## INTERIM REPORT - 3 MONTHS 1 April-30 June 2015

- Revenue rose by 1 percent to MSEK 2,054 $(2,031)$.
- Operating profit rose by 23 percent to MSEK 129 (105) and the operating margin was 6.3 percent (5.2).
- Profit after net financial items rose by 35 percent to MSEK 124 (92).
- Profit after taxes rose by 36 percent to MSEK 94 (69).
- Earnings per share increased to SEK 3.35 (2.45).
- Cash flow from operating activities amounted to MSEK 164 (94) and cash flow per share for the most recent 12-month period was SEK 14.25 (9.70).
- The return on equity for the most recent 12 -month period was 14 percent (11).
- The equity/assets ratio at the end of the reporting period was 49 percent (45).
- After the end of the reporting period: Acquisition of electromechanical services company. In early July 2015, the subsidiary Momentum Industrial signed an agreement to acquire all shares in Carl A Nilsson AB, a comprehensive electromechanical services company in southern Sweden, with annual revenue of approximately MSEK 20. Closing is scheduled for September 2015.
- The 2015 Annual General Meeting will be held in Stockholm on 20 August 2015. The Board proposes a dividend of SEK 4.00 (3.50) per share.

|  | QUARTER |  |  | FULL-YEAR |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 MONTHS ENDING 30 JUN |  |  | 12 MONTHS ENDING 30 JUN |  |  |
|  | 2015 | 2014 | Change | 2015 | 2014 | Change |
| Revenue, MSEK | 2,054 | 2,031 | +1\% | 7,926 | 7,714 | +3\% |
| Operating profit, MSEK | 129 | 105 | +23\% | 474 | 380 | +25\% |
| Profit after net financial items, MSEK | 124 | 92 | +35\% | 440 | 328 | +34\% |
| Net profit for the period (after taxes), MSEK | 94 | 69 | +36\% | 331 | 246 | +35\% |
| Earnings per share, SEK | 3.35 | 2.45 | +37\% | 11.80 | 8.75 | +35\% |
| Operating margin | 6.3\% | 5.2\% |  | 6.0\% | 4.9\% |  |
| Profit margin | 6.0\% | 4.5\% |  | 5.6\% | 4.3\% |  |
| Return on equity |  |  |  | 14\% | 11\% |  |
| Equity per share, SEK | 88.35 | 80.95 | +9\% |  |  |  |
| Equity/assets ratio | 49\% | 45\% |  |  |  |  |
| Number of employees at the end of the period | 2,699 | 2,663 | +1\% |  |  |  |

## PRESIDENT'S STATEMENT

The overall business situation was relatively stable during the first quarter of the financial year, but the market fragmentation remains - whereby parts of our operations are affected by more difficult market conditions. The decentralised profit responsibility means, for example, that local measures are introduced where necessary.

Operating profit for the first quarter was impacted by non-recurring items in both 2015 (MSEK +15) and 2014 (MSEK -6). We disposed of one property in Finland and our last property in Sweden, for example. These disposals had a positive impact of MSEK 25 on cash flow. Overall, we generated a strong cash flow during the quarter.

In early July (after the end of the reporting period), Momentum signed an agreement to acquire Carl A Nilsson, a successful electromechanical services company in southern Sweden. The company is well established in an attractive market. This is our first corporate acquisition in a couple of years and we are continuously evaluating acquisition opportunities in order to strengthen our offering and profitability.
Our priorities for the remainder of the financial year will be to improve P/WC by focusing on volume, gross margins and inventories. We will therefore continue to make customer proximity and sales a top priority, and during the quarter, we both extended and signed new agreements with customers in all of our main markets.

Stockholm, July 2015

## Ulf Lilius

President \& CEO

## PROFIT AND REVENUE

## First quarter (1 April-30 June 2015)

Revenue for the first quarter rose by 1 percent to MSEK $2,054(2,031)$. Exchange-rate translation effects had an impact of MSEK +5 (+6) on revenue. Revenue for comparable units, measured in local currency and adjusted for the number of trading days, remained unchanged during the quarter.

