

# AB VILNIAUS DEGTINĖ

Interim Financial Statements and Interim
Statement for the six-month period ended on the
30<sup>th</sup> June 2015
(unaudited)

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# **Company Information**

#### AB Vilniaus degtinė

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Company number:

120057287

Registered at:

Panerių Str. 47, Vilnius, Lithuania

#### Management

Juozas Daunys, Director General

Dalius Rutkauskas, Buying and Selling Director

Genadij Jurgelevič, Production Director

#### **Board**

Darius Žaromskis

Juozas Daunys

Dalius Rutkauskas

Genadij Jurgelevič

#### **Auditor**

**UAB Grant Thornton Rimess** 

#### Banks

AB DNB bankas

AB SEB bankas

AB Swedbank

# **Confirmation of the Responsible Persons**

In accordance with the provisions Article 22 of Law on the Securities Market of the Republic of Lithuania and regulations for provision and preparation of periodical and additional information, confirmed by the Bank of Lithuania, we, the Director General Juozas Daunys and Chief Accountant Raimonda Kutkevičiūtė of AB Vilniaus degtinė, confirm that as we know, the unaudited Interim Financial Statements of AB Vilniaus degtinė for the six-month period ended on the 30<sup>th</sup> June, 2015, have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union, are realistic and properly show the assets, liabilities, financial condition, profit or loss, cash flows of AB Vilniaus degtinė, and Interim Statement of AB Vilniaus degtinė for the six-month period ended on the 30<sup>th</sup> June, 2015, provides a clear review of business development and operation, condition of the company, together with the description of major risks and uncertainties which the company faces.

Director General Juozas Daunys

Vilnius, 31 August, 2015

# **Statement on Financial Position**

In EUR	Note	as 30.06.2015	31.12.2014
ASSETS			
Non-current assets			
Tangible assets	14	8 990 72 <mark>3</mark>	7 987 9 <mark>8</mark> 7
Intangible assets	13	2 639 340	2 741 <mark>7</mark> 57
Financial assets	15	1 675 869	1 947 318
Total non-current assets		13 305 932	12 677 062
Current assets			
Inventories	16	1 888 485	2 094 915
Prepayments and future expe	nses 17	211 941	191 3 <mark>8</mark> 3
Trade receivables	18	8 070 515	10 142 1 <mark>9</mark> 2
Other receivables	12,19	9 288 597	365 <mark>7</mark> 27
Cash and cash equivalents	20	4 640	2 079
Total current assets		10 464 178	12 796 2 <mark>9</mark> 6
TOTAL ASSETS		23 770 110	25 473 3 <mark>58</mark>

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius,

31 August, 2015

# Statement on Financial Position (cont'd)

In EUR		Notes	30.06.2015	31.12.2014
EQUITY AND LIABILITI	ES			
Capital and reserves				
Share capital		21	7 078 44 <mark>5</mark>	7 069 1 <mark>7</mark> 0
Legal reserve		21	706 91 <mark>7</mark>	706 9 <mark>1</mark> 7
Retained earnings (loss)			4 376 536	3 857 8 <mark>8</mark> 3
Total equity			12 161 898	11 633 9 <mark>7</mark> 0
Non-current liabilities				
Interest bearing loans and bo	rrowings			
		23	47 55 <mark>5</mark>	61 9 <mark>9</mark> 1
Governmental grants		24	2 217 15 <mark>9</mark>	2 333 <mark>1</mark> 07
Trade payables				12 <mark>6</mark> 78
Deferred tax liability		11	309 412	326 872
Total non-current liabilitie	S		2 574 126	2 734 648
Current liabilities				
Interest bearing loans and bo	rrowings			
		23	3 465 398	4 448 862
Trade payables			2 342 35 <mark>5</mark>	2 010 5 <mark>97</mark>
Income tax payables		25	52 10 <mark>1</mark>	39 3 <mark>2</mark> 6
Other payables		25	3 174 232	4 605 955
Total current liabilities			9 034 086	11 104 740
<b>Total liabilities</b>			11 608 212	13 839 388
TOTAL EQUITY AND	LIABILITIES		23 770 110	25 473 3 <mark>58</mark>

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius, 31 August, 2015

# **Comprehensive Income Statement**

In EUR		Notes	Jan-Jun 2015	Jan-Jun 2 <mark>014</mark>
Sales revenue		4	26 969 701	25 969 837
Cost of sales			(23 948 438)	(23 182 014)
Gross profit		4	3 021 263	2 78 <mark>7</mark> 823
Other income		5	168 65 <mark>2</mark>	79 740
Sales and distribution expens	ses	6	(979 39 <mark>7</mark> )	(1 021 004)
Administrative expenses		7	(1 662 281 <mark>)</mark>	(1 528 <mark>664</mark> )
Other expenses		5	(3 971)	(30 756)
Result from operating activ	vities		544 266	<b>287 139</b>
Financial income		9	74 08 <mark>4</mark>	39 292
Financial expenses		9	(65 055)	(85 715)
Profit (loss) before tax			553 <b>2</b> 95	<b>240</b> 716
Corporate income tax		10	(34 642)	(42 <mark>357</mark> )
Profit (loss) for the period			518 653	198 359
Basic and diluted earnings (1	oss) per share	22	0.02	0,01
Other general income (exp	enditure)		0	0
Total general income (expe	nditure), less taxes		518 653	198 359

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius, 31 August, 2015

# **Comprehensive Income Statement**

In EUR		Notes	Apr-Jun 2015	Apr-Jun 2014
Sales revenue		4	13 368 577	13 035 388
Cost of sales			(11 831 260)	(11 605 530)
Gross profit		4	1 537 317	1 429 858
Other income		5	117 32 <mark>0</mark>	40 <mark>782</mark>
Sales and distribution expens	ses	6	(492 659 <mark>)</mark>	(492 <mark>2</mark> 98)
Administrative expenses		7	(786 78 <mark>5</mark> )	(813 <mark>878)</mark>
Other expenses		5	(2 090)	(2 022)
Result from operating activ	vities		373 103	16 <mark>2</mark> 442
Financial income		9	29 38 <mark>6</mark>	20 118
Financial expenses		9	(25 450)	(45 372)
Profit (loss) before tax			377 039	13 <mark>7</mark> 188
Corporate income tax		10	(14 883)	(23 147)
Profit (loss) for the period			362 156	114 041
D. ' 111 ( 1	1	22	0.01	0,00
Basic and diluted earnings (le	oss) per snare	22	0,01	0,00
Other general income (expe	enditure)		0	0
Total general income (expe	nditure), less taxes		362 156	114 041

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius, 31 August, 2015

# AB VILNIAUS DEGTINĖ

Interim Financial Statements and Interim Statement for the six-month period ended on the 30  $^{\rm th}$  June 2015

# Statement of Changes in Equity

In EUR	Notes	Share capital	Legal	Other	Retained earnings	Total shareholders' equity	
Capital and reserves as on 1 January 2014 Profit (loss) for the period		7 069 170 0	7 <b>06 917</b>	<b>0</b> 0	2 757 259 198 359	10 533 346 198 359	
Capital and reserves as on 30 June 2014		7 069 170	706 917	0	2 955 618	10 731 705	
Capital and reserves as on 1 January 2015 The difference arising from the conversion of share		7 069 170	706 917	0	3 857 883	11 633 970	
capital into euros		9 275	0	0	0	9 275	
Profit (loss) for the period		0	0	0	518 653	518 653	
Capital and reserves as on 30 June 2015	21	7 078 445	706 917	0	4 376 536	12 161 898	

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius, 31 August, 2015

Raimonda Kutkevičiūtė Chief Accountant

# **Cash Flows Statement**

In EUR	Jan- <mark>J</mark> un 2015	Jan-Jun 2014
Profit (loss) for the period	518 653	198 359
Depreciation and amortisation	489 389	494 089
Impairment of trade receivables and other receivables	(24 126)	(12 754)
Net financial expenses	(27 614)	40 803
Gain (loss) on disposal of non-current assets	(3 645)	1 412
Corporate income tax expenses	69 562	42 357
Other	9 274	0
Net cash flows from ordinary activities before changes in working capital	1 031 493	764 266
Change in inventories	206 430	(283 995)
Change in prepayments	(20 557)	10 639
Change in trade receivables and other receivables	2 216 698	1 115 733
Change in trade payables and other payables	(1 112 641)	(1 201 996)
Net cash flows from operating activities	1 289 930	(359 619)
Income tax paid	(80 419)	0
Net cash flows from operating activities	2 241 004	404 647
Interest	114 651	146 269
Proceeds from disposal of non-current assets	5 399	36
Acquisition of property, plant and equipment	(1 458 748)	(72 983)
Acquisition of intangible non-current assets	(48 665)	(10 902)
Acquisition of investments	0	0
Loans received	185 507	0
Net cash flows from investing activities	(1 201 856)	62 420
Repayment of loans	(365 991)	(365 991)
Loans received	0	0
Increase (decrease) of other financial debt	(611 189)	18 947
Financial lease payments	(20 720)	(37 050)
Interest paid	(38 687)	(80 620)
Net cash flows from financing activities	(1 036 587)	(464 714)
Net cash flows from operating, investing and financing activities	2 561	2 353
Cash and cash equivalents at the beginning of the period	2 079	278
Cash and cash equivalents at the end of the period	4 640	2 631

Notes on pages 11-36 are an integral part of these financial statements.

Director General Juozas Daunys

Vilnius,

31 August, 2015

#### Notes

#### 1 Reporting entity

AB Vilniaus Degtinė (hereinafter referred to as the Company) was registered on the 23<sup>rd</sup> of November 1990 and it is domiciled in Vilnius, Lithuania. The Company has a subsidiary in Rokiškis district. Fifty per cent of the ordinary nominal shares of UAB (Private Limited Company) Dunkeris LT, which was established in 2013, are owned by the Company.

AB Vilniaus Degtinė is a Lithuanian public listed company with shares traded on AB NASDAQ OMX Vilnius.

#### As on the 30<sup>th</sup> of June 2015, its shares are held by the following shareholders

Shareholder	Number of shares	Nomina <mark>l</mark> value in EUR	Total val <mark>u</mark> e in EUR
Sobieski Dystribucja Sp.zo.o.	16 668 632	0 <mark>,</mark> 29	4 83 <mark>3 903</mark>
Dora Solutions OU	3 602 498	0,29	1 04 <mark>4 724</mark>
SEB SA OMNIBUS (funds/inst clients)	2 233 476	0,29	6 <mark>4</mark> 7 708
Daiva Žaromskienė	1 220 422	0 <mark>,</mark> 29	35 <mark>3</mark> 922
Other shareholders	683 403	0,29	19 <mark>8 188</mark>
Total capital	24 408 431	0,29	7 07 <mark>8 445</mark>
The number of shareholders total 248		***************************************	Barrious Laborator Company

The Company is primarily involved in the production of and trade in alcoholic beverages: vodkas, bitters, liqueurs and other alcoholic beverages. The facilities for alcoholic beverage production are located in Vilnius; however, the spirit production facilities are located with the subsidiary of the Company in Rokiškis district. Here produced electric and thermal energy. Part of electric energy is sold.

