

Interim report for the period 1 January – 30 June 2015

Announcement No. 7/2015

To NASDAQ Copenhagen

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25 August 2015

Continued strong performance in the second quarter with 24% growth and profitability

Exiqon A/S (NASDAQ OMX Copenhagen: "EXQ") today announced results for the second quarter and first six months of 2015:

Financial Highlights (DKK million)	Q2 2015	Q2 2014	Q2 change	H1 2015	H1 2014	H1 change
Revenue	38.0	30.7	24%	77.0	63.2	22%
Gross profit	24.8	20.2	23%	50.8	42.3	20%
EBITDA	2.6	0.1	4019%	5.2	1.7	206%
ЕВІТ	0.8	-1.5	N/A	1.8	-1.1	N/A
Net profit	0.0	-1.2	N/A	0.0	-0.5	N/A
Cash flows from operating activities	3.4	1.3	156%	4.7	-1.0	N/A

Summarized financial numbers are compared to full year outlook on p.3.

Revenue highlights

- Exiqon successfully continues to execute its growth strategy towards becoming the leading provider of
 flexible solutions for RNA analysis by leveraging existing capabilities and capture new markets. RNA
 services and product sales (excluding OEM) are the key drivers for Exiqon's growth. In the second quarter
 sales increased 24% to DKK 30.7 million (DKK 24.9 million):
 - Services offer the highest short-term potential for growth besides paving the way for development of new proprietary products and so initially drive Exiqon's growth. In the second quarter services increased 59% to DKK 5.9 million (DKK 3.7 million).
 - Product sales offer high potential for growth in the mid-term growth as Exiqon increasingly targets new sizable markets for RNA sequencing and RNA functional analysis. In the second quarter sales increased 17% to DKK 24.8 million (DKK 21.1 million).
- Other income include license income and grant funding of Exiqon's development of novel diagnostics within prostate and colorectal cancer that hold promise of transforming current healthcare practices and improve patient care. In the second guarter of 2015 other income decreased 13% to DKK 3.1 million (DKK 3.5 million).

Operational highlights

- In the second quarter Exiqon continued to expand its product offering and target new market opportunities:
 On 26 May, 2015 Exiqon launched new Antisense LNA™ GapmeRs for RNA functional analysis and on 30
 June, 2015 Exiqon launched a new qPCR portfolio for real-time PCR analysis of mRNAs and long non-codingRNAs.
- On 30 June, 2015 Exiqon launched its innovative XploreRNA™ cloud-computing environment, leveraging
 existing bioinformatics capabilities, and bringing together for the first time applications for RNAseq data
 analysis with custom assay design in one integrated work-flow supported by a full-fledged e-commerce
 system.

In a comment CEO Lars Kongsbak said: "Another great quarter for Exiqon. We continue to deliver high growth, increased innovation and profitability. We are excited about our new cloud initiative that propels Exiqon to the forefront of providers of flexible solutions for RNA analysis."

Exiqon raises its full year guidance to revenues of DKK 155-160 million (previously DKK 150-160 million) and EBITDA around DKK 10 million (previously DKK 5-10 million) based on an average USD/DKK exchange rate of DKK 6.50.

KEY FIGURES AND RATIOS – EXIQON GROUP (UNAUDITED)