During the quarter, operating profit rose by 23 percent to MSEK 129 (105). Exchange-rate translation effects had an impact of MSEK +3 ( 0 ) on operating profit, net. Operating profit was charged with depreciation and impairment losses of MSEK -6 $(-6)$ on tangible non-current assets and amortisation and impairment losses of MSEK $-1(-1)$ on intangible non-current assets. The operating margin was 6.3 percent (5.2).
Profit after net financial items amounted to MSEK 124 (92) and profit after taxes to MSEK 94 (69) for the quarter, corresponding to earnings per share of SEK 3.35 (2.45).

## OPERATING PROFIT AND REVENUE




## OPERATIONS

The B\&B TOOLS Group comprises two operating segments - TOOLS / Momentum and Product Companies - as well as shared administrative, logistics and IT functions. The Group's operating segments currently include nine operating areas in total.

## B\&B TOOLS GROUP

|  | ER |  | L-YEAR |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3 MONTHS | 3 JUN | ROLLING | 2014/ |
| MSEK | 2015 | 2014 | 12 MOS | 2015 |
| Revenue | 2,054 | 2,031 | 7,926 | 7,903 |
| Operating profit | 129 | 105 | 474 | 450 |
| Operating margin | 6.3\% | 5.2\% | 6.0\% | 5.7\% |

## TOOLS / Momentum - sales directly to end customers

TOOLS and Momentum are the B\&B TOOLS Group's market channels for industrial consumables and industrial components for Nordic industry. Via TOOLS and Momentum, the Group has a presence in some 200 locations in Sweden, Norway and Finland.

## TOOLS / MOMENTUM

|  | QUARTER |  |  |  |  |  | FULL-YEAR |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MSEK | REVENUE <br> APR-JUN |  | OPERATING PROFIT APR-JUN |  | OPERATING MARGIN APR-JUN |  | REVENUE |  | OPERATING PROFIT |  | OPERATING MARGIN |  |
| TOOLS Sweden | 512 | 492 | 12 | 0 | 2.3\% | 0.0\% | 1,923 | 1,903 | 26 | 14 | 1.4\% | 0.7\% |
| TOOLS Norway | 363 | 403 | 0 | 17 | 0.0\% | 4.2\% | 1,522 | 1,562 | 41 | 58 | 2.7\% | 3.7\% |
| TOOLS Finland | 206 | 190 | 3 | 1 | 1.5\% | 0.5\% | 771 | 755 | 5 | 3 | 0.6\% | 0.4\% |
| Momentum | 246 | 241 | 25 | 29 | 10.2\% | 12.0\% | 957 | 952 | 107 | 111 | 11.2\% | 11.7\% |
| Eliminations | -13 | -13 | 0 | 0 | - | - | -52 | -52 | 1 | 1 | - | - |
| TOTAL | 1,314 | 1,313 | 40 | 47 | 3.0\% | 3.6\% | 5,121 | 5,120 | 180 | 187 | 3.5\% | 3.7\% |

Revenue for comparable units in TOOLS / Momentum remained largely unchanged ${ }^{1}$ during the first quarter.
Revenue for TOOLS Sweden increased by approximately 2 percent ${ }^{1}$ during the quarter. Activities implemented to increase efficiency continued to yield results, and the unit reported lower working capital for the period. Revenue for TOOLS Finland also increased, by approximately 5 percent ${ }^{1}$. Earnings showed a positive trend due to continued efficiency enhancements and increased market shares.

Industrial activity in Norway, particularly in the offshore sector, remained cautious during the first quarter, while demand in the construction and civil engineering industry as well as the defence sector showed a positive trend. Revenue for TOOLS Norway declined by a total of -8 percent $^{1}$. The business continues its activities to adjust cost levels, increase market shares and raise gross margins. Momentum posted an operating margin of just over 10 percent for the quarter, with unchanged revenue ${ }^{1}$ in a continued cautious industrial market. Momentum's investments in service workshops in Sweden continued to develop favourably.

