## Holmen's interim report January-September 2015

| SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \text { Full year } \\ 2014 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Net sales | 4032 | 4139 | 3956 | 12325 | 11983 | 15994 |
| Operating profit excl. items affecting comparability | 493 | 435 | 522 | 1324 | 1262 | 1734 |
| Operating profit | 493 | 435 | 522 | 1324 | 1262 | 1284 |
| Profit after tax | 377 | 322 | 385 | 997 | 912 | 907 |
| Earnings per share, SEK | 4.5 | 3.8 | 4.6 | 11.9 | 10.9 | 10.8 |
| Return on equity, \% | 7.2 | 6.1 | 7.4 | 6.3 | 5.8 | 4.3 |
| Cash flow before investments | 654 | 574 | 738 | 1751 | 1762 | 2176 |
| Debt/equity ratio | 0.27 | 0.29 | 0.29 | 0.27 | 0.29 | 0.28 |

- Operating profit for January-September 2015 was SEK 1324 million (January-September 2014: SEK 1262 million). The improvement in earnings was due to reduced costs and increased paperboard sales. Prices for printing paper and sawn timber decreased but were partly offset by a weaker Swedish krona.
- Compared with the second quarter, operating profit increased by SEK 58 million to SEK 493 million. The increase was due to higher paperboard deliveries and seasonally lower personnel costs, while maintenance and rebuilding shutdowns had a negative effect on earnings.
- Profit after tax for January-September amounted to SEK 997 million (912), which corresponds to earnings per share of SEK 11.9 (10.9). Return on equity was 6.3 per cent (5.8).



| Iggesund Paperboard | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEKm | 3-15 | 2-15 | 3-14 | 2015 | 2014 | 2014 |
| Net sales | 1439 | 1348 | 1310 | 4217 | 3793 | 5113 |
| Operating costs | -1 029 | -992 | -924 | -3 148 | -2983 | -3 951 |
| EBITDA | 410 | 355 | 387 | 1069 | 810 | 1161 |
| Depreciation and amortisation according to plan | -125 | -125 | -124 | -374 | -364 | -487 |
| Operating profit | 285 | 231 | 263 | 696 | 446 | 674 |
| Investments | 44 | 65 | 37 | 212 | 251 | 288 |
| Operating capital | 6793 | 6849 | 6820 | 6793 | 6820 | 6790 |
| EBITDA margin, \% | 29 | 26 | 30 | 25 | 21 | 23 |
| Operating margin, \% | 20 | 17 | 20 | 16 | 12 | 13 |
| Return on operating capital, \% | 17 | 13 | 15 | 14 | 9 | 10 |
| Production, paperboard, '000 tonnes | 132 | 132 | 133 | 382 | 373 | 500 |
| Deliveries, paperboard, '000 tonnes | 132 | 122 | 125 | 383 | 371 | 493 |

The market for SBB and FBB was stable in the third quarter. Deliveries to Europe from European producers increased by 2 per cent during JanuarySeptember compared with the same period last year.

Iggesund Paperboard's deliveries amounted to 383000 tonnes from January to September, which was a 3 per cent increase compared with the same period last year.

Operating profit for January-September was SEK 696 million (446). The improvement was due to reduced production costs, higher deliveries and a weaker Swedish krona.

Compared with the second quarter, profit increased by SEK 54 million to SEK 285 million as a result of higher deliveries and seasonally lower personnel costs.

In the fourth quarter, there will be a maintenance shutdown at the mill in Iggesund, which is estimated to have a negative impact of SEK 80 million on earnings in direct costs and production losses.


| Holmen Paper | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 | 2014 |
| Net sales | 1636 | 1602 | 1637 | 4684 | 4699 | 6247 |
| Operating costs | -1478 | -1472 | -1445 | -4 323 | -4 171 | -5 522 |
| EBITDA | 158 | 130 | 192 | 361 | 528 | 725 |
| Depreciation and amortisation according to plan | -147 | -147 | -147 | -442 | -438 | -584 |
| Operating profit | 10 | -17 | 45 | -80 | 90 | 141 |
| Investments | 42 | 67 | 47 | 256 | 238 | 331 |
| Operating capital | 4480 | 4662 | 4707 | 4480 | 4707 | 4666 |
| EBITDA margin, \% | 10 | 8 | 12 | 8 | 11 | 12 |
| Operating margin, \% | 1 | -1 | 3 | -2 | 2 | 2 |
| Production, '000 tonnes | 340 | 337 | 320 | 986 | 982 | 1325 |
| Deliveries, '000 tonnes | 356 | 346 | 341 | 1008 | 983 | 1305 |

Demand for printing paper in Europe decreased by 6 per cent during January-August compared with the same period last year. Selling prices were largely stable in the third quarter following the decrease earlier this year.

Holmen Paper's deliveries amounted to 1008000 tonnes from January to September, which was 3 per cent higher compared with the same period last year. Magazine and book paper accounted for 60 per cent of deliveries. The new Holmen UNIQ product has been well received by the market.


Operating result for January-September was SEK -80 million (90). The decrease in profit was due to lower selling prices, as well as costs and production losses from the rebuilding of a paper machine and the closure of a recovered paper line at the mill in Braviken. This was partly offset by a weaker Swedish krona.

