

# **Corporate Communications**

Amsterdam, 10 September 2015

# William Connelly to host ING Benelux Conference

William Connelly, ING's Global Head of Commercial Banking, addresses international analysts and investors at the ING Benelux Conference in London today. He elaborates on the solid performance of ING's Commercial Bank that contributed 42% to ING Bank's 2015 first half year's profit on the back of a consistent strategy and a strong client franchise.

William Connelly explains how ING's Think Forward strategy is translated into the Commercial Bank. In this context he will elaborate on the ongoing transformation programme that focuses on delivering a digital experience to ING's corporate clients, including the launch of the digital 'Inside Business' platform, a new service model and increased standardisation to deliver seamless service to clients.

He also talks about ING Commercial Banking's well diversified lending portfolio and discuss several business segments including Industry Lending and Transaction Services. ING's Industry Lending business combines specialist knowledge of industries like International Trade and Export, Energy, Transport, Infrastructure and Real Estate, and strong risk management capabilities with on the ground presence and a large international network to support local and global clients. William Connelly also provides information on ING's investments in Transaction Services, including innovations focused at offering a simplified and harmonised way of working for ING's Payments Services' clients and the investments in Working Capital Solutions.

The full presentation by William Connelly can be viewed/downloaded via ING's corporate website www.ing.com/presentations or via http://www.slideshare.net/ING.

# Note for editors

For further information on ING, please visit www.ing.com. Frequent news updates can be found in the Newsroom or via the @ING news twitter feed. Photos of ING operations, buildings and its executives are available for download at Flickr. Video is available on YouTube. Footage (B-roll) of ING is available via videobankonline.com, or can be requested by emailing info@videobankonline.com. ING presentations are available at SlideShare.

For convenient access to the latest financial information and press releases both online and offline, download the ING Group Investor Relations and Media app for iOs on the Apple Store or for Android on Google Play.

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#### **ING Profile**

ING is a global financial institution with a strong European base, offering banking services through its operating company ING Bank and holding a significant stake in the listed insurer NN Group NV. The purpose of ING Bank is empowering people to stay a step ahead in life and in business. ING Bank's more than 52,000 employees offer retail and commercial banking services to customers in over 40 countries.

ING Group shares are listed (in the form of depositary receipts) on the exchanges of Amsterdam (INGA NA, ING.AS), Brussels and on the New York

Sustainability forms an integral part of ING's corporate strategy, which is evidenced by ING Group shares being included in the FTSE4Good index and in the Dow Jones Sustainability Index (Europe and World) where ING is the industry leader in the diversified financials group.

# Important legal information

Certain of the statements contained in this document are not historical facts, including, without limitation, certain statements made of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such



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The price of shares and the income from them may go down as well as up and investors may not get back the full amount invested on disposal of the shares. Past performance is no guide to future performance and persons who require advice should consult an independent financial adviser.

The Placing Shares to be offered pursuant to the Placing will not be admitted to trading on any stock exchange other than to Euronext Amsterdam. Neither the content of the Company's website nor any website accessible by hyperlinks on ING Group's website is incorporated in, or forms part of, this announcement.