## Product Companies - sales via resellers

The Group's five product companies - Luna, Skydda, ESSVE, Grunda and Gigant - supply TOOLS and other market channels with industrial consumables and related services.

## PRODUCT COMPANIES



[^0]Revenue for comparable units for the Group's product companies rose by 1 percent ${ }^{1}$ in the first quarter compared with the year-earlier period.

Revenue for Luna remained unchanged ${ }^{1}$ during the quarter with continuously growing sales of proprietary product brands to international customers, and strong growth primarily attributable to construction materials customers. Revenue for Skydda rose by 2 percent ${ }^{1}$ during the quarter, with several new customer agreements. The earnings performance was negatively impacted by the exchange rate trend for the USD. Revenue for ESSVE rose by 5 percent ${ }^{1}$ and operating profit by 17 percent during the quarter - and the core product range for chain customers in the area of construction materials in Norway and Sweden continued to show favourable growth.

Revenue declined for both Grunda and Gigant by approximately -2 and -5 percent respectively during the quarter ${ }^{1}$, mainly attributable to TOOLS in Norway. The businesses are continuously taking measures to enhance their efficiency and to strengthen their positions in the market.

## Group-wide and eliminations

Operating profit for "Group-wide" totalled MSEK 9 (-13) for the reporting period. Capital gains from the sale of properties during the period had a positive effect of approximately MSEK 3, net, on operating profit. The conveyance of a previously concluded pension obligation had an impact of MSEK 12 on profit before tax - read more under "Transactions with related parties" below.

The Parent Company's revenue amounted to MSEK 11 (7) and profit after net financial items to MSEK 27 (16). These results do not include any Group contributions, intra-Group dividends or other corresponding items.

Eliminations for intra-Group inventory gains had a positive impact of MSEK $4(-3)$ on earnings during the period.

## CORPORATE ACQUISITIONS

No corporate acquisitions were implemented during the reporting period.
In July 2015, after the end of the reporting period, Momentum signed an agreement to acquire all shares in Carl A Nilsson AB ("CAN"). CAN is a comprehensive service company specialising in electromechanical services and sales for the industrial sector in southern Sweden. CAN generates annual revenue of approximately MSEK 20 and has 13 employees. Closing is scheduled for 1 September 2015, and the acquisition is expected to have a marginally positive impact on B\&B TOOLS' earnings per share during the current financial year.

## PROFITABILITY, CASH FLOW AND FINANCIAL POSITION

The Group's profitability, measured as the return on working capital, P/WC (operating profit in relation to working capital ${ }^{2}$ ), increased to 26 percent (22) for the most recent 12-month period. The return on capital employed for the corresponding period was 14 percent (11), while return on equity was 14 percent (11).

Cash flow from operating activities before changes in working capital for the reporting period totalled MSEK 120 (103). Funds tied up in working capital decreased by MSEK 44. During the period, the Group’s inventories decreased by MSEK 13, while operating receivables increased by MSEK 20. Operating liabilities rose by MSEK 51. Accordingly, cash flow from operating activities for the period amounted to MSEK 164 (94).

Cash flow for the period was also impacted in a net amount of MSEK $-15(-10)$ pertaining to the acquisition and sale of noncurrent assets, and a net amount of MSEK $+25(+77)$ pertaining to the acquisition and sale of subsidiaries and other business units. During the reporting period, an additional two Group properties in Sweden and Finland were disposed of, which generated approximately MSEK 25 in cash flow and had a marginally positive impact on earnings per share.

At the end of the reporting period, the Group's operational net loan liability amounted to MSEK 362 (658). Interest-bearing liabilities totalled MSEK 420 (729), excluding expensed pension obligations of MSEK 545 (469). Liabilities to credit institutions amounted to MSEK 366 (661), net. Cash and cash equivalents, including unutilised granted credit facilities, totalled MSEK 734 (576).

At the end of the reporting period, the equity/assets ratio was 49 percent, compared with 45 percent at the beginning of the financial year.