The Company has major sales in the local market. The sales to the European Union and foreign markets are continuously increasing.

The Company employed 152 staff members as on the 30<sup>th</sup> of June 2015 (157 staff members as on the 30<sup>th</sup> of June 2014).

#### 2 Summary of significant accounting principles

#### Statement of compliance

Financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the EU. Interim Financial Statements are unaudited.

#### **Basis of preparation**

The financial statements are presented in the national currency Euro, which is the functional currency of the Company. They are prepared on the historical basis.

The preparation of the financial statements in conformity with IFRS as adopted by the EU requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and factors that are correspond to the present circumstances. On the basis of the assumptions and estimates mentioned, the judgements about carrying values of assets and liabilities that are not readily apparent from other sources are made. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis.

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### Basis of preparation (cont'd)

Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by Management on application of IFRS as adopted by the EU that have significant effect on the financial statements, and estimates of significant adjustments in the next year are discussed in separate Note.

The accounting principles of the Company as set forth below have been consistently applied and coincide with those applied last year.

#### Foreign currency

#### Translation of amounts in foreign currencies into the national currency

Transactions in foreign currencies are translated into euros at foreign exchange rate which is set by European Central Bank and by the Bank of Lithuania ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated into euros at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement.

#### Non-derivative financial instruments

Non-derivative financial instruments include trade and other receivables, cash and cash equivalents, loans and borrowings and trade and other payables.

Cash and cash equivalents include cash balances and demand deposits.

Non-derivative financial instruments are initially recognised at fair value plus (except for the instruments recognised in the income statement at fair value) any direct attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Financial instruments are recognized on the day of transaction. The Company no longer recognises the financial assets when the contractual rights to the cash flows from this asset has expired or when the right to receive the agreed cash flows from this financial asset has been transferred during the transaction, i.e. all risk and benefits from the ownership of the financial assets has been transferred. Financial liability is no longer recognised when it has been covered, revoked or expired.

Receivables are non-derivative financial assets and are not quoted in an active market. They are included into current assets except for maturities greater than 12 months. Loans issued and receivables are initially recognised at fair value. Subsequently, loans and receivables are measured at amortised cost using the effective interest method, less impairment, if any. Current receivables are not discounted.

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### Non-derivative financial instruments (cont'd)

Loans, borrowings and other financial liabilities are stated at amortised cost on an effective interest method basis. Current liabilities are not discounted.

#### Financial derivatives

The Company did not use or have derivative financial instruments within the period ended on the 30<sup>th</sup> of June 2015.

#### Non-current tangible assets

#### Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

The cost of Company's assets consists of the expenses directly related to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials, direct labour costs and other expenses incurred to produce these assets before setting them into use and expenses of disassembling, transportation and production site cleaning.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

#### Subsequent costs

The Company recognises in the carrying amount of an item of property, plant and equipment the cost of replacing a part of such item or major overhaul when that cost is incurred if it is probable that future economic benefits embodied with the item will flow to the Company and the cost of an item can be measured reliably. All other costs are recognised in the income statement as incurred.

#### Depreciation

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives are as follows:

•	Buildings and structures	8-20	years
•	Plant and machinery	5-20	years
•	Vehicles	4–10	years
•	Other assets	5-15	years

Depreciation methods, residual values and useful lives are reassessed on each day of presenting financial statements.

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### Non-current intangible assets

Intangible assets that have limited useful life and that include computer software and other licences and trademarks acquired by the Company are stated at cost less accumulated amortisation and impairment.

Amortisation is charged to the income statement on a straight-line basis over the entire service life. The amortisation rates of intangible assets can be specified as follows:

Software and licences 3 yearsSobieski trademark 20 years

Subsequent expenses of intangible assets are capitalised only when they increase the future economic benefits from this particular asset, which relates to the expenses. All other expenses are written off when incurred.

#### Leased assets

Leases, in terms of which the Company assumes substantially all the risks and rewards of ownership, are classified as financial leases. Assets acquired by way of financial lease are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses. All other lease is treated as operational lease.

#### Inventories

Inventories, including work in progress, are valued at the lower of cost or net realisable value. Net realisable value is the selling price, less the estimated cost of completion, marketing and distribution.

The costs of inventories is determines based on FIFO principle.

In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity distributed according to norms calculated considering the use of production capacities.

Auxiliary materials and supplies are expensed at the time they are taken into use or booked to the cost of finished goods if used in production.

The Company accounts for bottles as current assets in inventory, since they are not expected to be reused following the initial delivery. Bottles are booked to the cost of finished goods when used in production.

The Company books multiple usage tare, which includes plastic crates for placing the bottles of alcoholic beverages, to the operating expenses immediately after it is taken for use.

#### Governmental grants

Grants are accounted following the principle of accumulation, i.e. received grants or parts thereof are recognised as used in the periods, within which grant-related costs are incurred.

#### **Notes**

#### 2 Summary of significant accounting principles (cont'd)

#### Grants are related to assets

Grants that are related to assets encompass grants received in the form of non-current assets or allotted for acquisition of non-current assets. Grants are accounted at the fair value of the assets received. Grants amortization is later reducing asset depreciation costs within the respective useful service life of the assets.

#### **Impairment**

Financial asset is impaired if there are if there is objective evidence that certain event or events could have an adverse impact on asset-related cash flows in the future. Individually significant financial assets must be tested for impairment on an individual basis. The remaining financial assets are grouped according to their credit risk and the impairment for those groups is measured on a portfolio basis. An asset that is deemed impaired on an individual basis and its impairment loss is continually recognised cannot be included in any group of assets that is tested for impairment on a portfolio basis.

The carrying amounts of the Company's assets other than inventories and deferred income tax asset are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

For the assets that have an indefinite useful life and intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognised wherever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Cash generating unit is the smallest cash generating asset group generating cash flows independent from other assets or asset groups. Impairment losses are recognised in the income statement.

#### Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at the initial recognition of these financial assets). Receivables with short duration are not discounted.

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### Reversals of impairment

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

Interim Financial Statements and Interim Statem<mark>e</mark>nt for the six-month period ended on the 30 <sup>th</sup> June 2015

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### Reversals of impairment (cont'd)

In case of certain changes in events or circumstances, on the basis of which the recoverable value of non-financial assets was calculated, indicating that carrying value on non-financial assets can be recoverable, impairment loss is reversed. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### **Dividends**

Dividends are recognised as a liability in the period in which they are declared.

#### **Employee benefits**

The company has no determined allowances and inducement plans or payment schemes concerning its chares. Liabilities against retired former employees of the by the State. In 2014 the Company began to pay contributions to the Company's management (directors).

#### **Provisions**

Provisions are recognised in the balance sheet when it is probable that an outflow of economic benefits will be required to settle the obligation arising from a past event or fulfilment of irrevocable undertakings.

#### Revenue

#### Sales of goods

Revenue from the sale of goods is recognised in the income statement when significant risk and ownership is transferred to the buyer, when it is probable that economic benefits associated with the transaction will flow to the Company and the amount of the revenue can be measured reliably. Sales are recognised net of VAT, excise tax and price discounts directly related to the sales.

From 2015, sales amounts are recognised by including excise duties and deducting value added tax and applied discounts that are directly related with sales, comparative information of 2014 is also represented accordingly.

#### Services rendered, assets disposed

Revenue from the services rendered is recognised in the income statement as the services are rendered, considering the extent of completion of the services. The revenue recognised is net of discounts provided.

Revenue from lease is recognised in the income statement on a straight-line basis over the term of lease.

Revenue from disposal of assets is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or associated costs, or return of assets disposed is possible or when the significant risks and rewards of ownership cannot be regarded as transferred to the buyer.

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### **Expenses**

#### Operating lease payments

Payments made under operating lease are recognised in the income statement on a straight-line basis over the term of lease.

#### Financial lease payments

Minimum lease payments are apportioned between the financial charge and the reduction of the outstanding liability applying the effective interest rate method. The financial costs are distributed over the whole period of financial lease, so as to produce a constant periodic interest rate on the remaining balance of the liability.

#### Net financing costs

Net financing costs consist of interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, foreign exchange gains and losses.

Interest income is recognised in the comprehensive income statement as accrued, using the effective interest method. The interest expense component of financial lease payments is recognised in the income statement, using the effective interest rate method.

#### Corporate income tax

Corporate income tax consists of current and deferred tax. Income tax is recognised in the income statement except to the extent it relates to the items recognised directly in equity, in which case it is recognised in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of the assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not calculated for temporary differences recorded at the moment of initial recognition of assets or liabilities when such differences affect neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax asset is recognised only to the extent it is likely that the future taxable profits will be available against which the assets can be utilised. Deferred tax asset is revised on each day of provision of financial statements and is reduced to the extent it is no longer probable that the related tax benefit will be realised.

Interim Financial Statements and Interim Statem<mark>e</mark>nt for the six-month period ended on the 30 <sup>th</sup> June 2015

#### Notes

#### 2 Summary of significant accounting principles (cont'd)

#### **Segment reporting**

Segment is a distinguishable component of the Company that is engaged either in providing related products or services, or in providing products or services within a particular economic environment which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

#### Basic and diluted earnings (loss) per share

The Company presents data of basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects off all dilutive potential ordinary shares. During reporting periods there were no any dilutive potential ordinary shares issued by the Company.

#### 3 Critical accounting estimates and judgements

Estimates and assumptions are continually reviewed and are based on historical experience and other factors, representing current situation and reasonable expected future events. Management of the Company, considering forecasts and budget, borrowing need, fulfilment of obligations, products and markets, financial risk management, having performed operation continuity assessment, considers that there are no obscurities in the assessment of continuity of the Company's activities or doubts concerning its further operation. The Company makes estimates and assumptions concerning future events. Resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

#### Impairment losses on receivables

The Company reviews its receivables to assess impairment at least on a quarterly basis. Impairment losses on receivables are recognized to pay a delay of 1 year. In determining whether impairment loss should be recorded in the income statement, the Company makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, or national or local economic conditions that correlate with the group of receivables.

Management estimates future cash flows from the debtors based on historical loss experience of debtors with similar credit risk. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### Notes

#### 3 Critical accounting estimates and judgements (cont'd)

#### Impairment loses on construction in progress

Construction in progress is related with the construction of soft drinks production facilities discontinued in 1994 due to the change in strategic plans of the Company. By the year 2009 the construction in progress is quarterly tested for impairment and based on management estimates. Depreciation of the construction in progress is calculated since 2009.

#### Impairment loses on building and land

In 2009 the building with land was purchased. In 2011 property valuations have been carried out and impairment losses on property were recognised.

#### Impairment losses on trademark

The Company uses trademark Sobieski, which is amortised on a straight line basis over a period of 20 years. The service life of this trademark can differ from currently used accounting estimates due to the possible changes of the life cycle of the products market by this trademark as a result of market conditions. According to the management, considering the current situation, the service life used in the accounting is justifiable.

