

AB Vilniaus Degtinė

Financial statements for the
period ended
30 September 2007

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Company information

AB Vilniaus Degtinė

Telephone: + 370 5 231 31 52
Fax: + 370 5 231 50 52
Company code: 120057287
Registered at: Panerių str. 47/2, Vilnius, Lithuania

Management

Danas Kerbelis, Director General
Audra Jauniškienė, Finance and Administration Director

Board

Darius Žaromskis
Raimundas Čičirka
Danas Kerbelis
Audra Jauniškienė
Andrejus Galuška

Auditor

UAB KPMG Baltics

Banks

Lithuanian branch of AS UniCredit Bank
AB SEB Vilniaus Bankas

Balance sheet

September 30

In LTL	Notes	30/09/2007	31/12/2006
ASSETS			
Non-current assets			
Property, plant and equipment	14	19,590,777	18,822,194
Intangible assets	15	16,150,910	16,838,794
Other non-current assets		517,677	24,143
Deferred income tax asset		393,203	399,309
Total non-current assets		36,652,567	36,084,440
Current assets			
Inventories	16	9,600,258	6,994,649
Prepayments and deferred expenses	17	1,322,974	1,578,708
Trade receivables	18	25,253,892	28,082,669
Other receivables	19	263,058	207,815
Cash and cash equivalents	20	394,351	384,747
Total current assets		36,834,533	37,248,588
TOTAL ASSETS		73,487,100	73,333,028

Notes on pages 8–37 are an integral part of these financial statements.

Balance sheet (cont'd)

September 30

In LTL	Notes	30/09/2007	31/12/2006
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital	21	24,408,431	24,408,431
Legal reserve		2,440,843	2,440,843
Retained earnings (loss)		8,976,129	8,716,239
Total equity		35,825,403	35,565,513
Non-current liabilities			
Interest bearing loans and borrowings	23	8,511,152	11,064,498
Deferred income tax liability		960,518	891,463
Total non-current liabilities		9,471,670	11,955,961
Current liabilities			
Interest bearing loans and borrowings	23	9,016,114	3,404,461
Trade payables		7,958,262	6,374,199
Advances received		19,261	19,990
Corporate income tax payable		170,329	259,481
Other payables	24	11,026,061	15,753,423
Total current liabilities		28,190,027	25,811,554
Total liabilities		37,661,697	37,767,515
TOTAL EQUITY AND LIABILITIES		73,487,100	73,333,028

Notes on pages 8–37 are an integral part of these financial statements.

Income statement

September 30

In LTL	Notes	9 months 2007	9 months 2006
Sales revenue	5	43,329,644	43,319,037
Cost of sales		(22,225,004)	(20,343,179)
Gross profit	5	21,104,640	22,975,858
Other income	9	310,640	449,120
Sales and distribution expenses	6	(11,341,833)	(10,786,623)
Administrative expenses	7	(8,865,017)	(7,692,456)
Other expenses	9	(214,420)	(268,888)
Result from operating activities		994,010,	4,677,011
Financial income	10	15,027	86,332
Financial expenses	10	(661,472)	(565,804)
Profit before tax		347,565	4,197,539
Corporate income tax	11	(87,675)	(486,622)
Profit for the period		259,890	3,710,917
Earnings per share	22	0.011	0.152

Notes on pages 8–37 are an integral part of these financial statements.

Statement of changes in shareholders' equity

In LTL	Notes	Share capital	Legal reserve	Other reserves	Retained earnings (loss)	Total shareholders' equity
Capital and reserves as of 1 January 2006		24,408,431	2,440,843		6,442,986	33,292,260
Change in accounting policy (Note 4)					(1,482,159)	(1,482,159)
Capital and reserves as of 1 January 2006, restated		24,408,431	2,440,843		4,960,827	31,810,101
Transfer of reserves						
Profit for the 9 months of 2006					3,710,917	3,710,917
Result of the change in accounting policy						
Capital and reserves as of 30 September 2006, restated		24,408,431	2,440,843	0	8,671,744	35,521,018
Profit for the reporting period					44,495	44,495
Capital and reserves as of 31 December 2006		24,408,431	2,440,843	0	8,716,239	35,565,513
Profit for the 9 months of 2007	21				259,890	259,890
Capital and reserves as of 30 September 2007		24,408,431	2,440,843	0	8,976,129	35,825,403

Notes on pages 8–37 are an integral part of these financial statements.