Equity per share totalled SEK 88.35 at the end of the reporting period, compared with SEK 82.80 at the beginning of the financial year. Equity per share after dilution totalled SEK 88.35 at the end of the reporting period, compared with SEK 82.65 at the beginning of the financial year.

[^1]
## EMPLOYEES

At the end of the reporting period, the number of employees in the Group amounted to 2,699, compared with 2,682 at the beginning of the financial year.

## SHARE STRUCTURE AND REPURCHASE OF OWN SHARES

At the end of the reporting period, share capital totalled MSEK 56.9. The distribution by class of share is as follows:

## SHARE STRUCTURE

| CLASS OF SHARE | AS OF 30 JUNE 2015 |
| :--- | ---: |
| Class A shares | $1,063,780$ |
| Class B shares | $27,372,636$ |
| Total number of shares before repurchasing | $\mathbf{2 8 , 4 3 6 , 4 1 6}$ |
| Less: Repurchased Class B shares | $-340,000$ |
| Total number of shares after repurchasing | $\mathbf{2 8 , 0 9 6 , 4 1 6}$ |

As of 31 March 2015, the number of Class B shares held in treasury totalled 340,000. During the reporting period, there were no changes to the holding of treasury shares. Accordingly, the number of Class B shares held in treasury as of 30 June 2015 amounted to 340,000 , corresponding to 1.2 percent of the total number of shares and 0.9 percent of the total number of votes. Of the total number of shares held in treasury, 338,000 are reserved to cover the Company's obligations in the two call option programmes issued to senior management in the Group in September 2013 and September 2014, respectively.

The redemption price for call options issued in connection with the share-based incentive programme for 2013 is SEK 101.90 and the redemption period is from 12 September 2016 until 9 June 2017, inclusive. The redemption price for call options issued in connection with the share-based incentive programme for 2014 is SEK 176.50 and the redemption period is from 11 September 2017 until 8 June 2018, inclusive. The share price as of 30 June 2015 was SEK 118.50. For more information about the dilution effect of call options issued, refer to page 10.
There have been no changes in the holding of treasury shares after the end of the reporting period.

## TRANSACTIONS WITH RELATED PARTIES

During the first quarter, a previously concluded pension obligation for the benefit of a former CEO, who is now Chairman of the Board of B\&B TOOLS AB, was conveyed to one of the Chairman's related companies. The conveyance was made on market terms. The transaction was also subject to review by the Company's auditors as part of the audit planning for the current financial year. The conveyance had a positive impact of approximately MSEK 12 on the Group's profit before taxes, and approximately MSEK 8 on profit after taxes.

No other transactions having a material impact on the Group's position or earnings have occurred between B\&B TOOLS and its related parties during the quarter.

## RISKS AND UNCERTAINTIES

During the reporting period, no significant changes occurred with respect to risks and uncertainties, for either the Group or the Parent Company. For information about the Group’s risks and uncertainties, refer to page 29 of B\&B TOOLS' Annual Report for 2014/2015.

## ACCOUNTING POLICIES

The Interim Report for the Group was prepared in accordance with IFRS and by applying IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and the Swedish Securities Market Act. The Interim Report for the Parent Company was prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which conforms to the provisions detailed in RFR 2 Accounting for Legal Entities.

The same accounting policies and bases of judgement as in the Annual Report for 2014/2015 have been applied.

## EVENTS AFTER THE END OF THE REPORTING PERIOD

In July 2015, after the end of the reporting period, Momentum signed an agreement to acquire all shares in Carl A Nilsson AB. Refer to the "Corporate acquisitions" section above. No other significant events affecting the Group have occurred after the end of the reporting period.

Stockholm, 15 July 2015

## Ulf Lilius

President \& Chief Executive Officer

This report has not been subject to special review by the Company's auditors.

## Contact information

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Mats Karlqvist, Head of Investor Relations, Tel: +46 706603132
Comprehensive contact information for B\&B TOOLS and forthcoming information dates are presented on page 12.

