# A/S SAF Tehnika Consolidated Financial Statements

for the year ended 30 June 2015

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# Information on the Parent Company

Name of the Company	A/S SAF Tehnika
Legal status of the company	Joint Stock Company
Number, place and date of registration	40003474109 Riga, Latvia, 27 December 1999 Registered with the Commercial Register on 10 March 2004
Address	Ganību dambis 24a Riga, LV-1005 Latvia
Names of shareholders	Didzis Liepkalns (17.05%) Andrejs Grišāns (10.03%) Normunds Bergs (9.74%) Juris Ziema (8.71%) Vents Lācars (6.08%) Koka Zirgs SIA (5.27%) Other shareholders (43.12%)
Names of the Council members, their positions	Vents Lācars – Chairman of the Council Juris Ziema – Member of the Council Andrejs Grišāns – Member of the Council Ivars Šenbergs – Member of the Council Aivis Olšteins – Member of the Council
Names of the Board members, their positions	Normunds Bergs – Chairman of the Board Didzis Liepkalns – Member of the Board Aira Loite – Member of the Board (until 11.06.2015) Zane Jozepa – Member of the Board (from 11.06.2015) Jānis Bergs – Member of the Board (from 29.04.2015)
Reporting period	1 July 2014 – 30 June 2015
Previous reporting year	01 July 2013 – 30 June 2014
Subsidiaries	100% - SAF North America LLC 3250 Quentin Street, Unit 128 Aurora, Colorado 80011, USA
	100% - SAF Services LLC (joint venture until April 2015 – 50%) 10500 E.54 <sup>th</sup> Avenue, Unit D Denver, Colorado 80239, USA
Auditors and address	KPMG Baltics SIA License No. 55 Vesetas iela 7 Riga, LV-1013 Latvia
	Armine Movsisjana Sworn Auditor Certificate No. 178

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#### Management Report

#### Line of business

SAF Tehnika (hereinafter – the Group) is the developer, producer and distributor of digital microwave transmission equipment. The Group provides comprehensive and cost effective wireless broadband connectivity solutions for digital voice and data transmissions to fixed and mobile network operators and providers of data transmission services in public and private sectors as an alternative to cable networks.

The Group's net turnover in the financial year 2014/ 2015 was EUR 12.85 million, which is EUR 827 thousand or 6.9% more than in the previous financial year 2013/ 2014. During the reporting year the Group worked on assessing and identifying the needs of specific customers by developing a niche product offering. Additional revenue was drawn from the development of specific customer required functionality for SAF Tehnika products and from technical consultations provided for network planning and construction. There is a clearly growing demand for radio systems, which ensure increased speed of data transmission and which can be developed or renewed in order to increase their data transmission capacity. Such demand trends increasingly determine the direction of development both for SAF Tehnika and the market in general.

In comparison to the previous financial year, the turnover of European and CIS region had increased by 9%. Sales in the Americas, which includes North, South and Central America, constituted 50% of annual turnover. In comparison to the previous year it was a 21% increase. A notable contribution to the Company's product marketing in the USA and Canada was made by its USA subsidiary SAF North America. As the demand for the products of SAF Tehnika is increasing on the North American market, on 1 October 2014 sales to the North American customers were commenced through a subsidiary (until that date the subsidiary provided warehouse and logistics services, while sales were provided by the parent company throughout the world). Increase in sales in the American, European and CIS markets compensated the 34% decrease in sales in Asia, Middle East and Africa, where the competition in the wireless data transmission equipment market is still tough.

Export accounts for 97.26% of the turnover and constituted EUR 12.5 million. In the reporting period the Group's products were exported to 89 countries worldwide.

To promote the recognition of SAF brand, to introduce the existing and potential customers with SAF products and solutions, the Group continued an active participation in the most significant industry exhibitions in Europe, America and Africa. Particular attention was paid to *Spectrum Compact* product line, as well as the latest product developed by the Group – the world's first pocket size microwave signal generator – a device which is necessary to install and test antennas, to test visibility and analyse various microwave systems and perform measurements.

The Group's export activities were supported by the Investment and Development Agency of Latvia that in cooperation with European Regional Development Fund co-financed participation in some of the industry exhibitions.

In the reporting period, the highest demand existed for CFIP products, of which *Lumina, Integra, FreeMile* and *Marathon* were the best selling items. The latest products - *Spectrum Compact* product series - measuring equipment for data transmission network engineers were of a growing demand.

During the reporting year SAF Tehnika purchased the remaining 50% shares of SAF Services, thus becoming the sole owner of SAF Services. In the future the Group plans on using SAF Services to market other new products of SAF Tehnika in the North American market.

The Group's net cash flow as at the year-end amounted to EUR 4.32 million. The Group has reserved part of the free cash funds in the amount of EUR 1.89 million for short-term investments. The Group's net cash flows for the 12 months of the financial year amounted to EUR 238 thousand.

During the reporting year the Group invested EUR 445 thousand to purchase IT infrastructure, production and development equipment, software and licences, as well as to certify products.

The Group's financial result for the reporting year 2014/2015 was a profit of EUR 1 279 thousand.

#### Management Report (continued)

#### Research and development

In a long term, the Group's precondition and key to success is its ability to constantly develop its products. In the reporting year, development of the INTEGRA product line was continued by expanding the offer in various frequency bands, and solutions were found to improve functionality and quality indicators and to reduce manufacturing costs. Understanding the customers' wish to reduce the time and money spent on installation of data transmission equipment, and identifying the lack of easily-usable auxiliary equipment in the market, the Group continued working on the development of new versions of the spectrum analyzer *Spectrum Compact*. Also, development of new products is underway. In the reporting period, the Group's product development efforts were co-funded by LEO Pētījumu centrs in the amount of EUR 404 thousand.

#### Outlook for the future

SAF Tehnika is a Company that has been able to gain long-term experience and knowledge in microwave radio. In response to customer demands, the Company is able to provide excellent quality products to a wide range market, and successfully develop niche solutions. The Group is financially stable and able to function in the current economic conditions. The Group's task is to continue to develop next generation data transmission equipment, focusing on advancement of functionality, reduction of production costs, customer satisfaction, efficient production and improving of internal processes. The objective is to stabilize sales to achieve positive net results in the long term.

The Group remains financially stable and has a positive outlook for the next financial year; however the Board of the parent company refrains from making any announcements on future sales and financial results.

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015

#### STATEMENT OF THE BOARD'S RESPONSIBILITIES

The Board of SAF Tehnika A/S (hereinafter – the Parent company) is responsible for preparing the consolidated financial statements of the Company and its subsidiaries (hereinafter – Group).

The financial statements set out on pages 9 to 42 are prepared in accordance with the source documents and present fairly the Group consolidated financial position as at 30 June 2015 and the results of its consolidated financial performance and cash flows for the year then ended.

The above mentioned financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the European Union on a going concern basis. Appropriate accounting policies have been applied on a consistent basis. Prudent and reasonable judgments and estimates have been made by the Board in the preparation of the financial statements.

The Board of SAF Tehnika A/S is responsible for the maintenance of proper accounting records, the safeguarding of the Group's assets and the prevention and detection of fraud and other irregularities in the Group. The Board is also responsible for compliance with requirements of normative acts of the countries where Group companies operate (Latvia and United States of America).

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015



**KPMG Baltics SIA** Vesetas iela 7 Riga LV 1013 Latvia Phone +371 670 380 00 Fax +371 670 380 02 Internet: www.kpmg.lv

# **Independent Auditors' Report**

# To the shareholders of A/S "SAF Tehnika"

## **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of A/S "SAF Tehnika" and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 30 June 2015, the consolidated statements of profit and loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 9 to 42.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal controls as management determines are necessary to enable the preparation of these financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether these financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of these financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the Group's preparation and fair presentation of these financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by the Group management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



### Opinion

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the A/S "SAF Tehnika" and its subsidiaries as at 30 June 2015, and of its consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

## **Report on Other Legal and Regulatory Requirements**

In addition, our responsibility is to assess whether the accounting information included in the Consolidated Management Report, as set out on pages 4 to 5, the preparation of which is the responsibility of management, is consistent with the consolidated financial statements. Our work with respect to the Consolidated Management Report was limited to the aforementioned scope and did not include a review of any information other than drawn from the consolidated financial statements of the entity. In our opinion, the Consolidated Management Report is consistent with the consolidated financial statements are the entity.