Compared with the second quarter, operating result improved by SEK 27 million to a SEK 10 million profit. The improvement was due to good production, despite a maintenance shutdown at Hallsta Paper Mill, while personnel costs were seasonally lower.


| Holmen TimberSEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \text { Full year } \\ 2014 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Net sales | 291 | 378 | 313 | 1007 | 1037 | 1352 |
| Operating costs | -282 | -352 | -265 | -946 | -900 | -1 192 |
| EBITDA | 9 | 26 | 48 | 61 | 137 | 160 |
| Depreciation and amortisation according to plan | -19 | -19 | -31 | -58 | -93 | -123 |
| Operating profit excl. items affecting comp. | -10 | 7 | 16 | 4 | 45 | 37 |
| Items affecting comparability* | - | - | - | - | - | -450 |
| Operating profit | -10 | 7 | 16 | 4 | 45 | -413 |
| Investments | 38 | 32 | 8 | 75 | 23 | 55 |
| Operating capital | 901 | 907 | 1323 | 901 | 1323 | 901 |
| EBITDA margin, \%** | 3 | 7 | 15 | 6 | 13 | 12 |
| Operating margin, \%** | -4 | 2 | 5 | 0 | 4 | 3 |
| Production, '000 m ${ }^{3}$ | 157 | 180 | 172 | 535 | 555 | 742 |
| Deliveries, '000 m ${ }^{3}$ | 159 | 208 | 165 | 556 | 556 | 725 |

* Items affecting comparability refers to an impairment loss of SEKm -450 in Q4 2014
** Excluding items affecting comparability

Market conditions for sawn timber in Europe remained weak in the third quarter as a result of high supply. Selling prices have decreased gradually over the year.

Holmen Timber's deliveries amounted to 556000 cubic metres from January to September, which was unchanged compared with the same period last year.


Operating profit for January-September was SEK 4 million (45). The decrease in profit was due to lower selling prices, higher costs for logs and a rebuilding shutdown at Iggesund Sawmill in the third quarter. The decrease was partly offset by a weaker Swedish krona and by depreciation being SEK 35 million lower as a result of the impairment made in the fourth quarter of 2014.

Compared with the second quarter, operating result decreased by SEK 17 million to a SEK 10 million loss as a result of the rebuilding at Iggesund Sawmill.

| Holmen Skog | Quarter |  |  | January-September |  | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SEKm | 3-15 | 2-15 | 3-14 | 2015 | 2014 | 2014 |
| Net sales | 1240 | 1403 | 1250 | 4146 | 4180 | 5641 |
| of which from own forests | 310 | 370 | 311 | 1005 | 971 | 1314 |
| Operating costs | -1 108 | -1257 | -1 158 | -3645 | -3 778 | -5 077 |
| Depreciation and amortisation according to plan | -7 | -7 | -7 | -20 | -20 | -29 |
| Earnings from operations | 126 | 139 | 86 | 481 | 382 | 535 |
| Change in value of forests | 91 | 82 | 114 | 196 | 255 | 282 |
| Operating profit | 217 | 222 | 200 | 677 | 637 | 817 |
| Investments | 12 | 6 | 47 | 23 | 72 | 86 |
| Operating capital | 17447 | 17387 | 17148 | 17447 | 17148 | 17340 |
| Return on operating capital, \% | 5 | 5 | 5 | 5 | 5 | 5 |
| Harvesting company forests, '000 m ${ }^{3}$ | 789 | 917 | 788 | 2527 | 2448 | 3297 |

Demand for logs and pulpwood in Sweden was normal in the third quarter. Log prices increased slightly.

Holmen Skog's earnings from operations for January-September amounted to SEK 481 million (382). The improvement in earnings was due to lower costs for handling storm fellings, implemented rationalisations and higher harvesting. Operating profit, which includes a change in value of SEK 196 million (255), totalled SEK 677 million (637).


Compared with the second quarter, earnings from operations decreased by SEK 13 million to SEK 126 million. The volume of harvesting decreased from a high level, while silviculture costs decreased seasonally.


| Holmen EnergiSEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \text { Full year } \\ 2014 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Net sales* | 65 | 83 | 66 | 266 | 297 | 389 |
| Operating costs | -38 | -40 | -33 | -105 | -120 | -156 |
| Depreciation and amortisation according to plan | -5 | -5 | -5 | -16 | -15 | -21 |
| Operating profit | 22 | 38 | 28 | 146 | 162 | 212 |
| Investments | 1 | -2 | 11 | 4 | 28 | 32 |
| Operating capital | 3392 | 3379 | 3393 | 3392 | 3393 | 3401 |
| Return on operating capital, \% | 3 | 4 | 3 | 6 | 6 | 6 |
| Production hydro and wind power, GWh | 349 | 366 | 211 | 1092 | 866 | 1113 |

* Sales from w holly and partly ow ned pow er plants

Holmen Energi's operating profit for JanuarySeptember amounted to SEK 146 million (162). Production was around 20 per cent higher than usual, but earnings decreased as a result of low electricity prices.


■ Net sales

Compared with the second quarter, earnings decreased by SEK 16 million to SEK 22 million. Production was significantly higher than usual, but electricity prices were historically low.

The levels in Holmen's water storage reservoirs were normal at the end of the quarter.

## Net financial items and financing

Net financial items for January-September totalled SEK -73 million (-107). Borrowing costs fell to an average of 1.6 per cent (2.3).

Cash flow from operating activities totalled SEK 1751 million. Cash flow from investing activities was SEK -557 million. SEK 840 million in dividends was paid in the second quarter.

Since year-end, the Group's net financial debt fell by SEK 246 million to SEK 5661 million. At the end of the third quarter, the debt/equity ratio was 0.27 and the equity/assets ratio 58 per cent. Financial liabilities including pension provisions totalled SEK 5989 million, SEK 3230 million of which was current liabilities. Cash, cash equivalents and financial receivables totalled SEK 328 million. The Group has unused long-term contractually agreed credit facilities of SEK 4338 million, of which SEK 570 million matures in 2017 and SEK 3768 matures in 2020.

## Tax

Recognised tax for January-September amounted to SEK -254 million (-244). Recognised tax as a proportion of profit before tax was 20 (21) per cent.

## Equity

For January-September, the Group's equity increased by SEK 124 million to SEK 21093 million. Profit for the period totalled SEK 997 million. A dividend of SEK 840 million was paid. In addition, other comprehensive income totalled SEK -33 million.