#### Sales revenue and cost of sales recogninision

Sales revenue and cost of sales are recognised by including excise duties:

In EUR	Jan-Jun 2015	Jan- <mark>Jun 2015</mark>
Sales revenues including excise duty	26 969 701	25 <mark>9</mark> 69 837
Excise duty	17 555 988	17 <mark>5</mark> 23 498
Cost of sales including excise duty	23 948 438	23 182 014
Excise duty	17 555 988	17 <mark>5</mark> 23 498
In EUR	Apr-Jun 2015	Apr-Jun 2015
Sales revenues including excise duty	13 368 577	13 <mark>0</mark> 35 388
Excise duty	8 639 243	8 7 <mark>35 786</mark>
Cost of sales including excise duty	23 948 438	23 182 014
Excise duty	17 555 988	17 <mark>523 498</mark>

#### Notes

#### 4 Segment reporting

Taking into account the share of sales of the products being sold, the segments are excluded – Finished alcoholic beverages, nutritional ethyl alcohol (rectified and distilled) and its products, denatured ethyl alcohol are produced in the Company and goods for resale (alcoholic beverages, non-alcoholic beverages, etc.). Other income as well as the revenues and costs of financial activity are not classified to the segments; profit taxes are controlled. The revenues from electric energy sales are classified to other income.

Sales revenue and gross	profit for Janua	ry-June 2015				
In EUR	Finished alcoholic beverages	Ethyl alcohol and its products	Denatured ethyl alcohol	Goods for resale	Total	
Sales revenue	24 003 311	1 541 142	423 294	1 001 954	26 969 701	
Gross profit	2 648 838	199 651	77 541	95 233	3 021 263	
Sales revenue and gross	profit for Janua	ry-June 2014				
In EUR	Finished alcoholic beverages	Ethyl alcohol and its products	Denatured ethyl alcohol	Goods for resale	Total	
Sales revenue	24 521 772	698 136	162 811	587 118	25 969 837	
Gross profit	2 727 133	(3 294)	22 541	41 443	2 787 823	
Sales revenue and gross profit for April-June 2015						
In EUR	Finished alcoholic beverages	Ethyl alcohol and its products	Denatured ethyl alcohol	Goods for resale	Total	
Sales revenue	11 733 115	923 833	59 624	652 005	13 368 577	
Gross profit	1 338 841	112 097	13 428	72 951	1 537 317	
Sales revenue and gross	profit for April-	June 2014				
In EUR	Finished alcoholic beverages	Ethyl alcohol and its products	Denatured ethyl alcohol	Goods for resale	Total	
Sales revenue	12 205 624	525 123	2 960	301 681	13 035 388	
Gross profit	1 422 277	(16 254)	1 277	22 558	1 429 858	

The Company's primary activities are carried out in the Lithuanian market, in the EU countries and other foreign markets. In January-June 2015, sales to the EU and other foreign markets amounted to EUR 2 426 878 (in January-June 2014 – EUR 1 541 762), in April-June 2015, sales to the EU and other foreign markets amounted to EUR 1 368 691 (in April-June 2014 – EUR 950 234). Revenue of finished alcoholic beverages in January-June 2015, in these markets increased by 12 percent, revenue of ethyl alcohol and its products increased 2,3 times. Considering the share of product sales in foreign markets in total revenue, no geographical segments are singled out.

# Notes

	In EUR		Jan-Jun 2015	Jan-Jun 2014
5	Income and expenses of	other activities		
	Lease of premises and utilit		18 540	1 <mark>8</mark> 961
	Income from sales of intang		5 39 <mark>9</mark>	35
	Income from sales of mater	ials and spare parts	80 70 <mark>4</mark>	2 <mark>8 245</mark>
	Electricity sales profit		53 22 <mark>6</mark>	0
	Transportation		5 08 <mark>8</mark>	8 825
	Indemnification		11	0
	Other income		5 684	0
	Total other income		168 652	<u>7</u> 9 740
	Other expenses		(3 971)	(3 911)
	Loss from sales of intangib	le asstes	0	0
	Loss from sales of electricit		0	(26 845)
	Loss from sales of materials		0	0
	Total other expenses		(3 971)	(30 756)
	Net income and expenses	of other activities	164 68 <mark>1</mark>	4 <mark>8 984</mark>
	In EUR		Apr-Jun 2015	Apr-Jun 2014
_		Sothon activities (contid)		
5	_	other activities (cont'd)	8 346	8 561
	Lease of premises and utilit Income from sales of intang		1 899	36
	Income from sales of mater		56 528	18 078
	Electricity sales profit	iais and spare parts	46 050	4 205
	Transportation		2 088	4 928
	Indemnification		11	0
	Other income		2 398	4 974
	Total other income		117 320	40 782
	Other expenses		(2 090)	(2 022)
	Loss from sales of intangible	e asstes	(2 0 0 0)	0
	Loss from sales of mangion		0	0
	Loss from sales of materials	T**	0	0
	Total other expenses		(2 090)	(2 022)
	Net income and expenses	of other activities	115 230	38 760

# Notes

	L. CLID	Jan-Jui	2015	Jan-Jun <mark>2</mark> 014
	In EUR			Jan-3un 2011
6	Sales and distribution e	_	2 889)	(609 346)
	Advertising expenses		5 633)	(189 491)
	Personnel expenses Transportation expenses	`	5 760)	(83 275)
	Market research expenses		9 660)	(10 822)
	Packaging expenses		6 437)	(26 486)
	Other expenses		9 018)	(101 584)
	Total sales and distributio	n expenses (97	9 397)	(1 021 004)
	In EUR	Apr-Ju	n 2015	Apr-Jun 2014
	Sales and distribution e	xpenses		
	Advertising expenses	_	1 56 <mark>7</mark> )	(26 <mark>2</mark> 776)
	Personnel expenses	(7	5 12 <mark>6</mark> )	(9 <mark>9</mark> 055)
	Transportation expenses	(6	3 66 <mark>4</mark> )	(4 <mark>7</mark> 733)
	Market research expenses		4 830)	( <del>6</del> 222)
	Packaging expenses	· ·	0 21 <mark>4</mark> )	$(12\ 278)$
	Other expenses	(2	7 258)	(64 234)
	Total sales and distributio	n expenses (49	2 659)	(492 298)
	Total sales and distributio	n expenses (49	2 659)	(492 298)
	Total sales and distribution	Jan-Jun		(49 <b>2</b> 298)  Jan-Jun 2014
7		Jan-Jun		
7	In EUR	Jan-Jun		
7	In EUR  Administrative expense Personnel expenses Operating taxes	Jan-Jun (50 (23	2015 6 915) 4 807)	Jan-Jun 2014 (468 307) (246 115)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance	Jan-Jun (50 (23 (5	2015 6 915) 4 807) 4 912)	Jan-Jun 2014 (468 307) (246 115) (65 296)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciati	Jan-Jun (50 (23 (5 on (24	2015 6 915) 4 807) 4 912) 6 881)	Jan-Jun 2014 (468 307) (246 115) (65 296) (265 285)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciati Consulting and training exp	Jan-Jun (50 (23 (5) on (24 enses (21	2015 6 915) 4 807) 4 912) 6 881) 2 364)	Jan-Jun 2014 (468 307) (246 115) (65 296) (265 285) (93 065)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciate Consulting and training exp Maintenance of cargo vehice	Jan-Jun  (50) (23) (5) (5) (24) enses (21) les (7)	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503)	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciate Consulting and training exp Maintenance of cargo vehicle Security expenses	Jan-Jun (50) (23) (5) on (24) enses (21) les (7)	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503) 6 343)	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611) (36 579)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciate Consulting and training exp Maintenance of cargo vehic Security expenses Communications and IT ma	Jan-Jun  (50) (23) (5) (5) (6) (13) (14) (15) (15) (15) (15) (15) (15) (15) (16) (17) (17) (18) (18) (19) (19) (19) (19) (19) (19) (19) (19	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503) 6 343) 4 062)	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611) (36 579) (22 154)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciati Consulting and training exp Maintenance of cargo vehic Security expenses Communications and IT ma Utilities	Jan-Jun (50) (23) (50) (24) enses (21) les (7) (3) intenance expenses (23)	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503) 6 343) 4 062) 9 949)	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611) (36 579) (22 154) (55 267)
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciati Consulting and training exp Maintenance of cargo vehic Security expenses Communications and IT ma Utilities Impairment allowance of de	Jan-Jun  (50) (23) (5) (5) (6) (18) (18) (18) (18) (18) (18) (18) (18	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503) 6 343) 4 062) 9 949) 24 126	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611) (36 579) (22 154) (55 267) 12 754
7	In EUR  Administrative expense Personnel expenses Operating taxes Repairs and maintenance Amortisation and depreciati Consulting and training exp Maintenance of cargo vehic Security expenses Communications and IT ma Utilities	Jan-Jun (50) (23) (5) (5) (24) enses (21) les (7) (3) intenance expenses (22) ebts (25)	2015 6 915) 4 807) 4 912) 6 881) 2 364) 9 503) 6 343) 4 062) 9 949)	(468 307) (246 115) (65 296) (265 285) (93 065) (66 611) (36 579) (22 154) (55 267)

#### **Notes**

	In EUR	Apr-Jun 2014	Apr-Jun 2013
7	Administrative expenses (cont'd)		
	Personnel expenses	(235 425)	(235 243)
	Operating taxes	(119 020)	$(123\ 365)$
	Repairs and maintenance	4 486	(37 161)
	Amortisation and depreciation	(125 838)	(12 <mark>9</mark> 732)
	Consulting and training expenses	(110 514)	(38 667)
	Maintenance of cargo vehicles	(47 847)	(32 118)
	Security expenses	(17 840)	(18 007)
	Communications and IT maintenance expenses	(12 717)	(10 814)
	Utilities	(9 797)	(10 681)
	Impairment allowance of debts	269	(68 381)
	Other expenses	(112 542)	(109 719)
	Total administrative expenses	(786 785)	(813 878)
8	In EUR  Personnel expenses  Wages and salaries  Vacation reserve	Jan-Jun 2015 (647 893) (59 129)	Jan-Jun 2014 (590 051) (61 634)
	Guarantee fund contributions	(1 39 <mark>6</mark> )	(1 277)
	Social security contributions	(219 485)	(202 603)
	Total personnel expenses	(927 903)	(855 565)
	In EUR	Jan-Jun 2015	Jan-Jun 2014
	Personnel expenses		
	Wages and salaries	(311 33 <mark>2</mark> )	(29 <mark>7</mark> 160)
	Vacation reserve	(23 87 <mark>4</mark> )	(34 195)
	Guarantee fund contributions	(67 <mark>5</mark> )	(653)
	Social security contributions	(104 007)	(103 220)
	Total personnel expenses	(439 888)	(435 228)

Redundancy pays in January-June 2015, inclusive of social security contributions and guarantee fund contributions, amounted to EUR 18 180 (in January-June 2014 - EUR 1 182), in April-June 2015, inclusive of social security contributions and guarantee fund contributions, amounted to EUR 4 561(in April-June 2014 - not amounted).