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Armine Movsisjana Member of the Board Sworn Auditor Certificate No 178 Riga, Latvia 29 October 2015

## **Consolidated Statement of Financial Position**

Consolidated Statement of Financial Position		30 June	
	Note	2015	2014
		EUR	EUR
ASSETS			
Long-term investments	c	617 002	E00 646
Fixed assets Intangible assets	6 6	617 003 186 092	533 616 208 171
Equity-accounted investees	29	100 092	13 910
Investments in other companies	20	2 148	1 188
Long-term trade receivables	8	18 303	53 526
Deferred tax asset	12	78 266	98 684
Total long term investments		901 812	909 095
Current assets			
Stock	7	4 674 525	4 498 753
Corporate income tax	25	118	69 194
Trade receivables	8	1 427 011	1 934 515
Other receivables	9	348 047	261 620
Prepaid expenses		81 286	109 354
Loans	28	-	180 581
Deposits with banks	10	1 893 735	-
Cash and cash equivalents	11	4 320 293	4 082 555
Total current assets		12 745 015	11 136 572
Total assets		13 646 827	12 045 667
SHAREHOLDERS' EQUITY			
Share capital	13	4 158 252	4 226 185
Share premium		2 851 725	2 851 725
Other reserves		8 530	-
Translation reserve		9 236	(562)
Retained earnings		4 412 396	3 252 648
Total shareholders' equity		11 440 139	10 329 996
LIABILITIES			
Current liabilities			
Trade and other payables	14	719 442	903 846
Provisions	14	18 211	14 643
Other liabilities	14	1 065 320	684 991
Corporate income tax	25	142 720	-
Loans	15	8 375	6 781
Deferred income	16	252 620	105 410
Total liabilities		2 206 688	1 715 671
Total equity and liabilities		13 646 827	12 045 667

The accompanying notes on pages 14 to 42 form an integral part of these consolidated financial statements.

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015

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# Consolidated Statement of Profit or Loss and Other Comprehensive Income

		For the year e June	
	Note	2015 EUR	2014 EUR
Net sales	17	12 852 646	12 025 751
Cost of goods sold	18	(8 828 541)	(8 877 754)
Gross profit		4 024 105	3 147 997
Sales and marketing expenses	19	(2 294 952)	(2 357 373)
Administrative expenses	20	(1 086 890)	(816 473)
Profit/(loss) from operating activities		642 263	(25 849)
Other income	21	483 486	330 149
Financial income	22	383 244	19 411
Financial expenses	23	(56)	(144 777)
Net financial income/(expenses)		383 188	(125 366)
Share of loss of equity-accounted investees, net of tax			
		(31 184)	(27 375)
Profit before tax		1 477 753	151 559
Corporate income tax	24	(199 198)	(24 510)
Profit of the reporting year		1 278 555	127 049
Other comprehensive income Foreign currency recalculation differences for foreign			
operations		9 798	(512)
Total comprehensive income		1 288 353	126 537
Profit attributable to:			
Shareholders of the Parent		1 278 555	127 049
Total comprehensive income attributable to: Shareholders of the Parent		1 288 353	126 537
Profit per share attributable to the shareholders of the – basic and diluted earnings per share	Company 26	(EUR per share) 0.430	0.043

The accompanying notes on pages 14 to 42 form an integral part of these consolidated financial statements.

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015

# **Consolidated Statement of Changes in the Shareholders' Equity**

	Share capital EUR	Share premium EUR	Other reserves EUR	Foreign currency revaluatio n reserve EUR	Retained earnings EUR	Total EUR
Balance as at 30 June 2013	4 226 185	2 851 725	-	(50)	3 125 599	10 203 459
Transactions with owners of the Parent Company, recognised in Equity	-	-	-	-	-	-
Total comprehensive				<i>(</i> <b>–</b> , , , ,		
income	-	-	-	(512)	127 049	126 537
Profit for the reporting year Other comprehensive	-	-	-	-	127 049	127 049
income	-	-	-	(512)	-	(512)
Balance as at 30 June 2014	4 226 185	2 851 725	-	(562)	3 252 648	10 329 996
Transactions with owners of the Parent Company,						
recognised in Equity	(67 933)	-	8 530	-	(118 807)	(178 210)
Dividends for 2013/2014	-	-	-	-	(118 807)	(118 807)
Denomination of shares Total comprehensive	(67 933)	-	8 530	-	-	(59 403)
income	-	-	-	9 798	1 278 555	1 288 353
Profit of the reporting year Other comprehensive	-	-	-	-	1 278 555	1 278 555
income	-	-	-	9 798	-	9 798
Balance as at 30 June 2015	4 158 252	2 851 725	8 530	9 236	4 412 396	11 440 139

The accompanying notes on pages 14 to 42 form an integral part of these consolidated financial statements.

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015

# **Consolidated Statement of Cash Flows**

	Note	For the year of	
		June 2015	2014
		EUR	EUR
Profit/(loss) before taxes		1 477 753	151 559
Adjustments for:		14/1/00	101 000
- depreciation	6	305 267	331 796
- amortization	6	79 572	84 085
- changes in adjustments to stock	7	20 473	(147 159)
- changes in provisions for guarantees	14	3 568	(2 049)
- changes in provisions for unused vacations	14	27 009	3 179
- changes in provisions for bonuses	14	27 005	(71 144)
- changes in doubtful debt allowances	8	(38 112)	(24 707)
- interest income	22	(1 275)	(19 411)
- share of profit/ (loss) of equity-accounted investees, net		(12/3)	(13 411)
of income tax		31 184	27 375
- government grants	21	(432 130)	(297 609)
- (profit)/loss on disposal of fixed assets		(6 157)	6 005
- interest and similar expenses		<b>5</b> 6	-
Operating profit before changes in working capital		1 467 208	41 920
(Increase)/decrease of stock		(196 245)	(99 799)
(Increase)/decrease in receivables		<b>547 96</b> 7	932 636
Increase/(decrease) in payables		385 320	(142 796)
Cash flows generated by operating activities		2 204 250	731 961
Government grants	21	406 643	111 957
Interest payments		(56)	-
Corporate income tax paid	25	(36 178)	(69 194)
Net cash flows from operating activities		2 574 659	774 724
Cash flows from investing activities			
Purchase of fixed assets	6	(387 086)	(175 555)
Income from the disposal of fixed assets		7 467	48
Purchase of intangible assets	6	(57 493)	(86 168)
Interest income		1 856	24 345
Investments in other companies		(960)	-
Investment in equity-accounted investees		(17 274)	(26 905)
Loans repayment received		180 000	180 000
Net deposits received from placements with banks/ (placed			
with banks)		(1 893 735)	590 581
Net cash flows from investing activities		(2 167 225)	506 346

The accompanying notes on pages 14 to 42 form an integral part of these consolidated financial statements.

## Consolidated Statement of Cash Flows (continued)

	Note	For the year ended 30 June		
		2015 EUR	2014 EUR	
Cash flows used in financing activities				
Loans received / (repaid)		1 594	(7 300)	
Share capital paid as a result of denomination		(59 403)	-	
Dividends paid		(118 807)	-	
Net cash flows used in financing activities		(176 616)	(7 300)	
Result of fluctuations in the foreign exchange rates		6 920	(512)	
Net increase of cash and cash equivalents		237 738	1 273 258	
Cash and cash equivalents at the beginning of the year		4 082 555	2 809 297	
Cash and cash equivalents at the end of the year	11	4 320 293	4 082 555	

The accompanying notes on pages 14 to 42 form an integral part of these consolidated financial statements.

On behalf of the Board:

Normunds Bergs Chairman of the Board

Riga, 29 October 2015

# Notes to the Consolidated Financial Statements

## 1. General information

The core business activity of SAF Tehnika A/S (hereinafter – the Parent Company) and its subsidiaries (together hereinafter referred to as the Group) is the design, production and distribution of microwave radio data transmission equipment thus offering an alternative to cable channels. The Group offers products to mobile network operators, data service providers (such as Internet service providers and telecommunications companies), as well as state institutions and private companies.

Promotion of the Parent Company's products and services, marketing, market research, attraction of new clients and technical support in North America is provided by a 100% subsidiary SAF North America LLC. The said company is registered in the USA and operates in Aurora, Colorado.

In August 2012 another company began operations in North America - SAF Services LLC, in which the Company holds 50% shares (joint venture arrangement). The objective of establishing SAF Services LLC was to provide local clients with services connected with the creation, long-term maintenance and management of data transmission networks. The test network set up by SAF Services LLC using the equipment of SAF Tehnika AS was a success and the client recognised it to be compliant with the defined requirements but no cooperation agreement was signed and SAF Services LLC was unable to generate any income from its investments. Consequently, any further development of this business in the USA was suspended and the founder, STREAMNET OU, discontinued cooperation. In April 2015 the Company became the sole owner of SAF Services LLC.

The Parent Company is a public joint stock company incorporated under the laws of the Republic of Latvia. Its legal address is Ganību dambis 24a, Riga, LV-1005.

The shares of the Parent Company are listed on NASDAQ OMX Riga Stock Exchange, Latvia.

These consolidated financial statements (hereinafter – financial statements) were approved by the Parent company's Board on 29 October 2015. The financial statements will be presented for approval to the shareholders' meeting. The shareholders have the power to reject the financial statements prepared and issued by management and the right to request that new financial statements be issued.

## 2. Summary of accounting principles used

These consolidated financial statements are prepared using the accounting policies and valuation principles set out below. These policies have been applied consistently to all the years presented, unless otherwise stated.

The previous consolidated financial statements were prepared for the financial year ended 30 June 2014 and are available at the Company's headquarters on Ganību dambis 241, Riga, Republic of Latvia and at the Company's website: www.saftehnika.com.

## A Accounting principles

These financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the European Union. The financial statements have been prepared under the historical cost convention less impairment (including financial instruments available-for-sale as it is impracticable to determine their fair value).