Statement of cash flows

30 September 2007

In LTL	9 months 2007	9 months 2006
Profit (loss) for the period	259,890	3,710,917
Adjustments for:		
Depreciation and amortisation	2,497,752	2,159,948
Impairment on construction in progress	(31,352)	135,765
Impairment of trade receivables and other receivables	(483)	(2,615)
Impairment of inventories	(3)	(40,093)
Net financial expenses	645,469	470,120
Gain (loss) on disposal of non-current assets	(363)	(18,755)
Income tax expenses	87,675	486,622
Net cash flows from ordinary activities before changes in working capital	3,458,585	6,901,909
Change in inventories	(2,605,606)	(1,176,795)
Change in prepayments	255,734	(680,415)
Change in trade receivables and other receivables	2,805,200	7,529,642
Change in trade payables and other payables	(3,101,515)	(12,786,942)
Net cash flows from operating activities	(2,646,187)	(7,114,510)
Income tax paid	(101,666)	(43,459)
Net cash flows from operating activities	710,732	(256,060)
Interest received	6,855	86,961
Proceeds from disposal of non-current assets	1,186	23,448
Acquisition of property, plant and equipment	(2,452,857)	(2,339,352)
Acquisition of intangible non-current assets	(95,065)	(18,507)
Loans granted	(516,677)	
Net cash flows from investing activities	(3,056,558)	(2,247,450)
Repayment of loans	(2,553,346)	(2,077,722)
Loans received	5,611,653	
Financial lease payments		(35,348)
Interest paid	(702,877)	(592,517)
Dividends paid		
Net cash flows from financing activities	2,355,430	(2,705,587)
Net cash flows from operating, investing and financing activities	9,604	(5,209,097)
Cash and cash equivalents at the beginning of the period	384,747	7,782,968
Cash and cash equivalents at the end of the period	394,351	2,573,871

Notes on pages 8–37 are an integral part of these financial statements.

Notes

1 Reporting entity

AB Vilniaus Degtinė (hereinafter referred to as the Company) was registered on 8 May 1995 and it is domiciled in Vilnius, Lithuania. The Company has a subsidiary in Obeliai, Rokiškis district.

AB Vilniaus Degtinė is a Lithuanian public listed company with shares traded on Vilnius Stock Exchange. Its shares are held by the following shareholders:

Shareholder	Number of shares	Nominal value in LTL	Total value in LTL
Sobieski Sp.z.o.o.	16,668,632	1	16,668,632
Darius Žaromskis	2,440,843	1	2,440,843
Arūnas Tuma	2,440,843	1	2,440,843
Other minor shareholders	2,858,113	1	2,858,113
Total capital	24,408,431	1	24,408,431

The Company is primarily involved in the production of alcoholic beverages: vodkas, bitters, liqueurs and other alcoholic beverages. The facilities for alcoholic beverage production are located in Vilnius; however, the spirit production facilities are located with the subsidiary of the Company.

The Company has major sales in the local market. Although sales to the European Union and foreign markets are increasing, their weight in the total sales volume is not significant.

AB Vilniaus Degtinė employed 228 staff members as of 30 September 2007 (236 staff members as of 30 September 2006).

2 Summary of significant accounting principles

Statement of compliance

Financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union.

Notes

2 Summary of significant accounting principles (cont'd)

Basis of preparation

The financial statements are presented in the national currency Litas, which is the functional currency of the Company. They are prepared on the historical basis, except the property, plant and equipment, which is presented at deemed cost.

The preparation of the financial statements in conformity with IFRS as adopted by the European Union requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS as adopted by the European Union that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in Note 3.

The accounting policies of the Company as set forth below have been consistently applied and coincide with those applied last year.

Foreign currency

Translation of amounts in foreign currencies into the national currency

Transactions in foreign currencies are translated at foreign exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated to the functional currency at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the income statement.

Notes

2 Summary of significant accounting principles (cont'd)

Financial instruments

The Company did not use derivative financial instruments as of 30 September 2007.

Other financial instruments

Non-derivative financial instruments include investments in equity and debt securities, trade and other receivables, cash and cash equivalents, loans and borrowings and trade and other payables.

Non-derivative financial instruments are initially recognised at fair value plus (except for the instruments recognised in the income statement at fair value) any direct attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Receivables are non-derivative financial assets and are not quoted in an active market. They are included into current assets except for maturities greater than 12 months. Receivables are initially recognised at fair value. Subsequently, loans and receivables are measured at amortised cost using the effective interest method, less impairment, if any. Current receivables are not discounted.

Borrowings are initially recognised at fair value less direct costs related to the occurrence of respective loan and other liabilities. Subsequent to initial recognition, liabilities are stated at amortised cost on an effective interest method basis. Trade payables are initially recognised at fair value and are subsequently measured at amortised cost. Current liabilities are not discounted.

Property, plant and equipment

Recognition and measurement

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Certain items of property, plant and equipment that have been indexed in accordance with Lithuanian legislation prior to 1 January 2004, the date of transition to IFRS, are measured on the basis of deemed cost, being the indexed amount at the date of indexation less indexed accumulated depreciation and impairment losses.

The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of production overheads.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Notes

2 Summary of significant accounting principles (cont'd)

Property, plant and equipment (cont'd)

Subsequent costs

The Company recognises in the carrying amount of an item of property, plant and equipment the cost of replacing a part of such item or major overhaul when that cost is incurred if it is probable that future economic benefits embodied with the item will flow to the Company and the cost of an item can be measured reliably. All other costs are recognised in the income statement as incurred.