## Hedging exchange rates and electricity prices

The Group hedges parts of future estimated net flows in foreign currencies. Operating profit for January-September includes currency hedges of SEK -89 million (-61). The market value of currency hedges not yet recognised as income amounted to SEK - 21 million at the end of the quarter.

The weaker Swedish krona had a positive effect of nearly SEK 400 million on consolidated operating profit during January-September compared with the same period in 2014. There was a positive effect of SEK 20 million on third-quarter operating profit compared with the second quarter. For the remainder of 2015, 90 per cent of expected flows in EUR/SEK are hedged at an average of 9.22 and for 2016, 90 per cent are hedged at an average of 9.35 . For other currencies, approximately 4 months of flows are hedged. Calculated on the basis of existing hedges and the exchange rates at the turn of the quarter (euro: 9.4, US dollar: 8.4 and sterling: 12.8), exchange rate differences are expected to have a
positive impact of approximately SEK 450 million on consolidated operating profit for 2015 compared with 2014. Calculated in a corresponding way, currency is estimated to have a marginal effect on earnings in the fourth quarter compared with the third quarter.

Prices for the Group's estimated net consumption of electricity in Sweden for the remainder of 2015 are fully hedged. For 2016-2018, 80-90 per cent has been hedged while for 2019-2021 40 per cent has been hedged.

## Investments

Cash flow from investing activities for JanuarySeptember was SEK -557 million (-648). Scheduled depreciation and amortisation totalled SEK 928 million (946).

## Personnel

The average number of employees (full-time equivalents) in the Group was 3318 (3410). The reduction is mainly attributable to cutbacks in Holmen Paper and Iggesund Paperboard.

## Share buy-backs

At the 2015 AGM, the Board's authorisation to purchase up to 10 per cent of the company's shares was renewed. No buy-backs took place during the period. The company owns 0.9 per cent of all shares outstanding.

## Dividend

Holmen's Annual General Meeting 2015 resolved in favour of paying a dividend of SEK 10 (9) per share.
The total dividend of SEK 840 million was paid on 23 April.

## Material risks and uncertainties

The Group's and the parent company's material risks and uncertainties relate primarily to changes in demand and the prices of its products, the cost of key input goods, and changes in exchange rates. For a more detailed description of material risks and uncertainties see Holmen's annual report for 2014, pages 32-35 and note 26.

## Transactions with related parties

There were no transactions between Holmen and related parties that had a significant effect on the Company's financial position and performance.

## Accounting policies

This report has been prepared in accordance with the Swedish Annual Accounts Act and Securities Market Act, and, for the Group, in accordance with IAS 34 Interim Financial Reporting. The parent company and the Group's accounting policies are unchanged compared with the latest published annual report, with the exception of new IFRIC 21 Levies, which means that property tax liability is recognised in full on January 1 of each year instead of recording the liability as the cost is recognised in profit or loss. The change has not resulted in any effect on amounts or information in this interim report. The figures in tables are rounded off.

Stockholm, 5 November 2015
Holmen AB (publ.)
Henrik Sjölund
President and CEO
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## Review report

## Introduction

We have reviewed the condensed interim financial information (interim report) for Holmen AB (publ) as per 30 September 2015 and the nine-month reporting period ending on that date. The Board of Directors and the CEO are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review.

## Focus and scope of the review

We conducted our review in accordance with the International Standard on Review Engagements ISRE 2410 Review of Interim Financial Information Performed by the Independent Auditors of the Entity. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review has a different focus and is substantially smaller in scope than an audit conducted in accordance with ISA and other generally accepted auditing standards.

The procedures performed in a review do not enable us to obtain a level of assurance that would make us aware of all significant matters that could have been identified in an audit. Therefore, the conclusion expressed on the basis of a review does not give the same level of assurance as a conclusion expressed on the basis of an audit.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim report was not, in all material respects, prepared for the Group in accordance with IAS 34 and the Swedish Annual Accounts Act, and, for the Parent Company, in accordance with the Swedish Annual Accounts Act.

Stockholm, 5 November 2015
KPMG AB
Joakim Thilstedt
Authorised public accountant

## The Group

| Income statement, SEKm | Quarter |  |  | January-September |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |
| Net sales | 4032 | 4139 | 3956 | 12325 | 11983 |
| Other operating income | 271 | 233 | 267 | 763 | 727 |
| Change in inventories | -60 | -53 | -21 | -188 | -73 |
| Raw materials and consumables | -2 132 | -2 192 | -2 123 | -6 525 | -6 476 |
| Personnel costs | -546 | -613 | -522 | -1750 | -1 681 |
| Other operating costs | -857 | -850 | -834 | -2 571 | -2 508 |
| Depreciation and amortisation according to plan | -311 | -309 | -319 | -928 | -946 |
| Impairment losses | - | - | - | - | - |
| Change in value of biological assets | 91 | 82 | 114 | 196 | 255 |
| Profit from investments in associates and joint ventures | 4 | -2 | 4 | 1 | -19 |
| Operating profit | 493 | 435 | 522 | 1324 | 1262 |
| Finance income | 0 | 0 | 1 | 1 | 3 |
| Finance costs | -21 | -25 | -35 | -73 | -110 |
| Profit before tax | 473 | 410 | 488 | 1251 | 1155 |
| Tax | -95 | -88 | -103 | -254 | -244 |
| Profit for the period | 377 | 322 | 385 | 997 | 912 |
| Earnings per share, SEK | 4.5 | 3.8 | 4.6 | 11.9 | 10.9 |
| Operating margin, \% * | 12.2 | 10.5 | 13.2 | 10.7 | 10.5 |
| Return on capital employed, \% * | 7.3 | 6.4 | 7.7 | 6.5 | 6.2 |
| Return on equity, \% | 7.2 | 6.1 | 7.4 | 6.3 | 5.8 |

* Excl. items affecting comparability.