This document is in all respects a translation of the Swedish original Interim Report. In the event of any differences between this translation and the Swedish original, the latter shall prevail.

## REPORTING BY OPERATING SEGMENT

## REVENUE BY OPERATING SEGMENT



OPERATING PROFIT BY OPERATING SEGMENT


## GROUP SUMMARY

## INCOME STATEMENT

|  | QUARTER (3 MOS) APR-JUN |  | FULL-YEAR (12 MOS) |  |
| :---: | :---: | :---: | :---: | :---: |
| MSEK |  |  | ROLLING 12 MOS | $\begin{array}{r} 2014 / \\ 2015 \end{array}$ |
| Revenue | 2,054 | 2,031 | 7,926 | 7,903 |
| Shares in profit of associated companies | 0 | 0 | 0 | 0 |
| Other operating income | 10 | 2 | 56 | 48 |
| Total operating income | 2,064 | 2,033 | 7,982 | 7,951 |
| Goods for resale | -1,213 | -1,193 | -4,680 | -4,660 |
| Personnel costs | -437 | -439 | -1,673 | -1,675 |
| Depreciation, amortisation, impairment losses and reversal of impairment losses | -7 | -7 | -28 | -28 |
| Other operating expenses | -278 | -289 | -1,127 | -1,138 |
| Total operating expenses | -1,935 | -1,928 | -7,508 | -7,501 |
| Operating profit | 129 | 105 | 474 | 450 |
| Financial income and expenses | -5 | -13 | -34 | -42 |
| Profit after net financial items | 124 | 92 | 440 | 408 |
| Taxes | -30 | -23 | -109 | -102 |
| Net profit for the period | 94 | 69 | 331 | 306 |
| Of which, attributable to: Parent Company shareholders | 94 | 69 | 331 | 306 |
| Earnings per share, SEK - Before dilution | 3.35 | 2.45 | 11.80 | 10.90 |
| - After dilution | 3.35 | 2.45 | 11.75 | 10.85 |

## STATEMENT OF COMPREHENSIVE INCOME

|  | QUARTER (3 MOS) |  | FULL-YEAR (12 MOS) |  |
| :---: | :---: | :---: | :---: | :---: |
| MSEK | APR- <br> 2015 | 2014 | ROLLING 12 MOS | $\begin{array}{r} 2014 / \\ 2015 \end{array}$ |
| Net profit for the period | 94 | 69 | 331 | 306 |
| OTHER COMPREHENSIVE INCOME FOR THE PERIOD |  |  |  |  |
| Components that will not be reclassified to net profit for the year |  |  |  |  |
| Remeasurement of defined-benefit pension plans | 90 | -18 | -62 | -170 |
| Tax attributable to components that will not be reclassified | -20 | 4 | 13 | 37 |
|  | 70 | -14 | -49 | -133 |
| Components that will be reclassified to net profit for the year |  |  |  |  |
| Translation differences | -12 | 15 | 8 | 35 |
| Effects of hedge accounting | 7 | 1 | 20 | 14 |
| Tax attributable to components that will be reclassified | -3 | 0 | -6 | -3 |
|  | -8 | 16 | 22 | 46 |
| Other comprehensive income for the period | 62 | 2 | -27 | -87 |
| Comprehensive income for the period | 156 | 71 | 304 | 219 |
| Of which, attributable to: <br> Parent Company shareholders | 156 | 71 | 304 | 219 |

