



Press release
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Hexagon's new financial targets announced at Capital Markets Day

Hexagon today holds its capital markets day where an overview of Hexagon's strategy and focus areas is presented and new financial targets for the period 2008 – 2010 announced.

The Hexagon sales target for year 2010 is 20 billion SEK. The target is to grow the core business to 16 billion SEK and to add acquisitions with a combined sales turnover of more than 4 billion SEK by the end of 2010.

The Hexagon EBIT margin target for year 2010 is 20 per cent. The target is to grow the EBIT margin of the core business to 23 per cent and to add acquisitions with a combined EBIT margin of 15 per cent.

“We have named our new financial plan “20-20-10”. Hexagon is to have sales of 20 billion SEK and an EBIT margin of 20 per cent by the end of year 2010. That is our target. We have a solid platform for future organic growth, and we actively follow a large number of acquisition targets to also enable non-organic growth”, says Ola Rollén, CEO and President of Hexagon AB.

“Today the measurement technologies market can be estimated to a size of approximately 100 billion SEK. Our long term ambition is to grow the Hexagon share of that market to 30 per cent. We are confident that we will continue to add substantial shareholder value in the years to come”, says Ola Rollén.

Based on the business development so far in the fourth quarter, Hexagon sees no disruption of business due to the turmoil in the financial markets. Ola Rollén declares extraordinary items in the fourth quarter of 175 MSEK in total. The cost of the Polymers listing on the Nordic Exchange is estimated to approximately 25 MSEK and the PPA effects of the NovAtel acquisition are estimated to approximately 150 MSEK.

More than 100 analysts, investors and journalists participate at the Hexagon Capital Markets Day. During the day Hexagon's Geospatial Imaging division, Machine Control Division and operations in China are presented.

The presentation of Hexagon's new financial targets will be sent as a live webcast at www.hexagon.se at approximately 17:30 CET.

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Hexagon AB is a global technology group with strong market positions within measurement technologies and polymers. Hexagon's vision is to be number one or number two in each strategic business area. The group has about 9 400 employees in 30 countries and net sales of about 14 000 MSEK.