

# Press Release, November 07, 2007

## Monthly traffic performance data –October 2007



### Finnair Asian traffic grew by over 40 percent, load factors on high

Finnair scheduled traffic increased by 34.3% compared to October last year. Asian traffic grew by 41.3% and passenger load factor was 7.5% higher than last year, on 81.6%. Passenger load factor in scheduled passenger traffic was 74.8%, up 5.1 percentage points. Number of passengers carried was 608 331, up 21.6%. Comparison figures from October 2006 were up to certain extent affected by a cabin personnel's two-day strike.

Finnair total traffic, measured in passenger kilometers, increased by 26.2% in October, while the capacity was up by 19.9%, resulting in a passenger load factor of 76.5% or 3.8 points higher than last year. All Finnair Group airlines altogether transported 717 762 passengers, which is 17.9% more than a year ago.

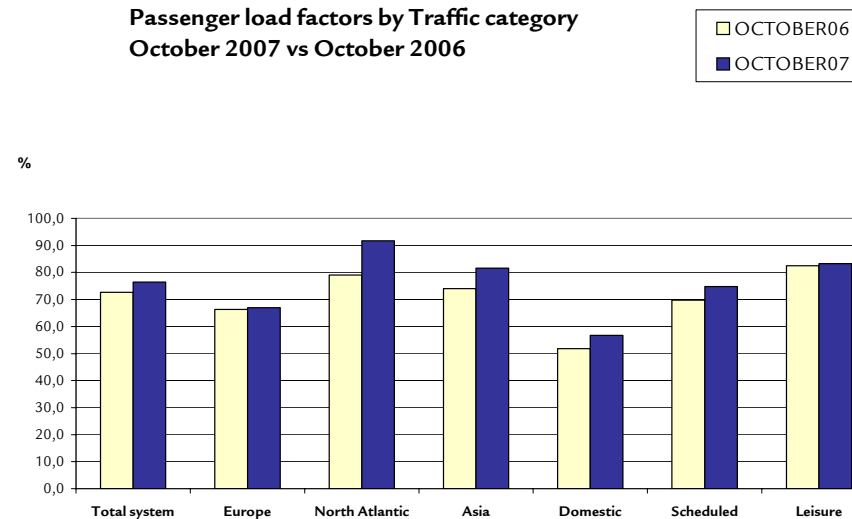
Finnair's Tallinn-based subsidiary Aero AS, carried 25 120 passengers (- 51.5%) on routes between Helsinki and the Baltic capitals and within Southern Finland. Aero figures are respectively included in Finnair Group total figures. At the end of June, Finnair sold its Stockholm-based subsidiary airline FlyNordic and its traffic performance is no longer reported as part of Finnair Group statistics. For better comparison, equivalent figures for last year have been adjusted accordingly.

Arrival punctuality of scheduled flights was 84.1% (based on a fifteen minute standard), on the same level as in October 2006. Including leisure flights arrival punctuality was 82.4% (0.5 p.p).

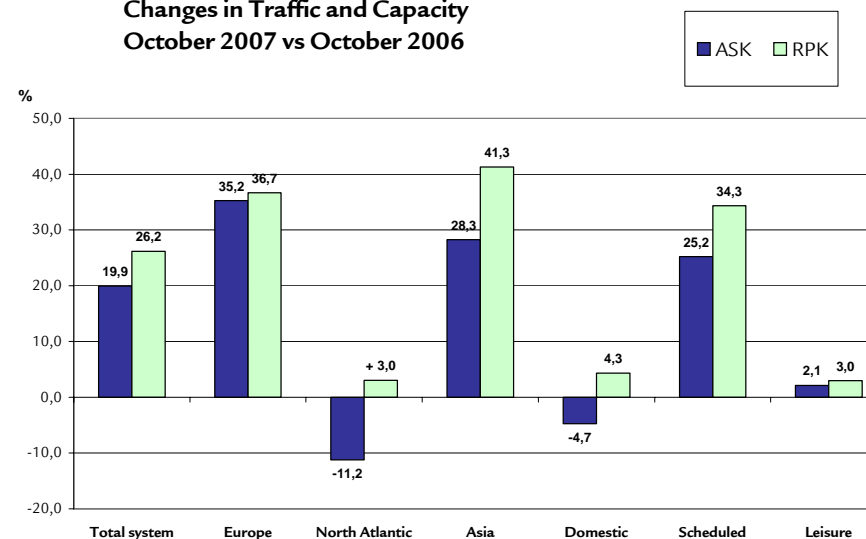
#### Scheduled traffic

- In **scheduled traffic** (international + domestic) revenue passenger kilometres increased by 34.3%. The change in capacity was 25.2%. Passenger load factor was 74.8%, 5.1 percentage points higher than last year.
- In **scheduled international traffic**, total number of passengers was up by 31.1%. Capacity in ASKs was 28.0%, while RPKs increased by 36.3%.

Passenger load factors by Traffic category  
October 2007 vs October 2006



Changes in Traffic and Capacity  
October 2007 vs October 2006



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- ❑ In **European** scheduled traffic, ASKs increased by 35.2%, and as RPKs increased by 36.7%, the passenger load factor was 67.0%, up 0.7 points from previous year.
- ❑ In **North Atlantic** scheduled traffic, capacity decreased by 11.2%. Change in RPKs was +3.0%, and passenger load factor for October was 91.7%, 12.7 points higher than previous year.
- ❑ In **Asian** scheduled traffic, capacity increase was 28.3%. The passenger traffic was up by 41.3%. Passenger load factor was 81.6%, 7.5 percentage points up.
- **Domestic** scheduled traffic increased by 4.3% on a capacity decrease of 4.7%. Passenger load factor increased by 4.9 percentage points to 56.7%.