Depreciation

Depreciation is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment.

The estimated useful lives are as follows:

- Buildings and structures 12–20 years
- Plant and machinery 5–20 years
- Vehicles 4–10 years
- Other assets 5–15 years

Depreciation methods, residual values and useful lives are reassessed annually.

Notes

2 Summary of significant accounting principles (cont'd)

Change in accounting policy

The Company books multiple usage tare, which includes plastic crates for placing the bottles of alcoholic beverages, to the operating expenses immediately after it is taken for use. In Company's financial statements for the periods beginning before 1 January 2006 the Company recorded multiple usage tare under inventories.

The accounting policy has been applied retrospectively and comparatives have been adjusted.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits.

Impairment

The carrying amounts of the Company's assets other than inventories and deferred income tax asset are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

For the assets that have an indefinite useful life and intangible assets that are not yet available for use, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognised wherever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement.

Notes

2 Summary of significant accounting principles (cont'd)

Impairment (cont'd)

Calculation of recoverable amount

The recoverable amount of the Company's receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at the initial recognition of these financial assets). Receivables with short duration are not discounted.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

Reversals of impairment

An impairment loss in respect of receivables carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Dividends

Dividends are recognised as a liability in the period in which they are declared.

Liabilities

Liabilities are initially recognised at fair value less direct costs related to the occurrence of respective loan and other liabilities. Subsequent to the initial recognition, liabilities are stated at amortised cost on an effective interest method basis. Current liabilities are not discounted.

Notes

2 Summary of significant accounting principles (cont'd)

Provisions

Provisions are recognised in the balance sheet when it is probable that an outflow of economic benefits will be required to settle the obligation arising from a past event.

Revenue

Sales of goods

Revenue is recognised when it is probable that economic benefits associated with the transaction will flow to the Company and the amount of the revenue can be measured reliably. Sales are recognised net of VAT, excise tax and price discounts directly related to the sales.

Revenue from sales of goods is recognised when delivery has taken place and transfer of risks and rewards has been completed.

Services rendered, assets disposed

Revenue from the services rendered is recognised in the income statement as the services are rendered. The revenue recognised is net of discounts provided.

Revenue from lease is recognised in the income statement on a straight-line basis over the term of lease.

Revenue from disposal of assets is recognised in the income statement when the significant risks and rewards of ownership have been transferred to the buyer.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or associated costs, or return of assets disposed is possible or when the significant risks and rewards of ownership cannot be regarded as transferred to the buyer.

Notes

2 Summary of significant accounting principles (cont'd)

Expenses

Operating expenses

Operating expenses consist of costs related to sales personnel, advertising, administrative staff, management, office premises and office expenses, etc., including depreciation and amortisation.

Operating lease payments

Payments made under operating lease are recognised in the income statement on a straight-line basis over the term of lease.

Financial lease payments

Minimum lease payments are apportioned between the financial charge and the reduction of the outstanding liability. The financial costs are distributed over the whole period of financial lease, so as to produce a constant periodic interest rate on the remaining balance of the liability.

Net financing costs

Net financing costs consist of interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested, foreign exchange gains and losses.

Interest income is recognised in the income statement as accrued, using the effective interest method. The interest expense component of financial lease payments is recognised in the income statement, using the effective interest rate method.

Notes

2 Summary of significant accounting principles (cont'd)

Income tax

Income tax consists of current and deferred tax. Income tax is recognised in the income statement except to the extent it relates to the items recognised directly in equity, in which case it is recognised in equity.

Current income tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of the assets and liabilities for the financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: initial recognition of assets or liabilities that affect neither accounting nor taxable profit, and differences relating to the investments in the subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

Deferred tax assets is recognised only to the extent it is likely that the future taxable profits will be available against which the assets can be utilised. Deferred tax asset is reduced to the extent it is no longer probable that the related tax benefit will be realised.

Segment reporting

Segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

Earnings per share

The Company presents data of basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects off all dilutive potential ordinary shares. During reporting periods there were no any dilutive potential ordinary shares issued by the Company.

Notes

2 Summary of significant accounting principles (cont'd)

Impact of application of the new standards that are not yet effective, amendments to the effective standards and new interpretations on the financial statements

Some of the new standards, interpretations of the standards and amendments to the standards were not effective as of 30 September 2007 and have not been applied in preparation of these financial statements:

- IFRS 8 *Operating Segments* (effective from 1 January 2009). The Standard requires segment disclosure based on the components of the entity that management monitors in making decisions about operating matters. Operating segments are components of an entity, about which separate financial information is available that is evaluated regularly and used by the chief operating decision maker to decide how to allocate resources and assess the performance. The Company has not yet completed its analysis of the impact of the new Standard.
- IFRIC 12 *Service Concession Agreements* (effective from 1 January 2008). The interpretation provides guidance to private sector entities on certain recognition and measurement issues that arise in accounting for public-to-private service concession arrangements. IFRIC 12 is not relevant to the Company's operations.