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(DKK'000 except key figures and ratios)	Jun. 2015	Jun. 2014	Jun. 2015	1 Jan. – 30 Jun. 2014	Dec. 2014
Income statement	Julii 2010	00111 Z014		04III 2014	D00: 2014
Revenue	38,016	30,722	77,038	63,193	132,392
Production costs	-13,176	-10,505	-26,270	-20,930	-47,193
Gross profit	24,840	20,217	50,768	42,263	85,199
Research and development costs	-7,733	-6,469	-16,052	-13,138	-26,283
Sales and marketing costs	-11,951	-10,510	-24,131	-20,901	-43,087
Administrative costs	-4,334	-4,765	-8,814	-9,280	-18,911
EBITDA *)	2,554	-4,763 62	5,235	1,708	3,107
Operating profit/(loss) (EBIT)	822	-1,527	1,771	-1,056	-3,082
Profit/(loss) for the period	15	-1,243	44	-450	-2,780
Total Comprehensive profit/(loss) for the period	-669	-1,243	536	-430 -404	-2,760 -2,058
	-009	-1,100	550	-404	-2,000
Balance sheet					
Assets			60.067	64 022	60,433
Intangible assets			60,867	61,033	,
Property, plant and equipment			11,242	13,091	12,023
Non-current assets			74,923	77,519	75,211
Cash and cash equivalents			21,438	23,141	20,084
Current assets			64,489	60,385	62,451
Total assets			139,412	137,904	137,662
Equity and liabilities			70.005	77 740	70.045
Equity			79,305	77,719	78,015
Non-current liabilities			2,598	19,412	18,155
Current liabilities			57,509	40,773	41,492
Total liabilities			60,107	60,185	59,647
Total equity and liabilities			139,412	137,904	137,662
Cash flow statement			0.404	0.704	0.407
Depreciation, amortization and impairment			3,464	2,764	6,197
Cash flows from operating activities			4,655	-965	-2,434
Cash flows from investing activities			-2,460	-3,240	-4,831
Cash flows from financing activities			-1,349	-1,872	-2,859
Cash and cash equivalents at the end of period			21,438	23,141	20,084
Key figures and ratios			00.074.000	00.074.000	00.074.000
Number of shares, average	0.00	0.00	36,874,082		36,874,082
Basic EPS (DKK)	0.00	-0.03	0.00	-0.01	-0.08
Diluted EPS (DKK)	0.00	-0.03	0.00	-0.01	-0.08
Gross margin	65.3%	65.8%	65.9%	66.9%	64.4%
Assets/Equity (gearing)			1.76	1.77	1.76
Average number of employees			91	85	87
Market price per share (DKK)			14.4	8.2	7.0
Market capitalisation (DKK million)			531	302.4	258.1
Price / net asset value			6.70	3.89	3.31
Net interest bearing debt / Equity			0.08	0.11	0.13
Net interest bearing debt / EBITDA			1.16	5.17	3.39
Interest coverage			3.25	1.57	1.44

Basic and diluted EPS have been calculated in accordance with IAS 33 "Earnings per share". Other ratios have been calculated in accordance with "Recommendations & Financial Ratios 2015" issued by the Danish Society of Financial Analysts, dated April 2015. (*) EBITDA (defined as Earnings Before Special Items, Interest, Tax, Depreciation and Amortization) includes non-cash costs of share-based payment of tDKK 754 in the first six months of 2015.

MANAGEMENT REPORT

Reported figures are for the full reporting period unless otherwise stated. Figures for the comparable reporting period in the previous year are stated in parenthesis. In the first six months of 2015 the average USD/DKK exchange rate applied to translate revenue and expenses was DKK 6.72 (DKK 5.44).

Revenue

In the first six months of 2015 total revenue increased 22% to DKK 77 million (DKK 63.2 million).

Research services and product sales (excluding OEM) drive growth. Sales increased 24% to DKK 61.7 million (DKK 49.8 million) excluding OEM sales of DKK 6.4 million (DKK 4.9 million) in the first six months of 2015.

In Europe services and product sales (excluding OEM) increased 14% to DKK 28.0 million (DKK 24.5 million), and in North America sales increased 40% to DKK 25.2 million (DKK 18.0 million) benefitting from an improved pricing situation following recent increase in the USD/DKK exchange rate. Rest of World sales increased 17% to DKK 8.6 million (DKK 7.3 million).

Services sales initially drive growth as the company targets new markets for RNA sequencing and RNA functional analysis. In the first six months of 2015 services sales increased 65% to DKK 12.5 million (DKK 7.6 million) and product sales (excluding OEM) increased 17% to DKK 49.2 million (DKK 42.2 million).

License income accounted for DKK 4.3 million (DKK 3.7 million) and contract research income, reflective of third party funding of Exigon's development of novel diagnostics, totaled DKK 3.2 million (DKK 3.6 million).

Gross profit and margins

In the first six months of 2015 gross profit increased 20% to DKK 50.8 million (DKK 42.3 million) as a result of higher sales volumes. In the same period gross margins on product sales and services excluding other income decreased marginally to 62.2% (62.5%). Short-term margins are affected negatively by increased services sales, relative to product sales, however, improved economies of scale and automated solutions will allow for continued improvement of margins over time as the company continues to execute its growth strategy. In the second quarter of 2015 gross profit increased 23% to DKK 24.8 million (DKK 20.2 million) and gross margins on product sales and services excluding other income improved to 62.3% (61.4%).

Operating costs

In the first six months of 2015 operating costs excluding production costs increased 13% to DKK 49.0 million (DKK 43.3 million) in line with the company's strategy to maximize investment in R&D and S&M without compromising EBITDA profitability. In the second quarter of 2015 operating costs excluding production costs increased 11% to DKK 24.0 million (DKK 21.7 million).