Personnel expenses for the management (directors) in January-June 2015 amounted to EUR 92 628 (in January-June 2014 - EUR 74 293), of which were amounted to EUR 0 for redundancy pays. Amounted to 4 233 EUR contributions to the pension fund. No loans and (or) indemnities were granted to the management (directors) and no other financial liabilities or non-financial obligations were undertaken. Other significant transactions for details to Note 27.

# Notes

#### Personnel expenses (cont'd) 8

Average number of staff members on payroll for January-June 2015 was 152 (147 for January-June 2014).

Average number of managers (directors) for January-June 2015 was 4 (3 for January-June 2014).

	In EUR			Jan-Jun 2015	Jan-Jun 2014
9	Financial income and ex	penses			
	Interest income	•		66 23 <mark>4</mark>	38 626
	Foreign exchange gain			7 85 <mark>0</mark>	666
	Total financial income			<u>74 08</u> 4	39 292
	Interest expenses			(47 96 <mark>3</mark> )	(7 <mark>9</mark> 428)
	Other expenses			(7 77 <mark>7</mark> )	$(6\ 287)$
	Foreign exchange loss			(9 315)	(0)
	Total financial expenses			(65 05 <mark>5</mark> )	(85 715)
	Financial income and exp	enses, net		(9 029)	(46 423)
	In EUR			Apr-Jun 2015	Apr-Jun 2014
	Financial income and ex	nenses			
	Interest income	penses		32 224	19 419
	Foreign exchange gain			(2 838)	699
	Total financial income			29 386	20 118
	Interest expenses			(24 097)	(41 587)
	Other expenses			(1 328)	(3 785)
	Foreign exchange loss			(25)	(0)
	Total financial expenses			(25 450)	(45 372)
	Financial income and expe	enses, net		3 936	(25 254)
	In EUR			Jan-Jun 2015	Jan-Jun 2014
10	Corporate income tax e	xpenses			
	Current income tax for the p		12	(52 102)	(6 <mark>202</mark> )
	Change in deferred income	tax	11	17 460	(36 155)
	Total corporate income ta	x expenses		(34 642)	(4 <mark>2</mark> 357)

	Notes In EUR			_	Apr-Jun	201	5 A	pr-Jun 20	14
10	Corporate income tax e Current income tax for the p		) 1	2	(24	968	1)	(6 20	(2)
	Change in deferred income		1			08	5	(16 9	
	Total corporate income ta	x expenses		=	(14	883	<u> </u>	(23 1	47)
11	Deferred tax		30.06	5.2015			31.12	2.2014	
			Temporary	Deferr	ed tax	Те	mporary	Defer	red
	In EUR		differences	(15	%)	dif	ferences	tax (1:	5%)
	Deferred tax asset		1 293 955	19	94 093	]	321 817	198	273
	Deferred tax liability		(3 356 698)	(50)	3 505)	(3	500 965)	(525	145)
	Net deferred tax liability			(30	9 412)			(326	872)
	In EUR  Change in the deferred tax  Deferred tax liability at the beginning  Deferred tax expenses  Deferred tax liability at the	peginning of the pe				26 8 17 4	72) 460	(36	788) 155) <b>943</b> )
	In EUR				Apr-Ju	ın 2	015 _	Apr-Jun 2	2014
	Change in the deferred tax Deferred tax liability at the b Deferred tax expenses Deferred tax liability at the	peginning of the period			(319 497) 10 085 (309 412)		085	(16	999) 944) <b>943)</b>
12	Corporate income tax In EUR				Jan-Ju	ın 20		Jan-Jun 2	
	Overpaid corpor. income tax ( Current income tax for the p		ginning of the p	period	(5	52 1	0 01) ————	(5.2	0 203)
	Overpaid corpor. income t	ax (liability) at th	e end of the p	eriod	(5	52 1	01)	(6 2	203)

# Notes

12 Corporate income tax (cor	te income tax	Corporate	12
------------------------------	---------------	-----------	----

In EUR	Apr-Jun 2015	Apr-Jun 2014
Overpaid corpor. income tax (liability) at the beginning of the period	(66 4 <mark>5</mark> 9)	0
Current income tax for the period	14 358	(6 203)
Overpaid corpor. income tax (liability) at the end of the period	(52 101)	(6 203)

#### 13 Intangible assets

In EUR	Patents, licences	Software	Other	Total
Cost as of 1 January 2014	13 270	196 055	5 477 778	5 687 103
Additions	0	0	10 902	10 902
Cost as of 30 June 2014	13 270	196 055	5 488 680	5 698 005
Accumulated amortisation as of 1 January 2014	13 089	159 381	2 556 296	2 728 766
Amortisation	181	2 083	136 944	139 208
Accumulated amortisation as of 30 June 2014	13 270	161 464	2 693 240	2 867 974
Net book value as of 30 June 2014	0	34 591	2 795 440	2 830 031
Cost as of 1 January 2015	13 270	255 414	5 477 778	5 746 462
Additions Write-off	0	48 664	0	48 664 0
Cost as of 30 June 2015	13 270	304 078	5 477 778	5 795 126
Accumulated amortisation as of 1 January 2015	13 270	161 250	2 830 185	3 004 705
Amortisation Write-off	0	14 136 0	136 944 0	151 080 0
Accumulated amortisat. as of 30 June 2015	13 270	. 175 386	2 967 129	3 155 785
Net book value as of 30 June 2015	0	128 692	2 510 649	2 639 340

All amortisation expenses are included under administrative expenses.

# Notes

# 14 Property, plant and equipment

In EUR	Land and buildings	Machinery and equipment	Vehicles and other assets	Other equipment	Constructi on in progress	Other	Total
Cost as of 1 January 2014	10 454 242	7 070 563	402 294	623 022	554 686	6 951	19 111 758
Additions	0	24 476	25 735	21 905	17 957	6 157	96 230
Write-off and sale of	0	0	0	(161)	(1 448)	0	(1 609)
Reclassificationns	0	0	0	0	0	0	0
Cost as of the 30 June 2014	10 454 242	7 095 039	428 029	644 766	571 195	13 108	19 206 379
Accumulated impairment of I January 2014	686 819	0	0	0	138 309	0	825 128
Accumulated impairment of 30 June 2014	686 819	0	0	0	138 309	0	825 128
Accumulated depreciation as of		5.005.011	220 505	600 575	120 200	0	9 508 911
1 January 2014	3 343 229	5 087 211	339 587 0	600 575 (161)	138 309	0	(161)
Write-off and sale of Depreciation	158 947	160 526	15 201	6 376	13 831	0	354 881
Depreciation (grants)	48 855	67 093	0	0 3 7 0	0	0	115 948
	10 055						
Accumulated depreciation as of 30 June 2014	3 551 031	5 314 830	354 788	606 790	152 140	0	9 979 579
Net book value as of 30 June 2014	6 216 392	1 780 209	73 241	37 976	280 746	13 108	8 401 672
Cost as of 1 January 2015	10 454 241	7 084 911	428 030	638 334	572 063	4 420	19 181 999
Additions	5 985	89 992	0	10 612	167 244	1 184 913	1 458 746
Write-off and sale of	0	(170 887)	(12 391)	(4 591)	0	0	(187 869)
Reclassificationns	0	0	0	0	0	0	0
Cost as of 30 June 2015	10 460 226	7 004 016	415 639	644 355	739 307	1 189 333	20 452 876
Accumulated impairment of 1 January 2015	686 818	0	0	0	138 309	0	825 127
Accumulated impairment of 30 June 2015	686 818	0	0	0	138 309	0	825 127
Accumulated depreciation as of							
1 January 2015	3 758 834	5 479 539	365 826	598 714	165 971	0	10 368 884
Write-off and sale of	0	(169 134)	(12 391)	(4 590)	0	0	(186 115)
Depreciation Depreciation (grants)	154 721 48 855	154 216 67 093	6 960 0	8 581 0	13 831	0	338 309 115 948
	46 633						113 946
Accumulated depreciation as of 30 June 2015	3 962 410	5 531 714	360 395	602 705	179 802	0	10 637 026
Net book value as of 30 June 2015	5 810 998	1 472 302	55 244	41 650	421 196	1 189 333	8 990 723

# Notes

	In EUR		Jan-Jun 2015	Jan-Jun 2014
14	Property, plant and equ	ipment (cont'd)		
	Distribution of deprecia	tion costs		
	Cost of sales and write-off		(227 87 <mark>1</mark> )	(195 718)
	Inventories		(11 02 <mark>1</mark> )	(29 307)
	Administrative and other ex	penses	(99 417)	(129 856)
	Total distribution of depr	eciation cost	(338 309)	(354 881)
	In EUR		30.06.2015	31.12.2014
15	Financial assets			
10	Long-term loans granted		895 426	1 063 033
	Interest receivable		249 646	212 899
	Investments in associated co	ompanies	1 448	1 448
	Trade receivables from com	p. from the group	646 65 <mark>3</mark>	807 482
	Amortisation amount for Gr	oup trade accounts receivable	(117 304)	(137 544)
	Total financial assets		1 675 869	1 947 318
	The loan was issued in E	uros. Term of repayment of the loa	n and interest – Ma	rch 2020.
	In EUR		30.06.2015	31.12.2014
16	Inventories			
	Raw materials		906 62 <mark>2</mark>	1 134 110
	Finished goods		590 41 <mark>3</mark>	<mark>5</mark> 93 046
	Goods for resale		372 51 <mark>7</mark>	<b>3</b> 43 029
	Work in progress		18 93 <mark>3</mark>	24 730
	Total inventories		1 888 485	2 094 915
	As of 30 <sup>th</sup> of June 2015, t worth of EUR 10 633.	he remainder of inventories stored a	nt the third parties v	varehouses is
	In EUR		30.06.2015	31.12.2014
17	Prepayments and deferr	ed expenses		
	Prepayments to suppliers		119 <mark>4</mark> 55	108 219
	Deferred advertising expens	es	18 <mark>5</mark> 77	9 062
	Other expenses		73 909	74 203
	Total prepayments and de	ferred expenses	211 941	191 383

# Notes

In EUR		30.06.2015	31.12.2014
18 Trade receivables  Trade receivables from com  Impairment allowance from  Trade receivables from com  Impairment allowance from	comp. not from the group p. from the group	7 504 290 (134 597) 700 823 0	8 781 881 (158 515) 1 518 826
Net trade receivables		8 070 515	10 142 192
In EUR		30.06.2015	31.12.2014
Change in impairment of	of receivables for bad debts		
Impairment allow. for bad d	ebts at the beginning of the period	(158 515)	(444 873)
Impairment allowance		(464)	(218 922)
Reverse of impairment allow	wance	24 381	505 280
Impairment allowance for	bad debts at the end of the period	(134 598)	(158 515)
In EUR		30.06.2015	31.12.2014
19 Other receivables Interest receivable Short-term loans granted Tax paid in advance Other receivables Doubtful receivables		6 017 242 607 11 956 28 017 140 449	91 113 260 507 12 282 1 652 140 832
Total other receivables befo	ore write-down allowance	429 046	506 386
Impairment allowance		(140 4 <mark>4</mark> 9)	(140 658)
Total other receivables, net		288 597	365 727
In EUR		30.06.2015	31.12.2014
Change in impairment a			
Impairment allow for received Reverse of impairment allow	vables at the beginning of the period wance	(140 658) 209	(141 193) 535
Impairment allowance for	receivables at the end of the	-	
period		(140 449)	(140 658)

#### **Notes**

	In EUR	30.06.2015	31.12.2014
20	Cash and cash equivaled Cash at bank and in hand	nts 4 640	2 079
	Total cash and cash equiva	ilents 4 640	2 079

#### 21 Capital and reserves

#### Share capital

The share capital is made of 24 408 431 ordinary shares with the nominal value of EUR 0,29 each, and the total share capital is EUR 7 078 445, fully paid. The holders of the ordinary shares are entitled to one vote per share in the shareholders' meeting and are entitled to dividends as they are declared and to capital repayment in case of reduction of capital. One ordinary share gives a right to one vote at the shareholders' meeting.