| Statement of comprehensive income, sEKm | Quarter |  |  | January-September |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |
| Profit for the period | 377 | 322 | 385 | 997 | 912 |
| Other comprehensive income |  |  |  |  |  |
| Revaluations of defined benefit pension plans | -148 | -12 | -143 | -75 | -117 |
| Tax attributable to items that w ill not be reclassifed to profit for the period | 30 | 2 | 29 | 15 | 23 |
| Items that will not be reclassifed to profit for the period | -118 | -10 | -115 | -60 | -94 |
| Cash flow hedging | -178 | 56 | 15 | -74 | -95 |
| Translation difference on foreign operation | 10 | 12 | 46 | 106 | 231 |
| Hedging of currency risk in foreign operation | -23 | 4 | -3 | -24 | -49 |
| Tax attributable to items that w ill be reclassifed to profit for the period | 44 | -12 | -2 | 19 | 32 |
| Items that will be reclassifed to profit for the period | -148 | 60 | 54 | 27 | 120 |
| Total other comprehensive income after tax | -266 | 51 | -60 | -33 | 26 |
| Total comprehensive income | 111 | 373 | 325 | 964 | 937 |


|  | January-September |  |
| :--- | ---: | ---: |
| Change in equity, SEKm | $\mathbf{2 0 1 5}$ | 2014 |
| Opening equity | 20969 | 20854 |
| Profit for the period | $\mathbf{9 9 7}$ | 912 |
| Other comprehensive income | $-\mathbf{3 3}$ | 26 |
| Total comprehensive income | $\mathbf{9 6 4}$ | 937 |
| Dividends paid | $\mathbf{- 8 4 0}$ | -756 |
| Closing equity | $\mathbf{2 1 0 9 3}$ | 21036 |


| Share structure | Votes | No. of shares | No. of votes | Quota value | SEKm |
| :--- | ---: | ---: | ---: | ---: | ---: |
| A-share | 10 | 22623234 | 226232340 | 50 | 1131.2 |
| B-share | 1 | 62132928 | 62132928 | 50 | 3106.6 |
| Total number of shares |  | 84756162 | 288365268 | 4237.8 |  |
| Holding of own B-shares bought back | -760000 | -760000 |  |  |  |
| Total number of shares in issue | 83996162 | 287605268 |  |  |  |

## The Group

| Balance sheet, SEKm | 30 September | $\begin{array}{r} 2015 \\ 30 \text { June } \end{array}$ | $2014$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |
| Intangible non-current assets | 107 | 109 | 114 |
| Property, plant and equipment | 11026 | 11196 | 11265 |
| Biological assets | 17080 | 16986 | 16867 |
| Investments in associates and joint ventures | 1950 | 1949 | 1970 |
| Other shares and participating interests | 4 | 4 | 4 |
| Non-current financial receivables | 44 | 39 | 40 |
| Deferred tax assets | 9 | 1 | 1 |
| Total non-current assets | 30219 | 30284 | 30261 |
| Current assets |  |  |  |
| Inventories | 3036 | 3095 | 3198 |
| Trade receivables | 2363 | 2432 | 2328 |
| Current tax receivable | 23 | 24 | 44 |
| Other operating receivables | 478 | 506 | 394 |
| Current financial receivables | 39 | 40 | 22 |
| Cash and cash equivalents | 245 | 159 | 187 |
| Total current assets | 6184 | 6256 | 6172 |
| Total assets | 36403 | 36540 | 36434 |
| Equity | 21093 | 20982 | 20969 |
| Non-current liabilities |  |  |  |
| Non-current financial liabilities | 2301 | 2807 | 2488 |
| Pension provisions | 458 | 325 | 400 |
| Other provisions | 522 | 529 | 533 |
| Deferred tax liabilities | 5490 | 5546 | 5480 |
| Total non-current liabilities | 8771 | 9206 | 8901 |
| Current liabilities |  |  |  |
| Current financial liabilities | 3230 | 3147 | 3269 |
| Trade payables | 1810 | 1969 | 1882 |
| Current tax liability | 103 | 84 | 248 |
| Provisions | 74 | 75 | 69 |
| Other operating liabilities | 1322 | 1077 | 1096 |
| Total current liabilities | 6539 | 6352 | 6564 |
| Total liabilities | 15310 | 15558 | 15465 |
| Total equity and liabilities | 36403 | 36540 | 36434 |
| Debt/equity ratio, times | 0.27 | 0.29 | 0.28 |
| Equity/assets ratio, \% | 57.9 | 57.4 | 57.6 |
| Operating capital | 32235 | 32566 | 32354 |
| Capital employed | 26754 | 27021 | 26876 |
| Net financial debt | 5661 | 6040 | 5907 |
| Pledged collateral | 131 | 138 | 149 |
| Contingent liabilities | 175 | 136 | 118 |


| Financial instruments, SEKm | Carrying amount |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | 2015 | 2014 |
|  | 30 September | 31 December | 30 September | 31 December |
| Assets at fair value | 58 | 18 | 58 | 18 |
| Assets at acquisition cost | 2679 | 2575 | 2675 | 2572 |
| Liabilities at fair value | 458 | 433 | 458 | 433 |
| Liabilities at acquisition cost | 7225 | 7491 | 7225 | 7497 |