EBITDA and EBIT

EBITDA improved to DKK 5.2 million (DKK 1.7 million) whereas EBIT was affected by higher depreciations following increased investments and improved to DKK 1.8 million (DKK -1.1 million). In the second quarter of 2015 EBITDA improved to DKK 2.6 million (DKK 0.1 million) and EBIT to DKK 0.8 million (DKK -1.5 million).

Tax

Net results for the first and second quarter of 2015 have been positive and Exiqon A/S's tax assets may consequently be capitalized in part before yearend.

Summarized financial numbers compared to full year outlook

In the table below, the company's realized performance for the first six months of 2015 has been summarized and compared to the outlook for the full year; including an adjustment of the realized numbers to the exchange rate used as basis for the full year outlook (USD/DKK 6.50):

(DKK million)	Realized 2015 (USD/DKK 6.72)	Realized 2015 adjusted to USD/DKK 6.50	Outlook 2015 (USD/DKK 6.50)
Revenue	77,0	75,8	155-160
EBITDA	5,2	4,7	~10

Cash flows

Positive cash flows from operating activities of DKK 4.7 million (DKK -1.0 million) reflective of cash flows from primary activities of DKK 6.9 million (DKK -1.7 million) and net interest and value gains amounted to DKK -2.2 million (DKK 0.8 million).

Equity and capital resources

Equity increased to DKK 79.3 million (DKK 77.7 million). On 30 June 2015 cash and cash equivalents totalled DKK 21.4 (DKK 23.1 million). Trade receivables increased to DKK 21.2 million (DKK 16.5 million) as a result of higher sales whereas trade payables of DKK 10.3 million (DKK 10.7 million) was largely unchanged as a result of continued cash management efforts. DKK 10 million in credit is subject to repayment by 10 January 2016 and proceeds of DKK 15 million from the company's corporate bond is subject to repayment by 1 March 2016. Management expects that the company's future capital needs are covered by existing arrangements. Any requirement for additional capital in the future, we will seek to cover by continuing the existing arrangements beyond their current terms, replacing them with new arrangements on similar terms, or increasing the current share capital under existing authorizations to the Supervisory Board.

FINANCIAL OUTLOOK 2015

Exiqon now expects revenues between DKK 155-160 million (previously DKK 150-160 million) and EBITDA around DKK 10 million (previously DKK 5-10 million) in 2015.

The outlook for 2015 is still based on an average USD/DKK exchange rate of DKK 6.50.

In addition to exchange rates, the outlook depends primarily on organic growth in Exiqon's services and product sales, excluding OEM sales to licensees. Exiqon continues to pursue license and partnering opportunities during 2015. No significant one-time costs are included in the outlook for 2015, nor are any expected. Any costs related to new warrant grants are not included in the guidance for 2015.

STATEMENT BY THE EXECUTIVE BOARD AND SUPERVISORY BOARD ON THE INTERIM REPORT

The Supervisory Board and the Executive Board have today considered and approved the interim report of Exigon A/S for the period 1 January – 30 June 2015.

The interim report has been prepared in accordance with IAS 34 and additional Danish disclosure requirements for the presentation of financial statements by listed companies. The interim report is unaudited.

We consider the accounting policies to be appropriate, the accounting estimates made to be reasonable and the overall presentation of the interim report to be adequate, so that the interim report, in our opinion, gives a true and fair view of the assets, liabilities, financial position and results of operations and cash flows of the group for the period 1 January – 30 June 2015. We consider the Management's report to give a true and fair description of the development in the Group's activities and economic situation, the results of operations and the Group's financial position as a whole and a description of the significant risks and uncertainty factors, which the Group faces.

Vedbaek, 25 August 2015

Executive Board

Lars Kongsbak, CEO Hans Henrik Chrois Christensen, CFO

Supervisory Board

Erik Walldén, chairman Thorleif Krarup, deputy chairman

Michael Nobel Per Wold-Olsen Rodney Turner

Additional information

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Forward-looking statements

Certain parts of this release contain forward-looking information with respect to the plans, projections and future performance of the company, each of which involves significant uncertainties. The company's actual results may differ materially from the information set forth in these statements. Timelines relating to collaborative diagnostic programs should be considered approximate.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