## New Standards and Interpretations

Standards, amendments to standards and interpretations that for the first time are applicable to financial statements for year ended 30 June 2015:

## (i) 10. IFRS 10 "Consolidated financial statements" (2011)

10. IFRS 10 (2011) introduces a new control model that focuses on whether the Group has power over an investee, exposure or rights to variable returns from its involvement with the investee and ability to use its power to affect those returns.

In accordance with the transitional provisions of IFRS 10 (2011) the Group reviewed its control conclusions regarding its investments. The Group concluded that there were no changes in control assessment as a consequence of the new rules introduced by IFRS 10 (2011).

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## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### (ii) 11. IFRS 11 Joint Arrangements

In accordance with IFRS 11 a joint arrangement is a significant, however not the principal factor under which the type of a joint venture and its accounting is determined.

- The Company's interest is a joint operation, which is an arrangement in which the parties have rights to the assets and obligations for the liabilities, will be accounted for on the basis of the Company's interest in those assets and liabilities.
- The Company's interest in a joint venture, which is an arrangement in which the parties have rights to the net assets, will be equity-accounted.

As at 30 June 2015 the Group is not a party to any joint venture.

#### (iii) 12. IFRS 12 "Disclosure of interests in other entities"

12. IFRS summarize all requirements on disclosure of information regarding the company's investment in subsidiaries, joint structures, associates and unconsolidated structured companies. This standard does not have a material impact on the consolidated financial statements.

#### (iv) 21. IFRIC 21 Levies (effective for annual periods beginning on or after 17 June 2014).

The Interpretation provides guidance as to the identification of the obligating event giving rise to a liability, and to the timing of recognising a liability to pay a levy imposed by government. In accordance with the Interpretation, the obligating event is the activity that triggers the payment of that levy, as identified in the relevant legislation and as a consequence, the liability for paying the levy is recognised when this event occurs. The liability to pay a levy is recognised progressively if the obligating event occurs over a period of time. If the obligating event is the reaching of a minimum activity threshold, the corresponding liability is recognised when that minimum activity threshold is reached. The Interpretation sets out that an entity cannot have a constructive obligation to pay a levy that will be triggered by operating in a future period as a result of the entity being economically compelled to continue to operate in that future period. This interpretation does not have a material impact on the consolidated financial statements.

## (v) Other amendments to standards

The following amendments to standards with effective dates from 1 January 2014 did not have any impact on these consolidated financial statements:

- Amendments to IAS 32 on Offsetting Financial Assets and Financial Liabilities
- Amendments to IAS 36 on Recoverable Amount Disclosures for Non-Financial Assets
- Amendments to IAS 39 on Novation of Derivatives and Continuation of Hedge Accounting.

#### Consolidation

#### (a) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases. Subsidiary was established; therefore acquisition accounting was not applied.

#### (b) Investment in equity-accounted investees

Investment in equity-accounted investees was an investment in a joint venture, which became a subsidiary after the acquisition of shares during the reporting year. Joint venture is a structure over which the Group has joint control ensuring that the Group is entitled to net assets of this structure rather than has rights with regard to assets and obligations with regard to liabilities.

Investments in joint ventures are accounted for on equity basis. Investments are disclosed at cost including directly attributable transaction costs. The consolidated financial statements include the share of the Group in the profit or loss and other comprehensive income of joint venture until the joint control ends.

## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### **B** Consolidation (continued)

Subsidiaries and joint ventures controlled by the Parent company:

	Country of residence	Number of shares	Subsidiary and joint venture's equity		Subsidiary venture's loss	s (profit /
			30.06.2015 EUR	30.06.2014 EUR	2014/ 2015 EUR	2013/2014 EUR
SAF North	United					
America LLC	Stated of America	100%	70 508	19 966	46 136	7
	America	100%	70 506	19 900	40 130	/
SAF	United					
Services	Stated of	100% (30.06.2015)				
LLC	America	50% (30.06.2014)	722	1 150	(2 783)	(54 359)

In April 2015 the Company became the sole owner of SAF Services LLC. At the end of the reporting year SAF Services is a dormant entity.

The accounting policies of subsidiaries are changed when necessary in order to ensure consistency with those of the Group.

#### (c) Transactions eliminated on consolidation

Internal transactions, account balances and unrealized gains from transactions between the Group companies are eliminated. Unrealized gains are also eliminated unless objective evidence exists that the asset involved in the transaction has impaired. Unrealized gains arising from transactions with a joint venture are also eliminated.

#### C Foreign currency revaluation

#### (a) Functional and reporting currency

Items included in the financial statements of each structural unit are measured using the currency of the economic environment in which the structural unit operates ("the functional currency").

On 1 January 2014 the Republic of Latvia joined the euro-zone and the Latvian Lat which was the Group's functional currency, was replaced by the euro. As a result, the Group converted its financial accounting to euros as from 1 January 2014 and the financial statements for subsequent years will be prepared and presented in euros.

#### (b) Transactions and balances

All amounts in these consolidated financial statements are expressed in the Latvian official currency – euro (EUR). Transactions in foreign currencies are translated into euros at the reference exchange rate set by the European Central Bank as at the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at the reporting date exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement of the respective period.

All monetary asset and liability items were revalued to the functional currency of the Group according to the reference exchange rate of the European Central Bank on the reporting date. Non-monetary items of assets and liabilities are revalued to the functional currency of the Group in accordance with the reference exchange rate set by the European Central Bank on the transaction date.

	30.06.2015.	30.06.2014.
1 USD	1.118900	1.365800
1 GBP	0.711400	0.801500

## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### C Foreign currency revaluation (continued)

#### (c) Group companies

The results of operations and the financial position of the Group companies (none of which are operating in hyperinflation economics) that operate with functional currencies other than the reporting currency are translated to the reporting currency as follows:

(i) Assets and liabilities are converted according to exchange rate as at the date of statement of financial position;

(ii) Transactions of the statement of profit and loss and other comprehensive income are revalued according to exchange rate as at the date of transaction; and

(iii) All currency exchange differences are recognized as a separate item of equity.

## D Fixed assets

Fixed assets are carried at cost less accumulated depreciation and impairment losses. Cost includes expenses directly related to acquisition of fixed assets. Such cost includes the cost of replacing part of such fixed asset if the asset recognition criteria are met.

Leasehold improvements are capitalized and disclosed as fixed assets. Depreciation of these assets is calculated over the shorter of the leasehold period or the estimated useful life on a straight line basis.

Where an item of fixed assets has different useful lives, they are accounted for as separate items of fixed assets.

The cost of replacing part of an item of fixed assets is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of fixed assets is recognised in the profit or loss statement as incurred.

Current maintenance costs of tangible assets are recognized in the profit and loss statement as incurred.

Depreciation is calculated on a straight-line basis over the entire useful lives of the respective fixed asset to write down each asset to its estimated residual value over its estimated useful life using the following rates:

	% per year
Equipment	25
Vehicles	20
Other equipment and machinery	20 – 50

Capital repair costs on leased fixed assets are written off on a straight line basis during the shortest of the useful lifetime of the capital repairs and the period of lease.

The assets residual values, useful lives and methods are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount exceeds its estimated recoverable amount (see Note G).

Profit and losses on disposals are determined by comparing proceeds with the respective carrying amount and included in the profit or loss statement.

## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### E Intangible assets

#### (a) Trademarks and licences

Trademarks and licenses have a definite useful life and are carried at cost less accumulated amortisation and any accumulated impairment losses. Amortisation is calculated on a straight-line basis to allocate the costs of trademarks and licenses over their estimated useful life, which usually is 3 years.

#### (b) Software

The acquired software licenses are capitalised on the basis of the purchase and installation costs. These costs are amortised over their estimated useful lives of four years.

#### E Cost of research and development activities

Research costs are recognized in profit and loss statement as incurred. An intangible asset arising from the development expenditure on an individual project is recognized only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intentions to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and impairment losses. Any expenditure capitalized is amortized over the period of the expected future sales from the related project.

#### G Impairment of long term investments

Intangible assets that are not put in use or have an indefinite useful life are not subject to amortisation and are reviewed for impairment on an annual basis.

Moreover, the carrying amounts of the Group's fixed assets and intangible assets that are subject to amortisation and depreciation and other non-current assets except for inventory and deferred tax asset are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognized in respect of cash-generating units are allocated to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset in relation to which the future cash flows have not been adjusted.

All Group's assets are allocated to two cash generating units that are identified as Group's operating segments (see Note 17). There have been no impairment indicators noted.

In respect of non-current assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### H Segments

Information on the Group's operating segments is disclosed in Note 17. Segment results that are reported to the Chief Executive Officer include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Group's headquarters), head office expenses, and tax assets and liabilities.

#### I Government grants

Government grants are recognized where there is a reasonable assurance that the grant will be received and all attaching conditions will be complied with. Government grants are systematically recognized as income in the respective periods in order to balance them with compensated expenses thus recognizing receivables. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the profit or loss statement over the expected useful life of the relevant asset by equal annual instalments.