### Leisure traffic

- ASKs for leisure traffic increased in October by 2.1%, and RPKs increased by 3.0%, resulting in a passenger load factor of 83.2%, 0.7 points higher than last year.

### Cargo

- Cargo traffic increased by 13.1% in terms of cargo tonnes carried. Growth in scheduled traffic was 24.6%. Increase in Asian traffic was 37.9%. Volume in European traffic increased by 13.9%. In North-Atlantic traffic cargo volume decreased by 7.8%. Cargo traffic carried on chartered cargo flights decreased by 64.6%. The cargo load factor was 67.9%. The cargo load factor in the Far Eastern traffic was 77.7% and in the North Atlantic traffic 83.3%.

TOTAL TRAFFIC	OCTOBER07	OCTOBER06	CHG %	JAN - OCT07	JAN - OCT06	CHG %
<b>ASK (Milj.)</b>	2 294	1 913	19,9	22 272	19 332	15,2
<b>RPK (Milj.)</b>	1 754	1 390	26,2	16 925	14 662	15,4
<b>Passenger load factor</b>	76,5 %	72,7 %	3,8 pu	76,0 %	75,8 %	0,2 pu
<b>Nbr of passenger (000)</b>	717,8	608,7	17,9	7 422,2	7 054,0	5,2

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Finnair Oyj  
 Communications  
 07 November 2007

ATTACHMENT: 'Finnair Traffic Performance October, Financial Year 2007'

**Next traffic statistics will be released on 11 December 2007**

## Finnair Group traffic performance October 07, Financial year 2007

The statistics include performance figures for Finnair and Aero Airlines. FlyNordic's performance figures have been noted in the reporting and compared year-on-year until 30<sup>th</sup> June .

	Oct 07	Change%	Jan 07 – Oct 07	Change%		Oct 07	Change%	Jan 07 – Oct 07	Change%
<b>Total traffic</b>					<b>Domestic</b>				
Passengers 1000	717,8	17,9	7 422,2	5,2	Passengers 1000	139,0	-2,3	1 427,1	-14,9
Available seat-kilometres mill	2 294,2	19,9	22 272,1	15,2	Available seat-kilometres mill	116,3	-4,7	1 223,1	-16,1
Revenue passenger kilometres mill	1 754,4	26,2	16 925,3	15,4	Revenue passenger kilometres mill	66,0	4,3	745,8	-10,0
Passenger load factor %	76,5	3,8 p	76,0	0,2 p	Passenger load factor %	56,7	4,9 p	61,0	4,2 p
Cargo tones	9 293,7	13,1	80 419,1	3,6	<b>Leisure traffic</b>				
Available tonne-kilometres mill	348,9	16,4	3 372,9	14,4	Passengers 1000	109,4	0,9	998,8	-6,5
Revenue tonne-kilometres mill	208,4	23,2	1 959,9	13,8	Available seat-kilometres mill	447,4	2,1	4 214,7	-2,5
Overall load factor %	59,7	3,3 p	58,1	-0,3 p	Revenue passenger kilometres mill	372,4	3,0	3 591,8	-4,9
<b>Scheduled passenger traffic total</b>					Passenger load factor %	83,2	0,7 p	85,2	-2,1 p
Passengers 1000	608,3	21,6	6 423,4	7,3	<b>Cargo Traffic</b>				
Available seat-kilometres mill	1 846,8	25,2	18 057,4	20,3	Cargo scheduled traffic total tonnes	8 892,0	24,6	74 757,1	8,9
Revenue passenger kilometres mill	1 382,0	34,3	13 333,5	22,5	- Europe tonnes	2 141,8	13,9	18 227,2	-5,2
Passenger load factor %	74,8	5,1 p	73,8	1,3 p	- North Atlantic tonnes	692,1	-7,8	6 277,7	-9,9
<b>Europe</b>					- Asia tonnes	5 762,3	37,9	47 458,4	20,9
Passengers 1000	351,2	30,4	3 932,4	14,3	- Domestic tonnes	295,8	-9,6	2 793,7	-13,1
Available seat-kilometres mill	720,7	35,2	7 436,7	21,2	Cargo leisure traffic tonnes	31,9	-13,6	383,4	33,1
Revenue passenger kilometres mill	483,0	36,7	5 129,4	22,7	Scheduled cargo charter tonnes	369,8	-64,6	5 278,6	-39,4
Passenger load factor %	67,0	0,7 p	69,0	0,8 p	Cargo tonnes total	9 293,7	13,1	80 419,1	3,6
<b>North Atlantic</b>					Available cargo tonnekilometres* mill.	75,6	7,8	730,9	12,1
Passengers 1000	12,9	3,0	121,0	-3,8	Revenue cargo tonnekilometres mill.	51,3	14,9	444,7	7,8
Available seat-kilometres mill	93,1	-11,2	949,1	-3,6	Cargo load factor* %	67,9	4,2 p	60,8	-2,5 p
Revenue passenger kilometres mill	85,4	3,0	798,7	-3,8	<i>*Operational calculatory capacity</i>				
Passenger load factor %	91,7	12,7 p	84,2	-0,2 p					
<b>Asia</b>									
Passengers 1000	105,2	38,0	942,9	27,1					
Available seat-kilometres mill	916,7	28,3	8 448,5	31,4					
Revenue passenger kilometres mill	747,6	41,3	6 659,6	32,0					
Passenger load factor %	81,6	7,5 p	78,8	0,4 p					