## BALANCE SHEET

| MSEK | 30 JUN 2015 | 30 JUN 2014 | 31 MAR 2015 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Intangible non-current assets | 1,804 | 1,797 | 1,803 |
| Tangible non-current assets | 96 | 126 | 113 |
| Financial non-current assets, pension funds | 2 | 2 | 2 |
| Financial non-current assets, other interest-bearing | 4 | 3 | 3 |
| Shares in associated companies | 11 | 11 | 11 |
| Deferred tax assets | 116 | 107 | 122 |
| Inventories | 1,506 | 1,454 | 1,525 |
| Accounts receivable | 1,256 | 1,241 | 1,296 |
| Other current receivables | 233 | 241 | 197 |
| Cash and cash equivalents | 54 | 68 | 57 |
| Total assets | 5,082 | 5,050 | 5,129 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity | 2,482 | 2,274 | 2,326 |
| Non-current interest-bearing liabilities | 365 | 600 | 365 |
| Provisions for pensions | 545 | 469 | 628 |
| Other non-current liabilities and provisions | 95 | 77 | 73 |
| Current interest-bearing liabilities | 55 | 129 | 225 |
| Accounts payable | 858 | 855 | 859 |
| Other current liabilities | 682 | 646 | 653 |
| Total equity and liabilities | 5,082 | 5,050 | 5,129 |
| Operational net loan liability * | 362 | 658 | 530 |

## STATEMENT OF CHANGES IN EQUITY

| MSEK | 30 JUN 2015 | 30 JUN 2014 | 31 MAR 2015 |
| :---: | :---: | :---: | :---: |
| Opening equity | 2,326 | 2,203 | 2,203 |
| Dividend, Parent Company shareholders | - | - | -98 |
| Sale of call options | - | - | 2 |
| Comprehensive income for the period attributable to: Parent Company shareholders | 156 | 71 | 219 |
| Closing equity | 2,482 | 2,274 | 2,326 |

1 APRIL - 30 JUNE 2015

## CASH-FLOW STATEMENT

| MSEK | QUARTER (3 MOS) APR-JUN |  | FULL-YEAR (12 MOS) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | ROLLING |  |
|  | 2015 | 2014 | 12 MOS | 2015 |
| Operating activities before changes in working capital | 120 | 103 | 401 | 384 |
| Changes in working capital | 44 | -9 | -1 | -54 |
| Cash flow from operating activities | 164 | 94 | 400 | 330 |
| Acquisition of intangible and tangible non-current assets | -17 | -10 | -48 | -41 |
| Sales of intangible and tangible non-current assets | 2 | 0 | 3 | 1 |
| Acquisition of subsidiaries and other business units | - | - | -3 | -3 |
| Sales of subsidiaries and other business units | 25 | 77 | 50 | 102 |
| Cash flow before financing | 174 | 161 | 402 | 389 |
| Financing activities | -175 | -149 | -421 | -395 |
| Cash flow for the period | -1 | 12 | -19 | -6 |
|  |  |  |  |  |
| Cash and cash equivalents at the beginning of the period | 57 | 53 | 68 | 53 |
| Exchange-rate differences in cash and cash equivalents | -2 | 3 | 5 | 10 |
| Cash and cash equivalents at the end of the period | 54 | 68 | 54 | 57 |

B\&B TOOLS measures financial instruments at fair value or cost in the balance sheet depending on their classification. In addition to items in the financial net debt, financial instruments also include accounts receivable and accounts payable. According to IFRS 7, financial instruments measured at fair value in the balance sheet are included in level 2 of the fair value hierarchy. The carrying amounts for financial assets and liabilities correspond to fair value in all material respects.

## OPERATING SEGMENTS

|  | EXTERNAL REVENUE APR-JUN |  | REVENUE FROM INTERNAL CUSTOMERS APR-JUN |  | TOTAL REVENUE APR-JUN |  | OPERATING PROFIT APR-JUN |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MSEK | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| TOOLS / Momentum | 1,313 | 1,312 | 1 | 1 | 1,314 | 1,313 | 40 | 47 |
| Product Companies | 738 | 717 | 314 | 312 | 1,052 | 1,029 | 76 | 74 |
| Total operating segment | 2,051 | 2,029 | 315 | 313 | 2,366 | 2,342 | 116 | 121 |
| Group-wide | 3 | 2 | 136 | 164 | 139 | 166 | 9 | -13 |
| Eliminations | - | - | -451 | -477 | -451 | -477 | 4 | -3 |
| The B\&B TOOLS Group | 2,054 | 2,031 | 0 | 0 | 2,054 | 2,031 | 129 | 105 |