Within the framework of the contract signed between SAF Tehnika AS and LEO Pētījumu centrs SIA a cooperation project on a competence centre for the Latvian industry of manufacturing electrical and optical devices is being implemented, regarding which LEO Pētījumu centrs SIA has signed a contract with State Agency Latvian Investment and Development Agency in order to obtain financing from the European Regional Development Fund. As part of the above project, SAF Tehnika AS is conducting three individual research activities to develop new products. In order to implement projects under these activities, co-financing is provided to cover remuneration of project staff and other costs related to the specific projects. The projects will be implemented in a year's time. Co-financing received relates to expense items recognized in Statement of Profit or Loss and Other Comprehensive Income and thus is recognized as income in order to compensate the costs incurred. In case the co-financing is granted, however the cash is not yet received, respective receivables are recognized in Statement of Financial Position under Other receivables.

#### J Stock

Stock is stated at the lower of cost or net realizable value. Cost is measured based on the FIFO method. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale. Costs of finished goods and work-in-progress include cost of materials, personnel and depreciation.

## K Financial Instruments

The Group's financial instruments consist of trade receivables, equity-accounted investees, investments in subsidiaries and joint ventures, investments in other companies' equity, other receivables, cash and cash equivalents, borrowings, trade payables and other payables and derivatives. All other financial assets except for equity-accounted investees and derivatives are classified as loans and receivables but liabilities – as liabilities at amortised cost. Financial instruments except for derivatives are initially recognised at fair value plus directly attributable transaction costs. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized if the Group's obligations specified in the contract expire or are discharged or cancelled.

#### Loans, receivables and other debts

Loans, receivables and other debts are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than held for trading. Loans and receivables are stated at their amortized cost after deducting allowance for estimated irrecoverable amounts. Amortized cost is determined using the effective interest rate method, less any impairment losses.

## Notes to the financial statements (continued)

## 2. Summary of accounting principles used (continued)

### K Financial instruments (continued)

The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instruments. An allowance for impairment of loans and receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the loan or trade receivable is impaired. The amount of the allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the profit or loss statement. When a loan, receivables and other debts are uncollectible, it is written off.

#### Available for sale financial investments

Financial investments available-for-sale are acquired to be held for an indefinite period of time. Financial investments, whose market value is not determined in an active market and whose fair value cannot be reliably measured, are carried at acquisition cost less impairment. All other financial investments available-for-sale are carried at fair value. Profit or losses resulting from the change in fair value of financial investments available-for-sale, except for impairment losses, are recognised in other comprehensive income until the financial asset is derecognised; thereafter, the cumulative gain or loss previously recognised in other comprehensive income is recognised in profit or loss.

#### Liabilities

Liabilities are recognised initially at fair value plus directly attributable transaction costs and subsequently measured at amortised cost using the effective interest method.

For the description of accounting policy for derivatives see Note 3 (2).

#### L Cash and cash equivalents

Cash and cash equivalents comprise current bank accounts balances and deposits, and short term highly liquid investments with an original maturity of three months or less.

## M Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are charged against the share premium account.

## N Corporate income tax and Deferred tax

Corporate income tax comprises current and deferred tax.

The calculated current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred taxation arising from temporary differences between carrying amounts for accounting purposes and for tax purposes is calculated using the liability method. However, if the deferred tax arises from initial recognition of an asset or liability in a transaction other than a business acquisition that at the time of the transaction affects neither accounting, non- taxable profit or loss, it is not accounted for. Deferred tax is determined using tax rates (and laws) that have been enacted by the financial position date and are expected to apply when the related deferred tax asset is realised or the deferred income tax liability is settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Income taxes are recognized through profit or loss unless they relate to items recognized directly in equity.

## Notes to the consolidated financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### O Employee benefits

The Group makes social insurance contributions under the State's health, retirement benefit and unemployment schemes at the statutory rates in force during the year, based on gross salary payments. The Group will have no legal or constructive obligations to pay further contributions if the statutory fund cannot settle their liabilities towards the employees. Social insurance and pension plan contributions are included in the expenditures in the same period as the related salary cost.

#### P Revenue recognition

Revenue comprises the fair value of the goods and services sold, net of value-added tax and discounts. Revenue is recognized as follows:

#### (a) Sales of goods

Sale of goods is recognised when a Group entity has passed the significant risks and rewards of ownership of the goods to the customer, i.e. delivered products to the customer and the customer has accepted the products in accordance with the contract terms, and it is probable that the economic benefits associated with the transaction will flow to the Group.

#### (b) Provision of services

Revenue is recognized in the period when services are provided.

#### (c) Provision of extended warranty service

The Group provides extended warranty service of three to five years in addition to standard one to five years period depending from product. Revenue is recognized over the warranty extension period.

#### Q Lease

Leases of fixed assets in which the risks and rewards of ownership are retained by the lessor are classified as operating leases (lease). Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss statement on a straight-line basis over the lease period.

## R Payment of dividends

Dividends payable to the Parent company's shareholders are recognised as a liability in the Group's financial statements in the period in which the dividends are approved by the Parent company's shareholders.

#### S Interest income and expenses

Financial income and expenses comprise interest payable on borrowings calculated using the effective interest rate method, interest receivable on funds invested and foreign exchange gains and losses. Interest income is recognised in the income statement as it accrues, using the effective interest method. The interest expenses of finance lease payments are recognized in profit or loss using the effective interest rate method.

#### T New standards and interpretations not yet adopted

The following new Standards and Interpretations are not yet effective for the year ended 30 June 2015 and have not been applied in preparing these consolidated financial statements:

# (i) 19. IAS 19 Employee Benefits (effective for annual periods beginning on or after 01 February 2015)

The amendments are relevant only to defined benefit plans that involve contributions from employees or third parties meeting certain criteria. When these criteria are met, a company is permitted (but not required) to recognise them as a reduction of the service cost in the period in which the related service is rendered.

The Group does not expect the amendment to have any impact on the financial statements since it does not have any defined benefit plans that involve contributions from employees or third parties.

## Notes to the consolidated financial statements (continued)

## 2. Summary of accounting principles used (continued)

#### (ii) Annual amendments to IFRS.

The annual amendments to standards include 11 amendments to 9 standards which give rise to amendments to other standards and interpretations. Most of these amendments are applicable to reporting periods beginning or after 1 February 2015, earlier application of these standards is permitted. Four amendments to four standards are applicable to reporting periods beginning or after 1 January 2015, earlier application of these standards is permitted.

These standards and interpretations are not expected to have a material impact on the Group consolidated financial statements.

## 3. Financial risk management

#### (1) Financial risk factors

The Group's activities expose it to a variety of financial risks:

- (a) foreign currency risk
- (b) credit risk;
- (c) liquidity risk:
- (d) interest rate risk.

The Group's overall risk management focuses on the unpredictability of financial markets and seeks to minimise its potential adverse effects on the Group's financial performance. The Group uses derivative financial instruments to hedge certain risk exposures. The responsibility for risk management lies with the Finance Department. The Finance Department identifies and evaluates risks and seeks for solutions to avoid financial risks in close co-operation with other operating units of the Group. Financial risks are managed both on Parent Company and consolidated level.

#### (a) Foreign currency risk

The Group operates in the international market and is subject to foreign currency risk arising primarily from USD fluctuations.

Foreign currency risk arises primarily from future commercial transactions and recognised assets and liabilities. To manage the foreign currency risk arising from future commercial transactions and recognised assets and liabilities, the Group uses forward foreign currency contracts. Foreign currency risk arises when future commercial transactions, recognised assets and liabilities are denominated in a currency different from the Group's functional currency. The Finance Department analyses the net open position in each foreign currency. The Group might decide to enter to forward foreign currency contracts or to maintain borrowings (in form of credit line) in appropriate currency and amount.

The following schedule summarises net open positions for currencies expressed in EUR as at 30 June 2015:

	EUR	USD	Other currencies	Total
Financial assets				
Gross trade receivables	690 447	779 355	-	1 469 802
Deposits with banks	1 000 000	893 735	-	1 893 735
Cash and cash equivalents	2 757 249	1 563 044	-	4 320 293
Total	4 447 696	3 236 134	-	7 683 830
Financial liabilities				
Liabilities	(320 330)	(384 090)	(259)	(704 679)
Other liabilities	(14 763)	-	-	(14 763)
Loans	(8 375)	-	-	(8 375)
Total	(343 468)	(384 090)	(259)	(727 817)
Net open positions	4 104 228	2 852 044	(259)	6 956 013

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## Notes to the consolidated financial statements (continued)

## 3. Financial risk management (continued)

#### (1) Financial risk factors (continued)

The following schedule summarises net open positions for currencies expressed in EUR as at 30 June 2014:

	EUR	USD	Other currencies	Total
Financial assets				
Gross trade receivables	1 046 596	1 310 733	-	2 357 329
Cash and cash equivalents	2 921 317	1 157 015	4 223	4 082 555
Total	3 967 913	2 467 748	4 223	6 439 884
Financial liabilities				
Liabilities	(406 666)	(237 154)	-	(643 820)
Other liabilities	(253 892)	(6 134)	-	(260 026)
Loans	(1 977)	(4 804)	-	(6 781)
Total	(662 535)	(248 092)	-	(910 627)
Net open positions	3 305 378	2 219 656	4 223	5 529 257

#### Sensitivity analysis

A 10 percent weakening of the euro against USD on 30 June would increase (decrease) profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant.