#### Legal reserve

Legal reserve is compulsory reserve under Lithuanian legislation. Annual contributions of at least 5 percent of the retained earnings available for distribution are required until legal reserve and the share premium reach 10 percent of the authorised capital. This reserve cannot be distributed.

#### 22 Basic and diluted earnings (loss) per share

Basic earnings (loss) per share are calculated by dividing the net profit attributable to shareholders by weighted average number of ordinary shares in issue during the year.

Basic and diluted earnings (loss) per share, in EUR	0,01	0,00
EUR	362 156	114 041
Profit (loss) for the period attributable to the equity holders, in		
Number of shares	24 408 4 <mark>3</mark> 1	24 408 431
In EUR	Apr-Jun 2015	Apr-Jun 2014
Basic and diluted earnings (loss) per share, in EUR	0,02	0,01
Profit (loss) for the period attributable to the equity holders, in EUR	518 653	198 359
Number of shares	24 408 43 <mark>1</mark>	24 408 431
In EUR	Jan-Jun 2015	Jan-Jun 2014

The Company has not issued other securities potentially convertible into shares. Therefore, the diluted earnings (loss) per share are the same as the basic earnings (loss) per share.

#### Notes

23

In EUR			30.06	2015	31.12.20	14
3 Interest bearing loans a Non-current liabilities	and borrowings					
Bank loans Financial lease (leasing) lia	bilities			0 47 555	61	0 991
Total non-current liabiliti	es		***************************************	47 555	61	991
Current liabilities Overdraft, factoring Bank loans Financial lease (leasing)			3	64 013 65 965 35 420		204 955 703
Total current liabilities			3 4	65 39 <mark>8</mark>	4 448	862
Total			3 5	12 953	4 510	853
In EUR		Total	Up to 1 year	1-5 ye	ears Over	5 ears
Schedule of repayment						
Bank overdraft		476 480	476 480		0	0
Factoring		2 587 533	2 587 533		0	0
Bank loans		365 965	365 965		0	0
Financial lease		82 975	35 420	47	555	0
Total financial liabilities		3 512 953	3 465 398	47	555	0

The due date of repayment of long-term bank credits is December 2015. Line of credit agreement of the bank was prolonged until September 2016 provided the right of the bank to terminate the agreement in 2015. Factoring limit agreement of the bank was also prolonged until October 2016 provided the right of the bank to terminate the agreement in 2015. In order to secure the bank loans, the Company has pledged its assets. For further comments refer to Note 28.

Under financial lease agreements, the Company's assets consist of vehicles. Financial lease terms are up to 5 years.

	In EUR		30.06.2015	31.12.2014
24	Governmental grants			
	Balance value at the beginn	ng of the period	2 333 10 <mark>7</mark>	2 565 004
	Grants received		0	0
	Amortization		(115 948)	(231 897)
	Balance value at the end o	f the period	2 217 159	2 333 107

The support was granted of the Project "Using distillery refuse (broga) for the production of electric power" for acquisition of non-current assets. The Project was finished in 2012. Part of the produced electric power is sold, and another part is used in the industrial activities of the Company. The amortization of the grant is accounted in the items of the "cost of sales" of the Comprehensive Income Statement. The amortization of the grant decreases the cost of depreciation of the related non-current tangible assets.

#### Notes

In EUR		30.06.2015	31.12.2014
25 Other payables			
Payable excise tax		1 954 24 <mark>5</mark>	3 049 894
Payable VAT		731 42 <mark>1</mark>	1 240 723
Payable profit tax		52 10 <mark>1</mark>	39 326
Wages, vacation reserve ar	d social security	286 200	197 059
Other taxes payable	one interestation of the state of proceeding €1	8 29 <mark>2</mark>	22 609
Accrued expenses		163 528	37 806
Other payables		30 546	57 864
Total other payables		3 226 333	4 645 281

#### 26 Financial risk management

In the course of using financial instruments, the Company faces the following risks:

- Credit risk;
- Liquidity risk;
- Market risk.

The present note provides for information on each of the aforementioned risks the Company faces, the Company's risk evaluation goals, policy and risk valuation and management processes, as well as the Company's capital management. More detailed quantitative disclosures are presented in the present interim statement.

The Board is completely responsible for development and supervision of the company's risk management structure. The Company's risk management policy is devoted to identification and analysis of the risks the Company faces, determination of respective risk limits and controls, and monitoring of the observance of risks and limits. Risk management policy and risk management system are regularly revised to match the changes of market conditions and the Company's activities. With the help of trainings, procedures of management standards, the Company aims to develop a disciplined and constructive management environment, where every employee knows his/her functions and duties.

#### Credit risk

Credit risk is the risk that the Company will suffer financial losses in case if a customer or another party fails to fulfil their respective obligations, and in most cases such risk is related with amounts receivable from the Company's customers.

The Company controls credit risk or risk by using credit conditions and procedures of market analysis. The Company has no significant credit risk concentration because it is distributed among different buyers.

The Company accounts the impairment on the basis of evaluation of losses concerning trade and other amounts receivable. Such impairment consists only of specific loss related to individual significant tradings and other amounts receivable.

#### **Notes**

#### 26 Financial risk management (cont'd)

#### Liquidity risk

Liquidity risk is the risk that, upon maturity, the Company will be unable to fulfil its financial liabilities. The Company's liquidity management objective is to maximally secure sufficient liquidity of the Company, which enables the Company to fulfil its obligations under both, normal and complicated circumstances, without suffering unacceptable losses and being exposed to the risk of loosing its good reputation.

The Company's policy is to maintain sufficient cash to cover planned operating expenditure, including financial liabilities; such security does not cover the influence unforecastable force majeure (such as natural calamities). Moreover, the Company has concluded a contracts for bank overdrafts in EUR.

#### Market risk

Market risk is the risk that market price changes, e.g. foreign exchange rates or interests rates, will affect the Company's income or the value of available financial instruments. The objective of market risk management is to manage and control the market risk, considering certain limits, through optimisation of the return.

#### Interest rate risk

The Company's borrowings are subject to variable interest rates related to EURIBOR and LIBOR EUR. As of 30<sup>th</sup> June 2015, the Company did not use any financial instruments to hedge its exposure to the cash flow risk related to debt instruments with variable interest rates or price risk related to debt instruments with fixed interest rates.

#### Foreign exchange risk

From 1 January 2015 the functional currency of the Company is Euro (EUR). The Company does not face foreign currency risk on purchases and borrowings that are denominated in currencies other Euro. The Company did not have any material exposure in other foreign currencies. The previous year comparison information recalculated using the official litas to euro conversion ratio: 1 euro = 3.4528 litas.

#### Capital management

The objective of the management policy is to maintain a significant level of owner's equity compared to borrowed funds to avoid discrediting investors, creditors and market trust, as well as maintain development of activities in the future. The Board observes the return on capital and presents offers on payment of dividends to owners of ordinary shares, considering the Company's financial results and strategic plans.

The Board also strives for maintaining the balance between higher return, which could be achieved through a higher level of borrowed funds, and safety, which is provided by a higher level of owner's equity. Equity makes at least 50 percent of authorised capital with share premium.

The Company's capital management policy did not change.

#### **Notes**

#### 27 Related party transactions

#### Related parties of the Company are:

- parties that control, are controlled by or are under common control with the Company;
- parties that can have material impact on the activities of the Company;
- parties that are management members of the Company or its parent company;
- close members of the family of the aforesaid persons;
- companies that are under control or material impact of the aforesaid persons.

#### Parent and ultimate parent companies are as follows:

Company	Relationsh <mark>i</mark> p	
Sobieski Sp. Z.o.o.	Parent company	
Belvedere S.A.	Ultimate parent company	
Other main related parties are: Company, person	Relationship	
UAB Belvedere prekyba	Belvedere group company	
Belvedere Scandinavia A/S	Belvedere group company	
Sobieski Destylarnia S.A.	Belvedere group company	
Vinimpex PLC	Belvedere group company	
UAB Belvedere Baltic	Belvedere group company	
Fabryka Wodek Polmos Lancut	Belvedere group company	
PHP Wieslav Wawrzyniak	Belvedere group company	
Moncigale S.A.S.	Belvedere group company	
Gognac Gautier	Belvedere group company	
Marie Brizard&Roger Inten.	Belvedere group company	
Marie Brizard Espagne	Belvedere group company	
IOOO Galiart	Belvedere group company	
Chais Beaucairois SAS	Belvedere group company	
Domain Menada Sp. Z o.o.	Belvedere group company	
SIA Belvedere Distribution	Belvedere group company	
UAB Business decisions group	Shareholders related	
Natural persons	Shareholders, Members of board, Managers (directors)	

#### Notes

#### 27 Related party transactions (cont'd)

#### Sales to and purchases from related parties

In EUR	Type of transaction	Jan-Jun 20	15	Jan-Jun 2014
Purchases	Inventories	344 2	204	24 240
Purchases	Services	89 4	107	85 885
Total purchases		433 6	611	110 125
Sales	Inventories incl.excise tax	7 580 8	881	6 263 230
Sales	Services	51 4	484	13 843
Sales	Interest	9 (	019	38 626
Total sales incl.excise tax		7 641 3	384	6 315 699
Excise tax		(5 062 22	26)	(2 285 829)
Total sales net of excise tax		2 579 1	58	4 029 870
Balances outstanding wi	th related parties	30.06.2015	5	31.12.2014
Trade receivables	•	2 649 4	83	3 953 859
Impairment allowance from	comp. from the group		0	0
Net trade receivables		2 649 4	83	3 953 859
Trade payables		234 3	39	224 305

Information on the loans granted to the associated company and amounts of interest payeable (in this note provided as amounts receivable) is provided in Note 15 and in Note 19. Raw materials for alcoholic beverages production as well as alcoholic beverages are purchased from Belvedere group companies. Alcoholic beverages and rectified ethyl alcohol are sold to Belvedere group companies. Interest rates and all outstanding related party transactions are priced at market prices. Personnel expenses to the Company's management (directors) is enclosed in the Note 8.