Notes

3 Critical accounting estimates and judgements

Estimates and assumptions are continually reviewed and are based on historical experience and other factors, representing current situation and reasonable expected future events.

Critical accounting estimates and judgements

The Company makes estimates and assumptions concerning future events. Resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of the assets and liabilities within the next financial year are discussed below.

Impairment losses on receivables

The Company reviews its receivables to assess impairment at least on a quarterly basis. In determining whether impairment loss should be recorded in the income statement, the Company makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of receivables before the decrease can be identified with an individual receivable in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of debtors, or national or local economic conditions that correlate with defaults on assets in the Company

Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. Then methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Notes

4 Corrections of previous periods

The Company adjusted the accounting policy for multiple usage tare. The adjustments made were related to the previous periods; therefore, the Company has adjusted retained earnings as of 31 December 2004 and 31 December 2005. The related impact of these corrections of accounting policy on the result, shareholders' equity and total assets as of 1 January 2006 amounted to LTL 1,482,159.

Notes

5 Segment reporting

The Company is engaged in production and distribution of alcoholic beverages, rectified and denaturised alcohol, which are three identifiable business segments of the Company.

Results by business segments for the 9 months of 2007:

In LTL	Alcoholic beverages	Rectified alcohol	Denaturised alcohol	Not allocated	Total
Revenue	40,540,533	1,308,526	65,727	1,414,858	43,329,644
Segment result	20,409,022	294,854	28,078	372,686	21,104,640
Operating expenses					(20,206,850)
Other activities, net					96,220
Result from operating activities					994,010
Net financing costs					(646,445)
Result before tax					347,565
Income tax expenses					(87,675)
Net result					259,890
Segment assets					73,487,100
Total liabilities					37,661,697
Capital expenditure					2,547,922
Depreciation and amortisation					2,497,752

Notes

5 Segment reporting (cont'd)

Results by business segments for the 9 months of 2006:

In LTL	Alcoholic beverages	Rectified alcohol	Denaturised alcohol	Not allocated	Total
Revenue	42,545,234	701,908	71,895		43,319,037
Segment result	22,736,726	207,499	31,633		22,975,858
Operating expenses					(18,479,079)
Other activities, net					180,232
Result form operating activities					4,677,011
Net financing costs					(479,472)
Result before tax					4,197,539
Income tax expenses					(486,622)
Net result					3,710,917
Segment assets					63,194,218
Total liabilities					27,673,200
Capital expenditure					2,357,859
Depreciation and amortisation					2,159,947

Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment, and intangible assets.

The Company operates in two geographical segments – foreign and local markets. These segments are distinguished by the geographical location of its customers. Major sales of the Company are in the Lithuanian market. Sales to foreign market amounted to LTL 870 thousand in the 9 months of 2007 (LTL 428 thousand in the 9 months of 2006).

Notes

In LTL	9 months 2007	9 months 2006
6 Sales and distribution expenses		
Advertising expenses	6,325,074	5,601,172
Marketing expenses	3,458,788	4,026,490
Salaries and social security	673,575	516,003
Transportation expenses	453,709	419,516
Market research expenses	288,965	108,848
Packaging expenses	75,585	74,106
Other	66,137	40,488
Total sales and distribution expenses	11,341,833	10,786,623

Advertising expenses include advertising through media, advertising in the supermarkets, restaurants, cafes and bars, and other advertising expenses.

In LTL	9 months 2007	9 months 2006
7 Administrative expenses		
Salaries and social security	3,428,271	2,777,848
Repairs and maintenance	1,014,089	971,873
Amortisation of intangible assets	782,949	793,979
Operating and other taxes	1,075,042	758,520
Depreciation of property, plant and equipment	582,071	450,191
Consulting and training expenses	282,105	316,450
Maintenance of cargo vehicles	273,446	186,517
Sponsorship and other	152,659	219,870
Security expenses	218,018	193,845
Impairment of construction in progress	(31,352)	135,765
Communications and IT maintenance expenses	115,667	124,220
Utilities	130,429	120,610
Representation expenses	194,315	78,233
Impairment of inventories	(3)	(40,092)
Other	647,311	604,627
Total administrative expenses	8,865,017	7,692,456

Notes

In LTL	9 months 2007	9 months 2006
8 Personnel expenses		
Wages and salaries	4,538,561	3,770,336
Social security contributions	1,418,013	1,172,371
Total personnel expenses	5,956,574	4,942,707

Personnel expenses for 9 months of 2007 and 9 months of 2006 include change in accrued vacation compensations.

Personnel expenses for 9 months of 2007 include wages and salaries for the management in the amount of LTL 461 thousand (LTL 284 thousand for 9 months 2006).

As of 30 September 2007, 228 employees were working in the Company (as of 30 September 2006, 236 employees).