EUR	
5 204	221 966
E	5 204 5 204

#### (b) Credit risk

The Group has significant exposure of credit risk with its customers. The Group's policy is to ensure that wholesale of products is carried out with customers having appropriate credit history. If the customers are residing in countries with high credit risk, then Letters of Credit issued by reputable credit institutions are used as credit risk management instruments. In situations where no Letters of Credit can be obtained from reputable credit institutions, the prepayments from the customers are requested or State Export Guarantees purchased. Customers' financial position is monitored on regular basis and assigned credit limits has been changed based on credit history and customer's paying behaviour.

As at 30 June 2015, the Group's credit risk exposure to a single customer amounted to 11.52% of the total short and long-term receivables and 5.64% from total net sales (30.06.2014: 11.01% and 2.7% accordingly). With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group's maximum credit risk exposure amounts to EUR 8,090,941 or 59.29% of total assets (30.06.2014: EUR 6 706 443 or 55.68% of total assets). For more information on the Group's exposure to credit risk please refer to Note 8.

#### (c) Liquidity risk

The Group follows a prudent liquidity risk management and hence maintain a sufficient quantity of liquid funds. The Company current liquidity ratio is 5.8 (30.06.2014: 6.5), quick liquidity ratio is 3.7 (30.06.2014: 3.9).

The Group's management monitors liquidity reserves for the operational forecasting, based on estimated cash flows. Most of the Group's liabilities are short term. Management believes that the Group will have sufficient liquidity to be generated from operating activities and does not see significant exposure to liquidity risk. For more information on the Group's exposure to liquidity risk please refer to note 14.

## (d) Interest rate risk

As the Group does not have significant interest bearing liabilities, thus the Group's cash flows and net results are largely independent of changes in market interest rates. The Group's cash flows from interest bearing assets are dependent on current market interest rates; however as the Group mainly has short-term interest-bearing liabilities, the exposure is not significant.

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## Notes to the consolidated financial statements (continued)

## 3. Financial risk management (continued)

#### (2) Accounting for derivative financial instruments

The Group uses derivative financial instruments such as forward currency contracts to hedge its risks associated with foreign currency fluctuations. Such derivative financial instruments are initially recognized at fair value on the date on which derivative contract is entered to and are subsequently remeasured at fair value through profit or loss. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative. The fair value of forward currency contracts is calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

Any profit or losses arising from changes in fair value of derivatives that do not qualify as hedge accounting are taken directly to profit or loss for the year.

As at 30 June 2015 and 30 June 2014 the Group did not have any open derivative financial instruments agreements.

#### (3) Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of liabilities represent default risk.

When available, the Group measures the fair value of an instrument using quoted prices in an active market for that instrument. Fair value is classified in various levels in the fair value hierarchy according to data used in measurement methods:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. The Group recognizes reclassification among fair value hierarchy levels in the end of the reporting period in which the reclassification was performed.

Level 1 includes cash and its equivalents. Cash and cash equivalents are financial assets with maturities below 3 months. The Group believes that the fair value of these financial assets correspond to their initial nominal value and carrying amount at any of the subsequent dates.

The Group does not have financial assets and liabilities included in Level 2.

Level 3 include trade receivables, other debts, other financial assets, trade payables and other payables, loans and other financial liabilities. These financial assets and liabilities usually mature within six months, therefore the Group believes that the air value of these financial assets correspond to their initial nominal value and carrying amount at any of the subsequent dates.

## Notes to the consolidated financial statements (continued)

## 4. Management of the capital structure

The Group manages its capital to ensure that the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance. The capital structure indicator of the Group consists of debt, which includes the borrowings disclosed in Note 15, cash and cash equivalents and equity, comprising issued capital, retained earnings and share premium. The gearing ratio at the year-end was as follows:

	30/06/2015	30/06/2014
	EUR	EUR
Liabilities	2 206 688	1 715 671
Cash	(4 320 293)	(4 082 555)
Net debt	(2 113 605)	(2 366 884)
Shareholders' equity	<u>11 440 139</u>	10 329 996
Debt to equity ratio	19%	17%
Net debt* to equity ratio	-18%	-23%

\* Net debt calculated as total debt net of cash and cash equivalents.

## 5. Key estimates and assumptions

The management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Recoverable amount and impairment of non-current assets

When the events and circumstances indicate a potential impairment, the Group performs impairment tests for items of fixed and intangible assets. According to these tests assets are written down to their recoverable amounts, if necessary. When carrying out impairment tests management uses various estimates for the cash flows arising from the use of the assets, sales, maintenance, and repairs of the assets, as well as in respect of the inflation and growth rates. If the situation changes in the future, either additional impairment could be recognised, or the previously recognised impairment could be partially or fully reversed. See also Note 2G.

As at the reporting date there are no indications of impairment of fixed and intangible assets. The Group's cash flows from operating activities in the reporting year amount to EUR 2 575 thousand (2013/ 2014: EUR 775 thousand). The Group will continue pursuing its strategy to develop competitive wireless data transmission products and solutions for new export markets, and maintain the current sound financial position and control over the production process with the aim to increase sales and profitability.

#### Impairment of loans and receivables

The Group recognizes allowances for doubtful loans and receivables. In order to set unrecoverable amount of receivables, management estimates the basis of which is the historical experience are used. Allowances for doubtful debts are recognized based on an individual management assessment of recoverability of each receivable. See also Note 2K.

#### Useful lives of fixed assets

Management estimates the useful lives of individual fixed assets in proportion to the expected duration of use of the asset based on historical experience with similar fixed assets and future plans. Depreciation of fixed assets is charged to the profit or loss statement on a straight-line basis over the estimated useful lives of the individual assets. Depreciation of fixed assets is calculated over the shortest period – lease term or over the useful life. No depreciation is calculated for land. See also Note 2D.

## Notes to the consolidated financial statements (continued)

## 5. Key estimates and assumptions (continued)

#### Provisions and accruals

Provisions are recognized when the Group has a present legal or constructive obligation as a result of a past event and it is probable that an outflow of economic benefits will be required from the Group to settle the obligation, and the amount of obligation can be measured reasonably. If the Group foresees that the expenses required for recognizing an allowance will be partly or fully repaid, for example, within an insurance contract, the recovery of such expenses is recognized as a separate assets only when it is certain that such expenses will be recovered. Expenses connected with any provisions are recognized in the profit or loss statement less recovered amounts.

As at the reporting date, the following provisions and accruals were recognized:

- provisions for potential warranty expenses are recognized based on the management assessment of the risk of expected warranty repairs relating to the concluded contracts. The standard warranty period is one to five years depending from product.
- accrued liabilities for unused vacations are calculated in accordance with the number of vacation days unused as at 30 June 2015 and the average remuneration during the last six months of the reporting year.
- provision for bonuses is calculated in accordance with the procedures approved by Group management.

#### Deferred tax asset

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax amounts are reduced to the extent that it is no longer probable that the related tax benefit will be realised. See also Note 2N.

## Notes to the consolidated financial statements (continued)

### 6. Fixed and intangible assets

-	Software and licenses	Leasehold improvements	Equipment and machinery	Other fixed assets	Total
	EUR	EUR	EUR	EUR	EUR
Reporting year ended 30 Jun	e 2014				
Opening balance	201 639	283 184	197 167	220 008	901 998
Acquisitions	90 617	-	137 121	33 985	261 723
Disposals	-	-	(1 166)	(4 887)	(6 053)
Charge for the period	(84 085)	(119 400)	(143 003)	(69 393)	(415 881)
Closing balance	208 171	163 784	190 119	179 713	741 787
Reporting year ended 30 Jun	e 2015				
Opening balance	208 171	163 784	190 119	179 713	741 787
Acquisitions	57 493	-	273 349	113 737	444 579
Disposals	-	-	(255)	(1 055)	(1 310)
Result of fluctuations in the			()	()	()
foreign exchange rates	-	-	989	1 889	2 878
Charge for the period	(79 572)	(96 665)	(129 771)	(78 831)	(384 839)
Closing balance	186 092	67 119	334 431	215 453	803 095
30 June 2013					
Historical cost	1 052 632	1 113 869	3 251 299	741 465	6 159 265
	(850 993)	(830 685)	(3 054 132)	(521 457)	(5 257 267)
Accumulated depreciation Carrying amount	<u>201 639</u>	283 184	<u>(3 034 132)</u> <b>197 167</b>	<u>(321 437)</u> <b>220 008</b>	<u>(5 257 207)</u> 901 998
Carrying amount	201 039	203 104	197 107	220 000	301 330
30 June 2014					
Historical cost	1 140 750	1 113 869	3 283 390	767 767	6 305 776
Accumulated depreciation	(932 579)	(950 085)	(3 093 271)	(588 054)	(5 563 989)
Carrying amount	208 171	163 784	190 119	179 713	741 787
20 June 2015					
30 June 2015	074 400	4 442 800	2 512 402	704 400	6 004 007
Historical cost	874 480	1 113 869	3 512 402	784 136	6 284 887
Accumulated depreciation	(688 388)	(1 046 750)	(3 177 971)	(568 683)	(5 481 792)
Carrying amount	186 092	67 119	334 431	215 453	803 095

During the reporting year, the Group did not enter into any operating or finance lease agreements.

