# **CONFERENCE CALL PRESENTATION – 30th NOVEMBER 2015**

**ATLANTIC PETROLEUM** 

# Q3 2015 RESULTS



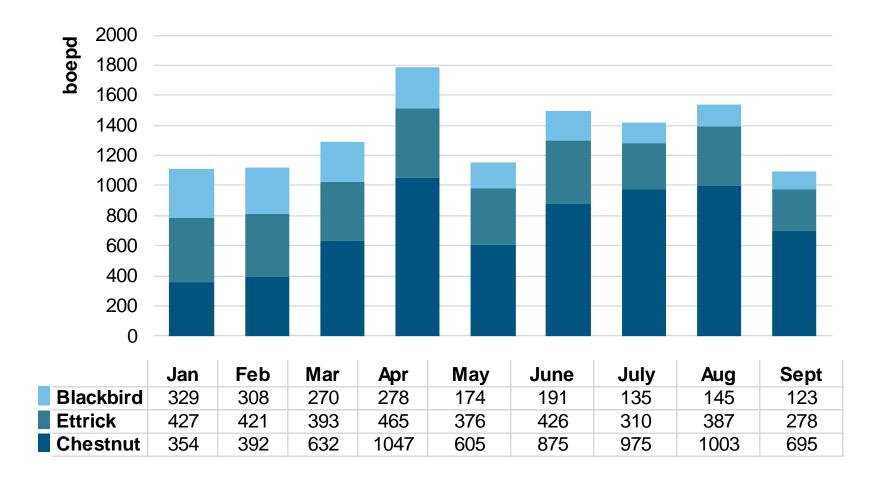
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- Production for 3Q was 125,000 boe (1H 2015: 240,200 boe) corresponding to an average of 1,359 boepd net (1H 2015: 1,327 net) which results in an average of 1,338 boepd net for the first nine months.
- EBITDAX for 3Q was positive with DKK 26.1MM and contributed to reduce the total negative EBITDAX to a positive EBITDAX DKK 5.5MM for the first nine months of the year.
- Gross loss in 3Q 2015, after asset impairments and write-offs, was DKK 124.6MM which results in a total gross loss DKK 129.0MM for the first nine months.
- Revenue for 3Q 2015 was DKK 47.6MM and this was impacted by the lower than expected production and lower oil price. Net loss for 3Q 2015 was DKK 112.6MM. Cash and cash equivalents at end of 3Q 2015 was DKK 34.0MM and net assets/shareholders equity DKK 314.6MM. Bank debt excluding exploration finance facility was DKK 58.5MM.
- G&A costs have been reduced and are total DKK 26.4MM for the first 9 months of 2015 (DKK 38.6 in 2014).
- The Group took a DKK 117.3MM impairment on all producing assets in the quarter and DKK 115.8MM in exploration expenses including a write down of the Perth discovery.



#### PRODUCTION



Production Target 2015 Reduced to 480,000 Boe



## CONSOLIDATED INCOME STATEMENT

|   |      | 3 months                | 3 months                | 9 months                | 9 months                |           |
|---|------|-------------------------|-------------------------|-------------------------|-------------------------|-----------|
|   |      | to 30 <sup>th</sup> Sep | Full year |
| DKK 1,000                                 | Note | 2015                    | 2014                    | 2015                    | 2014                    | 2014      |
|   |      |                         |                         |                         |                         |           |
| Revenue                                   | 4    | 47,597                  | 63,410                  | 163,236                 | 261,588                 | 343,146   |
| Costs of sales                            | 5    | -172,167                | -47,903                 | -292,213                | -183,697                | -530,002  |
|   |      |                         | ,                       | ,                       |                         | -186,856  |
| Gross loss/profit                         |      | -124,570                | 15,507                  | -128,977                | 77,891                  |           |
| Exploration expenses                      |      | -115,807                | -52,411                 | -144,594                | -156,525                | -214,862  |
| Pre-licence exploration cost              |      | -3,912                  | -3,140                  | -6,592                  | -9,845                  | -12,631   |
| General and administration cost           |      | -5,214                  | -13,279                 | -26,404                 | -38,632                 | -41,548   |
| Depreciation PPE and intangible assets    |      | -2.639                  | -4,322                  | -8,278                  | -12,518                 | -16,675   |
|   |      | ,                       |                         |                         |                         | 18,500    |
| Other operating cost/income               |      | 29,428                  | 0                       | 12,116                  | 0                       |           |
| Operating loss                            | 4    | -222,714                | -57,645                 | -302,729                | -139,629                | -454,073  |
| Interest income and finance gains         |      | 0                       | 55                      | 25                      | 287                     | 1,181     |
|   | 6    |                         |                         |                         |                         |           |
| Interest expenses and other finance costs |      | -3,575                  | -909                    | -25,143                 | -19,065                 | -31,323   |
| Loss before taxation                      |      | -226,289                | -58,499                 | -327,847                | -158,407                | -484,215  |
| Taxation                                  | 7    | 113,643                 | 17,971                  | 188,105                 | 81,905                  | 265,958   |
|   |      |                         | ·                       |                         |                         | -218,257  |
| Profit/loss after taxation                |      | -112,646                | -40,528                 | -139,742                | -76,502                 |           |
| Earnings per share (DKK):                 |      |                         |                         |                         |                         |           |
| Basic                                     | 14   | -30.46                  | -10.96                  | -37.79                  | -20.69                  | -59.03    |
| Diluted                                   | 14   | -30.46                  | -10.96                  | -37.79                  | -20.69                  | -59.03    |