In LTL	9 months 2007	9 months 2006
9 Other income and expenses		
Sales of materials and spare parts	221,207	359,893
Lease of premises	62,828	56,261
Other income	26,605	32,966
Total other income	310,640	449,120
Cost of sales of materials and spare parts	187,527	260,017
Other expenses	26,893	8,871
Total other expenses	214,420	268,888
Other operating income and expenses, net	96,220	180,232

Notes

In LTL	9 months 2007	9 months 2006
10 Financial income and expenses		
Interest income	14,896	86,332
Foreign exchange income	0	
Other income	131	
Total financial income	<u>15,027</u>	<u>86,332</u>
Interest on loans and lease liabilities	660,365	556,454
Foreign exchange loss	1,054	9,350
Other	53	
Total financial expenses	<u>661,472</u>	<u>565,804</u>
Financial income and expenses, net	<u>(646,445)</u>	<u>(479,472)</u>
In LTL	9 months 2007	9 months 2006
11 Corporate income tax expenses		
Current tax	12,514	436,011
Change in deferred income tax	75,161	50,611
Total income tax expenses	<u>87,675</u>	<u>486,622</u>

The reconciliation of the effective tax rate is as follows:

In LTL	9 months 2007		9 months 2006	
Profit before tax		<u>347,565</u>		<u>4,197,539</u>
Income tax using the effective tax rate	18.0%	62,562	19.0%	797,532
Written-off multiple usage tare			(6.4%)	(270,184)
Charity expenses	2.6%	8,974	(0.9%)	(36,636)
Other non-taxable income	(0.1%)	(474)	(0.0%)	(143)
Written-off inventories			0.0%	257
Fines paid	0.5%	1,900	0.0%	323
Non-deductible representation expenses	2.5%	8,550	0.1%	5,117
Non-deductible value added tax	1.7%	5,735	0.0%	610
Other non-deductible expenses	4.4%	15,461	0.1%	3,357
Effect of change in tax rate	(4.3%)	<u>(15,033)</u>	(0.3%)	<u>(13,611)</u>
	<u>25.2%</u>	<u>87,675</u>	<u>11.6%</u>	<u>486,622</u>

Notes

12 Deferred tax	9 months 2007		9 months 2006	
	Temporary differences	Deferred tax (15%)	Temporary differences	Deferred Tax (15%)
In LTL				
Valuation allowances	2,478,826	371,824	2,877,549	431,632
Accrued expenses	142,529	21,379	104,945	15,742
Total deferred tax assets		393,203		447,374
Difference in depreciation of property, plant and equipment	(3,423,489)	(513,523)	(3,595,217)	(539,283)
Carrying value of non-current assets that are subject to investment relief	(1,070,411)	(160,562)	(1,379,270)	(206,890)
Difference in amortisation of intangible assets	(1,909,554)	(286,433)	(818,380)	(122,757)
Total deferred tax liability		(960,518)		(868,930)
Net deferred tax		(567,315)		(421,556)

The current profit tax rate for the period ended 30 September 2007 is 15%. According to the amended Lithuanian tax legislation, for the taxable periods starting 1 January 2006 to 31 December 2007 companies' profits subject to corporate income tax will be levied by additional social tax at a rate of 4% during 2006 and at a rate of 3% during 2007. The social tax is imposed in addition to the corporate income tax of 15%. The deferred taxes as of 30 September 2007 and as of 30 September 2006 do not take into account the additional social tax imposed on taxable profits because it was considered to be immaterial.

The movement of deferred income tax is as follows:

In LTL	9 months 2007	9 months 2006
Deferred income tax asset (liability) as of 1 January	(492,154)	(370,945)
Change in deferred income tax	(75,161)	(50,611)
Deferred income tax liability as of 30 September	(567,315)	(421,556)
In LTL	9 months 2007	9 months 2006
13 Current tax liabilities		
Net income tax asset (liability) as of 1 January	(259,481)	(21,910)
Income tax for the period	(12,514)	(436,011)
Income tax paid	101,666	43,458
Net income tax liability as of 30 September	(170,329)	(414,463)

