## **Press Release**

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## Securitas and Alarm.com announce strategic partnership

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## Securitas and Alarm.com (Nasdaq: ALRM) have entered into a strategic partnership to launch Alarm.com's cloud-based security and automation services in Europe.

The two companies will collaborate on the development of interactive solutions for a wide range of residential and commercial security applications by offering third-party sales channels a complete smart home package. The plan is to initiate pilots later this year in preparation for a phased European launch during 2016.

According to Securitas' strategy, it is of the utmost importance that the company continues to expand its mobile patrol and response network and density through investments and new channels. Today's announced partnership is one way to grow the company's remote services and mobile network.

"The business partnership with Alarm.com will enable Securitas to find new sales channels in Europe to generate monitoring and mobile patrol sales growth," says Olle Lindskog, Director Business Development Alarm Services, Securitas Security Services Europe.

Alarm.com's award-winning services and top-rated mobile app deliver a seamless user experience across a broad ecosystem of security, energy, video and automation devices. Alarm.com's technology includes advanced smart home features, a proven cloud platform and professional services.

"Security services are driving the adoption of smart home technology today and partnering with a global brand like Securitas is a strong fit for our international strategy. Our proven platform and commitment to innovation will help Securitas to introduce the latest in security technology to third-party consumer sales channels," says says Reed Grothe, Alarm.com's Senior Vice President of Global Business Development.

This press release is also available at: www.securitas.com

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Securitas is a global knowledge leader in security. From a broad range of services of specialized guarding, technology solutions and consulting and investigations, we customize offerings that are suited to the individual customer's needs, in order to deliver the most effective security solutions. Everywhere from small stores to airports, our 320,000 employees are making a difference.

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