[^0]
## The Group

| Cash flow statement, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2014 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Operating activities |  |  |  |  |  |  |
| Profit before tax | 473 | 410 | 488 | 1251 | 1155 | 1137 |
| Adjustments for non-cash items * | 244 | 200 | 197 | 753 | 694 | 1448 |
| Paid income taxes | -88 | -62 | -51 | -406 | -140 | -191 |
| Cash flow from operating activities before changes in working capital | 629 | 548 | 634 | 1598 | 1710 | 2394 |
| Cash flow from changes in working capital |  |  |  |  |  |  |
| Change in inventories | 51 | 92 | 76 | 195 | 266 | -24 |
| Change in trade receivables and other operating receivables | 56 | -76 | 75 | -78 | -145 | -111 |
| Change in trade payables and other operating liabilities | -83 | 12 | -46 | 35 | -68 | -82 |
| Cash flow from operating activities | 654 | 574 | 738 | 1751 | 1762 | 2176 |
| Investing activities |  |  |  |  |  |  |
| Acquisition of non-current assets | -138 | -181 | -153 | -572 | -640 | -830 |
| Disposal of non-current assets | 6 | 7 | 3 | 15 | 5 | 14 |
| Change in non-current financial receivables | 1 | -2 | 3 | -1 | -13 | -19 |
| Cash flow from investing activities | -132 | -176 | -148 | -557 | -648 | -834 |
| Financing activities |  |  |  |  |  |  |
| Change in financial liabilities and current financial receivables | -435 | 418 | -591 | -295 | -516 | -678 |
| Dividends paid to the shareholders of the parent company | - | -840 | - | -840 | -756 | -756 |
| Cash flow from financing activities | -435 | -422 | -591 | -1 135 | -1 272 | -1434 |
| Cash flow for the period | 86 | -23 | 0 | 58 | -157 | -92 |
| Opening cash and cash equivalents | 159 | 182 | 120 | 187 | 275 | 275 |
| Exchange difference in cash and cash equivalents | 0 | -1 | 1 | 1 | 2 | 4 |
| Closing cash and cash equivalents | 245 | 159 | 120 | 245 | 120 | 187 |


| Change in net financial debt, SEKm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2014 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Opening net financial debt | -6 040 | -5 587 | -6429 | -5907 | -6116 | -6 116 |
| Cash flow from operating activities | 654 | 574 | 738 | 1751 | 1762 | 2176 |
| Cash flow from investing activities (excl financial receivables) | -133 | -174 | -151 | -557 | -635 | -816 |
| Dividends paid | - | -840 | - | -840 | -756 | -756 |
| Revaluations of defined benefit pension plans | -146 | -12 | -143 | -75 | -118 | -173 |
| Foreign exchange effects and changes in fair value | 4 | -1 | -35 | -33 | - 158 | -223 |
| Closing net financial debt | -5 661 | -6 040 | -6 020 | -5661 | -6 020 | -5 907 |

* The adjustments consist primarily of depreciation according to plan, impairment losses, change in value of biological assets, change in provisions, interests
in earnings of associated companies, currency effects and revaluations of financial instruments as well as capital gains/losses on sale of fixed assets.


## The Parent company

| Income statement, sekm | Quarter |  |  | January-September |  | $\begin{array}{r} \hline \text { Full year } \\ 2014 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 |  |
| Operating income | 3632 | 3742 | 3590 | 11222 | 11074 | 15090 |
| Operating costs | -3 395 | -3 577 | -3 351 | -10 626 | -10 495 | -13929 |
| Operating profit | 237 | 165 | 239 | 596 | 578 | 1161 |
| Net financial items | 119 | -11 | -29 | 81 | 53 | -26 |
| Profit after net financial items | 356 | 154 | 209 | 677 | 631 | 1135 |
| Appropriations | 200 | 263 | 324 | 472 | 881 | 1219 |
| Profit before tax | 557 | 417 | 533 | 1149 | 1512 | 2353 |
| Tax | -90 | -94 | -119 | -219 | -294 | -483 |
| Profit for the period | 467 | 323 | 414 | 930 | 1217 | 1870 |
|  |  |  |  |  |  |  |
| Statement of comprehensive income, SEKm | Quarter |  |  | January-September |  | Full year |
|  | 3-15 | 2-15 | 3-14 | 2015 | 2014 | 2014 |
| Profit for the period | 467 | 323 | 414 | 930 | 1217 | 1870 |
| Other comprehensive income |  |  |  |  |  |  |
| Cash flow hedging | -171 | 50 | 21 | -56 | -25 | -155 |
| Tax attributable to other comprehensive income | 38 | -11 | -5 | 12 | 6 | 34 |
| Items that will be reclassifed to profit for the period | -133 | 39 | 16 | -44 | -20 | -121 |
| Total comprehensive income | 333 | 361 | 430 | 887 | 1198 | 1749 |


| Balance sheet, SEKm | $2015$ <br> 30 September | $\begin{array}{r} 2015 \\ 30 \text { June } \end{array}$ | $2014$ <br> 31 December |
| :---: | :---: | :---: | :---: |
| Non-current assets | 18310 | 18369 | 18396 |
| Current assets | 4761 | 4855 | 4793 |
| Total assets | 23072 | 23225 | 23188 |
| Restricted equity | 5915 | 5915 | 5915 |
| Non-restricted equity | 4608 | 4275 | 4561 |
| Untaxed reserves | 2121 | 2161 | 2330 |
| Provisions | 1248 | 1298 | 1271 |
| Liabilities | 9181 | 9576 | 9111 |
| Total equity and liabilities | 23072 | 23225 | 23188 |
| Pledged collateral | 131 | 138 | 149 |
| Contingent liabilities | 91 | 94 | 95 |

Sales to Group companies accounted for SEK 85 million (81) of operating income in JanuarySeptember 2015.

Net financial items include the result from hedging equity in foreign subsidiaries totalling SEK -24 million (-49).

Appropriations include Group contributions of SEK 263 million (1 306).

The parent company's investments in property, plant and equipment and intangible non-current assets totalled SEK 19 million (18).