		1 Apr. – 30	1 Apr. – 30	1 Jan. – 30	1 Jan. – 30	1 Jan. – 31
(DKK'000)	Note	Jun. 2015	Jun. 2014	Jun. 2015	Jun. 2014	Dec. 2014
Revenue	2,3		30,722	77,038	63,193	132,392
Production costs		-13,176	-10,505	-26,270	-20,930	-47,193
Gross profit		24,840	20,217	50,768	42,263	85,199
Research and development costs		-7,733	-6,469	-16,052	-13,138	-26,283
Sales and marketing costs		-11,951	-10,510	-24,131	-20,901	-43,087
Administrative costs		-4,334	-4,765	-8,814	-9,280	-18,911
Operating profit/(loss) (EBIT)		822	-1,527	1,771	-1,056	-3,082
Financial income		1,454	292	3,582	652	2,210
Financial expenses		-2,398	-929	-5,723	-1,836	-5,111
Profit/(loss) before tax		-122	-2,164	-370	-2,240	-5,983
Tax on profit/(loss) for the period		137	921	414	1,790	3,203
Profit/(loss) for the period		15	-1,243	44	-450	-2,780
Other comprehensive income						
Items that may be reclassified						
subsequently to profit or loss:						
Exchange adjustments relating to						
foreign subsidiaries		-684	90	492	46	722
Total comprehensive income for the						
period		-669	-1,153	536	-404	-2,058
Earnings per share						
Earnings per share		0.00	-0.03	0.00	-0.01	-0.08
Diluted earnings per share		0.00	-0.03	0.00	-0.01	-0.08

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

(DKK'000) Note	30 Jun. 2015	30 Jun. 2014	31 Dec. 2014
	40.000	40.000	40.000
Goodwill	49,368	49,368	49,368
Acquired patent rights Acquired software licenses	4,462 6,183	5,412	4,887 5,932
Intangible assets under construction	854	6,023 230	246
Intangible assets	60,867	61,033	60,433
intangible assets	00,007	01,033	00,433
Leasehold improvements	569	668	663
Production and laboratory equipment	8,306	10,370	9,474
Fixtures and fittings, tools and equipment	2,367	1,933	1,777
Tangible assets under construction	0	120	109
Property, plant and equipment	11,242	13,091	12,023
Deferred tax assets	1,455	1,709	1,430
Deposits	1,359	1,686	1,325
Financial assets	2,814	3,395	2,755
Non-current assets	74,923	77,519	75,211
Inventories	13,561	14,195	13,963
Trade receivables	21,183	16,487	22,147
Other receivables	1,912	1,682	1,200
Refund from Tax Authorities	4,134	3,250	3,690
Prepayments	2,261	1,630	1,367
Receivables	29,490	23,049	28,404
Cash and cash equivalents	21,438	23,141	20,084
Current assets	64,489	60,385	62,451
Total assets	139,412	137,904	137,662
Share capital	36,874	36,874	36,874
Reserves	42,431	40,845	41,141
Equity	79,305	77,719	78,015
Corporate Bonds	0	15,000	15,000
Financial lease liabilities	2,598	4,412	3,155
Non-current liabilities	2,598	19,412	18,155
Corporate Bonds	15,000	0	0
Financial lease liabilities	2,414	2,525	2,439
Trade payables	10,284	10,706	10,505
Short term bank loan	9,911	10,036	10,018
Other payables	12,225	8,452	10,394
Deferred revenue	7,675	9,054	8,136
Current liabilities	57,509	40,773	41,492
Total liabilities	60,107	60,185	59,647
Total equity and liabilities	139,412	137,904	137,662

CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

	1 Jan. – 30	1 Jan. – 30	1 Jan. – 31
(DKK'000)	Jun. 2015	Jun. 2014	Dec. 2014
Operating profit/(loss) (EBIT)	1,771	-1,056	-3,082
Depreciation and amortization	3,464	2,764	6,197
Non-cash adjustments (warrants)	754	1,904	3,854
Change in working capital	873	-5,357	-9,403
Profit on sale of assets	0	0	-146
Cash flows from primary activities	6,862	-1,745	-2,580
Net interest and value gains	-2,598	-1,176	-3,497
Current tax	391	1,956	3,643
Cash flows from operating activities	4,655	-965	-2,434
Acquisition of intangible assets	-2,033	-1,417	-2,382
Acquisition of property, plant and equipment	-427	-1,823	-2,595
Sale of assets	0	0	146
Cash flows from investing activities	-2,460	-3,240	-4,831
Repayment of lease debt	-1,220	-1,872	-3,215
Repayment of deposit and loans	-22	-23	351
Short term bank loan	-107	23	5
Cash flows from financing activities	-1,349	-1,872	-2,859
Change in cash and cash equivalents	846	-6,077	-10,124
Unrealised currency gain/(loss)	508	28	1,018
Cash and cash equivalents at the beginning of the period	20,084	29,190	29,190
Cash and cash equivalents at the end of the period	21,438	23,141	20,084