### CONSOLIDATED BALANCE SHEET

|  |      | At 30 <sup>th</sup> Sep | At 30 <sup>th</sup> Sep | At 31 <sup>st</sup> December |
|--|------|-------------------------|-------------------------|------------------------------|
| DKK 1,000                                    | Note | 2015                    | 2014                    | 2014                         |
| Non-current assets                           |      |                         |                         |                              |
| Goodwill                                     | 8    | 0                       | 57,727                  | 51,917                       |
| Intangible assets                            | 9    | 12,160                  | 22,063                  | 16,576                       |
| Intangible exploration and evaluation assets | 10   | 189,757                 | 229,885                 | 258,653                      |
| Tangible development and production assets   | 11   | 318,289                 | 642,317                 | 369,079                      |
| Property plant and equipment                 | 12   | 1,146                   | 2,348                   | 2,036                        |
| Tax repayable                                |      | 54,876                  | 117,806                 | 0                            |
|  |      | 576,228                 | 1,072,146               | 698,261                      |
| Current assets                               |      |                         |                         |                              |
| Inventories                                  |      | 7,045                   | 50,080                  | 17,019                       |
| Trade and other receivables                  |      | 79,239                  | 58,506                  | 81,398                       |
| Tax repayable                                |      | 138,318                 | 45,053                  | 145,374                      |
| Financial assets                             |      | 3,021                   | 7,444                   | 19,027                       |
| Cash and cash equivalents                    |      | 34,038                  | 157,412                 | 111,989                      |
| ·  |      | 261,661                 | 318,495                 | 374,808                      |
| Total assets                                 |      | 837,889                 | 1,390,641               | 1,073,068                    |
|  |      | · · · · ·               | · · · ,                 |                              |
| Current liabilities                          |      |                         |                         |                              |
| Exploration finance facility                 |      | 138,318                 | 45,053                  | 146,238                      |
| Short term bank debt                         |      | 19,500                  | 19,500                  | 19,500                       |
| Short term liabilities                       |      | 0                       | 0                       | 40                           |
| Trade and other payables                     |      | 46,809                  | 87,850                  | 92,198                       |
| Financial liabilities                        |      | 0                       | 0                       | 0                            |
| Current tax payable                          |      | 1,043                   | 16,514                  | 4,104                        |
|  |      | 205,670                 | 168,917                 | 262,080                      |
| Non-current liabilities                      |      |                         |                         |                              |
| Exploration finance facility                 |      | 43,405                  | 93,696                  | 0                            |
| Long term bank debt                          |      | 39,000                  | 58,500                  | 39,000                       |
| Long term provisions                         |      | 195,348                 | 186,073                 | 187,381                      |
| Deferred tax liability                       |      | 39,865                  | 306,004                 | 161,426                      |
|  |      | 317,618                 | 644,273                 | 387,807                      |
| Total liabilities                            |      | 523,288                 | 813,190                 | 649,887                      |
|  |      |                         |                         |                              |
| Net assets                                   |      | 314,600                 | 577,451                 | 423,181                      |
|  |      |                         |                         |                              |
| Equity                                       |      |                         |                         |                              |
| Share capital                                |      | 369,786                 | 369,786                 | 369,786                      |
| Share premium account                        |      | 233,444                 | 233,444                 | 233,444                      |
| Share based bonus schemes – LTIP             | 15   | 2,781                   | 5,118                   | 5,766                        |
| Futures Contracts Value                      |      | 0                       | 7,444                   | 0                            |
| Translation reserves                         |      | 84,462                  | 56,035                  | 50,316                       |
| Retained earnings                            |      | -375,873                | -94,376                 | -236,131                     |
| Total equity shareholders funds              |      | 314,600                 | 577,451                 | 423,181                      |

- The sustained low oil price over the last 12 months is having a large impact on Atlantic Petroleum.
- Current production does not pay for the field operating expenses at the current oil price, and that situation is not sustainable.
- In spite of interest for assets and parts of the Group the strategic review process did not provide an integrated solution.
- We are still pursuing funding or a commercial solution on the Orlando development.
- These discussions will complete within days or weeks at the most. However the outcome is uncertain, but management currently believe there's a reasonable prospect of securing a funding or commercial solution. Should these discussions fail, then there's little likelihood of finding a funding solution for 2016 and the group is likely to go into administration