Historical cost of disposals for the reporting year ended 30 June 2015 is EUR 547 794 and accumulated depreciation EUR 546 484 (2013/ 2014: EUR 115 152 and EUR 109 099 accordingly).

Depreciation of EUR 170 823 is included in the profit or loss statement item *Cost of sales* (2013/2014: EUR 171 545); depreciation of EUR 133 816 in *Sales and marketing costs* (2013/ 2014: EUR 168 648); and depreciation of EUR 80,200 in *Administrative expenses* (2013/ 2014: EUR 75,688), including depreciation of EUR 210 under Other administrative expenses (2013/ 2014: EUR 221).

The acquisition costs of fully depreciated fixed assets that is still in use at the reporting date amounted to EUR 3,671,298 (2013/ 2014: EUR 4 082 178).

In the reporting year ending 30 June 2015, the *Equipment and machinery* group includes items bought with EU co-financing and have restrictions in their usage in operations for the total amount of EUR 64 983 (2013/ 2014: EUR 64 983). As at 30 June 2015 fixed assets are fully amortized. The restrictions apply until December 2014.

## Notes to the consolidated financial statements (continued)

## 7. Stock

	30/06/2015 EUR	30/06/2014 EUR
Raw materials	1 620 899	1 396 275
Work in progress	1 844 853	1 620 329
Finished goods	1 208 773	1 482 149
-	4 674 525	4 498 753

During the reporting year, write-down for the increase of net realizable value of EUR 20 473 (2013/ 2014: reversal of EUR 147 159) was recognised and included in cost of sales.

The item *Finished goods* within Stock include fixed assets sent to clients for trial with an option to buy or return the equipment and the equipment sent to substitute damaged equipment. As at 30 June 2015 the value of equipment sent due to the above reasons amounted to EUR 81 679 (2013/2014: EUR 186 559).

Included under stock items "Work in Progress" and "Finished goods" are Salary expenses (including accruals for vacation pay) in amount of EUR 11 545 (2013/2014: EUR 21 599), Social insurance (including accruals for vacation pay) in amount of EUR 2 853 (2013/2014: EUR 5 197) and depreciation and amortization expenses in amount of EUR 2 788 (2013/2014: EUR 3 870).

## 8. Trade receivables

	30/06/2015 EUR	30/06/2014 EUR
Long-term trade receivables	18 303	53 526
Due from joint venture Trade receivables Allowances for bad and doubtful trade receivables Short-term trade receivables, net Total trade receivables, net	- 1 451 499 (24 488) <b>1 427 011</b> <b>1 445 314</b>	44 393 2 259 410 (369 288) <b>1 934 515</b> <b>1 988 041</b>

As at 30 June 2015, the fair value of receivables approximated their carrying amount.

In the reporting year, included in the profit or loss statement caption Administrative expenses was the net decrease of allowances for bad and doubtful trade receivables in the amount of EUR 38 112 (2013/ 2014: decrease EUR 24 707).

Long-term receivables mature on 31 March 2022.

#### Movement in allowances for bad and doubtful trade receivables

	EUK
Allowances for bad and doubtful trade receivables as at 30 June 2013	506 590
Written-off	(112 595)
Additional allowances	6 833
Debts recovered	(31 540)
Allowances for bad and doubtful trade receivables as at 30 June 2014	369 288
Written-off	(306 688)
Additional allowances	17 932
Debts recovered	(56 044)
Allowances for bad and doubtful trade receivables as at 30 June 2015	24 488

## Notes to the consolidated financial statements (continued)

## 8. Trade receivables (continued)

#### Split of Gross Trade receivables by currencies expressed in EUR

	30/06/2015 EUR	30/06/2015 %	30/06/2014 EUR	30/06/2014 %
USD	779 355	53.02	1 310 733	55.60
EUR	690 447	46.98	1 046 596	44.40
Total trade receivables	1 469 802	100%	2 357 329	100%

#### Ageing analysis of Trade receivables

	30/06/2015 Gross EUR	30/06/2015 Allowance EUR	30/06/2014 Gross EUR	30/06/2014 Allowance EUR
Not overdue	1 002 761	-	1 521 868	-
Overdue by 0 – 89 days	443 758	(1 205)	468 365	(2 192)
Overdue by 90 and more days	23 283	(23 283)	367 096	(367 096)
Total trade receivables	1 469 802	(24 488)	2 357 329	(369 288)

## 9. Other receivables

	30/06/2015 EUR	30/06/2014 EUR
Government grants*	251 707	226 220
Overpaid value added tax (see Note 25)	26 037	-
Advance payments to suppliers	45 028	26 626
Other receivables	25 275	8 774
	348 047	261 620

\* Government grants receivable relate to development project realized in cooperation with LEO Pētījumu centrs SIA.

## 10. Deposits with banks

	30/06/2015 EUR	30/06/2014 EUR
Deposits	1 893 735	-
	1 893 735	-

As at 30 June 2015 free cash resources were deposited in short term deposits with maturity exceeding 90 days. The average maturity of deposits as at 30 June 2015 is 6 months. The average annual interest rate for short-term placements in euros is 0.2% and in other currencies – 0.7%. As at 30 June 2014 free cash resources with the initial maturity exceeding 90 days were not deposited.

## Notes to the consolidated financial statements (continued)

## 10. Placements with banks (continued)

### Split of Deposits by currencies expressed in EUR

	30/06/2015 EUR	30/06/2015 %	30/06/2014 EUR	30/06/2014 %
EUR USD <b>Deposits</b>	1 000 000 893 735 <b>1 893 735</b>	52.81 47.19 <b>100%</b>	-	:
Split of Deposits by banks			30/06/2015 EUR	30/06/2014 EUR
DNB Banka AS Deposits			1 893 735 <b>1 893 735</b>	-
11. Cash and cash equivalents			30/06/2015 EUR	30/06/2014 EUR

EUR	EUR
4 320 293 <b>4 320 293</b>	4 082 555 <b>4 082 555</b>
	4 320 293

## Split of cash and cash equivalents by currencies expressed in EUR

	30/06/2015 EUR	30/06/2015 %	30/06/2014 EUR	30/06/2014 %
USD	1 563 044	36.18	1 157 015	28.34
EUR	2 757 249	63.82	2 921 317	71.56
GBP	-	-	4 223	0.10
Cash and cash equivalents	4 320 293	100%	4 082 555	100%

## Split of cash and cash equivalents by currencies expressed in EUR

	30/06/2015 EUR	30/06/2014 EUR
Swedbank AS	591 937	1 013 185
Nordea Bank AB Latvia branch	3 168 749	2 396 746
DNB Banka AS	1 428	366 117
JP Morgan Chase bank	-	306 503
SEB Banka AS	881	-
US Bank	557 298	-
Other banks	-	4
	4 320 293	4 082 555

## Notes to the consolidated financial statements (continued)

## 12. Deferred tax (assets)/liabilities

Deferred tax has been calculated from the following temporary differences between assets and liabilities values for financial accounting and tax purposes:

	Balance at 30/06/2013 EUR	Recognized in profit or loss 2013/2014 EUR	Balance at 30/06/2014 EUR	Recognized in profit or loss 2014/2015 EUR	Balance at 30/06/2015 EUR
Temporary difference on fixed					
asset depreciation and	40.040	7 00 4	07400	40.005	00.054
intangible asset amortisation	19 842	7 324	27 166	12 685	39 851
Tax losses brought forward	-	(13 154)	(13 154)	13 154	-
Temporary difference in the					
accrued liabilities for unused	(20.275)	(177)	(20 052)	(4.052)	(22.004)
vacations	(28 375)	(477)	(28 852)	(4 052)	(32 904)
Temporary difference on adjustment of valuation of stock	(101 485)	22 075	(79 410)	(3 071)	(82 481)
Temporary difference on	(101 400)	22 013	(73410)	(3071)	(02 401)
provisions for guarantees	(2 504)	308	(2 196)	(536)	(2 732)
Temporary difference in the	(2001)	000	(2100)	(000)	(2102)
provision for returned goods	-	(2 238)	(2 238)	2 238	-
Temporary difference on		()	()		
provisions for bonuses	(10 672)	10 672	-	-	-
Temporary difference for	· · · · ·				
provisions on doubtful debts	(75 988)	20 595	(55 393)	51 720	(3 673)
Unrecognized temporary					
differences related to foreign					
trade receivables recoverability	75 988	(20 595)	55 393	(51 720)	3 673
Deferred tax (asset), net	(123 194)	24 510	(98 684)	20 418	(78 266)

Deferred income tax asset for the Group is recognised to the extent that the realisation of the related tax benefit through the future taxable profits is probable. Management believes that there is reasonable probability that taxable profits in the next taxation periods will be sufficient to recover the recognized deferred tax asset in full during the taxation periods following the reporting year; this is also supported by the generation of taxable profits in the current year.