## The Group

| Quarterly figures, SEKm | 2015 |  |  | 2014 |  |  |  | January-September Full year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2015 | 2014 | 2014 |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 4032 | 4139 | 4154 | 4011 | 3956 | 3946 | 4081 | 12325 | 11983 | 15994 |
| Operating costs | -3 323 | -3475 | -3472 | -3 258 | -3 233 | -3 357 | -3 422 | -10 270 | -10 011 | -13 270 |
| Profit from investments in associates and joint ventures | 4 | -2 | -2 | 12 | 4 | -16 | -7 | 1 | -19 | -7 |
| Depreciation and amortisation according to plan | -311 | -309 | -308 | -320 | -319 | -314 | -312 | -928 | -946 | -1 265 |
| Change in value of forests | 91 | 82 | 23 | 27 | 114 | 92 | 49 | 196 | 255 | 282 |
| Operating profit excl. items affecting comparability | 493 | 435 | 396 | 472 | 522 | 351 | 389 | 1324 | 1262 | 1734 |
| Items affecting comparability* | - | - | - | -450 | - | - | - | - | - | -450 |
| Operating profit | 493 | 435 | 396 | 22 | 522 | 351 | 389 | 1324 | 1262 | 1284 |
| Net financial items | -20 | -25 | -28 | -40 | -34 | -36 | -37 | -73 | -107 | -147 |
| Profit before tax | 473 | 410 | 368 | -18 | 488 | 315 | 352 | 1251 | 1155 | 1137 |
| Tax | -95 | -88 | -70 | 14 | -103 | -66 | -75 | -254 | -244 | -230 |
| Profit for the period | 377 | 322 | 298 | -4 | 385 | 250 | 276 | 997 | 912 | 907 |
| Earnings per share, SEK | 4.5 | 3.8 | 3.5 | -0.1 | 4.6 | 3.0 | 3.3 | 11.9 | 10.9 | 10.8 |
| Net sales |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 1439 | 1348 | 1431 | 1320 | 1310 | 1237 | 1246 | 4217 | 3793 | 5113 |
| Holmen Paper | 1636 | 1602 | 1447 | 1548 | 1637 | 1490 | 1572 | 4684 | 4699 | 6247 |
| Holmen Timber | 291 | 378 | 339 | 315 | 313 | 367 | 357 | 1007 | 1037 | 1352 |
| Holmen Skog | 1240 | 1403 | 1503 | 1461 | 1250 | 1435 | 1494 | 4146 | 4180 | 5641 |
| Holmen Energi** | 65 | 83 | 117 | 91 | 66 | 88 | 143 | 266 | 297 | 389 |
| Eimination of intra-group net sales | -639 | -675 | -682 | -725 | -621 | -671 | -731 | -1996 | -2 023 | -2 748 |
| Group | 4032 | 4139 | 4154 | 4011 | 3956 | 3946 | 4081 | 12325 | 11983 | 15994 |
| Operating profit/loss by business area*** |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 285 | 231 | 180 | 229 | 263 | 86 | 97 | 696 | 446 | 674 |
| Holmen Paper | 10 | -17 | -73 | 51 | 45 | 40 | 6 | -80 | 90 | 141 |
| Holmen Timber | -10 | 7 | 7 | -8 | 16 | 18 | 10 | 4 | 45 | 37 |
| Holmen Skog | 217 | 222 | 239 | 180 | 200 | 213 | 224 | 677 | 637 | 817 |
| Holmen Energi | 22 | 38 | 86 | 50 | 28 | 37 | 96 | 146 | 162 | 212 |
| Group-w ide | -31 | -45 | -43 | -29 | -30 | -43 | -44 | -118 | -117 | -146 |
| Group | 493 | 435 | 396 | 472 | 522 | 351 | 389 | 1324 | 1262 | 1734 |
| Operating margin, \% *** |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 19.8 | 17.1 | 12.6 | 17.3 | 20.1 | 6.9 | 7.8 | 16.5 | 11.7 | 13.2 |
| Holmen Paper | 0.6 | -1.1 | -5.1 | 3.3 | 2.8 | 2.7 | 0.4 | -1.7 | 1.9 | 2.3 |
| Holmen Timber | -3.6 | 1.7 | 2.2 | -2.5 | 5.2 | 5.0 | 2.9 | 0.4 | 4.3 | 2.7 |
| Group | 12.2 | 10.5 | 9.5 | 11.8 | 13.2 | 8.9 | 9.5 | 10.7 | 10.5 | 10.8 |
| EBITDA by business area*** |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 410 | 355 | 304 | 352 | 387 | 206 | 216 | 1069 | 810 | 1161 |
| Holmen Paper | 158 | 130 | 74 | 197 | 192 | 186 | 151 | 361 | 528 | 725 |
| Holmen Timber | 9 | 26 | 27 | 23 | 48 | 49 | 41 | 61 | 137 | 160 |
| Holmen Skog | 133 | 146 | 222 | 162 | 93 | 128 | 181 | 501 | 402 | 563 |
| Holmen Energi | 28 | 43 | 91 | 56 | 33 | 42 | 101 | 162 | 177 | 233 |
| Group-w ide | -24 | -38 | -37 | -24 | -25 | -38 | -38 | -99 | -101 | -126 |
| Group | 713 | 662 | 681 | 765 | 727 | 573 | 652 | 2055 | 1953 | 2717 |
| Return on operating capital, \% *** |  |  |  |  |  |  |  |  |  |  |
| lggesund Paperboard | 16.7 | 13.5 | 10.6 | 13.4 | 15.3 | 5.0 | 5.6 | 13.6 | 8.6 | 9.8 |
| Holmen Paper | 0.9 | neg | neg | 4.3 | 3.7 | 3.2 | 0.5 | neg | 2.5 | 2.9 |
| Holmen Timber | neg | 2.9 | 3.3 | neg | 4.9 | 5.3 | 3.0 | 0.5 | 4.4 | 2.8 |
| Holmen Skog | 5.0 | 5.1 | 5.5 | 4.2 | 4.7 | 5.0 | 5.3 | 5.2 | 5.0 | 4.8 |
| Holmen Energi | 2.6 | 4.4 | 10.0 | 5.9 | 3.3 | 4.5 | 11.5 | 5.7 | 6.4 | 6.3 |
| Group | 6.1 | 5.3 | 4.9 | 5.8 | 6.4 | 4.3 | 4.8 | 4.4 | 5.1 | 5.3 |
| Key indicators |  |  |  |  |  |  |  |  |  |  |
| Return on capital employed, \% *** | 7.3 | 6.4 | 5.9 | 7.0 | 7.7 | 5.2 | 5.8 | 6.5 | 6.2 | 6.4 |
| Return on equity, \% | 7.2 | 6.1 | 5.6 | 0.0 | 7.4 | 4.8 | 5.3 | 6.3 | 5.8 | 4.3 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Paperboard, '000 tonnes | 132 | 122 | 129 | 122 | 125 | 122 | 124 | 383 | 371 | 493 |
| Printing paper, '000 tonnes | 356 | 346 | 306 | 322 | 341 | 311 | 331 | 1008 | 983 | 1305 |
| Saw n timber, '000 m³ | 159 | 208 | 188 | 169 | 165 | 196 | 195 | 556 | 556 | 725 |
| Harvesting company forests, '000 m³ | 789 | 917 | 820 | 849 | 788 | 871 | 789 | 2527 | 2448 | 3297 |
| Own production of hydro and wind power, GWh | 349 | 366 | 377 | 246 | 211 | 278 | 377 | 1092 | 866 | 1113 |