#### 28 Off-balance liabilities

#### As a security for the loan facilities, the following assets have been pledged

In EUR	30.06.2015	31.12.2014
Carrying amount of pledged buildings and structures Carrying amount of pledged equipments	5 596 <mark>9</mark> 82 1 141 <b>4</b> 67	5 825 603 1 279 830
Carrying amount of pledged trademarks	2 510 <mark>6</mark> 48	2 6 <mark>4</mark> 7 593
Carrying amount of pledged inventories	1 888 <mark>4</mark> 85	2 0 <mark>9</mark> 4 915
Cash and cash equivalents in accounts of bank	4 602	2 015
Amounts receivable from buyers (the right of claim)	8 070 <mark>5</mark> 15	10 142 192
Rights of land lease	0	0

Value of pledged assets in this table is equal to the value of financial statements. The Company controls and executes the financial liabilities, indices set by the bank and additional requirements.

#### Notes

#### 29 Fair value of financial instruments

Fair value is defines as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties at market prices but not in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

Fair value of assets and liabilities provided in the balance sheet as on the 30<sup>th</sup> of June 2015 does not significantly differ from their carrying amount, except for non-current real estate, the depreciated cost-price of which significantly differs from its fair value.

#### Financial assets and financial liabilities as on the 30th of June 2015

In EUR	Carrying amount	Fair value
Granted long-term loans and other receivables, investments	1 675 869	1 675 869
Advance payments and deferred expenditure	211 941	211 941
Trade receivables	8 070 515	8 070 515
Other receivables	288 <mark>5</mark> 97	288 597
Cash and cash equivalents	4 640	4 640
Total financial assets	10 251 562	10 251 562
Loan and other interest-bearing amounts	3 512 953	3 512 953
Trade payables	2 342 <mark>3</mark> 55	2 342 355
Other payables	3 226 333	3 226 333
Total financial liabilities	9 081 641	9 081 641

#### 30 Events after the reporting period

At the 18th of August, 2015 the Company has signed a new long-term credit agreement with AB DNB bank for a total amount of 2 758 000 EUR. The due date of repayment of long-term bank credit is July 2019. The purpose of this credit is — Biofuel boiler reconstruction and spirits distillation-rectifying line installation. In order to secure the bank loan, the Company has pledged its assets. The credit agreement was signed with a floating interest rate. The Company also entered into an agreement for financial derivative instruments to manage interest risks.

## **Interim Statement**

## 1 Company Information

Interim Statement prepared a for the six-month period ended on the 30<sup>th</sup> June 2015, unaudited.

Public stock company Vilniaus Degtinė (hereinafter – the

Company)

Legal form Public stock company

Date and place of registration 23rd of November 1990, Vilnius branch of the State Enterprise

Centre of Registers

Code 120057287

Registered office address Paneriu Str. 47, Vilnius, Lithuania

 Telephone
 + 370 5 233 08 19

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 + 370 231 5052

 E-mail
 vd@degtine.lt

 Website
 www.degtine.lt

Branch Obeliai distillery

Branch address Vienožinskio Str.3, Audronių I village, Rokiškis district, Lithuania

 Telephone
 + 370 458 78723

 Fax
 + 370 458 78723

 E-mail
 obeliai@degtine.lt

"Spiritus Vilnensis" is the slogan of the Company, which has been cherishing over one century's production traditions and actively implementing innovations. It expresses the Company's strategy to develop beverages with every single drop filled with unique and multicultural spirit and secret of Vilnius.

The Company produces and sells vodkas, liqueurs, and other alcoholic beverages, alimentary rectified and methylated ethyl alcohol, alimentary distilled ethyl alcohol, imports and sells alcoholic products made by producers of other countries. Obeliai spirit distillery, a Branch of Company, makes alimentary distilled grain ethyl alcohol. Here produced and electric and thermal energy. Part of electric energy is sold.

## 2 Authorised Capital and Securities

The structure of the authorised capital

Type of shares	Number of shares, pcs.	Nominal value in EUR	Total nominal value in EUR	Portion in the authorised capital,
Ordinary registered shares	24,408,431	0,29	7,078,445	100.00

Ordinary registered shares the Company's authorised capital consists of grant equal rights to all owners of the Company's shares. All shares of Company are fully paid up. The Company has not issued any debt or derivative securities that would be converted into shares. The Company has not acquired and does not hold any shares of its own.

Total number of shareholders as on the 30<sup>th</sup> June, 2015 was 243.

## **Interim Statement**

## 2 Authorised Capital and Securities (cont'd)

Shareholders who held or managed more than 5 percent of the authorised capital of the issuer as of the 30<sup>th</sup> June 2015

Shareholder's name, surname or company name, registered office address, company code	Number of the shares the shareholder holds under the ownership right, pcs.	Portion of the authorised capital held, %	Portion of votes held, %
Sobieski Dystribucja sp. z o.o. ul. Bellottiego 1, 01-022, Warszawa, Poland, 230030460	16 668 632	68.29	68.29
Dora Solutions OU, Roosikrantsi 2-K055, Tallinn, 12679617	3 602 498	14.76	14.76
SEB SA OMNIBUS (funds/inst clients) Luxembourg, LUESSE22	2 233 476	9.15	9.15
Daiva Žaromskienė, Lithuania	1 220 422	5.00	5.00

Dora Solutions OU a controlling person of Darius Žaromskis, who is the chairman of the board of Vilniaus degtinė, AB indirectly controls 3 602 498 shares and has 14.76 percent of vote.

None of the Company's shareholders have any special rights of control. There are no restrictions of the rights to vote. There are no agreements between the shareholders, which might cause the transfer of securities and (or) right of vote to be restricted.

Since the 25th of June 2002, ordinary registered shares of Company are listed in the Secondary trading list of AB NASDAQ OMX Vilnius. Emitent acronym is VDG1L. All 24,408,431 pcs. of shares are traded. There are no restrictions concerning transfer of the shares. The Company has signed an agreement with AB FMI Finasta on administration of accounting of issued securities.

### Securities trading history

Indices	2012 January - December	2013 January - December	20 <mark>1</mark> 4 January – Dece <mark>mber</mark>	2015 January — June
Opening price, EUR	0,294	0,250	0,230	0,269
Maximum price, EUR	0,294	0,289	0,289	0,450
Minimum price, EUR	0,051	0,200	0,145	0,200
Last session, EUR	0,225	0,230	0,269	0,325
Turnover, pcs.	254 231	108 579	66 195	75 680
Turnover, EUR million	0,05	0,03	0,02	0,02
Capitalisation at the end of the period, EUR million	5,49	5,61	6,57	7,93

Source: www.nasdaqomxbaltic.com/market

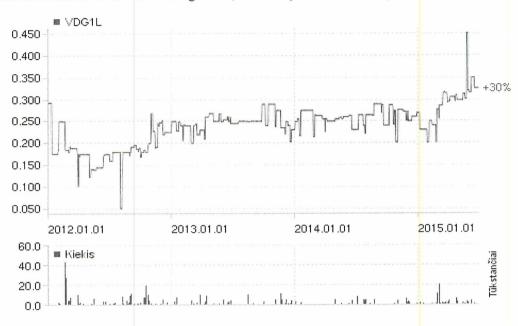
The following transactions were registered in January-June 2015: two over-the-counter (OTC) transaction in the amount to EUR 956,6 thous. (3 602 498 units of shares), one OTC non-monetary transation (9 175 units of shares).

(source: http://www.csdl.lt/lt/aktualijos/statistika/uzbsanda.php) Detailed information on trade of the shares can be found on the securities exchange NASDAQ OMX Vilnius.

# **Interim Statement**

## 2 Authorised Capital and Securities (cont'd)

Trade in the shares of AB Vilniaus degtinė on, NASDAQ OMX Vilnius in year 2012- January-June, 2015



Source: www.nasdaqomxbaltic.com/market

Comparison of the price of the shares of AB Vilniaus degtinė (VDG1L) with OMX Vilnius (OMXV) index in year 2012 - January-June, 2015



Source: www.nasdaqomxbaltic.com/market

# **Interim Statement**

## 3 Company Management

The Company has the general shareholders' meeting, collegial supervisory body – the supervisory council, collegial management body – the board and one-person management body – the head of the Company (Director General). The functions of audit committee are performed by the Company's supervisory board. The Company does not have other Committee.

The supervisory council of the Company consists of 3 members. It is elected by the general shareholders' meeting for a period of four years. If individual members of the supervisory council must be elected, they are elected only for the period before the end of the term of the current supervisory council.

The board of the Company consists of 4 members. Articles of Association of the Company provide for 5 board members. It is elected by the supervisory council for a term of four years. The supervisory council can recall the board in corpore or individual members before the end of the term. A member of the board may resign from the duties before the end of the term by notifying the Company about it in writing at least 14 days in advance. Beside the competence defined in the Law of Companies of the republic of Lithuania, on the basis of the Articles of Association of the Company, the Board passess decisions in relation to the following aspects:

- on branch and representative offices' establishment or termination of their operation, and approves assignment of directors;
- on transfer, rent or mortgage of part of its non-current assets as well as on guarantees on fulfillment of other parties duties;
- on non-current asets purchase for the price higher than EUR 58 thous.;
- on reorganisation or liquidation of its affiliates and subsidiaries;
- on loan lending;
- approves the procedure of representation in its affiliates and subsidiaries as well as in other companies, where the Company has its shares;
- makes decisions on the candidatures of authorised persons who shall represent the Company in its affiliates and subsidiaries;
- approves the list of commercial secrets;
- approves the sules on purchasing godos, works, and services.

The head of the Company is elected and recalled or dismissed from his/her duties, his/her salary is determined, job regulations are approved, incentives are awarded and penalties imposed by the board of the Company.

The head of the Company solely acts on behalf of the Company in Company's relations with other persons.

Control over any possible conflicts of interest that the management bodies of the Company may face is maintained by constantly collecting and exchanging information on the involvement of the Supervisory Council, the Board or the head of the Company with other legal entities (participating in the capital or operations of such third parties), evaluating and taking into account the risks posed by such participation.

Over the reporting period, there were no harmful transactions concluded on behalf of the Company or conflicts of interests incurred.

The Shareholders' General Meetings of the Company are convened in accordance with the Law on Companies of the Republic of Lithuania and the Articles of Association of the Company. The decision to convene a Shareholders' General Meeting is made by the Board of the Company.

5 Board meetings, 4 meetings of the Supervisory Council and 1 regular Shareholders' General Meeting took place in January-June 2015. On these occasions, an auditing firm was selected and the Financial Statements for 2014 were approved.

## **Interim Statement**

## 3 Company Management (cont'd)

All Board and Supervisory Council members participated in all meetings. The head of the Company, its Chief Accountant, Chairman of the Board and Chairman of the Supervisory council all attended the regular Shareholders' General Meeting.