Notes

14 Property, plant and equipment

In LTL	Land and buildings	Machinery and equipment	Vehicles and other assets	Other equipment	Construction in progress	Other tangible assets	Total
Cost as of 1 January 2006	14,631,287	12,290,048	1,189,788	2,307,168	3,627,264	20,662	34,066,217
Additions	109,068	1,957,728	160,221	107,943	0	4,392	2,339,352
Disposals	0	(78,336)	(262,154)	(10,158)	(3,843)	0	(354,491)
Reclassifications	0	9,912	10,000	750		(20,662)	0
Transfer from inventories	0	0	0	0	0	0	0
Cost as of 30 September 2006	14,740,355	14,179,352	1,097,855	2,405,703	3,623,421	4,392	36,051,078
Accumulated depreciation as of 1 January 2006	5,495,195	7,962,388	897,088	1,609,742	362,040	0	16,326,453
Depreciation for the year	405,762	747,712	50,627	161,867	0	0	1,365,968
Impairment loss	0	0	0	0	135,765	0	135,765
Disposals	0	(65,289)	(262,149)	(10,100)	0	0	(337,538)
Reclassifications	0	0	0	0	0	0	0
Accumulated depreciation as of 30 September 2006	5,900,957	8,644,811	685,566	1,761,509	497,805	0	17,490,648
Net book value as of 30 September 2006	8,839,398	5,534,541	412,289	644,194	3,125,616	4,392	18,560,430
Cost as of 1 January 2007	14,837,599	14,326,427	1,207,609	2,387,212	3,635,421	131,014	36,525,282
Additions	346,338	1,438,521	187,974	160,152	232,623	87,249	2,452,857
Disposals	0	(50,840)	(5,500)	(1,396)	0	0	(57,736)
Reclassifications	1,175,505	75,441	0	5,000	(1,124,932)	(131,014)	0
Cost as of 30 September 2007	16,359,442	15,789,549	1,390,083	2,550,968	2,743,112	87,249	38,920,403
Accumulated depreciation as of 1 January 2007	5,898,769	8,901,575	654,852	1,704,832	543,060	0	17,703,088
Depreciation for 9 months	454,534	968,425	101,938	189,906	0	0	1,714,803
Impairment loss	0	0	0	0	(31,352)	0	(31,352)
Disposals	0	(50,837)	(4,683)	(1,393)	0	0	(56,913)
Accumulated depreciation as of 30 September 2007	6,353,303	9,819,163	752,107	1,893,345	511,708	0	19,329,626
Net book value as of 30 September 2007	10,006,139	5,970,386	637,976	657,623	2,231,404	87,249	19,590,777

Construction in progress is related to the construction of premises for the production of soft drinks, which was suspended in 1994 because of the change of the Company's strategic plans. The related impairment loss is recognised on the basis of quarterly checks of the impairment.

Notes

14 Property, plant and equipment (cont'd)

Depreciation has been allocated as follows:

In LTL	30/09/2007	31/12/2006
Cost of sales	988,642	1,193,172
Cost of finished production	125,622	84,527
Administrative and other expenses	600,539	600,940
Total	1,714,803	1,878,639

15 Non-current intangible assets

In LTL	Patents, licences	Software	Other	Total
Cost as of 1 January 2006	236,875	532,562	18,913,672	19,683,109
Additions during 9 months	0	18,507	0	18,507
Disposals	0	0	0	0
Cost as of 30 September 2006	236,875	551,069	18,913,672	19,701,616
Accumulated amortisation as of 1 January 2006	199,204	379,356	1,260,911	1,839,471
Amortisation for 9 months	13,538	71,178	709,263	793,979
Disposals	0	0	0	0
Accumulated amortisation as of 30 September 2006	212,742	450,534	1,970,174	2,633,450
Net book value as of 30 September 2006	24,133	100,535	16,943,498	17,068,166
Cost as of 1 January 2007	214,515	447,889	18,913,672	19,576,076
Additions during 9 months	0	95,065	0	95,065
Disposals	0	0	0	0
Cost as of 30 September 2007	214,515	542,954	18,913,672	19,671,141
Accumulated amortisation as of 1 January 2007	194,768	335,919	2,206,595	2,737,282
Amortisation for 9 months	11,625	62,061	709,263	782,949
Disposals	0	0	0	0
Accumulated amortisation as of 30 September 2007	206,393	397,980	2,915,858	3,520,231
Net book value as of 30 September 2007	8,122	144,974	15,997,814	16,150,910

All amortisation expenses are included under operating expenses.

Notes

In LTL	30/09/2007	31/12/2006
16 Inventories		
Raw materials	7,468,501	5,934,478
Finished goods	1,337,311	969,727
Work in progress	60,846	47,923
Goods for resale	746,659	55,583
Total inventories before write-down allowance	9,613,317	7,007,711
Write-down allowance	(13,059)	(13,062)
Total inventories after write-down allowance	9,600,258	6,994,649
In LTL	30/09/2007	31/12/2006
17 Prepayments and deferred expenses		
Prepayments to suppliers	126,939	756,840
Deferred advertising expenses	1,072,036	657,880
Deferred insurance and subscription	86,559	163,988
Other	37,440	0
Total prepayments and deferred expenses	1,322,974	1,578,708
In LTL	30/09/2007	31/12/2006
18 Trade receivables		
Trade receivables	26,326,311	29,155,088
Impairment allowance for bad debts	(1,072,419)	(1,072,419)
Net trade receivables	25,253,892	28,082,669

Notes

18 Trade receivables (cont'd)

Change in impairment of receivables:

In LTL	30/09/2007	31/12/2006
Impairment allowance for bad debts as of 1 January	(1,072,419)	(1,418,178)
Reverse of impairment allowance for bad debts	0	345,759
Impairment allowance for bad debts at the end of the period	(1,072,419)	(1,072,419)

In LTL	30/09/2007	31/12/2006
19 Other receivables		
Prepayment to the Tax Inspectorate	172,481	172,481
Other receivables	90,577	35,334
Doubtful receivables	885,209	885,209
Total other receivables before write-down allowance	1,148,267	1,093,024
Write-down allowance	(885,209)	(885,209)
Total other receivables, net	263,058	207,815

The prepayment to the Tax Inspectorate is a guarantee for payment of excise tax on exported products amounting to LTL 172,481.