* Items affecting comparability in Q4 2014 refers to an impairment loss on non-current assets.
** Sales from wholly and partly owned power plants
*** Excl. items affecting comparability.

The Group

| Full year review, sekm | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income statement |  |  |  |  |  |  |  |  |  |  |
| Net sales | 15994 | 16231 | 17852 | 18656 | 17581 | 18071 | 19334 | 19159 | 18592 | 16319 |
| Operating costs | -13 270 | -13919 | -15 224 | -15 501 | -15 077 | -15 191 | -16 614 | -15 637 | -15 069 | -13 287 |
| Profit from investments in associates and joint ventures | -7 | 3 | 47 | 84 | 28 | 45 | 50 | 12 | 11 | 20 |
| Depreciation and amortisation according to plan | -1 265 | -1 370 | -1 313 | -1 260 | -1 251 | -1 320 | -1 343 | -1 337 | -1 346 | -1 167 |
| Change in value of forests | 282 | 264 | 350 | - | 52 | 16 | -16 | 89 | 115 | 82 |
| Operating profit excl. items affecting com parability | 1734 | 1209 | 1713 | 1979 | 1332 | 1620 | 1412 | 2286 | 2303 | 1967 |
| Items affecting comparability* | -450 | -140 | -193 | 3593 | 264 | - | -361 | 557 | - | - |
| Operating profit | 1284 | 1069 | 1520 | 5573 | 1596 | 1620 | 1051 | 2843 | 2303 | 1967 |
| Net financial items | -147 | -198 | -227 | -244 | -208 | -255 | -311 | -261 | -247 | -233 |
| Profit before tax | 1137 | 871 | 1294 | 5328 | 1388 | 1366 | 740 | 2582 | 2056 | 1734 |
| Tax | -230 | -160 | 559 | -1374 | -684 | -360 | -98 | -1 077 | -597 | -478 |
| Profit for the year | 907 | 711 | 1853 | 3955 | 704 | 1006 | 642 | 1505 | 1459 | 1256 |
| Diluted earnings per share, SEK | 10.8 | 8.5 | 22.1 | 47.1 | 8.4 | 12.0 | 7.6 | 17.8 | 17.2 | 14.8 |
| Operating profit by business area** |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 674 | 433 | 596 | 863 | 817 | 419 | 320 | 599 | 752 | 631 |
| Holmen Paper | 141 | -309 | 94 | 228 | -618 | 340 | 280 | 623 | 754 | 626 |
| Holmen Timber | 37 | -75 | -130 | -136 | 20 | 21 | 13 | 146 | 80 | 13 |
| Holmen Skog | 817 | 924 | 931 | 739 | 818 | 605 | 632 | 702 | 643 | 537 |
| Holmen Energi | 212 | 371 | 355 | 406 | 495 | 414 | 327 | 272 | 197 | 301 |
| Group-w ide | -146 | -136 | -132 | -120 | -200 | -178 | -159 | -56 | -123 | -141 |
| Group | 1734 | 1209 | 1713 | 1980 | 1332 | 1620 | 1412 | 2286 | 2303 | 1967 |
| EBITDA by business area** |  |  |  |  |  |  |  |  |  |  |
| Iggesund Paperboard | 1161 | 878 | 959 | 1186 | 1141 | 780 | 688 | 954 | 1108 | 1358 |
| Holmen Paper | 725 | 429 | 862 | 1002 | 229 | 1218 | 1176 | 1537 | 1667 | 976 |
| Holmen Timber | 160 | 45 | -10 | -26 | 49 | 52 | 47 | 169 | 104 | 38 |
| Holmen Skog | 563 | 694 | 614 | 769 | 794 | 616 | 674 | 639 | 556 | 483 |
| Holmen Energi | 233 | 391 | 374 | 425 | 516 | 435 | 346 | 289 | 214 | 319 |
| Group-w ide | -126 | -121 | -123 | -116 | -198 | -176 | -160 | -54 | -115 | -122 |
| Group | 2717 | 2315 | 2676 | 3240 | 2531 | 2925 | 2771 | 3534 | 3534 | 3052 |
| Deliveries |  |  |  |  |  |  |  |  |  |  |
| Paperboard, '000 tonnes | 493 | 469 | 485 | 474 | 464 | 477 | 494 | 516 | 536 | 492 |
| Printing paper, '000 tonnes | 1305 | 1574 | 1651 | 1668 | 1732 | 1745 | 2044 | 2025 | 2021 | 1764 |
| Saw n timber, '000 m ${ }^{3}$ | 725 | 686 | 660 | 487 | 285 | 313 | 266 | 262 | 248 | 229 |
| Harvesting company forests, '000 m ${ }^{3}$ | 3297 | 3465 | 3211 | 2988 | 2999 | 2897 | 2649 | 2575 | 2618 | 2608 |
| Own production of hydro and wind power, GWh | 1113 | 1041 | 1353 | 1235 | 1149 | 1090 | 1128 | 1193 | 934 | 1236 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Non-current assets | 30221 | 30652 | 30664 | 30334 | 26028 | 25694 | 26506 | 26153 | 25354 | 25793 |
| Current assets | 5964 | 5774 | 6005 | 6642 | 6950 | 6075 | 7268 | 6549 | 6138 | 5709 |
| Financial receivables | 249 | 327 | 377 | 240 | 454 | 407 | 828 | 541 | 649 | 712 |
| Total assets | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 |
| Equity | 20969 | 20854 | 20813 | 19773 | 16913 | 16504 | 15641 | 16932 | 16636 | 16007 |
| Deferred tax liability | 5480 | 5804 | 5504 | 6630 | 5910 | 5045 | 4819 | 5482 | 5030 | 5143 |
| Financial liabilities and interest-bearing provisions | 6156 | 6443 | 6967 | 6499 | 6227 | 6091 | 8332 | 6518 | 6634 | 7351 |
| Operating liabilities | 3829 | 3653 | 3762 | 4313 | 4382 | 4536 | 5809 | 4310 | 3841 | 3713 |
| Total equity and liabilities | 36434 | 36753 | 37046 | 37217 | 33432 | 32176 | 34602 | 33243 | 32141 | 32214 |
| Cash flow |  |  |  |  |  |  |  |  |  |  |
| Operating activities | 2176 | 2011 | 2254 | 2101 | 1523 | 2873 | 1660 | 2476 | 2358 | 2471 |
| Investing activities | -834 | -869 | -1920 | -1733 | -1597 | -818 | -1 124 | -1 315 | -947 | -3 029 |
| Cash flow after investments | 1342 | 1142 | 334 | 368 | -74 | 2054 | 536 | 1161 | 1411 | -558 |