Articles of Association of the Company are amended in accordance with the Company Law of the Republic of Lithuania. The most recent working of the articles of association was registered at the Register of Legal Entities of the Republic of Lithuania on the 3th of August 2015.

Members of the collegial supervision, management bodies as on the 30<sup>th</sup> of June 2015

Name, surname	Position	Participation in the authorised capital of the issuer, percent	Term
Dariusz Jamiola	Chairman of supervisory council	-	04-2012 - 04-2016
Stephane Laugery	Member of supervisory council	-	04-2015 - 04-2016
Aymeric Donon	Member of supervisory council	-	04-2015 - 04-2016
Darius Žaromskis	Chairman of the Board	14.76	12-2011 - 12-2015
Juozas Daunys	Board member, Director General	-	12-2011 - 12-2015
Dalius Rutkauskas	Board member, Buying and Selling Director	-	12-2011 - 12-2015
Genadij Jurgelevič	Board member, Production Director	-	10-2012 - 12-2015
Juozas Daunys	Director General	~	from 07-07-2011
Raimonda Kutkevičiūtė	Chief Accountant		from 10-08-2015

The members of collegial supervisory and management bodies were not remunerated for their work in supervisory council and board. The Company has not granted any loans or guarantees, and did not pay out any dividends to these persons. In January-June 2015, a total of EUR 42 thous. (excluding VAT) were paid for legal services received.

In January-June 2015 the job-related payoffs amounting to EUR 36 thous. including taxes were calcualted for admnistration members (director general and chief accountant). Average a EUR 18 thous. for each member. Payoffs non-cash charge amounted to EUR 1 thous., EUR 4 thous. – contributions to the pension fund. To those individuals the Company had not transfered any property, provide loans or guarantees, and pay dividends.

There are no significant agreements the Company is a party to that would come into force, change or be terminated in case of change in the Company's control. There are no agreements between the Company and members of its collegial management and supervision bodies or employees providing for payment of compensation in case of their resignation or dismissal without a good reason or in case if their employment is discontinued due to a change in the Company's control.

The Company, in pursuance of its duties in accordance with the legal acts governing the securities market, published the information on the essential events in the issuer's activities:

- 27.02.2015 Publication of interim operating result for 12 months of 2014;
- 06.03.2015 Notice of forecasts for 2018 year;
- 19.03.2015 Convening of the annual general meeting of shareholders;

## **Interim Statement**

### 3 Company Management (cont'd)

- 30.03.2015 Publication of draft decisions of the annual general meeting of shareholders:
- 20.04.2015 Publication of decisions of the annual general meeting of shareholders;
- 20.04.2015 Publication of annual financial statements of 2014 year;
- 28.04.2015 Notice on investments in Lithuania's only distillery;
- 29.05.2015 Publication of interim operating result for 3 months of 2015.

Detailed information in major events can be found on the Company's website www.degtine.lt or the website of, NASDAQ OMX Baltic www.nasdaqomxbaltic.com.

The Company is a member of the Lithuanian Food Exporters Association (LitMEA).

### 4 Production Activities

The primary business activity of the Company is the manufacture of vodka, scented vodka, bitters, liquers and other alcoholic beverages. The manufacturing process uses purified water and natural ingredients: nuts, berries, fruit juice, honey and herbs. The Company continues to espouse long-standing Lithuanian production traditions, and its products have won multiple awards for their quality and outstanding recipes. In January-June 2015 the Company's technologists and marketing specialists created fifty new products within vodka, bitter, liqueur, rum, and fortified wine category, whereof 31 were custom made as "private labels".

## Alcoholic beverages manufactured

Name	Measurement unit	January-June, 2015	January-June, 2014	Change (+,-), percent
Alcoholic beverages	000s litres	5 740,1	5 795,9	-1,0

In January-June 2015 alcoholic beverages production decreased by 1,0 percent, comparing with the same period of time of previous year.

Upon the improvement of performance processes of the bottling plant, production efficiency increased by 1 percent. Manufacturing processes were put to good order and improved, workplaces were standartized and new manufacturing department staff were trained.

The Branch produces distilled food grade ethyl alcohol from rye and triticale. 3 056,7 thousand liters of absolute alcohol was produced in January-June 2015.

Cogeneration plant is powered with biogas to generate electricity and heat using the internal combustion engines. Steam is used in generation process. Excess electric power is sold to AB Lesto. This project reduced the costs of energy resources of the Branch as well as environmental pollution. Installed power is 1.5 MW. 3 417,6 MWh of electric power was generated in January-June 2015.

The Company's Management successfully supervises the ISO 9001:2000 management and the LEAN manufacturing control systems. The continued efficiency of supervision, harmonious development of the Company and its competetive advantages are assured. The Company continues to improve the quality and recipes of its manufactured products, make production processes more efficient, decrease production costs and ensure safe working conditions for its staff.

## **Interim Statement**

#### 5 Commercial activities

Sales revenue January-June 2015 reached EUR 9 414 thous. (sales revenue including excise – EUR 26 970 thous.), in January-June 2014 – EUR 8 446 thous. (sales revenue including excise – EUR 25 970 thous.). Sales revenue increased by 11,4 percent, compared to the same time period last year. Sales revenue of alcoholic beverages throughout the first half-year increased by 4,5 percent (or EUR 3 246 thous.).

Sales revenue in the Lithuanian market made up the largest portion of the Company's sales (74,0 percent). Domestic market sales increased by 1,2 percent; in the EU market sales increased by 82,1 percent, sales to third countries decreased by 26,5 percent. Sales to Latvia, Poland, Estonia and Denmark made up the largest portion of the income from the EU market. Sales to Turkey, Ukraine, China, the USA made up the largest portion of the income from third countries.

### Alcoholic beverages sold

Name	Measurement unit	January-June, 2015	January-June, 2014	Change (+,-), percent
Alcoholic beverages	000s litres	5 985,5	5 78 <mark>4</mark> ,6	+3,47

3,47 percent more alcoholic beverages were sold in January-June 2015 than in the same time frame last year. Vodka made up the largest weighted portion of the sales, that is, 59,3 percent of litres of all alcoholic beverages sold. Sales of alcoholic beverages grew in January-June 2015: sales of wine - by 9,8 percent, sales of bitters by 12,1 percent, vodka – 0,2 percent, brandy fell – 11,4 percent. The volume of sales of non-alcoholic beverages was not large.

The Company continues to strengthen its position in key spirits categories: vodka, brandy, bitter. This Spring, the packaging of products carrying "Bajorų Premium" trademark was renewed and the promotional campaign "Bajorų Premium from Lithuania's only distillery" was started. In May, the bitter "Vilniaus Starka 5" has received the international recognition from the International Taste Quality Institute. Cannabis flavored vodka "Shotka" has became one of the priority products of the group of Companies named Marie Brizard Wine and Spirits (MBWS). In Summer the Company released to market a new mark of brandy – "Kaligula XO". Since the beginning of the year 2015, the Company represents its own products as well MBWS group products in Lithuania, Latvia, Estonia and CIS countries. This impetus and group reorganization allowed the Company to focus on the new neighboring markets. In other world markets, the company's products are sold through the MBWS group.

In Lithuania, the advertisement of alcohol is restricted by the Law on Advertising of the Republic of Lithuania and Law on Alcohol Control of the Republic of Lithuania.

Resources and raw materials needed for production are bought at market prices from reliable suppliers in Lithuania and abroad; the company performs continuous search for new suppliers. The suppliers by country are: 49 percent from Lithuania, 28 percent from Poland, 5 percent from Latvia and 18 percent from other countries.

## **Interim Statement**

### 6 Economic-Financial Ratios

Detailed information on the results of the Company's activities is presented in interim financial statements. Financial statements were developed in accordance with International Financial Reporting Standards adopted for application in the EU.

Economic-financial indices

Indice	S	January–June, 2015 / 30.06.2015	January-June, 2014 / 31.12. <mark>2</mark> 014	Change (+,-), percent
Sales revenue (loss), excl. e	xcise tax, EUR	9 413 713	8 446 339	+11,4
EBIT, EUR		544 266	28 <mark>7 139</mark>	+89,5
EBITDA, EUR		1 033 655	78 <mark>1 228</mark>	+32,3
Profit (loss) before taxes, El	UR	553 295	24 <mark>0 716</mark>	+2,3 k.
Profit (loss) of the period, E	UR	518 653	19 <mark>8 359</mark>	+2,6 k.
Depreciation, amortisation a	and impairment, EUR	489 389	49 <mark>4</mark> 089	- 0,9
Non-current assets, EUR		13 305 932	12 6 <mark>7</mark> 7 062	+5,0
Current assets, EUR		10 464 178	12 79 <mark>6 296</mark>	-18,2
Total assets, EUR		23 770 110	25 47 <mark>3 358</mark>	-6,7
Share capital, EUR		7 078 445	7 06 <mark>9 170</mark>	+0,1
Owner's equity, EUR		12 161 898	11 63 <mark>3 970</mark>	+4,5
Non-current liabilities, EUR		2 574 126	2 73 <mark>4 648</mark>	-5,9
Current liabilities, EUR		9 034 086	11 10 <mark>4 74</mark> 0	-18,6
Net cash flows from operati	ng activities, EUR	2 241 004	40 <mark>4</mark> 647	+5,5 k.
Net cash flows form investig	ng activities, EUR	(1 201 856)	6 <mark>2 420</mark>	-20,2 k.
Net cash flows from financi	ng activities, EUR	(1 036 587)	(464 714)	-2,2 k.
Gross profit margin ratio, %		32,09	33,01	-0,9
Operating (net) profit margi	n ratio, %	5,51	2,35	+3,2
EBIT profit margin ratio, %		5,78	3,40	+2,4
EBITDA profit margin ratio	, %	10,98	9,25	+1,7
ROE (return on equity), ration	0	0,045	0,019	+2,4 k.
ROA (return on assets), ratio	0	0,024	0,012	+2,0 k.
Quick ratio		0,926	0,838	+10,5
Net working capital turnove	r ratio	8,225	8,355	-1,6
EPS (earnings per share), El	UR	0,021	0,008	+2,6 k.
Debt to equity ratio		0,954	1,163	-18,0

No profits were distributed in the form of dividends in January-June 2015.

In January-June 2015, sales revenue increased. The Company earned EUR 518 653 in profits (EUR 198 359 in January-June 2014).

Increased production costs influenced the 0,9 percent decrease in the gross profitability indicator for alcoholic beverages sold by the Company.

## **Interim Statement**

### 6 Economic-Financial Ratios (cont'd)

Investment in January-June 2015 totaled EUR 1 507 412, where of EUR 1 184 913 are for ongoing biofuel boiler reconstruction and spirits distillation-rectifying line installation works.

The value of the Company's assets decreased (by 6,7 percent). Tangible capital assets have increased by 12,5 percent, because of the ongoing biofuel boiler reconstruction and spirits distillation-rectifying line installation works, and intangible assets have decreased by 3,7 percent respectively due to depreciation and amortization. Current assets have decreased (by 18,2 percent) following the decrease of trade receivables (by 20,4 percent).

