

## HiQ INCREASES PROFIT WITH 30 PER CENT

Net sales for the period January – September 2015 total SEK 1,098.9 (989.6) million. Operating profit (EBIT) for the first nine months increases to SEK 128.3 (99.0) million, which is equivalent to a margin of 11.7 (10.0) per cent. Liquid assets total SEK 153.2 million. In the third quarter of the year, net sales increase to SEK 316.6 (294.9) million. The operating profit (EBIT) is SEK 38.7 (32.7) million, a margin of 12.2 per cent.

“We grow with 11 per cent and increase our profit with 30 per cent during the first nine months of the year. With the best employees in the business and strong finances we have a continued strong position in the market. We will continue being the company that delivers results while we have fun at work, together with our clients,” says Lars Stugemo, President and CEO of HiQ.

Thanks to HiQ’s extensive offer, the company works at all levels in their clients’ organisations - with IT and R&D as well as on the marketing and business development side. HiQ is increasingly winning assignments in competition with agencies and other players that HiQ hasn’t competed with before. Assignments in which HiQ creates user friendly, digital solutions that help the clients to reach out and work in simpler ways. During the quarter, HiQ is for example named new web and mobile partner to Mölnlycke Health Care. The quarter also sees the launch of Kungälv municipality’s new communication platform - developed by HiQ with the aim to simplify and improve.

“The digital development has only just begun, and the potential to simplify people’s lives and create a better world is enormous. Many companies see the possibilities with digitalisation and need a partner to go from idea to reality. HiQ is that partner. We have the know-how and experience within all elements – technology, people and business – and our offer is more relevant than ever,” Lars Stugemo concludes.

HiQ’s President and CEO, Lars Stugemo, presents the report today, Thursday 22 October at 09:00 CET, at HiQ’s head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from [www.hiq.se](http://www.hiq.se)

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*HiQ helps to make the world a better place by making people’s lives simpler. We are the perfect partner for everyone eager to achieve results that make a difference in a digital world. Founded in 1995 HiQ currently has 1,400 specialists in four countries and is listed on the Nasdaq Stockholm MidCap list. For more information and inspiration, please visit [www.hiq.se](http://www.hiq.se)*