## Key indicators

Return on capital employed, \% **
Return on equity, \%
Return on equity, \% **
Debt/equity ratio

| 6 | 4 | 7 | 9 |
| ---: | ---: | ---: | ---: |
| 4 | 3 | 9 | 23 |
| 6 | 4 | 6 | 8 |
| 0.28 | 0.29 | 0.32 | 0.32 |


| 6 |  |
| ---: | ---: |
| 4 |  |
| 4 |  |
| 0.34 | 0.3 |

Dividend
Dividend, SEK
10

* Items affecting comparability in 2014 refers to impairment loss on non-current assets (SEK - 450 million). 2013 refers to impairment loss on non-current assets (SEK -100 million) and restructuring costs (SEK -40 million). 2012 refers to an impairment loss on non-current assets (SEK -153 million) and restructuring costs (SEK -40 million). 2011 refers to revaluation of forest (SEK +3593 million). 2010 refers to impairment loss on non-current assets (SEK -555 million), restructuring costs (SEK -231 million) and revaluation of forest (SEK +1 050 million). 2008 refers to provisions and costs due to restructuring and closure of mills and earnings effects fromfire (SEK -361 million). 2007 refers to a net impairment loss on non-current assets (SEK -1 543 million) and revaluation of forest (SEK +2100 million).
** Excl. items affecting comparability


## Holmen in brief

Holmen's business concept is to develop and conduct profitable business within three product-oriented business areas for paperboard, printing paper and sawn timber as well as two raw material-oriented business areas for forest and energy. Europe is the key market.

The business area Iggesund Paperboard produces paperboard for consumer packaging and graphics printing at one Swedish and one UK mill. Holmen Paper manufactures printing paper for magazines, directories, advertising material, books and daily newspapers at two Swedish mills and one Spanish mill. Holmen Timber produces sawn timber at two Swedish sawmills. In 2014, the Group produced 0.5 million tonnes of paperboard, 1.3 million tonnes of printing paper and 0.7 million cubic metres of sawn timber.

Holmen Skog manages the Group's forests covering just over one million hectares. The annual volume harvested in company forests is some 3.2 million cubic metres. Holmen Energi is responsible for the Group's hydro and wind power assets and for developing the Group's business within the energy sector. Normal yearly production amounts to some 1.2 TWh of electric power. Holmen Skog and Holmen Energi are also responsible for the Group's wood and electricity supply in Sweden.

## Press and analyst conference

Following publication of the interim report, a press and analyst conference will be held at 14.30 CET on Thursday, 5 November. Venue: Tändstickspalatset, Kreugersalen. Västra Trädgårdsgatan 15, Stockholm. Holmen President and CEO Henrik Sjölund will present and comment on the report. The presentation will be held in English.

The conference is also directly available as a webcast on Holmen's website, www.holmen.com. You may also participate in the conference by telephone, by calling +46 (0) 850556474 (within Sweden), +44 (0)203 3645374 (from the rest of Europe) or +1 8557532230 (from the US) no later than 14.25 CET.

## Financial reports

5 February 2016 Year-end report 2015
26 April 2016 Interim report January-March 2016
17 August 2016 Interim report January-June 2016

[^1]
[^0]:    Holmen measures financial instruments at fair value or acquisition cost in the balance sheet depending on classification. In addition to items in net financial debt, with the exception of the pension liability, financial instruments cover trade receivables and trade payables. Financial instruments measured at fair value in the balance sheet belong to measurement level 2 pursuant to IFRS 7 .

    All of the Group's derivatives are covered by ISDA or FEMA agreements, which entails a right to offset assets and liabilities in relation to the same counterparty in the case of a credit event. Assets and liablities are not offset in the report. Recognised

[^1]:    This is information that Holmen AB is obliged to disclose under the Swedish Securities Market Act and the Swedish Financial Instruments Trading Act. The information was submitted for publication on 5 November 2015 at 11.30 CET.

    This is a translation of the Swedish interim report of Holmen Aktiebolag (publ.). In the event of inconsistency between the English and the Swedish versions, the Swedish version shall prevail.