Change in impairment allowance of receivables was as follows:

In LTL	30/09/2007	31/12/2006
Impairment allowance for bad debts and other receivables as of 1 January	(885,209)	(4,515,209)
Reverse of impairment allowance for bad debts	0	3,630,000
Impairment allowance for bad debts and other receivables at the end of the period	(885,209)	(885,209)

Notes

In LTL	30/09/2007	31/12/2006
20 Cash and cash equivalents		
Cash at bank and in hand	394,351	384,747
Total cash and cash equivalents	394,351	384,747

As of 30 September 2007, current and future cash inflows to the accounts at the Lithuanian branch of bank AS UniCredit Bank are pledged to secure the bank loans (Note 27).

21 Capital and reserves

Share capital

The share capital is made of 24,408,431 ordinary shares with the nominal value of LTL 1 each and the total share capital is LTL 24,408,431, fully paid. The holders of the ordinary shares are entitled to one vote per share in the shareholders' meeting and are entitled to dividends as declared from time to time and to capital repayment in case of and a share of residual assets. One ordinary share gives a right to one vote at the shareholders' meeting.

Legal reserve

Legal reserve is compulsory reserve under Lithuanian legislation. Annual contributions of 5% of the retained earnings available for distribution are required until legal reserve and the share premium reach 10% of the authorised capital.

Notes

22 Earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to shareholders by weighted average number of ordinary shares in issue during the year.

	9 months 2007	9 months 2006
Number of shares	24,408,431	24,408,431
Net result for the period attributable to the equity holders, in LTL	259,890	3,710,917
Profit (loss) per share in LTL	0.011	0.152

The Company has no diluted potential shares or convertibles. The diluted earnings per share are the same as the basic earnings per share.

In LTL	30/09/2007	31/12/2006
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23 Interest bearing loans and borrowings

Non-current liabilities

Bank loans	8,511,152	11,064,498
Total non-current liabilities	8,511,152	11,064,498

Current liabilities

Bank loans	9,016,114	3,404,461
Financial lease liabilities	0	0
Total current liabilities	9,016,114	3,404,461
Grand total	17,527,266	14,468,959

Notes

23 Interest bearing loans and borrowings (cont'd)

Terms and repayment schedule:

In LTL	Total	Up to 1 year	1-2 years	2-5 years	Over 5 years
Overdraft of LTL 7,000,000 – variable at the rate of 1 month's Vilibor + 1.15%	5,611,653	5,611,653			
Loan of EUR 4,930,000 (LTL 17,022,304) – variable at the rate of 3 months' EUR LIBOR + 1.45%	11,915,613	3,404,461	3,404,461	5,106,691	0
Total	17,527,266	9,016,114	3,404,461	5,106,691	0

The Company has a loan and overdraft issued by AS UniCredit Bank, Lithuanian branch. As of 30 September 2007, the effective interest rates of the Company's borrowings are 6.2% and 6.4% p.a. accordingly. The fair value of the financial instruments does not differ materially from their carrying amounts as of 30 September 2007.

In order to secure the bank loans, the Company has pledged tangible and intangible non-current assets, inventories, cash and cash inflows to the bank accounts and trade receivables. For further comments refer to Note 27.

In LTL	30/09/2007	31/12/2006
24 Other payables		
Payable excise tax	7,363,897	11,243,599
Payable VAT	2,051,783	3,208,273
Vacation reserve	600,479	640,103
Taxes payable	87,991	235,679
Accrued expenses	60,996	118,291
Other payables	860,915	307,478
Total other payables	11,026,061	15,753,423

Notes

25 Financial instruments

Exposure to credit, liquidity, interest rate and currency exchange risks arises from operational, financing and investing activities of the Company.

Credit risk

Management has a credit policy in place, and the exposure to credit risk is monitored on an ongoing basis.

Liquidity risk

The Company's policy is to maintain sufficient cash and cash equivalents or have available funding through an adequate amount of committed credit facilities.

Interest rate risk

The Company's borrowings are subject to fixed and variable interest rates related to EURIBOR and VILIBOR.

As of 30 September 2007, the Company did not use any financial instruments to hedge its exposure to the cash flow risk related to debt instruments with variable interest rates or price risk related to debt instruments with fixed interest rates.

Foreign exchange risk

The functional currency of the Company is Litas (LTL). The Company faces foreign currency risk on purchases and borrowings that are denominated in currencies other than Litas and Euro. The risk related to the transactions in EUR is considered to be insignificant as the Lithuanian Litas is pegged to Euro at a fixed rate. The Company does not have any material exposure in other foreign currencies as of 30 September 2007.