The Group's operating segments comprise TOOLS / Momentum (with four operating areas) and the Group's Product Companies (with five operating areas). The operating segments are consolidations of the operational organisation, as used by Group management and the Board of Directors to monitor operations
TOOLS/Momentum comprises the Group's reseller operations in Sweden, Norway and Finland (which operate within the framework of TOOLS) and Momentum, which together form the Group's market channels for industrial consumables and industrial components for Nordic industry. The Group's Product Companies conduct operations in various product and application areas (tools \& machinery, personal protective equipment, fastening elements, consumables and work environment) and provide TOOLS and other market channels with industrial consumables and related services. Group-wide includes the Group's management, accounting, support functions, infrastructure operations and property management. The support functions include HR , internal communications, IR and legal affairs. The infrastructure operations comprise IT and Supply Chain.
Intra-Group pricing between the operating segments occurs on market terms. There are no assets in the operating segments that are affected by material changes compared with the most recent Annual Report. The accounting policies are the same as those applied in the consolidated financial statements.

## KEY PER-SHARE DATA ${ }^{1}$



[^2]
## PARENT COMPANY SUMMARY

## INCOME STATEMENT

|  | QUARTER (3 MOS) |  | FULL-YEAR (12 MOS) |  |
| :---: | :---: | :---: | :---: | :---: |
| MSEK |  <br>  <br>  | 2014 | ROLLING 12 MOS | $\begin{array}{r} 20141 \\ 2015 \end{array}$ |
| Revenue | 11 | 7 | 43 | 39 |
| Other operating income | 0 | 1 | -1 | - |
| Total operating income | 11 | 8 | 42 | 39 |
| Operating expenses | 0 | -10 | -37 | -47 |
| Operating profit | 11 | -2 | 5 | -8 |
| Financial income and expenses | 16 | 18 | 243 | 245 |
| Profit after net financial items | 27 | 16 | 248 | 237 |
| Appropriations | - | - | 125 | 125 |
| Profit before taxes | 27 | 16 | 373 | 362 |
| Taxes | -7 | -4 | -45 | -42 |
| Net profit for the period | 20 | 12 | 328 | 320 |

## STATEMENT OF COMPREHENSIVE INCOME

|  | QUARTER (3 MOS) APR-JUN |  | FULL-YEAR (12 MOS) |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | ROLLING | 20141 |
| MSEK | 2015 | 2014 | 12 MOS | 2015 |
| Net profit for the period | 20 | 12 | 328 | 320 |
| OTHER COMPREHENSIVE INCOME FOR THE PERIOD |  |  |  |  |
| Effects of hedge accounting | 7 | 1 | 20 | 14 |
| Taxes attributable to other comprehensive income | -3 | 0 | -6 | -3 |
| Other comprehensive income for the period | 4 | 1 | 14 | 11 |
| Comprehensive income for the period | 24 | 13 | 342 | 331 |

## BALANCE SHEET

| MSEK | 30 JUN 2015 | 30 JUN 2014 | 31 MAR 2015 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Intangible non-current assets | - | 0 | - |
| Tangible non-current assets | 1 | 2 | 1 |
| Financial non-current assets | 3,621 | 3,634 | 3,653 |
| Current receivables | 185 | 116 | 390 |
| Cash and cash equivalents | 0 | 0 | 0 |
| Total assets | 3,807 | 3,752 | 4,044 |
| EQUITY, PROVISIONS AND LIABILITIES |  |  |  |
| Equity | 1,930 | 1,684 | 1,906 |
| Untaxed reserves | 206 | 192 | 206 |
| Provisions | 49 | 48 | 47 |
| Non-current liabilities | 456 | 800 | 456 |
| Current liabilities | 1,166 | 1,028 | 1,429 |
| Total equity, provisions and liabilities | 3,807 | 3,752 | 4,044 |