## Notes to the consolidated financial statements (continued)

## 13. Share capital

In December 2014, the Parent Company denominated its shares from lats to euros and determined that the share capital after denomination consisted of 2 970 180 shares with the nominal value of EUR 1.40 per share. The denomination resulted in a positive difference of EUR 8 530 which is recognized in the Parent Company's reserves and EUR 59 403 paid to the shareholders with EUR 0.02 per each share.

As at 30 June 2015, the registered and paid-up share capital is EUR 4 158 252 and consists of 2 970 180 ordinary bearer shares with unlimited voting rights (2013/ 2014: 2 970 180 shares).

## 14. Payables, provisions and other liabilities

	30/06/2015 EUR	30/06/2014 EUR
Trade accounts payable	704 679	643 820
Other accounts payable	14 763	260 026
<b>Trade and other payables</b>	<b>719 442</b>	<b>903 846</b>
Provisions for guarantees	18 211	14 643
<b>Provisions</b>	<b>18 211</b>	<b>14 643</b>
Accrued liabilities for unused vacations	219 358	192 349
Customer advances	403 056	216 085
Taxes and social security payments (See Note 25)	87 581	116 185
Other liabilities	355 325	160 372
<b>Other liabilities</b>	<b>1 065 320</b>	<b>684 991</b>
<b>Total payables, provisions and other liabilities</b>	<b>1 802 973</b>	<b>1 603 480</b>

During the reporting period the increase in accrued liabilities for unused vacation pay included in profit or loss amounted to EUR 27 009 (2013/2014: increase of EUR 3 179).

#### **Movement in provisions**

	Warranties EUR	Bonuses EUR	Total EUR
Balance at 30.06.2013	16 692	71 144	87 836
Provisions used during the year	(2 049)	(71 144)	(73 193)
Balance at 30.06.2014	14 643	-	14 643
Provisions made during the year	3 568	-	3 568
Balance at 30.06.2015	18 211	-	18 211

Movement in provisions in the reporting year included in the profit or loss statement under Cost of goods sold.

## Notes to the consolidated financial statements (continued)

## 14. Payables, provisions and other liabilities (continued)

## Split of trade payables and other payables by currencies expressed in EUR

	30/06/2015 EUR	30/06/2015 %	30/06/2014 EUR	30/06/2014 %
USD	384 090	53.39	243 289	26.92
EUR	335 093	46.58	660 557	73.08
GBP	259	0.03	-	-
Trade and other payables	719 442	100%	903 846	100%

## Ageing analysis of trade payables and other payables

	30/06/2015	30/06/2014
	EUR	EUR
Not overdue	716 957	901 418
Overdue by 0 – 30 days	2 485	2 428
Trade and other payables	719 442	903 846

The carrying amounts of the Group's financial liabilities do not significantly differ from the fair value.

## 15. Loans

3	0/06/2015 EUR	30/06/2014 EUR
Credit cards	8 375	6 781

## 16. Deferred income

	30/06/2015	30/06/201 4
	EUR	EUR
Deferred income for goods not delivered	170 432	85 948
Other	82 188 <b>252 620</b>	19 462 <b>105 410</b>

## Notes to the consolidated financial statements (continued)

## 17. Segment information and sales

- a) The Company's operations are divided into two major structural units:
- SAF branded equipment designed and produced in-house as one of the structural units containing CFIP and Freemile (Etherent/Hybrid/ superPDH systems), Integra (Integrated carrier-grade Ethernet microwave radio), Spectrum Compact (measurement tools for radio engineers).

CFIP -product line is represented by:

- a split mount (IDU+ODU) PhoeniX hybrid radio system with Gigabit Ethernet and 20E1 interfaces;
- Lumina high capacity Full Outdoor all-in-one radio with Gigabit Ethernet traffic interface;

- CFIP-108 entry level radio system with Ethernet and 4xE1 interfaces - perfect for upgrade of E1 networks into packet data networks;

- Marathon FIDU low frequency low capacity system for industrial applications and rural telecom use.

All CFIP radios are offered in most widely used frequency bands from 1.4GHz to 38 GHz, thus enabling the use of CFIP radios all across the globe.

**Freemile 17/24**, an all outdoor hybrid radio system to be used in 17 and 24 GHz unlicensed frequency bands and providing Ethernet/E1 interfaces for user traffic.

**Integra** – is a next generation radio system employing latest modem technology on the market as well as radio technology in an innovative packaging.

**Spectrum Compact** is the latest product line in SAF's portfolio, it is a measurement tool for field engineers for telecom, broadcasting and other industries using radio technologies. It comprises of a number of units covering several frequency bands and proving various functionality.

 operations related to sales of products purchased from other suppliers, like antennas, cables, SAF renamed (OEMed) products and different accessories - as the second unit.

# Notes to the consolidated financial statements (continued)

# 17. Segment information and sales (continued)

	CFM; CFIF	; FreeMile	Ot	her	То	tal
	2014/15	2013/14	2014/15	2013/14	2014/15	2013/14
	EUR	EUR	EUR	EUR	EUR	EUR
Assets						
Segment assets	5 528 604	5 834 532	1 588 313	1 634 109	7 116 917	7 468 641
Unallocated assets					6 529 910	4 577 026
Total assets					13 646 827	12 045 667
Segment liabilities	1 131 510	1 100 557	203 923	277 201	1 335 433	1 377 758
Unallocated liabilities					871 255	337 913
Total liabilities					2 206 688	1 715 671
Income	9 477 495	9 469 940	3 375 151	2 555 811	12 852 646	12 025 751
Segment result	1 881 797	2 380 703	2 207 065	1 007 888	4 088 862	3 388 591
Unallocated expenses Profit/(loss) from operating					(3 446 599)	(3 414 440)
activities					642 263	(25 849)
Other income					483 486	330 149
Financial income/(expenses), net - share of profit/ (loss) of equity- accounted investees, net of income					383 188	(125 366)
tax					(31 184)	(27 375)
Profit/(loss) before taxes					1 477 753	151 559
Corporate income tax					(199 198)	(24 510)
Profit after tax					1 278 555	127 049
Result of fluctuations in the foreign exchange rates					9 798	(512)
Profit/(loss) of the reporting year Other information					1 288 353	126 537
Additions of fixed and intangible assets	174 748	113 955	-	-	174 748	113 955
Unallocated additions of fixed and intangible assets					269 831	147 768
Total additions of fixed and intangible assets					444 579	261 723
Depreciation and amortization	218 185	142 509	93	1 119	218 278	143 628
Unallocated depreciation and amortization					166 561	272 253
Total depreciation and amortisation					384 839	415 881

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## Notes to the consolidated financial statements (continued)

## 17. Segment information and sales (continued)

b) This note provides information on division of the Group's net sales and assets by geographical segments (only trade receivables are allocated to regions based on customer residency, all other assets remain unallocated).

	Net sales		Ass	ets
-	2014/ 2015	2013/ 2014	30/06/2015	30/06/2014
	EUR	EUR	EUR	EUR
North and South				
America	6 435 133	5 337 085	674 632	818 659
Europe, CIS	5 048 413	4 617 586	597 017	942 404
Asia, Africa, Middle				
East	1 369 100	2 071 080	173 665	226 978
	12 852 646	12 025 751	1 445 314	1 988 041
Unallocated assets	-	-	12 201 513	10 057 626
	12 852 646	12 025 751	13 646 827	12 045 667

For the description of dependence on individual customers See Note 3 (1b).

## 18. Cost of goods sold

	01.07.2014- 30.06.2015	01.07.2013- 30.06.2014
	EUR	EUR
Purchases of components and subcontractors services	6 304 230	6 557 982
Salary expenses		
(including accrued liabilities for unused vacations)	1 586 672	1 457 196
Depreciation and amortization (See Note 6)	170 823	171 545
Social insurance (including accruals for vacation pay)	369 896	344 253
Rent of premises	197 083	141 841
Public utilities	86 022	92 734
Transport	26 157	27 455
Communication expenses	9 734	10 448
Business trip expenses	2 332	11 457
Low value articles	5 441	2 275
Other production costs	70 151	60 568
	8 828 541	8 877 754

Research and development related expenses of EUR 1 062 369 (2013/ 2014: EUR 1 003 445) are included in the profit or loss statement caption Purchases of components and subcontractors services.