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

	Other reserves							
			Reserve for	Share-				
	Number of	Share	exchange	based	Retained			
	shares	capital	adjustments	payment	profit	Total		
Consolidated	No.	(DKK'000)	(DKK'000)	(DKK'000)	(DKK'000)	(DKK'000)		
Equity at 1 January 2015	36,874,082	36,874	98	20,195	20,848	78,015		
Profit/(loss) for the period					44	44		
Exchange adjustments relating to foreign								
subsidiaries			492			492		
Total comprehensive income		0	492	0	44	536		
Share-based payment				754		754		
Other transactions	0	0	0	754	0	754		
Equity at 30 June 2015	36,874,082	36,874	590	20,949	20,892	79,305		
Equity at 1 January 2014	36,874,082	36,874	-624	16,341	23,628	76,219		
Profit/(loss) for the period					-450	-450		
Exchange adjustments relating to foreign								
subsidiaries			46			46		
Total comprehensive income		0	46	0	-450	-404		
Share-based payment				1,904		1,904		
Other transactions	0	0	0	1,904	0	1,904		
Equity at 30 June 2014	36,874,082	36,874	-578	18,245	23,178	77,719		

NOTES TO THE INTERIM FINANCIAL STATEMENTS

Note 1 Accounting policies

The interim report of the Exiqon Group for the period 1 January – 30 June 2015 is presented in accordance with IAS 34 and additional Danish disclosure requirements for the presentation of financial statements by listed companies. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's Annual Report for 2014.

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in preparation of the Group's annual consolidated financial statements for the year that ended 31 December 2014. Management has not made new significant accounting estimates and assumptions on topics besides those listed in the Annual Report for 2014.

Note 2 Revenue

	1 Apr. – 30	1 Apr. – 30	1 Jan. – 30	1 Jan. – 30	1 Jan. – 31
(DKK'000)	Jun. 2015	Jun. 2014	Jun. 2015	Jun. 2014	Dec. 2014
Product sales	29,019	23,469	57,078	48,310	96,269
Services	5,929	3,731	12,486	7,577	20,507
License income	1,457	1,354	4,316	3,669	8,912
Contract research and grants income	1,611	2,168	3,158	3,637	6,704
-	38.016	30.722	77.038	63.193	132.392

In the second quarter, product sales includes OEM of DKK 3.5 million (DKK 1.7 million) and shipping & handling of DKK 0.8 million (DKK 0.6 million).

Note 3 Segment information

Exiqon's Management has organized the reporting in two reportable operating segments: Exiqon Life Sciences and Exiqon Diagnostics. The Group divides its revenue into three geographies: North America, Europe and Rest of World. The split is based on the registered offices of the customers.

Management monitors the operating results of its business segments separately to decide the resource allocation and performance assessments. Segment performance is monitored on operating results (EBITDA/EBIT) as presented in the table below. Financial items and taxes are managed on a corporate level and not allocated to the operating segments.

	Life		Group		
(DKK'000)	Sciences	Diagnostics eliminations		Other ¹⁾	Consolidated
Revenue:					
External customers	75,525	1,513	0	0	77,038
Internal customers	18,084	0	-18,084	0	0
Total revenue	93,609	1,513	-18,084	0	77,038
EBITDA	13,526	-8,291	0	0	5,235
Operating profit/(loss) (EBIT)	10,571	-8,800	0	0	1,771
Net non-operating cost	0	0	0	-2,141	-2,141
Profit (loss) before tax	10,571	-8,800	0	-2,141	-370
Assets	59,897	53,943	0	25,572	139,412

¹⁾ The item 'Other' includes net non-operating items.

Geography

Revenue of the Exigon Group is distributed on geographical segments as follows:

	1 Apr. – 30	1 Apr. – 30	1 Jan. – 30	1 Jan. – 30	1 Jan. – 31
(DKK'000)	Jun. 2015	Jun. 2014	Jun. 2015	Jun. 2014	Dec. 2014
					_
North America	15,410	10,152	29,660	21,631	45,576
Europe	18,478	17,990	38,172	33,821	72,000
Rest of World	4,128	2,580	9,206	7,741	14,816
	38,016	30,722	77,038	63,193	132,392