common shares in the second quarter 2015 and 2014 , respectively.
    (e) Includes Stolt-Nielsen Gas total assets of $\$ 145.4$ million and Stolt Bitumen total assets of $\$ 55.1$ million as at May 31, 2015 and Stolt-Nielsen Gas total assets of $\$ 78.6$ million and Stolt Bitumen total assets of $\$ 66.7$ million as at November 30, 2014.