## Notes to the consolidated financial statements (continued)

## 19. Sales and marketing expenses

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Salary expenses		
(including accrued liabilities for unused vacations)	1 104 324	937 673
Delivery costs	288 216	337 859
Business trip expenses	249 829	319 132
Social contributions	215 244	192 755
(including accrued liabilities for unused vacations) Depreciation and amortization (See Note 6)	133 816	168 648
Advertisement and marketing expenses	114 108	118 575
Other selling and distribution costs	189 415	282 731
	2 294 952	2 357 373
20. Administrative expenses		
·	04 07 004 4	04 07 0040
	01.07.2014- 30.06.2015	01.07.2013- 30.06.2014
	EUR	EUR
Salary expenses (including accrued liabilities for unused	F07 047	200,000
vacations)	567 617	360 090
Social insurance (including accrued liabilities for unused	117 246	05 011
vacations)	117 346 79 990	85 811 75 467
Depreciation and amortization (See Note 6)	79 990 39 105	75 467 52 359
Public utilities	38 241	14 242
Representation expenses	28 301	38 677
Training	26 601	11 525
Rent of premises	24 859	23 931
Insurance	17 464	23 715
Expenses on cash turnover	12 192	14 507
Business trip expenses	11 759	1 097
Communication expenses	3 841	4 717
Office maintenance	3 692	6 060
Sponsorship	40 500	10 114
Allowances for bad and doubtful trade receivables	(38 112)	(24 707)
Other administrative expense	113 494	118 868
	1 086 890	816 473

Other administrative expenses include the annual statutory audit fee. During the year the Group did not receive any other services from the auditor.

#### 21. Other income

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Government grants*	432 130	297 609
Other income	51 356	32 540
	483 486	330 149

\* Government grants are received from LIAA and LETERA, and they relate to development project realized in cooperation with LEO Pētījumu centrs SIA.

During the reporting year, the Group received a government grants of EUR 406 643 (2013/ 2014: EUR 111 957).

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## Notes to the consolidated financial statements (continued)

## 22. Financial income

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Interest income	1 275	19 411
Result of currency exchange fluctuations, net	381 969 <b>383 244</b>	- 19 411
23. Financial expenses		
	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Interest expenses	56	-
Result of currency exchange fluctuations, net	- 56	144 777 <b>144 777</b>
24. Corporate income tax		
	01.07.2014- 30.06.2015 EUR	
Changes in deferred tax asset (see Note 12) Corporate income tax for the reporting year	20 418 178 780	24 510

Corporate income tax differs from the theoretically calculated tax amount that would arise applying the statutory 15% rate to the Group's profit before taxation:

199 198

24 510

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Profit before taxes	1 477 753	151 559
Tax rate	15%	15%
Tax calculated theoretically	221 663	22 734
Effect of foreign tax rates	(1 309)	-
Effect of non-deductible expenses	21 062	14 788
Effect of changes in unrecognized temporary differences	(7 793)	(3 706)
Effect of tax reliefs	(34 425)	(9 306)
Corporate income tax	199 198	24 510

The State Revenue Service may inspect the Group's books and records for the last 3 years and impose additional tax charges with interest and penalties. The Group's management is not aware of any circumstances, which may give rise to a potential material liability in this respect. (The State Revenue Service had not performed complex tax review at the financial position date).

## Notes to the consolidated financial statements (continued)

	VAT EUR	Social contributi ons EUR	Personal income tax EUR	Corporate income tax EUR	Business risk duty EUR	CIT for services provided by non- residents EUR	Total EUR
Payable as at 30.06.2014 (Overpaid)	5 971	70 871	39 253	-	90	-	116 185
30.06.2014.	-	-	-	(69 076)	-	(118)	(69 194)
Calculated in the reporting period Repaid by SRS Transferred	(223 054) 178 203	954 946 (2 019)	567 577 -	178 780 -	4 277 -	-	1 482 526 176 184
to/from other taxes Paid in the	22 084	(91 278)	-	69 194	-	-	-
reporting period Foreign currency	(9 241)	(845 001)	(606 830)	(36 178)	(4 312)	-	(1 501 562)
difference Payable as at	-	-	-	-	7	-	7
30.06.2015	-	87 519	-	142 720	62	-	230 301
(Overpaid) as at 30.06.2015	(26 037)	-	-	-	-	(118)	(26 155)

## 25. Taxes and compulsory state social security contributions

## 26. Earnings per share

Earnings per share are calculated by dividing profit by the weighted average number of shares during the year.

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Profit of the reporting year (a)	1 278 555	127 049
Ordinary shares as at 1 July (b) Basic and diluted earnings per share for the reporting year (a/b)	2 970 180 <b>0.430</b>	2 970 180 <b>0.043</b>

## 27. Remuneration to management

## Remuneration of the Board and Council members

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Remuneration of the Board members		
salary	220 105	192 963
- social contributions	37 492	45 949
Remuneration of the Council members		
salary	145 499	112 780
- social contributions	34 275	26 841
Total	437 371	378 533

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## Notes to the consolidated financial statements (continued)

### 28. Related party transactions

Related parties represent both legal entities and private individuals related to the Group in accordance with the following rules.

- a) A person or a close member of that person's family is related to a reporting group entity if that person:
  - i. has control or joint control over the reporting group entity;
  - ii. has a significant influence over the reporting group entity; or
  - iii. is a member of the key management personnel of the reporting group entity or of a parent of the reporting entity.
- b) An entity is related to a reporting group entity if any of the following conditions applies:
  - i. the entity and the reporting group entity are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - ii. One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member):
  - iii. Both entities are joint ventures of the same third party:
  - iv. One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - v. the entity is a post-employment benefit plan for the benefit of employees of either the reporting group entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity.
  - vi. The entity is controlled, or jointly controlled by a person identified in (a).
  - vii. A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Related party transaction - A transfer of resources, services or obligations between a reporting group entity and a related party, regardless of whether a price is charged.

	Transactions for the year ended 30 June		Balance as a	t 30 June
	2015	2014	2015	2014
	EUR	EUR	EUR	EUR
Sale of goods and services				
Joint ventures	-	-	-	44 393
Loans issued and related interest income				
Other related parties	-	-	-	180 581

On 18 June 2012 the Parent Company signed a loan agreement with the related party SIA Namīpašumu pārvalde regarding the issuance of a loan of EUR 400 000. The loan has been transferred to borrower's account as at 2 July 2012. As at 30 June 2014 the loan debt amounted to EUR 180 581, including the principal repayment of EUR 180 000 and an invoice for unpaid interest of EUR 581. In July 2014 the remaining part of the loan principal in the amount of EUR 180 000 was received, as well as the invoice for unpaid interest of EUR 581 was settled. The annual interest rate of the loan was 3.5%. The loan matured on 31 July 2014.

All the due from related parties is determined based on market prices and they must be paid in cash. None of these debts are secured, except the loan. No expense has been recognized in the current year or prior year for bad or doubtful debts in respect of amounts owed by related parties.

## Notes to the consolidated financial statements (continued)

#### 29. Equity-accounted investees

Summary financial information for equity accounted investees is as follows:

EUR	Owners hip	Total assets	Total liabilities	Net assets	Income	Expenses	Profit (loss)	Group share of net assets	Carrying amounts	Group's share of profit (loss)
2013/ 2014 SAF Services	50%	45 543	44 393	1 150	10 836	(65 195)	(54 359)	13 910	13 910	(27 375)

During the reporting year SAF Tehnika became the sole owner of SAF Services and as at the end of the reporting year 100% SAF Services are consolidated as a subsidiary.

#### 30. Personnel costs

	01.07.2014- 30.06.2015 EUR	01.07.2013- 30.06.2014 EUR
Remuneration to staff	3 258 613	2 754 959
Social contributions	702 486	622 819
Total	3 961 099	3 377 778
31. Average number of employees		
	01.07.2014-	01.07.2013-
	30.06.2015	30.06.2014
The average number of staff in the reporting year:	172	169

## 32. Operating lease

On 10 December 2002 the Company signed the rent agreement No. S-116/02 with AS Dambis on the rent of premises with the total area of 5,851 m2 until 16 September 2009. Starting 17 September 2009 the total leased area reduced to 5,672 m2. The premises are located at 24a Ganibu dambis. In the beginning of 2014 agreement amendments were concluded on the extension of the agreement term till 1 March 2020.

On 24 June 2013 rent agreement Nr. SAFNA-2013-003 with "THE REALTY ASSOCIATES FUND VIII, L., L." was signed regarding lease of premises by LLC "SAF North America" with total area 3, 286 sq. feet. The premises are located at 10500 E.54th Avenue, Unite D, Denver, USA. The agreement matures on 31 August 2017. As of January 2015 the premises are leased to subtenant Metro Copier Services, Inc.

On 9 January 2015 a new rent agreement Nr. SAFNA-2015-001 with "FIRST INDUSTRIAL, L.P." was signed regarding lease of premises by LLC "SAF North America" with total area 7,800 sq. feet. The premises are located at 3250 Quentin Street, Unite 128, Aurora, Colorado 80011, USA. The agreement matures on 31 March 2020.

According to the signed agreements, the Group has the following lease payment commitments at the end of the reporting period:

	30.06.2015	30.06.2014
	EUR	EUR
1 year	308 152	287 630
2 - 5 years	1 144 318	1 090 106
Over 5 years	-	178 899
	1 452 470	1 556 635

## Notes to the consolidated financial statements (continued)

## **33. Contingent liabilities**

As part of its primary activities, the Group has not issued performance guarantees to third parties (2013/2014: EUR 1 770).

## 34. Subsequent events

No significant subsequent events have occurred in the period from the year-end to the date of these consolidated financial statements that would have a material impact on the Group's financial position as at 30 June 2015 or its performance and cash flows for the year then ended.