## COMPILATION OF KEY FINANCIAL RATIOS

## KEY FINANCIAL RATIOS

|  | 12 MONTHS ENDING |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 JUN 2015 | 31 MAR 2015 | 31 MAR 2014 | 31 MAR 2013 |
| Revenue, MSEK | 7,926 | 7,903 | 7,648 | 7,666 |
| Operating profit, MSEK | 474 | 450 | 340 | 289 |
| Profit after net financial items, MSEK | 440 | 408 | 286 | 216 |
| Profit for the period, MSEK | 331 | 306 | 214 | 222 |
| Operating margin | 6.0\% | 5.7\% | 4.4\% | 3.8\% |
| Profit margin | 5.6\% | 5.2\% | 3.7\% | 2.8\% |
| Return on capital employed | 14\% | 13\% | 10\% | 8\% |
| Return on equity | 14\% | 14\% | 10\% | 11\% |
| P/WC (Operating profit/Working capital*) | 26\% | 25\% | 20\% | 15\% |
| Operational net loan liability (closing balance), MSEK | 362 | 530 | 819 | 914 |
| Equity (closing balance), MSEK | 2,482 | 2,326 | 2,203 | 2,065 |
| Equity/assets ratio | 49\% | 45\% | 43\% | 39\% |
| Operational net debt/equity ratio | 0.15 | 0.23 | 0.37 | 0.44 |
| Number of employees at the end of the period | 2,699 | 2,682 | 2,655 | 2,780 |

## KEY PER-SHARE DATA

|  | 12 MONTHS ENDING |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 JUN 2015 | 31 MAR 2015 | 31 MAR 2014 | 31 MAR 2013 |
| Earnings, SEK | 11.80 | 10.90 | 7.60 | 7.90 |
| Earnings after dilution, SEK | 11.75 | 10.85 | 7.60 | 7.90 |
| Cash flow from operating activities, SEK | 14.25 | 11.75 | 7.45 | 9.30 |
| Equity, SEK | 88.35 | 82.80 | 78.40 | 73.50 |
| Share price, SEK | 118.50 | 141.00 | 119.00 | 85.00 |

## Dates for forthcoming financial information

The Annual Report for the 2014/2015 financial year was published on 2 July 2015 and distributed to those shareholders who so have requested in mid July 2015. The Annual Report is also available from the Company's offices and the website.

The Interim Report (6 months) for 1 April - 30 September 2015 will be presented on 6 November 2015.
The Interim Report (9 months) for 1 April - 31 December 2015 will be presented on 8 February 2016.
The Financial Report 2015/16 (12 months) for 1 April 2015 - 31 March 2016 will be presented on 11 May 2016.

B\&B TOOLS AB’s 2015 Annual General Meeting will be held on Thursday, 20 August 2015, at 4:30 p.m. at IVA’s Conference Centre, Grev Turegatan 16, Stockholm, Sweden. The notice of the Annual General Meeting will be published tomorrow, 16 July 2015.

Visit www.bbtools.com to order reports and press releases.
The information in this report is such that it shall be disclosed by B\&B TOOLS in accordance with the Swedish Securities Market Act, the Swedish Financial Instruments Trading Act or requirements imposed in the Rulebook for Issuers on Nasdaq Stockholm. The information was submitted for publication on 15 July 2015 at 7:45 a.m.

## B\&B TOOLS AB (publ)

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[^0]:    ${ }^{1}$ Measured in local currency and adjusted for the number of trading days this year compared to the previous year.

[^1]:    ${ }^{1}$ Measured in local currency and adjusted for the number of trading days this year compared to the previous year.
    ${ }^{2}$ Working capital $=$ Inventories + Accounts receivable - Accounts payable.

[^2]:    1 Dilution effect based on the issued and outstanding call options issued on repurchased Class B shares as of 30 June 2015.

    | 3 months | $0.1 \%$ | Rolling 12 months | $0.2 \%$ | $2014 / 2015$ | $0.2 \%$ |
    | :--- | :--- | :--- | :--- | :--- | :--- |