Notes

26 Related party transactions

Related parties of the Company are:

- parties that control, is controlled by or is under common control with the Company;
- parties that can have material impact on the activities of the Company;
- parties that are management members of the company or its parent company;
- close members of the family of the aforesaid persons;
- companies that are under control or material impact of the aforesaid persons.

Parent company and ultimate parent company are as follows:

Company	Relationship
Sobieski Sp. Z.o.o.	Parent company
Belvedere S.A.	Ultimate parent company

Other major related parties are as follows:

Company	Relationship
UAB Belvedere Prekyba	Belvedere group company
Sobieski Destylarnia S.A.	Belvedere group company
Vinimpex PLC	Belvedere group company
UAB Belvedere Baltic	Belvedere group company
Fabryka Wodek Polmos Lancut	Belvedere group company
Gemalo	Belvedere group company
SP Vuador OOO	Belvedere group company
Ićupkp Galiart Belvedere S.A.	Belvedere group company
PHP Wieslav Wawrzyniak	Belvedere group company
Chais Beaucairois SAS	Belvedere group company
Darius Žaromskis	Shareholder

Sales to and purchases from related parties during the reporting periods ended 30 September 2007 and 30 September 2006 are as follows:

Company	Type of transaction	9 months 2007	9 months 2006
Purchases from:			
Belvedere group companies	Purchase of services	2,914,372	4,072,365
Belvedere group companies	Purchase of raw materials	601,931	3,220,555
Shareholder	Purchase of services	142,200	142,200
Parent company	Purchase of inventories	0	345
Ultimate parent company	Purchase of inventories	0	0
Total purchases		3,658,503	7,435,465

Notes

26 Related party transactions (cont'd)

Company	Type of transaction	9 months 2007	9 months 2006
Sales:			
Sales to:			
	Sales of production including excise tax	80,129,836	83,460,151
Belvedere group companies	Sales of production including excise tax	218,804	276,139
Parent company	Sales of services	579,106	55,277
Belvedere group companies	Other operating income		
Parent company	Sales of production including excise		
Ultimate parent company			
Total sales		<u>80,927,746</u>	<u>83,791,567</u>
Excise tax		<u>53,905,508</u>	<u>57,057,904</u>
Total sales net of excise tax		<u>27,022,238</u>	<u>26,733,663</u>

Balances outstanding with identified related parties at the end of the reporting period:

Company	30/09/2007	31/12/2006
Trade receivables		
From Belvedere group companies	15,544,331	14,337,477
From parent company	404,440	185,635
From ultimate parent company	0	0
Total trade receivables	<u>15,948,771</u>	<u>14,523,112</u>
Trade payables		
To Belvedere group companies	1,351,554	3,536,059
Total trade payables	<u>1,351,554</u>	<u>3,536,059</u>

Remuneration to the Company's management is enclosed in Note 8 to the Financial Statements.

All outstanding balances with these related parties are priced on arm's length basis.

Notes

27 Off-balance and other liabilities

As a security for the loan and overdraft facilities from Bayerische Hypo-und Vereinsbank AG, Vilnius branch, the following assets have been pledged by the Company:

In thou. LTL	<u>30/09/2007</u>	<u>31/12/2006</u>
Carrying amount of pledged buildings and structures	8,544	10,598
Carrying amount of pledged machinery and equipment	0	1,997
Carrying amount of pledged trademarks	15,998	16,707
Carrying amount of pledged inventories	9,600	6,995
Cash pledged to AS UniCredit Bank, Lithuanian branch	2	350

Additionally, as of 30 September 2007, the Company has pledged trade receivables from UAB Belvedere Prekyba, UAB Aibės Logistika and UAB Palink. Trade receivables from these trade debtors amounted to LTL 20,272, thou as of 30 September 2007.

As of 30 September 2007 cash in banks and cash inflows to the accounts of AS UniCredit Bank Lithuanian branch were pledged to secure the bank loan and overdraft.

As of 30 September 2007 AS UniCredit Bank, Lithuanian branch, had issued one guarantee on behalf of AB Vilniaus Degtinė to the Customs for payment of import VAT and other related charges in the amount of LTL 90 thousand.

On 30 September 2007 the Company issued a commitment to Tax Inspectorate to execute tax liabilities arising in relation to the storage and transportation of goods subject to excise tax. The commitment amounts to LTL 7,950 thousand and is valid until 30 September 2008.

28 Legal claims

The Company is not involved into any litigation as a defendant.

29 Fair value of financial instruments

Principal financial instruments of the Company not carried at fair value are trade and other receivables, trade and other payables as well as short-term borrowings.

Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

Carrying amount of trade receivables other financial property, payables and short-term credit lines is close to their fair value. The settlement period with suppliers is from 10 to 60 days, and credit term of purchasers is from 15 to 45 days. Advance payments are required from the customers that are not regular.