Net working capital turnover ratio has decreased (by 1,6 percent) and demonstrates a sufficient number of net working capital turnovers (8,225 ratio) as well as sufficient need for working capital.

Long-term liabilities have decreased (by 5,9 percent) as a result of credits repaid to the bank and amortization of the governmental grants intended for the implementation of the combined heat and power plant construction project (the governmental grants decreased by 5,0 percent).

Short-term liabilities have decreased (by 18,6 percent) following the decrease of excise duty (by 35,9 percent) and value added tax (by 41,0 percent).

#### 7 Risk Factors

#### **Economic Risk Factors**

The main risk factors are: large concentration of alcohol in the domestic market, competition, the extent of the shadow economy, the possibility of an increase in excise tax, increasing restrictions on the advertisement and sale of alcohol, uncertainty in the political situation of certain export markets (Ukraine, Russia), overproduction of ethyl alcohol in the region. As competition increases, attention is focused on and funds are assigned to producing new products and creating brand images, reinforcing positions within the domestic market and developing sales in foreign markets.

The Company did not find it difficult to procure itself with necessary raw materials and materials for production. The supply agreements which were signed ensure supply of materials, raw materials and energy resources. Production sales agreements with buyers are entered into for a period of one calendar year. The intended terms for delay of payments allow to plan and balance the cash flows. Debt handling is performed by employees who are competent and responsible for debt management.

### **Financial Risk Factors**

To secure repayment of bank loans, the Company has pledged a part of its assets. Information on pledged assets and financial risk is presented in Note 29 and Note 27 to the annual financial statements. The Company controls and fulfils the bank's requirements on index sizes as well as the additional requirements.

#### **Environmental Risk Factors**

The manufacturing process did not have to be restricted or halted due to any harm to the environment. There were no other environmental risk factors or accidents. Environmental pollution decreased by building the new water-heating boiler. Waste water at the Branch is collected and treated at our own biological treatment installations. Secondary raw materials are sorted and handed over for utilization or recycling. Each year, the Company enters into an agreement with a waste management service for the management of the taxed product packaging waste. The Company incurred EUR 169 thous. in costs for product packaging waste management in January-June 2015.

# **Interim Statement**

## 7 Risk Factors (cont'd)

### Technical - Technological Risk Factors

Since a portion of the Company's technological installations are worn-out, attention will be focused on renewing equipment, developing technological processes and improving production quality in order to eliminate any technical risk factors. After applying the LEAN system maintenance method for installations to the equipment of the bottling department (75 percent of all equipment), said equipment is now being serviced more efficiently.

#### **Social Risk Factors**

The availability of qualified workers and competent specialists, capable of satisfying the needs of the Company, remains low in the labour market. There are currently no vacancies within the Company. Wages are being paid on time. All employees have been provided with safe and adequate working conditions.

Information on other risk factors is presented in Note 27 to the annual financial statements.

## 8 Employees

Average number of employees

Indices	January-June, 2015	January-June, 2014
Number of employees	152	147

Average listed number of employees increased by 3,3 percent as a result of increased scope of production and sales.

Average monthly salary of employees

	January-June, 2015		January-June, 2014		
Employees	Number as on 30.06.2015	Average monthly salary (in EUR)	on 06.2014	Average monthly salary (in EUR)	
Managers (directors)	4	3200	3	4 687	
Specialists and white-collar workers	61	970	63	1 064	
Blue-collar workers	87	551	91	531	
Total	152	782	157	786	

In implementing its action strategy and set goals, the Company ensures that its employees receive the best conditions and are paid a competitive wage on time. Wages depend on position, responsibility and the supply and demand of labour within the market. There is a system in place for financially incentivising individual staff members that contribute to the Company's performance. The collective agreement outlines the social guarantees of employees. There are no special rights or duties for Company employees (or a discrete portion thereof) envisioned in either the employment contracts or the collective agreement.

## **Interim Statement**

## 8 Employees (cont'd)

Employee distribution by education

	Employees	1	nber as on .06.2015
With higher education			60
With post-secondary educ	cation		16
With higher secondary or	vocational secondary education		76
Total			152

All employees have the opportunity to develop personally and professionally, and to progress with their career regardless of their gender, age or nationality. Employees are constantly raising their qualifications, improving their knowledge of finances, marketing, export and production. They are encouraged to seek any requisite education.

The successful operation of the Company rests on its creative employees, unfazed by responsibility and constantly seeking new forms of productive work together with efficient solutions to problems. They are always sharing their experiences and providing suggestions and ideas to improve performance and working conditions.

In order to create greater value to the customer and to increase its competitive advantage, the Company adopted the LEAN production control system. Staff are certified during training and during further development. Employees are rewarded for implementing ideas that are of economic value to the Company.

### 9 Research and Development Activities

Development of new products (beverages and recipes) is a continuous part of the Company's activities. The Company regularly carries out experimental development projects involving experimental tests based on internal studies and experience of its employees. It keeps on further developing the production of flavoured vodkas and bitters. Most attention is paid to the development of traditional vodka and improvement of its taste. The products of the Company, which hold deep Lithuanian traditions of production, have received numerous awards for exceptional quality and recipes. Significant achievements in development of new products are rewarded with medals gained at different fairs and exhibitions.

### 10 Environmental Protection

The Company carries out its production activities in accordance with the Integrated Pollution Prevention and Control Permit. The Company tries to reduce negative impact on the environment, implements pollution prevention means, which assure that performed activities have no negative impact on the air, water, and soil. The Company always monitors its activity indices, plans and implements investments to enable reducing production and operating costs, energy consumption, and improving the environmental condition.

Key sources of pollution at the Company's Branch Obeliai distillery are boiler-room and ethyl alcohol production shop. The boiler-room produces steam needed for the technological process, provides thermal power to production and domestic facilities. Waste and sewage that is formed during the production process are collected and purified in the Company's own purification facilities. To improve the control over the work of sewage purification facilities, regularly carries out control tests. The program of monitoring underground waters of the water body is carried out.

## **Interim Statement**

## 10 Environmental Protection (cont'd)

Natural gas is used in the technological process of production facilities in Vilnius. Production, domestic and surface sewage gets into sewerage networks of UAB Vilniaus vandenys. Waste of all kinds that is formed in the Company (glass, metal, paper, cardboard, plastic and etc.) are sorted and delivered to waste management companies.

Hazard and risk analysis has been carried out, accident prevention means and accident liquidation plan have been prepared. The Company's buildings have been assessed and marked in accordance with the general fire-prevention rules.

The Company declares all natural water resources used, taxed product packaging, waste and emissions from both mobile and stationary sources of pollution. In January-June 2015, EUR 3 thous. were paid for the use of national natural resources (water) and EUR 2 thous. - for the environmental pollution caused by mobile and stationary sources of pollution. The Company no longer has a duty to declare waste and emissions from stationary sources of pollution, combustion installations, with a thermal efficiency lower than 20,0 MW.

### 11 Internal control and quality system

The purpose of the Company's control system is ensuring the implementation of the Company's aims and objectives in a way that the Company could reach long-term profitability and would create reliable financial and management accountability system.

The internal control of the Company is a dynamic process the purpose of which is to guarantee that the Laws, Legal instruments and rules accepted by the Company are followed, proper methods of protecting the Company's property are implemented, mistakes are avoided and any abuse is revealed. The process has three stages:

- setting standards and norms;
- comparison of factual and estimated data;
- making decisions after having analysed the data.

The organisational structure clearly defines the functions of the employees and their accountability for the quality of work. The current accounting management system ensures right accounting of the data and the control. Systemic and instantaneous inventory performed at the Company ensures protection of assets from unauthorised use or embezzlement. The management ensures that the employees of financial division have experience and most recent knowledge relevant for preparation of reliable financial accounts.

The management always aims that the internal control system would accelerate the management processes and would help manage the business risk.

The Company has implemented the quality management system ISO 9001:2000. After the implementation of ISO 9001:2000 standard, the Company is a solid and reliable partner in the foreign markets. The Company is oriented to the long-term goals and quality. The clients are trusting the products and quality of work more. The employees clearly understand the aims and tasks that are assigned to them, and their set positions.

Production management system LEAN facilitates creating greater value to the client and increase the competitive advantage by using fewer resources. Having eliminated the exisitng losses, timely execution of orders, better usage of current assets has been ensured, and the employees are involved in constant process of improvement and efficiency increase.

## **Interim Statement**

### 12 Business Plans and Forecasts

Sales revenue in January-June 2015 increase by 11,4 percent (in January-June 2015 EUR 9 414 thous., in January-June 2014 EUR 8 446 thous.) comparing with the same period of previous year, sales revenues including excise duty increase by 3,9 percent (in January-June 2015 EUR 26 970 thous., in January-June 2014 EUR 25 970 thous.). Sales revenue of alcoholic beverages manufactured by the Company decrease by 4,5 percent (including excise duty decreased by 2,1 percent), or EUR 325 thous. (including excise duty EUR 518 thous.).

In January-June 2015 profit before taxes reached EUR 553 thous., during respective period in 2014 profit before taxes totaled EUR 241 thous.

In January-June 2015 EBITDA reached EUR 1 034 thous., in January-June 2014 EBITDA totaled EUR 781 thous.

The Company's operational priorities for 2015 are:

- Export. Expansion of export portfolio and investment in the main export-oriented brands:
  - o "Shotka Vodka Kanabi" Anticipated product introduction campaigns in Spain and USA markets;
  - o "Barska Vodka" product introduction campaigns in Bulgaria market;
  - o "Renaissance Brandy"-product introduction campaigns in CIS countries markets;
  - o "COCO IN VODKA"- product introduction campaigns in India and Ukraine markets.
- Strengthening of brands on domestic market investing in the primary brands: "Sobieski", "Bajorų", "Gedimino", "Čepkelių", "Starka", "Renaissance";
- expanding the assortment it is planned to invest in the categories of rum, whiskey and wine alcoholic beverages;
- modernizing production capacities
   in order to make the manufacturing process more effective, there are plans to invest in
   modernizing the existing manufacturing equipment;
- renewing IT equipment and software the aim is to make the internal processes and operational management more effective.

We expect that the growth of the domestic market (in 2015 expected 3-4 percent alcohol market growth), growing Company's export and successfully transformed portfolio of the Company's products and brands, will have stable and growing impact on the results of the Company.

### 13 Events after the Reporting Period

At the 18th of August, 2015 the Company has signed a new long-term credit agreement with AB DNB bank for a total amount of 2 758 000 EUR. The due date of repayment of long-term bank credit is July 2019. The purpose of this credit is – Biofuel boiler reconstruction and spirits distillation-rectifying line installation. In order to secure the bank loan, the Company has pledged its assets. The credit agreement was signed with a floating interest rate. The Company also entered into an agreement for financial derivative instruments to manage interest risks.

Director General

Juozas Daunys

Vilnius,

31 August, 2015